

**South Okanagan Monthly Statistics
February 2022**

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Zone Totals

| Description | CM This Year | CM Last Year | Increase | This YTD | Last YTD | Increase |
|--------------------------------|---------------|---------------|----------|-----------------|-----------------|----------|
| Area = Central Okanagan | | | | | | |
| 1 Units Listed | 792 | 905 | -12.49% | 1,429 | 1,630 | -12.33% |
| 2 Units Sold | 609 | 748 | -18.58% | 1,052 | 1,197 | -12.11% |
| 3 Sales Volume | \$562,625,707 | \$525,924,990 | 6.98% | \$933,586,933 | \$823,059,163 | 13.43% |
| 4 List/Sell Ratio | 102.00% | 99.31% | | 101.17% | 98.94% | |
| 5 Days to Sell | 38 | 65 | -42.39% | 41 | 72 | -42.79% |
| 6 Active Listings | 1,123 | 1,695 | -33.75% | | | |
| Area = North Okanagan | | | | | | |
| 1 Units Listed | 283 | 268 | 5.60% | 467 | 480 | -2.71% |
| 2 Units Sold | 194 | 244 | -20.49% | 344 | 411 | -16.30% |
| 3 Sales Volume | \$135,712,356 | \$136,772,537 | -0.78% | \$239,454,956 | \$221,800,968 | 7.96% |
| 4 List/Sell Ratio | 101.49% | 97.36% | | 99.98% | 97.43% | |
| 5 Days to Sell | 70 | 81 | -13.51% | 70 | 86 | -18.63% |
| 6 Active Listings | 547 | 748 | -26.87% | | | |
| Area = Shuswap / Revel | | | | | | |
| 1 Units Listed | 150 | 155 | -3.23% | 268 | 272 | -1.47% |
| 2 Units Sold | 108 | 139 | -22.30% | 184 | 217 | -15.21% |
| 3 Sales Volume | \$67,567,000 | \$61,187,833 | 10.43% | \$108,458,310 | \$102,425,415 | 5.89% |
| 4 List/Sell Ratio | 98.91% | 98.11% | | 98.62% | 96.77% | |
| 5 Days to Sell | 63 | 109 | -42.11% | 70 | 118 | -41.11% |
| 6 Active Listings | 357 | 500 | -28.60% | | | |
| Area = South Okanagan | | | | | | |
| 1 Units Listed | 171 | 375 | -54.40% | 313 | 683 | -54.17% |
| 2 Units Sold | 198 | 301 | -34.22% | 349 | 500 | -30.20% |
| 3 Sales Volume | \$136,990,372 | \$164,121,854 | -16.53% | \$243,876,862 | \$275,225,349 | -11.39% |
| 4 List/Sell Ratio | 99.13% | 98.20% | | 98.02% | 97.34% | |
| 5 Days to Sell | 63 | 109 | -42.30% | 73 | 106 | -30.73% |
| 6 Active Listings | 693 | | | | | |
| Area = South Peace Riv | | | | | | |
| 1 Units Listed | 15 | 61 | -75.41% | 31 | 137 | -77.37% |
| 2 Units Sold | 40 | 35 | 14.29% | 75 | 64 | 17.19% |
| 3 Sales Volume | \$9,312,450 | \$9,542,120 | -2.41% | \$18,557,950 | \$15,029,104 | 23.48% |
| 4 List/Sell Ratio | 95.59% | 94.91% | | 95.59% | 92.29% | |
| 5 Days to Sell | 111 | 177 | -37.03% | 127 | 167 | -24.01% |
| 6 Active Listings | 414 | | | | | |
| Area = Grand Total | | | | | | |
| 1 Units Listed | 1,411 | 1,764 | -20.01% | 2,508 | 3,202 | -21.67% |
| 2 Units Sold | 1,149 | 1,467 | -21.68% | 2,004 | 2,389 | -16.12% |
| 3 Sales Volume | \$912,207,884 | \$897,549,334 | 1.63% | \$1,543,935,010 | \$1,437,539,999 | 7.40% |
| 4 List/Sell Ratio | 101.18% | 98.67% | | 100.22% | 98.17% | |
| 5 Days to Sell | 52 | 84 | -37.34% | 57 | 88 | -34.78% |
| 6 Active Listings | 3,134 | 2,943 | 6.49% | | | |

Totals include variables in any given month, due to preceding month's collapsed sales and deleted listings. e & oe

South Okanagan Statistics -- February 2022

Quick Summary Part 1

| Residential | | | | |
|-----------------------------|-------------------------|---------------------------|-------------------------|---------------------------|
| Description | Total Units Sold | Total Sales Volume | Total Units Sold | Total Sales Volume |
| This Month | 198 | \$136,990,372 | 86 | \$69,746,550 |
| Last Month | 151 | \$106,886,490 | 57 | \$44,634,500 |
| This Month Last Year | 301 | \$164,121,854 | 93 | \$65,289,180 |

| Description | Total Listings Taken | Inventory |
|-----------------------------|-----------------------------|------------------|
| This Month | 171 | 693 |
| Last Month | 142 | 671 |
| This Month Last Year | 375 | |

Totals include variables in any given month, due to preceding month's collapsed sales and deleted listings. e & oe

South Okanagan Statistics -- February 2022

Quick Summary Part 2

Condo/Apt

| | |
|-------------------|-----------|
| Sales | 32 |
| New Listings | 30 |
| Current Inventory | 83 |
| Sell/Inv. Ratio | 38.55% |
| Days to Sell | 43 |
| Average Price | \$461,642 |
| Median Price | \$372,000 |

Condo/Townhouse

| | |
|-------------------|-----------|
| Sales | 20 |
| New Listings | 11 |
| Current Inventory | 31 |
| Sell/Inv. Ratio | 64.52% |
| Days to Sell | 44 |
| Average Price | \$581,090 |
| Median Price | \$422,500 |

Lots

| | |
|-------------------|-----------|
| Sales | 19 |
| New Listings | 16 |
| Current Inventory | |
| Sell/Inv. Ratio | |
| Days to Sell | 62 |
| Average Price | \$566,684 |
| Median Price | \$330,000 |

Residential

| | |
|-----------------------------|-----------|
| Sales | 86 |
| New Listings | 63 |
| Current Inventory | 137 |
| Sell/Inv. Ratio | 62.77% |
| Days to Sell | 56 |
| Average Price | \$811,006 |
| Median Price | \$740,000 |
| Ratio of Sales vs Inventory | 48.76% |

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South Okanagan Statistics -- February 2022

Comparative Activity -- Listing Information

| Description | Cur Mo | Lst Yr Mo | Incr/Decr% | Cur YTD | Lst YTD | Incr/Decr% | Inventory | | |
|------------------------------|------------|------------|----------------|------------|------------|----------------|------------|-----------|------------|
| | | | | | | | Cur Mo | Lst Yr Mo | Incr/Decr% |
| Zone = South Okanagan | | | | | | | | | |
| Acreage/House | 10 | 18 | -44.44% | 17 | 41 | -58.54 | 64 | | |
| Duplex | 4 | 9 | -55.56% | 8 | 19 | -57.89 | 13 | | |
| Mobile Home | 5 | 11 | -54.55% | 9 | 25 | -64.00 | 24 | | |
| Residential | 63 | 138 | -54.35% | 109 | 226 | -51.77 | 137 | | |
| Residential WF | 2 | 3 | -33.33% | 2 | 5 | -60.00 | 5 | | |
| 3/4-Plex | 0 | 3 | -100.00% | 0 | 3 | -100.00 | 1 | | |
| Apartment | 30 | 66 | -54.55% | 56 | 112 | -50.00 | 83 | | |
| Townhouse | 11 | 41 | -73.17% | 22 | 63 | -65.08 | 31 | | |
| RES TOTAL | 125 | 289.00 | -56.75% | 223 | 494 | -54.86% | 358 | | |
| FARMS | 7 | 9 | -22.22% | 17 | 25 | -32.00 | 47 | | |
| MULTIFAMILY | 2 | 3 | -33.33% | 3 | 5 | -40.00 | 9 | | |
| Acreage | 4 | 13 | -69.23% | 7 | 25 | -72.00 | 46 | | |
| Acreage WF | 0 | 0 | 0.00% | 0 | 0 | 0.00 | | | |
| Lots | 12 | 37 | -67.57% | 27 | 61 | -55.74 | 71 | | |
| Lots WF | 0 | 0 | 0.00% | 0 | 0 | 0.00 | | | |
| LOTS TOTAL | 16 | 50.00 | -68.00% | 34 | 86 | -60.47% | 117 | | |
| Business | 2 | 4 | -50.00% | 3 | 9 | -66.67 | 17 | | |
| Commercial | 12 | 12 | 0.00% | 22 | 30 | -26.67 | 76 | | |
| Land | 1 | 0 | 0.00% | 1 | 0 | 0.00 | 7 | | |
| COMM TOTAL | 15 | 16.00 | -6.25% | 26 | 39 | -33.33% | 100 | | |
| GRAND TOTAL | 165 | 367 | -55.04% | 303 | 649 | -53.31% | 631 | | |

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South Okanagan Statistics -- February 2022

Comparative Activity -- Sales Information (Month)

| Description | Unit Sales | | | Sales Volume | | | List/Sale Ratio | |
|------------------------------|------------|------------|----------------|----------------------|----------------------|----------------|-----------------|---------------|
| | Cur Mo | Lst Yr Mo | Incr/Decr% | Cur Mo | Lst Yr Mo | Incr/Decr% | Cur Mo | Lst Yr Mo |
| Zone = South Okanagan | | | | | | | | |
| Acreage/House | 5 | 13 | -61.54% | \$4,009,000 | \$10,920,500 | -63.29% | 98.32% | 94.36% |
| Duplex | 7 | 9 | -22.22% | \$4,325,900 | \$5,850,750 | -26.06% | 101.34% | 97.84% |
| Mobile Home | 6 | 13 | -53.85% | \$1,179,500 | \$1,873,400 | -37.04% | 94.91% | 98.42% |
| Residential | 86 | 93 | -7.53% | \$69,746,550 | \$65,289,180 | 6.83% | 100.20% | 98.56% |
| Residential WF | 3 | 3 | 0.00% | \$3,559,000 | \$6,335,000 | -43.82% | 94.49% | 98.23% |
| 3/4-Plex | 2 | 0 | 0.00% | \$1,581,500 | \$0 | 0.00% | 88.40% | 0.00% |
| Apartment | 32 | 67 | -52.24% | \$14,772,550 | \$22,414,820 | -34.09% | 99.74% | 99.09% |
| Townhouse | 20 | 45 | -55.56% | \$11,621,800 | \$22,246,576 | -47.76% | 99.96% | 99.10% |
| RES TOTAL | 161 | 243 | -33.74% | \$110,795,800 | \$134,930,226 | -17.89% | 99.65% | 98.34% |
| FARMS | 5 | 9 | -44.44% | \$10,705,000 | \$11,174,000 | -4.20% | 94.78% | 96.57% |
| MULTIFAMILY | 3 | 1 | 200.00% | \$2,605,000 | \$1,410,000 | 84.75% | 94.80% | 102.55% |
| Acreage | 7 | 12 | -41.67% | \$5,489,000 | \$4,546,900 | 20.72% | 100.70% | 97.08% |
| Acreage WF | 0 | 0 | 0.00% | \$0 | \$0 | 0.00% | 0.00% | 0.00% |
| Lots | 12 | 17 | -29.41% | \$5,278,000 | \$3,285,262 | 60.66% | 98.33% | 93.16% |
| Business | 3 | 2 | 50.00% | \$841,500 | \$2,075,000 | -59.45% | 89.62% | 96.74% |
| Commercial | 2 | 8 | -75.00% | \$565,072 | \$5,126,666 | -88.98% | 129.90% | 104.19% |
| GRAND TOTAL | 193 | 292 | -33.90% | \$136,279,372 | \$162,548,054 | -16.16% | 99.17% | 98.26% |

Totals include variables in any given month, due to preceding month's collapsed sales and deleted listings. e & oe

South Okanagan Statistics -- February 2022

Comparative Activity -- Sales Information (YTD)

| Description | Unit Sales | | | Sales Volume | | | List/Sale Ratio | |
|------------------------------|------------|------------|----------------|----------------------|----------------------|----------------|-----------------|---------------|
| | Cur YTD | Lst YTD | Incr/Decr% | Cur YTD | Lst YTD | Incr/Decr% | Cur YTD | Lst YTD |
| Zone = South Okanagan | | | | | | | | |
| Acreage/House | 14 | 26 | -46.15% | \$16,624,000 | \$22,742,900 | -26.90% | 93.72% | 96.62% |
| Duplex | 11 | 14 | -21.43% | \$8,775,900 | \$8,802,250 | -0.30% | 99.43% | 98.12% |
| Mobile Home | 15 | 20 | -25.00% | \$3,056,000 | \$2,913,600 | 4.89% | 94.99% | 97.63% |
| Residential | 143 | 165 | -13.33% | \$114,381,050 | \$115,910,580 | -1.32% | 99.05% | 96.95% |
| Residential WF | 3 | 4 | -25.00% | \$3,559,000 | \$6,610,000 | -46.16% | 94.49% | 98.31% |
| 3/4-Plex | 2 | 0 | 0.00% | \$1,581,500 | \$0 | 0.00% | 88.40% | 0.00% |
| Apartment | 57 | 112 | -49.11% | \$23,754,940 | \$38,221,920 | -37.85% | 99.60% | 98.21% |
| Townhouse | 36 | 66 | -45.45% | \$23,745,000 | \$32,692,071 | -27.37% | 100.26% | 99.10% |
| RES TOTAL | 281 | 407 | -30.96% | \$195,477,390 | \$227,893,321 | -14.22% | 98.55% | 97.52% |
| FARMS | 10 | 13 | -23.08% | \$21,715,000 | \$15,819,000 | 37.27% | 95.00% | 94.41% |
| MULTIFAMILY | 4 | 1 | 300.00% | \$3,455,000 | \$1,410,000 | 145.04% | 94.97% | 102.55% |
| Acreage | 13 | 21 | -38.10% | \$9,083,000 | \$11,696,900 | -22.35% | 97.22% | 98.31% |
| Acreage WF | 0 | 0 | 0.00% | \$0 | \$0 | 0.00% | 0.00% | 0.00% |
| Lots | 24 | 27 | -11.11% | \$8,589,400 | \$5,984,262 | 43.53% | 96.63% | 94.12% |
| Business | 4 | 2 | 100.00% | \$1,191,500 | \$2,075,000 | -42.58% | 100.29% | 96.74% |
| Commercial | 6 | 15 | -60.00% | \$3,102,572 | \$7,724,066 | -59.83% | 97.91% | 100.39% |
| GRAND TOTAL | 342 | 486 | -29.63% | \$242,613,862 | \$272,602,549 | -11.00% | 98.05% | 97.39% |

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South Okanagan Statistics -- February 2022

Average/Median price, Days to Sell (Month)

| Description | Average Price | | | Median Price | | | Days to Sell | | |
|------------------------------|------------------|------------------|---------------|------------------|------------------|---------------|--------------|------------|----------------|
| | Cur Mo | Lst Yr Mo | Incr/Decr% | Cur Mo | Lst Yr Mo | Incr/Decr% | Cur Mo | Lst Yr Mo | Incr/Decr% |
| Zone = South Okanagan | | | | | | | | | |
| Acreage/House | \$801,800 | \$840,038 | -4.55% | \$720,000 | \$760,000 | -5.26% | 90 | 163 | -44.54% |
| Duplex | \$617,986 | \$650,083 | -4.94% | \$589,000 | \$467,250 | 26.06% | 88 | 88 | 0.25% |
| Mobile Home | \$196,583 | \$144,108 | 36.41% | \$185,750 | \$133,900 | 38.72% | 43 | 42 | 3.14% |
| Residential | \$811,006 | \$702,034 | 15.52% | \$740,000 | \$650,000 | 13.85% | 56 | 71 | -20.56% |
| Residential WF | \$1,186,333 | \$2,111,667 | -43.82% | \$989,000 | \$1,150,000 | -14.00% | 124 | 146 | -15.26% |
| 3/4-Plex | \$790,750 | | | \$790,750 | | | 141 | | |
| Apartment | \$461,642 | \$334,550 | 37.99% | \$372,000 | \$300,000 | 24.00% | 43 | 115 | -62.38% |
| Townhouse | \$581,090 | \$494,368 | 17.54% | \$422,500 | \$428,476 | -1.39% | 44 | 99 | -55.64% |
| RES TOTAL | \$688,173 | \$555,268 | 23.94% | \$649,000 | \$475,000 | 36.63% | 56 | 93 | -39.45% |
| FARMS | \$2,141,000 | \$1,241,556 | 72.44% | \$1,850,000 | \$1,035,000 | 78.74% | 82 | 86 | -4.17% |
| MULTIFAMILY | \$868,333 | \$1,410,000 | -38.42% | \$680,000 | \$1,410,000 | -51.77% | 183 | 23 | 694.20% |
| Acreage | \$784,143 | \$378,908 | 106.95% | \$319,000 | \$332,000 | -3.92% | 41 | 191 | -78.66% |
| Acreage WF | | | | | | | | | |
| Lots | \$439,833 | \$193,251 | 127.60% | \$365,000 | \$190,000 | 92.11% | 74 | 216 | -65.84% |
| Business | \$280,500 | \$1,037,500 | -72.96% | \$120,000 | \$1,037,500 | -88.43% | 111 | 98 | 13.61% |
| Commercial | \$282,536 | \$640,833 | -55.91% | \$282,536 | \$587,500 | -51.91% | 95 | 158 | -39.73% |
| GRAND TOTAL | \$706,111 | \$556,671 | 26.85% | \$620,000 | \$459,500 | 34.93% | 61 | 106 | -42.46% |

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South Okanagan Statistics -- February 2022

Average/Median price, Days to Sell (YTD)

| Description | Average Price | | | Median Price | | | Days to Sell | | |
|------------------------------|------------------|------------------|---------------|------------------|------------------|---------------|--------------|------------|----------------|
| | Cur YTD | Lst YTD | Incr/Decr% | Cur YTD | Lst YTD | Incr/Decr% | Cur YTD | Lst YTD | Incr/Decr% |
| Zone = South Okanagan | | | | | | | | | |
| Acreage/House | \$1,187,429 | \$874,727 | 35.75% | \$1,104,500 | \$777,500 | 42.06% | 95 | 136 | -29.92% |
| Duplex | \$797,809 | \$628,732 | 26.89% | \$655,000 | \$453,000 | 44.59% | 92 | 115 | -19.96% |
| Mobile Home | \$203,733 | \$145,680 | 39.85% | \$215,000 | \$127,700 | 68.36% | 57 | 43 | 31.94% |
| Residential | \$799,867 | \$702,488 | 13.86% | \$725,000 | \$625,000 | 16.00% | 67 | 73 | -8.25% |
| Residential WF | \$1,186,333 | \$1,652,500 | -28.21% | \$989,000 | \$1,042,500 | -5.13% | 124 | 111 | 12.22% |
| 3/4-Plex | \$790,750 | | | \$790,750 | | | 141 | | |
| Apartment | \$416,753 | \$341,267 | 22.12% | \$369,000 | \$297,000 | 24.24% | 53 | 115 | -54.42% |
| Townhouse | \$659,583 | \$495,334 | 33.16% | \$532,500 | \$431,857 | 23.30% | 44 | 96 | -54.32% |
| RES TOTAL | \$695,649 | \$559,934 | 24.24% | \$610,000 | \$468,000 | 30.34% | 64 | 93 | -30.86% |
| FARMS | \$2,171,500 | \$1,216,846 | 78.45% | \$1,850,000 | \$1,150,000 | 60.87% | 78 | 91 | -14.28% |
| MULTIFAMILY | \$863,750 | \$1,410,000 | -38.74% | \$765,000 | \$1,410,000 | -45.74% | 148 | 23 | 543.48% |
| Acreage | \$698,692 | \$556,995 | 25.44% | \$350,000 | \$339,000 | 3.24% | 101 | 189 | -46.36% |
| Acreage WF | | | | | | | | | |
| Lots | \$357,892 | \$221,639 | 61.47% | \$280,000 | \$240,000 | 16.67% | 98 | 182 | -46.30% |
| Business | \$297,875 | \$1,037,500 | -71.29% | \$235,000 | \$1,037,500 | -77.35% | 131 | 98 | 33.93% |
| Commercial | \$517,095 | \$514,938 | 0.42% | \$472,500 | \$350,000 | 35.00% | 127 | 149 | -14.62% |
| GRAND TOTAL | \$709,397 | \$560,911 | 26.47% | \$587,000 | \$450,000 | 30.44% | 71 | 103 | -31.18% |

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| Average/Median Price, Days to Sell (YTD) | 10 |

Zone Totals

| Description | CM This Year | CM Last Year | Increase | This YTD | Last YTD | Increase |
|--------------------------------|---------------|---------------|----------|-----------------|-----------------|----------|
| Area = Central Okanagan | | | | | | |
| 1 Units Listed | 792 | 905 | -12.49% | 1,429 | 1,630 | -12.33% |
| 2 Units Sold | 609 | 748 | -18.58% | 1,052 | 1,197 | -12.11% |
| 3 Sales Volume | \$562,625,707 | \$525,924,990 | 6.98% | \$933,586,933 | \$823,059,163 | 13.43% |
| 4 List/Sell Ratio | 102.00% | 99.31% | | 101.17% | 98.94% | |
| 5 Days to Sell | 38 | 65 | -42.39% | 41 | 72 | -42.79% |
| 6 Active Listings | 1,123 | 1,695 | -33.75% | | | |
| Area = North Okanagan | | | | | | |
| 1 Units Listed | 283 | 268 | 5.60% | 467 | 480 | -2.71% |
| 2 Units Sold | 194 | 244 | -20.49% | 344 | 411 | -16.30% |
| 3 Sales Volume | \$135,712,356 | \$136,772,537 | -0.78% | \$239,454,956 | \$221,800,968 | 7.96% |
| 4 List/Sell Ratio | 101.49% | 97.36% | | 99.98% | 97.43% | |
| 5 Days to Sell | 70 | 81 | -13.51% | 70 | 86 | -18.63% |
| 6 Active Listings | 547 | 748 | -26.87% | | | |
| Area = Shuswap / Revel | | | | | | |
| 1 Units Listed | 150 | 155 | -3.23% | 268 | 272 | -1.47% |
| 2 Units Sold | 108 | 139 | -22.30% | 184 | 217 | -15.21% |
| 3 Sales Volume | \$67,567,000 | \$61,187,833 | 10.43% | \$108,458,310 | \$102,425,415 | 5.89% |
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| 5 Days to Sell | 63 | 109 | -42.11% | 70 | 118 | -41.11% |
| 6 Active Listings | 357 | 500 | -28.60% | | | |
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| 5 Days to Sell | 63 | 109 | -42.30% | 73 | 106 | -30.73% |
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| 1 Units Listed | 15 | 61 | -75.41% | 31 | 137 | -77.37% |
| 2 Units Sold | 40 | 35 | 14.29% | 75 | 64 | 17.19% |
| 3 Sales Volume | \$9,312,450 | \$9,542,120 | -2.41% | \$18,557,950 | \$15,029,104 | 23.48% |
| 4 List/Sell Ratio | 95.59% | 94.91% | | 95.59% | 92.29% | |
| 5 Days to Sell | 111 | 177 | -37.03% | 127 | 167 | -24.01% |
| 6 Active Listings | 414 | | | | | |
| Area = Grand Total | | | | | | |
| 1 Units Listed | 1,411 | 1,764 | -20.01% | 2,508 | 3,202 | -21.67% |
| 2 Units Sold | 1,149 | 1,467 | -21.68% | 2,004 | 2,389 | -16.12% |
| 3 Sales Volume | \$912,207,884 | \$897,549,334 | 1.63% | \$1,543,935,010 | \$1,437,539,999 | 7.40% |
| 4 List/Sell Ratio | 101.18% | 98.67% | | 100.22% | 98.17% | |
| 5 Days to Sell | 52 | 84 | -37.34% | 57 | 88 | -34.78% |
| 6 Active Listings | 3,134 | 2,943 | 6.49% | | | |

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South Peace River Statistics -- February 2022

Quick Summary Part 1

| | | | Residential | |
|-----------------------------|-------------------------|---------------------------|-------------------------|---------------------------|
| Description | Total Units Sold | Total Sales Volume | Total Units Sold | Total Sales Volume |
| This Month | 40 | \$9,312,450 | 26 | \$6,960,500 |
| Last Month | 35 | \$9,245,500 | 20 | \$5,868,500 |
| This Month Last Year | 35 | \$9,542,120 | 20 | \$5,290,550 |

| Description | Total Listings Taken | Inventory |
|-----------------------------|-----------------------------|------------------|
| This Month | 15 | 414 |
| Last Month | 16 | 415 |
| This Month Last Year | 61 | |

Totals include variables in any given month, due to preceding month's collapsed sales and deleted listings. e & oe

South Peace River Statistics -- February 2022

Quick Summary Part 2

Condo/Apt

| | |
|-------------------|----------|
| Sales | 3 |
| New Listings | 1 |
| Current Inventory | 19 |
| Sell/Inv. Ratio | 15.79% |
| Days to Sell | 115 |
| Average Price | \$41,333 |
| Median Price | \$35,000 |

Condo/Townhouse

| | |
|-------------------|-----------|
| Sales | 1 |
| New Listings | 0 |
| Current Inventory | 11 |
| Sell/Inv. Ratio | 9.09% |
| Days to Sell | 39 |
| Average Price | \$120,000 |
| Median Price | \$120,000 |

Lots

| | |
|-------------------|-----------|
| Sales | 2 |
| New Listings | 0 |
| Current Inventory | |
| Sell/Inv. Ratio | |
| Days to Sell | 84 |
| Average Price | \$202,250 |
| Median Price | \$202,250 |

Residential

| | |
|-------------------|-----------|
| Sales | 26 |
| New Listings | 3 |
| Current Inventory | 134 |
| Sell/Inv. Ratio | 19.40% |
| Days to Sell | 129 |
| Average Price | \$267,712 |
| Median Price | \$247,500 |

| | |
|-----------------------------|--------|
| Ratio of Sales vs Inventory | 15.09% |
|-----------------------------|--------|

Totals include variables in any given month, due to preceding month's collapsed sales and deleted listings. e & oe

South Peace River Statistics -- February 2022

Comparative Activity -- Listing Information

| Description | Cur Mo | Lst Yr Mo | Incr/Decr% | Cur YTD | Lst YTD | Incr/Decr% | Inventory | | |
|---------------------------------|-----------|-----------|----------------|-----------|------------|----------------|------------|-----------|------------|
| | | | | | | | Cur Mo | Lst Yr Mo | Incr/Decr% |
| Zone = South Peace River | | | | | | | | | |
| Acreage/House | 3 | 8 | -62.50% | 6 | 17 | -64.71 | 33 | | |
| Duplex | 3 | 0 | 0.00% | 3 | 1 | 200.00 | 17 | | |
| Mobile Home | 1 | 1 | 0.00% | 1 | 3 | -66.67 | 9 | | |
| Residential | 3 | 32 | -90.63% | 11 | 75 | -85.33 | 134 | | |
| Residential WF | 0 | 0 | 0.00% | 0 | 0 | 0.00 | | | |
| 3/4-Plex | 0 | 0 | 0.00% | 0 | 0 | 0.00 | 6 | | |
| Apartment | 1 | 5 | -80.00% | 2 | 8 | -75.00 | 19 | | |
| Townhouse | 0 | 0 | 0.00% | 3 | 2 | 50.00 | 11 | | |
| RES TOTAL | 11 | 46.00 | -76.09% | 26 | 106 | -75.47% | 229 | | |
| FARMS | 0 | 2 | -100.00% | 0 | 3 | -100.00 | 6 | | |
| MULTIFAMILY | 0 | 2 | -100.00% | 0 | 2 | -100.00 | 2 | | |
| Acreage | 0 | 3 | -100.00% | 1 | 6 | -83.33 | 34 | | |
| Acreage WF | 0 | 0 | 0.00% | 0 | 0 | 0.00 | | | |
| Lots | 0 | 0 | 0.00% | 0 | 7 | -100.00 | 48 | | |
| Business | 0 | 0 | 0.00% | 0 | 0 | 0.00 | 6 | | |
| Commercial | 1 | 8 | -87.50% | 1 | 12 | -91.67 | 85 | | |
| Land | 3 | 0 | 0.00% | 3 | 0 | 0.00 | 4 | | |
| COMM TOTAL | 4 | 8.00 | -50.00% | 4 | 12 | -66.67% | 95 | | |
| GRAND TOTAL | 15 | 61 | -75.41% | 31 | 136 | -77.21% | 414 | | |

Totals include variables in any given month, due to preceding month's collapsed sales and deleted listings. e & oe

South Peace River Statistics -- February 2022

Comparative Activity -- Sales Information (Month)

| Description | Unit Sales | | | Sales Volume | | | List/Sale Ratio | |
|---------------------------------|------------|-----------|---------------|--------------------|--------------------|---------------|-----------------|---------------|
| | Cur Mo | Lst Yr Mo | Incr/Decr% | Cur Mo | Lst Yr Mo | Incr/Decr% | Cur Mo | Lst Yr Mo |
| Zone = South Peace River | | | | | | | | |
| Acreage/House | 4 | 5 | -20.00% | \$1,552,450 | \$1,872,500 | -17.09% | 95.37% | 92.34% |
| Duplex | 0 | 1 | -100.00% | \$0 | \$390,000 | -100.00% | 0.00% | 97.52% |
| Mobile Home | 4 | 1 | 300.00% | \$151,000 | \$41,570 | 263.24% | 85.12% | 130.31% |
| Residential | 26 | 20 | 30.00% | \$6,960,500 | \$5,290,550 | 31.56% | 96.01% | 96.59% |
| Residential WF | 0 | 0 | 0.00% | \$0 | \$0 | 0.00% | 0.00% | 0.00% |
| 3/4-Plex | 0 | 0 | 0.00% | \$0 | \$0 | 0.00% | 0.00% | 0.00% |
| Apartment | 3 | 2 | 50.00% | \$124,000 | \$66,500 | 86.47% | 93.30% | 90.60% |
| Townhouse | 1 | 0 | 0.00% | \$120,000 | \$0 | 0.00% | 92.38% | 0.00% |
| RES TOTAL | 38 | 29 | 31.03% | \$8,907,950 | \$7,661,120 | 16.27% | 95.60% | 95.64% |
| FARMS | 0 | 1 | -100.00% | \$0 | \$455,000 | -100.00% | 0.00% | 91.02% |
| MULTIFAMILY | 0 | 0 | 0.00% | \$0 | \$0 | 0.00% | 0.00% | 0.00% |
| Acreage | 1 | 0 | 0.00% | \$362,500 | \$0 | 0.00% | 95.65% | 0.00% |
| Lots | 1 | 0 | 0.00% | \$42,000 | \$0 | 0.00% | 93.33% | 0.00% |
| Business | 0 | 0 | 0.00% | \$0 | \$0 | 0.00% | 0.00% | 0.00% |
| Commercial | 0 | 5 | -100.00% | \$0 | \$1,426,000 | -100.00% | 0.00% | 92.36% |
| GRAND TOTAL | 40 | 35 | 14.29% | \$9,312,450 | \$9,542,120 | -2.41% | 95.59% | 94.91% |

Totals include variables in any given month, due to preceding month's collapsed sales and deleted listings. e & oe

South Peace River Statistics -- February 2022

Comparative Activity -- Sales Information (YTD)

| Description | Unit Sales | | | Sales Volume | | | List/Sale Ratio | |
|---------------------------------|------------|-----------|---------------|---------------------|---------------------|---------------|-----------------|---------------|
| | Cur YTD | Lst YTD | Incr/Decr% | Cur YTD | Lst YTD | Incr/Decr% | Cur YTD | Lst YTD |
| Zone = South Peace River | | | | | | | | |
| Acreage/House | 7 | 5 | 40.00% | \$2,960,950 | \$1,872,500 | 58.13% | 96.14% | 92.34% |
| Duplex | 3 | 1 | 200.00% | \$942,000 | \$390,000 | 141.54% | 96.33% | 97.52% |
| Mobile Home | 4 | 1 | 300.00% | \$151,000 | \$41,570 | 263.24% | 85.12% | 130.31% |
| Residential | 46 | 40 | 15.00% | \$12,829,000 | \$9,847,534 | 30.28% | 96.02% | 92.65% |
| Residential WF | 0 | 0 | 0.00% | \$0 | \$0 | 0.00% | 0.00% | 0.00% |
| 3/4-Plex | 0 | 0 | 0.00% | \$0 | \$0 | 0.00% | 0.00% | 0.00% |
| Apartment | 3 | 5 | -40.00% | \$124,000 | \$184,500 | -32.79% | 93.30% | 92.81% |
| Townhouse | 4 | 2 | 100.00% | \$565,000 | \$122,000 | 363.11% | 96.47% | 84.25% |
| RES TOTAL | 67 | 54 | 24.07% | \$17,571,950 | \$12,458,104 | 41.05% | 95.95% | 92.75% |
| FARMS | 1 | 2 | -50.00% | \$252,500 | \$695,000 | -63.67% | 95.28% | 94.06% |
| MULTIFAMILY | 0 | 0 | 0.00% | \$0 | \$0 | 0.00% | 0.00% | 0.00% |
| Acreage | 4 | 2 | 100.00% | \$562,500 | \$325,000 | 73.08% | 94.70% | 83.12% |
| Lots | 2 | 0 | 0.00% | \$61,000 | \$0 | 0.00% | 87.14% | 0.00% |
| Business | 0 | 0 | 0.00% | \$0 | \$0 | 0.00% | 0.00% | 0.00% |
| Commercial | 1 | 6 | -83.33% | \$110,000 | \$1,551,000 | -92.91% | 64.71% | 90.02% |
| GRAND TOTAL | 75 | 64 | 17.19% | \$18,557,950 | \$15,029,104 | 23.48% | 95.59% | 92.29% |

Totals include variables in any given month, due to preceding month's collapsed sales and deleted listings. e & oe

South Peace River Statistics -- February 2022

Average/Median price, Days to Sell (Month)

| Description | Average Price | | | Median Price | | | Days to Sell | | |
|---------------------------------|------------------|------------------|----------------|------------------|------------------|---------------|--------------|------------|----------------|
| | Cur Mo | Lst Yr Mo | Incr/Decr% | Cur Mo | Lst Yr Mo | Incr/Decr% | Cur Mo | Lst Yr Mo | Incr/Decr% |
| Zone = South Peace River | | | | | | | | | |
| Acreage/House | \$388,113 | \$374,500 | 3.63% | \$381,225 | \$427,500 | -10.82% | 96 | 302 | -68.40% |
| Duplex | | \$390,000 | | | \$390,000 | | | 58 | |
| Mobile Home | \$37,750 | \$41,570 | -9.19% | \$36,500 | \$41,570 | -12.20% | 45 | 69 | -34.42% |
| Residential | \$267,712 | \$264,528 | 1.20% | \$247,500 | \$257,000 | -3.70% | 129 | 130 | -1.12% |
| Residential WF | | | | | | | | | |
| 3/4-Plex | | | | | | | | | |
| Apartment | \$41,333 | \$33,250 | 24.31% | \$35,000 | \$33,250 | 5.26% | 115 | 99 | 16.41% |
| Townhouse | \$120,000 | | | \$120,000 | | | 39 | | |
| RES TOTAL | \$234,420 | \$264,177 | -11.26% | \$241,250 | \$259,000 | -6.85% | 113 | 153 | -26.21% |
| FARMS | | \$455,000 | | | \$455,000 | | | 93 | |
| MULTIFAMILY | | | | | | | | | |
| Acreage | \$362,500 | | | \$362,500 | | | 35 | | |
| Lots | \$42,000 | | | \$42,000 | | | 132 | | |
| Business | | | | | | | | | |
| Commercial | | \$285,200 | | | \$188,500 | | | 332 | |
| GRAND TOTAL | \$232,811 | \$272,632 | -14.61% | \$241,250 | \$259,000 | -6.85% | 111 | 177 | -37.03% |

Totals include variables in any given month, due to preceding month's collapsed sales and deleted listings. e & oe

South Peace River Statistics -- February 2022

Average/Median price, Days to Sell (YTD)

| Description | Average Price | | | Median Price | | | Days to Sell | | |
|---------------------------------|------------------|------------------|--------------|------------------|------------------|--------------|--------------|------------|----------------|
| | Cur YTD | Lst YTD | Incr/Decr% | Cur YTD | Lst YTD | Incr/Decr% | Cur YTD | Lst YTD | Incr/Decr% |
| Zone = South Peace River | | | | | | | | | |
| Acreage/House | \$422,993 | \$374,500 | 12.95% | \$382,450 | \$427,500 | -10.54% | 90 | 302 | -70.27% |
| Duplex | \$314,000 | \$390,000 | -19.49% | \$300,000 | \$390,000 | -23.08% | 94 | 58 | 61.49% |
| Mobile Home | \$37,750 | \$41,570 | -9.19% | \$36,500 | \$41,570 | -12.20% | 45 | 69 | -34.42% |
| Residential | \$278,891 | \$252,501 | 10.45% | \$252,000 | \$240,000 | 5.00% | 137 | 136 | 0.72% |
| Residential WF | | | | | | | | | |
| 3/4-Plex | | | | | | | | | |
| Apartment | \$41,333 | \$36,900 | 12.01% | \$35,000 | \$39,500 | -11.39% | 115 | 89 | 28.84% |
| Townhouse | \$141,250 | \$61,000 | 131.56% | \$101,750 | \$61,000 | 66.80% | 72 | 18 | 312.86% |
| RES TOTAL | \$262,268 | \$235,059 | 11.58% | \$250,000 | \$235,000 | 6.38% | 120 | 140 | -14.43% |
| FARMS | \$252,500 | \$347,500 | -27.34% | \$252,500 | \$347,500 | -27.34% | 148 | 75 | 98.66% |
| MULTIFAMILY | | | | | | | | | |
| Acreage | \$140,625 | \$162,500 | -13.46% | \$75,000 | \$162,500 | -53.85% | 127 | 136 | -6.99% |
| Lots | \$30,500 | | | \$30,500 | | | 341 | | |
| Business | | | | | | | | | |
| Commercial | \$110,000 | \$258,500 | -57.45% | \$110,000 | \$174,250 | -36.87% | 162 | 452 | -64.16% |
| GRAND TOTAL | \$247,439 | \$238,557 | 3.72% | \$245,000 | \$235,000 | 4.26% | 127 | 167 | -24.01% |

Totals include variables in any given month, due to preceding month's collapsed sales and deleted listings. e & oe