Central Okanagan Monthly Statistics September 2021

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Zone Totals

Description	CM This Year	CM Last Year	Increase	This YTD	Last YTD	Increase
Area = Central Okanaga						
1 Units Listed	855	990	-13.64%	8,675	8,307	4.43%
2 Units Sold	584	805	-27.45%	6,604	4,320	52.87%
3 Sales Volume	\$465,721,469	\$535,870,189	-13.09%	\$5,022,053,035	\$2,676,326,320	87.65%
4 List/Sell Ratio	99.26%	97.33%		99.99%	96.82%	
5 Days to Sell	45	75	-40.39%	47	78	-40.20%
6 Active Listings	1,572	2,921	-46.18%			
Area = North Okanagan						
1 Units Listed	287	357	-19.61%	3,027	2,857	5.95%
2 Units Sold	196	311	-36.98%	2,402	1,714	40.14%
3 Sales Volume	\$123,457,655	\$186,721,079	-33.88%	\$1,466,465,699	\$885,405,482	65.63%
4 List/Sell Ratio	99.36%	95.93%		99.49%	96.74%	
5 Days to Sell	58	90	-35.54%	66	97	-31.75%
6 Active Listings	767	1,266	-39.42%			
Area = Shuswap / Revel						
1 Units Listed	192	202	-4.95%	1,787	1,613	10.79%
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5 Days to Sell	54	150	-64.11%	81	125	-34.92%
6 Active Listings	570	799	-28.66%			
Area = South Okanagan						
1 Units Listed	304	429	-29.14%	3,614	3,519	2.70%
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Area = South Peace Riv						
1 Units Listed	59	88	-32.95%	817	691	18.23%
2 Units Sold	45	39	15.38%	465	269	72.86%
3 Sales Volume	\$11,423,750	\$9,543,500	19.70%	\$128,582,209	\$68,226,050	88.46%
4 List/Sell Ratio	96.40%	95.84%		96.30%	96.20%	
5 Days to Sell	89	121	-26.63%	119	166	-28.29%
6 Active Listings	462					
Area = Grand Total						
1 Units Listed	1,697	2,066	-17.86%	17,920	16,987	5.49%
2 Units Sold	1,193	1,694	-29.57%	13,568	9,104	49.03%
3 Sales Volume	\$827,125,156	\$1,002,597,012	-17.50%	\$8,950,533,952	\$4,976,380,103	79.86%
4 List/Sell Ratio	98.61%	97.03%		99.43%	96.68%	
5 Days to Sell	51	93	-44.86%	63	95	-33.68%
6 Active Listings	4,363	4,986	-12.49%			

			Residential			
Description	Total Units Sold	Total Sales Volume	Total Units Sold	Total Sales Volume		
This Month	584	\$465,721,469	244	\$252,354,170		
Last Month	584	\$468,805,182	236	\$236,773,951		
This Month Last Year	805	\$535,870,189	354	\$298,810,878		
Description	Total Listings Taken	Inventory				
This Month	855	1,572				
Last Month	774	1,563				
This Month Last Year	990	2,921				

Condo/Apt		
Sales	161	
New Listings	201	
Current Inventory	248	
Sell/Inv. Ratio	64.92%	
Days to Sell	37	
Average Price	\$476,547	
Median Price	\$445,000	
Condo/Townhouse		
Sales	75	
New Listings	103	
Current Inventory	144	
Sell/Inv. Ratio	52.08%	
Days to Sell	39	
Average Price	\$675,248	
Median Price	\$629,000	
Lots		
Sales	18	
New Listings	42	
Current Inventory	176	
Sell/Inv. Ratio	10.23%	
Days to Sell	140	
Average Price	\$892,517	
Median Price	\$622,450	
Residential		
Sales	244	
New Listings	347	
Current Inventory	484	
Sell/Inv. Ratio	50.41%	
Days to Sell	30	
Average Price	\$1,034,238	
Median Price	\$913,750	
Ratio of Sales vs Inventory	50.20%	

Comparative Activity -- Listing Information

								Inventory	
Description	Cur Mo	Lst Yr Mo	Incr/Decr%	Cur YTD	Lst YTD	Incr/Decr%	Cur Mo	Lst Yr Mo	Incr/Decr%
Zone = Central Okar	-								
Acreage/House	36	20	80.00%	271	192	41.15	106	93	13.98
Duplex	19	18	5.56%	217	163	33.13	35	43	-18.60
Mobile Home	34	39	-12.82%	311	326	-4.60	61	82	-25.61
Recreational	3	0	0.00%	24	24	0.00	10	13	-23.08
Residential	347	374	-7.22%	3,504	3,279	6.86	484	827	-41.48
Residential WF	9	15	-40.00%	97	121	-19.83	30	69	-56.52
3/4-Plex	0	2	-100.00%	18	12	50.00	4	8	-50.00
Timeshare	0	0	0.00%	1	2	-50.00		4	
Apartment	201	268	-25.00%	2,087	1,913	9.10	248	644	-61.49
Townhouse	103	139	-25.90%	1,125	1,188	-5.30	144	327	-55.96
RES TOTAL	752	875.00	-14.06%	7,655	7,220	6.02%	1,122	2,110	-46.82
FARMS	7	3	133.33%	43	40	7.50	18	20	-10.00
MULTIFAMILY	2	1	100.00%	25	27	-7.41	7	15	-53.33
Acreage	4	8	-50.00%	74	56	32.14	40	47	-14.89
Acreage WF	5	0	0.00%	17	13	30.77	14	13	7.69
Lots	32	45	-28.89%	444	454	-2.20	116	314	-63.06
Lots WF	1	2	-50.00%	18	26	-30.77	6	20	-70.00
LOTS TOTAL	42	55.00	-23.64%	553	549	0.73%	176	394	-55.33
Business	6	7	-14.29%	41	59	-30.51	30	39	-23.08
Commercial	36	39	-7.69%	293	350	-16.29	185	284	-34.86
Land	10	10	0.00%	65	62	4.84	34	59	-42.37
COMM TOTAL	52	56.00	-7.14%	399	471	-15.29%	249	382	-34.82
GRAND TOTAL	855	990	-13.64%	8,675	8,307	4.43%	1,572	2,921	-46.18

Comparative Activity -- Sales Information (Month)

		Unit Sales		S	ales Volume		List/Sal	e Ratio
Description	Cur Mo	Lst Yr Mo	Incr/Decr%	Cur Mo	Lst Yr Mo	Incr/Decr%	Cur Mo	Lst Yr Mo
Zone = Central Okana	gan							
Acreage/House	16	17	-5.88%	\$24,004,500	\$25,052,100	-4.18%	91.77%	94.68%
Duplex	17	23	-26.09%	\$12,689,200	\$13,809,900	-8.12%	100.13%	97.79%
Mobile Home	25	34	-26.47%	\$6,090,750	\$6,017,050	1.22%	97.33%	96.45%
Recreational	3	2	50.00%	\$937,000	\$501,700	86.76%	96.80%	95.93%
Residential	244	354	-31.07%	\$252,354,170	\$298,810,878	-15.55%	100.38%	97.65%
Residential WF	5	14	-64.29%	\$13,321,000	\$32,164,500	-58.58%	96.69%	94.37%
3/4-Plex	2	0	0.00%	\$4,140,000	\$0	0.00%	99.07%	0.00%
Timeshare	1	0	0.00%	\$11,700	\$0	0.00%	101.74%	0.00%
Apartment	161	170	-5.29%	\$76,724,055	\$66,688,555	15.05%	100.24%	97.49%
Townhouse	75	122	-38.52%	\$50,643,578	\$68,792,790	-26.38%	101.09%	98.45%
RES TOTAL	549	736	-25.41%	\$440,915,953	\$511,837,473	-13.86%	99.74%	97.36%
FARMS	1	0	0.00%	\$1,300,000	\$0	0.00%	83.87%	0.00%
MULTIFAMILY	0	1	-100.00%	\$0	\$620,000	-100.00%	0.00%	91.92%
Acreage	2	2	0.00%	\$4,250,000	\$1,835,000	131.61%	91.99%	100.33%
Acreage WF	1	0	0.00%	\$3,000,000	\$0	0.00%	79.05%	0.00%
Lots	15	48	-68.75%	\$8,815,300	\$17,358,869	-49.22%	95.12%	96.62%
Lots WF	0	1	-100.00%	\$0	\$342,000	-100.00%	0.00%	97.74%
LOTS TOTAL	18	51	-64.71%	\$16,065,300	\$19,535,869	-17.77%	90.86%	96.97%
Business	2	3	-33.33%	\$925,000	\$644,000	43.63%	93.53%	100.39%
Commercial	12	13	-7.69%	\$1,215,216	\$2,907,847	-58.21%	93.91%	94.82%
Land	2	1	100.00%	\$5,300,000	\$325,000	1,530.77%	94.64%	92.88%
COMM TOTAL	16	17	-5.88%	\$7,440,216	\$3,876,847	91.91%	94.38%	95.53%
GRAND TOTAL	584	805	-27.45%	\$465,721,469	\$535,870,189	-13.09%	99.26%	97.33%

Comparative Activity -- Sales Information (YTD)

		Unit Sales		:	Sales Volume		List/Sale	e Ratio
Description	Cur YTD	Lst YTD	Incr/Decr%	Cur YTD	Lst YTD	Incr/Decr%	Cur YTD	Lst YTD
Zone = Central Okan	agan							
Acreage/House	139	84	65.48%	\$253,117,362	\$107,231,202	136.05%	96.07%	94.29%
Duplex	154	103	49.51%	\$115,552,425	\$58,446,046	97.71%	100.86%	97.78%
Mobile Home	216	195	10.77%	\$46,761,324	\$36,318,639	28.75%	97.90%	95.65%
Recreational	17	13	30.77%	\$4,268,400	\$3,923,200	8.80%	96.86%	93.29%
Residential	2,679	1,921	39.46%	\$2,611,010,247	\$1,497,291,037	74.38%	101.32%	97.33%
Residential WF	69	60	15.00%	\$179,709,500	\$126,403,850	42.17%	95.60%	93.81%
3/4-Plex	9	3	200.00%	\$8,788,500	\$1,885,900	366.01%	100.06%	93.62%
Timeshare	2	0	0.00%	\$259,700	\$0	0.00%	87.59%	0.00%
Apartment	1,751	897	95.21%	\$761,019,199	\$323,169,647	135.49%	99.62%	97.13%
Townhouse	945	687	37.55%	\$609,215,136	\$367,081,923	65.96%	101.09%	97.95%
RES TOTAL	5,981	3,963	50.92%	\$4,589,701,792	\$2,521,751,443	82.00%	100.41%	97.06%
FARMS	10	2	400.00%	\$21,055,000	\$3,402,000	518.90%	97.09%	93.23%
MULTIFAMILY	8	5	60.00%	\$20,698,800	\$8,120,000	154.91%	97.87%	91.60%
Acreage	33	18	83.33%	\$47,196,775	\$11,292,998	317.93%	92.90%	94.13%
Acreage WF	8	3	166.67%	\$14,691,000	\$7,050,000	108.38%	85.01%	91.96%
Lots	340	196	73.47%	\$127,745,578	\$62,565,663	104.18%	97.98%	95.88%
Lots WF	13	5	160.00%	\$15,811,500	\$4,529,500	249.08%	93.87%	92.22%
LOTS TOTAL	394	222	77.48%	\$205,444,853	\$85,438,161	140.46%	95.42%	95.11%
Business	9	13	-30.77%	\$6,538,000	\$16,632,000	-60.69%	91.85%	81.65%
Commercial	161	102	57.84%	\$96,013,710	\$19,803,804	384.82%	98.79%	95.19%
Land	41	13	215.38%	\$82,600,880	\$21,178,912	290.01%	92.42%	94.48%
COMM TOTAL	211	128	64.84%	\$185,152,590	\$57,614,716	221.36%	95.60%	90.60%
GRAND TOTAL	6,604	4,320	52.87%	\$5,022,053,035	\$2,676,326,320	87.65%	99.99%	96.82%

Average/Median price, Days to Sell (Month)

	А	verage Price		Ν	ledian Price			Days to Sell	
Description	Cur Mo	Lst Yr Mo	Incr/Decr%	Cur Mo	Lst Yr Mo	Incr/Decr%	Cur Mo	Lst Yr Mo	Incr/Decr%
Zone = Central	Okanagan								
Acreage/House	\$1,500,281	\$1,473,653	1.81%	\$1,400,000	\$1,400,000	0.00%	72	78	-7.16%
Duplex	\$746,424	\$600,430	24.31%	\$638,500	\$545,000	17.16%	34	63	-45.86%
Mobile Home	\$243,630	\$176,972	37.67%	\$215,000	\$166,500	29.13%	41	54	-23.69%
Recreational	\$312,333	\$250,850	24.51%	\$280,000	\$250,850	11.62%	30	123	-75.88%
Residential	\$1,034,238	\$844,099	22.53%	\$913,750	\$740,000	23.48%	30	65	-53.49%
Residential WF	\$2,664,200	\$2,297,464	15.96%	\$2,170,000	\$2,055,000	5.60%	88	137	-35.42%
3/4-Plex	\$2,070,000			\$2,070,000			19		
Timeshare	\$11,700			\$11,700			3		
Apartment	\$476,547	\$392,286	21.48%	\$445,000	\$378,000	17.72%	37	68	-45.09%
Townhouse	\$675,248	\$563,875	19.75%	\$629,000	\$524,898	19.83%	39	63	-38.91%
RES TOTAL	\$803,126	\$695,431	15.49%	\$710,000	\$600,500	18.23%	36	67	-46.37%
FARMS	\$1,300,000			\$1,300,000			53		
MULTIFAMILY		\$620,000			\$620,000			142	
Acreage	\$2,125,000	\$917,500	131.61%	\$2,125,000	\$917,500	131.61%	411	282	45.74%
Acreage WF	\$3,000,000			\$3,000,000			226		
Lots	\$587,687	\$361,643	62.50%	\$532,000	\$356,450	49.25%	98	163	-39.49%
Lots WF		\$342,000			\$342,000			285	
LOTS TOTAL	\$892,517	\$383,056	133.00%	\$622,450	\$347,900	78.92%	140	170	-17.39%
Business	\$462,500	\$214,667	115.45%	\$462,500	\$140,000	230.36%	146	70	108.57%
Commercial	\$101,268	\$223,681	-54.73%	\$23	\$18	25.81%	252	159	58.85%
Land	\$2,650,000	\$325,000	715.38%	\$2,650,000	\$325,000	715.38%	273	132	106.82%
COMM TOTAL	\$465,013	\$228,050	103.91%	\$25	\$850	-97.01%	241	141	70.66%
GRAND TOTAL	\$797,468	\$665,677	19.80%	\$700,900	\$575,000	21.90%	45	75	-40.39%

Average/Median price, Days to Sell (YTD)

	А	verage Price		Ν	ledian Price			Davs to Sell	
Description	Cur YTD	Lst YTD	Incr/Decr%	Cur YTD	Lst YTD	Incr/Decr%	Cur YTD	Lst YTD	Incr/Decr%
Zone = Central	Okanagan								
Acreage/House	\$1,820,988	\$1,276,562	42.65%	\$1,540,000	\$1,137,740	35.36%	84	107	-21.83%
Duplex	\$750,340	\$567,437	32.23%	\$670,000	\$523,000	28.11%	36	57	-35.43%
Mobile Home	\$216,488	\$186,249	16.24%	\$210,000	\$175,000	20.00%	52	73	-28.73%
Recreational	\$251,082	\$301,785	-16.80%	\$255,000	\$225,000	13.33%	52	85	-38.63%
Residential	\$974,621	\$779,433	25.04%	\$875,000	\$700,000	25.00%	31	65	-51.85%
Residential WF	\$2,604,486	\$2,106,731	23.63%	\$2,170,000	\$1,860,000	16.67%	85	136	-37.14%
3/4-Plex	\$976,500	\$628,633	55.34%	\$538,500	\$329,900	63.23%	25	49	-49.21%
Timeshare	\$129,850			\$129,850			145		
Apartment	\$434,620	\$360,278	20.63%	\$407,000	\$340,000	19.71%	41	70	-40.87%
Townhouse	\$644,672	\$534,326	20.65%	\$609,000	\$512,000	18.95%	38	66	-42.95%
RES TOTAL	\$767,380	\$636,324	20.60%	\$676,000	\$569,900	18.62%	38	69	-44.46%
FARMS	\$2,105,500	\$1,701,000	23.78%	\$2,045,000	\$1,701,000	20.22%	105	58	82.26%
MULTIFAMILY	\$2,587,350	\$1,624,000	59.32%	\$1,650,000	\$1,535,000	7.49%	106	111	-5.01%
Acreage	\$1,430,205	\$627,389	127.96%	\$660,000	\$549,000	20.22%	113	120	-5.93%
Acreage WF	\$1,836,375	\$2,350,000	-21.86%	\$1,533,000	\$1,500,000	2.20%	196	131	49.33%
Lots	\$375,722	\$319,213	17.70%	\$309,900	\$302,500	2.45%	106	187	-43.18%
Lots WF	\$1,216,269	\$905,900	34.26%	\$819,000	\$572,500	43.06%	112	173	-35.54%
LOTS TOTAL	\$521,434	\$384,857	35.49%	\$325,250	\$305,250	6.55%	109	180	-39.72%
Business	\$726,444	\$1,279,385	-43.22%	\$238,000	\$125,000	90.40%	140	187	-24.74%
Commercial	\$596,358	\$194,155	207.16%	\$22	\$18	19.83%	154	166	-7.18%
Land	\$2,014,656	\$1,629,147	23.66%	\$1,145,761	\$1,684,700	-31.99%	271	537	-49.44%
COMM TOTAL	\$877,500	\$450,115	94.95%	\$70,000	\$24	296,070.93%	177	206	-14.31%
GRAND TOTAL	\$760,456	\$619,520	22.75%	\$652,000	\$550,000	18.55%	47	78	-40.20%

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4 List/Sell Ratio	98.61%	97.03%		99.43%	96.68%	
5 Days to Sell	51	93	-44.86%	63	95	-33.68%
6 Active Listings	4,363	4,986	-12.49%			

			Resid	lential
Description	Total Units Sold	Total Sales Volume	Total Units Sold	Total Sales Volume
This Month	196	\$123,457,655	80	\$58,167,504
Last Month	237	\$143,431,546	97	\$66,452,858
This Month Last Year	311	\$186,721,079	163	\$95,186,464
Description	Total Listings Taken	Inventory		
This Month	287	767		
Last Month	273	789		
This Month Last Year	357	1,266		

Condo/Apt		
Sales	20	
New Listings	15	
Current Inventory	47	
Sell/Inv. Ratio	42.55%	
Days to Sell	81	
Average Price	\$287,601	
Median Price	\$256,250	
Condo/Townhouse		
Sales	32	
New Listings	42	
Current Inventory	65	
Sell/Inv. Ratio	49.23%	
Days to Sell	40	
Average Price	\$468,229	
Median Price	\$432,500	
Lots		
Sales	10	
New Listings	16	
Current Inventory	121	
Sell/Inv. Ratio	8.26%	
Days to Sell	130	
Average Price	\$356,423	
Median Price	\$290,750	
Residential		
Sales	80	
New Listings	106	
Current Inventory	172	
Sell/Inv. Ratio	46.51%	
Days to Sell	37	
Average Price	\$727,094	
Median Price	\$644,000	
Ratio of Sales vs Inventory	40.34%	

Comparative Activity -- Listing Information

								Inventory	
Description	Cur Mo	Lst Yr Mo	Incr/Decr%	Cur YTD	Lst YTD	Incr/Decr%	Cur Mo	Lst Yr Mo	Incr/Decr%
Zone = North Okana	-								
Acreage/House	38	26	46.15%	311	243	27.98	124	116	6.90
Duplex	6	8	-25.00%	82	67	22.39	19	21	-9.52
Mobile Home	10	14	-28.57%	114	104	9.62	14	36	-61.11
Recreational	2	3	-33.33%	19	23	-17.39	8	15	-46.67
Residential	106	138	-23.19%	1,217	1,241	-1.93	172	364	-52.75
Residential WF	5	4	25.00%	42	55	-23.64	12	24	-50.00
3/4-Plex	2	2	0.00%	13	8	62.50	5	5	0.00
Apartment	15	23	-34.78%	257	195	31.79	47	82	-42.68
Townhouse	42	50	-16.00%	405	390	3.85	65	119	-45.38
RES TOTAL	226	268.00	-15.67%	2,460	2,326	5.76%	466	782	-40.41
FARMS	4	6	-33.33%	46	21	119.05	30	16	87.50
MULTIFAMILY	2	2	0.00%	14	13	7.69	9	12	-25.00
Acreage	8	5	60.00%	81	72	12.50	44	84	-47.62
Acreage WF	0	1	-100.00%	12	18	-33.33	5	16	-68.75
Lots	8	51	-84.31%	172	202	-14.85	68	170	-60.00
Lots WF	0	0	0.00%	18	11	63.64	4	9	-55.56
LOTS TOTAL	16	57.00	-71.93%	283	303	-6.60%	121	279	-56.63
Business	2	1	100.00%	27	20	35.00	14	16	-12.50
Commercial	24	18	33.33%	146	120	21.67	81	101	-19.80
Land	13	5	160.00%	51	54	-5.56	46	60	-23.33
COMM TOTAL	39	24.00	62.50%	224	194	15.46%	141	177	-20.34
GRAND TOTAL	287	357	-19.61%	3,027	2,857	5.95%	767	1,266	-39.42

Comparative Activity -- Sales Information (Month)

		Unit Sales		Sales Volume			List/Sale Ratio		
Description	Cur Mo	Lst Yr Mo	Incr/Decr%	Cur Mo	Lst Yr Mo	Incr/Decr%	Cur Mo	Lst Yr Mo	
Zone = North Okanagan									
Acreage/House	20	25	-20.00%	\$21,104,800	\$17,650,000	19.57%	98.45%	97.75%	
Duplex	3	10	-70.00%	\$2,469,000	\$4,942,200	-50.04%	100.58%	99.68%	
Mobile Home	10	11	-9.09%	\$2,861,200	\$2,293,350	24.76%	100.00%	97.42%	
Recreational	1	1	0.00%	\$150,000	\$94,500	58.73%	100.00%	98.44%	
Residential	80	163	-50.92%	\$58,167,504	\$95,186,464	-38.89%	100.96%	98.24%	
Residential WF	3	13	-76.92%	\$3,590,615	\$27,964,000	-87.16%	96.73%	87.00%	
3/4-Plex	2	0	0.00%	\$1,499,900	\$0	0.00%	96.85%	0.00%	
Apartment	20	23	-13.04%	\$5,752,012	\$6,318,238	-8.96%	97.00%	97.28%	
Townhouse	32	40	-20.00%	\$14,983,312	\$17,874,500	-16.17%	99.98%	98.73%	
RES TOTAL	171	286	-40.21%	\$110,578,343	\$172,323,252	-35.83%	99.90%	96.22%	
FARMS	1	0	0.00%	\$1,130,000	\$0	0.00%	95.04%	0.00%	
MULTIFAMILY	0	0	0.00%	\$0	\$0	0.00%	0.00%	0.00%	
Acreage	3	2	50.00%	\$1,492,500	\$1,335,000	11.80%	94.28%	83.49%	
Acreage WF	0	1	-100.00%	\$0	\$430,000	-100.00%	0.00%	91.49%	
Lots	6	15	-60.00%	\$1,491,725	\$6,824,800	-78.14%	95.76%	93.76%	
Lots WF	1	1	0.00%	\$580,000	\$980,000	-40.82%	96.68%	94.41%	
LOTS TOTAL	10	19	-47.37%	\$3,564,225	\$9,569,800	-62.76%	95.28%	92.14%	
Business	2	1	100.00%	\$390,000	\$3,200,000	-87.81%	89.86%	92.75%	
Commercial	9	4	125.00%	\$5,366,541	\$1,528,027	251.21%	94.78%	98.71%	
Land	3	1	200.00%	\$2,428,546	\$100,000	2,328.55%	96.05%	67.11%	
COMM TOTAL	14	6	133.33%	\$8,185,087	\$4,828,027	69.53%	94.91%	93.80%	
GRAND TOTAL	196	311	-36.98%	\$123,457,655	\$186,721,079	-33.88%	99.36%	95.93%	

Comparative Activity -- Sales Information (YTD)

		Unit Sales		Sales Volume			List/Sal	e Ratio
Description	Cur YTD	Lst YTD	Incr/Decr%	Cur YTD	Lst YTD	Incr/Decr%	Cur YTD	Lst YTD
Zone = North Okanag	an							
Acreage/House	194	146	32.88%	\$208,155,122	\$108,075,915	92.60%	99.01%	96.70%
Duplex	61	47	29.79%	\$41,950,925	\$24,996,694	67.83%	100.42%	98.20%
Mobile Home	113	70	61.43%	\$26,347,644	\$11,540,850	128.30%	98.36%	94.60%
Recreational	14	10	40.00%	\$2,644,400	\$1,226,675	115.57%	96.24%	93.40%
Residential	1,026	827	24.06%	\$695,482,191	\$468,480,641	48.45%	101.12%	97.79%
Residential WF	41	36	13.89%	\$64,802,615	\$59,145,400	9.56%	96.64%	91.33%
3/4-Plex	9	2	350.00%	\$5,300,900	\$950,000	457.99%	96.89%	95.97%
Apartment	237	132	79.55%	\$67,304,015	\$32,907,971	104.52%	97.98%	96.90%
Townhouse	353	267	32.21%	\$154,191,549	\$100,517,130	53.40%	100.45%	98.12%
RES TOTAL	2,048	1,537	33.25%	\$1,266,179,361	\$807,841,276	56.74%	100.17%	97.10%
FARMS	6	2	200.00%	\$7,958,000	\$5,210,000	52.74%	93.54%	96.22%
MULTIFAMILY	6	2	200.00%	\$4,173,000	\$4,310,000	-3.18%	98.01%	105.12%
Acreage	63	31	103.23%	\$40,938,900	\$12,940,190	216.37%	93.94%	92.56%
Acreage WF	13	3	333.33%	\$9,134,100	\$1,640,000	456.96%	96.24%	88.22%
Lots	150	78	92.31%	\$43,504,275	\$20,391,750	113.34%	98.03%	94.08%
Lots WF	10	6	66.67%	\$7,937,500	\$5,027,500	57.88%	96.13%	90.41%
LOTS TOTAL	236	118	100.00%	\$101,514,775	\$39,999,440	153.79%	96.04%	92.86%
Business	6	5	20.00%	\$15,445,000	\$7,295,000	111.72%	91.86%	91.47%
Commercial	82	43	90.70%	\$44,801,259	\$16,499,865	171.53%	96.70%	92.57%
Land	18	7	157.14%	\$26,394,304	\$4,249,900	521.06%	93.26%	86.77%
COMM TOTAL	106	55	92.73%	\$86,640,563	\$28,044,765	208.94%	94.74%	91.36%
GRAND TOTAL	2,402	1,714	40.14%	\$1,466,465,699	\$885,405,482	65.63%	99.49%	96.74%

Average/Median price, Days to Sell (Month)

	А	verage Price		Ν	ledian Price			Days to Sell	
Description	Cur Mo	Lst Yr Mo	Incr/Decr%	Cur Mo	Lst Yr Mo	Incr/Decr%	Cur Mo	Lst Yr Mo	Incr/Decr%
Zone = North O	kanagan								
Acreage/House	\$1,055,240	\$706,000	49.47%	\$892,450	\$697,000	28.04%	54	118	-54.33%
Duplex	\$823,000	\$494,220	66.53%	\$739,000	\$447,500	65.14%	42	52	-17.80%
Mobile Home	\$286,120	\$208,486	37.24%	\$288,500	\$220,000	31.14%	56	68	-17.39%
Recreational	\$150,000	\$94,500	58.73%	\$150,000	\$94,500	58.73%	40	51	-21.57%
Residential	\$727,094	\$583,966	24.51%	\$644,000	\$545,000	18.17%	37	73	-49.42%
Residential WF	\$1,196,872	\$2,151,077	-44.36%	\$1,301,615	\$1,862,000	-30.10%	48	145	-66.77%
3/4-Plex	\$749,950			\$749,950			213		
Apartment	\$287,601	\$274,706	4.69%	\$256,250	\$249,900	2.54%	81	89	-8.80%
Townhouse	\$468,229	\$446,863	4.78%	\$432,500	\$407,450	6.15%	40	91	-56.20%
RES TOTAL	\$646,657	\$602,529	7.32%	\$574,000	\$503,000	14.12%	48	83	-41.98%
FARMS	\$1,130,000			\$1,130,000			120		
MULTIFAMILY									
Acreage	\$497,500	\$667,500	-25.47%	\$400,000	\$667,500	-40.07%	67	324	-79.32%
Acreage WF		\$430,000			\$430,000			16	
Lots	\$248,621	\$454,987	-45.36%	\$253,750	\$315,000	-19.44%	169	178	-5.11%
Lots WF	\$580,000	\$980,000	-40.82%	\$580,000	\$980,000	-40.82%	84	119	-29.41%
LOTS TOTAL	\$356,423	\$503,674	-29.24%	\$290,750	\$335,000	-13.21%	130	182	-28.56%
Business	\$195,000	\$3,200,000	-93.91%	\$195,000	\$3,200,000	-93.91%	104	133	-21.80%
Commercial	\$596,282	\$382,007	56.09%	\$468,000	\$165,008	183.62%	125	142	-12.20%
Land	\$809,515	\$100,000	709.52%	\$750,000	\$100,000	650.00%	146	240	-39.03%
COMM TOTAL	\$584,649	\$804,671	-27.34%	\$453,250	\$215,000	110.81%	127	157	-19.43%
GRAND TOTAL	\$629,886	\$600,389	4.91%	\$550,000	\$497,000	10.66%	58	90	-35.54%

Average/Median price, Days to Sell (YTD)

	А	verage Price		Ν	ledian Price			Davs to Sell	
Description	Cur YTD	Lst YTD	Incr/Decr%	Cur YTD	Lst YTD	Incr/Decr%	Cur YTD	Lst YTD	Incr/Decr%
Zone = North O	kanagan								
Acreage/House	\$1,072,965	\$740,246	44.95%	\$904,500	\$698,000	29.58%	70	126	-44.46%
Duplex	\$687,720	\$531,845	29.31%	\$683,000	\$541,405	26.15%	37	94	-59.92%
Mobile Home	\$233,165	\$164,869	41.42%	\$225,000	\$157,500	42.86%	64	82	-21.59%
Recreational	\$188,886	\$122,668	53.98%	\$145,000	\$95,250	52.23%	127	127	0.28%
Residential	\$677,858	\$566,482	19.66%	\$610,000	\$520,000	17.31%	38	75	-49.80%
Residential WF	\$1,580,552	\$1,642,928	-3.80%	\$1,301,615	\$1,370,000	-4.99%	78	155	-49.51%
3/4-Plex	\$588,989	\$475,000	24.00%	\$610,000	\$475,000	28.42%	108	160	-32.29%
Apartment	\$283,983	\$249,303	13.91%	\$259,000	\$210,000	23.33%	70	79	-11.78%
Townhouse	\$436,803	\$376,469	16.03%	\$429,900	\$355,275	21.00%	39	85	-53.45%
RES TOTAL	\$618,252	\$525,596	17.63%	\$540,000	\$466,000	15.88%	48	85	-43.64%
FARMS	\$1,326,333	\$2,605,000	-49.09%	\$1,240,000	\$2,605,000	-52.40%	153	34	356.22%
MULTIFAMILY	\$695,500	\$2,155,000	-67.73%	\$688,000	\$2,155,000	-68.07%	68	66	2.27%
Acreage	\$649,824	\$417,425	55.67%	\$400,000	\$250,000	60.00%	225	240	-5.99%
Acreage WF	\$702,623	\$546,667	28.53%	\$710,000	\$600,000	18.33%	231	45	410.07%
Lots	\$290,029	\$261,433	10.94%	\$255,950	\$202,500	26.40%	150	182	-17.60%
Lots WF	\$793,750	\$837,917	-5.27%	\$630,000	\$735,000	-14.29%	77	161	-52.30%
LOTS TOTAL	\$430,147	\$338,978	26.90%	\$299,900	\$236,000	27.08%	172	193	-10.99%
Business	\$2,574,167	\$1,459,000	76.43%	\$1,077,500	\$900,000	19.72%	125	179	-30.18%
Commercial	\$546,357	\$383,718	42.39%	\$254,450	\$14	,817,400.00%	146	168	-13.02%
Land	\$1,466,350	\$607,129	141.52%	\$952,500	\$300,000	217.50%	353	650	-45.71%
COMM TOTAL	\$817,364	\$509,905	60.30%	\$370,000	\$69,900	429.33%	180	230	-21.85%
GRAND TOTAL	\$610,519	\$516,573	18.19%	\$520,000	\$450,250	15.49%	66	97	-31.75%

Shuswap / Revelstoke Monthly Statistics September 2021

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Zone Totals

Description	CM This Year	CM Last Year	Increase	This YTD	Last YTD	Increase
Area = Central Okanaga						
1 Units Listed	855	990	-13.64%	8,675	8,307	4.43%
2 Units Sold	584	805	-27.45%	6,604	4,320	52.87%
3 Sales Volume	\$465,721,469	\$535,870,189	-13.09%	\$5,022,053,035	\$2,676,326,320	87.65%
4 List/Sell Ratio	99.26%	97.33%		99.99%	96.82%	
5 Days to Sell	45	75	-40.39%	47	78	-40.20%
6 Active Listings	1,572	2,921	-46.18%			
Area = North Okanagan						
1 Units Listed	287	357	-19.61%	3,027	2,857	5.95%
2 Units Sold	196	311	-36.98%	2,402	1,714	40.14%
3 Sales Volume	\$123,457,655	\$186,721,079	-33.88%	\$1,466,465,699	\$885,405,482	65.63%
4 List/Sell Ratio	99.36%	95.93%		99.49%	96.74%	
5 Days to Sell	58	90	-35.54%	66	97	-31.75%
6 Active Listings	767	1,266	-39.42%			
Area = Shuswap / Revel						
1 Units Listed	192	202	-4.95%	1,787	1,613	10.79%
2 Units Sold	107	183	-41.53%	1,373	928	47.95%
3 Sales Volume	\$63,818,264	\$83,192,882	-23.29%	\$701,758,442	\$397,238,036	76.66%
4 List/Sell Ratio	98.66%	95.89%		98.07%	96.21%	
5 Days to Sell	54	150	-64.11%	81	125	-34.92%
6 Active Listings	570	799	-28.66%			
Area = South Okanagan						
1 Units Listed	304	429	-29.14%	3,614	3,519	2.70%
2 Units Sold	261	356	-26.69%	2,724	1,873	45.44%
3 Sales Volume	\$162,704,019	\$187,269,362	-13.12%	\$1,631,674,567	\$949,184,215	71.90%
4 List/Sell Ratio	96.36%	97.87%		98.54%	96.46%	
5 Days to Sell	54	104	-48.55%	81	107	-24.36%
6 Active Listings	992					
Area = South Peace Riv						
1 Units Listed	59	88	-32.95%	817	691	18.23%
2 Units Sold	45	39	15.38%	465	269	72.86%
3 Sales Volume	\$11,423,750	\$9,543,500	19.70%	\$128,582,209	\$68,226,050	88.46%
4 List/Sell Ratio	96.40%	95.84%		96.30%	96.20%	
5 Days to Sell	89	121	-26.63%	119	166	-28.29%
6 Active Listings	462					
Area = Grand Total						
1 Units Listed	1,697	2,066	-17.86%	17,920	16,987	5.49%
2 Units Sold	1,193	1,694	-29.57%	13,568	9,104	49.03%
3 Sales Volume	\$827,125,156	\$1,002,597,012	-17.50%	\$8,950,533,952	\$4,976,380,103	79.86%
4 List/Sell Ratio	98.61%	97.03%		99.43%	96.68%	
5 Days to Sell	51	93	-44.86%	63	95	-33.68%
6 Active Listings	4,363	4,986	-12.49%			

			Residential			
Description	Total Units Sold	Total Sales Volume	Total Units Sold	Total Sales Volume		
This Month	107	\$63,818,264	49	\$33,021,764		
Last Month	149	\$80,849,734	57	\$38,543,304		
This Month Last Year	183	\$83,192,882	79	\$43,007,850		
Description	Total Listings Taken	Inventory				
This Month	192	570				
Last Month	165	543				
This Month Last Year	202	799				

	•	
Condo/Apt		
Sales	8	
New Listings	7	
Current Inventory	19	
Sell/Inv. Ratio	42.11%	
Days to Sell	33	
Average Price	\$422,000	
Median Price	\$432,000	
Condo/Townhouse		
Sales	10	
New Listings	14	
Current Inventory	18	
Sell/Inv. Ratio	55.56%	
Days to Sell	46	
Average Price	\$569,000	
Median Price	\$557,000	
Lots		
Sales	10	
New Listings	35	
Current Inventory	162	
Sell/Inv. Ratio	6.17%	
Days to Sell	121	
Average Price	\$184,575	
Median Price	\$140,000	
Residential		
Sales	49	
New Listings	74	
Current Inventory	141	
Sell/Inv. Ratio	34.75%	
Days to Sell	41	
Average Price	\$673,914	
Median Price	\$625,000	
Ratio of Sales vs Inventory	27.50%	

Comparative Activity -- Listing Information

								Inventory	
Description	Cur Mo	Lst Yr Mo	Incr/Decr%	Cur YTD	Lst YTD	Incr/Decr%	Cur Mo	Lst Yr Mo	Incr/Decr%
Zone = Shuswap / R	evelstoke								
Acreage/House	23	16	43.75%	170	152	11.84	67	85	-21.18
Duplex	2	1	100.00%	10	6	66.67	3	4	-25.00
Mobile Home	11	12	-8.33%	101	94	7.45	24	31	-22.58
Recreational	12	6	100.00%	69	63	9.52	29	30	-3.33
Residential	74	86	-13.95%	635	593	7.08	141	169	-16.57
Residential WF	11	8	37.50%	87	69	26.09	24	37	-35.14
3/4-Plex	0	1	-100.00%	2	4	-50.00		2	
Apartment	7	9	-22.22%	105	76	38.16	19	34	-44.12
Townhouse	14	13	7.69%	109	107	1.87	18	44	-59.09
RES TOTAL	154	152.00	1.32%	1,288	1,164	10.65%	325	436	-25.46
FARMS	0	0	0.00%	14	9	55.56	10	6	66.67
MULTIFAMILY	0	1	-100.00%	4	4	0.00	1	4	-75.00
Acreage	10	7	42.86%	77	71	8.45	35	62	-43.55
Acreage WF	6	4	50.00%	22	21	4.76	15	13	15.38
Lots	14	23	-39.13%	271	213	27.23	102	151	-32.45
Lots WF	5	0	0.00%	20	16	25.00	10	8	25.00
LOTS TOTAL	35	34.00	2.94%	390	321	21.50%	162	234	-30.77
Business	0	3	-100.00%	19	15	26.67	16	18	-11.11
Commercial	2	8	-75.00%	53	69	-23.19	41	72	-43.06
Land	1	4	-75.00%	19	31	-38.71	15	29	-48.28
COMM TOTAL	3	15.00	-80.00%	91	115	-20.87%	72	119	-39.50
GRAND TOTAL	192	202	-4.95%	1,787	1,613	10.79%	570	799	-28.66

Comparative Activity -- Sales Information (Month)

		Unit Sales		Sales Volume			List/Sa	le Ratio
Description	Cur Mo	Lst Yr Mo	Incr/Decr%	Cur Mo	Lst Yr Mo	Incr/Decr%	Cur Mo	Lst Yr Mo
Zone = Shuswap / Re	velstoke							
Acreage/House	7	15	-53.33%	\$6,709,000	\$13,179,500	-49.10%	100.47%	90.82%
Duplex	3	0	0.00%	\$1,871,500	\$0	0.00%	100.13%	0.00%
Mobile Home	8	11	-27.27%	\$1,505,000	\$1,737,800	-13.40%	98.12%	95.36%
Recreational	4	10	-60.00%	\$693,900	\$1,865,753	-62.81%	95.47%	93.40%
Residential	49	79	-37.97%	\$33,021,764	\$43,007,850	-23.22%	99.92%	97.91%
Residential WF	5	6	-16.67%	\$4,080,350	\$5,491,280	-25.69%	93.64%	92.50%
3/4-Plex	0	1	-100.00%	\$0	\$618,000	-100.00%	0.00%	95.96%
Apartment	8	11	-27.27%	\$3,376,000	\$3,860,000	-12.54%	98.78%	97.53%
Townhouse	10	15	-33.33%	\$5,690,000	\$6,633,750	-14.23%	98.67%	96.75%
RES TOTAL	94	148	-36.49%	\$56,947,514	\$76,393,932	-25.46%	99.21%	95.91%
FARMS	0	2	-100.00%	\$0	\$1,437,000	-100.00%	0.00%	95.84%
MULTIFAMILY	1	0	0.00%	\$1,150,000	\$0	0.00%	100.00%	0.00%
Acreage	2	7	-71.43%	\$640,000	\$1,040,000	-38.46%	94.27%	92.33%
Acreage WF	0	4	-100.00%	\$0	\$1,242,700	-100.00%	0.00%	98.69%
Lots	6	21	-71.43%	\$830,750	\$2,744,250	-69.73%	107.68%	95.47%
Lots WF	2	1	100.00%	\$375,000	\$335,000	11.94%	85.42%	97.38%
LOTS TOTAL	10	33	-69.70%	\$1,845,750	\$5,361,950	-65.58%	97.69%	95.68%
Business	1	0	0.00%	\$1,875,000	\$0	0.00%	93.80%	0.00%
Commercial	0	0	0.00%	\$0	\$0	0.00%	0.00%	0.00%
Land	1	0	0.00%	\$2,000,000	\$0	0.00%	88.89%	0.00%
COMM TOTAL	2	0	0.00%	\$3,875,000	\$0	0.00%	91.20%	0.00%
GRAND TOTAL	107	183	-41.53%	\$63,818,264	\$83,192,882	-23.29%	98.66%	95.89%

Comparative Activity -- Sales Information (YTD)

		Unit Sales		S		List/Sale Ratio		
Description	Cur YTD	Lst YTD	Incr/Decr%	Cur YTD	Lst YTD	Incr/Decr%	Cur YTD	Lst YTD
Zone = Shuswap / R	evelstoke							
Acreage/House	111	77	44.16%	\$95,513,862	\$53,412,150	78.82%	97.50%	94.72%
Duplex	10	4	150.00%	\$5,649,000	\$1,615,850	249.60%	99.17%	96.18%
Mobile Home	79	75	5.33%	\$14,610,832	\$12,195,400	19.81%	97.98%	94.30%
Recreational	47	33	42.42%	\$8,506,276	\$6,898,753	23.30%	96.39%	88.90%
Residential	495	393	25.95%	\$317,166,231	\$202,008,408	57.01%	99.26%	97.73%
Residential WF	61	35	74.29%	\$68,752,750	\$30,002,781	129.15%	96.35%	94.21%
3/4-Plex	2	3	-33.33%	\$1,797,000	\$2,398,000	-25.06%	101.30%	97.33%
Apartment	97	42	130.95%	\$41,809,882	\$15,036,905	178.05%	98.41%	96.89%
Townhouse	104	75	38.67%	\$47,491,639	\$31,313,261	51.67%	98.76%	97.19%
RES TOTAL	1,006	737	36.50%	\$601,297,473	\$354,881,506	69.44%	98.47%	96.56%
FARMS	1	3	-66.67%	\$850,000	\$2,262,000	-62.42%	106.26%	99.24%
MULTIFAMILY	3	1	200.00%	\$4,350,000	\$2,750,000	58.18%	95.60%	91.80%
Acreage	63	33	90.91%	\$19,225,500	\$6,754,350	184.64%	96.63%	92.89%
Acreage WF	9	11	-18.18%	\$6,819,000	\$4,852,700	40.52%	96.65%	92.60%
Lots	242	118	105.08%	\$35,126,700	\$14,307,988	145.50%	96.86%	94.33%
Lots WF	10	10	0.00%	\$3,850,000	\$3,765,850	2.23%	95.11%	92.84%
LOTS TOTAL	324	172	88.37%	\$65,021,200	\$29,680,888	119.07%	96.67%	93.52%
Business	3	2	50.00%	\$4,174,000	\$1,400,000	198.14%	94.93%	93.68%
Commercial	24	9	166.67%	\$17,711,969	\$4,402,142	302.35%	91.94%	90.47%
Land	12	4	200.00%	\$8,353,800	\$1,861,500	348.77%	96.16%	93.61%
COMM TOTAL	39	15	160.00%	\$30,239,769	\$7,663,642	294.59%	93.48%	91.80%
GRAND TOTAL	1,373	928	47.95%	\$701,758,442	\$397,238,036	76.66%	98.07%	96.21%

Average/Median price, Days to Sell (Month)

	Average Price			Μ	Median Price			Days to Sell			
Description	Cur Mo	Lst Yr Mo	Incr/Decr%	Cur Mo	Lst Yr Mo	Incr/Decr%	Cur Mo	Lst Yr Mo	Incr/Decr%		
Zone = Shuswa	ap / Revelstoke										
Acreage/House	\$958,429	\$878,633	9.08%	\$620,000	\$657,500	-5.70%	27	156	-82.65%		
Duplex	\$623,833			\$610,000			151				
Mobile Home	\$188,125	\$157,982	19.08%	\$175,500	\$130,000	35.00%	60	62	-3.53%		
Recreational	\$173,475	\$186,575	-7.02%	\$192,000	\$95,750	100.52%	44	90	-51.50%		
Residential	\$673,914	\$544,403	23.79%	\$625,000	\$515,000	21.36%	41	61	-32.02%		
Residential WF	\$816,070	\$915,213	-10.83%	\$900,000	\$824,750	9.12%	44	128	-65.74%		
3/4-Plex		\$618,000			\$618,000			217			
Apartment	\$422,000	\$350,909	20.26%	\$432,000	\$349,000	23.78%	33	168	-80.11%		
Townhouse	\$569,000	\$442,250	28.66%	\$557,000	\$339,900	63.87%	46	103	-55.39%		
RES TOTAL	\$605,825	\$516,175	17.37%	\$577,500	\$465,000	24.19%	45	89	-48.72%		
FARMS		\$718,500			\$718,500			100			
MULTIFAMILY	\$1,150,000			\$1,150,000			28				
Acreage	\$320,000	\$148,571	115.38%	\$320,000	\$165,000	93.94%	46	838	-94.51%		
Acreage WF		\$310,675			\$336,950			25			
Lots	\$138,458	\$130,679	5.95%	\$67,875	\$95,000	-28.55%	64	372	-82.77%		
Lots WF	\$187,500	\$335,000	-44.03%	\$187,500	\$335,000	-44.03%	365	438	-16.78%		
LOTS TOTAL	\$184,575	\$162,483	13.60%	\$140,000	\$150,000	-6.67%	121	431	-72.01%		
Business	\$1,875,000			\$1,875,000			48				
Commercial											
Land	\$2,000,000			\$2,000,000			222				
COMM TOTAL	\$1,937,500			\$1,937,500			135				
GRAND TOTAL	\$596,432	\$454,606	31.20%	\$564,000	\$395,000	42.78%	54	150	-64.11%		

Average/Median price, Days to Sell (YTD)

	Average Price			Ν	Median Price			Davs to Sell		
Description	Cur YTD	Lst YTD	Incr/Decr%	Cur YTD	Lst YTD	Incr/Decr%	Cur YTD	Lst YTD	Incr/Decr%	
Zone = Shuswap / Revelstoke										
Acreage/House	\$860,485	\$693,664	24.05%	\$825,000	\$590,000	39.83%	79	121	-34.70%	
Duplex	\$564,900	\$403,963	39.84%	\$545,000	\$407,425	33.77%	160	62	158.06%	
Mobile Home	\$184,947	\$162,605	13.74%	\$170,000	\$150,000	13.33%	51	85	-39.93%	
Recreational	\$180,985	\$209,053	-13.43%	\$142,000	\$120,000	18.33%	80	127	-37.08%	
Residential	\$640,740	\$514,016	24.65%	\$600,000	\$490,000	22.45%	48	84	-43.47%	
Residential WF	\$1,127,094	\$857,222	31.48%	\$1,015,000	\$829,500	22.36%	76	120	-36.74%	
3/4-Plex	\$898,500	\$799,333	12.41%	\$898,500	\$618,000	45.39%	28	101	-72.68%	
Apartment	\$431,030	\$358,022	20.39%	\$367,900	\$342,500	7.42%	75	148	-49.29%	
Townhouse	\$456,650	\$417,510	9.37%	\$415,000	\$360,000	15.28%	69	114	-39.29%	
RES TOTAL	\$597,711	\$481,522	24.13%	\$550,000	\$455,000	20.88%	61	98	-38.47%	
FARMS	\$850,000	\$754,000	12.73%	\$850,000	\$725,000	17.24%	6	73	-91.74%	
MULTIFAMILY	\$1,450,000	\$2,750,000	-47.27%	\$1,250,000	\$2,750,000	-54.55%	82	533	-84.62%	
Acreage	\$305,167	\$204,677	49.10%	\$225,000	\$170,000	32.35%	142	349	-59.28%	
Acreage WF	\$757,667	\$441,155	71.75%	\$425,000	\$338,900	25.41%	212	82	159.11%	
Lots	\$145,152	\$121,254	19.71%	\$119,000	\$79,750	49.22%	123	213	-42.44%	
Lots WF	\$385,000	\$376,585	2.23%	\$209,500	\$355,000	-40.99%	143	259	-44.97%	
LOTS TOTAL	\$200,683	\$172,563	16.30%	\$137,500	\$125,930	9.19%	130	233	-44.52%	
Business	\$1,391,333	\$700,000	98.76%	\$1,875,000	\$700,000	167.86%	113	460	-75.41%	
Commercial	\$737,999	\$489,127	50.88%	\$500,500	\$545,000	-8.17%	211	143	47.70%	
Land	\$696,150	\$465,375	49.59%	\$593,500	\$290,750	104.13%	279	138	102.85%	
COMM TOTAL	\$775,379	\$510,909	51.76%	\$560,000	\$479,000	16.91%	224	184	22.17%	
GRAND TOTAL	\$511,113	\$428,058	19.40%	\$453,000	\$397,000	14.11%	81	125	-34.92%	