# South Okanagan Monthly Statistics October 2021

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#### **Zone Totals**

Description	CM This Year	CM Last Year	Increase	This YTD	Last YTD	Increase
Area = Central Okanaga						
1 Units Listed	826	797	3.64%	9,502	9,104	4.37%
2 Units Sold	619	772	-19.82%	7,220	5,092	41.79%
3 Sales Volume	\$526,746,332	\$527,766,470	-0.19%	\$5,545,089,467	\$3,204,092,790	73.06%
4 List/Sell Ratio	99.37%	97.46%		99.93%	96.93%	
5 Days to Sell	43	70	-38.40%	47	77	-39.63%
6 Active Listings	1,515	2,526	-40.02%			
Area = North Okanagan						
1 Units Listed	328	302	8.61%	3,355	3,159	6.20%
2 Units Sold	222	296	-25.00%	2,622	2,010	30.45%
3 Sales Volume	\$143,401,388	\$171,132,888	-16.20%	\$1,608,207,087	\$1,056,538,370	52.21%
4 List/Sell Ratio	99.45%	96.77%		99.50%	96.74%	
5 Days to Sell	45	97	-53.96%	64	97	-33.66%
6 Active Listings	756	1,131	-33.16%			
Area = Shuswap / Revel						
1 Units Listed	135	158	-14.56%	1,922	1,771	8.53%
2 Units Sold	131	159	-17.61%	1,503	1,087	38.27%
3 Sales Volume	\$73,751,038	\$73,228,245	0.71%	\$774,794,480	\$470,466,281	64.69%
4 List/Sell Ratio	96.16%	96.29%		97.88%	96.22%	
5 Days to Sell	66	112	-40.60%	80	123	-34.93%
6 Active Listings	510	731	-30.23%			
Area = South Okanagan						
1 Units Listed	183	335	-45.37%	3,796	3,854	-1.50%
2 Units Sold	233	310	-24.84%	2,956	2,183	35.41%
3 Sales Volume	\$151,587,136	\$147,555,937	2.73%	\$1,782,900,202	\$1,096,740,152	62.56%
4 List/Sell Ratio	98.16%	97.90%		98.51%	96.65%	
5 Days to Sell	53	111	-52.14%	78	107	-26.81%
6 Active Listings	920					
Area = South Peace Riv						
1 Units Listed	29	75	-61.33%	924	850	8.71%
2 Units Sold	56	38	47.37%	536	314	70.70%
3 Sales Volume	\$14,377,800	\$12,008,000	19.74%	\$147,485,509	\$82,420,050	78.94%
4 List/Sell Ratio	95.71%	96.21%		95.98%	95.42%	
5 Days to Sell	109	115	-5.03%	123	165	-25.65%
6 Active Listings	522					
Area = Grand Total						
1 Units Listed	1,501	1,667	-9.96%	19,499	18,738	4.06%
2 Units Sold	1,261	1,575	-19.94%	14,837	10,686	38.85%
3 Sales Volume	\$909,863,693	\$931,691,540	-2.34%	\$9,858,476,745	\$5,910,257,643	66.80%
4 List/Sell Ratio	98.85%	97.29%		99.38%	96.76%	
5 Days to Sell	51	88	-42.82%	62	94	-34.01%
6 Active Listings	4,223	4,388	-3.76%			
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# **Quick Summary Part 1**

#### Residential

Description	Total Units Sold	Total Sales Volume	Total Units Sold	Total Sales Volume
This Month	233	\$151,587,136	100	\$77,454,298
Last Month	261	\$162,711,519	98	\$62,025,605
This Month Last Year	310	\$147,555,937	119	\$73,456,785
Description	Total Listings Taken	Inventory		
This Month	183	920		
Last Month	304	992		
This Month Last Year	335			

# **Quick Summary Part 2**

Condo/Apt		
Sales	37	
New Listings	25	
Current Inventory	88	
Sell/Inv. Ratio	42.05%	
Days to Sell	41	
Average Price	\$368,892	
Median Price	\$320,000	
Condo/Townhouse		
Sales	25	
New Listings	15	
Current Inventory	57	
Sell/Inv. Ratio	43.86%	
Days to Sell	41	
Average Price	\$496,573	
Median Price	\$435,000	
Lots		
Sales	14	
New Listings	12	
Current Inventory		
Sell/Inv. Ratio		
Days to Sell	146	
Average Price	\$387,143	
Median Price	\$315,000	
Residential		
Sales	100	
New Listings	66	
Current Inventory	231	
Sell/Inv. Ratio	43.29%	
Days to Sell	45	
Average Price	\$774,543	
Median Price	\$712,500	
Ratio of Sales vs Inventory	39.20%	

# **Comparative Activity -- Listing Information**

								Inventory	
Description	Cur Mo	Lst Yr Mo	Incr/Decr%	Cur YTD	Lst YTD	Incr/Decr%	Cur Mo	Lst Yr Mo	Incr/Decr%
Zone = South Okana	gan								
Acreage/House	14	21	-33.33%	258	243	6.17	90		
Duplex	4	9	-55.56%	107	141	-24.11	10		
Mobile Home	12	16	-25.00%	180	182	-1.10	37		
Residential	66	115	-42.61%	1,356	1,374	-1.31	231		
Residential WF	2	9	-77.78%	63	68	-7.35	16		
3/4-Plex	0	0	0.00%	26	8	225.00	6		
Apartment	25	40	-37.50%	552	606	-8.91	88		
Townhouse	15	39	-61.54%	353	384	-8.07	57		
RES TOTAL	138	249.00	-44.58%	2,895	3,006	-3.69%	535		
FARMS	11	13	-15.38%	140	161	-13.04	57		
MULTIFAMILY	0	1	-100.00%	44	22	100.00	14		
Acreage	5	9	-44.44%	141	148	-4.73	59		
Acreage WF	0	0	0.00%	1	0	0.00			
Lots	7	35	-80.00%	241	248	-2.82	73		
Lots WF	0	0	0.00%	1	0	0.00	1		
LOTS TOTAL	12	44.00	-72.73%	384	396	-3.03%	133		
Business	2	6	-66.67%	41	49	-16.33	25		
Commercial	16	13	23.08%	163	119	36.97	73		
Land	2	0	0.00%	10	0	0.00	9		
COMM TOTAL	20	19.00	5.26%	214	168	27.38%	107		
GRAND TOTAL	181	326	-44.48%	3,677	3,753	-2.03%	846		

# **Comparative Activity -- Sales Information (Month)**

		<b>Unit Sales</b>		S	ales Volume		List/Sa	le Ratio
Description	Cur Mo	Lst Yr Mo	Incr/Decr%	Cur Mo	Lst Yr Mo	Incr/Decr%	Cur Mo	Lst Yr Mo
Zone = South Okanaga	ın							
Acreage/House	14	8	75.00%	\$12,967,500	\$7,482,500	73.30%	93.40%	93.96%
Duplex	10	15	-33.33%	\$4,931,000	\$6,925,000	-28.79%	100.31%	98.36%
Mobile Home	15	19	-21.05%	\$3,173,004	\$4,193,950	-24.34%	98.69%	99.22%
Residential	100	119	-15.97%	\$77,454,298	\$73,456,785	5.44%	99.39%	98.47%
Residential WF	5	3	66.67%	\$11,020,000	\$3,295,000	234.45%	96.01%	95.53%
3/4-Plex	0	0	0.00%	\$0	\$0	0.00%	0.00%	0.00%
Apartment	37	57	-35.09%	\$13,649,000	\$18,394,078	-25.80%	98.61%	97.73%
Townhouse	25	35	-28.57%	\$12,414,325	\$15,747,750	-21.17%	99.45%	98.23%
RES TOTAL	206	256	-19.53%	\$135,609,127	\$129,495,063	4.72%	98.45%	98.00%
FARMS	3	3	0.00%	\$7,575,000	\$4,060,000	86.58%	99.67%	95.80%
MULTIFAMILY	1	0	0.00%	\$1,060,000	\$0	0.00%	84.80%	0.00%
Acreage	8	16	-50.00%	\$3,560,000	\$3,751,300	-5.10%	94.24%	89.80%
Acreage WF	0	0	0.00%	\$0	\$0	0.00%	0.00%	0.00%
Lots	6	20	-70.00%	\$1,860,000	\$4,506,562	-58.73%	91.46%	96.32%
Business	0	2	-100.00%	\$0	\$1,205,000	-100.00%	0.00%	92.34%
Commercial	3	9	-66.67%	\$1,615,009	\$3,872,012	-58.29%	95.03%	111.73%
GRAND TOTAL	227	306	-25.82%	\$151,279,136	\$146,889,937	2.99%	98.16%	97.93%

# **Comparative Activity -- Sales Information (YTD)**

		<b>Unit Sales</b>		•	Sales Volume		List/Sale	e Ratio
Description	Cur YTD	Lst YTD	Incr/Decr%	Cur YTD	Lst YTD	Incr/Decr%	Cur YTD	Lst YTD
Zone = South Okana	agan							
Acreage/House	138	78	76.92%	\$162,662,788	\$71,670,000	126.96%	96.49%	95.42%
Duplex	93	85	9.41%	\$53,297,857	\$37,943,674	40.47%	99.43%	97.59%
Mobile Home	143	140	2.14%	\$25,839,139	\$20,886,444	23.71%	97.50%	96.07%
Residential	1,096	923	18.74%	\$773,521,796	\$527,094,729	46.75%	99.24%	97.20%
Residential WF	38	40	-5.00%	\$72,598,851	\$54,999,900	32.00%	98.34%	95.22%
3/4-Plex	12	3	300.00%	\$12,578,500	\$1,925,000	553.43%	95.73%	94.42%
Apartment	547	343	59.48%	\$215,682,884	\$115,003,568	87.54%	99.33%	97.29%
Townhouse	315	248	27.02%	\$153,136,441	\$101,216,326	51.30%	99.94%	97.78%
RES TOTAL	2,382	1,860	28.06%	\$1,469,318,256	\$930,739,641	57.87%	98.92%	97.00%
FARMS	53	59	-10.17%	\$79,138,000	\$78,102,600	1.33%	95.68%	94.64%
MULTIFAMILY	17	7	142.86%	\$23,844,360	\$9,032,500	163.98%	114.85%	96.28%
Acreage	122	63	93.65%	\$57,947,462	\$17,740,345	226.64%	97.13%	92.50%
Acreage WF	1	0	0.00%	\$355,000	\$0	0.00%	101.43%	0.00%
Lots	229	105	118.10%	\$73,171,442	\$29,253,378	150.13%	97.24%	95.22%
Business	10	7	42.86%	\$14,711,239	\$3,306,400	344.93%	92.36%	92.55%
Commercial	67	40	67.50%	\$52,798,044	\$23,650,138	123.25%	91.62%	96.35%
GRAND TOTAL	2,881	2,141	34.56%	\$1,771,283,802	\$1,091,825,002	62.23%	98.53%	96.67%

# Average/Median price, Days to Sell (Month)

	A	verage Price		r	Median Price			Days to Sell	
Description	Cur Mo	Lst Yr Mo	Incr/Decr%	Cur Mo	Lst Yr Mo	Incr/Decr%	Cur Mo	Lst Yr Mo	Incr/Decr%
Zone = South C	Okanagan								
Acreage/House	\$926,250	\$935,313	-0.97%	\$818,750	\$622,500	31.53%	76	101	-24.54%
Duplex	\$493,100	\$461,667	6.81%	\$447,500	\$405,000	10.49%	35	56	-37.66%
Mobile Home	\$211,534	\$220,734	-4.17%	\$189,900	\$149,000	27.45%	48	243	-80.11%
Residential	\$774,543	\$617,284	25.48%	\$712,500	\$575,000	23.91%	45	70	-36.10%
Residential WF	\$2,204,000	\$1,098,333	100.67%	\$2,475,000	\$1,490,000	66.11%	31	57	-44.59%
3/4-Plex									
Apartment	\$368,892	\$322,703	14.31%	\$320,000	\$285,000	12.28%	41	120	-65.45%
Townhouse	\$496,573	\$449,936	10.37%	\$435,000	\$443,000	-1.81%	41	106	-61.74%
RES TOTAL	\$658,297	\$505,840	30.14%	\$589,500	\$461,500	27.74%	45	99	-54.26%
FARMS	\$2,525,000	\$1,353,333	86.58%	\$2,900,000	\$1,200,000	141.67%	113	140	-19.33%
MULTIFAMILY	\$1,060,000			\$1,060,000			182		
Acreage	\$445,000	\$234,456	89.80%	\$447,500	\$200,000	123.75%	120	176	-31.79%
Acreage WF									
Lots	\$310,000	\$225,328	37.58%	\$265,000	\$223,000	18.83%	181	155	16.73%
Business	. ,	\$602,500		,	\$602,500			440	
Commercial	\$538,336	\$430,224	25.13%	\$565,000	\$400,000	41.25%	41	137	-70.10%
GRAND TOTAL	\$666,428	\$480,032	38.83%	\$575,000	\$420,500	36.74%	53	110	-52.07%

# Average/Median price, Days to Sell (YTD)

	A	verage Price		N	Median Price			Days to Sell	
Description	Cur YTD	Lst YTD	Incr/Decr%	Cur YTD	Lst YTD	Incr/Decr%	Cur YTD	Lst YTD	Incr/Decr%
Zone = South 0	Okanagan								
Acreage/House	\$1,178,716	\$918,846	28.28%	\$985,000	\$685,000	43.80%	87	114	-23.73%
Duplex	\$573,095	\$446,396	28.38%	\$496,500	\$420,000	18.21%	48	70	-31.75%
Mobile Home	\$180,693	\$149,189	21.12%	\$165,000	\$134,500	22.68%	45	109	-58.40%
Residential	\$705,768	\$571,067	23.59%	\$645,000	\$525,000	22.86%	51	85	-39.35%
Residential WF	\$1,910,496	\$1,374,998	38.95%	\$1,950,000	\$1,200,500	62.43%	56	109	-49.16%
3/4-Plex	\$1,048,208	\$641,667	63.36%	\$1,052,500	\$765,000	37.58%	54	171	-68.29%
Apartment	\$394,301	\$335,287	17.60%	\$347,000	\$275,000	26.18%	81	108	-25.49%
Townhouse	\$486,147	\$408,130	19.12%	\$427,538	\$370,000	15.55%	53	102	-48.05%
RES TOTAL	\$616,842	\$500,398	23.27%	\$525,000	\$440,000	19.32%	60	95	-36.51%
FARMS	\$1,493,170	\$1,323,773	12.80%	\$1,200,000	\$1,100,000	9.09%	148	131	12.77%
MULTIFAMILY	\$1,402,609	\$1,290,357	8.70%	\$1,393,000	\$820,000	69.88%	99	137	-28.08%
Acreage	\$474,979	\$281,593	68.68%	\$304,500	\$212,500	43.29%	150	210	-28.79%
Acreage WF	\$355,000			\$355,000			19		
Lots	\$319,526	\$278,604	14.69%	\$275,000	\$215,000	27.91%	158	173	-8.43%
Business	\$1,471,124	\$472,343	211.45%	\$808,119	\$499,900	61.66%	196	199	-1.45%
Commercial	\$788,031	\$591,253	33.28%	\$585,000	\$375,000	56.00%	138	182	-23.77%
GRAND TOTAL	\$614,816	\$509,960	20.56%	\$490,000	\$430,000	13.95%	76	105	-27.79%

# South Peace River Monthly Statistics October 2021

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#### **Zone Totals**

Description	CM This Year	CM Last Year	Increase	This YTD	Last YTD	Increase
Area = Central Okanaga						
1 Units Listed	826	797	3.64%	9,502	9,104	4.37%
2 Units Sold	619	772	-19.82%	7,220	5,092	41.79%
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5 Days to Sell	51	88	-42.82%	62	94	-34.01%
6 Active Listings	4,223	4,388	-3.76%			
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# **Quick Summary Part 1**

#### Residential

Description	Total Units Sold	Total Sales Volume	Total Units Sold	Total Sales Volume
This Month	56	\$14,377,800	29	\$7,793,300
Last Month	45	\$11,423,750	21	\$5,252,250
This Month Last Year	38	\$12,008,000	27	\$6,716,000
Description	Total Listings Taken	Inventory		
This Month	29	522		
Last Month	66	462		
This Month Last Year	75			

# **Quick Summary Part 2**

Condo/Apt		
Sales	4	
New Listings	4	
Current Inventory	23	
Sell/Inv. Ratio	17.39%	
Days to Sell	105	
Average Price	\$32,750	
Median Price	\$31,000	
Condo/Townhouse		
Sales	0	
New Listings	3	
Current Inventory	17	
Sell/Inv. Ratio	0.00%	
Days to Sell		
Average Price		
Median Price		
Lots		
Sales	7	
New Listings	9	
Current Inventory		
Sell/Inv. Ratio		
Days to Sell	144	
Average Price	\$153,571	
Median Price	\$150,000	
Residential		
Sales	29	
New Listings	9	
Current Inventory	199	
Sell/Inv. Ratio	14.57%	
Days to Sell	84	
Average Price	\$268,734	
Median Price	\$265,000	
Ratio of Sales vs Inventory	14.04%	

# **Comparative Activity -- Listing Information**

								Inventory	
Description	Cur Mo	Lst Yr Mo	Incr/Decr%	Cur YTD	Lst YTD	Incr/Decr%	Cur Mo	Lst Yr Mo	Incr/Decr%
Zone = South Peac	e River								
Acreage/House	3	8	-62.50%	103	129	-20.16	41		
Duplex	1	0	0.00%	24	17	41.18	20		
Mobile Home	0	3	-100.00%	38	36	5.56	16		
Residential	9	39	-76.92%	472	416	13.46	199		
Residential WF	0	0	0.00%	0	2	-100.00			
3/4-Plex	0	0	0.00%	3	1	200.00	3		
Apartment	4	5	-20.00%	48	29	65.52	23		
Townhouse	3	3	0.00%	22	13	69.23	17		
RES TOTAL	20	58.00	-65.52%	710	643	10.42%	319		
FARMS	0	1	-100.00%	18	34	-47.06	14		
MULTIFAMILY	0	1	-100.00%	5	7	-28.57	5		
Acreage	8	4	100.00%	63	42	50.00	46		
Acreage WF	0	0	0.00%	1	0	0.00	1		
Lots	1	1	0.00%	40	35	14.29	52		
Business	0	1	-100.00%	7	5	40.00	6		
Commercial	0	9	-100.00%	73	83	-12.05	76		
Land	0	0	0.00%	3	0	0.00	3		
COMM TOTAL	0	10.00	-100.00%	83	88	-5.68%	85		
GRAND TOTAL	29	75	-61.33%	920	849	8.36%	522		

# **Comparative Activity -- Sales Information (Month)**

		<b>Unit Sales</b>		List/Sale Ratio				
Description	Cur Mo	Lst Yr Mo	Incr/Decr%	Cur Mo	Lst Yr Mo	Incr/Decr%	Cur Mo	Lst Yr Mo
Zone = South Peace	River							
Acreage/House	7	4	75.00%	\$3,679,000	\$2,067,000	77.99%	97.82%	97.28%
Duplex	0	1	-100.00%	\$0	\$398,000	-100.00%	0.00%	99.52%
Mobile Home	7	0	0.00%	\$739,500	\$0	0.00%	94.59%	0.00%
Residential	29	27	7.41%	\$7,793,300	\$6,716,000	16.04%	96.41%	96.05%
Residential WF	0	1	-100.00%	\$0	\$465,000	-100.00%	0.00%	116.54%
3/4-Plex	0	0	0.00%	\$0	\$0	0.00%	0.00%	0.00%
Apartment	4	1	300.00%	\$131,000	\$38,000	244.74%	96.04%	90.69%
Townhouse	0	1	-100.00%	\$0	\$50,000	-100.00%	0.00%	90.91%
RES TOTAL	47	35	34.29%	\$12,342,800	\$9,734,000	26.80%	96.71%	97.22%
FARMS	0	2	-100.00%	\$0	\$860,000	-100.00%	0.00%	93.58%
MULTIFAMILY	0	0	0.00%	\$0	\$0	0.00%	0.00%	0.00%
Acreage	6	0	0.00%	\$1,055,000	\$0	0.00%	91.26%	0.00%
Lots	1	0	0.00%	\$20,000	\$0	0.00%	66.67%	0.00%
Business	0	0	0.00%	\$0	\$0	0.00%	0.00%	0.00%
Commercial	2	1	100.00%	\$960,000	\$1,414,000	-32.11%	89.47%	91.23%
GRAND TOTAL	56	38	47.37%	\$14,377,800	\$12,008,000	19.74%	95.71%	96.21%

# **Comparative Activity -- Sales Information (YTD)**

		Unit Sales		List/Sale Ratio				
Description	Cur YTD	Lst YTD	Incr/Decr%	Cur YTD	Lst YTD	Incr/Decr%	Cur YTD	Lst YTD
Zone = South Peace	River							
Acreage/House	80	49	63.27%	\$34,670,179	\$20,533,550	68.85%	96.05%	97.18%
Duplex	5	3	66.67%	\$1,953,100	\$907,000	115.34%	95.10%	96.00%
Mobile Home	29	13	123.08%	\$2,819,970	\$1,242,000	127.05%	94.12%	91.80%
Residential	319	180	77.22%	\$88,686,160	\$45,546,700	94.71%	95.86%	95.65%
Residential WF	0	2	-100.00%	\$0	\$1,070,000	-100.00%	0.00%	104.19%
3/4-Plex	0	0	0.00%	\$0	\$0	0.00%	0.00%	0.00%
Apartment	27	23	17.39%	\$1,689,850	\$848,300	99.20%	96.54%	91.67%
Townhouse	10	3	233.33%	\$2,068,500	\$549,500	276.43%	95.48%	94.92%
RES TOTAL	470	273	72.16%	\$131,887,759	\$70,697,050	86.55%	95.86%	96.09%
FARMS	10	14	-28.57%	\$4,171,000	\$6,252,000	-33.29%	95.60%	95.03%
MULTIFAMILY	1	0	0.00%	\$338,000	\$0	0.00%	84.71%	0.00%
Acreage	28	15	86.67%	\$4,743,500	\$1,583,500	199.56%	112.09%	115.25%
Lots	9	4	125.00%	\$350,750	\$287,500	22.00%	83.28%	88.24%
Business	0	0	0.00%	\$0	\$0	0.00%	0.00%	0.00%
Commercial	16	8	100.00%	\$5,147,500	\$3,600,000	42.99%	88.80%	79.58%
GRAND TOTAL	534	314	70.06%	\$146,638,509	\$82,420,050	77.92%	95.97%	95.42%

# Average/Median price, Days to Sell (Month)

	A	verage Price		r	Median Price			Days to Sell	
Description	Cur Mo	Lst Yr Mo	Incr/Decr%	Cur Mo	Lst Yr Mo	Incr/Decr%	Cur Mo	Lst Yr Mo	Incr/Decr%
Zone = South Pe	eace River								
Acreage/House	\$525,571	\$516,750	1.71%	\$570,000	\$505,000	12.87%	178	91	96.21%
Duplex		\$398,000			\$398,000			59	
Mobile Home	\$105,643			\$95,000			63		
Residential	\$268,734	\$248,741	8.04%	\$265,000	\$242,000	9.50%	84	100	-16.32%
Residential WF		\$465,000			\$465,000			119	
3/4-Plex									
Apartment	\$32,750	\$38,000	-13.82%	\$31,000	\$38,000	-18.42%	105	605	-82.73%
Townhouse		\$50,000			\$50,000			120	
RES TOTAL	\$262,613	\$278,114	-5.57%	\$249,000	\$255,000	-2.35%	96	113	-14.99%
FARMS		\$430,000			\$430,000			99	
MULTIFAMILY									
Acreage	\$175,833			\$155,000			45		
Lots	\$20,000			\$20,000			737		
Business	·			·					
Commercial	\$480,000	\$1,414,000	-66.05%	\$480,000	\$1,414,000	-66.05%	282	195	44.62%
GRAND TOTAL	\$256,746	\$316,000	-18.75%	\$241,000	\$275,000	-12.36%	109	115	-5.03%

# Average/Median price, Days to Sell (YTD)

	A۱	erage Price		М	edian Price			Days to Sell	
Description	Cur YTD	Lst YTD	Incr/Decr%	Cur YTD	Lst YTD	Incr/Decr%	Cur YTD	Lst YTD	Incr/Decr%
Zone = South P	eace River								
Acreage/House	\$433,377	\$419,052	3.42%	\$423,750	\$400,000	5.94%	144	140	2.51%
Duplex	\$390,620	\$302,333	29.20%	\$390,000	\$259,000	50.58%	199	185	7.16%
Mobile Home	\$97,240	\$95,538	1.78%	\$80,000	\$75,000	6.67%	129	110	17.02%
Residential	\$278,887	\$253,037	10.22%	\$265,000	\$246,000	7.72%	107	141	-24.18%
Residential WF		\$535,000			\$535,000			286	
3/4-Plex									
Apartment	\$62,587	\$36,883	69.69%	\$38,000	\$30,000	26.67%	104	345	-69.73%
Townhouse	\$206,850	\$183,167	12.93%	\$204,500	\$225,000	-9.11%	117	92	27.28%
RES TOTAL	\$281,211	\$258,964	8.59%	\$265,000	\$254,500	4.13%	116	158	-26.63%
FARMS	\$417,100	\$446,571	-6.60%	\$227,500	\$430,000	-47.09%	234	153	53.21%
MULTIFAMILY	\$338,000			\$338,000			145		
Acreage	\$169,411	\$105,567	60.48%	\$155,000	\$90,000	72.22%	78	160	-51.35%
Lots	\$38,972	\$71,875	-45.78%	\$30,000	\$57,500	-47.83%	197	275	-28.23%
Business	• •			•					
Commercial	\$321,719	\$450,000	-28.51%	\$184,250	\$270,000	-31.76%	299	380	-21.40%
GRAND TOTAL	\$275,119	\$262,484	4.81%	\$255,000	\$246,000	3.66%	123	165	-25.44%