Central Okanagan Monthly Statistics January 2024

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Central Okanagan Statistics -- January 2024

Zone Totals

Description	CM This Year	CM Last Year	Increase	This YTD	Last YTD	Increase
Area = Central Okanaga						
1 Units Listed	712	732	-2.73%	712	732	-2.73%
2 Units Sold	218	163	33.74%	218	163	33.74%
3 Sales Volume	\$168,811,034	\$128,263,634	31.61%	\$168,811,034	\$128,263,634	31.61%
4 List/Sell Ratio	94.55%	95.45%		94.55%	95.45%	
5 Days to Sell	75	81	-8.12%	75	81	-8.12%
6 Active Listings	2,602	2,095	24.20%			
Area = North Okanagan						
1 Units Listed	218	203	7.39%	218	203	7.39%
2 Units Sold	77	58	32.76%	77	58	32.76%
3 Sales Volume	\$46,267,602	\$36,021,934	28.44%	\$46,267,602	\$36,021,934	28.44%
4 List/Sell Ratio	95.76%	95.43%		95.76%	95.43%	
5 Days to Sell	90	74	22.64%	90	74	22.64%
6 Active Listings	982	837	17.32%			
Area = Shuswap / Revel						
1 Units Listed	103	82	25.61%	103	82	25.61%
2 Units Sold	60	45	33.33%	60	45	33.33%
3 Sales Volume	\$32,546,304	\$26,808,963	21.40%	\$32,546,304	\$26,808,963	21.40%
4 List/Sell Ratio	97.06%	97.64%		97.06%	97.64%	
5 Days to Sell	123	104	18.22%	123	104	18.22%
6 Active Listings	588	482	21.99%			
Area = South Okanagan						
1 Units Listed	256	282	-9.22%	256	282	-9.22%
2 Units Sold	72	63	14.29%	72	63	14.29%
3 Sales Volume	\$47,032,450	\$29,824,100	57.70%	\$47,032,450	\$29,824,100	57.70%
4 List/Sell Ratio	93.66%	95.44%		93.66%	95.44%	
5 Days to Sell	131	87	50.86%	131	87	50.86%
6 Active Listings	1,319	1,124	17.35%			
Area = South Peace Riv						
1 Units Listed	64	53	20.75%	64	53	20.75%
2 Units Sold	22	20	10.00%	22	20	10.00%
3 Sales Volume	\$4,747,921	\$4,721,450	0.56%	\$4,747,921	\$4,721,450	0.56%
4 List/Sell Ratio	96.12%	97.33%		96.12%	97.33%	
5 Days to Sell	99	127	-21.63%	99	127	-21.63%
6 Active Listings	353	382	-7.59%			
Area = Grand Total						
1 Units Listed	1,353	1,352	0.07%	1,353	1,352	0.07%
2 Units Sold	449	349	28.65%	449	349	28.65%
3 Sales Volume	\$299,405,311	\$225,640,080	32.69%	\$299,405,311	\$225,640,080	32.69%
4 List/Sell Ratio	94.88%	95.74%		94.88%	95.74%	
5 Days to Sell	94	86	8.68%	94	86	8.68%
6 Active Listings	5,844	4,920	18.78%			

			Resid	lential
Description	Total Units Sold	Total Sales Volume	Total Units Sold	Total Sales Volume
This Month	218	\$168,811,034	79	\$80,603,450
Last Month	197	\$164,902,480		
This Month Last Year	189	\$142,685,302	64	\$60,754,753
Description	Total Listings Taken	Inventory		
This Month	712	2,602		
Last Month	385	2,662		
This Month Last Year	732	2,095		

Condo/Apt		
Sales	57	
New Listings	166	
Current Inventory	498	
Sell/Inv. Ratio	11.45%	
Days to Sell	60	
Average Price	\$517,624	
Median Price	\$460,000	
Condo/Townhouse		
Sales	28	
New Listings	89	
Current Inventory	293	
Sell/Inv. Ratio	9.56%	
Days to Sell	72	
Average Price	\$687,136	
Median Price	\$654,000	
Lots		
Sales	8	
New Listings	52	
Current Inventory	274	
Sell/Inv. Ratio	2.92%	
Days to Sell	129	
Average Price	\$1,034,750	
Median Price	\$925,000	
Residential		
Sales	79	
New Listings	261	
Current Inventory	856	
Sell/Inv. Ratio	9.23%	
Days to Sell	76	
Average Price	\$1,020,297	
Median Price	\$875,000	
Ratio of Sales vs Inventory	10.24%	

Comparative Activity -- Listing Information

								Inventory	
Description	Cur Mo	Lst Yr Mo	Incr/Decr%	Cur YTD	Lst YTD	Incr/Decr%	Cur Mo	Lst Yr Mo	Incr/Decr%
Zone = Central Okar	-								
Acreage/House	15	10	50.00%	15	10	50.00	95	84	13.10
Duplex	2	0	0.00%	2	0	0.00	8	37	-78.38
Mobile Home	25	22	13.64%	25	22	13.64	94	58	62.07
Recreational	3	2	50.00%	3	2	50.00	15	13	15.38
Residential	261	253	3.16%	261	253	3.16	856	699	22.46
Residential WF	2	3	-33.33%	2	3	-33.33	36	24	50.00
3/4-Plex	4	6	-33.33%	4	6	-33.33	15	2	650.00
Timeshare	0	0	0.00%	0	0	0.00	1		
Apartment	166	183	-9.29%	166	183	-9.29	498	425	17.18
Townhouse	89	90	-1.11%	89	90	-1.11	293	230	27.39
RES TOTAL	567	569	-0.35%	567	569	-0.35%	1,911	1,572	21.56
FARMS	2	2	0.00%	2	2	0.00	22	19	15.79
MULTIFAMILY	2	5	-60.00%	2	5	-60.00	16	11	45.45
Acreage	3	5	-40.00%	3	5	-40.00	32	27	18.52
Acreage WF	0	2	-100.00%	0	2	-100.00	6	10	-40.00
Lots	49	51	-3.92%	49	51	-3.92	224	149	50.34
Lots WF	0	3	-100.00%	0	3	-100.00	12	10	20.00
LOTS TOTAL	52	61	-14.75%	52	61	-14.75%	274	196	39.80
Business	15	11	36.36%	15	11	36.36	38	47	-19.15
Commercial	52	60	-13.33%	52	60	-13.33	267	205	30.24
Land	6	6	0.00%	6	6	0.00	35	45	-22.22
COMM TOTAL	73	77	-5.19%	73	77	-5.19%	340	297	14.48
GRAND TOTAL	696	714	-2.52%	696	714	-2.52%	2,563	2,095	22.34

Comparative Activity -- Sales Information (Month)

		Unit Sales		S	ales Volume		List/Sal	e Ratio
Description	Cur Mo	Lst Yr Mo	Incr/Decr%	Cur Mo	Lst Yr Mo	Incr/Decr%	Cur Mo	Lst Yr Mo
Zone = Central Okana	gan							
Acreage/House	8	3	166.67%	\$10,074,000	\$4,747,000	112.22%	95.88%	90.11%
Duplex	2	0	0.00%	\$1,963,500	\$0	0.00%	97.26%	0.00%
Mobile Home	9	5	80.00%	\$1,732,200	\$1,175,000	47.42%	93.00%	93.97%
Recreational	2	0	0.00%	\$185,750	\$0	0.00%	93.15%	0.00%
Residential	79	64	23.44%	\$80,603,450	\$60,754,753	32.67%	95.84%	96.34%
Residential WF	3	4	-25.00%	\$5,250,000	\$13,790,000	-61.93%	96.00%	90.81%
3/4-Plex	2	0	0.00%	\$1,455,000	\$0	0.00%	99.05%	0.00%
Timeshare	0	0	0.00%	\$0	\$0	0.00%	0.00%	0.00%
Apartment	57	52	9.62%	\$29,504,589	\$24,449,021	20.68%	96.12%	96.40%
Townhouse	28	35	-20.00%	\$19,239,800	\$24,871,338	-22.64%	97.38%	96.83%
RES TOTAL	190	163	16.56%	\$150,008,289	\$129,787,112	15.58%	96.11%	95.56%
FARMS	0	0	0.00%	\$0	\$0	0.00%	0.00%	0.00%
MULTIFAMILY	0	0	0.00%	\$0	\$0	0.00%	0.00%	0.00%
Acreage	2	0	0.00%	\$2,950,000	\$0	0.00%	85.51%	0.00%
Acreage WF	0	0	0.00%	\$0	\$0	0.00%	0.00%	0.00%
Lots	6	1	500.00%	\$5,328,000	\$775,000	587.48%	92.09%	100.00%
Lots WF	0	0	0.00%	\$0	\$0	0.00%	0.00%	0.00%
LOTS TOTAL	8	1	700.00%	\$8,278,000	\$775,000	968.13%	89.63%	100.00%
Business	0	2	-100.00%	\$0	\$325,000	-100.00%	0.00%	69.89%
Commercial	9	21	-57.14%	\$982,545	\$10,599,690	-90.73%	98.34%	95.70%
Land	2	0	0.00%	\$2,087,500	\$0	0.00%	45.88%	0.00%
COMM TOTAL	11	23	-52.17%	\$3,070,045	\$10,924,690	-71.90%	55.32%	94.66%
GRAND TOTAL	209	187	11.76%	\$161,356,334	\$141,486,802	14.04%	94.43%	95.51%

Comparative Activity -- Sales Information (YTD)

		Unit Sales		S	ales Volume		List/Sal	e Ratio
Description	Cur YTD	Lst YTD	Incr/Decr%	Cur YTD	Lst YTD	Incr/Decr%	Cur YTD	Lst YTD
Zone = Central Okan	agan							
Acreage/House	8	3	166.67%	\$10,074,000	\$4,747,000	112.22%	95.88%	90.11%
Duplex	2	0	0.00%	\$1,963,500	\$0	0.00%	97.26%	0.00%
Mobile Home	9	5	80.00%	\$1,732,200	\$1,175,000	47.42%	93.00%	93.97%
Recreational	2	0	0.00%	\$185,750	\$0	0.00%	93.15%	0.00%
Residential	79	64	23.44%	\$80,603,450	\$60,754,753	32.67%	95.84%	96.34%
Residential WF	3	4	-25.00%	\$5,250,000	\$13,790,000	-61.93%	96.00%	90.81%
3/4-Plex	2	0	0.00%	\$1,455,000	\$0	0.00%	99.05%	0.00%
Timeshare	0	0	0.00%	\$0	\$0	0.00%	0.00%	0.00%
Apartment	57	52	9.62%	\$29,504,589	\$24,449,021	20.68%	96.12%	96.40%
Townhouse	28	35	-20.00%	\$19,239,800	\$24,871,338	-22.64%	97.38%	96.83%
RES TOTAL	190	163	16.56%	\$150,008,289	\$129,787,112	15.58%	96.11%	95.56%
FARMS	0	0	0.00%	\$0	\$0	0.00%	0.00%	0.00%
MULTIFAMILY	0	0	0.00%	\$0	\$0	0.00%	0.00%	0.00%
Acreage	2	0	0.00%	\$2,950,000	\$0	0.00%	85.51%	0.00%
Acreage WF	0	0	0.00%	\$0	\$0	0.00%	0.00%	0.00%
Lots	6	1	500.00%	\$5,328,000	\$775,000	587.48%	92.09%	100.00%
Lots WF	0	0	0.00%	\$0	\$0	0.00%	0.00%	0.00%
LOTS TOTAL	8	1	700.00%	\$8,278,000	\$775,000	968.13%	89.63%	100.00%
Business	0	2	-100.00%	\$0	\$325,000	-100.00%	0.00%	69.89%
Commercial	9	21	-57.14%	\$982,545	\$10,599,690	-90.73%	98.34%	95.70%
Land	2	0	0.00%	\$2,087,500	\$0	0.00%	45.88%	0.00%
COMM TOTAL	11	23	-52.17%	\$3,070,045	\$10,924,690	-71.90%	55.32%	94.66%
GRAND TOTAL	209	187	11.76%	\$161,356,334	\$141,486,802	14.04%	94.43%	95.51%

Average/Median price, Days to Sell (Month)

	А	verage Price		Ν	ledian Price			Days to Sell	
Description	Cur Mo	Lst Yr Mo	Incr/Decr%	Cur Mo	Lst Yr Mo	Incr/Decr%	Cur Mo	Lst Yr Mo	Incr/Decr%
Zone = Central	Okanagan								
Acreage/House	\$1,259,250	\$1,582,333	-20.42%	\$1,332,500	\$1,547,000	-13.87%	71	146	-51.71%
Duplex	\$981,750			\$981,750			48		
Mobile Home	\$192,467	\$235,000	-18.10%	\$199,000	\$235,000	-15.32%	48	53	-9.85%
Recreational	\$92,875			\$92,875			103		
Residential	\$1,020,297	\$949,293	7.48%	\$875,000	\$863,000	1.39%	76	83	-8.37%
Residential WF	\$1,750,000	\$3,447,500	-49.24%	\$2,000,000	\$3,145,000	-36.41%	109	111	-1.72%
3/4-Plex	\$727,500			\$727,500			43		
Timeshare									
Apartment	\$517,624	\$470,173	10.09%	\$460,000	\$451,500	1.88%	60	65	-8.26%
Townhouse	\$687,136	\$710,610	-3.30%	\$654,000	\$700,000	-6.57%	72	52	36.82%
RES TOTAL	\$789,517	\$796,240	-0.84%	\$710,000	\$700,000	1.43%	69	72	-3.57%
FARMS									
MULTIFAMILY									
Acreage	\$1,475,000			\$1,475,000			157		
Acreage WF									
Lots	\$888,000	\$775,000	14.58%	\$600,000	\$775,000	-22.58%	120	9	1,231.48%
Lots WF									
LOTS TOTAL	\$1,034,750	\$775,000	33.52%	\$925,000	\$775,000	19.35%	129	9	1,334.72%
Business		\$162,500			\$162,500			124	
Commercial	\$109,172	\$504,747	-78.37%	\$18	\$20	-5.74%	133	136	-2.04%
Land	\$2,087,500			\$2,087,500			157		
COMM TOTAL	\$307,004	\$474,987	-35.37%	\$19	\$24	-22.13%	138	135	1.95%
GRAND TOTAL	\$775,752	\$756,614	2.53%	\$702,500	\$665,000	5.64%	75	79	-5.19%

Average/Median price, Days to Sell (YTD)

	А	verage Price		N	ledian Price			Davs to Sell	
Description	Cur YTD	Lst YTD	Incr/Decr%	Cur YTD	Lst YTD	Incr/Decr%	Cur YTD	Lst YTD	Incr/Decr%
Zone = Central	Okanagan								
Acreage/House	\$1,259,250	\$1,582,333	-20.42%	\$1,332,500	\$1,547,000	-13.87%	71	146	-51.71%
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Mobile Home	\$192,467	\$235,000	-18.10%	\$199,000	\$235,000	-15.32%	48	53	-9.85%
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5 Days to Sell	94	86	8.68%	94	86	8.68%
6 Active Listings	5,844	4,920	18.78%			

			Resid	lential
Description	Total Units Sold	Total Sales Volume	Total Units Sold	Total Sales Volume
This Month	77	\$46,267,602	27	\$20,964,650
Last Month	72	\$46,826,589		
This Month Last Year	64	\$44,205,834	28	\$20,435,810
Description	Total Listings Taken	Inventory		
This Month	218	982		
Last Month	130	999		
This Month Last Year	203	837		

	•	
Condo/Apt		
Sales	9	
New Listings	23	
Current Inventory	57	
Sell/Inv. Ratio	15.79%	
Days to Sell	53	
Average Price	\$383,656	
Median Price	\$310,000	
Condo/Townhouse		
Sales	10	
New Listings	28	
Current Inventory	60	
Sell/Inv. Ratio	16.67%	
Days to Sell	53	
Average Price	\$483,100	
Median Price	\$445,000	
Lots		
Sales	11	
New Listings	31	
Current Inventory	192	
Sell/Inv. Ratio	5.73%	
Days to Sell	157	
Average Price	\$358,227	
Median Price	\$369,000	
Residential		
Sales	27	
New Listings	63	
Current Inventory	272	
Sell/Inv. Ratio	9.93%	
Days to Sell	94	
Average Price	\$776,469	
Median Price	\$670,000	
Ratio of Sales vs Inventory	13.01%	

Comparative Activity -- Listing Information

								Inventory	
Description	Cur Mo	Lst Yr Mo	Incr/Decr%	Cur YTD	Lst YTD	Incr/Decr%	Cur Mo	Lst Yr Mo	Incr/Decr%
Zone = North Okana	-								
Acreage/House	14	17	-17.65%	14	17	-17.65	100	79	26.58
Duplex	5	1	400.00%	5	1	400.00	9	34	-73.53
Mobile Home	10	8	25.00%	10	8	25.00	39	31	25.81
Recreational	3	0	0.00%	3	0	0.00	10	9	11.11
Residential	63	84	-25.00%	63	84	-25.00	272	225	20.89
Residential WF	4	3	33.33%	4	3	33.33	19	14	35.71
3/4-Plex	0	2	-100.00%	0	2	-100.00	2	7	-71.43
Timeshare	1	0	0.00%	1	0	0.00	1		
Apartment	23	13	76.92%	23	13	76.92	57	43	32.56
Townhouse	28	30	-6.67%	28	30	-6.67	60	73	-17.81
RES TOTAL	151	158	-4.43%	151	158	-4.43%	569	515	10.49
FARMS	1	1	0.00%	1	1	0.00	20	22	-9.09
MULTIFAMILY	0	0	0.00%	0	0	0.00	14	17	-17.65
Acreage	4	4	0.00%	4	4	0.00	49	40	22.50
Acreage WF	0	1	-100.00%	0	1	-100.00	1	1	0.00
Lots	27	10	170.00%	27	10	170.00	137	100	37.00
Lots WF	0	1	-100.00%	0	1	-100.00	5	3	66.67
LOTS TOTAL	31	16	93.75%	31	16	93.75%	192	144	33.33
Business	4	3	33.33%	4	3	33.33	18	19	-5.26
Commercial	18	5	260.00%	18	5	260.00	108	74	45.95
Land	2	0	0.00%	2	0	0.00	30	46	-34.78
COMM TOTAL	24	8	200.00%	24	8	200.00%	156	139	12.23
GRAND TOTAL	207	183	13.11%	207	183	13.11%	951	837	13.62

Comparative Activity -- Sales Information (Month)

		Unit Sales		Sales Volume			List/Sale Ratio		
Description	Cur Mo	Lst Yr Mo	Incr/Decr%	Cur Mo	Lst Yr Mo	Incr/Decr%	Cur Mo	Lst Yr Mo	
Zone = North Okanagan									
Acreage/House	4	6	-33.33%	\$3,544,000	\$7,465,000	-52.53%	92.18%	92.31%	
Duplex	0	0	0.00%	\$0	\$0	0.00%	0.00%	0.00%	
Mobile Home	5	3	66.67%	\$870,500	\$569,900	52.75%	91.28%	85.74%	
Recreational	0	0	0.00%	\$0	\$0	0.00%	0.00%	0.00%	
Residential	27	28	-3.57%	\$20,964,650	\$20,435,810	2.59%	97.12%	95.97%	
Residential WF	0	1	-100.00%	\$0	\$2,800,000	-100.00%	0.00%	96.55%	
3/4-Plex	1	0	0.00%	\$560,000	\$0	0.00%	97.82%	0.00%	
Timeshare	1	0	0.00%	\$132,000	\$0	0.00%	94.96%	0.00%	
Apartment	9	6	50.00%	\$3,452,900	\$1,820,299	89.69%	96.78%	98.58%	
Townhouse	10	10	0.00%	\$4,831,000	\$4,247,900	13.73%	97.77%	97.70%	
RES TOTAL	57	54	5.56%	\$34,355,050	\$37,338,909	-7.99%	96.49%	95.40%	
FARMS	0	0	0.00%	\$0	\$0	0.00%	0.00%	0.00%	
MULTIFAMILY	0	0	0.00%	\$0	\$0	0.00%	0.00%	0.00%	
Acreage	1	3	-66.67%	\$300,000	\$4,450,000	-93.26%	90.94%	87.29%	
Acreage WF	0	0	0.00%	\$0	\$0	0.00%	0.00%	0.00%	
Lots	10	2	400.00%	\$3,640,500	\$695,000	423.81%	91.00%	101.46%	
Lots WF	0	0	0.00%	\$0	\$0	0.00%	0.00%	0.00%	
LOTS TOTAL	11	5	120.00%	\$3,940,500	\$5,145,000	-23.41%	90.99%	88.97%	
Business	0	1	-100.00%	\$0	\$207,000	-100.00%	0.00%	75.27%	
Commercial	5	3	66.67%	\$5,615,052	\$679,925	725.83%	95.17%	100.00%	
Land	0	0	0.00%	\$0	\$0	0.00%	0.00%	0.00%	
COMM TOTAL	5	4	25.00%	\$5,615,052	\$886,925	533.09%	95.17%	92.88%	
GRAND TOTAL	73	63	15.87%	\$43,910,602	\$43,370,834	1.24%	95.80%	94.53%	

Comparative Activity -- Sales Information (YTD)

		Unit Sales		Sa	ales Volume		List/Sale Ratio	
Description	Cur YTD	Lst YTD	Incr/Decr%	Cur YTD	Lst YTD	Incr/Decr%	Cur YTD	Lst YTD
Zone = North Okanag	jan							
Acreage/House	4	6	-33.33%	\$3,544,000	\$7,465,000	-52.53%	92.18%	92.31%
Duplex	0	0	0.00%	\$0	\$0	0.00%	0.00%	0.00%
Mobile Home	5	3	66.67%	\$870,500	\$569,900	52.75%	91.28%	85.74%
Recreational	0	0	0.00%	\$0	\$0	0.00%	0.00%	0.00%
Residential	27	28	-3.57%	\$20,964,650	\$20,435,810	2.59%	97.12%	95.97%
Residential WF	0	1	-100.00%	\$0	\$2,800,000	-100.00%	0.00%	96.55%
3/4-Plex	1	0	0.00%	\$560,000	\$0	0.00%	97.82%	0.00%
Timeshare	1	0	0.00%	\$132,000	\$0	0.00%	94.96%	0.00%
Apartment	9	6	50.00%	\$3,452,900	\$1,820,299	89.69%	96.78%	98.58%
Townhouse	10	10	0.00%	\$4,831,000	\$4,247,900	13.73%	97.77%	97.70%
RES TOTAL	57	54	5.56%	\$34,355,050	\$37,338,909	-7.99%	96.49%	95.40%
FARMS	0	0	0.00%	\$0	\$0	0.00%	0.00%	0.00%
MULTIFAMILY	0	0	0.00%	\$0	\$0	0.00%	0.00%	0.00%
Acreage	1	3	-66.67%	\$300,000	\$4,450,000	-93.26%	90.94%	87.29%
Acreage WF	0	0	0.00%	\$0	\$0	0.00%	0.00%	0.00%
Lots	10	2	400.00%	\$3,640,500	\$695,000	423.81%	91.00%	101.46%
Lots WF	0	0	0.00%	\$0	\$0	0.00%	0.00%	0.00%
LOTS TOTAL	11	5	120.00%	\$3,940,500	\$5,145,000	-23.41%	90.99%	88.97%
Business	0	1	-100.00%	\$0	\$207,000	-100.00%	0.00%	75.27%
Commercial	5	3	66.67%	\$5,615,052	\$679,925	725.83%	95.17%	100.00%
Land	0	0	0.00%	\$0	\$0	0.00%	0.00%	0.00%
COMM TOTAL	5	4	25.00%	\$5,615,052	\$886,925	533.09%	95.17%	92.88%
GRAND TOTAL	73	63	15.87%	\$43,910,602	\$43,370,834	1.24%	95.80%	94.53%

Average/Median price, Days to Sell (Month)

	А	verage Price		Ν	/ledian Price			Days to Sell	
Description	Cur Mo	Lst Yr Mo	Incr/Decr%	Cur Mo	Lst Yr Mo	Incr/Decr%	Cur Mo	Lst Yr Mo	Incr/Decr%
Zone = North O	kanagan								
Acreage/House	\$886,000	\$1,244,167	-28.79%	\$749,500	\$1,087,500	-31.08%	102	103	-0.73%
Duplex									
Mobile Home	\$174,100	\$189,967	-8.35%	\$135,500	\$250,000	-45.80%	90	58	54.29%
Recreational									
Residential	\$776,469	\$729,850	6.39%	\$670,000	\$704,900	-4.95%	94	53	78.68%
Residential WF		\$2,800,000			\$2,800,000			32	
3/4-Plex	\$560,000			\$560,000			52		
Timeshare	\$132,000			\$132,000			40		
Apartment	\$383,656	\$303,383	26.46%	\$310,000	\$314,000	-1.27%	53	55	-3.32%
Townhouse	\$483,100	\$424,790	13.73%	\$445,000	\$422,500	5.33%	53	82	-35.57%
RES TOTAL	\$602,720	\$691,461	-12.83%	\$565,000	\$536,250	5.36%	79	64	23.51%
FARMS	. ,	. ,		. ,	. ,				
MULTIFAMILY									
Acreage	\$300,000	\$1,483,333	-79.78%	\$300,000	\$775,000	-61.29%	245	144	70.53%
Acreage WF	. ,	. , ,		. ,	. ,				
Lots	\$364,050	\$347,500	4.76%	\$372,000	\$347,500	7.05%	149	100	48.70%
Lots WF	· · · · · · · · ·	, - ,		, - ,	<i>, , , , , , , , , ,</i>		-		
LOTS TOTAL	\$358,227	\$1,029,000	-65.19%	\$369,000	\$475,000	-22.32%	157	126	24.77%
Business	<i>+)</i>	\$207.000		, ,	\$207.000		-	181	
Commercial	\$1,123,010	\$226,642	395.50%	\$22	\$13	69.23%	121	41	193.23%
Land	, ., . <u> </u>	+	/0	÷	÷				
COMM TOTAL	\$1,123,010	\$221,731	406.47%	\$22	\$103,507	-99.98%	121	76	58.95%
GRAND TOTAL	\$601,515	\$688,426	-12.62%	\$530,000	\$529,900	0.02%	94	70	34.51%

Average/Median price, Days to Sell (YTD)

	Α	verage Price		Ν	ledian Price		Davs to Sell		
Description	Cur YTD	Lst YTD	Incr/Decr%	Cur YTD	Lst YTD	Incr/Decr%	Cur YTD	Lst YTD	Incr/Decr%
Zone = North O	kanagan								
Acreage/House	\$886,000	\$1,244,167	-28.79%	\$749,500	\$1,087,500	-31.08%	102	103	-0.73%
Duplex									
Mobile Home	\$174,100	\$189,967	-8.35%	\$135,500	\$250,000	-45.80%	90	58	54.29%
Recreational									
Residential	\$776,469	\$729,850	6.39%	\$670,000	\$704,900	-4.95%	94	53	78.68%
Residential WF		\$2,800,000			\$2,800,000			32	
3/4-Plex	\$560,000			\$560,000			52		
Timeshare	\$132,000			\$132,000			40		
Apartment	\$383,656	\$303,383	26.46%	\$310,000	\$314,000	-1.27%	53	55	-3.32%
Townhouse	\$483,100	\$424,790	13.73%	\$445,000	\$422,500	5.33%	53	82	-35.57%
RES TOTAL	\$602,720	\$691,461	-12.83%	\$565,000	\$536,250	5.36%	79	64	23.51%
FARMS									
MULTIFAMILY									
Acreage	\$300,000	\$1,483,333	-79.78%	\$300,000	\$775,000	-61.29%	245	144	70.53%
Acreage WF									
Lots	\$364,050	\$347,500	4.76%	\$372,000	\$347,500	7.05%	149	100	48.70%
Lots WF		. ,		. ,	. ,				
LOTS TOTAL	\$358,227	\$1,029,000	-65.19%	\$369,000	\$475,000	-22.32%	157	126	24.77%
Business		\$207,000		. ,	\$207,000			181	
Commercial	\$1,123,010	\$226,642	395.50%	\$22	\$13	69.23%	121	41	193.23%
Land	. , -,	,-		·	• -				
COMM TOTAL	\$1,123,010	\$221,731	406.47%	\$22	\$103,507	-99.98%	121	76	58.95%
GRAND TOTAL	\$601,515	\$688,426	-12.62%	\$530,000	\$529,900	0.02%	94	70	34.51%

Shuswap / Revelstoke Monthly Statistics January 2024

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Central Okanagan Statistics -- January 2024

Zone Totals

Description	CM This Year	CM Last Year	Increase	This YTD	Last YTD	Increase
Area = Central Okanaga						
1 Units Listed	712	732	-2.73%	712	732	-2.73%
2 Units Sold	218	163	33.74%	218	163	33.74%
3 Sales Volume	\$168,811,034	\$128,263,634	31.61%	\$168,811,034	\$128,263,634	31.61%
4 List/Sell Ratio	94.55%	95.45%		94.55%	95.45%	
5 Days to Sell	75	81	-8.12%	75	81	-8.12%
6 Active Listings	2,602	2,095	24.20%			
Area = North Okanagan						
1 Units Listed	218	203	7.39%	218	203	7.39%
2 Units Sold	77	58	32.76%	77	58	32.76%
3 Sales Volume	\$46,267,602	\$36,021,934	28.44%	\$46,267,602	\$36,021,934	28.44%
4 List/Sell Ratio	95.76%	95.43%		95.76%	95.43%	
5 Days to Sell	90	74	22.64%	90	74	22.64%
6 Active Listings	982	837	17.32%			
Area = Shuswap / Revel						
1 Units Listed	103	82	25.61%	103	82	25.61%
2 Units Sold	60	45	33.33%	60	45	33.33%
3 Sales Volume	\$32,546,304	\$26,808,963	21.40%	\$32,546,304	\$26,808,963	21.40%
4 List/Sell Ratio	97.06%	97.64%		97.06%	97.64%	
5 Days to Sell	123	104	18.22%	123	104	18.22%
6 Active Listings	588	482	21.99%			
Area = South Okanagan						
1 Units Listed	256	282	-9.22%	256	282	-9.22%
2 Units Sold	72	63	14.29%	72	63	14.29%
3 Sales Volume	\$47,032,450	\$29,824,100	57.70%	\$47,032,450	\$29,824,100	57.70%
4 List/Sell Ratio	93.66%	95.44%		93.66%	95.44%	
5 Days to Sell	131	87	50.86%	131	87	50.86%
6 Active Listings	1,319	1,124	17.35%			
Area = South Peace Riv						
1 Units Listed	64	53	20.75%	64	53	20.75%
2 Units Sold	22	20	10.00%	22	20	10.00%
3 Sales Volume	\$4,747,921	\$4,721,450	0.56%	\$4,747,921	\$4,721,450	0.56%
4 List/Sell Ratio	96.12%	97.33%		96.12%	97.33%	
5 Days to Sell	99	127	-21.63%	99	127	-21.63%
6 Active Listings	353	382	-7.59%			
Area = Grand Total						
1 Units Listed	1,353	1,352	0.07%	1,353	1,352	0.07%
2 Units Sold	449	349	28.65%	449	349	28.65%
3 Sales Volume	\$299,405,311	\$225,640,080	32.69%	\$299,405,311	\$225,640,080	32.69%
4 List/Sell Ratio	94.88%	95.74%		94.88%	95.74%	
5 Days to Sell	94	86	8.68%	94	86	8.68%
6 Active Listings	5,844	4,920	18.78%			

			Residential				
Description	Total Units Sold	Total Sales Volume	Total Units Sold	Total Sales Volume			
This Month	60	\$32,546,304	25	\$18,144,125			
Last Month	45	\$24,080,599					
This Month Last Year	52	\$30,708,763	19	\$13,566,000			
Description	Total Listings Taken	Inventory					
This Month	103	588					
Last Month	63	624					
This Month Last Year	82	482					

Condo/Apt		
Sales	6	
New Listings	1	
Current Inventory	17	
Sell/Inv. Ratio	35.29%	
Days to Sell	86	
Average Price	\$806,667	
Median Price	\$812,500	
Condo/Townhouse		
Sales	5	
New Listings	12	
Current Inventory	35	
Sell/Inv. Ratio	14.29%	
Days to Sell	66	
Average Price	\$571,280	
Median Price	\$560,000	
Lots		
Sales	9	
New Listings	17	
Current Inventory	167	
Sell/Inv. Ratio	5.39%	
Days to Sell	290	
Average Price	\$269,556	
Median Price	\$235,000	
Residential		
Sales	25	
New Listings	34	
Current Inventory	160	
Sell/Inv. Ratio	15.63%	
Days to Sell	94	
Average Price	\$725,765	
Median Price	\$725,000	
Ratio of Sales vs Inventory	18.91%	

Comparative Activity -- Listing Information

								Inventory	
Description	Cur Mo	Lst Yr Mo	Incr/Decr%	Cur YTD	Lst YTD	Incr/Decr%	Cur Mo	Lst Yr Mo	Incr/Decr%
Zone = Shuswap / F	Revelstoke								
Acreage/House	9	11	-18.18%	9	11	-18.18	50	60	-16.67
Duplex	1	0	0.00%	1	0	0.00	1	9	-88.89
Mobile Home	8	4	100.00%	8	4	100.00	23	18	27.78
Recreational	6	6	0.00%	6	6	0.00	36	14	157.14
Residential	34	28	21.43%	34	28	21.43	160	130	23.08
Residential WF	3	2	50.00%	3	2	50.00	14	11	27.27
3/4-Plex	0	0	0.00%	0	0	0.00	2		
Apartment	1	7	-85.71%	1	7	-85.71	17	22	-22.73
Townhouse	12	7	71.43%	12	7	71.43	35	22	59.09
RES TOTAL	74	65	13.85%	74	65	13.85%	338	286	18.18
FARMS	2	0	0.00%	2	0	0.00	5	3	66.67
MULTIFAMILY	0	0	0.00%	0	0	0.00	6	1	500.00
Acreage	5	1	400.00%	5	1	400.00	26	18	44.44
Acreage WF	0	0	0.00%	0	0	0.00	3	4	-25.00
Lots	11	11	0.00%	11	11	0.00	136	103	32.04
Lots WF	1	1	0.00%	1	1	0.00	2	7	-71.43
LOTS TOTAL	17	13	30.77%	17	13	30.77%	167	132	26.52
Business	0	0	0.00%	0	0	0.00	5	11	-54.55
Commercial	9	1	800.00%	9	1	800.00	52	29	79.31
Land	1	0	0.00%	1	0	0.00	11	20	-45.00
COMM TOTAL	10	1	900.00%	10	1	900.00%	68	60	13.33
GRAND TOTAL	103	79	30.38%	103	79	30.38%	584	482	21.16

Comparative Activity -- Sales Information (Month)

		Unit Sales		Sales Volume			List/Sa	le Ratio
Description	Cur Mo	Lst Yr Mo	Incr/Decr%	Cur Mo	Lst Yr Mo	Incr/Decr%	Cur Mo	Lst Yr Mo
Zone = Shuswap / Rev	velstoke							
Acreage/House	3	1	200.00%	\$2,222,500	\$680,000	226.84%	96.81%	97.28%
Duplex	0	0	0.00%	\$0	\$0	0.00%	0.00%	0.00%
Mobile Home	6	4	50.00%	\$1,112,000	\$864,000	28.70%	92.14%	94.64%
Recreational	0	1	-100.00%	\$0	\$158,000	-100.00%	0.00%	98.81%
Residential	25	19	31.58%	\$18,144,125	\$13,566,000	33.75%	96.67%	96.56%
Residential WF	1	0	0.00%	\$665,000	\$0	0.00%	97.79%	0.00%
3/4-Plex	0	0	0.00%	\$0	\$0	0.00%	0.00%	0.00%
Apartment	6	6	0.00%	\$4,840,000	\$2,762,000	75.24%	96.84%	94.56%
Townhouse	5	6	-16.67%	\$2,856,400	\$2,997,900	-4.72%	98.88%	97.87%
RES TOTAL	46	37	24.32%	\$29,840,025	\$21,027,900	41.91%	96.76%	96.44%
FARMS	0	0	0.00%	\$0	\$0	0.00%	0.00%	0.00%
MULTIFAMILY	0	0	0.00%	\$0	\$0	0.00%	0.00%	0.00%
Acreage	2	1	100.00%	\$355,000	\$250,000	42.00%	91.07%	92.63%
Acreage WF	0	0	0.00%	\$0	\$0	0.00%	0.00%	0.00%
Lots	7	11	-36.36%	\$2,071,000	\$3,704,400	-44.09%	90.08%	93.92%
Lots WF	0	0	0.00%	\$0	\$0	0.00%	0.00%	0.00%
LOTS TOTAL	9	12	-25.00%	\$2,426,000	\$3,954,400	-38.65%	90.23%	93.83%
Business	0	1	-100.00%	\$0	\$225,000	-100.00%	0.00%	100.00%
Commercial	5	1	400.00%	\$280,279	\$1,463	19,064.40%	0.00%	0.00%
Land	0	1	-100.00%	\$0	\$5,500,000	-100.00%	0.00%	104.76%
COMM TOTAL	5	3	66.67%	\$280,279	\$5,726,463	-95.11%	0.00%	104.56%
GRAND TOTAL	60	52	15.38%	\$32,546,304	\$30,708,763	5.98%	97.06%	97.50%

Comparative Activity -- Sales Information (YTD)

		Unit Sales		Sales Volume			List/Sale Ratio		
Description	Cur YTD	Lst YTD	Incr/Decr%	Cur YTD	Lst YTD	Incr/Decr%	Cur YTD	Lst YTD	
Zone = Shuswap / Re	evelstoke								
Acreage/House	3	1	200.00%	\$2,222,500	\$680,000	226.84%	96.81%	97.28%	
Duplex	0	0	0.00%	\$0	\$0	0.00%	0.00%	0.00%	
Mobile Home	6	4	50.00%	\$1,112,000	\$864,000	28.70%	92.14%	94.64%	
Recreational	0	1	-100.00%	\$0	\$158,000	-100.00%	0.00%	98.81%	
Residential	25	19	31.58%	\$18,144,125	\$13,566,000	33.75%	96.67%	96.56%	
Residential WF	1	0	0.00%	\$665,000	\$0	0.00%	97.79%	0.00%	
3/4-Plex	0	0	0.00%	\$0	\$0	0.00%	0.00%	0.00%	
Apartment	6	6	0.00%	\$4,840,000	\$2,762,000	75.24%	96.84%	94.56%	
Townhouse	5	6	-16.67%	\$2,856,400	\$2,997,900	-4.72%	98.88%	97.87%	
RES TOTAL	46	37	24.32%	\$29,840,025	\$21,027,900	41.91%	96.76%	96.44%	
FARMS	0	0	0.00%	\$0	\$0	0.00%	0.00%	0.00%	
MULTIFAMILY	0	0	0.00%	\$0	\$0	0.00%	0.00%	0.00%	
Acreage	2	1	100.00%	\$355,000	\$250,000	42.00%	91.07%	92.63%	
Acreage WF	0	0	0.00%	\$0	\$0	0.00%	0.00%	0.00%	
Lots	7	11	-36.36%	\$2,071,000	\$3,704,400	-44.09%	90.08%	93.92%	
Lots WF	0	0	0.00%	\$0	\$0	0.00%	0.00%	0.00%	
LOTS TOTAL	9	12	-25.00%	\$2,426,000	\$3,954,400	-38.65%	90.23%	93.83%	
Business	0	1	-100.00%	\$0	\$225,000	-100.00%	0.00%	100.00%	
Commercial	5	1	400.00%	\$280,279	\$1,463	19,064.40%	0.00%	0.00%	
Land	0	1	-100.00%	\$0	\$5,500,000	-100.00%	0.00%	104.76%	
COMM TOTAL	5	3	66.67%	\$280,279	\$5,726,463	-95.11%	0.00%	104.56%	
GRAND TOTAL	60	52	15.38%	\$32,546,304	\$30,708,763	5.98%	97.06%	97.50%	

Average/Median price, Days to Sell (Month)

	Average Price			Ν	Median Price			Days to Sell		
Description	Cur Mo	Lst Yr Mo	Incr/Decr%	Cur Mo	Lst Yr Mo	Incr/Decr%	Cur Mo	Lst Yr Mo	Incr/Decr%	
Zone = Shuswap / Revelstoke										
Acreage/House	\$740,833	\$680,000	8.95%	\$700,000	\$680,000	2.94%	67	275	-75.52%	
Duplex										
Mobile Home	\$185,333	\$216,000	-14.20%	\$199,000	\$233,500	-14.78%	111	46	141.30%	
Recreational		\$158,000			\$158,000			7		
Residential	\$725,765	\$714,000	1.65%	\$725,000	\$675,000	7.41%	94	86	8.88%	
Residential WF	\$665,000			\$665,000			56			
3/4-Plex										
Apartment	\$806,667	\$460,333	75.24%	\$812,500	\$444,750	82.69%	86	112	-23.77%	
Townhouse	\$571,280	\$499,650	14.34%	\$560,000	\$515,000	8.74%	66	48	38.33%	
RES TOTAL	\$648,696	\$568,322	14.14%	\$689,750	\$570,000	21.01%	89	83	8.00%	
FARMS										
MULTIFAMILY										
Acreage	\$177,500	\$250,000	-29.00%	\$177,500	\$250,000	-29.00%	106	36	194.44%	
Acreage WF										
Lots	\$295,857	\$336,764	-12.15%	\$290,000	\$239,900	20.88%	342	227	50.91%	
Lots WF										
LOTS TOTAL	\$269,556	\$329,533	-18.20%	\$235,000	\$244,900	-4.04%	290	211	37.39%	
Business		\$225,000			\$225,000			333		
Commercial	\$56,056	\$1,463	3,732.88%	\$2,750	\$1,463	88.03%	129	55	134.91%	
Land		\$5,500,000			\$5,500,000			109		
COMM TOTAL	\$56,056	\$1,908,821	-97.06%	\$2,750	\$225,000	-98.78%	129	166	-22.01%	
GRAND TOTAL	\$542,438	\$590,553	-8.15%	\$599,500	\$483,750	23.93%	123	117	4.82%	

Average/Median price, Days to Sell (YTD)

	Average Price			Ν	Median Price			Days to Sell			
Description	Cur YTD	Lst YTD	Incr/Decr%	Cur YTD	Lst YTD	Incr/Decr%	Cur YTD	Lst YTD	Incr/Decr%		
Zone = Shuswap / Revelstoke											
Acreage/House	\$740,833	\$680,000	8.95%	\$700,000	\$680,000	2.94%	67	275	-75.52%		
Duplex											
Mobile Home	\$185,333	\$216,000	-14.20%	\$199,000	\$233,500	-14.78%	111	46	141.30%		
Recreational		\$158,000			\$158,000			7			
Residential	\$725,765	\$714,000	1.65%	\$725,000	\$675,000	7.41%	94	86	8.88%		
Residential WF	\$665,000			\$665,000			56				
3/4-Plex											
Apartment	\$806,667	\$460,333	75.24%	\$812,500	\$444,750	82.69%	86	112	-23.77%		
Townhouse	\$571,280	\$499,650	14.34%	\$560,000	\$515,000	8.74%	66	48	38.33%		
RES TOTAL	\$648,696	\$568,322	14.14%	\$689,750	\$570,000	21.01%	89	83	8.00%		
FARMS											
MULTIFAMILY											
Acreage	\$177,500	\$250,000	-29.00%	\$177,500	\$250,000	-29.00%	106	36	194.44%		
Acreage WF											
Lots	\$295,857	\$336,764	-12.15%	\$290,000	\$239,900	20.88%	342	227	50.91%		
Lots WF											
LOTS TOTAL	\$269,556	\$329,533	-18.20%	\$235,000	\$244,900	-4.04%	290	211	37.39%		
Business		\$225,000			\$225,000			333			
Commercial	\$56,056	\$1,463	3,732.88%	\$2,750	\$1,463	88.03%	129	55	134.91%		
Land		\$5,500,000			\$5,500,000			109			
COMM TOTAL	\$56,056	\$1,908,821	-97.06%	\$2,750	\$225,000	-98.78%	129	166	-22.01%		
GRAND TOTAL	\$542,438	\$590,553	-8.15%	\$599,500	\$483,750	23.93%	123	117	4.82%		