Central Okanagan Monthly Statistics December 2023

Table of Contents

Table of Contents	2
Zone Totals	3
Quick Summary Part 1	4
Quick Summary Part 2	5
Listing Information	6
Sales Information (Month)	7
Sales Information (YTD)	8
Average/Median Price, Days to Sell (Month)	9
Average/Median Price, Days to Sell (YTD)	10

Zone Totals

Description	CM This Year	CM Last Year	Increase	This YTD	Last YTD	Increase
Area = Central Okanaga						
1 Units Listed	385	311	23.79%	11,185	11,330	-1.28%
2 Units Sold	197	205	-3.90%	4,386	5,241	-16.31%
3 Sales Volume	\$164,902,480	\$163,001,967	1.17%	\$3,538,102,151	\$4,636,130,755	-23.68%
4 List/Sell Ratio	94.54%	95.18%		96.47%	98.86%	
5 Days to Sell	64	66	-3.28%	57	41	39.07%
6 Active Listings	2,662	1,928	38.07%			
Area = North Okanagan						
1 Units Listed	130	102	27.45%	3,589	3,714	-3.37%
2 Units Sold	73	67	8.96%	1,696	2,055	-17.47%
3 Sales Volume	\$47,535,839	\$37,037,759	28.34%	\$1,139,700,827	\$1,422,939,890	-19.91%
4 List/Sell Ratio	90.13%	96.07%		96.27%	98.80%	
5 Days to Sell	71	71	-0.42%	65	49	32.80%
6 Active Listings	999	815	22.58%			
Area = Shuswap / Revel						
1 Units Listed	63	59	6.78%	2,127	2,263	-6.01%
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3 Sales Volume	\$24,080,599	\$29,769,450	-19.11%	\$611,695,955	\$724,560,949	-15.58%
4 List/Sell Ratio	94.95%	94.99%		96.00%	97.32%	
5 Days to Sell	89	79	13.35%	79	62	27.40%
6 Active Listings	624	510	22.35%			
Area = South Okanagan						
1 Units Listed	141	114	23.68%	4,185	4,203	-0.43%
2 Units Sold	71	90	-21.11%	1,670	2,018	-17.24%
3 Sales Volume	\$37,782,462	\$56,862,765	-33.56%	\$1,079,209,301	\$1,368,436,332	-21.14%
4 List/Sell Ratio	89.93%	89.16%		95.80%	97.48%	
5 Days to Sell	99	90	10.16%	75	59	27.84%
6 Active Listings	1,339	1,006	33.10%			
Area = South Peace Riv						
1 Units Listed	27	32	-15.63%	670	968	-30.79%
2 Units Sold	22	29	-24.14%	441	602	-26.74%
3 Sales Volume	\$7,109,000	\$7,342,650	-3.18%	\$131,524,881	\$176,210,217	-25.36%
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5 Days to Sell	132	69	90.87%	97	105	-7.54%
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1 Units Listed	746	618	20.71%	21,756	22,478	-3.21%
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3 Sales Volume	\$281,410,380	\$294,014,591	-4.29%	\$6,500,233,115	\$8,328,278,143	-21.95%
4 List/Sell Ratio	93.16%	94.08%		96.26%	98.40%	
5 Days to Sell	78	73	5.93%	66	51	28.54%
6 Active Listings	5,970	4,648	28.44%			

			Resid	lential
Description	Total Units Sold	Total Sales Volume	Total Units Sold	Total Sales Volume
This Month	197	\$164,902,480	82	\$82,410,786
Last Month	254	\$206,119,390	108	\$113,575,000
This Month Last Year	205	\$163,001,967	85	\$86,462,142
Description	Total Listings Taken	Inventory		
This Month	385	2,662		
Last Month	760	3,079		
This Month Last Year	311	1,928		

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Condo/Apt		
Sales	45	
New Listings	87	
Current Inventory	498	
Sell/Inv. Ratio	9.04%	
Days to Sell	53	
Average Price	\$484,254	
Median Price	\$440,000	
Condo/Townhouse		
Sales	29	
New Listings	62	
Current Inventory	297	
Sell/Inv. Ratio	9.76%	
Days to Sell	52	
Average Price	\$697,324	
Median Price	\$650,000	
Lots		
Sales	1	
New Listings	22	
Current Inventory	271	
Sell/Inv. Ratio	0.37%	
Days to Sell	87	
Average Price	\$411,000	
Median Price	\$411,000	
Residential		
Sales	82	
New Listings	123	
Current Inventory	879	
Sell/Inv. Ratio	9.33%	
Days to Sell	62	
Average Price	\$1,005,010	
Median Price	\$910,058	
Ratio of Sales vs Inventory	9.17%	

Comparative Activity -- Listing Information

								Inventory	
Description	Cur Mo	Lst Yr Mo	Incr/Decr%	Cur YTD	Lst YTD	Incr/Decr%	Cur Mo	Lst Yr Mo	Incr/Decr%
Zone = Central Oka	nagan								
Acreage/House	14	10	40.00%	326	351	-7.12	105	91	15.38
Duplex	15	4	275.00%	234	257	-8.95	56	30	86.67
Mobile Home	18	11	63.64%	443	402	10.20	98	53	84.91
Recreational	0	0	0.00%	53	36	47.22	18	13	38.46
Residential	123	127	-3.15%	4,635	5,061	-8.42	879	679	29.46
Residential WF	1	1	0.00%	114	109	4.59	40	30	33.33
3/4-Plex	0	0	0.00%	30	19	57.89	15	2	650.00
Timeshare	0	0	0.00%	4	1	300.00	1	1	0.00
Apartment	87	64	35.94%	2,451	2,399	2.17	498	371	34.23
Townhouse	62	40	55.00%	1,377	1,403	-1.85	297	220	35.00
RES TOTAL	320	257	24.51%	9,667	10,038	-3.70%	2,007	1,490	34.70
FARMS	3	0	0.00%	58	41	41.46	25	16	56.25
MULTIFAMILY	1	1	0.00%	40	33	21.21	18	13	38.46
Acreage	0	1	-100.00%	85	65	30.77	38	26	46.15
Acreage WF	0	1	-100.00%	8	14	-42.86	6	8	-25.00
Lots	20	18	11.11%	561	444	26.35	215	110	95.45
Lots WF	2	2	0.00%	32	31	3.23	12	10	20.00
LOTS TOTAL	22	22	0.00%	686	554	23.83%	271	154	75.97
Business	3	4	-25.00%	80	88	-9.09	35	42	-16.67
Commercial	29	25	16.00%	577	475	21.47	264	172	53.49
Land	7	2	250.00%	77	102	-24.51	42	41	2.44
COMM TOTAL	39	31	25.81%	734	665	10.38%	341	255	33.73
GRAND TOTAL	385	311	23.79%	11,185	11,331	-1.29%	2,662	1,928	38.07

Comparative Activity -- Sales Information (Month)

		Unit Sales		S	ales Volume		List/Sa	e Ratio
Description	Cur Mo	Lst Yr Mo	Incr/Decr%	Cur Mo	Lst Yr Mo	Incr/Decr%	Cur Mo	Lst Yr Mo
Zone = Central Okana	gan							
Acreage/House	6	4	50.00%	\$21,957,500	\$11,085,000	98.08%	86.13%	97.24%
Duplex	4	2	100.00%	\$2,451,499	\$2,245,000	9.20%	97.71%	98.68%
Mobile Home	11	8	37.50%	\$2,924,500	\$1,723,587	69.68%	95.27%	92.54%
Recreational	0	0	0.00%	\$0	\$0	0.00%	0.00%	0.00%
Residential	82	85	-3.53%	\$82,410,786	\$86,462,142	-4.69%	95.54%	94.54%
Residential WF	1	1	0.00%	\$2,715,625	\$975,000	178.53%	98.75%	97.60%
3/4-Plex	0	0	0.00%	\$0	\$0	0.00%	0.00%	0.00%
Timeshare	0	0	0.00%	\$0	\$0	0.00%	0.00%	0.00%
Apartment	45	47	-4.26%	\$21,791,425	\$24,709,800	-11.81%	97.30%	96.11%
Townhouse	29	36	-19.44%	\$20,222,400	\$25,856,235	-21.79%	96.90%	96.40%
RES TOTAL	178	183	-2.73%	\$154,473,735	\$153,056,764	0.93%	94.57%	95.35%
FARMS	0	0	0.00%	\$0	\$0	0.00%	0.00%	0.00%
MULTIFAMILY	1	0	0.00%	\$1,055,000	\$0	0.00%	81.22%	0.00%
Acreage	0	0	0.00%	\$0	\$0	0.00%	0.00%	0.00%
Acreage WF	0	0	0.00%	\$0	\$0	0.00%	0.00%	0.00%
Lots	1	3	-66.67%	\$411,000	\$730,000	-43.70%	93.43%	89.08%
Lots WF	0	0	0.00%	\$0	\$0	0.00%	0.00%	0.00%
LOTS TOTAL	1	3	-66.67%	\$411,000	\$730,000	-43.70%	93.43%	89.08%
Business	1	0	0.00%	\$100,000	\$0	0.00%	86.96%	0.00%
Commercial	16	15	6.67%	\$8,862,745	\$5,205,203	70.27%	96.05%	97.04%
Land	0	4	-100.00%	\$0	\$4,010,000	-100.00%	0.00%	88.23%
COMM TOTAL	17	19	-10.53%	\$8,962,745	\$9,215,203	-2.74%	95.93%	93.00%
GRAND TOTAL	197	205	-3.90%	\$164,902,480	\$163,001,967	1.17%	94.54%	95.18%

Comparative Activity -- Sales Information (YTD)

		Unit Sales		:	Sales Volume		List/Sal	e Ratio
Description	Cur YTD	Lst YTD	Incr/Decr%	Cur YTD	Lst YTD	Incr/Decr%	Cur YTD	Lst YTD
Zone = Central Okan	nagan							
Acreage/House	71	93	-23.66%	\$145,663,200	\$209,259,650	-30.39%	89.86%	95.01%
Duplex	101	118	-14.41%	\$78,303,673	\$100,095,296	-21.77%	96.46%	100.80%
Mobile Home	194	253	-23.32%	\$51,365,400	\$67,255,136	-23.63%	96.21%	98.12%
Recreational	15	11	36.36%	\$3,638,000	\$3,706,700	-1.85%	93.89%	96.14%
Residential	1,830	2,151	-14.92%	\$1,950,339,956	\$2,459,269,463	-20.69%	97.07%	99.16%
Residential WF	37	39	-5.13%	\$110,142,625	\$131,318,638	-16.13%	94.13%	96.74%
3/4-Plex	5	8	-37.50%	\$3,737,900	\$10,335,399	-63.83%	98.28%	100.33%
Timeshare	3	0	0.00%	\$282,000	\$0	0.00%	95.66%	0.00%
Apartment	1,153	1,430	-19.37%	\$570,505,107	\$784,203,445	-27.25%	97.30%	99.75%
Townhouse	620	731	-15.18%	\$441,217,050	\$547,008,202	-19.34%	97.90%	99.93%
RES TOTAL	4,029	4,834	-16.65%	\$3,355,194,911	\$4,312,451,928	-22.20%	96.75%	99.10%
FARMS	2	7	-71.43%	\$6,925,000	\$16,905,000	-59.04%	86.73%	90.00%
MULTIFAMILY	4	3	33.33%	\$7,592,500	\$10,550,000	-28.03%	86.80%	97.35%
Acreage	16	20	-20.00%	\$14,697,400	\$32,566,000	-54.87%	92.32%	97.09%
Acreage WF	2	1	100.00%	\$5,610,000	\$970,000	478.35%	77.39%	64.75%
Lots	70	160	-56.25%	\$42,256,686	\$91,059,907	-53.59%	93.39%	96.64%
Lots WF	6	6	0.00%	\$8,990,000	\$10,760,000	-16.45%	91.32%	93.13%
LOTS TOTAL	94	187	-49.73%	\$71,554,086	\$135,355,907	-47.14%	91.43%	96.12%
Business	19	15	26.67%	\$3,902,000	\$6,410,000	-39.13%	85.85%	90.64%
Commercial	233	212	9.91%	\$83,334,654	\$107,620,072	-22.57%	92.87%	98.24%
Land	5	23	-78.26%	\$9,599,000	\$69,320,000	-86.15%	93.93%	94.06%
COMM TOTAL	257	250	2.80%	\$96,835,654	\$183,350,072	-47.19%	92.67%	96.34%
GRAND TOTAL	4,386	5,281	-16.95%	\$3,538,102,151	\$4,658,612,908	-24.05%	96.47%	98.86%

Average/Median price, Days to Sell (Month)

	A	verage Price		Ν	ledian Price			Days to Sell	
Description	Cur Mo	Lst Yr Mo	Incr/Decr%	Cur Mo	Lst Yr Mo	Incr/Decr%	Cur Mo	Lst Yr Mo	Incr/Decr%
Zone = Central	Okanagan								
Acreage/House	\$3,659,583	\$2,771,250	32.06%	\$1,867,500	\$2,477,500	-24.62%	87	38	127.02%
Duplex	\$612,875	\$1,122,500	-45.40%	\$507,500	\$1,122,500	-54.79%	107	30	263.56%
Mobile Home	\$265,864	\$215,448	23.40%	\$260,000	\$212,500	22.35%	67	56	20.12%
Recreational									
Residential	\$1,005,010	\$1,017,202	-1.20%	\$910,058	\$885,000	2.83%	62	62	-0.62%
Residential WF	\$2,715,625	\$975,000	178.53%	\$2,715,625	\$975,000	178.53%	9	62	-85.48%
3/4-Plex									
Timeshare									
Apartment	\$484,254	\$525,740	-7.89%	\$440,000	\$471,675	-6.72%	53	57	-8.01%
Townhouse	\$697,324	\$718,229	-2.91%	\$650,000	\$630,000	3.17%	52	63	-18.51%
RES TOTAL	\$867,830	\$836,376	3.76%	\$739,500	\$732,325	0.98%	60	60	-0.43%
FARMS									
MULTIFAMILY	\$1,055,000			\$1,055,000			88		
Acreage									
Acreage WF									
Lots	\$411,000	\$243,333	68.90%	\$411,000	\$125,000	228.80%	87	105	-17.41%
Lots WF									
LOTS TOTAL	\$411,000	\$243,333	68.90%	\$411,000	\$125,000	228.80%	87	105	-17.41%
Business	\$100,000			\$100,000			115		
Commercial	\$553,922	\$347,014	59.63%	\$33	\$22	51.82%	105	126	-16.51%
Land		\$1,002,500			\$1,012,500			94	
COMM TOTAL	\$527,220	\$485,011	8.70%	\$35	\$22	58.18%	106	119	-11.34%
GRAND TOTAL	\$837,068	\$795,132	5.27%	\$720,000	\$710,000	1.41%	64	66	-3.28%

Average/Median price, Days to Sell (YTD)

	А	verage Price		Ν	ledian Price			Davs to Sell	
Description	Cur YTD	Lst YTD	Incr/Decr%	Cur YTD	Lst YTD	Incr/Decr%	Cur YTD	Lst YTD	Incr/Decr%
Zone = Central	Okanagan								
Acreage/House	\$2,080,903	\$2,250,104	-7.52%	\$1,533,500	\$1,680,000	-8.72%	75	87	-14.29%
Duplex	\$775,284	\$848,265	-8.60%	\$725,000	\$750,000	-3.33%	56	25	122.23%
Mobile Home	\$264,770	\$265,831	-0.40%	\$247,750	\$261,900	-5.40%	58	40	44.94%
Recreational	\$242,533	\$336,973	-28.03%	\$240,000	\$239,500	0.21%	98	41	138.78%
Residential	\$1,065,760	\$1,143,314	-6.78%	\$945,000	\$1,025,000	-7.80%	52	34	52.31%
Residential WF	\$2,976,828	\$3,367,145	-11.59%	\$2,715,625	\$3,350,000	-18.94%	80	86	-7.12%
3/4-Plex	\$747,580	\$1,291,925	-42.13%	\$598,000	\$1,264,500	-52.71%	46	64	-28.30%
Timeshare	\$94,000			\$68,500			146		
Apartment	\$494,801	\$548,394	-9.77%	\$457,500	\$482,250	-5.13%	53	36	47.51%
Townhouse	\$711,640	\$748,301	-4.90%	\$685,000	\$710,000	-3.52%	47	34	38.49%
RES TOTAL	\$832,968	\$892,108	-6.63%	\$740,000	\$780,000	-5.13%	53	36	45.69%
FARMS	\$3,462,500	\$2,415,000	43.37%	\$3,462,500	\$2,175,000	59.20%	64	117	-45.37%
MULTIFAMILY	\$1,898,125	\$3,516,667	-46.02%	\$1,800,000	\$3,250,000	-44.62%	95	102	-6.62%
Acreage	\$918,588	\$1,628,300	-43.59%	\$689,950	\$925,000	-25.41%	84	124	-32.58%
Acreage WF	\$2,805,000	\$970,000	189.18%	\$2,805,000	\$970,000	189.18%	112	206	-45.87%
Lots	\$603,667	\$569,124	6.07%	\$503,950	\$444,999	13.25%	87	73	19.00%
Lots WF	\$1,498,333	\$1,793,333	-16.45%	\$1,450,000	\$1,345,000	7.81%	70	81	-13.93%
LOTS TOTAL	\$761,214	\$723,828	5.16%	\$567,500	\$458,000	23.91%	86	80	7.96%
Business	\$205,368	\$427,333	-51.94%	\$210,000	\$135,000	55.56%	105	92	13.60%
Commercial	\$357,659	\$507,642	-29.54%	\$22	\$20	10.00%	112	105	7.09%
Land	\$1,919,800	\$3,013,913	-36.30%	\$2,030,000	\$1,750,000	16.00%	134	122	9.57%
COMM TOTAL	\$376,792	\$733,400	-48.62%	\$23	\$22	4.55%	112	106	6.11%
GRAND TOTAL	\$806,865	\$882,146	-8.53%	\$720,000	\$755,000	-4.64%	57	41	38.37%

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4 List/Sell Ratio	93.16%	94.08%		96.26%	98.40%	
5 Days to Sell	78	73	5.93%	66	51	28.54%
6 Active Listings	5,970	4,648	28.44%			

			Residential			
Description	Total Units Sold	Total Sales Volume	Total Units Sold	Total Sales Volume		
This Month	73	\$47,535,839	44	\$32,068,850		
Last Month	118	\$79,387,557	54	\$38,847,277		
This Month Last Year	67	\$37,037,759	27	\$19,393,700		
Description	Total Listings Taken	Inventory				
This Month	130	999				
Last Month	213	1,149				
This Month Last Year	102	815				

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Condo/Apt		
Sales	3	
New Listings	11	
Current Inventory	52	
Sell/Inv. Ratio	5.77%	
Days to Sell	21	
Average Price	\$235,633	
Median Price	\$249,900	
Condo/Townhouse		
Sales	4	
New Listings	12	
Current Inventory	56	
Sell/Inv. Ratio	7.14%	
Days to Sell	92	
Average Price	\$596,375	
Median Price	\$627,500	
Lots		
Sales	4	
New Listings	9	
Current Inventory	205	
Sell/Inv. Ratio	1.95%	
Days to Sell	77	
Average Price	\$382,000	
Median Price	\$350,000	
Residential		
Sales	44	
New Listings	47	
Current Inventory	287	
Sell/Inv. Ratio	15.33%	
Days to Sell	65	
Average Price	\$728,838	
Median Price	\$680,750	
Ratio of Sales vs Inventory	12.33%	

Comparative Activity -- Listing Information

								Inventory	
Description	Cur Mo	Lst Yr Mo	Incr/Decr%	Cur YTD	Lst YTD	Incr/Decr%	Cur Mo	Lst Yr Mo	Incr/Decr%
Zone = North Okana	igan								
Acreage/House	6	10	-40.00%	355	400	-11.25	106	81	30.86
Duplex	7	3	133.33%	140	123	13.82	34	27	25.93
Mobile Home	10	2	400.00%	168	139	20.86	38	27	40.74
Recreational	2	1	100.00%	33	29	13.79	8	10	-20.00
Residential	47	28	67.86%	1,482	1,557	-4.82	287	211	36.02
Residential WF	1	3	-66.67%	56	56	0.00	19	14	35.71
3/4-Plex	1	0	0.00%	10	14	-28.57	4	5	-20.00
Timeshare	0	0	0.00%	1	0	0.00	1		
Apartment	11	8	37.50%	246	291	-15.46	52	38	36.84
Townhouse	12	18	-33.33%	380	402	-5.47	56	63	-11.11
RES TOTAL	97	73	32.88%	2,871	3,011	-4.65%	605	476	27.10
FARMS	5	0	0.00%	44	49	-10.20	19	27	-29.63
MULTIFAMILY	0	0	0.00%	12	29	-58.62	16	19	-15.79
Acreage	0	3	-100.00%	87	96	-9.38	51	42	21.43
Acreage WF	0	0	0.00%	5	2	150.00	2		
Lots	9	12	-25.00%	279	266	4.89	147	104	41.35
Lots WF	0	0	0.00%	14	7	100.00	5	2	150.00
LOTS TOTAL	9	15	-40.00%	385	371	3.77%	205	148	38.51
Business	2	0	0.00%	30	21	42.86	15	18	-16.67
Commercial	16	13	23.08%	193	177	9.04	104	74	40.54
Land	1	1	0.00%	54	56	-3.57	35	53	-33.96
COMM TOTAL	19	14	35.71%	277	254	9.06%	154	145	6.21
GRAND TOTAL	130	102	27.45%	3,589	3,714	-3.37%	999	815	22.58

Comparative Activity -- Sales Information (Month)

		Unit Sales		S	ales Volume		List/Sale Ratio		
Description	Cur Mo	Lst Yr Mo	Incr/Decr%	Cur Mo	Lst Yr Mo	Incr/Decr%	Cur Mo	Lst Yr Mo	
Zone = North Okanagan									
Acreage/House	6	5	20.00%	\$7,331,000	\$4,309,000	70.13%	92.59%	100.71%	
Duplex	1	0	0.00%	\$885,000	\$0	0.00%	98.44%	0.00%	
Mobile Home	1	4	-75.00%	\$413,000	\$607,000	-31.96%	96.07%	92.14%	
Recreational	0	1	-100.00%	\$0	\$91,000	-100.00%	0.00%	91.92%	
Residential	44	27	62.96%	\$32,068,850	\$19,393,700	65.36%	96.23%	96.49%	
Residential WF	0	0	0.00%	\$0	\$0	0.00%	0.00%	0.00%	
3/4-Plex	1	0	0.00%	\$860,000	\$0	0.00%	95.66%	0.00%	
Apartment	3	12	-75.00%	\$706,900	\$3,492,000	-79.76%	98.89%	95.68%	
Townhouse	4	14	-71.43%	\$2,385,500	\$6,825,048	-65.05%	96.24%	96.86%	
RES TOTAL	60	63	-4.76%	\$44,650,250	\$34,717,748	28.61%	95.68%	96.89%	
FARMS	1	1	0.00%	\$0	\$1,750,000	-100.00%	0.00%	83.37%	
MULTIFAMILY	0	0	0.00%	\$0	\$0	0.00%	0.00%	0.00%	
Acreage	2	1	100.00%	\$1,028,000	\$270,000	280.74%	93.55%	90.30%	
Acreage WF	0	0	0.00%	\$0	\$0	0.00%	0.00%	0.00%	
Lots	2	1	100.00%	\$500,000	\$300,000	66.67%	91.76%	92.31%	
Lots WF	0	0	0.00%	\$0	\$0	0.00%	0.00%	0.00%	
LOTS TOTAL	4	2	100.00%	\$1,528,000	\$570,000	168.07%	92.96%	91.35%	
Business	0	0	0.00%	\$0	\$0	0.00%	0.00%	0.00%	
Commercial	8	1	700.00%	\$1,357,589	\$11	341,615.18%	94.38%	0.00%	
Land	0	0	0.00%	\$0	\$0	0.00%	0.00%	0.00%	
COMM TOTAL	8	1	700.00%	\$1,357,589	\$11	341,615.18%	94.38%	0.00%	
GRAND TOTAL	73	67	8.96%	\$47,535,839	\$37,037,759	28.34%	90.13%	96.07%	

Comparative Activity -- Sales Information (YTD)

		Unit Sales		Sales Volume			List/Sale Ratio		
Description	Cur YTD	Lst YTD	Incr/Decr%	Cur YTD	Lst YTD	Incr/Decr%	Cur YTD	Lst YTD	
Zone = North Okanag	jan								
Acreage/House	122	175	-30.29%	\$141,756,891	\$215,017,533	-34.07%	94.25%	95.85%	
Duplex	56	61	-8.20%	\$40,088,325	\$49,482,600	-18.99%	97.03%	99.86%	
Mobile Home	104	101	2.97%	\$29,708,384	\$26,984,073	10.10%	96.22%	98.43%	
Recreational	12	14	-14.29%	\$2,670,200	\$2,245,100	18.93%	94.20%	93.85%	
Residential	782	937	-16.54%	\$610,192,273	\$744,315,011	-18.02%	97.37%	99.85%	
Residential WF	23	19	21.05%	\$46,520,000	\$28,213,150	64.89%	93.44%	93.85%	
3/4-Plex	6	4	50.00%	\$6,340,000	\$4,403,200	43.99%	96.61%	98.20%	
Apartment	149	226	-34.07%	\$48,744,975	\$75,363,656	-35.32%	97.64%	99.40%	
Townhouse	264	289	-8.65%	\$131,133,911	\$142,973,030	-8.28%	97.75%	101.07%	
RES TOTAL	1,518	1,826	-16.87%	\$1,057,154,958	\$1,288,997,353	-17.99%	96.76%	99.08%	
FARMS	6	9	-33.33%	\$7,690,000	\$21,874,000	-64.84%	68.93%	97.43%	
MULTIFAMILY	2	4	-50.00%	\$2,605,000	\$6,578,000	-60.40%	94.73%	97.34%	
Acreage	26	39	-33.33%	\$17,221,500	\$24,670,700	-30.19%	91.36%	96.74%	
Acreage WF	2	2	0.00%	\$1,245,000	\$1,385,000	-10.11%	98.03%	90.89%	
Lots	59	118	-50.00%	\$15,975,499	\$48,731,651	-67.22%	94.59%	95.47%	
Lots WF	3	3	0.00%	\$3,795,000	\$3,229,999	17.49%	90.77%	98.09%	
LOTS TOTAL	90	162	-44.44%	\$38,236,999	\$78,017,350	-50.99%	92.83%	95.89%	
Business	7	7	0.00%	\$1,009,005	\$1,477,000	-31.69%	88.36%	93.32%	
Commercial	67	64	4.69%	\$25,834,865	\$39,109,487	-33.94%	94.40%	95.43%	
Land	6	2	200.00%	\$7,170,000	\$1,253,000	472.23%	92.12%	95.60%	
COMM TOTAL	80	73	9.59%	\$34,013,870	\$41,839,487	-18.70%	93.72%	95.36%	
GRAND TOTAL	1,696	2,074	-18.23%	\$1,139,700,827	\$1,437,306,190	-20.71%	96.27%	98.76%	

Average/Median price, Days to Sell (Month)

	A	verage Price		Ν	ledian Price			Days to Sell	
Description	Cur Mo	Lst Yr Mo	Incr/Decr%	Cur Mo	Lst Yr Mo	Incr/Decr%	Cur Mo	Lst Yr Mo	Incr/Decr%
Zone = North C)kanagan								
Acreage/House	\$1,221,833	\$861,800	41.78%	\$910,500	\$839,000	8.52%	123	76	61.18%
Duplex	\$885,000			\$885,000			75		
Mobile Home	\$413,000	\$151,750	172.16%	\$413,000	\$157,500	162.22%	21	96	-78.13%
Recreational		\$91,000			\$91,000			137	
Residential	\$728,838	\$718,285	1.47%	\$680,750	\$713,200	-4.55%	65	65	-0.51%
Residential WF									
3/4-Plex	\$860,000			\$860,000			15		
Apartment	\$235,633	\$291,000	-19.03%	\$249,900	\$299,000	-16.42%	21	57	-63.80%
Townhouse	\$596,375	\$487,503	22.33%	\$627,500	\$402,500	55.90%	92	57	59.53%
RES TOTAL	\$744,171	\$551,075	35.04%	\$690,000	\$517,500	33.33%	69	66	4.44%
FARMS		\$1,750,000			\$1,750,000		134	119	12.61%
MULTIFAMILY									
Acreage	\$514,000	\$270,000	90.37%	\$514,000	\$270,000	90.37%	36	25	44.00%
Acreage WF									
Lots	\$250,000	\$300,000	-16.67%	\$250,000	\$300,000	-16.67%	117	451	-74.06%
Lots WF									
LOTS TOTAL	\$382,000	\$285,000	34.04%	\$350,000	\$285,000	22.81%	77	238	-67.86%
Business									
Commercial	\$169,699	\$11	542,614.40%	\$19	\$11	75.00%	79	47	67.82%
Land	. ,								
COMM TOTAL	\$169,699	\$11	542,614.40%	\$19	\$11	75.00%	79	47	67.82%
GRAND TOTAL	\$660,220	\$552,802	19.43%	\$640,000	\$485,000	31.96%	71	71	-0.42%

Average/Median price, Days to Sell (YTD)

	А	verage Price		Ν	/ledian Price			Davs to Sell	
Description	Cur YTD	Lst YTD	Incr/Decr%	Cur YTD	Lst YTD	Incr/Decr%	Cur YTD	Lst YTD	Incr/Decr%
Zone = North O	kanagan								
Acreage/House	\$1,171,545	\$1,228,672	-4.65%	\$1,100,000	\$1,135,000	-3.08%	78	67	16.82%
Duplex	\$715,863	\$811,190	-11.75%	\$664,273	\$750,000	-11.43%	58	45	28.49%
Mobile Home	\$285,658	\$267,169	6.92%	\$260,000	\$250,000	4.00%	72	44	63.44%
Recreational	\$222,517	\$160,364	38.76%	\$230,000	\$138,050	66.61%	83	48	71.54%
Residential	\$780,297	\$794,360	-1.77%	\$721,000	\$720,000	0.14%	57	37	55.36%
Residential WF	\$2,022,609	\$1,484,903	36.21%	\$1,850,000	\$1,177,000	57.18%	76	89	-14.95%
3/4-Plex	\$1,056,667	\$1,100,800	-4.01%	\$990,000	\$1,135,000	-12.78%	47	57	-17.54%
Apartment	\$327,147	\$333,468	-1.90%	\$295,000	\$310,000	-4.84%	53	39	34.99%
Townhouse	\$496,719	\$494,716	0.40%	\$467,500	\$485,000	-3.61%	55	33	66.72%
RES TOTAL	\$696,872	\$705,913	-1.28%	\$625,000	\$625,000	0.00%	60	41	46.23%
FARMS	\$1,538,000	\$2,430,444	-36.72%	\$1,250,000	\$2,040,000	-38.73%	81	129	-37.49%
MULTIFAMILY	\$1,302,500	\$1,644,500	-20.80%	\$1,302,500	\$1,374,000	-5.20%	123	235	-47.93%
Acreage	\$662,365	\$632,582	4.71%	\$472,500	\$480,000	-1.56%	103	139	-25.90%
Acreage WF	\$622,500	\$692,500	-10.11%	\$622,500	\$692,500	-10.11%	72	61	19.01%
Lots	\$270,771	\$412,980	-34.43%	\$235,000	\$325,000	-27.69%	114	81	39.87%
Lots WF	\$1,265,000	\$1,076,666	17.49%	\$1,500,000	\$1,230,000	21.95%	44	52	-14.84%
LOTS TOTAL	\$424,856	\$481,589	-11.78%	\$334,000	\$356,975	-6.44%	107	94	13.76%
Business	\$144,144	\$211,000	-31.69%	\$120,000	\$135,000	-11.11%	155	253	-38.64%
Commercial	\$385,595	\$611,086	-36.90%	\$25	\$189,450	-99.99%	108	119	-9.10%
Land	\$1,195,000	\$626,500	90.74%	\$1,172,500	\$626,500	87.15%	102	210	-51.67%
COMM TOTAL	\$425,173	\$573,144	-25.82%	\$29,382	\$179,000	-83.59%	112	134	-16.80%
GRAND TOTAL	\$672,787	\$693,012	-2.92%	\$600,000	\$609,995	-1.64%	65	49	32.15%

Shuswap / Revelstoke Monthly Statistics December 2023

Table of Contents

Table of Contents	2
Zone Totals	3
Quick Summary Part 1	4
Quick Summary Part 2	5
Listing Information	6
Sales Information (Month)	7
Sales Information (YTD)	8
Average/Median Price, Days to Sell (Month)	9
Average/Median Price, Days to Sell (YTD)	10

Zone Totals

Description	CM This Year	CM Last Year	Increase	This YTD	Last YTD	Increase
Area = Central Okanaga						
1 Units Listed	385	311	23.79%	11,185	11,330	-1.28%
2 Units Sold	197	205	-3.90%	4,386	5,241	-16.31%
3 Sales Volume	\$164,902,480	\$163,001,967	1.17%	\$3,538,102,151	\$4,636,130,755	-23.68%
4 List/Sell Ratio	94.54%	95.18%		96.47%	98.86%	
5 Days to Sell	64	66	-3.28%	57	41	39.07%
6 Active Listings	2,662	1,928	38.07%			
Area = North Okanagan						
1 Units Listed	130	102	27.45%	3,589	3,714	-3.37%
2 Units Sold	73	67	8.96%	1,696	2,055	-17.47%
3 Sales Volume	\$47,535,839	\$37,037,759	28.34%	\$1,139,700,827	\$1,422,939,890	-19.91%
4 List/Sell Ratio	90.13%	96.07%		96.27%	98.80%	
5 Days to Sell	71	71	-0.42%	65	49	32.80%
6 Active Listings	999	815	22.58%			
Area = Shuswap / Revel						
1 Units Listed	63	59	6.78%	2,127	2,263	-6.01%
2 Units Sold	45	54	-16.67%	1,004	1,191	-15.70%
3 Sales Volume	\$24,080,599	\$29,769,450	-19.11%	\$611,695,955	\$724,560,949	-15.58%
4 List/Sell Ratio	94.95%	94.99%		96.00%	97.32%	
5 Days to Sell	89	79	13.35%	79	62	27.40%
6 Active Listings	624	510	22.35%			
Area = South Okanagan						
1 Units Listed	141	114	23.68%	4,185	4,203	-0.43%
2 Units Sold	71	90	-21.11%	1,670	2,018	-17.24%
3 Sales Volume	\$37,782,462	\$56,862,765	-33.56%	\$1,079,209,301	\$1,368,436,332	-21.14%
4 List/Sell Ratio	89.93%	89.16%		95.80%	97.48%	
5 Days to Sell	99	90	10.16%	75	59	27.84%
6 Active Listings	1,339	1,006	33.10%			
Area = South Peace Riv						
1 Units Listed	27	32	-15.63%	670	968	-30.79%
2 Units Sold	22	29	-24.14%	441	602	-26.74%
3 Sales Volume	\$7,109,000	\$7,342,650	-3.18%	\$131,524,881	\$176,210,217	-25.36%
4 List/Sell Ratio	94.33%	96.87%		95.52%	94.92%	
5 Days to Sell	132	69	90.87%	97	105	-7.54%
6 Active Listings	346	389	-11.05%			
Area = Grand Total						
1 Units Listed	746	618	20.71%	21,756	22,478	-3.21%
2 Units Sold	408	445	-8.31%	9,197	11,107	-17.20%
3 Sales Volume	\$281,410,380	\$294,014,591	-4.29%	\$6,500,233,115	\$8,328,278,143	-21.95%
4 List/Sell Ratio	93.16%	94.08%		96.26%	98.40%	
5 Days to Sell	78	73	5.93%	66	51	28.54%
6 Active Listings	5,970	4,648	28.44%			

			Residential			
Description	Total Units Sold	Total Sales Volume	Total Units Sold	Total Sales Volume		
This Month	45	\$24,080,599	9	\$6,579,500		
Last Month	61	\$38,338,261	29	\$20,721,000		
This Month Last Year	54	\$29,769,450	25	\$16,517,000		
Description	Total Listings Taken	Inventory				
This Month	63	624				
Last Month	135	760				
This Month Last Year	59	510				

Condo/Apt		
Sales	6	
New Listings	13	
Current Inventory	24	
Sell/Inv. Ratio	25.00%	
Days to Sell	46	
Average Price	\$507,000	
Median Price	\$475,000	
Condo/Townhouse		
Sales	4	
New Listings	5	
Current Inventory	30	
Sell/Inv. Ratio	13.33%	
Days to Sell	52	
Average Price	\$416,900	
Median Price	\$399,300	
Lots		
Sales	10	
New Listings	16	
Current Inventory	176	
Sell/Inv. Ratio	5.68%	
Days to Sell	136	
Average Price	\$326,000	
Median Price	\$240,000	
Residential		
Sales	9	
New Listings	16	
Current Inventory	179	
Sell/Inv. Ratio	5.03%	
Days to Sell	66	
Average Price	\$731,056	
Median Price	\$740,000	
Ratio of Sales vs Inventory	11.11%	

Comparative Activity -- Listing Information

								Inventory	
Description	Cur Mo	Lst Yr Mo	Incr/Decr%	Cur YTD	Lst YTD	Incr/Decr%	Cur Mo	Lst Yr Mo	Incr/Decr%
Zone = Shuswap / R	evelstoke								
Acreage/House	2	3	-33.33%	212	204	3.92	59	52	13.46
Duplex	0	0	0.00%	17	20	-15.00	2	5	-60.00
Mobile Home	4	5	-20.00%	121	136	-11.03	23	23	0.00
Recreational	1	1	0.00%	120	81	48.15	31	10	210.00
Residential	16	19	-15.79%	839	940	-10.74	179	154	16.23
Residential WF	0	1	-100.00%	72	102	-29.41	18	12	50.00
3/4-Plex	1	0	0.00%	4	0	0.00	2		
Apartment	13	5	160.00%	99	123	-19.51	24	32	-25.00
Townhouse	5	4	25.00%	133	105	26.67	30	18	66.67
RES TOTAL	42	38	10.53%	1,617	1,711	-5.49%	368	306	20.26
FARMS	0	0	0.00%	8	13	-38.46	3	3	0.00
MULTIFAMILY	0	0	0.00%	7	3	133.33	6	1	500.00
Acreage	4	3	33.33%	67	68	-1.47	28	19	47.37
Acreage WF	1	0	0.00%	9	9	0.00	3	3	0.00
Lots	11	11	0.00%	278	319	-12.85	144	108	33.33
Lots WF	0	0	0.00%	27	31	-12.90	1	6	-83.33
LOTS TOTAL	16	14	14.29%	381	427	-10.77%	176	136	29.41
Business	0	1	-100.00%	16	17	-5.88	5	12	-58.33
Commercial	4	4	0.00%	71	70	1.43	52	30	73.33
Land	1	2	-50.00%	27	22	22.73	14	22	-36.36
COMM TOTAL	5	7	-28.57%	114	109	4.59%	71	64	10.94
GRAND TOTAL	63	59	6.78%	2,127	2,263	-6.01%	624	510	22.35

Comparative Activity -- Sales Information (Month)

		Unit Sales		Sa	ales Volume		List/Sal	e Ratio
Description	Cur Mo	Lst Yr Mo	Incr/Decr%	Cur Mo	Lst Yr Mo	Incr/Decr%	Cur Mo	Lst Yr Mo
Zone = Shuswap / Rev	velstoke							
Acreage/House	3	3	0.00%	\$2,404,000	\$1,885,000	27.53%	94.72%	97.47%
Duplex	4	0	0.00%	\$2,332,500	\$0	0.00%	94.14%	0.00%
Mobile Home	4	6	-33.33%	\$1,040,500	\$1,337,950	-22.23%	92.25%	92.45%
Recreational	2	1	100.00%	\$129,500	\$90,000	43.89%	95.57%	94.74%
Residential	9	25	-64.00%	\$6,579,500	\$16,517,000	-60.17%	95.56%	95.07%
Residential WF	1	1	0.00%	\$2,100,000	\$1,015,000	106.90%	89.40%	96.67%
3/4-Plex	0	0	0.00%	\$0	\$0	0.00%	0.00%	0.00%
Apartment	6	8	-25.00%	\$3,041,999	\$3,995,000	-23.85%	97.85%	94.80%
Townhouse	4	4	0.00%	\$1,667,600	\$2,315,000	-27.97%	97.64%	96.58%
RES TOTAL	33	48	-31.25%	\$19,295,599	\$27,154,950	-28.94%	94.91%	95.24%
FARMS	0	0	0.00%	\$0	\$0	0.00%	0.00%	0.00%
MULTIFAMILY	0	0	0.00%	\$0	\$0	0.00%	0.00%	0.00%
Acreage	1	1	0.00%	\$330,000	\$337,500	-2.22%	94.56%	96.46%
Acreage WF	0	0	0.00%	\$0	\$0	0.00%	0.00%	0.00%
Lots	9	3	200.00%	\$2,930,000	\$746,000	292.76%	94.40%	94.07%
Lots WF	0	1	-100.00%	\$0	\$191,000	-100.00%	0.00%	98.00%
LOTS TOTAL	10	5	100.00%	\$3,260,000	\$1,274,500	155.79%	94.41%	95.27%
Business	0	0	0.00%	\$0	\$0	0.00%	0.00%	0.00%
Commercial	2	1	100.00%	\$1,525,000	\$1,340,000	13.81%	96.64%	89.99%
Land	0	0	0.00%	\$0	\$0	0.00%	0.00%	0.00%
COMM TOTAL	2	1	100.00%	\$1,525,000	\$1,340,000	13.81%	96.64%	89.99%
GRAND TOTAL	45	54	-16.67%	\$24,080,599	\$29,769,450	-19.11%	94.95%	94.99%

Comparative Activity -- Sales Information (YTD)

		Unit Sales		Sales Volume			List/Sale Ratio		
Description	Cur YTD	Lst YTD	Incr/Decr%	Cur YTD	Lst YTD	Incr/Decr%	Cur YTD	Lst YTD	
Zone = Shuswap / Re	evelstoke								
Acreage/House	83	78	6.41%	\$79,671,650	\$84,938,200	-6.20%	93.67%	97.17%	
Duplex	13	10	30.00%	\$9,102,000	\$6,988,999	30.23%	95.06%	97.01%	
Mobile Home	79	99	-20.20%	\$20,099,268	\$24,510,535	-18.00%	94.83%	95.67%	
Recreational	32	46	-30.43%	\$6,499,600	\$8,047,462	-19.23%	93.84%	96.73%	
Residential	466	517	-9.86%	\$337,384,611	\$378,797,368	-10.93%	96.41%	98.19%	
Residential WF	21	59	-64.41%	\$30,272,400	\$72,703,923	-58.36%	96.96%	95.60%	
3/4-Plex	1	0	0.00%	\$999,000	\$0	0.00%	100.00%	0.00%	
Apartment	73	77	-5.19%	\$36,110,696	\$38,627,948	-6.52%	97.23%	97.90%	
Townhouse	77	72	6.94%	\$37,749,200	\$35,992,472	4.88%	97.64%	98.91%	
RES TOTAL	845	958	-11.80%	\$557,888,425	\$650,606,907	-14.25%	96.07%	97.65%	
FARMS	0	1	-100.00%	\$0	\$2,400,000	-100.00%	0.00%	92.31%	
MULTIFAMILY	0	1	-100.00%	\$0	\$675,000	-100.00%	0.00%	68.18%	
Acreage	25	36	-30.56%	\$10,202,619	\$12,648,561	-19.34%	94.49%	94.39%	
Acreage WF	2	6	-66.67%	\$720,000	\$6,824,000	-89.45%	90.11%	89.92%	
Lots	103	161	-36.02%	\$25,035,100	\$33,283,450	-24.78%	93.35%	95.89%	
Lots WF	9	14	-35.71%	\$3,003,500	\$5,914,000	-49.21%	92.38%	93.90%	
LOTS TOTAL	139	217	-35.94%	\$38,961,219	\$58,670,011	-33.59%	93.50%	94.63%	
Business	5	2	150.00%	\$1,655,800	\$592,000	179.70%	141.18%	74.01%	
Commercial	12	14	-14.29%	\$5,716,511	\$11,196,326	-48.94%	91.08%	96.53%	
Land	3	1	200.00%	\$7,474,000	\$1,559,705	379.19%	101.76%	106.98%	
COMM TOTAL	20	17	17.65%	\$14,846,311	\$13,348,031	11.22%	100.35%	96.33%	
GRAND TOTAL	1,004	1,194	-15.91%	\$611,695,955	\$725,699,949	-15.71%	96.00%	97.32%	

Average/Median price, Days to Sell (Month)

	Average Price			Median Price			Days to Sell		
Description	Cur Mo	Lst Yr Mo	Incr/Decr%	Cur Mo	Lst Yr Mo	Incr/Decr%	Cur Mo	Lst Yr Mo	Incr/Decr%
Zone = Shuswa	p / Revelstoke								
Acreage/House	\$801,333	\$628,333	27.53%	\$679,000	\$650,000	4.46%	140	59	136.52%
Duplex	\$583,125			\$612,500			32		
Mobile Home	\$260,125	\$222,992	16.65%	\$256,000	\$193,225	32.49%	72	68	5.73%
Recreational	\$64,750	\$90,000	-28.06%	\$64,750	\$90,000	-28.06%	93	118	-21.19%
Residential	\$731,056	\$660,680	10.65%	\$740,000	\$625,000	18.40%	66	72	-8.28%
Residential WF	\$2,100,000	\$1,015,000	106.90%	\$2,100,000	\$1,015,000	106.90%	124	109	13.76%
3/4-Plex									
Apartment	\$507,000	\$499,375	1.53%	\$475,000	\$487,500	-2.56%	46	65	-28.42%
Townhouse	\$416,900	\$578,750	-27.97%	\$399,300	\$523,000	-23.65%	52	100	-47.74%
RES TOTAL	\$584,715	\$565,728	3.36%	\$539,000	\$565,000	-4.60%	68	74	-8.26%
FARMS									
MULTIFAMILY									
Acreage	\$330,000	\$337,500	-2.22%	\$330,000	\$337,500	-2.22%	176	25	604.00%
Acreage WF									
Lots	\$325,556	\$248,667	30.92%	\$235,000	\$228,000	3.07%	131	121	8.45%
Lots WF		\$191,000			\$191,000			63	
LOTS TOTAL	\$326,000	\$254,900	27.89%	\$240,000	\$228,000	5.26%	136	90	50.44%
Business									
Commercial	\$762,500	\$1,340,000	-43.10%	\$762,500	\$1,340,000	-43.10%	209	254	-17.72%
Land	. ,	. , ,		. ,					
COMM TOTAL	\$762,500	\$1,340,000	-43.10%	\$762,500	\$1,340,000	-43.10%	209	254	-17.72%
GRAND TOTAL	\$535,124	\$551,286	-2.93%	\$480,000	\$555,000	-13.51%	89	79	13.35%

Average/Median price, Days to Sell (YTD)

	Average Price			N	Median Price			Days to Sell		
Description	Cur YTD	Lst YTD	Incr/Decr%	Cur YTD	Lst YTD	Incr/Decr%	Cur YTD	Lst YTD	Incr/Decr%	
Zone = Shuswa	ap / Revelstoke									
Acreage/House	\$959,899	\$1,088,951	-11.85%	\$825,000	\$982,000	-15.99%	95	81	17.61%	
Duplex	\$700,154	\$698,900	0.18%	\$627,500	\$717,500	-12.54%	81	87	-6.13%	
Mobile Home	\$254,421	\$247,581	2.76%	\$245,000	\$230,000	6.52%	63	56	12.44%	
Recreational	\$203,113	\$174,945	16.10%	\$157,750	\$147,500	6.95%	75	87	-14.19%	
Residential	\$724,001	\$732,683	-1.18%	\$688,500	\$695,000	-0.94%	68	51	32.77%	
Residential WF	\$1,441,543	\$1,232,270	16.98%	\$1,300,000	\$1,105,000	17.65%	72	64	12.76%	
3/4-Plex	\$999,000			\$999,000			19			
Apartment	\$494,667	\$501,662	-1.39%	\$440,250	\$450,000	-2.17%	70	51	36.76%	
Townhouse	\$490,249	\$499,895	-1.93%	\$460,000	\$471,450	-2.43%	61	44	36.79%	
RES TOTAL	\$660,223	\$679,130	-2.78%	\$624,500	\$625,500	-0.16%	70	56	24.33%	
FARMS		\$2,400,000			\$2,400,000			528		
MULTIFAMILY		\$675,000			\$675,000			84		
Acreage	\$408,105	\$351,349	16.15%	\$295,000	\$267,500	10.28%	75	97	-22.82%	
Acreage WF	\$360,000	\$1,137,333	-68.35%	\$360,000	\$762,500	-52.79%	42	82	-49.08%	
Lots	\$243,059	\$206,730	17.57%	\$195,000	\$147,000	32.65%	128	74	72.50%	
Lots WF	\$333,722	\$422,429	-21.00%	\$207,500	\$238,500	-13.00%	114	78	45.61%	
LOTS TOTAL	\$280,297	\$270,369	3.67%	\$230,000	\$169,000	36.09%	116	78	48.15%	
Business	\$331,160	\$296,000	11.88%	\$225,000	\$296,000	-23.99%	227	162	40.68%	
Commercial	\$476,376	\$799,738	-40.43%	\$307,500	\$775,000	-60.32%	228	124	84.03%	
Land	\$2,491,333	\$1,559,705	59.73%	\$1,610,000	\$1,559,705	3.22%	81	402	-79.77%	
COMM TOTAL	\$742,316	\$785,178	-5.46%	\$345,500	\$750,000	-53.93%	206	145	42.25%	
GRAND TOTAL	\$609,259	\$607,789	0.24%	\$569,900	\$560,450	1.69%	79	62	27.59%	