South Okanagan Monthly Statistics September 2021

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Central Okanagan Statistics -- September 2021

Zone Totals

Description	CM This Year	CM Last Year	Increase	This YTD	Last YTD	Increase
Area = Central Okanaga						
1 Units Listed	855	990	-13.64%	8,675	8,307	4.43%
2 Units Sold	584	805	-27.45%	6,604	4,320	52.87%
3 Sales Volume	\$465,721,469	\$535,870,189	-13.09%	\$5,022,053,035	\$2,676,326,320	87.65%
4 List/Sell Ratio	99.26%	97.33%		99.99%	96.82%	
5 Days to Sell	45	75	-40.39%	47	78	-40.20%
6 Active Listings	1,572	2,921	-46.18%			
Area = North Okanagan						
1 Units Listed	287	357	-19.61%	3,027	2,857	5.95%
2 Units Sold	196	311	-36.98%	2,402	1,714	40.14%
3 Sales Volume	\$123,457,655	\$186,721,079	-33.88%	\$1,466,465,699	\$885,405,482	65.63%
4 List/Sell Ratio	99.36%	95.93%		99.49%	96.74%	
5 Days to Sell	58	90	-35.54%	66	97	-31.75%
6 Active Listings	767	1,266	-39.42%			
Area = Shuswap / Revel						
1 Units Listed	192	202	-4.95%	1,787	1,613	10.79%
2 Units Sold	107	183	-41.53%	1,373	928	47.95%
3 Sales Volume	\$63,818,264	\$83,192,882	-23.29%	\$701,758,442	\$397,238,036	76.66%
4 List/Sell Ratio	98.66%	95.89%		98.07%	96.21%	
5 Days to Sell	54	150	-64.11%	81	125	-34.92%
6 Active Listings	570	799	-28.66%			
Area = South Okanagan						
1 Units Listed	304	429	-29.14%	3,614	3,519	2.70%
2 Units Sold	261	356	-26.69%	2,724	1,873	45.44%
3 Sales Volume	\$162,704,019	\$187,269,362	-13.12%	\$1,631,674,567	\$949,184,215	71.90%
4 List/Sell Ratio	96.36%	97.87%		98.54%	96.46%	
5 Days to Sell	54	104	-48.55%	81	107	-24.36%
6 Active Listings	992					
Area = South Peace Riv						
1 Units Listed	59	88	-32.95%	817	691	18.23%
2 Units Sold	45	39	15.38%	465	269	72.86%
3 Sales Volume	\$11,423,750	\$9,543,500	19.70%	\$128,582,209	\$68,226,050	88.46%
4 List/Sell Ratio	96.40%	95.84%		96.30%	96.20%	
5 Days to Sell	89	121	-26.63%	119	166	-28.29%
6 Active Listings	462					
Area = Grand Total						
1 Units Listed	1,697	2,066	-17.86%	17,920	16,987	5.49%
2 Units Sold	1,193	1,694	-29.57%	13,568	9,104	49.03%
3 Sales Volume	\$827,125,156	\$1,002,597,012	-17.50%	\$8,950,533,952	\$4,976,380,103	79.86%
4 List/Sell Ratio	98.61%	97.03%		99.43%	96.68%	
5 Days to Sell	51	93	-44.86%	63	95	-33.68%
6 Active Listings	4,363	4,986	-12.49%			

			Resid	lential
Description	Total Units Sold	Total Sales Volume	Total Units Sold	Total Sales Volume
This Month	261	\$162,704,019	98	\$62,018,105
Last Month	253	\$155,880,824	110	\$75,119,212
This Month Last Year	356	\$187,269,362	149	\$87,451,500
Description	Total Listings Taken	Inventory		
This Month	304	992		
Last Month	397	1,028		
This Month Last Year	429			

Condo/Apt		
Sales	43	
New Listings	35	
Current Inventory	93	
Sell/Inv. Ratio	46.24%	
Days to Sell	40	
Average Price	\$394,608	
Median Price	\$349,888	
Condo/Townhouse		
Sales	24	
New Listings	29	
Current Inventory	69	
Sell/Inv. Ratio	34.78%	
Days to Sell	43	
Average Price	\$548,047	
Median Price	\$591,450	
Lots		
Sales	31	
New Listings	25	
Current Inventory		
Sell/Inv. Ratio		
Days to Sell	52	
Average Price	\$403,808	
Median Price	\$300,000	
Residential		
Sales	98	
New Listings	118	
Current Inventory	260	
Sell/Inv. Ratio	37.69%	
Days to Sell	46	
Average Price	\$632,838	
Median Price	\$615,000	
Ratio of Sales vs Inventory	39.52%	

Comparative Activity -- Listing Information

								Inventory	
Description	Cur Mo	Lst Yr Mo	Incr/Decr%	Cur YTD	Lst YTD	Incr/Decr%	Cur Mo	Lst Yr Mo	Incr/Decr%
Zone = South Okana									
Acreage/House	22	17	29.41%	244	222	9.91	100		
Duplex	5	18	-72.22%	103	132	-21.97	14		
Mobile Home	17	27	-37.04%	168	166	1.20	37		
Residential	118	163	-27.61%	1,289	1,259	2.38	260		
Residential WF	7	7	0.00%	61	59	3.39	23		
3/4-Plex	0	1	-100.00%	26	8	225.00	5		
Apartment	35	81	-56.79%	527	566	-6.89	93		
Townhouse	29	40	-27.50%	339	345	-1.74	69		
RES TOTAL	233	354.00	-34.18%	2,757	2,757	0.00%	601		
FARMS	7	8	-12.50%	129	148	-12.84	59		
MULTIFAMILY	5	4	25.00%	45	21	114.29	17		
Acreage	9	12	-25.00%	137	139	-1.44	59		
Acreage WF	0	0	0.00%	1	0	0.00			
Lots	15	28	-46.43%	234	213	9.86	74		
Lots WF	1	0	0.00%	1	0	0.00	1		
LOTS TOTAL	25	40.00	-37.50%	373	352	5.97%	134		
Business	2	0	0.00%	39	43	-9.30	23		
Commercial	11	16	-31.25%	146	106	37.74	72		
Land	2	0	0.00%	8	0	0.00	7		
COMM TOTAL	15	16.00	-6.25%	193	149	29.53%	102		
GRAND TOTAL	285	422	-32.46%	3,497	3,427	2.04%	913		

Comparative Activity -- Sales Information (Month)

		Unit Sales		s	ales Volume		List/Sal	e Ratio
Description	Cur Mo	Lst Yr Mo	Incr/Decr%	Cur Mo	Lst Yr Mo	Incr/Decr%	Cur Mo	Lst Yr Mo
Zone = South Okanagan								
Acreage/House	16	10	60.00%	\$25,223,588	\$11,743,000	114.80%	94.26%	97.37%
Duplex	5	14	-64.29%	\$3,510,100	\$6,612,015	-46.91%	102.23%	97.29%
Mobile Home	21	19	10.53%	\$3,714,400	\$2,628,300	41.32%	97.24%	96.75%
Residential	98	149	-34.23%	\$62,018,105	\$87,451,500	-29.08%	99.58%	98.02%
Residential WF	3	7	-57.14%	\$8,950,000	\$8,632,400	3.68%	92.80%	97.58%
3/4-Plex	3	0	0.00%	\$3,325,000	\$0	0.00%	95.00%	0.00%
Apartment	43	77	-44.16%	\$16,968,138	\$33,013,040	-48.60%	98.56%	98.28%
Townhouse	24	30	-20.00%	\$13,153,138	\$14,747,117	-10.81%	99.33%	98.00%
RES TOTAL	213	306	-30.39%	\$136,862,469	\$164,827,372	-16.97%	97.83%	97.95%
FARMS	5	6	-16.67%	\$4,810,000	\$6,099,500	-21.14%	95.86%	96.96%
MULTIFAMILY	0	2	-100.00%	\$0	\$2,490,000	-100.00%	0.00%	98.07%
Acreage	7	12	-41.67%	\$5,010,000	\$4,526,900	10.67%	93.58%	95.32%
Acreage WF	1	0	0.00%	\$355,000	\$0	0.00%	101.43%	0.00%
Lots	23	14	64.29%	\$7,153,050	\$3,891,005	83.84%	100.43%	96.91%
Business	0	0	0.00%	\$0	\$0	0.00%	0.00%	0.00%
Commercial	8	9	-11.11%	\$8,024,500	\$4,639,585	72.96%	75.60%	99.91%
GRAND TOTAL	257	349	-26.36%	\$162,215,019	\$186,474,362	-13.01%	96.36%	97.88%

Comparative Activity -- Sales Information (YTD)

		Unit Sales		S	ales Volume		List/Sale	Ratio
Description	Cur YTD	Lst YTD	Incr/Decr%	Cur YTD	Lst YTD	Incr/Decr%	Cur YTD	Lst YTD
Zone = South Okanag	an							
Acreage/House	124	70	77.14%	\$149,695,288	\$64,187,500	133.22%	96.77%	95.59%
Duplex	83	70	18.57%	\$48,366,857	\$31,018,674	55.93%	99.35%	97.42%
Mobile Home	128	121	5.79%	\$22,666,135	\$16,692,494	35.79%	97.34%	95.31%
Residential	996	804	23.88%	\$696,059,998	\$453,637,944	53.44%	99.23%	96.99%
Residential WF	33	37	-10.81%	\$61,578,851	\$51,704,900	19.10%	98.77%	95.20%
3/4-Plex	12	3	300.00%	\$12,578,500	\$1,925,000	553.43%	95.73%	94.42%
Apartment	510	286	78.32%	\$202,033,884	\$96,609,490	109.12%	99.38%	97.21%
Townhouse	290	213	36.15%	\$140,722,116	\$85,468,576	64.65%	99.98%	97.70%
RES TOTAL	2,176	1,604	35.66%	\$1,333,701,629	\$801,244,578	66.45%	98.96%	96.84%
FARMS	50	56	-10.71%	\$71,563,000	\$74,042,600	-3.35%	95.27%	94.58%
MULTIFAMILY	16	7	128.57%	\$22,784,360	\$9,032,500	152.25%	116.78%	96.28%
Acreage	114	47	142.55%	\$54,387,462	\$13,989,045	288.79%	97.32%	93.25%
Acreage WF	1	0	0.00%	\$355,000	\$0	0.00%	101.43%	0.00%
Lots	223	85	162.35%	\$71,311,442	\$24,746,816	188.16%	97.40%	95.02%
Business	11	5	120.00%	\$15,080,239	\$2,101,400	617.63%	92.44%	92.67%
Commercial	64	31	106.45%	\$51,183,035	\$19,778,126	158.79%	91.52%	93.82%
GRAND TOTAL	2,655	1,835	44.69%	\$1,620,366,167	\$944,935,065	71.48%	98.56%	96.47%

Average/Median price, Days to Sell (Month)

	А	verage Price		r	Aedian Price			Days to Sell	
Description	Cur Mo	Lst Yr Mo	Incr/Decr%	Cur Mo	Lst Yr Mo	Incr/Decr%	Cur Mo	Lst Yr Mo	Incr/Decr%
Zone = South C	Dkanagan								
Acreage/House	\$1,576,474	\$1,174,300	34.25%	\$1,055,000	\$835,000	26.35%	89	107	-17.60%
Duplex	\$702,020	\$472,287	48.64%	\$650,000	\$441,008	47.39%	18	96	-81.44%
Mobile Home	\$176,876	\$138,332	27.86%	\$170,000	\$140,000	21.43%	50	80	-36.79%
Residential	\$632,838	\$586,923	7.82%	\$615,000	\$550,000	11.82%	46	76	-39.09%
Residential WF	\$2,983,333	\$1,233,200	141.92%	\$2,500,000	\$1,265,000	97.63%	58	143	-59.55%
3/4-Plex	\$1,108,333			\$1,175,000			70		
Apartment	\$394,608	\$428,741	-7.96%	\$349,888	\$294,000	19.01%	40	110	-63.47%
Townhouse	\$548,047	\$491,571	11.49%	\$591,450	\$415,146	42.47%	43	108	-60.37%
RES TOTAL	\$642,547	\$538,652	19.29%	\$540,000	\$449,000	20.27%	48	91	-47.40%
FARMS	\$962,000	\$1,016,583	-5.37%	\$880,000	\$884,750	-0.54%	89	146	-38.83%
MULTIFAMILY		\$1,245,000			\$1,245,000			152	
Acreage	\$715,714	\$377,242	89.72%	\$365,000	\$300,000	21.67%	98	235	-58.03%
Acreage WF	\$355,000			\$355,000			19		
Lots	\$311,002	\$277,929	11.90%	\$297,000	\$247,500	20.00%	39	203	-80.72%
Business									
Commercial	\$1,003,063	\$515,509	94.58%	\$549,500	\$350,000	57.00%	190	189	0.29%
GRAND TOTAL	\$631,187	\$534,310	18.13%	\$511,000	\$445,250	14.77%	54	104	-48.61%

Average/Median price, Days to Sell (YTD)

	А	verage Price		Ν	ledian Price			Davs to Sell	
Description	Cur YTD	Lst YTD	Incr/Decr%	Cur YTD	Lst YTD	Incr/Decr%	Cur YTD	Lst YTD	Incr/Decr%
Zone = South C	Dkanagan								
Acreage/House	\$1,207,220	\$916,964	31.65%	\$1,012,500	\$705,000	43.62%	88	116	-23.66%
Duplex	\$582,733	\$443,124	31.51%	\$500,500	\$420,000	19.17%	50	73	-32.49%
Mobile Home	\$177,079	\$137,954	28.36%	\$154,100	\$132,000	16.74%	45	88	-48.92%
Residential	\$698,855	\$564,226	23.86%	\$640,000	\$520,000	23.08%	52	87	-40.11%
Residential WF	\$1,866,026	\$1,397,430	33.53%	\$1,950,000	\$1,200,000	62.50%	59	114	-47.85%
3/4-Plex	\$1,048,208	\$641,667	63.36%	\$1,052,500	\$765,000	37.58%	54	171	-68.29%
Apartment	\$396,145	\$337,795	17.27%	\$348,500	\$270,000	29.07%	84	106	-21.16%
Townhouse	\$485,249	\$401,261	20.93%	\$427,519	\$365,000	17.13%	54	102	-46.66%
RES TOTAL	\$612,914	\$499,529	22.70%	\$520,000	\$438,335	18.63%	61	94	-34.55%
FARMS	\$1,431,260	\$1,322,189	8.25%	\$1,200,000	\$1,092,500	9.84%	150	131	14.78%
MULTIFAMILY	\$1,424,023	\$1,290,357	10.36%	\$1,401,500	\$820,000	70.91%	93	137	-31.89%
Acreage	\$477,083	\$297,639	60.29%	\$299,900	\$245,000	22.41%	152	222	-31.61%
Acreage WF	\$355,000			\$355,000			19		
Lots	\$319,782	\$291,139	9.84%	\$275,000	\$215,000	27.91%	158	177	-10.90%
Business	\$1,370,931	\$420,280	226.19%	\$765,000	\$140,000	446.43%	187	102	82.71%
Commercial	\$799,735	\$638,004	25.35%	\$592,500	\$350,000	69.29%	143	195	-26.48%
GRAND TOTAL	\$610,307	\$514,951	18.52%	\$480,000	\$430,000	11.63%	78	104	-25.27%

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Zone Totals

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Area = Central Okanaga						
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6 Active Listings	4,363	4,986	-12.49%			

			Residential			
Description	Total Units Sold	Total Sales Volume	Total Units Sold	Total Sales Volume		
This Month	45	\$11,423,750	21	\$5,252,250		
Last Month	78	\$24,001,079	46	\$14,633,900		
This Month Last Year	39	\$9,543,500	23	\$5,476,500		
Description	Total Listings Taken	Inventory				
This Month	59	462				
Last Month	94	479				
This Month Last Year	88					

Condo/Apt		
Sales	5	
New Listings	4	
Current Inventory	22	
Sell/Inv. Ratio	22.73%	
Days to Sell	133	
Average Price	\$32,100	
Median Price	\$33,000	
Condo/Townhouse		
Sales	0	
New Listings	2	
Current Inventory	11	
Sell/Inv. Ratio	0.00%	
Days to Sell		
Average Price		
Median Price		
Lots		
Sales	4	
New Listings	9	
Current Inventory		
Sell/Inv. Ratio		
Days to Sell	52	
Average Price	\$92,500	
Median Price	\$53,000	
Residential		
Sales	21	
New Listings	32	
Current Inventory	214	
Sell/Inv. Ratio	9.81%	
Days to Sell	77	
Average Price	\$250,107	
Median Price	\$255,000	
Ratio of Sales vs Inventory	10.27%	

Comparative Activity -- Listing Information

								Inventory	
Description	Cur Mo	Lst Yr Mo	Incr/Decr%	Cur YTD	Lst YTD	Incr/Decr%	Cur Mo	Lst Yr Mo	Incr/Decr%
Zone = South Peace	e River								
Acreage/House	2	14	-85.71%	100	121	-17.36	42		
Duplex	2	3	-33.33%	23	17	35.29	21		
Mobile Home	5	5	0.00%	38	33	15.15	23		
Residential	32	53	-39.62%	463	377	22.81	214		
Residential WF	0	0	0.00%	0	2	-100.00			
3/4-Plex	0	0	0.00%	3	1	200.00	3		
Apartment	4	4	0.00%	44	24	83.33	22		
Townhouse	2	1	100.00%	19	10	90.00	11		
RES TOTAL	47	80.00	-41.25%	690	585	17.95%	336		
FARMS	0	5	-100.00%	18	33	-45.45	17		
Acreage	4	3	33.33%	55	38	44.74	45		
Acreage WF	0	0	0.00%	1	0	0.00	1		
Lots	5	0	0.00%	39	34	14.71	52		
Business	1	0	0.00%	3	0	0.00	3		
Commercial	2	0	0.00%	4	0	0.00	4		
Land	0	0	0.00%	3	0	0.00	3		
COMM TOTAL	3	0.00	0.00%	10	0	0.00%	10		
GRAND TOTAL	59	88	-32.95%	813	690	17.83%	461		

Comparative Activity -- Sales Information (Month)

		Unit Sales		List/Sale Ratio				
Description	Cur Mo	Lst Yr Mo	Incr/Decr%	Cur Mo	Lst Yr Mo	Incr/Decr%	Cur Mo	Lst Yr Mo
Zone = South Peace	River							
Acreage/House	11	8	37.50%	\$5,031,500	\$3,047,500	65.10%	96.56%	96.65%
Duplex	0	2	-100.00%	\$0	\$509,000	-100.00%	0.00%	93.41%
Mobile Home	3	0	0.00%	\$159,500	\$0	0.00%	94.10%	0.00%
Residential	21	23	-8.70%	\$5,252,250	\$5,476,500	-4.09%	96.93%	95.67%
Residential WF	0	0	0.00%	\$0	\$0	0.00%	0.00%	0.00%
3/4-Plex	0	0	0.00%	\$0	\$0	0.00%	0.00%	0.00%
Apartment	5	4	25.00%	\$160,500	\$141,500	13.43%	94.97%	93.28%
Townhouse	0	0	0.00%	\$0	\$0	0.00%	0.00%	0.00%
RES TOTAL	40	37	8.11%	\$10,603,750	\$9,174,500	15.58%	96.68%	95.83%
FARMS	0	1	-100.00%	\$0	\$220,000	-100.00%	0.00%	93.62%
Acreage	2	1	100.00%	\$322,000	\$149,000	116.11%	92.53%	100.00%
Lots	2	0	0.00%	\$48,000	\$0	0.00%	88.31%	0.00%
GRAND TOTAL	44	39	12.82%	\$10,973,750	\$9,543,500	14.99%	96.51%	95.84%

Comparative Activity -- Sales Information (YTD)

		Unit Sales		Sales Volume				List/Sale Ratio		
Description	Cur YTD	Lst YTD	Incr/Decr%	Cur YTD	Lst YTD	Incr/Decr%	Cur YTD	Lst YTD		
Zone = South Peace F	River									
Acreage/House	73	45	62.22%	\$30,991,179	\$18,466,550	67.82%	95.85%	97.17%		
Duplex	5	2	150.00%	\$1,953,100	\$509,000	283.71%	95.10%	93.41%		
Mobile Home	22	13	69.23%	\$2,080,470	\$1,242,000	67.51%	93.95%	91.80%		
Residential	290	153	89.54%	\$80,892,860	\$38,830,700	108.32%	95.81%	95.58%		
Residential WF	0	1	-100.00%	\$0	\$605,000	-100.00%	0.00%	96.34%		
3/4-Plex	0	0	0.00%	\$0	\$0	0.00%	0.00%	0.00%		
Apartment	23	22	4.55%	\$1,558,850	\$810,300	92.38%	96.58%	91.72%		
Townhouse	10	2	400.00%	\$2,068,500	\$499,500	314.11%	95.48%	95.34%		
RES TOTAL	423	238	77.73%	\$119,544,959	\$60,963,050	96.09%	95.78%	95.91%		
FARMS	10	12	-16.67%	\$4,171,000	\$5,392,000	-22.64%	95.60%	95.27%		
Acreage	22	15	46.67%	\$3,688,500	\$1,583,500	132.93%	119.92%	115.25%		
Lots	8	4	100.00%	\$330,750	\$287,500	15.04%	84.56%	88.24%		
GRAND TOTAL	463	269	72.12%	\$127,735,209	\$68,226,050	87.22%	96.30%	96.20%		

Average/Median price, Days to Sell (Month)

	A	verage Price		N	ledian Price			Days to Sell	
Description	Cur Mo	Lst Yr Mo	Incr/Decr%	Cur Mo	Lst Yr Mo	Incr/Decr%	Cur Mo	Lst Yr Mo	Incr/Decr%
Zone = South Pe	ace River								
Acreage/House	\$457,409	\$380,938	20.07%	\$400,000	\$367,500	8.84%	109	107	1.92%
Duplex		\$254,500			\$254,500			249	
Mobile Home	\$53,167			\$44,500			87		
Residential	\$250,107	\$238,109	5.04%	\$255,000	\$247,000	3.24%	77	88	-12.80%
Residential WF									
3/4-Plex									
Apartment	\$32,100	\$35,375	-9.26%	\$33,000	\$34,500	-4.35%	133	280	-52.53%
Townhouse									
RES TOTAL	\$265,094	\$247,959	6.91%	\$255,000	\$259,000	-1.54%	93	122	-23.21%
FARMS		\$220,000			\$220,000			115	
Acreage	\$161,000	\$149,000	8.05%	\$161,000	\$149,000	8.05%	57	104	-45.67%
Lots	\$24,000			\$24,000			47		
GRAND TOTAL	\$249,403	\$244,705	1.92%	\$250,625	\$250,000	0.25%	90	121	-25.96%

Average/Median price, Days to Sell (YTD)

	Av	verage Price		м	edian Price			Davs to Sell	
Description	Cur YTD	Lst YTD	Incr/Decr%	Cur YTD	Lst YTD	Incr/Decr%	Cur YTD	Lst YTD	Incr/Decr%
Zone = South Pe	eace River								
Acreage/House	\$424,537	\$410,368	3.45%	\$420,000	\$395,000	6.33%	141	145	-2.86%
Duplex	\$390,620	\$254,500	53.49%	\$390,000	\$254,500	53.24%	199	249	-20.08%
Mobile Home	\$94,567	\$95,538	-1.02%	\$76,750	\$75,000	2.33%	150	110	36.17%
Residential	\$279,906	\$253,795	10.29%	\$265,000	\$247,000	7.29%	110	149	-26.33%
Residential WF		\$605,000			\$605,000			453	
3/4-Plex									
Apartment	\$67,776	\$36,832	84.02%	\$39,500	\$30,000	31.67%	104	333	-68.67%
Townhouse	\$206,850	\$249,750	-17.18%	\$204,500	\$249,750	-18.12%	117	78	50.13%
RES TOTAL	\$283,282	\$256,147	10.59%	\$267,500	\$250,000	7.00%	118	164	-28.24%
FARMS	\$417,100	\$449,333	-7.17%	\$227,500	\$443,500	-48.70%	234	162	44.72%
Acreage	\$167,659	\$105,567	58.82%	\$155,000	\$90,000	72.22%	87	160	-45.77%
Lots	\$41,344	\$71,875	-42.48%	\$30,500	\$57,500	-46.96%	130	275	-52.82%
GRAND TOTAL	\$276,483	\$253,628	9.01%	\$255,250	\$245,000	4.18%	119	166	-28.06%