# Central Okanagan Monthly Statistics August 2023

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#### **Zone Totals**

Note   Central Okanaga   1 Units Listed   909   964   -5.71%   8.015   8.504   -6.74%   2 Units Sold   383   426   -10.09%   3.359   4.118   -18.43%   3.58les Volume   \$304.838.663   \$350.199.827   -12.95%   \$2.729.671.796   \$3.669.101.792   -25.60%   4.118   Elementary   Elementary   1.280%   96.81%   99.87%   5.09%   5.09%   5.00%   96.85%   96.85%   5.09%   5.00%   5	Description	CM This Year	CM Last Year	Increase	This YTD	Last YTD	Increase
2 Units Sold   383   426   -10.09%   3.359   4.118   -18.43%   3 Sales Volume   \$304,836,663   \$350,199,827   -12.95%   \$2,729,671,796   \$3,669,101,972   -25.60%   4 ListSell Ratio   96.66%   96.65%   96.85%   96.81%   96.85%	Area = Central Okanaga						
Sales Volume	1 Units Listed	909	964		8,015	8,594	-6.74%
A List/Sell Ratio   96.96%   96.65%   96.81%   99.78%   5 Days to Sell   52   46   12.80%   56   36   52.35%   5 Active Listings   3.048   2,723   11.94%	2 Units Sold	383	426			4,118	-18.43%
5 Days to Sell 6 Active Listings         52         46         12.80%         56         36         52.35%           Area = North Okanagan         1         1         1         33         5.31%         2.636         2.850         -7.51%           2 Units Sold         167         150         11.33%         1.243         1.627         -23.60%           3 Sales Volume         \$107,577,388         \$104,430,399         3.01%         \$836,359,073         \$1,142,517,320         -26.80%           4 List/Sell Ratio         95.46%         96.09%         96.74%         99.32%         5 Days to Sell         66         50         32.08%         64         46         38.50%           5 Days to Sell         66         50         32.08%         64         46         38.50%           6 Active Listings         1,226         1,029         19.14%         1.610         1,791         -10.11%           2 Units Sold         90         99         9.09%         760         893         -14.89%           3 Sales Volume         \$52,490,400         \$64,059,329         -18.06%         \$465,209,248         \$553,941,440         -16.02%           4 Lis/Sell Ratio         96.26%         94.91%         96.58%         97.	3 Sales Volume	\$304,838,663	\$350,199,827	-12.95%	\$2,729,671,796	\$3,669,101,972	-25.60%
Active Listings         3,048         2,723         11,94%           Area = North Okanagan         1 Units Listed         321         339         5,31%         2,636         2,650         -7,51%           3 Sales Volume         \$107,577,388         \$104,430,399         3,01%         \$836,359,073         \$1,142,517,320         -28,60%           4 List/Sell Ratio         95,46%         96,09%         96,74%         99,32%         50,40%         50,40%         96,74%         99,32%         50,40%         50,40%         46         38,50%         6,40%         46         38,50%         6,60%         6,60%         96,74%         99,32%         50,60%         6,60%         6,60%         90,90%         96,74%         99,32%         50,60%         6,60%         6,60%         70,90%         70,60%         6,60%         70,90%         70,60%	4 List/Sell Ratio	96.96%	96.65%		96.81%	99.78%	
Third	5 Days to Sell	52	46	12.80%	56	36	52.35%
1 Units Listed   321   339   5.31%   2.636   2.850   7.751%   2 Units Sold   167   150   11.33%   1.243   1.627   2.360%   3 Sales Volume   \$107,577,388   \$104,430,399   3.01%   \$836,359,073   \$1,142,517,320   -26.80%   4 List/Sell Ratio   95.46%   96.09%   96.74%   99.32%   5 Days to Sell   66   50   32.08%   64   46   38.50%   6 Active Listings   1.226   1.029   19.14%	6 Active Listings	3,048	2,723	11.94%			
2 Units Sold	Area = North Okanagan						
3 Sales Volume         \$107,577,388         \$104,430,399         3.01%         \$836,359,073         \$1,142,517,320         -26.80%           4 List/Sell Ratio         95.46%         96.09%         20.09%         96.74%         99.32%         -26.80%           5 Days to Sell         66         50         32.08%         64         46         38.50%           6 Active Listings         1,226         1,029         19.14%	1 Units Listed	321	339	-5.31%	2,636	2,850	-7.51%
4 List/Sell Ratio         95.46%         96.09%         96.74%         99.32%           5 Days to Sell         66         50         32.08%         64         46         38.50%           6 Active Listings         1.226         1.029         19.14%	2 Units Sold	167	150	11.33%	1,243	1,627	-23.60%
5 Days to Sell 6 Active Listings         6 Active Listings         1,226         1,029         19,14%         6 Active Listings         4 46         38,50% abs. 6 Active Listings         1,226         1,029         19,14%         6 Active Listings         38,50% abs. 6 Active Listings         1,020         19,14%         6 Active Listings         3,00% abs. 6 Active Listings         1,00% abs. 6	3 Sales Volume	\$107,577,388	\$104,430,399	3.01%	\$836,359,073	\$1,142,517,320	-26.80%
Active Listings         1,226         1,029         19.14%           Area = Shuswap / Revel         1         1 Units Listed         170         174         -2.30%         1,610         1,791         -10.11%           2 Units Sold         90         99         -9.09%         760         893         -14.89%           3 Sales Volume         \$52,490,400         \$64,059,329         -18.06%         \$465,209,248         \$553,941,440         -16.02%           4 List/Sell Ratio         96.26%         94.91%         96.58%         97.95%           5 Days to Sell         73         77         -5.71%         74         58         26.75%           6 Active Listings         877         840         4.40%	4 List/Sell Ratio	95.46%	96.09%		96.74%	99.32%	
Active Listings         1,226         1,029         19.14%           Area = Shuswap / Revel         1         1 Units Listed         170         174         -2.30%         1,610         1,791         -10.11%           2 Units Sold         90         99         -9.09%         760         893         -14.89%           3 Sales Volume         \$52,490,400         \$64,059,329         -18.06%         \$465,209,248         \$553,941,440         -16.02%           4 List/Sell Ratio         96.26%         94.91%         96.58%         97.95%         50.26,75%           5 Days to Sell         73         77         840         4.40%         74         58         26.75%           6 Active Listings         877         840         4.40%         74         58         26.75%           Area = South Okanagan         1         10nits Listed         274         246         11.38%         2,209         1,983         11.40%           2 Units Sold         154         150         2.67%         1,263         1,563         -19.19%           3 Sales Volume         \$88,390,678         \$100,256,208         -11.84%         \$829,746,838         \$1,076,932,160         -22.95%           4 List/Sell Ratio         96.70% <td>5 Days to Sell</td> <td>66</td> <td>50</td> <td>32.08%</td> <td>64</td> <td>46</td> <td>38.50%</td>	5 Days to Sell	66	50	32.08%	64	46	38.50%
Tunits Listed		1,226	1,029	19.14%			
1 Units Listed         170         174         -2.30%         1,610         1,791         -10.11%           2 Units Sold         90         99         -9.09%         760         893         -14.89%           3 Sales Volume         \$52,490,400         \$64,059,329         -18.06%         \$465,209,248         \$553,941,440         -16.02%           4 List/Sell Ratio         96.26%         94.91%         96.58%         97.95%         50.20%           5 Days to Sell         73         77         -5.71%         74         58         26.75%           6 Active Listings         877         840         4.40%							
3 Sales Volume         \$52,490,400         \$64,059,329         -18.06%         \$465,209,248         \$553,941,440         -16.02%           4 List/Sell Ratio         96.26%         94.91%         96.58%         97.95%         26.75%           5 Days to Sell         73         77         -5.71%         74         58         26.75%           6 Active Listings         877         840         4.40%         74         58         26.75%           Area = South Okanagan         1 Units Listed         274         246         11.38%         2,209         1,983         11.40%           2 Units Sold         154         150         2.67%         1,263         1,563         -19.19%           3 Sales Volume         \$88,390,678         \$100,256,208         -11.84%         \$829,746,838         \$1,076,932,160         -22.95%           4 List/Sell Ratio         96.70%         95.89%         96.32%         98.36%         29.25%           5 Days to Sell         72         58         23.86%         72         56         29.25%           4 List/Sell Ratio         6         25         -76.00%         126         164         -23.17%           2 Units Sold         44         49         -10.20%         27		170	174	-2.30%	1,610	1,791	-10.11%
4 List/Sell Ratio         96.26%         94.91%         96.58%         97.95%           5 Days to Sell         73         77         -5.71%         74         58         26.75%           6 Active Listings         877         840         4.40%	2 Units Sold	90	99	-9.09%	760	893	-14.89%
5 Days to Sell         73         77         -5.71%         74         58         26.75%           6 Active Listings         877         840         4.40%         74         58         26.75%           Area = South Okanagan         1 Units Listed         274         246         11.38%         2,209         1,983         11.40%           2 Units Sold         154         150         2.67%         1,263         1,563         -19.19%           3 Sales Volume         \$88,390,678         \$100,256,208         -11.84%         \$829,746,838         \$1,076,932,160         -22.95%           4 List/Sell Ratio         96.70%         95.89%         96.32%         98.36%         -22.95%           5 Days to Sell         72         58         23.86%         72         56         29.25%           6 Active Listings         1,710         1,330         28.57%         -76.00%         126         164         -23.17%           2 Units Sold         44         49         -10.20%         279         456         -38.82%           3 Sales Volume         \$15,469,700         \$12,820,555         20.66%         \$84,326,552         \$124,954,262         -32.51%           5 Days to Sell         84	3 Sales Volume	\$52,490,400	\$64,059,329	-18.06%	\$465,209,248	\$553,941,440	-16.02%
Active Listings         877         840         4.40%           Area = South Okanagan         1 Units Listed         274         246         11.38%         2,209         1,983         11.40%           2 Units Sold         154         150         2.67%         1,263         1,563         -19.19%           3 Sales Volume         \$88,390,678         \$100,256,208         -11.84%         \$829,746,838         \$1,076,932,160         -22.95%           4 List/Sell Ratio         96.70%         95.89%         96.32%         98.36%         22.95%           5 Days to Sell         72         58         23.86%         72         56         29.25%           6 Active Listings         1,710         1,330         28.57%         72         56         29.25%           Active Listings         1,710         1,330         28.57%         72         56         29.25%           Active Listings         1,710         1,330         28.57%         72         56         29.25%           Area = South Peace Riv           1 Units Listed         6         25         -76.00%         126         164         -23.17%           2 Units Sold         44         49         -10.20%	4 List/Sell Ratio	96.26%	94.91%		96.58%	97.95%	
Active Listings         877         840         4.40%           Area = South Okanagan         4.40%         4.40%           1 Units Listed         274         246         11.38%         2,209         1,983         11.40%           2 Units Sold         154         150         2.67%         1,263         1,563         -19.19%           3 Sales Volume         \$88,390,678         \$100,256,208         -11.84%         \$829,746,838         \$1,076,932,160         -22.95%           4 List/Sell Ratio         96.70%         95.89%         96.32%         98.36%         22.25%           5 Days to Sell         72         58         23.86%         72         56         29.25%           6 Active Listings         1,710         1,330         28.57%	5 Days to Sell	73	77	-5.71%	74	58	26.75%
Area = South Okanagan           1 Units Listed         274         246         11.38%         2,209         1,983         11.40%           2 Units Sold         154         150         2.67%         1,263         1,563         -19.19%           3 Sales Volume         \$88,390,678         \$100,256,208         -11.84%         \$829,746,838         \$1,076,932,160         -22.95%           4 List/Sell Ratio         96.70%         95.89%         96.32%         98.36%         50.29.25%           5 Days to Sell         72         58         23.86%         72         56         29.25%           6 Active Listings         1,710         1,330         28.57%         72         56         29.25%           Area = South Peace Riv           1 Units Listed         6         25         -76.00%         126         164         -23.17%           2 Units Sold         44         49         -10.20%         279         456         -38.82%           3 Sales Volume         \$15,469,700         \$12,820,555         20.66%         \$84,326,552         \$124,954,262         -32.51%           4 List/Sell Ratio         94.61%         95.46%         95.63%         96.59%           5 Days to Sell	<u> </u>	877	840	4.40%			
1 Units Listed         274         246         11.38%         2,209         1,983         11.40%           2 Units Sold         154         150         2.67%         1,263         1,563         -19.19%           3 Sales Volume         \$88,390,678         \$100,256,208         -11.84%         \$829,746,838         \$1,076,932,160         -22.95%           4 List/Sell Ratio         96.70%         95.89%         96.32%         98.36%         72         56         29.25%           5 Days to Sell         72         58         23.86%         72         56         29.25%           6 Active Listings         1,710         1,330         28.57%         72         56         29.25%           Area = South Peace Riv           1 Units Listed         6         25         -76.00%         126         164         -23.17%           2 Units Sold         44         49         -10.20%         279         456         -38.82%           3 Sales Volume         \$15,469,700         \$12,820,555         20.66%         \$84,326,552         \$124,954,262         -32.51%           4 List/Sell Ratio         94.61%         95.46%         95.63%         96.59%           5 Days to Sell         84							
3 Sales Volume \$88,390,678 \$100,256,208 -11.84% \$829,746,838 \$1,076,932,160 -22.95% 4 List/Sell Ratio 96.70% 95.89% 96.32% 98.36% 5 Days to Sell 72 58 23.86% 72 56 29.25% 6 Active Listings 1,710 1,330 28.57%  Area = South Peace Riv 1 Units Listed 6 25 -76.00% 126 164 -23.17% 2 38.82% 3 Sales Volume \$15,469,700 \$12,820,555 20.66% \$84,326,552 \$124,954,262 -32.51% 4 List/Sell Ratio 94.61% 95.46% 95.63% 96.59% 5 Days to Sell 84 107 -21.14% 99 106 -6.95% 6 Active Listings 490 462 6.06%  Area = Grand Total 1 Units Listed 1,680 1,748 -3.89% 14,596 15,382 -5.11% 2 Units Sold 838 874 -4.12% 6,904 8,657 -20.25% 3 Sales Volume \$568,766,828 \$631,766,318 -9.97% \$4,945,313,506 \$6,567,447,154 -24.70% 4 List/Sell Ratio 96.50% 96.23% 96.68% 99.25% 5 Days to Sell 63 56 11.90% 64 48 33.87%	1 Units Listed	274	246	11.38%	2,209	1,983	11.40%
3 Sales Volume         \$88,390,678         \$100,256,208         -11.84%         \$829,746,838         \$1,076,932,160         -22.95%           4 List/Sell Ratio         96.70%         95.89%         96.32%         98.36%         72         56         29.25%           5 Days to Sell         72         58         23.86%         72         56         29.25%           6 Active Listings         1,710         1,330         28.57%	2 Units Sold	154	150	2.67%	1,263	1,563	-19.19%
5 Days to Sell         72         58         23.86%         72         56         29.25%           6 Active Listings         1,710         1,330         28.57%         72         56         29.25%           Area = South Peace Riv           1 Units Listed         6         25         -76.00%         126         164         -23.17%           2 Units Sold         44         49         -10.20%         279         456         -38.82%           3 Sales Volume         \$15,469,700         \$12,820,555         20.66%         \$84,326,552         \$124,954,262         -32.51%           4 List/Sell Ratio         94.61%         95.46%         95.63%         96.59%           5 Days to Sell         84         107         -21.14%         99         106         -6.95%           6 Active Listings         490         462         6.06%         9         106         -6.95%           Area = Grand Total           1 Units Listed         1,680         1,748         -3.89%         14,596         15,382         -5.11%           2 Units Sold         838         874         -4.12%         6,904         8,657         -20.25%           3 Sales Volume         \$568,766,828		\$88,390,678	\$100,256,208	-11.84%	\$829,746,838	\$1,076,932,160	-22.95%
Area = South Peace Riv           1 Units Listed         6         25         -76.00%         126         164         -23.17%           2 Units Sold         44         49         -10.20%         279         456         -38.82%           3 Sales Volume         \$15,469,700         \$12,820,555         20.66%         \$84,326,552         \$124,954,262         -32.51%           4 List/Sell Ratio         94.61%         95.46%         95.63%         96.59%           5 Days to Sell         84         107         -21.14%         99         106         -6.95%           6 Active Listings         490         462         6.06%	4 List/Sell Ratio	96.70%	95.89%		96.32%	98.36%	
Area = South Peace Riv           1 Units Listed         6         25         -76.00%         126         164         -23.17%           2 Units Sold         44         49         -10.20%         279         456         -38.82%           3 Sales Volume         \$15,469,700         \$12,820,555         20.66%         \$84,326,552         \$124,954,262         -32.51%           4 List/Sell Ratio         94.61%         95.46%         95.63%         96.59%           5 Days to Sell         84         107         -21.14%         99         106         -6.95%           6 Active Listings         490         462         6.06%	5 Days to Sell	72	58	23.86%	72	56	29.25%
1 Units Listed       6       25       -76.00%       126       164       -23.17%         2 Units Sold       44       49       -10.20%       279       456       -38.82%         3 Sales Volume       \$15,469,700       \$12,820,555       20.66%       \$84,326,552       \$124,954,262       -32.51%         4 List/Sell Ratio       94.61%       95.46%       95.63%       96.59%         5 Days to Sell       84       107       -21.14%       99       106       -6.95%         6 Active Listings       490       462       6.06%       99       106       -6.95%         Area = Grand Total         1 Units Listed       1,680       1,748       -3.89%       14,596       15,382       -5.11%         2 Units Sold       838       874       -4.12%       6,904       8,657       -20.25%         3 Sales Volume       \$568,766,828       \$631,766,318       -9.97%       \$4,945,313,506       \$6,567,447,154       -24.70%         4 List/Sell Ratio       96.50%       96.23%       96.68%       99.25%         5 Days to Sell       63       56       11.90%       64       48       33.87%	6 Active Listings	1,710	1,330	28.57%			
2 Units Sold         44         49         -10.20%         279         456         -38.82%           3 Sales Volume         \$15,469,700         \$12,820,555         20.66%         \$84,326,552         \$124,954,262         -32.51%           4 List/Sell Ratio         94.61%         95.46%         95.63%         96.59%           5 Days to Sell         84         107         -21.14%         99         106         -6.95%           6 Active Listings         490         462         6.06%         99         106         -6.95%           Area = Grand Total         1 Units Listed         1,680         1,748         -3.89%         14,596         15,382         -5.11%           2 Units Sold         838         874         -4.12%         6,904         8,657         -20.25%           3 Sales Volume         \$568,766,828         \$631,766,318         -9.97%         \$4,945,313,506         \$6,567,447,154         -24.70%           4 List/Sell Ratio         96.50%         96.23%         96.68%         99.25%           5 Days to Sell         63         56         11.90%         64         48         33.87%	Area = South Peace Riv						
3 Sales Volume \$15,469,700 \$12,820,555 20.66% \$84,326,552 \$124,954,262 -32.51% 4 List/Sell Ratio 94.61% 95.46% 95.63% 96.59% 5 Days to Sell 84 107 -21.14% 99 106 -6.95% 6 Active Listings 490 462 6.06%	1 Units Listed	6	25	-76.00%	126	164	-23.17%
4 List/Sell Ratio         94.61%         95.46%         95.63%         96.59%           5 Days to Sell         84         107         -21.14%         99         106         -6.95%           6 Active Listings         490         462         6.06%         -6.06%         -6.95%           Area = Grand Total           1 Units Listed         1,680         1,748         -3.89%         14,596         15,382         -5.11%           2 Units Sold         838         874         -4.12%         6,904         8,657         -20.25%           3 Sales Volume         \$568,766,828         \$631,766,318         -9.97%         \$4,945,313,506         \$6,567,447,154         -24.70%           4 List/Sell Ratio         96.50%         96.23%         96.68%         99.25%           5 Days to Sell         63         56         11.90%         64         48         33.87%	2 Units Sold	44	49	-10.20%	279	456	-38.82%
4 List/Sell Ratio         94.61%         95.46%         95.63%         96.59%           5 Days to Sell         84         107         -21.14%         99         106         -6.95%           6 Active Listings         490         462         6.06%	3 Sales Volume	\$15,469,700	\$12,820,555	20.66%	\$84,326,552	\$124,954,262	-32.51%
5 Days to Sell         84         107         -21.14%         99         106         -6.95%           6 Active Listings         490         462         6.06%         99         106         -6.95%           Area = Grand Total           1 Units Listed         1,680         1,748         -3.89%         14,596         15,382         -5.11%           2 Units Sold         838         874         -4.12%         6,904         8,657         -20.25%           3 Sales Volume         \$568,766,828         \$631,766,318         -9.97%         \$4,945,313,506         \$6,567,447,154         -24.70%           4 List/Sell Ratio         96.50%         96.23%         96.68%         99.25%           5 Days to Sell         63         56         11.90%         64         48         33.87%		94.61%	95.46%		95.63%	96.59%	
6 Active Listings         490         462         6.06%           Area = Grand Total           1 Units Listed         1,680         1,748         -3.89%         14,596         15,382         -5.11%           2 Units Sold         838         874         -4.12%         6,904         8,657         -20.25%           3 Sales Volume         \$568,766,828         \$631,766,318         -9.97%         \$4,945,313,506         \$6,567,447,154         -24.70%           4 List/Sell Ratio         96.50%         96.23%         96.68%         99.25%           5 Days to Sell         63         56         11.90%         64         48         33.87%		84	107	-21.14%	99	106	-6.95%
1 Units Listed     1,680     1,748     -3.89%     14,596     15,382     -5.11%       2 Units Sold     838     874     -4.12%     6,904     8,657     -20.25%       3 Sales Volume     \$568,766,828     \$631,766,318     -9.97%     \$4,945,313,506     \$6,567,447,154     -24.70%       4 List/Sell Ratio     96.50%     96.23%     96.68%     99.25%       5 Days to Sell     63     56     11.90%     64     48     33.87%		490	462	6.06%			
1 Units Listed     1,680     1,748     -3.89%     14,596     15,382     -5.11%       2 Units Sold     838     874     -4.12%     6,904     8,657     -20.25%       3 Sales Volume     \$568,766,828     \$631,766,318     -9.97%     \$4,945,313,506     \$6,567,447,154     -24.70%       4 List/Sell Ratio     96.50%     96.23%     96.68%     99.25%       5 Days to Sell     63     56     11.90%     64     48     33.87%	Area = Grand Total						
2 Units Sold       838       874       -4.12%       6,904       8,657       -20.25%         3 Sales Volume       \$568,766,828       \$631,766,318       -9.97%       \$4,945,313,506       \$6,567,447,154       -24.70%         4 List/Sell Ratio       96.50%       96.23%       96.68%       99.25%         5 Days to Sell       63       56       11.90%       64       48       33.87%		1,680	1,748	-3.89%	14,596	15,382	-5.11%
3 Sales Volume \$568,766,828 \$631,766,318 -9.97% \$4,945,313,506 \$6,567,447,154 -24.70% 4 List/Sell Ratio 96.50% 96.23% 96.68% 99.25% 5 Days to Sell 63 56 11.90% 64 48 33.87%			874		6,904	8,657	-20.25%
4 List/Sell Ratio 96.50% 96.23% 96.68% 99.25% 5 Days to Sell 63 56 11.90% 64 48 33.87%		\$568,766,828	\$631,766,318		\$4,945,313,506	\$6,567,447,154	-24.70%
5 Days to Sell 63 56 11.90% 64 48 33.87%			96.23%		96.68%	99.25%	
,		63	56	11.90%	64	48	33.87%
		7,351	6,384	15.15%			

# **Quick Summary Part 1**

#### Residential

Description	Total Units Sold	Total Sales Volume	Total Units Sold	Total Sales Volume
This Month	383	\$304,838,663	157	\$170,916,604
Last Month	443	\$363,343,338	180	\$198,518,751
This Month Last Year	426	\$350,199,827	168	\$174,964,005
Description	Total Listings Taken	Inventory		
This Month	909	3,048		
Last Month	1,140	3,095		
This Month Last Year	964	2,723		

## **Quick Summary Part 2**

Condo/Apt		
Sales	100	
New Listings	186	
Current Inventory	507	
Sell/Inv. Ratio	19.72%	
Days to Sell	50	
Average Price	\$493,395	
Median Price	\$447,950	
Condo/Townhouse		
Sales	67	
New Listings	118	
Current Inventory	315	
Sell/Inv. Ratio	21.27%	
Days to Sell	45	
Average Price	\$716,351	
Median Price	\$675,000	
Lots		
Sales	6	
New Listings	52	
Current Inventory	293	
Sell/Inv. Ratio	2.05%	
Days to Sell	115	
Average Price	\$628,215	
Median Price	\$726,200	
Residential		
Sales	157	
New Listings	390	
Current Inventory	1,129	
Sell/Inv. Ratio	13.91%	
Days to Sell	47	
Average Price	\$1,088,641	
Median Price	\$1,010,000	
Ratio of Sales vs Inventory	15.19%	

## **Comparative Activity -- Listing Information**

								Inventory	
Description	Cur Mo	Lst Yr Mo	Incr/Decr%	Cur YTD	Lst YTD	Incr/Decr%	Cur Mo	Lst Yr Mo	Incr/Decr%
Zone = Central Oka	nagan								
Acreage/House	24	30	-20.00%	238	257	-7.39	146	123	18.70
Duplex	21	23	-8.70%	163	200	-18.50	52	50	4.00
Mobile Home	29	35	-17.14%	302	306	-1.31	111	79	40.51
Recreational	8	4	100.00%	40	28	42.86	23	17	35.29
Residential	390	427	-8.67%	3,339	3,873	-13.79	1,129	1,091	3.48
Residential WF	6	12	-50.00%	77	76	1.32	46	41	12.20
3/4-Plex	3	3	0.00%	16	15	6.67	7	5	40.00
Timeshare	0	0	0.00%	3	1	200.00	2	1	100.00
Apartment	186	220	-15.45%	1,715	1,786	-3.98	507	497	2.01
Townhouse	118	111	6.31%	1,039	1,114	-6.73	315	291	8.25
RES TOTAL	785	865.00	-9.25%	6,932	7,656	-9.46%	2,338	2,195	6.51
FARMS	5	5	0.00%	39	38	2.63	28	25	12.00
MULTIFAMILY	2	4	-50.00%	32	22	45.45	26	10	160.00
Acreage	8	1	700.00%	59	50	18.00	46	33	39.39
Acreage WF	4	0	0.00%	9	9	0.00	9	9	0.00
Lots	39	29	34.48%	381	312	22.12	222	132	68.18
Lots WF	1	2	-50.00%	22	21	4.76	16	15	6.67
LOTS TOTAL	52	32.00	62.50%	471	392	20.15%	293	189	55.03
Business	7	11	-36.36%	69	63	9.52	52	39	33.33
Commercial	51	31	64.52%	396	323	22.60	252	202	24.75
Land	7	16	-56.25%	76	100	-24.00	59	63	-6.35
COMM TOTAL	65	58.00	12.07%	541	486	11.32%	363	304	19.41
GRAND TOTAL	909	964	-5.71%	8,015	8,594	-6.74%	3,048	2,723	11.94

## **Comparative Activity -- Sales Information (Month)**

		<b>Unit Sales</b>		S	ales Volume		List/Sal	le Ratio
Description	Cur Mo	Lst Yr Mo	Incr/Decr%	Cur Mo	Lst Yr Mo	Incr/Decr%	Cur Mo	Lst Yr Mo
Zone = Central Okan	nagan							
Acreage/House	5	5	0.00%	\$5,284,000	\$5,750,000	-8.10%	96.35%	91.87%
Duplex	7	7	0.00%	\$5,538,499	\$4,792,800	15.56%	95.51%	98.10%
Mobile Home	16	24	-33.33%	\$4,631,000	\$5,699,900	-18.75%	95.62%	96.03%
Recreational	3	4	-25.00%	\$862,000	\$921,800	-6.49%	93.91%	93.71%
Residential	157	168	-6.55%	\$170,916,604	\$174,964,005	-2.31%	97.05%	95.86%
Residential WF	3	3	0.00%	\$8,446,000	\$9,450,000	-10.62%	94.16%	90.88%
3/4-Plex	1	1	0.00%	\$1,080,900	\$463,000	133.46%	100.96%	97.47%
Timeshare	0	0	0.00%	\$0	\$0	0.00%	0.00%	0.00%
Apartment	100	126	-20.63%	\$49,339,468	\$86,014,297	-42.64%	97.16%	99.35%
Townhouse	67	54	24.07%	\$47,995,500	\$40,318,100	19.04%	97.83%	97.83%
RES TOTAL	359	392	-8.42%	\$294,093,971	\$328,373,902	-10.44%	97.05%	96.80%
FARMS	0	0	0.00%	\$0	\$0	0.00%	0.00%	0.00%
MULTIFAMILY	0	0	0.00%	\$0	\$0	0.00%	0.00%	0.00%
Acreage	0	3	-100.00%	\$0	\$4,755,000	-100.00%	0.00%	93.62%
Acreage WF	1	1	0.00%	\$799,900	\$970,000	-17.54%	100.00%	64.75%
Lots	5	8	-37.50%	\$2,969,388	\$8,684,375	-65.81%	92.88%	97.12%
Lots WF	0	0	0.00%	\$0	\$0	0.00%	0.00%	0.00%
LOTS TOTAL	6	12	-50.00%	\$3,769,288	\$14,409,375	-73.84%	94.31%	92.85%
Business	1	2	-50.00%	\$82,000	\$305,000	-73.11%	63.57%	78.21%
Commercial	17	19	-10.53%	\$6,893,404	\$5,611,550	22.84%	95.38%	99.81%
Land	0	1	-100.00%	\$0	\$1,500,000	-100.00%	0.00%	96.77%
COMM TOTAL	18	22	-18.18%	\$6,975,404	\$7,416,550	-5.95%	94.82%	98.07%
GRAND TOTAL	383	426	-10.09%	\$304,838,663	\$350,199,827	-12.95%	96.96%	96.65%

# **Comparative Activity -- Sales Information (YTD)**

		<b>Unit Sales</b>		Sales Volume			List/Sale Ratio	
Description	Cur YTD	Lst YTD	Incr/Decr%	Cur YTD	Lst YTD	Incr/Decr%	Cur YTD	Lst YTD
Zone = Central Okana	agan							
Acreage/House	47	73	-35.62%	\$85,577,400	\$145,821,550	-41.31%	94.63%	96.54%
Duplex	79	97	-18.56%	\$60,707,274	\$83,826,496	-27.58%	96.43%	101.48%
Mobile Home	139	194	-28.35%	\$37,742,450	\$52,566,249	-28.20%	96.51%	98.67%
Recreational	11	10	10.00%	\$2,841,500	\$3,331,700	-14.71%	93.56%	96.39%
Residential	1,368	1,624	-15.76%	\$1,483,415,181	\$1,903,658,145	-22.08%	97.24%	100.19%
Residential WF	31	28	10.71%	\$94,712,000	\$95,292,638	-0.61%	94.15%	97.71%
3/4-Plex	4	8	-50.00%	\$3,168,900	\$10,335,399	-69.34%	98.92%	100.33%
Timeshare	1	0	0.00%	\$145,000	\$0	0.00%	96.73%	0.00%
Apartment	899	1,116	-19.44%	\$443,929,227	\$612,007,214	-27.46%	97.41%	100.48%
Townhouse	521	616	-15.42%	\$372,966,233	\$466,689,172	-20.08%	98.07%	100.74%
RES TOTAL	3,100	3,766	-17.68%	\$2,585,205,165	\$3,373,528,563	-23.37%	97.15%	100.09%
FARMS	1	6	-83.33%	\$2,250,000	\$13,170,000	-82.92%	80.50%	91.88%
MULTIFAMILY	3	2	50.00%	\$6,537,500	\$4,900,000	33.42%	87.78%	98.26%
Acreage	13	18	-27.78%	\$13,287,500	\$31,487,000	-57.80%	91.63%	97.28%
Acreage WF	3	2	50.00%	\$6,409,900	\$1,829,000	250.46%	79.64%	75.36%
Lots	53	138	-61.59%	\$30,604,686	\$78,093,915	-60.81%	93.21%	97.04%
Lots WF	4	5	-20.00%	\$5,305,000	\$6,865,000	-22.72%	90.76%	94.09%
LOTS TOTAL	73	163	-55.21%	\$55,607,086	\$118,274,915	-52.98%	90.82%	96.50%
Business	16	11	45.45%	\$3,379,000	\$5,768,000	-41.42%	85.03%	91.91%
Commercial	160	149	7.38%	\$65,844,044	\$85,560,504	-23.04%	92.16%	98.36%
Land	6	21	-71.43%	\$10,849,000	\$67,899,990	-84.02%	94.18%	95.18%
COMM TOTAL	182	181	0.55%	\$80,072,044	\$159,228,494	-49.71%	92.11%	96.73%
GRAND TOTAL	3,359	4,118	-18.43%	\$2,729,671,796	\$3,669,101,972	-25.60%	96.81%	99.78%

## Average/Median price, Days to Sell (Month)

	Δ	verage Price		r	Median Price			Days to Sell	
Description	Cur Mo	Lst Yr Mo	Incr/Decr%	Cur Mo	Lst Yr Mo	Incr/Decr%	Cur Mo	Lst Yr Mo	Incr/Decr%
Zone = Central	Okanagan								
Acreage/House	\$1,056,800	\$1,150,000	-8.10%	\$1,245,000	\$1,350,000	-7.78%	46	50	-8.40%
Duplex	\$791,214	\$684,686	15.56%	\$750,000	\$662,800	13.16%	76	26	193.96%
Mobile Home	\$289,438	\$237,496	21.87%	\$275,000	\$227,500	20.88%	53	31	70.27%
Recreational	\$287,333	\$230,450	24.68%	\$251,000	\$198,900	26.19%	122	44	180.46%
Residential	\$1,088,641	\$1,041,452	4.53%	\$1,010,000	\$950,000	6.32%	47	43	9.23%
Residential WF	\$2,815,333	\$3,150,000	-10.62%	\$2,650,000	\$2,850,000	-7.02%	99	75	31.86%
3/4-Plex	\$1,080,900	\$463,000	133.46%	\$1,080,900	\$463,000	133.46%	14	69	-79.71%
Timeshare									
Apartment	\$493,395	\$682,653	-27.72%	\$447,950	\$488,500	-8.30%	50	40	25.20%
Townhouse	\$716,351	\$746,631	-4.06%	\$675,000	\$697,950	-3.29%	45	47	-5.53%
RES TOTAL	\$819,203	\$837,689	-2.21%	\$755,000	\$735,000	2.72%	49	42	17.18%
FARMS									
MULTIFAMILY									
Acreage		\$1,585,000			\$880,000			88	
Acreage WF	\$799,900	\$970,000	-17.54%	\$799,900	\$970,000	-17.54%	32	206	-84.47%
Lots	\$593,878	\$1,085,547	-45.29%	\$652,500	\$932,000	-29.99%	132	71	85.35%
Lots WF									
LOTS TOTAL	\$628,215	\$1,200,781	-47.68%	\$726,200	\$925,000	-21.49%	115	86	33.08%
Business	\$82,000	\$152,500	-46.23%	\$82,000	\$152,500	-46.23%	86	98	-12.24%
Commercial	\$405,494	\$295,345	37.30%	\$25	\$17	47.06%	95	103	-7.98%
Land	·	\$1,500,000			\$1,500,000			117	
COMM TOTAL	\$387,522	\$337,116	14.95%	\$28	\$19	51.89%	95	104	-8.59%
GRAND TOTAL	\$795,923	\$822,065	-3.18%	\$750,000	\$725,000	3.45%	52	46	12.80%

#### Average/Median price, Days to Sell (YTD)

	A	verage Price		r	Median Price			Days to Sell	
Description	Cur YTD	Lst YTD	Incr/Decr%	Cur YTD	Lst YTD	Incr/Decr%	Cur YTD	Lst YTD	Incr/Decr%
Zone = Central	Okanagan								
Acreage/House	\$1,820,796	\$1,997,555	-8.85%	\$1,520,000	\$1,580,000	-3.80%	71	87	-17.90%
Duplex	\$768,447	\$864,191	-11.08%	\$725,000	\$762,500	-4.92%	53	25	114.53%
Mobile Home	\$271,528	\$270,960	0.21%	\$260,000	\$269,400	-3.49%	54	37	47.89%
Recreational	\$258,318	\$333,170	-22.47%	\$244,500	\$229,650	6.47%	111	36	208.59%
Residential	\$1,084,368	\$1,172,203	-7.49%	\$955,000	\$1,064,750	-10.31%	51	29	76.54%
Residential WF	\$3,055,226	\$3,403,309	-10.23%	\$2,775,000	\$3,301,375	-15.94%	82	85	-3.32%
3/4-Plex	\$792,225	\$1,291,925	-38.68%	\$779,000	\$1,264,500	-38.39%	47	64	-26.81%
Timeshare	\$145,000			\$145,000			74		
Apartment	\$493,803	\$548,394	-9.95%	\$457,500	\$486,000	-5.86%	53	32	64.94%
Townhouse	\$715,866	\$757,612	-5.51%	\$694,000	\$718,450	-3.40%	45	29	56.44%
RES TOTAL	\$833,937	\$895,786	-6.90%	\$750,000	\$795,000	-5.66%	51	32	62.44%
FARMS	\$2,250,000	\$2,195,000	2.51%	\$2,250,000	\$1,950,000	15.38%	116	111	4.66%
MULTIFAMILY	\$2,179,167	\$2,450,000	-11.05%	\$2,300,000	\$2,450,000	-6.12%	98	72	35.65%
Acreage	\$1,022,115	\$1,749,278	-41.57%	\$850,000	\$1,085,000	-21.66%	93	115	-18.82%
Acreage WF	\$2,136,633	\$914,500	133.64%	\$1,610,000	\$914,500	76.05%	85	206	-58.64%
Lots	\$577,447	\$565,898	2.04%	\$510,000	\$442,500	15.25%	82	68	21.80%
Lots WF	\$1,326,250	\$1,373,000	-3.40%	\$1,450,000	\$1,300,000	11.54%	90	50	78.78%
LOTS TOTAL	\$761,741	\$725,613	4.98%	\$580,000	\$457,000	26.91%	85	74	14.61%
Business	\$211,188	\$524,364	-59.72%	\$191,500	\$125,000	53.20%	104	85	22.39%
Commercial	\$411,525	\$574,232	-28.33%	\$22	\$20	10.00%	115	99	15.66%
Land	\$1,808,167	\$3,233,333	-44.08%	\$1,830,000	\$1,900,000	-3.68%	160	126	26.76%
COMM TOTAL	\$439,956	\$879,715	-49.99%	\$23	\$26	-11.54%	115	101	13.62%
GRAND TOTAL	\$812,644	\$890,991	-8.79%	\$730,000	\$774,900	-5.79%	56	36	52.35%

# North Okanagan Monthly Statistics August 2023

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#### **Zone Totals**

Note   Central Okanaga   1 Units Listed   909   964   -5.71%   8.015   8.504   -6.74%   2 Units Sold   383   426   -10.09%   3.359   4.118   -18.43%   3.58les Volume   \$304.838.663   \$350.199.827   -12.95%   \$2.729.671.796   \$3.669.101.792   -25.60%   4.118   Elementary   Elementary   1.280%   96.81%   99.87%   5.09%   5.09%   5.00%   96.85%   96.85%   5.09%   5.00%   5	Description	CM This Year	CM Last Year	Increase	This YTD	Last YTD	Increase
2 Units Sold   383   426   -10.09%   3.359   4.118   -18.43%   3 Sales Volume   \$304,836,663   \$350,199,827   -12.95%   \$2,729,671,796   \$3,669,101,972   -25.60%   4 ListSell Ratio   96.66%   96.65%   96.85%   96.81%   96.85%	Area = Central Okanaga						
Sales Volume	1 Units Listed	909	964		8,015	8,594	-6.74%
A List/Sell Ratio   96.96%   96.65%   96.81%   99.78%   5 Days to Sell   52   46   12.80%   56   36   52.35%   5 Active Listings   3.048   2,723   11.94%	2 Units Sold	383	426			4,118	-18.43%
5 Days to Sell 6 Active Listings         52         46         12.80%         56         36         52.35%           Area = North Okanagan         1         1         1         33         5.31%         2.636         2.850         -7.51%           2 Units Sold         167         150         11.33%         1.243         1.627         -23.60%           3 Sales Volume         \$107,577,388         \$104,430,399         3.01%         \$836,359,073         \$1,142,517,320         -26.80%           4 List/Sell Ratio         95.46%         96.09%         96.74%         99.32%         5 Days to Sell         66         50         32.08%         64         46         38.50%           5 Days to Sell         66         50         32.08%         64         46         38.50%           6 Active Listings         1,226         1,029         19.14%         1.610         1,791         -10.11%           2 Units Sold         90         99         9.09%         760         893         -14.89%           3 Sales Volume         \$52,490,400         \$64,059,329         -18.06%         \$465,209,248         \$553,941,440         -16.02%           4 Lis/Sell Ratio         96.26%         94.91%         96.58%         97.	3 Sales Volume	\$304,838,663	\$350,199,827	-12.95%	\$2,729,671,796	\$3,669,101,972	-25.60%
Active Listings         3,048         2,723         11,94%           Area = North Okanagan         1 Units Listed         321         339         5,31%         2,636         2,650         -7,51%           3 Sales Volume         \$107,577,388         \$104,430,399         3,01%         \$836,359,073         \$1,142,517,320         -28,60%           4 List/Sell Ratio         95,46%         96,09%         96,74%         99,32%         50,40%         50,40%         96,74%         99,32%         50,40%         50,40%         46         38,50%         6,40%         46         38,50%         6,60%         6,60%         96,74%         99,32%         50,60%         6,60%         6,60%         90,90%         96,74%         99,32%         50,60%         6,60%         6,60%         70,90%         70,60%         6,60%         70,90%         70,60%	4 List/Sell Ratio	96.96%	96.65%		96.81%	99.78%	
Third	5 Days to Sell	52	46	12.80%	56	36	52.35%
1 Units Listed   321   339   5.31%   2.636   2.850   7.751%   2 Units Sold   167   150   11.33%   1.243   1.627   2.360%   3 Sales Volume   \$107,577,388   \$104,430,399   3.01%   \$836,359,073   \$1,142,517,320   -26.80%   4 List/Sell Ratio   95.46%   96.09%   96.74%   99.32%   5 Days to Sell   66   50   32.08%   64   46   38.50%   6 Active Listings   1.226   1.029   19.14%	6 Active Listings	3,048	2,723	11.94%			
2 Units Sold	Area = North Okanagan						
3 Sales Volume         \$107,577,388         \$104,430,399         3.01%         \$836,359,073         \$1,142,517,320         -26.80%           4 List/Sell Ratio         95.46%         96.09%         20.09%         96.74%         99.32%         -26.80%           5 Days to Sell         66         50         32.08%         64         46         38.50%           6 Active Listings         1,226         1,029         19.14%	1 Units Listed	321	339	-5.31%	2,636	2,850	-7.51%
4 List/Sell Ratio         95.46%         96.09%         96.74%         99.32%           5 Days to Sell         66         50         32.08%         64         46         38.50%           6 Active Listings         1.226         1.029         19.14%	2 Units Sold	167	150	11.33%	1,243	1,627	-23.60%
5 Days to Sell 6 Active Listings         6 Active Listings         1,226         1,029         19,14%         6 Active Listings         4 46         38,50% abs. 6 Active Listings         1,226         1,029         19,14%         6 Active Listings         38,50% abs. 6 Active Listings         1,020         19,14%         6 Active Listings         3,00% abs. 6 Active Listings         1,00% abs. 6	3 Sales Volume	\$107,577,388	\$104,430,399	3.01%	\$836,359,073	\$1,142,517,320	-26.80%
Active Listings         1,226         1,029         19.14%           Area = Shuswap / Revel         1         1 Units Listed         170         174         -2.30%         1,610         1,791         -10.11%           2 Units Sold         90         99         -9.09%         760         893         -14.89%           3 Sales Volume         \$52,490,400         \$64,059,329         -18.06%         \$465,209,248         \$553,941,440         -16.02%           4 List/Sell Ratio         96.26%         94.91%         96.58%         97.95%           5 Days to Sell         73         77         -5.71%         74         58         26.75%           6 Active Listings         877         840         4.40%	4 List/Sell Ratio	95.46%	96.09%		96.74%	99.32%	
Active Listings         1,226         1,029         19.14%           Area = Shuswap / Revel         1         1 Units Listed         170         174         -2.30%         1,610         1,791         -10.11%           2 Units Sold         90         99         -9.09%         760         893         -14.89%           3 Sales Volume         \$52,490,400         \$64,059,329         -18.06%         \$465,209,248         \$553,941,440         -16.02%           4 List/Sell Ratio         96.26%         94.91%         96.58%         97.95%         50.26,75%           5 Days to Sell         73         77         840         4.40%         74         58         26.75%           6 Active Listings         877         840         4.40%         74         58         26.75%           Area = South Okanagan         1         10nits Listed         274         246         11.38%         2,209         1,983         11.40%           2 Units Sold         154         150         2.67%         1,263         1,563         -19.19%           3 Sales Volume         \$88,390,678         \$100,256,208         -11.84%         \$829,746,838         \$1,076,932,160         -22.95%           4 List/Sell Ratio         96.70% <td>5 Days to Sell</td> <td>66</td> <td>50</td> <td>32.08%</td> <td>64</td> <td>46</td> <td>38.50%</td>	5 Days to Sell	66	50	32.08%	64	46	38.50%
Tunits Listed		1,226	1,029	19.14%			
1 Units Listed         170         174         -2.30%         1,610         1,791         -10.11%           2 Units Sold         90         99         -9.09%         760         893         -14.89%           3 Sales Volume         \$52,490,400         \$64,059,329         -18.06%         \$465,209,248         \$553,941,440         -16.02%           4 List/Sell Ratio         96.26%         94.91%         96.58%         97.95%         50.20%           5 Days to Sell         73         77         -5.71%         74         58         26.75%           6 Active Listings         877         840         4.40%							
3 Sales Volume         \$52,490,400         \$64,059,329         -18.06%         \$465,209,248         \$553,941,440         -16.02%           4 List/Sell Ratio         96.26%         94.91%         96.58%         97.95%         26.75%           5 Days to Sell         73         77         -5.71%         74         58         26.75%           6 Active Listings         877         840         4.40%         74         58         26.75%           Area = South Okanagan         1 Units Listed         274         246         11.38%         2,209         1,983         11.40%           2 Units Sold         154         150         2.67%         1,263         1,563         -19.19%           3 Sales Volume         \$88,390,678         \$100,256,208         -11.84%         \$829,746,838         \$1,076,932,160         -22.95%           4 List/Sell Ratio         96.70%         95.89%         96.32%         98.36%         29.25%           5 Days to Sell         72         58         23.86%         72         56         29.25%           4 List/Sell Ratio         6         25         -76.00%         126         164         -23.17%           2 Units Sold         44         49         -10.20%         27		170	174	-2.30%	1,610	1,791	-10.11%
4 List/Sell Ratio         96.26%         94.91%         96.58%         97.95%           5 Days to Sell         73         77         -5.71%         74         58         26.75%           6 Active Listings         877         840         4.40%	2 Units Sold	90	99	-9.09%	760	893	-14.89%
5 Days to Sell         73         77         -5.71%         74         58         26.75%           6 Active Listings         877         840         4.40%         74         58         26.75%           Area = South Okanagan         1 Units Listed         274         246         11.38%         2,209         1,983         11.40%           2 Units Sold         154         150         2.67%         1,263         1,563         -19.19%           3 Sales Volume         \$88,390,678         \$100,256,208         -11.84%         \$829,746,838         \$1,076,932,160         -22.95%           4 List/Sell Ratio         96.70%         95.89%         96.32%         98.36%         -22.95%           5 Days to Sell         72         58         23.86%         72         56         29.25%           6 Active Listings         1,710         1,330         28.57%         -76.00%         126         164         -23.17%           2 Units Sold         44         49         -10.20%         279         456         -38.82%           3 Sales Volume         \$15,469,700         \$12,820,555         20.66%         \$84,326,552         \$124,954,262         -32.51%           5 Days to Sell         84	3 Sales Volume	\$52,490,400	\$64,059,329	-18.06%	\$465,209,248	\$553,941,440	-16.02%
Active Listings         877         840         4.40%           Area = South Okanagan         1 Units Listed         274         246         11.38%         2,209         1,983         11.40%           2 Units Sold         154         150         2.67%         1,263         1,563         -19.19%           3 Sales Volume         \$88,390,678         \$100,256,208         -11.84%         \$829,746,838         \$1,076,932,160         -22.95%           4 List/Sell Ratio         96.70%         95.89%         96.32%         98.36%         22.95%           5 Days to Sell         72         58         23.86%         72         56         29.25%           6 Active Listings         1,710         1,330         28.57%         72         56         29.25%           Active Listings         1,710         1,330         28.57%         72         56         29.25%           Active Listings         1,710         1,330         28.57%         72         56         29.25%           Area = South Peace Riv           1 Units Listed         6         25         -76.00%         126         164         -23.17%           2 Units Sold         44         49         -10.20%	4 List/Sell Ratio	96.26%	94.91%		96.58%	97.95%	
Active Listings         877         840         4.40%           Area = South Okanagan         4.40%         4.40%           1 Units Listed         274         246         11.38%         2,209         1,983         11.40%           2 Units Sold         154         150         2.67%         1,263         1,563         -19.19%           3 Sales Volume         \$88,390,678         \$100,256,208         -11.84%         \$829,746,838         \$1,076,932,160         -22.95%           4 List/Sell Ratio         96.70%         95.89%         96.32%         98.36%         22.25%           5 Days to Sell         72         58         23.86%         72         56         29.25%           6 Active Listings         1,710         1,330         28.57%	5 Days to Sell	73	77	-5.71%	74	58	26.75%
Area = South Okanagan           1 Units Listed         274         246         11.38%         2,209         1,983         11.40%           2 Units Sold         154         150         2.67%         1,263         1,563         -19.19%           3 Sales Volume         \$88,390,678         \$100,256,208         -11.84%         \$829,746,838         \$1,076,932,160         -22.95%           4 List/Sell Ratio         96.70%         95.89%         96.32%         98.36%         50.29.25%           5 Days to Sell         72         58         23.86%         72         56         29.25%           6 Active Listings         1,710         1,330         28.57%         72         56         29.25%           Area = South Peace Riv           1 Units Listed         6         25         -76.00%         126         164         -23.17%           2 Units Sold         44         49         -10.20%         279         456         -38.82%           3 Sales Volume         \$15,469,700         \$12,820,555         20.66%         \$84,326,552         \$124,954,262         -32.51%           4 List/Sell Ratio         94.61%         95.46%         95.63%         96.59%           5 Days to Sell	<u> </u>	877	840	4.40%			
1 Units Listed         274         246         11.38%         2,209         1,983         11.40%           2 Units Sold         154         150         2.67%         1,263         1,563         -19.19%           3 Sales Volume         \$88,390,678         \$100,256,208         -11.84%         \$829,746,838         \$1,076,932,160         -22.95%           4 List/Sell Ratio         96.70%         95.89%         96.32%         98.36%         72         56         29.25%           5 Days to Sell         72         58         23.86%         72         56         29.25%           6 Active Listings         1,710         1,330         28.57%         72         56         29.25%           Area = South Peace Riv           1 Units Listed         6         25         -76.00%         126         164         -23.17%           2 Units Sold         44         49         -10.20%         279         456         -38.82%           3 Sales Volume         \$15,469,700         \$12,820,555         20.66%         \$84,326,552         \$124,954,262         -32.51%           4 List/Sell Ratio         94.61%         95.46%         95.63%         96.59%           5 Days to Sell         84							
3 Sales Volume \$88,390,678 \$100,256,208 -11.84% \$829,746,838 \$1,076,932,160 -22.95% 4 List/Sell Ratio 96.70% 95.89% 96.32% 98.36% 5 Days to Sell 72 58 23.86% 72 56 29.25% 6 Active Listings 1,710 1,330 28.57%  Area = South Peace Riv 1 Units Listed 6 25 -76.00% 126 164 -23.17% 2 38.82% 3 Sales Volume \$15,469,700 \$12,820,555 20.66% \$84,326,552 \$124,954,262 -32.51% 4 List/Sell Ratio 94.61% 95.46% 95.63% 96.59% 5 Days to Sell 84 107 -21.14% 99 106 -6.95% 6 Active Listings 490 462 6.06%  Area = Grand Total 1 Units Listed 1,680 1,748 -3.89% 14,596 15,382 -5.11% 2 Units Sold 838 874 -4.12% 6,904 8,657 -20.25% 3 Sales Volume \$568,766,828 \$631,766,318 -9.97% \$4,945,313,506 \$6,567,447,154 -24.70% 4 List/Sell Ratio 96.50% 96.23% 96.68% 99.25% 5 Days to Sell 63 56 11.90% 64 48 33.87%	1 Units Listed	274	246	11.38%	2,209	1,983	11.40%
3 Sales Volume         \$88,390,678         \$100,256,208         -11.84%         \$829,746,838         \$1,076,932,160         -22.95%           4 List/Sell Ratio         96.70%         95.89%         96.32%         98.36%         72         56         29.25%           5 Days to Sell         72         58         23.86%         72         56         29.25%           6 Active Listings         1,710         1,330         28.57%	2 Units Sold	154	150	2.67%	1,263	1,563	-19.19%
5 Days to Sell         72         58         23.86%         72         56         29.25%           6 Active Listings         1,710         1,330         28.57%         72         56         29.25%           Area = South Peace Riv           1 Units Listed         6         25         -76.00%         126         164         -23.17%           2 Units Sold         44         49         -10.20%         279         456         -38.82%           3 Sales Volume         \$15,469,700         \$12,820,555         20.66%         \$84,326,552         \$124,954,262         -32.51%           4 List/Sell Ratio         94.61%         95.46%         95.63%         96.59%           5 Days to Sell         84         107         -21.14%         99         106         -6.95%           6 Active Listings         490         462         6.06%         9         106         -6.95%           Area = Grand Total           1 Units Listed         1,680         1,748         -3.89%         14,596         15,382         -5.11%           2 Units Sold         838         874         -4.12%         6,904         8,657         -20.25%           3 Sales Volume         \$568,766,828		\$88,390,678	\$100,256,208	-11.84%	\$829,746,838	\$1,076,932,160	-22.95%
Area = South Peace Riv           1 Units Listed         6         25         -76.00%         126         164         -23.17%           2 Units Sold         44         49         -10.20%         279         456         -38.82%           3 Sales Volume         \$15,469,700         \$12,820,555         20.66%         \$84,326,552         \$124,954,262         -32.51%           4 List/Sell Ratio         94.61%         95.46%         95.63%         96.59%           5 Days to Sell         84         107         -21.14%         99         106         -6.95%           6 Active Listings         490         462         6.06%	4 List/Sell Ratio	96.70%	95.89%		96.32%	98.36%	
Area = South Peace Riv           1 Units Listed         6         25         -76.00%         126         164         -23.17%           2 Units Sold         44         49         -10.20%         279         456         -38.82%           3 Sales Volume         \$15,469,700         \$12,820,555         20.66%         \$84,326,552         \$124,954,262         -32.51%           4 List/Sell Ratio         94.61%         95.46%         95.63%         96.59%           5 Days to Sell         84         107         -21.14%         99         106         -6.95%           6 Active Listings         490         462         6.06%	5 Days to Sell	72	58	23.86%	72	56	29.25%
1 Units Listed       6       25       -76.00%       126       164       -23.17%         2 Units Sold       44       49       -10.20%       279       456       -38.82%         3 Sales Volume       \$15,469,700       \$12,820,555       20.66%       \$84,326,552       \$124,954,262       -32.51%         4 List/Sell Ratio       94.61%       95.46%       95.63%       96.59%         5 Days to Sell       84       107       -21.14%       99       106       -6.95%         6 Active Listings       490       462       6.06%       99       106       -6.95%         Area = Grand Total         1 Units Listed       1,680       1,748       -3.89%       14,596       15,382       -5.11%         2 Units Sold       838       874       -4.12%       6,904       8,657       -20.25%         3 Sales Volume       \$568,766,828       \$631,766,318       -9.97%       \$4,945,313,506       \$6,567,447,154       -24.70%         4 List/Sell Ratio       96.50%       96.23%       96.68%       99.25%         5 Days to Sell       63       56       11.90%       64       48       33.87%	6 Active Listings	1,710	1,330	28.57%			
2 Units Sold         44         49         -10.20%         279         456         -38.82%           3 Sales Volume         \$15,469,700         \$12,820,555         20.66%         \$84,326,552         \$124,954,262         -32.51%           4 List/Sell Ratio         94.61%         95.46%         95.63%         96.59%           5 Days to Sell         84         107         -21.14%         99         106         -6.95%           6 Active Listings         490         462         6.06%         99         106         -6.95%           Area = Grand Total         1 Units Listed         1,680         1,748         -3.89%         14,596         15,382         -5.11%           2 Units Sold         838         874         -4.12%         6,904         8,657         -20.25%           3 Sales Volume         \$568,766,828         \$631,766,318         -9.97%         \$4,945,313,506         \$6,567,447,154         -24.70%           4 List/Sell Ratio         96.50%         96.23%         96.68%         99.25%           5 Days to Sell         63         56         11.90%         64         48         33.87%	Area = South Peace Riv						
3 Sales Volume \$15,469,700 \$12,820,555 20.66% \$84,326,552 \$124,954,262 -32.51% 4 List/Sell Ratio 94.61% 95.46% 95.63% 96.59% 5 Days to Sell 84 107 -21.14% 99 106 -6.95% 6 Active Listings 490 462 6.06%	1 Units Listed	6	25	-76.00%	126	164	-23.17%
4 List/Sell Ratio         94.61%         95.46%         95.63%         96.59%           5 Days to Sell         84         107         -21.14%         99         106         -6.95%           6 Active Listings         490         462         6.06%         -6.06%         -6.95%           Area = Grand Total           1 Units Listed         1,680         1,748         -3.89%         14,596         15,382         -5.11%           2 Units Sold         838         874         -4.12%         6,904         8,657         -20.25%           3 Sales Volume         \$568,766,828         \$631,766,318         -9.97%         \$4,945,313,506         \$6,567,447,154         -24.70%           4 List/Sell Ratio         96.50%         96.23%         96.68%         99.25%           5 Days to Sell         63         56         11.90%         64         48         33.87%	2 Units Sold	44	49	-10.20%	279	456	-38.82%
4 List/Sell Ratio         94.61%         95.46%         95.63%         96.59%           5 Days to Sell         84         107         -21.14%         99         106         -6.95%           6 Active Listings         490         462         6.06%	3 Sales Volume	\$15,469,700	\$12,820,555	20.66%	\$84,326,552	\$124,954,262	-32.51%
5 Days to Sell         84         107         -21.14%         99         106         -6.95%           6 Active Listings         490         462         6.06%         99         106         -6.95%           Area = Grand Total           1 Units Listed         1,680         1,748         -3.89%         14,596         15,382         -5.11%           2 Units Sold         838         874         -4.12%         6,904         8,657         -20.25%           3 Sales Volume         \$568,766,828         \$631,766,318         -9.97%         \$4,945,313,506         \$6,567,447,154         -24.70%           4 List/Sell Ratio         96.50%         96.23%         96.68%         99.25%           5 Days to Sell         63         56         11.90%         64         48         33.87%		94.61%	95.46%		95.63%	96.59%	
6 Active Listings         490         462         6.06%           Area = Grand Total           1 Units Listed         1,680         1,748         -3.89%         14,596         15,382         -5.11%           2 Units Sold         838         874         -4.12%         6,904         8,657         -20.25%           3 Sales Volume         \$568,766,828         \$631,766,318         -9.97%         \$4,945,313,506         \$6,567,447,154         -24.70%           4 List/Sell Ratio         96.50%         96.23%         96.68%         99.25%           5 Days to Sell         63         56         11.90%         64         48         33.87%		84	107	-21.14%	99	106	-6.95%
1 Units Listed     1,680     1,748     -3.89%     14,596     15,382     -5.11%       2 Units Sold     838     874     -4.12%     6,904     8,657     -20.25%       3 Sales Volume     \$568,766,828     \$631,766,318     -9.97%     \$4,945,313,506     \$6,567,447,154     -24.70%       4 List/Sell Ratio     96.50%     96.23%     96.68%     99.25%       5 Days to Sell     63     56     11.90%     64     48     33.87%		490	462	6.06%			
1 Units Listed     1,680     1,748     -3.89%     14,596     15,382     -5.11%       2 Units Sold     838     874     -4.12%     6,904     8,657     -20.25%       3 Sales Volume     \$568,766,828     \$631,766,318     -9.97%     \$4,945,313,506     \$6,567,447,154     -24.70%       4 List/Sell Ratio     96.50%     96.23%     96.68%     99.25%       5 Days to Sell     63     56     11.90%     64     48     33.87%	Area = Grand Total						
2 Units Sold       838       874       -4.12%       6,904       8,657       -20.25%         3 Sales Volume       \$568,766,828       \$631,766,318       -9.97%       \$4,945,313,506       \$6,567,447,154       -24.70%         4 List/Sell Ratio       96.50%       96.23%       96.68%       99.25%         5 Days to Sell       63       56       11.90%       64       48       33.87%		1,680	1,748	-3.89%	14,596	15,382	-5.11%
3 Sales Volume \$568,766,828 \$631,766,318 -9.97% \$4,945,313,506 \$6,567,447,154 -24.70% 4 List/Sell Ratio 96.50% 96.23% 96.68% 99.25% 5 Days to Sell 63 56 11.90% 64 48 33.87%			874		6,904	8,657	-20.25%
4 List/Sell Ratio 96.50% 96.23% 96.68% 99.25% 5 Days to Sell 63 56 11.90% 64 48 33.87%		\$568,766,828	\$631,766,318		\$4,945,313,506	\$6,567,447,154	-24.70%
5 Days to Sell 63 56 11.90% 64 48 33.87%			96.23%		96.68%	99.25%	
,		63	56	11.90%	64	48	33.87%
		7,351	6,384	15.15%			

North Okanagan Statistics -- August 2023

# **Quick Summary Part 1**

#### Residential

Description	Total Units Sold	Total Sales Volume	Total Units Sold	Total Sales Volume
This Month	167	\$107,577,388	65	\$49,001,575
Last Month	167	\$124,043,280	74	\$64,770,151
This Month Last Year	150	\$104,430,399	69	\$53,076,500
Description	Total Listings Taken	Inventory		
This Month	224	1 226		
TITIS MOTILIT	321	1,226		
Last Month	329	1,226 1,227		

## **Quick Summary Part 2**

Condo/Apt		
Sales	17	
New Listings	15	
Current Inventory	51	
Sell/Inv. Ratio	33.33%	
Days to Sell	51	
Average Price	\$337,088	
Median Price	\$348,000	
Condo/Townhouse		
Sales	30	
New Listings	36	
Current Inventory	86	
Sell/Inv. Ratio	34.88%	
Days to Sell	49	
Average Price	\$509,877	
Median Price	\$482,500	
Lots		
Sales	10	
New Listings	32	
Current Inventory	217	
Sell/Inv. Ratio	4.61%	
Days to Sell	64	
Average Price	\$496,700	
Median Price	\$339,500	
Residential		
Sales	65	
New Listings	142	
Current Inventory	393	
Sell/Inv. Ratio	16.54%	
Days to Sell	63	
Average Price	\$753,870	
Median Price	\$720,000	
Ratio of Sales vs Inventory	20.93%	

North Okanagan Statistics -- August 2023

## **Comparative Activity -- Listing Information**

								Inventory	
Description	Cur Mo	Lst Yr Mo	Incr/Decr%	Cur YTD	Lst YTD	Incr/Decr%	Cur Mo	Lst Yr Mo	Incr/Decr%
Zone = North Okan	agan								
Acreage/House	37	45	-17.78%	282	302	-6.62	160	125	28.00
Duplex	13	5	160.00%	104	102	1.96	41	37	10.81
Mobile Home	11	16	-31.25%	121	98	23.47	39	25	56.00
Recreational	2	4	-50.00%	24	24	0.00	14	14	0.00
Residential	142	130	9.23%	1,076	1,210	-11.07	393	349	12.61
Residential WF	4	5	-20.00%	37	40	-7.50	26	24	8.33
3/4-Plex	2	2	0.00%	6	8	-25.00	4	4	0.00
Apartment	15	21	-28.57%	168	222	-24.32	51	49	4.08
Townhouse	36	44	-18.18%	310	331	-6.34	86	79	8.86
RES TOTAL	262	272.00	-3.68%	2,128	2,337	-8.94%	814	706	15.30
FARMS	2	10	-80.00%	42	46	-8.70	32	34	-5.88
MULTIFAMILY	1	3	-66.67%	11	12	-8.33	19	9	111.11
Acreage	11	11	0.00%	58	66	-12.12	53	43	23.26
Acreage WF	0	0	0.00%	9	4	125.00	6	3	100.00
Lots	20	26	-23.08%	200	197	1.52	152	92	65.22
Lots WF	1	1	0.00%	9	7	28.57	6	5	20.00
LOTS TOTAL	32	38.00	-15.79%	276	274	0.73%	217	143	51.75
Business	5	5	0.00%	28	28	0.00	23	18	27.78
Commercial	18	6	200.00%	111	111	0.00	76	76	0.00
Land	1	5	-80.00%	40	42	-4.76	45	43	4.65
COMM TOTAL	24	16.00	50.00%	179	181	-1.10%	144	137	5.11
GRAND TOTAL	321	339	-5.31%	2,636	2,850	-7.51%	1,226	1,029	19.14

## **Comparative Activity -- Sales Information (Month)**

		<b>Unit Sales</b>		S	ales Volume		List/Sa	le Ratio
Description	Cur Mo	Lst Yr Mo	Incr/Decr%	Cur Mo	Lst Yr Mo	Incr/Decr%	Cur Mo	Lst Yr Mo
Zone = North Okanagan								
Acreage/House	14	14	0.00%	\$14,616,300	\$16,438,500	-11.08%	94.55%	92.90%
Duplex	6	6	0.00%	\$3,364,590	\$3,826,000	-12.06%	98.21%	97.25%
Mobile Home	9	3	200.00%	\$2,864,900	\$1,123,900	154.91%	95.41%	99.13%
Recreational	1	1	0.00%	\$339,500	\$85,000	299.41%	100.00%	95.51%
Residential	65	69	-5.80%	\$49,001,575	\$53,076,500	-7.68%	96.87%	96.95%
Residential WF	3	2	50.00%	\$5,505,000	\$2,551,250	115.78%	83.57%	91.12%
3/4-Plex	0	1	-100.00%	\$0	\$1,674,500	-100.00%	0.00%	96.51%
Apartment	17	17	0.00%	\$5,730,500	\$4,534,400	26.38%	97.55%	97.10%
Townhouse	30	29	3.45%	\$15,296,300	\$15,022,350	1.82%	97.80%	97.46%
RES TOTAL	145	142	2.11%	\$96,718,665	\$98,332,400	-1.64%	95.84%	96.20%
FARMS	2	1	100.00%	\$2,125,000	\$739,000	187.55%	89.67%	100.00%
MULTIFAMILY	0	0	0.00%	\$0	\$0	0.00%	0.00%	0.00%
Acreage	6	0	0.00%	\$3,929,000	\$0	0.00%	92.08%	0.00%
Acreage WF	0	0	0.00%	\$0	\$0	0.00%	0.00%	0.00%
Lots	4	4	0.00%	\$1,038,000	\$1,674,000	-37.99%	95.40%	84.46%
Lots WF	0	1	-100.00%	\$0	\$749,999	-100.00%	0.00%	93.87%
LOTS TOTAL	10	5	100.00%	\$4,967,000	\$2,423,999	104.91%	92.76%	87.16%
Business	2	0	0.00%	\$175,000	\$0	0.00%	77.81%	0.00%
Commercial	7	2	250.00%	\$2,641,723	\$2,935,000	-9.99%	96.78%	99.69%
Land	1	0	0.00%	\$950,000	\$0	0.00%	86.36%	0.00%
COMM TOTAL	10	2	400.00%	\$3,766,723	\$2,935,000	28.34%	92.90%	99.69%
GRAND TOTAL	167	150	11.33%	\$107,577,388	\$104,430,399	3.01%	95.46%	96.09%

## **Comparative Activity -- Sales Information (YTD)**

		<b>Unit Sales</b>		;	Sales Volume		List/Sal	e Ratio
Description	Cur YTD	Lst YTD	Incr/Decr%	Cur YTD	Lst YTD	Incr/Decr%	Cur YTD	Lst YTD
Zone = North Okanag	gan							
Acreage/House	92	134	-31.34%	\$107,383,998	\$164,413,533	-34.69%	94.78%	96.34%
Duplex	41	48	-14.58%	\$29,494,635	\$40,959,300	-27.99%	97.16%	100.62%
Mobile Home	82	74	10.81%	\$23,558,384	\$20,980,023	12.29%	96.32%	99.04%
Recreational	7	11	-36.36%	\$1,549,200	\$1,415,100	9.48%	97.24%	94.60%
Residential	553	721	-23.30%	\$440,361,296	\$588,440,898	-25.16%	97.61%	100.51%
Residential WF	14	12	16.67%	\$28,880,000	\$21,605,150	33.67%	92.82%	94.37%
3/4-Plex	2	2	0.00%	\$1,980,000	\$2,669,500	-25.83%	96.59%	97.61%
Apartment	113	174	-35.06%	\$38,156,675	\$58,733,827	-35.03%	97.52%	100.09%
Townhouse	212	245	-13.47%	\$107,006,311	\$125,244,582	-14.56%	97.76%	101.85%
RES TOTAL	1,116	1,421	-21.46%	\$778,370,498	\$1,024,461,913	-24.02%	96.98%	99.77%
FARMS	6	4	50.00%	\$9,875,000	\$8,772,000	12.57%	94.74%	93.25%
MULTIFAMILY	0	3	-100.00%	\$0	\$5,648,000	-100.00%	0.00%	97.38%
Acreage	18	29	-37.93%	\$14,090,500	\$16,100,700	-12.49%	91.32%	97.87%
Acreage WF	3	3	0.00%	\$1,573,000	\$3,010,000	-47.74%	97.10%	92.08%
Lots	47	105	-55.24%	\$12,351,999	\$40,878,651	-69.78%	94.95%	96.29%
Lots WF	1	3	-66.67%	\$1,500,000	\$3,229,999	-53.56%	94.58%	98.09%
LOTS TOTAL	69	140	-50.71%	\$29,515,499	\$63,219,350	-53.31%	93.27%	96.57%
Business	7	9	-22.22%	\$1,009,005	\$6,177,000	-83.67%	88.36%	88.91%
Commercial	42	45	-6.67%	\$15,399,071	\$28,971,557	-46.85%	94.72%	96.51%
Land	3	5	-40.00%	\$2,190,000	\$5,267,500	-58.42%	88.56%	89.79%
COMM TOTAL	52	59	-11.86%	\$18,598,076	\$40,416,057	-53.98%	93.59%	94.36%
GRAND TOTAL	1,243	1,627	-23.60%	\$836,359,073	\$1,142,517,320	-26.80%	96.74%	99.32%

North Okanagan Statistics -- August 2023

## Average/Median price, Days to Sell (Month)

	A	verage Price		r	Median Price			Days to Sell	
Description	Cur Mo	Lst Yr Mo	Incr/Decr%	Cur Mo	Lst Yr Mo	Incr/Decr%	Cur Mo	Lst Yr Mo	Incr/Decr%
Zone = North O	kanagan								
Acreage/House	\$1,044,021	\$1,174,179	-11.08%	\$827,500	\$1,147,000	-27.86%	76	84	-9.38%
Duplex	\$560,765	\$637,667	-12.06%	\$530,000	\$602,500	-12.03%	29	34	-14.56%
Mobile Home	\$318,322	\$374,633	-15.03%	\$350,000	\$399,000	-12.28%	54	34	57.93%
Recreational	\$339,500	\$85,000	299.41%	\$339,500	\$85,000	299.41%	114	36	216.67%
Residential	\$753,870	\$769,225	-2.00%	\$720,000	\$725,000	-0.69%	63	51	21.99%
Residential WF	\$1,835,000	\$1,275,625	43.85%	\$1,870,000	\$1,275,625	46.59%	120	26	369.28%
3/4-Plex		\$1,674,500			\$1,674,500			64	
Apartment	\$337,088	\$266,729	26.38%	\$348,000	\$273,000	27.47%	51	43	17.57%
Townhouse	\$509,877	\$518,012	-1.57%	\$482,500	\$485,000	-0.52%	49	39	25.67%
RES TOTAL	\$667,025	\$692,482	-3.68%	\$595,000	\$610,000	-2.46%	59	50	19.66%
FARMS	\$1,062,500	\$739,000	43.78%	\$1,062,500	\$739,000	43.78%	86	1	8,450.00%
MULTIFAMILY									
Acreage	\$654,833			\$640,000			69		
Acreage WF									
Lots	\$259,500	\$418,500	-37.99%	\$249,500	\$327,000	-23.70%	58	55	5.02%
Lots WF		\$749,999			\$749,999			11	
LOTS TOTAL	\$496,700	\$484,800	2.45%	\$339,500	\$329,000	3.19%	64	46	39.78%
Business	\$87,500			\$87,500			179		
Commercial	\$377,389	\$1,467,500	-74.28%	\$1,000	\$1,467,500	-99.93%	156	113	37.80%
Land	\$950,000			\$950,000			161		
COMM TOTAL	\$376,672	\$1,467,500	-74.33%	\$87,500	\$1,467,500	-94.04%	161	113	42.30%
GRAND TOTAL	\$644,176	\$696,203	-7.47%	\$574,900	\$610,000	-5.75%	66	50	32.08%

North Okanagan Statistics -- August 2023

#### Average/Median price, Days to Sell (YTD)

	Δ	verage Price		N	Median Price			Days to Sell	
Description	Cur YTD	Lst YTD	Incr/Decr%	Cur YTD	Lst YTD	Incr/Decr%	Cur YTD	Lst YTD	Incr/Decr%
Zone = North C	)kanagan								
Acreage/House	\$1,167,217	\$1,226,967	-4.87%	\$1,112,500	\$1,112,500	0.00%	79	67	17.46%
Duplex	\$719,381	\$853,319	-15.70%	\$664,545	\$767,500	-13.41%	58	39	46.82%
Mobile Home	\$287,297	\$283,514	1.33%	\$263,375	\$274,950	-4.21%	67	40	66.20%
Recreational	\$221,314	\$128,645	72.03%	\$178,800	\$135,100	32.35%	79	45	77.35%
Residential	\$796,313	\$816,145	-2.43%	\$735,000	\$740,500	-0.74%	54	32	66.80%
Residential WF	\$2,062,857	\$1,800,429	14.58%	\$1,972,500	\$1,787,500	10.35%	79	62	28.22%
3/4-Plex	\$990,000	\$1,334,750	-25.83%	\$990,000	\$1,334,750	-25.83%	92	91	1.10%
Apartment	\$337,670	\$337,551	0.04%	\$300,900	\$310,000	-2.94%	57	36	59.39%
Townhouse	\$504,747	\$511,202	-1.26%	\$481,500	\$525,000	-8.29%	57	28	99.48%
RES TOTAL	\$697,465	\$720,944	-3.26%	\$625,000	\$635,000	-1.57%	59	37	60.47%
FARMS	\$1,645,833	\$2,193,000	-24.95%	\$1,312,500	\$1,474,500	-10.99%	62	68	-9.40%
MULTIFAMILY		\$1,882,667			\$1,668,000			300	
Acreage	\$782,806	\$555,197	41.00%	\$593,750	\$449,900	31.97%	115	153	-25.08%
Acreage WF	\$524,333	\$1,003,333	-47.74%	\$595,000	\$875,000	-32.00%	67	227	-70.29%
Lots	\$262,808	\$389,320	-32.50%	\$235,000	\$325,000	-27.69%	104	80	30.18%
Lots WF	\$1,500,000	\$1,076,666	39.32%	\$1,500,000	\$1,230,000	21.95%	50	52	-3.23%
LOTS TOTAL	\$427,761	\$451,567	-5.27%	\$320,000	\$356,975	-10.36%	104	97	6.96%
Business	\$144,144	\$686,333	-79.00%	\$120,000	\$430,000	-72.09%	155	248	-37.36%
Commercial	\$366,645	\$643,812	-43.05%	\$363	\$199,900	-99.82%	111	115	-3.10%
Land	\$730,000	\$1,053,500	-30.71%	\$840,000	\$665,000	26.32%	145	139	4.56%
COMM TOTAL	\$357,655	\$685,018	-47.79%	\$58,503	\$399,000	-85.34%	119	137	-13.11%
GRAND TOTAL	\$672,855	\$702,223	-4.18%	\$600,000	\$615,000	-2.44%	64	46	38.50%

# Shuswap / Revelstoke Monthly Statistics August 2023

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#### **Zone Totals**

Note   Central Okanaga   1 Units Listed   909   964   -5.71%   8.015   8.504   -6.74%   2 Units Sold   383   426   -10.09%   3.359   4.118   -18.43%   3.58les Volume   \$304.838.663   \$350.199.827   -12.95%   \$2.729.671.796   \$3.669.101.792   -25.60%   4.118   Elementary   Elementary   1.280%   96.81%   99.87%   5.09%   5.09%   5.00%   96.85%   96.85%   5.09%   5.00%   5	Description	CM This Year	CM Last Year	Increase	This YTD	Last YTD	Increase
2 Units Sold   383   426   -10.09%   3.359   4.118   -18.43%   3 Sales Volume   \$304,836,663   \$350,199,827   -12.95%   \$2,729,671,796   \$3,669,101,972   -25.60%   4 ListSell Ratio   96.66%   96.65%   96.85%   96.81%   96.85%	Area = Central Okanaga						
Sales Volume	1 Units Listed	909	964		8,015	8,594	-6.74%
A List/Sell Ratio   96.96%   96.65%   96.81%   99.78%   5 Days to Sell   52   46   12.80%   56   36   52.35%   5 Active Listings   3.048   2,723   11.94%	2 Units Sold	383	426			4,118	-18.43%
5 Days to Sell 6 Active Listings         52         46         12.80%         56         36         52.35%           Area = North Okanagan         1         1         1         33         5.31%         2.636         2.850         -7.51%           2 Units Sold         167         150         11.33%         1.243         1.627         -23.60%           3 Sales Volume         \$107,577,388         \$104,430,399         3.01%         \$836,359,073         \$1,142,517,320         -26.80%           4 List/Sell Ratio         95.46%         96.09%         96.74%         99.32%         5 Days to Sell         66         50         32.08%         64         46         38.50%           5 Days to Sell         66         50         32.08%         64         46         38.50%           6 Active Listings         1,226         1,029         19.14%         1.610         1,791         -10.11%           2 Units Sold         90         99         9.09%         760         893         -14.89%           3 Sales Volume         \$52,490,400         \$64,059,329         -18.06%         \$465,209,248         \$553,941,440         -16.02%           4 Lis/Sell Ratio         96.26%         94.91%         96.58%         97.	3 Sales Volume	\$304,838,663	\$350,199,827	-12.95%	\$2,729,671,796	\$3,669,101,972	-25.60%
Active Listings         3,048         2,723         11,94%           Area = North Okanagan         1 Units Listed         321         339         5,31%         2,636         2,650         -7,51%           3 Sales Volume         \$107,577,388         \$104,430,399         3,01%         \$836,359,073         \$1,142,517,320         -28,60%           4 List/Sell Ratio         95,46%         96,09%         96,74%         99,32%         50,40%         50,40%         96,74%         99,32%         50,40%         50,40%         46         38,50%         6,40%         46         38,50%         6,60%         6,60%         96,74%         99,32%         50,60%         6,60%         6,60%         90,90%         96,74%         99,32%         50,60%         6,60%         6,60%         70,90%         70,60%         6,60%         70,90%         70,60%	4 List/Sell Ratio	96.96%	96.65%		96.81%	99.78%	
Third	5 Days to Sell	52	46	12.80%	56	36	52.35%
1 Units Listed   321   339   5.31%   2.636   2.850   7.751%   2 Units Sold   167   150   11.33%   1.243   1.627   2.360%   3 Sales Volume   \$107,577,388   \$104,430,399   3.01%   \$836,359,073   \$1,142,517,320   -26.80%   4 List/Sell Ratio   95.46%   96.09%   96.74%   99.32%   5 Days to Sell   66   50   32.08%   64   46   38.50%   6 Active Listings   1.226   1.029   19.14%	6 Active Listings	3,048	2,723	11.94%			
2 Units Sold	Area = North Okanagan						
3 Sales Volume         \$107,577,388         \$104,430,399         3.01%         \$836,359,073         \$1,142,517,320         -26.80%           4 List/Sell Ratio         95.46%         96.09%         20.09%         96.74%         99.32%         -26.80%           5 Days to Sell         66         50         32.08%         64         46         38.50%           6 Active Listings         1,226         1,029         19.14%	1 Units Listed	321	339	-5.31%	2,636	2,850	-7.51%
4 List/Sell Ratio         95.46%         96.09%         96.74%         99.32%           5 Days to Sell         66         50         32.08%         64         46         38.50%           6 Active Listings         1.226         1.029         19.14%	2 Units Sold	167	150	11.33%	1,243	1,627	-23.60%
5 Days to Sell 6 Active Listings         6 Active Listings         1,226         1,029         19,14%         6 Active Listings         4 46         38,50% abs. 6 Active Listings         1,226         1,029         19,14%         6 Active Listings         38,50% abs. 6 Active Listings         1,020         19,14%         6 Active Listings         3,00% abs. 6 Active Listings         1,00% abs. 6	3 Sales Volume	\$107,577,388	\$104,430,399	3.01%	\$836,359,073	\$1,142,517,320	-26.80%
Active Listings         1,226         1,029         19.14%           Area = Shuswap / Revel         1         1 Units Listed         170         174         -2.30%         1,610         1,791         -10.11%           2 Units Sold         90         99         -9.09%         760         893         -14.89%           3 Sales Volume         \$52,490,400         \$64,059,329         -18.06%         \$465,209,248         \$553,941,440         -16.02%           4 List/Sell Ratio         96.26%         94.91%         96.58%         97.95%           5 Days to Sell         73         77         -5.71%         74         58         26.75%           6 Active Listings         877         840         4.40%	4 List/Sell Ratio	95.46%	96.09%		96.74%	99.32%	
Active Listings         1,226         1,029         19.14%           Area = Shuswap / Revel         1         1 Units Listed         170         174         -2.30%         1,610         1,791         -10.11%           2 Units Sold         90         99         -9.09%         760         893         -14.89%           3 Sales Volume         \$52,490,400         \$64,059,329         -18.06%         \$465,209,248         \$553,941,440         -16.02%           4 List/Sell Ratio         96.26%         94.91%         96.58%         97.95%         50.26,75%           5 Days to Sell         73         77         840         4.40%         74         58         26.75%           6 Active Listings         877         840         4.40%         74         58         26.75%           Area = South Okanagan         1         10nits Listed         274         246         11.38%         2,209         1,983         11.40%           2 Units Sold         154         150         2.67%         1,263         1,563         -19.19%           3 Sales Volume         \$88,390,678         \$100,256,208         -11.84%         \$829,746,838         \$1,076,932,160         -22.95%           4 List/Sell Ratio         96.70% <td>5 Days to Sell</td> <td>66</td> <td>50</td> <td>32.08%</td> <td>64</td> <td>46</td> <td>38.50%</td>	5 Days to Sell	66	50	32.08%	64	46	38.50%
Tunits Listed		1,226	1,029	19.14%			
1 Units Listed         170         174         -2.30%         1,610         1,791         -10.11%           2 Units Sold         90         99         -9.09%         760         893         -14.89%           3 Sales Volume         \$52,490,400         \$64,059,329         -18.06%         \$465,209,248         \$553,941,440         -16.02%           4 List/Sell Ratio         96.26%         94.91%         96.58%         97.95%         50.20%           5 Days to Sell         73         77         -5.71%         74         58         26.75%           6 Active Listings         877         840         4.40%							
3 Sales Volume         \$52,490,400         \$64,059,329         -18.06%         \$465,209,248         \$553,941,440         -16.02%           4 List/Sell Ratio         96.26%         94.91%         96.58%         97.95%         26.75%           5 Days to Sell         73         77         -5.71%         74         58         26.75%           6 Active Listings         877         840         4.40%         74         58         26.75%           Area = South Okanagan         1 Units Listed         274         246         11.38%         2,209         1,983         11.40%           2 Units Sold         154         150         2.67%         1,263         1,563         -19.19%           3 Sales Volume         \$88,390,678         \$100,256,208         -11.84%         \$829,746,838         \$1,076,932,160         -22.95%           4 List/Sell Ratio         96.70%         95.89%         96.32%         98.36%         29.25%           5 Days to Sell         72         58         23.86%         72         56         29.25%           4 List/Sell Ratio         6         25         -76.00%         126         164         -23.17%           2 Units Sold         44         49         -10.20%         27		170	174	-2.30%	1,610	1,791	-10.11%
4 List/Sell Ratio         96.26%         94.91%         96.58%         97.95%           5 Days to Sell         73         77         -5.71%         74         58         26.75%           6 Active Listings         877         840         4.40%	2 Units Sold	90	99	-9.09%	760	893	-14.89%
5 Days to Sell         73         77         -5.71%         74         58         26.75%           6 Active Listings         877         840         4.40%         74         58         26.75%           Area = South Okanagan         1 Units Listed         274         246         11.38%         2,209         1,983         11.40%           2 Units Sold         154         150         2.67%         1,263         1,563         -19.19%           3 Sales Volume         \$88,390,678         \$100,256,208         -11.84%         \$829,746,838         \$1,076,932,160         -22.95%           4 List/Sell Ratio         96.70%         95.89%         96.32%         98.36%         -22.95%           5 Days to Sell         72         58         23.86%         72         56         29.25%           6 Active Listings         1,710         1,330         28.57%         -76.00%         126         164         -23.17%           2 Units Sold         44         49         -10.20%         279         456         -38.82%           3 Sales Volume         \$15,469,700         \$12,820,555         20.66%         \$84,326,552         \$124,954,262         -32.51%           5 Days to Sell         84	3 Sales Volume	\$52,490,400	\$64,059,329	-18.06%	\$465,209,248	\$553,941,440	-16.02%
Active Listings         877         840         4.40%           Area = South Okanagan         1 Units Listed         274         246         11.38%         2,209         1,983         11.40%           2 Units Sold         154         150         2.67%         1,263         1,563         -19.19%           3 Sales Volume         \$88,390,678         \$100,256,208         -11.84%         \$829,746,838         \$1,076,932,160         -22.95%           4 List/Sell Ratio         96.70%         95.89%         96.32%         98.36%         22.95%           5 Days to Sell         72         58         23.86%         72         56         29.25%           6 Active Listings         1,710         1,330         28.57%         72         56         29.25%           Active Listings         1,710         1,330         28.57%         72         56         29.25%           Active Listings         1,710         1,330         28.57%         72         56         29.25%           Area = South Peace Riv           1 Units Listed         6         25         -76.00%         126         164         -23.17%           2 Units Sold         44         49         -10.20%	4 List/Sell Ratio	96.26%	94.91%		96.58%	97.95%	
Active Listings         877         840         4.40%           Area = South Okanagan         4.40%         4.40%           1 Units Listed         274         246         11.38%         2,209         1,983         11.40%           2 Units Sold         154         150         2.67%         1,263         1,563         -19.19%           3 Sales Volume         \$88,390,678         \$100,256,208         -11.84%         \$829,746,838         \$1,076,932,160         -22.95%           4 List/Sell Ratio         96.70%         95.89%         96.32%         98.36%         22.25%           5 Days to Sell         72         58         23.86%         72         56         29.25%           6 Active Listings         1,710         1,330         28.57%	5 Days to Sell	73	77	-5.71%	74	58	26.75%
Area = South Okanagan           1 Units Listed         274         246         11.38%         2,209         1,983         11.40%           2 Units Sold         154         150         2.67%         1,263         1,563         -19.19%           3 Sales Volume         \$88,390,678         \$100,256,208         -11.84%         \$829,746,838         \$1,076,932,160         -22.95%           4 List/Sell Ratio         96.70%         95.89%         96.32%         98.36%         50.29.25%           5 Days to Sell         72         58         23.86%         72         56         29.25%           6 Active Listings         1,710         1,330         28.57%         72         56         29.25%           Area = South Peace Riv           1 Units Listed         6         25         -76.00%         126         164         -23.17%           2 Units Sold         44         49         -10.20%         279         456         -38.82%           3 Sales Volume         \$15,469,700         \$12,820,555         20.66%         \$84,326,552         \$124,954,262         -32.51%           4 List/Sell Ratio         94.61%         95.46%         95.63%         96.59%           5 Days to Sell	<u> </u>	877	840	4.40%			
1 Units Listed         274         246         11.38%         2,209         1,983         11.40%           2 Units Sold         154         150         2.67%         1,263         1,563         -19.19%           3 Sales Volume         \$88,390,678         \$100,256,208         -11.84%         \$829,746,838         \$1,076,932,160         -22.95%           4 List/Sell Ratio         96.70%         95.89%         96.32%         98.36%         72         56         29.25%           5 Days to Sell         72         58         23.86%         72         56         29.25%           6 Active Listings         1,710         1,330         28.57%         72         56         29.25%           Area = South Peace Riv           1 Units Listed         6         25         -76.00%         126         164         -23.17%           2 Units Sold         44         49         -10.20%         279         456         -38.82%           3 Sales Volume         \$15,469,700         \$12,820,555         20.66%         \$84,326,552         \$124,954,262         -32.51%           4 List/Sell Ratio         94.61%         95.46%         95.63%         96.59%           5 Days to Sell         84							
3 Sales Volume \$88,390,678 \$100,256,208 -11.84% \$829,746,838 \$1,076,932,160 -22.95% 4 List/Sell Ratio 96.70% 95.89% 96.32% 98.36% 5 Days to Sell 72 58 23.86% 72 56 29.25% 6 Active Listings 1,710 1,330 28.57%  Area = South Peace Riv 1 Units Listed 6 25 -76.00% 126 164 -23.17% 2 38.82% 3 Sales Volume \$15,469,700 \$12,820,555 20.66% \$84,326,552 \$124,954,262 -32.51% 4 List/Sell Ratio 94.61% 95.46% 95.63% 96.59% 5 Days to Sell 84 107 -21.14% 99 106 -6.95% 6 Active Listings 490 462 6.06%  Area = Grand Total 1 Units Listed 1,680 1,748 -3.89% 14,596 15,382 -5.11% 2 Units Sold 838 874 -4.12% 6,904 8,657 -20.25% 3 Sales Volume \$568,766,828 \$631,766,318 -9.97% \$4,945,313,506 \$6,567,447,154 -24.70% 4 List/Sell Ratio 96.50% 96.23% 96.68% 99.25% 5 Days to Sell 63 56 11.90% 64 48 33.87%	1 Units Listed	274	246	11.38%	2,209	1,983	11.40%
3 Sales Volume         \$88,390,678         \$100,256,208         -11.84%         \$829,746,838         \$1,076,932,160         -22.95%           4 List/Sell Ratio         96.70%         95.89%         96.32%         98.36%         72         56         29.25%           5 Days to Sell         72         58         23.86%         72         56         29.25%           6 Active Listings         1,710         1,330         28.57%	2 Units Sold	154	150	2.67%	1,263	1,563	-19.19%
5 Days to Sell         72         58         23.86%         72         56         29.25%           6 Active Listings         1,710         1,330         28.57%         72         56         29.25%           Area = South Peace Riv           1 Units Listed         6         25         -76.00%         126         164         -23.17%           2 Units Sold         44         49         -10.20%         279         456         -38.82%           3 Sales Volume         \$15,469,700         \$12,820,555         20.66%         \$84,326,552         \$124,954,262         -32.51%           4 List/Sell Ratio         94.61%         95.46%         95.63%         96.59%           5 Days to Sell         84         107         -21.14%         99         106         -6.95%           6 Active Listings         490         462         6.06%         9         106         -6.95%           Area = Grand Total           1 Units Listed         1,680         1,748         -3.89%         14,596         15,382         -5.11%           2 Units Sold         838         874         -4.12%         6,904         8,657         -20.25%           3 Sales Volume         \$568,766,828		\$88,390,678	\$100,256,208	-11.84%	\$829,746,838	\$1,076,932,160	-22.95%
Area = South Peace Riv           1 Units Listed         6         25         -76.00%         126         164         -23.17%           2 Units Sold         44         49         -10.20%         279         456         -38.82%           3 Sales Volume         \$15,469,700         \$12,820,555         20.66%         \$84,326,552         \$124,954,262         -32.51%           4 List/Sell Ratio         94.61%         95.46%         95.63%         96.59%           5 Days to Sell         84         107         -21.14%         99         106         -6.95%           6 Active Listings         490         462         6.06%	4 List/Sell Ratio	96.70%	95.89%		96.32%	98.36%	
Area = South Peace Riv           1 Units Listed         6         25         -76.00%         126         164         -23.17%           2 Units Sold         44         49         -10.20%         279         456         -38.82%           3 Sales Volume         \$15,469,700         \$12,820,555         20.66%         \$84,326,552         \$124,954,262         -32.51%           4 List/Sell Ratio         94.61%         95.46%         95.63%         96.59%           5 Days to Sell         84         107         -21.14%         99         106         -6.95%           6 Active Listings         490         462         6.06%	5 Days to Sell	72	58	23.86%	72	56	29.25%
1 Units Listed       6       25       -76.00%       126       164       -23.17%         2 Units Sold       44       49       -10.20%       279       456       -38.82%         3 Sales Volume       \$15,469,700       \$12,820,555       20.66%       \$84,326,552       \$124,954,262       -32.51%         4 List/Sell Ratio       94.61%       95.46%       95.63%       96.59%         5 Days to Sell       84       107       -21.14%       99       106       -6.95%         6 Active Listings       490       462       6.06%       99       106       -6.95%         Area = Grand Total         1 Units Listed       1,680       1,748       -3.89%       14,596       15,382       -5.11%         2 Units Sold       838       874       -4.12%       6,904       8,657       -20.25%         3 Sales Volume       \$568,766,828       \$631,766,318       -9.97%       \$4,945,313,506       \$6,567,447,154       -24.70%         4 List/Sell Ratio       96.50%       96.23%       96.68%       99.25%         5 Days to Sell       63       56       11.90%       64       48       33.87%	6 Active Listings	1,710	1,330	28.57%			
2 Units Sold         44         49         -10.20%         279         456         -38.82%           3 Sales Volume         \$15,469,700         \$12,820,555         20.66%         \$84,326,552         \$124,954,262         -32.51%           4 List/Sell Ratio         94.61%         95.46%         95.63%         96.59%           5 Days to Sell         84         107         -21.14%         99         106         -6.95%           6 Active Listings         490         462         6.06%         99         106         -6.95%           Area = Grand Total         1 Units Listed         1,680         1,748         -3.89%         14,596         15,382         -5.11%           2 Units Sold         838         874         -4.12%         6,904         8,657         -20.25%           3 Sales Volume         \$568,766,828         \$631,766,318         -9.97%         \$4,945,313,506         \$6,567,447,154         -24.70%           4 List/Sell Ratio         96.50%         96.23%         96.68%         99.25%           5 Days to Sell         63         56         11.90%         64         48         33.87%	Area = South Peace Riv						
3 Sales Volume \$15,469,700 \$12,820,555 20.66% \$84,326,552 \$124,954,262 -32.51% 4 List/Sell Ratio 94.61% 95.46% 95.63% 96.59% 5 Days to Sell 84 107 -21.14% 99 106 -6.95% 6 Active Listings 490 462 6.06%	1 Units Listed	6	25	-76.00%	126	164	-23.17%
4 List/Sell Ratio         94.61%         95.46%         95.63%         96.59%           5 Days to Sell         84         107         -21.14%         99         106         -6.95%           6 Active Listings         490         462         6.06%         -6.06%         -6.95%           Area = Grand Total           1 Units Listed         1,680         1,748         -3.89%         14,596         15,382         -5.11%           2 Units Sold         838         874         -4.12%         6,904         8,657         -20.25%           3 Sales Volume         \$568,766,828         \$631,766,318         -9.97%         \$4,945,313,506         \$6,567,447,154         -24.70%           4 List/Sell Ratio         96.50%         96.23%         96.68%         99.25%           5 Days to Sell         63         56         11.90%         64         48         33.87%	2 Units Sold	44	49	-10.20%	279	456	-38.82%
4 List/Sell Ratio         94.61%         95.46%         95.63%         96.59%           5 Days to Sell         84         107         -21.14%         99         106         -6.95%           6 Active Listings         490         462         6.06%	3 Sales Volume	\$15,469,700	\$12,820,555	20.66%	\$84,326,552	\$124,954,262	-32.51%
5 Days to Sell         84         107         -21.14%         99         106         -6.95%           6 Active Listings         490         462         6.06%         99         106         -6.95%           Area = Grand Total           1 Units Listed         1,680         1,748         -3.89%         14,596         15,382         -5.11%           2 Units Sold         838         874         -4.12%         6,904         8,657         -20.25%           3 Sales Volume         \$568,766,828         \$631,766,318         -9.97%         \$4,945,313,506         \$6,567,447,154         -24.70%           4 List/Sell Ratio         96.50%         96.23%         96.68%         99.25%           5 Days to Sell         63         56         11.90%         64         48         33.87%		94.61%	95.46%		95.63%	96.59%	
6 Active Listings         490         462         6.06%           Area = Grand Total           1 Units Listed         1,680         1,748         -3.89%         14,596         15,382         -5.11%           2 Units Sold         838         874         -4.12%         6,904         8,657         -20.25%           3 Sales Volume         \$568,766,828         \$631,766,318         -9.97%         \$4,945,313,506         \$6,567,447,154         -24.70%           4 List/Sell Ratio         96.50%         96.23%         96.68%         99.25%           5 Days to Sell         63         56         11.90%         64         48         33.87%		84	107	-21.14%	99	106	-6.95%
1 Units Listed     1,680     1,748     -3.89%     14,596     15,382     -5.11%       2 Units Sold     838     874     -4.12%     6,904     8,657     -20.25%       3 Sales Volume     \$568,766,828     \$631,766,318     -9.97%     \$4,945,313,506     \$6,567,447,154     -24.70%       4 List/Sell Ratio     96.50%     96.23%     96.68%     99.25%       5 Days to Sell     63     56     11.90%     64     48     33.87%		490	462	6.06%			
1 Units Listed     1,680     1,748     -3.89%     14,596     15,382     -5.11%       2 Units Sold     838     874     -4.12%     6,904     8,657     -20.25%       3 Sales Volume     \$568,766,828     \$631,766,318     -9.97%     \$4,945,313,506     \$6,567,447,154     -24.70%       4 List/Sell Ratio     96.50%     96.23%     96.68%     99.25%       5 Days to Sell     63     56     11.90%     64     48     33.87%	Area = Grand Total						
2 Units Sold       838       874       -4.12%       6,904       8,657       -20.25%         3 Sales Volume       \$568,766,828       \$631,766,318       -9.97%       \$4,945,313,506       \$6,567,447,154       -24.70%         4 List/Sell Ratio       96.50%       96.23%       96.68%       99.25%         5 Days to Sell       63       56       11.90%       64       48       33.87%		1,680	1,748	-3.89%	14,596	15,382	-5.11%
3 Sales Volume \$568,766,828 \$631,766,318 -9.97% \$4,945,313,506 \$6,567,447,154 -24.70% 4 List/Sell Ratio 96.50% 96.23% 96.68% 99.25% 5 Days to Sell 63 56 11.90% 64 48 33.87%			874		6,904	8,657	-20.25%
4 List/Sell Ratio 96.50% 96.23% 96.68% 99.25% 5 Days to Sell 63 56 11.90% 64 48 33.87%		\$568,766,828	\$631,766,318		\$4,945,313,506	\$6,567,447,154	-24.70%
5 Days to Sell 63 56 11.90% 64 48 33.87%			96.23%		96.68%	99.25%	
,		63	56	11.90%	64	48	33.87%
		7,351	6,384	15.15%			

Shuswap / Revelstoke Statistics -- August 2023

# **Quick Summary Part 1**

#### Residential

Description	Total Units Sold	Total Sales Volume	Total Units Sold	Total Sales Volume
This Month	90	\$52,490,400	42	\$30,688,900
Last Month	107	\$63,222,119	51	\$34,896,400
This Month Last Year	99	\$64,059,329	47	\$31,620,305
Description	Total Listings Taken	Inventory		
This Month	170	877		
	170	011		
Last Month	205	876		

## **Quick Summary Part 2**

Condo/Apt		
Sales	2	
New Listings	5	
Current Inventory	20	
Sell/Inv. Ratio	10.00%	
Days to Sell	61	
Average Price	\$575,000	
Median Price	\$575,000	
Condo/Townhouse		
Sales	10	
New Listings	13	
Current Inventory	39	
Sell/Inv. Ratio	25.64%	
Days to Sell	80	
Average Price	\$519,240	
Median Price	\$512,000	
Lots		
Sales	18	
New Listings	42	
Current Inventory	221	
Sell/Inv. Ratio	8.14%	
Days to Sell	82	
Average Price	\$254,222	
Median Price	\$166,500	
Residential		
Sales	42	
New Listings	55	
Current Inventory	251	
Sell/Inv. Ratio	16.73%	
Days to Sell	62	
Average Price	\$730,688	
Median Price	\$697,500	
Ratio of Sales vs Inventory	20.99%	

Shuswap / Revelstoke Statistics -- August 2023

# **Comparative Activity -- Listing Information**

								Inventory	
Description	Cur Mo	Lst Yr Mo	Incr/Decr%	Cur YTD	Lst YTD	Incr/Decr%	Cur Mo	Lst Yr Mo	Incr/Decr%
Zone = Shuswap / R	evelstoke								
Acreage/House	14	10	40.00%	159	154	3.25	99	89	11.24
Duplex	1	1	0.00%	11	16	-31.25	4	11	-63.64
Mobile Home	7	14	-50.00%	93	104	-10.58	36	36	0.00
Recreational	11	10	10.00%	94	73	28.77	70	31	125.81
Residential	55	69	-20.29%	632	727	-13.07	251	282	-10.99
Residential WF	5	6	-16.67%	58	84	-30.95	39	44	-11.36
3/4-Plex	0	0	0.00%	2	0	0.00	1		
Apartment	5	8	-37.50%	68	96	-29.17	20	45	-55.56
Townhouse	13	16	-18.75%	113	93	21.51	39	36	8.33
RES TOTAL	111	134.00	-17.16%	1,230	1,347	-8.69%	559	574	-2.61
FARMS	1	2	-50.00%	7	11	-36.36	3	8	-62.50
MULTIFAMILY	0	1	-100.00%	5	3	66.67	6	2	200.00
Acreage	5	1	400.00%	47	53	-11.32	33	26	26.92
Acreage WF	2	0	0.00%	10	7	42.86	8	4	100.00
Lots	33	25	32.00%	210	264	-20.45	166	143	16.08
Lots WF	2	2	0.00%	19	24	-20.83	14	13	7.69
LOTS TOTAL	42	28.00	50.00%	286	348	-17.82%	221	186	18.82
Business	5	2	150.00%	21	21	0.00	19	18	5.56
Commercial	3	5	-40.00%	36	41	-12.20	40	36	11.11
Land	8	2	300.00%	25	20	25.00	29	16	81.25
COMM TOTAL	16	9.00	77.78%	82	82	0.00%	88	70	25.71
GRAND TOTAL	170	174	-2.30%	1,610	1,791	-10.11%	877	840	4.40

## **Comparative Activity -- Sales Information (Month)**

		<b>Unit Sales</b>		S	ales Volume		List/Sa	le Ratio
Description	Cur Mo	Lst Yr Mo	Incr/Decr%	Cur Mo	Lst Yr Mo	Incr/Decr%	Cur Mo	Lst Yr Mo
Zone = Shuswap / R	evelstoke							
Acreage/House	5	5	0.00%	\$5,200,000	\$5,536,900	-6.08%	92.76%	98.40%
Duplex	0	1	-100.00%	\$0	\$752,000	-100.00%	0.00%	94.12%
Mobile Home	9	8	12.50%	\$2,685,600	\$1,949,900	37.73%	95.58%	94.97%
Recreational	1	6	-83.33%	\$312,500	\$970,762	-67.81%	91.94%	91.73%
Residential	42	47	-10.64%	\$30,688,900	\$31,620,305	-2.95%	95.94%	96.94%
Residential WF	2	10	-80.00%	\$1,780,000	\$16,014,000	-88.88%	93.71%	94.53%
3/4-Plex	0	0	0.00%	\$0	\$0	0.00%	0.00%	0.00%
Apartment	2	2	0.00%	\$1,150,000	\$1,410,000	-18.44%	95.13%	95.99%
Townhouse	10	6	66.67%	\$5,192,400	\$2,517,500	106.25%	98.57%	97.06%
RES TOTAL	71	85	-16.47%	\$47,009,400	\$60,771,367	-22.65%	95.70%	96.22%
FARMS	0	0	0.00%	\$0	\$0	0.00%	0.00%	0.00%
MULTIFAMILY	0	1	-100.00%	\$0	\$675,000	-100.00%	0.00%	68.18%
Acreage	2	3	-33.33%	\$1,610,000	\$1,644,000	-2.07%	85.91%	71.48%
Acreage WF	0	1	-100.00%	\$0	\$349,000	-100.00%	0.00%	100.00%
Lots	14	7	100.00%	\$2,446,000	\$576,500	324.28%	95.53%	89.91%
Lots WF	2	0	0.00%	\$520,000	\$0	0.00%	83.27%	0.00%
LOTS TOTAL	18	11	63.64%	\$4,576,000	\$2,569,500	78.09%	90.45%	78.10%
Business	1	1	0.00%	\$905,000	\$42,000	2,054.76%	258.57%	84.00%
Commercial	0	1	-100.00%	\$0	\$1,463	-100.00%	0.00%	0.00%
Land	0	0	0.00%	\$0	\$0	0.00%	0.00%	0.00%
COMM TOTAL	1	2	-50.00%	\$905,000	\$43,463	1,982.25%	258.57%	84.45%
GRAND TOTAL	90	99	-9.09%	\$52,490,400	\$64,059,329	-18.06%	96.26%	94.91%

# **Comparative Activity -- Sales Information (YTD)**

		<b>Unit Sales</b>		5	Sales Volume		List/Sale Ratio		
Description	Cur YTD	Lst YTD	Incr/Decr%	Cur YTD	Lst YTD	Incr/Decr%	Cur YTD	Lst YTD	
Zone = Shuswap / R	evelstoke								
Acreage/House	60	64	-6.25%	\$55,930,243	\$72,241,200	-22.58%	94.68%	97.82%	
Duplex	9	4	125.00%	\$6,769,500	\$2,766,000	144.74%	95.38%	98.19%	
Mobile Home	54	70	-22.86%	\$14,045,769	\$17,962,085	-21.80%	95.16%	95.90%	
Recreational	22	40	-45.00%	\$4,674,200	\$7,123,462	-34.38%	94.22%	96.88%	
Residential	351	371	-5.39%	\$254,039,420	\$276,486,518	-8.12%	96.87%	99.01%	
Residential WF	17	40	-57.50%	\$24,198,400	\$56,304,923	-57.02%	97.57%	96.04%	
3/4-Plex	1	0	0.00%	\$999,000	\$0	0.00%	100.00%	0.00%	
Apartment	54	59	-8.47%	\$27,053,697	\$29,572,448	-8.52%	97.25%	98.69%	
Townhouse	67	58	15.52%	\$34,248,400	\$30,655,325	11.72%	97.98%	99.55%	
RES TOTAL	635	706	-10.06%	\$421,958,629	\$493,111,961	-14.43%	96.62%	98.35%	
FARMS	1	0	0.00%	\$364,000	\$0	0.00%	91.00%	0.00%	
MULTIFAMILY	0	1	-100.00%	\$0	\$675,000	-100.00%	0.00%	68.18%	
Acreage	18	32	-43.75%	\$7,122,619	\$14,101,061	-49.49%	94.50%	93.29%	
Acreage WF	2	5	-60.00%	\$720,000	\$3,769,000	-80.90%	90.11%	91.66%	
Lots	80	125	-36.00%	\$19,386,700	\$25,868,250	-25.06%	95.10%	97.29%	
Lots WF	9	10	-10.00%	\$3,051,000	\$4,184,000	-27.08%	88.67%	92.26%	
LOTS TOTAL	109	172	-36.63%	\$30,280,319	\$47,922,311	-36.81%	94.15%	95.18%	
Business	5	3	66.67%	\$2,294,800	\$2,302,000	-0.31%	110.66%	100.18%	
Commercial	8	8	0.00%	\$3,201,500	\$6,495,463	-50.71%	94.20%	94.17%	
Land	2	3	-33.33%	\$7,110,000	\$3,434,705	107.00%	102.38%	95.07%	
COMM TOTAL	15	14	7.14%	\$12,606,300	\$12,232,168	3.06%	101.52%	95.50%	
GRAND TOTAL	760	893	-14.89%	\$465,209,248	\$553,941,440	-16.02%	96.58%	97.95%	

#### Average/Median price, Days to Sell (Month)

	Δ	verage Price		ı	Median Price			Days to Sell	
Description	Cur Mo	Lst Yr Mo	Incr/Decr%	Cur Mo	Lst Yr Mo	Incr/Decr%	Cur Mo	Lst Yr Mo	Incr/Decr%
Zone = Shuswa	ap / Revelstoke								
Acreage/House	\$1,040,000	\$1,107,380	-6.08%	\$1,150,000	\$700,000	64.29%	87	57	53.71%
Duplex		\$752,000			\$752,000			47	
Mobile Home	\$298,400	\$243,738	22.43%	\$276,000	\$245,000	12.65%	67	55	22.63%
Recreational	\$312,500	\$161,794	93.15%	\$312,500	\$160,881	94.24%	102	44	132.70%
Residential	\$730,688	\$672,772	8.61%	\$697,500	\$615,000	13.41%	62	89	-30.08%
Residential WF	\$890,000	\$1,601,400	-44.42%	\$890,000	\$1,712,500	-48.03%	66	97	-32.12%
3/4-Plex									
Apartment	\$575,000	\$705,000	-18.44%	\$575,000	\$705,000	-18.44%	61	10	510.00%
Townhouse	\$519,240	\$419,583	23.75%	\$512,000	\$386,250	32.56%	80	47	71.25%
RES TOTAL	\$662,104	\$714,957	-7.39%	\$630,000	\$600,000	5.00%	68	76	-11.15%
FARMS									
MULTIFAMILY		\$675,000			\$675,000			84	
Acreage	\$805,000	\$548,000	46.90%	\$805,000	\$499,000	61.32%	118	121	-2.75%
Acreage WF		\$349,000			\$349,000			15	
Lots	\$174,714	\$82,357	112.14%	\$149,500	\$84,000	77.98%	70	51	35.28%
Lots WF	\$260,000			\$260,000			131		
LOTS TOTAL	\$254,222	\$233,591	8.83%	\$166,500	\$121,500	37.04%	82	67	21.64%
Business	\$905,000	\$42,000	2,054.76%	\$905,000	\$42,000	2,054.76%	265	41	546.34%
Commercial		\$1,463			\$1,463			290	
Land									
COMM TOTAL	\$905,000	\$21,731	4,064.51%	\$905,000	\$21,731	4,064.51%	265	166	60.12%
GRAND TOTAL	\$583.227	\$647.064	-9.87%	\$549.000	\$539,000	1.86%	73	77	-5.71%

Shuswap / Revelstoke Statistics -- August 2023

## Average/Median price, Days to Sell (YTD)

	Α	verage Price		r	Median Price			Days to Sell	
Description	Cur YTD	Lst YTD	Incr/Decr%	Cur YTD	Lst YTD	Incr/Decr%	Cur YTD	Lst YTD	Incr/Decr%
Zone = Shuswa	ap / Revelstoke								
Acreage/House	\$932,171	\$1,128,769	-17.42%	\$844,950	\$1,012,500	-16.55%	77	76	1.15%
Duplex	\$752,167	\$691,500	8.77%	\$780,000	\$719,000	8.48%	103	65	60.21%
Mobile Home	\$260,107	\$256,601	1.37%	\$242,000	\$227,450	6.40%	55	54	2.71%
Recreational	\$212,464	\$178,087	19.30%	\$166,500	\$147,500	12.88%	58	79	-26.09%
Residential	\$723,759	\$745,247	-2.88%	\$688,000	\$709,000	-2.96%	65	47	37.73%
Residential WF	\$1,423,435	\$1,407,623	1.12%	\$1,300,000	\$1,250,000	4.00%	41	63	-35.07%
3/4-Plex	\$999,000			\$999,000			19		
Apartment	\$500,994	\$501,228	-0.05%	\$430,500	\$439,000	-1.94%	71	48	48.91%
Townhouse	\$511,170	\$528,540	-3.29%	\$475,000	\$473,950	0.22%	63	38	65.61%
RES TOTAL	\$664,502	\$698,459	-4.86%	\$628,000	\$640,000	-1.88%	65	52	23.98%
FARMS	\$364,000			\$364,000			30		
MULTIFAMILY		\$675,000			\$675,000			84	
Acreage	\$395,701	\$440,658	-10.20%	\$277,500	\$267,500	3.74%	48	84	-42.65%
Acreage WF	\$360,000	\$753,800	-52.24%	\$360,000	\$640,000	-43.75%	42	84	-50.60%
Lots	\$242,334	\$206,946	17.10%	\$192,500	\$150,000	28.33%	112	68	64.92%
Lots WF	\$339,000	\$418,400	-18.98%	\$250,000	\$238,500	4.82%	169	70	142.15%
LOTS TOTAL	\$277,801	\$278,618	-0.29%	\$225,000	\$168,500	33.53%	105	72	46.61%
Business	\$458,960	\$767,333	-40.19%	\$225,000	\$550,000	-59.09%	273	129	111.32%
Commercial	\$400,187	\$811,933	-50.71%	\$170,731	\$630,000	-72.90%	227	124	83.40%
Land	\$3,555,000	\$1,144,902	210.51%	\$3,555,000	\$1,559,705	127.93%	107	417	-74.34%
COMM TOTAL	\$840,420	\$873,726	-3.81%	\$340,000	\$675,000	-49.63%	226	188	20.45%
GRAND TOTAL	\$612,117	\$620,315	-1.32%	\$570,000	\$560,000	1.79%	74	58	26.75%