

**South Okanagan Monthly Statistics
June 2022**

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Zone Totals

Description	CM This Year	CM Last Year	Increase	This YTD	Last YTD	Increase
Area = Central Okanagan						
1 Units Listed	1,373	1,047	31.14%	6,670	6,242	6.86%
2 Units Sold	422	787	-46.38%	3,374	4,817	-29.96%
3 Sales Volume	\$353,566,750	\$631,519,201	-44.01%	\$3,042,110,560	\$3,612,994,003	-15.80%
4 List/Sell Ratio	97.86%	100.80%		100.31%	100.17%	
5 Days to Sell	38	34	13.49%	35	49	-28.81%
6 Active Listings	2,551	1,680	51.85%			
Area = North Okanagan						
1 Units Listed	407	366	11.20%	2,129	2,164	-1.62%
2 Units Sold	203	277	-26.71%	1,310	1,765	-25.78%
3 Sales Volume	\$153,896,513	\$182,170,271	-15.52%	\$932,994,756	\$1,058,764,048	-11.88%
4 List/Sell Ratio	97.87%	99.69%		99.96%	99.55%	
5 Days to Sell	38	61	-37.29%	47	70	-33.98%
6 Active Listings	901	808	11.51%			
Area = Shuswap / Revel						
1 Units Listed	316	243	30.04%	1,373	1,245	10.28%
2 Units Sold	108	173	-37.57%	692	958	-27.77%
3 Sales Volume	\$71,678,710	\$87,823,196	-18.38%	\$427,954,513	\$464,404,665	-7.85%
4 List/Sell Ratio	97.16%	98.70%		98.69%	98.05%	
5 Days to Sell	48	56	-14.91%	57	86	-33.62%
6 Active Listings	754	577	30.68%			
Area = South Okanagan						
1 Units Listed	307	424	-27.59%	1,521	2,549	-40.33%
2 Units Sold	200	283	-29.33%	1,258	1,962	-35.88%
3 Sales Volume	\$138,215,674	\$171,948,847	-19.62%	\$878,476,388	\$1,162,879,339	-24.46%
4 List/Sell Ratio	96.71%	100.87%		98.76%	98.94%	
5 Days to Sell	50	61	-17.62%	57	91	-37.40%
6 Active Listings	1,229	990	24.14%			
Area = South Peace Riv						
1 Units Listed	29	122	-76.23%	119	605	-80.33%
2 Units Sold	75	64	17.19%	360	298	20.81%
3 Sales Volume	\$25,557,590	\$16,388,100	55.95%	\$98,778,460	\$82,534,930	19.68%
4 List/Sell Ratio	97.66%	102.80%		96.78%	95.72%	
5 Days to Sell	82	94	-12.25%	109	133	-18.19%
6 Active Listings	450	487	-7.60%			
Area = Grand Total						
1 Units Listed	2,432	2,202	10.45%	11,812	12,805	-7.75%
2 Units Sold	1,008	1,584	-36.36%	6,994	9,800	-28.63%
3 Sales Volume	\$742,915,237	\$1,089,849,615	-31.83%	\$5,380,314,677	\$6,381,576,985	-15.69%
4 List/Sell Ratio	97.57%	100.48%		99.80%	99.62%	
5 Days to Sell	45	48	-6.85%	47	67	-30.25%
6 Active Listings	5,885	4,542	29.57%			

Totals include variables in any given month, due to preceding month's collapsed sales and deleted listings. e & oe

South Okanagan Statistics -- June 2022

Quick Summary Part 1

Residential				
Description	Total Units Sold	Total Sales Volume	Total Units Sold	Total Sales Volume
This Month	200	\$138,215,674	79	\$59,684,450
Last Month	219	\$158,747,259	98	\$81,048,319
This Month Last Year	283	\$171,948,847	111	\$73,395,052

Description	Total Listings Taken	Inventory
This Month	307	1,229
Last Month	328	1,080
This Month Last Year	424	990

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South Okanagan Statistics -- June 2022

Quick Summary Part 2

Condo/Apt

Sales	39
New Listings	36
Current Inventory	111
Sell/Inv. Ratio	35.14%
Days to Sell	38
Average Price	\$426,746
Median Price	\$389,000

Condo/Townhouse

Sales	20
New Listings	26
Current Inventory	94
Sell/Inv. Ratio	21.28%
Days to Sell	41
Average Price	\$514,179
Median Price	\$451,000

Lots

Sales	8
New Listings	38
Current Inventory	161
Sell/Inv. Ratio	4.97%
Days to Sell	66
Average Price	\$538,000
Median Price	\$375,000

Residential

Sales	79
New Listings	126
Current Inventory	390
Sell/Inv. Ratio	20.26%
Days to Sell	34
Average Price	\$755,499
Median Price	\$748,000

Ratio of Sales vs Inventory	21.38%
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South Okanagan Statistics -- June 2022

Comparative Activity -- Listing Information

Description	Cur Mo	Lst Yr Mo	Incr/Decr%	Cur YTD	Lst YTD	Incr/Decr%	Inventory		
							Cur Mo	Lst Yr Mo	Incr/Decr%
Zone = South Okanagan									
Acreage/House	21	35	-40.00%	123	168	-26.79	114	96	18.75
Duplex	7	13	-46.15%	46	82	-43.90	19	14	35.71
Mobile Home	13	20	-35.00%	65	106	-38.68	41	33	24.24
Recreational	1	0	0.00%	2	0	0.00	3		
Residential	126	157	-19.75%	564	908	-37.89	390	285	36.84
Residential WF	2	11	-81.82%	16	40	-60.00	21	10	110.00
3/4-Plex	1	10	-90.00%	6	20	-70.00	9	14	-35.71
Apartment	36	61	-40.98%	204	383	-46.74	111	106	4.72
Townhouse	26	36	-27.78%	124	241	-48.55	94	61	54.10
RES TOTAL	233	343.00	-32.07%	1,150	1,948	-40.97%	802	619	29.56
FARMS	9	15	-40.00%	58	99	-41.41	60	68	-11.76
MULTIFAMILY	1	10	-90.00%	10	36	-72.22	11	21	-47.62
Acreage	20	19	5.26%	60	103	-41.75	71	52	36.54
Acreage WF	0	0	0.00%	1	0	0.00	1		
Lots	18	11	63.64%	91	158	-42.41	88	74	18.92
Lots WF	0	0	0.00%	1	0	0.00	1		
LOTS TOTAL	38	30.00	26.67%	153	261	-41.38%	161	126	27.78
Business	7	4	75.00%	20	27	-25.93	31	23	34.78
Commercial	13	12	8.33%	81	98	-17.35	86	68	26.47
Land	1	1	0.00%	4	1	300.00	2	1	100.00
COMM TOTAL	21	17.00	23.53%	105	126	-16.67%	119	92	29.35
GRAND TOTAL	302	415	-27.23%	1,476	2,470	-40.24%	1,153	926	24.51

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South Okanagan Statistics -- June 2022

Comparative Activity -- Sales Information (Month)

Description	Unit Sales			Sales Volume			List/Sale Ratio	
	Cur Mo	Lst Yr Mo	Incr/Decr%	Cur Mo	Lst Yr Mo	Incr/Decr%	Cur Mo	Lst Yr Mo
Zone = South Okanagan								
Acreage/House	10	9	11.11%	\$13,248,000	\$10,034,000	32.03%	94.17%	97.16%
Duplex	4	10	-60.00%	\$2,325,900	\$4,559,300	-48.99%	94.21%	100.10%
Mobile Home	17	17	0.00%	\$3,042,100	\$3,216,785	-5.43%	96.45%	98.03%
Residential	79	111	-28.83%	\$59,684,450	\$73,395,052	-18.68%	97.38%	99.52%
Residential WF	5	6	-16.67%	\$9,923,000	\$11,355,000	-12.61%	95.07%	97.91%
3/4-Plex	0	1	-100.00%	\$0	\$1,355,000	-100.00%	0.00%	92.24%
Apartment	39	52	-25.00%	\$16,643,101	\$23,722,550	-29.84%	98.11%	98.56%
Townhouse	20	25	-20.00%	\$10,283,580	\$10,739,150	-4.24%	99.15%	100.39%
RES TOTAL	174	231	-24.68%	\$115,150,131	\$138,376,837	-16.79%	96.96%	99.02%
FARMS	2	8	-75.00%	\$1,525,000	\$14,620,000	-89.57%	85.92%	97.24%
MULTIFAMILY	0	4	-100.00%	\$0	\$6,127,500	-100.00%	0.00%	189.47%
Acreage	3	12	-75.00%	\$2,085,000	\$4,251,000	-50.95%	89.11%	94.89%
Acreage WF	0	0	0.00%	\$0	\$0	0.00%	0.00%	0.00%
Lots	5	16	-68.75%	\$2,219,000	\$5,340,000	-58.45%	93.67%	114.58%
Business	0	0	0.00%	\$0	\$0	0.00%	0.00%	0.00%
Commercial	9	5	80.00%	\$16,525,043	\$2,349,010	603.49%	97.67%	97.96%
Land	0	0	0.00%	\$0	\$0	0.00%	0.00%	0.00%
COMM TOTAL	9	5	80.00%	\$16,525,043	\$2,349,010	603.49%	97.67%	97.96%
GRAND TOTAL	193	276	-30.07%	\$137,504,174	\$171,064,347	-19.62%	96.72%	100.89%

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South Okanagan Statistics -- June 2022

Comparative Activity -- Sales Information (YTD)

Description	Unit Sales			Sales Volume			List/Sale Ratio	
	Cur YTD	Lst YTD	Incr/Decr%	Cur YTD	Lst YTD	Incr/Decr%	Cur YTD	Lst YTD
Zone = South Okanagan								
Acreage/House	52	81	-35.80%	\$65,580,000	\$89,182,700	-26.47%	96.02%	98.24%
Duplex	48	63	-23.81%	\$31,574,300	\$37,275,050	-15.29%	102.78%	98.92%
Mobile Home	82	76	7.89%	\$18,134,400	\$13,152,135	37.88%	97.61%	97.00%
Residential	506	684	-26.02%	\$412,765,481	\$485,564,781	-14.99%	99.65%	99.08%
Residential WF	12	26	-53.85%	\$19,482,000	\$46,676,851	-58.26%	97.26%	99.88%
3/4-Plex	4	5	-20.00%	\$2,395,500	\$4,111,000	-41.73%	91.50%	96.80%
Apartment	223	381	-41.47%	\$94,241,802	\$150,902,360	-37.55%	99.46%	99.58%
Townhouse	126	216	-41.67%	\$73,502,243	\$101,185,574	-27.36%	100.93%	100.36%
RES TOTAL	1,053	1,532	-31.27%	\$717,675,726	\$928,050,451	-22.67%	99.40%	99.21%
FARMS	28	43	-34.88%	\$44,364,500	\$64,763,000	-31.50%	94.64%	95.21%
MULTIFAMILY	8	13	-38.46%	\$14,179,900	\$18,829,360	-24.69%	93.06%	122.13%
Acreage	35	98	-64.29%	\$19,858,000	\$44,413,562	-55.29%	95.80%	97.63%
Acreage WF	0	0	0.00%	\$0	\$0	0.00%	0.00%	0.00%
Lots	70	165	-57.58%	\$27,105,238	\$51,761,292	-47.63%	97.56%	98.56%
Business	5	9	-44.44%	\$5,641,500	\$14,641,239	-61.47%	100.06%	91.92%
Commercial	33	48	-31.25%	\$43,301,624	\$31,677,535	36.70%	97.03%	94.90%
Land	1	0	0.00%	\$3,290,000	\$0	0.00%	100.00%	0.00%
COMM TOTAL	39	57	-31.58%	\$52,233,124	\$46,318,774	12.77%	97.53%	93.94%
GRAND TOTAL	1,233	1,908	-35.38%	\$875,416,488	\$1,154,136,439	-24.15%	98.78%	98.97%

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South Okanagan Statistics -- June 2022

Average/Median price, Days to Sell (Month)

Description	Average Price			Median Price			Days to Sell		
	Cur Mo	Lst Yr Mo	Incr/Decr%	Cur Mo	Lst Yr Mo	Incr/Decr%	Cur Mo	Lst Yr Mo	Incr/Decr%
Zone = South Okanagan									
Acreage/House	\$1,324,800	\$1,114,889	18.83%	\$1,105,000	\$1,035,000	6.76%	57	38	48.70%
Duplex	\$581,475	\$455,930	27.54%	\$582,500	\$437,000	33.30%	61	39	58.27%
Mobile Home	\$178,947	\$189,223	-5.43%	\$150,000	\$175,000	-14.29%	37	34	9.06%
Residential	\$755,499	\$661,217	14.26%	\$748,000	\$640,000	16.88%	34	49	-29.44%
Residential WF	\$1,984,600	\$1,892,500	4.87%	\$2,300,000	\$2,025,000	13.58%	52	49	6.53%
3/4-Plex		\$1,355,000			\$1,355,000			105	
Apartment	\$426,746	\$456,203	-6.46%	\$389,000	\$376,000	3.46%	38	38	0.07%
Townhouse	\$514,179	\$429,566	19.70%	\$451,000	\$360,000	25.28%	41	23	75.21%
RES TOTAL	\$661,782	\$599,034	10.47%	\$624,500	\$525,000	18.95%	39	42	-7.75%
FARMS	\$762,500	\$1,827,500	-58.28%	\$762,500	\$1,442,500	-47.14%	37	192	-80.74%
MULTIFAMILY		\$1,531,875			\$1,036,250			65	
Acreage	\$695,000	\$354,250	96.19%	\$370,000	\$294,250	25.74%	109	54	100.31%
Acreage WF									
Lots	\$443,800	\$333,750	32.97%	\$380,000	\$312,500	21.60%	41	144	-71.77%
Business									
Commercial	\$1,836,116	\$469,802	290.83%	\$570,000	\$670,000	-14.93%	103	173	-40.39%
Land									
COMM TOTAL	\$1,836,116	\$469,802	290.83%	\$570,000	\$670,000	-14.93%	103	173	-40.39%
GRAND TOTAL	\$712,457	\$619,798	14.95%	\$612,500	\$503,500	21.65%	43	55	-22.77%

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South Okanagan Statistics -- June 2022

Average/Median price, Days to Sell (YTD)

Description	Average Price			Median Price			Days to Sell		
	Cur YTD	Lst YTD	Incr/Decr%	Cur YTD	Lst YTD	Incr/Decr%	Cur YTD	Lst YTD	Incr/Decr%
Zone = South Okanagan									
Acreage/House	\$1,261,154	\$1,101,021	14.54%	\$1,155,000	\$955,000	20.94%	64	100	-35.99%
Duplex	\$657,798	\$591,667	11.18%	\$614,500	\$490,000	25.41%	44	55	-20.74%
Mobile Home	\$221,151	\$173,054	27.79%	\$184,900	\$151,600	21.97%	49	47	4.82%
Residential	\$815,742	\$709,890	14.91%	\$760,000	\$649,500	17.01%	41	54	-24.15%
Residential WF	\$1,623,500	\$1,795,264	-9.57%	\$1,425,000	\$1,869,000	-23.76%	62	65	-4.98%
3/4-Plex	\$598,875	\$822,200	-27.16%	\$565,250	\$655,000	-13.70%	79	54	44.30%
Apartment	\$422,609	\$396,069	6.70%	\$375,000	\$345,000	8.70%	46	96	-51.87%
Townhouse	\$583,351	\$468,452	24.53%	\$537,500	\$423,045	27.06%	35	60	-41.17%
RES TOTAL	\$681,553	\$605,777	12.51%	\$620,000	\$515,000	20.39%	44	67	-35.38%
FARMS	\$1,584,446	\$1,506,116	5.20%	\$1,462,500	\$1,225,000	19.39%	58	162	-64.15%
MULTIFAMILY	\$1,772,488	\$1,448,412	22.37%	\$1,714,950	\$1,393,000	23.11%	126	69	81.62%
Acreage	\$567,371	\$453,200	25.19%	\$375,000	\$287,000	30.66%	104	159	-34.46%
Acreage WF									
Lots	\$387,218	\$313,705	23.43%	\$324,500	\$265,000	22.45%	121	187	-35.22%
Business	\$1,128,300	\$1,626,804	-30.64%	\$350,000	\$851,239	-58.88%	157	205	-23.18%
Commercial	\$1,312,170	\$659,949	98.83%	\$667,500	\$509,500	31.01%	112	151	-25.89%
Land	\$3,290,000			\$3,290,000			244		
COMM TOTAL	\$1,339,311	\$812,610	64.82%	\$620,000	\$650,000	-4.62%	121	159	-24.06%
GRAND TOTAL	\$709,989	\$604,893	17.37%	\$609,000	\$475,000	28.21%	53	87	-39.33%

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