Central Okanagan Monthly Statistics
July 2023

Table of Contents

Table of Contents	2
Zone Totals	3
Quick Summary Part 1	4
Quick Summary Part 2	5
Listing Information	6
Sales Information (Month)	7
Sales Information (YTD)	8
Average/Median Price, Days to Sell (Month)	9
Average/Median Price, Days to Sell (YTD)	10

Zone Totals

Note Control Okanaga	Description	CM This Year	CM Last Year	Increase	This YTD	Last YTD	Increase
2 Units Sold	Area = Central Okanaga						
Sales Volume	1 Units Listed	1,140	973	17.16%		7,630	-6.87%
A List/Sell Ratio 96.95% 96.50% 5.53% 56 35 58.43% 56 6 Active Listings 3.095 2.710 14.21%	2 Units Sold	443	325	36.31%		3,692	-19.39%
5 Days to Sell 6 Active Listings 46 3.095 2.710 14.21% 56 35 58.43% Area = North Okanagan 1 Units Listed 3.99 3.67 -10.35% 2.314 2.511 -7.85% 2 Units Sold 168 169 -0.59% 1.076 1.477 -27.15% 3 Sales Volume \$125,448,280 \$112,232,165 11.78% \$729,786,685 \$1,038,08,021 -29.70% 4 List/Sell Ratio 97.10% 96.72% 96.94% 99.66% 5 29,06% 5 Days to Sell 58 40 45.95% 63 36 39.66% 6 Active Listings 1,227 973 26.10% 1.441 1.617 -10.88% 6 Active Listings 107 102 4.90% 672 794 -15.37% 3 Sales Volume \$63,222,119 \$61,927,597 2.09% \$413,638,951 \$489,882,110 -15.56% 4 List/Sell Ratio 97.00% 96.16% 96.83 98.36% 96.83 98.36% 5 Days to Sell 58 <th< td=""><td>3 Sales Volume</td><td>\$363,420,958</td><td>\$302,024,486</td><td>20.33%</td><td>\$2,424,910,753</td><td>\$3,318,902,146</td><td>-26.94%</td></th<>	3 Sales Volume	\$363,420,958	\$302,024,486	20.33%	\$2,424,910,753	\$3,318,902,146	-26.94%
Active Listings 3,095 2,710 14.21% Area = North Okanagan 1 1 Units Listed 329 367 -10,35% 2,314 2,511 -7,85% 2 Units Sold 168 169 -0.59% 1,076 1,477 -27,15% 3 Sales Volume \$125,448,280 \$112,232,165 11,78% \$729,786,685 \$1,038,086,921 -29,70% 4 List/Sell Ratio 97,10% 96,72% 96,94% 99,66% 50,66% 50,94% 96,94% 99,66% 50,90% 6,60% 6,60% 6,60% 6,60% 6,60% 6,60% 6,60% 6,60% 6,60% 6,60% 7,60% 6,60% 7,60% </td <td>4 List/Sell Ratio</td> <td>96.95%</td> <td>96.50%</td> <td></td> <td>96.80%</td> <td>100.12%</td> <td></td>	4 List/Sell Ratio	96.95%	96.50%		96.80%	100.12%	
Area = North Okanagan	5 Days to Sell	46	44	5.53%	56	35	58.43%
1 Units Listed 329 367 10.35% 2.314 2.511 7.85% 2 Units Sold 168 169 -0.59% 1.076 1.477 -27.15% 3 Sales Volume \$125.448,280 \$112,232,165 11.78% \$729,786,685 \$1.038,086,921 -29.70% 4 List/Sell Ratio 97.10% 96.72% 63.06.94% 99.66% 5 Days to Sell 58 40 45.95% 63 46 39.04% 6 Active Listings 1.227 973 26.10%	6 Active Listings	3,095	2,710	14.21%			
2 Units Sold 168	Area = North Okanagan						
3 Sales Volume \$125,448,280 \$112,232,165 11.78% \$729,786,685 \$1,038,086,921 -29.70% 4 List/Sell Ratio 97.10% 96.72% 96.94% 99.66% 39.04% 5 Days to Sell 58 40 45.95% 63 46 39.04% 6 Active Listings 1,227 973 26.10% 63 46 39.04% Area = Shuswap / Revel 1 Units Listed 205 246 -16.67% 1,441 1,617 -10.88% 2 Units Sold 107 102 4,90% 672 794 -15.37% 3 Sales Volume \$63,222,119 \$61,927,597 2.09% \$413,638,951 \$489,882,110 -15.56% 4 List/Sell Ratio 97.00% 96.16% 96.63% 98.36% 98.36% 5 Days to Sell 58 49 19.28% 75 56 34.10% Area = South Okanagan 1 10 Inits Listed 299 217 37.79% 1,935 1,737 11.40% 2 Uni	1 Units Listed	329	367	-10.35%	2,314	2,511	-7.85%
4 List/Sell Ratio 97.10% 96.72% 96.94% 99.66% 30.04% 5 Days to Sell 58 40 45.95% 63 46 39.04% 5 Days to Sell 58 40 45.95% 63 46 39.04% 6 Active Listings 1.227 973 26.10% **** **** Area = Shuswap / Revel **** 1.01 1.441 1.617 -10.88% 2 Units Sold 107 102 4.90% 672 794 -15.37% 3 Sales Volume \$63,222,119 \$61,927,597 2.09% \$413,638,951 \$489,882,110 -15.56% 4 List/Sell Ratio 97.00% 96.16% 96.63% 98.36% 50.89,836 50.89 50.60 34.10% Area = South Okanagan 1 Units Listed 2.99 217 37.79% 1,935 1,737 11.40% 2 Units Sold 184 159 15.72% 1,109 1,413 -21.51% 3 Sales Volume \$124,190,816 \$100,568,564 2	2 Units Sold	168	169	-0.59%	1,076	1,477	-27.15%
5 Days to Sell 6 Active Listings 5 Days to Sell 6 Active Listings 5 Days to Sell 1,227 973 26.10% 6 Active Listings 46 39.04% Area = Shuswap / Revel 3 Canal Sell 1 State 1 State 205 246 -16.67% 1,441 1,617 -10.88% 2 Units Sold 107 102 4.90% 672 794 -15.37% 3 Sales Volume \$63,222,119 \$61,927,597 2.09% \$413,638,951 \$489,882,110 -15.56% 4 List/Sell Ratio 97.00% 96.16% 96.63% 98.36% 5 Days to Sell 58 49 19.28% 75 56 34.10% 4 List/Sell Ratio 299 217 37.79% 1,935 1,737 11.40% 2 Units Sold 184 159 15.72% 1,109 1,413 -21.51% 3 Sales Volume \$124,190,816 \$100,568,564 23.49% \$741,356,160 \$976,675,952 -24.09% 4 List/Sell Ratio 96.51% 97.08% 53.80% 72 56 29.85% 5 D	3 Sales Volume	\$125,448,280	\$112,232,165	11.78%	\$729,786,685	\$1,038,086,921	-29.70%
Active Listings 1,227 973 26.10% Area = Shuswap / Revel 1 Units Listed 205 246 -16.67% 1,441 1,617 -10.88% 2 Units Sold 107 102 4.90% 672 7794 -15.37% 3 Sales Volume \$63,222,119 \$61,927,597 2.09% \$413,638,951 \$489,882,110 -15.56% 4 List/Sell Ratio 97.00% 96.16% 96.63% 98.36% 5 Days to Sell 58 49 19.28% 75 56 34.10% 6 Active Listings 876 842 4.04%	4 List/Sell Ratio	97.10%	96.72%		96.94%	99.66%	
Active Listings 1,227 973 26.10% Area = Shuswap / Revel 1 1 Units Listed 205 246 -16.67% 1,441 1,617 -10.88% 2 Units Sold 107 102 4.90% 672 794 -15.37% 3 Sales Volume \$63,222,119 \$61,927,597 2.09% \$413,638,951 \$489,882,110 -15.56% 4 List/Sell Ratio 97.00% 96.16% 96.63% 98.36% 15.56% 5 Days to Sell 58 49 19.28% 75 56 34.10% 6 Active Listings 876 842 4.04% 75 56 34.10% Area = South Okanagan 1 Units Listed 299 217 37.79% 1,935 1,737 11.40% 2 Units Sold 184 159 15.72% 1,109 1,413 -21.51% 3 Sales Volume \$124,190,816 \$100,568,564 23.49% \$741,356,160 \$97,675,952 -24.09% 4 List/Sell Ratio 96.51%	5 Days to Sell	58	40	45.95%	63	46	39.04%
Turist Listed 205 246 -16.67% 1,441 1,617 -10.88% 2 Units Sold 107 102 4.90% 672 794 -15.37% 3 Sales Volume \$63,222,119 \$61,927,597 2.09% \$413,638,951 \$489,882,110 -15.56% 4 List/Sell Ratio 97.00% 96.16% 96.63% 98.36% 5 Days to Sell 58 49 19.28% 75 56 34.10% 6 Active Listings 876 842 4.04%		1,227	973	26.10%			
1 Units Listed 205 246 -16.67% 1,441 1,617 -10.88% 2 Units Sold 107 102 4,90% 672 794 -15.37% 3 Sales Volume \$63,222,119 \$61,927,597 2.09% \$413,638,951 \$489,882,110 -15.56% 4 List/Sell Ratio 97.00% 96.16% 96.63% 98.36% 50.83 5 Days to Sell 58 49 19.28% 75 56 34.10% 6 Active Listings 876 842 4.04% -75 56 34.10% 4 List/Sell Ratio 299 217 37.79% 1,935 1,737 11.40% 2 Units Sold 184 159 15.72% 1,109 1,413 -21.51% 3 Sales Volume \$124,190,816 \$100,568,564 23.49% \$741,356,160 \$976,675,952 -24.09% 4 List/Sell Ratio 96.51% 97.08% 96.28% 98.62% 98.62% 5 Days to Sell 73 48 53.80% 72 56							
3 Sales Volume \$63,222,119 \$61,927,597 2.09% \$413,638,951 \$489,882,110 -15.56% 4 List/Sell Ratio 97.00% 96.16% 96.66% 96.63% 98.36% 5 Days to Sell 58 49 19.28% 75 56 34.10% 6 Active Listings 876 842 4.04%		205	246	-16.67%	1,441	1,617	-10.88%
4 List/Sell Ratio 97.00% 96.16% 96.63% 98.36% 5 Days to Sell 58 49 19.28% 75 56 34.10% 6 Active Listings 876 842 4.04% 75 56 34.10% Area = South Okanagan 1 Units Listed 299 217 37.79% 1,935 1,737 11.40% 2 Units Sold 184 159 15.72% 1,109 1,413 -21.51% 3 Sales Volume \$124,190,816 \$100,568,564 23.49% \$741,356,160 \$976,675,952 -24.09% 4 List/Sell Ratio 96.51% 97.08% 96.28% 98.62% 98.62% 5 Days to Sell 73 48 53.80% 72 56 29.85% 6 Active Listings 1,687 1,280 31.80% 72 56 29.85% Area = South Peace Riv 1 Units Listed 17 20 -15.00% 120 139 -13.67% 2 Units Sold 42 49 -1	2 Units Sold	107	102	4.90%	672	794	-15.37%
5 Days to Sell 58 49 19.28% 75 56 34.10% 6 Active Listings 876 842 4.04% 75 56 34.10% Area = South Okanagan 1 Units Listed 299 217 37.79% 1,935 1,737 11.40% 2 Units Sold 184 159 15.72% 1,109 1,413 -21.51% 3 Sales Volume \$124,190,816 \$100,568,564 23.49% \$741,356,160 \$976,675,952 -24.09% 4 List/Sell Ratio 96.51% 97.08% 96.28% 98.62% 98.62% 5 Days to Sell 73 48 53.80% 72 56 29.85% 6 Active Listings 1,687 1,280 31.80% 72 56 29.85% 4 List/Sell Ratio 96.51% 97.08% 31.80% 120 139 -13.67% 2 Units Sold 42 49 -14.29% 235 407 -42.26% 3 Sales Volume \$14,684,252 \$13,496,737 8.80%	3 Sales Volume	\$63,222,119	\$61,927,597	2.09%	\$413,638,951	\$489,882,110	-15.56%
Area = South Okanagan Area = South Okanagan 1 Units Listed 299 217 37.79% 1,935 1,737 11.40% 2 Units Sold 184 159 15.72% 1,109 1,413 -21.51% 3 Sales Volume \$124,190,816 \$100,568,564 23.49% \$741,356,160 \$976,675,952 -24.09% 4 List/Sell Ratio 96.51% 97.08% 96.28% 98.62% 98.62% 5 Days to Sell 73 48 53.80% 72 56 29.85% 6 Active Listings 1,687 1,280 31.80% 72 56 29.85% Area = South Peace Riv 1 Units Listed 17 20 -15.00% 120 139 -13.67% 2 Units Sold 42 49 -14.29% 235 407 -42.26% 3 Sales Volume \$14,684,252 \$13,496,737 8.80% \$68,856,852 \$1112,133,707 -38.59% 4 List/Sell Ratio 96.23% 96.20% 95.86% 96.72%		97.00%	96.16%		96.63%	98.36%	
Active Listings 876 842 4.04% Area = South Okanagan 4.04% 1 Units Listed 299 217 37.79% 1,935 1,737 11.40% 2 Units Sold 184 159 15.72% 1,109 1,413 -21.51% 3 Sales Volume \$124,190,816 \$100,568,564 23.49% \$741,356,160 \$976,675,952 -24.09% 4 List/Sell Ratio 96.51% 97.08% 96.28% 98.62% 98.62% 5 Days to Sell 73 48 53.80% 72 56 29.85% 6 Active Listings 1,687 1,280 31.80% 72 56 29.85% Area = South Peace Riv 1 Units Listed 17 20 -15.00% 120 139 -13.67% 2 Units Sold 42 49 -14.29% 235 407 -42.26% 3 Sales Volume \$14,684,252 \$13,496,737 8.80% \$68,856,852 \$1112,133,707 -38.59% 4 List/Sell Ratio 96.2	5 Davs to Sell	58	49	19.28%	75	56	34.10%
Name	<u> </u>	876	842	4.04%			
1 Units Listed 299 217 37.79% 1,935 1,737 11.40% 2 Units Sold 184 159 15.72% 1,109 1,413 -21.51% 3 Sales Volume \$124,190,816 \$100,568,564 23.49% \$741,356,160 \$976,675,952 -24.09% 4 List/Sell Ratio 96.51% 97.08% 96.28% 98.62% 98.62% 5 Days to Sell 73 48 53.80% 72 56 29.85% 6 Active Listings 1,687 1,280 31.80% 72 56 29.85% Area = South Peace Riv 1 Units Listed 17 20 -15.00% 120 139 -13.67% 2 Units Sold 42 49 -14.29% 235 407 -42.26% 3 Sales Volume \$14,684,252 \$13,496,737 8.80% \$68,856,852 \$112,133,707 -38.59% 4 List/Sell Ratio 96.23% 96.20% 95.86% 96.72% 5 Days to Sell 112 84 33.39%							
2 Units Sold 184 159 15.72% 1,109 1,413 -21.51% 3 Sales Volume \$124,190,816 \$100,568,564 23.49% \$741,356,160 \$976,675,952 -24.09% 4 List/Sell Ratio 96.51% 97.08% 96.28% 98.62% -24.09% 5 Days to Sell 73 48 53.80% 72 56 29.85% 6 Active Listings 1,687 1,280 31.80% 72 56 29.85% Area = South Peace Riv 1 Units Listed 17 20 -15.00% 120 139 -13.67% 2 Units Sold 42 49 -14.29% 235 407 -42.26% 3 Sales Volume \$14,684,252 \$13,496,737 8.80% \$68,856,852 \$112,133,707 -38.59% 4 List/Sell Ratio 96.23% 96.20% 95.86% 96.72% 5 Days to Sell 112 84 33.39% 102 106 -4.31% 6 Active Listings 504 469 7.46%	_	299	217	37.79%	1,935	1,737	11.40%
3 Sales Volume \$124,190,816 \$100,568,564 23.49% \$741,356,160 \$976,675,952 -24.09% 4 List/Sell Ratio 96.51% 97.08% 96.28% 98.62% -24.09% 5 Days to Sell 73 48 53.80% 72 56 29.85% 6 Active Listings 1,687 1,280 31.80% -72 56 29.85% Area = South Peace Riv 1 Units Listed 17 20 -15.00% 120 139 -13.67% 2 Units Sold 42 49 -14.29% 235 407 -42.26% 3 Sales Volume \$14,684,252 \$13,496,737 8.80% \$68,856,852 \$112,133,707 -38.59% 4 List/Sell Ratio 96.23% 96.20% 95.86% 96.72% 96.72% 5 Days to Sell 112 84 33.39% 102 106 -4.31% 6 Active Listings 504 469 7.46% 12,916 13,634 -5.27% 2 Units Sold 94 804		184	159	15.72%	1,109	1,413	-21.51%
5 Days to Sell 73 48 53.80% 72 56 29.85% 6 Active Listings 1,687 1,280 31.80% 72 56 29.85% Area = South Peace Riv 1 Units Listed 17 20 -15.00% 120 139 -13.67% 2 Units Sold 42 49 -14.29% 235 407 -42.26% 3 Sales Volume \$14,684,252 \$13,496,737 8.80% \$68,856,852 \$112,133,707 -38.59% 4 List/Sell Ratio 96.23% 96.20% 95.86% 96.72% 5 Days to Sell 112 84 33.39% 102 106 -4.31% 6 Active Listings 504 469 7.46% 7.46% 7.46% Area = Grand Total 1 Units Listed 1,990 1,823 9.16% 12,916 13,634 -5.27% 2 Units Sold 944 804 17.41% 6,068 7,783 -22.04% 3 Sales Volume \$690,966,425 \$		\$124,190,816	\$100,568,564	23.49%	\$741,356,160	\$976,675,952	-24.09%
Active Listings 1,687 1,280 31.80% Area = South Peace Riv 1 Units Listed 17 20 -15.00% 120 139 -13.67% 2 Units Sold 42 49 -14.29% 235 407 -42.26% 3 Sales Volume \$14,684,252 \$13,496,737 8.80% \$68,856,852 \$112,133,707 -38.59% 4 List/Sell Ratio 96.23% 96.20% 95.86% 96.72% 5 Days to Sell 112 84 33.39% 102 106 -4.31% 6 Active Listings 504 469 7.46%	4 List/Sell Ratio	96.51%	97.08%		96.28%	98.62%	
Active Listings 1,687 1,280 31.80% Area = South Peace Riv 1 Units Listed 17 20 -15.00% 120 139 -13.67% 2 Units Sold 42 49 -14.29% 235 407 -42.26% 3 Sales Volume \$14,684,252 \$13,496,737 8.80% \$68,856,852 \$112,133,707 -38.59% 4 List/Sell Ratio 96.23% 96.20% 95.86% 96.72% 5 Days to Sell 112 84 33.39% 102 106 -4.31% 6 Active Listings 504 469 7.46%	5 Davs to Sell	73	48	53.80%	72	56	29.85%
Area = South Peace Riv 1 Units Listed 17 20 -15.00% 120 139 -13.67% 2 Units Sold 42 49 -14.29% 235 407 -42.26% 3 Sales Volume \$14,684,252 \$13,496,737 8.80% \$68,856,852 \$112,133,707 -38.59% 4 List/Sell Ratio 96.23% 96.20% 95.86% 96.72% 5 Days to Sell 112 84 33.39% 102 106 -4.31% 6 Active Listings 504 469 7.46% 7.46% 7.46% Area = Grand Total 1 Units Listed 1,990 1,823 9.16% 12,916 13,634 -5.27% 2 Units Sold 944 804 17.41% 6,068 7,783 -22.04% 3 Sales Volume \$690,966,425 \$590,249,549 17.06% \$4,378,549,402 \$5,935,680,836 -26.23% 4 List/Sell Ratio 96.89% 96.60% 96.70% 99.58% 5 Days to Sell 58 47 </td <td></td> <td>1,687</td> <td>1,280</td> <td>31.80%</td> <td></td> <td></td> <td></td>		1,687	1,280	31.80%			
1 Units Listed 17 20 -15.00% 120 139 -13.67% 2 Units Sold 42 49 -14.29% 235 407 -42.26% 3 Sales Volume \$14,684,252 \$13,496,737 8.80% \$68,856,852 \$112,133,707 -38.59% 4 List/Sell Ratio 96.23% 96.20% 95.86% 96.72% 5 Days to Sell 112 84 33.39% 102 106 -4.31% 6 Active Listings 504 469 7.46% 7.46% 7.46% 7.46% 7.46% 7.783 -5.27% 1 Units Listed 1,990 1,823 9.16% 12,916 13,634 -5.27% 2.204% 2 Units Sold 944 804 17.41% 6,068 7,783 -22.04% 3 Sales Volume \$690,966,425 \$590,249,549 17.06% \$4,378,549,402 \$5,935,680,836 -26.23% 4 List/Sell Ratio 96.89% 96.60% 96.70% 99.58% 5 Days to Sell 58 47 23.69% 64 47 37.13%							
2 Units Sold 42 49 -14.29% 235 407 -42.26% 3 Sales Volume \$14,684,252 \$13,496,737 8.80% \$68,856,852 \$112,133,707 -38.59% 4 List/Sell Ratio 96.23% 96.20% 95.86% 96.72% 5 Days to Sell 112 84 33.39% 102 106 -4.31% 6 Active Listings 504 469 7.46% 7.46% 7.46% 7.76 7.76 7.77 7.27% Area = Grand Total 1 Units Listed 1,990 1,823 9.16% 12,916 13,634 -5.27% 7.22.04% 2 Units Sold 944 804 17.41% 6,068 7,783 -22.04% 3 Sales Volume \$690,966,425 \$590,249,549 17.06% \$4,378,549,402 \$5,935,680,836 -26.23% 4 List/Sell Ratio 96.89% 96.60% 96.70% 99.58% 5 Days to Sell 58 47 23.69% 64 47 37.13%		17	20	-15.00%	120	139	-13.67%
3 Sales Volume \$14,684,252 \$13,496,737 8.80% \$68,856,852 \$112,133,707 -38.59% 4 List/Sell Ratio 96.23% 96.20% 95.86% 96.72% 5 Days to Sell 112 84 33.39% 102 106 -4.31% 6 Active Listings 504 469 7.46% 7.46% 7.46% 7.46% 7.46% 7.46% 7.46% 7.46% 7.46% 7.46% 7.46% 7.76% 7.27% 7.27% 7.27% 7.27% 7.27% 7.27% 7.27% 7.27% 7.27% 7.27% 7.22.04% 7.22.04% 7.21% 7.22.04% <td>-</td> <td>42</td> <td>49</td> <td>-14.29%</td> <td>235</td> <td>407</td> <td>-42.26%</td>	-	42	49	-14.29%	235	407	-42.26%
4 List/Sell Ratio 96.23% 96.20% 95.86% 96.72% 5 Days to Sell 112 84 33.39% 102 106 -4.31% 6 Active Listings 504 469 7.46%	3 Sales Volume	\$14,684,252	\$13,496,737	8.80%	\$68,856,852	\$112,133,707	-38.59%
5 Days to Sell 112 84 33.39% 102 106 -4.31% 6 Active Listings 504 469 7.46% -4.31% Area = Grand Total 1 Units Listed 1,990 1,823 9.16% 12,916 13,634 -5.27% 2 Units Sold 944 804 17.41% 6,068 7,783 -22.04% 3 Sales Volume \$690,966,425 \$590,249,549 17.06% \$4,378,549,402 \$5,935,680,836 -26.23% 4 List/Sell Ratio 96.89% 96.60% 96.70% 99.58% 5 Days to Sell 58 47 23.69% 64 47 37.13%		96.23%	96.20%		95.86%	96.72%	
6 Active Listings 504 469 7.46% Area = Grand Total 1 Units Listed 1,990 1,823 9.16% 12,916 13,634 -5.27% 2 Units Sold 944 804 17.41% 6,068 7,783 -22.04% 3 Sales Volume \$690,966,425 \$590,249,549 17.06% \$4,378,549,402 \$5,935,680,836 -26.23% 4 List/Sell Ratio 96.89% 96.60% 96.70% 99.58% 5 Days to Sell 58 47 23.69% 64 47 37.13%		112	84	33.39%	102	106	-4.31%
Area = Grand Total 1 Units Listed 1,990 1,823 9.16% 12,916 13,634 -5.27% 2 Units Sold 944 804 17.41% 6,068 7,783 -22.04% 3 Sales Volume \$690,966,425 \$590,249,549 17.06% \$4,378,549,402 \$5,935,680,836 -26.23% 4 List/Sell Ratio 96.89% 96.60% 96.70% 99.58% 5 Days to Sell 58 47 23.69% 64 47 37.13%		504	469	7.46%			
1 Units Listed 1,990 1,823 9.16% 12,916 13,634 -5.27% 2 Units Sold 944 804 17.41% 6,068 7,783 -22.04% 3 Sales Volume \$690,966,425 \$590,249,549 17.06% \$4,378,549,402 \$5,935,680,836 -26.23% 4 List/Sell Ratio 96.89% 96.60% 96.70% 99.58% 5 Days to Sell 58 47 23.69% 64 47 37.13%							
2 Units Sold 944 804 17.41% 6,068 7,783 -22.04% 3 Sales Volume \$690,966,425 \$590,249,549 17.06% \$4,378,549,402 \$5,935,680,836 -26.23% 4 List/Sell Ratio 96.89% 96.60% 96.70% 99.58% 5 Days to Sell 58 47 23.69% 64 47 37.13%		1,990	1,823	9.16%	12,916	13,634	-5.27%
3 Sales Volume \$690,966,425 \$590,249,549 17.06% \$4,378,549,402 \$5,935,680,836 -26.23% 4 List/Sell Ratio 96.89% 96.60% 96.70% 99.58% 5 Days to Sell 58 47 23.69% 64 47 37.13%							-22.04%
4 List/Sell Ratio 96.89% 96.60% 96.70% 99.58% 5 Days to Sell 58 47 23.69% 64 47 37.13%			\$590,249,549				
5 Days to Sell 58 47 23.69% 64 47 37.13%							
,				23.69%			37.13%
	6 Active Listings	7,389	6,274				

Quick Summary Part 1

Residential

Description	Total Units Sold	Total Sales Volume	Total Units Sold	Total Sales Volume
This Month	443	\$363,420,958	180	\$198,596,371
Last Month	546	\$467,669,085	231	\$250,405,547
This Month Last Year	325	\$302,024,486	124	\$133,601,480
Description	Total Listings Taken	Inventory		
This Month	1,140	3,095		
Last Month	1,314	2,901		
This Month Last Year	973	2,710		

Quick Summary Part 2

Condo/Apt		
Sales	124	
New Listings	239	
Current Inventory	527	
Sell/Inv. Ratio	23.53%	
Days to Sell	46	
Average Price	\$502,793	
Median Price	\$467,500	
Condo/Townhouse		
Sales	70	
New Listings	167	
Current Inventory	327	
Sell/Inv. Ratio	21.41%	
Days to Sell	38	
Average Price	\$721,661	
Median Price	\$695,000	
Lots		
Sales	15	
New Listings	80	
Current Inventory	305	
Sell/Inv. Ratio	4.92%	
Days to Sell	64	
Average Price	\$751,800	
Median Price	\$512,500	
Residential		
Sales	180	
New Listings	455	
Current Inventory	1,154	
Sell/Inv. Ratio	15.60%	
Days to Sell	41	
Average Price	\$1,103,313	
Median Price	\$950,000	
Ratio of Sales vs Inventory	17.35%	

Comparative Activity -- Listing Information

								Inventory	
Description	Cur Mo	Lst Yr Mo	Incr/Decr%	Cur YTD	Lst YTD	Incr/Decr%	Cur Mo	Lst Yr Mo	Incr/Decr%
Zone = Central Oka	ınagan								
Acreage/House	37	32	15.63%	213	227	-6.17	142	125	13.60
Duplex	23	19	21.05%	142	177	-19.77	47	53	-11.32
Mobile Home	42	51	-17.65%	273	271	0.74	115	80	43.75
Recreational	5	6	-16.67%	32	24	33.33	22	19	15.79
Residential	455	466	-2.36%	2,951	3,446	-14.36	1,154	1,126	2.49
Residential WF	14	8	75.00%	70	64	9.38	46	36	27.78
3/4-Plex	3	1	200.00%	13	12	8.33	5	4	25.00
Timeshare	0	0	0.00%	3	1	200.00	2	1	100.00
Apartment	239	207	15.46%	1,529	1,566	-2.36	527	461	14.32
Townhouse	167	104	60.58%	921	1,003	-8.18	327	281	16.37
RES TOTAL	985	894.00	10.18%	6,147	6,791	-9.48%	2,387	2,186	9.19
FARMS	7	0	0.00%	34	33	3.03	27	21	28.57
MULTIFAMILY	4	3	33.33%	30	18	66.67	24	12	100.00
Acreage	9	2	350.00%	51	49	4.08	45	38	18.42
Acreage WF	1	0	0.00%	5	9	-44.44	9	10	-10.00
Lots	66	25	164.00%	342	283	20.85	234	135	73.33
Lots WF	4	2	100.00%	21	19	10.53	17	15	13.33
LOTS TOTAL	80	29.00	175.86%	419	360	16.39%	305	198	54.04
Business	10	8	25.00%	62	52	19.23	48	35	37.14
Commercial	45	33	36.36%	345	292	18.15	245	205	19.51
Land	9	6	50.00%	69	84	-17.86	59	53	11.32
COMM TOTAL	64	47.00	36.17%	476	428	11.21%	352	293	20.14
GRAND TOTAL	1,140	973	17.16%	7,106	7,630	-6.87%	3,095	2,710	14.21

Comparative Activity -- Sales Information (Month)

		Unit Sales		S	ales Volume		List/Sal	e Ratio
Description	Cur Mo	Lst Yr Mo	Incr/Decr%	Cur Mo	Lst Yr Mo	Incr/Decr%	Cur Mo	Lst Yr Mo
Zone = Central Okanaga	an							
Acreage/House	7	6	16.67%	\$10,115,500	\$18,875,000	-46.41%	93.74%	95.90%
Duplex	10	7	42.86%	\$8,860,000	\$5,011,500	76.79%	95.10%	99.60%
Mobile Home	10	18	-44.44%	\$2,745,900	\$4,654,800	-41.01%	96.71%	99.10%
Recreational	2	3	-33.33%	\$566,000	\$694,400	-18.49%	95.48%	95.92%
Residential	180	124	45.16%	\$198,596,371	\$133,601,480	48.65%	97.08%	96.90%
Residential WF	5	3	66.67%	\$10,575,000	\$8,495,000	24.48%	97.30%	91.63%
3/4-Plex	0	0	0.00%	\$0	\$0	0.00%	0.00%	0.00%
Timeshare	0	0	0.00%	\$0	\$0	0.00%	0.00%	0.00%
Apartment	124	85	45.88%	\$62,346,279	\$43,977,649	41.77%	97.60%	98.32%
Townhouse	70	51	37.25%	\$50,516,300	\$35,579,455	41.98%	98.33%	98.05%
RES TOTAL	408	297	37.37%	\$344,321,350	\$250,889,284	37.24%	97.20%	97.13%
FARMS	1	1	0.00%	\$2,250,000	\$3,400,000	-33.82%	80.50%	91.89%
MULTIFAMILY	0	1	-100.00%	\$0	\$1,650,000	-100.00%	0.00%	97.12%
Acreage	3	3	0.00%	\$3,799,000	\$6,183,000	-38.56%	92.75%	97.96%
Acreage WF	0	0	0.00%	\$0	\$0	0.00%	0.00%	0.00%
Lots	10	3	233.33%	\$4,503,000	\$2,432,000	85.16%	95.96%	93.61%
Lots WF	2	1	100.00%	\$2,975,000	\$1,390,000	114.03%	91.62%	92.73%
LOTS TOTAL	15	7	114.29%	\$11,277,000	\$10,005,000	12.71%	93.70%	96.12%
Business	0	3	-100.00%	\$0	\$467,000	-100.00%	0.00%	69.29%
Commercial	18	12	50.00%	\$4,442,607	\$15,663,202	-71.64%	97.07%	94.81%
Land	1	4	-75.00%	\$1,130,000	\$19,950,000	-94.34%	92.24%	92.04%
COMM TOTAL	19	19	0.00%	\$5,572,607	\$36,080,202	-84.55%	96.05%	92.82%
GRAND TOTAL	443	325	36.31%	\$363,420,958	\$302,024,486	20.33%	96.95%	96.50%

Comparative Activity -- Sales Information (YTD)

		Unit Sales	Sales Volume			List/Sale Ratio		
Description	Cur YTD	Lst YTD	Incr/Decr%	Cur YTD	Lst YTD	Incr/Decr%	Cur YTD	Lst YTD
Zone = Central Okana	agan							
Acreage/House	42	68	-38.24%	\$80,293,400	\$140,071,550	-42.68%	94.52%	96.75%
Duplex	72	90	-20.00%	\$55,168,775	\$79,033,696	-30.20%	96.53%	101.69%
Mobile Home	123	170	-27.65%	\$33,111,450	\$46,866,349	-29.35%	96.63%	99.00%
Recreational	8	6	33.33%	\$1,979,500	\$2,409,900	-17.86%	93.40%	97.46%
Residential	1,211	1,456	-16.83%	\$1,312,576,197	\$1,728,694,140	-24.07%	97.27%	100.65%
Residential WF	28	25	12.00%	\$86,266,000	\$85,842,638	0.49%	94.15%	98.52%
3/4-Plex	3	7	-57.14%	\$2,088,000	\$9,872,399	-78.85%	97.89%	100.47%
Timeshare	1	0	0.00%	\$145,000	\$0	0.00%	96.73%	0.00%
Apartment	799	990	-19.29%	\$394,589,759	\$525,992,917	-24.98%	97.44%	100.66%
Townhouse	454	562	-19.22%	\$324,970,733	\$426,371,072	-23.78%	98.10%	101.03%
RES TOTAL	2,741	3,374	-18.76%	\$2,291,188,814	\$3,045,154,661	-24.76%	97.16%	100.45%
FARMS	1	6	-83.33%	\$2,250,000	\$13,170,000	-82.92%	80.50%	91.88%
MULTIFAMILY	3	2	50.00%	\$6,537,500	\$4,900,000	33.42%	87.78%	98.26%
Acreage	13	15	-13.33%	\$13,287,500	\$26,732,000	-50.29%	91.63%	97.97%
Acreage WF	2	1	100.00%	\$5,610,000	\$859,000	553.08%	77.39%	92.47%
Lots	48	130	-63.08%	\$27,635,298	\$69,409,540	-60.19%	93.24%	97.03%
Lots WF	4	5	-20.00%	\$5,305,000	\$6,865,000	-22.72%	90.76%	94.09%
LOTS TOTAL	67	151	-55.63%	\$51,837,798	\$103,865,540	-50.09%	90.57%	97.03%
Business	15	9	66.67%	\$3,297,000	\$5,463,000	-39.65%	85.75%	92.82%
Commercial	143	130	10.00%	\$58,950,641	\$79,948,955	-26.26%	91.80%	98.26%
Land	6	20	-70.00%	\$10,849,000	\$66,399,990	-83.66%	94.18%	95.14%
COMM TOTAL	164	159	3.14%	\$73,096,641	\$151,811,945	-51.85%	91.85%	96.67%
GRAND TOTAL	2,976	3,692	-19.39%	\$2,424,910,753	\$3,318,902,146	-26.94%	96.80%	100.12%

Average/Median price, Days to Sell (Month)

	A	verage Price		N	Median Price			Days to Sell	
Description	Cur Mo	Lst Yr Mo	Incr/Decr%	Cur Mo	Lst Yr Mo	Incr/Decr%	Cur Mo	Lst Yr Mo	Incr/Decr%
Zone = Central	Okanagan								
Acreage/House	\$1,445,071	\$3,145,833	-54.06%	\$1,520,000	\$1,800,000	-15.56%	66	65	2.77%
Duplex	\$886,000	\$715,929	23.76%	\$850,000	\$700,000	21.43%	50	29	76.05%
Mobile Home	\$274,590	\$258,600	6.18%	\$309,450	\$268,950	15.06%	43	30	42.54%
Recreational	\$283,000	\$231,467	22.26%	\$283,000	\$239,500	18.16%	72	45	58.82%
Residential	\$1,103,313	\$1,077,431	2.40%	\$950,000	\$1,011,250	-6.06%	41	37	11.42%
Residential WF	\$2,115,000	\$2,831,667	-25.31%	\$1,800,000	\$2,700,000	-33.33%	63	92	-31.34%
3/4-Plex									
Timeshare									
Apartment	\$502,793	\$517,384	-2.82%	\$467,500	\$459,600	1.72%	46	36	26.97%
Townhouse	\$721,661	\$697,636	3.44%	\$695,000	\$689,000	0.87%	38	33	14.31%
RES TOTAL	\$843,925	\$844,745	-0.10%	\$750,000	\$740,000	1.35%	43	37	17.79%
FARMS	\$2,250,000	\$3,400,000	-33.82%	\$2,250,000	\$3,400,000	-33.82%	116	27	329.63%
MULTIFAMILY		\$1,650,000			\$1,650,000			27	
Acreage	\$1,266,333	\$2,061,000	-38.56%	\$1,349,000	\$1,445,000	-6.64%	60	103	-41.61%
Acreage WF									
Lots	\$450,300	\$810,667	-44.45%	\$415,000	\$837,500	-50.45%	60	53	13.77%
Lots WF	\$1,487,500	\$1,390,000	7.01%	\$1,487,500	\$1,390,000	7.01%	87	45	92.22%
LOTS TOTAL	\$751,800	\$1,429,286	-47.40%	\$512,500	\$1,202,500	-57.38%	64	73	-13.11%
Business		\$155,667			\$97,000			50	
Commercial	\$246,812	\$1,305,267	-81.09%	\$23	\$22	5.81%	85	142	-40.13%
Land	\$1,130,000	\$4,987,500	-77.34%	\$1,130,000	\$4,800,000	-76.46%	106	207	-48.73%
COMM TOTAL	\$293,295	\$1,898,958	-84.55%	\$23	\$3,000	-99.23%	86	141	-38.95%
GRAND TOTAL	\$820,363	\$929,306	-11.72%	\$740,000	\$740,000	0.00%	46	44	5.53%

Average/Median price, Days to Sell (YTD)

	A	verage Price		N	Median Price			Days to Sell	
Description	Cur YTD	Lst YTD	Incr/Decr%	Cur YTD	Lst YTD	Incr/Decr%	Cur YTD	Lst YTD	Incr/Decr%
Zone = Central	Okanagan								
Acreage/House	\$1,911,748	\$2,059,876	-7.19%	\$1,639,000	\$1,677,500	-2.30%	74	89	-17.01%
Duplex	\$766,233	\$878,152	-12.74%	\$724,250	\$769,950	-5.94%	51	25	106.11%
Mobile Home	\$269,199	\$275,684	-2.35%	\$260,000	\$273,450	-4.92%	55	38	45.25%
Recreational	\$247,438	\$401,650	-38.39%	\$241,000	\$262,250	-8.10%	107	31	245.16%
Residential	\$1,083,878	\$1,187,290	-8.71%	\$951,000	\$1,090,000	-12.75%	51	27	89.03%
Residential WF	\$3,080,929	\$3,433,706	-10.27%	\$2,787,500	\$3,600,000	-22.57%	80	86	-6.76%
3/4-Plex	\$696,000	\$1,410,343	-50.65%	\$598,000	\$1,650,000	-63.76%	58	63	-8.67%
Timeshare	\$145,000			\$145,000			74		
Apartment	\$493,855	\$531,306	-7.05%	\$460,000	\$485,500	-5.25%	53	31	71.40%
Townhouse	\$715,795	\$758,667	-5.65%	\$695,500	\$724,900	-4.06%	45	27	66.81%
RES TOTAL	\$835,895	\$902,535	-7.38%	\$749,900	\$800,000	-6.26%	52	30	69.77%
FARMS	\$2,250,000	\$2,195,000	2.51%	\$2,250,000	\$1,950,000	15.38%	116	111	4.66%
MULTIFAMILY	\$2,179,167	\$2,450,000	-11.05%	\$2,300,000	\$2,450,000	-6.12%	98	72	35.65%
Acreage	\$1,022,115	\$1,782,133	-42.65%	\$850,000	\$1,200,000	-29.17%	93	120	-22.50%
Acreage WF	\$2,805,000	\$859,000	226.54%	\$2,805,000	\$859,000	226.54%	112	205	-45.61%
Lots	\$575,735	\$533,920	7.83%	\$508,950	\$439,999	15.67%	77	67	14.57%
Lots WF	\$1,326,250	\$1,373,000	-3.40%	\$1,450,000	\$1,300,000	11.54%	90	50	78.78%
LOTS TOTAL	\$773,698	\$687,851	12.48%	\$575,000	\$449,000	28.06%	82	73	12.46%
Business	\$219,800	\$607,000	-63.79%	\$210,000	\$97,000	116.49%	105	82	28.22%
Commercial	\$412,242	\$614,992	-32.97%	\$22	\$21	2.80%	117	99	18.74%
Land	\$1,808,167	\$3,320,000	-45.54%	\$1,830,000	\$1,937,500	-5.55%	160	127	26.30%
COMM TOTAL	\$445,711	\$954,792	-53.32%	\$23	\$27	-14.81%	118	101	16.18%
GRAND TOTAL	\$814,822	\$898,944	-9.36%	\$729,900	\$783,480	-6.84%	56	35	58.43%

North Okanagan Monthly Statistics
July 2023

Table of Contents

Table of Contents	2
Zone Totals	3
Quick Summary Part 1	4
Quick Summary Part 2	5
Listing Information	6
Sales Information (Month)	7
Sales Information (YTD)	8
Average/Median Price, Days to Sell (Month)	9
Average/Median Price, Days to Sell (YTD)	10

Zone Totals

Note Control Okanaga	Description	CM This Year	CM Last Year	Increase	This YTD	Last YTD	Increase
2 Units Sold	Area = Central Okanaga						
Sales Volume	1 Units Listed	1,140	973	17.16%		7,630	-6.87%
A List/Sell Ratio 96.95% 96.50% 5.53% 56 35 58.43% 56 6 Active Listings 3.095 2.710 14.21%	2 Units Sold	443	325	36.31%		3,692	-19.39%
5 Days to Sell 6 Active Listings 46 3.095 2.710 14.21% 56 35 58.43% Area = North Okanagan 1 Units Listed 3.99 3.67 -10.35% 2.314 2.511 -7.85% 2 Units Sold 168 169 -0.59% 1.076 1.477 -27.15% 3 Sales Volume \$125,448,280 \$112,232,165 11.78% \$729,786,685 \$1,038,08,021 -29.70% 4 List/Sell Ratio 97.10% 96.72% 96.94% 99.66% 5 29,06% 5 Days to Sell 58 40 45.95% 63 36 39.66% 6 Active Listings 1,227 973 26.10% 1.441 1.617 -10.88% 6 Active Listings 107 102 4.90% 672 794 -15.37% 3 Sales Volume \$63,222,119 \$61,927,597 2.09% \$413,638,951 \$489,882,110 -15.56% 4 List/Sell Ratio 97.00% 96.16% 96.83 98.36% 96.83 98.36% 5 Days to Sell 58 <th< td=""><td>3 Sales Volume</td><td>\$363,420,958</td><td>\$302,024,486</td><td>20.33%</td><td>\$2,424,910,753</td><td>\$3,318,902,146</td><td>-26.94%</td></th<>	3 Sales Volume	\$363,420,958	\$302,024,486	20.33%	\$2,424,910,753	\$3,318,902,146	-26.94%
Active Listings 3,095 2,710 14.21% Area = North Okanagan 1 1 Units Listed 329 367 -10,35% 2,314 2,511 -7,85% 2 Units Sold 168 169 -0.59% 1,076 1,477 -27,15% 3 Sales Volume \$125,448,280 \$112,232,165 11,78% \$729,786,685 \$1,038,086,921 -29,70% 4 List/Sell Ratio 97,10% 96,72% 96,94% 99,66% 50,66% 50,94% 96,94% 99,66% 50,90% 6,60% 6,60% 6,60% 6,60% 6,60% 6,60% 6,60% 6,60% 6,60% 6,60% 7,60% 6,60% 7,60% </td <td>4 List/Sell Ratio</td> <td>96.95%</td> <td>96.50%</td> <td></td> <td>96.80%</td> <td>100.12%</td> <td></td>	4 List/Sell Ratio	96.95%	96.50%		96.80%	100.12%	
Area = North Okanagan	5 Days to Sell	46	44	5.53%	56	35	58.43%
1 Units Listed 329 367 10.35% 2.314 2.511 7.85% 2 Units Sold 168 169 -0.59% 1.076 1.477 -27.15% 3 Sales Volume \$125.448,280 \$112,232,165 11.78% \$729,786,685 \$1.038,086,921 -29.70% 4 List/Sell Ratio 97.10% 96.72% 63.06.94% 99.66% 5 Days to Sell 58 40 45.95% 63 46 39.04% 6 Active Listings 1.227 973 26.10%	6 Active Listings	3,095	2,710	14.21%			
2 Units Sold 168	Area = North Okanagan						
3 Sales Volume \$125,448,280 \$112,232,165 11.78% \$729,786,685 \$1,038,086,921 -29.70% 4 List/Sell Ratio 97.10% 96.72% 96.94% 99.66% 39.04% 5 Days to Sell 58 40 45.95% 63 46 39.04% 6 Active Listings 1,227 973 26.10% 63 46 39.04% Area = Shuswap / Revel 1 Units Listed 205 246 -16.67% 1,441 1,617 -10.88% 2 Units Sold 107 102 4,90% 672 794 -15.37% 3 Sales Volume \$63,222,119 \$61,927,597 2.09% \$413,638,951 \$489,882,110 -15.56% 4 List/Sell Ratio 97.00% 96.16% 96.63% 98.36% 98.36% 5 Days to Sell 58 49 19.28% 75 56 34.10% Area = South Okanagan 1 10 Inits Listed 299 217 37.79% 1,935 1,737 11.40% 2 Uni	1 Units Listed	329	367	-10.35%	2,314	2,511	-7.85%
4 List/Sell Ratio 97.10% 96.72% 96.94% 99.66% 30.04% 5 Days to Sell 58 40 45.95% 63 46 39.04% 5 Days to Sell 58 40 45.95% 63 46 39.04% 6 Active Listings 1.227 973 26.10% **** **** Area = Shuswap / Revel **** 1.01 1.441 1.617 -10.88% 2 Units Sold 107 102 4.90% 672 794 -15.37% 3 Sales Volume \$63,222,119 \$61,927,597 2.09% \$413,638,951 \$489,882,110 -15.56% 4 List/Sell Ratio 97.00% 96.16% 96.63% 98.36% 50.89,836 50.89 50.60 34.10% Area = South Okanagan 1 Units Listed 2.99 217 37.79% 1,935 1,737 11.40% 2 Units Sold 184 159 15.72% 1,109 1,413 -21.51% 3 Sales Volume \$124,190,816 \$100,568,564 2	2 Units Sold	168	169	-0.59%	1,076	1,477	-27.15%
5 Days to Sell 6 Active Listings 5 Days to Sell 6 Active Listings 5 Days to Sell 1,227 973 26.10% 6 Active Listings 46 39.04% Area = Shuswap / Revel 3 Canal Sell 1 State 1 State 205 246 -16.67% 1,441 1,617 -10.88% 2 Units Sold 107 102 4.90% 672 794 -15.37% 3 Sales Volume \$63,222,119 \$61,927,597 2.09% \$413,638,951 \$489,882,110 -15.56% 4 List/Sell Ratio 97.00% 96.16% 96.63% 98.36% 5 Days to Sell 58 49 19.28% 75 56 34.10% 4 List/Sell Ratio 299 217 37.79% 1,935 1,737 11.40% 2 Units Sold 184 159 15.72% 1,109 1,413 -21.51% 3 Sales Volume \$124,190,816 \$100,568,564 23.49% \$741,356,160 \$976,675,952 -24.09% 4 List/Sell Ratio 96.51% 97.08% 53.80% 72 56 29.85% 5 D	3 Sales Volume	\$125,448,280	\$112,232,165	11.78%	\$729,786,685	\$1,038,086,921	-29.70%
Active Listings 1,227 973 26.10% Area = Shuswap / Revel 1 Units Listed 205 246 -16.67% 1,441 1,617 -10.88% 2 Units Sold 107 102 4.90% 672 7794 -15.37% 3 Sales Volume \$63,222,119 \$61,927,597 2.09% \$413,638,951 \$489,882,110 -15.56% 4 List/Sell Ratio 97.00% 96.16% 96.63% 98.36% 5 Days to Sell 58 49 19.28% 75 56 34.10% 6 Active Listings 876 842 4.04%	4 List/Sell Ratio	97.10%	96.72%		96.94%	99.66%	
Active Listings 1,227 973 26.10% Area = Shuswap / Revel 1 1 Units Listed 205 246 -16.67% 1,441 1,617 -10.88% 2 Units Sold 107 102 4.90% 672 794 -15.37% 3 Sales Volume \$63,222,119 \$61,927,597 2.09% \$413,638,951 \$489,882,110 -15.56% 4 List/Sell Ratio 97.00% 96.16% 96.63% 98.36% 15.56% 5 Days to Sell 58 49 19.28% 75 56 34.10% 6 Active Listings 876 842 4.04% 75 56 34.10% Area = South Okanagan 1 Units Listed 299 217 37.79% 1,935 1,737 11.40% 2 Units Sold 184 159 15.72% 1,109 1,413 -21.51% 3 Sales Volume \$124,190,816 \$100,568,564 23.49% \$741,356,160 \$97,675,952 -24.09% 4 List/Sell Ratio 96.51%	5 Days to Sell	58	40	45.95%	63	46	39.04%
Turist Listed 205 246 -16.67% 1,441 1,617 -10.88% 2 Units Sold 107 102 4.90% 672 794 -15.37% 3 Sales Volume \$63,222,119 \$61,927,597 2.09% \$413,638,951 \$489,882,110 -15.56% 4 List/Sell Ratio 97.00% 96.16% 96.63% 98.36% 5 Days to Sell 58 49 19.28% 75 56 34.10% 6 Active Listings 876 842 4.04%		1,227	973	26.10%			
1 Units Listed 205 246 -16.67% 1,441 1,617 -10.88% 2 Units Sold 107 102 4,90% 672 794 -15.37% 3 Sales Volume \$63,222,119 \$61,927,597 2.09% \$413,638,951 \$489,882,110 -15.56% 4 List/Sell Ratio 97.00% 96.16% 96.63% 98.36% 50.83 5 Days to Sell 58 49 19.28% 75 56 34.10% 6 Active Listings 876 842 4.04% -75 56 34.10% 4 List/Sell Ratio 299 217 37.79% 1,935 1,737 11.40% 2 Units Sold 184 159 15.72% 1,109 1,413 -21.51% 3 Sales Volume \$124,190,816 \$100,568,564 23.49% \$741,356,160 \$976,675,952 -24.09% 4 List/Sell Ratio 96.51% 97.08% 96.28% 98.62% 98.62% 5 Days to Sell 73 48 53.80% 72 56							
3 Sales Volume \$63,222,119 \$61,927,597 2.09% \$413,638,951 \$489,882,110 -15.56% 4 List/Sell Ratio 97.00% 96.16% 96.66% 96.63% 98.36% 5 Days to Sell 58 49 19.28% 75 56 34.10% 6 Active Listings 876 842 4.04%		205	246	-16.67%	1,441	1,617	-10.88%
4 List/Sell Ratio 97.00% 96.16% 96.63% 98.36% 5 Days to Sell 58 49 19.28% 75 56 34.10% 6 Active Listings 876 842 4.04% 75 56 34.10% Area = South Okanagan 1 Units Listed 299 217 37.79% 1,935 1,737 11.40% 2 Units Sold 184 159 15.72% 1,109 1,413 -21.51% 3 Sales Volume \$124,190,816 \$100,568,564 23.49% \$741,356,160 \$976,675,952 -24.09% 4 List/Sell Ratio 96.51% 97.08% 96.28% 98.62% 98.62% 5 Days to Sell 73 48 53.80% 72 56 29.85% 6 Active Listings 1,687 1,280 31.80% 72 56 29.85% Area = South Peace Riv 1 Units Listed 17 20 -15.00% 120 139 -13.67% 2 Units Sold 42 49 -1	2 Units Sold	107	102	4.90%	672	794	-15.37%
5 Days to Sell 58 49 19.28% 75 56 34.10% 6 Active Listings 876 842 4.04% 75 56 34.10% Area = South Okanagan 1 Units Listed 299 217 37.79% 1,935 1,737 11.40% 2 Units Sold 184 159 15.72% 1,109 1,413 -21.51% 3 Sales Volume \$124,190,816 \$100,568,564 23.49% \$741,356,160 \$976,675,952 -24.09% 4 List/Sell Ratio 96.51% 97.08% 96.28% 98.62% 98.62% 5 Days to Sell 73 48 53.80% 72 56 29.85% 6 Active Listings 1,687 1,280 31.80% 72 56 29.85% 4 List/Sell Ratio 96.51% 97.08% 31.80% 120 139 -13.67% 2 Units Sold 42 49 -14.29% 235 407 -42.26% 3 Sales Volume \$14,684,252 \$13,496,737 8.80%	3 Sales Volume	\$63,222,119	\$61,927,597	2.09%	\$413,638,951	\$489,882,110	-15.56%
Area = South Okanagan Area = South Okanagan 1 Units Listed 299 217 37.79% 1,935 1,737 11.40% 2 Units Sold 184 159 15.72% 1,109 1,413 -21.51% 3 Sales Volume \$124,190,816 \$100,568,564 23.49% \$741,356,160 \$976,675,952 -24.09% 4 List/Sell Ratio 96.51% 97.08% 96.28% 98.62% 98.62% 5 Days to Sell 73 48 53.80% 72 56 29.85% 6 Active Listings 1,687 1,280 31.80% 72 56 29.85% Area = South Peace Riv 1 Units Listed 17 20 -15.00% 120 139 -13.67% 2 Units Sold 42 49 -14.29% 235 407 -42.26% 3 Sales Volume \$14,684,252 \$13,496,737 8.80% \$68,856,852 \$1112,133,707 -38.59% 4 List/Sell Ratio 96.23% 96.20% 95.86% 96.72%		97.00%	96.16%		96.63%	98.36%	
Active Listings 876 842 4.04% Area = South Okanagan 4.04% 1 Units Listed 299 217 37.79% 1,935 1,737 11.40% 2 Units Sold 184 159 15.72% 1,109 1,413 -21.51% 3 Sales Volume \$124,190,816 \$100,568,564 23.49% \$741,356,160 \$976,675,952 -24.09% 4 List/Sell Ratio 96.51% 97.08% 96.28% 98.62% 98.62% 5 Days to Sell 73 48 53.80% 72 56 29.85% 6 Active Listings 1,687 1,280 31.80% 72 56 29.85% Area = South Peace Riv 1 Units Listed 17 20 -15.00% 120 139 -13.67% 2 Units Sold 42 49 -14.29% 235 407 -42.26% 3 Sales Volume \$14,684,252 \$13,496,737 8.80% \$68,856,852 \$1112,133,707 -38.59% 4 List/Sell Ratio 96.2	5 Davs to Sell	58	49	19.28%	75	56	34.10%
Name	<u> </u>	876	842	4.04%			
1 Units Listed 299 217 37.79% 1,935 1,737 11.40% 2 Units Sold 184 159 15.72% 1,109 1,413 -21.51% 3 Sales Volume \$124,190,816 \$100,568,564 23.49% \$741,356,160 \$976,675,952 -24.09% 4 List/Sell Ratio 96.51% 97.08% 96.28% 98.62% 98.62% 5 Days to Sell 73 48 53.80% 72 56 29.85% 6 Active Listings 1,687 1,280 31.80% 72 56 29.85% Area = South Peace Riv 1 Units Listed 17 20 -15.00% 120 139 -13.67% 2 Units Sold 42 49 -14.29% 235 407 -42.26% 3 Sales Volume \$14,684,252 \$13,496,737 8.80% \$68,856,852 \$112,133,707 -38.59% 4 List/Sell Ratio 96.23% 96.20% 95.86% 96.72% 5 Days to Sell 112 84 33.39%							
2 Units Sold 184 159 15.72% 1,109 1,413 -21.51% 3 Sales Volume \$124,190,816 \$100,568,564 23.49% \$741,356,160 \$976,675,952 -24.09% 4 List/Sell Ratio 96.51% 97.08% 96.28% 98.62% -24.09% 5 Days to Sell 73 48 53.80% 72 56 29.85% 6 Active Listings 1,687 1,280 31.80% 72 56 29.85% Area = South Peace Riv 1 Units Listed 17 20 -15.00% 120 139 -13.67% 2 Units Sold 42 49 -14.29% 235 407 -42.26% 3 Sales Volume \$14,684,252 \$13,496,737 8.80% \$68,856,852 \$112,133,707 -38.59% 4 List/Sell Ratio 96.23% 96.20% 95.86% 96.72% 5 Days to Sell 112 84 33.39% 102 106 -4.31% 6 Active Listings 504 469 7.46%	_	299	217	37.79%	1,935	1,737	11.40%
3 Sales Volume \$124,190,816 \$100,568,564 23.49% \$741,356,160 \$976,675,952 -24.09% 4 List/Sell Ratio 96.51% 97.08% 96.28% 98.62% -24.09% 5 Days to Sell 73 48 53.80% 72 56 29.85% 6 Active Listings 1,687 1,280 31.80% -72 56 29.85% Area = South Peace Riv 1 Units Listed 17 20 -15.00% 120 139 -13.67% 2 Units Sold 42 49 -14.29% 235 407 -42.26% 3 Sales Volume \$14,684,252 \$13,496,737 8.80% \$68,856,852 \$112,133,707 -38.59% 4 List/Sell Ratio 96.23% 96.20% 95.86% 96.72% 96.72% 5 Days to Sell 112 84 33.39% 102 106 -4.31% 6 Active Listings 504 469 7.46% 12,916 13,634 -5.27% 2 Units Sold 94 804		184	159	15.72%	1,109	1,413	-21.51%
5 Days to Sell 73 48 53.80% 72 56 29.85% 6 Active Listings 1,687 1,280 31.80% 72 56 29.85% Area = South Peace Riv 1 Units Listed 17 20 -15.00% 120 139 -13.67% 2 Units Sold 42 49 -14.29% 235 407 -42.26% 3 Sales Volume \$14,684,252 \$13,496,737 8.80% \$68,856,852 \$112,133,707 -38.59% 4 List/Sell Ratio 96.23% 96.20% 95.86% 96.72% 5 Days to Sell 112 84 33.39% 102 106 -4.31% 6 Active Listings 504 469 7.46% 7.46% 7.46% Area = Grand Total 1 Units Listed 1,990 1,823 9.16% 12,916 13,634 -5.27% 2 Units Sold 944 804 17.41% 6,068 7,783 -22.04% 3 Sales Volume \$690,966,425 \$		\$124,190,816	\$100,568,564	23.49%	\$741,356,160	\$976,675,952	-24.09%
Active Listings 1,687 1,280 31.80% Area = South Peace Riv 1 Units Listed 17 20 -15.00% 120 139 -13.67% 2 Units Sold 42 49 -14.29% 235 407 -42.26% 3 Sales Volume \$14,684,252 \$13,496,737 8.80% \$68,856,852 \$112,133,707 -38.59% 4 List/Sell Ratio 96.23% 96.20% 95.86% 96.72% 5 Days to Sell 112 84 33.39% 102 106 -4.31% 6 Active Listings 504 469 7.46%	4 List/Sell Ratio	96.51%	97.08%		96.28%	98.62%	
Active Listings 1,687 1,280 31.80% Area = South Peace Riv 1 Units Listed 17 20 -15.00% 120 139 -13.67% 2 Units Sold 42 49 -14.29% 235 407 -42.26% 3 Sales Volume \$14,684,252 \$13,496,737 8.80% \$68,856,852 \$112,133,707 -38.59% 4 List/Sell Ratio 96.23% 96.20% 95.86% 96.72% 5 Days to Sell 112 84 33.39% 102 106 -4.31% 6 Active Listings 504 469 7.46%	5 Davs to Sell	73	48	53.80%	72	56	29.85%
Area = South Peace Riv 1 Units Listed 17 20 -15.00% 120 139 -13.67% 2 Units Sold 42 49 -14.29% 235 407 -42.26% 3 Sales Volume \$14,684,252 \$13,496,737 8.80% \$68,856,852 \$112,133,707 -38.59% 4 List/Sell Ratio 96.23% 96.20% 95.86% 96.72% 5 Days to Sell 112 84 33.39% 102 106 -4.31% 6 Active Listings 504 469 7.46% 7.46% 7.46% Area = Grand Total 1 Units Listed 1,990 1,823 9.16% 12,916 13,634 -5.27% 2 Units Sold 944 804 17.41% 6,068 7,783 -22.04% 3 Sales Volume \$690,966,425 \$590,249,549 17.06% \$4,378,549,402 \$5,935,680,836 -26.23% 4 List/Sell Ratio 96.89% 96.60% 96.70% 99.58% 5 Days to Sell 58 47 </td <td></td> <td>1,687</td> <td>1,280</td> <td>31.80%</td> <td></td> <td></td> <td></td>		1,687	1,280	31.80%			
1 Units Listed 17 20 -15.00% 120 139 -13.67% 2 Units Sold 42 49 -14.29% 235 407 -42.26% 3 Sales Volume \$14,684,252 \$13,496,737 8.80% \$68,856,852 \$112,133,707 -38.59% 4 List/Sell Ratio 96.23% 96.20% 95.86% 96.72% 5 Days to Sell 112 84 33.39% 102 106 -4.31% 6 Active Listings 504 469 7.46% 7.46% 7.46% 7.46% 7.46% 7.783 -5.27% 1 Units Listed 1,990 1,823 9.16% 12,916 13,634 -5.27% 2.204% 2 Units Sold 944 804 17.41% 6,068 7,783 -22.04% 3 Sales Volume \$690,966,425 \$590,249,549 17.06% \$4,378,549,402 \$5,935,680,836 -26.23% 4 List/Sell Ratio 96.89% 96.60% 96.70% 99.58% 5 Days to Sell 58 47 23.69% 64 47 37.13%							
2 Units Sold 42 49 -14.29% 235 407 -42.26% 3 Sales Volume \$14,684,252 \$13,496,737 8.80% \$68,856,852 \$112,133,707 -38.59% 4 List/Sell Ratio 96.23% 96.20% 95.86% 96.72% 5 Days to Sell 112 84 33.39% 102 106 -4.31% 6 Active Listings 504 469 7.46% 7.46% 7.46% 7.76 7.76 7.77 7.27% Area = Grand Total 1 Units Listed 1,990 1,823 9.16% 12,916 13,634 -5.27% 7.22.04% 2 Units Sold 944 804 17.41% 6,068 7,783 -22.04% 3 Sales Volume \$690,966,425 \$590,249,549 17.06% \$4,378,549,402 \$5,935,680,836 -26.23% 4 List/Sell Ratio 96.89% 96.60% 96.70% 99.58% 5 Days to Sell 58 47 23.69% 64 47 37.13%		17	20	-15.00%	120	139	-13.67%
3 Sales Volume \$14,684,252 \$13,496,737 8.80% \$68,856,852 \$112,133,707 -38.59% 4 List/Sell Ratio 96.23% 96.20% 95.86% 96.72% 5 Days to Sell 112 84 33.39% 102 106 -4.31% 6 Active Listings 504 469 7.46% 7.46% 7.46% 7.46% 7.46% 7.46% 7.46% 7.46% 7.46% 7.46% 7.46% 7.76% 7.27% 7.27% 7.27% 7.27% 7.27% 7.27% 7.27% 7.27% 7.27% 7.27% 7.22.04% 7.22.04% 7.21% 7.22.04% <td>-</td> <td>42</td> <td>49</td> <td>-14.29%</td> <td>235</td> <td>407</td> <td>-42.26%</td>	-	42	49	-14.29%	235	407	-42.26%
4 List/Sell Ratio 96.23% 96.20% 95.86% 96.72% 5 Days to Sell 112 84 33.39% 102 106 -4.31% 6 Active Listings 504 469 7.46%	3 Sales Volume	\$14,684,252	\$13,496,737	8.80%	\$68,856,852	\$112,133,707	-38.59%
5 Days to Sell 112 84 33.39% 102 106 -4.31% 6 Active Listings 504 469 7.46% -4.31% Area = Grand Total 1 Units Listed 1,990 1,823 9.16% 12,916 13,634 -5.27% 2 Units Sold 944 804 17.41% 6,068 7,783 -22.04% 3 Sales Volume \$690,966,425 \$590,249,549 17.06% \$4,378,549,402 \$5,935,680,836 -26.23% 4 List/Sell Ratio 96.89% 96.60% 96.70% 99.58% 5 Days to Sell 58 47 23.69% 64 47 37.13%		96.23%	96.20%		95.86%	96.72%	
6 Active Listings 504 469 7.46% Area = Grand Total 1 Units Listed 1,990 1,823 9.16% 12,916 13,634 -5.27% 2 Units Sold 944 804 17.41% 6,068 7,783 -22.04% 3 Sales Volume \$690,966,425 \$590,249,549 17.06% \$4,378,549,402 \$5,935,680,836 -26.23% 4 List/Sell Ratio 96.89% 96.60% 96.70% 99.58% 5 Days to Sell 58 47 23.69% 64 47 37.13%		112	84	33.39%	102	106	-4.31%
Area = Grand Total 1 Units Listed 1,990 1,823 9.16% 12,916 13,634 -5.27% 2 Units Sold 944 804 17.41% 6,068 7,783 -22.04% 3 Sales Volume \$690,966,425 \$590,249,549 17.06% \$4,378,549,402 \$5,935,680,836 -26.23% 4 List/Sell Ratio 96.89% 96.60% 96.70% 99.58% 5 Days to Sell 58 47 23.69% 64 47 37.13%		504	469	7.46%			
1 Units Listed 1,990 1,823 9.16% 12,916 13,634 -5.27% 2 Units Sold 944 804 17.41% 6,068 7,783 -22.04% 3 Sales Volume \$690,966,425 \$590,249,549 17.06% \$4,378,549,402 \$5,935,680,836 -26.23% 4 List/Sell Ratio 96.89% 96.60% 96.70% 99.58% 5 Days to Sell 58 47 23.69% 64 47 37.13%							
2 Units Sold 944 804 17.41% 6,068 7,783 -22.04% 3 Sales Volume \$690,966,425 \$590,249,549 17.06% \$4,378,549,402 \$5,935,680,836 -26.23% 4 List/Sell Ratio 96.89% 96.60% 96.70% 99.58% 5 Days to Sell 58 47 23.69% 64 47 37.13%		1,990	1,823	9.16%	12,916	13,634	-5.27%
3 Sales Volume \$690,966,425 \$590,249,549 17.06% \$4,378,549,402 \$5,935,680,836 -26.23% 4 List/Sell Ratio 96.89% 96.60% 96.70% 99.58% 5 Days to Sell 58 47 23.69% 64 47 37.13%							-22.04%
4 List/Sell Ratio 96.89% 96.60% 96.70% 99.58% 5 Days to Sell 58 47 23.69% 64 47 37.13%			\$590,249,549				
5 Days to Sell 58 47 23.69% 64 47 37.13%							
,				23.69%			37.13%
	6 Active Listings	7,389	6,274				

Quick Summary Part 1

Residential

Description	Total Units Sold	Total Sales Volume	Total Units Sold	Total Sales Volume
This Month	168	\$125,448,280	75	\$66,175,151
Last Month	226	\$152,798,761	107	\$84,850,599
This Month Last Year	169	\$112,232,165	86	\$65,563,650
Description	Total Listings Taken	Inventory		
This Month	329	1,227		
Last Month	399	1,183		
This Month Last Year	367	973		

Quick Summary Part 2

Condo/Apt		
Sales	16	
New Listings	17	
Current Inventory	61	
Sell/Inv. Ratio	26.23%	
Days to Sell	61	
Average Price	\$307,909	
Median Price	\$287,500	
Condo/Townhouse		
Sales	30	
New Listings	49	
Current Inventory	96	
Sell/Inv. Ratio	31.25%	
Days to Sell	54	
Average Price	\$526,498	
Median Price	\$521,000	
Lots		
Sales	5	
New Listings	33	
Current Inventory	218	
Sell/Inv. Ratio	2.29%	
Days to Sell	100	
Average Price	\$378,500	
Median Price	\$390,000	
Residential		
Sales	75	
New Listings	125	
Current Inventory	366	
Sell/Inv. Ratio	20.49%	
Days to Sell	52	
Average Price	\$882,335	
Median Price	\$797,000	
Ratio of Sales vs Inventory	23.77%	
•		

Comparative Activity -- Listing Information

								Inventory	
Description	Cur Mo	Lst Yr Mo	Incr/Decr%	Cur YTD	Lst YTD	Incr/Decr%	Cur Mo	Lst Yr Mo	Incr/Decr%
Zone = North Okana	ıgan								
Acreage/House	38	36	5.56%	245	257	-4.67	155	118	31.36
Duplex	18	23	-21.74%	91	97	-6.19	38	54	-29.63
Mobile Home	13	5	160.00%	110	82	34.15	41	14	192.86
Recreational	2	3	-33.33%	22	20	10.00	14	9	55.56
Residential	125	164	-23.78%	933	1,080	-13.61	366	330	10.91
Residential WF	4	8	-50.00%	33	35	-5.71	26	24	8.33
3/4-Plex	0	0	0.00%	4	6	-33.33	2	4	-50.00
Apartment	17	22	-22.73%	153	201	-23.88	61	51	19.61
Townhouse	49	38	28.95%	275	287	-4.18	96	73	31.51
RES TOTAL	266	299.00	-11.04%	1,866	2,065	-9.64%	799	677	18.02
FARMS	10	8	25.00%	40	36	11.11	35	29	20.69
MULTIFAMILY	2	2	0.00%	10	9	11.11	22	7	214.29
Acreage	10	4	150.00%	46	55	-16.36	56	39	43.59
Acreage WF	0	0	0.00%	9	4	125.00	6	3	100.00
Lots	22	21	4.76%	180	171	5.26	149	83	79.52
Lots WF	1	4	-75.00%	8	6	33.33	7	5	40.00
LOTS TOTAL	33	29.00	13.79%	243	236	2.97%	218	130	67.69
Business	2	3	-33.33%	23	23	0.00	25	15	66.67
Commercial	14	13	7.69%	93	105	-11.43	78	77	1.30
Land	2	13	-84.62%	39	37	5.41	50	38	31.58
COMM TOTAL	18	29.00	-37.93%	155	165	-6.06%	153	130	17.69
GRAND TOTAL	329	367	-10.35%	2,314	2,511	-7.85%	1,227	973	26.10

Comparative Activity -- Sales Information (Month)

		Unit Sales		\$	Sales Volume		List/Sa	le Ratio
Description	Cur Mo	Lst Yr Mo	Incr/Decr%	Cur Mo	Lst Yr Mo	Incr/Decr%	Cur Mo	Lst Yr Mo
Zone = North Okanagan								
Acreage/House	11	14	-21.43%	\$15,566,499	\$16,390,500	-5.03%	94.94%	92.57%
Duplex	4	3	33.33%	\$3,190,200	\$2,300,000	38.70%	99.93%	97.92%
Mobile Home	13	10	30.00%	\$3,534,900	\$2,402,000	47.16%	96.61%	97.93%
Recreational	2	1	100.00%	\$432,000	\$170,000	154.12%	94.97%	97.14%
Residential	75	86	-12.79%	\$66,175,151	\$65,563,650	0.93%	97.85%	97.92%
Residential WF	1	1	0.00%	\$3,000,000	\$3,570,000	-15.97%	100.33%	89.70%
3/4-Plex	1	0	0.00%	\$1,050,000	\$0	0.00%	100.01%	0.00%
Apartment	16	18	-11.11%	\$4,926,550	\$5,848,300	-15.76%	97.88%	98.54%
Townhouse	30	24	25.00%	\$15,794,950	\$12,261,200	28.82%	96.35%	98.20%
RES TOTAL	153	157	-2.55%	\$113,670,250	\$108,505,650	4.76%	97.32%	96.85%
FARMS	4	0	0.00%	\$7,750,000	\$0	0.00%	96.24%	0.00%
MULTIFAMILY	0	0	0.00%	\$0	\$0	0.00%	0.00%	0.00%
Acreage	1	6	-83.33%	\$587,500	\$2,129,000	-72.40%	90.52%	94.55%
Acreage WF	0	0	0.00%	\$0	\$0	0.00%	0.00%	0.00%
Lots	4	5	-20.00%	\$1,305,000	\$1,597,501	-18.31%	93.77%	91.05%
Lots WF	0	0	0.00%	\$0	\$0	0.00%	0.00%	0.00%
LOTS TOTAL	5	11	-54.55%	\$1,892,500	\$3,726,501	-49.22%	92.74%	93.02%
Business	0	0	0.00%	\$0	\$0	0.00%	0.00%	0.00%
Commercial	6	1	500.00%	\$2,135,530	\$14	829,971.74%	92.57%	0.00%
Land	0	0	0.00%	\$0	\$0	0.00%	0.00%	0.00%
COMM TOTAL	6	1	500.00%	\$2,135,530	\$14	829,971.74%	92.57%	0.00%
GRAND TOTAL	168	169	-0.59%	\$125,448,280	\$112,232,165	11.78%	97.10%	96.72%

Comparative Activity -- Sales Information (YTD)

		Unit Sales		;	Sales Volume		List/Sal	e Ratio
Description	Cur YTD	Lst YTD	Incr/Decr%	Cur YTD	Lst YTD	Incr/Decr%	Cur YTD	Lst YTD
Zone = North Okana	agan							
Acreage/House	78	120	-35.00%	\$92,767,698	\$147,975,033	-37.31%	94.82%	96.74%
Duplex	35	42	-16.67%	\$26,130,045	\$37,133,300	-29.63%	97.02%	100.98%
Mobile Home	73	71	2.82%	\$20,693,484	\$19,856,123	4.22%	96.45%	99.04%
Recreational	6	10	-40.00%	\$1,209,700	\$1,330,100	-9.05%	96.50%	94.54%
Residential	489	652	-25.00%	\$392,764,721	\$535,364,398	-26.64%	97.71%	100.87%
Residential WF	11	10	10.00%	\$23,375,000	\$19,053,900	22.68%	95.31%	94.82%
3/4-Plex	2	1	100.00%	\$1,980,000	\$995,000	98.99%	96.59%	99.50%
Apartment	96	157	-38.85%	\$32,426,175	\$54,199,427	-40.17%	97.52%	100.35%
Townhouse	182	216	-15.74%	\$91,710,011	\$110,222,232	-16.80%	97.76%	102.48%
RES TOTAL	972	1,279	-24.00%	\$683,056,833	\$926,129,513	-26.25%	97.15%	100.17%
FARMS	4	3	33.33%	\$7,750,000	\$8,033,000	-3.52%	96.24%	92.67%
MULTIFAMILY	0	3	-100.00%	\$0	\$5,648,000	-100.00%	0.00%	97.38%
Acreage	11	29	-62.07%	\$9,761,500	\$16,100,700	-39.37%	90.94%	97.87%
Acreage WF	3	3	0.00%	\$1,573,000	\$3,010,000	-47.74%	97.10%	92.08%
Lots	43	101	-57.43%	\$11,313,999	\$39,204,651	-71.14%	94.91%	96.87%
Lots WF	1	2	-50.00%	\$1,500,000	\$2,480,000	-39.52%	94.58%	99.44%
LOTS TOTAL	58	135	-57.04%	\$24,148,499	\$60,795,351	-60.28%	93.38%	96.99%
Business	5	9	-44.44%	\$834,005	\$6,177,000	-86.50%	90.95%	88.91%
Commercial	35	43	-18.60%	\$12,757,349	\$26,036,557	-51.00%	94.31%	96.16%
Land	2	5	-60.00%	\$1,240,000	\$5,267,500	-76.46%	90.31%	89.79%
COMM TOTAL	42	57	-26.32%	\$14,831,354	\$37,481,057	-60.43%	93.77%	93.96%
GRAND TOTAL	1.076	1.477	-27.15%	\$729.786.685	\$1.038.086.921	-29.70%	96.94%	99.66%

Average/Median price, Days to Sell (Month)

	Δ	verage Price		N	Median Price			Days to Sell	
Description	Cur Mo	Lst Yr Mo	Incr/Decr%	Cur Mo	Lst Yr Mo	Incr/Decr%	Cur Mo	Lst Yr Mo	Incr/Decr%
Zone = North O	kanagan								
Acreage/House	\$1,415,136	\$1,170,750	20.87%	\$1,185,000	\$925,000	28.11%	81	68	19.09%
Duplex	\$797,550	\$766,667	4.03%	\$805,500	\$745,000	8.12%	31	57	-46.05%
Mobile Home	\$271,915	\$240,200	13.20%	\$260,000	\$265,000	-1.89%	55	34	61.84%
Recreational	\$216,000	\$170,000	27.06%	\$216,000	\$170,000	27.06%	96	34	180.88%
Residential	\$882,335	\$762,368	15.74%	\$797,000	\$685,000	16.35%	52	37	39.64%
Residential WF	\$3,000,000	\$3,570,000	-15.97%	\$3,000,000	\$3,570,000	-15.97%	28	54	-48.15%
3/4-Plex	\$1,050,000			\$1,050,000			33		
Apartment	\$307,909	\$324,906	-5.23%	\$287,500	\$317,000	-9.31%	61	32	93.62%
Townhouse	\$526,498	\$510,883	3.06%	\$521,000	\$480,000	8.54%	54	31	74.89%
RES TOTAL	\$742,943	\$691,119	7.50%	\$639,000	\$621,000	2.90%	55	39	43.58%
FARMS	\$1,937,500			\$1,737,500			50		
MULTIFAMILY									
Acreage	\$587,500	\$354,833	65.57%	\$587,500	\$362,000	62.29%	69	53	31.43%
Acreage WF									
Lots	\$326,250	\$319,500	2.11%	\$312,500	\$290,000	7.76%	108	59	81.82%
Lots WF									
LOTS TOTAL	\$378,500	\$338,773	11.73%	\$390,000	\$330,000	18.18%	100	56	80.10%
Business									
Commercial	\$355,922	\$14	471,578.62%	\$388,750	\$14	699,552.78%	97	57	70.47%
Land									
COMM TOTAL	\$355,922	\$14	471,578.62%	\$388,750	\$14	699,552.78%	97	57	70.47%
GRAND TOTAL	\$746,716	\$664,096	12.44%	\$635,000	\$600,000	5.83%	58	40	45.95%

Average/Median price, Days to Sell (YTD)

	Α	verage Price		r	Median Price			Days to Sell	
Description	Cur YTD	Lst YTD	Incr/Decr%	Cur YTD	Lst YTD	Incr/Decr%	Cur YTD	Lst YTD	Incr/Decr%
Zone = North C)kanagan								
Acreage/House	\$1,189,329	\$1,233,125	-3.55%	\$1,132,500	\$1,100,000	2.95%	80	65	21.77%
Duplex	\$746,573	\$884,126	-15.56%	\$712,000	\$784,500	-9.24%	62	40	56.39%
Mobile Home	\$283,472	\$279,664	1.36%	\$260,400	\$267,375	-2.61%	69	41	69.06%
Recreational	\$201,617	\$133,010	51.58%	\$173,900	\$138,050	25.97%	73	45	61.16%
Residential	\$803,200	\$821,111	-2.18%	\$737,000	\$745,000	-1.07%	53	30	74.09%
Residential WF	\$2,125,000	\$1,905,390	11.53%	\$2,075,000	\$1,787,500	16.08%	68	69	-1.42%
3/4-Plex	\$990,000	\$995,000	-0.50%	\$990,000	\$995,000	-0.50%	92	117	-21.79%
Apartment	\$337,773	\$345,219	-2.16%	\$295,950	\$316,000	-6.34%	58	35	66.18%
Townhouse	\$503,901	\$510,288	-1.25%	\$481,500	\$529,900	-9.13%	58	27	114.55%
RES TOTAL	\$702,733	\$724,104	-2.95%	\$634,700	\$645,000	-1.60%	58	35	66.80%
FARMS	\$1,937,500	\$2,677,667	-27.64%	\$1,737,500	\$2,210,000	-21.38%	50	91	-44.85%
MULTIFAMILY		\$1,882,667			\$1,668,000			300	
Acreage	\$887,409	\$555,197	59.84%	\$600,000	\$449,900	33.36%	149	153	-2.82%
Acreage WF	\$524,333	\$1,003,333	-47.74%	\$595,000	\$875,000	-32.00%	67	227	-70.29%
Lots	\$263,116	\$388,165	-32.22%	\$235,000	\$325,000	-27.69%	108	81	33.91%
Lots WF	\$1,500,000	\$1,240,000	20.97%	\$1,500,000	\$1,240,000	20.97%	50	72	-30.56%
LOTS TOTAL	\$416,353	\$450,336	-7.55%	\$317,500	\$359,000	-11.56%	113	99	13.37%
Business	\$166,801	\$686,333	-75.70%	\$120,000	\$430,000	-72.09%	146	248	-41.13%
Commercial	\$364,496	\$605,501	-39.80%	\$25	\$179,000	-99.99%	103	115	-10.87%
Land	\$620,000	\$1,053,500	-41.15%	\$620,000	\$665,000	-6.77%	138	139	-1.08%
COMM TOTAL	\$353,127	\$657,562	-46.30%	\$34,503	\$354,900	-90.28%	109	138	-20.79%
GRAND TOTAL	\$678,240	\$702,835	-3.50%	\$605,500	\$615,000	-1.54%	63	46	39.04%

Shuswap / Revelstoke Monthly Statistics
July 2023

Table of Contents

Table of Contents	2
Zone Totals	3
Quick Summary Part 1	4
Quick Summary Part 2	5
Listing Information	6
Sales Information (Month)	7
Sales Information (YTD)	8
Average/Median Price, Days to Sell (Month)	9
Average/Median Price, Days to Sell (YTD)	10

Zone Totals

Note Control Okanaga	Description	CM This Year	CM Last Year	Increase	This YTD	Last YTD	Increase
2 Units Sold	Area = Central Okanaga						
Sales Volume	1 Units Listed	1,140	973	17.16%		7,630	-6.87%
A List/Sell Ratio 96.95% 96.50% 5.53% 56 35 58.43% 56 6 Active Listings 3.095 2.710 14.21%	2 Units Sold	443	325	36.31%		3,692	-19.39%
5 Days to Sell 6 Active Listings 46 3.095 2.710 14.21% 56 35 58.43% Area = North Okanagan 1 Units Listed 3.99 3.67 -10.35% 2.314 2.511 -7.85% 2 Units Sold 168 169 -0.59% 1.076 1.477 -27.15% 3 Sales Volume \$125,448,280 \$112,232,165 11.78% \$729,786,685 \$1,038,08,021 -29.70% 4 List/Sell Ratio 97.10% 96.72% 96.94% 99.66% 5 29,06% 5 Days to Sell 58 40 45.95% 63 36 39.66% 6 Active Listings 1,227 973 26.10% 1.441 1.617 -10.88% 6 Active Listings 107 102 4.90% 672 794 -15.37% 3 Sales Volume \$63,222,119 \$61,927,597 2.09% \$413,638,951 \$489,882,110 -15.56% 4 List/Sell Ratio 97.00% 96.16% 96.83 98.36% 96.83 98.36% 5 Days to Sell 58 <th< td=""><td>3 Sales Volume</td><td>\$363,420,958</td><td>\$302,024,486</td><td>20.33%</td><td>\$2,424,910,753</td><td>\$3,318,902,146</td><td>-26.94%</td></th<>	3 Sales Volume	\$363,420,958	\$302,024,486	20.33%	\$2,424,910,753	\$3,318,902,146	-26.94%
Active Listings 3,095 2,710 14.21% Area = North Okanagan 1 1 Units Listed 329 367 -10,35% 2,314 2,511 -7,85% 2 Units Sold 168 169 -0.59% 1,076 1,477 -27,15% 3 Sales Volume \$125,448,280 \$112,232,165 11,78% \$729,786,685 \$1,038,086,921 -29,70% 4 List/Sell Ratio 97,10% 96,72% 96,94% 99,66% 50,66% 50,94% 96,94% 99,66% 50,90% 6,60% 6,60% 6,60% 6,60% 6,60% 6,60% 6,60% 6,60% 6,60% 6,60% 7,60% 6,60% 7,60% </td <td>4 List/Sell Ratio</td> <td>96.95%</td> <td>96.50%</td> <td></td> <td>96.80%</td> <td>100.12%</td> <td></td>	4 List/Sell Ratio	96.95%	96.50%		96.80%	100.12%	
Area = North Okanagan	5 Days to Sell	46	44	5.53%	56	35	58.43%
1 Units Listed 329 367 10.35% 2.314 2.511 7.85% 2 Units Sold 168 169 -0.59% 1.076 1.477 -27.15% 3 Sales Volume \$125.448,280 \$112,232,165 11.78% \$729,786,685 \$1.038,086,921 -29.70% 4 List/Sell Ratio 97.10% 96.72% 63.06.94% 99.66% 5 Days to Sell 58 40 45.95% 63 46 39.04% 6 Active Listings 1.227 973 26.10%	6 Active Listings	3,095	2,710	14.21%			
2 Units Sold 168	Area = North Okanagan						
3 Sales Volume \$125,448,280 \$112,232,165 11.78% \$729,786,685 \$1,038,086,921 -29.70% 4 List/Sell Ratio 97.10% 96.72% 96.94% 99.66% 39.04% 5 Days to Sell 58 40 45.95% 63 46 39.04% 6 Active Listings 1,227 973 26.10% 63 46 39.04% Area = Shuswap / Revel 1 Units Listed 205 246 -16.67% 1,441 1,617 -10.88% 2 Units Sold 107 102 4,90% 672 794 -15.37% 3 Sales Volume \$63,222,119 \$61,927,597 2.09% \$413,638,951 \$489,882,110 -15.56% 4 List/Sell Ratio 97.00% 96.16% 96.63% 98.36% 98.36% 5 Days to Sell 58 49 19.28% 75 56 34.10% Area = South Okanagan 1 10 Inits Listed 299 217 37.79% 1,935 1,737 11.40% 2 Uni	1 Units Listed	329	367	-10.35%	2,314	2,511	-7.85%
4 List/Sell Ratio 97.10% 96.72% 96.94% 99.66% 30.04% 5 Days to Sell 58 40 45.95% 63 46 39.04% 5 Days to Sell 58 40 45.95% 63 46 39.04% 6 Active Listings 1.227 973 26.10% **** **** Area = Shuswap / Revel **** 1.01 1.441 1.617 -10.88% 2 Units Sold 107 102 4.90% 672 794 -15.37% 3 Sales Volume \$63,222,119 \$61,927,597 2.09% \$413,638,951 \$489,882,110 -15.56% 4 List/Sell Ratio 97.00% 96.16% 96.63% 98.36% 50.89,836 50.89 50.60 34.10% Area = South Okanagan 1 Units Listed 2.99 217 37.79% 1,935 1,737 11.40% 2 Units Sold 184 159 15.72% 1,109 1,413 -21.51% 3 Sales Volume \$124,190,816 \$100,568,564 2	2 Units Sold	168	169	-0.59%	1,076	1,477	-27.15%
5 Days to Sell 6 Active Listings 5 Days to Sell 6 Active Listings 5 Days to Sell 1,227 973 26.10% 6 Active Listings 46 39.04% Area = Shuswap / Revel 3 Canal Sell 1 State 1 State 205 246 -16.67% 1,441 1,617 -10.88% 2 Units Sold 107 102 4.90% 672 794 -15.37% 3 Sales Volume \$63,222,119 \$61,927,597 2.09% \$413,638,951 \$489,882,110 -15.56% 4 List/Sell Ratio 97.00% 96.16% 96.63% 98.36% 5 Days to Sell 58 49 19.28% 75 56 34.10% 4 List/Sell Ratio 299 217 37.79% 1,935 1,737 11.40% 2 Units Sold 184 159 15.72% 1,109 1,413 -21.51% 3 Sales Volume \$124,190,816 \$100,568,564 23.49% \$741,356,160 \$976,675,952 -24.09% 4 List/Sell Ratio 96.51% 97.08% 53.80% 72 56 29.85% 5 D	3 Sales Volume	\$125,448,280	\$112,232,165	11.78%	\$729,786,685	\$1,038,086,921	-29.70%
Active Listings 1,227 973 26.10% Area = Shuswap / Revel 1 Units Listed 205 246 -16.67% 1,441 1,617 -10.88% 2 Units Sold 107 102 4.90% 672 7794 -15.37% 3 Sales Volume \$63,222,119 \$61,927,597 2.09% \$413,638,951 \$489,882,110 -15.56% 4 List/Sell Ratio 97.00% 96.16% 96.63% 98.36% 5 Days to Sell 58 49 19.28% 75 56 34.10% 6 Active Listings 876 842 4.04%	4 List/Sell Ratio	97.10%	96.72%		96.94%	99.66%	
Active Listings 1,227 973 26.10% Area = Shuswap / Revel 1 1 Units Listed 205 246 -16.67% 1,441 1,617 -10.88% 2 Units Sold 107 102 4.90% 672 794 -15.37% 3 Sales Volume \$63,222,119 \$61,927,597 2.09% \$413,638,951 \$489,882,110 -15.56% 4 List/Sell Ratio 97.00% 96.16% 96.63% 98.36% 15.56% 5 Days to Sell 58 49 19.28% 75 56 34.10% 6 Active Listings 876 842 4.04% 75 56 34.10% Area = South Okanagan 1 Units Listed 299 217 37.79% 1,935 1,737 11.40% 2 Units Sold 184 159 15.72% 1,109 1,413 -21.51% 3 Sales Volume \$124,190,816 \$100,568,564 23.49% \$741,356,160 \$97,675,952 -24.09% 4 List/Sell Ratio 96.51%	5 Days to Sell	58	40	45.95%	63	46	39.04%
Turist Listed 205 246 -16.67% 1,441 1,617 -10.88% 2 Units Sold 107 102 4.90% 672 794 -15.37% 3 Sales Volume \$63,222,119 \$61,927,597 2.09% \$413,638,951 \$489,882,110 -15.56% 4 List/Sell Ratio 97.00% 96.16% 96.63% 98.36% 5 Days to Sell 58 49 19.28% 75 56 34.10% 6 Active Listings 876 842 4.04%		1,227	973	26.10%			
1 Units Listed 205 246 -16.67% 1,441 1,617 -10.88% 2 Units Sold 107 102 4,90% 672 794 -15.37% 3 Sales Volume \$63,222,119 \$61,927,597 2.09% \$413,638,951 \$489,882,110 -15.56% 4 List/Sell Ratio 97.00% 96.16% 96.63% 98.36% 50.83 5 Days to Sell 58 49 19.28% 75 56 34.10% 6 Active Listings 876 842 4.04% -75 56 34.10% 4 List/Sell Ratio 299 217 37.79% 1,935 1,737 11.40% 2 Units Sold 184 159 15.72% 1,109 1,413 -21.51% 3 Sales Volume \$124,190,816 \$100,568,564 23.49% \$741,356,160 \$976,675,952 -24.09% 4 List/Sell Ratio 96.51% 97.08% 96.28% 98.62% 98.62% 5 Days to Sell 73 48 53.80% 72 56							
3 Sales Volume \$63,222,119 \$61,927,597 2.09% \$413,638,951 \$489,882,110 -15.56% 4 List/Sell Ratio 97.00% 96.16% 96.66% 96.63% 98.36% 5 Days to Sell 58 49 19.28% 75 56 34.10% 6 Active Listings 876 842 4.04%		205	246	-16.67%	1,441	1,617	-10.88%
4 List/Sell Ratio 97.00% 96.16% 96.63% 98.36% 5 Days to Sell 58 49 19.28% 75 56 34.10% 6 Active Listings 876 842 4.04% 75 56 34.10% Area = South Okanagan 1 Units Listed 299 217 37.79% 1,935 1,737 11.40% 2 Units Sold 184 159 15.72% 1,109 1,413 -21.51% 3 Sales Volume \$124,190,816 \$100,568,564 23.49% \$741,356,160 \$976,675,952 -24.09% 4 List/Sell Ratio 96.51% 97.08% 96.28% 98.62% 98.62% 5 Days to Sell 73 48 53.80% 72 56 29.85% 6 Active Listings 1,687 1,280 31.80% 72 56 29.85% Area = South Peace Riv 1 Units Listed 17 20 -15.00% 120 139 -13.67% 2 Units Sold 42 49 -1	2 Units Sold	107	102	4.90%	672	794	-15.37%
5 Days to Sell 58 49 19.28% 75 56 34.10% 6 Active Listings 876 842 4.04% 75 56 34.10% Area = South Okanagan 1 Units Listed 299 217 37.79% 1,935 1,737 11.40% 2 Units Sold 184 159 15.72% 1,109 1,413 -21.51% 3 Sales Volume \$124,190,816 \$100,568,564 23.49% \$741,356,160 \$976,675,952 -24.09% 4 List/Sell Ratio 96.51% 97.08% 96.28% 98.62% 98.62% 5 Days to Sell 73 48 53.80% 72 56 29.85% 6 Active Listings 1,687 1,280 31.80% 72 56 29.85% 4 List/Sell Ratio 96.51% 97.08% 31.80% 120 139 -13.67% 2 Units Sold 42 49 -14.29% 235 407 -42.26% 3 Sales Volume \$14,684,252 \$13,496,737 8.80%	3 Sales Volume	\$63,222,119	\$61,927,597	2.09%	\$413,638,951	\$489,882,110	-15.56%
Area = South Okanagan Area = South Okanagan 1 Units Listed 299 217 37.79% 1,935 1,737 11.40% 2 Units Sold 184 159 15.72% 1,109 1,413 -21.51% 3 Sales Volume \$124,190,816 \$100,568,564 23.49% \$741,356,160 \$976,675,952 -24.09% 4 List/Sell Ratio 96.51% 97.08% 96.28% 98.62% 98.62% 5 Days to Sell 73 48 53.80% 72 56 29.85% 6 Active Listings 1,687 1,280 31.80% 72 56 29.85% Area = South Peace Riv 1 Units Listed 17 20 -15.00% 120 139 -13.67% 2 Units Sold 42 49 -14.29% 235 407 -42.26% 3 Sales Volume \$14,684,252 \$13,496,737 8.80% \$68,856,852 \$1112,133,707 -38.59% 4 List/Sell Ratio 96.23% 96.20% 95.86% 96.72%		97.00%	96.16%		96.63%	98.36%	
Active Listings 876 842 4.04% Area = South Okanagan 4.04% 1 Units Listed 299 217 37.79% 1,935 1,737 11.40% 2 Units Sold 184 159 15.72% 1,109 1,413 -21.51% 3 Sales Volume \$124,190,816 \$100,568,564 23.49% \$741,356,160 \$976,675,952 -24.09% 4 List/Sell Ratio 96.51% 97.08% 96.28% 98.62% 98.62% 5 Days to Sell 73 48 53.80% 72 56 29.85% 6 Active Listings 1,687 1,280 31.80% 72 56 29.85% Area = South Peace Riv 1 Units Listed 17 20 -15.00% 120 139 -13.67% 2 Units Sold 42 49 -14.29% 235 407 -42.26% 3 Sales Volume \$14,684,252 \$13,496,737 8.80% \$68,856,852 \$1112,133,707 -38.59% 4 List/Sell Ratio 96.2	5 Davs to Sell	58	49	19.28%	75	56	34.10%
Name	<u> </u>	876	842	4.04%			
1 Units Listed 299 217 37.79% 1,935 1,737 11.40% 2 Units Sold 184 159 15.72% 1,109 1,413 -21.51% 3 Sales Volume \$124,190,816 \$100,568,564 23.49% \$741,356,160 \$976,675,952 -24.09% 4 List/Sell Ratio 96.51% 97.08% 96.28% 98.62% 98.62% 5 Days to Sell 73 48 53.80% 72 56 29.85% 6 Active Listings 1,687 1,280 31.80% 72 56 29.85% Area = South Peace Riv 1 Units Listed 17 20 -15.00% 120 139 -13.67% 2 Units Sold 42 49 -14.29% 235 407 -42.26% 3 Sales Volume \$14,684,252 \$13,496,737 8.80% \$68,856,852 \$112,133,707 -38.59% 4 List/Sell Ratio 96.23% 96.20% 95.86% 96.72% 5 Days to Sell 112 84 33.39%							
2 Units Sold 184 159 15.72% 1,109 1,413 -21.51% 3 Sales Volume \$124,190,816 \$100,568,564 23.49% \$741,356,160 \$976,675,952 -24.09% 4 List/Sell Ratio 96.51% 97.08% 96.28% 98.62% -24.09% 5 Days to Sell 73 48 53.80% 72 56 29.85% 6 Active Listings 1,687 1,280 31.80% 72 56 29.85% Area = South Peace Riv 1 Units Listed 17 20 -15.00% 120 139 -13.67% 2 Units Sold 42 49 -14.29% 235 407 -42.26% 3 Sales Volume \$14,684,252 \$13,496,737 8.80% \$68,856,852 \$112,133,707 -38.59% 4 List/Sell Ratio 96.23% 96.20% 95.86% 96.72% 5 Days to Sell 112 84 33.39% 102 106 -4.31% 6 Active Listings 504 469 7.46%	_	299	217	37.79%	1,935	1,737	11.40%
3 Sales Volume \$124,190,816 \$100,568,564 23.49% \$741,356,160 \$976,675,952 -24.09% 4 List/Sell Ratio 96.51% 97.08% 96.28% 98.62% -24.09% 5 Days to Sell 73 48 53.80% 72 56 29.85% 6 Active Listings 1,687 1,280 31.80% -72 56 29.85% Area = South Peace Riv 1 Units Listed 17 20 -15.00% 120 139 -13.67% 2 Units Sold 42 49 -14.29% 235 407 -42.26% 3 Sales Volume \$14,684,252 \$13,496,737 8.80% \$68,856,852 \$112,133,707 -38.59% 4 List/Sell Ratio 96.23% 96.20% 95.86% 96.72% 96.72% 5 Days to Sell 112 84 33.39% 102 106 -4.31% 6 Active Listings 504 469 7.46% 12,916 13,634 -5.27% 2 Units Sold 94 804		184	159	15.72%	1,109	1,413	-21.51%
5 Days to Sell 73 48 53.80% 72 56 29.85% 6 Active Listings 1,687 1,280 31.80% 72 56 29.85% Area = South Peace Riv 1 Units Listed 17 20 -15.00% 120 139 -13.67% 2 Units Sold 42 49 -14.29% 235 407 -42.26% 3 Sales Volume \$14,684,252 \$13,496,737 8.80% \$68,856,852 \$112,133,707 -38.59% 4 List/Sell Ratio 96.23% 96.20% 95.86% 96.72% 5 Days to Sell 112 84 33.39% 102 106 -4.31% 6 Active Listings 504 469 7.46% 7.46% 7.46% Area = Grand Total 1 Units Listed 1,990 1,823 9.16% 12,916 13,634 -5.27% 2 Units Sold 944 804 17.41% 6,068 7,783 -22.04% 3 Sales Volume \$690,966,425 \$		\$124,190,816	\$100,568,564	23.49%	\$741,356,160	\$976,675,952	-24.09%
Active Listings 1,687 1,280 31.80% Area = South Peace Riv 1 Units Listed 17 20 -15.00% 120 139 -13.67% 2 Units Sold 42 49 -14.29% 235 407 -42.26% 3 Sales Volume \$14,684,252 \$13,496,737 8.80% \$68,856,852 \$112,133,707 -38.59% 4 List/Sell Ratio 96.23% 96.20% 95.86% 96.72% 5 Days to Sell 112 84 33.39% 102 106 -4.31% 6 Active Listings 504 469 7.46%	4 List/Sell Ratio	96.51%	97.08%		96.28%	98.62%	
Active Listings 1,687 1,280 31.80% Area = South Peace Riv 1 Units Listed 17 20 -15.00% 120 139 -13.67% 2 Units Sold 42 49 -14.29% 235 407 -42.26% 3 Sales Volume \$14,684,252 \$13,496,737 8.80% \$68,856,852 \$112,133,707 -38.59% 4 List/Sell Ratio 96.23% 96.20% 95.86% 96.72% 5 Days to Sell 112 84 33.39% 102 106 -4.31% 6 Active Listings 504 469 7.46%	5 Davs to Sell	73	48	53.80%	72	56	29.85%
Area = South Peace Riv 1 Units Listed 17 20 -15.00% 120 139 -13.67% 2 Units Sold 42 49 -14.29% 235 407 -42.26% 3 Sales Volume \$14,684,252 \$13,496,737 8.80% \$68,856,852 \$112,133,707 -38.59% 4 List/Sell Ratio 96.23% 96.20% 95.86% 96.72% 5 Days to Sell 112 84 33.39% 102 106 -4.31% 6 Active Listings 504 469 7.46% 7.46% 7.46% Area = Grand Total 1 Units Listed 1,990 1,823 9.16% 12,916 13,634 -5.27% 2 Units Sold 944 804 17.41% 6,068 7,783 -22.04% 3 Sales Volume \$690,966,425 \$590,249,549 17.06% \$4,378,549,402 \$5,935,680,836 -26.23% 4 List/Sell Ratio 96.89% 96.60% 96.70% 99.58% 5 Days to Sell 58 47 </td <td></td> <td>1,687</td> <td>1,280</td> <td>31.80%</td> <td></td> <td></td> <td></td>		1,687	1,280	31.80%			
1 Units Listed 17 20 -15.00% 120 139 -13.67% 2 Units Sold 42 49 -14.29% 235 407 -42.26% 3 Sales Volume \$14,684,252 \$13,496,737 8.80% \$68,856,852 \$112,133,707 -38.59% 4 List/Sell Ratio 96.23% 96.20% 95.86% 96.72% 5 Days to Sell 112 84 33.39% 102 106 -4.31% 6 Active Listings 504 469 7.46% 7.46% 7.46% 7.46% 7.46% 7.783 -5.27% 1 Units Listed 1,990 1,823 9.16% 12,916 13,634 -5.27% 2.204% 2 Units Sold 944 804 17.41% 6,068 7,783 -22.04% 3 Sales Volume \$690,966,425 \$590,249,549 17.06% \$4,378,549,402 \$5,935,680,836 -26.23% 4 List/Sell Ratio 96.89% 96.60% 96.70% 99.58% 5 Days to Sell 58 47 23.69% 64 47 37.13%							
2 Units Sold 42 49 -14.29% 235 407 -42.26% 3 Sales Volume \$14,684,252 \$13,496,737 8.80% \$68,856,852 \$112,133,707 -38.59% 4 List/Sell Ratio 96.23% 96.20% 95.86% 96.72% 5 Days to Sell 112 84 33.39% 102 106 -4.31% 6 Active Listings 504 469 7.46% 7.46% 7.46% 7.76 7.76 7.77 7.27% Area = Grand Total 1 Units Listed 1,990 1,823 9.16% 12,916 13,634 -5.27% 7.22.04% 2 Units Sold 944 804 17.41% 6,068 7,783 -22.04% 3 Sales Volume \$690,966,425 \$590,249,549 17.06% \$4,378,549,402 \$5,935,680,836 -26.23% 4 List/Sell Ratio 96.89% 96.60% 96.70% 99.58% 5 Days to Sell 58 47 23.69% 64 47 37.13%		17	20	-15.00%	120	139	-13.67%
3 Sales Volume \$14,684,252 \$13,496,737 8.80% \$68,856,852 \$112,133,707 -38.59% 4 List/Sell Ratio 96.23% 96.20% 95.86% 96.72% 5 Days to Sell 112 84 33.39% 102 106 -4.31% 6 Active Listings 504 469 7.46% 7.46% 7.46% 7.46% 7.46% 7.46% 7.46% 7.46% 7.46% 7.46% 7.46% 7.76% 7.27% 7.27% 7.27% 7.27% 7.27% 7.27% 7.27% 7.27% 7.27% 7.27% 7.22.04% 7.22.04% 7.21% 7.22.04% <td>-</td> <td>42</td> <td>49</td> <td>-14.29%</td> <td>235</td> <td>407</td> <td>-42.26%</td>	-	42	49	-14.29%	235	407	-42.26%
4 List/Sell Ratio 96.23% 96.20% 95.86% 96.72% 5 Days to Sell 112 84 33.39% 102 106 -4.31% 6 Active Listings 504 469 7.46%	3 Sales Volume	\$14,684,252	\$13,496,737	8.80%	\$68,856,852	\$112,133,707	-38.59%
5 Days to Sell 112 84 33.39% 102 106 -4.31% 6 Active Listings 504 469 7.46% -4.31% Area = Grand Total 1 Units Listed 1,990 1,823 9.16% 12,916 13,634 -5.27% 2 Units Sold 944 804 17.41% 6,068 7,783 -22.04% 3 Sales Volume \$690,966,425 \$590,249,549 17.06% \$4,378,549,402 \$5,935,680,836 -26.23% 4 List/Sell Ratio 96.89% 96.60% 96.70% 99.58% 5 Days to Sell 58 47 23.69% 64 47 37.13%		96.23%	96.20%		95.86%	96.72%	
6 Active Listings 504 469 7.46% Area = Grand Total 1 Units Listed 1,990 1,823 9.16% 12,916 13,634 -5.27% 2 Units Sold 944 804 17.41% 6,068 7,783 -22.04% 3 Sales Volume \$690,966,425 \$590,249,549 17.06% \$4,378,549,402 \$5,935,680,836 -26.23% 4 List/Sell Ratio 96.89% 96.60% 96.70% 99.58% 5 Days to Sell 58 47 23.69% 64 47 37.13%		112	84	33.39%	102	106	-4.31%
Area = Grand Total 1 Units Listed 1,990 1,823 9.16% 12,916 13,634 -5.27% 2 Units Sold 944 804 17.41% 6,068 7,783 -22.04% 3 Sales Volume \$690,966,425 \$590,249,549 17.06% \$4,378,549,402 \$5,935,680,836 -26.23% 4 List/Sell Ratio 96.89% 96.60% 96.70% 99.58% 5 Days to Sell 58 47 23.69% 64 47 37.13%		504	469	7.46%			
1 Units Listed 1,990 1,823 9.16% 12,916 13,634 -5.27% 2 Units Sold 944 804 17.41% 6,068 7,783 -22.04% 3 Sales Volume \$690,966,425 \$590,249,549 17.06% \$4,378,549,402 \$5,935,680,836 -26.23% 4 List/Sell Ratio 96.89% 96.60% 96.70% 99.58% 5 Days to Sell 58 47 23.69% 64 47 37.13%							
2 Units Sold 944 804 17.41% 6,068 7,783 -22.04% 3 Sales Volume \$690,966,425 \$590,249,549 17.06% \$4,378,549,402 \$5,935,680,836 -26.23% 4 List/Sell Ratio 96.89% 96.60% 96.70% 99.58% 5 Days to Sell 58 47 23.69% 64 47 37.13%		1,990	1,823	9.16%	12,916	13,634	-5.27%
3 Sales Volume \$690,966,425 \$590,249,549 17.06% \$4,378,549,402 \$5,935,680,836 -26.23% 4 List/Sell Ratio 96.89% 96.60% 96.70% 99.58% 5 Days to Sell 58 47 23.69% 64 47 37.13%							-22.04%
4 List/Sell Ratio 96.89% 96.60% 96.70% 99.58% 5 Days to Sell 58 47 23.69% 64 47 37.13%			\$590,249,549				
5 Days to Sell 58 47 23.69% 64 47 37.13%							
,				23.69%			37.13%
	6 Active Listings	7,389	6,274				

Shuswap / Revelstoke Statistics -- July 2023

Quick Summary Part 1

Residential

Description	Total Units Sold	Total Sales Volume	Total Units Sold	Total Sales Volume
This Month	107	\$63,222,119	51	\$34,896,400
Last Month	155	\$97,426,919	75	\$53,906,150
This Month Last Year	102	\$61,927,597	51	\$33,081,797
Description	Total Listings Taken	Inventory		
This Month	205	876		
Last Month	275	836		
=uot month	213	030		

Quick Summary Part 2

Condo/Apt		
Sales	5	
New Listings	5	
Current Inventory	18	
Sell/Inv. Ratio	27.78%	
Days to Sell	51	
Average Price	\$385,540	
Median Price	\$390,000	
Condo/Townhouse		
Sales	12	
New Listings	10	
Current Inventory	40	
Sell/Inv. Ratio	30.00%	
Days to Sell	54	
Average Price	\$546,708	
Median Price	\$559,500	
Lots		
Sales	18	
New Listings	35	
Current Inventory	219	
Sell/Inv. Ratio	8.22%	
Days to Sell	72	
Average Price	\$304,668	
Median Price	\$227,450	
Residential		
Sales	51	
New Listings	84	
Current Inventory	264	
Sell/Inv. Ratio	19.32%	
Days to Sell	61	
Average Price	\$684,243	
Median Price	\$680,000	
Ratio of Sales vs Inventory	24.23%	

Shuswap / Revelstoke Statistics -- July 2023

Comparative Activity -- Listing Information

								Inventory	
Description	Cur Mo	Lst Yr Mo	Incr/Decr%	Cur YTD	Lst YTD	Incr/Decr%	Cur Mo	Lst Yr Mo	Incr/Decr%
Zone = Shuswap / I	Revelstoke								
Acreage/House	18	23	-21.74%	145	144	0.69	101	88	14.77
Duplex	1	5	-80.00%	10	15	-33.33	4	11	-63.64
Mobile Home	25	12	108.33%	86	90	-4.44	41	35	17.14
Recreational	6	9	-33.33%	83	63	31.75	61	36	69.44
Residential	84	95	-11.58%	577	658	-12.31	264	295	-10.51
Residential WF	7	15	-53.33%	53	78	-32.05	40	50	-20.00
3/4-Plex	0	0	0.00%	2	0	0.00	1		
Apartment	5	8	-37.50%	63	88	-28.41	18	41	-56.10
Townhouse	10	11	-9.09%	100	77	29.87	40	26	53.85
RES TOTAL	156	178.00	-12.36%	1,119	1,213	-7.75%	570	582	-2.06
FARMS	0	1	-100.00%	6	9	-33.33	4	6	-33.33
MULTIFAMILY	3	0	0.00%	5	2	150.00	6	2	200.00
Acreage	4	8	-50.00%	43	52	-17.31	33	30	10.00
Acreage WF	1	1	0.00%	8	7	14.29	7	5	40.00
Lots	29	52	-44.23%	177	239	-25.94	163	133	22.56
Lots WF	1	1	0.00%	17	22	-22.73	16	13	23.08
LOTS TOTAL	35	62.00	-43.55%	245	320	-23.44%	219	181	20.99
Business	4	1	300.00%	16	19	-15.79	15	18	-16.67
Commercial	2	2	0.00%	33	36	-8.33	40	38	5.26
Land	5	2	150.00%	17	18	-5.56	22	15	46.67
COMM TOTAL	11	5.00	120.00%	66	73	-9.59%	77	71	8.45
GRAND TOTAL	205	246	-16.67%	1,441	1,617	-10.88%	876	842	4.04

Comparative Activity -- Sales Information (Month)

		Unit Sales		S	ales Volume		List/Sale Ratio	
Description	Cur Mo	Lst Yr Mo	Incr/Decr%	Cur Mo	Lst Yr Mo	Incr/Decr%	Cur Mo	Lst Yr Mo
Zone = Shuswap / R	evelstoke							
Acreage/House	5	5	0.00%	\$4,360,000	\$5,446,500	-19.95%	101.09%	93.62%
Duplex	0	0	0.00%	\$0	\$0	0.00%	0.00%	0.00%
Mobile Home	9	7	28.57%	\$2,006,000	\$1,291,900	55.28%	95.97%	90.93%
Recreational	3	2	50.00%	\$390,500	\$520,000	-24.90%	94.12%	99.24%
Residential	51	51	0.00%	\$34,896,400	\$33,081,797	5.49%	97.07%	97.54%
Residential WF	4	7	-42.86%	\$7,597,000	\$11,184,500	-32.08%	93.99%	93.69%
3/4-Plex	0	0	0.00%	\$0	\$0	0.00%	0.00%	0.00%
Apartment	5	5	0.00%	\$1,927,700	\$2,617,000	-26.34%	97.83%	95.98%
Townhouse	12	7	71.43%	\$6,560,500	\$4,755,900	37.94%	98.14%	98.72%
RES TOTAL	89	84	5.95%	\$57,738,100	\$58,897,597	-1.97%	97.03%	96.30%
FARMS	0	0	0.00%	\$0	\$0	0.00%	0.00%	0.00%
MULTIFAMILY	0	0	0.00%	\$0	\$0	0.00%	0.00%	0.00%
Acreage	3	5	-40.00%	\$1,307,119	\$908,000	43.96%	99.87%	86.57%
Acreage WF	1	0	0.00%	\$490,000	\$0	0.00%	88.45%	0.00%
Lots	12	13	-7.69%	\$3,296,900	\$2,122,000	55.37%	96.92%	96.75%
Lots WF	2	0	0.00%	\$390,000	\$0	0.00%	95.35%	0.00%
LOTS TOTAL	18	18	0.00%	\$5,484,019	\$3,030,000	80.99%	96.66%	93.46%
Business	0	0	0.00%	\$0	\$0	0.00%	0.00%	0.00%
Commercial	0	0	0.00%	\$0	\$0	0.00%	0.00%	0.00%
Land	0	0	0.00%	\$0	\$0	0.00%	0.00%	0.00%
COMM TOTAL	0	0	0.00%	\$0	\$0	0.00%	0.00%	0.00%
GRAND TOTAL	107	102	4.90%	\$63,222,119	\$61,927,597	2.09%	97.00%	96.16%

Comparative Activity -- Sales Information (YTD)

		Unit Sales		Sales Volume			List/Sal	e Ratio
Description	Cur YTD	Lst YTD	Incr/Decr%	Cur YTD	Lst YTD	Incr/Decr%	Cur YTD	Lst YTD
Zone = Shuswap / R	Revelstoke							
Acreage/House	55	59	-6.78%	\$50,730,243	\$66,704,300	-23.95%	94.89%	97.77%
Duplex	9	3	200.00%	\$6,769,500	\$2,014,000	236.12%	95.38%	99.80%
Mobile Home	45	62	-27.42%	\$11,360,169	\$16,012,185	-29.05%	95.06%	96.02%
Recreational	21	34	-38.24%	\$4,361,700	\$6,152,700	-29.11%	94.39%	97.74%
Residential	310	324	-4.32%	\$223,870,623	\$244,866,213	-8.57%	97.02%	99.29%
Residential WF	15	30	-50.00%	\$22,418,400	\$40,290,923	-44.36%	97.89%	96.66%
3/4-Plex	1	0	0.00%	\$999,000	\$0	0.00%	100.00%	0.00%
Apartment	52	57	-8.77%	\$25,903,697	\$28,162,448	-8.02%	97.35%	98.83%
Townhouse	57	52	9.62%	\$29,056,000	\$28,137,825	3.26%	97.87%	99.78%
RES TOTAL	565	621	-9.02%	\$375,469,332	\$432,340,594	-13.15%	96.75%	98.66%
FARMS	1	0	0.00%	\$364,000	\$0	0.00%	91.00%	0.00%
MULTIFAMILY	0	0	0.00%	\$0	\$0	0.00%	0.00%	0.00%
Acreage	17	29	-41.38%	\$5,912,619	\$12,457,061	-52.54%	97.04%	97.21%
Acreage WF	2	4	-50.00%	\$720,000	\$3,420,000	-78.95%	90.11%	90.88%
Lots	66	118	-44.07%	\$16,940,700	\$25,291,750	-33.02%	95.04%	97.47%
Lots WF	7	10	-30.00%	\$2,531,000	\$4,184,000	-39.51%	89.87%	92.26%
LOTS TOTAL	92	161	-42.86%	\$26,104,319	\$45,352,811	-42.44%	94.81%	96.37%
Business	4	2	100.00%	\$1,389,800	\$2,260,000	-38.50%	80.62%	100.54%
Commercial	8	7	14.29%	\$3,201,500	\$6,494,000	-50.70%	94.20%	94.17%
Land	2	3	-33.33%	\$7,110,000	\$3,434,705	107.00%	102.38%	95.07%
COMM TOTAL	14	12	16.67%	\$11,701,300	\$12,188,705	-4.00%	96.97%	95.55%
GRAND TOTAL	672	794	-15.37%	\$413.638.951	\$489.882.110	-15.56%	96.63%	98.36%

Shuswap / Revelstoke Statistics -- July 2023

Average/Median price, Days to Sell (Month)

	Average Price			Median Price			Days to Sell		
Description	Cur Mo	Lst Yr Mo	Incr/Decr%	Cur Mo	Lst Yr Mo	Incr/Decr%	Cur Mo	Lst Yr Mo	Incr/Decr%
Zone = Shuswa	p / Revelstoke								
Acreage/House	\$872,000	\$1,089,300	-19.95%	\$810,000	\$1,045,000	-22.49%	52	117	-56.05%
Duplex									
Mobile Home	\$222,889	\$184,557	20.77%	\$195,000	\$195,000	0.00%	39	44	-11.18%
Recreational	\$130,167	\$260,000	-49.94%	\$145,000	\$260,000	-44.23%	49	48	1.39%
Residential	\$684,243	\$648,663	5.49%	\$680,000	\$627,000	8.45%	61	45	36.81%
Residential WF	\$1,899,250	\$1,597,786	18.87%	\$1,837,500	\$1,350,000	36.11%	44	52	-15.62%
3/4-Plex									
Apartment	\$385,540	\$523,400	-26.34%	\$390,000	\$387,000	0.78%	51	58	-13.06%
Townhouse	\$546,708	\$679,414	-19.53%	\$559,500	\$615,000	-9.02%	54	34	58.09%
RES TOTAL	\$648,743	\$701,162	-7.48%	\$610,000	\$616,000	-0.97%	56	50	12.15%
FARMS									
MULTIFAMILY									
Acreage	\$435,706	\$181,600	139.93%	\$395,000	\$181,000	118.23%	46	88	-47.47%
Acreage WF	\$490,000			\$490,000			42		
Lots	\$274,742	\$163,231	68.31%	\$199,950	\$160,000	24.97%	69	29	136.91%
Lots WF	\$195,000			\$195,000			139		
LOTS TOTAL	\$304,668	\$168,333	80.99%	\$227,450	\$167,500	35.79%	72	46	57.13%
Business									
Commercial									
Land									
COMM TOTAL									
GRAND TOTAL	\$590,861	\$607,133	-2.68%	\$570,000	\$543,750	4.83%	58	49	19.28%

Shuswap / Revelstoke Statistics -- July 2023

Average/Median price, Days to Sell (YTD)

	Δ	verage Price		r	Median Price			Days to Sell	
Description	Cur YTD	Lst YTD	Incr/Decr%	Cur YTD	Lst YTD	Incr/Decr%	Cur YTD	Lst YTD	Incr/Decr%
Zone = Shuswa	ap / Revelstoke								
Acreage/House	\$922,368	\$1,130,581	-18.42%	\$829,900	\$1,020,000	-18.64%	76	78	-2.15%
Duplex	\$752,167	\$671,333	12.04%	\$780,000	\$686,000	13.70%	103	70	46.92%
Mobile Home	\$252,448	\$258,261	-2.25%	\$234,000	\$227,450	2.88%	52	53	-1.59%
Recreational	\$207,700	\$180,962	14.78%	\$158,000	\$147,500	7.12%	56	85	-33.91%
Residential	\$722,163	\$755,760	-4.45%	\$687,250	\$725,000	-5.21%	67	41	64.96%
Residential WF	\$1,494,560	\$1,343,031	11.28%	\$1,300,000	\$1,148,500	13.19%	38	52	-27.55%
3/4-Plex	\$999,000			\$999,000			19		
Apartment	\$498,148	\$494,078	0.82%	\$428,500	\$408,800	4.82%	72	49	45.68%
Townhouse	\$509,754	\$541,112	-5.80%	\$465,000	\$480,575	-3.24%	60	37	61.95%
RES TOTAL	\$664,547	\$696,201	-4.55%	\$626,000	\$650,000	-3.69%	66	49	34.13%
FARMS	\$364,000			\$364,000			30		
MULTIFAMILY									
Acreage	\$347,801	\$429,554	-19.03%	\$295,000	\$250,000	18.00%	38	81	-52.45%
Acreage WF	\$360,000	\$855,000	-57.89%	\$360,000	\$660,000	-45.45%	42	101	-59.01%
Lots	\$256,677	\$214,337	19.75%	\$224,950	\$156,900	43.37%	121	69	75.67%
Lots WF	\$361,571	\$418,400	-13.58%	\$250,000	\$238,500	4.82%	180	70	157.84%
LOTS TOTAL	\$283,743	\$281,694	0.73%	\$230,000	\$170,000	35.29%	109	72	50.99%
Business	\$347,450	\$1,130,000	-69.25%	\$162,400	\$1,130,000	-85.63%	275	173	58.67%
Commercial	\$400,187	\$927,714	-56.86%	\$170,731	\$800,000	-78.66%	227	100	127.15%
Land	\$3,555,000	\$1,144,902	210.51%	\$3,555,000	\$1,559,705	127.93%	107	417	-74.34%
COMM TOTAL	\$835,807	\$1,015,725	-17.71%	\$282,500	\$849,500	-66.75%	223	191	16.68%
GRAND TOTAL	\$615,534	\$616,980	-0.23%	\$570,000	\$567,500	0.44%	75	56	34.10%