Central Okanagan Monthly Statistics March 2024

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#### 3

Central Okanagan Statistics -- March 2024

## **Zone Totals**

Area = Central Okanaga       1 Units Listed     1,391     1,076     29.28%     3,104     2,579     20       2 Units Sold     334     455     -26.59%     820     931     -11       3 Sales Volume     \$256,572,954     \$369,316,224     -30.53%     \$613,294,909     \$731,274,528     -16       4 List/Sell Ratio     97.04%     96.75%     96.19%     96.35%     6       6 Active Listings     3,372     2,457     37.24%     -     -       Area = North Okanagan     1     1     101ts Listed     366     369     -0.81%     845     782     8       2 Units Sold     105     149     -29.53%     \$178,925,865     \$207,96,286     -16       3 Sales Volume     \$69,324,279     \$98,139,543     -29.36%     \$178,925,865     \$207,96,286     -16       4 List/Sell Ratio     96.88%     95.97%     94.77%     95.61%     -73     20       Active Listings     1,220     963     26.69%     -73     20       Active Listings     1,
2 Units Sold     334     455     -26.59%     820     931     -11       3 Sales Volume     \$256,572,954     \$369,316,224     -30.53%     \$613,294,909     \$731,274,528     -16       4 List/Sell Ratio     97.04%     96.75%     96.19%     96.35%     -16       5 Days to Sell     63     60     5.63%     70     66     6       6 Active Listings     3,372     2,457     37.24%     -     -     -       Area = North Okanagan     - <td< td=""></td<>
Solare     \$\$256,572,954     \$\$369,316,224     -30.53%     \$\$613,294,909     \$\$731,274,528     -16       4 List/Sell Ratio     97.04%     96.75%     96.19%     96.35%     96.35%     96.19%     96.35%     96.19%     96.35%     96.19%     96.35%     96.19%     96.35%     96.19%     96.35%     96.19%     96.35%     96.19%     96.35%     96.19%     96.35%     96.19%     96.35%     96.19%     96.35%     96.19%     96.35%     96.19%     96.35%     96.19%     96.35%     96.19%     96.35%     96.326.69%     97.47%     95.61%     95.37%     96.24%     95.63%
4 List/Sell Ratio   97.04%   96.75%   96.19%   96.35%     5 Days to Sell   63   60   5.63%   70   66   6     6 Active Listings   3,372   2,457   37.24%   70   66   6     Area = North Okanagan   1
Laboration     Construct     <
Backive Listings     3,372     2,457     37.24%       Area = North Okanagan     1     Units Listed     366     369     -0.81%     845     782     8       2 Units Sold     105     149     -29.53%     286     319     -10       3 Sales Volume     \$69,324,279     \$98,139,543     -29.36%     \$178,925,865     \$207,936,286     -13       4 List/Sell Ratio     96.88%     95.97%     94.77%     95.61%     5     5     26.69%     -0.81%     87     73     20     6     Active Listings     1.220     963     26.69%     -0.81%     87     73     20     6     Active Listings     -0.81%     87     73     20     6     Active Listings     -0.81%     87     73     20     6     Active Listings     4.854%     87     73     20     6     Active Listings     4.854%     87     73     20     6     Active Listings     4.854%     87     73     20     Active Listings     4.854%     87     73     20
Area = North Okanagan1 Units Listed $366$ $369$ $-0.81\%$ $845$ $782$ $66$ 2 Units Sold $105$ $149$ $-29.53\%$ $2266$ $319$ $-10$ 3 Sales Volume $$69,324,279$ \$98,139,543 $-29.36\%$ \$178,925,865\$207,936,286 $-13$ 4 List/Sell Ratio $96.88\%$ $95.97\%$ $94.77\%$ $95.61\%$ $5$ $5$ Days to Sell $80$ $74$ $8.54\%$ $87$ $73$ $20$ 6 Active Listings $1.220$ $963$ $26.69\%$ $74$ $8.54\%$ $87$ $73$ $20$ Area = Shuswap / Revel1 Units Listed $301$ $212$ $41.98\%$ $585$ $438$ $33$ 2 Units Sold $74$ $95$ $-22.11\%$ $184$ $186$ $-7$ 3 Sales Volume\$48,808,863\$57,561,865 $-15.21\%$ \$118,349,579\$109,347,527 $66$ 4 List/Sell Ratio $92.08\%$ $94.68\%$ $93.32\%$ $95.63\%$ $56$ 5 Days to Sell $74$ $105$ $-29.81\%$ $100$ $106$ $-56$ 6 Active Listings $815$ $604$ $34.93\%$ $100$ $106$ $-56$ 7 Area = South Okanagan $1$ $101$ $124$ $163$ $-23.93\%$ $309$ $346$ $-10$ 3 Sales Volume $$72,746,245$ $$101,475,948$ $-28.31\%$ $$187,990,495$ $$208,948,020$ $-10$ 3 Sales Volume $$72,746,245$ $$101,475,948$ $-28.31\%$ $$187,990,495$ $$208,948,020$ <
1 Units Listed $366$ $369$ $-0.81\%$ $845$ $782$ $286$ 2 Units Sold105149 $-29.53\%$ $286$ $319$ $-10$ 3 Sales Volume\$69,324,279\$98,139,543 $-29.36\%$ \$178,925,865\$207,936,286 $-13$ 4 List/Sell Ratio96.88%95.97% $94.77\%$ $95.61\%$ $5$ $5$ Days to Sell $80$ $74$ $8.54\%$ $87$ $73$ $20$ Area = Shuswap / Revel $1220$ $963$ $26.69\%$ $26.69\%$ $73$ $20$ Area = Shuswap / Revel $122$ $41.98\%$ $585$ $438$ $33$ 2 Units Sold $74$ $95$ $-22.11\%$ $184$ $186$ $-7$ 3 Sales Volume\$48,808,863\$57,561,865 $-15.21\%$ \$118,349,579\$109,347,527 $6$ 4 List/Sell Ratio $92.08\%$ $94.68\%$ $93.32\%$ $95.63\%$ $95.63\%$ $6$ 5 Days to Sell $74$ $105$ $-29.81\%$ $100$ $106$ $-5$ 6 Active Listings $815$ $604$ $34.93\%$ $309$ $346$ $-10$ Area = South Okanagan $124$ $163$ $-23.93\%$ $309$ $346$ $-10$ 3 Sales Volume\$72,746,245\$101,475,948 $-23.93\%$ $309$ $346$ $-10$ 3 Sales Volume $972,746,245$ \$101,475,948 $-23.93\%$ $309$ $346$ $-10$ 3 Sales Volume $972,746,245$ \$101,475,948 $-23.93\%$ $309$ $346$ $-10$ 3 Sales Volume $972,$
2 Units Sold105149 $-29.53\%$ 286319 $-10$ 3 Sales Volume\$69,324,279\$98,139,543 $-29.36\%$ \$178,925,865\$207,936,286 $-13$ 4 List/Sell Ratio96.88%95.97%94.77%95.61%5 Days to Sell8074 $8.54\%$ 8773206 Active Listings1,22096326.69%
3 Sales Volume   \$69,324,279   \$98,139,543   -29.36%   \$178,925,865   \$207,936,286   -13     4 List/Sell Ratio   96.88%   95.97%   94.77%   95.61%     5 Days to Sell   80   74   8.54%   87   73   20     6 Active Listings   1,220   963   26.69%   74   8.54%   87   73   20     Area = Shuswap / Revel   1   11 Units Listed   301   212   41.98%   585   438   33     2 Units Sold   74   95   -22.11%   184   186   -1     3 Sales Volume   \$48,808,863   \$57,561,865   -15.21%   \$118,349,579   \$109,347,527   8     4 List/Sell Ratio   92.08%   94.68%   93.32%   95.63%   5   5   5   5   6   6   6   4.93%   100   106   -5   6   6   6   5   6
4 List/Sell Ratio   96.88%   95.97%   94.77%   95.61%     5 Days to Sell   80   74   8.54%   87   73   20     6 Active Listings   1,220   963   26.69%   74   8.54%   87   73   20     Area = Shuswap / Revel   1   1 Units Listed   301   212   41.98%   585   438   33     2 Units Sold   74   95   -22.11%   184   186   -1     3 Sales Volume   \$48,808,863   \$57,561,865   -15.21%   \$118,349,579   \$109,347,527   8     4 List/Sell Ratio   92.08%   94.68%   93.32%   95.63%   -1   -1     5 Days to Sell   74   105   -29.81%   100   106   -5     6 Active Listings   815   604   34.93%   -10   106   -5     2 Units Sold   124   163   -23.93%   309   346   -10     3 Sales Volume   \$72,746,245   \$101,475,948   -28.31%   \$187,990,495   \$208,948,020   -10     4 List/Sell Ratio   96.01%
5 Days to Sell     80     74     8.54%     87     73     20       6 Active Listings     1,220     963     26.69%     74     8.54%     87     73     20       Area = Shuswap / Revel     1     1     Units Listed     301     212     41.98%     585     438     33       2 Units Sold     74     95     -22.11%     184     186     -17       3 Sales Volume     \$48,808,863     \$57,561,865     -15.21%     \$118,349,579     \$109,347,527     68       4 List/Sell Ratio     92.08%     94.68%     93.32%     95.63%     95.03%       5 Days to Sell     74     105     -29.81%     100     106     -55       6 Active Listings     815     604     34.93%     309     346     -10       2 Units Sold     124     163     -23.93%     309     346     -10       3 Sales Volume     \$72,746,245     \$101,475,948     -28.31%     \$187,990,495     \$208,948,020     -10       4 List/Sell Ratio     96.01%
6 Active Listings     1,220     963     26.69%       Area = Shuswap / Revel
Area = Shuswap / Revel       1 Units Listed     301     212     41.98%     585     438     33       2 Units Sold     74     95     -22.11%     184     186     -1       3 Sales Volume     \$48,808,863     \$57,561,865     -15.21%     \$118,349,579     \$109,347,527     8       4 List/Sell Ratio     92.08%     94.68%     93.32%     95.63%     95.63%       5 Days to Sell     74     105     -29.81%     100     106     -5       6 Active Listings     815     604     34.93%     95.63%     94.68%     93.32%     95.63%     95.63%       2 Units Sold     74     105     -29.81%     100     106     -5       4 List/Sell Ratio     915     604     34.93%     95.63%     94.64%     95.37%     96.22%       4 List/Sell Ratio     96.01%     96.64%     95.37%     96.22%     94     77     22       6 Active Listings     1,694     1,179     43.68%     94     77     22       6 Active Listing
1 Units Listed   301   212   41.98%   585   438   33     2 Units Sold   74   95   -22.11%   184   186   -1     3 Sales Volume   \$48,808,863   \$57,561,865   -15.21%   \$118,349,579   \$109,347,527   6     4 List/Sell Ratio   92.08%   94.68%   93.32%   95.63%     5 Days to Sell   74   105   -29.81%   100   106   -5     6 Active Listings   815   604   34.93%   -   -   -   -     1 Units Listed   498   393   26.72%   1,141   980   106   -5     2 Units Sold   124   163   -23.93%   309   346   -10     3 Sales Volume   \$72,746,245   \$101,475,948   -28.31%   \$187,990,495   \$208,948,020   -10     4 List/Sell Ratio   96.01%   96.64%   95.37%   96.22%   -5     5 Days to Sell   82   74   11.72%   94   77   22     6 Active Listings   1,694   1,179   43.68%   -5   -5 <td< td=""></td<>
2 Units Sold   74   95   -22.11%   184   186   -1     3 Sales Volume   \$48,808,863   \$57,561,865   -15.21%   \$118,349,579   \$109,347,527   8     4 List/Sell Ratio   92.08%   94.68%   93.32%   95.63%     5 Days to Sell   74   105   -29.81%   100   106   -5     6 Active Listings   815   604   34.93%   -23.93%   309   346   -10     4 List/Sell Ratio   98   393   26.72%   1,141   980   16     2 Units Sold   124   163   -23.93%   309   346   -10     3 Sales Volume   \$72,746,245   \$101,475,948   -28.31%   \$187,990,495   \$208,948,020   -10     3 Sales Volume   \$72,746,245   \$101,475,948   -28.31%   \$187,990,495   \$208,948,020   -10     4 List/Sell Ratio   96.01%   96.64%   95.37%   96.22%   -10     5 Days to Sell   82   74   11.72%   94   77   22     6 Active Listings   1,694   1,179   43.68%   -1
3 Sales Volume   \$48,808,863   \$57,561,865   -15.21%   \$118,349,579   \$109,347,527   \$6     4 List/Sell Ratio   92.08%   94.68%   93.32%   95.63%   \$5     5 Days to Sell   74   105   -29.81%   100   106   -5     6 Active Listings   815   604   34.93%   \$6   \$6   \$6     1 Units Listed   498   393   26.72%   1,141   980   166     2 Units Sold   124   163   -23.93%   309   346   -10     3 Sales Volume   \$72,746,245   \$101,475,948   -28.31%   \$187,990,495   \$208,948,020   -10     4 List/Sell Ratio   96.01%   96.64%   95.37%   96.22%   -10     5 Days to Sell   82   74   11.72%   94   77   22     6 Active Listings   1,694   1,179   43.68%   -210   -210   -210   -210   -210   -210   -210   -210   -210   -210   -210   -210   -210   -210   -210   -210   -210   -210   -210
4 List/Sell Ratio   92.08%   94.68%   93.32%   95.63%     5 Days to Sell   74   105   -29.81%   100   106   -5     6 Active Listings   815   604   34.93%   95.63%   -5     Area = South Okanagan   -29.81%   100   106   -5     1 Units Listed   498   393   26.72%   1,141   980   16     2 Units Sold   124   163   -23.93%   309   346   -10     3 Sales Volume   \$72,746,245   \$101,475,948   -28.31%   \$187,990,495   \$208,948,020   -10     4 List/Sell Ratio   96.01%   96.64%   95.37%   96.22%   -5   -5   -5   -7   22   -6     6 Active Listings   1,694   1,179   43.68%   -7   -7   -7   -7     1 Units Listed   52   77   -32.47%   172   184   -6
5 Days to Sell   74   105   -29.81%   100   106   -5     6 Active Listings   815   604   34.93%   34.93%   34.93%   34.93%     Area = South Okanagan     1 Units Listed   498   393   26.72%   1,141   980   16     2 Units Sold   124   163   -23.93%   309   346   -10     3 Sales Volume   \$72,746,245   \$101,475,948   -28.31%   \$187,990,495   \$208,948,020   -10     4 List/Sell Ratio   96.01%   96.64%   95.37%   96.22%   96.22%   94   77   22     6 Active Listings   1,694   1,179   43.68%   43.68%   44.64
6 Active Listings     815     604     34.93%       Area = South Okanagan     1     1     1     980     16       2 Units Listed     498     393     26.72%     1,141     980     16       2 Units Sold     124     163     -23.93%     309     346     -10       3 Sales Volume     \$72,746,245     \$101,475,948     -28.31%     \$187,990,495     \$208,948,020     -10       4 List/Sell Ratio     96.01%     96.64%     95.37%     96.22%     -       5 Days to Sell     82     74     11.72%     94     77     22       6 Active Listings     1,694     1,179     43.68%     -     -     -       1 Units Listed     52     77     -32.47%     172     184     -6
Area = South Okanagan       1 Units Listed     498     393     26.72%     1,141     980     16       2 Units Sold     124     163     -23.93%     309     346     -10       3 Sales Volume     \$72,746,245     \$101,475,948     -28.31%     \$187,990,495     \$208,948,020     -10       4 List/Sell Ratio     96.01%     96.64%     95.37%     96.22%     -10       5 Days to Sell     82     74     11.72%     94     77     22       6 Active Listings     1,694     1,179     43.68%     -10     -10       1 Units Listed     52     77     -32.47%     172     184     -6
1 Units Listed   498   393   26.72%   1,141   980   16     2 Units Sold   124   163   -23.93%   309   346   -10     3 Sales Volume   \$72,746,245   \$101,475,948   -28.31%   \$187,990,495   \$208,948,020   -10     4 List/Sell Ratio   96.01%   96.64%   95.37%   96.22%   -   -     5 Days to Sell   82   74   11.72%   94   77   22     6 Active Listings   1,694   1,179   43.68%   -   -     Area = South Peace Riv     1 Units Listed   52   77   -32.47%   172   184   -6
2 Units Sold   124   163   -23.93%   309   346   -10     3 Sales Volume   \$72,746,245   \$101,475,948   -28.31%   \$187,990,495   \$208,948,020   -10     4 List/Sell Ratio   96.01%   96.64%   95.37%   96.22%     5 Days to Sell   82   74   11.72%   94   77   22     6 Active Listings   1,694   1,179   43.68%
3 Sales Volume   \$72,746,245   \$101,475,948   -28.31%   \$187,990,495   \$208,948,020   -10     4 List/Sell Ratio   96.01%   96.64%   95.37%   96.22%     5 Days to Sell   82   74   11.72%   94   77   22     6 Active Listings   1,694   1,179   43.68%   44.66%<
4 List/Sell Ratio   96.01%   96.64%   95.37%   96.22%     5 Days to Sell   82   74   11.72%   94   77   22     6 Active Listings   1,694   1,179   43.68%
5 Days to Sell     82     74     11.72%     94     77     22       6 Active Listings     1,694     1,179     43.68%     94     77     22       Area = South Peace Riv       1 Units Listed     52     77     -32.47%     172     184     -6
6 Active Listings     1,694     1,179     43.68%       Area = South Peace Riv     1     1     172     184     -6       1 Units Listed     52     77     -32.47%     172     184     -6
Area = South Peace Riv       1 Units Listed     52     77     -32.47%     172     184     -6
1 Units Listed 52 77 -32.47% 172 184 -6
3 Sales Volume \$7,642,900 \$8,047,500 -5.03% \$22,027,598 \$22,345,850 -1
4 List/Sell Ratio 95.91% 96.27% 94.73% 95.93%
5 Days to Sell 109 90 20.95% 147 119 23
6 Active Listings 356 402 -11.44%
Area = Grand Total
1 Units Listed 2,608 2,127 22.61% 5,847 4,963 17
2 Units Sold 662 894 -25.95% 1,678 1,863 -5
3 Sales Volume \$455,095,241 \$634,541,080 -28.28% \$1,120,588,447 \$1,279,852,211 -12
4 List/Sell Ratio 96.27% 96.41% 95.49% 96.14%
5 Days to Sell 72 70 2.54% 84 75 11
6 Active Listings 7,457 5,605 33.04%

			Residential			
Description	Total Units Sold	Total Sales Volume	Total Units Sold	Total Sales Volume		
This Month	334	\$256,572,954	131	\$129,596,200		
Last Month	268	\$187,910,921	106	\$109,473,676		
This Month Last Year	455	\$369,316,224	182	\$196,966,186		
Description	Total Listings Taken	Inventory				
This Month	1,391	3,372				
Last Month	999	2,880				
This Month Last Year	1,076	2,457				

	•	
Condo/Apt		
Sales	81	
New Listings	294	
Current Inventory	682	
Sell/Inv. Ratio	11.88%	
Days to Sell	56	
Average Price	\$480,482	
Median Price	\$438,500	
Condo/Townhouse		
Sales	60	
New Listings	163	
Current Inventory	370	
Sell/Inv. Ratio	16.22%	
Days to Sell	46	
Average Price	\$702,899	
Median Price	\$661,950	
Lots		
Sales	12	
New Listings	122	
Current Inventory	304	
Sell/Inv. Ratio	3.95%	
Days to Sell	80	
Average Price	\$371,867	
Median Price	\$367,500	
Residential		
Sales	131	
New Listings	583	
Current Inventory	1,203	
Sell/Inv. Ratio	10.89%	
Days to Sell	63	
Average Price	\$989,284	
Median Price	\$904,000	
Ratio of Sales vs Inventory	12.39%	

### **Comparative Activity -- Listing Information**

								Inventory	
Description	Cur Mo	Lst Yr Mo	Incr/Decr%	Cur YTD	Lst YTD	Incr/Decr%	Cur Mo	Lst Yr Mo	Incr/Decr%
Zone = Central Oka	nagan								
Acreage/House	36	35	2.86%	72	61	18.03	121	84	44.05
Duplex	25	24	4.17%	64	57	12.28	58	37	56.76
Mobile Home	49	41	19.51%	112	95	17.89	105	71	47.89
Recreational	18	6	200.00%	35	13	169.23	37	17	117.65
Residential	583	452	28.98%	1,196	1,023	16.91	1,203	859	40.05
Residential WF	19	22	-13.64%	29	30	-3.33	52	37	40.54
3/4-Plex	1	0	0.00%	8	6	33.33	17	1	1,600.00
Timeshare	0	1	-100.00%	0	1	-100.00			
Apartment	294	229	28.38%	718	602	19.27	682	494	38.06
Townhouse	163	118	38.14%	415	296	40.20	370	270	37.04
RES TOTAL	1,188	928	28.02%	2,649	2,184	21.29%	2,645	1,870	41.44
FARMS	7	5	40.00%	12	15	-20.00	23	22	4.55
MULTIFAMILY	3	1	200.00%	8	8	0.00	16	9	77.78
Acreage	11	8	37.50%	20	20	0.00	38	34	11.76
Acreage WF	2	0	0.00%	3	2	50.00	7	10	-30.00
Lots	106	56	89.29%	179	139	28.78	248	180	37.78
Lots WF	3	6	-50.00%	3	9	-66.67	11	9	22.22
LOTS TOTAL	122	70	74.29%	205	170	20.59%	304	233	30.47
Business	5	7	-28.57%	32	21	52.38	42	47	-10.64
Commercial	61	54	12.96%	182	163	11.66	307	230	33.48
Land	5	11	-54.55%	16	18	-11.11	35	46	-23.91
COMM TOTAL	71	72	-1.39%	230	202	13.86%	384	323	18.89
GRAND TOTAL	1,391	1,076	29.28%	3,104	2,579	20.36%	3,372	2,457	37.24

# **Comparative Activity -- Sales Information (Month)**

		Unit Sales		Sales Volume			List/Sal	e Ratio
Description	Cur Mo	Lst Yr Mo	Incr/Decr%	Cur Mo	Lst Yr Mo	Incr/Decr%	Cur Mo	Lst Yr Mo
Zone = Central Okanag	gan							
Acreage/House	3	10	-70.00%	\$13,250,000	\$16,348,000	-18.95%	101.32%	93.79%
Duplex	8	12	-33.33%	\$5,854,500	\$8,414,500	-30.42%	96.52%	95.72%
Mobile Home	9	26	-65.38%	\$2,386,640	\$5,743,500	-58.45%	96.38%	97.27%
Recreational	2	1	100.00%	\$253,900	\$161,500	57.21%	98.14%	90.48%
Residential	131	182	-28.02%	\$129,596,200	\$196,966,186	-34.20%	96.96%	97.41%
Residential WF	2	4	-50.00%	\$4,925,000	\$18,175,000	-72.90%	95.65%	93.96%
3/4-Plex	1	0	0.00%	\$1,565,000	\$0	0.00%	92.60%	0.00%
Timeshare	0	0	0.00%	\$0	\$0	0.00%	0.00%	0.00%
Apartment	81	130	-37.69%	\$38,919,011	\$62,247,859	-37.48%	97.72%	97.53%
Townhouse	60	56	7.14%	\$42,173,925	\$38,070,199	10.78%	98.48%	97.81%
RES TOTAL	297	421	-29.45%	\$238,924,176	\$346,126,744	-30.97%	97.51%	97.06%
FARMS	2	0	0.00%	\$4,525,000	\$0	0.00%	92.46%	0.00%
MULTIFAMILY	2	2	0.00%	\$3,165,000	\$5,237,500	-39.57%	85.77%	88.04%
Acreage	3	1	200.00%	\$1,330,000	\$1,188,500	11.91%	95.35%	91.78%
Acreage WF	0	0	0.00%	\$0	\$0	0.00%	0.00%	0.00%
Lots	9	7	28.57%	\$3,132,400	\$3,386,000	-7.49%	95.51%	92.29%
Lots WF	0	0	0.00%	\$0	\$0	0.00%	0.00%	0.00%
LOTS TOTAL	12	8	50.00%	\$4,462,400	\$4,574,500	-2.45%	95.46%	92.16%
Business	1	5	-80.00%	\$285,000	\$1,090,000	-73.85%	95.32%	87.69%
Commercial	19	19	0.00%	\$4,971,378	\$12,287,480	-59.54%	89.86%	94.70%
Land	1	0	0.00%	\$240,000	\$0	0.00%	81.36%	0.00%
COMM TOTAL	21	24	-12.50%	\$5,496,378	\$13,377,480	-58.91%	89.72%	94.09%
GRAND TOTAL	334	455	-26.59%	\$256,572,954	\$369,316,224	-30.53%	97.04%	96.75%

### **Comparative Activity -- Sales Information (YTD)**

		Unit Sales		S	ales Volume		List/Sale	e Ratio
Description	Cur YTD	Lst YTD	Incr/Decr%	Cur YTD	Lst YTD	Incr/Decr%	Cur YTD	Lst YTD
Zone = Central Okar	nagan							
Acreage/House	13	16	-18.75%	\$25,949,000	\$28,735,000	-9.70%	98.43%	92.57%
Duplex	31	24	29.17%	\$24,782,700	\$16,603,000	49.27%	95.41%	95.57%
Mobile Home	40	43	-6.98%	\$9,924,740	\$10,687,300	-7.14%	95.22%	96.79%
Recreational	4	1	300.00%	\$439,650	\$161,500	172.23%	95.97%	90.48%
Residential	316	371	-14.82%	\$319,673,326	\$389,823,907	-18.00%	96.58%	96.91%
Residential WF	5	9	-44.44%	\$10,175,000	\$32,605,000	-68.79%	95.83%	92.62%
3/4-Plex	4	0	0.00%	\$3,519,000	\$0	0.00%	96.20%	0.00%
Timeshare	0	0	0.00%	\$0	\$0	0.00%	0.00%	0.00%
Apartment	202	256	-21.09%	\$98,354,100	\$121,440,687	-19.01%	96.99%	97.10%
Townhouse	129	127	1.57%	\$89,016,625	\$90,280,337	-1.40%	97.99%	97.51%
RES TOTAL	744	847	-12.16%	\$581,834,141	\$690,336,731	-15.72%	96.85%	96.58%
FARMS	2	0	0.00%	\$4,525,000	\$0	0.00%	92.46%	0.00%
MULTIFAMILY	2	2	0.00%	\$3,165,000	\$5,237,500	-39.57%	85.77%	88.04%
Acreage	5	4	25.00%	\$4,280,000	\$2,983,500	43.46%	88.34%	84.73%
Acreage WF	0	0	0.00%	\$0	\$0	0.00%	0.00%	0.00%
Lots	18	11	63.64%	\$9,595,400	\$4,881,000	96.59%	92.75%	93.35%
Lots WF	0	0	0.00%	\$0	\$0	0.00%	0.00%	0.00%
LOTS TOTAL	23	15	53.33%	\$13,875,400	\$7,864,500	76.43%	91.35%	89.88%
Business	2	7	-71.43%	\$392,000	\$1,415,000	-72.30%	91.40%	82.85%
Commercial	44	60	-26.67%	\$7,175,868	\$26,420,798	-72.84%	92.22%	94.95%
Land	3	0	0.00%	\$2,327,500	\$0	0.00%	48.04%	0.00%
COMM TOTAL	49	67	-26.87%	\$9,895,368	\$27,835,798	-64.45%	75.80%	94.25%
GRAND TOTAL	820	931	-11.92%	\$613,294,909	\$731,274,528	-16.13%	96.19%	96.35%

# Average/Median price, Days to Sell (Month)

	А	verage Price		Ν	ledian Price			Days to Sell	
Description	Cur Mo	Lst Yr Mo	Incr/Decr%	Cur Mo	Lst Yr Mo	Incr/Decr%	Cur Mo	Lst Yr Mo	Incr/Decr%
Zone = Central	Okanagan								
Acreage/House	\$4,416,667	\$1,634,800	170.17%	\$2,250,000	\$1,400,000	60.71%	27	110	-75.24%
Duplex	\$731,813	\$701,208	4.36%	\$742,000	\$659,250	12.55%	51	43	18.83%
Mobile Home	\$265,182	\$220,904	20.04%	\$260,000	\$207,500	25.30%	35	50	-28.45%
Recreational	\$126,950	\$161,500	-21.39%	\$126,950	\$161,500	-21.39%	14	126	-89.29%
Residential	\$989,284	\$1,082,232	-8.59%	\$904,000	\$937,000	-3.52%	63	56	13.25%
Residential WF	\$2,462,500	\$4,543,750	-45.80%	\$2,462,500	\$4,737,500	-48.02%	168	61	176.86%
3/4-Plex	\$1,565,000			\$1,565,000			211		
Timeshare									
Apartment	\$480,482	\$478,830	0.34%	\$438,500	\$460,000	-4.67%	56	57	-0.91%
Townhouse	\$702,899	\$679,825	3.39%	\$661,950	\$652,500	1.45%	46	40	13.96%
RES TOTAL	\$804,459	\$822,154	-2.15%	\$748,000	\$700,000	6.86%	57	55	4.29%
FARMS	\$2,262,500			\$2,262,500			54		
MULTIFAMILY	\$1,582,500	\$2,618,750	-39.57%	\$1,582,500	\$2,618,750	-39.57%	123	122	0.82%
Acreage	\$443,333	\$1,188,500	-62.70%	\$525,000	\$1,188,500	-55.83%	117	281	-58.36%
Acreage WF									
Lots	\$348,044	\$483,714	-28.05%	\$365,000	\$440,000	-17.05%	67	116	-41.83%
Lots WF									
LOTS TOTAL	\$371,867	\$571,813	-34.97%	\$367,500	\$495,000	-25.76%	80	136	-41.53%
Business	\$285,000	\$218,000	30.73%	\$285,000	\$275,000	3.64%	66	88	-25.00%
Commercial	\$261,651	\$646,709	-59.54%	\$21	\$20	5.00%	135	118	14.50%
Land	\$240,000			\$240,000			87		
COMM TOTAL	\$261,732	\$557,395	-53.04%	\$23	\$26	-13.08%	129	112	15.91%
GRAND TOTAL	\$768,182	\$811,684	-5.36%	\$694,950	\$670,000	3.72%	63	60	5.63%

### Average/Median price, Days to Sell (YTD)

	А	verage Price		Ν	ledian Price			Davs to Sell	
Description	Cur YTD	Lst YTD	Incr/Decr%	Cur YTD	Lst YTD	Incr/Decr%	Cur YTD	Lst YTD	Incr/Decr%
Zone = Central	Okanagan								
Acreage/House	\$1,996,077	\$1,795,938	11.14%	\$1,350,000	\$1,511,000	-10.66%	64	112	-42.38%
Duplex	\$799,442	\$691,792	15.56%	\$727,000	\$678,750	7.11%	66	51	30.40%
Mobile Home	\$248,119	\$248,542	-0.17%	\$249,250	\$257,500	-3.20%	60	54	9.94%
Recreational	\$109,913	\$161,500	-31.94%	\$110,375	\$161,500	-31.66%	58	126	-53.77%
Residential	\$1,011,624	\$1,050,738	-3.72%	\$911,000	\$935,000	-2.57%	71	62	14.71%
Residential WF	\$2,035,000	\$3,622,778	-43.83%	\$2,000,000	\$3,575,000	-44.06%	133	92	43.61%
3/4-Plex	\$879,750			\$727,500			79		
Timeshare									
Apartment	\$486,901	\$474,378	2.64%	\$449,950	\$450,000	-0.01%	58	64	-10.10%
Townhouse	\$690,051	\$710,869	-2.93%	\$665,000	\$678,000	-1.92%	55	45	23.64%
RES TOTAL	\$782,035	\$815,037	-4.05%	\$715,000	\$725,000	-1.38%	64	61	5.77%
FARMS	\$2,262,500			\$2,262,500			54		
MULTIFAMILY	\$1,582,500	\$2,618,750	-39.57%	\$1,582,500	\$2,618,750	-39.57%	123	122	0.82%
Acreage	\$856,000	\$745,875	14.76%	\$530,000	\$705,000	-24.82%	133	111	19.82%
Acreage WF		. ,		. ,	. ,				
Lots	\$533,078	\$443,727	20.14%	\$367,500	\$419,000	-12.29%	92	102	-9.99%
Lots WF		. ,		. ,	. ,				
LOTS TOTAL	\$603,278	\$524,300	15.06%	\$390,000	\$440,000	-11.36%	101	105	-3.48%
Business	\$196,000	\$202,143	-3.04%	\$196,000	\$255,000	-23.14%	118	98	20.23%
Commercial	\$163.088	\$440.347	-62.96%	\$19	\$20	-3.80%	139	122	14.17%
Land	\$1,163,750	÷ -)-		\$1,163,750	• -		134		
COMM TOTAL	\$206,154	\$415,460	-50.38%	\$20	\$23	-13.33%	138	119	15.53%
GRAND TOTAL	\$748,834	\$785,472	-4.66%	\$690,000	\$689,000	0.15%	70	66	6.07%

North Okanagan Monthly Statistics March 2024

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Central Okanagan Statistics -- March 2024

## **Zone Totals**

Area = Central Okanaga       1 Units Listed     1,391     1,076     29.28%     3,104     2,579     20       2 Units Sold     334     455     -26.59%     820     931     -11       3 Sales Volume     \$256,572,954     \$369,316,224     -30.53%     \$613,294,909     \$731,274,528     -16       4 List/Sell Ratio     97.04%     96.75%     96.19%     96.35%     6       6 Active Listings     3,372     2,457     37.24%     -     -       Area = North Okanagan     1     1     101ts Listed     366     369     -0.81%     845     782     8       2 Units Sold     105     149     -29.53%     \$178,925,865     \$207,96,286     -16       3 Sales Volume     \$69,324,279     \$98,139,543     -29.36%     \$178,925,865     \$207,96,286     -16       4 List/Sell Ratio     96.88%     95.97%     94.77%     95.61%     -73     20       Active Listings     1,220     963     26.69%     -73     20       Active Listings     1,
2 Units Sold     334     455     -26.59%     820     931     -11       3 Sales Volume     \$256,572,954     \$369,316,224     -30.53%     \$613,294,909     \$731,274,528     -16       4 List/Sell Ratio     97.04%     96.75%     96.19%     96.35%     -16       5 Days to Sell     63     60     5.63%     70     66     6       6 Active Listings     3,372     2,457     37.24%     -     -     -       Area = North Okanagan     - <td< td=""></td<>
Solare     \$256,572,954     \$369,316,224     -30.53%     \$613,294,909     \$731,274,528     -16       4 List/Sell Ratio     97.04%     96.75%     96.19%     96.35%     96.35%     96.19%     96.35%     96.19%     96.35%     96.19%     96.35%     96.19%     96.35%     96.19%     96.35%     96.19%     96.35%     96.19%     96.35%     96.19%     96.35%     96.19%     96.35%     96.19%     96.35%     96.19%     96.35%     96.19%     96.35%     96.19%     96.35%     96.326.69%     97.47%     95.61%     95.927%     94.77%     95.63%     95.93%     96.33.26%     97.56.3%
4 List/Sell Ratio   97.04%   96.75%   96.19%   96.35%     5 Days to Sell   63   60   5.63%   70   66   6     6 Active Listings   3,372   2,457   37.24%   70   66   6     Area = North Okanagan   1
Laboration     Construct     <
Backive Listings     3,372     2,457     37.24%       Area = North Okanagan     1     Units Listed     366     369     -0.81%     845     782     8       2 Units Sold     105     149     -29.53%     286     319     -10       3 Sales Volume     \$69,324,279     \$98,139,543     -29.36%     \$178,925,865     \$207,936,286     -13       4 List/Sell Ratio     96.88%     95.97%     94.77%     95.61%     5     5     26.69%     -0.81%     87     73     20     6     Active Listings     1.220     963     26.69%     -0.81%     87     73     20     6     Active Listings     -0.81%     87     73     20     6     Active Listings     -0.81%     87     73     20     6     Active Listings     4.854%     87     73     20     6     Active Listings     4.854%     87     73     20     6     Active Listings     4.854%     87     73     20     Active Listings     4.854%     87     73     20
Area = North Okanagan1 Units Listed $366$ $369$ $-0.81\%$ $845$ $782$ $66$ 2 Units Sold $105$ $149$ $-29.53\%$ $2266$ $319$ $-10$ 3 Sales Volume $$69,324,279$ $$98,139,543$ $-29.36\%$ $$178,925,865$ $$207,936,286$ $-13$ 4 List/Sell Ratio $96.88\%$ $95.97\%$ $94.77\%$ $95.61\%$ $5$ $5$ Days to Sell $80$ $74$ $8.54\%$ $87$ $73$ $20$ 6 Active Listings $1.220$ $963$ $26.69\%$ $74$ $8.54\%$ $87$ $73$ $20$ Area = Shuswap / Revel1 Units Listed $301$ $212$ $41.98\%$ $585$ $438$ $33$ 2 Units Sold $74$ $95$ $-22.11\%$ $184$ $186$ $-7$ 3 Sales Volume $$48,808,863$ $$57,561,865$ $-15.21\%$ $$118,349,579$ $$109,347,527$ $6$ 4 List/Sell Ratio $92.08\%$ $94.68\%$ $93.32\%$ $95.63\%$ $5$ 5 Days to Sell $74$ $105$ $-29.81\%$ $100$ $106$ $-5$ 6 Active Listings $815$ $604$ $34.93\%$ $100$ $106$ $-5$ 7 Area = South Okanagan $1$ $101$ $124$ $163$ $-23.93\%$ $309$ $346$ $-10$ 3 Sales Volume $$72,746,245$ $$101,475,948$ $-28.31\%$ $$187,990,495$ $$208,948,020$ $-10$ 3 Sales Volume $$72,746,245$ $$101,475,948$ $-28.31\%$ $$187,990,495$ $$208,$
1 Units Listed $366$ $369$ $-0.81\%$ $845$ $782$ $286$ 2 Units Sold105149 $-29.53\%$ $286$ $319$ $-10$ 3 Sales Volume\$69,324,279\$98,139,543 $-29.36\%$ \$178,925,865\$207,936,286 $-13$ 4 List/Sell Ratio96.88%95.97% $94.77\%$ $95.61\%$ $5$ $5$ Days to Sell $80$ $74$ $8.54\%$ $87$ $73$ $20$ Area = Shuswap / Revel $1220$ $963$ $26.69\%$ $26.69\%$ $73$ $20$ Area = Shuswap / Revel $122$ $41.98\%$ $585$ $438$ $33$ 2 Units Sold $74$ $95$ $-22.11\%$ $184$ $186$ $-7$ 3 Sales Volume\$48,808,863\$57,561,865 $-15.21\%$ \$118,349,579\$109,347,527 $6$ 4 List/Sell Ratio $92.08\%$ $94.68\%$ $93.32\%$ $95.63\%$ $95.63\%$ $5$ 5 Days to Sell $74$ $105$ $-29.81\%$ $100$ $106$ $-5$ 6 Active Listings $815$ $604$ $34.93\%$ $309$ $346$ $-10$ Area = South Okanagan $124$ $163$ $-23.93\%$ $309$ $346$ $-10$ 3 Sales Volume\$72,746,245\$101,475,948 $-23.93\%$ $309$ $346$ $-10$ 3 Sales Volume $972,746,245$ \$101,475,948 $-23.93\%$ $309$ $346$ $-10$ 3 Sales Volume $972,746,245$ \$101,475,948 $-23.93\%$ $309$ $346$ $-10$ 3 Sales Volume $972,$
2 Units Sold105149 $-29.53\%$ 286319 $-10$ 3 Sales Volume\$69,324,279\$98,139,543 $-29.36\%$ \$178,925,865\$207,936,286 $-13$ 4 List/Sell Ratio96.88%95.97%94.77%95.61%5 Days to Sell8074 $8.54\%$ 8773206 Active Listings1,22096326.69%
3 Sales Volume   \$69,324,279   \$98,139,543   -29.36%   \$178,925,865   \$207,936,286   -13     4 List/Sell Ratio   96.88%   95.97%   94.77%   95.61%     5 Days to Sell   80   74   8.54%   87   73   20     6 Active Listings   1,220   963   26.69%   74   8.54%   87   73   20     Area = Shuswap / Revel   1   11 Units Listed   301   212   41.98%   585   438   33     2 Units Sold   74   95   -22.11%   184   186   -1     3 Sales Volume   \$48,808,863   \$57,561,865   -15.21%   \$118,349,579   \$109,347,527   8     4 List/Sell Ratio   92.08%   94.68%   93.32%   95.63%   5   5   5   5   6   6   6   4.93%   100   106   -5   6   6   6   5   6
4 List/Sell Ratio   96.88%   95.97%   94.77%   95.61%     5 Days to Sell   80   74   8.54%   87   73   20     6 Active Listings   1,220   963   26.69%   74   8.54%   87   73   20     Area = Shuswap / Revel   1   1 Units Listed   301   212   41.98%   585   438   33     2 Units Sold   74   95   -22.11%   184   186   -1     3 Sales Volume   \$48,808,863   \$57,561,865   -15.21%   \$118,349,579   \$109,347,527   8     4 List/Sell Ratio   92.08%   94.68%   93.32%   95.63%   -1   -1     5 Days to Sell   74   105   -29.81%   100   106   -5     6 Active Listings   815   604   34.93%   -10   106   -5     2 Units Sold   124   163   -23.93%   309   346   -10     3 Sales Volume   \$72,746,245   \$101,475,948   -28.31%   \$187,990,495   \$208,948,020   -10     4 List/Sell Ratio   96.01%
5 Days to Sell     80     74     8.54%     87     73     20       6 Active Listings     1,220     963     26.69%     74     8.54%     87     73     20       Area = Shuswap / Revel     1     1     Units Listed     301     212     41.98%     585     438     33       2 Units Sold     74     95     -22.11%     184     186     -17       3 Sales Volume     \$48,808,863     \$57,561,865     -15.21%     \$118,349,579     \$109,347,527     68       4 List/Sell Ratio     92.08%     94.68%     93.32%     95.63%     95.03%       5 Days to Sell     74     105     -29.81%     100     106     -55       6 Active Listings     815     604     34.93%     309     346     -10       2 Units Sold     124     163     -23.93%     309     346     -10       3 Sales Volume     \$72,746,245     \$101,475,948     -28.31%     \$187,990,495     \$208,948,020     -10       4 List/Sell Ratio     96.01%
6 Active Listings     1,220     963     26.69%       Area = Shuswap / Revel
Area = Shuswap / Revel       1 Units Listed     301     212     41.98%     585     438     33       2 Units Sold     74     95     -22.11%     184     186     -1       3 Sales Volume     \$48,808,863     \$57,561,865     -15.21%     \$118,349,579     \$109,347,527     8       4 List/Sell Ratio     92.08%     94.68%     93.32%     95.63%     95.63%       5 Days to Sell     74     105     -29.81%     100     106     -5       6 Active Listings     815     604     34.93%     95.63%     94.68%     93.32%     95.63%     95.63%       2 Units Sold     74     105     -29.81%     100     106     -5       4 List/Sell Ratio     915     604     34.93%     95.63%     94.64%     95.37%     96.22%       4 List/Sell Ratio     96.01%     96.64%     95.37%     96.22%     94     77     22       6 Active Listings     1,694     1,179     43.68%     94     77     22       6 Active Listing
1 Units Listed   301   212   41.98%   585   438   33     2 Units Sold   74   95   -22.11%   184   186   -1     3 Sales Volume   \$48,808,863   \$57,561,865   -15.21%   \$118,349,579   \$109,347,527   6     4 List/Sell Ratio   92.08%   94.68%   93.32%   95.63%     5 Days to Sell   74   105   -29.81%   100   106   -5     6 Active Listings   815   604   34.93%   -   -   -   -     1 Units Listed   498   393   26.72%   1,141   980   16     2 Units Sold   124   163   -23.93%   309   346   -10     3 Sales Volume   \$72,746,245   \$101,475,948   -28.31%   \$187,990,495   \$208,948,020   -10     4 List/Sell Ratio   96.01%   96.64%   95.37%   96.22%   -10     5 Days to Sell   82   74   11.72%   94   77   22     6 Active Listings   1,694   1,179   43.68%   -10   -10   -10 </td
2 Units Sold   74   95   -22.11%   184   186   -1     3 Sales Volume   \$48,808,863   \$57,561,865   -15.21%   \$118,349,579   \$109,347,527   8     4 List/Sell Ratio   92.08%   94.68%   93.32%   95.63%     5 Days to Sell   74   105   -29.81%   100   106   -5     6 Active Listings   815   604   34.93%   -23.93%   309   346   -10     4 List/Sell Ratio   98   393   26.72%   1,141   980   16     2 Units Sold   124   163   -23.93%   309   346   -10     3 Sales Volume   \$72,746,245   \$101,475,948   -28.31%   \$187,990,495   \$208,948,020   -10     3 Sales Volume   \$72,746,245   \$101,475,948   -28.31%   \$187,990,495   \$208,948,020   -10     4 List/Sell Ratio   96.01%   96.64%   95.37%   96.22%   -10     5 Days to Sell   82   74   11.72%   94   77   22     6 Active Listings   1,694   1,179   43.68%   -1
3 Sales Volume   \$48,808,863   \$57,561,865   -15.21%   \$118,349,579   \$109,347,527   \$6     4 List/Sell Ratio   92.08%   94.68%   93.32%   95.63%   \$5     5 Days to Sell   74   105   -29.81%   100   106   -5     6 Active Listings   815   604   34.93%   \$6   \$6   \$6     1 Units Listed   498   393   26.72%   1,141   980   166     2 Units Sold   124   163   -23.93%   309   346   -10     3 Sales Volume   \$72,746,245   \$101,475,948   -28.31%   \$187,990,495   \$208,948,020   -10     4 List/Sell Ratio   96.01%   96.64%   95.37%   96.22%   -10     5 Days to Sell   82   74   11.72%   94   77   22     6 Active Listings   1,694   1,179   43.68%   -210   -210   -210   -210   -210   -210   -210   -210   -210   -210   -210   -210   -210   -210   -210   -210   -210   -210   -210
4 List/Sell Ratio   92.08%   94.68%   93.32%   95.63%     5 Days to Sell   74   105   -29.81%   100   106   -5     6 Active Listings   815   604   34.93%   95.63%   -5     Area = South Okanagan   -   -   -   -5   -5     1 Units Listed   498   393   26.72%   1,141   980   16     2 Units Sold   124   163   -23.93%   309   346   -10     3 Sales Volume   \$72,746,245   \$101,475,948   -28.31%   \$187,990,495   \$208,948,020   -10     4 List/Sell Ratio   96.01%   96.64%   95.37%   96.22%   -5   -5   5   -7   -2   -6     6 Active Listings   1,694   1,179   43.68%   -7   <
5 Days to Sell   74   105   -29.81%   100   106   -5     6 Active Listings   815   604   34.93%   34.93%   34.93%   34.93%     Area = South Okanagan     1 Units Listed   498   393   26.72%   1,141   980   16     2 Units Sold   124   163   -23.93%   309   346   -10     3 Sales Volume   \$72,746,245   \$101,475,948   -28.31%   \$187,990,495   \$208,948,020   -10     4 List/Sell Ratio   96.01%   96.64%   95.37%   96.22%   96.22%   94   77   22     6 Active Listings   1,694   1,179   43.68%   43.68%   44.64
6 Active Listings     815     604     34.93%       Area = South Okanagan     1     1     1     980     16       2 Units Listed     498     393     26.72%     1,141     980     16       2 Units Sold     124     163     -23.93%     309     346     -10       3 Sales Volume     \$72,746,245     \$101,475,948     -28.31%     \$187,990,495     \$208,948,020     -10       4 List/Sell Ratio     96.01%     96.64%     95.37%     96.22%     -       5 Days to Sell     82     74     11.72%     94     77     22       6 Active Listings     1,694     1,179     43.68%     -     -     -       1 Units Listed     52     77     -32.47%     172     184     -6
Area = South Okanagan       1 Units Listed     498     393     26.72%     1,141     980     16       2 Units Sold     124     163     -23.93%     309     346     -10       3 Sales Volume     \$72,746,245     \$101,475,948     -28.31%     \$187,990,495     \$208,948,020     -10       4 List/Sell Ratio     96.01%     96.64%     95.37%     96.22%     -10       5 Days to Sell     82     74     11.72%     94     77     22       6 Active Listings     1,694     1,179     43.68%     -10     -10       1 Units Listed     52     77     -32.47%     172     184     -6
1 Units Listed   498   393   26.72%   1,141   980   16     2 Units Sold   124   163   -23.93%   309   346   -10     3 Sales Volume   \$72,746,245   \$101,475,948   -28.31%   \$187,990,495   \$208,948,020   -10     4 List/Sell Ratio   96.01%   96.64%   95.37%   96.22%   -   -     5 Days to Sell   82   74   11.72%   94   77   22     6 Active Listings   1,694   1,179   43.68%   -   -     Area = South Peace Riv     1 Units Listed   52   77   -32.47%   172   184   -6
2 Units Sold   124   163   -23.93%   309   346   -10     3 Sales Volume   \$72,746,245   \$101,475,948   -28.31%   \$187,990,495   \$208,948,020   -10     4 List/Sell Ratio   96.01%   96.64%   95.37%   96.22%     5 Days to Sell   82   74   11.72%   94   77   22     6 Active Listings   1,694   1,179   43.68%
3 Sales Volume   \$72,746,245   \$101,475,948   -28.31%   \$187,990,495   \$208,948,020   -10     4 List/Sell Ratio   96.01%   96.64%   95.37%   96.22%     5 Days to Sell   82   74   11.72%   94   77   22     6 Active Listings   1,694   1,179   43.68%   44.66%<
4 List/Sell Ratio   96.01%   96.64%   95.37%   96.22%     5 Days to Sell   82   74   11.72%   94   77   22     6 Active Listings   1,694   1,179   43.68%
5 Days to Sell     82     74     11.72%     94     77     22       6 Active Listings     1,694     1,179     43.68%     94     77     22       Area = South Peace Riv       1 Units Listed     52     77     -32.47%     172     184     -6
6 Active Listings     1,694     1,179     43.68%       Area = South Peace Riv     1     1     172     184     -6       1 Units Listed     52     77     -32.47%     172     184     -6
Area = South Peace Riv       1 Units Listed     52     77     -32.47%     172     184     -6
1 Units Listed 52 77 -32.47% 172 184 -6
3 Sales Volume \$7,642,900 \$8,047,500 -5.03% \$22,027,598 \$22,345,850 -1
4 List/Sell Ratio 95.91% 96.27% 94.73% 95.93%
5 Days to Sell 109 90 20.95% 147 119 23
6 Active Listings 356 402 -11.44%
Area = Grand Total
1 Units Listed 2,608 2,127 22.61% 5,847 4,963 17
2 Units Sold 662 894 -25.95% 1,678 1,863 -5
3 Sales Volume \$455,095,241 \$634,541,080 -28.28% \$1,120,588,447 \$1,279,852,211 -12
4 List/Sell Ratio 96.27% 96.41% 95.49% 96.14%
5 Days to Sell 72 70 2.54% 84 75 11
6 Active Listings 7,457 5,605 33.04%

			Resid	lential
Description	Total Units Sold	Total Sales Volume	Total Units Sold	Total Sales Volume
This Month	105	\$69,324,279	55	\$41,943,400
Last Month	104	\$63,333,984	50	\$34,166,620
This Month Last Year	149	\$98,139,543	64	\$47,812,304
Description	Total Listings Taken	Inventory		
This Month	366	1,220		
Last Month	260	1,070		
This Month Last Year	369	963		

Condo/Apt		
Sales	9	
New Listings	33	
Current Inventory	85	
Sell/Inv. Ratio	10.59%	
Days to Sell	58	
Average Price	\$317,978	
Median Price	\$301,900	
Condo/Townhouse		
Sales	12	
New Listings	31	
Current Inventory	81	
Sell/Inv. Ratio	14.81%	
Days to Sell	45	
Average Price	\$591,867	
Median Price	\$535,000	
Lots		
Sales	5	
New Listings	51	
Current Inventory	223	
Sell/Inv. Ratio	2.24%	
Days to Sell	196	
Average Price	\$422,380	
Median Price	\$190,000	
Residential		
Sales	55	
New Listings	143	
Current Inventory	371	
Sell/Inv. Ratio	14.82%	
Days to Sell	73	
Average Price	\$762,607	
Median Price	\$710,000	
Ratio of Sales vs Inventory	13.78%	

### **Comparative Activity -- Listing Information**

								Inventory	
Description	Cur Mo	Lst Yr Mo	Incr/Decr%	Cur YTD	Lst YTD	Incr/Decr%	Cur Mo	Lst Yr Mo	Incr/Decr%
Zone = North Okana	-								
Acreage/House	44	29	51.72%	72	67	7.46	122	101	20.79
Duplex	14	9	55.56%	40	39	2.56	49	35	40.00
Mobile Home	16	19	-15.79%	37	38	-2.63	47	36	30.56
Recreational	7	5	40.00%	16	5	220.00	22	9	144.44
Residential	143	167	-14.37%	326	343	-4.96	371	300	23.67
Residential WF	11	3	266.67%	19	9	111.11	29	14	107.14
3/4-Plex	0	0	0.00%	0	2	-100.00	2	6	-66.67
Timeshare	0	0	0.00%	0	0	0.00			
Apartment	33	23	43.48%	81	56	44.64	85	56	51.79
Townhouse	31	42	-26.19%	86	91	-5.49	81	79	2.53
RES TOTAL	299	297	0.67%	677	650	4.15%	808	636	27.04
FARMS	4	5	-20.00%	7	6	16.67	19	24	-20.83
MULTIFAMILY	2	4	-50.00%	2	6	-66.67	16	21	-23.81
Acreage	9	9	0.00%	18	18	0.00	51	42	21.43
Acreage WF	0	0	0.00%	2	1	100.00	3	1	200.00
Lots	41	30	36.67%	78	54	44.44	163	113	44.25
Lots WF	1	1	0.00%	2	2	0.00	6	4	50.00
LOTS TOTAL	51	40	27.50%	100	75	33.33%	223	160	39.38
Business	1	3	-66.67%	8	7	14.29	19	20	-5.00
Commercial	7	12	-41.67%	40	28	42.86	98	67	46.27
Land	2	8	-75.00%	11	10	10.00	37	35	5.71
COMM TOTAL	10	23	-56.52%	59	45	31.11%	154	122	26.23
GRAND TOTAL	366	369	-0.81%	845	782	8.06%	1,220	963	26.69

## **Comparative Activity -- Sales Information (Month)**

		Unit Sales		Sales Volume			List/Sale Ratio		
Description	Cur Mo	Lst Yr Mo	Incr/Decr%	Cur Mo	Lst Yr Mo	Incr/Decr%	Cur Mo	Lst Yr Mo	
Zone = North Okanagan									
Acreage/House	5	10	-50.00%	\$5,567,000	\$12,551,900	-55.65%	97.19%	91.23%	
Duplex	5	6	-16.67%	\$3,879,900	\$4,919,000	-21.12%	98.48%	96.91%	
Mobile Home	4	9	-55.56%	\$1,352,000	\$2,618,000	-48.36%	94.96%	96.62%	
Recreational	1	0	0.00%	\$210,000	\$0	0.00%	87.54%	0.00%	
Residential	55	64	-14.06%	\$41,943,400	\$47,812,304	-12.27%	96.98%	97.31%	
Residential WF	0	2	-100.00%	\$0	\$3,272,500	-100.00%	0.00%	94.47%	
3/4-Plex	0	0	0.00%	\$0	\$0	0.00%	0.00%	0.00%	
Timeshare	0	0	0.00%	\$0	\$0	0.00%	0.00%	0.00%	
Apartment	9	14	-35.71%	\$2,861,800	\$4,938,000	-42.05%	96.27%	96.65%	
Townhouse	12	26	-53.85%	\$7,102,400	\$13,610,800	-47.82%	98.28%	98.17%	
RES TOTAL	91	131	-30.53%	\$62,916,500	\$89,722,504	-29.88%	97.12%	96.35%	
FARMS	0	0	0.00%	\$0	\$0	0.00%	0.00%	0.00%	
MULTIFAMILY	0	0	0.00%	\$0	\$0	0.00%	0.00%	0.00%	
Acreage	0	2	-100.00%	\$0	\$1,000,000	-100.00%	0.00%	90.10%	
Acreage WF	0	0	0.00%	\$0	\$0	0.00%	0.00%	0.00%	
Lots	5	8	-37.50%	\$2,111,900	\$2,497,000	-15.42%	97.56%	93.60%	
Lots WF	0	0	0.00%	\$0	\$0	0.00%	0.00%	0.00%	
LOTS TOTAL	5	10	-50.00%	\$2,111,900	\$3,497,000	-39.61%	97.56%	92.57%	
Business	0	1	-100.00%	\$0	\$120,000	-100.00%	0.00%	121.21%	
Commercial	8	6	33.33%	\$1,995,879	\$4,400,039	-54.64%	95.04%	91.76%	
Land	1	1	0.00%	\$2,300,000	\$400,000	475.00%	91.49%	84.21%	
COMM TOTAL	9	8	12.50%	\$4,295,879	\$4,920,039	-12.69%	93.10%	91.64%	
GRAND TOTAL	105	149	-29.53%	\$69,324,279	\$98,139,543	-29.36%	96.88%	95.97%	

### **Comparative Activity -- Sales Information (YTD)**

		Unit Sales		S	ales Volume	List/Sale Ratio		
Description	Cur YTD	Lst YTD	Incr/Decr%	Cur YTD	Lst YTD	Incr/Decr%	Cur YTD	Lst YTD
Zone = North Okanag	gan							
Acreage/House	18	22	-18.18%	\$20,054,000	\$27,361,900	-26.71%	94.10%	91.00%
Duplex	13	13	0.00%	\$9,030,900	\$9,617,500	-6.10%	97.67%	96.43%
Mobile Home	14	19	-26.32%	\$3,389,900	\$4,996,400	-32.15%	93.27%	95.63%
Recreational	1	0	0.00%	\$210,000	\$0	0.00%	87.54%	0.00%
Residential	132	141	-6.38%	\$97,074,670	\$104,184,414	-6.82%	96.85%	96.85%
Residential WF	1	4	-75.00%	\$2,000,000	\$7,922,500	-74.76%	95.24%	94.86%
3/4-Plex	1	0	0.00%	\$560,000	\$0	0.00%	97.82%	0.00%
Timeshare	1	0	0.00%	\$132,000	\$0	0.00%	94.96%	0.00%
Apartment	28	29	-3.45%	\$9,375,200	\$9,443,199	-0.72%	96.41%	97.01%
Townhouse	37	53	-30.19%	\$19,321,900	\$25,021,846	-22.78%	97.81%	98.00%
RES TOTAL	246	281	-12.46%	\$161,148,570	\$188,547,759	-14.53%	96.52%	95.98%
FARMS	1	0	0.00%	\$0	\$0	0.00%	0.00%	0.00%
MULTIFAMILY	0	0	0.00%	\$0	\$0	0.00%	0.00%	0.00%
Acreage	3	6	-50.00%	\$1,293,900	\$6,850,000	-81.11%	96.72%	90.04%
Acreage WF	0	0	0.00%	\$0	\$0	0.00%	0.00%	0.00%
Lots	18	13	38.46%	\$6,572,400	\$3,891,500	68.89%	93.38%	94.07%
Lots WF	0	0	0.00%	\$0	\$0	0.00%	0.00%	0.00%
LOTS TOTAL	21	19	10.53%	\$7,866,300	\$10,741,500	-26.77%	93.91%	91.46%
Business	0	2	-100.00%	\$0	\$327,000	-100.00%	0.00%	87.43%
Commercial	17	16	6.25%	\$7,610,995	\$7,920,027	-3.90%	95.14%	93.90%
Land	1	1	0.00%	\$2,300,000	\$400,000	475.00%	91.49%	84.21%
COMM TOTAL	18	19	-5.26%	\$9,910,995	\$8,647,027	14.62%	94.26%	93.14%
GRAND TOTAL	286	319	-10.34%	\$178,925,865	\$207,936,286	-13.95%	94.77%	95.61%

## Average/Median price, Days to Sell (Month)

	А	verage Price		Ν	ledian Price			Days to Sell	
Description	Cur Mo	Lst Yr Mo	Incr/Decr%	Cur Mo	Lst Yr Mo	Incr/Decr%	Cur Mo	Lst Yr Mo	Incr/Decr%
Zone = North O	kanagan								
Acreage/House	\$1,113,400	\$1,255,190	-11.30%	\$1,062,500	\$997,500	6.52%	86	78	11.08%
Duplex	\$775,980	\$819,833	-5.35%	\$790,000	\$800,000	-1.25%	70	70	0.77%
Mobile Home	\$338,000	\$290,889	16.20%	\$314,500	\$255,000	23.33%	81	109	-25.69%
Recreational	\$210,000			\$210,000			169		
Residential	\$762,607	\$747,067	2.08%	\$710,000	\$684,500	3.73%	73	57	27.78%
Residential WF		\$1,636,250			\$1,636,250			118	
3/4-Plex									
Timeshare									
Apartment	\$317,978	\$352,714	-9.85%	\$301,900	\$295,500	2.17%	58	71	-18.79%
Townhouse	\$591,867	\$523,492	13.06%	\$535,000	\$502,500	6.47%	45	53	-15.52%
RES TOTAL	\$691,390	\$684,905	0.95%	\$622,000	\$590,000	5.42%	70	64	8.09%
FARMS									
MULTIFAMILY									
Acreage		\$500,000			\$500,000			128	
Acreage WF									
Lots	\$422,380	\$312,125	35.32%	\$190,000	\$275,000	-30.91%	196	168	17.08%
Lots WF									
LOTS TOTAL	\$422,380	\$349,700	20.78%	\$190,000	\$345,000	-44.93%	196	160	22.90%
Business		\$120,000			\$120,000			56	
Commercial	\$249,485	\$733,340	-65.98%	\$19	\$600,008	-100.00%	129	122	5.47%
Land	\$2,300,000	\$400,000	475.00%	\$2,300,000	\$400,000	475.00%	66	174	-62.07%
COMM TOTAL	\$477,320	\$615,005	-22.39%	\$21	\$260,000	-99.99%	122	120	1.19%
GRAND TOTAL	\$660,231	\$658,655	0.24%	\$605,000	\$575,000	5.22%	80	74	8.54%

### Average/Median price, Days to Sell (YTD)

	А	verage Price		Ν	ledian Price			Davs to Sell	
Description	Cur YTD	Lst YTD	Incr/Decr%	Cur YTD	Lst YTD	Incr/Decr%	Cur YTD	Lst YTD	Incr/Decr%
Zone = North O	kanagan								
Acreage/House	\$1,114,111	\$1,243,723	-10.42%	\$1,037,500	\$997,500	4.01%	108	95	13.38%
Duplex	\$694,685	\$739,808	-6.10%	\$680,000	\$712,000	-4.49%	58	70	-16.34%
Mobile Home	\$242,136	\$262,968	-7.92%	\$197,500	\$250,000	-21.00%	85	86	-1.24%
Recreational	\$210,000			\$210,000			169		
Residential	\$735,414	\$738,897	-0.47%	\$670,000	\$686,010	-2.33%	88	64	38.63%
Residential WF	\$2,000,000	\$1,980,625	0.98%	\$2,000,000	\$1,803,750	10.88%	88	69	27.54%
3/4-Plex	\$560,000			\$560,000			52		
Timeshare	\$132,000			\$132,000			40		
Apartment	\$334,829	\$325,628	2.83%	\$309,500	\$300,000	3.17%	66	67	-2.62%
Townhouse	\$522,214	\$472,110	10.61%	\$495,000	\$450,000	10.00%	53	54	-0.76%
RES TOTAL	\$655,075	\$670,988	-2.37%	\$596,950	\$585,000	2.04%	80	66	20.41%
FARMS							64		
MULTIFAMILY									
Acreage	\$431,300	\$1,141,667	-62.22%	\$408,900	\$687,500	-40.52%	139	129	8.01%
Acreage WF									
Lots	\$365,133	\$299,346	21.98%	\$332,450	\$340,000	-2.22%	149	133	12.06%
Lots WF									
LOTS TOTAL	\$374,586	\$565,342	-33.74%	\$334,900	\$350,000	-4.31%	147	132	12.05%
Business		\$163,500			\$163,500			119	
Commercial	\$447,706	\$495,002	-9.55%	\$18	\$14	25.00%	121	98	22.66%
Land	\$2,300,000	\$400,000	475.00%	\$2,300,000	\$400,000	475.00%	66	174	-62.07%
COMM TOTAL	\$550,611	\$455,107	20.98%	\$18	\$15	18.33%	118	104	12.58%
GRAND TOTAL	\$627,810	\$651,838	-3.69%	\$575,000	\$568,000	1.23%	87	73	20.22%

Shuswap / Revelstoke Monthly Statistics March 2024

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#### 3

Central Okanagan Statistics -- March 2024

## **Zone Totals**

Area = Central Okanaga       1 Units Listed     1,391     1,076     29.28%     3,104     2,579     20       2 Units Sold     334     455     -26.59%     820     931     -11       3 Sales Volume     \$256,572,954     \$369,316,224     -30.53%     \$613,294,909     \$731,274,528     -16       4 List/Sell Ratio     97.04%     96.75%     96.19%     96.35%     6       6 Active Listings     3,372     2,457     37.24%     -     -       Area = North Okanagan     1     1     101ts Listed     366     369     -0.81%     845     782     8       2 Units Sold     105     149     -29.53%     \$178,925,865     \$207,96,286     -16       3 Sales Volume     \$69,324,279     \$98,139,543     -29.36%     \$178,925,865     \$207,96,286     -16       4 List/Sell Ratio     96.88%     95.97%     94.77%     95.61%     -73     20       Active Listings     1,220     963     26.69%     -73     20       Active Listings     1,
2 Units Sold     334     455     -26.59%     820     931     -11       3 Sales Volume     \$256,572,954     \$369,316,224     -30.53%     \$613,294,909     \$731,274,528     -16       4 List/Sell Ratio     97.04%     96.75%     96.19%     96.35%     -16       5 Days to Sell     63     60     5.63%     70     66     6       6 Active Listings     3,372     2,457     37.24%     -     -     -       Area = North Okanagan     - <td< td=""></td<>
Solare     \$\$256,572,954     \$\$369,316,224     -30.53%     \$\$613,294,909     \$\$731,274,528     -16       4 List/Sell Ratio     97.04%     96.75%     96.19%     96.35%     96.35%     96.19%     96.35%     96.19%     96.35%     96.19%     96.35%     96.19%     96.35%     96.19%     96.35%     96.19%     96.35%     96.19%     96.35%     96.19%     96.35%     96.19%     96.35%     96.19%     96.35%     96.19%     96.35%     96.19%     96.35%     96.19%     96.35%     96.19%     96.35%     96.326.69%     97.47%     95.61%     95.37%     96.24%     95.63%
4 List/Sell Ratio   97.04%   96.75%   96.19%   96.35%     5 Days to Sell   63   60   5.63%   70   66   6     6 Active Listings   3,372   2,457   37.24%   70   66   6     Area = North Okanagan   1
Laboration     Construct     <
Backive Listings     3,372     2,457     37.24%       Area = North Okanagan     1     Units Listed     366     369     -0.81%     845     782     8       2 Units Sold     105     149     -29.53%     286     319     -10       3 Sales Volume     \$69,324,279     \$98,139,543     -29.36%     \$178,925,865     \$207,936,286     -13       4 List/Sell Ratio     96.88%     95.97%     94.77%     95.61%     5     5     26.69%     -0.81%     87     73     20     6     Active Listings     1.220     963     26.69%     -0.81%     87     73     20     6     Active Listings     -0.81%     87     73     20     6     Active Listings     -0.81%     87     73     20     6     Active Listings     4.854%     87     73     20     6     Active Listings     4.854%     87     73     20     6     Active Listings     4.854%     87     73     20     Active Listings     4.854%     87     73     20
Area = North Okanagan1 Units Listed $366$ $369$ $-0.81\%$ $845$ $782$ $66$ 2 Units Sold $105$ $149$ $-29.53\%$ $2266$ $319$ $-10$ 3 Sales Volume $$69,324,279$ $$98,139,543$ $-29.36\%$ $$178,925,865$ $$207,936,286$ $-13$ 4 List/Sell Ratio $96.88\%$ $95.97\%$ $94.77\%$ $95.61\%$ $5$ $5$ Days to Sell $80$ $74$ $8.54\%$ $87$ $73$ $20$ 6 Active Listings $1.220$ $963$ $26.69\%$ $74$ $8.54\%$ $87$ $73$ $20$ Area = Shuswap / Revel1 Units Listed $301$ $212$ $41.98\%$ $585$ $438$ $33$ 2 Units Sold $74$ $95$ $-22.11\%$ $184$ $186$ $-7$ 3 Sales Volume $$48,808,863$ $$57,561,865$ $-15.21\%$ $$118,349,579$ $$109,347,527$ $6$ 4 List/Sell Ratio $92.08\%$ $94.68\%$ $93.32\%$ $95.63\%$ $5$ 5 Days to Sell $74$ $105$ $-29.81\%$ $100$ $106$ $-5$ 6 Active Listings $815$ $604$ $34.93\%$ $100$ $106$ $-5$ 7 Area = South Okanagan $1$ $101$ $124$ $163$ $-23.93\%$ $309$ $346$ $-10$ 3 Sales Volume $$72,746,245$ $$101,475,948$ $-28.31\%$ $$187,990,495$ $$208,948,020$ $-10$ 3 Sales Volume $$72,746,245$ $$101,475,948$ $-28.31\%$ $$187,990,495$ $$208,$
1 Units Listed $366$ $369$ $-0.81\%$ $845$ $782$ $286$ 2 Units Sold105149 $-29.53\%$ $286$ $319$ $-10$ 3 Sales Volume\$69,324,279\$98,139,543 $-29.36\%$ \$178,925,865\$207,936,286 $-13$ 4 List/Sell Ratio96.88%95.97% $94.77\%$ $95.61\%$ $5$ $5$ Days to Sell $80$ $74$ $8.54\%$ $87$ $73$ $20$ Area = Shuswap / Revel $1220$ $963$ $26.69\%$ $26.69\%$ $73$ $20$ Area = Shuswap / Revel $122$ $41.98\%$ $585$ $438$ $33$ 2 Units Sold $74$ $95$ $-22.11\%$ $184$ $186$ $-7$ 3 Sales Volume\$48,808,863\$57,561,865 $-15.21\%$ \$118,349,579\$109,347,527 $6$ 4 List/Sell Ratio $92.08\%$ $94.68\%$ $93.32\%$ $95.63\%$ $95.63\%$ $6$ 5 Days to Sell $74$ $105$ $-29.81\%$ $100$ $106$ $-5$ 6 Active Listings $815$ $604$ $34.93\%$ $309$ $346$ $-10$ Area = South Okanagan $124$ $163$ $-23.93\%$ $309$ $346$ $-10$ 3 Sales Volume\$72,746,245\$101,475,948 $-23.93\%$ $309$ $346$ $-10$ 3 Sales Volume $972,746,245$ \$101,475,948 $-23.93\%$ $309$ $346$ $-10$ 3 Sales Volume $972,746,245$ \$101,475,948 $-23.93\%$ $309$ $346$ $-10$ 3 Sales Volume $972,$
2 Units Sold105149 $-29.53\%$ 286319 $-10$ 3 Sales Volume\$69,324,279\$98,139,543 $-29.36\%$ \$178,925,865\$207,936,286 $-13$ 4 List/Sell Ratio96.88%95.97%94.77%95.61%5 Days to Sell8074 $8.54\%$ 8773206 Active Listings1,22096326.69%
3 Sales Volume   \$69,324,279   \$98,139,543   -29.36%   \$178,925,865   \$207,936,286   -13     4 List/Sell Ratio   96.88%   95.97%   94.77%   95.61%     5 Days to Sell   80   74   8.54%   87   73   20     6 Active Listings   1,220   963   26.69%   74   8.54%   87   73   20     Area = Shuswap / Revel   1   11 Units Listed   301   212   41.98%   585   438   33     2 Units Sold   74   95   -22.11%   184   186   -1     3 Sales Volume   \$48,808,863   \$57,561,865   -15.21%   \$118,349,579   \$109,347,527   8     4 List/Sell Ratio   92.08%   94.68%   93.32%   95.63%   5   5   5   5   6   6   6   4.93%   100   106   -5   6   6   6   5   6
4 List/Sell Ratio   96.88%   95.97%   94.77%   95.61%     5 Days to Sell   80   74   8.54%   87   73   20     6 Active Listings   1,220   963   26.69%   74   8.54%   87   73   20     Area = Shuswap / Revel   1   1 Units Listed   301   212   41.98%   585   438   33     2 Units Sold   74   95   -22.11%   184   186   -1     3 Sales Volume   \$48,808,863   \$57,561,865   -15.21%   \$118,349,579   \$109,347,527   8     4 List/Sell Ratio   92.08%   94.68%   93.32%   95.63%   -1   -1     5 Days to Sell   74   105   -29.81%   100   106   -5     6 Active Listings   815   604   34.93%   -10   106   -5     2 Units Sold   124   163   -23.93%   309   346   -10     3 Sales Volume   \$72,746,245   \$101,475,948   -28.31%   \$187,990,495   \$208,948,020   -10     4 List/Sell Ratio   96.01%
5 Days to Sell     80     74     8.54%     87     73     20       6 Active Listings     1,220     963     26.69%     74     8.54%     87     73     20       Area = Shuswap / Revel     1     1     Units Listed     301     212     41.98%     585     438     33       2 Units Sold     74     95     -22.11%     184     186     -17       3 Sales Volume     \$48,808,863     \$57,561,865     -15.21%     \$118,349,579     \$109,347,527     68       4 List/Sell Ratio     92.08%     94.68%     93.32%     95.63%     95.03%       5 Days to Sell     74     105     -29.81%     100     106     -55       6 Active Listings     815     604     34.93%     309     346     -10       2 Units Sold     124     163     -23.93%     309     346     -10       3 Sales Volume     \$72,746,245     \$101,475,948     -28.31%     \$187,990,495     \$208,948,020     -10       4 List/Sell Ratio     96.01%
6 Active Listings     1,220     963     26.69%       Area = Shuswap / Revel
Area = Shuswap / Revel       1 Units Listed     301     212     41.98%     585     438     33       2 Units Sold     74     95     -22.11%     184     186     -1       3 Sales Volume     \$48,808,863     \$57,561,865     -15.21%     \$118,349,579     \$109,347,527     8       4 List/Sell Ratio     92.08%     94.68%     93.32%     95.63%     95.63%       5 Days to Sell     74     105     -29.81%     100     106     -5       6 Active Listings     815     604     34.93%     95.63%     94.68%     93.32%     95.63%     95.63%       2 Units Sold     74     105     -29.81%     100     106     -5       4 List/Sell Ratio     915     604     34.93%     95.63%     94.64%     95.37%     96.22%       4 List/Sell Ratio     96.01%     96.64%     95.37%     96.22%     94     77     22       6 Active Listings     1,694     1,179     43.68%     94     77     22       6 Active Listing
1 Units Listed   301   212   41.98%   585   438   33     2 Units Sold   74   95   -22.11%   184   186   -1     3 Sales Volume   \$48,808,863   \$57,561,865   -15.21%   \$118,349,579   \$109,347,527   6     4 List/Sell Ratio   92.08%   94.68%   93.32%   95.63%     5 Days to Sell   74   105   -29.81%   100   106   -5     6 Active Listings   815   604   34.93%   -   -   -   -     1 Units Listed   498   393   26.72%   1,141   980   16     2 Units Sold   124   163   -23.93%   309   346   -10     3 Sales Volume   \$72,746,245   \$101,475,948   -28.31%   \$187,990,495   \$208,948,020   -10     4 List/Sell Ratio   96.01%   96.64%   95.37%   96.22%   -10     5 Days to Sell   82   74   11.72%   94   77   22     6 Active Listings   1,694   1,179   43.68%   -10   -10   -10 </td
2 Units Sold   74   95   -22.11%   184   186   -1     3 Sales Volume   \$48,808,863   \$57,561,865   -15.21%   \$118,349,579   \$109,347,527   8     4 List/Sell Ratio   92.08%   94.68%   93.32%   95.63%     5 Days to Sell   74   105   -29.81%   100   106   -5     6 Active Listings   815   604   34.93%   -23.93%   309   346   -10     4 List/Sell Ratio   98   393   26.72%   1,141   980   16     2 Units Sold   124   163   -23.93%   309   346   -10     3 Sales Volume   \$72,746,245   \$101,475,948   -28.31%   \$187,990,495   \$208,948,020   -10     3 Sales Volume   \$72,746,245   \$101,475,948   -28.31%   \$187,990,495   \$208,948,020   -10     4 List/Sell Ratio   96.01%   96.64%   95.37%   96.22%   -10     5 Days to Sell   82   74   11.72%   94   77   22     6 Active Listings   1,694   1,179   43.68%   -1
3 Sales Volume   \$48,808,863   \$57,561,865   -15.21%   \$118,349,579   \$109,347,527   \$6     4 List/Sell Ratio   92.08%   94.68%   93.32%   95.63%   \$5     5 Days to Sell   74   105   -29.81%   100   106   -5     6 Active Listings   815   604   34.93%   \$6   \$6   \$6     1 Units Listed   498   393   26.72%   1,141   980   166     2 Units Sold   124   163   -23.93%   309   346   -10     3 Sales Volume   \$72,746,245   \$101,475,948   -28.31%   \$187,990,495   \$208,948,020   -10     4 List/Sell Ratio   96.01%   96.64%   95.37%   96.22%   -10     5 Days to Sell   82   74   11.72%   94   77   22     6 Active Listings   1,694   1,179   43.68%   -210   -210   -210   -210   -210   -210   -210   -210   -210   -210   -210   -210   -210   -210   -210   -210   -210   -210   -210
4 List/Sell Ratio   92.08%   94.68%   93.32%   95.63%     5 Days to Sell   74   105   -29.81%   100   106   -5     6 Active Listings   815   604   34.93%   95.63%   -5     Area = South Okanagan   -   -   -   -5   -5     1 Units Listed   498   393   26.72%   1,141   980   16     2 Units Sold   124   163   -23.93%   309   346   -10     3 Sales Volume   \$72,746,245   \$101,475,948   -28.31%   \$187,990,495   \$208,948,020   -10     4 List/Sell Ratio   96.01%   96.64%   95.37%   96.22%   -5   -5   5   -7   -2   -6     6 Active Listings   1,694   1,179   43.68%   -7   <
5 Days to Sell   74   105   -29.81%   100   106   -5     6 Active Listings   815   604   34.93%   34.93%   34.93%   34.93%     Area = South Okanagan     1 Units Listed   498   393   26.72%   1,141   980   16     2 Units Sold   124   163   -23.93%   309   346   -10     3 Sales Volume   \$72,746,245   \$101,475,948   -28.31%   \$187,990,495   \$208,948,020   -10     4 List/Sell Ratio   96.01%   96.64%   95.37%   96.22%   96.22%   94   77   22     6 Active Listings   1,694   1,179   43.68%   43.68%   44.64
6 Active Listings     815     604     34.93%       Area = South Okanagan     1     1     1     980     16       2 Units Listed     498     393     26.72%     1,141     980     16       2 Units Sold     124     163     -23.93%     309     346     -10       3 Sales Volume     \$72,746,245     \$101,475,948     -28.31%     \$187,990,495     \$208,948,020     -10       4 List/Sell Ratio     96.01%     96.64%     95.37%     96.22%     -       5 Days to Sell     82     74     11.72%     94     77     22       6 Active Listings     1,694     1,179     43.68%     -     -     -       1 Units Listed     52     77     -32.47%     172     184     -6
Area = South Okanagan       1 Units Listed     498     393     26.72%     1,141     980     16       2 Units Sold     124     163     -23.93%     309     346     -10       3 Sales Volume     \$72,746,245     \$101,475,948     -28.31%     \$187,990,495     \$208,948,020     -10       4 List/Sell Ratio     96.01%     96.64%     95.37%     96.22%     -10       5 Days to Sell     82     74     11.72%     94     77     22       6 Active Listings     1,694     1,179     43.68%     -10     -10       1 Units Listed     52     77     -32.47%     172     184     -6
1 Units Listed   498   393   26.72%   1,141   980   16     2 Units Sold   124   163   -23.93%   309   346   -10     3 Sales Volume   \$72,746,245   \$101,475,948   -28.31%   \$187,990,495   \$208,948,020   -10     4 List/Sell Ratio   96.01%   96.64%   95.37%   96.22%   -   -     5 Days to Sell   82   74   11.72%   94   77   22     6 Active Listings   1,694   1,179   43.68%   -   -     Area = South Peace Riv     1 Units Listed   52   77   -32.47%   172   184   -6
2 Units Sold   124   163   -23.93%   309   346   -10     3 Sales Volume   \$72,746,245   \$101,475,948   -28.31%   \$187,990,495   \$208,948,020   -10     4 List/Sell Ratio   96.01%   96.64%   95.37%   96.22%     5 Days to Sell   82   74   11.72%   94   77   22     6 Active Listings   1,694   1,179   43.68%
3 Sales Volume   \$72,746,245   \$101,475,948   -28.31%   \$187,990,495   \$208,948,020   -10     4 List/Sell Ratio   96.01%   96.64%   95.37%   96.22%     5 Days to Sell   82   74   11.72%   94   77   22     6 Active Listings   1,694   1,179   43.68%   44.66%<
4 List/Sell Ratio   96.01%   96.64%   95.37%   96.22%     5 Days to Sell   82   74   11.72%   94   77   22     6 Active Listings   1,694   1,179   43.68%
5 Days to Sell     82     74     11.72%     94     77     22       6 Active Listings     1,694     1,179     43.68%     94     77     22       Area = South Peace Riv       1 Units Listed     52     77     -32.47%     172     184     -6
6 Active Listings     1,694     1,179     43.68%       Area = South Peace Riv     1     1     172     184     -6       1 Units Listed     52     77     -32.47%     172     184     -6
Area = South Peace Riv       1 Units Listed     52     77     -32.47%     172     184     -6
1 Units Listed 52 77 -32.47% 172 184 -6
3 Sales Volume \$7,642,900 \$8,047,500 -5.03% \$22,027,598 \$22,345,850 -1
4 List/Sell Ratio 95.91% 96.27% 94.73% 95.93%
5 Days to Sell 109 90 20.95% 147 119 23
6 Active Listings 356 402 -11.44%
Area = Grand Total
1 Units Listed 2,608 2,127 22.61% 5,847 4,963 17
2 Units Sold 662 894 -25.95% 1,678 1,863 -5
3 Sales Volume \$455,095,241 \$634,541,080 -28.28% \$1,120,588,447 \$1,279,852,211 -12
4 List/Sell Ratio 96.27% 96.41% 95.49% 96.14%
5 Days to Sell 72 70 2.54% 84 75 11
6 Active Listings 7,457 5,605 33.04%

			Residential			
Description	Total Units Sold	Total Sales Volume	Total Units Sold	Total Sales Volume		
This Month	74	\$48,808,863	34	\$24,320,487		
Last Month	50	\$36,994,412	23	\$17,874,500		
This Month Last Year	95	\$57,561,865	40	\$28,182,143		
Description	Total Listings Taken	Inventory				
This Month	301	815				
Last Month	181	652				
This Month Last Year	212	604				

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Condo/Apt		
Sales	7	
New Listings	17	
Current Inventory	28	
Sell/Inv. Ratio	25.00%	
Days to Sell	18	
Average Price	\$549,643	
Median Price	\$449,000	
Condo/Townhouse		
Sales	7	
New Listings	17	
Current Inventory	38	
Sell/Inv. Ratio	18.42%	
Days to Sell	73	
Average Price	\$501,843	
Median Price	\$463,000	
Lots		
Sales	6	
New Listings	46	
Current Inventory	203	
Sell/Inv. Ratio	2.96%	
Days to Sell	78	
Average Price	\$224,400	
Median Price	\$129,450	
Residential		
Sales	34	
New Listings	120	
Current Inventory	252	
Sell/Inv. Ratio	13.49%	
Days to Sell	71	
Average Price	\$715,308	
Median Price	\$750,000	
Ratio of Sales vs Inventory	15.34%	

### **Comparative Activity -- Listing Information**

								Inventory	
Description	Cur Mo	Lst Yr Mo	Incr/Decr%	Cur YTD	Lst YTD	Incr/Decr%	Cur Mo	Lst Yr Mo	Incr/Decr%
Zone = Shuswap / R	levelstoke								
Acreage/House	26	23	13.04%	53	44	20.45	72	54	33.33
Duplex	3	2	50.00%	5	5	0.00	7	8	-12.50
Mobile Home	20	11	81.82%	41	20	105.00	43	20	115.00
Recreational	21	9	133.33%	42	19	121.05	56	22	154.55
Residential	120	85	41.18%	220	168	30.95	252	188	34.04
Residential WF	14	3	366.67%	23	9	155.56	30	14	114.29
3/4-Plex	1	0	0.00%	1	0	0.00	3		
Apartment	17	13	30.77%	29	30	-3.33	28	25	12.00
Townhouse	17	13	30.77%	36	30	20.00	38	37	2.70
RES TOTAL	239	159	50.31%	450	325	38.46%	529	368	43.75
FARMS	0	1	-100.00%	2	1	100.00	4	4	0.00
MULTIFAMILY	1	0	0.00%	1	1	0.00	6	2	200.00
Acreage	10	5	100.00%	17	10	70.00	34	23	47.83
Acreage WF	0	0	0.00%	0	0	0.00	2	4	-50.00
Lots	36	26	38.46%	73	61	19.67	165	126	30.95
Lots WF	0	5	-100.00%	1	13	-92.31	2	11	-81.82
LOTS TOTAL	46	36	27.78%	91	84	8.33%	203	164	23.78
Business	2	3	-33.33%	4	6	-33.33	6	16	-62.50
Commercial	9	10	-10.00%	30	16	87.50	53	29	82.76
Land	4	3	33.33%	7	5	40.00	14	21	-33.33
COMM TOTAL	15	16	-6.25%	41	27	51.85%	73	66	10.61
GRAND TOTAL	301	212	41.98%	585	438	33.56%	815	604	34.93

### **Comparative Activity -- Sales Information (Month)**

		Unit Sales		Sales Volume				le Ratio
Description	Cur Mo	Lst Yr Mo	Incr/Decr%	Cur Mo	Lst Yr Mo	Incr/Decr%	Cur Mo	<u>Lst Yr Mo</u>
Zone = Shuswap / Re	velstoke							
Acreage/House	7	12	-41.67%	\$7,599,576	\$11,901,000	-36.14%	93.74%	88.79%
Duplex	1	1	0.00%	\$650,000	\$584,500	11.21%	98.63%	98.24%
Mobile Home	2	5	-60.00%	\$559,000	\$1,472,500	-62.04%	96.71%	93.03%
Recreational	4	2	100.00%	\$830,000	\$449,900	84.49%	93.82%	96.79%
Residential	34	40	-15.00%	\$24,320,487	\$28,182,143	-13.70%	96.71%	96.54%
Residential WF	2	1	100.00%	\$5,148,000	\$1,300,000	296.00%	93.72%	94.55%
3/4-Plex	0	0	0.00%	\$0	\$0	0.00%	0.00%	0.00%
Apartment	7	10	-30.00%	\$3,847,500	\$4,819,499	-20.17%	98.10%	97.47%
Townhouse	7	7	0.00%	\$3,512,900	\$3,349,900	4.87%	95.65%	98.13%
RES TOTAL	64	78	-17.95%	\$46,467,463	\$52,059,442	-10.74%	95.88%	94.70%
FARMS	1	0	0.00%	\$0	\$0	0.00%	0.00%	0.00%
MULTIFAMILY	0	0	0.00%	\$0	\$0	0.00%	0.00%	0.00%
Acreage	1	1	0.00%	\$750,000	\$225,000	233.33%	87.31%	102.51%
Acreage WF	0	0	0.00%	\$0	\$0	0.00%	0.00%	0.00%
Lots	5	10	-50.00%	\$596,400	\$1,957,400	-69.53%	95.15%	92.76%
Lots WF	0	1	-100.00%	\$0	\$950,000	-100.00%	0.00%	95.10%
LOTS TOTAL	6	12	-50.00%	\$1,346,400	\$3,132,400	-57.02%	90.62%	94.10%
Business	0	0	0.00%	\$0	\$0	0.00%	0.00%	0.00%
Commercial	2	4	-50.00%	\$600,000	\$760,023	-21.05%	47.66%	95.24%
Land	1	1	0.00%	\$395,000	\$1,610,000	-75.47%	99.00%	94.99%
COMM TOTAL	3	5	-40.00%	\$995,000	\$2,370,023	-58.02%	60.01%	95.07%
GRAND TOTAL	74	95	-22.11%	\$48,808,863	\$57,561,865	-15.21%	92.08%	94.68%

### **Comparative Activity -- Sales Information (YTD)**

		Unit Sales		Sales Volume			List/Sale Ratio		
Description	Cur YTD	Lst YTD	Incr/Decr%	Cur YTD	Lst YTD	Incr/Decr%	Cur YTD	Lst YTD	
Zone = Shuswap / Re	evelstoke								
Acreage/House	14	18	-22.22%	\$14,626,076	\$17,871,000	-18.16%	92.33%	90.96%	
Duplex	2	2	0.00%	\$1,390,000	\$1,004,500	38.38%	98.72%	91.82%	
Mobile Home	10	12	-16.67%	\$2,077,400	\$2,777,500	-25.21%	91.77%	92.44%	
Recreational	4	3	33.33%	\$830,000	\$607,900	36.54%	93.82%	97.31%	
Residential	82	76	7.89%	\$60,339,112	\$52,249,043	15.48%	96.29%	96.51%	
Residential WF	5	1	400.00%	\$8,893,000	\$1,300,000	584.08%	94.88%	94.55%	
3/4-Plex	0	0	0.00%	\$0	\$0	0.00%	0.00%	0.00%	
Apartment	16	21	-23.81%	\$9,935,500	\$9,688,999	2.54%	96.84%	96.46%	
Townhouse	19	14	35.71%	\$10,533,300	\$6,767,800	55.64%	95.26%	98.06%	
RES TOTAL	152	147	3.40%	\$108,624,388	\$92,266,742	17.73%	95.49%	95.29%	
FARMS	1	0	0.00%	\$0	\$0	0.00%	0.00%	0.00%	
MULTIFAMILY	0	0	0.00%	\$0	\$0	0.00%	0.00%	0.00%	
Acreage	4	3	33.33%	\$2,985,000	\$615,000	385.37%	82.94%	96.33%	
Acreage WF	0	0	0.00%	\$0	\$0	0.00%	0.00%	0.00%	
Lots	17	26	-34.62%	\$3,364,900	\$7,344,300	-54.18%	90.83%	93.96%	
Lots WF	0	1	-100.00%	\$0	\$950,000	-100.00%	0.00%	95.10%	
LOTS TOTAL	21	30	-30.00%	\$6,349,900	\$8,909,300	-28.73%	86.94%	94.24%	
Business	0	2	-100.00%	\$0	\$300,000	-100.00%	0.00%	92.59%	
Commercial	9	5	80.00%	\$2,980,291	\$761,485	291.38%	75.21%	95.25%	
Land	1	2	-50.00%	\$395,000	\$7,110,000	-94.44%	99.00%	102.38%	
COMM TOTAL	10	9	11.11%	\$3,375,291	\$8,171,485	-58.69%	77.39%	101.28%	
GRAND TOTAL	184	186	-1.08%	\$118,349,579	\$109,347,527	8.23%	93.32%	95.63%	

### Average/Median price, Days to Sell (Month)

	Average Price			Ν	Median Price			Days to Sell		
Description	Cur Mo	Lst Yr Mo	Incr/Decr%	Cur Mo	Lst Yr Mo	Incr/Decr%	Cur Mo	Lst Yr Mo	Incr/Decr%	
Zone = Shuswap / Revelstoke										
Acreage/House	\$1,085,654	\$991,750	9.47%	\$1,030,000	\$978,000	5.32%	137	120	13.85%	
Duplex	\$650,000	\$584,500	11.21%	\$650,000	\$584,500	11.21%	27	48	-43.75%	
Mobile Home	\$279,500	\$294,500	-5.09%	\$279,500	\$290,000	-3.62%	27	51	-47.47%	
Recreational	\$207,500	\$224,950	-7.76%	\$187,500	\$224,950	-16.65%	103	134	-23.51%	
Residential	\$715,308	\$704,554	1.53%	\$750,000	\$657,500	14.07%	71	88	-19.26%	
Residential WF	\$2,574,000	\$1,300,000	98.00%	\$2,574,000	\$1,300,000	98.00%	21	41	-48.78%	
3/4-Plex										
Apartment	\$549,643	\$481,950	14.05%	\$449,000	\$500,000	-10.20%	18	63	-71.52%	
Townhouse	\$501,843	\$478,557	4.87%	\$463,000	\$430,000	7.67%	73	78	-6.79%	
RES TOTAL	\$726,054	\$667,429	8.78%	\$670,000	\$587,250	14.09%	71	86	-18.06%	
FARMS							210			
MULTIFAMILY										
Acreage	\$750,000	\$225,000	233.33%	\$750,000	\$225,000	233.33%	166	20	730.00%	
Acreage WF										
Lots	\$119,280	\$195,740	-39.06%	\$69,000	\$244,500	-71.78%	60	151	-60.03%	
Lots WF	. ,	\$950,000		. ,	\$950,000			220		
LOTS TOTAL	\$224,400	\$261,033	-14.03%	\$129,450	\$244,500	-47.06%	78	146	-46.54%	
Business		. ,		. ,	. ,					
Commercial	\$600,000	\$190,006	215.78%	\$600,000	\$190,006	215.78%	118	344	-65.70%	
Land	\$395,000	\$1,610,000	-75.47%	\$395,000	\$1,610,000	-75.47%	8	105	-92.38%	
COMM TOTAL	\$497,500	\$474,005	4.96%	\$497,500	\$380,000	30.92%	81	296	-72.54%	
GRAND TOTAL	\$677,901	\$605,914	11.88%	\$615,000	\$550,000	11.82%	74	105	-29.81%	

### Average/Median price, Days to Sell (YTD)

	Average Price			Ν	Median Price			Davs to Sell		
Description	Cur YTD	Lst YTD	Incr/Decr%	Cur YTD	Lst YTD	Incr/Decr%	Cur YTD	Lst YTD	Incr/Decr%	
Zone = Shuswap / Revelstoke										
Acreage/House	\$1,044,720	\$992,833	5.23%	\$996,250	\$890,500	11.88%	133	114	16.18%	
Duplex	\$695,000	\$502,250	38.38%	\$695,000	\$502,250	38.38%	29	69	-58.70%	
Mobile Home	\$207,740	\$231,458	-10.25%	\$222,000	\$229,500	-3.27%	98	83	18.08%	
Recreational	\$207,500	\$202,633	2.40%	\$187,500	\$158,000	18.67%	103	92	11.82%	
Residential	\$735,843	\$687,487	7.03%	\$714,500	\$644,750	10.82%	85	86	-0.93%	
Residential WF	\$1,778,600	\$1,300,000	36.82%	\$1,498,000	\$1,300,000	15.23%	33	41	-20.00%	
3/4-Plex										
Apartment	\$620,969	\$461,381	34.59%	\$444,500	\$460,500	-3.47%	58	92	-36.56%	
Townhouse	\$554,384	\$483,414	14.68%	\$500,000	\$445,000	12.36%	105	60	74.66%	
RES TOTAL	\$714,634	\$627,665	13.86%	\$668,750	\$575,000	16.30%	88	87	1.07%	
FARMS							210			
MULTIFAMILY										
Acreage	\$746,250	\$205,000	264.02%	\$485,000	\$225,000	115.56%	137	23	503.31%	
Acreage WF										
Lots	\$197,935	\$282,473	-29.93%	\$220,000	\$244,500	-10.02%	189	171	10.54%	
Lots WF		\$950,000			\$950,000			220		
LOTS TOTAL	\$302,376	\$296,977	1.82%	\$220,000	\$244,500	-10.02%	179	158	13.46%	
Business		\$150,000			\$150,000			224		
Commercial	\$372,536	\$152,297	144.61%	\$7,315	\$1,463	400.17%	120	286	-57.99%	
Land	\$395,000	\$3,555,000	-88.89%	\$395,000	\$3,555,000	-88.89%	8	107	-92.52%	
COMM TOTAL	\$375,032	\$907,943	-58.69%	\$11,880	\$225,000	-94.72%	109	233	-53.13%	
GRAND TOTAL	\$650,272	\$587,890	10.61%	\$610,000	\$524,750	16.25%	100	106	-5.05%	