

Central Okanagan Monthly Statistics
March 2021

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Zone Totals

Description	CM This Year	CM Last Year	Increase	This YTD	Last YTD	Increase
Area = Central Okanagan						
1 Units Listed	1,240	1,038	19.46%	2,870	2,475	15.96%
2 Units Sold	1,051	415	153.25%	2,253	1,002	124.85%
3 Sales Volume	\$769,910,645	\$240,075,079	220.70%	\$1,596,064,208	\$559,009,901	185.52%
4 List/Sell Ratio	100.28%	97.05%		99.58%	96.94%	
5 Days to Sell	52	78	-33.62%	62	84	-25.80%
6 Active Listings	1,652	2,972	-44.41%			
Area = North Okanagan						
1 Units Listed	485	372	30.38%	967	786	23.03%
2 Units Sold	381	138	176.09%	791	356	122.19%
3 Sales Volume	\$208,777,969	\$61,215,255	241.06%	\$429,435,438	\$159,899,442	168.57%
4 List/Sell Ratio	99.94%	97.30%		98.64%	96.77%	
5 Days to Sell	86	89	-3.61%	86	96	-10.77%
6 Active Listings	774	1,220	-36.56%			
Area = Shuswap / Revels						
1 Units Listed	234	182	28.57%	504	409	23.23%
2 Units Sold	214	52	311.54%	430	157	173.89%
3 Sales Volume	\$94,904,420	\$19,630,850	383.45%	\$196,454,835	\$66,779,182	194.19%
4 List/Sell Ratio	97.92%	96.35%		97.33%	98.35%	
5 Days to Sell	104	162	-35.86%	110	145	-24.24%
6 Active Listings	475	792	-40.03%			
Area = Grand Total						
1 Units Listed	1,959	1,592	23.05%	4,341	3,670	18.28%
2 Units Sold	1,646	605	172.07%	3,474	1,515	129.31%
3 Sales Volume	\$1,073,593,034	\$320,921,184	234.53%	\$2,221,954,481	\$785,688,525	182.80%
4 List/Sell Ratio	100.00%	97.05%		99.20%	97.02%	
5 Days to Sell	66	88	-24.25%	74	93	-21.06%
6 Active Listings	2,901	4,984	-41.79%			

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Central Okanagan Statistics -- March 2021

Quick Summary Part 1

			Residential	
Description	Total Units Sold	Total Sales Volume	Total Units Sold	Total Sales Volume
This Month	1,051	\$769,910,645	413	\$399,557,815
Last Month	749	\$526,189,990	288	\$260,600,823
This Month Last Year	415	\$240,075,079	176	\$126,369,540

Description	Total Listings Taken	Inventory
This Month	1,240	1,652
Last Month	905	1,695
This Month Last Year	1,038	2,972

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Central Okanagan Statistics -- March 2021

Quick Summary Part 2

Condo/Apt

Sales	267
New Listings	318
Current Inventory	373
Sell/Inv. Ratio	71.58%
Days to Sell	42
Average Price	\$429,369
Median Price	\$409,500

Condo/Townhouse

Sales	149
New Listings	151
Current Inventory	152
Sell/Inv. Ratio	98.03%
Days to Sell	38
Average Price	\$640,484
Median Price	\$599,900

Lots

Sales	98
New Listings	77
Current Inventory	189
Sell/Inv. Ratio	51.85%
Days to Sell	116
Average Price	\$429,496
Median Price	\$299,950

Residential

Sales	413
New Listings	504
Current Inventory	414
Sell/Inv. Ratio	99.76%
Days to Sell	33
Average Price	\$967,452
Median Price	\$860,000
Ratio of Sales vs Inventory	95.86%

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Central Okanagan Statistics -- March 2021

Comparative Activity -- Listing Information

Description	Cur Mo	Lst Yr Mo	Incr/Decr%	Cur YTD	Lst YTD	Incr/Decr%	Inventory		
							Cur Mo	Lst Yr Mo	Incr/Decr%
Zone = Central Okanagan									
Acreage/House	35	19	84.21%	58	51	13.73	59	99	-40.40
Duplex	31	25	24.00%	64	55	16.36	35	45	-22.22
Mobile Home	46	40	15.00%	100	99	1.01	73	96	-23.96
Recreational	2	2	0.00%	5	4	25.00	3	9	-66.67
Residential	504	419	20.29%	1,068	947	12.78	414	903	-54.15
Residential WF	24	15	60.00%	40	30	33.33	44	77	-42.86
3/4-Plex	2	0	0.00%	4	1	300.00	2		
Timeshare	0	0	0.00%	0	0	0.00	1		
Apartment	318	249	27.71%	743	581	27.88	373	561	-33.51
Townhouse	151	147	2.72%	400	374	6.95	152	346	-56.07
RES TOTAL	1,113	916.00	21.51%	2,482	2,142	15.87%	1,156	2,136	-45.88
FARMS	6	6	0.00%	11	10	10.00	15	22	-31.82
MULTIFAMILY	1	9	-88.89%	9	13	-30.77	6	14	-57.14
Acreage	10	4	150.00%	19	11	72.73	28	39	-28.21
Acreage WF	1	0	0.00%	5	3	66.67	9	11	-18.18
Lots	65	58	12.07%	208	147	41.50	145	418	-65.31
Lots WF	1	2	-50.00%	7	6	16.67	7	18	-61.11
LOTS TOTAL	77	64.00	20.31%	239	167	43.11%	189	486	-61.11
Business	3	4	-25.00%	11	21	-47.62	28	51	-45.10
Commercial	36	35	2.86%	102	106	-3.77	210	215	-2.33
Land	4	4	0.00%	16	16	0.00	48	48	0.00
COMM TOTAL	43	43.00	0.00%	129	143	-9.79%	286	314	-8.92
GRAND TOTAL	1,240	1,038	19.46%	2,870	2,475	15.96%	1,652	2,972	-44.41

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Central Okanagan Statistics -- March 2021

Comparative Activity -- Sales Information (Month)

Description	Unit Sales			Sales Volume			List/Sale Ratio	
	Cur Mo	Lst Yr Mo	Incr/Decr%	Cur Mo	Lst Yr Mo	Incr/Decr%	Cur Mo	Lst Yr Mo
Zone = Central Okanagan								
Acreage/House	23	8	187.50%	\$39,427,050	\$8,485,900	364.62%	95.76%	95.69%
Duplex	19	10	90.00%	\$13,997,900	\$5,262,069	166.02%	101.72%	97.70%
Mobile Home	23	19	21.05%	\$4,381,500	\$4,074,562	7.53%	97.19%	96.09%
Recreational	4	0	0.00%	\$986,900	\$0	0.00%	97.73%	0.00%
Residential	413	176	134.66%	\$399,557,815	\$126,369,540	216.18%	102.15%	97.44%
Residential WF	13	3	333.33%	\$30,148,000	\$9,300,000	224.17%	95.88%	95.45%
3/4-Plex	2	1	100.00%	\$978,500	\$329,900	196.61%	103.22%	97.17%
Apartment	267	91	193.41%	\$114,641,531	\$30,207,759	279.51%	99.29%	97.43%
Townhouse	149	74	101.35%	\$95,432,174	\$38,202,530	149.81%	101.04%	98.22%
RES TOTAL	913	382	139.01%	\$699,551,370	\$222,232,260	214.78%	100.81%	97.40%
FARMS	3	0	0.00%	\$7,225,000	\$0	0.00%	97.65%	0.00%
MULTIFAMILY	4	1	300.00%	\$5,070,900	\$2,975,000	70.45%	92.38%	95.97%
Acreage	4	0	0.00%	\$2,906,000	\$0	0.00%	95.31%	0.00%
Acreage WF	3	0	0.00%	\$6,866,000	\$0	0.00%	80.82%	0.00%
Lots	87	13	569.23%	\$30,178,649	\$3,278,300	820.56%	97.61%	97.03%
Lots WF	4	0	0.00%	\$2,140,000	\$0	0.00%	95.41%	0.00%
LOTS TOTAL	98	13	653.85%	\$42,090,649	\$3,278,300	1,183.92%	94.15%	97.03%
Business	1	3	-66.67%	\$60,000	\$338,000	-82.25%	75.00%	73.72%
Commercial	30	12	150.00%	\$14,877,726	\$2,516,758	491.15%	98.40%	99.21%
Land	2	4	-50.00%	\$1,035,000	\$8,734,762	-88.15%	96.37%	89.63%
COMM TOTAL	33	19	73.68%	\$15,972,726	\$11,589,519	37.82%	98.15%	90.97%
GRAND TOTAL	1,051	415	153.25%	\$769,910,645	\$240,075,079	220.70%	100.28%	97.05%

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Central Okanagan Statistics -- March 2021

Comparative Activity -- Sales Information (YTD)

Description	Unit Sales			Sales Volume			List/Sale Ratio	
	Cur YTD	Lst YTD	Incr/Decr%	Cur YTD	Lst YTD	Incr/Decr%	Cur YTD	Lst YTD
Zone = Central Okanagan								
Acreage/House	47	17	176.47%	\$75,922,450	\$18,052,900	320.56%	95.90%	93.67%
Duplex	35	31	12.90%	\$25,754,600	\$17,977,069	43.26%	100.09%	97.41%
Mobile Home	49	39	25.64%	\$9,334,800	\$7,605,162	22.74%	97.06%	95.57%
Recreational	6	0	0.00%	\$1,336,400	\$0	0.00%	97.07%	0.00%
Residential	891	414	115.22%	\$828,853,499	\$300,040,056	176.25%	100.89%	97.32%
Residential WF	20	8	150.00%	\$43,875,500	\$15,300,000	186.77%	95.91%	95.47%
3/4-Plex	3	1	200.00%	\$1,477,500	\$329,900	347.86%	104.94%	97.17%
Apartment	560	243	130.45%	\$232,630,432	\$85,643,814	171.63%	98.92%	97.00%
Townhouse	348	162	114.81%	\$216,276,635	\$80,766,226	167.78%	100.20%	98.12%
RES TOTAL	1,959	915	114.10%	\$1,435,461,815	\$525,715,127	173.05%	99.99%	97.18%
FARMS	6	0	0.00%	\$13,335,000	\$0	0.00%	97.07%	0.00%
MULTIFAMILY	5	3	66.67%	\$7,010,900	\$5,660,000	23.87%	94.13%	93.71%
Acreage	12	2	500.00%	\$7,013,875	\$1,305,000	437.46%	96.99%	93.41%
Acreage WF	4	1	300.00%	\$8,731,000	\$550,000	1,487.45%	84.03%	94.99%
Lots	179	37	383.78%	\$61,306,749	\$8,935,200	586.13%	97.51%	96.14%
Lots WF	7	0	0.00%	\$5,924,000	\$0	0.00%	97.01%	0.00%
LOTS TOTAL	202	40	405.00%	\$82,975,624	\$10,790,200	668.99%	95.81%	95.75%
Business	2	5	-60.00%	\$285,000	\$535,500	-46.78%	93.44%	76.89%
Commercial	66	35	88.57%	\$39,643,989	\$7,574,312	423.40%	100.84%	95.29%
Land	13	4	225.00%	\$17,351,880	\$8,734,762	98.65%	88.11%	89.63%
COMM TOTAL	81	44	84.09%	\$57,280,869	\$16,844,574	240.06%	96.58%	91.59%
GRAND TOTAL	2,253	1,002	124.85%	\$1,596,064,208	\$559,009,901	185.52%	99.58%	96.94%

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Central Okanagan Statistics -- March 2021

Average/Median price, Days to Sell (Month)

Description	Average Price			Median Price			Days to Sell		
	Cur Mo	Lst Yr Mo	Incr/Decr%	Cur Mo	Lst Yr Mo	Incr/Decr%	Cur Mo	Lst Yr Mo	Incr/Decr%
Zone = Central Okanagan									
Acreage/House	\$1,714,220	\$1,060,738	61.61%	\$1,510,000	\$1,046,950	44.23%	109	156	-29.96%
Duplex	\$736,732	\$526,207	40.01%	\$720,000	\$525,000	37.14%	22	36	-37.37%
Mobile Home	\$190,500	\$214,451	-11.17%	\$174,900	\$189,000	-7.46%	60	56	8.22%
Recreational	\$246,725			\$262,500			114		
Residential	\$967,452	\$718,009	34.74%	\$860,000	\$673,000	27.79%	33	63	-47.21%
Residential WF	\$2,319,077	\$3,100,000	-25.19%	\$1,880,000	\$2,700,000	-30.37%	95	55	72.17%
3/4-Plex	\$489,250	\$329,900	48.30%	\$489,250	\$329,900	48.30%	19	56	-66.07%
Apartment	\$429,369	\$331,953	29.35%	\$409,500	\$325,000	26.00%	42	59	-27.93%
Townhouse	\$640,484	\$516,250	24.06%	\$599,900	\$514,850	16.52%	38	73	-47.42%
RES TOTAL	\$766,212	\$581,760	31.71%	\$681,000	\$527,450	29.11%	40	65	-37.72%
FARMS	\$2,408,333			\$2,600,000			85		
MULTIFAMILY	\$1,267,725	\$2,975,000	-57.39%	\$1,275,000	\$2,975,000	-57.14%	154	102	50.74%
Acreage	\$726,500			\$833,000			144		
Acreage WF	\$2,288,667			\$1,501,000			127		
Lots	\$346,881	\$252,177	37.55%	\$294,900	\$280,000	5.32%	115	179	-35.52%
Lots WF	\$535,000			\$592,500			93		
LOTS TOTAL	\$429,496	\$252,177	70.32%	\$299,950	\$280,000	7.13%	116	179	-35.19%
Business	\$60,000	\$112,667	-46.75%	\$60,000	\$98,000	-38.78%	191	337	-43.38%
Commercial	\$495,924	\$209,730	136.46%	\$19	\$19	1.47%	158	91	73.66%
Land	\$517,500	\$2,183,690	-76.30%	\$517,500	\$1,908,333	-72.88%	80	733	-89.15%
COMM TOTAL	\$484,022	\$609,975	-20.65%	\$22	\$1,600	-98.65%	155	265	-41.66%
GRAND TOTAL	\$732,551	\$578,494	26.63%	\$645,900	\$520,000	24.21%	52	78	-33.62%

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Central Okanagan Statistics -- March 2021

Average/Median price, Days to Sell (YTD)

Description	Average Price			Median Price			Days to Sell		
	Cur YTD	Lst YTD	Incr/Decr%	Cur YTD	Lst YTD	Incr/Decr%	Cur YTD	Lst YTD	Incr/Decr%
Zone = Central Okanagan									
Acreage/House	\$1,615,371	\$1,061,935	52.12%	\$1,361,000	\$1,100,000	23.73%	94	142	-34.00%
Duplex	\$735,846	\$579,905	26.89%	\$699,900	\$530,000	32.06%	47	65	-27.15%
Mobile Home	\$190,506	\$195,004	-2.31%	\$179,900	\$180,000	-0.06%	77	84	-8.20%
Recreational	\$222,733			\$260,500			82		
Residential	\$930,251	\$724,734	28.36%	\$835,000	\$665,000	25.56%	42	72	-41.43%
Residential WF	\$2,193,775	\$1,912,500	14.71%	\$1,882,500	\$1,522,500	23.65%	95	124	-23.64%
3/4-Plex	\$492,500	\$329,900	49.29%	\$499,000	\$329,900	51.26%	16	56	-70.83%
Apartment	\$415,411	\$352,444	17.87%	\$382,759	\$336,500	13.75%	56	66	-15.44%
Townhouse	\$621,485	\$498,557	24.66%	\$589,450	\$497,500	18.48%	47	68	-31.00%
RES TOTAL	\$732,752	\$574,552	27.53%	\$650,500	\$525,000	23.90%	50	72	-30.70%
FARMS	\$2,222,500			\$2,245,000			150		
MULTIFAMILY	\$1,402,180	\$1,886,667	-25.68%	\$1,575,000	\$1,535,000	2.61%	129	110	17.45%
Acreage	\$584,490	\$652,500	-10.42%	\$620,500	\$652,500	-4.90%	103	68	52.22%
Acreage WF	\$2,182,750	\$550,000	296.86%	\$1,683,000	\$550,000	206.00%	153	279	-45.16%
Lots	\$342,496	\$241,492	41.82%	\$289,900	\$249,900	16.01%	140	208	-32.51%
Lots WF	\$846,286			\$755,000			106		
LOTS TOTAL	\$410,770	\$269,755	52.28%	\$299,900	\$276,250	8.56%	137	202	-32.32%
Business	\$142,500	\$107,100	33.05%	\$142,500	\$98,000	45.41%	129	235	-45.11%
Commercial	\$600,666	\$216,409	177.56%	\$21	\$19	11.90%	139	173	-19.69%
Land	\$1,334,760	\$2,183,690	-38.88%	\$1,145,761	\$1,908,333	-39.96%	345	733	-52.96%
COMM TOTAL	\$707,171	\$382,831	84.72%	\$4,400	\$23	19,168.67%	172	231	-25.65%
GRAND TOTAL	\$708,417	\$557,894	26.98%	\$619,900	\$515,000	20.37%	62	84	-25.80%

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4 List/Sell Ratio	99.94%	97.30%		98.64%	96.77%	
5 Days to Sell	86	89	-3.61%	86	96	-10.77%
6 Active Listings	774	1,220	-36.56%			
Area = Shuswap / Revels						
1 Units Listed	234	182	28.57%	504	409	23.23%
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4 List/Sell Ratio	97.92%	96.35%		97.33%	98.35%	
5 Days to Sell	104	162	-35.86%	110	145	-24.24%
6 Active Listings	475	792	-40.03%			
Area = Grand Total						
1 Units Listed	1,959	1,592	23.05%	4,341	3,670	18.28%
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6 Active Listings	2,901	4,984	-41.79%			

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North Okanagan Statistics -- March 2021

Quick Summary Part 1

			Residential	
Description	Total Units Sold	Total Sales Volume	Total Units Sold	Total Sales Volume
This Month	381	\$208,777,969	160	\$104,650,194
Last Month	244	\$136,779,037	103	\$66,318,636
This Month Last Year	138	\$61,215,255	67	\$34,134,000

Description	Total Listings Taken	Inventory
This Month	485	774
Last Month	269	748
This Month Last Year	372	1,220

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North Okanagan Statistics -- March 2021

Quick Summary Part 2

Condo/Apt

Sales	36
New Listings	44
Current Inventory	73
Sell/Inv. Ratio	49.32%
Days to Sell	70
Average Price	\$298,550
Median Price	\$259,750

Condo/Townhouse

Sales	65
New Listings	55
Current Inventory	49
Sell/Inv. Ratio	132.65%
Days to Sell	34
Average Price	\$438,767
Median Price	\$426,000

Lots

Sales	45
New Listings	71
Current Inventory	167
Sell/Inv. Ratio	26.95%
Days to Sell	222
Average Price	\$392,742
Median Price	\$310,000

Residential

Sales	160
New Listings	208
Current Inventory	191
Sell/Inv. Ratio	83.77%
Days to Sell	52
Average Price	\$654,064
Median Price	\$606,500
Ratio of Sales vs Inventory	84.53%

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North Okanagan Statistics -- March 2021

Comparative Activity -- Listing Information

Description	Cur Mo	Lst Yr Mo	Incr/Decr%	Cur YTD	Lst YTD	Incr/Decr%	Inventory		
							Cur Mo	Lst Yr Mo	Incr/Decr%
Zone = North Okanagan									
Acreage/House	36	39	-7.69%	68	69	-1.45	75	127	-40.94
Duplex	11	9	22.22%	24	19	26.32	11	28	-60.71
Mobile Home	14	9	55.56%	38	29	31.03	23	39	-41.03
Recreational	5	3	66.67%	8	3	166.67	11	6	83.33
Residential	208	175	18.86%	407	359	13.37	191	398	-52.01
Residential WF	3	6	-50.00%	8	10	-20.00	15	30	-50.00
3/4-Plex	2	1	100.00%	5	1	400.00	5	2	150.00
Apartment	44	23	91.30%	89	49	81.63	73	63	15.87
Townhouse	55	66	-16.67%	131	126	3.97	49	119	-58.82
RES TOTAL	378	331.00	14.20%	778	665	16.99%	453	812	-44.21
FARMS	5	2	150.00%	12	2	500.00	15	16	-6.25
MULTIFAMILY	4	1	300.00%	5	2	150.00	6	3	100.00
Acreage	18	9	100.00%	31	17	82.35	49	70	-30.00
Acreage WF	1	2	-50.00%	4	6	-33.33	5	14	-64.29
Lots	51	11	363.64%	76	41	85.37	104	149	-30.20
Lots WF	1	1	0.00%	9	2	350.00	9	8	12.50
LOTS TOTAL	71	23.00	208.70%	120	66	81.82%	167	241	-30.71
Business	8	3	166.67%	10	8	25.00	20	20	0.00
Commercial	15	11	36.36%	36	35	2.86	75	90	-16.67
Land	4	1	300.00%	6	8	-25.00	38	38	0.00
COMM TOTAL	27	15.00	80.00%	52	51	1.96%	133	148	-10.14
GRAND TOTAL	485	372	30.38%	967	786	23.03%	774	1,220	-36.56

Totals include variables in any given month, due to preceding month's collapsed sales and deleted listings. e & oe

North Okanagan Statistics -- March 2021

Comparative Activity -- Sales Information (Month)

Description	Unit Sales			Sales Volume			List/Sale Ratio	
	Cur Mo	Lst Yr Mo	Incr/Decr%	Cur Mo	Lst Yr Mo	Incr/Decr%	Cur Mo	Lst Yr Mo
Zone = North Okanagan								
Acreage/House	23	11	109.09%	\$23,029,299	\$8,187,500	181.27%	99.34%	97.13%
Duplex	6	5	20.00%	\$4,061,700	\$3,116,000	30.35%	103.45%	96.71%
Mobile Home	20	4	400.00%	\$4,571,200	\$521,000	777.39%	96.73%	93.24%
Recreational	1	2	-50.00%	\$372,500	\$186,000	100.27%	95.54%	82.85%
Residential	160	67	138.81%	\$104,650,194	\$34,134,000	206.59%	101.51%	97.50%
Residential WF	4	0	0.00%	\$3,865,000	\$0	0.00%	96.27%	0.00%
3/4-Plex	1	0	0.00%	\$610,000	\$0	0.00%	101.67%	0.00%
Apartment	36	12	200.00%	\$10,747,802	\$3,344,308	221.38%	97.85%	96.48%
Townhouse	65	28	132.14%	\$28,519,869	\$9,977,425	185.84%	100.63%	98.21%
RES TOTAL	316	129	144.96%	\$180,427,564	\$59,466,233	203.41%	100.65%	97.38%
FARMS	1	0	0.00%	\$2,651,000	\$0	0.00%	100.04%	0.00%
MULTIFAMILY	1	0	0.00%	\$799,000	\$0	0.00%	100.00%	0.00%
Acreage	15	0	0.00%	\$7,864,900	\$0	0.00%	96.60%	0.00%
Acreage WF	5	0	0.00%	\$3,685,000	\$0	0.00%	95.47%	0.00%
Lots	24	5	380.00%	\$5,978,500	\$1,154,000	418.07%	97.19%	96.33%
Lots WF	1	0	0.00%	\$145,000	\$0	0.00%	90.68%	0.00%
LOTS TOTAL	45	5	800.00%	\$17,673,400	\$1,154,000	1,431.49%	96.51%	96.33%
Business	1	2	-50.00%	\$335,000	\$595,000	-43.70%	83.96%	91.54%
Commercial	14	2	600.00%	\$5,138,005	\$22	886,336.66%	94.14%	0.00%
Land	3	0	0.00%	\$1,754,000	\$0	0.00%	86.46%	0.00%
COMM TOTAL	18	4	350.00%	\$7,227,005	\$595,022	1,114.58%	91.65%	91.54%
GRAND TOTAL	381	138	176.09%	\$208,777,969	\$61,215,255	241.06%	99.94%	97.30%

Totals include variables in any given month, due to preceding month's collapsed sales and deleted listings. e & oe

North Okanagan Statistics -- March 2021

Comparative Activity -- Sales Information (YTD)

Description	Unit Sales			Sales Volume			List/Sale Ratio	
	Cur YTD	Lst YTD	Incr/Decr%	Cur YTD	Lst YTD	Incr/Decr%	Cur YTD	Lst YTD
Zone = North Okanagan								
Acreage/House	52	21	147.62%	\$47,776,187	\$16,487,500	189.77%	98.74%	96.72%
Duplex	17	9	88.89%	\$12,921,700	\$5,355,000	141.30%	98.33%	97.12%
Mobile Home	40	15	166.67%	\$8,997,000	\$2,009,100	347.81%	97.05%	92.56%
Recreational	2	2	0.00%	\$449,500	\$186,000	141.67%	95.86%	82.85%
Residential	320	163	96.32%	\$207,172,530	\$83,333,225	148.61%	100.24%	97.61%
Residential WF	9	0	0.00%	\$10,260,000	\$0	0.00%	90.90%	0.00%
3/4-Plex	3	0	0.00%	\$1,620,000	\$0	0.00%	98.19%	0.00%
Apartment	81	39	107.69%	\$23,602,264	\$9,926,328	137.77%	97.49%	97.02%
Townhouse	124	73	69.86%	\$51,926,764	\$25,577,535	103.02%	99.70%	98.43%
RES TOTAL	648	322	101.24%	\$364,725,945	\$142,874,688	155.28%	99.33%	97.49%
FARMS	4	0	0.00%	\$5,478,000	\$0	0.00%	92.47%	0.00%
MULTIFAMILY	3	0	0.00%	\$2,560,000	\$0	0.00%	94.01%	0.00%
Acreage	23	4	475.00%	\$12,124,900	\$1,959,190	518.87%	94.91%	82.81%
Acreage WF	7	0	0.00%	\$4,385,000	\$0	0.00%	95.54%	0.00%
Lots	67	15	346.67%	\$15,614,550	\$3,620,500	331.28%	96.85%	95.27%
Lots WF	1	0	0.00%	\$145,000	\$0	0.00%	90.68%	0.00%
LOTS TOTAL	98	19	415.79%	\$32,269,450	\$5,579,690	478.34%	95.90%	90.49%
Business	1	2	-50.00%	\$335,000	\$595,000	-43.70%	83.96%	91.54%
Commercial	31	12	158.33%	\$19,718,042	\$10,285,063	91.72%	95.46%	91.20%
Land	6	1	500.00%	\$4,349,000	\$565,000	669.73%	90.16%	94.96%
COMM TOTAL	38	15	153.33%	\$24,402,042	\$11,445,063	113.21%	94.30%	91.40%
GRAND TOTAL	791	356	122.19%	\$429,435,438	\$159,899,442	168.57%	98.64%	96.77%

Totals include variables in any given month, due to preceding month's collapsed sales and deleted listings. e & oe

North Okanagan Statistics -- March 2021

Average/Median price, Days to Sell (Month)

Description	Average Price			Median Price			Days to Sell		
	Cur Mo	Lst Yr Mo	Incr/Decr%	Cur Mo	Lst Yr Mo	Incr/Decr%	Cur Mo	Lst Yr Mo	Incr/Decr%
Zone = North Okanagan									
Acreage/House	\$1,001,274	\$744,318	34.52%	\$845,000	\$720,000	17.36%	111	95	17.12%
Duplex	\$676,950	\$623,200	8.62%	\$514,500	\$685,000	-24.89%	14	76	-81.68%
Mobile Home	\$228,560	\$130,250	75.48%	\$232,500	\$148,750	56.30%	82	58	41.39%
Recreational	\$372,500	\$93,000	300.54%	\$372,500	\$93,000	300.54%	24	260	-90.75%
Residential	\$654,064	\$509,463	28.38%	\$606,500	\$512,500	18.34%	52	69	-24.51%
Residential WF	\$966,250			\$840,000			125		
3/4-Plex	\$610,000			\$610,000			45		
Apartment	\$298,550	\$278,692	7.13%	\$259,750	\$264,000	-1.61%	70	89	-21.84%
Townhouse	\$438,767	\$356,337	23.13%	\$426,000	\$345,000	23.48%	34	120	-71.84%
RES TOTAL	\$570,973	\$460,979	23.86%	\$530,000	\$430,000	23.26%	56	87	-35.05%
FARMS	\$2,651,000			\$2,651,000			107		
MULTIFAMILY	\$799,000			\$799,000			2		
Acreage	\$524,327			\$490,000			328		
Acreage WF	\$737,000			\$750,000			211		
Lots	\$249,104	\$230,800	7.93%	\$236,950	\$185,000	28.08%	165	91	81.64%
Lots WF	\$145,000			\$145,000			58		
LOTS TOTAL	\$392,742	\$230,800	70.17%	\$310,000	\$185,000	67.57%	222	91	144.22%
Business	\$335,000	\$297,500	12.61%	\$335,000	\$297,500	12.61%	130	262	-50.38%
Commercial	\$367,000	\$11	269,390.95%	\$17	\$11	51.45%	250	50	405.05%
Land	\$584,667			\$539,000			375		
COMM TOTAL	\$401,500	\$148,756	169.91%	\$269,450	\$115,007	134.29%	264	156	69.61%
GRAND TOTAL	\$547,974	\$443,589	23.53%	\$504,762	\$419,000	20.47%	86	89	-3.61%

Totals include variables in any given month, due to preceding month's collapsed sales and deleted listings. e & oe

North Okanagan Statistics -- March 2021

Average/Median price, Days to Sell (YTD)

Description	Average Price			Median Price			Days to Sell		
	Cur YTD	Lst YTD	Incr/Decr%	Cur YTD	Lst YTD	Incr/Decr%	Cur YTD	Lst YTD	Incr/Decr%
Zone = North Okanagan									
Acreage/House	\$918,773	\$785,119	17.02%	\$832,500	\$735,000	13.27%	92	123	-24.85%
Duplex	\$760,100	\$595,000	27.75%	\$718,000	\$572,000	25.52%	41	88	-53.24%
Mobile Home	\$224,925	\$133,940	67.93%	\$219,950	\$137,000	60.55%	77	72	6.95%
Recreational	\$224,750	\$93,000	141.67%	\$224,750	\$93,000	141.67%	34	260	-87.09%
Residential	\$647,414	\$511,247	26.63%	\$588,000	\$485,000	21.24%	53	79	-33.85%
Residential WF	\$1,140,000			\$1,100,000			112		
3/4-Plex	\$540,000			\$525,000			93		
Apartment	\$291,386	\$254,521	14.48%	\$252,000	\$225,000	12.00%	76	90	-15.80%
Townhouse	\$418,764	\$350,377	19.52%	\$415,158	\$345,000	20.34%	52	92	-43.86%
RES TOTAL	\$562,849	\$443,710	26.85%	\$513,444	\$416,575	23.25%	61	88	-30.63%
FARMS	\$1,369,500			\$1,181,000			177		
MULTIFAMILY	\$853,333			\$799,000			79		
Acreage	\$527,170	\$489,798	7.63%	\$400,000	\$474,000	-15.61%	252	209	20.45%
Acreage WF	\$626,429			\$710,000			228		
Lots	\$233,053	\$241,367	-3.44%	\$221,900	\$217,000	2.26%	171	117	46.12%
Lots WF	\$145,000			\$145,000			58		
LOTS TOTAL	\$329,280	\$293,668	12.13%	\$240,400	\$256,000	-6.09%	193	136	41.40%
Business	\$335,000	\$297,500	12.61%	\$335,000	\$297,500	12.61%	130	262	-50.38%
Commercial	\$636,066	\$857,089	-25.79%	\$359,000	\$567,500	-36.74%	185	227	-18.43%
Land	\$724,833	\$565,000	28.29%	\$732,000	\$565,000	29.56%	449	154	191.45%
COMM TOTAL	\$642,159	\$763,004	-15.84%	\$369,500	\$365,000	1.23%	225	227	-0.64%
GRAND TOTAL	\$542,902	\$449,156	20.87%	\$485,000	\$410,000	18.29%	86	96	-10.77%

Totals include variables in any given month, due to preceding month's collapsed sales and deleted listings. e & oe

**Shuswap / Revelstoke Monthly Statistics
March 2021**

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Zone Totals

Description	CM This Year	CM Last Year	Increase	This YTD	Last YTD	Increase
Area = Central Okanagan						
1 Units Listed	1,240	1,038	19.46%	2,870	2,475	15.96%
2 Units Sold	1,051	415	153.25%	2,253	1,002	124.85%
3 Sales Volume	\$769,910,645	\$240,075,079	220.70%	\$1,596,064,208	\$559,009,901	185.52%
4 List/Sell Ratio	100.28%	97.05%		99.58%	96.94%	
5 Days to Sell	52	78	-33.62%	62	84	-25.80%
6 Active Listings	1,652	2,972	-44.41%			
Area = North Okanagan						
1 Units Listed	485	372	30.38%	967	786	23.03%
2 Units Sold	381	138	176.09%	791	356	122.19%
3 Sales Volume	\$208,777,969	\$61,215,255	241.06%	\$429,435,438	\$159,899,442	168.57%
4 List/Sell Ratio	99.94%	97.30%		98.64%	96.77%	
5 Days to Sell	86	89	-3.61%	86	96	-10.77%
6 Active Listings	774	1,220	-36.56%			
Area = Shuswap / Revels						
1 Units Listed	234	182	28.57%	504	409	23.23%
2 Units Sold	214	52	311.54%	430	157	173.89%
3 Sales Volume	\$94,904,420	\$19,630,850	383.45%	\$196,454,835	\$66,779,182	194.19%
4 List/Sell Ratio	97.92%	96.35%		97.33%	98.35%	
5 Days to Sell	104	162	-35.86%	110	145	-24.24%
6 Active Listings	475	792	-40.03%			
Area = Grand Total						
1 Units Listed	1,959	1,592	23.05%	4,341	3,670	18.28%
2 Units Sold	1,646	605	172.07%	3,474	1,515	129.31%
3 Sales Volume	\$1,073,593,034	\$320,921,184	234.53%	\$2,221,954,481	\$785,688,525	182.80%
4 List/Sell Ratio	100.00%	97.05%		99.20%	97.02%	
5 Days to Sell	66	88	-24.25%	74	93	-21.06%
6 Active Listings	2,901	4,984	-41.79%			

Totals include variables in any given month, due to preceding month's collapsed sales and deleted listings. e & oe

Shuswap / Revelstoke Statistics -- March 2021

Quick Summary Part 1

			Residential	
Description	Total Units Sold	Total Sales Volume	Total Units Sold	Total Sales Volume
This Month	214	\$94,904,420	60	\$34,970,733
Last Month	139	\$61,187,833	44	\$25,863,558
This Month Last Year	52	\$19,630,850	24	\$11,417,250

Description	Total Listings Taken	Inventory
This Month	234	475
Last Month	154	500
This Month Last Year	182	792

Totals include variables in any given month, due to preceding month's collapsed sales and deleted listings. e & oe

Shuswap / Revelstoke Statistics -- March 2021

Quick Summary Part 2

Condo/Apt

Sales	25
New Listings	16
Current Inventory	29
Sell/Inv. Ratio	86.21%
Days to Sell	84
Average Price	\$389,823
Median Price	\$350,000

Condo/Townhouse

Sales	14
New Listings	9
Current Inventory	13
Sell/Inv. Ratio	107.69%
Days to Sell	88
Average Price	\$471,100
Median Price	\$454,000

Lots

Sales	67
New Listings	54
Current Inventory	142
Sell/Inv. Ratio	47.18%
Days to Sell	164
Average Price	\$187,491
Median Price	\$130,000

Residential

Sales	60
New Listings	85
Current Inventory	105
Sell/Inv. Ratio	57.14%
Days to Sell	63
Average Price	\$582,846
Median Price	\$527,500

Ratio of Sales vs Inventory	91.21%
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Shuswap / Revelstoke Statistics -- March 2021

Comparative Activity -- Listing Information

Description	Cur Mo	Lst Yr Mo	Incr/Decr%	Cur YTD	Lst YTD	Incr/Decr%	Inventory		
							Cur Mo	Lst Yr Mo	Incr/Decr%
Zone = Shuswap / Revelstoke									
Acreage/House	20	19	5.26%	42	32	31.25	42	83	-49.40
Duplex	2	1	100.00%	2	1	100.00	4	4	0.00
Mobile Home	10	12	-16.67%	26	21	23.81	17	33	-48.48
Recreational	9	2	350.00%	21	8	162.50	22	24	-8.33
Residential	85	62	37.10%	165	140	17.86	105	167	-37.13
Residential WF	9	4	125.00%	19	11	72.73	17	29	-41.38
3/4-Plex	0	1	-100.00%	0	2	-100.00		2	
Apartment	16	13	23.08%	43	23	86.96	29	44	-34.09
Townhouse	9	13	-30.77%	30	36	-16.67	13	50	-74.00
RES TOTAL	160	127.00	25.98%	348	274	27.01%	249	436	-42.89
FARMS	1	1	0.00%	4	2	100.00	6	8	-25.00
MULTIFAMILY	0	1	-100.00%	0	1	-100.00	1	2	-50.00
Acreage	9	14	-35.71%	24	23	4.35	35	63	-44.44
Acreage WF	1	1	0.00%	5	1	400.00	9	8	12.50
Lots	42	20	110.00%	86	49	75.51	93	146	-36.30
Lots WF	2	4	-50.00%	5	4	25.00	5	9	-44.44
LOTS TOTAL	54	39.00	38.46%	120	77	55.84%	142	226	-37.17
Business	5	4	25.00%	7	5	40.00	14	20	-30.00
Commercial	9	5	80.00%	16	30	-46.67	41	65	-36.92
Land	5	5	0.00%	9	20	-55.00	22	35	-37.14
COMM TOTAL	19	14.00	35.71%	32	55	-41.82%	77	120	-35.83
GRAND TOTAL	234	182	28.57%	504	409	23.23%	475	792	-40.03

Totals include variables in any given month, due to preceding month's collapsed sales and deleted listings. e & oe

Shuswap / Revelstoke Statistics -- March 2021

Comparative Activity -- Sales Information (Month)

Description	Unit Sales			Sales Volume			List/Sale Ratio	
	Cur Mo	Lst Yr Mo	Incr/Decr%	Cur Mo	Lst Yr Mo	Incr/Decr%	Cur Mo	Lst Yr Mo
Zone = Shuswap / Revelstoke								
Acreage/House	12	4	200.00%	\$11,659,400	\$2,163,500	438.91%	97.81%	97.61%
Duplex	2	0	0.00%	\$997,000	\$0	0.00%	100.00%	0.00%
Mobile Home	12	4	200.00%	\$2,115,532	\$1,021,500	107.10%	97.18%	98.00%
Recreational	6	1	500.00%	\$500,900	\$200,000	150.45%	96.40%	95.69%
Residential	60	24	150.00%	\$34,970,733	\$11,417,250	206.30%	99.75%	96.47%
Residential WF	8	1	700.00%	\$8,127,000	\$645,000	1,160.00%	96.46%	92.16%
3/4-Plex	0	0	0.00%	\$0	\$0	0.00%	0.00%	0.00%
Apartment	25	3	733.33%	\$9,745,586	\$659,700	1,377.28%	98.54%	95.65%
Townhouse	14	6	133.33%	\$6,595,400	\$2,348,000	180.89%	95.70%	96.09%
RES TOTAL	139	43	223.26%	\$74,711,551	\$18,454,950	304.83%	98.46%	96.44%
FARMS	0	0	0.00%	\$0	\$0	0.00%	0.00%	0.00%
MULTIFAMILY	1	0	0.00%	\$1,950,000	\$0	0.00%	95.12%	0.00%
Acreage	14	2	600.00%	\$3,784,000	\$468,900	707.00%	96.42%	99.81%
Acreage WF	1	0	0.00%	\$195,000	\$0	0.00%	97.55%	0.00%
Lots	50	6	733.33%	\$7,510,869	\$526,000	1,327.92%	97.25%	90.85%
Lots WF	2	0	0.00%	\$1,072,000	\$0	0.00%	96.71%	0.00%
LOTS TOTAL	67	8	737.50%	\$12,561,869	\$994,900	1,162.63%	96.96%	94.86%
Business	0	0	0.00%	\$0	\$0	0.00%	0.00%	0.00%
Commercial	4	1	300.00%	\$3,631,000	\$181,000	1,906.08%	87.66%	95.77%
Land	3	0	0.00%	\$2,050,000	\$0	0.00%	108.12%	0.00%
COMM TOTAL	7	1	600.00%	\$5,681,000	\$181,000	3,038.67%	94.09%	95.77%
GRAND TOTAL	214	52	311.54%	\$94,904,420	\$19,630,850	383.45%	97.92%	96.35%

Totals include variables in any given month, due to preceding month's collapsed sales and deleted listings. e & oe

Shuswap / Revelstoke Statistics -- March 2021

Comparative Activity -- Sales Information (YTD)

Description	Unit Sales			Sales Volume			List/Sale Ratio	
	Cur YTD	Lst YTD	Incr/Decr%	Cur YTD	Lst YTD	Incr/Decr%	Cur YTD	Lst YTD
Zone = Shuswap / Revelstoke								
Acreage/House	33	13	153.85%	\$28,088,400	\$6,611,500	324.84%	98.64%	97.00%
Duplex	4	1	300.00%	\$2,492,500	\$296,000	742.06%	99.68%	100.00%
Mobile Home	20	15	33.33%	\$3,344,432	\$2,490,600	34.28%	97.61%	95.07%
Recreational	12	1	1,100.00%	\$1,071,900	\$200,000	435.95%	95.43%	95.69%
Residential	129	73	76.71%	\$74,345,791	\$38,869,820	91.27%	98.83%	99.11%
Residential WF	15	1	1,400.00%	\$17,131,000	\$645,000	2,555.97%	93.14%	92.16%
3/4-Plex	0	1	-100.00%	\$0	\$1,200,000	-100.00%	0.00%	100.00%
Apartment	42	7	500.00%	\$16,000,086	\$2,618,700	510.99%	98.43%	97.11%
Townhouse	39	15	160.00%	\$18,304,700	\$6,512,920	181.05%	97.40%	98.76%
RES TOTAL	294	127	131.50%	\$160,778,809	\$59,444,540	170.47%	97.92%	98.50%
FARMS	0	1	-100.00%	\$0	\$825,000	-100.00%	0.00%	105.77%
MULTIFAMILY	1	0	0.00%	\$1,950,000	\$0	0.00%	95.12%	0.00%
Acreage	24	4	500.00%	\$6,875,000	\$1,014,650	577.57%	95.52%	95.83%
Acreage WF	3	0	0.00%	\$1,180,000	\$0	0.00%	87.54%	0.00%
Lots	90	16	462.50%	\$12,620,344	\$2,153,000	486.17%	95.79%	94.04%
Lots WF	3	1	200.00%	\$1,272,000	\$689,850	84.39%	96.33%	106.13%
LOTS TOTAL	120	21	471.43%	\$21,947,344	\$3,857,500	468.95%	95.25%	96.48%
Business	0	1	-100.00%	\$0	\$475,000	-100.00%	0.00%	95.10%
Commercial	11	5	120.00%	\$9,283,682	\$1,675,142	454.20%	91.02%	96.63%
Land	4	2	100.00%	\$2,495,000	\$502,000	397.01%	105.94%	93.14%
COMM TOTAL	15	8	87.50%	\$11,778,682	\$2,652,142	344.12%	93.82%	95.67%
GRAND TOTAL	430	157	173.89%	\$196,454,835	\$66,779,182	194.19%	97.33%	98.35%

Totals include variables in any given month, due to preceding month's collapsed sales and deleted listings. e & oe

Shuswap / Revelstoke Statistics -- March 2021

Average/Median price, Days to Sell (Month)

Description	Average Price			Median Price			Days to Sell		
	Cur Mo	Lst Yr Mo	Incr/Decr%	Cur Mo	Lst Yr Mo	Incr/Decr%	Cur Mo	Lst Yr Mo	Incr/Decr%
Zone = Shuswap / Revelstoke									
Acreage/House	\$971,617	\$540,875	79.64%	\$937,500	\$547,250	71.31%	93	177	-47.48%
Duplex	\$498,500			\$498,500			65		
Mobile Home	\$176,294	\$255,375	-30.97%	\$188,000	\$262,000	-28.24%	52	98	-47.16%
Recreational	\$83,483	\$200,000	-58.26%	\$70,200	\$200,000	-64.90%	73	709	-89.75%
Residential	\$582,846	\$475,719	22.52%	\$527,500	\$470,250	12.17%	63	132	-52.51%
Residential WF	\$1,015,875	\$645,000	57.50%	\$770,000	\$645,000	19.38%	105	264	-60.23%
3/4-Plex									
Apartment	\$389,823	\$219,900	77.27%	\$350,000	\$214,000	63.55%	84	21	291.69%
Townhouse	\$471,100	\$391,333	20.38%	\$454,000	\$307,500	47.64%	88	93	-5.32%
RES TOTAL	\$537,493	\$429,185	25.24%	\$494,000	\$390,000	26.67%	74	136	-46.03%
FARMS									
MULTIFAMILY	\$1,950,000			\$1,950,000			203		
Acreage	\$270,286	\$234,450	15.29%	\$181,500	\$234,450	-22.58%	205	566	-63.84%
Acreage WF	\$195,000			\$195,000			259		
Lots	\$150,217	\$87,667	71.35%	\$116,000	\$50,000	132.00%	151	229	-34.21%
Lots WF	\$536,000			\$536,000			153		
LOTS TOTAL	\$187,491	\$124,363	50.76%	\$130,000	\$98,500	31.98%	164	313	-47.75%
Business									
Commercial	\$907,750	\$181,000	401.52%	\$500,500	\$181,000	176.52%	115	47	145.21%
Land	\$683,333			\$662,000			118		
COMM TOTAL	\$811,571	\$181,000	348.38%	\$560,000	\$181,000	209.39%	116	47	147.72%
GRAND TOTAL	\$443,479	\$377,516	17.47%	\$397,000	\$337,500	17.63%	104	162	-35.86%

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Shuswap / Revelstoke Statistics -- March 2021

Average/Median price, Days to Sell (YTD)

Description	Average Price			Median Price			Days to Sell		
	Cur YTD	Lst YTD	Incr/Decr%	Cur YTD	Lst YTD	Incr/Decr%	Cur YTD	Lst YTD	Incr/Decr%
Zone = Shuswap / Revelstoke									
Acreage/House	\$851,164	\$508,577	67.36%	\$825,000	\$512,000	61.13%	104	142	-26.67%
Duplex	\$623,125	\$296,000	110.52%	\$610,500	\$296,000	106.25%	76	23	229.35%
Mobile Home	\$167,222	\$166,040	0.71%	\$178,000	\$149,900	18.75%	77	82	-6.71%
Recreational	\$89,325	\$200,000	-55.34%	\$70,500	\$200,000	-64.75%	106	709	-85.00%
Residential	\$576,324	\$532,463	8.24%	\$535,000	\$490,000	9.18%	71	132	-46.00%
Residential WF	\$1,142,067	\$645,000	77.06%	\$800,000	\$645,000	24.03%	107	264	-59.60%
3/4-Plex		\$1,200,000			\$1,200,000			25	
Apartment	\$380,954	\$374,100	1.83%	\$374,000	\$285,000	31.23%	77	61	25.80%
Townhouse	\$469,351	\$434,195	8.10%	\$435,000	\$345,000	26.09%	95	139	-31.63%
RES TOTAL	\$546,867	\$468,067	16.84%	\$492,385	\$445,000	10.65%	82	128	-35.41%
FARMS		\$825,000			\$825,000			19	
MULTIFAMILY	\$1,950,000			\$1,950,000			203		
Acreage	\$286,458	\$253,663	12.93%	\$214,000	\$234,450	-8.72%	212	336	-36.72%
Acreage WF	\$393,333			\$425,000			321		
Lots	\$140,226	\$134,563	4.21%	\$111,000	\$79,000	40.51%	148	240	-38.44%
Lots WF	\$424,000	\$689,850	-38.54%	\$200,000	\$689,850	-71.01%	109	53	105.03%
LOTS TOTAL	\$182,895	\$183,690	-0.43%	\$133,500	\$170,000	-21.47%	164	249	-34.21%
Business		\$475,000			\$475,000			753	
Commercial	\$843,971	\$335,028	151.91%	\$441,000	\$222,500	98.20%	252	98	156.16%
Land	\$623,750	\$251,000	148.51%	\$600,000	\$251,000	139.04%	94	35	169.29%
COMM TOTAL	\$785,245	\$331,518	136.86%	\$538,000	\$277,250	94.05%	210	164	27.61%
GRAND TOTAL	\$456,872	\$425,345	7.41%	\$417,000	\$396,000	5.30%	110	145	-24.24%

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