Central Okanagan Monthly Statistics October 2021

Table of Contents

Table of Contents	2
Zone Totals	3
Quick Summary Part 1	4
Quick Summary Part 2	5
Listing Information	6
Sales Information (Month)	7
Sales Information (YTD)	8
Average/Median Price, Days to Sell (Month)	9
Average/Median Price, Days to Sell (YTD)	10

Zone Totals

Description	CM This Year	CM Last Year	Increase	This YTD	Last YTD	Increase
Area = Central Okanaga						
1 Units Listed	826	797	3.64%	9,502	9,104	4.37%
2 Units Sold	619	772	-19.82%	7,220	5,092	41.79%
3 Sales Volume	\$526,746,332	\$527,766,470	-0.19%	\$5,545,089,467	\$3,204,092,790	73.06%
4 List/Sell Ratio	99.37%	97.46%		99.93%	96.93%	
5 Days to Sell	43	70	-38.40%	47	77	-39.63%
6 Active Listings	1,515	2,526	-40.02%			
Area = North Okanagan						
1 Units Listed	328	302	8.61%	3,355	3,159	6.20%
2 Units Sold	222	296	-25.00%	2,622	2,010	30.45%
3 Sales Volume	\$143,401,388	\$171,132,888	-16.20%	\$1,608,207,087	\$1,056,538,370	52.21%
4 List/Sell Ratio	99.45%	96.77%		99.50%	96.74%	
5 Days to Sell	45	97	-53.96%	64	97	-33.66%
6 Active Listings	756	1,131	-33.16%			
Area = Shuswap / Revel						
1 Units Listed	135	158	-14.56%	1,922	1,771	8.53%
2 Units Sold	131	159	-17.61%	1,503	1,087	38.27%
3 Sales Volume	\$73,751,038	\$73,228,245	0.71%	\$774,794,480	\$470,466,281	64.69%
4 List/Sell Ratio	96.16%	96.29%		97.88%	96.22%	
5 Days to Sell	66	112	-40.60%	80	123	-34.93%
6 Active Listings	510	731	-30.23%			
Area = South Okanagan						
1 Units Listed	183	335	-45.37%	3,796	3,854	-1.50%
2 Units Sold	233	310	-24.84%	2,956	2,183	35.41%
3 Sales Volume	\$151,587,136	\$147,555,937	2.73%	\$1,782,900,202	\$1,096,740,152	62.56%
4 List/Sell Ratio	98.16%	97.90%		98.51%	96.65%	
5 Days to Sell	53	111	-52.14%	78	107	-26.81%
6 Active Listings	920					
Area = South Peace Riv						
1 Units Listed	29	75	-61.33%	924	850	8.71%
2 Units Sold	56	38	47.37%	536	314	70.70%
3 Sales Volume	\$14,377,800	\$12,008,000	19.74%	\$147,485,509	\$82,420,050	78.94%
4 List/Sell Ratio	95.71%	96.21%		95.98%	95.42%	
5 Days to Sell	109	115	-5.03%	123	165	-25.65%
6 Active Listings	522					
Area = Grand Total						
1 Units Listed	1,501	1,667	-9.96%	19,499	18,738	4.06%
2 Units Sold	1,261	1,575	-19.94%	14,837	10,686	38.85%
3 Sales Volume	\$909,863,693	\$931,691,540	-2.34%	\$9,858,476,745	\$5,910,257,643	66.80%
4 List/Sell Ratio	98.85%	97.29%		99.38%	96.76%	
5 Days to Sell	51	88	-42.82%	62	94	-34.01%
6 Active Listings	4,223	4,388	-3.76%			
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Central Okanagan Statistics -- October 2021

Quick Summary Part 1

Residential

Description	Total Units Sold	Total Sales Volume	Total Units Sold	Total Sales Volume
This Month	619	\$526,746,332	250	\$257,930,768
Last Month	583	\$463,551,469	244	\$252,354,170
This Month Last Year	772	\$527,766,470	353	\$299,624,556
Description	Total Listings Taken	Inventory		
This Month	826	1,515		
Last Month	855	1,572		

Quick Summary Part 2

Condo/Apt		
Sales	154	
New Listings	183	
Current Inventory	239	
Sell/Inv. Ratio	64.44%	
Days to Sell	37	
Average Price	\$492,626	
Median Price	\$439,450	
Condo/Townhouse		
Sales	91	
New Listings	106	
Current Inventory	136	
Sell/Inv. Ratio	66.91%	
Days to Sell	36	
Average Price	\$677,672	
Median Price	\$667,000	
Lots		
Sales	26	
New Listings	40	
Current Inventory	164	
Sell/Inv. Ratio	15.85%	
Days to Sell	81	
Average Price	\$539,997	
Median Price	\$474,950	
Residential		
Sales	250	
New Listings	339	
Current Inventory	464	
Sell/Inv. Ratio	53.88%	
Days to Sell	33	
Average Price	\$1,031,723	
Median Price	\$941,000	
Ratio of Sales vs Inventory	55.60%	

Central Okanagan Statistics -- October 2021

Comparative Activity -- Listing Information

								Inventory	
Description	Cur Mo	Lst Yr Mo	Incr/Decr%	Cur YTD	Lst YTD	Incr/Decr%	Cur Mo	Lst Yr Mo	Incr/Decr%
Zone = Central Oka	nagan								
Acreage/House	34	21	61.90%	305	213	43.19	105	85	23.53
Duplex	18	23	-21.74%	235	186	26.34	24	45	-46.67
Mobile Home	32	26	23.08%	343	352	-2.56	59	79	-25.32
Recreational	2	2	0.00%	26	26	0.00	8	11	- 27.27
Residential	339	320	5.94%	3,843	3,599	6.78	464	666	-30.33
Residential WF	9	13	-30.77%	105	134	-21.64	30	64	-53.13
3/4-Plex	5	1	400.00%	23	13	76.92	6	8	-25.00
Timeshare	0	0	0.00%	1	2	-50.00		4	
Apartment	183	193	-5.18%	2,270	2,106	7.79	239	571	-58.14
Townhouse	106	113	-6.19%	1,231	1,301	-5.38	136	261	-47.89
RES TOTAL	728	712.00	2.25%	8,382	7,932	5.67%	1,071	1,794	-40.30
FARMS	6	5	20.00%	49	45	8.89	21	20	5.00
MULTIFAMILY	5	4	25.00%	30	31	-3.23	10	15	-33.33
Acreage	7	3	133.33%	82	59	38.98	42	39	7.69
Acreage WF	3	2	50.00%	20	15	33.33	17	14	21.43
Lots	25	27	-7.41%	469	481	-2.49	98	246	-60.16
Lots WF	5	0	0.00%	24	26	-7.69	7	18	-61.11
LOTS TOTAL	40	32.00	25.00%	595	581	2.41%	164	317	-48.26
Business	5	5	0.00%	46	64	-28.13	30	37	-18.92
Commercial	35	25	40.00%	328	375	-12.53	183	275	-33.45
Land	7	14	-50.00%	72	76	-5.26	36	68	-47.06
COMM TOTAL	47	44.00	6.82%	446	515	-13.40%	249	380	-34.47
GRAND TOTAL	826	797	3.64%	9,502	9,104	4.37%	1,515	2,526	-40.02

Comparative Activity -- Sales Information (Month)

		Unit Sales		S	ales Volume		List/Sa	le Ratio
Description	Cur Mo	Lst Yr Mo	Incr/Decr%	Cur Mo	Lst Yr Mo	Incr/Decr%	Cur Mo	Lst Yr Mo
Zone = Central Okan	agan							
Acreage/House	16	16	0.00%	\$39,248,000	\$22,934,400	71.13%	95.23%	96.95%
Duplex	23	11	109.09%	\$19,895,691	\$7,128,700	179.09%	99.68%	99.85%
Mobile Home	24	16	50.00%	\$6,471,655	\$3,019,800	114.31%	98.31%	96.16%
Recreational	1	1	0.00%	\$109,900	\$390,000	-71.82%	95.65%	97.52%
Residential	250	353	-29.18%	\$257,930,768	\$299,624,556	-13.92%	100.45%	98.10%
Residential WF	6	8	-25.00%	\$22,480,585	\$25,030,000	-10.19%	92.62%	92.12%
3/4-Plex	3	1	200.00%	\$4,207,000	\$425,147	889.54%	98.18%	100.79%
Timeshare	0	0	0.00%	\$0	\$0	0.00%	0.00%	0.00%
Apartment	154	165	-6.67%	\$75,864,479	\$63,987,480	18.56%	99.32%	97.61%
Townhouse	91	136	-33.09%	\$61,668,123	\$75,986,930	-18.84%	100.60%	98.34%
RES TOTAL	568	707	-19.66%	\$487,876,201	\$498,527,013	-2.14%	99.39%	97.72%
FARMS	0	1	-100.00%	\$0	\$2,670,000	-100.00%	0.00%	78.55%
MULTIFAMILY	2	0	0.00%	\$2,615,000	\$0	0.00%	88.64%	0.00%
Acreage	1	6	-83.33%	\$1,199,000	\$3,693,000	-67.53%	92.30%	92.45%
Acreage WF	0	1	-100.00%	\$0	\$1,239,000	-100.00%	0.00%	88.56%
Lots	24	39	-38.46%	\$11,740,928	\$13,064,281	-10.13%	97.71%	97.05%
Lots WF	1	1	0.00%	\$1,100,000	\$895,000	22.91%	100.00%	100.00%
LOTS TOTAL	26	47	-44.68%	\$14,039,928	\$18,891,281	-25.68%	97.39%	95.65%
Business	1	1	0.00%	\$150,000	\$200,000	-25.00%	96.84%	90.91%
Commercial	21	16	31.25%	\$18,465,203	\$7,478,176	146.92%	103.16%	93.56%
Land	1	0	0.00%	\$3,600,000	\$0	0.00%	94.74%	0.00%
COMM TOTAL	23	17	35.29%	\$22,215,203	\$7,678,176	189.33%	101.65%	93.49%
GRAND TOTAL	619	772	-19.82%	\$526,746,332	\$527,766,470	-0.19%	99.37%	97.46%

Comparative Activity -- Sales Information (YTD)

		Unit Sales		;	Sales Volume		List/Sal	e Ratio
Description	Cur YTD	Lst YTD	Incr/Decr%	Cur YTD	Lst YTD	Incr/Decr%	Cur YTD	Lst YTD
Zone = Central Okana	agan							
Acreage/House	155	100	55.00%	\$292,365,362	\$130,165,602	124.61%	95.95%	94.74%
Duplex	177	114	55.26%	\$135,448,116	\$65,574,746	106.56%	100.68%	98.00%
Mobile Home	240	211	13.74%	\$53,232,979	\$39,338,439	35.32%	97.95%	95.69%
Recreational	18	14	28.57%	\$4,378,300	\$4,313,200	1.51%	96.83%	93.66%
Residential	2,929	2,274	28.80%	\$2,868,941,015	\$1,796,915,593	59.66%	101.24%	97.46%
Residential WF	74	68	8.82%	\$200,020,085	\$151,433,850	32.08%	95.25%	93.53%
3/4-Plex	12	4	200.00%	\$12,995,500	\$2,311,047	462.32%	99.45%	94.86%
Timeshare	2	0	0.00%	\$259,700	\$0	0.00%	87.59%	0.00%
Apartment	1,904	1,062	79.28%	\$836,493,778	\$387,157,127	116.06%	99.59%	97.21%
Townhouse	1,036	823	25.88%	\$670,883,259	\$443,068,853	51.42%	101.05%	98.02%
RES TOTAL	6,547	4,670	40.19%	\$5,075,018,093	\$3,020,278,456	68.03%	100.32%	97.16%
FARMS	9	3	200.00%	\$19,905,000	\$6,072,000	227.82%	97.16%	86.15%
MULTIFAMILY	10	5	100.00%	\$23,313,800	\$8,120,000	187.12%	96.74%	91.60%
Acreage	34	24	41.67%	\$48,395,775	\$14,985,998	222.94%	92.88%	93.71%
Acreage WF	8	4	100.00%	\$14,691,000	\$8,289,000	77.23%	85.01%	91.44%
Lots	364	235	54.89%	\$139,486,506	\$75,629,944	84.43%	97.96%	96.08%
Lots WF	14	6	133.33%	\$16,911,500	\$5,424,500	211.76%	94.24%	93.42%
LOTS TOTAL	420	269	56.13%	\$219,484,781	\$104,329,442	110.38%	95.54%	95.21%
Business	10	14	-28.57%	\$6,688,000	\$16,832,000	-60.27%	91.96%	81.74%
Commercial	182	118	54.24%	\$114,478,913	\$27,281,980	319.61%	99.47%	94.74%
Land	42	13	223.08%	\$86,200,880	\$21,178,912	307.01%	92.52%	94.48%
COMM TOTAL	234	145	61.38%	\$207,367,793	\$65,292,892	217.60%	96.21%	90.93%
GRAND TOTAL	7,220	5,092	41.79%	\$5,545,089,467	\$3,204,092,790	73.06%	99.93%	96.93%

Central Okanagan Statistics -- October 2021

Average/Median price, Days to Sell (Month)

	A	verage Price		N	Median Price			Days to Sell	
Description	Cur Mo	Lst Yr Mo	Incr/Decr%	Cur Mo	Lst Yr Mo	Incr/Decr%	Cur Mo	Lst Yr Mo	Incr/Decr%
Zone = Central	Okanagan								
Acreage/House	\$2,453,000	\$1,433,400	71.13%	\$1,624,500	\$1,315,000	23.54%	51	114	-55.41%
Duplex	\$865,030	\$648,064	33.48%	\$740,000	\$647,400	14.30%	65	67	-3.90%
Mobile Home	\$269,652	\$188,738	42.87%	\$257,450	\$164,500	56.50%	39	41	-4.49%
Recreational	\$109,900	\$390,000	-71.82%	\$109,900	\$390,000	-71.82%	87	92	-5.43%
Residential	\$1,031,723	\$848,795	21.55%	\$941,000	\$750,000	25.47%	33	59	-44.51%
Residential WF	\$3,746,764	\$3,128,750	19.75%	\$3,725,000	\$3,025,000	23.14%	152	130	16.78%
3/4-Plex	\$1,402,333	\$425,147	229.85%	\$1,657,000	\$425,147	289.75%	134	195	-31.28%
Timeshare									
Apartment	\$492,626	\$387,803	27.03%	\$439,450	\$360,000	22.07%	37	63	-40.24%
Townhouse	\$677,672	\$558,727	21.29%	\$667,000	\$527,250	26.51%	36	74	-50.68%
RES TOTAL	\$858,937	\$705,130	21.81%	\$742,500	\$627,400	18.35%	39	65	-40.42%
FARMS		\$2,670,000			\$2,670,000			333	
MULTIFAMILY	\$1,307,500			\$1,307,500			84		
Acreage	\$1,199,000	\$615,500	94.80%	\$1,199,000	\$584,000	105.31%	443	89	396.82%
Acreage WF		\$1,239,000			\$1,239,000			70	
Lots	\$489,205	\$334,982	46.04%	\$449,188	\$326,000	37.79%	60	123	-51.78%
Lots WF	\$1,100,000	\$895,000	22.91%	\$1,100,000	\$895,000	22.91%	228	112	103.57%
LOTS TOTAL	\$539,997	\$401,942	34.35%	\$474,950	\$340,000	39.69%	81	118	-31.37%
Business	\$150,000	\$200,000	-25.00%	\$150,000	\$200,000	-25.00%	149	81	83.95%
Commercial	\$879,295	\$467,386	88.13%	\$501,000	\$15	285,145.90%	100	139	-28.16%
Land	\$3,600,000			\$3,600,000			219		
COMM TOTAL	\$965,878	\$451,657	113.85%	\$501,000	\$16	232,158.06%	107	135	-20.95%
GRAND TOTAL	\$850,963	\$683,635	24.48%	\$730,000	\$601,750	21.31%	43	70	-38.40%

Central Okanagan Statistics -- October 2021

Average/Median price, Days to Sell (YTD)

	A	verage Price		N	Median Price			Days to Sell	
Description	Cur YTD	Lst YTD	Incr/Decr%	Cur YTD	Lst YTD	Incr/Decr%	Cur YTD	Lst YTD	Incr/Decr%
Zone = Central	Okanagan								
Acreage/House	\$1,886,228	\$1,301,656	44.91%	\$1,543,975	\$1,167,500	32.25%	80	108	-25.76%
Duplex	\$765,244	\$575,217	33.04%	\$680,000	\$529,900	28.33%	40	58	-30.23%
Mobile Home	\$221,804	\$186,438	18.97%	\$214,950	\$174,000	23.53%	51	71	-28.12%
Recreational	\$243,239	\$308,086	-21.05%	\$246,000	\$247,500	-0.61%	54	85	-36.72%
Residential	\$979,495	\$790,200	23.96%	\$880,000	\$715,000	23.08%	32	64	-50.96%
Residential WF	\$2,702,974	\$2,226,968	21.37%	\$2,287,793	\$1,972,500	15.98%	92	135	-32.14%
3/4-Plex	\$1,082,958	\$577,762	87.44%	\$740,000	\$377,524	96.01%	52	86	-38.99%
Timeshare	\$129,850			\$129,850			145		
Apartment	\$439,335	\$364,555	20.51%	\$410,000	\$342,750	19.62%	41	69	-40.36%
Townhouse	\$647,571	\$538,358	20.29%	\$612,000	\$515,000	18.83%	38	68	-44.15%
RES TOTAL	\$775,167	\$646,741	19.86%	\$682,392	\$575,000	18.68%	38	68	-43.92%
FARMS	\$2,211,667	\$2,024,000	9.27%	\$2,200,000	\$1,932,000	13.87%	103	149	-30.95%
MULTIFAMILY	\$2,331,380	\$1,624,000	43.56%	\$1,500,000	\$1,535,000	-2.28%	101	111	-8.90%
Acreage	\$1,423,405	\$624,417	127.96%	\$680,000	\$549,000	23.86%	123	112	9.17%
Acreage WF	\$1,836,375	\$2,072,250	-11.38%	\$1,533,000	\$1,369,500	11.94%	196	116	69.01%
Lots	\$383,205	\$321,830	19.07%	\$319,900	\$305,000	4.89%	103	176	-41.53%
Lots WF	\$1,207,964	\$904,083	33.61%	\$959,500	\$688,750	39.31%	120	163	-26.41%
LOTS TOTAL	\$522,583	\$387,842	34.74%	\$349,950	\$308,000	13.62%	107	169	-36.84%
Business	\$668,800	\$1,202,286	-44.37%	\$231,500	\$126,250	83.37%	141	179	-21.09%
Commercial	\$629,005	\$231,203	172.06%	\$23	\$17	33.67%	148	163	-8.93%
Land	\$2,052,402	\$1,629,147	25.98%	\$1,145,761	\$1,684,700	-31.99%	270	537	-49.67%
COMM TOTAL	\$886,187	\$450,296	96.80%	\$175,000	\$22	781,150.00%	170	198	-14.18%
GRAND TOTAL	\$768,018	\$629,241	22.05%	\$658,650	\$556,750	18.30%	47	77	-39.63%

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Table of Contents

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1 Units Listed	1,501	1,667	-9.96%	19,499	18,738	4.06%
2 Units Sold	1,261	1,575	-19.94%	14,837	10,686	38.85%
3 Sales Volume	\$909,863,693	\$931,691,540	-2.34%	\$9,858,476,745	\$5,910,257,643	66.80%
4 List/Sell Ratio	98.85%	97.29%		99.38%	96.76%	
5 Days to Sell	51	88	-42.82%	62	94	-34.01%
6 Active Listings	4,223	4,388	-3.76%			
J	•	•				

Quick Summary Part 1

Residential

Description	Total Units Sold	Total Sales Volume	Total Units Sold	Total Sales Volume
This Month	222	\$143,401,388	91	\$67,497,988
Last Month	195	\$122,327,655	80	\$58,167,504
This Month Last Year	296	\$171,132,888	142	\$88,721,528
Description	Total Listings Taken	Inventory		
This Month	328	756		
This Month Last Month	328 287	756 767		

Quick Summary Part 2

Condo/Apt		
Sales	25	
New Listings	26	
Current Inventory	43	
Sell/Inv. Ratio	58.14%	
Days to Sell	57	
Average Price	\$303,152	
Median Price	\$265,000	
Condo/Townhouse		
Sales	34	
New Listings	24	
Current Inventory	49	
Sell/Inv. Ratio	69.39%	
Days to Sell	36	
Average Price	\$446,632	
Median Price	\$449,800	
Lots		
Sales	19	
New Listings	49	
Current Inventory	139	
Sell/Inv. Ratio	13.67%	
Days to Sell	70	
Average Price	\$560,679	
Median Price	\$530,000	
Residential		
Sales	91	
New Listings	121	
Current Inventory	180	
Sell/Inv. Ratio	50.56%	
Days to Sell	40	
Average Price	\$741,736	
Median Price	\$715,000	
Ratio of Sales vs Inventory	46.30%	

Comparative Activity -- Listing Information

								Inventory	
Description	Cur Mo	Lst Yr Mo	Incr/Decr%	Cur YTD	Lst YTD	Incr/Decr%	Cur Mo	Lst Yr Mo	Incr/Decr%
Zone = North Okan	agan								
Acreage/House	31	31	0.00%	342	274	24.82	111	98	13.27
Duplex	7	12	-41.67%	89	79	12.66	11	19	-42.11
Mobile Home	11	14	-21.43%	125	118	5.93	14	42	-66.67
Recreational	2	0	0.00%	21	23	-8.70	8	12	-33.33
Residential	121	112	8.04%	1,338	1,353	-1.11	180	293	-38.57
Residential WF	2	5	-60.00%	44	60	-26.67	12	25	-52.00
3/4-Plex	4	1	300.00%	17	9	88.89	7	4	75.00
Apartment	26	30	-13.33%	283	225	25.78	43	82	-47.56
Townhouse	24	35	-31.43%	429	425	0.94	49	101	-51.49
RES TOTAL	228	240.00	-5.00%	2,688	2,566	4.75%	435	676	-35.65
FARMS	11	9	22.22%	57	30	90.00	32	18	77.78
MULTIFAMILY	0	1	-100.00%	14	14	0.00	7	11	-36.36
Acreage	8	15	-46.67%	89	87	2.30	40	76	-47.37
Acreage WF	1	1	0.00%	13	19	-31.58	4	16	-75.00
Lots	39	7	457.14%	211	209	0.96	93	145	-35.86
Lots WF	1	1	0.00%	19	12	58.33	2	10	-80.00
LOTS TOTAL	49	24.00	104.17%	332	327	1.53%	139	247	-43.72
Business	8	4	100.00%	36	24	50.00	20	20	0.00
Commercial	20	18	11.11%	165	138	19.57	81	95	-14.74
Land	12	6	100.00%	63	60	5.00	42	64	-34.38
COMM TOTAL	40	28.00	42.86%	264	222	18.92%	143	179	-20.11
GRAND TOTAL	328	302	8.61%	3,355	3,159	6.20%	756	1,131	-33.16

Comparative Activity -- Sales Information (Month)

		Unit Sales		S	Sales Volume		List/Sale Ratio		
Description	Cur Mo	Lst Yr Mo	Incr/Decr%	Cur Mo	Lst Yr Mo	Incr/Decr%	Cur Mo	Lst Yr Mo	
Zone = North Okanagan									
Acreage/House	18	26	-30.77%	\$16,728,500	\$25,208,400	-33.64%	97.02%	97.12%	
Duplex	11	10	10.00%	\$6,172,600	\$5,666,800	8.93%	99.88%	99.03%	
Mobile Home	8	4	100.00%	\$2,118,900	\$783,700	170.37%	99.27%	96.21%	
Recreational	1	2	-50.00%	\$270,000	\$140,000	92.86%	98.18%	96.89%	
Residential	91	142	-35.92%	\$67,497,988	\$88,721,528	-23.92%	100.17%	98.20%	
Residential WF	1	3	-66.67%	\$1,340,000	\$5,749,900	-76.70%	95.71%	79.09%	
3/4-Plex	2	0	0.00%	\$1,826,190	\$0	0.00%	99.03%	0.00%	
Apartment	25	24	4.17%	\$7,578,800	\$6,739,550	12.45%	98.49%	96.56%	
Townhouse	34	35	-2.86%	\$15,185,499	\$14,426,388	5.26%	100.18%	98.81%	
RES TOTAL	191	246	-22.36%	\$118,718,477	\$147,436,266	-19.48%	99.50%	97.10%	
FARMS	0	3	-100.00%	\$0	\$10,760,000	-100.00%	0.00%	99.17%	
MULTIFAMILY	1	0	0.00%	\$1,750,000	\$0	0.00%	97.49%	0.00%	
Acreage	6	12	-50.00%	\$3,342,400	\$4,139,100	-19.25%	94.50%	95.43%	
Acreage WF	1	1	0.00%	\$605,000	\$255,000	137.25%	93.08%	92.73%	
Lots	9	26	-65.38%	\$4,125,500	\$5,391,800	-23.49%	98.75%	95.33%	
Lots WF	3	0	0.00%	\$2,580,000	\$0	0.00%	94.85%	0.00%	
LOTS TOTAL	19	39	-51.28%	\$10,652,900	\$9,785,900	8.86%	96.11%	95.30%	
Business	1	1	0.00%	\$48,000	\$1,675,000	-97.13%	98.36%	76.14%	
Commercial	6	7	-14.29%	\$6,955,011	\$1,475,722	371.30%	105.80%	87.54%	
Land	4	0	0.00%	\$5,277,000	\$0	0.00%	98.19%	0.00%	
COMM TOTAL	11	8	37.50%	\$12,280,011	\$3,150,722	289.75%	102.36%	81.08%	
GRAND TOTAL	222	296	-25.00%	\$143,401,388	\$171,132,888	-16.20%	99.45%	96.77%	

Comparative Activity -- Sales Information (YTD)

		Unit Sales		Sales Volun			List/Sal	e Ratio
Description	Cur YTD	Lst YTD	Incr/Decr%	Cur YTD	Lst YTD	Incr/Decr%	Cur YTD	Lst YTD
Zone = North Okana	agan							
Acreage/House	212	172	23.26%	\$224,883,622	\$133,284,315	68.72%	98.86%	96.78%
Duplex	72	57	26.32%	\$48,123,525	\$30,663,494	56.94%	100.35%	98.35%
Mobile Home	121	74	63.51%	\$28,466,544	\$12,324,550	130.97%	98.42%	94.70%
Recreational	15	12	25.00%	\$2,914,400	\$1,366,675	113.25%	96.41%	93.74%
Residential	1,117	969	15.27%	\$762,980,179	\$557,202,169	36.93%	101.04%	97.85%
Residential WF	42	39	7.69%	\$66,142,615	\$64,895,300	1.92%	96.62%	90.09%
3/4-Plex	11	2	450.00%	\$7,127,090	\$950,000	650.22%	97.43%	95.97%
Apartment	262	156	67.95%	\$74,882,815	\$39,647,521	88.87%	98.03%	96.84%
Townhouse	387	302	28.15%	\$169,377,048	\$114,943,518	47.36%	100.43%	98.21%
RES TOTAL	2,239	1,783	25.57%	\$1,384,897,838	\$955,277,542	44.97%	100.11%	97.10%
FARMS	5	5	0.00%	\$6,828,000	\$15,970,000	-57.24%	93.29%	98.19%
MULTIFAMILY	7	2	250.00%	\$5,923,000	\$4,310,000	37.42%	97.86%	105.12%
Acreage	69	43	60.47%	\$44,281,300	\$17,079,290	159.27%	93.98%	93.24%
Acreage WF	14	4	250.00%	\$9,739,100	\$1,895,000	413.94%	96.04%	88.80%
Lots	158	104	51.92%	\$47,099,775	\$25,783,550	82.67%	98.17%	94.34%
Lots WF	13	6	116.67%	\$10,517,500	\$5,027,500	109.20%	95.82%	90.41%
LOTS TOTAL	254	157	61.78%	\$111,637,675	\$49,785,340	124.24%	96.06%	93.33%
Business	7	6	16.67%	\$15,493,000	\$8,970,000	72.72%	91.88%	88.16%
Commercial	88	50	76.00%	\$51,756,270	\$17,975,587	187.93%	97.83%	92.13%
Land	22	7	214.29%	\$31,671,304	\$4,249,900	645.22%	94.05%	86.77%
COMM TOTAL	117	63	85.71%	\$98,920,574	\$31,195,487	217.10%	95.63%	90.20%
GRAND TOTAL	2.622	2.010	30.45%	\$1,608,207,087	\$1.056.538.370	52.21%	99.50%	96.74%

Average/Median price, Days to Sell (Month)

	Δ	verage Price		r	Median Price			Days to Sell	
Description	Cur Mo	Lst Yr Mo	Incr/Decr%	Cur Mo	Lst Yr Mo	Incr/Decr%	Cur Mo	Lst Yr Mo	Incr/Decr%
Zone = North C	Okanagan								
Acreage/House	\$929,361	\$969,554	-4.15%	\$861,000	\$820,000	5.00%	32	97	-66.72%
Duplex	\$561,145	\$566,680	-0.98%	\$525,000	\$616,575	-14.85%	55	87	-36.49%
Mobile Home	\$264,863	\$195,925	35.19%	\$267,450	\$165,950	61.16%	29	50	-42.79%
Recreational	\$270,000	\$70,000	285.71%	\$270,000	\$70,000	285.71%	26	382	-93.18%
Residential	\$741,736	\$624,799	18.72%	\$715,000	\$550,000	30.00%	40	62	-35.85%
Residential WF	\$1,340,000	\$1,916,633	-30.09%	\$1,340,000	\$1,799,900	-25.55%	45	130	-65.38%
3/4-Plex	\$913,095			\$913,095			29		
Apartment	\$303,152	\$280,815	7.95%	\$265,000	\$257,450	2.93%	57	93	-38.17%
Townhouse	\$446,632	\$412,183	8.36%	\$449,800	\$379,500	18.52%	36	65	-45.13%
RES TOTAL	\$621,563	\$599,334	3.71%	\$575,000	\$515,000	11.65%	41	73	-44.25%
FARMS		\$3,586,667			\$900,000			193	
MULTIFAMILY	\$1,750,000			\$1,750,000			95		
Acreage	\$557,067	\$344,925	61.50%	\$530,000	\$345,000	53.62%	31	215	-85.50%
Acreage WF	\$605,000	\$255,000	137.25%	\$605,000	\$255,000	137.25%	25	101	-75.25%
Lots	\$458,389	\$207,377	121.04%	\$340,000	\$222,450	52.84%	86	258	-66.62%
Lots WF	\$860,000			\$840,000			113		
LOTS TOTAL	\$560,679	\$250,921	123.45%	\$530,000	\$255,000	107.84%	70	241	-71.03%
Business	\$48,000	\$1,675,000	-97.13%	\$48,000	\$1,675,000	-97.13%	261	304	-14.14%
Commercial	\$1,159,169	\$210,817	449.84%	\$1,053,750	\$12	781,150.00%	53	66	-20.22%
Land	\$1,319,250			\$500,000			33		
COMM TOTAL	\$1,116,365	\$393,840	183.46%	\$675,000	\$344	196,406.55%	65	96	-32.85%
GRAND TOTAL	\$645,952	\$578,152	11.73%	\$575,000	\$475,426	20.94%	45	97	-53.96%

Average/Median price, Days to Sell (YTD)

	Δ.	verage Price		r	Median Price			Days to Sell	
Description	Cur YTD	Lst YTD	Incr/Decr%	Cur YTD	Lst YTD	Incr/Decr%	Cur YTD	Lst YTD	Incr/Decr%
Zone = North C	Okanagan								
Acreage/House	\$1,060,772	\$774,909	36.89%	\$904,500	\$720,000	25.63%	67	121	-45.08%
Duplex	\$668,382	\$537,956	24.24%	\$645,000	\$559,900	15.20%	40	92	-56.49%
Mobile Home	\$235,261	\$166,548	41.26%	\$235,000	\$157,500	49.21%	62	80	-22.84%
Recreational	\$194,293	\$113,890	70.60%	\$150,000	\$89,750	67.13%	120	169	-28.92%
Residential	\$683,062	\$575,028	18.79%	\$620,000	\$524,500	18.21%	38	73	-48.26%
Residential WF	\$1,574,824	\$1,663,982	-5.36%	\$1,320,808	\$1,450,000	-8.91%	78	153	-49.39%
3/4-Plex	\$647,917	\$475,000	36.40%	\$615,000	\$475,000	29.47%	94	160	-41.35%
Apartment	\$285,812	\$254,151	12.46%	\$259,000	\$217,500	19.08%	69	81	-15.52%
Townhouse	\$437,667	\$380,608	14.99%	\$429,900	\$360,600	19.22%	39	82	-52.56%
RES TOTAL	\$618,534	\$535,770	15.45%	\$545,000	\$474,000	14.98%	47	83	-43.28%
FARMS	\$1,365,600	\$3,194,000	-57.24%	\$1,350,000	\$910,000	48.35%	159	129	23.37%
MULTIFAMILY	\$846,143	\$2,155,000	-60.74%	\$695,000	\$2,155,000	-67.75%	71	66	8.23%
Acreage	\$641,758	\$397,193	61.57%	\$450,000	\$315,000	42.86%	209	233	-10.44%
Acreage WF	\$695,650	\$473,750	46.84%	\$683,000	\$515,000	32.62%	217	59	265.40%
Lots	\$298,100	\$247,919	20.24%	\$259,900	\$207,500	25.25%	147	201	-26.82%
Lots WF	\$809,038	\$837,917	-3.45%	\$660,000	\$735,000	-10.20%	85	161	-47.16%
LOTS TOTAL	\$439,518	\$317,104	38.60%	\$309,000	\$246,000	25.61%	165	205	-19.64%
Business	\$2,213,286	\$1,495,000	48.05%	\$355,000	\$1,287,500	-72.43%	144	200	-27.74%
Commercial	\$588,139	\$359,512	63.59%	\$275,000	\$13	,088,772.01%	139	153	-9.12%
Land	\$1,439,605	\$607,129	137.12%	\$925,000	\$300,000	208.33%	295	650	-54.66%
COMM TOTAL	\$845,475	\$495,166	70.75%	\$380,000	\$1,275	29,703.92%	169	213	-20.70%
GRAND TOTAL	\$613,351	\$525,641	16.69%	\$525,000	\$455,000	15.38%	64	97	-33.66%

Shuswap / Revelstoke Monthly Statistics October 2021

Table of Contents

Table of Contents	2
Zone Totals	3
Quick Summary Part 1	4
Quick Summary Part 2	5
Listing Information	6
Sales Information (Month)	7
Sales Information (YTD)	8
Average/Median Price, Days to Sell (Month)	9
Average/Median Price, Days to Sell (YTD)	10

Zone Totals

Description	CM This Year	CM Last Year	Increase	This YTD	Last YTD	Increase
Area = Central Okanaga						
1 Units Listed	826	797	3.64%	9,502	9,104	4.37%
2 Units Sold	619	772	-19.82%	7,220	5,092	41.79%
3 Sales Volume	\$526,746,332	\$527,766,470	-0.19%	\$5,545,089,467	\$3,204,092,790	73.06%
4 List/Sell Ratio	99.37%	97.46%		99.93%	96.93%	
5 Days to Sell	43	70	-38.40%	47	77	-39.63%
6 Active Listings	1,515	2,526	-40.02%			
Area = North Okanagan						
1 Units Listed	328	302	8.61%	3,355	3,159	6.20%
2 Units Sold	222	296	-25.00%	2,622	2,010	30.45%
3 Sales Volume	\$143,401,388	\$171,132,888	-16.20%	\$1,608,207,087	\$1,056,538,370	52.21%
4 List/Sell Ratio	99.45%	96.77%		99.50%	96.74%	
5 Days to Sell	45	97	-53.96%	64	97	-33.66%
6 Active Listings	756	1,131	-33.16%			
Area = Shuswap / Revel						
1 Units Listed	135	158	-14.56%	1,922	1,771	8.53%
2 Units Sold	131	159	-17.61%	1,503	1,087	38.27%
3 Sales Volume	\$73,751,038	\$73,228,245	0.71%	\$774,794,480	\$470,466,281	64.69%
4 List/Sell Ratio	96.16%	96.29%		97.88%	96.22%	
5 Days to Sell	66	112	-40.60%	80	123	-34.93%
6 Active Listings	510	731	-30.23%			
Area = South Okanagan						
1 Units Listed	183	335	-45.37%	3,796	3,854	-1.50%
2 Units Sold	233	310	-24.84%	2,956	2,183	35.41%
3 Sales Volume	\$151,587,136	\$147,555,937	2.73%	\$1,782,900,202	\$1,096,740,152	62.56%
4 List/Sell Ratio	98.16%	97.90%		98.51%	96.65%	
5 Days to Sell	53	111	-52.14%	78	107	-26.81%
6 Active Listings	920					
Area = South Peace Riv						
1 Units Listed	29	75	-61.33%	924	850	8.71%
2 Units Sold	56	38	47.37%	536	314	70.70%
3 Sales Volume	\$14,377,800	\$12,008,000	19.74%	\$147,485,509	\$82,420,050	78.94%
4 List/Sell Ratio	95.71%	96.21%		95.98%	95.42%	
5 Days to Sell	109	115	-5.03%	123	165	-25.65%
6 Active Listings	522					
Area = Grand Total						
1 Units Listed	1,501	1,667	-9.96%	19,499	18,738	4.06%
2 Units Sold	1,261	1,575	-19.94%	14,837	10,686	38.85%
3 Sales Volume	\$909,863,693	\$931,691,540	-2.34%	\$9,858,476,745	\$5,910,257,643	66.80%
4 List/Sell Ratio	98.85%	97.29%		99.38%	96.76%	
5 Days to Sell	51	88	-42.82%	62	94	-34.01%
6 Active Listings	4,223	4,388	-3.76%			
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Shuswap / Revelstoke Statistics -- October 2021

Quick Summary Part 1

Residential

Description	Total Units Sold	Total Sales Volume	Total Units Sold	Total Sales Volume
This Month	131	\$73,751,038	52	\$37,353,527
Last Month	107	\$63,818,264	49	\$33,021,764
This Month Last Year	159	\$73,228,245	60	\$33,183,500
Description	Total Listings Taken	Inventory		
This Month	135	510		
Last Month	192	570		

Quick Summary Part 2

Condo/Apt		
Sales	6	
New Listings	6	
Current Inventory	18	
Sell/Inv. Ratio	33.33%	
Days to Sell	63	
Average Price	\$335,667	
Median Price	\$290,500	
Condo/Townhouse		
Sales	12	
New Listings	7	
Current Inventory	10	
Sell/Inv. Ratio	120.00%	
Days to Sell	42	
Average Price	\$494,050	
Median Price	\$478,750	
Lots		
Sales	26	
New Listings	30	
Current Inventory	152	
Sell/Inv. Ratio	17.11%	
Days to Sell	116	
Average Price	\$185,219	
Median Price	\$132,250	
Residential		
Sales	52	
New Listings	54	
Current Inventory	124	
Sell/Inv. Ratio	41.94%	
Days to Sell	51	
Average Price	\$718,337	
Median Price	\$707,500	
Ratio of Sales vs Inventory	38.40%	

Shuswap / Revelstoke Statistics -- October 2021

Comparative Activity -- Listing Information

								Inventory	
Description	Cur Mo	Lst Yr Mo	Incr/Decr%	Cur YTD	Lst YTD	Incr/Decr%	Cur Mo	Lst Yr Mo	Incr/Decr%
Zone = Shuswap / R	evelstoke								
Acreage/House	12	15	-20.00%	182	167	8.98	59	72	-18.06
Duplex	1	1	0.00%	11	7	57.14	4	5	-20.00
Mobile Home	10	10	0.00%	111	104	6.73	19	29	-34.48
Recreational	4	3	33.33%	73	66	10.61	26	21	23.81
Residential	54	51	5.88%	689	644	6.99	124	139	-10.79
Residential WF	3	9	-66.67%	90	78	15.38	15	34	-55.88
3/4-Plex	0	0	0.00%	2	4	-50.00		2	
Apartment	6	13	-53.85%	111	89	24.72	18	43	-58.14
Townhouse	7	11	-36.36%	116	118	-1.69	10	34	-70.59
RES TOTAL	97	113.00	-14.16%	1,385	1,277	8.46%	275	379	-27.44
FARMS	1	1	0.00%	15	10	50.00	9	7	28.57
MULTIFAMILY	0	1	-100.00%	4	5	-20.00	2	5	-60.00
Acreage	3	10	-70.00%	80	81	-1.23	29	60	-51.67
Acreage WF	3	1	200.00%	25	22	13.64	16	11	45.45
Lots	21	21	0.00%	292	234	24.79	98	149	-34.23
Lots WF	3	1	200.00%	23	17	35.29	9	7	28.57
LOTS TOTAL	30	33.00	-9.09%	420	354	18.64%	152	227	-33.04
Business	0	1	-100.00%	19	16	18.75	14	18	-22.22
Commercial	5	5	0.00%	58	74	-21.62	42	68	-38.24
Land	2	4	-50.00%	21	35	-40.00	16	27	-40.74
COMM TOTAL	7	10.00	-30.00%	98	125	-21.60%	72	113	-36.28
GRAND TOTAL	135	158	-14.56%	1,922	1,771	8.53%	510	731	-30.23

Comparative Activity -- Sales Information (Month)

		Unit Sales		S	ales Volume		List/Sa	le Ratio
Description	Cur Mo	Lst Yr Mo	Incr/Decr%	Cur Mo	Lst Yr Mo	Incr/Decr%	Cur Mo	Lst Yr Mo
Zone = Shuswap / R	evelstoke							
Acreage/House	10	13	-23.08%	\$9,097,500	\$12,109,750	-24.87%	98.34%	96.50%
Duplex	0	0	0.00%	\$0	\$0	0.00%	0.00%	0.00%
Mobile Home	12	8	50.00%	\$2,912,411	\$943,500	208.68%	97.66%	95.30%
Recreational	4	5	-20.00%	\$572,800	\$732,000	-21.75%	97.15%	94.60%
Residential	52	60	-13.33%	\$37,353,527	\$33,183,500	12.57%	97.87%	97.56%
Residential WF	7	7	0.00%	\$9,382,500	\$8,539,500	9.87%	89.90%	91.82%
3/4-Plex	0	0	0.00%	\$0	\$0	0.00%	0.00%	0.00%
Apartment	6	4	50.00%	\$2,014,000	\$1,163,900	73.04%	99.00%	98.08%
Townhouse	12	19	-36.84%	\$5,928,600	\$7,266,300	-18.41%	99.65%	97.92%
RES TOTAL	103	116	-11.21%	\$67,261,338	\$63,938,450	5.20%	96.91%	96.54%
FARMS	0	0	0.00%	\$0	\$0	0.00%	0.00%	0.00%
MULTIFAMILY	0	0	0.00%	\$0	\$0	0.00%	0.00%	0.00%
Acreage	3	12	-75.00%	\$1,558,000	\$2,853,495	-45.40%	84.68%	95.73%
Acreage WF	1	3	-66.67%	\$135,000	\$967,700	-86.05%	102.27%	99.79%
Lots	20	22	-9.09%	\$2,522,700	\$3,247,600	-22.32%	96.12%	93.88%
Lots WF	2	0	0.00%	\$600,000	\$0	0.00%	90.31%	0.00%
LOTS TOTAL	26	37	-29.73%	\$4,815,700	\$7,068,795	-31.87%	91.54%	95.40%
Business	0	0	0.00%	\$0	\$0	0.00%	0.00%	0.00%
Commercial	2	3	-33.33%	\$1,674,000	\$1,288,000	29.97%	82.71%	86.21%
Land	0	3	-100.00%	\$0	\$933,000	-100.00%	0.00%	102.08%
COMM TOTAL	2	6	-66.67%	\$1,674,000	\$2,221,000	-24.63%	82.71%	92.23%
GRAND TOTAL	131	159	-17.61%	\$73,751,038	\$73,228,245	0.71%	96.16%	96.29%

Comparative Activity -- Sales Information (YTD)

		Unit Sales		\$		List/Sale Ratio		
Description	Cur YTD	Lst YTD	Incr/Decr%	Cur YTD	Lst YTD	Incr/Decr%	Cur YTD	Lst YTD
Zone = Shuswap / R	Revelstoke							
Acreage/House	121	90	34.44%	\$104,611,362	\$65,521,900	59.66%	97.57%	95.05%
Duplex	10	4	150.00%	\$5,649,000	\$1,615,850	249.60%	99.17%	96.18%
Mobile Home	91	83	9.64%	\$17,523,243	\$13,138,900	33.37%	97.93%	94.37%
Recreational	51	38	34.21%	\$9,079,076	\$7,630,753	18.98%	96.44%	89.41%
Residential	547	453	20.75%	\$354,519,758	\$235,191,908	50.74%	99.11%	97.71%
Residential WF	67	42	59.52%	\$77,420,250	\$38,542,281	100.87%	95.49%	93.67%
3/4-Plex	2	3	-33.33%	\$1,797,000	\$2,398,000	-25.06%	101.30%	97.33%
Apartment	103	46	123.91%	\$43,823,882	\$16,200,805	170.50%	98.44%	96.98%
Townhouse	116	94	23.40%	\$53,420,239	\$38,579,561	38.47%	98.86%	97.32%
RES TOTAL	1,108	853	29.89%	\$667,843,811	\$418,819,956	59.46%	98.31%	96.56%
FARMS	1	3	-66.67%	\$850,000	\$2,262,000	-62.42%	106.26%	99.24%
MULTIFAMILY	3	1	200.00%	\$4,350,000	\$2,750,000	58.18%	95.60%	91.80%
Acreage	66	45	46.67%	\$20,783,500	\$9,607,845	116.32%	95.62%	93.71%
Acreage WF	10	14	-28.57%	\$6,954,000	\$5,820,400	19.48%	96.75%	93.72%
Lots	262	140	87.14%	\$37,649,400	\$17,555,588	114.46%	96.81%	94.25%
Lots WF	12	10	20.00%	\$4,450,000	\$3,765,850	18.17%	94.43%	92.84%
LOTS TOTAL	350	209	67.46%	\$69,836,900	\$36,749,683	90.03%	96.29%	93.88%
Business	3	2	50.00%	\$4,174,000	\$1,400,000	198.14%	94.93%	93.68%
Commercial	26	12	116.67%	\$19,385,969	\$5,690,142	240.69%	91.07%	89.47%
Land	12	7	71.43%	\$8,353,800	\$2,794,500	198.94%	96.16%	96.28%
COMM TOTAL	41	21	95.24%	\$31,913,769	\$9,884,642	222.86%	92.85%	91.89%
GRAND TOTAL	1.503	1.087	38.27%	\$774.794.480	\$470.466.281	64.69%	97.88%	96.22%

Average/Median price, Days to Sell (Month)

	Average Price			r	Median Price			Days to Sell		
Description	Cur Mo	Lst Yr Mo	Incr/Decr%	Cur Mo	Lst Yr Mo	Incr/Decr%	Cur Mo	Lst Yr Mo	Incr/Decr%	
Zone = Shuswa	ap / Revelstoke									
Acreage/House	\$909,750	\$931,519	-2.34%	\$836,250	\$710,000	17.78%	52	143	-63.73%	
Duplex										
Mobile Home	\$242,701	\$117,938	105.79%	\$227,000	\$103,000	120.39%	51	46	11.54%	
Recreational	\$143,200	\$146,400	-2.19%	\$114,450	\$174,000	-34.22%	26	105	-75.81%	
Residential	\$718,337	\$553,058	29.88%	\$707,500	\$499,500	41.64%	51	61	-16.32%	
Residential WF	\$1,340,357	\$1,219,929	9.87%	\$1,200,000	\$1,037,500	15.66%	97	216	-54.98%	
3/4-Plex										
Apartment	\$335,667	\$290,975	15.36%	\$290,500	\$254,950	13.94%	63	106	-40.88%	
Townhouse	\$494,050	\$382,437	29.18%	\$478,750	\$355,000	34.86%	42	132	-68.43%	
RES TOTAL	\$653,023	\$551,194	18.47%	\$625,000	\$473,400	32.02%	53	94	-43.52%	
FARMS										
MULTIFAMILY										
Acreage	\$519,333	\$237,791	118.40%	\$575,000	\$241,198	138.39%	49	178	-72.51%	
Acreage WF	\$135,000	\$322,567	-58.15%	\$135,000	\$349,900	-61.42%	3	54	-94.48%	
Lots	\$126,135	\$147,618	-14.55%	\$121,250	\$89,000	36.24%	142	179	-20.57%	
Lots WF	\$300,000			\$300,000			18			
LOTS TOTAL	\$185,219	\$191,049	-3.05%	\$132,250	\$130,000	1.73%	116	169	-30.93%	
Business										
Commercial	\$837,000	\$429,333	94.95%	\$837,000	\$588,000	42.35%	112	144	-22.22%	
Land		\$311,000			\$275,000			81		
COMM TOTAL	\$837,000	\$370,167	126.11%	\$837,000	\$329,000	154.41%	112	113	-0.44%	
GRAND TOTAL	\$562,985	\$460,555	22.24%	\$525,000	\$405,000	29.63%	66	112	-40.60%	

Shuswap / Revelstoke Statistics -- October 2021

Average/Median price, Days to Sell (YTD)

	A	verage Price		N	Median Price			Days to Sell	
Description	Cur YTD	Lst YTD	Incr/Decr%	Cur YTD	Lst YTD	Incr/Decr%	Cur YTD	Lst YTD	Incr/Decr%
Zone = Shuswa	p / Revelstoke								
Acreage/House	\$864,557	\$728,021	18.75%	\$825,000	\$600,000	37.50%	77	124	-38.18%
Duplex	\$564,900	\$403,963	39.84%	\$545,000	\$407,425	33.77%	160	62	158.06%
Mobile Home	\$192,563	\$158,300	21.64%	\$188,000	\$145,000	29.66%	51	81	-37.17%
Recreational	\$178,021	\$200,809	-11.35%	\$132,500	\$123,500	7.29%	76	124	-39.07%
Residential	\$648,117	\$519,187	24.83%	\$610,000	\$490,000	24.49%	48	81	-40.93%
Residential WF	\$1,155,526	\$917,673	25.92%	\$1,079,000	\$829,750	30.04%	78	136	-42.29%
3/4-Plex	\$898,500	\$799,333	12.41%	\$898,500	\$618,000	45.39%	28	101	-72.68%
Apartment	\$425,475	\$352,191	20.81%	\$351,000	\$339,950	3.25%	74	144	-48.51%
Townhouse	\$460,519	\$410,421	12.21%	\$421,000	\$357,500	17.76%	66	117	-43.61%
RES TOTAL	\$602,747	\$490,996	22.76%	\$550,000	\$460,000	19.57%	60	98	-38.79%
FARMS	\$850,000	\$754,000	12.73%	\$850,000	\$725,000	17.24%	6	73	-91.74%
MULTIFAMILY	\$1,450,000	\$2,750,000	-47.27%	\$1,250,000	\$2,750,000	-54.55%	82	533	-84.62%
Acreage	\$314,902	\$213,508	47.49%	\$232,500	\$200,000	16.25%	138	304	-54.56%
Acreage WF	\$695,400	\$415,743	67.27%	\$370,000	\$339,400	9.02%	191	76	151.68%
Lots	\$143,700	\$125,397	14.60%	\$119,500	\$80,250	48.91%	124	208	-40.24%
Lots WF	\$370,833	\$376,585	-1.53%	\$209,500	\$355,000	-40.99%	122	259	-52.98%
LOTS TOTAL	\$199,534	\$175,836	13.48%	\$136,000	\$127,500	6.67%	129	222	-42.09%
Business	\$1,391,333	\$700,000	98.76%	\$1,875,000	\$700,000	167.86%	113	460	-75.41%
Commercial	\$745,614	\$474,179	57.24%	\$560,000	\$566,500	-1.15%	203	143	42.09%
Land	\$696,150	\$399,214	74.38%	\$593,500	\$275,000	115.82%	279	113	146.21%
COMM TOTAL	\$778,385	\$470,697	65.37%	\$560,000	\$475,000	17.89%	219	163	34.02%
GRAND TOTAL	\$515,499	\$432,812	19.10%	\$459,000	\$399,000	15.04%	80	123	-34.93%