Central Okanagan Monthly Statistics November 2021

## **Table of Contents**

Table of Contents	2
Zone Totals	3
Quick Summary Part 1	4
Quick Summary Part 2	5
Listing Information	6
Sales Information (Month)	7
Sales Information (YTD)	8
Average/Median Price, Days to Sell (Month)	9
Average/Median Price, Days to Sell (YTD)	10

#### **Zone Totals**

Area = Central Okanaga     I     Units Listed     653     658     -0.76%     10,179     9.762     4.27%       1     Units Sold     592     682     -14.45%     7.815     5.754     3.5.11%       3     Sales Volume     \$499,755,270     \$470,922,271     6.12%     \$6.044,115,137     \$3.575,015,061     64.47%       4     List/Sell Ratio     99.11%     67.34%     99.86%     96.88%       5     Days to Sell     1.4     75     -41.76%     46     77     -39.75%       6     Active Listings     1.329     2.151     -38.21%     .     .     .     .       1     Units Listed     222     1.94     14.43%     .	Description	CM This Year	CM Last Year	Increase	This YTD	Last YTD	Increase
2 Units Sold     592     692     -14.45%     7.815     5.774     35.11%       3 Sales Volume     \$499,756.270     \$470,922.271     6.12%     \$6.044,115,137     \$3.675,015,061     64.47%       4 List/Sell Ratio     99.11%     97.34%     46     77     -39.75%       6 Active Listings     1.329     2.151     -38.21%	Area = Central Okanaga						
3 Sales Volume     \$499,766,270     \$470,922,271     6.12%     \$6,044,115,137     \$3,675,015,061     64.47%       4 List/Sell Ratio     99.11%     97,34%     99,88%     99.58%       5 Days to Sell     44     75     -41.76%     46     77     -39,75%       6 Active Listings     1,329     2,151     -38.21%	1 Units Listed	653	658	-0.76%	10,179	9,762	4.27%
4 List/Sell Ratio     99.11%     97.34%     99.86%     96.98%     96.98%       5 Days to Sell     44     75     -41.76%     46     77     -39.75%       Area = North Okanagan     1     1.0115     Listed     222     194     14.43%     3.577     3.353     6.68%       2 Units Sold     229     15     6.51%     2.150     2.252     28.0%       3 Sales Volume     \$150.392.799     \$114.369,142     31.50%     \$1,756,144.886     \$1,170,907.512     49.98%       4 List/Sell Ratio     98.45%     97.01%     99.99%     96.77%     3.36%       6 Active Listings     650     97.8     -33.54%     64     97     -33.96%       Area = Shuswap / Revel     101     106     -4.72%     2.028     1.877     8.04%       1 Units Listed     101     106     -4.72%     2.028     1.877     8.04%       2 Units Sold     130     123     5.69%     153     1.210     34.96%       3 Sales Volume     \$78.168.373     \$56.777.510	2 Units Sold	592	692	-14.45%	7,815	5,784	35.11%
S Days to Sell     44     75     -41.76%     46     77     -39.75%       Active Listings     1.329     2.151     -38.21%	3 Sales Volume	\$499,756,270	\$470,922,271	6.12%	\$6,044,115,137	\$3,675,015,061	64.47%
6 Active Listings     1,329     2,151     -38.21%       Area = North Okanagan	4 List/Sell Ratio	99.11%	97.34%		99.86%	96.98%	
Area = North Okanagan     1     Units Listed     222     194     14.43%     3.577     3.353     6.68%       2     Units Sold     229     215     6.51%     2.850     2.225     28.09%       3     Sales Volume     \$150,392,799     \$114,369,142     31.50%     \$1,756,144,886     \$1,170,907,512     49.98%       4     List/Sell Ratio     98.45%     97.01%     99.39%     96.77%       5     Days to Sell     64     102     -36.79%     64     97     -33.96%       6     Active Listings     650     978     -33.54%     7     -33.96%       1     Units Listed     101     106     -4.72%     2.028     1.877     8.04%       2     Units Sold     130     123     5.69%     1.633     1.210     34.96%       3     Sales Volume     \$74.7%     95.43%     97.84%     96.14%     36.16%       4     List/Sell Ratio     97.47%     95.43%     97.84%     96.14%     32.04%     24.117     -4.6	5 Days to Sell	44	-	-41.76%	46	77	-39.75%
1 Units Listed     222     194     14.43%     3.577     3.533     6.68%       2 Units Sold     229     215     6.51%     2,850     2,225     28.09%       3 Sales Volume     \$150,392,799     \$114,369,142     31.50%     \$1,776,144,886     \$1,170,907,512     49.98%       4 List/Sell Ratio     98.45%     97.01%     99.39%     96.77%     6       6 Active Listings     650     978     -33.54%     7     -33.96%       Area = Shuswap / Revel     1     1     106     -4.72%     2.028     1.877     8.04%       2 Units Sold     130     123     5.69%     1.633     1.210     34.96%       3 Sales Volume     \$78,168,373     \$56,777,510     37.67%     \$852,962,853     \$527,243,791     61.78%       4 List/Sell Ratio     97.47%     95.43%     97.84%     96.14%     50       4 List/Sell Ratio     97.47%     95.43%     57.57%     3.926     4,117     -4.64%       2 Units Sold     217     297     -26.94%     3,173 <t< td=""><td>6 Active Listings</td><td>1,329</td><td>2,151</td><td>-38.21%</td><td></td><td></td><td></td></t<>	6 Active Listings	1,329	2,151	-38.21%			
2 Units Sold     229     215     6.51%     2,850     2,225     28.09%       3 Sales Volume     \$150,392,799     \$114,369,142     31.50%     \$1,756,144,886     \$1,170,907,512     49.98%       4 List/Sell Ratio     98.45%     97.01%     99.39%     96.77%     5       5 Days to Sell     64     102     -36.79%     64     97     -33.96%       6 Active Listings     650     978     -33.54%     99.39%     96.77%       1 Units Listed     101     106     -4.72%     2.028     1.877     8.04%       2 Units Sold     130     123     5.69%     1.633     1.210     34.96%       3 Sales Volume     \$78,168,373     \$56,777,510     37.67%     \$852,962,853     \$\$527,243,791     61.78%       4 List/Sell Ratio     97.47%     95.43%     97.84%     96.14%     96.14%       5 Days to Sell     77     142     -45.51%     80     124     -36.10%       4 List/Sell Ratio     97.94%     97.44%     96.14%     96.75%     55.65%	Area = North Okanagan						
Initial States     States     Volume     \$150,392,799     \$114,369,142     31.50%     \$1,756,144,886     \$1,170,907,512     49.98%       4 List/Sell Ratio     98.45%     97,01%     99.39%     96.77%     5       5 Days to Sell     64     102     -36.79%     64     97     -33.96%       6 Active Listings     650     978     -33.54%     -     -     -     -     -     -     -     33.96%     96.77%     -     -     -     -     -     -     -     33.96%     96.77%     -     -     -     -     -     -     -     -     -     -     -     -     -     -     -     -     33.96%     96.77%     -	1 Units Listed					3,353	
Justice Institution     198.45%     97.01%     199.39%     96.77%       5 Days to Sell     64     102     -36.79%     64     97     -33.96%       6 Active Listings     650     978     -33.54%     96.77%     64     97     -33.96%       6 Active Listings     650     978     -33.54%     97.01%     2.028     1.877     8.04%       2 Units Sold     130     123     5.69%     1.633     1.210     34.96%       3 Sales Volume     \$78,168,373     \$56,777,510     37.67%     \$852,962.853     \$527,243,791     61.78%       4 List/Sell Ratio     97.47%     95.43%     97.84%     96.14%     5       5 Days to Sell     77     142     -45.51%     80     125     -36.10%       6 Active Listings     425     622     -31.67%     3.926     4,117     -4.64%       2 Units Sold     217     297     -26.94%     3,173     2.480     27.94%       3 Sales Volume     \$152,416,896     \$144,933,298     5.16%     \$1,935,317.098 <td>2 Units Sold</td> <td>229</td> <td></td> <td></td> <td></td> <td></td> <td></td>	2 Units Sold	229					
base to Sell     64     102     -36.79%     64     97     -33.96%       Area = Shuswap / Revel	3 Sales Volume	\$150,392,799	\$114,369,142	31.50%	\$1,756,144,886	\$1,170,907,512	49.98%
6 Active Listings     650     978     -33.54%       Area = Shuswap / Revel	4 List/Sell Ratio	98.45%	97.01%		99.39%	96.77%	
Area = Shuswap / Revel     1     101     106     -4.72%     2.028     1.877     8.04%       2 Units Sold     130     123     5.69%     1.633     1.210     34.96%       3 Sales Volume     \$78,168,373     \$56,777,510     37.67%     \$852,962,853     \$527,243,791     61.78%       4 List/Sell Ratio     97.47%     95.43%     97.84%     96.14%     5 Days to Sell     77     142     -45.51%     80     125     -36.10%       6 Active Listings     425     622     -31.67%     3.926     4.117     -4.64%       2 Units Sold     217     297     -26.94%     3,173     2,480     27.94%       3 Sales Volume     \$152,418,896     \$144,933,298     5.16%     \$1,935,317.098     \$1,241,673,450     55.86%       4 List/Sell Ratio     97.98%     97.54%     98.47%     96.75%     50ays to Sell     64     101     -36.11%     77     106     -27.19%       6 Active Listings     797     10.00%     591     364     62.36%     3.20%	5 Days to Sell	64	102		64	97	-33.96%
1 Units Listed     101     106     -4.72%     2,028     1,877     8.04%       2 Units Sold     130     123     5.69%     1,633     1,210     34.96%       3 Sales Volume     \$78,168,373     \$56,777,510     37.67%     \$852,962,853     \$527,243,791     61.78%       4 List/Sell Ratio     97.47%     95.43%     97.84%     96.14%     5       5 Days to Sell     77     142     -45.51%     80     125     -36.10%       6 Active Listings     425     622     -31.67%     3.926     4,117     -4.64%       2 Units Sold     217     297     -26.94%     3,173     2,480     27.94%       3 Sales Volume     \$152,416,896     \$144,933,298     5.16%     \$1,935,317.098     \$1,241,673,450     55.86%       4 List/Sell Ratio     97.98%     97.54%     98.47%     96.75%     5       5 Days to Sell     64     101     -36.11%     77     106     -27.19%       Area = South Peace Riv     1     1     10.105     -81.82%     934 <td>6 Active Listings</td> <td>650</td> <td>978</td> <td>-33.54%</td> <td></td> <td></td> <td></td>	6 Active Listings	650	978	-33.54%			
Links Sold     130     123     5.69%     1,633     1,210     34.96%       3 Sales Volume     \$78,168,373     \$56,777,510     37.67%     \$852,962,853     \$527,243,791     61.78%       4 List/Sell Ratio     97.47%     95.43%     97.84%     96.14%     5       5 Days to Sell     77     142     -45.51%     80     125     -36.10%       Area = South Okanagan     1     1     10tits Listed     130     263     -50.57%     3.926     4,117     -4.64%       2 Units Sold     217     297     -26.94%     3,173     2,480     27.94%       3 Sales Volume     \$152,416,896     \$144,933,298     5.16%     \$1,935,317,098     \$1,241,673,450     55.86%       4 List/Sell Ratio     97.94%     97.54%     98.47%     96.75%     5       5 Days to Sell     64     101     -36.11%     77     106     -27.19%       4 List/Sell Ratio     95.50%     93.91%     95.93%     95.19%     5       2 Units Sold     55     50     10.00% <td>Area = Shuswap / Revel</td> <td></td> <td></td> <td></td> <td></td> <td></td> <td></td>	Area = Shuswap / Revel						
Solates Volume     \$78,168,373     \$56,777,510     37.67%     \$852,962,853     \$527,243,791     61.78%       4 List/Sell Ratio     97.47%     95.43%     97.84%     96.14%     5       5 Days to Sell     77     142     -45.51%     80     125     -36.10%       Area = South Okanagan     1     1     10tits Listed     130     263     -50.57%     3.926     4,117     -4.64%       2 Units Sold     217     297     -26.94%     3,173     2,480     27.94%       3 Sales Volume     \$152,416,896     \$144,933,298     5.16%     \$1,935,317,098     \$1,241,673,450     55.86%       4 List/Sell Ratio     97.98%     97.54%     98.47%     96.75%     5       5 Days to Sell     64     101     -36.11%     77     106     -27.19%       6 Active Listings     797      5     -81.82%     934     905     3.20%       2 Units Sold     55     50     10.00%     591     364     62.36%       3 Sales Volume     \$15,057,579	1 Units Listed	101		-4.72%		1,877	
4 List/Sell Ratio97.47%95.43%97.84%96.14%5 Days to Sell77142-45.51%80125-36.10%6 Active Listings425622-31.67%80125-36.10%Area = South Okanagan110nts Listed130263-50.57%3.9264,117-4.64%2 Units Sold217297-26.94%3,1732,48027.94%3 Sales Volume\$152,416,896\$144,933,2985.16%\$1,935,317.098\$1,241,673,45055.86%4 List/Sell Ratio97.98%97.54%98.47%96.75%555.86%5 Days to Sell64101-36.11%77106-27.19%6 Active Listings7977106-27.19%662.36%3 Sales Volume\$15,057,579\$14,599,9333.13%\$162,543,088\$97,019,98367.54%4 List/Sell Ratio95.50%93.91%95.93%95.19%55555 Days to Sell141161-12.59%124164-24.38%6 Active Listings46546510.66212.06333.15%Area = Grand Total1 Units Listed1,1161,276-12.54%20.64420.0143.15%2 Units Sold1,2231,377-11.18%16.06212.06333.15%3 Sales Volume\$895,791,917\$801,602,15411.75%\$10,751,083,062\$6,711,859,79860.18%4 List/Sell Ratio <t< td=""><td>2 Units Sold</td><td>130</td><td>123</td><td>5.69%</td><td>1,633</td><td>1,210</td><td>34.96%</td></t<>	2 Units Sold	130	123	5.69%	1,633	1,210	34.96%
Days to Sell     77     142     -45.51%     80     125     -36.10%       Area = South Okanagan	3 Sales Volume	\$78,168,373	\$56,777,510	37.67%	\$852,962,853	\$527,243,791	61.78%
6 Active Listings     425     622     -31.67%       Area = South Okanagan     1     2     1     2     1     2     1	4 List/Sell Ratio	97.47%	95.43%		97.84%	96.14%	
Area = South Okanagan       1 Units Listed     130     263     -50.57%     3,926     4,117     -4.64%       2 Units Sold     217     297     -26.94%     3,173     2,480     27.94%       3 Sales Volume     \$152,416,896     \$144,933,298     5.16%     \$1,935,317,098     \$1,241,673,450     55.86%       4 List/Sell Ratio     97.98%     97.54%     98.47%     96.75%     5       5 Days to Sell     64     101     -36.11%     77     106     -27.19%       6 Active Listings     797     70     55     50     10.00%     591     364     62.36%       3 Sales Volume     \$15,057,579     \$14,599,933     3.13%     \$162,543,088     \$97,019,983     67.54%       4 List/Sell Ratio     95.50%     93.91%     95.93%     95.19%     5       5 Days to Sell     141     161     -12.59%     124     164     -24.38%       6 Active Listings     465     124     164     -24.38%     20.014     3.15%       2 Units Sold     1,22	5 Days to Sell	77	142	-45.51%	80	125	-36.10%
1 Units Listed   130   263   -50.57%   3,926   4,117   -4.64%     2 Units Sold   217   297   -26.94%   3,173   2,480   27.94%     3 Sales Volume   \$152,416,896   \$144,933,298   5.16%   \$1,935,317,098   \$1,241,673,450   55.86%     4 List/Sell Ratio   97.98%   97.54%   98.47%   96.75%   5     5 Days to Sell   64   101   -36.11%   77   106   -27.19%     6 Active Listings   797   70   5   -81.82%   934   905   3.20%     2 Units Sold   55   50   10.00%   591   364   62.36%     3 Sales Volume   \$15,057,579   \$14,599,933   3.13%   \$162,543,088   \$97,019,983   67.54%     4 List/Sell Ratio   95.50%   93.91%   95.93%   95.19%   5   504%   51.96	6 Active Listings	425	622	-31.67%			
2 Units Sold   217   297   -26.94%   3,173   2,480   27.94%     3 Sales Volume   \$152,416,896   \$144,933,298   5.16%   \$1,935,317,098   \$1,241,673,450   55.86%     4 List/Sell Ratio   97.98%   97.54%   98.47%   96.75%     5 Days to Sell   64   101   -36.11%   77   106   -27.19%     6 Active Listings   797   70   77   106   -27.19%     7 Units Listed   10   55   -81.82%   934   905   3.20%     2 Units Sold   55   50   10.00%   591   364   62.36%     3 Sales Volume   \$15,057,579   \$14,599,933   3.13%   \$162,543,088   \$97,019,983   67.54%     4 List/Sell Ratio   95.50%   93.91%   95.93%   95.19%   95   14   161   -12.59% <t< td=""><td>Area = South Okanagan</td><td></td><td></td><td></td><td></td><td></td><td></td></t<>	Area = South Okanagan						
3 Sales Volume   \$152,416,896   \$144,933,298   5.16%   \$1,935,317,098   \$1,241,673,450   55.86%     4 List/Sell Ratio   97.98%   97.54%   98.47%   96.75%     5 Days to Sell   64   101   -36.11%   77   106   -27.19%     6 Active Listings   797   7   106   -27.19%   6     1 Units Listed   10   55   -81.82%   934   905   3.20%     2 Units Sold   55   50   10.00%   591   364   62.36%     3 Sales Volume   \$15,057,579   \$14,599,933   3.13%   \$162,543,088   \$97,019,983   67.54%     4 List/Sell Ratio   95.50%   93.91%   95.93%   95.19%   5   50   104   -24.38%     6 Active Listings   465 <t< td=""><td>1 Units Listed</td><td>130</td><td>263</td><td>-50.57%</td><td>3,926</td><td>4,117</td><td>-4.64%</td></t<>	1 Units Listed	130	263	-50.57%	3,926	4,117	-4.64%
4 List/Sell Ratio   97.98%   97.54%   98.47%   96.75%     5 Days to Sell   64   101   -36.11%   77   106   -27.19%     6 Active Listings   797   797   106   -27.19%   6     Area = South Peace Riv   1   101   55   -81.82%   934   905   3.20%     2 Units Sold   55   50   10.00%   591   364   62.36%     3 Sales Volume   \$15,057,579   \$14,599,933   3.13%   \$162,543,088   \$97,019,983   67.54%     4 List/Sell Ratio   95.50%   93.91%   95.93%   95.19%   5     5 Days to Sell   141   161   -12.59%   124   164   -24.38%     6 Active Listings   465   465   465   465   465   465   465   465   466   465   466	2 Units Sold	217	297	-26.94%	3,173	2,480	27.94%
5 Days to Sell   64   101   -36.11%   77   106   -27.19%     6 Active Listings   797   70   70   70   70   70     Area = South Peace Riv   1   10   55   -81.82%   934   905   3.20%     2 Units Sold   55   50   10.00%   591   364   62.36%     3 Sales Volume   \$15,057,579   \$14,599,933   3.13%   \$162,543,088   \$97,019,983   67.54%     4 List/Sell Ratio   95.50%   93.91%   95.93%   95.19%   95.19%   5     5 Days to Sell   141   161   -12.59%   124   164   -24.38%     6 Active Listings   465    465    101   3.15%     2 Units Sold   1,223   1,377   -11.18%   16,062   12,063   33.15%     3 Sales Volume   \$895,791,917   \$801,602,154   11.75%   \$10,751,083,062   \$6,711,859,798   60.18%     4 List/Sell Ratio   98.60%   97.13%   99.31%   96.81%   54.24%     5 Days to Sell   59   94 <td< td=""><td>3 Sales Volume</td><td>\$152,416,896</td><td>\$144,933,298</td><td>5.16%</td><td>\$1,935,317,098</td><td>\$1,241,673,450</td><td>55.86%</td></td<>	3 Sales Volume	\$152,416,896	\$144,933,298	5.16%	\$1,935,317,098	\$1,241,673,450	55.86%
6 Active Listings     797       Area = South Peace Riv     1       1 Units Listed     10     55     -81.82%     934     905     3.20%       2 Units Sold     55     50     10.00%     591     364     62.36%       3 Sales Volume     \$15,057,579     \$14,599,933     3.13%     \$162,543,088     \$97,019,983     67.54%       4 List/Sell Ratio     95.50%     93.91%     95.93%     95.19%     5       5 Days to Sell     141     161     -12.59%     124     164     -24.38%       6 Active Listings     465       -20,014     3.15%       2 Units Listed     1,116     1,276     -12.54%     20,644     20,014     3.15%       2 Units Sold     1,223     1,377     -11.18%     16,062     12,063     33.15%       3 Sales Volume     \$895,791,917     \$801,602,154     11.75%     \$10,751,083,062     \$6,711,859,798     60.18%       4 List/Sell Ratio     98.60%     97.13%     99.31%     96.81%     5     59     94<	4 List/Sell Ratio	97.98%	97.54%		98.47%	96.75%	
Area = South Peace Riv       1 Units Listed     10     55     -81.82%     934     905     3.20%       2 Units Sold     55     50     10.00%     591     364     62.36%       3 Sales Volume     \$15,057,579     \$14,599,933     3.13%     \$162,543,088     \$97,019,983     67.54%       4 List/Sell Ratio     95.50%     93.91%     95.93%     95.19%     5       5 Days to Sell     141     161     -12.59%     124     164     -24.38%       6 Active Listings     465     465     4     20,014     3.15%       2 Units Listed     1,116     1,276     -12.54%     20,644     20,014     3.15%       2 Units Sold     1,223     1,377     -11.18%     16,062     12,063     33.15%       3 Sales Volume     \$895,791,917     \$801,602,154     11.75%     \$10,751,083,062     \$6,711,859,798     60.18%       4 List/Sell Ratio     98.60%     97.13%     99.31%     96.81%     -34.24%       5 Days to Sell     59     94     -36.95%	5 Days to Sell	64	101	-36.11%	77	106	-27.19%
1 Units Listed   10   55   -81.82%   934   905   3.20%     2 Units Sold   55   50   10.00%   591   364   62.36%     3 Sales Volume   \$15,057,579   \$14,599,933   3.13%   \$162,543,088   \$97,019,983   67.54%     4 List/Sell Ratio   95.50%   93.91%   95.93%   95.19%   95.19%     5 Days to Sell   141   161   -12.59%   124   164   -24.38%     6 Active Listings   465   465   1000%   124   164   -24.38%     1 Units Listed   1,116   1,276   -12.54%   20,644   20,014   3.15%     2 Units Sold   1,223   1,377   -11.18%   16,062   12,063   33.15%     3 Sales Volume   \$895,791,917   \$801,602,154   11.75%   \$10,751,083,062   \$6,711,859,798   60.18%     4 List/Sell Ratio   98.60%   97.13%   99.31%   96.81%   50.81%     5 Days to Sell   59   94   -36.95%   62   94   -34.24%	6 Active Listings	797					
2 Units Sold     55     50     10.00%     591     364     62.36%       3 Sales Volume     \$15,057,579     \$14,599,933     3.13%     \$162,543,088     \$97,019,983     67.54%       4 List/Sell Ratio     95.50%     93.91%     95.93%     95.19%       5 Days to Sell     141     161     -12.59%     124     164     -24.38%       6 Active Listings     465     465     10.002,154     20,644     20,014     3.15%       Area = Grand Total       1 Units Listed     1,116     1,276     -12.54%     20,644     20,014     3.15%       2 Units Sold     1,223     1,377     -11.18%     16,062     12,063     33.15%       3 Sales Volume     \$895,791,917     \$801,602,154     11.75%     \$10,751,083,062     \$6,711,859,798     60.18%       4 List/Sell Ratio     98.60%     97.13%     99.31%     96.81%     5       5 Days to Sell     59     94     -36.95%     62     94     -34.24%	Area = South Peace Riv						
2 bints bold     \$15,057,579     \$14,599,933     3.13%     \$162,543,088     \$97,019,983     67.54%       4 List/Sell Ratio     95.50%     93.91%     95.93%     95.19%       5 Days to Sell     141     161     -12.59%     124     164     -24.38%       6 Active Listings     465     466     466     466	1 Units Listed	10	55	-81.82%	934	905	3.20%
4 List/Sell Ratio   95.50%   93.91%   95.93%   95.19%     5 Days to Sell   141   161   -12.59%   124   164   -24.38%     6 Active Listings   465   465   465   465   465     Area = Grand Total     1 Units Listed   1,116   1,276   -12.54%   20,644   20,014   3.15%     2 Units Sold   1,223   1,377   -11.18%   16,062   12,063   33.15%     3 Sales Volume   \$895,791,917   \$801,602,154   11.75%   \$10,751,083,062   \$6,711,859,798   60.18%     4 List/Sell Ratio   98.60%   97.13%   99.31%   96.81%   -34.24%	2 Units Sold	55	50	10.00%	591	364	62.36%
5 Days to Sell   141   161   -12.59%   124   164   -24.38%     6 Active Listings   465   465   465   465   465     Area = Grand Total     1 Units Listed   1,116   1,276   -12.54%   20,644   20,014   3.15%     2 Units Sold   1,223   1,377   -11.18%   16,062   12,063   33.15%     3 Sales Volume   \$895,791,917   \$801,602,154   11.75%   \$10,751,083,062   \$6,711,859,798   60.18%     4 List/Sell Ratio   98.60%   97.13%   99.31%   96.81%   94   -36.95%   62   94   -34.24%	3 Sales Volume	\$15,057,579	\$14,599,933	3.13%	\$162,543,088	\$97,019,983	67.54%
6 Active Listings     465       Area = Grand Total     1       1 Units Listed     1,116     1,276     -12.54%     20,644     20,014     3.15%       2 Units Sold     1,223     1,377     -11.18%     16,062     12,063     33.15%       3 Sales Volume     \$895,791,917     \$801,602,154     11.75%     \$10,751,083,062     \$6,711,859,798     60.18%       4 List/Sell Ratio     98.60%     97.13%     99.31%     96.81%       5 Days to Sell     59     94     -36.95%     62     94     -34.24%	4 List/Sell Ratio	95.50%	93.91%		95.93%	95.19%	
Area = Grand Total       1 Units Listed     1,116     1,276     -12.54%     20,644     20,014     3.15%       2 Units Sold     1,223     1,377     -11.18%     16,062     12,063     33.15%       3 Sales Volume     \$895,791,917     \$801,602,154     11.75%     \$10,751,083,062     \$6,711,859,798     60.18%       4 List/Sell Ratio     98.60%     97.13%     99.31%     96.81%       5 Days to Sell     59     94     -36.95%     62     94     -34.24%	5 Days to Sell	141	161	-12.59%	124	164	-24.38%
1 Units Listed1,1161,276-12.54%20,64420,0143.15%2 Units Sold1,2231,377-11.18%16,06212,06333.15%3 Sales Volume\$895,791,917\$801,602,15411.75%\$10,751,083,062\$6,711,859,79860.18%4 List/Sell Ratio98.60%97.13%99.31%96.81%55 Days to Sell5994-36.95%6294-34.24%	6 Active Listings	465					
2 Units Sold1,2231,377-11.18%16,06212,06333.15%3 Sales Volume\$895,791,917\$801,602,15411.75%\$10,751,083,062\$6,711,859,79860.18%4 List/Sell Ratio98.60%97.13%99.31%96.81%5 Days to Sell5994-36.95%6294-34.24%	Area = Grand Total						
3 Sales Volume\$895,791,917\$801,602,15411.75%\$10,751,083,062\$6,711,859,79860.18%4 List/Sell Ratio98.60%97.13%99.31%96.81%5 Days to Sell5994-36.95%6294-34.24%	1 Units Listed	1,116	1,276	-12.54%	20,644	20,014	3.15%
4 List/Sell Ratio     98.60%     97.13%     99.31%     96.81%       5 Days to Sell     59     94     -36.95%     62     94     -34.24%	2 Units Sold	1,223	1,377	-11.18%	16,062	12,063	33.15%
5 Days to Sell 59 94 -36.95% 62 94 -34.24%	3 Sales Volume	\$895,791,917	\$801,602,154	11.75%	\$10,751,083,062	\$6,711,859,798	60.18%
	4 List/Sell Ratio	98.60%	97.13%		99.31%	96.81%	
6 Active Listings 3,666 3,751 -2.27%	5 Days to Sell	59	94	-36.95%	62	94	-34.24%
	6 Active Listings	3,666	3,751	-2.27%			

			Residential			
Description	Total Units Sold	Total Sales Volume	Total Units Sold	Total Sales Volume		
This Month	592	\$499,756,270	252	\$267,981,569		
Last Month	621	\$527,520,332	250	\$257,930,768		
This Month Last Year	692	\$470,922,271	291	\$249,376,466		
Description	Total Listings Taken	Inventory				
This Month	653	1,329				
Last Month	828	1,515				
This Month Last Year	658	2,151				

	•	
Condo/Apt		
Sales	163	
New Listings	179	
Current Inventory	222	
Sell/Inv. Ratio	73.42%	
Days to Sell	31	
Average Price	\$502,251	
Median Price	\$450,000	
Condo/Townhouse		
Sales	67	
New Listings	78	
Current Inventory	108	
Sell/Inv. Ratio	62.04%	
Days to Sell	51	
Average Price	\$692,420	
Median Price	\$653,900	
Lots		
Sales	19	
New Listings	30	
Current Inventory	155	
Sell/Inv. Ratio	12.26%	
Days to Sell	121	
Average Price	\$574,632	
Median Price	\$450,000	
Residential		
Sales	252	
New Listings	226	
Current Inventory	354	
Sell/Inv. Ratio	71.19%	
Days to Sell	36	
Average Price	\$1,063,419	
Median Price	\$947,400	
Ratio of Sales vs Inventory	64.56%	

## **Comparative Activity -- Listing Information**

								Inventory	
Description	Cur Mo	Lst Yr Mo	Incr/Decr%	Cur YTD	Lst YTD	Incr/Decr%	Cur Mo	Lst Yr Mo	Incr/Decr%
Zone = Central Okar	nagan								
Acreage/House	17	11	54.55%	329	224	46.88	91	74	22.97
Duplex	20	11	81.82%	255	197	29.44	20	34	-41.18
Mobile Home	34	23	47.83%	379	375	1.07	60	66	-9.09
Recreational	0	1	-100.00%	26	27	-3.70	6	11	-45.45
Residential	226	220	2.73%	4,074	3,819	6.68	354	504	-29.76
Residential WF	6	3	100.00%	111	137	-18.98	26	47	-44.68
3/4-Plex	0	1	-100.00%	23	14	64.29	4	3	33.33
Timeshare	0	0	0.00%	1	2	-50.00		3	
Apartment	179	155	15.48%	2,453	2,261	8.49	222	460	-51.74
Townhouse	78	121	-35.54%	1,311	1,422	-7.81	108	241	-55.19
RES TOTAL	560	546.00	2.56%	8,962	8,478	5.71%	891	1,443	-38.25
FARMS	2	5	-60.00%	53	50	6.00	20	21	-4.76
MULTIFAMILY	0	1	-100.00%	30	32	-6.25	7	16	-56.25
Acreage	2	5	-60.00%	86	64	34.38	40	35	14.29
Acreage WF	1	3	-66.67%	21	18	16.67	16	13	23.08
Lots	26	46	-43.48%	495	527	-6.07	92	229	-59.83
Lots WF	1	0	0.00%	25	26	-3.85	7	14	-50.00
LOTS TOTAL	30	54.00	-44.44%	627	635	-1.26%	155	291	-46.74
Business	2	4	-50.00%	48	68	-29.41	28	36	-22.22
Commercial	52	32	62.50%	380	407	-6.63	193	272	-29.04
Land	7	16	-56.25%	79	92	-14.13	35	72	-51.39
COMM TOTAL	61	52.00	17.31%	507	567	-10.58%	256	380	-32.63
GRAND TOTAL	653	658	-0.76%	10,179	9,762	4.27%	1,329	2,151	-38.21

#### **Comparative Activity -- Sales Information (Month)**

		Unit Sales		S	ales Volume		List/Sa	e Ratio
Description	Cur Mo	Lst Yr Mo	Incr/Decr%	Cur Mo	Lst Yr Mo	Incr/Decr%	Cur Mo	Lst Yr Mo
Zone = Central Okana	igan							
Acreage/House	12	14	-14.29%	\$20,362,900	\$22,160,000	-8.11%	95.95%	96.10%
Duplex	22	20	10.00%	\$18,233,800	\$12,135,091	50.26%	101.76%	100.24%
Mobile Home	25	19	31.58%	\$6,892,400	\$4,298,300	60.35%	97.33%	95.76%
Recreational	0	1	-100.00%	\$0	\$312,000	-100.00%	0.00%	96.03%
Residential	252	291	-13.40%	\$267,981,569	\$249,376,466	7.46%	100.09%	97.64%
Residential WF	5	10	-50.00%	\$27,375,000	\$17,043,000	60.62%	91.44%	95.52%
3/4-Plex	2	4	-50.00%	\$3,181,000	\$5,179,900	-38.59%	100.35%	98.48%
Timeshare	0	0	0.00%	\$0	\$0	0.00%	0.00%	0.00%
Apartment	163	164	-0.61%	\$81,866,912	\$58,339,600	40.33%	99.49%	97.49%
Townhouse	67	106	-36.79%	\$46,392,140	\$61,894,925	-25.05%	101.25%	98.75%
RES TOTAL	548	629	-12.88%	\$472,285,721	\$430,739,283	9.65%	99.39%	97.67%
FARMS	2	3	-33.33%	\$3,515,000	\$7,755,000	-54.67%	93.86%	98.18%
MULTIFAMILY	2	0	0.00%	\$4,690,000	\$0	0.00%	97.20%	0.00%
Acreage	5	6	-16.67%	\$4,271,000	\$3,843,900	11.11%	96.54%	93.56%
Acreage WF	1	0	0.00%	\$1,800,000	\$0	0.00%	90.23%	0.00%
Lots	13	36	-63.89%	\$4,847,000	\$10,462,399	-53.67%	98.72%	96.72%
Lots WF	0	2	-100.00%	\$0	\$2,505,000	-100.00%	0.00%	96.46%
LOTS TOTAL	19	44	-56.82%	\$10,918,000	\$16,811,299	-35.06%	96.37%	95.94%
Business	3	1	200.00%	\$233,129	\$1,822,500	-87.21%	111.07%	84.77%
Commercial	15	13	15.38%	\$2,889,420	\$11,434,189	-74.73%	100.03%	90.75%
Land	3	2	50.00%	\$5,225,000	\$2,360,000	121.40%	85.87%	90.80%
COMM TOTAL	21	16	31.25%	\$8,347,549	\$15,616,689	-46.55%	90.90%	90.02%
GRAND TOTAL	592	692	-14.45%	\$499,756,270	\$470,922,271	6.12%	99.11%	97.34%

#### **Comparative Activity -- Sales Information (YTD)**

		Unit Sales		:	Sales Volume		List/Sale	e Ratio
Description	Cur YTD	Lst YTD	Incr/Decr%	Cur YTD	Lst YTD	Incr/Decr%	Cur YTD	Lst YTD
Zone = Central Okan	agan							
Acreage/House	168	114	47.37%	\$314,028,262	\$152,325,602	106.16%	95.97%	94.94%
Duplex	199	134	48.51%	\$153,681,916	\$77,709,837	97.76%	100.81%	98.34%
Mobile Home	266	230	15.65%	\$60,444,379	\$43,636,739	38.52%	97.87%	95.70%
Recreational	18	15	20.00%	\$4,378,300	\$4,625,200	-5.34%	96.83%	93.81%
Residential	3,180	2,565	23.98%	\$3,133,943,584	\$2,046,292,059	53.15%	101.15%	97.48%
Residential WF	79	78	1.28%	\$227,395,085	\$168,476,850	34.97%	94.77%	93.73%
3/4-Plex	14	8	75.00%	\$16,176,500	\$7,490,947	115.95%	99.62%	97.33%
Timeshare	2	0	0.00%	\$259,700	\$0	0.00%	87.59%	0.00%
Apartment	2,068	1,226	68.68%	\$918,210,190	\$445,496,727	106.11%	99.58%	97.25%
Townhouse	1,104	929	18.84%	\$718,055,299	\$504,963,778	42.20%	101.06%	98.11%
RES TOTAL	7,098	5,299	33.95%	\$5,546,573,215	\$3,451,017,739	60.72%	100.24%	97.23%
FARMS	11	6	83.33%	\$23,420,000	\$13,827,000	69.38%	96.65%	92.51%
MULTIFAMILY	12	5	140.00%	\$28,003,800	\$8,120,000	244.87%	96.82%	91.60%
Acreage	39	30	30.00%	\$52,666,775	\$18,829,898	179.70%	93.17%	93.68%
Acreage WF	9	4	125.00%	\$16,491,000	\$8,289,000	98.95%	85.55%	91.44%
Lots	377	271	39.11%	\$144,333,506	\$86,092,343	67.65%	97.98%	96.16%
Lots WF	14	8	75.00%	\$16,911,500	\$7,929,500	113.27%	94.24%	94.36%
LOTS TOTAL	439	313	40.26%	\$230,402,781	\$121,140,741	90.19%	95.58%	95.31%
Business	13	15	-13.33%	\$6,921,129	\$18,654,500	-62.90%	92.50%	82.03%
Commercial	197	131	50.38%	\$117,368,332	\$38,716,170	203.15%	99.48%	93.53%
Land	45	15	200.00%	\$91,425,880	\$23,538,912	288.40%	92.11%	94.10%
COMM TOTAL	255	161	58.39%	\$215,715,341	\$80,909,581	166.61%	95.99%	90.75%
GRAND TOTAL	7,815	5,784	35.11%	\$6,044,115,137	\$3,675,015,061	64.47%	99.86%	96.98%

# Average/Median price, Days to Sell (Month)

	A	verage Price		Ν	ledian Price			Days to Sell	
Description	Cur Mo	Lst Yr Mo	Incr/Decr%	Cur Mo	Lst Yr Mo	Incr/Decr%	Cur Mo	Lst Yr Mo	Incr/Decr%
Zone = Central	Okanagan								
Acreage/House	\$1,696,908	\$1,582,857	7.21%	\$1,635,000	\$1,265,000	29.25%	89	116	-22.70%
Duplex	\$828,809	\$606,755	36.60%	\$769,950	\$546,996	40.76%	25	81	-69.73%
Mobile Home	\$275,696	\$226,226	21.87%	\$288,000	\$210,900	36.56%	46	52	-10.50%
Recreational		\$312,000			\$312,000			77	
Residential	\$1,063,419	\$856,964	24.09%	\$947,400	\$769,000	23.20%	36	57	-38.03%
Residential WF	\$5,475,000	\$1,704,300	221.25%	\$4,350,000	\$1,415,000	207.42%	85	106	-20.15%
3/4-Plex	\$1,590,500	\$1,294,975	22.82%	\$1,590,500	\$1,102,500	44.26%	29	112	-73.99%
Timeshare									
Apartment	\$502,251	\$355,729	41.19%	\$450,000	\$330,000	36.36%	31	62	-50.03%
Townhouse	\$692,420	\$583,914	18.58%	\$653,900	\$510,000	28.22%	51	63	-17.73%
RES TOTAL	\$861,835	\$684,800	25.85%	\$759,500	\$601,500	26.27%	38	62	-39.51%
FARMS	\$1,757,500	\$2,585,000	-32.01%	\$1,757,500	\$1,995,000	-11.90%	94	396	-76.39%
MULTIFAMILY	\$2,345,000			\$2,345,000			46		
Acreage	\$854,200	\$640,650	33.33%	\$800,000	\$522,500	53.11%	139	153	-9.12%
Acreage WF	\$1,800,000			\$1,800,000			314		
Lots	\$372,846	\$290,622	28.29%	\$362,000	\$275,000	31.64%	99	184	-46.24%
Lots WF		\$1,252,500			\$1,252,500			68	
LOTS TOTAL	\$574,632	\$382,075	50.40%	\$450,000	\$293,500	53.32%	121	175	-30.81%
Business	\$77,710	\$1,822,500	-95.74%	\$34,629	\$1,822,500	-98.10%	169	861	-80.37%
Commercial	\$192,628	\$879,553	-78.10%	\$20	\$30	-32.20%	126	203	-37.87%
Land	\$1,741,667	\$1,180,000	47.60%	\$1,262,500	\$1,180,000	6.99%	62	121	-48.27%
COMM TOTAL	\$397,502	\$976,043	-59.27%	\$39	\$35	13.04%	123	234	-47.34%
GRAND TOTAL	\$844,183	\$680,524	24.05%	\$750,000	\$577,700	29.83%	44	75	-41.76%

#### Average/Median price, Days to Sell (YTD)

	А	verage Price		Ν	ledian Price			Davs to Sell	
Description	Cur YTD	Lst YTD	Incr/Decr%	Cur YTD	Lst YTD	Incr/Decr%	Cur YTD	Lst YTD	Incr/Decr%
Zone = Central	Okanagan								
Acreage/House	\$1,869,216	\$1,336,189	39.89%	\$1,541,988	\$1,177,500	30.95%	81	109	-26.13%
Duplex	\$772,271	\$579,924	33.17%	\$687,000	\$530,000	29.62%	38	61	-37.06%
Mobile Home	\$227,235	\$189,725	19.77%	\$215,950	\$175,000	23.40%	50	69	-27.16%
Recreational	\$243,239	\$308,347	-21.12%	\$246,000	\$270,000	-8.89%	54	85	-36.32%
Residential	\$985,517	\$797,775	23.53%	\$885,000	\$721,500	22.66%	32	63	-49.96%
Residential WF	\$2,878,419	\$2,159,960	33.26%	\$2,425,000	\$1,943,750	24.76%	91	131	-30.56%
3/4-Plex	\$1,155,464	\$936,368	23.40%	\$740,000	\$877,500	-15.67%	49	99	-50.40%
Timeshare	\$129,850			\$129,850			145		
Apartment	\$444,009	\$363,374	22.19%	\$415,000	\$342,000	21.35%	40	68	-40.69%
Townhouse	\$650,412	\$543,556	19.66%	\$615,000	\$515,000	19.42%	39	67	-42.46%
RES TOTAL	\$781,428	\$651,258	19.99%	\$690,000	\$577,500	19.48%	38	67	-43.45%
FARMS	\$2,129,091	\$2,304,500	-7.61%	\$1,890,000	\$1,963,500	-3.74%	101	273	-62.83%
MULTIFAMILY	\$2,333,650	\$1,624,000	43.70%	\$1,650,000	\$1,535,000	7.49%	92	111	-17.27%
Acreage	\$1,350,430	\$627,663	115.15%	\$750,000	\$549,000	36.61%	125	120	3.53%
Acreage WF	\$1,832,333	\$2,072,250	-11.58%	\$1,565,000	\$1,369,500	14.28%	209	116	80.37%
Lots	\$382,847	\$317,684	20.51%	\$319,900	\$300,000	6.63%	103	177	-41.96%
Lots WF	\$1,207,964	\$991,188	21.87%	\$959,500	\$775,000	23.81%	120	139	-13.85%
LOTS TOTAL	\$524,835	\$387,031	35.61%	\$351,100	\$305,000	15.11%	108	170	-36.77%
Business	\$532,395	\$1,243,633	-57.19%	\$185,000	\$127,500	45.10%	148	225	-34.22%
Commercial	\$595,778	\$295,543	101.59%	\$23	\$18	28.89%	146	167	-12.13%
Land	\$2,031,686	\$1,569,261	29.47%	\$1,188,212	\$1,684,700	-29.47%	256	481	-46.75%
COMM TOTAL	\$845,943	\$502,544	68.33%	\$34,629	\$24	146,199.11%	166	201	-17.61%
GRAND TOTAL	\$773,399	\$635,376	21.72%	\$665,000	\$560,000	18.75%	46	77	-39.75%

North Okanagan Monthly Statistics November 2021

## **Table of Contents**

Table of Contents	2
Zone Totals	3
Quick Summary Part 1	4
Quick Summary Part 2	5
Listing Information	6
Sales Information (Month)	7
Sales Information (YTD)	8
Average/Median Price, Days to Sell (Month)	9
Average/Median Price, Days to Sell (YTD)	10

#### **Zone Totals**

Area = Central Okanaga     I     Units Listed     653     658     -0.76%     10,179     9.762     4.27%       1     Units Sold     592     682     -14.45%     7.815     5.754     3.5.11%       3     Sales Volume     \$499,755,270     \$470,922,271     6.12%     \$6.044,115,137     \$3.575,015,061     64.47%       4     List/Sell Ratio     99.11%     67.34%     99.86%     96.88%       5     Days to Sell     1.4     75     -41.76%     46     77     -39.75%       6     Active Listings     1.329     2.151     -38.21%     .     .     .     .       1     Units Listed     222     1.94     14.43%     .	Description	CM This Year	CM Last Year	Increase	This YTD	Last YTD	Increase
2 Units Sold     592     692     -14.45%     7.815     5.774     35.11%       3 Sales Volume     \$499,756.270     \$470,922.271     6.12%     \$6.044,115,137     \$3.675,015,061     64.47%       4 List/Sell Ratio     99.11%     97.34%     46     77     -39.75%       6 Active Listings     1.329     2.151     -38.21%	Area = Central Okanaga						
3 Sales Volume     \$499,766,270     \$470,922,271     6.12%     \$6,044,115,137     \$3,675,015,061     64.47%       4 List/Sell Ratio     99.11%     97,34%     99,88%     99.58%       5 Days to Sell     44     75     -41.76%     46     77     -39,75%       6 Active Listings     1,329     2,151     -38.21%	1 Units Listed	653	658	-0.76%	10,179	9,762	4.27%
4 List/Sell Ratio     99.11%     97.34%     99.86%     96.98%     96.98%       5 Days to Sell     44     75     -41.76%     46     77     -39.75%       Area = North Okanagan     1     1.0115 Listed     222     194     14.43%     3.577     3.353     6.68%       2 Units Sold     229     15     6.51%     2.150     2.252     28.0%       3 Sales Volume     \$150.392.799     \$114.369,142     31.50%     \$1,756,144.886     \$1,170,907.512     49.98%       4 List/Sell Ratio     98.45%     97.01%     99.99%     96.77%     3.36%       6 Active Listings     650     97.8     -33.54%     64     97     -33.96%       Area = Shuswap / Revel     101     106     -4.72%     2.028     1.877     8.04%       2 Units Sold     130     123     5.69%     16.33     1.210     34.96%       3 Sales Volume     \$78.168.373     \$56.777.510     3.76%     \$852.962.853     \$52.724.37.91     61.78%       4 List/Sell Ratio     97.47%     95.43%	2 Units Sold	592	692	-14.45%	7,815	5,784	35.11%
S Days to Sell     44     75     -41.76%     46     77     -39.75%       Active Listings     1.329     2.151     -38.21%	3 Sales Volume	\$499,756,270	\$470,922,271	6.12%	\$6,044,115,137	\$3,675,015,061	64.47%
6 Active Listings     1,329     2,151     -38.21%       Area = North Okanagan	4 List/Sell Ratio	99.11%	97.34%		99.86%	96.98%	
Area = North Okanagan     1     Units Listed     222     194     14.43%     3.577     3.353     6.68%       2     Units Sold     229     215     6.51%     2.850     2.225     28.09%       3     Sales Volume     \$150,392,799     \$114,369,142     31.50%     \$1,756,144,886     \$1,170,907,512     49.98%       4     List/Sell Ratio     98.45%     97.01%     99.39%     96.77%       5     Days to Sell     64     102     -36.79%     64     97     -33.96%       6     Active Listings     650     978     -33.54%     7     -33.96%       1     Units Listed     101     106     -4.72%     2.028     1.877     8.04%       2     Units Sold     130     123     5.69%     1.633     1.210     34.96%       3     Sales Volume     \$74.7%     95.43%     97.84%     96.14%     36.16%       4     List/Sell Ratio     97.47%     95.43%     97.84%     96.14%     32.04%     24.117     -4.6	5 Days to Sell	44	-	-41.76%	46	77	-39.75%
1 Units Listed     222     194     14.43%     3.577     3.533     6.68%       2 Units Sold     229     215     6.51%     2,850     2,225     28.09%       3 Sales Volume     \$150,392,799     \$114,369,142     31.50%     \$1,776,144,886     \$1,170,907,512     49.98%       4 List/Sell Ratio     98.45%     97.01%     99.39%     96.77%     6       6 Active Listings     650     978     -33.54%     7     -33.96%       Area = Shuswap / Revel     1     1     106     -4.72%     2.028     1.877     8.04%       2 Units Sold     130     123     5.69%     1.633     1.210     34.96%       3 Sales Volume     \$78,168,373     \$56,777,510     37.67%     \$852,962,853     \$527,243,791     61.78%       4 List/Sell Ratio     97.47%     95.43%     97.84%     96.14%     50       4 List/Sell Ratio     97.47%     95.43%     57.57%     3.926     4,117     -4.64%       2 Units Sold     217     297     -26.94%     3,173 <t< td=""><td>6 Active Listings</td><td>1,329</td><td>2,151</td><td>-38.21%</td><td></td><td></td><td></td></t<>	6 Active Listings	1,329	2,151	-38.21%			
2 Units Sold     229     215     6.51%     2,850     2,225     28.09%       3 Sales Volume     \$150,392,799     \$114,369,142     31.50%     \$1,756,144,886     \$1,170,907,512     49.98%       4 List/Sell Ratio     98.45%     97.01%     99.39%     96.77%     5       5 Days to Sell     64     102     -36.79%     64     97     -33.96%       6 Active Listings     650     978     -33.54%     99.39%     96.77%       1 Units Listed     101     106     -4.72%     2.028     1.877     8.04%       2 Units Sold     130     123     5.69%     1.633     1.210     34.96%       3 Sales Volume     \$78,168,373     \$56,777,510     37.67%     \$852,962,853     \$\$527,243,791     61.78%       4 List/Sell Ratio     97.47%     95.43%     97.84%     96.14%     96.14%       5 Days to Sell     77     142     -45.51%     80     124     -36.10%       4 List/Sell Ratio     97.94%     97.44%     96.14%     96.75%     55.65%	Area = North Okanagan						
Initial States     States     Volume     \$150,392,799     \$114,369,142     31.50%     \$1,756,144,886     \$1,170,907,512     49.98%       4 List/Sell Ratio     98.45%     97,01%     99.39%     96.77%     5       5 Days to Sell     64     102     -36.79%     64     97     -33.96%       6 Active Listings     650     978     -33.54%     -     -     -     -     -     -     -     33.96%     96.77%     -     -     -     -     -     -     -     33.96%     96.77%     -     -     -     -     -     -     -     -     -     -     -     -     -     -     -     -     33.96%     96.77%     -	1 Units Listed					3,353	
Justice Institution     198.45%     97.01%     199.39%     96.77%       5 Days to Sell     64     102     -36.79%     64     97     -33.96%       6 Active Listings     650     978     -33.54%     96.77%     64     97     -33.96%       6 Active Listings     650     978     -33.54%     97.01%     2.028     1.877     8.04%       2 Units Sold     130     123     5.69%     1.633     1.210     34.96%       3 Sales Volume     \$78,168,373     \$56,777,510     37.67%     \$852,962.853     \$527,243,791     61.78%       4 List/Sell Ratio     97.47%     95.43%     97.84%     96.14%     5       5 Days to Sell     77     142     -45.51%     80     125     -36.10%       6 Active Listings     425     622     -31.67%     3.926     4,117     -4.64%       2 Units Sold     217     297     -26.94%     3,173     2.480     27.94%       3 Sales Volume     \$152,416,896     \$144,933,298     5.16%     \$1,935,317.098 <td>2 Units Sold</td> <td>229</td> <td></td> <td></td> <td></td> <td></td> <td></td>	2 Units Sold	229					
base to Sell     64     102     -36.79%     64     97     -33.96%       Area = Shuswap / Revel	3 Sales Volume	\$150,392,799	\$114,369,142	31.50%	\$1,756,144,886	\$1,170,907,512	49.98%
6 Active Listings     650     978     -33.54%       Area = Shuswap / Revel	4 List/Sell Ratio	98.45%	97.01%		99.39%	96.77%	
Area = Shuswap / Revel     1     101     106     -4.72%     2.028     1.877     8.04%       2 Units Sold     130     123     5.69%     1.633     1.210     34.96%       3 Sales Volume     \$78,168,373     \$56,777,510     37.67%     \$852,962,853     \$527,243,791     61.78%       4 List/Sell Ratio     97.47%     95.43%     97.84%     96.14%     5 Days to Sell     77     142     -45.51%     80     125     -36.10%       6 Active Listings     425     622     -31.67%     3.926     4.117     -4.64%       2 Units Sold     217     297     -26.94%     3,173     2,480     27.94%       3 Sales Volume     \$152,418,896     \$144,933,298     5.16%     \$1,935,317.098     \$1,241,673,450     55.86%       4 List/Sell Ratio     97.98%     97.54%     98.47%     96.75%     50ays to Sell     64     101     -36.11%     77     106     -27.19%       6 Active Listings     797     10.00%     591     364     62.36%     3.20%	5 Days to Sell	64	102		64	97	-33.96%
1 Units Listed     101     106     -4.72%     2,028     1,877     8.04%       2 Units Sold     130     123     5.69%     1,633     1,210     34.96%       3 Sales Volume     \$78,168,373     \$56,777,510     37.67%     \$852,962,853     \$527,243,791     61.78%       4 List/Sell Ratio     97.47%     95.43%     97.84%     96.14%     5       5 Days to Sell     77     142     -45.51%     80     125     -36.10%       6 Active Listings     425     622     -31.67%     3.926     4,117     -4.64%       2 Units Sold     217     297     -26.94%     3,173     2,480     27.94%       3 Sales Volume     \$152,416,896     \$144,933,298     5.16%     \$1,935,317.098     \$1,241,673,450     55.86%       4 List/Sell Ratio     97.98%     97.54%     98.47%     96.75%     5       5 Days to Sell     64     101     -36.11%     77     106     -27.19%       Area = South Peace Riv     1     1     10.105     -81.82%     934 <td>6 Active Listings</td> <td>650</td> <td>978</td> <td>-33.54%</td> <td></td> <td></td> <td></td>	6 Active Listings	650	978	-33.54%			
Links Sold     130     123     5.69%     1,633     1,210     34.96%       3 Sales Volume     \$78,168,373     \$56,777,510     37.67%     \$852,962,853     \$527,243,791     61.78%       4 List/Sell Ratio     97.47%     95.43%     97.84%     96.14%     5       5 Days to Sell     77     142     -45.51%     80     125     -36.10%       Area = South Okanagan     1     1     10tits Listed     130     263     -50.57%     3.926     4,117     -4.64%       2 Units Sold     217     297     -26.94%     3,173     2,480     27.94%       3 Sales Volume     \$152,416,896     \$144,933,298     5.16%     \$1,935,317,098     \$1,241,673,450     55.86%       4 List/Sell Ratio     97.94%     97.54%     98.47%     96.75%     5       5 Days to Sell     64     101     -36.11%     77     106     -27.19%       4 List/Sell Ratio     95.50%     93.91%     95.93%     95.19%     5       2 Units Sold     55     50     10.00% <td>Area = Shuswap / Revel</td> <td></td> <td></td> <td></td> <td></td> <td></td> <td></td>	Area = Shuswap / Revel						
Solates Volume     \$78,168,373     \$56,777,510     37.67%     \$852,962,853     \$527,243,791     61.78%       4 List/Sell Ratio     97.47%     95.43%     97.84%     96.14%     5       5 Days to Sell     77     142     -45.51%     80     125     -36.10%       Area = South Okanagan     1     1     10tits Listed     130     263     -50.57%     3.926     4,117     -4.64%       2 Units Sold     217     297     -26.94%     3,173     2,480     27.94%       3 Sales Volume     \$152,416,896     \$144,933,298     5.16%     \$1,935,317,098     \$1,241,673,450     55.86%       4 List/Sell Ratio     97.98%     97.54%     98.47%     96.75%     5       5 Days to Sell     64     101     -36.11%     77     106     -27.19%       6 Active Listings     797      5     -81.82%     934     905     3.20%       2 Units Sold     55     50     10.00%     591     364     62.36%       3 Sales Volume     \$15,057,579	1 Units Listed	101		-4.72%		1,877	
4 List/Sell Ratio97.47%95.43%97.84%96.14%5 Days to Sell77142-45.51%80125-36.10%6 Active Listings425622-31.67%80125-36.10%Area = South Okanagan110nts Listed130263-50.57%3.9264,117-4.64%2 Units Sold217297-26.94%3,1732,48027.94%3 Sales Volume\$152,416,896\$144,933,2985.16%\$1,935,317.098\$1,241,673,45055.86%4 List/Sell Ratio97.98%97.54%98.47%96.75%555.86%5 Days to Sell64101-36.11%77106-27.19%6 Active Listings7977106-27.19%662.36%3 Sales Volume\$15,057,579\$14,599,9333.13%\$162,543,088\$97,019,98367.54%4 List/Sell Ratio95.50%93.91%95.93%95.19%55555 Days to Sell141161-12.59%124164-24.38%6 Active Listings46546510.66212.06333.15%Area = Grand Total1 Units Listed1,1161,276-12.54%20.64420.0143.15%2 Units Sold1,2231,377-11.18%16.06212.06333.15%3 Sales Volume\$895,791,917\$801,602,15411.75%\$10,751,083,062\$6,711,859,79860.18%4 List/Sell Ratio <t< td=""><td>2 Units Sold</td><td>130</td><td>123</td><td>5.69%</td><td>1,633</td><td>1,210</td><td>34.96%</td></t<>	2 Units Sold	130	123	5.69%	1,633	1,210	34.96%
Days to Sell     77     142     -45.51%     80     125     -36.10%       Area = South Okanagan	3 Sales Volume	\$78,168,373	\$56,777,510	37.67%	\$852,962,853	\$527,243,791	61.78%
6 Active Listings     425     622     -31.67%       Area = South Okanagan     1     2     1	4 List/Sell Ratio	97.47%	95.43%		97.84%	96.14%	
Area = South Okanagan       1 Units Listed     130     263     -50.57%     3,926     4,117     -4.64%       2 Units Sold     217     297     -26.94%     3,173     2,480     27.94%       3 Sales Volume     \$152,416,896     \$144,933,298     5.16%     \$1,935,317,098     \$1,241,673,450     55.86%       4 List/Sell Ratio     97.98%     97.54%     98.47%     96.75%     5       5 Days to Sell     64     101     -36.11%     77     106     -27.19%       6 Active Listings     797     70     55     50     10.00%     591     364     62.36%       3 Sales Volume     \$15,057,579     \$14,599,933     3.13%     \$162,543,088     \$97,019,983     67.54%       4 List/Sell Ratio     95.50%     93.91%     95.93%     95.19%     5       5 Days to Sell     141     161     -12.59%     124     164     -24.38%       6 Active Listings     465     124     164     -24.38%     20.014     3.15%       2 Units Sold     1,22	5 Days to Sell	77	142	-45.51%	80	125	-36.10%
1 Units Listed   130   263   -50.57%   3,926   4,117   -4.64%     2 Units Sold   217   297   -26.94%   3,173   2,480   27.94%     3 Sales Volume   \$152,416,896   \$144,933,298   5.16%   \$1,935,317,098   \$1,241,673,450   55.86%     4 List/Sell Ratio   97.98%   97.54%   98.47%   96.75%   5     5 Days to Sell   64   101   -36.11%   77   106   -27.19%     6 Active Listings   797   70   6   -27.19%   6   -27.19%     1 Units Listed   10   55   -81.82%   934   905   3.20%     2 Units Sold   55   50   10.00%   591   364   62.36%     3 Sales Volume   \$15,057,579   \$14,599,933   3.13%   \$162,543,088   \$97,019,983   67.54%     4 List/Sell Ratio   95.50%   93.91%   95.93%   95.19%   5   5     5 Days to Sell   141   161   -12.59%   124   164   -24.38%     Area = Grand Total   1   1   1,223 <td< td=""><td>6 Active Listings</td><td>425</td><td>622</td><td>-31.67%</td><td></td><td></td><td></td></td<>	6 Active Listings	425	622	-31.67%			
2 Units Sold   217   297   -26.94%   3,173   2,480   27.94%     3 Sales Volume   \$152,416,896   \$144,933,298   5.16%   \$1,935,317,098   \$1,241,673,450   55.86%     4 List/Sell Ratio   97.98%   97.54%   98.47%   96.75%     5 Days to Sell   64   101   -36.11%   77   106   -27.19%     6 Active Listings   797   70   77   106   -27.19%     7 Units Listed   10   55   -81.82%   934   905   3.20%     2 Units Sold   55   50   10.00%   591   364   62.36%     3 Sales Volume   \$15,057,579   \$14,599,933   3.13%   \$162,543,088   \$97,019,983   67.54%     4 List/Sell Ratio   95.50%   93.91%   95.93%   95.19%   95   14   161   -12.59% <t< td=""><td>Area = South Okanagan</td><td></td><td></td><td></td><td></td><td></td><td></td></t<>	Area = South Okanagan						
3 Sales Volume   \$152,416,896   \$144,933,298   5.16%   \$1,935,317,098   \$1,241,673,450   55.86%     4 List/Sell Ratio   97.98%   97.54%   98.47%   96.75%     5 Days to Sell   64   101   -36.11%   77   106   -27.19%     6 Active Listings   797   7   106   -27.19%   6     1 Units Listed   10   55   -81.82%   934   905   3.20%     2 Units Sold   55   50   10.00%   591   364   62.36%     3 Sales Volume   \$15,057,579   \$14,599,933   3.13%   \$162,543,088   \$97,019,983   67.54%     4 List/Sell Ratio   95.50%   93.91%   95.93%   95.19%   5   50   104   -24.38%     6 Active Listings   465 <t< td=""><td>1 Units Listed</td><td>130</td><td>263</td><td>-50.57%</td><td>3,926</td><td>4,117</td><td>-4.64%</td></t<>	1 Units Listed	130	263	-50.57%	3,926	4,117	-4.64%
4 List/Sell Ratio   97.98%   97.54%   98.47%   96.75%     5 Days to Sell   64   101   -36.11%   77   106   -27.19%     6 Active Listings   797   797   106   -27.19%   6     Area = South Peace Riv   1   101   55   -81.82%   934   905   3.20%     2 Units Sold   55   50   10.00%   591   364   62.36%     3 Sales Volume   \$15,057,579   \$14,599,933   3.13%   \$162,543,088   \$97,019,983   67.54%     4 List/Sell Ratio   95.50%   93.91%   95.93%   95.19%   5     5 Days to Sell   141   161   -12.59%   124   164   -24.38%     6 Active Listings   465   465   465   465   465   465   465   465   466   465   466	2 Units Sold	217	297	-26.94%	3,173	2,480	27.94%
5 Days to Sell   64   101   -36.11%   77   106   -27.19%     6 Active Listings   797   70   70   70   70   70     Area = South Peace Riv     1 Units Listed   10   55   -81.82%   934   905   3.20%     2 Units Sold   55   50   10.00%   591   364   62.36%     3 Sales Volume   \$15,057,579   \$14,599,933   3.13%   \$162,543,088   \$97,019,983   67.54%     4 List/Sell Ratio   95.50%   93.91%   95.93%   95.19%   95.19%   5     5 Days to Sell   141   161   -12.59%   124   164   -24.38%     6 Active Listings   465    465    1000000000000000000000000000000000000	3 Sales Volume	\$152,416,896	\$144,933,298	5.16%	\$1,935,317,098	\$1,241,673,450	55.86%
6 Active Listings     797       Area = South Peace Riv     1       1 Units Listed     10     55     -81.82%     934     905     3.20%       2 Units Sold     55     50     10.00%     591     364     62.36%       3 Sales Volume     \$15,057,579     \$14,599,933     3.13%     \$162,543,088     \$97,019,983     67.54%       4 List/Sell Ratio     95.50%     93.91%     95.93%     95.19%     5       5 Days to Sell     141     161     -12.59%     124     164     -24.38%       6 Active Listings     465       -20,014     3.15%       2 Units Listed     1,116     1,276     -12.54%     20,644     20,014     3.15%       2 Units Sold     1,223     1,377     -11.18%     16,062     12,063     33.15%       3 Sales Volume     \$895,791,917     \$801,602,154     11.75%     \$10,751,083,062     \$6,711,859,798     60.18%       4 List/Sell Ratio     98.60%     97.13%     99.31%     96.81%     5     59     94<	4 List/Sell Ratio	97.98%	97.54%		98.47%	96.75%	
Area = South Peace Riv       1 Units Listed     10     55     -81.82%     934     905     3.20%       2 Units Sold     55     50     10.00%     591     364     62.36%       3 Sales Volume     \$15,057,579     \$14,599,933     3.13%     \$162,543,088     \$97,019,983     67.54%       4 List/Sell Ratio     95.50%     93.91%     95.93%     95.19%     5       5 Days to Sell     141     161     -12.59%     124     164     -24.38%       6 Active Listings     465     465     4     20,014     3.15%       2 Units Listed     1,116     1,276     -12.54%     20,644     20,014     3.15%       2 Units Sold     1,223     1,377     -11.18%     16,062     12,063     33.15%       3 Sales Volume     \$895,791,917     \$801,602,154     11.75%     \$10,751,083,062     \$6,711,859,798     60.18%       4 List/Sell Ratio     98.60%     97.13%     99.31%     96.81%     -34.24%       5 Days to Sell     59     94     -36.95%	5 Days to Sell	64	101	-36.11%	77	106	-27.19%
1 Units Listed   10   55   -81.82%   934   905   3.20%     2 Units Sold   55   50   10.00%   591   364   62.36%     3 Sales Volume   \$15,057,579   \$14,599,933   3.13%   \$162,543,088   \$97,019,983   67.54%     4 List/Sell Ratio   95.50%   93.91%   95.93%   95.19%   95.19%     5 Days to Sell   141   161   -12.59%   124   164   -24.38%     6 Active Listings   465   465   1000%   124   164   -24.38%     1 Units Listed   1,116   1,276   -12.54%   20,644   20,014   3.15%     2 Units Sold   1,223   1,377   -11.18%   16,062   12,063   33.15%     3 Sales Volume   \$895,791,917   \$801,602,154   11.75%   \$10,751,083,062   \$6,711,859,798   60.18%     4 List/Sell Ratio   98.60%   97.13%   99.31%   96.81%   50.81%   50.81%   50.95%   62   94   -34.24%	6 Active Listings	797					
2 Units Sold     55     50     10.00%     591     364     62.36%       3 Sales Volume     \$15,057,579     \$14,599,933     3.13%     \$162,543,088     \$97,019,983     67.54%       4 List/Sell Ratio     95.50%     93.91%     95.93%     95.19%       5 Days to Sell     141     161     -12.59%     124     164     -24.38%       6 Active Listings     465     465     10.002,154     20,644     20,014     3.15%       Area = Grand Total       1 Units Listed     1,116     1,276     -12.54%     20,644     20,014     3.15%       2 Units Sold     1,223     1,377     -11.18%     16,062     12,063     33.15%       3 Sales Volume     \$895,791,917     \$801,602,154     11.75%     \$10,751,083,062     \$6,711,859,798     60.18%       4 List/Sell Ratio     98.60%     97.13%     99.31%     96.81%     5       5 Days to Sell     59     94     -36.95%     62     94     -34.24%	Area = South Peace Riv						
2 bints bold     \$15,057,579     \$14,599,933     3.13%     \$162,543,088     \$97,019,983     67.54%       4 List/Sell Ratio     95.50%     93.91%     95.93%     95.19%       5 Days to Sell     141     161     -12.59%     124     164     -24.38%       6 Active Listings     465     466     466     466	1 Units Listed	10	55	-81.82%	934	905	3.20%
4 List/Sell Ratio   95.50%   93.91%   95.93%   95.19%     5 Days to Sell   141   161   -12.59%   124   164   -24.38%     6 Active Listings   465   465   465   465   465     Area = Grand Total     1 Units Listed   1,116   1,276   -12.54%   20,644   20,014   3.15%     2 Units Sold   1,223   1,377   -11.18%   16,062   12,063   33.15%     3 Sales Volume   \$895,791,917   \$801,602,154   11.75%   \$10,751,083,062   \$6,711,859,798   60.18%     4 List/Sell Ratio   98.60%   97.13%   99.31%   96.81%   -34.24%	2 Units Sold	55	50	10.00%	591	364	62.36%
5 Days to Sell   141   161   -12.59%   124   164   -24.38%     6 Active Listings   465   465   465   465   465     Area = Grand Total   1   <	3 Sales Volume	\$15,057,579	\$14,599,933	3.13%	\$162,543,088	\$97,019,983	67.54%
6 Active Listings     465       Area = Grand Total     1       1 Units Listed     1,116     1,276     -12.54%     20,644     20,014     3.15%       2 Units Sold     1,223     1,377     -11.18%     16,062     12,063     33.15%       3 Sales Volume     \$895,791,917     \$801,602,154     11.75%     \$10,751,083,062     \$6,711,859,798     60.18%       4 List/Sell Ratio     98.60%     97.13%     99.31%     96.81%       5 Days to Sell     59     94     -36.95%     62     94     -34.24%	4 List/Sell Ratio	95.50%	93.91%		95.93%	95.19%	
Area = Grand Total       1 Units Listed     1,116     1,276     -12.54%     20,644     20,014     3.15%       2 Units Sold     1,223     1,377     -11.18%     16,062     12,063     33.15%       3 Sales Volume     \$895,791,917     \$801,602,154     11.75%     \$10,751,083,062     \$6,711,859,798     60.18%       4 List/Sell Ratio     98.60%     97.13%     99.31%     96.81%       5 Days to Sell     59     94     -36.95%     62     94     -34.24%	5 Days to Sell	141	161	-12.59%	124	164	-24.38%
1 Units Listed1,1161,276-12.54%20,64420,0143.15%2 Units Sold1,2231,377-11.18%16,06212,06333.15%3 Sales Volume\$895,791,917\$801,602,15411.75%\$10,751,083,062\$6,711,859,79860.18%4 List/Sell Ratio98.60%97.13%99.31%96.81%55 Days to Sell5994-36.95%6294-34.24%	6 Active Listings	465					
2 Units Sold1,2231,377-11.18%16,06212,06333.15%3 Sales Volume\$895,791,917\$801,602,15411.75%\$10,751,083,062\$6,711,859,79860.18%4 List/Sell Ratio98.60%97.13%99.31%96.81%5 Days to Sell5994-36.95%6294-34.24%	Area = Grand Total						
3 Sales Volume\$895,791,917\$801,602,15411.75%\$10,751,083,062\$6,711,859,79860.18%4 List/Sell Ratio98.60%97.13%99.31%96.81%5 Days to Sell5994-36.95%6294-34.24%	1 Units Listed	1,116	1,276	-12.54%	20,644	20,014	3.15%
4 List/Sell Ratio     98.60%     97.13%     99.31%     96.81%       5 Days to Sell     59     94     -36.95%     62     94     -34.24%	2 Units Sold	1,223	1,377	-11.18%	16,062	12,063	33.15%
5 Days to Sell 59 94 -36.95% 62 94 -34.24%	3 Sales Volume	\$895,791,917	\$801,602,154	11.75%	\$10,751,083,062	\$6,711,859,798	60.18%
	4 List/Sell Ratio	98.60%	97.13%		99.31%	96.81%	
6 Active Listings 3,666 3,751 -2.27%	5 Days to Sell	59	94	-36.95%	62	94	-34.24%
	6 Active Listings	3,666	3,751	-2.27%			

			Residential			
Description	Total Units Sold	Total Sales Volume	Total Units Sold	Total Sales Volume		
This Month	229	\$150,392,799	109	\$77,208,827		
Last Month	221	\$141,201,388	91	\$67,497,988		
This Month Last Year	215	\$114,369,142	97	\$58,753,647		
Description	Total Listings Taken	Inventory				
This Month	222	650				
Last Month	328	756				
This Month Last Year	194	978				

Condo/Apt		
Sales	24	
New Listings	21	
Current Inventory	37	
Sell/Inv. Ratio	64.86%	
Days to Sell	64	
Average Price	\$294,179	
Median Price	\$289,950	
Condo/Townhouse		
Sales	29	
New Listings	30	
Current Inventory	47	
Sell/Inv. Ratio	61.70%	
Days to Sell	60	
Average Price	\$455,959	
Median Price	\$430,000	
Lots		
Sales	18	
New Listings	15	
Current Inventory	123	
Sell/Inv. Ratio	14.63%	
Days to Sell	165	
Average Price	\$409,439	
Median Price	\$345,000	
Residential		
Sales	109	
New Listings	90	
Current Inventory	126	
Sell/Inv. Ratio	86.51%	
Days to Sell	40	
Average Price	\$708,338	
Median Price	\$687,000	
Ratio of Sales vs Inventory	62.28%	

#### **Comparative Activity -- Listing Information**

								Inventory	
Description	Cur Mo	Lst Yr Mo	Incr/Decr%	Cur YTD	Lst YTD	Incr/Decr%	Cur Mo	Lst Yr Mo	Incr/Decr%
Zone = North Okana	gan								
Acreage/House	18	17	5.88%	360	291	23.71	88	86	2.33
Duplex	11	4	175.00%	101	83	21.69	15	12	25.00
Mobile Home	10	8	25.00%	135	126	7.14	14	36	-61.11
Recreational	0	0	0.00%	21	23	-8.70	7	7	0.00
Residential	90	63	42.86%	1,428	1,416	0.85	126	227	-44.49
Residential WF	2	5	-60.00%	46	65	-29.23	10	20	-50.00
3/4-Plex	0	1	-100.00%	16	10	60.00	4	5	-20.00
Apartment	21	27	-22.22%	304	252	20.63	37	87	-57.47
Townhouse	30	33	-9.09%	460	458	0.44	47	82	-42.68
RES TOTAL	182	158.00	15.19%	2,871	2,724	5.40%	348	562	-38.08
FARMS	4	4	0.00%	61	34	79.41	28	17	64.71
MULTIFAMILY	0	1	-100.00%	14	15	-6.67	4	9	-55.56
Acreage	6	6	0.00%	95	93	2.15	39	65	-40.00
Acreage WF	0	1	-100.00%	13	20	-35.00	3	14	-78.57
Lots	9	11	-18.18%	221	220	0.45	79	140	-43.57
Lots WF	0	0	0.00%	19	12	58.33	2	5	-60.00
LOTS TOTAL	15	18.00	-16.67%	348	345	0.87%	123	224	-45.09
Business	0	1	-100.00%	36	25	44.00	21	18	16.67
Commercial	18	12	50.00%	181	150	20.67	91	91	0.00
Land	3	0	0.00%	66	60	10.00	35	57	-38.60
COMM TOTAL	21	13.00	61.54%	283	235	20.43%	147	166	-11.45
GRAND TOTAL	222	194	14.43%	3,577	3,353	6.68%	650	978	-33.54

#### **Comparative Activity -- Sales Information (Month)**

		Unit Sales		Sales Volume			List/Sale Ratio		
Description	Cur Mo	Lst Yr Mo	Incr/Decr%	Cur Mo	Lst Yr Mo	Incr/Decr%	Cur Mo	Lst Yr Mo	
Zone = North Okanagan									
Acreage/House	21	13	61.54%	\$24,428,830	\$11,929,500	104.78%	96.17%	97.15%	
Duplex	8	8	0.00%	\$5,399,900	\$3,240,999	66.61%	99.56%	98.64%	
Mobile Home	6	10	-40.00%	\$1,506,200	\$2,266,900	-33.56%	99.15%	97.01%	
Recreational	0	0	0.00%	\$0	\$0	0.00%	0.00%	0.00%	
Residential	109	97	12.37%	\$77,208,827	\$58,753,647	31.41%	100.01%	98.20%	
Residential WF	1	0	0.00%	\$2,000,000	\$0	0.00%	100.55%	0.00%	
3/4-Plex	2	0	0.00%	\$1,932,000	\$0	0.00%	101.79%	0.00%	
Apartment	24	15	60.00%	\$7,060,300	\$3,444,250	104.99%	97.50%	97.47%	
Townhouse	29	38	-23.68%	\$13,222,799	\$15,699,975	-15.78%	99.70%	98.20%	
RES TOTAL	200	181	10.50%	\$132,758,856	\$95,335,271	39.25%	99.12%	98.03%	
FARMS	1	2	-50.00%	\$1,550,000	\$5,424,000	-71.42%	96.88%	89.65%	
MULTIFAMILY	1	1	0.00%	\$1,875,000	\$775,000	141.94%	87.21%	96.88%	
Acreage	4	8	-50.00%	\$2,963,000	\$3,671,330	-19.29%	98.87%	93.02%	
Acreage WF	0	0	0.00%	\$0	\$0	0.00%	0.00%	0.00%	
Lots	14	8	75.00%	\$4,406,900	\$1,742,500	152.91%	98.81%	92.31%	
Lots WF	0	3	-100.00%	\$0	\$1,968,000	-100.00%	0.00%	96.57%	
LOTS TOTAL	18	19	-5.26%	\$7,369,900	\$7,381,830	-0.16%	98.83%	93.77%	
Business	0	2	-100.00%	\$0	\$293,000	-100.00%	0.00%	87.99%	
Commercial	7	8	-12.50%	\$4,541,043	\$1,160,041	291.46%	89.11%	93.62%	
Land	2	2	0.00%	\$2,298,000	\$4,000,000	-42.55%	91.19%	91.98%	
COMM TOTAL	9	12	-25.00%	\$6,839,043	\$5,453,041	25.42%	89.80%	92.10%	
GRAND TOTAL	229	215	6.51%	\$150,392,799	\$114,369,142	31.50%	98.45%	97.01%	

#### **Comparative Activity -- Sales Information (YTD)**

		Unit Sales		Sales Volume			List/Sale Ratio		
Description	Cur YTD	Lst YTD	Incr/Decr%	Cur YTD	Lst YTD	Incr/Decr%	Cur YTD	Lst YTD	
Zone = North Okanaga	an								
Acreage/House	233	185	25.95%	\$249,312,452	\$145,213,815	71.69%	98.59%	96.81%	
Duplex	80	65	23.08%	\$53,523,425	\$33,904,493	57.87%	100.27%	98.38%	
Mobile Home	127	84	51.19%	\$29,972,744	\$14,591,450	105.41%	98.46%	95.05%	
Recreational	15	12	25.00%	\$2,914,400	\$1,366,675	113.25%	96.41%	93.74%	
Residential	1,226	1,066	15.01%	\$839,934,006	\$615,955,816	36.36%	100.94%	97.89%	
Residential WF	43	39	10.26%	\$68,142,615	\$64,895,300	5.00%	96.74%	90.09%	
3/4-Plex	13	2	550.00%	\$9,059,090	\$950,000	853.59%	98.33%	95.97%	
Apartment	286	171	67.25%	\$81,943,115	\$43,091,771	90.16%	97.99%	96.89%	
Townhouse	416	340	22.35%	\$182,599,847	\$130,643,493	39.77%	100.38%	98.21%	
RES TOTAL	2,439	1,964	24.19%	\$1,517,401,694	\$1,050,612,813	44.43%	100.02%	97.18%	
FARMS	6	7	-14.29%	\$8,378,000	\$21,394,000	-60.84%	93.94%	95.87%	
MULTIFAMILY	8	3	166.67%	\$7,798,000	\$5,085,000	53.35%	95.07%	103.78%	
Acreage	73	51	43.14%	\$47,244,300	\$20,750,620	127.68%	94.27%	93.20%	
Acreage WF	14	4	250.00%	\$9,739,100	\$1,895,000	413.94%	96.04%	88.80%	
Lots	172	112	53.57%	\$51,506,675	\$27,526,050	87.12%	98.22%	94.21%	
Lots WF	13	9	44.44%	\$10,517,500	\$6,995,500	50.35%	95.82%	92.06%	
LOTS TOTAL	272	176	54.55%	\$119,007,575	\$57,167,170	108.17%	96.23%	93.39%	
Business	7	8	-12.50%	\$15,493,000	\$9,263,000	67.26%	91.88%	88.15%	
Commercial	94	58	62.07%	\$54,097,313	\$19,135,628	182.70%	96.60%	92.22%	
Land	24	9	166.67%	\$33,969,304	\$8,249,900	311.75%	93.85%	89.22%	
COMM TOTAL	125	75	66.67%	\$103,559,617	\$36,648,528	182.58%	94.96%	90.48%	
GRAND TOTAL	2,850	2,225	28.09%	\$1,756,144,886	\$1,170,907,512	49.98%	99.39%	96.77%	

# Average/Median price, Days to Sell (Month)

	Average Price Me			ledian Price			Days to Sell		
Description	Cur Mo	Lst Yr Mo	Incr/Decr%	Cur Mo	Lst Yr Mo	Incr/Decr%	Cur Mo	Lst Yr Mo	Incr/Decr%
Zone = North O	kanagan								
Acreage/House	\$1,163,278	\$917,654	26.77%	\$1,109,430	\$890,000	24.66%	63	89	-29.59%
Duplex	\$674,988	\$405,125	66.61%	\$710,450	\$379,000	87.45%	66	40	63.55%
Mobile Home	\$251,033	\$226,690	10.74%	\$249,200	\$230,000	8.35%	41	89	-54.44%
Recreational									
Residential	\$708,338	\$605,708	16.94%	\$687,000	\$572,500	20.00%	40	77	-48.64%
Residential WF	\$2,000,000			\$2,000,000			3		
3/4-Plex	\$966,000			\$966,000			32		
Apartment	\$294,179	\$229,617	28.12%	\$289,950	\$206,000	40.75%	64	79	-17.99%
Townhouse	\$455,959	\$413,157	10.36%	\$430,000	\$387,500	10.97%	60	74	-18.42%
RES TOTAL	\$663,794	\$526,714	26.03%	\$600,000	\$486,400	23.36%	49	77	-36.15%
FARMS	\$1,550,000	\$2,712,000	-42.85%	\$1,550,000	\$2,712,000	-42.85%	39	259	-84.94%
MULTIFAMILY	\$1,875,000	\$775,000	141.94%	\$1,875,000	\$775,000	141.94%	211	63	234.92%
Acreage	\$740,750	\$458,916	61.41%	\$492,000	\$440,000	11.82%	484	196	147.41%
Acreage WF									
Lots	\$314,779	\$217,813	44.52%	\$342,450	\$235,000	45.72%	74	348	-78.63%
Lots WF		\$656,000			\$868,000			422	
LOTS TOTAL	\$409,439	\$388,517	5.38%	\$345,000	\$275,000	25.45%	165	295	-44.03%
Business		\$146,500			\$146,500			188	
Commercial	\$648,720	\$145,005	347.38%	\$230,000	\$11	190,376.19%	111	151	-26.15%
Land	\$1,149,000	\$2,000,000	-42.55%	\$1,149,000	\$2,000,000	-42.55%	491	149	230.64%
COMM TOTAL	\$759,894	\$454,420	67.22%	\$638,000	\$146,500	335.49%	196	157	24.96%
GRAND TOTAL	\$656,737	\$531,949	23.46%	\$567,000	\$459,000	23.53%	64	102	-36.79%

#### Average/Median price, Days to Sell (YTD)

	А	verage Price		Ν	ledian Price		Davs to Sell		
Description	Cur YTD	Lst YTD	Incr/Decr%	Cur YTD	Lst YTD	Incr/Decr%	Cur YTD	Lst YTD	Incr/Decr%
Zone = North O	kanagan								
Acreage/House	\$1,070,011	\$784,940	36.32%	\$925,000	\$740,000	25.00%	66	119	-44.33%
Duplex	\$669,043	\$521,608	28.27%	\$647,500	\$529,000	22.40%	43	86	-50.27%
Mobile Home	\$236,006	\$173,708	35.86%	\$235,000	\$168,800	39.22%	61	81	-25.06%
Recreational	\$194,293	\$113,890	70.60%	\$150,000	\$89,750	67.13%	120	169	-28.92%
Residential	\$685,101	\$577,820	18.57%	\$622,000	\$525,000	18.48%	38	73	-48.28%
Residential WF	\$1,584,712	\$1,663,982	-4.76%	\$1,340,000	\$1,450,000	-7.59%	76	153	-50.52%
3/4-Plex	\$696,853	\$475,000	46.71%	\$749,900	\$475,000	57.87%	84	160	-47.34%
Apartment	\$286,514	\$251,999	13.70%	\$265,000	\$215,000	23.26%	68	81	-15.71%
Townhouse	\$438,942	\$384,246	14.23%	\$429,950	\$365,000	17.79%	41	82	-50.20%
RES TOTAL	\$622,141	\$534,935	16.30%	\$549,000	\$475,000	15.58%	47	83	-42.68%
FARMS	\$1,396,333	\$3,056,286	-54.31%	\$1,425,000	\$910,000	56.59%	139	166	-16.21%
MULTIFAMILY	\$974,750	\$1,695,000	-42.49%	\$747,000	\$1,400,000	-46.64%	89	65	36.73%
Acreage	\$647,182	\$406,875	59.06%	\$450,000	\$340,000	32.35%	224	227	-1.49%
Acreage WF	\$695,650	\$473,750	46.84%	\$683,000	\$515,000	32.62%	217	59	265.40%
Lots	\$299,457	\$245,768	21.85%	\$269,450	\$212,500	26.80%	141	212	-33.25%
Lots WF	\$809,038	\$777,278	4.09%	\$660,000	\$868,000	-23.96%	85	248	-65.68%
LOTS TOTAL	\$437,528	\$324,813	34.70%	\$315,000	\$249,750	26.13%	165	215	-23.28%
Business	\$2,213,286	\$1,157,875	91.15%	\$355,000	\$632,500	-43.87%	144	197	-26.67%
Commercial	\$575,503	\$329,925	74.43%	\$254,450	\$12	,091,556.39%	138	153	-9.57%
Land	\$1,415,388	\$916,656	54.41%	\$952,500	\$400,000	138.13%	311	539	-42.25%
COMM TOTAL	\$828,477	\$488,647	69.55%	\$380,000	\$69,900	443.63%	172	204	-15.73%
GRAND TOTAL	\$616,191	\$526,251	17.09%	\$528,750	\$455,000	16.21%	64	97	-33.96%

Shuswap / Revelstoke Monthly Statistics November 2021

## **Table of Contents**

Table of Contents	2
Zone Totals	3
Quick Summary Part 1	4
Quick Summary Part 2	5
Listing Information	6
Sales Information (Month)	7
Sales Information (YTD)	8
Average/Median Price, Days to Sell (Month)	9
Average/Median Price, Days to Sell (YTD)	10

#### **Zone Totals**

Area = Central Okanaga     I     Units Listed     653     658     -0.76%     10,179     9.762     4.27%       1     Units Sold     592     682     -14.45%     7.815     5.754     3.5.11%       3     Sales Volume     \$499,755,270     \$470,922,271     6.12%     \$6.044,115,137     \$3.575,015,061     64.47%       4     List/Sell Ratio     99.11%     67.34%     99.86%     96.88%       5     Days to Sell     1.4     75     -41.76%     46     77     -39.75%       6     Active Listings     1.329     2.151     -38.21%     .     .     .     .       1     Units Listed     222     1.94     14.43%     .	Description	CM This Year	CM Last Year	Increase	This YTD	Last YTD	Increase
2 Units Sold     592     692     -14.45%     7.815     5.774     35.11%       3 Sales Volume     \$499,756.270     \$470,922.271     6.12%     \$6.044,115,137     \$3.675,015,061     64.47%       4 List/Sell Ratio     99.11%     97.34%     46     77     -39.75%       6 Active Listings     1.329     2.151     -38.21%	Area = Central Okanaga						
3 Sales Volume     \$499,766,270     \$470,922,271     6.12%     \$6,044,115,137     \$3,675,015,061     64.47%       4 List/Sell Ratio     99.11%     97,34%     99,88%     99.58%       5 Days to Sell     44     75     -41.76%     46     77     -39,75%       6 Active Listings     1,329     2,151     -38.21%	1 Units Listed	653	658	-0.76%	10,179	9,762	4.27%
4 List/Sell Ratio     99.11%     97.34%     99.86%     96.98%     96.98%       5 Days to Sell     44     75     -41.76%     46     77     -39.75%       Area = North Okanagan     1     1.0115     Listed     222     194     14.43%     3.577     3.353     6.68%       2 Units Sold     229     15     6.51%     2.150     2.252     28.0%       3 Sales Volume     \$150.392.799     \$114.369,142     31.50%     \$1,756,144.886     \$1,170,907.512     49.98%       4 List/Sell Ratio     98.45%     97.01%     99.99%     96.77%     3.36%       6 Active Listings     650     97.8     -33.54%     64     97     -33.96%       Area = Shuswap / Revel     101     106     -4.72%     2.028     1.877     8.04%       1 Units Listed     101     106     -4.72%     2.028     1.877     8.04%       2 Units Sold     130     123     5.69%     153     1.210     34.96%       3 Sales Volume     \$78.168.373     \$56.777.510	2 Units Sold	592	692	-14.45%	7,815	5,784	35.11%
S Days to Sell     44     75     -41.76%     46     77     -39.75%       Active Listings     1.329     2.151     -38.21%	3 Sales Volume	\$499,756,270	\$470,922,271	6.12%	\$6,044,115,137	\$3,675,015,061	64.47%
6 Active Listings     1,329     2,151     -38.21%       Area = North Okanagan	4 List/Sell Ratio	99.11%	97.34%		99.86%	96.98%	
Area = North Okanagan     1     Units Listed     222     194     14.43%     3.577     3.353     6.68%       2     Units Sold     229     215     6.51%     2.850     2.225     28.09%       3     Sales Volume     \$150,392,799     \$114,369,142     31.50%     \$1,756,144,886     \$1,170,907,512     49.98%       4     List/Sell Ratio     98.45%     97.01%     99.39%     96.77%       5     Days to Sell     64     102     -36.79%     64     97     -33.96%       6     Active Listings     650     978     -33.54%     7     -33.96%       1     Units Listed     101     106     -4.72%     2.028     1.877     8.04%       2     Units Sold     130     123     5.69%     1.633     1.210     34.96%       3     Sales Volume     \$74.7%     95.43%     97.84%     96.14%     36.16%       4     List/Sell Ratio     97.47%     95.43%     97.84%     96.14%     32.04%     24.117     -4.6	5 Days to Sell	44	-	-41.76%	46	77	-39.75%
1 Units Listed     222     194     14.43%     3.577     3.533     6.68%       2 Units Sold     229     215     6.51%     2,850     2,225     28.09%       3 Sales Volume     \$150,392,799     \$114,369,142     31.50%     \$1,776,144,886     \$1,170,907,512     49.98%       4 List/Sell Ratio     98.45%     97.01%     99.39%     96.77%     6       6 Active Listings     650     978     -33.54%     7     3.3.66%       Area = Shuswap / Revel     1     1     106     -4.72%     2.028     1.877     8.04%       2 Units Sold     130     123     5.669%     1.633     1.210     34.96%       3 Sales Volume     \$78,168,373     \$56,777,510     37.67%     \$852,962,853     \$527,243,791     61.78%       4 List/Sell Ratio     97.47%     95.43%     97.84%     96.14%     50 ays to Sell     77     142     45.51%     80     125     -36.10%       4 List/Sell Ratio     97.47%     95.43%     577     3.926     4,117     -4.64% <td>6 Active Listings</td> <td>1,329</td> <td>2,151</td> <td>-38.21%</td> <td></td> <td></td> <td></td>	6 Active Listings	1,329	2,151	-38.21%			
2 Units Sold     229     215     6.51%     2,850     2,225     28.09%       3 Sales Volume     \$150,392,799     \$114,369,142     31.50%     \$1,756,144,886     \$1,170,907,512     49.98%       4 List/Sell Ratio     98.45%     97.01%     99.39%     96.77%     5       5 Days to Sell     64     102     -36.79%     64     97     -33.96%       6 Active Listings     650     978     -33.54%     99.39%     96.77%       1 Units Listed     101     106     -4.72%     2.028     1.877     8.04%       2 Units Sold     130     123     5.69%     1.633     1.210     34.96%       3 Sales Volume     \$78,168,373     \$56,777,510     37.67%     \$852,962,853     \$\$527,243,791     61.78%       4 List/Sell Ratio     97.47%     95.43%     97.84%     96.14%     96.14%       5 Days to Sell     77     142     -45.51%     80     124     -36.10%       4 List/Sell Ratio     97.94%     97.44%     96.14%     97.94%     96.75% <td>Area = North Okanagan</td> <td></td> <td></td> <td></td> <td></td> <td></td> <td></td>	Area = North Okanagan						
Initial States     States     Volume     \$150,392,799     \$114,369,142     31.50%     \$1,756,144,886     \$1,170,907,512     49.98%       4 List/Sell Ratio     98.45%     97,01%     99.39%     96.77%     5       5 Days to Sell     64     102     -36.79%     64     97     -33.96%       6 Active Listings     650     978     -33.54%     -     -     -     -     -     -     -     33.96%     96.77%     -     -     -     -     -     -     -     33.96%     96.77%     -     -     -     -     -     -     -     -     -     -     -     -     -     -     -     -     33.96%     96.77%     -	1 Units Listed					3,353	
Justice Institution     198.45%     97.01%     199.39%     96.77%       5 Days to Sell     64     102     -36.79%     64     97     -33.96%       6 Active Listings     650     978     -33.54%     96.77%     64     97     -33.96%       6 Active Listings     650     978     -33.54%     97.01%     2.028     1.877     8.04%       2 Units Sold     130     123     5.69%     1.633     1.210     34.96%       3 Sales Volume     \$78,168,373     \$56,777,510     37.67%     \$852,962.853     \$527,243,791     61.78%       4 List/Sell Ratio     97.47%     95.43%     97.84%     96.14%     5       5 Days to Sell     77     142     -45.51%     80     125     -36.10%       6 Active Listings     425     622     -31.67%     3.926     4,117     -4.64%       2 Units Sold     217     297     -26.94%     3,173     2.480     27.94%       3 Sales Volume     \$152,416,896     \$144,933,298     5.16%     \$1,935,317.098 <td>2 Units Sold</td> <td>229</td> <td></td> <td></td> <td></td> <td></td> <td></td>	2 Units Sold	229					
base to Sell     64     102     -36.79%     64     97     -33.96%       Area = Shuswap / Revel	3 Sales Volume	\$150,392,799	\$114,369,142	31.50%	\$1,756,144,886	\$1,170,907,512	49.98%
6 Active Listings     650     978     -33.54%       Area = Shuswap / Revel	4 List/Sell Ratio	98.45%	97.01%		99.39%	96.77%	
Area = Shuswap / Revel     1     101     106     -4.72%     2.028     1.877     8.04%       2 Units Sold     130     123     5.69%     1.633     1.210     34.96%       3 Sales Volume     \$78,168,373     \$56,777,510     37.67%     \$852,962,853     \$527,243,791     61.78%       4 List/Sell Ratio     97.47%     95.43%     97.84%     96.14%     5 Days to Sell     77     142     -45.51%     80     125     -36.10%       6 Active Listings     425     622     -31.67%     3.926     4.117     -4.64%       2 Units Sold     217     297     -26.94%     3,173     2,480     27.94%       3 Sales Volume     \$152,418,896     \$144,933,298     5.16%     \$1,935,317.098     \$1,241,673,450     55.86%       4 List/Sell Ratio     97.98%     97.54%     98.47%     96.75%     50ays to Sell     64     101     -36.11%     77     106     -27.19%       6 Active Listings     797     10.00%     591     364     62.36%     32.30%	5 Days to Sell	64	102		64	97	-33.96%
1 Units Listed     101     106     -4.72%     2,028     1,877     8.04%       2 Units Sold     130     123     5.69%     1,633     1,210     34.96%       3 Sales Volume     \$78,168,373     \$56,777,510     37.67%     \$852,962,853     \$527,243,791     61.78%       4 List/Sell Ratio     97.47%     95.43%     97.84%     96.14%     5       5 Days to Sell     77     142     -45.51%     80     125     -36.10%       6 Active Listings     425     622     -31.67%     3.926     4,117     -4.64%       2 Units Sold     217     297     -26.94%     3,173     2,480     27.94%       3 Sales Volume     \$152,416,896     \$144,933,298     5.16%     \$1,935,317.098     \$1,241,673,450     55.86%       4 List/Sell Ratio     97.98%     97.54%     98.47%     96.75%     5       5 Days to Sell     64     101     -36.11%     77     106     -27.19%       Area = South Peace Riv     1     1     10.105     -81.82%     934 <td>6 Active Listings</td> <td>650</td> <td>978</td> <td>-33.54%</td> <td></td> <td></td> <td></td>	6 Active Listings	650	978	-33.54%			
Links Sold     130     123     5.69%     1,633     1,210     34.96%       3 Sales Volume     \$78,168,373     \$56,777,510     37.67%     \$852,962,853     \$527,243,791     61.78%       4 List/Sell Ratio     97.47%     95.43%     97.84%     96.14%     5       5 Days to Sell     77     142     -45.51%     80     125     -36.10%       Area = South Okanagan     1     1     10tits Listed     130     263     -50.57%     3.926     4,117     -4.64%       2 Units Sold     217     297     -26.94%     3,173     2,480     27.94%       3 Sales Volume     \$152,416,896     \$144,933,298     5.16%     \$1,935,317,098     \$1,241,673,450     55.86%       4 List/Sell Ratio     97.94%     97.54%     98.47%     96.75%     5       5 Days to Sell     64     101     -36.11%     77     106     -27.19%       4 List/Sell Ratio     95.50%     93.91%     95.93%     95.19%     5       2 Units Sold     55     50     10.00% <td>Area = Shuswap / Revel</td> <td></td> <td></td> <td></td> <td></td> <td></td> <td></td>	Area = Shuswap / Revel						
Solates Volume     \$78,168,373     \$56,777,510     37.67%     \$852,962,853     \$527,243,791     61.78%       4 List/Sell Ratio     97.47%     95.43%     97.84%     96.14%     5       5 Days to Sell     77     142     -45.51%     80     125     -36.10%       Area = South Okanagan     1     1     10tits Listed     130     263     -50.57%     3.926     4,117     -4.64%       2 Units Sold     217     297     -26.94%     3,173     2,480     27.94%       3 Sales Volume     \$152,416,896     \$144,933,298     5.16%     \$1,935,317,098     \$1,241,673,450     55.86%       4 List/Sell Ratio     97.98%     97.54%     98.47%     96.75%     5       5 Days to Sell     64     101     -36.11%     77     106     -27.19%       6 Active Listings     797      5     -81.82%     934     905     3.20%       2 Units Sold     55     50     10.00%     591     364     62.36%       3 Sales Volume     \$15,057,579	1 Units Listed	101		-4.72%		1,877	
4 List/Sell Ratio97.47%95.43%97.84%96.14%5 Days to Sell77142-45.51%80125-36.10%6 Active Listings425622-31.67%80125-36.10%Area = South Okanagan110nts Listed130263-50.57%3.9264,117-4.64%2 Units Sold217297-26.94%3,1732,48027.94%3 Sales Volume\$152,416,896\$144,933,2985.16%\$1,935,317.098\$1,241,673,45055.86%4 List/Sell Ratio97.98%97.54%98.47%96.75%555.86%5 Days to Sell64101-36.11%77106-27.19%6 Active Listings7977106-27.19%662.36%3 Sales Volume\$15,057,579\$14,599,9333.13%\$162,543,088\$97,019,98367.54%4 List/Sell Ratio95.50%93.91%95.93%95.19%55555 Days to Sell141161-12.59%124164-24.38%6 Active Listings46546510.66212.06333.15%Area = Grand Total1 Units Listed1,1161,276-12.54%20.64420.0143.15%2 Units Sold1,2231,377-11.18%16.06212.06333.15%3 Sales Volume\$895,791,917\$801,602,15411.75%\$10,751,083,062\$6,711,859,79860.18%4 List/Sell Ratio <t< td=""><td>2 Units Sold</td><td>130</td><td>123</td><td>5.69%</td><td>1,633</td><td>1,210</td><td>34.96%</td></t<>	2 Units Sold	130	123	5.69%	1,633	1,210	34.96%
Days to Sell     77     142     -45.51%     80     125     -36.10%       Area = South Okanagan	3 Sales Volume	\$78,168,373	\$56,777,510	37.67%	\$852,962,853	\$527,243,791	61.78%
6 Active Listings     425     622     -31.67%       Area = South Okanagan     1     2     1     2     1     2     1	4 List/Sell Ratio	97.47%	95.43%		97.84%	96.14%	
Area = South Okanagan       1 Units Listed     130     263     -50.57%     3,926     4,117     -4.64%       2 Units Sold     217     297     -26.94%     3,173     2,480     27.94%       3 Sales Volume     \$152,416,896     \$144,933,298     5.16%     \$1,935,317,098     \$1,241,673,450     55.86%       4 List/Sell Ratio     97.98%     97.54%     98.47%     96.75%     5       5 Days to Sell     64     101     -36.11%     77     106     -27.19%       6 Active Listings     797     70     55     50     10.00%     591     364     62.36%       3 Sales Volume     \$15,057,579     \$14,599,933     3.13%     \$162,543,088     \$97,019,983     67.54%       4 List/Sell Ratio     95.50%     93.91%     95.93%     95.19%     5       5 Days to Sell     141     161     -12.59%     124     164     -24.38%       6 Active Listings     465     124     164     -24.38%     20.014     3.15%       2 Units Sold     1,22	5 Days to Sell	77	142	-45.51%	80	125	-36.10%
1 Units Listed   130   263   -50.57%   3,926   4,117   -4.64%     2 Units Sold   217   297   -26.94%   3,173   2,480   27.94%     3 Sales Volume   \$152,416,896   \$144,933,298   5.16%   \$1,935,317,098   \$1,241,673,450   55.86%     4 List/Sell Ratio   97.98%   97.54%   98.47%   96.75%   5     5 Days to Sell   64   101   -36.11%   77   106   -27.19%     6 Active Listings   797   70   55   -81.82%   934   905   3.20%     2 Units Sold   55   50   10.00%   591   364   62.36%     3 Sales Volume   \$15,057,579   \$14,599,933   3.13%   \$162,543,088   \$97,019,983   67.54%     4 List/Sell Ratio   95.50%   93.91%   95.93%   95.19%   5   50ax to Sell   141   161   -12.59%   124   164   -24.38%     Active Listings   465   465   465   465   465   465   465   465   465   465   465   465   466,462	6 Active Listings	425	622	-31.67%			
2 Units Sold   217   297   -26.94%   3,173   2,480   27.94%     3 Sales Volume   \$152,416,896   \$144,933,298   5.16%   \$1,935,317,098   \$1,241,673,450   55.86%     4 List/Sell Ratio   97.98%   97.54%   98.47%   96.75%     5 Days to Sell   64   101   -36.11%   77   106   -27.19%     6 Active Listings   797   70   77   106   -27.19%     7 Units Listed   10   55   -81.82%   934   905   3.20%     2 Units Sold   55   50   10.00%   591   364   62.36%     3 Sales Volume   \$15,057,579   \$14,599,933   3.13%   \$162,543,088   \$97,019,983   67.54%     4 List/Sell Ratio   95.50%   93.91%   95.93%   95.19%   95   14   161   -12.59% <t< td=""><td>Area = South Okanagan</td><td></td><td></td><td></td><td></td><td></td><td></td></t<>	Area = South Okanagan						
3 Sales Volume   \$152,416,896   \$144,933,298   5.16%   \$1,935,317,098   \$1,241,673,450   55.86%     4 List/Sell Ratio   97.98%   97.54%   98.47%   96.75%     5 Days to Sell   64   101   -36.11%   77   106   -27.19%     6 Active Listings   797   7   106   -27.19%   6     1 Units Listed   10   55   -81.82%   934   905   3.20%     2 Units Sold   55   50   10.00%   591   364   62.36%     3 Sales Volume   \$15,057,579   \$14,599,933   3.13%   \$162,543,088   \$97,019,983   67.54%     4 List/Sell Ratio   95.50%   93.91%   95.93%   95.19%   5   50   104   -24.38%     6 Active Listings   465 <t< td=""><td>1 Units Listed</td><td>130</td><td>263</td><td>-50.57%</td><td>3,926</td><td>4,117</td><td>-4.64%</td></t<>	1 Units Listed	130	263	-50.57%	3,926	4,117	-4.64%
4 List/Sell Ratio   97.98%   97.54%   98.47%   96.75%     5 Days to Sell   64   101   -36.11%   77   106   -27.19%     6 Active Listings   797   797   706   -27.19%   6     Area = South Peace Riv   10   55   -81.82%   934   905   3.20%     2 Units Sold   55   50   10.00%   591   364   62.36%     3 Sales Volume   \$15,057,579   \$14,599,933   3.13%   \$162,543,088   \$97,019,983   67.54%     4 List/Sell Ratio   95.50%   93.91%   95.93%   95.19%   5     5 Days to Sell   141   161   -12.59%   124   164   -24.38%     6 Active Listings   465   465   465   465   465   465   465   465   465   466	2 Units Sold	217	297	-26.94%	3,173	2,480	27.94%
5 Days to Sell   64   101   -36.11%   77   106   -27.19%     6 Active Listings   797   70   70   70   70   70     Area = South Peace Riv   1   10   55   -81.82%   934   905   3.20%     2 Units Sold   55   50   10.00%   591   364   62.36%     3 Sales Volume   \$15,057,579   \$14,599,933   3.13%   \$162,543,088   \$97,019,983   67.54%     4 List/Sell Ratio   95.50%   93.91%   95.93%   95.19%   95.19%   5     5 Days to Sell   141   161   -12.59%   124   164   -24.38%     6 Active Listings   465    465    101   3.15%     2 Units Sold   1,223   1,377   -11.18%   16,062   12,063   33.15%     3 Sales Volume   \$895,791,917   \$801,602,154   11.75%   \$10,751,083,062   \$6,711,859,798   60.18%     4 List/Sell Ratio   98.60%   97.13%   99.31%   96.81%   54.24%     5 Days to Sell   59   94 <td< td=""><td>3 Sales Volume</td><td>\$152,416,896</td><td>\$144,933,298</td><td>5.16%</td><td>\$1,935,317,098</td><td>\$1,241,673,450</td><td>55.86%</td></td<>	3 Sales Volume	\$152,416,896	\$144,933,298	5.16%	\$1,935,317,098	\$1,241,673,450	55.86%
6 Active Listings     797       Area = South Peace Riv     1       1 Units Listed     10     55     -81.82%     934     905     3.20%       2 Units Sold     55     50     10.00%     591     364     62.36%       3 Sales Volume     \$15,057,579     \$14,599,933     3.13%     \$162,543,088     \$97,019,983     67.54%       4 List/Sell Ratio     95.50%     93.91%     95.93%     95.19%     5       5 Days to Sell     141     161     -12.59%     124     164     -24.38%       6 Active Listings     465       -20,014     3.15%       2 Units Listed     1,116     1,276     -12.54%     20,644     20,014     3.15%       2 Units Sold     1,223     1,377     -11.18%     16,062     12,063     33.15%       3 Sales Volume     \$895,791,917     \$801,602,154     11.75%     \$10,751,083,062     \$6,711,859,798     60.18%       4 List/Sell Ratio     98.60%     97.13%     99.31%     96.81%     5     59     94<	4 List/Sell Ratio	97.98%	97.54%		98.47%	96.75%	
Area = South Peace Riv       1 Units Listed     10     55     -81.82%     934     905     3.20%       2 Units Sold     55     50     10.00%     591     364     62.36%       3 Sales Volume     \$15,057,579     \$14,599,933     3.13%     \$162,543,088     \$97,019,983     67.54%       4 List/Sell Ratio     95.50%     93.91%     95.93%     95.19%     5       5 Days to Sell     141     161     -12.59%     124     164     -24.38%       6 Active Listings     465      1     10its Listed     1,223     1,377     -11.18%     16,062     12,063     33.15%       2 Units Sold     1,223     1,377     -11.18%     16,062     12,063     33.15%       3 Sales Volume     \$895,791,917     \$801,602,154     11.75%     \$10,751,083,062     \$6,711,859,798     60.18%       4 List/Sell Ratio     98.60%     97.13%     99.31%     96.81%     -34.24%       5 Days to Sell     59     94     -36.95%     62     94     -34.24%	5 Days to Sell	64	101	-36.11%	77	106	-27.19%
1 Units Listed   10   55   -81.82%   934   905   3.20%     2 Units Sold   55   50   10.00%   591   364   62.36%     3 Sales Volume   \$15,057,579   \$14,599,933   3.13%   \$162,543,088   \$97,019,983   67.54%     4 List/Sell Ratio   95.50%   93.91%   95.93%   95.19%   95.19%     5 Days to Sell   141   161   -12.59%   124   164   -24.38%     6 Active Listings   465   465   1000%   124   164   -24.38%     1 Units Listed   1,116   1,276   -12.54%   20,644   20,014   3.15%     2 Units Sold   1,223   1,377   -11.18%   16,062   12,063   33.15%     3 Sales Volume   \$895,791,917   \$801,602,154   11.75%   \$10,751,083,062   \$6,711,859,798   60.18%     4 List/Sell Ratio   98.60%   97.13%   99.31%   96.81%   50.81%     5 Days to Sell   59   94   -36.95%   62   94   -34.24%	6 Active Listings	797					
2 Units Sold     55     50     10.00%     591     364     62.36%       3 Sales Volume     \$15,057,579     \$14,599,933     3.13%     \$162,543,088     \$97,019,983     67.54%       4 List/Sell Ratio     95.50%     93.91%     95.93%     95.19%       5 Days to Sell     141     161     -12.59%     124     164     -24.38%       6 Active Listings     465     465     10.002,154     20,644     20,014     3.15%       Area = Grand Total       1 Units Listed     1,116     1,276     -12.54%     20,644     20,014     3.15%       2 Units Sold     1,223     1,377     -11.18%     16,062     12,063     33.15%       3 Sales Volume     \$895,791,917     \$801,602,154     11.75%     \$10,751,083,062     \$6,711,859,798     60.18%       4 List/Sell Ratio     98.60%     97.13%     99.31%     96.81%     5       5 Days to Sell     59     94     -36.95%     62     94     -34.24%	Area = South Peace Riv						
2 bints bold     \$15,057,579     \$14,599,933     3.13%     \$162,543,088     \$97,019,983     67.54%       4 List/Sell Ratio     95.50%     93.91%     95.93%     95.19%       5 Days to Sell     141     161     -12.59%     124     164     -24.38%       6 Active Listings     465     466     466     466	1 Units Listed	10	55	-81.82%	934	905	3.20%
4 List/Sell Ratio   95.50%   93.91%   95.93%   95.19%     5 Days to Sell   141   161   -12.59%   124   164   -24.38%     6 Active Listings   465   465   465   465   465     Area = Grand Total     1 Units Listed   1,116   1,276   -12.54%   20,644   20,014   3.15%     2 Units Sold   1,223   1,377   -11.18%   16,062   12,063   33.15%     3 Sales Volume   \$895,791,917   \$801,602,154   11.75%   \$10,751,083,062   \$6,711,859,798   60.18%     4 List/Sell Ratio   98.60%   97.13%   99.31%   96.81%   -34.24%	2 Units Sold	55	50	10.00%	591	364	62.36%
5 Days to Sell   141   161   -12.59%   124   164   -24.38%     6 Active Listings   465   465   465   465   465     Area = Grand Total   1   <	3 Sales Volume	\$15,057,579	\$14,599,933	3.13%	\$162,543,088	\$97,019,983	67.54%
6 Active Listings     465       Area = Grand Total     1       1 Units Listed     1,116     1,276     -12.54%     20,644     20,014     3.15%       2 Units Sold     1,223     1,377     -11.18%     16,062     12,063     33.15%       3 Sales Volume     \$895,791,917     \$801,602,154     11.75%     \$10,751,083,062     \$6,711,859,798     60.18%       4 List/Sell Ratio     98.60%     97.13%     99.31%     96.81%       5 Days to Sell     59     94     -36.95%     62     94     -34.24%	4 List/Sell Ratio	95.50%	93.91%		95.93%	95.19%	
Area = Grand Total       1 Units Listed     1,116     1,276     -12.54%     20,644     20,014     3.15%       2 Units Sold     1,223     1,377     -11.18%     16,062     12,063     33.15%       3 Sales Volume     \$895,791,917     \$801,602,154     11.75%     \$10,751,083,062     \$6,711,859,798     60.18%       4 List/Sell Ratio     98.60%     97.13%     99.31%     96.81%       5 Days to Sell     59     94     -36.95%     62     94     -34.24%	5 Days to Sell	141	161	-12.59%	124	164	-24.38%
1 Units Listed1,1161,276-12.54%20,64420,0143.15%2 Units Sold1,2231,377-11.18%16,06212,06333.15%3 Sales Volume\$895,791,917\$801,602,15411.75%\$10,751,083,062\$6,711,859,79860.18%4 List/Sell Ratio98.60%97.13%99.31%96.81%55 Days to Sell5994-36.95%6294-34.24%	6 Active Listings	465					
2 Units Sold1,2231,377-11.18%16,06212,06333.15%3 Sales Volume\$895,791,917\$801,602,15411.75%\$10,751,083,062\$6,711,859,79860.18%4 List/Sell Ratio98.60%97.13%99.31%96.81%5 Days to Sell5994-36.95%6294-34.24%	Area = Grand Total						
3 Sales Volume\$895,791,917\$801,602,15411.75%\$10,751,083,062\$6,711,859,79860.18%4 List/Sell Ratio98.60%97.13%99.31%96.81%5 Days to Sell5994-36.95%6294-34.24%	1 Units Listed	1,116	1,276	-12.54%	20,644	20,014	3.15%
4 List/Sell Ratio     98.60%     97.13%     99.31%     96.81%       5 Days to Sell     59     94     -36.95%     62     94     -34.24%	2 Units Sold	1,223	1,377	-11.18%	16,062	12,063	33.15%
5 Days to Sell 59 94 -36.95% 62 94 -34.24%	3 Sales Volume	\$895,791,917	\$801,602,154	11.75%	\$10,751,083,062	\$6,711,859,798	60.18%
	4 List/Sell Ratio	98.60%	97.13%		99.31%	96.81%	
6 Active Listings 3,666 3,751 -2.27%	5 Days to Sell	59	94	-36.95%	62	94	-34.24%
	6 Active Listings	3,666	3,751	-2.27%			

			Residential			
Description	Total Units Sold	Total Sales Volume	Total Units Sold	Total Sales Volume		
This Month	130	\$78,168,373	56	\$40,316,275		
Last Month	131	\$73,751,038	52	\$37,353,527		
This Month Last Year	123	\$56,777,510	43	\$25,109,960		
Description	Total Listings Taken	Inventory				
This Month	101	425				
Last Month	136	510				
This Month Last Year	106	622				

Condo/Apt		
Sales	9	
New Listings	10	
Current Inventory	19	
Sell/Inv. Ratio	47.37%	
Days to Sell	84	
Average Price	\$438,100	
Median Price	\$282,500	
Condo/Townhouse		
Sales	3	
New Listings	4	
Current Inventory	10	
Sell/Inv. Ratio	30.00%	
Days to Sell	66	
Average Price	\$556,333	
Median Price	\$600,000	
Lots		
Sales	28	
New Listings	13	
Current Inventory	111	
Sell/Inv. Ratio	25.23%	
Days to Sell	119	
Average Price	\$274,225	
Median Price	\$214,950	
Residential		
Sales	56	
New Listings	42	
Current Inventory	96	
Sell/Inv. Ratio	58.33%	
Days to Sell	48	
Average Price	\$719,933	
Median Price	\$714,750	
Ratio of Sales vs Inventory	49.23%	

#### **Comparative Activity -- Listing Information**

								Inventory	
Description	Cur Mo	Lst Yr Mo	Incr/Decr%	Cur YTD	Lst YTD	Incr/Decr%	Cur Mo	Lst Yr Mo	Incr/Decr%
Zone = Shuswap / R	evelstoke								
Acreage/House	7	8	-12.50%	189	175	8.00	49	52	-5.77
Duplex	0	3	-100.00%	11	10	10.00	2	6	-66.67
Mobile Home	11	6	83.33%	122	110	10.91	20	21	-4.76
Recreational	1	2	-50.00%	74	68	8.82	22	20	10.00
Residential	42	36	16.67%	732	682	7.33	96	111	-13.51
Residential WF	4	2	100.00%	94	80	17.50	14	27	-48.15
3/4-Plex	0	2	-100.00%	2	6	-66.67		3	
Apartment	10	4	150.00%	121	93	30.11	19	35	-45.71
Townhouse	4	8	-50.00%	120	126	-4.76	10	30	-66.67
RES TOTAL	79	71.00	11.27%	1,465	1,350	8.52%	232	305	-23.93
FARMS	0	1	-100.00%	15	11	36.36	7	7	0.00
MULTIFAMILY	0	0	0.00%	5	5	0.00		3	
Acreage	1	9	-88.89%	81	90	-10.00	23	55	-58.18
Acreage WF	0	0	0.00%	25	22	13.64	11	5	120.00
Lots	11	16	-31.25%	302	248	21.77	70	140	-50.00
Lots WF	1	0	0.00%	24	17	41.18	7	7	0.00
LOTS TOTAL	13	25.00	-48.00%	432	377	14.59%	111	207	-46.38
Business	1	1	0.00%	20	17	17.65	13	12	8.33
Commercial	5	5	0.00%	67	79	-15.19	46	62	-25.81
Land	3	3	0.00%	24	38	-36.84	16	26	-38.46
COMM TOTAL	9	9.00	0.00%	111	134	-17.16%	75	100	-25.00
GRAND TOTAL	101	106	-4.72%	2,028	1,877	8.04%	425	622	-31.67

#### **Comparative Activity -- Sales Information (Month)**

		Unit Sales		Sales Volume			List/Sale Ratio		
Description	Cur Mo	Lst Yr Mo	Incr/Decr%	Cur Mo	Lst Yr Mo	Incr/Decr%	Cur Mo	Lst Yr Mo	
Zone = Shuswap / Rev	velstoke								
Acreage/House	11	19	-42.11%	\$10,035,000	\$13,822,900	-27.40%	96.67%	94.96%	
Duplex	1	1	0.00%	\$377,000	\$254,900	47.90%	94.49%	91.36%	
Mobile Home	10	10	0.00%	\$2,150,500	\$1,827,000	17.71%	98.22%	93.47%	
Recreational	2	2	0.00%	\$282,900	\$243,000	16.42%	94.33%	94.19%	
Residential	56	43	30.23%	\$40,316,275	\$25,109,960	60.56%	99.53%	97.90%	
Residential WF	1	5	-80.00%	\$630,000	\$3,296,000	-80.89%	93.33%	83.62%	
3/4-Plex	0	0	0.00%	\$0	\$0	0.00%	0.00%	0.00%	
Apartment	9	11	-18.18%	\$3,942,898	\$3,807,200	3.56%	97.72%	95.94%	
Townhouse	3	3	0.00%	\$1,669,000	\$1,166,500	43.08%	96.59%	99.37%	
RES TOTAL	93	94	-1.06%	\$59,403,573	\$49,527,460	19.94%	98.66%	95.65%	
FARMS	2	0	0.00%	\$1,161,500	\$0	0.00%	97.61%	0.00%	
MULTIFAMILY	2	0	0.00%	\$2,020,000	\$0	0.00%	89.03%	0.00%	
Acreage	3	8	-62.50%	\$1,185,000	\$2,504,800	-52.69%	96.11%	93.47%	
Acreage WF	2	1	100.00%	\$1,270,000	\$339,000	274.63%	94.18%	100.00%	
Lots	21	18	16.67%	\$4,423,300	\$1,816,250	143.54%	96.89%	95.68%	
Lots WF	2	1	100.00%	\$800,000	\$890,000	-10.11%	94.13%	98.89%	
LOTS TOTAL	28	28	0.00%	\$7,678,300	\$5,550,050	38.35%	96.02%	95.41%	
Business	1	1	0.00%	\$1,900,000	\$1,700,000	11.76%	95.05%	89.47%	
Commercial	2	0	0.00%	\$2,522,000	\$0	0.00%	96.30%	0.00%	
Land	2	0	0.00%	\$3,483,000	\$0	0.00%	89.10%	0.00%	
COMM TOTAL	5	1	400.00%	\$7,905,000	\$1,700,000	365.00%	92.71%	89.47%	
GRAND TOTAL	130	123	5.69%	\$78,168,373	\$56,777,510	37.67%	97.47%	95.43%	

#### **Comparative Activity -- Sales Information (YTD)**

		Unit Sales		Sales Volume			List/Sale Ratio		
Description	Cur YTD	Lst YTD	Incr/Decr%	Cur YTD	Lst YTD	Incr/Decr%	Cur YTD	Lst YTD	
Zone = Shuswap / R	evelstoke								
Acreage/House	132	109	21.10%	\$114,646,362	\$79,344,800	44.49%	97.49%	95.03%	
Duplex	11	5	120.00%	\$6,026,000	\$1,870,750	222.12%	98.86%	95.50%	
Mobile Home	101	93	8.60%	\$19,673,743	\$14,965,900	31.46%	97.96%	94.26%	
Recreational	53	40	32.50%	\$9,361,976	\$7,873,753	18.90%	96.37%	89.55%	
Residential	603	496	21.57%	\$394,836,033	\$260,301,868	51.68%	99.15%	97.72%	
Residential WF	68	47	44.68%	\$78,050,250	\$41,838,281	86.55%	95.48%	92.79%	
3/4-Plex	2	3	-33.33%	\$1,797,000	\$2,398,000	-25.06%	101.30%	97.33%	
Apartment	112	57	96.49%	\$47,766,780	\$20,008,005	138.74%	98.38%	96.78%	
Townhouse	119	97	22.68%	\$55,089,239	\$39,746,061	38.60%	98.79%	97.38%	
RES TOTAL	1,201	947	26.82%	\$727,247,384	\$468,347,416	55.28%	98.34%	96.46%	
FARMS	3	3	0.00%	\$2,011,500	\$2,262,000	-11.07%	101.09%	99.24%	
MULTIFAMILY	5	1	400.00%	\$6,370,000	\$2,750,000	131.64%	93.42%	91.80%	
Acreage	69	53	30.19%	\$21,968,500	\$12,112,645	81.37%	95.65%	93.66%	
Acreage WF	12	15	-20.00%	\$8,224,000	\$6,159,400	33.52%	96.35%	94.05%	
Lots	283	158	79.11%	\$42,072,700	\$19,371,838	117.18%	96.82%	94.38%	
Lots WF	14	11	27.27%	\$5,250,000	\$4,655,850	12.76%	94.39%	93.94%	
LOTS TOTAL	378	237	59.49%	\$77,515,200	\$42,299,733	83.25%	96.27%	94.08%	
Business	4	3	33.33%	\$6,074,000	\$3,100,000	95.94%	94.97%	91.32%	
Commercial	28	12	133.33%	\$21,907,969	\$5,690,142	285.02%	91.64%	89.47%	
Land	14	7	100.00%	\$11,836,800	\$2,794,500	323.57%	93.97%	96.28%	
COMM TOTAL	46	22	109.09%	\$39,818,769	\$11,584,642	243.72%	92.82%	91.53%	
GRAND TOTAL	1,633	1,210	34.96%	\$852,962,853	\$527,243,791	61.78%	97.84%	96.14%	

#### Average/Median price, Days to Sell (Month)

	Average Price			N	Median Price			Days to Sell		
Description	Cur Mo	Lst Yr Mo	Incr/Decr%	Cur Mo	Lst Yr Mo	Incr/Decr%	Cur Mo	Lst Yr Mo	Incr/Decr%	
Zone = Shuswa	p / Revelstoke									
Acreage/House	\$912,273	\$727,521	25.39%	\$835,000	\$650,000	28.46%	91	159	-42.77%	
Duplex	\$377,000	\$254,900	47.90%	\$377,000	\$254,900	47.90%	46	68	-32.35%	
Mobile Home	\$215,050	\$182,700	17.71%	\$211,250	\$190,000	11.18%	49	123	-60.63%	
Recreational	\$141,450	\$121,500	16.42%	\$141,450	\$121,500	16.42%	106	96	10.42%	
Residential	\$719,933	\$583,953	23.29%	\$714,750	\$550,000	29.95%	48	82	-41.82%	
Residential WF	\$630,000	\$659,200	-4.43%	\$630,000	\$700,000	-10.00%	39	190	-79.43%	
3/4-Plex										
Apartment	\$438,100	\$346,109	26.58%	\$282,500	\$267,000	5.81%	84	155	-45.95%	
Townhouse	\$556,333	\$388,833	43.08%	\$600,000	\$395,000	51.90%	66	87	-23.75%	
RES TOTAL	\$638,748	\$526,888	21.23%	\$624,000	\$511,230	22.06%	58	116	-50.12%	
FARMS	\$580,750			\$580,750			90			
MULTIFAMILY	\$1,010,000			\$1,010,000			57			
Acreage	\$395,000	\$313,100	26.16%	\$369,000	\$259,400	42.25%	97	296	-67.17%	
Acreage WF	\$635,000	\$339,000	87.32%	\$635,000	\$339,000	87.32%	78	60	29.17%	
Lots	\$210,633	\$100,903	108.75%	\$167,000	\$65,700	154.19%	136	201	-32.04%	
Lots WF	\$400,000	\$890,000	-55.06%	\$400,000	\$890,000	-55.06%	12	98	-87.76%	
LOTS TOTAL	\$274,225	\$198,216	38.35%	\$214,950	\$131,000	64.08%	119	219	-45.65%	
Business	\$1,900,000	\$1,700,000	11.76%	\$1,900,000	\$1,700,000	11.76%	805	357	125.49%	
Commercial	\$1,261,000			\$1,261,000			46			
Land	\$1,741,500			\$1,741,500			59			
COMM TOTAL	\$1,581,000	\$1,700,000	-7.00%	\$1,900,000	\$1,700,000	11.76%	203	357	-43.19%	
GRAND TOTAL	\$601,295	\$461,606	30.26%	\$545,700	\$406,000	34.41%	77	142	-45.51%	

#### Average/Median price, Days to Sell (YTD)

	Average Price			Ν	Median Price			Davs to Sell		
Description	Cur YTD	Lst YTD	Incr/Decr%	Cur YTD	Lst YTD	Incr/Decr%	Cur YTD	Lst YTD	Incr/Decr%	
Zone = Shuswap / Revelstoke										
Acreage/House	\$868,533	\$727,934	19.31%	\$825,000	\$600,000	37.50%	78	130	-40.14%	
Duplex	\$547,818	\$374,150	46.42%	\$510,000	\$390,000	30.77%	150	63	136.77%	
Mobile Home	\$194,790	\$160,924	21.04%	\$190,000	\$150,000	26.67%	51	86	-40.77%	
Recreational	\$176,641	\$196,844	-10.26%	\$132,500	\$123,500	7.29%	77	123	-37.44%	
Residential	\$654,786	\$524,802	24.77%	\$620,000	\$497,000	24.75%	48	81	-41.01%	
Residential WF	\$1,147,798	\$890,176	28.94%	\$1,064,500	\$820,000	29.82%	78	142	-45.03%	
3/4-Plex	\$898,500	\$799,333	12.41%	\$898,500	\$618,000	45.39%	28	101	-72.68%	
Apartment	\$426,489	\$351,018	21.50%	\$350,500	\$329,000	6.53%	75	146	-48.71%	
Townhouse	\$462,935	\$409,753	12.98%	\$435,000	\$360,000	20.83%	66	116	-43.15%	
RES TOTAL	\$605,535	\$494,559	22.44%	\$555,000	\$461,905	20.15%	60	100	-40.06%	
FARMS	\$670,500	\$754,000	-11.07%	\$826,500	\$725,000	14.00%	62	73	-15.14%	
MULTIFAMILY	\$1,274,000	\$2,750,000	-53.67%	\$1,250,000	\$2,750,000	-54.55%	72	533	-86.49%	
Acreage	\$318,384	\$228,540	39.31%	\$250,000	\$202,000	23.76%	136	303	-54.96%	
Acreage WF	\$685,333	\$410,627	66.90%	\$372,500	\$339,000	9.88%	172	75	129.96%	
Lots	\$148,667	\$122,607	21.26%	\$120,000	\$76,500	56.86%	125	207	-39.57%	
Lots WF	\$375,000	\$423,259	-11.40%	\$244,500	\$375,000	-34.80%	106	245	-56.58%	
LOTS TOTAL	\$205,067	\$178,480	14.90%	\$139,000	\$130,000	6.92%	128	222	-42.32%	
Business	\$1,518,500	\$1,033,333	46.95%	\$1,887,500	\$925,000	104.05%	286	425	-32.76%	
Commercial	\$782,427	\$474,179	65.01%	\$560,000	\$566,500	-1.15%	192	143	34.23%	
Land	\$845,486	\$399,214	111.79%	\$593,500	\$275,000	115.82%	247	113	118.41%	
COMM TOTAL	\$865,625	\$526,575	64.39%	\$592,000	\$477,000	24.11%	217	172	26.15%	
GRAND TOTAL	\$522,329	\$435,739	19.87%	\$460,000	\$400,000	15.00%	80	125	-36.10%	