

**Central Okanagan Monthly Statistics
January 2021**

Table of Contents

Table of Contents	2
Zone Totals	3
Quick Summary Part 1	4
Quick Summary Part 2	5
Listing Information	6
Sales Information (Month)	7
Sales Information (YTD)	8
Average/Median Price, Days to Sell (Month)	9
Average/Median Price, Days to Sell (YTD)	10

Zone Totals

Description	CM This Year	CM Last Year	Increase	This YTD	Last YTD	Increase
Area = Central Okanagan						
1 Units Listed	724	655	10.53%	724	655	10.53%
2 Units Sold	454	272	66.91%	454	272	66.91%
3 Sales Volume	\$301,188,573	\$149,325,384	101.70%	\$301,188,573	\$149,325,384	101.70%
4 List/Sell Ratio	98.31%	96.76%		98.31%	96.76%	
5 Days to Sell	82	87	-5.29%	82	87	-5.29%
6 Active Listings	1,747	2,580	-32.29%			
Area = North Okanagan						
1 Units Listed	214	183	16.94%	214	183	16.94%
2 Units Sold	166	97	71.13%	166	97	71.13%
3 Sales Volume	\$83,878,431	\$44,878,419	86.90%	\$83,878,431	\$44,878,419	86.90%
4 List/Sell Ratio	97.58%	95.49%		97.58%	95.49%	
5 Days to Sell	92	103	-10.61%	92	103	-10.61%
6 Active Listings	782	1,095	-28.58%			
Area = Shuswap / Revels						
1 Units Listed	116	135	-14.07%	116	135	-14.07%
2 Units Sold	77	49	57.14%	77	49	57.14%
3 Sales Volume	\$40,562,582	\$22,714,402	78.58%	\$40,562,582	\$22,714,402	78.58%
4 List/Sell Ratio	95.33%	98.01%		95.33%	98.01%	
5 Days to Sell	129	138	-6.69%	129	138	-6.69%
6 Active Listings	517	733	-29.47%			
Area = Grand Total						
1 Units Listed	1,054	973	8.32%	1,054	973	8.32%
2 Units Sold	697	418	66.75%	697	418	66.75%
3 Sales Volume	\$425,629,586	\$216,918,206	96.22%	\$425,629,586	\$216,918,206	96.22%
4 List/Sell Ratio	97.87%	96.62%		97.87%	96.62%	
5 Days to Sell	90	97	-7.10%	90	97	-7.10%
6 Active Listings	3,046	4,408	-30.90%			

Totals include variables in any given month, due to preceding month's collapsed sales and deleted listings. e & oe

Central Okanagan Statistics -- January 2021

Quick Summary Part 1

			Residential	
Description	Total Units Sold	Total Sales Volume	Total Units Sold	Total Sales Volume
This Month	454	\$301,188,573	190	\$168,694,861
Last Month	520	\$421,241,366		
This Month Last Year	272	\$149,325,384	116	\$84,026,548

Description	Total Listings Taken	Inventory
This Month	724	1,747
Last Month	468	1,713
This Month Last Year	655	2,580

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Central Okanagan Statistics -- January 2021

Quick Summary Part 2

Condo/Apt

Sales	110
New Listings	185
Current Inventory	378
Sell/Inv. Ratio	29.10%
Days to Sell	70
Average Price	\$387,530
Median Price	\$367,000

Condo/Townhouse

Sales	76
New Listings	126
Current Inventory	201
Sell/Inv. Ratio	37.81%
Days to Sell	68
Average Price	\$593,935
Median Price	\$576,000

Lots

Sales	32
New Listings	108
Current Inventory	255
Sell/Inv. Ratio	12.55%
Days to Sell	255
Average Price	\$321,469
Median Price	\$277,500

Residential

Sales	190
New Listings	215
Current Inventory	379
Sell/Inv. Ratio	50.13%
Days to Sell	60
Average Price	\$887,868
Median Price	\$782,450

Ratio of Sales vs Inventory	35.05%
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Central Okanagan Statistics -- January 2021

Comparative Activity -- Listing Information

Description	Cur Mo	Lst Yr Mo	Incr/Decr%	Cur YTD	Lst YTD	Incr/Decr%	Inventory		
							Cur Mo	Lst Yr Mo	Incr/Decr%
Zone = Central Okanagan									
Acreage/House	9	10	-10.00%	9	10	-10.00	60	94	-36.17
Duplex	11	12	-8.33%	11	12	-8.33	16	33	-51.52
Mobile Home	25	30	-16.67%	25	30	-16.67	59	81	-27.16
Recreational	2	1	100.00%	2	1	100.00	6	5	20.00
Residential	215	241	-10.79%	215	241	-10.79	379	743	-48.99
Residential WF	8	3	166.67%	8	3	166.67	37	73	-49.32
3/4-Plex	0	1	-100.00%	0	1	-100.00	1	1	0.00
Timeshare	0	0	0.00%	0	0	0.00	2	1	100.00
Apartment	185	155	19.35%	185	155	19.35	378	466	-18.88
Townhouse	126	96	31.25%	126	96	31.25	201	282	-28.72
RES TOTAL	581	549.00	5.83%	581	549	5.83%	1,139	1,779	-35.98
FARMS	1	0	0.00%	1	0	0.00	16	18	-11.11
MULTIFAMILY	4	4	0.00%	4	4	0.00	16	10	60.00
Acreage	7	4	75.00%	7	4	75.00	27	35	-22.86
Acreage WF	2	1	100.00%	2	1	100.00	11	11	0.00
Lots	97	36	169.44%	97	36	169.44	206	381	-45.93
Lots WF	2	2	0.00%	2	2	0.00	11	16	-31.25
LOTS TOTAL	108	43.00	151.16%	108	43	151.16%	255	443	-42.44
Business	4	10	-60.00%	4	10	-60.00	37	59	-37.29
Commercial	20	42	-52.38%	20	42	-52.38	216	224	-3.57
Land	6	7	-14.29%	6	7	-14.29	68	47	44.68
COMM TOTAL	30	59.00	-49.15%	30	59	-49.15%	321	330	-2.73
GRAND TOTAL	724	655	10.53%	724	655	10.53%	1,747	2,580	-32.29

Totals include variables in any given month, due to preceding month's collapsed sales and deleted listings. e & oe

Central Okanagan Statistics -- January 2021

Comparative Activity -- Sales Information (Month)

Description	Unit Sales			Sales Volume			List/Sale Ratio	
	Cur Mo	Lst Yr Mo	Incr/Decr%	Cur Mo	Lst Yr Mo	Incr/Decr%	Cur Mo	Lst Yr Mo
Zone = Central Okanagan								
Acreage/House	9	3	200.00%	\$15,841,000	\$4,195,000	277.62%	96.36%	92.00%
Duplex	7	15	-53.33%	\$4,305,900	\$9,778,500	-55.97%	98.66%	97.06%
Mobile Home	6	13	-53.85%	\$1,023,900	\$2,412,000	-57.55%	94.92%	94.94%
Recreational	1	0	0.00%	\$83,500	\$0	0.00%	93.82%	0.00%
Residential	190	116	63.79%	\$168,694,861	\$84,026,548	100.76%	98.65%	97.00%
Residential WF	3	1	200.00%	\$6,785,000	\$260,000	2,509.62%	96.31%	90.00%
3/4-Plex	0	0	0.00%	\$0	\$0	0.00%	0.00%	0.00%
Apartment	110	64	71.88%	\$42,628,252	\$24,476,450	74.16%	98.24%	96.73%
Townhouse	76	38	100.00%	\$45,139,082	\$17,389,370	159.58%	99.10%	97.98%
RES TOTAL	402	250	60.80%	\$284,501,495	\$142,537,868	99.60%	98.46%	96.87%
FARMS	2	0	0.00%	\$2,835,000	\$0	0.00%	97.76%	0.00%
MULTIFAMILY	0	1	-100.00%	\$0	\$1,535,000	-100.00%	0.00%	93.03%
Acreage	3	2	50.00%	\$1,245,000	\$1,305,000	-4.60%	99.60%	93.41%
Acreage WF	0	0	0.00%	\$0	\$0	0.00%	0.00%	0.00%
Lots	29	11	163.64%	\$9,042,000	\$2,417,400	274.04%	94.24%	95.11%
Lots WF	0	0	0.00%	\$0	\$0	0.00%	0.00%	0.00%
LOTS TOTAL	32	13	146.15%	\$10,287,000	\$3,722,400	176.35%	94.86%	94.51%
Business	1	0	0.00%	\$225,000	\$0	0.00%	100.00%	0.00%
Commercial	17	8	112.50%	\$3,340,079	\$1,530,116	118.29%	97.40%	95.74%
Land	0	0	0.00%	\$0	\$0	0.00%	0.00%	0.00%
COMM TOTAL	18	8	125.00%	\$3,565,079	\$1,530,116	132.99%	97.56%	95.74%
GRAND TOTAL	454	272	66.91%	\$301,188,573	\$149,325,384	101.70%	98.31%	96.76%

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Central Okanagan Statistics -- January 2021

Comparative Activity -- Sales Information (YTD)

Description	Unit Sales			Sales Volume			List/Sale Ratio	
	Cur YTD	Lst YTD	Incr/Decr%	Cur YTD	Lst YTD	Incr/Decr%	Cur YTD	Lst YTD
Zone = Central Okanagan								
Acreage/House	9	3	200.00%	\$15,841,000	\$4,195,000	277.62%	96.36%	92.00%
Duplex	7	15	-53.33%	\$4,305,900	\$9,778,500	-55.97%	98.66%	97.06%
Mobile Home	6	13	-53.85%	\$1,023,900	\$2,412,000	-57.55%	94.92%	94.94%
Recreational	1	0	0.00%	\$83,500	\$0	0.00%	93.82%	0.00%
Residential	190	116	63.79%	\$168,694,861	\$84,026,548	100.76%	98.65%	97.00%
Residential WF	3	1	200.00%	\$6,785,000	\$260,000	2,509.62%	96.31%	90.00%
3/4-Plex	0	0	0.00%	\$0	\$0	0.00%	0.00%	0.00%
Apartment	110	64	71.88%	\$42,628,252	\$24,476,450	74.16%	98.24%	96.73%
Townhouse	76	38	100.00%	\$45,139,082	\$17,389,370	159.58%	99.10%	97.98%
RES TOTAL	402	250	60.80%	\$284,501,495	\$142,537,868	99.60%	98.46%	96.87%
FARMS	2	0	0.00%	\$2,835,000	\$0	0.00%	97.76%	0.00%
MULTIFAMILY	0	1	-100.00%	\$0	\$1,535,000	-100.00%	0.00%	93.03%
Acreage	3	2	50.00%	\$1,245,000	\$1,305,000	-4.60%	99.60%	93.41%
Acreage WF	0	0	0.00%	\$0	\$0	0.00%	0.00%	0.00%
Lots	29	11	163.64%	\$9,042,000	\$2,417,400	274.04%	94.24%	95.11%
Lots WF	0	0	0.00%	\$0	\$0	0.00%	0.00%	0.00%
LOTS TOTAL	32	13	146.15%	\$10,287,000	\$3,722,400	176.35%	94.86%	94.51%
Business	1	0	0.00%	\$225,000	\$0	0.00%	100.00%	0.00%
Commercial	17	8	112.50%	\$3,340,079	\$1,530,116	118.29%	97.40%	95.74%
Land	0	0	0.00%	\$0	\$0	0.00%	0.00%	0.00%
COMM TOTAL	18	8	125.00%	\$3,565,079	\$1,530,116	132.99%	97.56%	95.74%
GRAND TOTAL	454	272	66.91%	\$301,188,573	\$149,325,384	101.70%	98.31%	96.76%

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Central Okanagan Statistics -- January 2021

Average/Median price, Days to Sell (Month)

Description	Average Price			Median Price			Days to Sell		
	Cur Mo	Lst Yr Mo	Incr/Decr%	Cur Mo	Lst Yr Mo	Incr/Decr%	Cur Mo	Lst Yr Mo	Incr/Decr%
Zone = Central Okanagan									
Acreage/House	\$1,760,111	\$1,398,333	25.87%	\$1,225,000	\$1,320,000	-7.20%	88	180	-51.21%
Duplex	\$615,129	\$651,900	-5.64%	\$533,000	\$620,000	-14.03%	86	77	11.81%
Mobile Home	\$170,650	\$185,538	-8.02%	\$175,450	\$177,000	-0.88%	105	109	-3.79%
Recreational	\$83,500			\$83,500			24		
Residential	\$887,868	\$724,367	22.57%	\$782,450	\$674,450	16.01%	60	84	-28.41%
Residential WF	\$2,261,667	\$260,000	769.87%	\$2,175,000	\$260,000	736.54%	125	198	-36.70%
3/4-Plex									
Apartment	\$387,530	\$382,445	1.33%	\$367,000	\$354,500	3.53%	70	67	5.52%
Townhouse	\$593,935	\$457,615	29.79%	\$576,000	\$456,900	26.07%	68	68	-0.19%
RES TOTAL	\$707,715	\$570,151	24.13%	\$619,950	\$532,000	16.53%	67	80	-16.43%
FARMS	\$1,417,500			\$1,417,500			196		
MULTIFAMILY		\$1,535,000			\$1,535,000			191	
Acreage	\$415,000	\$652,500	-36.40%	\$390,000	\$652,500	-40.23%	70	68	3.70%
Acreage WF									
Lots	\$311,793	\$219,764	41.88%	\$275,000	\$247,000	11.34%	274	185	47.78%
Lots WF									
LOTS TOTAL	\$321,469	\$286,338	12.27%	\$277,500	\$249,900	11.04%	255	167	52.36%
Business	\$225,000			\$225,000			67		
Commercial	\$196,475	\$191,265	2.72%	\$22	\$16	40.80%	115	165	-30.64%
Land									
COMM TOTAL	\$198,060	\$191,265	3.55%	\$936	\$16	5,890.40%	112	165	-32.24%
GRAND TOTAL	\$663,411	\$548,990	20.84%	\$584,000	\$519,000	12.52%	82	87	-5.29%

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Central Okanagan Statistics -- January 2021

Average/Median price, Days to Sell (YTD)

Description	Average Price			Median Price			Days to Sell		
	Cur YTD	Lst YTD	Incr/Decr%	Cur YTD	Lst YTD	Incr/Decr%	Cur YTD	Lst YTD	Incr/Decr%
Zone = Central Okanagan									
Acreage/House	\$1,760,111	\$1,398,333	25.87%	\$1,225,000	\$1,320,000	-7.20%	88	180	-51.21%
Duplex	\$615,129	\$651,900	-5.64%	\$533,000	\$620,000	-14.03%	86	77	11.81%
Mobile Home	\$170,650	\$185,538	-8.02%	\$175,450	\$177,000	-0.88%	105	109	-3.79%
Recreational	\$83,500			\$83,500			24		
Residential	\$887,868	\$724,367	22.57%	\$782,450	\$674,450	16.01%	60	84	-28.41%
Residential WF	\$2,261,667	\$260,000	769.87%	\$2,175,000	\$260,000	736.54%	125	198	-36.70%
3/4-Plex									
Apartment	\$387,530	\$382,445	1.33%	\$367,000	\$354,500	3.53%	70	67	5.52%
Townhouse	\$593,935	\$457,615	29.79%	\$576,000	\$456,900	26.07%	68	68	-0.19%
RES TOTAL	\$707,715	\$570,151	24.13%	\$619,950	\$532,000	16.53%	67	80	-16.43%
FARMS	\$1,417,500			\$1,417,500			196		
MULTIFAMILY		\$1,535,000			\$1,535,000			191	
Acreage	\$415,000	\$652,500	-36.40%	\$390,000	\$652,500	-40.23%	70	68	3.70%
Acreage WF									
Lots	\$311,793	\$219,764	41.88%	\$275,000	\$247,000	11.34%	274	185	47.78%
Lots WF									
LOTS TOTAL	\$321,469	\$286,338	12.27%	\$277,500	\$249,900	11.04%	255	167	52.36%
Business	\$225,000			\$225,000			67		
Commercial	\$196,475	\$191,265	2.72%	\$22	\$16	40.80%	115	165	-30.64%
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COMM TOTAL	\$198,060	\$191,265	3.55%	\$936	\$16	5,890.40%	112	165	-32.24%
GRAND TOTAL	\$663,411	\$548,990	20.84%	\$584,000	\$519,000	12.52%	82	87	-5.29%

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Zone Totals

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6 Active Listings	3,046	4,408	-30.90%			

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North Okanagan Statistics -- January 2021

Quick Summary Part 1

Description	Total Units Sold	Total Sales Volume	Residential	
			Total Units Sold	Total Sales Volume
This Month	166	\$83,878,431	57	\$36,203,700
Last Month	191	\$103,187,587		
This Month Last Year	97	\$44,878,419	40	\$20,102,600

Description	Total Listings Taken	Inventory
This Month	214	782
Last Month	118	781
This Month Last Year	183	1,095

Totals include variables in any given month, due to preceding month's collapsed sales and deleted listings. e & oe

North Okanagan Statistics -- January 2021

Quick Summary Part 2

Condo/Apt

Sales	21
New Listings	18
Current Inventory	70
Sell/Inv. Ratio	30.00%
Days to Sell	87
Average Price	\$271,119
Median Price	\$245,000

Condo/Townhouse

Sales	21
New Listings	29
Current Inventory	55
Sell/Inv. Ratio	38.18%
Days to Sell	92
Average Price	\$374,908
Median Price	\$385,000

Lots

Sales	18
New Listings	29
Current Inventory	181
Sell/Inv. Ratio	9.94%
Days to Sell	137
Average Price	\$198,119
Median Price	\$189,000

Residential

Sales	57
New Listings	88
Current Inventory	178
Sell/Inv. Ratio	32.02%
Days to Sell	58
Average Price	\$635,153
Median Price	\$575,000
Ratio of Sales vs Inventory	28.47%

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North Okanagan Statistics -- January 2021

Comparative Activity -- Listing Information

Description	Cur Mo	Lst Yr Mo	Incr/Decr%	Cur YTD	Lst YTD	Incr/Decr%	Inventory		
							Cur Mo	Lst Yr Mo	Incr/Decr%
Zone = North Okanagan									
Acreage/House	15	14	7.14%	15	14	7.14	69	119	-42.02
Duplex	5	4	25.00%	5	4	25.00	8	24	-66.67
Mobile Home	8	4	100.00%	8	4	100.00	24	29	-17.24
Recreational	2	0	0.00%	2	0	0.00	9	7	28.57
Residential	88	81	8.64%	88	81	8.64	178	312	-42.95
Residential WF	2	1	100.00%	2	1	100.00	18	24	-25.00
3/4-Plex	2	0	0.00%	2	0	0.00	5	2	150.00
Apartment	18	11	63.64%	18	11	63.64	70	58	20.69
Townhouse	29	22	31.82%	29	22	31.82	55	95	-42.11
RES TOTAL	169	137.00	23.36%	169	137	23.36%	436	670	-34.93
FARMS	3	0	0.00%	3	0	0.00	13	17	-23.53
MULTIFAMILY	0	0	0.00%	0	0	0.00	4	2	100.00
Acreage	5	4	25.00%	5	4	25.00	55	69	-20.29
Acreage WF	1	3	-66.67%	1	3	-66.67	12	12	0.00
Lots	19	15	26.67%	19	15	26.67	108	147	-26.53
Lots WF	4	1	300.00%	4	1	300.00	6	12	-50.00
LOTS TOTAL	29	23.00	26.09%	29	23	26.09%	181	240	-24.58
Business	2	4	-50.00%	2	4	-50.00	13	24	-45.83
Commercial	10	13	-23.08%	10	13	-23.08	86	100	-14.00
Land	1	6	-83.33%	1	6	-83.33	49	42	16.67
COMM TOTAL	13	23.00	-43.48%	13	23	-43.48%	148	166	-10.84
GRAND TOTAL	214	183	16.94%	214	183	16.94%	782	1,095	-28.58

Totals include variables in any given month, due to preceding month's collapsed sales and deleted listings. e & oe

North Okanagan Statistics -- January 2021

Comparative Activity -- Sales Information (Month)

Description	Unit Sales			Sales Volume			List/Sale Ratio	
	Cur Mo	Lst Yr Mo	Incr/Decr%	Cur Mo	Lst Yr Mo	Incr/Decr%	Cur Mo	Lst Yr Mo
Zone = North Okanagan								
Acreage/House	16	5	220.00%	\$12,541,100	\$3,395,000	269.40%	98.72%	93.68%
Duplex	4	1	300.00%	\$2,758,900	\$572,000	382.33%	98.32%	100.00%
Mobile Home	12	4	200.00%	\$2,810,500	\$537,500	422.88%	96.60%	88.56%
Recreational	0	0	0.00%	\$0	\$0	0.00%	0.00%	0.00%
Residential	57	40	42.50%	\$36,203,700	\$20,102,600	80.09%	98.79%	97.20%
Residential WF	3	0	0.00%	\$2,995,000	\$0	0.00%	97.46%	0.00%
3/4-Plex	1	0	0.00%	\$525,000	\$0	0.00%	95.47%	0.00%
Apartment	21	12	75.00%	\$5,693,490	\$3,013,120	88.96%	96.90%	98.73%
Townhouse	21	23	-8.70%	\$7,873,065	\$7,668,075	2.67%	98.42%	98.71%
RES TOTAL	135	85	58.82%	\$71,400,755	\$35,288,295	102.34%	98.39%	97.20%
FARMS	2	0	0.00%	\$1,965,000	\$0	0.00%	81.91%	0.00%
MULTIFAMILY	1	0	0.00%	\$681,000	\$0	0.00%	97.42%	0.00%
Acreage	1	2	-50.00%	\$352,000	\$763,000	-53.87%	89.11%	87.92%
Acreage WF	0	0	0.00%	\$0	\$0	0.00%	0.00%	0.00%
Lots	17	4	325.00%	\$3,214,150	\$1,112,100	189.02%	94.87%	93.97%
Lots WF	0	0	0.00%	\$0	\$0	0.00%	0.00%	0.00%
LOTS TOTAL	18	6	200.00%	\$3,566,150	\$1,875,100	90.18%	94.27%	91.41%
Business	0	0	0.00%	\$0	\$0	0.00%	0.00%	0.00%
Commercial	9	5	80.00%	\$4,865,526	\$7,150,024	-31.95%	95.18%	88.88%
Land	1	1	0.00%	\$1,400,000	\$565,000	147.79%	100.00%	94.96%
COMM TOTAL	10	6	66.67%	\$6,265,526	\$7,715,024	-18.79%	96.22%	89.29%
GRAND TOTAL	166	97	71.13%	\$83,878,431	\$44,878,419	86.90%	97.58%	95.49%

Totals include variables in any given month, due to preceding month's collapsed sales and deleted listings. e & oe

North Okanagan Statistics -- January 2021

Comparative Activity -- Sales Information (YTD)

Description	Unit Sales			Sales Volume			List/Sale Ratio	
	Cur YTD	Lst YTD	Incr/Decr%	Cur YTD	Lst YTD	Incr/Decr%	Cur YTD	Lst YTD
Zone = North Okanagan								
Acreage/House	16	5	220.00%	\$12,541,100	\$3,395,000	269.40%	98.72%	93.68%
Duplex	4	1	300.00%	\$2,758,900	\$572,000	382.33%	98.32%	100.00%
Mobile Home	12	4	200.00%	\$2,810,500	\$537,500	422.88%	96.60%	88.56%
Recreational	0	0	0.00%	\$0	\$0	0.00%	0.00%	0.00%
Residential	57	40	42.50%	\$36,203,700	\$20,102,600	80.09%	98.79%	97.20%
Residential WF	3	0	0.00%	\$2,995,000	\$0	0.00%	97.46%	0.00%
3/4-Plex	1	0	0.00%	\$525,000	\$0	0.00%	95.47%	0.00%
Apartment	21	12	75.00%	\$5,693,490	\$3,013,120	88.96%	96.90%	98.73%
Townhouse	21	23	-8.70%	\$7,873,065	\$7,668,075	2.67%	98.42%	98.71%
RES TOTAL	135	85	58.82%	\$71,400,755	\$35,288,295	102.34%	98.39%	97.20%
FARMS	2	0	0.00%	\$1,965,000	\$0	0.00%	81.91%	0.00%
MULTIFAMILY	1	0	0.00%	\$681,000	\$0	0.00%	97.42%	0.00%
Acreage	1	2	-50.00%	\$352,000	\$763,000	-53.87%	89.11%	87.92%
Acreage WF	0	0	0.00%	\$0	\$0	0.00%	0.00%	0.00%
Lots	17	4	325.00%	\$3,214,150	\$1,112,100	189.02%	94.87%	93.97%
Lots WF	0	0	0.00%	\$0	\$0	0.00%	0.00%	0.00%
LOTS TOTAL	18	6	200.00%	\$3,566,150	\$1,875,100	90.18%	94.27%	91.41%
Business	0	0	0.00%	\$0	\$0	0.00%	0.00%	0.00%
Commercial	9	5	80.00%	\$4,865,526	\$7,150,024	-31.95%	95.18%	88.88%
Land	1	1	0.00%	\$1,400,000	\$565,000	147.79%	100.00%	94.96%
COMM TOTAL	10	6	66.67%	\$6,265,526	\$7,715,024	-18.79%	96.22%	89.29%
GRAND TOTAL	166	97	71.13%	\$83,878,431	\$44,878,419	86.90%	97.58%	95.49%

Totals include variables in any given month, due to preceding month's collapsed sales and deleted listings. e & oe

North Okanagan Statistics -- January 2021

Average/Median price, Days to Sell (Month)

Description	Average Price			Median Price			Days to Sell		
	Cur Mo	Lst Yr Mo	Incr/Decr%	Cur Mo	Lst Yr Mo	Incr/Decr%	Cur Mo	Lst Yr Mo	Incr/Decr%
Zone = North Okanagan									
Acreage/House	\$783,819	\$679,000	15.44%	\$760,000	\$555,000	36.94%	85	148	-42.57%
Duplex	\$689,725	\$572,000	20.58%	\$729,000	\$572,000	27.45%	84	149	-43.46%
Mobile Home	\$234,208	\$134,375	74.29%	\$207,000	\$118,500	74.68%	71	82	-13.56%
Recreational									
Residential	\$635,153	\$502,565	26.38%	\$575,000	\$479,000	20.04%	58	97	-40.42%
Residential WF	\$998,333			\$940,000			104		
3/4-Plex	\$525,000			\$525,000			117		
Apartment	\$271,119	\$251,093	7.98%	\$245,000	\$227,000	7.93%	87	69	26.95%
Townhouse	\$374,908	\$333,395	12.45%	\$385,000	\$345,000	11.59%	92	82	13.08%
RES TOTAL	\$528,894	\$415,156	27.40%	\$480,000	\$395,000	21.52%	74	92	-18.93%
FARMS	\$982,500			\$982,500			291		
MULTIFAMILY	\$681,000			\$681,000			147		
Acreage	\$352,000	\$381,500	-7.73%	\$352,000	\$381,500	-7.73%	24	351	-93.16%
Acreage WF									
Lots	\$189,068	\$278,025	-32.00%	\$188,000	\$248,100	-24.22%	143	104	37.45%
Lots WF									
LOTS TOTAL	\$198,119	\$312,517	-36.61%	\$189,000	\$307,100	-38.46%	137	187	-26.72%
Business									
Commercial	\$540,614	\$1,430,005	-62.19%	\$325,000	\$2,100,000	-84.52%	148	177	-16.51%
Land	\$1,400,000	\$565,000	147.79%	\$1,400,000	\$565,000	147.79%	671	154	335.71%
COMM TOTAL	\$626,553	\$1,285,837	-51.27%	\$352,500	\$1,332,500	-73.55%	200	173	15.55%
GRAND TOTAL	\$505,292	\$462,664	9.21%	\$457,500	\$395,000	15.82%	92	103	-10.61%

Totals include variables in any given month, due to preceding month's collapsed sales and deleted listings. e & oe

North Okanagan Statistics -- January 2021

Average/Median price, Days to Sell (YTD)

Description	Average Price			Median Price			Days to Sell		
	Cur YTD	Lst YTD	Incr/Decr%	Cur YTD	Lst YTD	Incr/Decr%	Cur YTD	Lst YTD	Incr/Decr%
Zone = North Okanagan									
Acreage/House	\$783,819	\$679,000	15.44%	\$760,000	\$555,000	36.94%	85	148	-42.57%
Duplex	\$689,725	\$572,000	20.58%	\$729,000	\$572,000	27.45%	84	149	-43.46%
Mobile Home	\$234,208	\$134,375	74.29%	\$207,000	\$118,500	74.68%	71	82	-13.56%
Recreational									
Residential	\$635,153	\$502,565	26.38%	\$575,000	\$479,000	20.04%	58	97	-40.42%
Residential WF	\$998,333			\$940,000			104		
3/4-Plex	\$525,000			\$525,000			117		
Apartment	\$271,119	\$251,093	7.98%	\$245,000	\$227,000	7.93%	87	69	26.95%
Townhouse	\$374,908	\$333,395	12.45%	\$385,000	\$345,000	11.59%	92	82	13.08%
RES TOTAL	\$528,894	\$415,156	27.40%	\$480,000	\$395,000	21.52%	74	92	-18.93%
FARMS	\$982,500			\$982,500			291		
MULTIFAMILY	\$681,000			\$681,000			147		
Acreage	\$352,000	\$381,500	-7.73%	\$352,000	\$381,500	-7.73%	24	351	-93.16%
Acreage WF									
Lots	\$189,068	\$278,025	-32.00%	\$188,000	\$248,100	-24.22%	143	104	37.45%
Lots WF									
LOTS TOTAL	\$198,119	\$312,517	-36.61%	\$189,000	\$307,100	-38.46%	137	187	-26.72%
Business									
Commercial	\$540,614	\$1,430,005	-62.19%	\$325,000	\$2,100,000	-84.52%	148	177	-16.51%
Land	\$1,400,000	\$565,000	147.79%	\$1,400,000	\$565,000	147.79%	671	154	335.71%
COMM TOTAL	\$626,553	\$1,285,837	-51.27%	\$352,500	\$1,332,500	-73.55%	200	173	15.55%
GRAND TOTAL	\$505,292	\$462,664	9.21%	\$457,500	\$395,000	15.82%	92	103	-10.61%

Totals include variables in any given month, due to preceding month's collapsed sales and deleted listings. e & oe

**Shuswap / Revelstoke Monthly Statistics
January 2021**

Table of Contents

Table of Contents	2
Zone Totals	3
Quick Summary Part 1	4
Quick Summary Part 2	5
Listing Information	6
Sales Information (Month)	7
Sales Information (YTD)	8
Average/Median Price, Days to Sell (Month)	9
Average/Median Price, Days to Sell (YTD)	10

Zone Totals

Description	CM This Year	CM Last Year	Increase	This YTD	Last YTD	Increase
Area = Central Okanagan						
1 Units Listed	724	655	10.53%	724	655	10.53%
2 Units Sold	454	272	66.91%	454	272	66.91%
3 Sales Volume	\$301,188,573	\$149,325,384	101.70%	\$301,188,573	\$149,325,384	101.70%
4 List/Sell Ratio	98.31%	96.76%		98.31%	96.76%	
5 Days to Sell	82	87	-5.29%	82	87	-5.29%
6 Active Listings	1,747	2,580	-32.29%			
Area = North Okanagan						
1 Units Listed	214	183	16.94%	214	183	16.94%
2 Units Sold	166	97	71.13%	166	97	71.13%
3 Sales Volume	\$83,878,431	\$44,878,419	86.90%	\$83,878,431	\$44,878,419	86.90%
4 List/Sell Ratio	97.58%	95.49%		97.58%	95.49%	
5 Days to Sell	92	103	-10.61%	92	103	-10.61%
6 Active Listings	782	1,095	-28.58%			
Area = Shuswap / Revels						
1 Units Listed	116	135	-14.07%	116	135	-14.07%
2 Units Sold	77	49	57.14%	77	49	57.14%
3 Sales Volume	\$40,562,582	\$22,714,402	78.58%	\$40,562,582	\$22,714,402	78.58%
4 List/Sell Ratio	95.33%	98.01%		95.33%	98.01%	
5 Days to Sell	129	138	-6.69%	129	138	-6.69%
6 Active Listings	517	733	-29.47%			
Area = Grand Total						
1 Units Listed	1,054	973	8.32%	1,054	973	8.32%
2 Units Sold	697	418	66.75%	697	418	66.75%
3 Sales Volume	\$425,629,586	\$216,918,206	96.22%	\$425,629,586	\$216,918,206	96.22%
4 List/Sell Ratio	97.87%	96.62%		97.87%	96.62%	
5 Days to Sell	90	97	-7.10%	90	97	-7.10%
6 Active Listings	3,046	4,408	-30.90%			

Totals include variables in any given month, due to preceding month's collapsed sales and deleted listings. e & oe

Shuswap / Revelstoke Statistics -- January 2021

Quick Summary Part 1

Description	Total Units Sold	Total Sales Volume	Residential	
			Total Units Sold	Total Sales Volume
This Month	77	\$40,562,582	25	\$13,711,500
Last Month	104	\$43,129,137		
This Month Last Year	49	\$22,714,402	17	\$9,775,190

Description	Total Listings Taken	Inventory
This Month	116	517
Last Month	65	516
This Month Last Year	135	733

Totals include variables in any given month, due to preceding month's collapsed sales and deleted listings. e & oe

Shuswap / Revelstoke Statistics -- January 2021

Quick Summary Part 2

Condo/Apt

Sales	5
New Listings	7
Current Inventory	31
Sell/Inv. Ratio	16.13%
Days to Sell	80
Average Price	\$364,200
Median Price	\$383,000

Condo/Townhouse

Sales	10
New Listings	13
Current Inventory	28
Sell/Inv. Ratio	35.71%
Days to Sell	72
Average Price	\$374,350
Median Price	\$325,250

Lots

Sales	13
New Listings	29
Current Inventory	185
Sell/Inv. Ratio	7.03%
Days to Sell	199
Average Price	\$260,962
Median Price	\$203,000

Residential

Sales	25
New Listings	33
Current Inventory	80
Sell/Inv. Ratio	31.25%
Days to Sell	86
Average Price	\$548,460
Median Price	\$533,000

Ratio of Sales vs Inventory	19.70%
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Shuswap / Revelstoke Statistics -- January 2021

Comparative Activity -- Listing Information

Description	Cur Mo	Lst Yr Mo	Incr/Decr%	Cur YTD	Lst YTD	Incr/Decr%	Inventory		
							Cur Mo	Lst Yr Mo	Incr/Decr%
Zone = Shuswap / Revelstoke									
Acreage/House	12	7	71.43%	12	7	71.43	44	80	-45.00
Duplex	0	0	0.00%	0	0	0.00	5	4	25.00
Mobile Home	4	6	-33.33%	4	6	-33.33	17	32	-46.88
Recreational	5	4	25.00%	5	4	25.00	17	21	-19.05
Residential	33	40	-17.50%	33	40	-17.50	80	154	-48.05
Residential WF	5	4	25.00%	5	4	25.00	19	27	-29.63
3/4-Plex	0	0	0.00%	0	0	0.00	1		
Apartment	7	3	133.33%	7	3	133.33	31	33	-6.06
Townhouse	13	14	-7.14%	13	14	-7.14	28	43	-34.88
RES TOTAL	79	78.00	1.28%	79	78	1.28%	242	394	-38.58
FARMS	1	1	0.00%	1	1	0.00	6	8	-25.00
MULTIFAMILY	0	0	0.00%	0	0	0.00	3	1	200.00
Acreage	7	3	133.33%	7	3	133.33	42	59	-28.81
Acreage WF	3	0	0.00%	3	0	0.00	9	7	28.57
Lots	18	18	0.00%	18	18	0.00	130	136	-4.41
Lots WF	1	0	0.00%	1	0	0.00	4	11	-63.64
LOTS TOTAL	29	21.00	38.10%	29	21	38.10%	185	213	-13.15
Business	2	1	100.00%	2	1	100.00	12	19	-36.84
Commercial	4	19	-78.95%	4	19	-78.95	46	62	-25.81
Land	1	15	-93.33%	1	15	-93.33	23	36	-36.11
COMM TOTAL	7	35.00	-80.00%	7	35	-80.00%	81	117	-30.77
GRAND TOTAL	116	135	-14.07%	116	135	-14.07%	517	733	-29.47

Totals include variables in any given month, due to preceding month's collapsed sales and deleted listings. e & oe

Shuswap / Revelstoke Statistics -- January 2021

Comparative Activity -- Sales Information (Month)

Description	Unit Sales			Sales Volume			List/Sale Ratio	
	Cur Mo	Lst Yr Mo	Incr/Decr%	Cur Mo	Lst Yr Mo	Incr/Decr%	Cur Mo	Lst Yr Mo
Zone = Shuswap / Revelstoke								
Acreage/House	7	6	16.67%	\$4,102,000	\$3,048,000	34.58%	95.37%	96.74%
Duplex	2	1	100.00%	\$1,495,500	\$296,000	405.24%	99.47%	100.00%
Mobile Home	2	6	-66.67%	\$269,900	\$722,600	-62.65%	98.22%	91.27%
Recreational	4	0	0.00%	\$469,000	\$0	0.00%	94.80%	0.00%
Residential	25	17	47.06%	\$13,711,500	\$9,775,190	40.27%	98.60%	96.88%
Residential WF	5	0	0.00%	\$7,975,000	\$0	0.00%	89.73%	0.00%
3/4-Plex	0	1	-100.00%	\$0	\$1,200,000	-100.00%	0.00%	100.00%
Apartment	5	3	66.67%	\$1,821,000	\$1,449,000	25.67%	99.73%	98.04%
Townhouse	10	6	66.67%	\$3,743,500	\$2,446,120	53.04%	98.24%	100.65%
RES TOTAL	60	40	50.00%	\$33,587,400	\$18,936,910	77.36%	95.95%	97.43%
FARMS	0	1	-100.00%	\$0	\$825,000	-100.00%	0.00%	105.77%
MULTIFAMILY	0	0	0.00%	\$0	\$0	0.00%	0.00%	0.00%
Acreage	3	0	0.00%	\$1,108,000	\$0	0.00%	92.03%	0.00%
Acreage WF	2	0	0.00%	\$985,000	\$0	0.00%	85.80%	0.00%
Lots	8	4	100.00%	\$1,299,500	\$991,000	31.13%	92.99%	97.74%
Lots WF	0	1	-100.00%	\$0	\$689,850	-100.00%	0.00%	106.13%
LOTS TOTAL	13	5	160.00%	\$3,392,500	\$1,680,850	101.83%	90.48%	101.02%
Business	0	0	0.00%	\$0	\$0	0.00%	0.00%	0.00%
Commercial	4	3	33.33%	\$3,582,682	\$1,271,642	181.74%	94.33%	98.15%
Land	0	0	0.00%	\$0	\$0	0.00%	0.00%	0.00%
COMM TOTAL	4	3	33.33%	\$3,582,682	\$1,271,642	181.74%	94.33%	98.15%
GRAND TOTAL	77	49	57.14%	\$40,562,582	\$22,714,402	78.58%	95.33%	98.01%

Totals include variables in any given month, due to preceding month's collapsed sales and deleted listings. e & oe

Shuswap / Revelstoke Statistics -- January 2021

Comparative Activity -- Sales Information (YTD)

Description	Unit Sales			Sales Volume			List/Sale Ratio	
	Cur YTD	Lst YTD	Incr/Decr%	Cur YTD	Lst YTD	Incr/Decr%	Cur YTD	Lst YTD
Zone = Shuswap / Revelstoke								
Acreage/House	7	6	16.67%	\$4,102,000	\$3,048,000	34.58%	95.37%	96.74%
Duplex	2	1	100.00%	\$1,495,500	\$296,000	405.24%	99.47%	100.00%
Mobile Home	2	6	-66.67%	\$269,900	\$722,600	-62.65%	98.22%	91.27%
Recreational	4	0	0.00%	\$469,000	\$0	0.00%	94.80%	0.00%
Residential	25	17	47.06%	\$13,711,500	\$9,775,190	40.27%	98.60%	96.88%
Residential WF	5	0	0.00%	\$7,975,000	\$0	0.00%	89.73%	0.00%
3/4-Plex	0	1	-100.00%	\$0	\$1,200,000	-100.00%	0.00%	100.00%
Apartment	5	3	66.67%	\$1,821,000	\$1,449,000	25.67%	99.73%	98.04%
Townhouse	10	6	66.67%	\$3,743,500	\$2,446,120	53.04%	98.24%	100.65%
RES TOTAL	60	40	50.00%	\$33,587,400	\$18,936,910	77.36%	95.95%	97.43%
FARMS	0	1	-100.00%	\$0	\$825,000	-100.00%	0.00%	105.77%
MULTIFAMILY	0	0	0.00%	\$0	\$0	0.00%	0.00%	0.00%
Acreage	3	0	0.00%	\$1,108,000	\$0	0.00%	92.03%	0.00%
Acreage WF	2	0	0.00%	\$985,000	\$0	0.00%	85.80%	0.00%
Lots	8	4	100.00%	\$1,299,500	\$991,000	31.13%	92.99%	97.74%
Lots WF	0	1	-100.00%	\$0	\$689,850	-100.00%	0.00%	106.13%
LOTS TOTAL	13	5	160.00%	\$3,392,500	\$1,680,850	101.83%	90.48%	101.02%
Business	0	0	0.00%	\$0	\$0	0.00%	0.00%	0.00%
Commercial	4	3	33.33%	\$3,582,682	\$1,271,642	181.74%	94.33%	98.15%
Land	0	0	0.00%	\$0	\$0	0.00%	0.00%	0.00%
COMM TOTAL	4	3	33.33%	\$3,582,682	\$1,271,642	181.74%	94.33%	98.15%
GRAND TOTAL	77	49	57.14%	\$40,562,582	\$22,714,402	78.58%	95.33%	98.01%

Totals include variables in any given month, due to preceding month's collapsed sales and deleted listings. e & oe

Shuswap / Revelstoke Statistics -- January 2021

Average/Median price, Days to Sell (Month)

Description	Average Price			Median Price			Days to Sell		
	Cur Mo	Lst Yr Mo	Incr/Decr%	Cur Mo	Lst Yr Mo	Incr/Decr%	Cur Mo	Lst Yr Mo	Incr/Decr%
Zone = Shuswap / Revelstoke									
Acreage/House	\$586,000	\$508,000	15.35%	\$609,000	\$473,500	28.62%	133	120	11.02%
Duplex	\$747,750	\$296,000	152.62%	\$747,750	\$296,000	152.62%	87	23	276.09%
Mobile Home	\$134,950	\$120,433	12.05%	\$134,950	\$122,450	10.21%	62	84	-25.90%
Recreational	\$117,250			\$104,000			139		
Residential	\$548,460	\$575,011	-4.62%	\$533,000	\$576,190	-7.50%	86	161	-46.59%
Residential WF	\$1,595,000			\$1,325,000			103		
3/4-Plex		\$1,200,000			\$1,200,000			25	
Apartment	\$364,200	\$483,000	-24.60%	\$383,000	\$550,000	-30.36%	80	83	-3.52%
Townhouse	\$374,350	\$407,687	-8.18%	\$325,250	\$401,071	-18.90%	72	149	-52.05%
RES TOTAL	\$559,790	\$473,423	18.24%	\$479,000	\$460,571	4.00%	93	129	-28.00%
FARMS		\$825,000			\$825,000			19	
MULTIFAMILY									
Acreage	\$369,333			\$340,000			265		
Acreage WF	\$492,500			\$492,500			353		
Lots	\$162,438	\$247,750	-34.43%	\$122,500	\$260,000	-52.88%	136	321	-57.52%
Lots WF		\$689,850			\$689,850			53	
LOTS TOTAL	\$260,962	\$336,170	-22.37%	\$203,000	\$280,000	-27.50%	199	267	-25.44%
Business									
Commercial	\$895,671	\$423,881	111.30%	\$515,835	\$545,000	-5.35%	440	84	423.21%
Land									
COMM TOTAL	\$895,671	\$423,881	111.30%	\$515,835	\$545,000	-5.35%	440	84	423.21%
GRAND TOTAL	\$526,787	\$463,559	13.64%	\$435,000	\$450,000	-3.33%	129	138	-6.69%

Totals include variables in any given month, due to preceding month's collapsed sales and deleted listings. e & oe

Shuswap / Revelstoke Statistics -- January 2021

Average/Median price, Days to Sell (YTD)

Description	Average Price			Median Price			Days to Sell		
	Cur YTD	Lst YTD	Incr/Decr%	Cur YTD	Lst YTD	Incr/Decr%	Cur YTD	Lst YTD	Incr/Decr%
Zone = Shuswap / Revelstoke									
Acreage/House	\$586,000	\$508,000	15.35%	\$609,000	\$473,500	28.62%	133	120	11.02%
Duplex	\$747,750	\$296,000	152.62%	\$747,750	\$296,000	152.62%	87	23	276.09%
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