South Okanagan Monthly Statistics January 2022

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Central Okanagan Statistics -- January 2022

Zone Totals

Description	CM This Year	CM Last Year	Increase	This YTD	Last YTD	Increase
Area = Central Okanaga						
1 Units Listed	637	725	-12.14%	637	725	-12.14%
2 Units Sold	444	449	-1.11%	444	449	-1.11%
3 Sales Volume	\$371,816,226	\$297,134,173	25.13%	\$371,816,226	\$297,134,173	25.13%
4 List/Sell Ratio	99.93%	98.30%		99.93%	98.30%	
5 Days to Sell	46	83	-44.13%	46	83	-44.13%
6 Active Listings	1,096	1,747	-37.26%			
Area = North Okanagan						
1 Units Listed	184	212	-13.21%	184	212	-13.21%
2 Units Sold	150	167	-10.18%	150	167	-10.18%
3 Sales Volume	\$103,742,600	\$85,028,431	22.01%	\$103,742,600	\$85,028,431	22.01%
4 List/Sell Ratio	98.07%	97.56%		98.07%	97.56%	
5 Days to Sell	69	92	-25.13%	69	92	-25.13%
6 Active Listings	512	782	-34.53%			
Area = Shuswap / Revel						
1 Units Listed	118	117	0.85%	118	117	0.85%
2 Units Sold	76	78	-2.56%	76	78	-2.56%
3 Sales Volume	\$40,891,310	\$41,237,582	-0.84%	\$40,891,310	\$41,237,582	-0.84%
4 List/Sell Ratio	98.15%	94.84%		98.15%	94.84%	
5 Days to Sell	79	135	-41.41%	79	135	-41.41%
6 Active Listings	338	517	-34.62%			
Area = South Okanagan						
1 Units Listed	142	308	-53.90%	142	308	-53.90%
2 Units Sold	151	199	-24.12%	151	199	-24.12%
3 Sales Volume	\$106,886,490	\$111,103,495	-3.80%	\$106,886,490	\$111,103,495	-3.80%
4 List/Sell Ratio	96.64%	96.10%		96.64%	96.10%	
5 Days to Sell	87	101	-13.98%	87	101	-13.98%
6 Active Listings	671					
Area = South Peace Riv						
1 Units Listed	16	76	-78.95%	16	76	-78.95%
2 Units Sold	35	29	20.69%	35	29	20.69%
3 Sales Volume	\$9,245,500	\$5,486,984	68.50%	\$9,245,500	\$5,486,984	68.50%
4 List/Sell Ratio	95.60%	88.07%		95.60%	88.07%	
5 Days to Sell	145	155	-6.75%	145	155	-6.75%
6 Active Listings	415					
Area = Grand Total						
1 Units Listed	1,097	1,438	-23.71%	1,097	1,438	-23.71%
2 Units Sold	856	922	-7.16%	856	922	-7.16%
3 Sales Volume	\$632,582,126	\$539,990,665	17.15%	\$632,582,126	\$539,990,665	17.15%
4 List/Sell Ratio	98.87%	97.34%		98.87%	97.34%	
5 Days to Sell	64	95	-32.33%	64	95	-32.33%
6 Active Listings	3,032	3,046	-0.46%			

			Residential			
Description	Total Units Sold	Total Sales Volume	Total Units Sold	Total Sales Volume		
This Month	151	\$106,886,490	57	\$44,634,500		
Last Month	99	\$64,448,128				
This Month Last Year	199	\$111,103,495	72	\$50,621,400		
Description	Total Listings Taken	Inventory				
This Month	142	671				
Last Month	66	671				
This Month Last Year	308					

	•	5
Condo/Apt		
Sales	25	
New Listings	26	
Current Inventory	76	
Sell/Inv. Ratio	32.89%	
Days to Sell	65	
Average Price	\$359,296	
Median Price	\$349,000	
Condo/Townhouse		
Sales	16	
New Listings	11	
Current Inventory	29	
Sell/Inv. Ratio	55.17%	
Days to Sell	44	
Average Price	\$757,700	
Median Price	\$650,000	
Lots		
Sales	18	
New Listings	18	
Current Inventory		
Sell/Inv. Ratio		
Days to Sell	138	
Average Price	\$383,633	
Median Price	\$290,000	
Residential		
Sales	57	
New Listings	46	
Current Inventory	128	
Sell/Inv. Ratio	44.53%	
Days to Sell	84	
Average Price	\$783,061	
Median Price	\$715,000	
Ratio of Sales vs Inventory	38.28%	

Comparative Activity -- Listing Information

								Inventory	
Description	Cur Mo	Lst Yr Mo	Incr/Decr%	Cur YTD	Lst YTD	Incr/Decr%	Cur Mo	Lst Yr Mo	Incr/Decr%
Zone = South Okana	gan								
Acreage/House	7	23	-69.57%	7	23	-69.57	59		
Duplex	4	10	-60.00%	4	10	-60.00	13		
Mobile Home	4	14	-71.43%	4	14	-71.43	20		
Residential	46	88	-47.73%	46	88	-47.73	128		
Residential WF	0	2	-100.00%	0	2	-100.00	7		
3/4-Plex	0	0	0.00%	0	0	0.00	3		
Apartment	26	46	-43.48%	26	46	-43.48	76		
Townhouse	11	22	-50.00%	11	22	-50.00	29		
RES TOTAL	98	205.00	-52.20%	98	205	-52.20%	335		
FARMS	10	16	-37.50%	10	16	-37.50	42		
MULTIFAMILY	1	2	-50.00%	1	2	-50.00	9		
Acreage	3	12	-75.00%	3	12	-75.00	48		
Acreage WF	0	0	0.00%	0	0	0.00			
Lots	15	24	-37.50%	15	24	-37.50	70		
Lots WF	0	0	0.00%	0	0	0.00			
LOTS TOTAL	18	36.00	-50.00%	18	36	-50.00%	118		
Business	1	5	-80.00%	1	5	-80.00	18		
Commercial	10	18	-44.44%	10	18	-44.44	74		
Land	0	0	0.00%	0	0	0.00	7		
COMM TOTAL	11	23.00	-52.17%	11	23	-52.17%	99		
GRAND TOTAL	138	282	-51.06%	138	282	-51.06%	603		

Comparative Activity -- Sales Information (Month)

		Unit Sales		S	ales Volume		List/Sa	e Ratio
Description	Cur Mo	Lst Yr Mo	Incr/Decr%	Cur Mo	Lst Yr Mo	Incr/Decr%	Cur Mo	<u>Lst Yr Mo</u>
Zone = South Okanagan								
Acreage/House	9	13	-30.77%	\$12,615,000	\$11,822,400	6.70%	92.34%	98.80%
Duplex	4	5	-20.00%	\$4,450,000	\$2,951,500	50.77%	97.63%	98.68%
Mobile Home	9	7	28.57%	\$1,876,500	\$1,040,200	80.40%	95.03%	96.23%
Residential	57	72	-20.83%	\$44,634,500	\$50,621,400	-11.83%	97.31%	94.94%
Residential WF	0	1	-100.00%	\$0	\$275,000	-100.00%	0.00%	100.04%
3/4-Plex	0	0	0.00%	\$0	\$0	0.00%	0.00%	0.00%
Apartment	25	45	-44.44%	\$8,982,390	\$15,807,100	-43.17%	99.37%	96.99%
Townhouse	16	21	-23.81%	\$12,123,200	\$10,445,495	16.06%	100.54%	99.08%
RES TOTAL	120	164	-26.83%	\$84,681,590	\$92,963,095	-8.91%	97.15%	96.36%
FARMS	5	4	25.00%	\$11,010,000	\$4,645,000	137.03%	95.21%	89.58%
MULTIFAMILY	1	0	0.00%	\$850,000	\$0	0.00%	95.51%	0.00%
Acreage	6	9	-33.33%	\$3,594,000	\$7,150,000	-49.73%	92.35%	99.10%
Acreage WF	0	0	0.00%	\$0	\$0	0.00%	0.00%	0.00%
Lots	12	10	20.00%	\$3,311,400	\$2,699,000	22.69%	94.04%	95.32%
Business	1	0	0.00%	\$350,000	\$0	0.00%	140.56%	0.00%
Commercial	4	7	-42.86%	\$2,537,500	\$2,597,400	-2.31%	92.82%	93.64%
GRAND TOTAL	149	194	-23.20%	\$106,334,490	\$110,054,495	-3.38%	96.66%	96.13%

Comparative Activity -- Sales Information (YTD)

		Unit Sales		S	ales Volume		List/Sal	e Ratio
Description	Cur YTD	Lst YTD	Incr/Decr%	Cur YTD	Lst YTD	Incr/Decr%	Cur YTD	Lst YTD
Zone = South Okanag	an							
Acreage/House	9	13	-30.77%	\$12,615,000	\$11,822,400	6.70%	92.34%	98.80%
Duplex	4	5	-20.00%	\$4,450,000	\$2,951,500	50.77%	97.63%	98.68%
Mobile Home	9	7	28.57%	\$1,876,500	\$1,040,200	80.40%	95.03%	96.23%
Residential	57	72	-20.83%	\$44,634,500	\$50,621,400	-11.83%	97.31%	94.94%
Residential WF	0	1	-100.00%	\$0	\$275,000	-100.00%	0.00%	100.04%
3/4-Plex	0	0	0.00%	\$0	\$0	0.00%	0.00%	0.00%
Apartment	25	45	-44.44%	\$8,982,390	\$15,807,100	-43.17%	99.37%	96.99%
Townhouse	16	21	-23.81%	\$12,123,200	\$10,445,495	16.06%	100.54%	99.08%
RES TOTAL	120	164	-26.83%	\$84,681,590	\$92,963,095	-8.91%	97.15%	96.36%
FARMS	5	4	25.00%	\$11,010,000	\$4,645,000	137.03%	95.21%	89.58%
MULTIFAMILY	1	0	0.00%	\$850,000	\$0	0.00%	95.51%	0.00%
Acreage	6	9	-33.33%	\$3,594,000	\$7,150,000	-49.73%	92.35%	99.10%
Acreage WF	0	0	0.00%	\$0	\$0	0.00%	0.00%	0.00%
Lots	12	10	20.00%	\$3,311,400	\$2,699,000	22.69%	94.04%	95.32%
Business	1	0	0.00%	\$350,000	\$0	0.00%	140.56%	0.00%
Commercial	4	7	-42.86%	\$2,537,500	\$2,597,400	-2.31%	92.82%	93.64%
GRAND TOTAL	149	194	-23.20%	\$106,334,490	\$110,054,495	-3.38%	96.66%	96.13%

Average/Median price, Days to Sell (Month)

	A	verage Price		r	/ledian Price			Days to Sell	
Description	Cur Mo	Lst Yr Mo	Incr/Decr%	Cur Mo	Lst Yr Mo	Incr/Decr%	Cur Mo	Lst Yr Mo	Incr/Decr%
Zone = South C	Dkanagan								
Acreage/House	\$1,401,667	\$909,415	54.13%	\$1,300,000	\$800,000	62.50%	98	109	-9.91%
Duplex	\$1,112,500	\$590,300	88.46%	\$717,500	\$425,000	68.82%	99	163	-39.64%
Mobile Home	\$208,500	\$148,600	40.31%	\$218,000	\$81,300	168.14%	66	46	44.58%
Residential	\$783,061	\$703,075	11.38%	\$715,000	\$617,500	15.79%	84	77	9.55%
Residential WF		\$275,000			\$275,000			3	
3/4-Plex									
Apartment	\$359,296	\$351,269	2.29%	\$349,000	\$290,000	20.34%	65	116	-44.47%
Townhouse	\$757,700	\$497,405	52.33%	\$650,000	\$445,000	46.07%	44	89	-50.93%
RES TOTAL	\$705,680	\$566,848	24.49%	\$575,000	\$464,000	23.92%	75	92	-19.25%
FARMS	\$2,202,000	\$1,161,250	89.62%	\$1,850,000	\$1,157,500	59.83%	75	104	-28.44%
MULTIFAMILY	\$850,000			\$850,000			44		
Acreage	\$599,000	\$794,444	-24.60%	\$385,000	\$340,000	13.24%	172	185	-7.26%
Acreage WF									
Lots	\$275,950	\$269,900	2.24%	\$251,700	\$275,000	-8.47%	122	124	-2.02%
Business	\$350,000			\$350,000			191		
Commercial	\$634,375	\$371,057	70.96%	\$626,250	\$300,000	108.75%	143	139	3.06%
GRAND TOTAL	\$713,654	\$567,291	25.80%	\$556,000	\$447,500	24.25%	85	100	-15.50%

Average/Median price, Days to Sell (YTD)

	А	verage Price		Ν	ledian Price			Davs to Sell	
Description	Cur YTD	Lst YTD	Incr/Decr%	Cur YTD	Lst YTD	Incr/Decr%	Cur YTD	Lst YTD	Incr/Decr%
Zone = South C	Dkanagan								
Acreage/House	\$1,401,667	\$909,415	54.13%	\$1,300,000	\$800,000	62.50%	98	109	-9.91%
Duplex	\$1,112,500	\$590,300	88.46%	\$717,500	\$425,000	68.82%	99	163	-39.64%
Mobile Home	\$208,500	\$148,600	40.31%	\$218,000	\$81,300	168.14%	66	46	44.58%
Residential	\$783,061	\$703,075	11.38%	\$715,000	\$617,500	15.79%	84	77	9.55%
Residential WF		\$275,000			\$275,000			3	
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Apartment	\$359,296	\$351,269	2.29%	\$349,000	\$290,000	20.34%	65	116	-44.47%
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RES TOTAL	\$705,680	\$566,848	24.49%	\$575,000	\$464,000	23.92%	75	92	-19.25%
FARMS	\$2,202,000	\$1,161,250	89.62%	\$1,850,000	\$1,157,500	59.83%	75	104	-28.44%
MULTIFAMILY	\$850,000			\$850,000			44		
Acreage	\$599,000	\$794,444	-24.60%	\$385,000	\$340,000	13.24%	172	185	-7.26%
Acreage WF									
Lots	\$275,950	\$269,900	2.24%	\$251,700	\$275,000	-8.47%	122	124	-2.02%
Business	\$350,000			\$350,000			191		
Commercial	\$634,375	\$371,057	70.96%	\$626,250	\$300,000	108.75%	143	139	3.06%
GRAND TOTAL	\$713,654	\$567,291	25.80%	\$556,000	\$447,500	24.25%	85	100	-15.50%

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Zone Totals

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6 Active Listings	3,032	3,046	-0.46%			

			Residential			
Description	Total Units Sold	Total Sales Volume	Total Units Sold	Total Sales Volume		
This Month	35	\$9,245,500	20	\$5,868,500		
Last Month	28	\$8,573,597				
This Month Last Year	29	\$5,486,984	19	\$4,556,984		
Description	Total Listings Taken	Inventory				
This Month	16	415				
Last Month	12	429				
This Month Last Year	76					

Condo/Apt		
Sales	0	
New Listings	1	
Current Inventory	23	
Sell/Inv. Ratio	0.00%	
Days to Sell		
Average Price		
Median Price		
Condo/Townhouse		
Sales	3	
New Listings	3	
Current Inventory	11	
Sell/Inv. Ratio	27.27%	
Days to Sell	83	
Average Price	\$148,333	
Median Price	\$83,500	
Lots		
Sales	4	
New Listings	1	
Current Inventory		
Sell/Inv. Ratio		
Days to Sell	255	
Average Price	\$54,750	
Median Price	\$60,000	
Residential		
Sales	20	
New Listings	8	
Current Inventory	138	
Sell/Inv. Ratio	14.49%	
Days to Sell	148	
Average Price	\$293,425	
Median Price	\$267,000	
Ratio of Sales vs Inventory	13.04%	

Comparative Activity -- Listing Information

								Inventory	
Description	Cur Mo	Lst Yr Mo	Incr/Decr%	Cur YTD	Lst YTD	Incr/Decr%	Cur Mo	Lst Yr Mo	Incr/Decr%
Zone = South Peace	River								
Acreage/House	3	9	-66.67%	3	9	-66.67	31		
Duplex	0	1	-100.00%	0	1	-100.00	14		
Mobile Home	0	2	-100.00%	0	2	-100.00	13		
Residential	8	43	-81.40%	8	43	-81.40	138		
Residential WF	0	0	0.00%	0	0	0.00			
3/4-Plex	0	0	0.00%	0	0	0.00	6		
Apartment	1	3	-66.67%	1	3	-66.67	23		
Townhouse	3	2	50.00%	3	2	50.00	11		
RES TOTAL	15	60.00	-75.00%	15	60	-75.00%	236		
FARMS	0	1	-100.00%	0	1	-100.00	8		
MULTIFAMILY	0	0	0.00%	0	0	0.00	4		
Acreage	1	3	-66.67%	1	3	-66.67	35		
Acreage WF	0	0	0.00%	0	0	0.00			
Lots	0	7	-100.00%	0	7	-100.00	45		
Business	0	0	0.00%	0	0	0.00	8		
Commercial	0	4	-100.00%	0	4	-100.00	78		
Land	0	0	0.00%	0	0	0.00	1		
COMM TOTAL	0	4.00	-100.00%	0	4	-100.00%	87		
GRAND TOTAL	16	75	-78.67%	16	75	-78.67%	415		

Comparative Activity -- Sales Information (Month)

		Unit Sales		Sales Volume			List/Sale Ratio		
Description	Cur Mo	Lst Yr Mo	Incr/Decr%	Cur Mo	Lst Yr Mo	Incr/Decr%	Cur Mo	<u>Lst Yr Mo</u>	
Zone = South Peace R	iver								
Acreage/House	3	0	0.00%	\$1,408,500	\$0	0.00%	97.00%	0.00%	
Duplex	3	0	0.00%	\$942,000	\$0	0.00%	96.33%	0.00%	
Mobile Home	0	0	0.00%	\$0	\$0	0.00%	0.00%	0.00%	
Residential	20	20	0.00%	\$5,868,500	\$4,556,984	28.78%	96.04%	88.46%	
Residential WF	0	0	0.00%	\$0	\$0	0.00%	0.00%	0.00%	
3/4-Plex	0	0	0.00%	\$0	\$0	0.00%	0.00%	0.00%	
Apartment	0	3	-100.00%	\$0	\$118,000	-100.00%	0.00%	94.10%	
Townhouse	3	2	50.00%	\$445,000	\$122,000	264.75%	97.63%	84.25%	
RES TOTAL	29	25	16.00%	\$8,664,000	\$4,796,984	80.61%	96.31%	88.48%	
FARMS	1	1	0.00%	\$252,500	\$240,000	5.21%	95.28%	100.42%	
MULTIFAMILY	0	0	0.00%	\$0	\$0	0.00%	0.00%	0.00%	
Acreage	3	2	50.00%	\$200,000	\$325,000	-38.46%	93.02%	83.12%	
Lots	1	0	0.00%	\$19,000	\$0	0.00%	76.00%	0.00%	
Business	0	0	0.00%	\$0	\$0	0.00%	0.00%	0.00%	
Commercial	1	1	0.00%	\$110,000	\$125,000	-12.00%	64.71%	69.83%	
GRAND TOTAL	35	29	20.69%	\$9,245,500	\$5,486,984	68.50%	95.60%	88.07%	

Comparative Activity -- Sales Information (YTD)

		Unit Sales		Sales Volume				List/Sale Ratio		
Description	Cur YTD	Lst YTD	Incr/Decr%	Cur YTD	Lst YTD	Incr/Decr%	Cur YTD	Lst YTD		
Zone = South Peace	River									
Acreage/House	3	0	0.00%	\$1,408,500	\$0	0.00%	97.00%	0.00%		
Duplex	3	0	0.00%	\$942,000	\$0	0.00%	96.33%	0.00%		
Mobile Home	0	0	0.00%	\$0	\$0	0.00%	0.00%	0.00%		
Residential	20	20	0.00%	\$5,868,500	\$4,556,984	28.78%	96.04%	88.46%		
Residential WF	0	0	0.00%	\$0	\$0	0.00%	0.00%	0.00%		
3/4-Plex	0	0	0.00%	\$0	\$0	0.00%	0.00%	0.00%		
Apartment	0	3	-100.00%	\$0	\$118,000	-100.00%	0.00%	94.10%		
Townhouse	3	2	50.00%	\$445,000	\$122,000	264.75%	97.63%	84.25%		
RES TOTAL	29	25	16.00%	\$8,664,000	\$4,796,984	80.61%	96.31%	88.48%		
FARMS	1	1	0.00%	\$252,500	\$240,000	5.21%	95.28%	100.42%		
MULTIFAMILY	0	0	0.00%	\$0	\$0	0.00%	0.00%	0.00%		
Acreage	3	2	50.00%	\$200,000	\$325,000	-38.46%	93.02%	83.12%		
Lots	1	0	0.00%	\$19,000	\$0	0.00%	76.00%	0.00%		
Business	0	0	0.00%	\$0	\$0	0.00%	0.00%	0.00%		
Commercial	1	1	0.00%	\$110,000	\$125,000	-12.00%	64.71%	69.83%		
GRAND TOTAL	35	29	20.69%	\$9,245,500	\$5,486,984	68.50%	95.60%	88.07%		

Average/Median price, Days to Sell (Month)

	Average Price			м	edian Price		Days to Sell			
Description	Cur Mo	Lst Yr Mo	Incr/Decr%	Cur Mo	Lst Yr Mo	Incr/Decr%	Cur Mo	Lst Yr Mo	Incr/Decr%	
Zone = South Pe	ace River									
Acreage/House	\$469,500			\$442,000			82			
Duplex	\$314,000			\$300,000			94			
Mobile Home										
Residential	\$293,425	\$239,841	22.34%	\$267,000	\$220,000	21.36%	148	142	4.16%	
Residential WF										
3/4-Plex										
Apartment		\$39,333			\$40,000			83		
Townhouse	\$148,333	\$61,000	143.17%	\$83,500	\$61,000	36.89%	83	18	374.29%	
RES TOTAL	\$298,759	\$199,874	49.47%	\$297,000	\$178,750	66.15%	129	125	3.13%	
FARMS	\$252,500	\$240,000	5.21%	\$252,500	\$240,000	5.21%	148	56	164.29%	
MULTIFAMILY										
Acreage	\$66,667	\$162,500	-58.97%	\$70,000	\$162,500	-56.92%	157	136	15.44%	
Lots	\$19,000			\$19,000			549			
Business	• • •			. , -						
Commercial	\$110,000	\$125,000	-12.00%	\$110,000	\$125,000	-12.00%	162	1,050	-84.57%	
GRAND TOTAL	\$264,157	\$195,964	34.80%	\$254,000	\$178,750	42.10%	145	155	-6.75%	

Average/Median price, Days to Sell (YTD)

	Av	verage Price		м	edian Price			Davs to Sell	
Description	Cur YTD	Lst YTD	Incr/Decr%	Cur YTD	Lst YTD	Incr/Decr%	Cur YTD	Lst YTD	Incr/Decr%
Zone = South Pe	ace River								
Acreage/House	\$469,500			\$442,000			82		
Duplex	\$314,000			\$300,000			94		
Mobile Home									
Residential	\$293,425	\$239,841	22.34%	\$267,000	\$220,000	21.36%	148	142	4.16%
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RES TOTAL	\$298,759	\$199,874	49.47%	\$297,000	\$178,750	66.15%	129	125	3.13%
FARMS	\$252,500	\$240,000	5.21%	\$252,500	\$240,000	5.21%	148	56	164.29%
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Business	- •			. ,					
Commercial	\$110,000	\$125,000	-12.00%	\$110,000	\$125,000	-12.00%	162	1,050	-84.57%
GRAND TOTAL	\$264,157	\$195,964	34.80%	\$254,000	\$178,750	42.10%	145	155	-6.75%