Central Okanagan Monthly Statistics April 2021

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Zone Totals

Description	CM This Year	CM Last Year	Increase	This YTD	Last YTD	Increase
Area = Central Okanagan						
1 Units Listed	1,177	633	85.94%	4,046	3,108	30.18%
2 Units Sold	957	220	335.00%	3,206	1,222	162.36%
3 Sales Volume	\$722,293,749	\$121,523,076	494.37%	\$2,316,043,556	\$680,532,977	240.33%
4 List/Sell Ratio	100.81%	96.27%		99.96%	96.82%	
5 Days to Sell	41	70	-41.21%	56	81	-31.39%
6 Active Listings	1,647	3,005	-45.19%			
Area = North Okanagan						
1 Units Listed	464	222	109.01%	1,432	1,008	42.06%
2 Units Sold	382	83	360.24%	1,173	439	167.20%
3 Sales Volume	\$238,494,255	\$35,856,814	565.13%	\$667,940,202	\$195,756,256	241.21%
4 List/Sell Ratio	99.76%	95.63%		99.04%	96.56%	
5 Days to Sell	61	117	-48.14%	78	100	-22.46%
6 Active Listings	783	1,257	-37.71%			
Area = Shuswap / Revels						
1 Units Listed	249	122	104.10%	753	531	41.81%
2 Units Sold	184	30	513.33%	613	187	227.81%
3 Sales Volume	\$90,960,878	\$10,634,000	755.38%	\$286,895,714	\$77,413,182	270.60%
4 List/Sell Ratio	98.70%	96.15%		97.75%	98.04%	
5 Days to Sell	77	89	-14.33%	100	136	-26.49%
6 Active Listings	506	834	-39.33%			
Area = Grand Total						
1 Units Listed	1,890	977	93.45%	6,231	4,647	34.09%
2 Units Sold	1,523	333	357.36%	4,992	1,848	170.13%
3 Sales Volume	\$1,051,748,882	\$168,013,890	525.99%	\$3,270,879,472	\$953,702,415	242.97%
4 List/Sell Ratio	100.38%	96.13%		99.57%	96.86%	
5 Days to Sell	50	83	-39.69%	66	91	-27.35%
6 Active Listings	2,936	5,096	-42.39%			

Central Okanagan Statistics -- April 2021

Quick Summary Part 1

Residential

Description	Total Units Sold	Total Sales Volume	Total Units Sold	Total Sales Volume
This Month	957	\$722,293,749	398	\$387,839,386
Last Month	1,050	\$769,285,645	413	\$399,557,815
This Month Last Year	220	\$121,523,076	101	\$71,996,850
Description	Total Listings Taken	Inventory		
This Month	1,177	1,647		
Last Month	1,239	1,652		
This Month Last Year	633	3,005		

Quick Summary Part 2

Condo/Apt		
Sales	249	
New Listings	297	
Current Inventory	365	
Sell/Inv. Ratio	68.22%	
Days to Sell	38	
Average Price	\$435,301	
Median Price	\$405,000	
Condo/Townhouse		
Sales	127	
New Listings	140	
Current Inventory	148	
Sell/Inv. Ratio	85.81%	
Days to Sell	38	
Average Price	\$641,003	
Median Price	\$615,000	
Lots		
Sales	55	
New Listings	63	
Current Inventory	170	
Sell/Inv. Ratio	32.35%	
Days to Sell	53	
Average Price	\$373,571	
Median Price	\$299,999	
Residential		
Sales	398	
New Listings	512	
Current Inventory	450	
Sell/Inv. Ratio	88.44%	
Days to Sell	23	
Average Price	\$974,471	
Median Price	\$875,000	
Ratio of Sales vs Inventory	85.38%	

Comparative Activity -- Listing Information

								Inventory	
Description	Cur Mo	Lst Yr Mo	Incr/Decr%	Cur YTD	Lst YTD	Incr/Decr%	Cur Mo	Lst Yr Mo	Incr/Decr%
Zone = Central Okar	nagan								
Acreage/House	32	15	113.33%	89	66	34.85	71	100	-29.00
Duplex	44	11	300.00%	108	66	63.64	52	47	10.64
Mobile Home	35	25	40.00%	135	124	8.87	60	90	-33.33
Recreational	4	1	300.00%	9	5	80.00	5	8	-37.50
Residential	512	266	92.48%	1,581	1,213	30.34	450	941	-52.18
Residential WF	6	15	-60.00%	45	45	0.00	33	81	-59.26
3/4-Plex	2	4	-50.00%	6	5	20.00	2	4	-50.00
Timeshare	0	1	-100.00%	0	1	-100.00	1	1	0.00
Apartment	297	116	156.03%	1,040	697	49.21	365	571	-36.08
Townhouse	140	99	41.41%	540	473	14.16	148	363	-59.23
RES TOTAL	1,072	553.00	93.85%	3,553	2,695	31.84%	1,187	2,206	-46.19
FARMS	2	2	0.00%	13	12	8.33	13	20	-35.00
MULTIFAMILY	3	7	-57.14%	12	20	-40.00	8	18	-55.56
Acreage	13	2	550.00%	32	13	146.15	36	40	-10.00
Acreage WF	2	0	0.00%	7	3	133.33	10	10	0.00
Lots	44	30	46.67%	252	177	42.37	116	377	-69.23
Lots WF	4	3	33.33%	11	9	22.22	8	17	-52.94
LOTS TOTAL	63	35.00	80.00%	302	202	49.50%	170	444	-61.71
Business	3	6	-50.00%	14	27	-48.15	26	51	-49.02
Commercial	23	28	-17.86%	125	134	-6.72	197	218	-9.63
Land	11	2	450.00%	27	18	50.00	46	48	-4.17
COMM TOTAL	37	36.00	2.78%	166	179	-7.26%	269	317	-15.14
GRAND TOTAL	1,177	633	85.94%	4,046	3,108	30.18%	1,647	3,005	-45.19

Comparative Activity -- Sales Information (Month)

		Unit Sales		5	Sales Volume		List/Sa	le Ratio
Description	Cur Mo	Lst Yr Mo	Incr/Decr%	Cur Mo	Lst Yr Mo	Incr/Decr%	Cur Mo	Lst Yr Mo
Zone = Central Okan	nagan							
Acreage/House	13	4	225.00%	\$21,791,400	\$6,632,500	228.55%	96.23%	97.07%
Duplex	24	5	380.00%	\$15,832,600	\$2,394,000	561.35%	102.62%	98.17%
Mobile Home	41	16	156.25%	\$9,382,886	\$2,167,700	332.85%	98.55%	91.64%
Recreational	2	0	0.00%	\$390,000	\$0	0.00%	96.53%	0.00%
Residential	398	101	294.06%	\$387,839,386	\$71,996,850	438.69%	102.35%	96.12%
Residential WF	15	1	1,400.00%	\$41,892,500	\$1,400,000	2,892.32%	94.30%	87.61%
3/4-Plex	2	0	0.00%	\$766,000	\$0	0.00%	114.84%	0.00%
Apartment	249	37	572.97%	\$108,389,911	\$12,419,890	772.71%	99.73%	96.54%
Townhouse	127	40	217.50%	\$81,407,439	\$19,954,100	307.97%	101.81%	97.64%
RES TOTAL	871	204	326.96%	\$667,692,122	\$116,965,040	470.85%	101.06%	96.31%
FARMS	0	0	0.00%	\$0	\$0	0.00%	0.00%	0.00%
MULTIFAMILY	0	0	0.00%	\$0	\$0	0.00%	0.00%	0.00%
Acreage	1	1	0.00%	\$1,305,000	\$230,000	467.39%	96.67%	100.44%
Acreage WF	1	0	0.00%	\$477,000	\$0	0.00%	95.59%	0.00%
Lots	53	9	488.89%	\$18,764,382	\$2,957,999	534.36%	100.09%	94.02%
Lots WF	0	0	0.00%	\$0	\$0	0.00%	0.00%	0.00%
LOTS TOTAL	55	10	450.00%	\$20,546,382	\$3,187,999	544.49%	99.76%	94.45%
Business	2	1	100.00%	\$2,950,000	\$40,000	7,275.00%	89.56%	72.73%
Commercial	22	5	340.00%	\$24,776,245	\$1,330,037	1,762.82%	98.09%	98.11%
Land	7	0	0.00%	\$6,329,000	\$0	0.00%	94.86%	0.00%
COMM TOTAL	31	6	416.67%	\$34,055,245	\$1,370,037	2,385.72%	96.68%	97.12%
GRAND TOTAL	957	220	335.00%	\$722,293,749	\$121,523,076	494.37%	100.81%	96.27%

Comparative Activity -- Sales Information (YTD)

		Unit Sales			Sales Volume		List/Sal	e Ratio
Description	Cur YTD	Lst YTD	Incr/Decr%	Cur YTD	Lst YTD	Incr/Decr%	Cur YTD	Lst YTD
Zone = Central Okar	nagan							
Acreage/House	60	21	185.71%	\$97,713,850	\$24,685,400	295.84%	95.97%	94.56%
Duplex	59	36	63.89%	\$41,587,200	\$20,371,069	104.15%	101.04%	97.49%
Mobile Home	90	55	63.64%	\$18,717,686	\$9,772,862	91.53%	97.80%	94.67%
Recreational	8	0	0.00%	\$1,726,400	\$0	0.00%	96.95%	0.00%
Residential	1,289	515	150.29%	\$1,216,692,884	\$372,036,907	227.04%	101.35%	97.09%
Residential WF	35	9	288.89%	\$85,768,000	\$16,700,000	413.58%	95.12%	94.75%
3/4-Plex	5	1	400.00%	\$2,243,500	\$329,900	580.05%	108.12%	97.17%
Apartment	808	280	188.57%	\$340,255,843	\$98,063,704	246.97%	99.17%	96.94%
Townhouse	473	202	134.16%	\$296,399,174	\$100,720,326	194.28%	100.62%	98.02%
RES TOTAL	2,827	1,119	152.64%	\$2,101,104,537	\$642,680,167	226.93%	100.32%	97.02%
FARMS	6	0	0.00%	\$13,335,000	\$0	0.00%	97.07%	0.00%
MULTIFAMILY	5	3	66.67%	\$7,010,900	\$5,660,000	23.87%	94.13%	93.71%
Acreage	13	3	333.33%	\$8,318,875	\$1,535,000	441.95%	96.94%	94.40%
Acreage WF	5	1	400.00%	\$9,208,000	\$550,000	1,574.18%	84.56%	94.99%
Lots	231	46	402.17%	\$79,806,131	\$11,893,199	571.02%	98.10%	95.61%
Lots WF	7	0	0.00%	\$5,924,000	\$0	0.00%	97.01%	0.00%
LOTS TOTAL	256	50	412.00%	\$103,257,006	\$13,978,199	638.70%	96.57%	95.45%
Business	4	6	-33.33%	\$3,235,000	\$575,500	462.12%	89.89%	76.58%
Commercial	88	40	120.00%	\$64,420,234	\$8,904,349	623.47%	99.77%	95.70%
Land	20	4	400.00%	\$23,680,880	\$8,734,762	171.11%	89.82%	89.63%
COMM TOTAL	112	50	124.00%	\$91,336,114	\$18,214,611	401.44%	96.62%	91.99%
GRAND TOTAL	3.206	1.222	162.36%	\$2.316.043.556	\$680.532.977	240.33%	99.96%	96.82%

Average/Median price, Days to Sell (Month)

	Δ	verage Price		N	Median Price			Days to Sell	
Description	Cur Mo	Lst Yr Mo	Incr/Decr%	Cur Mo	Lst Yr Mo	Incr/Decr%	Cur Mo	Lst Yr Mo	Incr/Decr%
Zone = Central	Okanagan								
Acreage/House	\$1,676,262	\$1,658,125	1.09%	\$1,460,000	\$1,378,750	5.89%	138	109	27.18%
Duplex	\$659,692	\$478,800	37.78%	\$612,500	\$440,000	39.20%	40	23	74.64%
Mobile Home	\$228,851	\$135,481	68.92%	\$215,000	\$126,950	69.36%	47	82	-42.62%
Recreational	\$195,000			\$195,000			23		
Residential	\$974,471	\$712,840	36.70%	\$875,000	\$670,000	30.60%	23	61	-62.16%
Residential WF	\$2,792,833	\$1,400,000	99.49%	\$2,512,500	\$1,400,000	79.46%	53	215	-75.47%
3/4-Plex	\$383,000			\$383,000			12		
Apartment	\$435,301	\$335,673	29.68%	\$405,000	\$292,000	38.70%	38	59	-36.67%
Townhouse	\$641,003	\$498,853	28.50%	\$615,000	\$514,150	19.61%	38	57	-33.08%
RES TOTAL	\$766,581	\$573,358	33.70%	\$675,000	\$526,500	28.21%	33	62	-46.70%
FARMS									
MULTIFAMILY									
Acreage	\$1,305,000	\$230,000	467.39%	\$1,305,000	\$230,000	467.39%	28	35	-20.00%
Acreage WF	\$477,000			\$477,000			4		
Lots	\$354,045	\$328,667	7.72%	\$299,999	\$305,000	-1.64%	55	165	-66.83%
Lots WF									
LOTS TOTAL	\$373,571	\$318,800	17.18%	\$299,999	\$302,500	-0.83%	53	152	-64.92%
Business	\$1,475,000	\$40,000	3,587.50%	\$1,475,000	\$40,000	3,587.50%	238	53	349.06%
Commercial	\$1,126,193	\$266,007	323.37%	\$24	\$17	39.26%	195	215	-9.68%
Land	\$904,143			\$925,000			381		
COMM TOTAL	\$1,098,556	\$228,340	381.11%	\$492,987	\$20,009	2,363.89%	239	188	27.13%
GRAND TOTAL	\$754,748	\$552,378	36.64%	\$649,900	\$518,950	25.23%	41	70	-41.21%

Central Okanagan Statistics -- April 2021

Average/Median price, Days to Sell (YTD)

	A	verage Price		r	Median Price			Days to Sell	
Description	Cur YTD	Lst YTD	Incr/Decr%	Cur YTD	Lst YTD	Incr/Decr%	Cur YTD	Lst YTD	Incr/Decr%
Zone = Central	Okanagan								_
Acreage/House	\$1,628,564	\$1,175,495	38.54%	\$1,410,500	\$1,199,000	17.64%	103	136	-23.80%
Duplex	\$704,868	\$565,863	24.57%	\$655,000	\$526,500	24.41%	44	59	-24.93%
Mobile Home	\$207,974	\$177,688	17.04%	\$197,500	\$172,400	14.56%	63	83	-23.96%
Recreational	\$215,800			\$230,000			67		
Residential	\$943,904	\$722,402	30.66%	\$850,000	\$665,000	27.82%	36	70	-48.06%
Residential WF	\$2,450,514	\$1,855,556	32.06%	\$2,075,000	\$1,450,000	43.10%	77	134	-42.79%
3/4-Plex	\$448,700	\$329,900	36.01%	\$440,000	\$329,900	33.37%	14	56	-74.29%
Apartment	\$421,109	\$350,228	20.24%	\$393,000	\$332,450	18.21%	50	65	-23.07%
Townhouse	\$626,637	\$498,615	25.68%	\$590,000	\$501,000	17.76%	44	65	-32.22%
RES TOTAL	\$743,228	\$574,334	29.41%	\$655,000	\$525,000	24.76%	45	70	-36.29%
FARMS	\$2,222,500			\$2,245,000			150		
MULTIFAMILY	\$1,402,180	\$1,886,667	-25.68%	\$1,575,000	\$1,535,000	2.61%	129	110	17.45%
Acreage	\$639,913	\$511,667	25.06%	\$700,000	\$550,000	27.27%	97	57	71.18%
Acreage WF	\$1,841,600	\$550,000	234.84%	\$1,501,000	\$550,000	172.91%	123	279	-55.84%
Lots	\$345,481	\$258,548	33.62%	\$299,000	\$279,500	6.98%	120	199	-39.89%
Lots WF	\$846,286			\$755,000			106		
LOTS TOTAL	\$403,348	\$279,564	44.28%	\$299,999	\$280,000	7.14%	118	192	-38.48%
Business	\$808,750	\$95,917	743.18%	\$812,500	\$85,250	853.08%	184	205	-10.34%
Commercial	\$732,048	\$222,609	228.85%	\$22	\$19	16.34%	153	178	-14.27%
Land	\$1,184,044	\$2,183,690	-45.78%	\$953,500	\$1,908,333	-50.03%	357	733	-51.23%
COMM TOTAL	\$815,501	\$364,292	123.86%	\$32,200	\$23	140,911.60%	190	226	-15.66%
GRAND TOTAL	\$722,409	\$556,901	29.72%	\$625,500	\$515,000	21.46%	56	81	-31.39%

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4 List/Sell Ratio	100.81%	96.27%		99.96%	96.82%	
5 Days to Sell	41	70	-41.21%	56	81	-31.39%
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3 Sales Volume	\$90,960,878	\$10,634,000	755.38%	\$286,895,714	\$77,413,182	270.60%
4 List/Sell Ratio	98.70%	96.15%		97.75%	98.04%	
5 Days to Sell	77	89	-14.33%	100	136	-26.49%
6 Active Listings	506	834	-39.33%			
Area = Grand Total						
1 Units Listed	1,890	977	93.45%	6,231	4,647	34.09%
2 Units Sold	1,523	333	357.36%	4,992	1,848	170.13%
3 Sales Volume	\$1,051,748,882	\$168,013,890	525.99%	\$3,270,879,472	\$953,702,415	242.97%
4 List/Sell Ratio	100.38%	96.13%		99.57%	96.86%	
5 Days to Sell	50	83	-39.69%	66	91	-27.35%
6 Active Listings	2,936	5,096	-42.39%			

North Okanagan Statistics -- April 2021

Quick Summary Part 1

Residential

Description	Total Units Sold	Total Sales Volume	Total Units Sold	Total Sales Volume
This Month	382	\$238,494,255	177	\$117,815,611
Last Month	381	\$208,794,979	160	\$104,652,204
This Month Last Year	83	\$35,856,814	40	\$20,363,300
Description	Total Listings Taken	Inventory		
This Month	464	783		
Last Month	486	774		
This Month Last Year	222	1,257		

Quick Summary Part 2

Condo/Apt		
Sales	32	
New Listings	41	
Current Inventory	70	
Sell/Inv. Ratio	45.71%	
Days to Sell	67	
Average Price	\$281,986	
Median Price	\$288,722	
Condo/Townhouse		
Sales	53	
New Listings	59	
Current Inventory	49	
Sell/Inv. Ratio	108.16%	
Days to Sell	34	
Average Price	\$456,914	
Median Price	\$469,900	
Lots		
Sales	48	
New Listings	39	
Current Inventory	155	
Sell/Inv. Ratio	30.97%	
Days to Sell	181	
Average Price	\$378,447	
Median Price	\$286,950	
Residential		
Sales	177	
New Listings	205	
Current Inventory	196	
Sell/Inv. Ratio	90.31%	
Days to Sell	29	
Average Price	\$665,625	
Median Price	\$603,000	
Ratio of Sales vs Inventory	76.92%	

Comparative Activity -- Listing Information

								Inventory	
Description	Cur Mo	Lst Yr Mo	Incr/Decr%	Cur YTD	Lst YTD	Incr/Decr%	Cur Mo	Lst Yr Mo	Incr/Decr%
Zone = North Okan	agan								
Acreage/House	49	14	250.00%	117	83	40.96	87	127	-31.50
Duplex	13	7	85.71%	37	26	42.31	13	29	-55.17
Mobile Home	15	6	150.00%	53	35	51.43	23	37	-37.84
Recreational	2	2	0.00%	10	5	100.00	11	6	83.33
Residential	205	91	125.27%	612	450	36.00	196	407	-51.84
Residential WF	5	7	-28.57%	14	17	-17.65	10	32	-68.75
3/4-Plex	1	0	0.00%	6	1	500.00	6	1	500.00
Apartment	41	20	105.00%	130	69	88.41	70	73	-4.11
Townhouse	59	26	126.92%	190	152	25.00	49	132	-62.88
RES TOTAL	390	173.00	125.43%	1,169	838	39.50%	465	844	-44.91
FARMS	5	3	66.67%	17	5	240.00	17	19	-10.53
MULTIFAMILY	1	1	0.00%	6	3	100.00	6	3	100.00
Acreage	12	11	9.09%	43	28	53.57	50	76	-34.21
Acreage WF	4	2	100.00%	8	8	0.00	8	14	-42.86
Lots	21	18	16.67%	97	59	64.41	88	147	-40.14
Lots WF	2	2	0.00%	11	4	175.00	9	10	-10.00
LOTS TOTAL	39	33.00	18.18%	159	99	60.61%	155	247	-37.25
Business	2	0	0.00%	12	8	50.00	20	15	33.33
Commercial	21	7	200.00%	57	42	35.71	79	86	-8.14
Land	6	5	20.00%	12	13	-7.69	41	43	-4.65
COMM TOTAL	29	12.00	141.67%	81	63	28.57%	140	144	-2.78
GRAND TOTAL	464	222	109.01%	1,432	1,008	42.06%	783	1,257	-37.71

Comparative Activity -- Sales Information (Month)

		Unit Sales		S		List/Sale Ratio		
Description	Cur Mo	Lst Yr Mo	Incr/Decr%	Cur Mo	Lst Yr Mo	Incr/Decr%	Cur Mo	Lst Yr Mo
Zone = North Okanagan								
Acreage/House	30	4	650.00%	\$30,397,100	\$2,065,000	1,372.01%	99.10%	95.74%
Duplex	8	3	166.67%	\$5,284,000	\$1,082,256	388.24%	102.91%	100.13%
Mobile Home	12	3	300.00%	\$2,681,899	\$424,900	531.18%	99.18%	93.86%
Recreational	2	1	100.00%	\$337,000	\$96,000	251.04%	91.13%	91.43%
Residential	177	40	342.50%	\$117,815,611	\$20,363,300	478.57%	101.47%	96.29%
Residential WF	11	2	450.00%	\$20,621,000	\$1,338,000	1,441.18%	96.41%	93.89%
3/4-Plex	0	1	-100.00%	\$0	\$230,000	-100.00%	0.00%	92.00%
Apartment	32	7	357.14%	\$9,023,565	\$1,757,155	413.53%	98.79%	94.95%
Townhouse	53	8	562.50%	\$24,216,456	\$2,358,650	926.71%	101.21%	96.52%
RES TOTAL	325	69	371.01%	\$210,376,632	\$29,715,261	607.98%	100.45%	96.13%
FARMS	0	0	0.00%	\$0	\$0	0.00%	0.00%	0.00%
MULTIFAMILY	0	1	-100.00%	\$0	\$1,400,000	-100.00%	0.00%	103.70%
Acreage	8	2	300.00%	\$3,565,000	\$405,000	780.25%	94.39%	84.57%
Acreage WF	1	0	0.00%	\$1,500,000	\$0	0.00%	93.75%	0.00%
Lots	37	4	825.00%	\$10,592,950	\$346,500	2,957.13%	98.63%	92.70%
Lots WF	2	0	0.00%	\$2,507,500	\$0	0.00%	97.76%	0.00%
LOTS TOTAL	48	6	700.00%	\$18,165,450	\$751,500	2,317.23%	97.24%	88.13%
Business	1	1	0.00%	\$3,900,000	\$2,600,000	50.00%	92.86%	90.28%
Commercial	7	6	16.67%	\$1,652,173	\$1,390,053	18.86%	94.91%	92.67%
Land	1	0	0.00%	\$4,400,000	\$0	0.00%	88.00%	0.00%
COMM TOTAL	9	7	28.57%	\$9,952,173	\$3,990,053	149.42%	90.96%	91.10%
GRAND TOTAL	382	83	360.24%	\$238,494,255	\$35,856,814	565.13%	99.76%	95.63%

Comparative Activity -- Sales Information (YTD)

		Unit Sales		List/Sale Ratio				
Description	Cur YTD	Lst YTD	Incr/Decr%	Cur YTD	Lst YTD	Incr/Decr%	Cur YTD	Lst YTD
Zone = North Okana	agan							
Acreage/House	82	25	228.00%	\$78,173,287	\$18,552,500	321.36%	98.88%	96.61%
Duplex	25	12	108.33%	\$18,205,700	\$6,437,256	182.82%	99.62%	97.61%
Mobile Home	52	18	188.89%	\$11,678,899	\$2,434,000	379.82%	97.53%	92.79%
Recreational	4	3	33.33%	\$786,500	\$282,000	178.90%	93.78%	85.58%
Residential	497	203	144.83%	\$324,983,651	\$103,696,525	213.40%	100.68%	97.35%
Residential WF	20	2	900.00%	\$30,881,000	\$1,338,000	2,208.00%	94.51%	93.89%
3/4-Plex	3	1	200.00%	\$1,620,000	\$230,000	604.35%	98.19%	92.00%
Apartment	113	46	145.65%	\$32,625,830	\$11,683,483	179.25%	97.84%	96.70%
Townhouse	177	81	118.52%	\$76,143,220	\$27,936,185	172.56%	100.18%	98.26%
RES TOTAL	973	391	148.85%	\$575,098,087	\$172,589,949	233.22%	99.74%	97.26%
FARMS	4	0	0.00%	\$5,478,000	\$0	0.00%	92.47%	0.00%
MULTIFAMILY	3	1	200.00%	\$2,560,000	\$1,400,000	82.86%	94.01%	103.70%
Acreage	31	6	416.67%	\$15,689,900	\$2,364,190	563.65%	94.79%	83.11%
Acreage WF	8	0	0.00%	\$5,885,000	\$0	0.00%	95.08%	0.00%
Lots	104	19	447.37%	\$26,207,500	\$3,967,000	560.64%	97.56%	95.04%
Lots WF	3	0	0.00%	\$2,652,500	\$0	0.00%	97.34%	0.00%
LOTS TOTAL	146	25	484.00%	\$50,434,900	\$6,331,190	696.61%	96.38%	90.21%
Business	2	3	-33.33%	\$4,250,000	\$3,195,000	33.02%	92.41%	90.51%
Commercial	38	18	111.11%	\$21,370,215	\$11,675,116	83.04%	95.42%	91.38%
Land	7	1	600.00%	\$8,749,000	\$565,000	1,448.50%	89.06%	94.96%
COMM TOTAL	47	22	113.64%	\$34,369,215	\$15,435,116	122.67%	93.35%	91.32%
GRAND TOTAL	1,173	439	167.20%	\$667,940,202	\$195,756,256	241.21%	99.04%	96.56%

Average/Median price, Days to Sell (Month)

	Δ	verage Price		r	Median Price			Days to Sell	
Description	Cur Mo	Lst Yr Mo	Incr/Decr%	Cur Mo	Lst Yr Mo	Incr/Decr%	Cur Mo	Lst Yr Mo	Incr/Decr%
Zone = North O	kanagan								
Acreage/House	\$1,013,237	\$516,250	96.27%	\$911,500	\$565,000	61.33%	74	60	23.06%
Duplex	\$660,500	\$360,752	83.09%	\$658,500	\$374,999	75.60%	32	47	-30.89%
Mobile Home	\$223,492	\$141,633	57.80%	\$222,250	\$149,900	48.27%	63	105	-39.57%
Recreational	\$168,500	\$96,000	75.52%	\$168,500	\$96,000	75.52%	30	37	-18.92%
Residential	\$665,625	\$509,083	30.75%	\$603,000	\$481,500	25.23%	29	105	-72.63%
Residential WF	\$1,874,636	\$669,000	180.21%	\$1,065,000	\$669,000	59.19%	118	293	-59.53%
3/4-Plex		\$230,000			\$230,000			268	
Apartment	\$281,986	\$251,022	12.34%	\$288,722	\$210,000	37.49%	67	102	-34.44%
Townhouse	\$456,914	\$294,831	54.97%	\$469,900	\$328,450	43.07%	34	52	-34.79%
RES TOTAL	\$647,313	\$430,656	50.31%	\$560,000	\$415,000	34.94%	42	100	-58.20%
FARMS									
MULTIFAMILY		\$1,400,000			\$1,400,000			83	
Acreage	\$445,625	\$202,500	120.06%	\$262,000	\$202,500	29.38%	164	536	-69.40%
Acreage WF	\$1,500,000			\$1,500,000			484		
Lots	\$286,296	\$86,625	230.50%	\$294,900	\$63,750	362.59%	181	212	-14.57%
Lots WF	\$1,253,750			\$1,253,750			94		
LOTS TOTAL	\$378,447	\$125,250	202.15%	\$286,950	\$86,250	232.70%	181	320	-43.43%
Business	\$3,900,000	\$2,600,000	50.00%	\$3,900,000	\$2,600,000	50.00%	91	72	26.39%
Commercial	\$236,025	\$231,675	1.88%	\$750	\$11	6,641.57%	97	119	-18.62%
Land	\$4,400,000			\$4,400,000			83		
COMM TOTAL	\$1,105,797	\$570,008	94.00%	\$290,000	\$12	416,566.67%	94	112	-15.67%
GRAND TOTAL	\$624,331	\$432,010	44.52%	\$529,950	\$374,999	41.32%	61	117	-48.14%

North Okanagan Statistics -- April 2021

Average/Median price, Days to Sell (YTD)

	A	verage Price		r	Median Price			Days to Sell	
Description	Cur YTD	Lst YTD	Incr/Decr%	Cur YTD	Lst YTD	Incr/Decr%	Cur YTD	Lst YTD	Incr/Decr%
Zone = North C	Okanagan								
Acreage/House	\$953,333	\$742,100	28.46%	\$885,000	\$685,000	29.20%	86	113	-24.16%
Duplex	\$728,228	\$536,438	35.75%	\$687,200	\$548,500	25.29%	38	77	-50.66%
Mobile Home	\$224,594	\$135,222	66.09%	\$219,950	\$137,250	60.26%	74	78	-4.66%
Recreational	\$196,625	\$94,000	109.18%	\$168,500	\$96,000	75.52%	32	185	-82.87%
Residential	\$653,891	\$510,820	28.01%	\$599,000	\$485,000	23.51%	44	85	-47.83%
Residential WF	\$1,544,050	\$669,000	130.80%	\$1,082,500	\$669,000	61.81%	115	293	-60.53%
3/4-Plex	\$540,000	\$230,000	134.78%	\$525,000	\$230,000	128.26%	93	268	-65.42%
Apartment	\$288,724	\$253,989	13.68%	\$265,900	\$220,000	20.86%	73	92	-20.25%
Townhouse	\$430,188	\$344,891	24.73%	\$427,000	\$345,000	23.77%	46	88	-47.42%
RES TOTAL	\$591,057	\$441,407	33.90%	\$528,500	\$415,150	27.30%	54	90	-39.36%
FARMS	\$1,369,500			\$1,181,000			177		
MULTIFAMILY	\$853,333	\$1,400,000	-39.05%	\$799,000	\$1,400,000	-42.93%	79	83	-5.22%
Acreage	\$506,126	\$394,032	28.45%	\$395,000	\$381,500	3.54%	229	318	-27.96%
Acreage WF	\$735,625			\$730,000			260		
Lots	\$251,995	\$208,789	20.69%	\$240,400	\$185,000	29.95%	175	137	27.43%
Lots WF	\$884,167			\$157,500			82		
LOTS TOTAL	\$345,445	\$253,248	36.41%	\$268,750	\$217,000	23.85%	189	181	4.71%
Business	\$2,125,000	\$1,065,000	99.53%	\$2,125,000	\$365,000	482.19%	111	199	-44.38%
Commercial	\$562,374	\$648,618	-13.30%	\$307,500	\$16	,939,963.09%	169	191	-11.55%
Land	\$1,249,857	\$565,000	121.21%	\$925,000	\$565,000	63.72%	397	154	157.51%
COMM TOTAL	\$731,260	\$701,596	4.23%	\$359,000	\$255,000	40.78%	200	190	5.26%
GRAND TOTAL	\$569,429	\$445,914	27.70%	\$497,500	\$404,000	23.14%	78	100	-22.46%

Shuswap / Revelstoke Monthly Statistics April 2021

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Zone Totals

Description	CM This Year	CM Last Year	Increase	This YTD	Last YTD	Increase
Area = Central Okanagan						
1 Units Listed	1,177	633	85.94%	4,046	3,108	30.18%
2 Units Sold	957	220	335.00%	3,206	1,222	162.36%
3 Sales Volume	\$722,293,749	\$121,523,076	494.37%	\$2,316,043,556	\$680,532,977	240.33%
4 List/Sell Ratio	100.81%	96.27%		99.96%	96.82%	
5 Days to Sell	41	70	-41.21%	56	81	-31.39%
6 Active Listings	1,647	3,005	-45.19%			
Area = North Okanagan						
1 Units Listed	464	222	109.01%	1,432	1,008	42.06%
2 Units Sold	382	83	360.24%	1,173	439	167.20%
3 Sales Volume	\$238,494,255	\$35,856,814	565.13%	\$667,940,202	\$195,756,256	241.21%
4 List/Sell Ratio	99.76%	95.63%		99.04%	96.56%	
5 Days to Sell	61	117	-48.14%	78	100	-22.46%
6 Active Listings	783	1,257	-37.71%			
Area = Shuswap / Revels						
1 Units Listed	249	122	104.10%	753	531	41.81%
2 Units Sold	184	30	513.33%	613	187	227.81%
3 Sales Volume	\$90,960,878	\$10,634,000	755.38%	\$286,895,714	\$77,413,182	270.60%
4 List/Sell Ratio	98.70%	96.15%		97.75%	98.04%	
5 Days to Sell	77	89	-14.33%	100	136	-26.49%
6 Active Listings	506	834	-39.33%			
Area = Grand Total						
1 Units Listed	1,890	977	93.45%	6,231	4,647	34.09%
2 Units Sold	1,523	333	357.36%	4,992	1,848	170.13%
3 Sales Volume	\$1,051,748,882	\$168,013,890	525.99%	\$3,270,879,472	\$953,702,415	242.97%
4 List/Sell Ratio	100.38%	96.13%		99.57%	96.86%	
5 Days to Sell	50	83	-39.69%	66	91	-27.35%
6 Active Listings	2,936	5,096	-42.39%			

Shuswap / Revelstoke Statistics -- April 2021

Quick Summary Part 1

Residential

Description	Total Units Sold	Total Sales Volume	Total Units Sold	Total Sales Volume
This Month	184	\$90,960,878	62	\$42,059,903
Last Month	213	\$94,384,420	59	\$34,450,733
This Month Last Year	30	\$10,634,000	12	\$5,966,000
Description	Total Listings Taken	Inventory		
This Month	249	506		
Last Month	234	475		
This Month Last Year	122	834		

Quick Summary Part 2

	·	.
Condo/Apt		
Sales	10	
New Listings	16	
Current Inventory	28	
Sell/Inv. Ratio	35.71%	
Days to Sell	83	
Average Price	\$553,030	
Median Price	\$384,250	
Condo/Townhouse		
Sales	9	
New Listings	24	
Current Inventory	27	
Sell/Inv. Ratio	33.33%	
Days to Sell	51	
Average Price	\$437,267	
Median Price	\$390,000	
Lots		
Sales	49	
New Listings	53	
Current Inventory	138	
Sell/Inv. Ratio	35.51%	
Days to Sell	120	
Average Price	\$230,200	
Median Price	\$138,000	
Residential		
Sales	62	
New Listings	96	
Current Inventory	131	
Sell/Inv. Ratio	47.33%	
Days to Sell	45	
Average Price	\$678,386	
Median Price	\$651,125	
Ratio of Sales vs Inventory	59.63%	

Comparative Activity -- Listing Information

								Inventory	
Description	Cur Mo	Lst Yr Mo	Incr/Decr%	Cur YTD	Lst YTD	Incr/Decr%	Cur Mo	Lst Yr Mo	Incr/Decr%
Zone = Shuswap / I	Revelstoke								
Acreage/House	12	10	20.00%	54	42	28.57	35	86	-59.30
Duplex	1	1	0.00%	3	2	50.00	4	4	0.00
Mobile Home	12	10	20.00%	38	31	22.58	18	34	-47.06
Recreational	12	6	100.00%	33	14	135.71	21	28	-25.00
Residential	96	49	95.92%	261	189	38.10	131	185	-29.19
Residential WF	11	5	120.00%	30	16	87.50	18	32	-43.75
3/4-Plex	0	0	0.00%	0	2	-100.00		2	
Apartment	16	5	220.00%	59	28	110.71	28	44	-36.36
Townhouse	24	8	200.00%	54	44	22.73	27	52	-48.08
RES TOTAL	184	94.00	95.74%	532	368	44.57%	282	467	-39.61
FARMS	1	1	0.00%	5	3	66.67	6	8	-25.00
MULTIFAMILY	0	0	0.00%	0	1	-100.00	1	2	-50.00
Acreage	11	3	266.67%	35	26	34.62	32	64	-50.00
Acreage WF	1	1	0.00%	6	2	200.00	7	9	-22.22
Lots	39	16	143.75%	125	65	92.31	94	150	-37.33
Lots WF	2	2	0.00%	7	6	16.67	5	10	-50.00
LOTS TOTAL	53	22.00	140.91%	173	99	74.75%	138	233	-40.77
Business	2	0	0.00%	9	5	80.00	16	19	-15.79
Commercial	8	4	100.00%	24	34	-29.41	42	69	-39.13
Land	1	1	0.00%	10	21	-52.38	21	36	-41.67
COMM TOTAL	11	5.00	120.00%	43	60	-28.33%	79	124	-36.29
GRAND TOTAL	249	122	104.10%	753	531	41.81%	506	834	-39.33

Comparative Activity -- Sales Information (Month)

		Unit Sales		S	ales Volume		List/Sale Ratio	
Description	Cur Mo	Lst Yr Mo	Incr/Decr%	Cur Mo	Lst Yr Mo	Incr/Decr%	Cur Mo	Lst Yr Mo
Zone = Shuswap / Ro	evelstoke							
Acreage/House	19	1	1,800.00%	\$15,479,400	\$600,000	2,479.90%	97.89%	96.93%
Duplex	0	0	0.00%	\$0	\$0	0.00%	0.00%	0.00%
Mobile Home	10	6	66.67%	\$2,084,300	\$838,500	148.57%	98.27%	92.83%
Recreational	13	0	0.00%	\$1,894,776	\$0	0.00%	93.09%	0.00%
Residential	62	12	416.67%	\$42,059,903	\$5,966,000	604.99%	99.53%	96.35%
Residential WF	10	1	900.00%	\$7,607,000	\$349,500	2,076.54%	98.03%	100.00%
3/4-Plex	0	0	0.00%	\$0	\$0	0.00%	0.00%	0.00%
Apartment	10	3	233.33%	\$5,530,299	\$1,099,000	403.21%	99.79%	96.16%
Townhouse	9	4	125.00%	\$3,935,400	\$1,365,000	188.31%	98.82%	97.24%
RES TOTAL	133	27	392.59%	\$78,591,078	\$10,218,000	669.14%	98.84%	96.30%
FARMS	0	0	0.00%	\$0	\$0	0.00%	0.00%	0.00%
MULTIFAMILY	0	0	0.00%	\$0	\$0	0.00%	0.00%	0.00%
Acreage	12	0	0.00%	\$4,454,000	\$0	0.00%	97.85%	0.00%
Acreage WF	2	0	0.00%	\$379,000	\$0	0.00%	97.43%	0.00%
Lots	33	2	1,550.00%	\$4,762,800	\$346,000	1,276.53%	96.92%	92.54%
Lots WF	2	1	100.00%	\$1,684,000	\$70,000	2,305.71%	99.70%	93.46%
LOTS TOTAL	49	3	1,533.33%	\$11,279,800	\$416,000	2,611.49%	97.71%	92.69%
Business	0	0	0.00%	\$0	\$0	0.00%	0.00%	0.00%
Commercial	1	0	0.00%	\$680,000	\$0	0.00%	97.28%	0.00%
Land	1	0	0.00%	\$410,000	\$0	0.00%	102.55%	0.00%
COMM TOTAL	2	0	0.00%	\$1,090,000	\$0	0.00%	99.20%	0.00%
GRAND TOTAL	184	30	513.33%	\$90,960,878	\$10,634,000	755.38%	98.70%	96.15%

Comparative Activity -- Sales Information (YTD)

		Unit Sales			List/Sal	List/Sale Ratio		
Description	Cur YTD	Lst YTD	Incr/Decr%	Cur YTD	Lst YTD	Incr/Decr%	Cur YTD	Lst YTD
Zone = Shuswap / R	Revelstoke							
Acreage/House	52	14	271.43%	\$43,567,800	\$7,211,500	504.14%	98.37%	96.99%
Duplex	4	1	300.00%	\$2,492,500	\$296,000	742.06%	99.68%	100.00%
Mobile Home	30	21	42.86%	\$5,428,732	\$3,329,100	63.07%	97.86%	94.49%
Recreational	25	1	2,400.00%	\$2,966,676	\$200,000	1,383.34%	93.92%	95.69%
Residential	190	85	123.53%	\$115,885,694	\$44,835,820	158.47%	99.06%	98.74%
Residential WF	25	2	1,150.00%	\$24,738,000	\$994,500	2,387.48%	94.59%	94.77%
3/4-Plex	0	1	-100.00%	\$0	\$1,200,000	-100.00%	0.00%	100.00%
Apartment	52	10	420.00%	\$21,530,385	\$3,717,700	479.13%	98.77%	96.83%
Townhouse	48	19	152.63%	\$22,240,100	\$7,877,920	182.31%	97.65%	98.49%
RES TOTAL	426	154	176.62%	\$238,849,888	\$69,662,540	242.87%	98.21%	98.17%
FARMS	0	1	-100.00%	\$0	\$825,000	-100.00%	0.00%	105.77%
MULTIFAMILY	1	0	0.00%	\$1,950,000	\$0	0.00%	95.12%	0.00%
Acreage	36	4	800.00%	\$11,329,000	\$1,014,650	1,016.54%	96.42%	95.83%
Acreage WF	5	0	0.00%	\$1,559,000	\$0	0.00%	89.76%	0.00%
Lots	123	18	583.33%	\$17,383,144	\$2,499,000	595.60%	96.09%	93.83%
Lots WF	5	2	150.00%	\$2,956,000	\$759,850	289.02%	98.22%	104.82%
LOTS TOTAL	169	24	604.17%	\$33,227,144	\$4,273,500	677.52%	96.07%	96.10%
Business	0	1	-100.00%	\$0	\$475,000	-100.00%	0.00%	95.10%
Commercial	12	5	140.00%	\$9,963,682	\$1,675,142	494.80%	91.42%	96.63%
Land	5	2	150.00%	\$2,905,000	\$502,000	478.69%	105.45%	93.14%
COMM TOTAL	17	8	112.50%	\$12,868,682	\$2,652,142	385.22%	94.25%	95.67%
GRAND TOTAL	613	187	227.81%	\$286.895.714	\$77.413.182	270.60%	97.75%	98.04%

Average/Median price, Days to Sell (Month)

	A۱	erage Price		M	ledian Price			Days to Sell	
Description	Cur Mo	Lst Yr Mo	Incr/Decr%	Cur Mo	Lst Yr Mo	Incr/Decr%	Cur Mo	Lst Yr Mo	Incr/Decr%
Zone = Shuswar	o / Revelstoke								
Acreage/House	\$814,705	\$600,000	35.78%	\$764,900	\$600,000	27.48%	54	30	81.58%
Duplex									
Mobile Home	\$208,430	\$139,750	49.14%	\$192,000	\$171,250	12.12%	55	76	-27.18%
Recreational	\$145,752			\$132,500			93		
Residential	\$678,386	\$497,167	36.45%	\$651,125	\$487,500	33.56%	45	64	-29.60%
Residential WF	\$760,700	\$349,500	117.65%	\$692,000	\$349,500	98.00%	94	7	1,237.14%
3/4-Plex									
Apartment	\$553,030	\$366,333	50.96%	\$384,250	\$310,000	23.95%	83	116	-29.08%
Townhouse	\$437,267	\$341,250	28.14%	\$390,000	\$322,500	20.93%	51	74	-31.68%
RES TOTAL	\$590,910	\$378,444	56.14%	\$550,000	\$370,000	48.65%	59	71	-16.87%
FARMS									
MULTIFAMILY									
Acreage	\$371,167			\$194,500			112		
Acreage WF	\$189,500			\$189,500			313		
Lots	\$144,327	\$173,000	-16.57%	\$133,000	\$173,000	-23.12%	113	36	216.94%
Lots WF	\$842,000	\$70,000	1,102.86%	\$842,000	\$70,000	1,102.86%	110	701	-84.38%
LOTS TOTAL	\$230,200	\$138,667	66.01%	\$138,000	\$76,000	81.58%	120	257	-53.23%
Business									
Commercial	\$680,000			\$680,000			160		
Land	\$410,000			\$410,000			212		
COMM TOTAL	\$545,000			\$545,000			186		
GRAND TOTAL	\$494,353	\$354,467	39.46%	\$410,000	\$354,750	15.57%	77	89	-14.33%

Shuswap / Revelstoke Statistics -- April 2021

Average/Median price, Days to Sell (YTD)

	Average Price			Median Price			Days to Sell		
Description	Cur YTD	Lst YTD	Incr/Decr%	Cur YTD	Lst YTD	Incr/Decr%	Cur YTD	Lst YTD	Incr/Decr%
Zone = Shuswa	ap / Revelstoke								
Acreage/House	\$837,842	\$515,107	62.65%	\$794,000	\$512,000	55.08%	86	134	-35.84%
Duplex	\$623,125	\$296,000	110.52%	\$610,500	\$296,000	106.25%	76	23	229.35%
Mobile Home	\$180,958	\$158,529	14.15%	\$180,500	\$155,700	15.93%	69	80	-13.50%
Recreational	\$118,667	\$200,000	-40.67%	\$120,000	\$200,000	-40.00%	99	709	-86.01%
Residential	\$609,925	\$527,480	15.63%	\$558,900	\$490,000	14.06%	63	122	-48.40%
Residential WF	\$989,520	\$497,250	99.00%	\$800,000	\$497,250	60.88%	101	136	-25.14%
3/4-Plex		\$1,200,000			\$1,200,000			25	
Apartment	\$414,046	\$371,770	11.37%	\$374,000	\$297,500	25.71%	78	78	0.32%
Townhouse	\$463,335	\$414,627	11.75%	\$403,500	\$345,000	16.96%	87	125	-30.82%
RES TOTAL	\$560,680	\$452,354	23.95%	\$497,091	\$437,000	13.75%	75	118	-36.06%
FARMS		\$825,000			\$825,000			19	
MULTIFAMILY	\$1,950,000			\$1,950,000			203		
Acreage	\$314,694	\$253,663	24.06%	\$214,000	\$234,450	-8.72%	179	336	-46.73%
Acreage WF	\$311,800			\$209,000			318		
Lots	\$141,326	\$138,833	1.80%	\$115,000	\$84,500	36.09%	138	217	-36.35%
Lots WF	\$591,200	\$379,925	55.61%	\$689,000	\$379,925	81.35%	109	377	-71.09%
LOTS TOTAL	\$196,610	\$178,063	10.42%	\$137,500	\$151,000	-8.94%	151	250	-39.53%
Business		\$475,000			\$475,000			753	
Commercial	\$830,307	\$335,028	147.83%	\$500,500	\$222,500	124.94%	244	98	148.39%
Land	\$581,000	\$251,000	131.47%	\$538,000	\$251,000	114.34%	118	35	236.57%
COMM TOTAL	\$756,981	\$331,518	128.34%	\$538,000	\$277,250	94.05%	207	164	25.92%
GRAND TOTAL	\$468.019	\$413.974	13.06%	\$414.150	\$390.000	6.19%	100	136	-26.49%