

**Central Okanagan Monthly Statistics
May 2021**

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Zone Totals

Description	CM This Year	CM Last Year	Increase	This YTD	Last YTD	Increase
Area = Central Okanagan						
1 Units Listed	1,148	921	24.65%	5,194	4,029	28.92%
2 Units Sold	829	312	165.71%	4,034	1,534	162.97%
3 Sales Volume	\$671,423,245	\$176,475,122	280.46%	\$2,984,891,802	\$857,008,099	248.29%
4 List/Sell Ratio	100.29%	96.33%		100.04%	96.72%	
5 Days to Sell	35	90	-61.13%	52	83	-38.02%
6 Active Listings	1,700	3,227	-47.32%			
Area = North Okanagan						
1 Units Listed	369	366	0.82%	1,801	1,374	31.08%
2 Units Sold	315	147	114.29%	1,487	586	153.75%
3 Sales Volume	\$208,060,950	\$67,478,238	208.34%	\$875,443,777	\$263,234,494	232.57%
4 List/Sell Ratio	101.07%	97.21%		99.53%	96.73%	
5 Days to Sell	52	78	-33.52%	72	95	-23.70%
6 Active Listings	785	1,359	-42.24%			
Area = Shuswap / Revels						
1 Units Listed	246	198	24.24%	999	729	37.04%
2 Units Sold	173	63	174.60%	785	250	214.00%
3 Sales Volume	\$90,474,755	\$20,314,981	345.36%	\$376,421,469	\$97,728,163	285.17%
4 List/Sell Ratio	98.47%	93.33%		97.92%	97.02%	
5 Days to Sell	61	123	-50.12%	92	133	-31.08%
6 Active Listings	545	895	-39.11%			
Area = Grand Total						
1 Units Listed	1,763	1,485	18.72%	7,994	6,132	30.37%
2 Units Sold	1,317	522	152.30%	6,306	2,370	166.08%
3 Sales Volume	\$969,958,951	\$264,268,341	267.04%	\$4,236,757,048	\$1,217,970,755	247.85%
4 List/Sell Ratio	100.28%	96.32%		99.74%	96.75%	
5 Days to Sell	43	91	-53.12%	61	91	-32.71%
6 Active Listings	3,030	5,481	-44.72%			

Totals include variables in any given month, due to preceding month's collapsed sales and deleted listings. e & oe

Quick Summary Part 1

			Residential	
Description	Total Units Sold	Total Sales Volume	Total Units Sold	Total Sales Volume
This Month	829	\$671,423,245	335	\$334,176,206
Last Month	957	\$722,293,749	398	\$387,839,386
This Month Last Year	312	\$176,475,122	139	\$100,742,646

Description	Total Listings Taken	Inventory
This Month	1,148	1,700
Last Month	1,177	1,647
This Month Last Year	921	3,227

Central Okanagan Statistics -- May 2021

Quick Summary Part 2

Condo/Apt	
Sales	234
New Listings	262
Current Inventory	339
Sell/Inv. Ratio	69.03%
Days to Sell	30
Average Price	\$438,420
Median Price	\$405,500

Condo/Townhouse	
Sales	121
New Listings	156
Current Inventory	163
Sell/Inv. Ratio	74.23%
Days to Sell	23
Average Price	\$652,486
Median Price	\$630,000

Lots	
Sales	28
New Listings	56
Current Inventory	173
Sell/Inv. Ratio	16.18%
Days to Sell	121
Average Price	\$1,124,696
Median Price	\$332,500

Residential	
Sales	335
New Listings	471
Current Inventory	489
Sell/Inv. Ratio	68.51%
Days to Sell	24
Average Price	\$997,541
Median Price	\$899,900
Ratio of Sales vs Inventory	71.87%

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Central Okanagan Statistics -- May 2021

Comparative Activity -- Listing Information

Description	Cur Mo	Lst Yr Mo	Incr/Decr%	Cur YTD	Lst YTD	Incr/Decr%	Inventory		
							Cur Mo	Lst Yr Mo	Incr/Decr%
Zone = Central Okanagan									
Acreage/House	45	15	200.00%	134	81	65.43	82	95	-13.68
Duplex	31	14	121.43%	138	80	72.50	51	52	-1.92
Mobile Home	41	35	17.14%	176	159	10.69	60	93	-35.48
Recreational	4	7	-42.86%	13	12	8.33	9	11	-18.18
Residential	471	374	25.94%	2,050	1,587	29.17	489	1,040	-52.98
Residential WF	14	16	-12.50%	62	61	1.64	41	84	-51.19
3/4-Plex	6	0	0.00%	12	5	140.00	8	5	60.00
Timeshare	0	0	0.00%	0	1	-100.00	1	2	-50.00
Apartment	262	179	46.37%	1,302	876	48.63	339	615	-44.88
Townhouse	156	132	18.18%	696	605	15.04	163	396	-58.84
RES TOTAL	1,030	772.00	33.42%	4,583	3,467	32.19%	1,243	2,393	-48.06
FARMS	7	4	75.00%	20	16	25.00	17	21	-19.05
MULTIFAMILY	4	3	33.33%	16	23	-30.43	7	20	-65.00
Acreage	14	5	180.00%	46	18	155.56	41	38	7.89
Acreage WF	1	4	-75.00%	8	7	14.29	8	10	-20.00
Lots	41	79	-48.10%	293	256	14.45	116	407	-71.50
Lots WF	0	3	-100.00%	11	12	-8.33	8	17	-52.94
LOTS TOTAL	56	91.00	-38.46%	358	293	22.18%	173	472	-63.35
Business	4	3	33.33%	18	30	-40.00	28	51	-45.10
Commercial	38	34	11.76%	163	168	-2.98	188	220	-14.55
Land	9	14	-35.71%	36	32	12.50	44	50	-12.00
COMM TOTAL	51	51.00	0.00%	217	230	-5.65%	260	321	-19.00
GRAND TOTAL	1,148	921	24.65%	5,194	4,029	28.92%	1,700	3,227	-47.32

Totals include variables in any given month, due to preceding month's collapsed sales and deleted listings. e & oe

Central Okanagan Statistics -- May 2021

Comparative Activity -- Sales Information (Month)

Description	Unit Sales			Sales Volume			List/Sale Ratio	
	Cur Mo	Lst Yr Mo	Incr/Decr%	Cur Mo	Lst Yr Mo	Incr/Decr%	Cur Mo	Lst Yr Mo
Zone = Central Okanagan								
Acreage/House	24	6	300.00%	\$47,719,863	\$6,526,823	631.13%	97.77%	94.03%
Duplex	25	4	525.00%	\$18,643,175	\$2,347,500	694.17%	101.58%	98.24%
Mobile Home	30	15	100.00%	\$6,565,250	\$2,336,700	180.96%	97.90%	94.14%
Recreational	0	3	-100.00%	\$0	\$660,500	-100.00%	0.00%	91.17%
Residential	335	139	141.01%	\$334,176,206	\$100,742,646	231.71%	102.35%	96.45%
Residential WF	3	3	0.00%	\$12,075,000	\$5,100,000	136.76%	96.52%	92.08%
3/4-Plex	0	0	0.00%	\$0	\$0	0.00%	0.00%	0.00%
Apartment	234	54	333.33%	\$102,590,192	\$17,362,406	490.88%	100.24%	96.32%
Townhouse	121	54	124.07%	\$78,950,765	\$25,927,485	204.51%	102.63%	97.52%
RES TOTAL	772	278	177.70%	\$600,720,451	\$161,004,060	273.11%	101.45%	96.33%
FARMS	1	0	0.00%	\$1,220,000	\$0	0.00%	101.67%	0.00%
MULTIFAMILY	3	0	0.00%	\$13,687,900	\$0	0.00%	99.91%	0.00%
Acreage	5	2	150.00%	\$22,756,000	\$283,500	7,926.81%	89.54%	98.44%
Acreage WF	1	0	0.00%	\$918,000	\$0	0.00%	96.73%	0.00%
Lots	22	16	37.50%	\$7,817,499	\$4,539,500	72.21%	97.95%	94.04%
Lots WF	0	1	-100.00%	\$0	\$572,500	-100.00%	0.00%	95.58%
LOTS TOTAL	28	19	47.37%	\$31,491,499	\$5,395,500	483.66%	91.70%	94.43%
Business	0	0	0.00%	\$0	\$0	0.00%	0.00%	0.00%
Commercial	23	9	155.56%	\$16,103,396	\$510,113	3,056.83%	96.44%	76.12%
Land	2	6	-66.67%	\$8,200,000	\$9,565,450	-14.27%	71.93%	98.93%
COMM TOTAL	25	15	66.67%	\$24,303,396	\$10,075,563	141.21%	86.49%	97.45%
GRAND TOTAL	829	312	165.71%	\$671,423,245	\$176,475,122	280.46%	100.29%	96.33%

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Central Okanagan Statistics -- May 2021

Comparative Activity -- Sales Information (YTD)

Description	Unit Sales			Sales Volume			List/Sale Ratio	
	Cur YTD	Lst YTD	Incr/Decr%	Cur YTD	Lst YTD	Incr/Decr%	Cur YTD	Lst YTD
Zone = Central Okanagan								
Acreage/House	84	27	211.11%	\$145,433,713	\$31,212,223	365.95%	96.56%	94.45%
Duplex	84	40	110.00%	\$60,230,375	\$22,718,569	165.12%	101.21%	97.57%
Mobile Home	120	70	71.43%	\$25,282,936	\$12,109,562	108.78%	97.83%	94.57%
Recreational	8	3	166.67%	\$1,726,400	\$660,500	161.38%	96.95%	91.17%
Residential	1,623	654	148.17%	\$1,548,294,090	\$472,779,553	227.49%	101.57%	96.95%
Residential WF	38	12	216.67%	\$97,843,000	\$21,800,000	348.82%	95.29%	94.11%
3/4-Plex	5	1	400.00%	\$2,243,500	\$329,900	580.05%	108.12%	97.17%
Apartment	1,042	334	211.98%	\$442,846,035	\$115,426,110	283.66%	99.42%	96.85%
Townhouse	594	256	132.03%	\$375,349,938	\$126,647,811	196.37%	101.04%	97.92%
RES TOTAL	3,598	1,397	157.55%	\$2,699,249,987	\$803,684,227	235.86%	100.58%	96.88%
FARMS	7	0	0.00%	\$14,555,000	\$0	0.00%	97.44%	0.00%
MULTIFAMILY	8	3	166.67%	\$20,698,800	\$5,660,000	265.70%	97.87%	93.71%
Acreage	18	5	260.00%	\$31,074,875	\$1,818,500	1,608.82%	91.41%	95.01%
Acreage WF	6	1	500.00%	\$10,126,000	\$550,000	1,741.09%	85.54%	94.99%
Lots	253	62	308.06%	\$87,623,630	\$16,432,699	433.23%	98.09%	95.17%
Lots WF	7	1	600.00%	\$5,924,000	\$572,500	934.76%	97.01%	95.58%
LOTS TOTAL	284	69	311.59%	\$134,748,505	\$19,373,699	595.52%	95.38%	95.16%
Business	4	6	-33.33%	\$3,235,000	\$575,500	462.12%	89.89%	76.58%
Commercial	111	49	126.53%	\$80,523,629	\$9,414,462	755.32%	99.08%	94.38%
Land	22	10	120.00%	\$31,880,880	\$18,300,212	74.21%	84.42%	94.26%
COMM TOTAL	137	65	110.77%	\$115,639,509	\$28,290,173	308.76%	94.30%	93.86%
GRAND TOTAL	4,034	1,534	162.97%	\$2,984,891,802	\$857,008,099	248.29%	100.04%	96.72%

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Central Okanagan Statistics -- May 2021

Average/Median price, Days to Sell (Month)

Description	Average Price			Median Price			Days to Sell		
	Cur Mo	Lst Yr Mo	Incr/Decr%	Cur Mo	Lst Yr Mo	Incr/Decr%	Cur Mo	Lst Yr Mo	Incr/Decr%
Zone = Central Okanagan									
Acreage/House	\$1,988,328	\$1,087,804	82.78%	\$1,541,988	\$1,081,000	42.64%	86	138	-37.24%
Duplex	\$745,727	\$586,875	27.07%	\$600,000	\$603,250	-0.54%	21	39	-44.73%
Mobile Home	\$218,842	\$155,780	40.48%	\$219,900	\$138,000	59.35%	38	118	-67.50%
Recreational		\$220,167			\$270,000			123	
Residential	\$997,541	\$724,767	37.64%	\$899,900	\$659,000	36.56%	24	63	-61.83%
Residential WF	\$4,025,000	\$1,700,000	136.76%	\$4,600,000	\$2,000,000	130.00%	36	121	-70.25%
3/4-Plex									
Apartment	\$438,420	\$321,526	36.36%	\$405,500	\$315,000	28.73%	30	82	-63.29%
Townhouse	\$652,486	\$480,139	35.90%	\$630,000	\$488,000	29.10%	23	68	-66.53%
RES TOTAL	\$778,135	\$579,151	34.36%	\$680,000	\$550,000	23.64%	28	73	-61.59%
FARMS	\$1,220,000			\$1,220,000			14		
MULTIFAMILY	\$4,562,633			\$3,500,000			67		
Acreage	\$4,551,200	\$141,750	3,110.72%	\$851,000	\$141,750	500.35%	145	339	-57.11%
Acreage WF	\$918,000			\$918,000			87		
Lots	\$355,341	\$283,719	25.24%	\$299,950	\$268,500	11.71%	117	158	-26.12%
Lots WF		\$572,500			\$572,500			44	
LOTS TOTAL	\$1,124,696	\$283,974	296.06%	\$332,500	\$252,000	31.94%	121	171	-29.39%
Business									
Commercial	\$700,148	\$56,679	1,135.28%	\$26	\$17	52.29%	151	146	3.59%
Land	\$4,100,000	\$1,594,242	157.18%	\$4,100,000	\$1,687,675	142.94%	145	540	-73.23%
COMM TOTAL	\$972,136	\$671,704	44.73%	\$35	\$100,000	-99.97%	151	303	-50.37%
GRAND TOTAL	\$809,919	\$565,625	43.19%	\$669,000	\$532,500	25.63%	35	90	-61.13%

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Central Okanagan Statistics -- May 2021

Average/Median price, Days to Sell (YTD)

Description	Average Price			Median Price			Days to Sell		
	Cur YTD	Lst YTD	Incr/Decr%	Cur YTD	Lst YTD	Incr/Decr%	Cur YTD	Lst YTD	Incr/Decr%
Zone = Central Okanagan									
Acreage/House	\$1,731,354	\$1,156,008	49.77%	\$1,485,500	\$1,175,000	26.43%	99	136	-27.61%
Duplex	\$717,028	\$567,964	26.25%	\$636,500	\$527,500	20.66%	38	57	-34.28%
Mobile Home	\$210,691	\$172,994	21.79%	\$207,000	\$167,750	23.40%	57	91	-37.07%
Recreational	\$215,800	\$220,167	-1.98%	\$230,000	\$270,000	-14.81%	67	123	-45.07%
Residential	\$953,970	\$722,905	31.96%	\$856,500	\$665,000	28.80%	34	69	-50.73%
Residential WF	\$2,574,816	\$1,816,667	41.73%	\$2,187,500	\$1,522,500	43.68%	73	131	-43.83%
3/4-Plex	\$448,700	\$329,900	36.01%	\$440,000	\$329,900	33.37%	14	56	-74.29%
Apartment	\$424,996	\$345,587	22.98%	\$398,000	\$325,000	22.46%	45	68	-32.78%
Townhouse	\$631,902	\$494,718	27.73%	\$599,900	\$497,500	20.58%	40	66	-39.45%
RES TOTAL	\$750,208	\$575,293	30.40%	\$660,000	\$530,000	24.53%	41	71	-41.91%
FARMS	\$2,079,286			\$1,890,000			131		
MULTIFAMILY	\$2,587,350	\$1,886,667	37.14%	\$1,650,000	\$1,535,000	7.49%	106	110	-3.69%
Acreage	\$1,726,382	\$363,700	374.67%	\$725,000	\$230,000	215.22%	110	170	-34.88%
Acreage WF	\$1,687,667	\$550,000	206.85%	\$1,209,500	\$550,000	119.91%	117	279	-58.00%
Lots	\$346,338	\$265,044	30.67%	\$299,900	\$279,500	7.30%	120	189	-36.63%
Lots WF	\$846,286	\$572,500	47.82%	\$755,000	\$572,500	31.88%	106	44	140.58%
LOTS TOTAL	\$474,467	\$280,778	68.98%	\$299,999	\$280,000	7.14%	119	186	-36.41%
Business	\$808,750	\$95,917	743.18%	\$812,500	\$85,250	853.08%	184	205	-10.34%
Commercial	\$725,438	\$192,132	277.57%	\$23	\$19	24.32%	152	172	-11.51%
Land	\$1,449,131	\$1,830,021	-20.81%	\$982,000	\$1,694,900	-42.06%	338	617	-45.22%
COMM TOTAL	\$844,084	\$435,233	93.94%	\$4,400	\$24	18,488.93%	183	244	-24.85%
GRAND TOTAL	\$739,934	\$558,675	32.44%	\$634,950	\$518,250	22.52%	52	83	-38.02%

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6 Active Listings	785	1,359	-42.24%			
Area = Shuswap / Revels						
1 Units Listed	246	198	24.24%	999	729	37.04%
2 Units Sold	173	63	174.60%	785	250	214.00%
3 Sales Volume	\$90,474,755	\$20,314,981	345.36%	\$376,421,469	\$97,728,163	285.17%
4 List/Sell Ratio	98.47%	93.33%		97.92%	97.02%	
5 Days to Sell	61	123	-50.12%	92	133	-31.08%
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Area = Grand Total						
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North Okanagan Statistics -- May 2021

Quick Summary Part 1

			Residential	
Description	Total Units Sold	Total Sales Volume	Total Units Sold	Total Sales Volume
This Month	315	\$208,060,950	134	\$90,311,515
Last Month	381	\$237,931,880	177	\$117,815,611
This Month Last Year	147	\$67,478,238	70	\$35,353,050

Description	Total Listings Taken	Inventory
This Month	369	785
Last Month	464	783
This Month Last Year	366	1,359

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North Okanagan Statistics -- May 2021

Quick Summary Part 2

Condo/Apt

Sales	33
New Listings	26
Current Inventory	63
Sell/Inv. Ratio	52.38%
Days to Sell	45
Average Price	\$269,891
Median Price	\$230,000

Condo/Townhouse

Sales	36
New Listings	47
Current Inventory	53
Sell/Inv. Ratio	67.92%
Days to Sell	23
Average Price	\$450,830
Median Price	\$455,000

Lots

Sales	37
New Listings	32
Current Inventory	144
Sell/Inv. Ratio	25.69%
Days to Sell	93
Average Price	\$576,518
Median Price	\$390,000

Residential

Sales	134
New Listings	150
Current Inventory	194
Sell/Inv. Ratio	69.07%
Days to Sell	25
Average Price	\$673,967
Median Price	\$605,000
Ratio of Sales vs Inventory	68.18%

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North Okanagan Statistics -- May 2021

Comparative Activity -- Listing Information

Description	Cur Mo	Lst Yr Mo	Incr/Decr%	Cur YTD	Lst YTD	Incr/Decr%	Inventory		
							Cur Mo	Lst Yr Mo	Incr/Decr%
Zone = North Okanagan									
Acreage/House	42	41	2.44%	159	124	28.23	97	143	-32.17
Duplex	12	10	20.00%	49	36	36.11	16	30	-46.67
Mobile Home	13	13	0.00%	66	48	37.50	24	39	-38.46
Recreational	0	6	-100.00%	10	11	-9.09	7	10	-30.00
Residential	150	153	-1.96%	762	603	26.37	194	459	-57.73
Residential WF	9	14	-35.71%	23	31	-25.81	8	40	-80.00
3/4-Plex	0	0	0.00%	6	1	500.00	6	1	500.00
Apartment	26	16	62.50%	156	85	83.53	63	68	-7.35
Townhouse	47	42	11.90%	237	194	22.16	53	141	-62.41
RES TOTAL	299	295.00	1.36%	1,468	1,133	29.57%	468	931	-49.73
FARMS	5	2	150.00%	22	7	214.29	18	17	5.88
MULTIFAMILY	1	3	-66.67%	7	6	16.67	6	5	20.00
Acreage	8	10	-20.00%	51	38	34.21	42	78	-46.15
Acreage WF	1	4	-75.00%	9	12	-25.00	6	16	-62.50
Lots	21	30	-30.00%	118	89	32.58	88	153	-42.48
Lots WF	2	3	-33.33%	13	7	85.71	8	13	-38.46
LOTS TOTAL	32	47.00	-31.91%	191	146	30.82%	144	260	-44.62
Business	5	1	400.00%	17	9	88.89	20	13	53.85
Commercial	23	17	35.29%	80	59	35.59	90	92	-2.17
Land	4	1	300.00%	16	14	14.29	39	41	-4.88
COMM TOTAL	32	19.00	68.42%	113	82	37.80%	149	146	2.05
GRAND TOTAL	369	366	0.82%	1,801	1,374	31.08%	785	1,359	-42.24

Totals include variables in any given month, due to preceding month's collapsed sales and deleted listings. e & oe

North Okanagan Statistics -- May 2021

Comparative Activity -- Sales Information (Month)

Description	Unit Sales			Sales Volume			List/Sale Ratio	
	Cur Mo	Lst Yr Mo	Incr/Decr%	Cur Mo	Lst Yr Mo	Incr/Decr%	Cur Mo	Lst Yr Mo
Zone = North Okanagan								
Acreage/House	28	15	86.67%	\$36,983,219	\$9,258,900	299.43%	101.38%	95.80%
Duplex	10	3	233.33%	\$6,607,000	\$1,584,900	316.87%	102.84%	91.67%
Mobile Home	11	10	10.00%	\$2,527,095	\$1,767,200	43.00%	99.36%	96.21%
Recreational	4	1	300.00%	\$372,900	\$214,000	74.25%	95.54%	97.32%
Residential	134	70	91.43%	\$90,311,515	\$35,353,050	155.46%	102.17%	97.57%
Residential WF	9	3	200.00%	\$14,422,000	\$4,690,000	207.51%	100.68%	96.80%
3/4-Plex	0	0	0.00%	\$0	\$0	0.00%	0.00%	0.00%
Apartment	33	11	200.00%	\$8,906,414	\$1,719,400	418.00%	98.74%	95.75%
Townhouse	36	18	100.00%	\$16,229,867	\$6,247,355	159.79%	101.99%	98.24%
RES TOTAL	265	131	102.29%	\$176,360,010	\$60,834,805	189.90%	101.65%	97.05%
FARMS	1	0	0.00%	\$1,350,000	\$0	0.00%	96.77%	0.00%
MULTIFAMILY	1	1	0.00%	\$363,000	\$2,910,000	-87.53%	90.77%	105.82%
Acreage	13	5	160.00%	\$11,739,500	\$1,208,000	871.81%	98.95%	95.73%
Acreage WF	3	0	0.00%	\$1,569,000	\$0	0.00%	96.49%	0.00%
Lots	19	6	216.67%	\$5,977,650	\$1,625,400	267.76%	98.86%	94.30%
Lots WF	2	0	0.00%	\$2,045,000	\$0	0.00%	98.41%	0.00%
LOTS TOTAL	37	11	236.36%	\$21,331,150	\$2,833,400	652.85%	98.69%	94.91%
Business	0	1	-100.00%	\$0	\$900,000	-100.00%	0.00%	90.45%
Commercial	7	3	133.33%	\$4,007,033	\$33	142,423.03%	99.01%	0.00%
Land	4	0	0.00%	\$4,649,758	\$0	0.00%	94.68%	0.00%
COMM TOTAL	11	4	175.00%	\$8,656,791	\$900,033	861.83%	96.64%	90.45%
GRAND TOTAL	315	147	114.29%	\$208,060,950	\$67,478,238	208.34%	101.07%	97.21%

Totals include variables in any given month, due to preceding month's collapsed sales and deleted listings. e & oe

North Okanagan Statistics -- May 2021

Comparative Activity -- Sales Information (YTD)

Description	Unit Sales			Sales Volume			List/Sale Ratio	
	Cur YTD	Lst YTD	Incr/Decr%	Cur YTD	Lst YTD	Incr/Decr%	Cur YTD	Lst YTD
Zone = North Okanagan								
Acreage/House	110	40	175.00%	\$115,156,506	\$27,811,400	314.06%	99.67%	96.33%
Duplex	35	15	133.33%	\$24,812,700	\$8,022,156	209.30%	100.46%	96.38%
Mobile Home	63	28	125.00%	\$14,205,994	\$4,201,200	238.14%	97.85%	94.20%
Recreational	8	4	100.00%	\$1,159,400	\$496,000	133.75%	94.34%	90.28%
Residential	631	273	131.14%	\$415,295,166	\$139,049,575	198.67%	101.00%	97.40%
Residential WF	29	5	480.00%	\$45,303,000	\$6,028,000	651.54%	96.39%	96.14%
3/4-Plex	3	1	200.00%	\$1,620,000	\$230,000	604.35%	98.19%	92.00%
Apartment	146	57	156.14%	\$41,532,244	\$13,402,883	209.88%	98.03%	96.58%
Townhouse	213	99	115.15%	\$92,373,087	\$34,183,540	170.23%	100.49%	98.26%
RES TOTAL	1,238	522	137.16%	\$751,458,097	\$233,424,754	221.93%	100.18%	97.20%
FARMS	5	0	0.00%	\$6,828,000	\$0	0.00%	93.29%	0.00%
MULTIFAMILY	4	2	100.00%	\$2,923,000	\$4,310,000	-32.18%	93.60%	105.12%
Acreage	44	11	300.00%	\$27,429,400	\$3,572,190	667.86%	96.53%	86.99%
Acreage WF	11	0	0.00%	\$7,454,000	\$0	0.00%	95.37%	0.00%
Lots	123	25	392.00%	\$32,189,150	\$5,592,400	475.59%	97.81%	94.83%
Lots WF	5	0	0.00%	\$4,697,500	\$0	0.00%	97.81%	0.00%
LOTS TOTAL	183	36	408.33%	\$71,770,050	\$9,164,590	683.12%	97.06%	91.61%
Business	2	4	-50.00%	\$4,255,000	\$4,095,000	3.91%	92.52%	90.50%
Commercial	44	21	109.52%	\$24,810,873	\$11,675,149	112.51%	96.19%	91.38%
Land	11	1	1,000.00%	\$13,398,758	\$565,000	2,271.46%	90.93%	94.96%
COMM TOTAL	57	26	119.23%	\$42,464,631	\$16,335,149	159.96%	94.10%	91.27%
GRAND TOTAL	1,487	586	153.75%	\$875,443,777	\$263,234,494	232.57%	99.53%	96.73%

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North Okanagan Statistics -- May 2021

Average/Median price, Days to Sell (Month)

Description	Average Price			Median Price			Days to Sell		
	Cur Mo	Lst Yr Mo	Incr/Decr%	Cur Mo	Lst Yr Mo	Incr/Decr%	Cur Mo	Lst Yr Mo	Incr/Decr%
Zone = North Okanagan									
Acreage/House	\$1,320,829	\$617,260	113.98%	\$956,500	\$599,000	59.68%	65	142	-54.58%
Duplex	\$660,700	\$528,300	25.06%	\$635,500	\$414,900	53.17%	45	140	-68.08%
Mobile Home	\$229,736	\$176,720	30.00%	\$220,395	\$175,000	25.94%	69	109	-37.12%
Recreational	\$93,225	\$214,000	-56.44%	\$81,450	\$214,000	-61.94%	301	47	539.89%
Residential	\$673,967	\$505,044	33.45%	\$605,000	\$482,500	25.39%	25	57	-56.68%
Residential WF	\$1,602,444	\$1,563,333	2.50%	\$1,360,000	\$1,575,000	-13.65%	25	24	3.24%
3/4-Plex									
Apartment	\$269,891	\$156,309	72.67%	\$230,000	\$142,000	61.97%	45	63	-29.03%
Townhouse	\$450,830	\$347,075	29.89%	\$455,000	\$341,250	33.33%	23	83	-71.90%
RES TOTAL	\$665,509	\$464,388	43.31%	\$557,001	\$431,800	29.00%	38	76	-49.99%
FARMS	\$1,350,000			\$1,350,000			88		
MULTIFAMILY	\$363,000	\$2,910,000	-87.53%	\$363,000	\$2,910,000	-87.53%	42	49	-14.29%
Acreage	\$903,038	\$241,600	273.77%	\$600,000	\$222,500	169.66%	112	74	51.36%
Acreage WF	\$523,000			\$638,000			230		
Lots	\$314,613	\$270,900	16.14%	\$249,900	\$215,000	16.23%	64	105	-38.89%
Lots WF	\$1,022,500			\$1,022,500			30		
LOTS TOTAL	\$576,518	\$257,582	123.82%	\$390,000	\$222,500	75.28%	93	91	1.79%
Business		\$900,000			\$900,000			165	
Commercial	\$572,433	\$11	203,838.44%	\$380,000	\$11	454,445.45%	190	117	61.93%
Land	\$1,162,440			\$810,000			363		
COMM TOTAL	\$786,981	\$225,008	249.76%	\$422,000	\$12	669,465.22%	253	129	95.53%
GRAND TOTAL	\$660,511	\$459,036	43.89%	\$550,000	\$415,000	32.53%	52	78	-33.52%

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North Okanagan Statistics -- May 2021

Average/Median price, Days to Sell (YTD)

Description	Average Price			Median Price			Days to Sell		
	Cur YTD	Lst YTD	Incr/Decr%	Cur YTD	Lst YTD	Incr/Decr%	Cur YTD	Lst YTD	Incr/Decr%
Zone = North Okanagan									
Acreage/House	\$1,046,877	\$695,285	50.57%	\$900,000	\$660,000	36.36%	80	124	-35.23%
Duplex	\$708,934	\$534,810	32.56%	\$650,000	\$529,000	22.87%	40	90	-55.46%
Mobile Home	\$225,492	\$150,043	50.29%	\$220,395	\$148,950	47.97%	73	89	-17.84%
Recreational	\$144,925	\$124,000	16.88%	\$92,450	\$120,000	-22.96%	166	151	10.28%
Residential	\$658,154	\$509,339	29.22%	\$599,999	\$485,000	23.71%	40	77	-48.39%
Residential WF	\$1,562,172	\$1,205,600	29.58%	\$1,250,000	\$768,000	62.76%	87	131	-33.55%
3/4-Plex	\$540,000	\$230,000	134.78%	\$525,000	\$230,000	128.26%	93	268	-65.42%
Apartment	\$284,467	\$235,138	20.98%	\$256,000	\$210,000	21.90%	67	86	-22.58%
Townhouse	\$433,676	\$345,288	25.60%	\$430,000	\$345,000	24.64%	43	87	-51.31%
RES TOTAL	\$606,994	\$447,174	35.74%	\$535,000	\$419,100	27.65%	51	86	-41.00%
FARMS	\$1,365,600			\$1,350,000			159		
MULTIFAMILY	\$730,750	\$2,155,000	-66.09%	\$740,000	\$2,155,000	-65.66%	70	66	5.30%
Acreage	\$623,395	\$324,745	91.96%	\$470,000	\$315,000	49.21%	195	207	-6.08%
Acreage WF	\$677,636			\$656,000			252		
Lots	\$261,700	\$223,696	16.99%	\$240,800	\$185,000	30.16%	158	129	21.77%
Lots WF	\$939,500			\$695,000			61		
LOTS TOTAL	\$392,186	\$254,572	54.06%	\$272,500	\$219,750	24.00%	170	153	10.67%
Business	\$2,127,500	\$1,023,750	107.81%	\$2,127,500	\$632,500	236.36%	111	190	-41.92%
Commercial	\$563,883	\$555,959	1.43%	\$307,500	\$12,493,817	17.27%	174	180	-3.29%
Land	\$1,218,069	\$565,000	115.59%	\$925,000	\$565,000	63.72%	384	154	149.47%
COMM TOTAL	\$744,994	\$628,275	18.58%	\$380,000	\$115,009	230.41%	213	181	17.58%
GRAND TOTAL	\$588,732	\$449,206	31.06%	\$510,000	\$410,000	24.39%	72	95	-23.70%

Totals include variables in any given month, due to preceding month's collapsed sales and deleted listings. e & oe

Shuswap / Revelstoke Monthly Statistics
May 2021

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Zone Totals

Description	CM This Year	CM Last Year	Increase	This YTD	Last YTD	Increase
Area = Central Okanagan						
1 Units Listed	1,148	921	24.65%	5,194	4,029	28.92%
2 Units Sold	829	312	165.71%	4,034	1,534	162.97%
3 Sales Volume	\$671,423,245	\$176,475,122	280.46%	\$2,984,891,802	\$857,008,099	248.29%
4 List/Sell Ratio	100.29%	96.33%		100.04%	96.72%	
5 Days to Sell	35	90	-61.13%	52	83	-38.02%
6 Active Listings	1,700	3,227	-47.32%			
Area = North Okanagan						
1 Units Listed	369	366	0.82%	1,801	1,374	31.08%
2 Units Sold	315	147	114.29%	1,487	586	153.75%
3 Sales Volume	\$208,060,950	\$67,478,238	208.34%	\$875,443,777	\$263,234,494	232.57%
4 List/Sell Ratio	101.07%	97.21%		99.53%	96.73%	
5 Days to Sell	52	78	-33.52%	72	95	-23.70%
6 Active Listings	785	1,359	-42.24%			
Area = Shuswap / Revels						
1 Units Listed	246	198	24.24%	999	729	37.04%
2 Units Sold	173	63	174.60%	785	250	214.00%
3 Sales Volume	\$90,474,755	\$20,314,981	345.36%	\$376,421,469	\$97,728,163	285.17%
4 List/Sell Ratio	98.47%	93.33%		97.92%	97.02%	
5 Days to Sell	61	123	-50.12%	92	133	-31.08%
6 Active Listings	545	895	-39.11%			
Area = Grand Total						
1 Units Listed	1,763	1,485	18.72%	7,994	6,132	30.37%
2 Units Sold	1,317	522	152.30%	6,306	2,370	166.08%
3 Sales Volume	\$969,958,951	\$264,268,341	267.04%	\$4,236,757,048	\$1,217,970,755	247.85%
4 List/Sell Ratio	100.28%	96.32%		99.74%	96.75%	
5 Days to Sell	43	91	-53.12%	61	91	-32.71%
6 Active Listings	3,030	5,481	-44.72%			

Totals include variables in any given month, due to preceding month's collapsed sales and deleted listings. e & oe

Shuswap / Revelstoke Statistics -- May 2021

Quick Summary Part 1

			Residential	
Description	Total Units Sold	Total Sales Volume	Total Units Sold	Total Sales Volume
This Month	173	\$90,474,755	73	\$47,344,704
Last Month	183	\$90,011,878	61	\$41,110,903
This Month Last Year	63	\$20,314,981	25	\$10,738,881

Description	Total Listings Taken	Inventory
This Month	246	545
Last Month	249	506
This Month Last Year	198	895

Totals include variables in any given month, due to preceding month's collapsed sales and deleted listings. e & oe

Shuswap / Revelstoke Statistics -- May 2021

Quick Summary Part 2

Condo/Apt

Sales	6
New Listings	7
Current Inventory	26
Sell/Inv. Ratio	23.08%
Days to Sell	96
Average Price	\$450,567
Median Price	\$302,000

Condo/Townhouse

Sales	12
New Listings	11
Current Inventory	26
Sell/Inv. Ratio	46.15%
Days to Sell	86
Average Price	\$404,500
Median Price	\$371,500

Lots

Sales	42
New Listings	73
Current Inventory	160
Sell/Inv. Ratio	26.25%
Days to Sell	61
Average Price	\$184,317
Median Price	\$124,500

Residential

Sales	73
New Listings	81
Current Inventory	130
Sell/Inv. Ratio	56.15%
Days to Sell	35
Average Price	\$648,558
Median Price	\$629,000

Ratio of Sales vs Inventory	43.75%
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Shuswap / Revelstoke Statistics -- May 2021

Comparative Activity -- Listing Information

Description	Cur Mo	Lst Yr Mo	Incr/Decr%	Cur YTD	Lst YTD	Incr/Decr%	Inventory		
							Cur Mo	Lst Yr Mo	Incr/Decr%
Zone = Shuswap / Revelstoke									
Acreage/House	30	20	50.00%	84	62	35.48	49	94	-47.87
Duplex	3	1	200.00%	6	3	100.00	6	4	50.00
Mobile Home	12	13	-7.69%	50	44	13.64	19	33	-42.42
Recreational	6	10	-40.00%	39	24	62.50	17	34	-50.00
Residential	81	78	3.85%	342	267	28.09	130	224	-41.96
Residential WF	10	17	-41.18%	40	33	21.21	22	41	-46.34
3/4-Plex	0	0	0.00%	0	2	-100.00		1	
Apartment	7	8	-12.50%	66	36	83.33	26	42	-38.10
Townhouse	11	8	37.50%	65	52	25.00	26	59	-55.93
RES TOTAL	160	155.00	3.23%	692	523	32.31%	295	532	-44.55
FARMS	1	0	0.00%	6	3	100.00	5	6	-16.67
MULTIFAMILY	0	0	0.00%	0	1	-100.00	1	2	-50.00
Acreage	9	11	-18.18%	44	37	18.92	26	69	-62.32
Acreage WF	3	3	0.00%	9	5	80.00	9	10	-10.00
Lots	61	18	238.89%	186	83	124.10	122	145	-15.86
Lots WF	0	2	-100.00%	7	8	-12.50	3	12	-75.00
LOTS TOTAL	73	34.00	114.71%	246	133	84.96%	160	236	-32.20
Business	2	1	100.00%	11	6	83.33	17	19	-10.53
Commercial	9	6	50.00%	33	40	-17.50	47	64	-26.56
Land	1	2	-50.00%	11	23	-52.17	20	36	-44.44
COMM TOTAL	12	9.00	33.33%	55	69	-20.29%	84	119	-29.41
GRAND TOTAL	246	198	24.24%	999	729	37.04%	545	895	-39.11

Totals include variables in any given month, due to preceding month's collapsed sales and deleted listings. e & oe

Shuswap / Revelstoke Statistics -- May 2021

Comparative Activity -- Sales Information (Month)

Description	Unit Sales			Sales Volume			List/Sale Ratio	
	Cur Mo	Lst Yr Mo	Incr/Decr%	Cur Mo	Lst Yr Mo	Incr/Decr%	Cur Mo	Lst Yr Mo
Zone = Shuswap / Revelstoke								
Acreage/House	12	2	500.00%	\$9,331,452	\$1,612,000	478.87%	97.71%	90.08%
Duplex	1	0	0.00%	\$415,000	\$0	0.00%	96.74%	0.00%
Mobile Home	9	10	-10.00%	\$1,973,000	\$1,442,800	36.75%	97.53%	91.36%
Recreational	8	2	300.00%	\$2,669,400	\$815,000	227.53%	99.94%	92.09%
Residential	73	25	192.00%	\$47,344,704	\$10,738,881	340.87%	99.01%	96.65%
Residential WF	6	2	200.00%	\$9,431,500	\$1,187,500	694.23%	98.98%	91.00%
3/4-Plex	0	1	-100.00%	\$0	\$580,000	-100.00%	0.00%	93.56%
Apartment	6	2	200.00%	\$2,703,399	\$251,400	975.34%	98.26%	99.41%
Townhouse	12	0	0.00%	\$4,854,000	\$0	0.00%	99.90%	0.00%
RES TOTAL	127	44	188.64%	\$78,722,455	\$16,627,581	373.45%	98.86%	94.79%
FARMS	0	0	0.00%	\$0	\$0	0.00%	0.00%	0.00%
MULTIFAMILY	0	0	0.00%	\$0	\$0	0.00%	0.00%	0.00%
Acreage	11	3	266.67%	\$2,711,500	\$1,211,500	123.81%	98.37%	87.50%
Acreage WF	0	0	0.00%	\$0	\$0	0.00%	0.00%	0.00%
Lots	31	14	121.43%	\$5,029,800	\$675,900	644.16%	97.67%	90.20%
Lots WF	0	0	0.00%	\$0	\$0	0.00%	0.00%	0.00%
LOTS TOTAL	42	17	147.06%	\$7,741,300	\$1,887,400	310.16%	97.92%	88.45%
Business	1	1	0.00%	\$199,000	\$925,000	-78.49%	100.00%	92.96%
Commercial	2	1	100.00%	\$2,262,000	\$875,000	158.51%	92.33%	79.91%
Land	1	0	0.00%	\$1,550,000	\$0	0.00%	91.18%	0.00%
COMM TOTAL	4	2	100.00%	\$4,011,000	\$1,800,000	122.83%	92.23%	86.12%
GRAND TOTAL	173	63	174.60%	\$90,474,755	\$20,314,981	345.36%	98.47%	93.33%

Totals include variables in any given month, due to preceding month's collapsed sales and deleted listings. e & oe

Shuswap / Revelstoke Statistics -- May 2021

Comparative Activity -- Sales Information (YTD)

Description	Unit Sales			Sales Volume			List/Sale Ratio	
	Cur YTD	Lst YTD	Incr/Decr%	Cur YTD	Lst YTD	Incr/Decr%	Cur YTD	Lst YTD
Zone = Shuswap / Revelstoke								
Acreage/House	64	16	300.00%	\$52,899,252	\$8,823,500	499.53%	98.26%	95.65%
Duplex	5	1	400.00%	\$2,907,500	\$296,000	882.26%	99.25%	100.00%
Mobile Home	39	31	25.81%	\$7,401,732	\$4,771,900	55.11%	97.77%	93.52%
Recreational	33	3	1,000.00%	\$5,636,076	\$1,015,000	455.28%	96.68%	92.78%
Residential	262	110	138.18%	\$162,281,398	\$55,574,701	192.01%	99.04%	98.33%
Residential WF	31	4	675.00%	\$34,169,500	\$2,182,000	1,465.97%	95.76%	92.68%
3/4-Plex	0	2	-100.00%	\$0	\$1,780,000	-100.00%	0.00%	97.81%
Apartment	58	12	383.33%	\$24,233,784	\$3,969,100	510.56%	98.71%	96.99%
Townhouse	60	19	215.79%	\$27,094,100	\$7,877,920	243.92%	98.04%	98.49%
RES TOTAL	552	198	178.79%	\$316,623,343	\$86,290,121	266.93%	98.36%	97.50%
FARMS	0	1	-100.00%	\$0	\$825,000	-100.00%	0.00%	105.77%
MULTIFAMILY	1	0	0.00%	\$1,950,000	\$0	0.00%	95.12%	0.00%
Acreage	47	7	571.43%	\$14,040,500	\$2,226,150	530.71%	96.79%	91.11%
Acreage WF	5	0	0.00%	\$1,559,000	\$0	0.00%	89.76%	0.00%
Lots	154	32	381.25%	\$22,412,944	\$3,174,900	605.94%	96.44%	93.03%
Lots WF	5	2	150.00%	\$2,956,000	\$759,850	289.02%	98.22%	104.82%
LOTS TOTAL	211	41	414.63%	\$40,968,444	\$6,160,900	564.97%	96.42%	93.62%
Business	1	2	-50.00%	\$199,000	\$1,400,000	-85.79%	100.00%	93.68%
Commercial	14	6	133.33%	\$12,225,682	\$2,550,142	379.41%	91.59%	90.15%
Land	6	2	200.00%	\$4,455,000	\$502,000	787.45%	100.00%	93.14%
COMM TOTAL	21	10	110.00%	\$16,879,682	\$4,452,142	279.14%	93.76%	91.57%
GRAND TOTAL	785	250	214.00%	\$376,421,469	\$97,728,163	285.17%	97.92%	97.02%

Totals include variables in any given month, due to preceding month's collapsed sales and deleted listings. e & oe

Shuswap / Revelstoke Statistics -- May 2021

Average/Median price, Days to Sell (Month)

Description	Average Price			Median Price			Days to Sell		
	Cur Mo	Lst Yr Mo	Incr/Decr%	Cur Mo	Lst Yr Mo	Incr/Decr%	Cur Mo	Lst Yr Mo	Incr/Decr%
Zone = Shuswap / Revelstoke									
Acreage/House	\$777,621	\$806,000	-3.52%	\$812,500	\$806,000	0.81%	136	80	70.31%
Duplex	\$415,000			\$415,000			742		
Mobile Home	\$219,222	\$144,280	51.94%	\$230,000	\$113,400	102.82%	38	81	-52.97%
Recreational	\$333,675	\$407,500	-18.12%	\$236,500	\$407,500	-41.96%	31	151	-79.40%
Residential	\$648,558	\$429,555	50.98%	\$629,000	\$445,000	41.35%	35	63	-44.59%
Residential WF	\$1,571,917	\$593,750	164.74%	\$1,377,725	\$593,750	132.04%	63	201	-68.66%
3/4-Plex		\$580,000			\$580,000			60	
Apartment	\$450,567	\$125,700	258.45%	\$302,000	\$125,700	140.25%	96	152	-36.52%
Townhouse	\$404,500			\$371,500			86		
RES TOTAL	\$619,862	\$377,900	64.03%	\$579,000	\$357,500	61.96%	59	82	-27.99%
FARMS									
MULTIFAMILY									
Acreage	\$246,500	\$403,833	-38.96%	\$215,000	\$240,000	-10.42%	117	154	-23.57%
Acreage WF									
Lots	\$162,252	\$48,279	236.07%	\$120,000	\$34,500	247.83%	41	223	-81.57%
Lots WF									
LOTS TOTAL	\$184,317	\$111,024	66.02%	\$124,500	\$38,500	223.38%	61	211	-71.01%
Business	\$199,000	\$925,000	-78.49%	\$199,000	\$925,000	-78.49%	118	166	-28.92%
Commercial	\$1,131,000	\$875,000	29.26%	\$1,131,000	\$875,000	29.26%	90	392	-77.04%
Land	\$1,550,000			\$1,550,000			247		
COMM TOTAL	\$1,002,750	\$900,000	11.42%	\$1,131,000	\$900,000	25.67%	136	279	-51.16%
GRAND TOTAL	\$522,975	\$322,460	62.18%	\$469,000	\$244,000	92.21%	61	123	-50.12%

Totals include variables in any given month, due to preceding month's collapsed sales and deleted listings. e & oe

Shuswap / Revelstoke Statistics -- May 2021

Average/Median price, Days to Sell (YTD)

Description	Average Price			Median Price			Days to Sell		
	Cur YTD	Lst YTD	Incr/Decr%	Cur YTD	Lst YTD	Incr/Decr%	Cur YTD	Lst YTD	Incr/Decr%
Zone = Shuswap / Revelstoke									
Acreage/House	\$826,551	\$551,469	49.88%	\$804,500	\$518,500	55.16%	95	127	-25.04%
Duplex	\$581,500	\$296,000	96.45%	\$510,000	\$296,000	72.30%	209	23	808.70%
Mobile Home	\$189,788	\$153,932	23.29%	\$190,000	\$149,900	26.75%	62	80	-22.71%
Recreational	\$170,790	\$338,333	-49.52%	\$128,000	\$200,000	-36.00%	83	337	-75.45%
Residential	\$619,395	\$505,225	22.60%	\$579,000	\$482,500	20.00%	55	109	-49.32%
Residential WF	\$1,102,242	\$545,500	102.06%	\$915,000	\$497,250	84.01%	94	168	-44.07%
3/4-Plex		\$890,000			\$890,000			43	
Apartment	\$417,824	\$330,758	26.32%	\$358,000	\$262,500	36.38%	80	90	-11.32%
Townhouse	\$451,568	\$414,627	8.91%	\$400,950	\$345,000	16.22%	86	125	-30.93%
RES TOTAL	\$573,593	\$435,809	31.62%	\$515,000	\$425,000	21.18%	71	110	-34.86%
FARMS		\$825,000			\$825,000			19	
MULTIFAMILY	\$1,950,000			\$1,950,000			203		
Acreage	\$298,734	\$318,021	-6.06%	\$215,000	\$235,000	-8.51%	164	258	-36.17%
Acreage WF	\$311,800			\$209,000			318		
Lots	\$145,539	\$99,216	46.69%	\$115,000	\$51,500	123.30%	119	220	-45.97%
Lots WF	\$591,200	\$379,925	55.61%	\$689,000	\$379,925	81.35%	109	377	-71.09%
LOTS TOTAL	\$194,163	\$150,266	29.21%	\$135,000	\$75,000	80.00%	133	234	-42.96%
Business	\$199,000	\$700,000	-71.57%	\$199,000	\$700,000	-71.57%	118	460	-74.32%
Commercial	\$873,263	\$425,024	105.46%	\$620,000	\$383,750	61.56%	222	147	50.80%
Land	\$742,500	\$251,000	195.82%	\$600,000	\$251,000	139.04%	139	35	298.10%
COMM TOTAL	\$803,794	\$445,214	80.54%	\$560,000	\$403,500	38.79%	193	187	3.30%
GRAND TOTAL	\$479,518	\$390,913	22.67%	\$421,127	\$357,500	17.80%	92	133	-31.08%

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