

Central Okanagan Monthly Statistics
July 2022

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Zone Totals

| Description | CM This Year | CM Last Year | Increase | This YTD | Last YTD | Increase |
|--------------------------------|---------------|---------------|----------|-----------------|-----------------|----------|
| Area = Central Okanagan | | | | | | |
| 1 Units Listed | 976 | 814 | 19.90% | 7,646 | 7,056 | 8.36% |
| 2 Units Sold | 326 | 617 | -47.16% | 3,698 | 5,434 | -31.95% |
| 3 Sales Volume | \$303,224,486 | \$473,667,381 | -35.98% | \$3,335,115,146 | \$4,086,661,384 | -18.39% |
| 4 List/Sell Ratio | 96.52% | 99.92% | | 100.02% | 100.14% | |
| 5 Days to Sell | 43 | 39 | 10.63% | 35 | 48 | -25.57% |
| 6 Active Listings | 2,710 | 1,613 | 68.01% | | | |
| Area = North Okanagan | | | | | | |
| 1 Units Listed | 363 | 304 | 19.41% | 2,492 | 2,468 | 0.97% |
| 2 Units Sold | 170 | 204 | -16.67% | 1,479 | 1,969 | -24.89% |
| 3 Sales Volume | \$112,544,165 | \$141,432,450 | -20.43% | \$1,044,738,921 | \$1,200,196,498 | -12.95% |
| 4 List/Sell Ratio | 96.72% | 99.88% | | 99.60% | 99.59% | |
| 5 Days to Sell | 40 | 57 | -29.58% | 46 | 69 | -33.77% |
| 6 Active Listings | 973 | 852 | 14.20% | | | |
| Area = Shuswap / Revel | | | | | | |
| 1 Units Listed | 247 | 187 | 32.09% | 1,620 | 1,432 | 13.13% |
| 2 Units Sold | 102 | 159 | -35.85% | 794 | 1,117 | -28.92% |
| 3 Sales Volume | \$61,927,597 | \$92,845,780 | -33.30% | \$489,882,110 | \$557,250,445 | -12.09% |
| 4 List/Sell Ratio | 96.16% | 98.40% | | 98.36% | 98.11% | |
| 5 Days to Sell | 49 | 92 | -46.73% | 56 | 87 | -35.47% |
| 6 Active Listings | 842 | 569 | 47.98% | | | |
| Area = South Okanagan | | | | | | |
| 1 Units Listed | 218 | 363 | -39.94% | 1,739 | 2,912 | -40.28% |
| 2 Units Sold | 161 | 247 | -34.82% | 1,419 | 2,209 | -35.76% |
| 3 Sales Volume | \$101,573,564 | \$150,157,485 | -32.36% | \$980,049,952 | \$1,313,036,824 | -25.36% |
| 4 List/Sell Ratio | 97.08% | 98.42% | | 98.60% | 98.88% | |
| 5 Days to Sell | 47 | 53 | -9.66% | 56 | 86 | -35.53% |
| 6 Active Listings | 1,280 | 975 | 31.28% | | | |
| Area = South Peace Riv | | | | | | |
| 1 Units Listed | 20 | 119 | -83.19% | 139 | 724 | -80.80% |
| 2 Units Sold | 49 | 58 | -15.52% | 407 | 356 | 14.33% |
| 3 Sales Volume | \$13,496,737 | \$15,127,950 | -10.78% | \$112,133,707 | \$97,662,880 | 14.82% |
| 4 List/Sell Ratio | 96.20% | 96.05% | | 96.72% | 95.77% | |
| 5 Days to Sell | 84 | 119 | -29.38% | 106 | 131 | -18.77% |
| 6 Active Listings | 469 | 484 | -3.10% | | | |
| Area = Grand Total | | | | | | |
| 1 Units Listed | 1,824 | 1,787 | 2.07% | 13,636 | 14,592 | -6.55% |
| 2 Units Sold | 808 | 1,285 | -37.12% | 7,797 | 11,085 | -29.66% |
| 3 Sales Volume | \$592,766,549 | \$873,231,046 | -32.12% | \$5,961,919,836 | \$7,254,808,030 | -17.82% |
| 4 List/Sell Ratio | 96.60% | 99.42% | | 99.51% | 99.60% | |
| 5 Days to Sell | 47 | 55 | -14.68% | 47 | 66 | -28.74% |
| 6 Active Listings | 6,274 | 4,493 | 39.64% | | | |

Totals include variables in any given month, due to preceding month's collapsed sales and deleted listings. e & oe

Central Okanagan Statistics -- July 2022

Quick Summary Part 1**Residential**

| Description | Total Units Sold | Total Sales Volume | Total Units Sold | Total Sales Volume |
|-----------------------------|-------------------------|---------------------------|-------------------------|---------------------------|
| This Month | 326 | \$303,224,486 | 124 | \$133,601,480 |
| Last Month | 421 | \$353,346,850 | 160 | \$186,642,036 |
| This Month Last Year | 617 | \$473,667,381 | 235 | \$237,767,316 |

| Description | Total Listings Taken | Inventory |
|-----------------------------|-----------------------------|------------------|
| This Month | 976 | 2,710 |
| Last Month | 1,373 | 2,551 |
| This Month Last Year | 814 | 1,613 |

Totals include variables in any given month, due to preceding month's collapsed sales and deleted listings. e & oe

Central Okanagan Statistics -- July 2022

Quick Summary Part 2

Condo/Apt

| | |
|-------------------|-----------|
| Sales | 85 |
| New Listings | 208 |
| Current Inventory | 461 |
| Sell/Inv. Ratio | 18.44% |
| Days to Sell | 36 |
| Average Price | \$517,384 |
| Median Price | \$459,600 |

Condo/Townhouse

| | |
|-------------------|-----------|
| Sales | 52 |
| New Listings | 102 |
| Current Inventory | 281 |
| Sell/Inv. Ratio | 18.51% |
| Days to Sell | 33 |
| Average Price | \$707,297 |
| Median Price | \$689,500 |

Lots

| | |
|-------------------|-------------|
| Sales | 7 |
| New Listings | 30 |
| Current Inventory | 198 |
| Sell/Inv. Ratio | 3.54% |
| Days to Sell | 73 |
| Average Price | \$1,429,286 |
| Median Price | \$1,202,500 |

Residential

| | |
|-------------------|-------------|
| Sales | 124 |
| New Listings | 468 |
| Current Inventory | 1,126 |
| Sell/Inv. Ratio | 11.01% |
| Days to Sell | 37 |
| Average Price | \$1,077,431 |
| Median Price | \$1,011,250 |

| | |
|-----------------------------|--------|
| Ratio of Sales vs Inventory | 13.38% |
|-----------------------------|--------|

Central Okanagan Statistics -- July 2022

Comparative Activity -- Listing Information

| Description | Cur Mo | Lst Yr Mo | Incr/Decr% | Cur YTD | Lst YTD | Incr/Decr% | Inventory | | |
|--------------------------------|------------|------------|---------------|--------------|--------------|--------------|--------------|--------------|--------------|
| | | | | | | | Cur Mo | Lst Yr Mo | Incr/Decr% |
| Zone = Central Okanagan | | | | | | | | | |
| Acreage/House | 30 | 37 | -18.92% | 226 | 210 | 7.62 | 125 | 99 | 26.26 |
| Duplex | 20 | 17 | 17.65% | 178 | 172 | 3.49 | 53 | 32 | 65.63 |
| Mobile Home | 52 | 33 | 57.58% | 272 | 243 | 11.93 | 80 | 62 | 29.03 |
| Recreational | 6 | 3 | 100.00% | 25 | 18 | 38.89 | 19 | 7 | 171.43 |
| Residential | 468 | 317 | 47.63% | 3,448 | 2,823 | 22.14 | 1,126 | 485 | 132.16 |
| Residential WF | 9 | 10 | -10.00% | 65 | 84 | -22.62 | 36 | 38 | -5.26 |
| 3/4-Plex | 1 | 2 | -50.00% | 12 | 13 | -7.69 | 4 | 4 | 0.00 |
| Timeshare | 0 | 0 | 0.00% | 1 | 0 | 0.00 | 1 | | |
| Apartment | 208 | 186 | 11.83% | 1,567 | 1,715 | -8.63 | 461 | 274 | 68.25 |
| Townhouse | 102 | 106 | -3.77% | 1,002 | 927 | 8.09 | 281 | 137 | 105.11 |
| RES TOTAL | 896 | 711.00 | 26.02% | 6,796 | 6,205 | 9.52% | 2,186 | 1,138 | 92.09 |
| FARMS | 0 | 8 | -100.00% | 33 | 36 | -8.33 | 21 | 20 | 5.00 |
| MULTIFAMILY | 3 | 4 | -25.00% | 18 | 21 | -14.29 | 12 | 7 | 71.43 |
| Acreage | 2 | 6 | -66.67% | 49 | 60 | -18.33 | 38 | 30 | 26.67 |
| Acreage WF | 0 | 3 | -100.00% | 9 | 12 | -25.00 | 10 | 12 | -16.67 |
| Lots | 26 | 40 | -35.00% | 294 | 385 | -23.64 | 135 | 126 | 7.14 |
| Lots WF | 2 | 2 | 0.00% | 19 | 18 | 5.56 | 15 | 10 | 50.00 |
| LOTS TOTAL | 30 | 51.00 | -41.18% | 371 | 475 | -21.89% | 198 | 178 | 11.24 |
| Business | 8 | 4 | 100.00% | 52 | 29 | 79.31 | 35 | 27 | 29.63 |
| Commercial | 33 | 29 | 13.79% | 292 | 240 | 21.67 | 205 | 206 | -0.49 |
| Land | 6 | 7 | -14.29% | 84 | 50 | 68.00 | 53 | 37 | 43.24 |
| COMM TOTAL | 47 | 40.00 | 17.50% | 428 | 319 | 34.17% | 293 | 270 | 8.52 |
| GRAND TOTAL | 976 | 814 | 19.90% | 7,646 | 7,056 | 8.36% | 2,710 | 1,613 | 68.01 |

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Central Okanagan Statistics -- July 2022

Comparative Activity -- Sales Information (Month)

| Description | Unit Sales | | | Sales Volume | | | List/Sale Ratio | |
|--------------------------------|------------|------------|----------------|----------------------|----------------------|----------------|-----------------|---------------|
| | Cur Mo | Lst Yr Mo | Incr/Decr% | Cur Mo | Lst Yr Mo | Incr/Decr% | Cur Mo | Lst Yr Mo |
| Zone = Central Okanagan | | | | | | | | |
| Acreage/House | 6 | 18 | -66.67% | \$18,875,000 | \$44,949,900 | -58.01% | 95.90% | 96.34% |
| Duplex | 7 | 11 | -36.36% | \$5,011,500 | \$8,271,000 | -39.41% | 99.60% | 101.89% |
| Mobile Home | 18 | 19 | -5.26% | \$4,654,800 | \$4,396,838 | 5.87% | 99.10% | 98.42% |
| Recreational | 3 | 4 | -25.00% | \$694,400 | \$1,150,000 | -39.62% | 95.92% | 96.40% |
| Residential | 124 | 235 | -47.23% | \$133,601,480 | \$237,767,316 | -43.81% | 96.90% | 100.68% |
| Residential WF | 3 | 4 | -25.00% | \$8,495,000 | \$8,050,000 | 5.53% | 91.63% | 93.62% |
| 3/4-Plex | 0 | 0 | 0.00% | \$0 | \$0 | 0.00% | 0.00% | 0.00% |
| Timeshare | 0 | 0 | 0.00% | \$0 | \$0 | 0.00% | 0.00% | 0.00% |
| Apartment | 85 | 176 | -51.70% | \$43,977,649 | \$76,469,178 | -42.49% | 98.32% | 99.89% |
| Townhouse | 52 | 98 | -46.94% | \$36,779,455 | \$66,227,840 | -44.47% | 98.12% | 100.73% |
| RES TOTAL | 298 | 565 | -47.26% | \$252,089,284 | \$447,282,073 | -43.64% | 97.15% | 99.95% |
| FARMS | 1 | 1 | 0.00% | \$3,400,000 | \$2,200,000 | 54.55% | 91.89% | 110.11% |
| MULTIFAMILY | 1 | 0 | 0.00% | \$1,650,000 | \$0 | 0.00% | 97.12% | 0.00% |
| Acreage | 3 | 6 | -50.00% | \$6,183,000 | \$2,174,900 | 184.29% | 97.96% | 91.02% |
| Acreage WF | 0 | 0 | 0.00% | \$0 | \$0 | 0.00% | 0.00% | 0.00% |
| Lots | 3 | 33 | -90.91% | \$2,432,000 | \$13,997,310 | -82.63% | 93.61% | 100.82% |
| Lots WF | 1 | 0 | 0.00% | \$1,390,000 | \$0 | 0.00% | 92.73% | 0.00% |
| LOTS TOTAL | 7 | 39 | -82.05% | \$10,005,000 | \$16,172,210 | -38.13% | 96.12% | 99.38% |
| Business | 3 | 1 | 200.00% | \$467,000 | \$238,000 | 96.22% | 69.29% | 95.30% |
| Commercial | 12 | 8 | 50.00% | \$15,663,202 | \$1,775,099 | 782.38% | 94.81% | 98.67% |
| Land | 4 | 3 | 33.33% | \$19,950,000 | \$6,000,000 | 232.50% | 92.04% | 96.17% |
| COMM TOTAL | 19 | 12 | 58.33% | \$36,080,202 | \$8,013,099 | 350.27% | 92.82% | 96.68% |
| GRAND TOTAL | 326 | 617 | -47.16% | \$303,224,486 | \$473,667,381 | -35.98% | 96.52% | 99.92% |

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Central Okanagan Statistics -- July 2022

Comparative Activity -- Sales Information (YTD)

| Description | Unit Sales | | | Sales Volume | | | List/Sale Ratio | |
|--------------------------------|--------------|--------------|----------------|------------------------|------------------------|----------------|-----------------|----------------|
| | Cur YTD | Lst YTD | Incr/Decr% | Cur YTD | Lst YTD | Incr/Decr% | Cur YTD | Lst YTD |
| Zone = Central Okanagan | | | | | | | | |
| Acreage/House | 68 | 113 | -39.82% | \$140,071,550 | \$208,035,862 | -32.67% | 96.75% | 96.45% |
| Duplex | 90 | 123 | -26.83% | \$79,033,696 | \$88,978,825 | -11.18% | 101.69% | 101.20% |
| Mobile Home | 170 | 170 | 0.00% | \$46,866,349 | \$36,011,174 | 30.14% | 99.00% | 97.94% |
| Recreational | 6 | 13 | -53.85% | \$2,409,900 | \$3,246,400 | -25.77% | 97.46% | 96.80% |
| Residential | 1,459 | 2,199 | -33.65% | \$1,736,539,140 | \$2,121,882,126 | -18.16% | 100.64% | 101.54% |
| Residential WF | 25 | 58 | -56.90% | \$85,842,638 | \$153,883,500 | -44.22% | 98.52% | 95.62% |
| 3/4-Plex | 7 | 6 | 16.67% | \$9,872,399 | \$3,173,500 | 211.09% | 100.47% | 104.91% |
| Timeshare | 0 | 1 | -100.00% | \$0 | \$248,000 | -100.00% | 0.00% | 87.02% |
| Apartment | 990 | 1,420 | -30.28% | \$525,992,917 | \$607,701,643 | -13.45% | 100.66% | 99.52% |
| Townhouse | 564 | 795 | -29.06% | \$428,539,072 | \$507,167,866 | -15.50% | 101.02% | 101.12% |
| RES TOTAL | 3,379 | 4,898 | -31.01% | \$3,055,167,661 | \$3,730,328,896 | -18.10% | 100.45% | 100.55% |
| FARMS | 6 | 7 | -14.29% | \$13,170,000 | \$15,605,000 | -15.60% | 91.88% | 99.16% |
| MULTIFAMILY | 2 | 8 | -75.00% | \$4,900,000 | \$20,698,800 | -76.33% | 98.26% | 97.87% |
| Acreage | 15 | 27 | -44.44% | \$26,732,000 | \$35,069,775 | -23.77% | 97.97% | 91.57% |
| Acreage WF | 1 | 6 | -83.33% | \$859,000 | \$10,126,000 | -91.52% | 92.47% | 85.54% |
| Lots | 130 | 306 | -57.52% | \$69,409,540 | \$109,897,678 | -36.84% | 97.03% | 98.37% |
| Lots WF | 5 | 10 | -50.00% | \$6,865,000 | \$13,586,500 | -49.47% | 94.09% | 93.37% |
| LOTS TOTAL | 151 | 349 | -56.73% | \$103,865,540 | \$168,679,953 | -38.42% | 97.03% | 95.62% |
| Business | 9 | 6 | 50.00% | \$5,463,000 | \$3,488,000 | 56.62% | 92.82% | 89.93% |
| Commercial | 130 | 133 | -2.26% | \$79,948,955 | \$90,138,856 | -11.30% | 98.26% | 98.89% |
| Land | 21 | 33 | -36.36% | \$72,599,990 | \$57,721,880 | 25.78% | 91.42% | 91.99% |
| COMM TOTAL | 160 | 172 | -6.98% | \$158,011,945 | \$151,348,736 | 4.40% | 94.81% | 95.93% |
| GRAND TOTAL | 3,698 | 5,434 | -31.95% | \$3,335,115,146 | \$4,086,661,384 | -18.39% | 100.02% | 100.14% |

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Central Okanagan Statistics -- July 2022

Average/Median price, Days to Sell (Month)

| Description | Average Price | | | Median Price | | | Days to Sell | | |
|--------------------------------|------------------|------------------|---------------|------------------|------------------|---------------|--------------|-----------|---------------|
| | Cur Mo | Lst Yr Mo | Incr/Decr% | Cur Mo | Lst Yr Mo | Incr/Decr% | Cur Mo | Lst Yr Mo | Incr/Decr% |
| Zone = Central Okanagan | | | | | | | | | |
| Acreage/House | \$3,145,833 | \$2,497,217 | 25.97% | \$1,800,000 | \$2,019,500 | -10.87% | 65 | 51 | 27.44% |
| Duplex | \$715,929 | \$751,909 | -4.79% | \$700,000 | \$750,000 | -6.67% | 29 | 34 | -16.86% |
| Mobile Home | \$258,600 | \$231,413 | 11.75% | \$268,950 | \$205,000 | 31.20% | 30 | 48 | -37.70% |
| Recreational | \$231,467 | \$287,500 | -19.49% | \$239,500 | \$268,500 | -10.80% | 45 | 39 | 16.24% |
| Residential | \$1,077,431 | \$1,011,776 | 6.49% | \$1,011,250 | \$908,250 | 11.34% | 37 | 30 | 22.28% |
| Residential WF | \$2,831,667 | \$2,012,500 | 40.70% | \$2,700,000 | \$1,335,000 | 102.25% | 82 | 114 | -28.07% |
| 3/4-Plex | | | | | | | | | |
| Timeshare | | | | | | | | | |
| Apartment | \$517,384 | \$434,484 | 19.08% | \$459,600 | \$408,450 | 12.52% | 36 | 36 | 1.96% |
| Townhouse | \$707,297 | \$675,794 | 4.66% | \$689,500 | \$619,450 | 11.31% | 33 | 42 | -21.14% |
| RES TOTAL | \$845,937 | \$791,650 | 6.86% | \$745,000 | \$689,288 | 8.08% | 37 | 36 | 1.90% |
| FARMS | \$3,400,000 | \$2,200,000 | 54.55% | \$3,400,000 | \$2,200,000 | 54.55% | 27 | 7 | 285.71% |
| MULTIFAMILY | \$1,650,000 | | | \$1,650,000 | | | 27 | | |
| Acreage | \$2,061,000 | \$362,483 | 468.58% | \$1,445,000 | \$79,950 | 1,707.38% | 103 | 76 | 36.26% |
| Acreage WF | | | | | | | | | |
| Lots | \$810,667 | \$424,161 | 91.12% | \$837,500 | \$402,010 | 108.33% | 53 | 71 | -25.35% |
| Lots WF | \$1,390,000 | | | \$1,390,000 | | | 45 | | |
| LOTS TOTAL | \$1,429,286 | \$414,672 | 244.68% | \$1,202,500 | \$399,900 | 200.70% | 73 | 72 | 2.35% |
| Business | \$155,667 | \$238,000 | -34.59% | \$97,000 | \$238,000 | -59.24% | 50 | 34 | 47.06% |
| Commercial | \$1,305,267 | \$221,887 | 488.26% | \$22 | \$19 | 15.68% | 142 | 107 | 32.87% |
| Land | \$4,987,500 | \$2,000,000 | 149.38% | \$4,800,000 | \$1,500,000 | 220.00% | 207 | 76 | 170.85% |
| COMM TOTAL | \$1,898,958 | \$667,758 | 184.38% | \$3,000 | \$119,011 | -97.48% | 141 | 93 | 51.43% |
| GRAND TOTAL | \$930,136 | \$767,694 | 21.16% | \$745,000 | \$647,500 | 15.06% | 43 | 39 | 10.63% |

Totals include variables in any given month, due to preceding month's collapsed sales and deleted listings. e & oe

Central Okanagan Statistics -- July 2022

Average/Median price, Days to Sell (YTD)

| Description | Average Price | | | Median Price | | | Days to Sell | | |
|--------------------------------|------------------|------------------|---------------|------------------|------------------|---------------|--------------|-----------|----------------|
| | Cur YTD | Lst YTD | Incr/Decr% | Cur YTD | Lst YTD | Incr/Decr% | Cur YTD | Lst YTD | Incr/Decr% |
| Zone = Central Okanagan | | | | | | | | | |
| Acreage/House | \$2,059,876 | \$1,841,025 | 11.89% | \$1,677,500 | \$1,501,000 | 11.76% | 89 | 87 | 2.11% |
| Duplex | \$878,152 | \$723,405 | 21.39% | \$769,950 | \$655,000 | 17.55% | 25 | 36 | -31.09% |
| Mobile Home | \$275,684 | \$211,830 | 30.14% | \$273,450 | \$204,500 | 33.72% | 38 | 54 | -30.37% |
| Recreational | \$401,650 | \$249,723 | 60.84% | \$262,250 | \$255,000 | 2.84% | 31 | 57 | -45.32% |
| Residential | \$1,190,226 | \$964,930 | 23.35% | \$1,090,000 | \$870,000 | 25.29% | 27 | 32 | -14.38% |
| Residential WF | \$3,433,706 | \$2,653,164 | 29.42% | \$3,600,000 | \$2,275,000 | 58.24% | 85 | 86 | -1.42% |
| 3/4-Plex | \$1,410,343 | \$528,917 | 166.65% | \$1,650,000 | \$469,500 | 251.44% | 63 | 18 | 254.07% |
| Timeshare | | \$248,000 | | | \$248,000 | | | 286 | |
| Apartment | \$531,306 | \$427,959 | 24.15% | \$485,500 | \$399,900 | 21.41% | 31 | 42 | -26.60% |
| Townhouse | \$759,821 | \$637,947 | 19.10% | \$724,950 | \$605,000 | 19.83% | 27 | 38 | -29.83% |
| RES TOTAL | \$904,163 | \$761,602 | 18.72% | \$800,000 | \$670,000 | 19.40% | 30 | 39 | -21.40% |
| FARMS | \$2,195,000 | \$2,229,286 | -1.54% | \$1,950,000 | \$2,200,000 | -11.36% | 111 | 115 | -3.26% |
| MULTIFAMILY | \$2,450,000 | \$2,587,350 | -5.31% | \$2,450,000 | \$1,650,000 | 48.48% | 72 | 106 | -31.83% |
| Acreage | \$1,782,133 | \$1,298,881 | 37.21% | \$1,200,000 | \$615,000 | 95.12% | 120 | 92 | 30.82% |
| Acreage WF | \$859,000 | \$1,687,667 | -49.10% | \$859,000 | \$1,209,500 | -28.98% | 205 | 117 | 74.96% |
| Lots | \$533,920 | \$359,143 | 48.66% | \$439,999 | \$300,000 | 46.67% | 67 | 110 | -38.72% |
| Lots WF | \$1,373,000 | \$1,358,650 | 1.06% | \$1,300,000 | \$977,000 | 33.06% | 50 | 120 | -58.20% |
| LOTS TOTAL | \$687,851 | \$483,324 | 42.32% | \$449,000 | \$309,900 | 44.89% | 73 | 109 | -33.03% |
| Business | \$607,000 | \$581,333 | 4.42% | \$97,000 | \$231,500 | -58.10% | 82 | 151 | -45.71% |
| Commercial | \$614,992 | \$677,736 | -9.26% | \$21 | \$22 | -0.79% | 99 | 146 | -32.67% |
| Land | \$3,457,142 | \$1,749,148 | 97.65% | \$1,975,000 | \$996,000 | 98.29% | 134 | 272 | -50.78% |
| COMM TOTAL | \$987,575 | \$879,935 | 12.23% | \$27 | \$149,750 | -99.98% | 102 | 171 | -40.07% |
| GRAND TOTAL | \$901,870 | \$752,054 | 19.92% | \$785,000 | \$645,000 | 21.71% | 35 | 48 | -25.57% |

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| Average/Median Price, Days to Sell (Month) | 9 |
| Average/Median Price, Days to Sell (YTD) | 10 |

Zone Totals

| Description | CM This Year | CM Last Year | Increase | This YTD | Last YTD | Increase |
|--------------------------------|---------------|---------------|----------|-----------------|-----------------|----------|
| Area = Central Okanagan | | | | | | |
| 1 Units Listed | 976 | 814 | 19.90% | 7,646 | 7,056 | 8.36% |
| 2 Units Sold | 326 | 617 | -47.16% | 3,698 | 5,434 | -31.95% |
| 3 Sales Volume | \$303,224,486 | \$473,667,381 | -35.98% | \$3,335,115,146 | \$4,086,661,384 | -18.39% |
| 4 List/Sell Ratio | 96.52% | 99.92% | | 100.02% | 100.14% | |
| 5 Days to Sell | 43 | 39 | 10.63% | 35 | 48 | -25.57% |
| 6 Active Listings | 2,710 | 1,613 | 68.01% | | | |
| Area = North Okanagan | | | | | | |
| 1 Units Listed | 363 | 304 | 19.41% | 2,492 | 2,468 | 0.97% |
| 2 Units Sold | 170 | 204 | -16.67% | 1,479 | 1,969 | -24.89% |
| 3 Sales Volume | \$112,544,165 | \$141,432,450 | -20.43% | \$1,044,738,921 | \$1,200,196,498 | -12.95% |
| 4 List/Sell Ratio | 96.72% | 99.88% | | 99.60% | 99.59% | |
| 5 Days to Sell | 40 | 57 | -29.58% | 46 | 69 | -33.77% |
| 6 Active Listings | 973 | 852 | 14.20% | | | |
| Area = Shuswap / Revel | | | | | | |
| 1 Units Listed | 247 | 187 | 32.09% | 1,620 | 1,432 | 13.13% |
| 2 Units Sold | 102 | 159 | -35.85% | 794 | 1,117 | -28.92% |
| 3 Sales Volume | \$61,927,597 | \$92,845,780 | -33.30% | \$489,882,110 | \$557,250,445 | -12.09% |
| 4 List/Sell Ratio | 96.16% | 98.40% | | 98.36% | 98.11% | |
| 5 Days to Sell | 49 | 92 | -46.73% | 56 | 87 | -35.47% |
| 6 Active Listings | 842 | 569 | 47.98% | | | |
| Area = South Okanagan | | | | | | |
| 1 Units Listed | 218 | 363 | -39.94% | 1,739 | 2,912 | -40.28% |
| 2 Units Sold | 161 | 247 | -34.82% | 1,419 | 2,209 | -35.76% |
| 3 Sales Volume | \$101,573,564 | \$150,157,485 | -32.36% | \$980,049,952 | \$1,313,036,824 | -25.36% |
| 4 List/Sell Ratio | 97.08% | 98.42% | | 98.60% | 98.88% | |
| 5 Days to Sell | 47 | 53 | -9.66% | 56 | 86 | -35.53% |
| 6 Active Listings | 1,280 | 975 | 31.28% | | | |
| Area = South Peace Riv | | | | | | |
| 1 Units Listed | 20 | 119 | -83.19% | 139 | 724 | -80.80% |
| 2 Units Sold | 49 | 58 | -15.52% | 407 | 356 | 14.33% |
| 3 Sales Volume | \$13,496,737 | \$15,127,950 | -10.78% | \$112,133,707 | \$97,662,880 | 14.82% |
| 4 List/Sell Ratio | 96.20% | 96.05% | | 96.72% | 95.77% | |
| 5 Days to Sell | 84 | 119 | -29.38% | 106 | 131 | -18.77% |
| 6 Active Listings | 469 | 484 | -3.10% | | | |
| Area = Grand Total | | | | | | |
| 1 Units Listed | 1,824 | 1,787 | 2.07% | 13,636 | 14,592 | -6.55% |
| 2 Units Sold | 808 | 1,285 | -37.12% | 7,797 | 11,085 | -29.66% |
| 3 Sales Volume | \$592,766,549 | \$873,231,046 | -32.12% | \$5,961,919,836 | \$7,254,808,030 | -17.82% |
| 4 List/Sell Ratio | 96.60% | 99.42% | | 99.51% | 99.60% | |
| 5 Days to Sell | 47 | 55 | -14.68% | 47 | 66 | -28.74% |
| 6 Active Listings | 6,274 | 4,493 | 39.64% | | | |

Totals include variables in any given month, due to preceding month's collapsed sales and deleted listings. e & oe

North Okanagan Statistics -- July 2022

Quick Summary Part 1

| | | | Residential | |
|-----------------------------|-------------------------|---------------------------|-------------------------|---------------------------|
| Description | Total Units Sold | Total Sales Volume | Total Units Sold | Total Sales Volume |
| This Month | 170 | \$112,544,165 | 86 | \$65,563,650 |
| Last Month | 202 | \$153,116,513 | 103 | \$85,844,722 |
| This Month Last Year | 204 | \$141,432,450 | 87 | \$64,228,791 |

| Description | Total Listings Taken | Inventory |
|-----------------------------|-----------------------------|------------------|
| This Month | 363 | 973 |
| Last Month | 407 | 901 |
| This Month Last Year | 304 | 852 |

Totals include variables in any given month, due to preceding month's collapsed sales and deleted listings. e & oe

North Okanagan Statistics -- July 2022

Quick Summary Part 2

Condo/Apt

| | |
|-------------------|-----------|
| Sales | 18 |
| New Listings | 22 |
| Current Inventory | 51 |
| Sell/Inv. Ratio | 35.29% |
| Days to Sell | 32 |
| Average Price | \$324,906 |
| Median Price | \$317,000 |

Condo/Townhouse

| | |
|-------------------|-----------|
| Sales | 24 |
| New Listings | 38 |
| Current Inventory | 73 |
| Sell/Inv. Ratio | 32.88% |
| Days to Sell | 31 |
| Average Price | \$510,883 |
| Median Price | \$480,000 |

Lots

| | |
|-------------------|-----------|
| Sales | 11 |
| New Listings | 28 |
| Current Inventory | 130 |
| Sell/Inv. Ratio | 8.46% |
| Days to Sell | 56 |
| Average Price | \$338,773 |
| Median Price | \$330,000 |

Residential

| | |
|-----------------------------|-----------|
| Sales | 86 |
| New Listings | 163 |
| Current Inventory | 330 |
| Sell/Inv. Ratio | 26.06% |
| Days to Sell | 37 |
| Average Price | \$762,368 |
| Median Price | \$685,000 |
| Ratio of Sales vs Inventory | 25.88% |

Totals include variables in any given month, due to preceding month's collapsed sales and deleted listings. e & oe

North Okanagan Statistics -- July 2022

Comparative Activity -- Listing Information

| Description | Cur Mo | Lst Yr Mo | Incr/Decr% | Cur YTD | Lst YTD | Incr/Decr% | Inventory | | |
|------------------------------|------------|------------|---------------|--------------|--------------|--------------|------------|------------|--------------|
| | | | | | | | Cur Mo | Lst Yr Mo | Incr/Decr% |
| Zone = North Okanagan | | | | | | | | | |
| Acreage/House | 36 | 38 | -5.26% | 255 | 246 | 3.66 | 118 | 122 | -3.28 |
| Duplex | 23 | 7 | 228.57% | 97 | 65 | 49.23 | 54 | 18 | 200.00 |
| Mobile Home | 5 | 17 | -70.59% | 82 | 97 | -15.46 | 14 | 28 | -50.00 |
| Recreational | 3 | 3 | 0.00% | 17 | 16 | 6.25 | 9 | 7 | 28.57 |
| Residential | 163 | 113 | 44.25% | 1,079 | 1,016 | 6.20 | 330 | 200 | 65.00 |
| Residential WF | 6 | 5 | 20.00% | 33 | 34 | -2.94 | 24 | 12 | 100.00 |
| 3/4-Plex | 0 | 0 | 0.00% | 6 | 8 | -25.00 | 4 | 4 | 0.00 |
| Apartment | 22 | 29 | -24.14% | 201 | 213 | -5.63 | 51 | 66 | -22.73 |
| Townhouse | 38 | 41 | -7.32% | 287 | 327 | -12.23 | 73 | 69 | 5.80 |
| RES TOTAL | 296 | 253.00 | 17.00% | 2,057 | 2,022 | 1.73% | 677 | 526 | 28.71 |
| FARMS | 8 | 6 | 33.33% | 36 | 36 | 0.00 | 29 | 28 | 3.57 |
| MULTIFAMILY | 2 | 1 | 100.00% | 9 | 10 | -10.00 | 7 | 8 | -12.50 |
| Acreage | 4 | 6 | -33.33% | 54 | 65 | -16.92 | 39 | 40 | -2.50 |
| Acreage WF | 0 | 0 | 0.00% | 4 | 12 | -66.67 | 3 | 7 | -57.14 |
| Lots | 20 | 22 | -9.09% | 161 | 152 | 5.92 | 83 | 96 | -13.54 |
| Lots WF | 4 | 3 | 33.33% | 6 | 16 | -62.50 | 5 | 5 | 0.00 |
| LOTS TOTAL | 28 | 31.00 | -9.68% | 225 | 245 | -8.16% | 130 | 148 | -12.16 |
| Business | 3 | 2 | 50.00% | 23 | 23 | 0.00 | 15 | 19 | -21.05 |
| Commercial | 13 | 10 | 30.00% | 105 | 108 | -2.78 | 77 | 82 | -6.10 |
| Land | 13 | 1 | 1,200.00% | 37 | 24 | 54.17 | 38 | 41 | -7.32 |
| COMM TOTAL | 29 | 13.00 | 123.08% | 165 | 155 | 6.45% | 130 | 142 | -8.45 |
| GRAND TOTAL | 363 | 304 | 19.41% | 2,492 | 2,468 | 0.97% | 973 | 852 | 14.20 |

Totals include variables in any given month, due to preceding month's collapsed sales and deleted listings. e & oe

North Okanagan Statistics -- July 2022

Comparative Activity -- Sales Information (Month)

| Description | Unit Sales | | | Sales Volume | | | List/Sale Ratio | |
|------------------------------|------------|------------|----------------|----------------------|----------------------|----------------|-----------------|---------------|
| | Cur Mo | Lst Yr Mo | Incr/Decr% | Cur Mo | Lst Yr Mo | Incr/Decr% | Cur Mo | Lst Yr Mo |
| Zone = North Okanagan | | | | | | | | |
| Acreage/House | 14 | 19 | -26.32% | \$16,390,500 | \$19,576,500 | -16.27% | 92.57% | 98.44% |
| Duplex | 3 | 4 | -25.00% | \$2,300,000 | \$2,782,255 | -17.33% | 97.92% | 99.98% |
| Mobile Home | 11 | 11 | 0.00% | \$2,714,000 | \$2,523,550 | 7.55% | 97.89% | 96.97% |
| Recreational | 1 | 4 | -75.00% | \$170,000 | \$1,149,000 | -85.20% | 97.14% | 98.30% |
| Residential | 86 | 87 | -1.15% | \$65,563,650 | \$64,228,791 | 2.08% | 97.92% | 102.84% |
| Residential WF | 1 | 6 | -83.33% | \$3,570,000 | \$8,847,500 | -59.65% | 89.70% | 97.41% |
| 3/4-Plex | 0 | 2 | -100.00% | \$0 | \$960,000 | -100.00% | 0.00% | 96.12% |
| Apartment | 18 | 21 | -14.29% | \$5,848,300 | \$6,062,748 | -3.54% | 98.54% | 97.81% |
| Townhouse | 24 | 31 | -22.58% | \$12,261,200 | \$12,944,900 | -5.28% | 98.20% | 101.14% |
| RES TOTAL | 158 | 185 | -14.59% | \$108,817,650 | \$119,075,244 | -8.61% | 96.85% | 100.93% |
| FARMS | 0 | 0 | 0.00% | \$0 | \$0 | 0.00% | 0.00% | 0.00% |
| MULTIFAMILY | 0 | 1 | -100.00% | \$0 | \$555,000 | -100.00% | 0.00% | 103.76% |
| Acreage | 6 | 4 | 50.00% | \$2,129,000 | \$1,419,000 | 50.04% | 94.55% | 94.10% |
| Acreage WF | 0 | 1 | -100.00% | \$0 | \$805,000 | -100.00% | 0.00% | 97.58% |
| Lots | 5 | 4 | 25.00% | \$1,597,501 | \$3,490,000 | -54.23% | 91.05% | 100.39% |
| Lots WF | 0 | 1 | -100.00% | \$0 | \$660,000 | -100.00% | 0.00% | 83.65% |
| LOTS TOTAL | 11 | 10 | 10.00% | \$3,726,501 | \$6,374,000 | -41.54% | 93.02% | 96.60% |
| Business | 0 | 1 | -100.00% | \$0 | \$9,000,000 | -100.00% | 0.00% | 90.18% |
| Commercial | 1 | 6 | -83.33% | \$14 | \$3,286,206 | -100.00% | 0.00% | 94.67% |
| Land | 0 | 1 | -100.00% | \$0 | \$3,142,000 | -100.00% | 0.00% | 103.16% |
| COMM TOTAL | 1 | 8 | -87.50% | \$14 | \$15,428,206 | -100.00% | 0.00% | 93.52% |
| GRAND TOTAL | 170 | 204 | -16.67% | \$112,544,165 | \$141,432,450 | -20.43% | 96.72% | 99.88% |

Totals include variables in any given month, due to preceding month's collapsed sales and deleted listings. e & oe

North Okanagan Statistics -- July 2022

Comparative Activity -- Sales Information (YTD)

| Description | Unit Sales | | | Sales Volume | | | List/Sale Ratio | |
|------------------------------|--------------|--------------|----------------|------------------------|------------------------|----------------|-----------------|---------------|
| | Cur YTD | Lst YTD | Incr/Decr% | Cur YTD | Lst YTD | Incr/Decr% | Cur YTD | Lst YTD |
| Zone = North Okanagan | | | | | | | | |
| Acreage/House | 121 | 153 | -20.92% | \$154,275,033 | \$162,893,657 | -5.29% | 96.48% | 99.16% |
| Duplex | 42 | 48 | -12.50% | \$37,133,300 | \$33,339,525 | 11.38% | 100.98% | 100.36% |
| Mobile Home | 72 | 87 | -17.24% | \$20,168,123 | \$20,136,444 | 0.16% | 99.01% | 97.88% |
| Recreational | 10 | 13 | -23.08% | \$1,330,100 | \$2,494,400 | -46.68% | 94.54% | 96.02% |
| Residential | 652 | 849 | -23.20% | \$535,364,398 | \$570,861,829 | -6.22% | 100.87% | 101.26% |
| Residential WF | 10 | 36 | -72.22% | \$19,053,900 | \$56,865,000 | -66.49% | 94.82% | 96.77% |
| 3/4-Plex | 1 | 6 | -83.33% | \$995,000 | \$3,385,000 | -70.61% | 99.50% | 96.78% |
| Apartment | 157 | 188 | -16.49% | \$54,199,427 | \$53,276,103 | 1.73% | 100.35% | 97.81% |
| Townhouse | 216 | 283 | -23.67% | \$110,222,232 | \$123,412,227 | -10.69% | 102.48% | 100.53% |
| RES TOTAL | 1,281 | 1,663 | -22.97% | \$932,741,513 | \$1,026,664,185 | -9.15% | 100.10% | 100.27% |
| FARMS | 3 | 5 | -40.00% | \$8,033,000 | \$6,828,000 | 17.65% | 92.67% | 93.29% |
| MULTIFAMILY | 3 | 5 | -40.00% | \$5,648,000 | \$3,478,000 | 62.39% | 97.38% | 95.08% |
| Acreage | 29 | 59 | -50.85% | \$16,100,700 | \$34,196,400 | -52.92% | 97.87% | 96.06% |
| Acreage WF | 3 | 12 | -75.00% | \$3,010,000 | \$8,259,000 | -63.55% | 92.08% | 95.58% |
| Lots | 101 | 137 | -26.28% | \$39,204,651 | \$39,469,550 | -0.67% | 96.87% | 98.27% |
| Lots WF | 2 | 8 | -75.00% | \$2,480,000 | \$6,412,500 | -61.33% | 99.44% | 96.18% |
| LOTS TOTAL | 135 | 216 | -37.50% | \$60,795,351 | \$88,337,450 | -31.18% | 96.99% | 97.00% |
| Business | 9 | 5 | 80.00% | \$6,177,000 | \$16,205,000 | -61.88% | 88.91% | 92.18% |
| Commercial | 43 | 61 | -29.51% | \$26,076,557 | \$37,418,105 | -30.31% | 96.31% | 96.27% |
| Land | 5 | 14 | -64.29% | \$5,267,500 | \$21,265,758 | -75.23% | 89.79% | 93.38% |
| COMM TOTAL | 57 | 80 | -28.75% | \$37,521,057 | \$74,888,863 | -49.90% | 94.06% | 94.53% |
| GRAND TOTAL | 1,479 | 1,969 | -24.89% | \$1,044,738,921 | \$1,200,196,498 | -12.95% | 99.60% | 99.59% |

Totals include variables in any given month, due to preceding month's collapsed sales and deleted listings. e & oe

North Okanagan Statistics -- July 2022

Average/Median price, Days to Sell (Month)

| Description | Average Price | | | Median Price | | | Days to Sell | | |
|------------------------------|------------------|------------------|---------------|------------------|------------------|--------------|--------------|-----------|----------------|
| | Cur Mo | Lst Yr Mo | Incr/Decr% | Cur Mo | Lst Yr Mo | Incr/Decr% | Cur Mo | Lst Yr Mo | Incr/Decr% |
| Zone = North Okanagan | | | | | | | | | |
| Acreage/House | \$1,170,750 | \$1,030,342 | 13.63% | \$925,000 | \$1,132,000 | -18.29% | 68 | 36 | 86.12% |
| Duplex | \$766,667 | \$695,564 | 10.22% | \$745,000 | \$762,450 | -2.29% | 57 | 48 | 20.00% |
| Mobile Home | \$246,727 | \$229,414 | 7.55% | \$280,000 | \$219,500 | 27.56% | 35 | 39 | -9.81% |
| Recreational | \$170,000 | \$287,250 | -40.82% | \$170,000 | \$234,500 | -27.51% | 34 | 88 | -61.25% |
| Residential | \$762,368 | \$738,262 | 3.27% | \$685,000 | \$665,000 | 3.01% | 37 | 27 | 39.51% |
| Residential WF | \$3,570,000 | \$1,474,583 | 142.10% | \$3,570,000 | \$1,187,250 | 200.69% | 54 | 41 | 33.33% |
| 3/4-Plex | | \$480,000 | | | \$480,000 | | | 86 | |
| Apartment | \$324,906 | \$288,702 | 12.54% | \$317,000 | \$300,000 | 5.67% | 32 | 101 | -68.75% |
| Townhouse | \$510,883 | \$417,577 | 22.34% | \$480,000 | \$391,000 | 22.76% | 31 | 25 | 26.29% |
| RES TOTAL | \$688,719 | \$643,650 | 7.00% | \$620,500 | \$550,000 | 12.82% | 39 | 39 | -1.79% |
| FARMS | | | | | | | | | |
| MULTIFAMILY | | | | | | | | | |
| Acreage | \$354,833 | \$354,750 | 0.02% | \$362,000 | \$360,000 | 0.56% | 53 | 393 | -86.65% |
| Acreage WF | | \$805,000 | | | \$805,000 | | | 140 | |
| Lots | \$319,500 | \$872,500 | -63.38% | \$290,000 | \$442,500 | -34.46% | 59 | 120 | -50.50% |
| Lots WF | | \$660,000 | | | \$660,000 | | | 77 | |
| LOTS TOTAL | \$338,773 | \$637,400 | -46.85% | \$330,000 | \$417,000 | -20.86% | 56 | 227 | -75.49% |
| Business | | \$9,000,000 | | | \$9,000,000 | | | 280 | |
| Commercial | \$14 | \$547,701 | -100.00% | \$14 | \$100,000 | -99.99% | 57 | 157 | -63.58% |
| Land | | \$3,142,000 | | | \$3,142,000 | | | 751 | |
| COMM TOTAL | \$14 | \$1,928,526 | -100.00% | \$14 | \$185,000 | -99.99% | 57 | 246 | -76.85% |
| GRAND TOTAL | \$662,025 | \$693,296 | -4.51% | \$595,000 | \$542,500 | 9.68% | 40 | 57 | -29.58% |

Totals include variables in any given month, due to preceding month's collapsed sales and deleted listings. e & oe

North Okanagan Statistics -- July 2022

Average/Median price, Days to Sell (YTD)

| Description | Average Price | | | Median Price | | | Days to Sell | | |
|------------------------------|------------------|------------------|---------------|------------------|------------------|---------------|--------------|-----------|----------------|
| | Cur YTD | Lst YTD | Incr/Decr% | Cur YTD | Lst YTD | Incr/Decr% | Cur YTD | Lst YTD | Incr/Decr% |
| Zone = North Okanagan | | | | | | | | | |
| Acreage/House | \$1,275,000 | \$1,064,664 | 19.76% | \$1,100,000 | \$904,000 | 21.68% | 67 | 72 | -6.94% |
| Duplex | \$884,126 | \$694,573 | 27.29% | \$784,500 | \$661,000 | 18.68% | 40 | 39 | 2.59% |
| Mobile Home | \$280,113 | \$231,453 | 21.02% | \$268,688 | \$224,900 | 19.47% | 41 | 68 | -40.28% |
| Recreational | \$133,010 | \$191,877 | -30.68% | \$138,050 | \$140,000 | -1.39% | 45 | 134 | -66.00% |
| Residential | \$821,111 | \$672,393 | 22.12% | \$745,000 | \$605,000 | 23.14% | 30 | 38 | -19.99% |
| Residential WF | \$1,905,390 | \$1,579,583 | 20.63% | \$1,787,500 | \$1,250,000 | 43.00% | 69 | 78 | -11.51% |
| 3/4-Plex | \$995,000 | \$564,167 | 76.37% | \$995,000 | \$567,500 | 75.33% | 117 | 91 | 28.81% |
| Apartment | \$345,219 | \$283,384 | 21.82% | \$316,000 | \$259,500 | 21.77% | 35 | 72 | -51.80% |
| Townhouse | \$510,288 | \$436,086 | 17.02% | \$529,900 | \$430,000 | 23.23% | 27 | 38 | -29.65% |
| RES TOTAL | \$728,135 | \$617,357 | 17.94% | \$645,000 | \$539,000 | 19.67% | 35 | 49 | -27.34% |
| FARMS | \$2,677,667 | \$1,365,600 | 96.08% | \$2,210,000 | \$1,350,000 | 63.70% | 91 | 159 | -43.12% |
| MULTIFAMILY | \$1,882,667 | \$695,600 | 170.65% | \$1,668,000 | \$681,000 | 144.93% | 300 | 62 | 387.01% |
| Acreage | \$555,197 | \$579,600 | -4.21% | \$449,900 | \$400,000 | 12.47% | 153 | 229 | -33.11% |
| Acreage WF | \$1,003,333 | \$688,250 | 45.78% | \$875,000 | \$683,000 | 28.11% | 227 | 243 | -6.53% |
| Lots | \$388,165 | \$288,099 | 34.73% | \$325,000 | \$249,900 | 30.05% | 81 | 152 | -46.83% |
| Lots WF | \$1,240,000 | \$801,563 | 54.70% | \$1,240,000 | \$630,000 | 96.83% | 72 | 68 | 5.69% |
| LOTS TOTAL | \$450,336 | \$408,970 | 10.11% | \$359,000 | \$297,450 | 20.69% | 99 | 175 | -43.15% |
| Business | \$686,333 | \$3,241,000 | -78.82% | \$430,000 | \$1,800,000 | -76.11% | 248 | 143 | 73.19% |
| Commercial | \$606,432 | \$613,412 | -1.14% | \$199,900 | \$325,000 | -38.49% | 115 | 162 | -29.06% |
| Land | \$1,053,500 | \$1,518,983 | -30.64% | \$665,000 | \$952,500 | -30.18% | 139 | 412 | -66.24% |
| COMM TOTAL | \$658,264 | \$936,111 | -29.68% | \$354,900 | \$421,000 | -15.70% | 138 | 205 | -32.52% |
| GRAND TOTAL | \$706,382 | \$609,546 | 15.89% | \$615,000 | \$518,600 | 18.59% | 46 | 69 | -33.77% |

Totals include variables in any given month, due to preceding month's collapsed sales and deleted listings. e & oe

Shuswap / Revelstoke Monthly Statistics
July 2022

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Central Okanagan Statistics -- July 2022

Zone Totals

| Description | CM This Year | CM Last Year | Increase | This YTD | Last YTD | Increase |
|--------------------------------|---------------|---------------|----------|-----------------|-----------------|----------|
| Area = Central Okanagan | | | | | | |
| 1 Units Listed | 976 | 814 | 19.90% | 7,646 | 7,056 | 8.36% |
| 2 Units Sold | 326 | 617 | -47.16% | 3,698 | 5,434 | -31.95% |
| 3 Sales Volume | \$303,224,486 | \$473,667,381 | -35.98% | \$3,335,115,146 | \$4,086,661,384 | -18.39% |
| 4 List/Sell Ratio | 96.52% | 99.92% | | 100.02% | 100.14% | |
| 5 Days to Sell | 43 | 39 | 10.63% | 35 | 48 | -25.57% |
| 6 Active Listings | 2,710 | 1,613 | 68.01% | | | |
| Area = North Okanagan | | | | | | |
| 1 Units Listed | 363 | 304 | 19.41% | 2,492 | 2,468 | 0.97% |
| 2 Units Sold | 170 | 204 | -16.67% | 1,479 | 1,969 | -24.89% |
| 3 Sales Volume | \$112,544,165 | \$141,432,450 | -20.43% | \$1,044,738,921 | \$1,200,196,498 | -12.95% |
| 4 List/Sell Ratio | 96.72% | 99.88% | | 99.60% | 99.59% | |
| 5 Days to Sell | 40 | 57 | -29.58% | 46 | 69 | -33.77% |
| 6 Active Listings | 973 | 852 | 14.20% | | | |
| Area = Shuswap / Revel | | | | | | |
| 1 Units Listed | 247 | 187 | 32.09% | 1,620 | 1,432 | 13.13% |
| 2 Units Sold | 102 | 159 | -35.85% | 794 | 1,117 | -28.92% |
| 3 Sales Volume | \$61,927,597 | \$92,845,780 | -33.30% | \$489,882,110 | \$557,250,445 | -12.09% |
| 4 List/Sell Ratio | 96.16% | 98.40% | | 98.36% | 98.11% | |
| 5 Days to Sell | 49 | 92 | -46.73% | 56 | 87 | -35.47% |
| 6 Active Listings | 842 | 569 | 47.98% | | | |
| Area = South Okanagan | | | | | | |
| 1 Units Listed | 218 | 363 | -39.94% | 1,739 | 2,912 | -40.28% |
| 2 Units Sold | 161 | 247 | -34.82% | 1,419 | 2,209 | -35.76% |
| 3 Sales Volume | \$101,573,564 | \$150,157,485 | -32.36% | \$980,049,952 | \$1,313,036,824 | -25.36% |
| 4 List/Sell Ratio | 97.08% | 98.42% | | 98.60% | 98.88% | |
| 5 Days to Sell | 47 | 53 | -9.66% | 56 | 86 | -35.53% |
| 6 Active Listings | 1,280 | 975 | 31.28% | | | |
| Area = South Peace Riv | | | | | | |
| 1 Units Listed | 20 | 119 | -83.19% | 139 | 724 | -80.80% |
| 2 Units Sold | 49 | 58 | -15.52% | 407 | 356 | 14.33% |
| 3 Sales Volume | \$13,496,737 | \$15,127,950 | -10.78% | \$112,133,707 | \$97,662,880 | 14.82% |
| 4 List/Sell Ratio | 96.20% | 96.05% | | 96.72% | 95.77% | |
| 5 Days to Sell | 84 | 119 | -29.38% | 106 | 131 | -18.77% |
| 6 Active Listings | 469 | 484 | -3.10% | | | |
| Area = Grand Total | | | | | | |
| 1 Units Listed | 1,824 | 1,787 | 2.07% | 13,636 | 14,592 | -6.55% |
| 2 Units Sold | 808 | 1,285 | -37.12% | 7,797 | 11,085 | -29.66% |
| 3 Sales Volume | \$592,766,549 | \$873,231,046 | -32.12% | \$5,961,919,836 | \$7,254,808,030 | -17.82% |
| 4 List/Sell Ratio | 96.60% | 99.42% | | 99.51% | 99.60% | |
| 5 Days to Sell | 47 | 55 | -14.68% | 47 | 66 | -28.74% |
| 6 Active Listings | 6,274 | 4,493 | 39.64% | | | |

Totals include variables in any given month, due to preceding month's collapsed sales and deleted listings. e & oe

Shuswap / Revelstoke Statistics -- July 2022

Quick Summary Part 1

| Residential | | | | |
|-----------------------------|-------------------------|---------------------------|-------------------------|---------------------------|
| Description | Total Units Sold | Total Sales Volume | Total Units Sold | Total Sales Volume |
| This Month | 102 | \$61,927,597 | 51 | \$33,081,797 |
| Last Month | 108 | \$71,678,710 | 48 | \$36,168,335 |
| This Month Last Year | 159 | \$92,845,780 | 56 | \$37,314,575 |

| Description | Total Listings Taken | Inventory |
|-----------------------------|-----------------------------|------------------|
| This Month | 247 | 842 |
| Last Month | 316 | 754 |
| This Month Last Year | 187 | 569 |

Totals include variables in any given month, due to preceding month's collapsed sales and deleted listings. e & oe

Shuswap / Revelstoke Statistics -- July 2022

Quick Summary Part 2

Condo/Apt

| | |
|-------------------|-----------|
| Sales | 5 |
| New Listings | 8 |
| Current Inventory | 41 |
| Sell/Inv. Ratio | 12.20% |
| Days to Sell | 58 |
| Average Price | \$523,400 |
| Median Price | \$387,000 |

Condo/Townhouse

| | |
|-------------------|-----------|
| Sales | 7 |
| New Listings | 11 |
| Current Inventory | 26 |
| Sell/Inv. Ratio | 26.92% |
| Days to Sell | 34 |
| Average Price | \$679,414 |
| Median Price | \$615,000 |

Lots

| | |
|-------------------|-----------|
| Sales | 18 |
| New Listings | 62 |
| Current Inventory | 181 |
| Sell/Inv. Ratio | 9.94% |
| Days to Sell | 46 |
| Average Price | \$168,333 |
| Median Price | \$167,500 |

Residential

| | |
|-------------------|-----------|
| Sales | 51 |
| New Listings | 96 |
| Current Inventory | 295 |
| Sell/Inv. Ratio | 17.29% |
| Days to Sell | 45 |
| Average Price | \$648,663 |
| Median Price | \$627,000 |

| | |
|-----------------------------|--------|
| Ratio of Sales vs Inventory | 20.66% |
|-----------------------------|--------|

Shuswap / Revelstoke Statistics -- July 2022

Comparative Activity -- Listing Information

| Description | Cur Mo | Lst Yr Mo | Incr/Decr% | Cur YTD | Lst YTD | Incr/Decr% | Inventory | | |
|------------------------------------|------------|------------|---------------|--------------|--------------|---------------|------------|------------|--------------|
| | | | | | | | Cur Mo | Lst Yr Mo | Incr/Decr% |
| Zone = Shuswap / Revelstoke | | | | | | | | | |
| Acreage/House | 24 | 14 | 71.43% | 146 | 132 | 10.61 | 88 | 60 | 46.67 |
| Duplex | 5 | 1 | 400.00% | 15 | 8 | 87.50 | 11 | 4 | 175.00 |
| Mobile Home | 12 | 9 | 33.33% | 90 | 79 | 13.92 | 35 | 24 | 45.83 |
| Recreational | 9 | 6 | 50.00% | 63 | 46 | 36.96 | 36 | 14 | 157.14 |
| Residential | 96 | 71 | 35.21% | 660 | 497 | 32.80 | 295 | 137 | 115.33 |
| Residential WF | 14 | 11 | 27.27% | 75 | 71 | 5.63 | 50 | 30 | 66.67 |
| 3/4-Plex | 0 | 0 | 0.00% | 0 | 1 | -100.00 | | | |
| Apartment | 8 | 15 | -46.67% | 88 | 90 | -2.22 | 41 | 26 | 57.69 |
| Townhouse | 11 | 12 | -8.33% | 77 | 87 | -11.49 | 26 | 22 | 18.18 |
| RES TOTAL | 179 | 139.00 | 28.78% | 1,214 | 1,011 | 20.08% | 582 | 317 | 83.60 |
| FARMS | 1 | 3 | -66.67% | 9 | 12 | -25.00 | 6 | 8 | -25.00 |
| MULTIFAMILY | 0 | 0 | 0.00% | 2 | 0 | 0.00 | 2 | | |
| Acreage | 8 | 12 | -33.33% | 53 | 61 | -13.11 | 30 | 33 | -9.09 |
| Acreage WF | 1 | 3 | -66.67% | 7 | 15 | -53.33 | 5 | 9 | -44.44 |
| Lots | 52 | 18 | 188.89% | 240 | 242 | -0.83 | 133 | 109 | 22.02 |
| Lots WF | 1 | 2 | -50.00% | 22 | 14 | 57.14 | 13 | 10 | 30.00 |
| LOTS TOTAL | 62 | 35.00 | 77.14% | 322 | 332 | -3.01% | 181 | 161 | 12.42 |
| Business | 1 | 3 | -66.67% | 19 | 16 | 18.75 | 18 | 18 | 0.00 |
| Commercial | 2 | 2 | 0.00% | 36 | 44 | -18.18 | 38 | 47 | -19.15 |
| Land | 2 | 5 | -60.00% | 18 | 17 | 5.88 | 15 | 18 | -16.67 |
| COMM TOTAL | 5 | 10.00 | -50.00% | 73 | 77 | -5.19% | 71 | 83 | -14.46 |
| GRAND TOTAL | 247 | 187 | 32.09% | 1,620 | 1,432 | 13.13% | 842 | 569 | 47.98 |

Totals include variables in any given month, due to preceding month's collapsed sales and deleted listings. e & oe

Shuswap / Revelstoke Statistics -- July 2022

Comparative Activity -- Sales Information (Month)

| Description | Unit Sales | | | Sales Volume | | | List/Sale Ratio | |
|------------------------------------|------------|------------|----------------|---------------------|---------------------|----------------|-----------------|---------------|
| | Cur Mo | Lst Yr Mo | Incr/Decr% | Cur Mo | Lst Yr Mo | Incr/Decr% | Cur Mo | Lst Yr Mo |
| Zone = Shuswap / Revelstoke | | | | | | | | |
| Acreage/House | 5 | 15 | -66.67% | \$5,446,500 | \$12,447,999 | -56.25% | 93.62% | 99.38% |
| Duplex | 0 | 0 | 0.00% | \$0 | \$0 | 0.00% | 0.00% | 0.00% |
| Mobile Home | 7 | 8 | -12.50% | \$1,291,900 | \$1,218,900 | 5.99% | 90.93% | 96.04% |
| Recreational | 2 | 1 | 100.00% | \$520,000 | \$158,000 | 229.11% | 99.24% | 98.81% |
| Residential | 51 | 56 | -8.93% | \$33,081,797 | \$37,314,575 | -11.34% | 97.54% | 99.01% |
| Residential WF | 7 | 13 | -46.15% | \$11,184,500 | \$19,502,500 | -42.65% | 93.69% | 97.66% |
| 3/4-Plex | 0 | 1 | -100.00% | \$0 | \$850,000 | -100.00% | 0.00% | 106.38% |
| Apartment | 5 | 13 | -61.54% | \$2,617,000 | \$4,378,800 | -40.23% | 95.98% | 97.31% |
| Townhouse | 7 | 11 | -36.36% | \$4,755,900 | \$4,523,400 | 5.14% | 98.72% | 99.82% |
| RES TOTAL | 84 | 118 | -28.81% | \$58,897,597 | \$80,394,174 | -26.74% | 96.30% | 98.71% |
| FARMS | 0 | 0 | 0.00% | \$0 | \$0 | 0.00% | 0.00% | 0.00% |
| MULTIFAMILY | 0 | 0 | 0.00% | \$0 | \$0 | 0.00% | 0.00% | 0.00% |
| Acreage | 5 | 3 | 66.67% | \$908,000 | \$1,005,000 | -9.65% | 86.57% | 97.20% |
| Acreage WF | 0 | 1 | -100.00% | \$0 | \$3,300,000 | -100.00% | 0.00% | 97.20% |
| Lots | 13 | 34 | -61.76% | \$2,122,000 | \$5,077,606 | -58.21% | 96.75% | 96.38% |
| Lots WF | 0 | 0 | 0.00% | \$0 | \$0 | 0.00% | 0.00% | 0.00% |
| LOTS TOTAL | 18 | 38 | -52.63% | \$3,030,000 | \$9,382,606 | -67.71% | 93.46% | 96.76% |
| Business | 0 | 1 | -100.00% | \$0 | \$2,100,000 | -100.00% | 0.00% | 95.50% |
| Commercial | 0 | 1 | -100.00% | \$0 | \$320,000 | -100.00% | 0.00% | 86.49% |
| Land | 0 | 1 | -100.00% | \$0 | \$649,000 | -100.00% | 0.00% | 100.00% |
| COMM TOTAL | 0 | 3 | -100.00% | \$0 | \$3,069,000 | -100.00% | 0.00% | 95.37% |
| GRAND TOTAL | 102 | 159 | -35.85% | \$61,927,597 | \$92,845,780 | -33.30% | 96.16% | 98.40% |

Totals include variables in any given month, due to preceding month's collapsed sales and deleted listings. e & oe

Shuswap / Revelstoke Statistics -- July 2022

Comparative Activity -- Sales Information (YTD)

| Description | Unit Sales | | | Sales Volume | | | List/Sale Ratio | |
|------------------------------------|------------|--------------|----------------|----------------------|----------------------|----------------|-----------------|---------------|
| | Cur YTD | Lst YTD | Incr/Decr% | Cur YTD | Lst YTD | Incr/Decr% | Cur YTD | Lst YTD |
| Zone = Shuswap / Revelstoke | | | | | | | | |
| Acreage/House | 59 | 92 | -35.87% | \$66,704,300 | \$77,773,362 | -14.23% | 97.77% | 97.90% |
| Duplex | 3 | 7 | -57.14% | \$2,014,000 | \$3,777,500 | -46.68% | 99.80% | 98.69% |
| Mobile Home | 62 | 61 | 1.64% | \$16,012,185 | \$11,414,432 | 40.28% | 96.02% | 97.63% |
| Recreational | 34 | 40 | -15.00% | \$6,152,700 | \$6,818,376 | -9.76% | 97.74% | 96.46% |
| Residential | 324 | 389 | -16.71% | \$244,866,213 | \$245,601,164 | -0.30% | 99.29% | 99.16% |
| Residential WF | 30 | 47 | -36.17% | \$40,290,923 | \$57,144,500 | -29.49% | 96.66% | 96.66% |
| 3/4-Plex | 0 | 1 | -100.00% | \$0 | \$850,000 | -100.00% | 0.00% | 106.38% |
| Apartment | 57 | 79 | -27.85% | \$28,162,448 | \$33,558,483 | -16.08% | 98.83% | 98.56% |
| Townhouse | 52 | 82 | -36.59% | \$28,137,825 | \$37,019,595 | -23.99% | 99.78% | 98.61% |
| RES TOTAL | 621 | 798 | -22.18% | \$432,340,594 | \$473,957,413 | -8.78% | 98.66% | 98.49% |
| FARMS | 0 | 1 | -100.00% | \$0 | \$850,000 | -100.00% | 0.00% | 106.26% |
| MULTIFAMILY | 0 | 1 | -100.00% | \$0 | \$1,950,000 | -100.00% | 0.00% | 95.12% |
| Acreage | 29 | 56 | -48.21% | \$12,457,061 | \$17,039,900 | -26.89% | 97.21% | 96.63% |
| Acreage WF | 4 | 9 | -55.56% | \$3,420,000 | \$6,819,000 | -49.85% | 90.88% | 96.65% |
| Lots | 118 | 217 | -45.62% | \$25,291,750 | \$31,814,650 | -20.50% | 97.47% | 96.58% |
| Lots WF | 10 | 5 | 100.00% | \$4,184,000 | \$2,956,000 | 41.54% | 92.26% | 98.22% |
| LOTS TOTAL | 161 | 287 | -43.90% | \$45,352,811 | \$58,629,550 | -22.65% | 96.37% | 96.68% |
| Business | 2 | 2 | 0.00% | \$2,260,000 | \$2,299,000 | -1.70% | 100.54% | 95.87% |
| Commercial | 7 | 17 | -58.82% | \$6,494,000 | \$13,210,682 | -50.84% | 94.17% | 91.53% |
| Land | 3 | 11 | -72.73% | \$3,434,705 | \$6,353,800 | -45.94% | 95.07% | 98.70% |
| COMM TOTAL | 12 | 30 | -60.00% | \$12,188,705 | \$21,863,482 | -44.25% | 95.55% | 93.96% |
| GRAND TOTAL | 794 | 1,117 | -28.92% | \$489,882,110 | \$557,250,445 | -12.09% | 98.36% | 98.11% |

Totals include variables in any given month, due to preceding month's collapsed sales and deleted listings. e & oe

Shuswap / Revelstoke Statistics -- July 2022

Average/Median price, Days to Sell (Month)

| Description | Average Price | | | Median Price | | | Days to Sell | | |
|------------------------------------|------------------|------------------|--------------|------------------|------------------|---------------|--------------|-----------|----------------|
| | Cur Mo | Lst Yr Mo | Incr/Decr% | Cur Mo | Lst Yr Mo | Incr/Decr% | Cur Mo | Lst Yr Mo | Incr/Decr% |
| Zone = Shuswap / Revelstoke | | | | | | | | | |
| Acreage/House | \$1,089,300 | \$829,867 | 31.26% | \$1,045,000 | \$803,300 | 30.09% | 117 | 42 | 182.66% |
| Duplex | | | | | | | | | |
| Mobile Home | \$184,557 | \$152,363 | 21.13% | \$195,000 | \$157,000 | 24.20% | 44 | 30 | 46.40% |
| Recreational | \$260,000 | \$158,000 | 64.56% | \$260,000 | \$158,000 | 64.56% | 48 | 17 | 182.35% |
| Residential | \$648,663 | \$666,332 | -2.65% | \$627,000 | \$623,000 | 0.64% | 45 | 40 | 11.96% |
| Residential WF | \$1,597,786 | \$1,500,192 | 6.51% | \$1,350,000 | \$1,310,000 | 3.05% | 52 | 31 | 69.89% |
| 3/4-Plex | | \$850,000 | | | \$850,000 | | | 33 | |
| Apartment | \$523,400 | \$336,831 | 55.39% | \$387,000 | \$335,000 | 15.52% | 58 | 72 | -19.68% |
| Townhouse | \$679,414 | \$411,218 | 65.22% | \$615,000 | \$370,500 | 65.99% | 34 | 40 | -15.38% |
| RES TOTAL | \$701,162 | \$681,307 | 2.91% | \$616,000 | \$591,000 | 4.23% | 50 | 42 | 18.65% |
| FARMS | | | | | | | | | |
| MULTIFAMILY | | | | | | | | | |
| Acreage | \$181,600 | \$335,000 | -45.79% | \$181,000 | \$255,000 | -29.02% | 88 | 129 | -31.63% |
| Acreage WF | | \$3,300,000 | | | \$3,300,000 | | | 229 | |
| Lots | \$163,231 | \$149,341 | 9.30% | \$160,000 | \$138,250 | 15.73% | 29 | 249 | -88.25% |
| Lots WF | | | | | | | | | |
| LOTS TOTAL | \$168,333 | \$246,911 | -31.82% | \$167,500 | \$139,000 | 20.50% | 46 | 239 | -80.91% |
| Business | | \$2,100,000 | | | \$2,100,000 | | | 173 | |
| Commercial | | \$320,000 | | | \$320,000 | | | 86 | |
| Land | | \$649,000 | | | \$649,000 | | | 329 | |
| COMM TOTAL | | \$1,023,000 | | | \$649,000 | | | 196 | |
| GRAND TOTAL | \$607,133 | \$583,936 | 3.97% | \$543,750 | \$493,500 | 10.18% | 49 | 92 | -46.73% |

Totals include variables in any given month, due to preceding month's collapsed sales and deleted listings. e & oe

Shuswap / Revelstoke Statistics -- July 2022

Average/Median price, Days to Sell (YTD)

| Description | Average Price | | | Median Price | | | Days to Sell | | |
|------------------------------------|------------------|------------------|---------------|------------------|------------------|---------------|--------------|-----------|----------------|
| | Cur YTD | Lst YTD | Incr/Decr% | Cur YTD | Lst YTD | Incr/Decr% | Cur YTD | Lst YTD | Incr/Decr% |
| Zone = Shuswap / Revelstoke | | | | | | | | | |
| Acreage/House | \$1,130,581 | \$845,363 | 33.74% | \$1,020,000 | \$812,500 | 25.54% | 78 | 85 | -7.94% |
| Duplex | \$671,333 | \$539,643 | 24.40% | \$686,000 | \$487,000 | 40.86% | 70 | 164 | -57.08% |
| Mobile Home | \$258,261 | \$187,122 | 38.02% | \$227,450 | \$185,000 | 22.95% | 53 | 51 | 4.15% |
| Recreational | \$180,962 | \$170,459 | 6.16% | \$147,500 | \$131,200 | 12.42% | 85 | 78 | 8.68% |
| Residential | \$755,760 | \$631,365 | 19.70% | \$725,000 | \$594,000 | 22.05% | 41 | 49 | -16.74% |
| Residential WF | \$1,343,031 | \$1,215,840 | 10.46% | \$1,148,500 | \$1,150,000 | -0.13% | 52 | 72 | -27.19% |
| 3/4-Plex | | \$850,000 | | | \$850,000 | | | 33 | |
| Apartment | \$494,078 | \$424,791 | 16.31% | \$408,800 | \$350,000 | 16.80% | 49 | 80 | -38.47% |
| Townhouse | \$541,112 | \$451,458 | 19.86% | \$480,575 | \$403,500 | 19.10% | 37 | 74 | -50.35% |
| RES TOTAL | \$696,201 | \$593,932 | 17.22% | \$650,000 | \$540,000 | 20.37% | 49 | 63 | -21.68% |
| FARMS | | \$850,000 | | | \$850,000 | | | 6 | |
| MULTIFAMILY | | \$1,950,000 | | | \$1,950,000 | | | 203 | |
| Acreage | \$429,554 | \$304,284 | 41.17% | \$250,000 | \$224,950 | 11.14% | 81 | 162 | -50.16% |
| Acreage WF | \$855,000 | \$757,667 | 12.85% | \$660,000 | \$425,000 | 55.29% | 101 | 212 | -52.24% |
| Lots | \$214,337 | \$146,611 | 46.19% | \$156,900 | \$120,000 | 30.75% | 69 | 129 | -46.31% |
| Lots WF | \$418,400 | \$591,200 | -29.23% | \$238,500 | \$689,000 | -65.38% | 70 | 109 | -36.06% |
| LOTS TOTAL | \$281,694 | \$204,284 | 37.89% | \$170,000 | \$137,500 | 23.64% | 72 | 137 | -47.60% |
| Business | \$1,130,000 | \$1,149,500 | -1.70% | \$1,130,000 | \$1,149,500 | -1.70% | 173 | 146 | 18.90% |
| Commercial | \$927,714 | \$777,099 | 19.38% | \$800,000 | \$560,000 | 42.86% | 100 | 216 | -53.81% |
| Land | \$1,144,902 | \$577,618 | 98.21% | \$1,559,705 | \$538,000 | 189.91% | 417 | 284 | 46.78% |
| COMM TOTAL | \$1,015,725 | \$728,783 | 39.37% | \$849,500 | \$549,000 | 54.74% | 191 | 236 | -19.03% |
| GRAND TOTAL | \$616,980 | \$498,881 | 23.67% | \$567,500 | \$435,000 | 30.46% | 56 | 87 | -35.47% |

Totals include variables in any given month, due to preceding month's collapsed sales and deleted listings. e & oe