Central Okanagan Monthly Statistics
July 2021

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### **Zone Totals**

Area	Description	CM This Year	CM Last Year	Increase	This YTD	Last YTD	Increase
2 Units Sold	Area = Central Okanaga						
3 Sales Volume         \$476,777,381         \$508,729,641         -6.28%         \$4,091,493,384         \$1,669,895,305         145,01%           4 List/Sell Ratio         99.92%         96.25%         -50,50%         100,14%         96.66%         40,28%           6 Active Listings         1,613         3,97         -52,22%         -50,50%         48         80         -40,28%           Area = North Okanagan         1         1,011s Listed         303         407         -25,55%         2,467         2,144         15,07%           2 Units Sold         206         293         -29,69%         1,971         1,119         76,14%           3 Sales Volume         \$141,962,471         \$150,076,588         -5,41%         \$1,199,941,519         \$539,314,952         122,49%           4 List/Sell Ratio         99,85%         97,41%         617%         99,59%         96,66%           5 Days to Sell         60         94         -36,17%         69         97         -28,7%           5 Days to Sell         187         246         -23,98%         1,430         1,222         17,02%           2 Units Sold         159         177         -10,17%         1,117         562         98,57%           3 Sales	1 Units Listed	808	1,196	-32.44%	7,046	6,382	
4 List/Sell Ratio         99.92%         96.25%         100.14%         96.66%           5 Days to Sell         39         79         -50.50%         48         80         -40.26%           6 Active Listings         1,613         3,376         -52.22%         -52.22%         -70.26           Area = North Okanagan         1 Units Listed         303         407         -25.55%         2,467         2,144         15.07%           3 Sales Volume         \$141,962,471         \$150,076,588         -5.41%         \$1,199,941,519         \$539,314,952         122.49%           4 List/Sell Ratio         99.85%         97.41%         99.59%         96.96%         16.60         94         -36.17%         69         97         -28.74%           6 Active Listings         852         1,389         -38.66%         69         97         -28.74%           1 Units Listed         187         246         -23.98%         1,430         1,222         17.02%           2 Units Sold         159         177         -0.17%         1,117         562         98.75%           3 Sales Volume         \$92,845,780         \$80.968,176         14.67%         \$557,090,445         \$236,159,748         135.90%           4 List/S	2 Units Sold	621	754	-17.64%	5,441	2,805	93.98%
5 Days to Sell         39         79         50.50%         48         80         -40.26%           Acca = Noth Okanagan         1,613         3,376         -52.22%         -50.50%         48         80         -40.26%           Area = Noth Okanagan         1         1 Units Listed         303         407         -25.55%         2,467         2,144         15.07%         20.076,588         3.2618         50.076,588         5.41%         \$1,199,941,519         \$539,314,952         122.49%         4 List/Sell Ratio         99.85%         97.41%         \$10.076,588         5.41%         \$1,199,941,519         \$539,314,952         122.49%         4 List/Sell Ratio         99.85%         97.41%         99.59%         99.59%         96.66%         5 Days to Sell         60         94         -36.17%         69         97         -28.74%           6 Active Listings         852         1,338         -36.67%         69         97         -28.74%           Area = Shuswap / Revel         1         117         562         98.75%           3 Sales Volume         \$92,845,780         \$80,968,176         14.67%         \$557,090,445         \$236,159,748         135.90%           4 List/Sell Ratio         98.40%         96.16%         98.12%	3 Sales Volume	\$476,777,381	\$508,729,641	-6.28%	\$4,091,493,384	\$1,669,895,305	145.01%
6 Active Listings         1.613         3,376         -52.22%           Area = North Okanagan         1         Units Listed         303         407         -25.55%         2,467         2,144         15.07%           2 Units Sold         206         293         -29.69%         1,971         1,119         76.14%           3 Sales Volume         \$141,962,471         \$150,076,588         -5.41%         \$1,199,941,519         \$539,314,952         122.49%           4 List/Sell Ratio         98.65%         97.41%         \$1,199,941,519         \$539,314,952         122.49%           4 List/Sell Ratio         98.65%         97.41%         \$60.6%         99.59%         96.96%         96.66%           5 Days to Sell         60         94         -36.17%         69         97         -28.74%           6 Active Listings         852         1,389         -36.66%         1.430         1,222         17.02%           2 Units Sold         187         246         -23.98%         1,430         1,222         17.02%           2 Units Sold         187         246         -23.98%         1,430         1,222         17.02%           3 Sales Volume         \$92,845,780         \$80,988,176         14.67% <th< td=""><td>4 List/Sell Ratio</td><td>99.92%</td><td>96.25%</td><td></td><td>100.14%</td><td>96.66%</td><td></td></th<>	4 List/Sell Ratio	99.92%	96.25%		100.14%	96.66%	
Area = North Okanagan	5 Days to Sell	39	79	-50.50%	48	80	-40.26%
1 Units Listed 303 4407 - 25.55% 2.467 2.144 15.07% 2 Units Sold 206 293 -29.69% 1.971 1.119 76.14% 3 Sales Volume \$141,962,471 \$150,076,588 -5.41% \$1,199,941,519 \$539,314,952 122.49% 4 List/Sell Ratio 99.85% 97.41% 50.00% 99.59% 96.96% 5 Days to Sell 60 94 -36.17% 69 9.7 -28.74% 6 Active Listings 852 1,389 -38.66%    **Para = Shuswap / Revel** 1 Units Listed 187 246 -23.98% 1,430 1,222 17.02% 2 Units Sold 159 1777 -10.17% 1,117 562 98.75% 3 Sales Volume \$92,845,780 \$80,968,176 14.67% \$557,090,445 \$236,159,748 135.90% 4 List/Sell Ratio 98.40% 96.16% 98.12% 96.60% 5 Days to Sell 92 124 -25.93% 86 123 -29.80% 6 Active Listings 569 930 -38.82%    **Para = South Okanagan** 1 Units Listed 363 493 -26.37% 2.913 2.686 8.45% 2 Units Sold 247 309 -20.06% 2.210 1,221 81.00% 3 Sales Volume \$150,137,585 \$149,546,056 0.40% \$1,313,069,824 \$592,245,286 121.71% 4 List/Sell Ratio 98.41% 96.39% 98.85% 96.01% 5 Days to Sell 62 2 97 -45.85% 86 107 -19.68% 6 Active Listings 975  **Para = South Peace Riv** 1 Units Listed 115 92 25.00% 676 502 34.66% 5 Active Listings 975  **Para = South Peace Riv** 1 Units Listed 115 92 25.00% 676 502 34.66% 2 Units Sold 58 50 3.57% 342 189 80.95% 3 Sales Volume \$151,127,950 \$15,201,400 -0.48% \$93,157,380 \$47,619,050 95.63% 4 List/Sell Ratio 96.05% 100.56% 96.16% 96.52% 5 Days to Sell 19 19 192 -37,95% 1124 179 -30.87% 6 Active Listings 484  **Para = Grand Total** 1 Units Listed 1,776 2,434 -27.03% 14.532 12.936 12.34% 2 Units Sold 1,291 1,589 -18.75% 11.081 5.896 87.94% 3 Sales Volume \$876,851,167 \$904,521,861 -3.06% \$7.254,752,551 \$3.085,234,342 135.14% 4 List/Sell Ratio 99.41% 99.41% 99.63% \$7.254,752,551 \$3.085,234,342 135.14% 4 List/Sell Ratio 99.41% 99.41% 99.63% \$7.254,752,551 \$3.085,234,342 135.14% 4 List/Sell Ratio 99.41% 99.63% 91.65% 99.60% 99.60% 90.60%	6 Active Listings	1,613	3,376	-52.22%			
2 Units Sold   206	Area = North Okanagan						
3 Sales Volume \$141,962,471 \$150,076,588 -5.41% \$1,199,941,519 \$539,314,952 122.49% 4 List/Sell Ratio 99.85% 97.41% 99.59% 96.96% 5 Days to Sell 60 0 94 -36.17% 69 97 -28.74% 6 Active Listings 652 1,389 -38.66%	1 Units Listed	303	407	-25.55%	2,467	2,144	15.07%
4 List/Sell Ratio         99.85%         97.41%         99.59%         96.96%           5 Days to Sell         60         94         -36.17%         69         97         -28.74%           6 Active Listings         852         1,389         -38.66%	2 Units Sold	206	293		1,971	1,119	76.14%
5 Days to Sell         60         94         -36.17%         69         97         -28.74%           6 Active Listings         852         1,389         -38.66%           Area = Shuswap / Revel         1         1 Units Listed         187         246         -23.98%         1,430         1,222         17.02%           2 Units Sold         159         177         -10.17%         1,117         562         98.75%           3 Sales Volume         \$92,845,780         \$80,968,176         14.67%         \$557,090,445         \$236,159,748         135,90%           4 List/Sell Ratio         98.40%         96.16%         98.12%         96.60%         50ays to Sell         92         124         -25.93%         86         123         -29.80%           6 Active Listings         569         930         -38.82%         86         123         -29.80%           Area = South Okanagan         1         10nits Listed         363         493         -26.37%         2,913         2,686         8.45%           2 Units Sold         247         309         -20.06%         2,210         1,221         81.00%           3 Sales Volume         \$150,137,585         \$149,546,056         0.40%         \$1,313,069,824	3 Sales Volume	\$141,962,471	\$150,076,588	-5.41%	\$1,199,941,519	\$539,314,952	122.49%
6 Active Listings         852         1,389         -38.66%           Area = Shuswap / Revel         1           1 Units Listed         187         246         -23.98%         1,430         1,222         17.02%           2 Units Sold         159         177         -10.17%         1,117         562         98.75%           3 Sales Volume         \$92,845,780         \$80,968,176         14.67%         \$557,090,445         \$236,159,748         135.90%           4 List/Sell Ratio         98.40%         96.16%         98.12%         96.60%         96.60%           5 Days to Sell         92         124         -25.93%         86         123         -29.80%           6 Active Listings         569         930         -38.82%         -86         123         -29.80%           Area = South Okanagan           1 Units Listed         363         493         -26.37%         2.913         2.686         8.45%           2 Units Sold         247         309         -20.06%         2.210         1,221         81.00%           4 List/Sell Ratio         98.41%         96.39%         96.85%         96.01%         5592,245,286         121.71%           4 Days to Sell         52	4 List/Sell Ratio	99.85%	97.41%		99.59%	96.96%	
Area = Shuswap / Revel         1 Units Listed         187         246         -23.98%         1,430         1,222         17.02%           2 Units Sold         159         177         -10.17%         1,117         562         98.75%           3 Sales Volume         \$92,845,780         \$80,968,176         14.67%         \$557,090,445         \$236,159,748         135,90%           4 List/Sell Ratio         98.40%         96.16%         98.12%         96.60%         50,90%         50,90%         60,00%	5 Days to Sell	60	94	-36.17%	69	97	-28.74%
1 Units Listed         187         246         -23.98%         1,430         1,222         17.02%           2 Units Sold         159         177         -10.17%         1,117         562         98.75%           3 Sales Volume         \$92,845,780         \$80,968,176         14.67%         \$557,090,445         \$236,159,748         135.90%           4 List/Sell Ratio         98.40%         96.16%         98.12%         96.60%         560.00%           5 Days to Sell         92         124         -25.93%         86         123         -29.80%           6 Active Listings         569         930         -38.82%         86         123         -29.80%           Area = South Okanagan           1 Units Listed         363         493         -26.37%         2.913         2.686         8.45%           2 Units Sold         247         309         -20.06%         2.210         1,221         81.00%           3 Sales Volume         \$150,137,585         \$149,546,056         0.40%         \$1,313,069,824         \$592,245,286         121.71%           4 List/Sell Ratio         98.41%         96.39%         98.85%         96.01%         196.01%           5 Days to Sell         52         <	6 Active Listings	852	1,389	-38.66%			
1 Units Listed         187         246         -23.98%         1,430         1,222         17.02%           2 Units Sold         159         177         -10.17%         1,117         562         98.75%           3 Sales Volume         \$92,845,780         \$80,968,176         14.67%         \$557,090,445         \$236,159,748         135.90%           4 List/Sell Ratio         98.40%         96.16%         98.12%         96.60%         560.00%           5 Days to Sell         92         124         -25.93%         86         123         -29.80%           6 Active Listings         569         930         -38.82%         86         123         -29.80%           Area = South Okanagan           1 Units Listed         363         493         -26.37%         2.913         2.686         8.45%           2 Units Sold         247         309         -20.06%         2.210         1,221         81.00%           3 Sales Volume         \$150,137,585         \$149,546,056         0.40%         \$1,313,069,824         \$592,245,286         121.71%           4 List/Sell Ratio         98.41%         96.39%         98.85%         96.01%         196.01%           5 Days to Sell         52         <	Area = Shuswap / Revel						
3 Sales Volume         \$92,845,780         \$80,968,176         14.67%         \$557,090,445         \$236,159,748         135.90%           4 List/Sell Ratio         98.40%         96.16%         98.12%         96.60%         29.80%           5 Days to Sell         92         124         -25.93%         86         123         -29.80%           Active Listings         569         930         -38.82%		187	246	-23.98%	1,430	1,222	17.02%
4 List/Sell Ratio         98.40%         96.16%         98.12%         96.60%           5 Days to Sell         92         124         -25.93%         86         123         -29.80%           6 Active Listings         569         930         -38.82%         -38.82%         -28.80%           Area = South Okanagan           1 Units Listed         363         493         -26.37%         2.913         2,686         8.45%           2 Units Sold         247         309         -20.06%         2,210         1,221         81.00%           3 Sales Volume         \$150,137,585         \$149,546,056         0.40%         \$1,313,069,824         \$592,245,286         121.71%           4 List/Sell Ratio         98.41%         96.39%         98.85%         96.01%         50.0	2 Units Sold	159	177	-10.17%	1,117	562	98.75%
5 Days to Sell 6 Active Listings         92 569         124 930         -25.93% -38.82%         86         123 -29.80%           Area = South Okanagan 1 Units Listed         363 2 Units Sold         493 247         -26.37% 309 -20.06%         2,913 2,210         2,686 1,221         8.45% 8.45%           2 Units Sold         247 3 Sales Volume         \$150,137,585 \$149,546,056         0.40% 96.39%         \$1,313,069,824 \$98.85%         \$592,245,286 96.01%         121.71%           4 List/Sell Ratio         98.41% 96.39%         96.39% 98.85%         96.01%         -19.68%           5 Days to Sell 6 Active Listings         52 975         97 97         -45.85%         86 96         107 98.85%         96.01%           4 List/Sell Ratio         115 92 25.00%         97 92         25.00% 93.157,380         67 93.157,380         \$47,619,050 95.63%         95.63%           3 Sales Volume 4 List/Sell Ratio         96.05% 96.05%         100.56% 100.56%         96.16% 96.16%         96.52%         96.38%           5 Days to Sell         1,776 1,291         2,434 1,291         -27.03% 1,589         14,532 1,085         12,936 12,34% 1,085         12,34% 1,086         87,94% 2,016         87,254,752,551 1,081         3,085,234,342 135.14%         135.14% 1,096         96.58% 1,096         96.58% 1,096         96.58% 1,096         87,254,752,551 1,096	3 Sales Volume	\$92,845,780	\$80,968,176	14.67%	\$557,090,445	\$236,159,748	135.90%
Area = South Okanagan         1 Units Listed         363         493         -26.37%         2,913         2,686         8.45%           2 Units Sold         247         309         -20.06%         2,210         1,221         81.00%           3 Sales Volume         \$150,137,585         \$149,546,056         0.40%         \$1,313,069,824         \$592,245,286         121.71%           4 List/Sell Ratio         98.41%         96.39%         98.85%         96.01%         50.01%	4 List/Sell Ratio	98.40%	96.16%		98.12%	96.60%	
Area = South Okanagan           1 Units Listed         363         493         -26.37%         2,913         2,686         8.45%           2 Units Sold         247         309         -20.06%         2,210         1,221         81.00%           3 Sales Volume         \$150,137,585         \$149,546,056         0.40%         \$1,313,069,824         \$592,245,286         121.71%           4 List/Sell Ratio         98.41%         96.39%         98.85%         96.01%         5           5 Days to Sell         52         97         -45.85%         86         107         -19.68%           6 Active Listings         975         97         -45.85%         86         107         -19.68%           Area = South Peace Riv           1 Units Listed         115         92         25.00%         676         502         34.66%           2 Units Sold         58         56         3.57%         342         189         80.95%           3 Sales Volume         \$15,127,950         \$15,201,400         -0.48%         \$93,157,380         \$47,619,050         95.63%           4 List/Sell Ratio         96.05%         100.56%         96.16%         96.16%         96.52%           5	5 Days to Sell	92	124	-25.93%	86	123	-29.80%
Area = South Okanagan           1 Units Listed         363         493         -26.37%         2,913         2,686         8.45%           2 Units Sold         247         309         -20.06%         2,210         1,221         81.00%           3 Sales Volume         \$150,137,585         \$149,546,056         0.40%         \$1,313,069,824         \$592,245,286         121.71%           4 List/Sell Ratio         98.41%         96.39%         98.85%         96.01%         50.0	6 Active Listings	569	930	-38.82%			
1 Units Listed         363         493         -26.37%         2,913         2,686         8.45%           2 Units Sold         247         309         -20.06%         2,210         1,221         81.00%           3 Sales Volume         \$150,137,585         \$149,546,056         0.40%         \$1,313,069,824         \$592,245,286         121.71%           4 List/Sell Ratio         98.41%         96.39%         98.85%         96.01%         -19.68%           5 Days to Sell         52         97         -45.85%         86         107         -19.68%           6 Active Listings         975         -45.85%         86         107         -19.68%           Area = South Peace Riv           1 Units Listed         115         92         25.00%         676         502         34.66%           2 Units Sold         58         56         3.57%         342         189         80.95%           3 Sales Volume         \$15,127,950         \$15,201,400         -0.48%         \$93,157,380         \$47,619,050         95.63%           4 List/Sell Ratio         96.05%         100.56%         96.16%         96.52%         96.65%           5 Days to Sell         119         192         -37.95% <td></td> <td></td> <td></td> <td></td> <td></td> <td></td> <td></td>							
3 Sales Volume         \$150,137,585         \$149,546,056         0.40%         \$1,313,069,824         \$592,245,286         121.71%           4 List/Sell Ratio         98.41%         96.39%         98.85%         96.01%         107         -19.68%           5 Days to Sell         52         97         -45.85%         86         107         -19.68%           6 Active Listings         975         86         107         -19.68%           Area = South Peace Riv         1 Units Listed         115         92         25.00%         676         502         34.66%         2 Units Sold         58         56         3.57%         342         189         80.95%         3 Sales Volume         \$15,127,950         \$15,201,400         -0.48%         \$93,157,380         \$47,619,050         95.63%         4 List/Sell Ratio         96.05%         100.56%         96.16%         96.52%         95.63%         5 Days to Sell         119         192         -37.95%         124         179         -30.87%         3 Alex to sell         179         -30.87%         124         179         -30.87%         124         179         -30.87%         124         179         -30.87%         124         179         -30.87%         124         179         -30.87%	1 Units Listed	363	493	-26.37%	2,913	2,686	8.45%
4 List/Sell Ratio         98.41%         96.39%         98.85%         96.01%           5 Days to Sell         52         97         -45.85%         86         107         -19.68%           6 Active Listings         975         86         107         -19.68%           Area = South Peace Riv           1 Units Listed         115         92         25.00%         676         502         34.66%           2 Units Sold         58         56         3.57%         342         189         80.95%           3 Sales Volume         \$15,127,950         \$15,201,400         -0.48%         \$93,157,380         \$47,619,050         95.63%           4 List/Sell Ratio         96.05%         100.56%         96.16%         96.52%         96.53%           5 Days to Sell         119         192         -37.95%         124         179         -30.87%           6 Active Listings         484         44	2 Units Sold	247	309	-20.06%	2,210	1,221	81.00%
5 Days to Sell         52         97         -45.85%         86         107         -19.68%           Active Listings         975           Area = South Peace Riv           1 Units Listed         115         92         25.00%         676         502         34.66%           2 Units Sold         58         56         3.57%         342         189         80.95%           3 Sales Volume         \$15,127,950         \$15,201,400         -0.48%         \$93,157,380         \$47,619,050         95.63%           4 List/Sell Ratio         96.05%         100.56%         96.16%         96.52%         96.52%           5 Days to Sell         119         192         -37.95%         124         179         -30.87%           6 Active Listings         484         4	3 Sales Volume	\$150,137,585	\$149,546,056	0.40%	\$1,313,069,824	\$592,245,286	121.71%
Active Listings         975           Area = South Peace Riv           1 Units Listed         115         92         25.00%         676         502         34.66%           2 Units Sold         58         56         3.57%         342         189         80.95%           3 Sales Volume         \$15,127,950         \$15,201,400         -0.48%         \$93,157,380         \$47,619,050         95.63%           4 List/Sell Ratio         96.05%         100.56%         96.16%         96.52%           5 Days to Sell         119         192         -37.95%         124         179         -30.87%           6 Active Listings         484           Area = Grand Total           1 Units Listed         1,776         2,434         -27.03%         14,532         12,936         12.34%           2 Units Sold         1,291         1,589         -18.75%         11,081         5,896         87.94%           3 Sales Volume         \$876,851,167         \$904,521,861         -3.06%         \$7,254,752,551         \$3,085,234,342         135.14%           4 List/Sell Ratio         99.41%         96.53%         99.60%         96.58%           5 Days to Sell         55	4 List/Sell Ratio	98.41%	96.39%		98.85%	96.01%	
Active Listings         975           Area = South Peace Riv         1 Units Listed         115         92         25.00%         676         502         34.66%           2 Units Sold         58         56         3.57%         342         189         80.95%           3 Sales Volume         \$15,127,950         \$15,201,400         -0.48%         \$93,157,380         \$47,619,050         95.63%           4 List/Sell Ratio         96.05%         100.56%         96.16%         96.52%         96.52%           5 Days to Sell         119         192         -37.95%         124         179         -30.87%           6 Active Listings         484	5 Days to Sell	52	97	-45.85%	86	107	-19.68%
1 Units Listed         115         92         25.00%         676         502         34.66%           2 Units Sold         58         56         3.57%         342         189         80.95%           3 Sales Volume         \$15,127,950         \$15,201,400         -0.48%         \$93,157,380         \$47,619,050         95.63%           4 List/Sell Ratio         96.05%         100.56%         96.16%         96.52%           5 Days to Sell         119         192         -37.95%         124         179         -30.87%           6 Active Listings         484 <td>6 Active Listings</td> <td>975</td> <td></td> <td></td> <td></td> <td></td> <td></td>	6 Active Listings	975					
2 Units Sold         58         56         3.57%         342         189         80.95%           3 Sales Volume         \$15,127,950         \$15,201,400         -0.48%         \$93,157,380         \$47,619,050         95.63%           4 List/Sell Ratio         96.05%         100.56%         96.16%         96.52%         96.52%           5 Days to Sell         119         192         -37.95%         124         179         -30.87%           6 Active Listings         484	Area = South Peace Riv						
3 Sales Volume \$15,127,950 \$15,201,400 -0.48% \$93,157,380 \$47,619,050 95.63% 4 List/Sell Ratio 96.05% 100.56% 96.16% 96.52% 5 Days to Sell 119 192 -37.95% 124 179 -30.87% 6 Active Listings 484  Area = Grand Total  1 Units Listed 1,776 2,434 -27.03% 14,532 12,936 12.34% 2 Units Sold 1,291 1,589 -18.75% 11,081 5,896 87.94% 3 Sales Volume \$876,851,167 \$904,521,861 -3.06% \$7,254,752,551 \$3,085,234,342 135.14% 4 List/Sell Ratio 99.41% 96.53% 99.60% 96.58% 5 Days to Sell 55 94 -41.54% 65 96 -31.90%	1 Units Listed	115	92	25.00%	676	502	34.66%
4 List/Sell Ratio 96.05% 100.56% 96.16% 96.52% 5 Days to Sell 119 192 -37.95% 124 179 -30.87% 6 Active Listings 484  Area = Grand Total 1 Units Listed 1,776 2,434 -27.03% 14,532 12,936 12.34% 2 Units Sold 1,291 1,589 -18.75% 11,081 5,896 87.94% 3 Sales Volume \$876,851,167 \$904,521,861 -3.06% \$7,254,752,551 \$3,085,234,342 135.14% 4 List/Sell Ratio 99.41% 96.53% 99.60% 96.58% 5 Days to Sell 55 94 -41.54% 65 96 -31.90%	2 Units Sold	58	56	3.57%	342	189	80.95%
5 Days to Sell         119         192         -37.95%         124         179         -30.87%           Active Listings           Area = Grand Total           1 Units Listed         1,776         2,434         -27.03%         14,532         12,936         12.34%           2 Units Sold         1,291         1,589         -18.75%         11,081         5,896         87.94%           3 Sales Volume         \$876,851,167         \$904,521,861         -3.06%         \$7,254,752,551         \$3,085,234,342         135.14%           4 List/Sell Ratio         99.41%         96.53%         99.60%         96.58%           5 Days to Sell         55         94         -41.54%         65         96         -31.90%	3 Sales Volume	\$15,127,950	\$15,201,400	-0.48%	\$93,157,380	\$47,619,050	95.63%
6 Active Listings         484           Area = Grand Total           1 Units Listed         1,776         2,434         -27.03%         14,532         12,936         12.34%           2 Units Sold         1,291         1,589         -18.75%         11,081         5,896         87.94%           3 Sales Volume         \$876,851,167         \$904,521,861         -3.06%         \$7,254,752,551         \$3,085,234,342         135.14%           4 List/Sell Ratio         99.41%         96.53%         99.60%         96.58%           5 Days to Sell         55         94         -41.54%         65         96         -31.90%	4 List/Sell Ratio	96.05%	100.56%		96.16%	96.52%	
Area = Grand Total           1 Units Listed         1,776         2,434         -27.03%         14,532         12,936         12.34%           2 Units Sold         1,291         1,589         -18.75%         11,081         5,896         87.94%           3 Sales Volume         \$876,851,167         \$904,521,861         -3.06%         \$7,254,752,551         \$3,085,234,342         135.14%           4 List/Sell Ratio         99.41%         96.53%         99.60%         96.58%           5 Days to Sell         55         94         -41.54%         65         96         -31.90%	5 Days to Sell	119	192	-37.95%	124	179	-30.87%
1 Units Listed       1,776       2,434       -27.03%       14,532       12,936       12.34%         2 Units Sold       1,291       1,589       -18.75%       11,081       5,896       87.94%         3 Sales Volume       \$876,851,167       \$904,521,861       -3.06%       \$7,254,752,551       \$3,085,234,342       135.14%         4 List/Sell Ratio       99.41%       96.53%       99.60%       96.58%         5 Days to Sell       55       94       -41.54%       65       96       -31.90%	6 Active Listings	484					
1 Units Listed       1,776       2,434       -27.03%       14,532       12,936       12.34%         2 Units Sold       1,291       1,589       -18.75%       11,081       5,896       87.94%         3 Sales Volume       \$876,851,167       \$904,521,861       -3.06%       \$7,254,752,551       \$3,085,234,342       135.14%         4 List/Sell Ratio       99.41%       96.53%       99.60%       96.58%         5 Days to Sell       55       94       -41.54%       65       96       -31.90%	Area = Grand Total						
3 Sales Volume \$876,851,167 \$904,521,861 -3.06% \$7,254,752,551 \$3,085,234,342 135.14% 4 List/Sell Ratio 99.41% 96.53% 99.60% 96.58% 5 Days to Sell 55 94 -41.54% 65 96 -31.90%		1,776	2,434	-27.03%	14,532	12,936	12.34%
3 Sales Volume \$876,851,167 \$904,521,861 -3.06% \$7,254,752,551 \$3,085,234,342 135.14% 4 List/Sell Ratio 99.41% 96.53% 99.60% 96.58% 5 Days to Sell 55 94 -41.54% 65 96 -31.90%			1,589	-18.75%	11,081	5,896	87.94%
5 Days to Sell 55 94 -41.54% 65 96 -31.90%	3 Sales Volume	\$876,851,167	\$904,521,861	-3.06%	\$7,254,752,551	\$3,085,234,342	135.14%
,	4 List/Sell Ratio	99.41%	96.53%		99.60%	96.58%	
6 Active Listings 4,493 5,695 -21.11%	5 Days to Sell	55	94	-41.54%	65	96	-31.90%
	6 Active Listings	4,493	5,695	-21.11%			

# **Quick Summary Part 1**

#### Residential

Description	Total Units Sold	Total Sales Volume	Total Units Sold	Total Sales Volume
This Month	621	\$476,777,381	236	\$238,717,316
Last Month	786	\$629,829,201	342	\$336,677,720
This Month Last Year	754	\$508,729,641	336	\$273,196,012
Description	Total Listings Taken	Inventory		
This Month	808	1,613		
Last Month	1,044	1,680		
This Month Last Year	1,196	3,376		

# **Quick Summary Part 2**

Condo/Apt		
Sales	177	
New Listings	186	
Current Inventory	274	
Sell/Inv. Ratio	64.60%	
Days to Sell	36	
Average Price	\$434,402	
Median Price	\$409,900	
Condo/Townhouse		
Sales	100	
New Listings	105	
Current Inventory	137	
Sell/Inv. Ratio	72.99%	
Days to Sell	41	
Average Price	\$679,678	
Median Price	\$623,950	
Lots		
Sales	39	
New Listings	49	
Current Inventory	178	
Sell/Inv. Ratio	21.91%	
Days to Sell	72	
Average Price	\$414,672	
Median Price	\$399,900	
Residential		
Sales	236	
New Listings	316	
Current Inventory	485	
Sell/Inv. Ratio	48.66%	
Days to Sell	30	
Average Price	\$1,011,514	
Median Price	\$911,625	
Ratio of Sales vs Inventory	54.01%	

# **Comparative Activity -- Listing Information**

								Inventory	
Description	Cur Mo	Lst Yr Mo	Incr/Decr%	Cur YTD	Lst YTD	Incr/Decr%	Cur Mo	Lst Yr Mo	Incr/Decr%
Zone = Central Oka	nagan								
Acreage/House	36	31	16.13%	208	155	34.19	99	115	-13.91
Duplex	17	17	0.00%	172	128	34.38	32	59	-45.76
Mobile Home	33	52	-36.54%	243	246	-1.22	62	96	-35.42
Recreational	3	5	-40.00%	17	22	-22.73	7	14	-50.00
Residential	316	475	-33.47%	2,821	2,531	11.46	485	1,055	-54.03
Residential WF	10	19	-47.37%	85	97	-12.37	38	81	-53.09
3/4-Plex	2	1	100.00%	13	9	44.44	4	7	-42.86
Timeshare	0	0	0.00%	0	1	-100.00		2	
Apartment	186	274	-32.12%	1,716	1,429	20.08	274	707	-61.24
Townhouse	105	150	-30.00%	924	905	2.10	137	383	-64.23
RES TOTAL	708	1,024.00	-30.86%	6,199	5,523	12.24%	1,138	2,519	-54.82
FARMS	7	5	40.00%	35	34	2.94	20	25	-20.00
MULTIFAMILY	4	1	300.00%	21	26	-19.23	7	20	-65.00
Acreage	4	15	-73.33%	57	41	39.02	30	44	-31.82
Acreage WF	3	2	50.00%	12	10	20.00	12	13	-7.69
Lots	40	64	-37.50%	386	371	4.04	126	377	-66.58
Lots WF	2	3	-33.33%	17	20	-15.00	10	20	-50.00
LOTS TOTAL	49	84.00	-41.67%	472	442	6.79%	178	454	-60.79
Business	4	9	-55.56%	29	43	-32.56	27	42	-35.71
Commercial	29	64	-54.69%	241	267	-9.74	206	261	-21.07
Land	7	9	-22.22%	49	47	4.26	37	55	-32.73
COMM TOTAL	40	82.00	-51.22%	319	357	-10.64%	270	358	-24.58
GRAND TOTAL	808	1,196	-32.44%	7,046	6,382	10.40%	1,613	3,376	-52.22

# **Comparative Activity -- Sales Information (Month)**

		<b>Unit Sales</b>		S	ales Volume		List/Sa	le Ratio
Description	Cur Mo	Lst Yr Mo	Incr/Decr%	Cur Mo	Lst Yr Mo	Incr/Decr%	Cur Mo	Lst Yr Mo
Zone = Central Okanaga	an							
Acreage/House	18	15	20.00%	\$44,949,900	\$20,582,979	118.38%	96.34%	94.15%
Duplex	11	13	-15.38%	\$8,271,000	\$7,820,650	5.76%	101.89%	97.35%
Mobile Home	19	36	-47.22%	\$4,396,838	\$7,249,577	-39.35%	98.42%	96.47%
Recreational	4	3	33.33%	\$1,150,000	\$1,802,000	-36.18%	96.40%	93.18%
Residential	236	336	-29.76%	\$238,717,316	\$273,196,012	-12.62%	100.68%	97.37%
Residential WF	4	15	-73.33%	\$8,050,000	\$35,190,000	-77.12%	93.62%	92.81%
3/4-Plex	0	0	0.00%	\$0	\$0	0.00%	0.00%	0.00%
Timeshare	0	0	0.00%	\$0	\$0	0.00%	0.00%	0.00%
Apartment	177	150	18.00%	\$76,889,178	\$54,037,986	42.29%	99.89%	97.34%
Townhouse	100	123	-18.70%	\$67,967,840	\$67,678,342	0.43%	100.71%	97.71%
RES TOTAL	569	691	-17.66%	\$450,392,073	\$467,557,546	-3.67%	99.95%	96.88%
FARMS	1	1	0.00%	\$2,200,000	\$1,470,000	49.66%	110.11%	94.84%
MULTIFAMILY	0	0	0.00%	\$0	\$0	0.00%	0.00%	0.00%
Acreage	6	6	0.00%	\$2,174,900	\$2,399,498	-9.36%	91.02%	92.93%
Acreage WF	0	0	0.00%	\$0	\$0	0.00%	0.00%	0.00%
Lots	33	33	0.00%	\$13,997,310	\$12,348,599	13.35%	100.82%	95.83%
Lots WF	0	1	-100.00%	\$0	\$220,000	-100.00%	0.00%	76.18%
LOTS TOTAL	39	40	-2.50%	\$16,172,210	\$14,968,097	8.04%	99.38%	95.00%
Business	1	2	-50.00%	\$238,000	\$15,185,000	-98.43%	95.30%	81.21%
Commercial	8	18	-55.56%	\$1,775,099	\$6,995,298	-74.62%	98.67%	96.11%
Land	3	2	50.00%	\$6,000,000	\$2,553,700	134.95%	96.17%	96.27%
COMM TOTAL	12	22	-45.45%	\$8,013,099	\$24,733,998	-67.60%	96.68%	86.39%
GRAND TOTAL	621	754	-17.64%	\$476,777,381	\$508,729,641	-6.28%	99.92%	96.25%

# **Comparative Activity -- Sales Information (YTD)**

		<b>Unit Sales</b>		;	Sales Volume		List/Sal	e Ratio
Description	Cur YTD	Lst YTD	Incr/Decr%	Cur YTD	Lst YTD	Incr/Decr%	Cur YTD	Lst YTD
Zone = Central Okana	agan							
Acreage/House	112	48	133.33%	\$206,735,862	\$59,469,902	247.63%	96.43%	94.39%
Duplex	123	65	89.23%	\$88,978,825	\$36,728,519	142.26%	101.20%	97.61%
Mobile Home	170	125	36.00%	\$36,011,174	\$22,708,539	58.58%	97.94%	95.28%
Recreational	13	9	44.44%	\$3,246,400	\$2,998,500	8.27%	96.80%	93.49%
Residential	2,201	1,251	75.94%	\$2,123,689,126	\$941,315,170	125.61%	101.54%	97.18%
Residential WF	58	34	70.59%	\$153,883,500	\$64,440,250	138.80%	95.62%	93.31%
3/4-Plex	6	2	200.00%	\$3,173,500	\$599,900	429.00%	104.91%	96.06%
Timeshare	1	0	0.00%	\$248,000	\$0	0.00%	87.02%	0.00%
Apartment	1,426	581	145.44%	\$611,242,690	\$202,370,521	202.04%	99.53%	97.05%
Townhouse	794	456	74.12%	\$506,801,818	\$234,723,278	115.91%	101.12%	97.81%
RES TOTAL	4,904	2,571	90.74%	\$3,734,010,896	\$1,565,354,578	138.54%	100.55%	96.96%
FARMS	8	1	700.00%	\$16,755,000	\$1,470,000	1,039.80%	98.93%	94.84%
MULTIFAMILY	8	3	166.67%	\$20,698,800	\$5,660,000	265.70%	97.87%	93.71%
Acreage	27	13	107.69%	\$35,069,775	\$6,077,998	477.00%	91.57%	93.57%
Acreage WF	6	2	200.00%	\$10,126,000	\$2,050,000	393.95%	85.54%	94.64%
Lots	306	117	161.54%	\$109,897,678	\$35,235,095	211.90%	98.37%	95.29%
Lots WF	10	2	400.00%	\$13,586,500	\$792,500	1,614.38%	93.37%	89.27%
LOTS TOTAL	349	134	160.45%	\$168,679,953	\$44,155,593	282.01%	95.62%	94.90%
Business	6	10	-40.00%	\$3,488,000	\$15,988,000	-78.18%	89.93%	81.04%
Commercial	133	74	79.73%	\$90,138,856	\$16,413,222	449.18%	98.89%	95.11%
Land	33	12	175.00%	\$57,721,880	\$20,853,912	176.79%	91.99%	94.50%
COMM TOTAL	172	96	79.17%	\$151,348,736	\$53,255,134	184.20%	95.93%	90.18%
GRAND TOTAL	5,441	2,805	93.98%	\$4,091,493,384	\$1,669,895,305	145.01%	100.14%	96.66%

# Average/Median price, Days to Sell (Month)

	A	verage Price		r	/ledian Price			Days to Sell	
Description	Cur Mo	Lst Yr Mo	Incr/Decr%	Cur Mo	Lst Yr Mo	Incr/Decr%	Cur Mo	Lst Yr Mo	Incr/Decr%
Zone = Central	Okanagan								
Acreage/House	\$2,497,217	\$1,372,199	81.99%	\$2,019,500	\$1,125,000	79.51%	51	91	-44.55%
Duplex	\$751,909	\$601,588	24.99%	\$750,000	\$545,000	37.61%	34	54	-35.82%
Mobile Home	\$231,413	\$201,377	14.91%	\$205,000	\$196,750	4.19%	48	62	-21.73%
Recreational	\$287,500	\$600,667	-52.14%	\$268,500	\$515,000	-47.86%	39	22	74.63%
Residential	\$1,011,514	\$813,083	24.40%	\$911,625	\$725,500	25.65%	30	65	-53.34%
Residential WF	\$2,012,500	\$2,346,000	-14.22%	\$1,335,000	\$2,400,000	-44.38%	114	144	-20.87%
3/4-Plex									
Timeshare									
Apartment	\$434,402	\$360,253	20.58%	\$409,900	\$338,500	21.09%	36	81	-56.12%
Townhouse	\$679,678	\$550,230	23.53%	\$623,950	\$525,000	18.85%	41	63	-35.53%
RES TOTAL	\$791,550	\$676,639	16.98%	\$690,000	\$592,500	16.46%	36	70	-48.82%
FARMS	\$2,200,000	\$1,470,000	49.66%	\$2,200,000	\$1,470,000	49.66%	7	57	-87.72%
MULTIFAMILY									
Acreage	\$362,483	\$399,916	-9.36%	\$79,950	\$179,583	-55.48%	76	59	29.26%
Acreage WF									
Lots	\$424,161	\$374,200	13.35%	\$402,010	\$340,000	18.24%	71	201	-64.74%
Lots WF		\$220,000		. ,	\$220,000			149	
LOTS TOTAL	\$414,672	\$374,202	10.81%	\$399,900	\$333,750	19.82%	72	179	-59.84%
Business	\$238,000	\$7,592,500	-96.87%	\$238,000	\$7,592,500	-96.87%	34	311	-89.05%
Commercial	\$221,887	\$388,628	-42.90%	\$19	\$90,864	-99.98%	107	153	-30.07%
Land	\$2,000,000	\$1,276,850	56.64%	\$1,500,000	\$1,276,850	17.48%	76	339	-77.45%
COMM TOTAL	\$667,758	\$1,124,273	-40.61%	\$119,011	\$180,000	-33.88%	93	184	-49.37%
GRAND TOTAL	\$767,757	\$674,708	13.79%	\$650,000	\$573,750	13.29%	39	79	-50.50%

### Average/Median price, Days to Sell (YTD)

	A	verage Price		r	Median Price			Days to Sell	
Description	Cur YTD	Lst YTD	Incr/Decr%	Cur YTD	Lst YTD	Incr/Decr%	Cur YTD	Lst YTD	Incr/Decr%
Zone = Central	Okanagan								
Acreage/House	\$1,845,856	\$1,238,956	48.98%	\$1,505,500	\$1,137,740	32.32%	88	119	-26.22%
Duplex	\$723,405	\$565,054	28.02%	\$655,000	\$530,000	23.58%	36	53	-33.26%
Mobile Home	\$211,830	\$181,668	16.60%	\$204,500	\$170,000	20.29%	54	80	-32.31%
Recreational	\$249,723	\$333,167	-25.05%	\$255,000	\$225,000	13.33%	57	68	-16.22%
Residential	\$964,875	\$752,450	28.23%	\$870,000	\$683,500	27.29%	32	66	-52.14%
Residential WF	\$2,653,164	\$1,895,301	39.99%	\$2,275,000	\$1,685,000	35.01%	86	146	-41.15%
3/4-Plex	\$528,917	\$299,950	76.33%	\$469,500	\$299,950	56.53%	18	46	-60.81%
Timeshare	\$248,000			\$248,000			286		
Apartment	\$428,641	\$348,314	23.06%	\$399,900	\$332,000	20.45%	42	70	-39.80%
Townhouse	\$638,289	\$514,744	24.00%	\$604,500	\$500,000	20.90%	38	67	-42.59%
RES TOTAL	\$761,421	\$608,850	25.06%	\$670,000	\$554,000	20.94%	39	70	-44.31%
FARMS	\$2,094,375	\$1,470,000	42.47%	\$2,045,000	\$1,470,000	39.12%	115	57	102.19%
MULTIFAMILY	\$2,587,350	\$1,886,667	37.14%	\$1,650,000	\$1,535,000	7.49%	106	110	-3.69%
Acreage	\$1,298,881	\$467,538	177.81%	\$615,000	\$297,500	106.72%	92	97	-5.42%
Acreage WF	\$1,687,667	\$1,025,000	64.65%	\$1,209,500	\$1,025,000	18.00%	117	191	-38.50%
Lots	\$359,143	\$301,155	19.26%	\$300,000	\$290,000	3.45%	110	185	-40.38%
Lots WF	\$1,358,650	\$396,250	242.88%	\$977,000	\$396,250	146.56%	120	97	24.46%
LOTS TOTAL	\$483,324	\$329,519	46.68%	\$309,900	\$290,000	6.86%	109	175	-37.64%
Business	\$581,333	\$1,598,800	-63.64%	\$231.500	\$112,500	105.78%	151	222	-31.93%
Commercial	\$677,736	\$221.800	205.56%	\$22	\$20	9.22%	146	161	-9.21%
Land	\$1,749,148	\$1,737,826	0.65%	\$996,000	\$1,687,675	-40.98%	272	571	-52.31%
COMM TOTAL	\$879,935	\$554,741	58.62%	\$149,750	\$615	24,249.59%	171	219	-21.96%
GRAND TOTAL	\$751,975	\$595,328	26.31%	\$645,000	\$535,000	20.56%	48	80	-40.26%

North Okanagan Monthly Statistics
July 2021

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### **Zone Totals**

Area	Description	CM This Year	CM Last Year	Increase	This YTD	Last YTD	Increase
2 Units Sold	Area = Central Okanaga						
3 Sales Volume         \$476,777,381         \$508,729,641         -6.28%         \$4,091,493,384         \$1,669,895,305         145,01%           4 List/Sell Ratio         99.92%         96.25%         -50,50%         100,14%         96.66%         40,28%           6 Active Listings         1,613         3,97         -52,22%         -50,50%         48         80         -40,28%           Area = North Okanagan         1         1,011s Listed         303         407         -25,55%         2,467         2,144         15,07%           2 Units Sold         206         293         -29,69%         1,971         1,119         76,14%           3 Sales Volume         \$141,962,471         \$150,076,588         -5,41%         \$1,199,941,519         \$539,314,952         122,49%           4 List/Sell Ratio         99,85%         97,41%         617%         99,59%         96,66%           5 Days to Sell         60         94         -36,17%         69         97         -28,7%           5 Days to Sell         187         246         -23,98%         1,430         1,222         17,02%           2 Units Sold         159         177         -10,17%         1,117         562         98,57%           3 Sales	1 Units Listed	808	1,196	-32.44%	7,046	6,382	
4 List/Sell Ratio         99.92%         96.25%         100.14%         96.66%           5 Days to Sell         39         79         -50.50%         48         80         -40.26%           6 Active Listings         1,613         3,376         -52.22%         -52.22%         -70.26           Area = North Okanagan         1 Units Listed         303         407         -25.55%         2,467         2,144         15.07%           3 Sales Volume         \$141,962,471         \$150,076,588         -5.41%         \$1,199,941,519         \$539,314,952         122.49%           4 List/Sell Ratio         99.85%         97.41%         99.59%         96.96%         16.60         94         -36.17%         69         97         -28.74%           6 Active Listings         852         1,389         -38.66%         69         97         -28.74%           1 Units Listed         187         246         -23.98%         1,430         1,222         17.02%           2 Units Sold         159         177         -0.17%         1,117         562         98.75%           3 Sales Volume         \$92,845,780         \$80.968,176         14.67%         \$557,090,445         \$236,159,748         135.90%           4 List/S	2 Units Sold	621	754	-17.64%	5,441	2,805	93.98%
5 Days to Sell         39         79         50.50%         48         80         -40.26%           Acca = Noth Okanagan         1,613         3,376         -52.22%         -50.50%         48         80         -40.26%           Area = Noth Okanagan         1         1 Units Listed         303         407         -25.55%         2,467         2,144         15.07%         20.076,588         3.2618         50.076,588         5.41%         \$1,199,941,519         \$539,314,952         122.49%         4 List/Sell Ratio         99.85%         97.41%         \$10.076,588         5.41%         \$1,199,941,519         \$539,314,952         122.49%         4 List/Sell Ratio         99.85%         97.41%         99.59%         99.59%         96.66%         5 Days to Sell         60         94         -36.17%         69         97         -28.74%           6 Active Listings         852         1,338         -36.67%         69         97         -28.74%           Area = Shuswap / Revel         1         117         562         98.75%           3 Sales Volume         \$92,845,780         \$80,968,176         14.67%         \$557,090,445         \$236,159,748         135.90%           4 List/Sell Ratio         98.40%         96.16%         98.12%	3 Sales Volume	\$476,777,381	\$508,729,641	-6.28%	\$4,091,493,384	\$1,669,895,305	145.01%
6 Active Listings         1.613         3,376         -52.22%           Area = North Okanagan         1         Units Listed         303         407         -25.55%         2,467         2,144         15.07%           2 Units Sold         206         293         -29.69%         1,971         1,119         76.14%           3 Sales Volume         \$141,962,471         \$150,076,588         -5.41%         \$1,199,941,519         \$539,314,952         122.49%           4 List/Sell Ratio         98.65%         97.41%         \$1,199,941,519         \$539,314,952         122.49%           4 List/Sell Ratio         98.65%         97.41%         \$60.6%         99.59%         96.96%         96.66%           5 Days to Sell         60         94         -36.17%         69         97         -28.74%           6 Active Listings         852         1,389         -36.66%         1.430         1,222         17.02%           2 Units Sold         187         246         -23.98%         1,430         1,222         17.02%           2 Units Sold         187         246         -23.98%         1,430         1,222         17.02%           3 Sales Volume         \$92,845,780         \$80,988,176         14.67% <th< td=""><td>4 List/Sell Ratio</td><td>99.92%</td><td>96.25%</td><td></td><td>100.14%</td><td>96.66%</td><td></td></th<>	4 List/Sell Ratio	99.92%	96.25%		100.14%	96.66%	
Area = North Okanagan	5 Days to Sell	39	79	-50.50%	48	80	-40.26%
1 Units Listed 303 4407 - 25.55% 2.467 2.144 15.07% 2 Units Sold 206 293 -29.69% 1.971 1.119 76.14% 3 Sales Volume \$141,962,471 \$150,076,588 -5.41% \$1,199,941,519 \$539,314,952 122.49% 4 List/Sell Ratio 99.85% 97.41% 50.00% 99.59% 96.96% 5 Days to Sell 60 94 -36.17% 69 9.7 -28.74% 6 Active Listings 852 1,389 -38.66%    **Para = Shuswap / Revel** 1 Units Listed 187 246 -23.98% 1,430 1,222 17.02% 2 Units Sold 159 1777 -10.17% 1,117 562 98.75% 3 Sales Volume \$92,845,780 \$80,968,176 14.67% \$557,090,445 \$236,159,748 135.90% 4 List/Sell Ratio 98.40% 96.16% 98.12% 96.60% 5 Days to Sell 92 124 -25.93% 86 123 -29.80% 6 Active Listings 569 930 -38.82%    **Para = South Okanagan** 1 Units Listed 363 493 -26.37% 2.913 2.686 8.45% 2 Units Sold 247 309 -20.06% 2.210 1,221 81.00% 3 Sales Volume \$150,137,585 \$149,546,056 0.40% \$1,313,069,824 \$592,245,286 121.71% 4 List/Sell Ratio 98.41% 96.39% 98.85% 96.01% 5 Days to Sell 62 2 97 -45.85% 86 107 -19.68% 6 Active Listings 975  **Para = South Peace Riv** 1 Units Listed 115 92 25.00% 676 502 34.66% 5 Active Listings 975  **Para = South Peace Riv** 1 Units Listed 115 92 25.00% 676 502 34.66% 2 Units Sold 58 50 3.57% 342 189 80.95% 3 Sales Volume \$151,127,950 \$15,201,400 -0.48% \$93,157,380 \$47,619,050 95.63% 4 List/Sell Ratio 96.05% 100.56% 96.16% 96.52% 5 Days to Sell 19 19 192 -37,95% 1124 179 -30.87% 6 Active Listings 484  **Para = Grand Total** 1 Units Listed 1,776 2,434 -27.03% 14.532 12.936 12.34% 2 Units Sold 1,291 1,589 -18.75% 11.081 5.896 87.94% 3 Sales Volume \$876,851,167 \$904,521,861 -3.06% \$7.254,752,551 \$3.085,234,342 135.14% 4 List/Sell Ratio 99.41% 99.41% 99.63% \$7.254,752,551 \$3.085,234,342 135.14% 4 List/Sell Ratio 99.41% 99.41% 99.63% \$7.254,752,551 \$3.085,234,342 135.14% 4 List/Sell Ratio 99.41% 99.63% 91.65% 99.60% 99.60% 90.60%	6 Active Listings	1,613	3,376	-52.22%			
2 Units Sold   206	Area = North Okanagan						
3 Sales Volume \$141,962,471 \$150,076,588 -5.41% \$1,199,941,519 \$539,314,952 122.49% 4 List/Sell Ratio 99.85% 97.41% 99.59% 96.96% 5 Days to Sell 60 0 94 -36.17% 69 97 -28.74% 6 Active Listings 652 1,389 -38.66%	1 Units Listed	303	407	-25.55%	2,467	2,144	15.07%
4 List/Sell Ratio         99.85%         97.41%         99.59%         96.96%           5 Days to Sell         60         94         -36.17%         69         97         -28.74%           6 Active Listings         852         1,389         -38.66%	2 Units Sold	206	293		1,971	1,119	76.14%
5 Days to Sell         60         94         -36.17%         69         97         -28.74%           6 Active Listings         852         1,389         -38.66%           Area = Shuswap / Revel         1         1 Units Listed         187         246         -23.98%         1,430         1,222         17.02%           2 Units Sold         159         177         -10.17%         1,117         562         98.75%           3 Sales Volume         \$92,845,780         \$80,968,176         14.67%         \$557,090,445         \$236,159,748         135,90%           4 List/Sell Ratio         98.40%         96.16%         98.12%         96.60%         50ays to Sell         92         124         -25.93%         86         123         -29.80%           6 Active Listings         569         930         -38.82%         86         123         -29.80%           Area = South Okanagan         1         10nits Listed         363         493         -26.37%         2,913         2,686         8.45%           2 Units Sold         247         309         -20.06%         2,210         1,221         81.00%           3 Sales Volume         \$150,137,585         \$149,546,056         0.40%         \$1,313,069,824	3 Sales Volume	\$141,962,471	\$150,076,588	-5.41%	\$1,199,941,519	\$539,314,952	122.49%
6 Active Listings         852         1,389         -38.66%           Area = Shuswap / Revel         1           1 Units Listed         187         246         -23.98%         1,430         1,222         17.02%           2 Units Sold         159         177         -10.17%         1,117         562         98.75%           3 Sales Volume         \$92,845,780         \$80,968,176         14.67%         \$557,090,445         \$236,159,748         135.90%           4 List/Sell Ratio         98.40%         96.16%         98.12%         96.60%         96.60%           5 Days to Sell         92         124         -25.93%         86         123         -29.80%           6 Active Listings         569         930         -38.82%         -86         123         -29.80%           Area = South Okanagan           1 Units Listed         363         493         -26.37%         2.913         2.686         8.45%           2 Units Sold         247         309         -20.06%         2.210         1,221         81.00%           4 List/Sell Ratio         98.41%         96.39%         96.85%         96.01%         5592,245,286         121.71%           4 Days to Sell         52	4 List/Sell Ratio	99.85%	97.41%		99.59%	96.96%	
Area = Shuswap / Revel         1 Units Listed         187         246         -23.98%         1,430         1,222         17.02%           2 Units Sold         159         177         -10.17%         1,117         562         98.75%           3 Sales Volume         \$92,845,780         \$80,968,176         14.67%         \$557,090,445         \$236,159,748         135,90%           4 List/Sell Ratio         98.40%         96.16%         98.12%         96.60%         50,90%         50,90%         60,00%	5 Days to Sell	60	94	-36.17%	69	97	-28.74%
1 Units Listed         187         246         -23.98%         1,430         1,222         17.02%           2 Units Sold         159         177         -10.17%         1,117         562         98.75%           3 Sales Volume         \$92,845,780         \$80,968,176         14.67%         \$557,090,445         \$236,159,748         135.90%           4 List/Sell Ratio         98.40%         96.16%         98.12%         96.60%         560.00%           5 Days to Sell         92         124         -25.93%         86         123         -29.80%           6 Active Listings         569         930         -38.82%         86         123         -29.80%           Area = South Okanagan           1 Units Listed         363         493         -26.37%         2.913         2.686         8.45%           2 Units Sold         247         309         -20.06%         2.210         1,221         81.00%           3 Sales Volume         \$150,137,585         \$149,546,056         0.40%         \$1,313,069,824         \$592,245,286         121.71%           4 List/Sell Ratio         98.41%         96.39%         98.85%         96.01%         196.01%           5 Days to Sell         52         <	6 Active Listings	852	1,389	-38.66%			
1 Units Listed         187         246         -23.98%         1,430         1,222         17.02%           2 Units Sold         159         177         -10.17%         1,117         562         98.75%           3 Sales Volume         \$92,845,780         \$80,968,176         14.67%         \$557,090,445         \$236,159,748         135.90%           4 List/Sell Ratio         98.40%         96.16%         98.12%         96.60%         560.00%           5 Days to Sell         92         124         -25.93%         86         123         -29.80%           6 Active Listings         569         930         -38.82%         86         123         -29.80%           Area = South Okanagan           1 Units Listed         363         493         -26.37%         2.913         2.686         8.45%           2 Units Sold         247         309         -20.06%         2.210         1,221         81.00%           3 Sales Volume         \$150,137,585         \$149,546,056         0.40%         \$1,313,069,824         \$592,245,286         121.71%           4 List/Sell Ratio         98.41%         96.39%         98.85%         96.01%         196.01%           5 Days to Sell         52         <	Area = Shuswap / Revel						
3 Sales Volume         \$92,845,780         \$80,968,176         14.67%         \$557,090,445         \$236,159,748         135.90%           4 List/Sell Ratio         98.40%         96.16%         98.12%         96.60%         29.80%           5 Days to Sell         92         124         -25.93%         86         123         -29.80%           Active Listings         569         930         -38.82%		187	246	-23.98%	1,430	1,222	17.02%
4 List/Sell Ratio         98.40%         96.16%         98.12%         96.60%           5 Days to Sell         92         124         -25.93%         86         123         -29.80%           6 Active Listings         569         930         -38.82%         -38.82%         -28.80%           Area = South Okanagan           1 Units Listed         363         493         -26.37%         2.913         2,686         8.45%           2 Units Sold         247         309         -20.06%         2,210         1,221         81.00%           3 Sales Volume         \$150,137,585         \$149,546,056         0.40%         \$1,313,069,824         \$592,245,286         121.71%           4 List/Sell Ratio         98.41%         96.39%         98.85%         96.01%         50.0	2 Units Sold	159	177	-10.17%	1,117	562	98.75%
5 Days to Sell 6 Active Listings         92 569         124 930         -25.93% -38.82%         86         123 -29.80%           Area = South Okanagan 1 Units Listed         363 2 Units Sold         493 247         -26.37% 309 -20.06%         2,913 2,210         2,686 1,221         8.45% 8.45%           2 Units Sold         247 3 Sales Volume         \$150,137,585 \$149,546,056         0.40% 96.39%         \$1,313,069,824 \$98.85%         \$592,245,286 96.01%         121.71%           4 List/Sell Ratio         98.41% 96.39%         96.39% 98.85%         96.01%         -19.68%           5 Days to Sell 6 Active Listings         52 975         97 97         -45.85%         86 96         107 98.85%         96.01%           4 List/Sell Ratio         115 92 25.00%         97 92         25.00% 93.157,380         67 93.157,380         \$47,619,050 95.63%         95.63%           3 Sales Volume 4 List/Sell Ratio         96.05% 96.05%         100.56% 100.56%         96.16% 96.16%         96.52%         96.38%           5 Days to Sell         1,776 1,291         2,434 1,291         -27.03% 1,589         14,532 1,085         12,936 12,34% 1,085         12,34% 1,086         87,94% 2,016         87,254,752,551 1,081         3,085,234,342 135.14%         135.14% 1,096         96.58% 1,096         96.58% 1,096         96.58% 1,096         87,254,752,551 1,096	3 Sales Volume	\$92,845,780	\$80,968,176	14.67%	\$557,090,445	\$236,159,748	135.90%
Area = South Okanagan         1 Units Listed         363         493         -26.37%         2,913         2,686         8.45%           2 Units Sold         247         309         -20.06%         2,210         1,221         81.00%           3 Sales Volume         \$150,137,585         \$149,546,056         0.40%         \$1,313,069,824         \$592,245,286         121.71%           4 List/Sell Ratio         98.41%         96.39%         98.85%         96.01%         50.01%	4 List/Sell Ratio	98.40%	96.16%		98.12%	96.60%	
Area = South Okanagan           1 Units Listed         363         493         -26.37%         2,913         2,686         8.45%           2 Units Sold         247         309         -20.06%         2,210         1,221         81.00%           3 Sales Volume         \$150,137,585         \$149,546,056         0.40%         \$1,313,069,824         \$592,245,286         121.71%           4 List/Sell Ratio         98.41%         96.39%         98.85%         96.01%         5           5 Days to Sell         52         97         -45.85%         86         107         -19.68%           6 Active Listings         975         97         -45.85%         86         107         -19.68%           Area = South Peace Riv           1 Units Listed         115         92         25.00%         676         502         34.66%           2 Units Sold         58         56         3.57%         342         189         80.95%           3 Sales Volume         \$15,127,950         \$15,201,400         -0.48%         \$93,157,380         \$47,619,050         95.63%           4 List/Sell Ratio         96.05%         100.56%         96.16%         96.16%         96.52%           5	5 Days to Sell	92	124	-25.93%	86	123	-29.80%
Area = South Okanagan           1 Units Listed         363         493         -26.37%         2,913         2,686         8.45%           2 Units Sold         247         309         -20.06%         2,210         1,221         81.00%           3 Sales Volume         \$150,137,585         \$149,546,056         0.40%         \$1,313,069,824         \$592,245,286         121.71%           4 List/Sell Ratio         98.41%         96.39%         98.85%         96.01%         50.0	6 Active Listings	569	930	-38.82%			
1 Units Listed         363         493         -26.37%         2,913         2,686         8.45%           2 Units Sold         247         309         -20.06%         2,210         1,221         81.00%           3 Sales Volume         \$150,137,585         \$149,546,056         0.40%         \$1,313,069,824         \$592,245,286         121.71%           4 List/Sell Ratio         98.41%         96.39%         98.85%         96.01%         -19.68%           5 Days to Sell         52         97         -45.85%         86         107         -19.68%           6 Active Listings         975         -45.85%         86         107         -19.68%           Area = South Peace Riv           1 Units Listed         115         92         25.00%         676         502         34.66%           2 Units Sold         58         56         3.57%         342         189         80.95%           3 Sales Volume         \$15,127,950         \$15,201,400         -0.48%         \$93,157,380         \$47,619,050         95.63%           4 List/Sell Ratio         96.05%         100.56%         96.16%         96.52%         96.65%           5 Days to Sell         119         192         -37.95% <td></td> <td></td> <td></td> <td></td> <td></td> <td></td> <td></td>							
3 Sales Volume         \$150,137,585         \$149,546,056         0.40%         \$1,313,069,824         \$592,245,286         121.71%           4 List/Sell Ratio         98.41%         96.39%         98.85%         96.01%         107         -19.68%           5 Days to Sell         52         97         -45.85%         86         107         -19.68%           6 Active Listings         975         86         107         -19.68%           Area = South Peace Riv         1 Units Listed         115         92         25.00%         676         502         34.66%         2 Units Sold         58         56         3.57%         342         189         80.95%         3 Sales Volume         \$15,127,950         \$15,201,400         -0.48%         \$93,157,380         \$47,619,050         95.63%         4 List/Sell Ratio         96.05%         100.56%         96.16%         96.52%         95.63%         5 Days to Sell         119         192         -37.95%         124         179         -30.87%         3 Alex to sell         179         -30.87%         124         179         -30.87%         124         179         -30.87%         124         179         -30.87%         124         179         -30.87%         124         179         -30.87%	1 Units Listed	363	493	-26.37%	2,913	2,686	8.45%
4 List/Sell Ratio         98.41%         96.39%         98.85%         96.01%           5 Days to Sell         52         97         -45.85%         86         107         -19.68%           6 Active Listings         975         86         107         -19.68%           Area = South Peace Riv           1 Units Listed         115         92         25.00%         676         502         34.66%           2 Units Sold         58         56         3.57%         342         189         80.95%           3 Sales Volume         \$15,127,950         \$15,201,400         -0.48%         \$93,157,380         \$47,619,050         95.63%           4 List/Sell Ratio         96.05%         100.56%         96.16%         96.52%         96.53%           5 Days to Sell         119         192         -37.95%         124         179         -30.87%           6 Active Listings         484         44	2 Units Sold	247	309	-20.06%	2,210	1,221	81.00%
5 Days to Sell         52         97         -45.85%         86         107         -19.68%           Active Listings         975           Area = South Peace Riv           1 Units Listed         115         92         25.00%         676         502         34.66%           2 Units Sold         58         56         3.57%         342         189         80.95%           3 Sales Volume         \$15,127,950         \$15,201,400         -0.48%         \$93,157,380         \$47,619,050         95.63%           4 List/Sell Ratio         96.05%         100.56%         96.16%         96.52%         96.52%           5 Days to Sell         119         192         -37.95%         124         179         -30.87%           6 Active Listings         484         4	3 Sales Volume	\$150,137,585	\$149,546,056	0.40%	\$1,313,069,824	\$592,245,286	121.71%
Active Listings         975           Area = South Peace Riv           1 Units Listed         115         92         25.00%         676         502         34.66%           2 Units Sold         58         56         3.57%         342         189         80.95%           3 Sales Volume         \$15,127,950         \$15,201,400         -0.48%         \$93,157,380         \$47,619,050         95.63%           4 List/Sell Ratio         96.05%         100.56%         96.16%         96.52%           5 Days to Sell         119         192         -37.95%         124         179         -30.87%           6 Active Listings         484           Area = Grand Total           1 Units Listed         1,776         2,434         -27.03%         14,532         12,936         12.34%           2 Units Sold         1,291         1,589         -18.75%         11,081         5,896         87.94%           3 Sales Volume         \$876,851,167         \$904,521,861         -3.06%         \$7,254,752,551         \$3,085,234,342         135.14%           4 List/Sell Ratio         99.41%         96.53%         99.60%         96.58%           5 Days to Sell         55	4 List/Sell Ratio	98.41%	96.39%		98.85%	96.01%	
Active Listings         975           Area = South Peace Riv         1 Units Listed         115         92         25.00%         676         502         34.66%           2 Units Sold         58         56         3.57%         342         189         80.95%           3 Sales Volume         \$15,127,950         \$15,201,400         -0.48%         \$93,157,380         \$47,619,050         95.63%           4 List/Sell Ratio         96.05%         100.56%         96.16%         96.52%         96.52%           5 Days to Sell         119         192         -37.95%         124         179         -30.87%           6 Active Listings         484	5 Days to Sell	52	97	-45.85%	86	107	-19.68%
1 Units Listed         115         92         25.00%         676         502         34.66%           2 Units Sold         58         56         3.57%         342         189         80.95%           3 Sales Volume         \$15,127,950         \$15,201,400         -0.48%         \$93,157,380         \$47,619,050         95.63%           4 List/Sell Ratio         96.05%         100.56%         96.16%         96.52%           5 Days to Sell         119         192         -37.95%         124         179         -30.87%           6 Active Listings         484 <td>6 Active Listings</td> <td>975</td> <td></td> <td></td> <td></td> <td></td> <td></td>	6 Active Listings	975					
2 Units Sold         58         56         3.57%         342         189         80.95%           3 Sales Volume         \$15,127,950         \$15,201,400         -0.48%         \$93,157,380         \$47,619,050         95.63%           4 List/Sell Ratio         96.05%         100.56%         96.16%         96.52%         96.52%           5 Days to Sell         119         192         -37.95%         124         179         -30.87%           6 Active Listings         484	Area = South Peace Riv						
3 Sales Volume \$15,127,950 \$15,201,400 -0.48% \$93,157,380 \$47,619,050 95.63% 4 List/Sell Ratio 96.05% 100.56% 96.16% 96.52% 5 Days to Sell 119 192 -37.95% 124 179 -30.87% 6 Active Listings 484  Area = Grand Total  1 Units Listed 1,776 2,434 -27.03% 14,532 12,936 12.34% 2 Units Sold 1,291 1,589 -18.75% 11,081 5,896 87.94% 3 Sales Volume \$876,851,167 \$904,521,861 -3.06% \$7,254,752,551 \$3,085,234,342 135.14% 4 List/Sell Ratio 99.41% 96.53% 99.60% 96.58% 5 Days to Sell 55 94 -41.54% 65 96 -31.90%	1 Units Listed	115	92	25.00%	676	502	34.66%
4 List/Sell Ratio 96.05% 100.56% 96.16% 96.52% 5 Days to Sell 119 192 -37.95% 124 179 -30.87% 6 Active Listings 484  Area = Grand Total 1 Units Listed 1,776 2,434 -27.03% 14,532 12,936 12.34% 2 Units Sold 1,291 1,589 -18.75% 11,081 5,896 87.94% 3 Sales Volume \$876,851,167 \$904,521,861 -3.06% \$7,254,752,551 \$3,085,234,342 135.14% 4 List/Sell Ratio 99.41% 96.53% 99.60% 96.58% 5 Days to Sell 55 94 -41.54% 65 96 -31.90%	2 Units Sold	58	56	3.57%	342	189	80.95%
5 Days to Sell         119         192         -37.95%         124         179         -30.87%           Active Listings           Area = Grand Total           1 Units Listed         1,776         2,434         -27.03%         14,532         12,936         12.34%           2 Units Sold         1,291         1,589         -18.75%         11,081         5,896         87.94%           3 Sales Volume         \$876,851,167         \$904,521,861         -3.06%         \$7,254,752,551         \$3,085,234,342         135.14%           4 List/Sell Ratio         99.41%         96.53%         99.60%         96.58%           5 Days to Sell         55         94         -41.54%         65         96         -31.90%	3 Sales Volume	\$15,127,950	\$15,201,400	-0.48%	\$93,157,380	\$47,619,050	95.63%
6 Active Listings         484           Area = Grand Total           1 Units Listed         1,776         2,434         -27.03%         14,532         12,936         12.34%           2 Units Sold         1,291         1,589         -18.75%         11,081         5,896         87.94%           3 Sales Volume         \$876,851,167         \$904,521,861         -3.06%         \$7,254,752,551         \$3,085,234,342         135.14%           4 List/Sell Ratio         99.41%         96.53%         99.60%         96.58%           5 Days to Sell         55         94         -41.54%         65         96         -31.90%	4 List/Sell Ratio	96.05%	100.56%		96.16%	96.52%	
Area = Grand Total           1 Units Listed         1,776         2,434         -27.03%         14,532         12,936         12.34%           2 Units Sold         1,291         1,589         -18.75%         11,081         5,896         87.94%           3 Sales Volume         \$876,851,167         \$904,521,861         -3.06%         \$7,254,752,551         \$3,085,234,342         135.14%           4 List/Sell Ratio         99.41%         96.53%         99.60%         96.58%           5 Days to Sell         55         94         -41.54%         65         96         -31.90%	5 Days to Sell	119	192	-37.95%	124	179	-30.87%
1 Units Listed       1,776       2,434       -27.03%       14,532       12,936       12.34%         2 Units Sold       1,291       1,589       -18.75%       11,081       5,896       87.94%         3 Sales Volume       \$876,851,167       \$904,521,861       -3.06%       \$7,254,752,551       \$3,085,234,342       135.14%         4 List/Sell Ratio       99.41%       96.53%       99.60%       96.58%         5 Days to Sell       55       94       -41.54%       65       96       -31.90%	6 Active Listings	484					
1 Units Listed       1,776       2,434       -27.03%       14,532       12,936       12.34%         2 Units Sold       1,291       1,589       -18.75%       11,081       5,896       87.94%         3 Sales Volume       \$876,851,167       \$904,521,861       -3.06%       \$7,254,752,551       \$3,085,234,342       135.14%         4 List/Sell Ratio       99.41%       96.53%       99.60%       96.58%         5 Days to Sell       55       94       -41.54%       65       96       -31.90%	Area = Grand Total						
3 Sales Volume \$876,851,167 \$904,521,861 -3.06% \$7,254,752,551 \$3,085,234,342 135.14% 4 List/Sell Ratio 99.41% 96.53% 99.60% 96.58% 5 Days to Sell 55 94 -41.54% 65 96 -31.90%		1,776	2,434	-27.03%	14,532	12,936	12.34%
3 Sales Volume \$876,851,167 \$904,521,861 -3.06% \$7,254,752,551 \$3,085,234,342 135.14% 4 List/Sell Ratio 99.41% 96.53% 99.60% 96.58% 5 Days to Sell 55 94 -41.54% 65 96 -31.90%			1,589	-18.75%	11,081	5,896	87.94%
5 Days to Sell 55 94 -41.54% 65 96 -31.90%	3 Sales Volume	\$876,851,167	\$904,521,861	-3.06%	\$7,254,752,551	\$3,085,234,342	135.14%
,	4 List/Sell Ratio	99.41%	96.53%		99.60%	96.58%	
6 Active Listings 4,493 5,695 -21.11%	5 Days to Sell	55	94	-41.54%	65	96	-31.90%
	6 Active Listings	4,493	5,695	-21.11%			

# **Quick Summary Part 1**

#### Residential

Description	Total Units Sold	Total Sales Volume	Total Units Sold	Total Sales Volume
This Month	206	\$141,962,471	87	\$64,228,791
Last Month	278	\$182,535,271	132	\$91,702,872
This Month Last Year	293	\$150,076,588	147	\$85,717,330
Description	Total Listings Taken	Inventory		
This Month	303	852		
Last Month	364	808		
This Month Last Year	407	1,389		

# **Quick Summary Part 2**

Condo/Apt		
Sales	21	
New Listings	29	
Current Inventory	66	
Sell/Inv. Ratio	31.82%	
Days to Sell	101	
Average Price	\$288,702	
Median Price	\$300,000	
Condo/Townhouse		
Sales	31	
New Listings	41	
Current Inventory	69	
Sell/Inv. Ratio	44.93%	
Days to Sell	25	
Average Price	\$417,577	
Median Price	\$391,000	
Lots		
Sales	11	
New Listings	30	
Current Inventory	148	
Sell/Inv. Ratio	7.43%	
Days to Sell	210	
Average Price	\$627,636	
Median Price	\$435,000	
Residential		
Sales	87	
New Listings	113	
Current Inventory	200	
Sell/Inv. Ratio	43.50%	
Days to Sell	27	
Average Price	\$738,262	
Median Price	\$665,000	
Ratio of Sales vs Inventory	34.80%	

# **Comparative Activity -- Listing Information**

								Inventory	
Description	Cur Mo	Lst Yr Mo	Incr/Decr%	Cur YTD	Lst YTD	Incr/Decr%	Cur Mo	Lst Yr Mo	Incr/Decr%
Zone = North Okana	•								
Acreage/House	38	37	2.70%	246	194	26.80	122	129	-5.43
Duplex	7	5	40.00%	65	49	32.65	18	26	-30.77
Mobile Home	17	12	41.67%	97	78	24.36	28	41	-31.71
Recreational	3	4	-25.00%	16	18	-11.11	7	20	-65.00
Residential	113	176	-35.80%	1,016	938	8.32	200	452	-55.75
Residential WF	5	9	-44.44%	34	45	-24.44	12	44	-72.73
3/4-Plex	0	1	-100.00%	8	3	166.67	4	2	100.00
Apartment	29	35	-17.14%	213	142	50.00	66	82	-19.51
Townhouse	41	49	-16.33%	326	295	10.51	69	129	-46.51
RES TOTAL	253	328.00	-22.87%	2,021	1,762	14.70%	526	925	-43.14
FARMS	6	5	20.00%	36	14	157.14	28	15	86.67
MULTIFAMILY	1	0	0.00%	10	8	25.00	8	7	14.29
Acreage	6	12	-50.00%	65	59	10.17	40	84	-52.38
Acreage WF	0	1	-100.00%	12	15	-20.00	7	17	-58.82
Lots	21	23	-8.70%	150	136	10.29	96	161	-40.37
Lots WF	3	1	200.00%	16	9	77.78	5	11	-54.55
LOTS TOTAL	30	37.00	-18.92%	243	219	10.96%	148	273	-45.79
Business	2	2	0.00%	22	17	29.41	19	19	0.00
Commercial	10	22	-54.55%	111	96	15.63	82	103	-20.39
Land	1	13	-92.31%	24	28	-14.29	41	47	-12.77
COMM TOTAL	13	37.00	-64.86%	157	141	11.35%	142	169	-15.98
GRAND TOTAL	303	407	-25.55%	2,467	2,144	15.07%	852	1,389	-38.66

# **Comparative Activity -- Sales Information (Month)**

		<b>Unit Sales</b>		5	Sales Volume		List/Sa	le Ratio
Description	Cur Mo	Lst Yr Mo	Incr/Decr%	Cur Mo	Lst Yr Mo	Incr/Decr%	Cur Mo	Lst Yr Mo
Zone = North Okanagan								
Acreage/House	19	24	-20.83%	\$19,576,500	\$19,107,915	2.45%	98.44%	97.25%
Duplex	4	10	-60.00%	\$2,782,255	\$5,659,605	-50.84%	99.98%	98.97%
Mobile Home	11	15	-26.67%	\$2,523,550	\$2,674,400	-5.64%	96.97%	95.49%
Recreational	4	0	0.00%	\$1,149,000	\$0	0.00%	98.30%	0.00%
Residential	87	147	-40.82%	\$64,228,791	\$85,717,330	-25.07%	102.84%	97.61%
Residential WF	6	6	0.00%	\$8,847,500	\$8,337,500	6.12%	97.41%	96.79%
3/4-Plex	2	0	0.00%	\$960,000	\$0	0.00%	96.12%	0.00%
Apartment	21	18	16.67%	\$6,062,748	\$4,940,100	22.73%	97.81%	97.60%
Townhouse	31	47	-34.04%	\$12,944,900	\$17,897,500	-27.67%	101.14%	97.92%
RES TOTAL	185	267	-30.71%	\$119,075,244	\$144,334,350	-17.50%	100.93%	97.56%
FARMS	0	1	-100.00%	\$0	\$910,000	-100.00%	0.00%	98.92%
MULTIFAMILY	1	0	0.00%	\$555,000	\$0	0.00%	103.76%	0.00%
Acreage	4	5	-20.00%	\$1,419,000	\$1,733,000	-18.12%	94.10%	96.96%
Acreage WF	1	1	0.00%	\$805,000	\$600,000	34.17%	97.58%	80.00%
Lots	5	11	-54.55%	\$4,020,000	\$1,796,500	123.77%	99.22%	92.92%
Lots WF	1	0	0.00%	\$660,000	\$0	0.00%	83.65%	0.00%
LOTS TOTAL	11	17	-35.29%	\$6,904,000	\$4,129,500	67.19%	96.24%	92.37%
Business	1	0	0.00%	\$9,000,000	\$0	0.00%	90.18%	0.00%
Commercial	7	7	0.00%	\$3,286,227	\$432,838	659.23%	94.67%	93.80%
Land	1	1	0.00%	\$3,142,000	\$269,900	1,064.13%	103.16%	100.00%
COMM TOTAL	9	8	12.50%	\$15,428,227	\$702,738	2,095.45%	93.52%	96.09%
GRAND TOTAL	206	293	-29.69%	\$141,962,471	\$150,076,588	-5.41%	99.85%	97.41%

# **Comparative Activity -- Sales Information (YTD)**

		Unit Sales	Sales Volume			List/Sale Ratio		
Description	Cur YTD	Lst YTD	Incr/Decr%	Cur YTD	Lst YTD	Incr/Decr%	Cur YTD	Lst YTD
Zone = North Okanag	an							
Acreage/House	153	97	57.73%	\$162,893,657	\$72,782,415	123.81%	99.16%	96.52%
Duplex	48	30	60.00%	\$33,339,525	\$16,134,494	106.64%	100.36%	97.60%
Mobile Home	87	51	70.59%	\$20,136,444	\$8,217,000	145.06%	97.88%	94.91%
Recreational	13	6	116.67%	\$2,494,400	\$636,000	292.20%	96.02%	90.94%
Residential	850	526	61.60%	\$571,226,829	\$284,447,912	100.82%	101.26%	97.60%
Residential WF	36	16	125.00%	\$56,865,000	\$17,673,400	221.75%	96.77%	96.20%
3/4-Plex	6	1	500.00%	\$3,385,000	\$230,000	1,371.74%	96.78%	92.00%
Apartment	188	92	104.35%	\$53,276,103	\$22,103,633	141.03%	97.81%	96.85%
Townhouse	283	180	57.22%	\$123,412,227	\$65,201,440	89.28%	100.53%	97.98%
RES TOTAL	1,664	999	66.57%	\$1,027,029,185	\$487,426,294	110.70%	100.27%	97.34%
FARMS	5	2	150.00%	\$6,828,000	\$5,210,000	31.06%	93.29%	96.22%
MULTIFAMILY	5	2	150.00%	\$3,478,000	\$4,310,000	-19.30%	95.08%	105.12%
Acreage	59	24	145.83%	\$34,196,400	\$10,248,190	233.68%	96.06%	93.85%
Acreage WF	12	1	1,100.00%	\$8,259,000	\$600,000	1,276.50%	95.58%	80.00%
Lots	138	47	193.62%	\$39,999,550	\$9,918,650	303.28%	98.19%	94.07%
Lots WF	8	4	100.00%	\$6,412,500	\$3,510,000	82.69%	96.18%	89.00%
LOTS TOTAL	217	76	185.53%	\$88,867,450	\$24,276,840	266.06%	96.97%	92.81%
Business	4	4	0.00%	\$15,055,000	\$4,095,000	267.64%	91.92%	90.50%
Commercial	62	33	87.88%	\$37,418,126	\$12,326,917	203.55%	96.27%	91.59%
Land	14	3	366.67%	\$21,265,758	\$1,669,900	1,173.47%	93.38%	89.55%
COMM TOTAL	80	40	100.00%	\$73,738,884	\$18,091,817	307.58%	94.51%	91.15%
GRAND TOTAL	1,971	1,119	76.14%	\$1,199,941,519	\$539,314,952	122.49%	99.59%	96.96%

# Average/Median price, Days to Sell (Month)

	Δ	verage Price		r	Median Price			Days to Sell	
Description	Cur Mo	Lst Yr Mo	Incr/Decr%	Cur Mo	Lst Yr Mo	Incr/Decr%	Cur Mo	Lst Yr Mo	Incr/Decr%
Zone = North C	kanagan								
Acreage/House	\$1,030,342	\$796,163	29.41%	\$1,132,000	\$835,000	35.57%	36	141	-74.14%
Duplex	\$695,564	\$565,961	22.90%	\$762,450	\$550,653	38.46%	48	110	-56.97%
Mobile Home	\$229,414	\$178,293	28.67%	\$219,500	\$150,000	46.33%	39	73	-46.65%
Recreational	\$287,250			\$234,500			88		
Residential	\$738,262	\$583,111	26.61%	\$665,000	\$525,000	26.67%	27	81	-67.05%
Residential WF	\$1,474,583	\$1,389,583	6.12%	\$1,187,250	\$1,193,750	-0.54%	41	146	-72.16%
3/4-Plex	\$480,000			\$480,000			86		
Apartment	\$288,702	\$274,450	5.19%	\$300,000	\$209,950	42.89%	101	60	70.31%
Townhouse	\$417,577	\$380,798	9.66%	\$391,000	\$352,500	10.92%	25	81	-69.46%
RES TOTAL	\$643,650	\$540,578	19.07%	\$550,000	\$485,000	13.40%	39	87	-54.70%
FARMS		\$910,000			\$910,000			22	
MULTIFAMILY	\$555,000			\$555,000			30		
Acreage	\$354,750	\$346,600	2.35%	\$360,000	\$200,000	80.00%	393	167	135.76%
Acreage WF	\$805,000	\$600,000	34.17%	\$805,000	\$600,000	34.17%	140	60	133.33%
Lots	\$804,000	\$163,318	392.29%	\$450,000	\$157,000	186.62%	103	216	-52.32%
Lots WF	\$660,000			\$660,000			77		
LOTS TOTAL	\$627,636	\$242,912	158.38%	\$435,000	\$187,000	132.62%	210	193	8.82%
Business	\$9,000,000			\$9,000,000			280		
Commercial	\$469,461	\$61,834	659.23%	\$90,000	\$14	642,757.14%	239	126	89.77%
Land	\$3,142,000	\$269,900	1,064.13%	\$3,142,000	\$269,900	1,064.13%	751	65	1,055.38%
COMM TOTAL	\$1,714,247	\$87,842	1,851.51%	\$110,000	\$15		300	118	154.06%
GRAND TOTAL	\$689,138	\$512,207	34.54%	\$538,500	\$472,500	13.97%	60	94	-36.17%

### Average/Median price, Days to Sell (YTD)

	Α	verage Price		r	Median Price			Days to Sell	
Description	Cur YTD	Lst YTD	Incr/Decr%	Cur YTD	Lst YTD	Incr/Decr%	Cur YTD	Lst YTD	Incr/Decr%
Zone = North C	Okanagan								
Acreage/House	\$1,064,664	\$750,334	41.89%	\$904,000	\$695,000	30.07%	72	127	-43.35%
Duplex	\$694,573	\$537,816	29.15%	\$661,000	\$550,653	20.04%	39	105	-62.80%
Mobile Home	\$231,453	\$161,118	43.65%	\$224,900	\$150,000	49.93%	68	73	-7.11%
Recreational	\$191,877	\$106,000	81.02%	\$140,000	\$90,500	54.70%	134	121	10.67%
Residential	\$672,032	\$540,775	24.27%	\$605,000	\$512,250	18.11%	38	77	-50.71%
Residential WF	\$1,579,583	\$1,104,588	43.00%	\$1,250,000	\$767,750	62.81%	78	134	-42.14%
3/4-Plex	\$564,167	\$230,000	145.29%	\$567,500	\$230,000	146.74%	91	268	-66.11%
Apartment	\$283,384	\$240,257	17.95%	\$259,500	\$210,000	23.57%	72	78	-7.95%
Townhouse	\$436,086	\$362,230	20.39%	\$430,000	\$352,000	22.16%	38	89	-56.98%
RES TOTAL	\$617,205	\$487,914	26.50%	\$539,000	\$450,000	19.78%	49	86	-43.87%
FARMS	\$1,365,600	\$2,605,000	-47.58%	\$1,350,000	\$2,605,000	-48.18%	159	34	375.82%
MULTIFAMILY	\$695,600	\$2,155,000	-67.72%	\$681,000	\$2,155,000	-68.40%	62	66	-6.67%
Acreage	\$579,600	\$427,008	35.74%	\$400,000	\$268,750	48.84%	229	241	-4.77%
Acreage WF	\$688,250	\$600,000	14.71%	\$683,000	\$600,000	13.83%	243	60	304.17%
Lots	\$289,852	\$211,035	37.35%	\$250,950	\$179,000	40.20%	151	154	-2.41%
Lots WF	\$801,563	\$877,500	-8.65%	\$630,000	\$735,000	-14.29%	68	183	-62.77%
LOTS TOTAL	\$409,527	\$319,432	28.20%	\$299,900	\$202,500	48.10%	174	182	-4.32%
Business	\$3,763,750	\$1,023,750	267.64%	\$2,850,000	\$632,500	350.59%	135	190	-28.91%
Commercial	\$603,518	\$373,543	61.57%	\$307,500	\$12	,493,817.27%	171	152	12.62%
Land	\$1,518,983	\$556,633	172.89%	\$952,500	\$565,000	68.58%	412	879	-53.14%
COMM TOTAL	\$921,736	\$452,295	103.79%	\$400,000	\$17	,424,142.42%	212	211	0.55%
GRAND TOTAL	\$608,798	\$481,962	26.32%	\$518,000	\$437,000	18.54%	69	97	-28.74%

Shuswap / Revelstoke Monthly Statistics
July 2021

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### **Zone Totals**

Area	Description	CM This Year	CM Last Year	Increase	This YTD	Last YTD	Increase
2 Units Sold	Area = Central Okanaga						
3 Sales Volume         \$476,777,381         \$508,729,641         -6.28%         \$4,091,493,384         \$1,669,895,305         145,01%           4 List/Sell Ratio         99.92%         96.25%         -50,50%         100,14%         96.66%         40,28%           6 Active Listings         1,613         3,97         -52,22%         -50,50%         48         80         -40,28%           Area = North Okanagan         1         1,011s Listed         303         407         -25,55%         2,467         2,144         15,07%           2 Units Sold         206         293         -29,69%         1,971         1,119         76,14%           3 Sales Volume         \$141,962,471         \$150,076,588         -5,41%         \$1,199,941,519         \$539,314,952         122,49%           4 List/Sell Ratio         99,85%         97,41%         617%         99,59%         96,66%           5 Days to Sell         60         94         -36,17%         69         97         -28,7%           5 Days to Sell         187         246         -23,98%         1,430         1,222         17,02%           2 Units Sold         159         177         -10,17%         1,117         562         98,57%           3 Sales	1 Units Listed	808	1,196	-32.44%	7,046	6,382	
4 List/Sell Ratio         99.92%         96.25%         100.14%         96.66%           5 Days to Sell         39         79         -50.50%         48         80         -40.26%           6 Active Listings         1,613         3,376         -52.22%         -52.22%         -70.26           Area = North Okanagan         1 Units Listed         303         407         -25.55%         2,467         2,144         15.07%           3 Sales Volume         \$141,962,471         \$150,076,588         -5.41%         \$1,199,941,519         \$539,314,952         122.49%           4 List/Sell Ratio         99.85%         97.41%         99.59%         96.96%         16.60         94         -36.17%         69         97         -28.74%           6 Active Listings         852         1,389         -38.66%         69         97         -28.74%           1 Units Listed         187         246         -23.98%         1,430         1,222         17.02%           2 Units Sold         159         177         -0.17%         1,117         562         98.75%           3 Sales Volume         \$92,845,780         \$80.968,176         14.67%         \$557,090,445         \$236,159,748         135.90%           4 List/S	2 Units Sold	621	754	-17.64%	5,441	2,805	93.98%
5 Days to Sell         39         79         50.50%         48         80         -40.26%           Acca = Noth Okanagan         1,613         3,376         -52.22%         -50.50%         48         80         -40.26%           Area = Noth Okanagan         1         1 Units Listed         303         407         -25.55%         2,467         2,144         15.07%         20.076,588         3.2618         50.076,588         5.41%         \$1,199,941,519         \$539,314,952         122.49%         4 List/Sell Ratio         99.85%         97.41%         \$10.076,588         5.41%         \$1,199,941,519         \$539,314,952         122.49%         4 List/Sell Ratio         99.85%         97.41%         99.59%         99.59%         96.66%         5 Days to Sell         60         94         -36.17%         69         97         -28.74%           6 Active Listings         852         1,338         -36.67%         69         97         -28.74%           Area = Shuswap / Revel         1         117         562         98.75%           3 Sales Volume         \$92,845,780         \$80,968,176         14.67%         \$557,090,445         \$236,159,748         135.90%           4 List/Sell Ratio         98.40%         96.16%         98.12%	3 Sales Volume	\$476,777,381	\$508,729,641	-6.28%	\$4,091,493,384	\$1,669,895,305	145.01%
6 Active Listings         1.613         3,376         -52.22%           Area = North Okanagan         1         Units Listed         303         407         -25.55%         2,467         2,144         15.07%           2 Units Sold         206         293         -29.69%         1,971         1,119         76.14%           3 Sales Volume         \$141,962,471         \$150,076,588         -5.41%         \$1,199,941,519         \$539,314,952         122.49%           4 List/Sell Ratio         98.65%         97.41%         \$1,199,941,519         \$539,314,952         122.49%           4 List/Sell Ratio         98.65%         97.41%         \$60.6%         99.59%         96.96%         96.66%           5 Days to Sell         60         94         -36.17%         69         97         -28.74%           6 Active Listings         852         1,389         -36.66%         1.430         1,222         17.02%           2 Units Sold         187         246         -23.98%         1,430         1,222         17.02%           2 Units Sold         187         246         -23.98%         1,430         1,222         17.02%           3 Sales Volume         \$92,845,780         \$80,988,176         14.67% <th< td=""><td>4 List/Sell Ratio</td><td>99.92%</td><td>96.25%</td><td></td><td>100.14%</td><td>96.66%</td><td></td></th<>	4 List/Sell Ratio	99.92%	96.25%		100.14%	96.66%	
Area = North Okanagan	5 Days to Sell	39	79	-50.50%	48	80	-40.26%
1 Units Listed 303 4407 - 25.55% 2.467 2.144 15.07% 2 Units Sold 206 293 -29.69% 1.971 1.119 76.14% 3 Sales Volume \$141,962,471 \$150,076,588 -5.41% \$1,199,941,519 \$539,314,952 122.49% 4 List/Sell Ratio 99.85% 97.41% 50.00% 99.59% 96.96% 5 Days to Sell 60 94 -36.17% 69 9.7 -28.74% 6 Active Listings 852 1,389 -38.66%    **Para = Shuswap / Revel** 1 Units Listed 187 246 -23.98% 1,430 1,222 17.02% 2 Units Sold 159 1777 -10.17% 1,117 562 98.75% 3 Sales Volume \$92,845,780 \$80,968,176 14.67% \$557,090,445 \$236,159,748 135.90% 4 List/Sell Ratio 98.40% 96.16% 98.12% 96.60% 5 Days to Sell 92 124 -25.93% 86 123 -29.80% 6 Active Listings 569 930 -38.82%    **Para = South Okanagan** 1 Units Listed 363 493 -26.37% 2.913 2.686 8.45% 2 Units Sold 247 309 -20.06% 2.210 1,221 81.00% 3 Sales Volume \$150,137,585 \$149,546,056 0.40% \$1,313,069,824 \$592,245,286 121.71% 4 List/Sell Ratio 98.41% 96.39% 98.85% 96.01% 5 Days to Sell 62 2 97 -45.85% 86 107 -19.68% 6 Active Listings 975  **Para = South Peace Riv** 1 Units Listed 115 92 25.00% 676 502 34.66% 5 Active Listings 975  **Para = South Peace Riv** 1 Units Listed 115 92 25.00% 676 502 34.66% 2 Units Sold 58 50 3.57% 342 189 80.95% 3 Sales Volume \$151,127,950 \$15,201,400 -0.48% \$93,157,380 \$47,619,050 95.63% 4 List/Sell Ratio 96.05% 100.56% 96.16% 96.52% 5 Days to Sell 19 19 192 -37,95% 1124 179 -30.87% 6 Active Listings 484  **Para = Grand Total** 1 Units Listed 1,776 2,434 -27.03% 14.532 12.936 12.34% 2 Units Sold 1,291 1,589 -18.75% 11.081 5.896 87.94% 3 Sales Volume \$876,851,167 \$904,521,861 -3.06% \$7.254,752,551 \$3.085,234,342 135.14% 4 List/Sell Ratio 99.41% 99.41% 99.63% \$7.254,752,551 \$3.085,234,342 135.14% 4 List/Sell Ratio 99.41% 99.41% 99.63% \$7.254,752,551 \$3.085,234,342 135.14% 4 List/Sell Ratio 99.41% 99.63% 91.65% 99.60% 99.60% 90.60%	6 Active Listings	1,613	3,376	-52.22%			
2 Units Sold   206	Area = North Okanagan						
3 Sales Volume \$141,962,471 \$150,076,588 -5.41% \$1,199,941,519 \$539,314,952 122.49% 4 List/Sell Ratio 99.85% 97.41% 99.59% 96.96% 5 Days to Sell 60 0 94 -36.17% 69 97 -28.74% 6 Active Listings 652 1,389 -38.66%	1 Units Listed	303	407	-25.55%	2,467	2,144	15.07%
4 List/Sell Ratio         99.85%         97.41%         99.59%         96.96%           5 Days to Sell         60         94         -36.17%         69         97         -28.74%           6 Active Listings         852         1,389         -38.66%	2 Units Sold	206	293		1,971	1,119	76.14%
5 Days to Sell         60         94         -36.17%         69         97         -28.74%           6 Active Listings         852         1,389         -38.66%           Area = Shuswap / Revel         1         1 Units Listed         187         246         -23.98%         1,430         1,222         17.02%           2 Units Sold         159         177         -10.17%         1,117         562         98.75%           3 Sales Volume         \$92,845,780         \$80,968,176         14.67%         \$557,090,445         \$236,159,748         135,90%           4 List/Sell Ratio         98.40%         96.16%         98.12%         96.60%         50ays to Sell         92         124         -25.93%         86         123         -29.80%           6 Active Listings         569         930         -38.82%         86         123         -29.80%           Area = South Okanagan         1         10nits Listed         363         493         -26.37%         2,913         2,686         8.45%           2 Units Sold         247         309         -20.06%         2,210         1,221         81.00%           3 Sales Volume         \$150,137,585         \$149,546,056         0.40%         \$1,313,069,824	3 Sales Volume	\$141,962,471	\$150,076,588	-5.41%	\$1,199,941,519	\$539,314,952	122.49%
6 Active Listings         852         1,389         -38.66%           Area = Shuswap / Revel         1           1 Units Listed         187         246         -23.98%         1,430         1,222         17.02%           2 Units Sold         159         177         -10.17%         1,117         562         98.75%           3 Sales Volume         \$92,845,780         \$80,968,176         14.67%         \$557,090,445         \$236,159,748         135.90%           4 List/Sell Ratio         98.40%         96.16%         98.12%         96.60%         96.60%           5 Days to Sell         92         124         -25.93%         86         123         -29.80%           6 Active Listings         569         930         -38.82%         -86         123         -29.80%           Area = South Okanagan           1 Units Listed         363         493         -26.37%         2.913         2.686         8.45%           2 Units Sold         247         309         -20.06%         2.210         1,221         81.00%           4 List/Sell Ratio         98.41%         96.39%         96.85%         96.01%         5592,245,286         121.71%           4 Days to Sell         52	4 List/Sell Ratio	99.85%	97.41%		99.59%	96.96%	
Area = Shuswap / Revel         1 Units Listed         187         246         -23.98%         1,430         1,222         17.02%           2 Units Sold         159         177         -10.17%         1,117         562         98.75%           3 Sales Volume         \$92,845,780         \$80,968,176         14.67%         \$557,090,445         \$236,159,748         135,90%           4 List/Sell Ratio         98.40%         96.16%         98.12%         96.60%         50,90%         50,90%         60,00%	5 Days to Sell	60	94	-36.17%	69	97	-28.74%
1 Units Listed         187         246         -23.98%         1,430         1,222         17.02%           2 Units Sold         159         177         -10.17%         1,117         562         98.75%           3 Sales Volume         \$92,845,780         \$80,968,176         14.67%         \$557,090,445         \$236,159,748         135.90%           4 List/Sell Ratio         98.40%         96.16%         98.12%         96.60%         560.00%           5 Days to Sell         92         124         -25.93%         86         123         -29.80%           6 Active Listings         569         930         -38.82%         86         123         -29.80%           Area = South Okanagan           1 Units Listed         363         493         -26.37%         2.913         2.686         8.45%           2 Units Sold         247         309         -20.06%         2.210         1,221         81.00%           3 Sales Volume         \$150,137,585         \$149,546,056         0.40%         \$1,313,069,824         \$592,245,286         121.71%           4 List/Sell Ratio         98.41%         96.39%         98.85%         96.01%         196.01%           5 Days to Sell         52         <	6 Active Listings	852	1,389	-38.66%			
1 Units Listed         187         246         -23.98%         1,430         1,222         17.02%           2 Units Sold         159         177         -10.17%         1,117         562         98.75%           3 Sales Volume         \$92,845,780         \$80,968,176         14.67%         \$557,090,445         \$236,159,748         135.90%           4 List/Sell Ratio         98.40%         96.16%         98.12%         96.60%         560.00%           5 Days to Sell         92         124         -25.93%         86         123         -29.80%           6 Active Listings         569         930         -38.82%         86         123         -29.80%           Area = South Okanagan           1 Units Listed         363         493         -26.37%         2.913         2.686         8.45%           2 Units Sold         247         309         -20.06%         2.210         1,221         81.00%           3 Sales Volume         \$150,137,585         \$149,546,056         0.40%         \$1,313,069,824         \$592,245,286         121.71%           4 List/Sell Ratio         98.41%         96.39%         98.85%         96.01%         196.01%           5 Days to Sell         52         <	Area = Shuswap / Revel						
3 Sales Volume         \$92,845,780         \$80,968,176         14.67%         \$557,090,445         \$236,159,748         135.90%           4 List/Sell Ratio         98.40%         96.16%         98.12%         96.60%         29.80%           5 Days to Sell         92         124         -25.93%         86         123         -29.80%           Active Listings         569         930         -38.82%		187	246	-23.98%	1,430	1,222	17.02%
4 List/Sell Ratio         98.40%         96.16%         98.12%         96.60%           5 Days to Sell         92         124         -25.93%         86         123         -29.80%           6 Active Listings         569         930         -38.82%         -38.82%         -28.80%           Area = South Okanagan           1 Units Listed         363         493         -26.37%         2.913         2,686         8.45%           2 Units Sold         247         309         -20.06%         2,210         1,221         81.00%           3 Sales Volume         \$150,137,585         \$149,546,056         0.40%         \$1,313,069,824         \$592,245,286         121.71%           4 List/Sell Ratio         98.41%         96.39%         98.85%         96.01%         50.0	2 Units Sold	159	177	-10.17%	1,117	562	98.75%
5 Days to Sell 6 Active Listings         92 569         124 930         -25.93% -38.82%         86         123 -29.80%           Area = South Okanagan 1 Units Listed         363 2 Units Sold         493 247         -26.37% 309 -20.06%         2,913 2,210         2,686 1,221         8.45% 8.45%           2 Units Sold         247 3 Sales Volume         \$150,137,585 \$149,546,056         0.40% 96.39%         \$1,313,069,824 \$98.85%         \$592,245,286 96.01%         121.71%           4 List/Sell Ratio         98.41% 96.39%         96.39% 98.85%         96.01%         -19.68%           5 Days to Sell 6 Active Listings         52 975         97 97         -45.85%         86 96         107 98.85%         96.01%           4 List/Sell Ratio         115 92 25.00%         97 92         25.00% 93.157,380         67 93.157,380         \$47,619,050 95.63%         95.63%           3 Sales Volume 4 List/Sell Ratio         96.05% 96.05%         100.56% 100.56%         96.16% 96.16%         96.52%         96.38%           5 Days to Sell         1,776 1,291         2,434 1,291         -27.03% 1,589         14,532 1,085         12,936 12,34% 1,085         12,34% 1,086         87,94% 2,016         87,254,752,551 1,081         3,085,234,342 135.14%         135.14% 1,096         96.58% 1,096         96.58% 1,096         96.58% 1,096         87,254,752,551 1,096	3 Sales Volume	\$92,845,780	\$80,968,176	14.67%	\$557,090,445	\$236,159,748	135.90%
Area = South Okanagan         1 Units Listed         363         493         -26.37%         2,913         2,686         8.45%           2 Units Sold         247         309         -20.06%         2,210         1,221         81.00%           3 Sales Volume         \$150,137,585         \$149,546,056         0.40%         \$1,313,069,824         \$592,245,286         121.71%           4 List/Sell Ratio         98.41%         96.39%         98.85%         96.01%         50.01%	4 List/Sell Ratio	98.40%	96.16%		98.12%	96.60%	
Area = South Okanagan           1 Units Listed         363         493         -26.37%         2,913         2,686         8.45%           2 Units Sold         247         309         -20.06%         2,210         1,221         81.00%           3 Sales Volume         \$150,137,585         \$149,546,056         0.40%         \$1,313,069,824         \$592,245,286         121.71%           4 List/Sell Ratio         98.41%         96.39%         98.85%         96.01%         5           5 Days to Sell         52         97         -45.85%         86         107         -19.68%           6 Active Listings         975         97         -45.85%         86         107         -19.68%           Area = South Peace Riv           1 Units Listed         115         92         25.00%         676         502         34.66%           2 Units Sold         58         56         3.57%         342         189         80.95%           3 Sales Volume         \$15,127,950         \$15,201,400         -0.48%         \$93,157,380         \$47,619,050         95.63%           4 List/Sell Ratio         96.05%         100.56%         96.16%         96.16%         96.52%           5	5 Days to Sell	92	124	-25.93%	86	123	-29.80%
Area = South Okanagan           1 Units Listed         363         493         -26.37%         2,913         2,686         8.45%           2 Units Sold         247         309         -20.06%         2,210         1,221         81.00%           3 Sales Volume         \$150,137,585         \$149,546,056         0.40%         \$1,313,069,824         \$592,245,286         121.71%           4 List/Sell Ratio         98.41%         96.39%         98.85%         96.01%         50.0	6 Active Listings	569	930	-38.82%			
1 Units Listed         363         493         -26.37%         2,913         2,686         8.45%           2 Units Sold         247         309         -20.06%         2,210         1,221         81.00%           3 Sales Volume         \$150,137,585         \$149,546,056         0.40%         \$1,313,069,824         \$592,245,286         121.71%           4 List/Sell Ratio         98.41%         96.39%         98.85%         96.01%         -19.68%           5 Days to Sell         52         97         -45.85%         86         107         -19.68%           6 Active Listings         975         -45.85%         86         107         -19.68%           Area = South Peace Riv           1 Units Listed         115         92         25.00%         676         502         34.66%           2 Units Sold         58         56         3.57%         342         189         80.95%           3 Sales Volume         \$15,127,950         \$15,201,400         -0.48%         \$93,157,380         \$47,619,050         95.63%           4 List/Sell Ratio         96.05%         100.56%         96.16%         96.52%         96.65%           5 Days to Sell         119         192         -37.95% <td></td> <td></td> <td></td> <td></td> <td></td> <td></td> <td></td>							
3 Sales Volume         \$150,137,585         \$149,546,056         0.40%         \$1,313,069,824         \$592,245,286         121.71%           4 List/Sell Ratio         98.41%         96.39%         98.85%         96.01%         107         -19.68%           5 Days to Sell         52         97         -45.85%         86         107         -19.68%           6 Active Listings         975         86         107         -19.68%           Area = South Peace Riv         1 Units Listed         115         92         25.00%         676         502         34.66%         2 Units Sold         58         56         3.57%         342         189         80.95%         3 Sales Volume         \$15,127,950         \$15,201,400         -0.48%         \$93,157,380         \$47,619,050         95.63%         4 List/Sell Ratio         96.05%         100.56%         96.16%         96.52%         95.63%         5 Days to Sell         119         192         -37.95%         124         179         -30.87%         3 Alex to sell         179         -30.87%         124         179         -30.87%         124         179         -30.87%         124         179         -30.87%         124         179         -30.87%         124         179         -30.87%	1 Units Listed	363	493	-26.37%	2,913	2,686	8.45%
4 List/Sell Ratio         98.41%         96.39%         98.85%         96.01%           5 Days to Sell         52         97         -45.85%         86         107         -19.68%           6 Active Listings         975         86         107         -19.68%           Area = South Peace Riv           1 Units Listed         115         92         25.00%         676         502         34.66%           2 Units Sold         58         56         3.57%         342         189         80.95%           3 Sales Volume         \$15,127,950         \$15,201,400         -0.48%         \$93,157,380         \$47,619,050         95.63%           4 List/Sell Ratio         96.05%         100.56%         96.16%         96.52%         96.53%           5 Days to Sell         119         192         -37.95%         124         179         -30.87%           6 Active Listings         484         44	2 Units Sold	247	309	-20.06%	2,210	1,221	81.00%
5 Days to Sell         52         97         -45.85%         86         107         -19.68%           Active Listings         975           Area = South Peace Riv           1 Units Listed         115         92         25.00%         676         502         34.66%           2 Units Sold         58         56         3.57%         342         189         80.95%           3 Sales Volume         \$15,127,950         \$15,201,400         -0.48%         \$93,157,380         \$47,619,050         95.63%           4 List/Sell Ratio         96.05%         100.56%         96.16%         96.52%         96.52%           5 Days to Sell         119         192         -37.95%         124         179         -30.87%           6 Active Listings         484         4	3 Sales Volume	\$150,137,585	\$149,546,056	0.40%	\$1,313,069,824	\$592,245,286	121.71%
Active Listings         975           Area = South Peace Riv           1 Units Listed         115         92         25.00%         676         502         34.66%           2 Units Sold         58         56         3.57%         342         189         80.95%           3 Sales Volume         \$15,127,950         \$15,201,400         -0.48%         \$93,157,380         \$47,619,050         95.63%           4 List/Sell Ratio         96.05%         100.56%         96.16%         96.52%           5 Days to Sell         119         192         -37.95%         124         179         -30.87%           6 Active Listings         484           Area = Grand Total           1 Units Listed         1,776         2,434         -27.03%         14,532         12,936         12.34%           2 Units Sold         1,291         1,589         -18.75%         11,081         5,896         87.94%           3 Sales Volume         \$876,851,167         \$904,521,861         -3.06%         \$7,254,752,551         \$3,085,234,342         135.14%           4 List/Sell Ratio         99.41%         96.53%         99.60%         96.58%           5 Days to Sell         55	4 List/Sell Ratio	98.41%	96.39%		98.85%	96.01%	
Active Listings         975           Area = South Peace Riv         1 Units Listed         115         92         25.00%         676         502         34.66%           2 Units Sold         58         56         3.57%         342         189         80.95%           3 Sales Volume         \$15,127,950         \$15,201,400         -0.48%         \$93,157,380         \$47,619,050         95.63%           4 List/Sell Ratio         96.05%         100.56%         96.16%         96.52%         96.52%           5 Days to Sell         119         192         -37.95%         124         179         -30.87%           6 Active Listings         484	5 Days to Sell	52	97	-45.85%	86	107	-19.68%
1 Units Listed         115         92         25.00%         676         502         34.66%           2 Units Sold         58         56         3.57%         342         189         80.95%           3 Sales Volume         \$15,127,950         \$15,201,400         -0.48%         \$93,157,380         \$47,619,050         95.63%           4 List/Sell Ratio         96.05%         100.56%         96.16%         96.52%           5 Days to Sell         119         192         -37.95%         124         179         -30.87%           6 Active Listings         484 <td>6 Active Listings</td> <td>975</td> <td></td> <td></td> <td></td> <td></td> <td></td>	6 Active Listings	975					
2 Units Sold         58         56         3.57%         342         189         80.95%           3 Sales Volume         \$15,127,950         \$15,201,400         -0.48%         \$93,157,380         \$47,619,050         95.63%           4 List/Sell Ratio         96.05%         100.56%         96.16%         96.52%         96.52%           5 Days to Sell         119         192         -37.95%         124         179         -30.87%           6 Active Listings         484	Area = South Peace Riv						
3 Sales Volume \$15,127,950 \$15,201,400 -0.48% \$93,157,380 \$47,619,050 95.63% 4 List/Sell Ratio 96.05% 100.56% 96.16% 96.52% 5 Days to Sell 119 192 -37.95% 124 179 -30.87% 6 Active Listings 484  Area = Grand Total  1 Units Listed 1,776 2,434 -27.03% 14,532 12,936 12.34% 2 Units Sold 1,291 1,589 -18.75% 11,081 5,896 87.94% 3 Sales Volume \$876,851,167 \$904,521,861 -3.06% \$7,254,752,551 \$3,085,234,342 135.14% 4 List/Sell Ratio 99.41% 96.53% 99.60% 96.58% 5 Days to Sell 55 94 -41.54% 65 96 -31.90%	1 Units Listed	115	92	25.00%	676	502	34.66%
4 List/Sell Ratio 96.05% 100.56% 96.16% 96.52% 5 Days to Sell 119 192 -37.95% 124 179 -30.87% 6 Active Listings 484  Area = Grand Total 1 Units Listed 1,776 2,434 -27.03% 14,532 12,936 12.34% 2 Units Sold 1,291 1,589 -18.75% 11,081 5,896 87.94% 3 Sales Volume \$876,851,167 \$904,521,861 -3.06% \$7,254,752,551 \$3,085,234,342 135.14% 4 List/Sell Ratio 99.41% 96.53% 99.60% 96.58% 5 Days to Sell 55 94 -41.54% 65 96 -31.90%	2 Units Sold	58	56	3.57%	342	189	80.95%
5 Days to Sell         119         192         -37.95%         124         179         -30.87%           Active Listings           Area = Grand Total           1 Units Listed         1,776         2,434         -27.03%         14,532         12,936         12.34%           2 Units Sold         1,291         1,589         -18.75%         11,081         5,896         87.94%           3 Sales Volume         \$876,851,167         \$904,521,861         -3.06%         \$7,254,752,551         \$3,085,234,342         135.14%           4 List/Sell Ratio         99.41%         96.53%         99.60%         96.58%           5 Days to Sell         55         94         -41.54%         65         96         -31.90%	3 Sales Volume	\$15,127,950	\$15,201,400	-0.48%	\$93,157,380	\$47,619,050	95.63%
6 Active Listings         484           Area = Grand Total           1 Units Listed         1,776         2,434         -27.03%         14,532         12,936         12.34%           2 Units Sold         1,291         1,589         -18.75%         11,081         5,896         87.94%           3 Sales Volume         \$876,851,167         \$904,521,861         -3.06%         \$7,254,752,551         \$3,085,234,342         135.14%           4 List/Sell Ratio         99.41%         96.53%         99.60%         96.58%           5 Days to Sell         55         94         -41.54%         65         96         -31.90%	4 List/Sell Ratio	96.05%	100.56%		96.16%	96.52%	
Area = Grand Total           1 Units Listed         1,776         2,434         -27.03%         14,532         12,936         12.34%           2 Units Sold         1,291         1,589         -18.75%         11,081         5,896         87.94%           3 Sales Volume         \$876,851,167         \$904,521,861         -3.06%         \$7,254,752,551         \$3,085,234,342         135.14%           4 List/Sell Ratio         99.41%         96.53%         99.60%         96.58%           5 Days to Sell         55         94         -41.54%         65         96         -31.90%	5 Days to Sell	119	192	-37.95%	124	179	-30.87%
1 Units Listed       1,776       2,434       -27.03%       14,532       12,936       12.34%         2 Units Sold       1,291       1,589       -18.75%       11,081       5,896       87.94%         3 Sales Volume       \$876,851,167       \$904,521,861       -3.06%       \$7,254,752,551       \$3,085,234,342       135.14%         4 List/Sell Ratio       99.41%       96.53%       99.60%       96.58%         5 Days to Sell       55       94       -41.54%       65       96       -31.90%	6 Active Listings	484					
1 Units Listed       1,776       2,434       -27.03%       14,532       12,936       12.34%         2 Units Sold       1,291       1,589       -18.75%       11,081       5,896       87.94%         3 Sales Volume       \$876,851,167       \$904,521,861       -3.06%       \$7,254,752,551       \$3,085,234,342       135.14%         4 List/Sell Ratio       99.41%       96.53%       99.60%       96.58%         5 Days to Sell       55       94       -41.54%       65       96       -31.90%	Area = Grand Total						
3 Sales Volume \$876,851,167 \$904,521,861 -3.06% \$7,254,752,551 \$3,085,234,342 135.14% 4 List/Sell Ratio 99.41% 96.53% 99.60% 96.58% 5 Days to Sell 55 94 -41.54% 65 96 -31.90%		1,776	2,434	-27.03%	14,532	12,936	12.34%
3 Sales Volume \$876,851,167 \$904,521,861 -3.06% \$7,254,752,551 \$3,085,234,342 135.14% 4 List/Sell Ratio 99.41% 96.53% 99.60% 96.58% 5 Days to Sell 55 94 -41.54% 65 96 -31.90%			1,589	-18.75%	11,081	5,896	87.94%
5 Days to Sell 55 94 -41.54% 65 96 -31.90%	3 Sales Volume	\$876,851,167	\$904,521,861	-3.06%	\$7,254,752,551	\$3,085,234,342	135.14%
,	4 List/Sell Ratio	99.41%	96.53%		99.60%	96.58%	
6 Active Listings 4,493 5,695 -21.11%	5 Days to Sell	55	94	-41.54%	65	96	-31.90%
	6 Active Listings	4,493	5,695	-21.11%			

Shuswap / Revelstoke Statistics -- July 2021

# **Quick Summary Part 1**

#### Residential

Description	Total Units Sold	Total Sales Volume	Total Units Sold	Total Sales Volume
This Month	159	\$92,845,780	56	\$37,314,575
Last Month	173	\$87,823,196	71	\$46,005,191
This Month Last Year	177	\$80,968,176	74	\$37,885,325
Description	Total Listings Taken	Inventory		
Description This Month	Total Listings Taken 187	Inventory 569		
	<u> </u>	<u>,                                      </u>		

# **Quick Summary Part 2**

Condo/Apt		
Sales	13	
New Listings	15	
Current Inventory	26	
Sell/Inv. Ratio	50.00%	
Days to Sell	72	
Average Price	\$336,831	
Median Price	\$335,000	
Condo/Townhouse		
Sales	11	
New Listings	12	
Current Inventory	22	
Sell/Inv. Ratio	50.00%	
Days to Sell	40	
Average Price	\$411,218	
Median Price	\$370,500	
Lots		
Sales	38	
New Listings	35	
Current Inventory	161	
Sell/Inv. Ratio	23.60%	
Days to Sell	239	
Average Price	\$246,911	
Median Price	\$139,000	
Residential		
Sales	56	
New Listings	71	
Current Inventory	137	
Sell/Inv. Ratio	40.88%	
Days to Sell	40	
Average Price	\$666,332	
Median Price	\$623,000	
Ratio of Sales vs Inventory	40.14%	

Shuswap / Revelstoke Statistics -- July 2021

# **Comparative Activity -- Listing Information**

								Inventory	
Description	Cur Mo	Lst Yr Mo	Incr/Decr%	Cur YTD	Lst YTD	Incr/Decr%	Cur Mo	Lst Yr Mo	Incr/Decr%
Zone = Shuswap / I	Revelstoke								
Acreage/House	14	25	-44.00%	132	113	16.81	60	92	-34.78
Duplex	1	0	0.00%	8	4	100.00	4	3	33.33
Mobile Home	9	12	-25.00%	79	73	8.22	24	35	-31.43
Recreational	6	14	-57.14%	46	47	-2.13	14	41	-65.85
Residential	71	80	-11.25%	498	436	14.22	137	208	-34.13
Residential WF	11	9	22.22%	70	55	27.27	30	45	-33.33
3/4-Plex	0	0	0.00%	1	3	-66.67		2	
Apartment	15	7	114.29%	90	56	60.71	26	45	-42.22
Townhouse	12	21	-42.86%	87	87	0.00	22	63	-65.08
RES TOTAL	139	168.00	-17.26%	1,011	874	15.68%	317	534	-40.64
FARMS	3	1	200.00%	12	7	71.43	8	9	-11.11
MULTIFAMILY	0	0	0.00%	0	2	-100.00		2	
Acreage	12	11	9.09%	61	57	7.02	33	68	-51.47
Acreage WF	3	1	200.00%	15	12	25.00	9	12	-25.00
Lots	18	51	-64.71%	242	165	46.67	109	178	-38.76
Lots WF	2	4	-50.00%	14	15	-6.67	10	13	-23.08
LOTS TOTAL	35	67.00	-47.76%	332	249	33.33%	161	271	-40.59
Business	3	0	0.00%	16	9	77.78	18	18	0.00
Commercial	2	8	-75.00%	42	56	-25.00	47	65	-27.69
Land	5	2	150.00%	17	25	-32.00	18	31	-41.94
COMM TOTAL	10	10.00	0.00%	75	90	-16.67%	83	114	-27.19
GRAND TOTAL	187	246	-23.98%	1,430	1,222	17.02%	569	930	-38.82

# **Comparative Activity -- Sales Information (Month)**

		<b>Unit Sales</b>		S	ales Volume		List/Sa	le Ratio
Description	Cur Mo	Lst Yr Mo	Incr/Decr%	Cur Mo	Lst Yr Mo	Incr/Decr%	Cur Mo	Lst Yr Mo
Zone = Shuswap / R	evelstoke							
Acreage/House	15	16	-6.25%	\$12,447,999	\$13,670,300	-8.94%	99.38%	94.80%
Duplex	0	1	-100.00%	\$0	\$505,000	-100.00%	0.00%	91.99%
Mobile Home	8	18	-55.56%	\$1,218,900	\$2,929,800	-58.40%	96.04%	95.41%
Recreational	1	5	-80.00%	\$158,000	\$659,000	-76.02%	98.81%	93.96%
Residential	56	74	-24.32%	\$37,314,575	\$37,885,325	-1.51%	99.01%	97.62%
Residential WF	13	9	44.44%	\$19,502,500	\$6,838,001	185.21%	97.66%	95.54%
3/4-Plex	1	0	0.00%	\$850,000	\$0	0.00%	106.38%	0.00%
Apartment	13	8	62.50%	\$4,378,800	\$3,195,000	37.05%	97.31%	96.50%
Townhouse	11	13	-15.38%	\$4,523,400	\$6,247,250	-27.59%	99.82%	96.80%
RES TOTAL	118	144	-18.06%	\$80,394,174	\$71,929,676	11.77%	98.71%	96.59%
FARMS	0	0	0.00%	\$0	\$0	0.00%	0.00%	0.00%
MULTIFAMILY	0	1	-100.00%	\$0	\$2,750,000	-100.00%	0.00%	91.80%
Acreage	3	6	-50.00%	\$1,005,000	\$1,479,500	-32.07%	97.20%	93.24%
Acreage WF	1	2	-50.00%	\$3,300,000	\$600,000	450.00%	97.20%	92.52%
Lots	34	20	70.00%	\$5,077,606	\$2,499,500	103.14%	96.38%	94.19%
Lots WF	0	2	-100.00%	\$0	\$760,000	-100.00%	0.00%	95.13%
LOTS TOTAL	38	30	26.67%	\$9,382,606	\$5,339,000	75.74%	96.76%	93.87%
Business	1	0	0.00%	\$2,100,000	\$0	0.00%	95.50%	0.00%
Commercial	1	1	0.00%	\$320,000	\$700,000	-54.29%	86.49%	87.61%
Land	1	1	0.00%	\$649,000	\$249,500	160.12%	100.00%	100.00%
COMM TOTAL	3	2	50.00%	\$3,069,000	\$949,500	223.22%	95.37%	90.56%
GRAND TOTAL	159	177	-10.17%	\$92,845,780	\$80,968,176	14.67%	98.40%	96.16%

# **Comparative Activity -- Sales Information (YTD)**

		<b>Unit Sales</b>		5	List/Sal	e Ratio		
Description	Cur YTD	Lst YTD	Incr/Decr%	Cur YTD	Lst YTD	Incr/Decr%	Cur YTD	Lst YTD
Zone = Shuswap / R	Revelstoke							
Acreage/House	92	44	109.09%	\$77,773,362	\$29,331,100	165.16%	97.90%	95.43%
Duplex	7	3	133.33%	\$3,777,500	\$1,191,000	217.17%	98.69%	95.74%
Mobile Home	61	55	10.91%	\$11,414,432	\$8,816,700	29.46%	97.63%	94.13%
Recreational	40	14	185.71%	\$6,818,376	\$2,579,000	164.38%	96.46%	93.33%
Residential	389	247	57.49%	\$245,601,164	\$125,357,645	95.92%	99.16%	97.79%
Residential WF	48	19	152.63%	\$57,859,500	\$14,903,001	288.24%	96.70%	95.92%
3/4-Plex	1	2	-50.00%	\$850,000	\$1,780,000	-52.25%	106.38%	97.81%
Apartment	79	22	259.09%	\$33,558,483	\$7,673,100	337.35%	98.56%	96.61%
Townhouse	82	45	82.22%	\$37,019,595	\$19,089,561	93.93%	98.61%	97.23%
RES TOTAL	799	451	77.16%	\$474,672,413	\$210,721,106	125.26%	98.49%	97.01%
FARMS	1	1	0.00%	\$850,000	\$825,000	3.03%	106.26%	105.77%
MULTIFAMILY	1	1	0.00%	\$1,950,000	\$2,750,000	-29.09%	95.12%	91.80%
Acreage	55	18	205.56%	\$16,164,900	\$4,343,950	272.12%	96.77%	92.41%
Acreage WF	9	4	125.00%	\$6,819,000	\$1,450,000	370.28%	96.65%	93.34%
Lots	217	67	223.88%	\$31,814,650	\$7,192,200	342.35%	96.58%	93.98%
Lots WF	5	7	-28.57%	\$2,956,000	\$2,802,850	5.46%	98.22%	96.21%
LOTS TOTAL	286	96	197.92%	\$57,754,550	\$15,789,000	265.79%	96.72%	93.87%
Business	2	2	0.00%	\$2,299,000	\$1,400,000	64.21%	95.87%	93.68%
Commercial	17	8	112.50%	\$13,210,682	\$3,923,142	236.74%	91.53%	89.64%
Land	11	3	266.67%	\$6,353,800	\$751,500	745.48%	98.70%	95.31%
COMM TOTAL	30	13	130.77%	\$21,863,482	\$6,074,642	259.91%	93.96%	91.22%
GRAND TOTAL	1.117	562	98.75%	\$557.090.445	\$236,159,748	135.90%	98.12%	96.60%

Shuswap / Revelstoke Statistics -- July 2021

### Average/Median price, Days to Sell (Month)

	Average Price			N	Median Price			Days to Sell		
Description	Cur Mo	Lst Yr Mo	Incr/Decr%	Cur Mo	Lst Yr Mo	Incr/Decr%	Cur Mo	Lst Yr Mo	Incr/Decr%	
Zone = Shuswa	ap / Revelstoke									
Acreage/House	\$829,867	\$854,394	-2.87%	\$803,300	\$709,500	13.22%	42	131	-68.25%	
Duplex		\$505,000			\$505,000			143		
Mobile Home	\$152,363	\$162,767	-6.39%	\$157,000	\$136,000	15.44%	30	90	-66.45%	
Recreational	\$158,000	\$131,800	19.88%	\$158,000	\$115,000	37.39%	17	60	-71.67%	
Residential	\$666,332	\$511,964	30.15%	\$623,000	\$507,500	22.76%	40	81	-50.38%	
Residential WF	\$1,500,192	\$759,778	97.45%	\$1,310,000	\$748,501	75.02%	31	131	-76.57%	
3/4-Plex	\$850,000			\$850,000			33			
Apartment	\$336,831	\$399,375	-15.66%	\$335,000	\$433,000	-22.63%	72	199	-63.61%	
Townhouse	\$411,218	\$480,558	-14.43%	\$370,500	\$492,000	-24.70%	40	129	-68.94%	
RES TOTAL	\$681,307	\$499,512	36.39%	\$591,000	\$480,750	22.93%	42	101	-58.67%	
FARMS										
MULTIFAMILY		\$2,750,000			\$2,750,000			533		
Acreage	\$335,000	\$246,583	35.86%	\$255,000	\$280,000	-8.93%	129	388	-66.78%	
Acreage WF	\$3,300,000	\$300,000	1,000.00%	\$3,300,000	\$300,000	1,000.00%	229	31	650.82%	
Lots	\$149,341	\$124,975	19.50%	\$138,250	\$68,000	103.31%	249	199	25.27%	
Lots WF		\$380,000			\$380,000			97		
LOTS TOTAL	\$246,911	\$177,967	38.74%	\$139,000	\$157,500	-11.75%	239	219	9.29%	
Business	\$2,100,000			\$2,100,000			173			
Commercial	\$320,000	\$700,000	-54.29%	\$320,000	\$700,000	-54.29%	86	100	-14.00%	
Land	\$649,000	\$249,500	160.12%	\$649,000	\$249,500	160.12%	329	182	80.77%	
COMM TOTAL	\$1,023,000	\$474,750	115.48%	\$649,000	\$474,750	36.70%	196	141	39.01%	
GRAND TOTAL	\$583,936	\$457,447	27.65%	\$493,500	\$429,900	14.79%	92	124	-25.93%	

Shuswap / Revelstoke Statistics -- July 2021

# Average/Median price, Days to Sell (YTD)

	Α	verage Price		r	Median Price			Days to Sell	
Description	Cur YTD	Lst YTD	Incr/Decr%	Cur YTD	Lst YTD	Incr/Decr%	Cur YTD	Lst YTD	Incr/Decr%
Zone = Shuswa	ap / Revelstoke								
Acreage/House	\$845,363	\$666,616	26.81%	\$812,500	\$572,500	41.92%	85	123	-30.93%
Duplex	\$539,643	\$397,000	35.93%	\$487,000	\$390,000	24.87%	164	61	170.09%
Mobile Home	\$187,122	\$160,304	16.73%	\$185,000	\$151,500	22.11%	51	95	-45.83%
Recreational	\$170,459	\$184,214	-7.47%	\$131,200	\$130,000	0.92%	78	142	-44.89%
Residential	\$631,365	\$507,521	24.40%	\$594,000	\$485,500	22.35%	49	92	-46.88%
Residential WF	\$1,205,406	\$784,368	53.68%	\$1,100,000	\$745,000	47.65%	71	110	-35.15%
3/4-Plex	\$850,000	\$890,000	-4.49%	\$850,000	\$890,000	-4.49%	33	43	-22.35%
Apartment	\$424,791	\$348,777	21.79%	\$350,000	\$297,500	17.65%	80	126	-36.51%
Townhouse	\$451,458	\$424,212	6.42%	\$403,500	\$360,000	12.08%	74	122	-39.28%
RES TOTAL	\$594,083	\$467,231	27.15%	\$540,000	\$455,000	18.68%	63	102	-38.49%
FARMS	\$850,000	\$825,000	3.03%	\$850,000	\$825,000	3.03%	6	19	-68.42%
MULTIFAMILY	\$1,950,000	\$2,750,000	-29.09%	\$1,950,000	\$2,750,000	-29.09%	203	533	-61.91%
Acreage	\$293,907	\$241,331	21.79%	\$224,900	\$216,875	3.70%	154	273	-43.47%
Acreage WF	\$757,667	\$362,500	109.01%	\$425,000	\$300,000	41.67%	212	40	436.71%
Lots	\$146,611	\$107,346	36.58%	\$120,000	\$55,000	118.18%	129	194	-33.60%
Lots WF	\$591,200	\$400,407	47.65%	\$689,000	\$375,000	83.73%	109	283	-61.46%
LOTS TOTAL	\$201,939	\$164,469	22.78%	\$137,500	\$96,450	42.56%	136	209	-34.89%
Business	\$1,149,500	\$700,000	64.21%	\$1,149,500	\$700,000	64.21%	146	460	-68.34%
Commercial	\$777,099	\$490,393	58.46%	\$560,000	\$609,000	-8.05%	216	157	37.83%
Land	\$577,618	\$250,500	130.59%	\$538,000	\$249,500	115.63%	284	84	238.20%
COMM TOTAL	\$728,783	\$467,280	55.96%	\$549,000	\$475,000	15.58%	236	186	26.67%
GRAND TOTAL	\$498.738	\$420,213	18.69%	\$435,000	\$399,500	8.89%	86	123	-29.80%