# Central Okanagan Monthly Statistics August 2021

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#### **Zone Totals**

Area   Central Okanaga	Description	CM This Year	CM Last Year	Increase	This YTD	Last YTD	Increase
2 Units Sold   Sa4   710   -17.75%   6.020   3.515   71.27%   3.5ales Volume   \$468,805.182   \$470,560,826   -0.37%   \$4.556,331,567   \$2,140,456,131   112.87%   4.1st/Sell Ratio   99.41%   96.83%   5.0ays to Sell   42   78   -45.36%   47   79   -40.53%   5.0ays to Sell   42   78   -45.36%   47   79   -40.53%   5.0ays to Sell   42   78   -45.36%   47   79   -40.53%   5.0ays to Sell   42   78   -45.36%   47   79   -40.53%   5.0ays to Sell   42   78   -45.36%   47   79   -40.53%   5.0ays to Sell   42   73   3.56   -23.31%   2.740   2.500   9.60%   2.10   2.500   9.60%   2.10   2.500   9.60%   2.10   2.500   9.60%   2.10   2.500   9.60%   2.10   2.500   9.60%   2.20%   4.15t/Sell Ratio   98.81%   96.96%   99.50%   99.50%   96.96%   5.0ays to Sell   49   103   -52.02%   6.74   6.76   98   -32.06%   6.74   6.70   6.74   6.70   6.74   6.70   6.74   6.70   6.74   6.70   6.74   6.70   6.74   6.70   6.74	Area = Central Okanaga						
3 Sales Volume	1 Units Listed	774	935	-17.22%	7,820	7,317	
4 List/Sell Ratio         99.41%         96.83%         100.06%         96.70%           5 Days to Sell         42         78         -45.36%         47         79         -40.53%           6 Active Listings         1,563         3.177         -50.80%         -50.33%         -740         2,500         9.60%           Area = North Okanagan         1 Units Listed         273         356         -23.31%         2,740         2,500         9.60%           3 Sales Volume         \$143,431,546         \$159,369,450         -10.00%         \$1,343,373,044         \$698,684,402         92.27%           4 List/Sell Ratio         98.81%         96,96%         99.50%         99.50%         96.96%           5 Days to Sell         49         103         52.02%         67         98         -32.06%           6 Active Listings         789         1,357         -41.86%         67         98         -32.06%           4 List/Sell Ratio         165         189         -12.70%         1,595         1,411         13.04%           2 Units Sold         149         183         -18.58%         1,266         745         69.93%           3 Sales Volume         \$80,859,734         \$77,854,066         3.82%	2 Units Sold	584		-17.75%	6,020	3,515	
5 Days to Sell         42         78         45,36%         47         79         -40,53%           6 Active Listings         1,563         3,177         -50,80%         47         79         -40,53%           Area = North Okanagan         1         Area = North Okanagan         2         7         264         -16,55%         2,207         1,403         57,31%           3 Sales Volume         \$143,431,546         \$159,369,450         -10,00%         \$1,343,373,044         \$698,684,402         92,27%           4 List/Sell Ratio         98.81%         96,96%         -10,00%         \$1,343,373,044         \$698,684,402         92,27%           4 List/Sell Ratio         98.81%         96,96%         -52,02%         67         98         -32,06%           5 Days to Sell         49         103         -52,02%         67         98         -32,06%           6 Active Listings         789         1,357         -41,86%         1,595         1,411         13,04%           4 List/Sell Ratio         165         189         -12,70%         1,595         1,411         13,04%           4 List/Sell Ratio         97,25%         95,40%         3,82%         \$637,950,178         \$314,045,154         103,14%	3 Sales Volume	\$468,805,182	\$470,560,826	-0.37%	\$4,556,331,567	\$2,140,456,131	112.87%
Active Listings         1,563         3,177         -50.80%           Area = North Okanagan         1         Units Listed         273         356         -23.31%         2,740         2,500         9,60%           2 Units Sold         237         284         -16.55%         2,207         1,403         57.31%           3 Sales Volume         \$143,431,546         \$159,369,450         -10.00%         \$1,343,373,044         \$696,864,402         92.27%           4 List/Sell Ratio         98.81%         96.96%         99.50%         96.96%         96.96%           5 Days to Sell         49         103         -52.02%         67         98         -32.06%           6 Active Listings         789         1,357         -41.86%         67         98         -32.06%           6 Active Listings         789         1,357         -41.86%         67         98         -32.06%           6 Active Listings         149         133         -12.70%         1,595         1,411         13.04%           2 Units Sold         149         183         -12.70%         1,595         1,411         13.04%           4 List/Sell Ratio         97.25%         95.40%         82.96         637,950,718         \$314,	4 List/Sell Ratio	99.41%	96.83%		100.06%	96.70%	
Area = North Okanagan	5 Days to Sell	42	78	-45.36%	47	79	-40.53%
1 Units Listed 273 356 -23.31% 2.740 2.500 9.60% 2 Units Sold 237 284 -16.55% 2.207 1.403 57.31% 3 Sales Volume \$143,431,546 \$159,369,450 -10.00% \$1,343,373,044 \$698,684,402 92.27% 4 List/Sell Ratio 98.81% 96.96% 96.96% 5 Days to Sell 49 103 -52.02% 67 98 -32.06% 6 Active Listings 789 1,357 41.86% 96.96% 2 Units Sold 149 183 -18.58% 1.596 745 69.93% 3 Sales Volume \$80,859,734 \$77.885,406 3.82% \$637,950,178 \$314,045,154 103.14% 4 List/Sell Ratio 97.25% 95.40% 98.01% 96.30% 5 Days to Sell 6 6 107 -38.43% 98.01% 96.30% 5 Days to Sell 6 6 107 -38.43% 2.463 1.517 62.36% 3 Sales Volume \$155,880,824 \$169,669,567 -8.13% \$1,468,970,548 \$761,914,853 92.80% 6 Active Listings 5.00 98.22% 96.49% 98.79% 96.12% 5 Days to Sell 5 6 Active Listings 1,028  98.20% 96.40% 98.79% 96.12% 5 Days to Sell 5 6 Active Listings 1,028  98.20% 96.49% 98.79% 96.12% 5 Days to Sell 5 6 Active Listings 1,028  98.20% 96.49% 98.79% 96.12% 5 Days to Sell 5 6 Active Listings 1,028  98.20% 96.49% 98.79% 96.12% 5 Days to Sell 5 6 Active Listings 1,028  98.20% 96.49% 98.79% 96.12% 5 Days to Sell 5 9 106 -44.30% 83 107 -22.09% 6 Active Listings 1,028  98.20% 96.49% 98.79% 96.12% 5 Days to Sell 115 5 148 -22.22% 117,158,459 \$58,682,550 99.65% 4 List/Sell Ratio 96.80% 95.15% 96.29% 96.29% 96.26% 5 Days to Sell 115 148 -22.22% 117,158,459 \$58,682,550 99.65% 4 List/Sell Ratio 96.80% 95.15% 96.29% 96.29% 96.26% 5 Days to Sell 115 148 -22.22% 117,158,459 \$58,682,550 99.65% 4 List/Sell Ratio 96.80% 95.15% 96.29% 96.29% 96.26% 5 Days to Sell 115 148 -22.22% 117,158,459 \$58,682,550 99.65% 4 List/Sell Ratio 96.80% 95.15% 96.29% 96.29% 96.26% 5 Days to Sell 115 148 -22.22% 117,368,59 \$58,682,550 99.65% 4 List/Sell Ratio 96.80% 95.15% 96.29% 96.29% 96.26% 5 Days to Sell 115 148 -22.22% 117,37,37,83,091 104.43% 4 List/Sell Ratio 96.80% 96.80% 95.15% 96.29% 96.29% 96.26% 5 Days to Sell 115 148 -22.22% 117,37,37,83,091 104.43% 4 List/Sell Ratio 96.80% 96.80% 96.80% 96.90% 96.29% 96.29% 96.29% 96.29% 96.29% 96.29% 96.29% 96.29% 96.29% 96.29% 96.29% 96.29% 96.29% 96.29%	6 Active Listings	1,563	3,177	-50.80%			
2 Units Sold   237   284   -16.55%   2.207   1,403   57.31%   3 Sales Volume   \$143,431,546   \$159,369,450   -10.00%   \$1,343,373,044   \$698,684,402   92.27%   4 List/Sell Ratio   98.81%   96.96%   99.50%   96.96%   99.50%   96.96%   6 Active Listings   789   1,357   -41.86%   6 Active Listings   789   1,357   -41.86%   6 Active Listings   789   1,357   -41.86%   745   69.93%   3 Sales Volume   \$80,859,734   \$77,885,406   3.82%   \$637,950,178   \$314,045,154   103.14%   4 List/Sell Ratio   97.25%   95.40%   98.01%   96.30%   96.40%   96.30%   96.40%   96.30%   96.20%   96.12%   96.40%   96.20%   96	Area = North Okanagan						
3 Sales Volume         \$143,431,546         \$159,369,450         -10.00%         \$1,343,373,044         \$698,684,402         92.27%           4 List/Sell Ratio         98.81%         96.96%         99.50%         99.50%         96.96%           5 Days to Sell         49         103         -52.02%         67         98         -32.06%           6 Active Listings         789         1.357         -41.86%         67         98         -32.06%           Area = Shuswap / Revel         1         1.155         1.89         -12.70%         1.595         1.411         13.04%           2 Units Sold         149         183         -18.58%         1.266         745         69.93%           3 Sales Volume         \$80,859,734         \$77,885,406         3.82%         \$637,950,178         \$314,045,154         103.14%           4 List/Sell Ratio         97.25%         95.40%         98.01%         96.30%         50.30%           5 Days to Sell         66         107         -38.43%         84         119         -29.57%           4 Civic Listings         39         403         -0.99%         3,309         3,089         7,12%           2 Units Sold         253         296         -14.53%         <	1 Units Listed	273	356	-23.31%	2,740		9.60%
4 List/Sell Ratio         98.81%         96.96%         99.50%         96.96%         5 Days to Sell         49         103         -52.02%         67         98         -32.06%           5 Days to Sell         49         103         -52.02%         67         98         -32.06%           6 Active Listings         789         1,357         -41.86%         -41.86%	2 Units Sold	237	284	-16.55%	2,207	1,403	57.31%
5 Days to Sell         49         103         -52.02%         67         98         -32.06%           6 Active Listings         789         1,357         -41.86%         -41.86%	3 Sales Volume	\$143,431,546	\$159,369,450	-10.00%	\$1,343,373,044	\$698,684,402	92.27%
6 Active Listings         789         1,357         -41.86%           Area = Shuswap / Revel         1 Units Listed         165         189         -12.70%         1,595         1,411         13.04%           2 Units Sold         149         183         -18.58%         1,266         745         69.93%           3 Sales Volume         \$80,859,734         \$77,885,406         3.82%         \$637,950,178         \$314,045,154         103.14%           4 List/Sell Ratio         97.25%         95.40%         98.01%         96.30%         25.77%           5 Days to Sell         66         107         -38.43%         84         119         -29.57%           6 Active Listings         543         383         -38.51%         84         119         -29.57%           6 Active Listings         543         389         -38.51%         -10.00%         3.009         3.089         7.12%           4 List/Sell Ratio         399         403         -0.99%         3.309         3.089         7.12%           2 Units Sold         253         296         -14.53%         \$1,468,970,548         \$761,914,853         92.80%           4 List/Sell Ratio         98.22%         96.49%         98.79%         96.12%	4 List/Sell Ratio	98.81%	96.96%		99.50%	96.96%	
Area = Shuswap / Revel         1 Units Listed         165         189         -12.70%         1.595         1,411         13.04%           2 Units Sold         149         183         -18.58%         1,266         745         69.93%           3 Sales Volume         \$80,859,734         \$77,885,406         3.82%         \$637,950,178         \$314,045,154         103.14%           4 List/Sell Ratio         97.25%         95.40%         98.01%         96.30%         50.30%           5 Days to Sell         66         107         -38.43%         84         119         -29.57%           6 Active Listings         543         883         -38.51%         -38.43%         84         119         -29.57%           6 Active Listings         543         883         -38.51%         -38.43%         84         119         -29.57%           6 Active Listings         543         883         -38.51%         -38.43%         84         119         -29.57%           4 List/Sell Ratio         399         403         -0.99%         3.309         3.089         7.12%           2 Units Sold         253         296         -14.53%         2,463         1,517         62.36%           3 Sales Volume	5 Days to Sell	49	103	-52.02%	67	98	-32.06%
1 Units Listed 165 189 -12.70% 1,595 1,411 13.04% 2 Units Sold 149 177,885,406 3.82% \$637,950,178 \$314,045,154 103.14% 4 List/Sell Ratio 97.25% 95.40% 98.01% 96.30% 5 Days to Sell 6 Active Listings 543 883 -38.51%  Area = South Okanagan 1 Units Listed 399 403 -0.99% 3,309 3,089 7.12% 2 Units Sold 253 296 -14.53% 2,463 1,517 62.36% 3 Sales Volume \$155,880,824 \$169,669,567 -8.13% \$1,468,970,548 \$761,914,853 92.80% 4 List/Sell Ratio 98.22% 96.49% 98.79% 96.12% 5 Days to Sell 5 9 106 -44.30% 83 107 -22.09% 6 Active Listings 1,028  Area = South Peace Riv 1 Units Listed 9 9 8 1.02% 763 601 26.96% 2 Units Sold 3 Sales Volume \$24,001,079 \$11,063,500 116.94% \$117,158,459 \$58,682,550 99.65% 4 List/Sell Ratio 96.80% 95.15% 96.29% 96.29% 96.26% 5 Days to Sell 15 148 -22.22% 122 173 -29.58% 6 Active Listings 479  Area = Grand Total 1.018 Listed 9.82% 96.64% 99.52% \$888,548,749 -1.75% \$8,123,783,795 \$3,973,783,091 104.43% 4 List/Sell Ratio 98.82% 96.64% 99.52% \$888,548,749 -1.75% \$8,123,783,795 \$3,973,783,091 104.43% 4 List/Sell Ratio 98.82% 96.64% 99.52% 96.55% \$8,02,50 99.55% 5 Days to Sell 6.750 1,301 1,514 -14.07% 12,376 7,410 67.02% 3 Sales Volume \$872,978,365 \$888,548,749 -1.75% \$8,123,783,795 \$3,973,783,091 104.43% 4 List/Sell Ratio 98.82% 96.64% 99.52% 96.55% \$3,973,783,091 104.43% 4 List/Sell Ratio 98.82% 96.64% 99.52% 96.55% \$8,123,783,795 \$3,973,783,091 104.43% 4 List/Sell Ratio 98.82% 96.64% 99.52% 96.55% \$8,123,783,795 \$3,973,783,091 104.43% 4 List/Sell Ratio 98.82% 96.64% 99.52% 96.55% \$8,123,783,795 \$3,973,783,091 104.43% 4 List/Sell Ratio 98.82% 96.64% 99.52% 96.55% 96.	6 Active Listings	789	1,357	-41.86%			
1 Units Listed 165 189 -12.70% 1,595 1,411 13.04% 2 Units Sold 149 177,885,406 3.82% \$637,950,178 \$314,045,154 103.14% 4 List/Sell Ratio 97.25% 95.40% 98.01% 96.30% 5 Days to Sell 6 Active Listings 543 883 -38.51%  Area = South Okanagan 1 Units Listed 399 403 -0.99% 3,309 3,089 7.12% 2 Units Sold 253 296 -14.53% 2,463 1,517 62.36% 3 Sales Volume \$155,880,824 \$169,669,567 -8.13% \$1,468,970,548 \$761,914,853 92.80% 4 List/Sell Ratio 98.22% 96.49% 98.79% 96.12% 5 Days to Sell 5 9 106 -44.30% 83 107 -22.09% 6 Active Listings 1,028  Area = South Peace Riv 1 Units Listed 9 9 8 1.02% 763 601 26.96% 2 Units Sold 3 Sales Volume \$24,001,079 \$11,063,500 116.94% \$117,158,459 \$58,682,550 99.65% 4 List/Sell Ratio 96.80% 95.15% 96.29% 96.29% 96.26% 5 Days to Sell 15 148 -22.22% 122 173 -29.58% 6 Active Listings 479  Area = Grand Total 1.018 Listed 9.82% 96.64% 99.52% \$888,548,749 -1.75% \$8,123,783,795 \$3,973,783,091 104.43% 4 List/Sell Ratio 98.82% 96.64% 99.52% \$888,548,749 -1.75% \$8,123,783,795 \$3,973,783,091 104.43% 4 List/Sell Ratio 98.82% 96.64% 99.52% 96.55% \$8,02,50 99.55% 5 Days to Sell 6.750 1,301 1,514 -14.07% 12,376 7,410 67.02% 3 Sales Volume \$872,978,365 \$888,548,749 -1.75% \$8,123,783,795 \$3,973,783,091 104.43% 4 List/Sell Ratio 98.82% 96.64% 99.52% 96.55% \$3,973,783,091 104.43% 4 List/Sell Ratio 98.82% 96.64% 99.52% 96.55% \$8,123,783,795 \$3,973,783,091 104.43% 4 List/Sell Ratio 98.82% 96.64% 99.52% 96.55% \$8,123,783,795 \$3,973,783,091 104.43% 4 List/Sell Ratio 98.82% 96.64% 99.52% 96.55% \$8,123,783,795 \$3,973,783,091 104.43% 4 List/Sell Ratio 98.82% 96.64% 99.52% 96.55% 96.	Area = Shuswap / Revel						
3 Sales Volume         \$80,859,734         \$77,885,406         3.82%         \$637,950,178         \$314,045,154         103.14%           4 List/Sell Ratio         97.25%         95.40%         98.01%         96.30%         50.30%		165	189	-12.70%	1,595	1,411	13.04%
4 List/Sell Ratio         97.25%         95.40%         98.01%         96.30%           5 Days to Sell         66         107         -38.43%         84         119         -29.57%           6 Active Listings         543         883         -38.51%         84         119         -29.57%           Area = South Okanagan         1 Units Listed         399         403         -0.99%         3,309         3,089         7.12%           2 Units Sold         253         296         -14.53%         2,463         1,517         62.36%           3 Sales Volume         \$155,880,824         \$169,669,567         -8.13%         \$1,468,970,548         \$761,914,853         92.80%           4 List/Sell Ratio         98.22%         96.49%         98.79%         96.12%         92.80%           5 Days to Sell         59         106         -44.30%         83         107         -22.09%           6 Active Listings         1,028         763         601         26.96%         20.11         20.11         20.11         20.11         20.11         20.11         20.11         20.11         20.11         20.11         20.11         20.11         20.11         20.11         20.11         20.11         20.11	2 Units Sold	149	183	-18.58%	1,266	745	69.93%
5 Days to Sell         66         107         -38.43%         84         119         -29.57%           6 Active Listings         543         883         -38.51%         84         119         -29.57%           Area = South Okanagan         1 Units Listed         399         403         -0.99%         3,309         3,089         7.12%           2 Units Sold         253         296         -14.53%         2,463         1,517         62.36%           3 Sales Volume         \$155,880,824         \$169,669,567         -8.13%         \$1,468,970,548         \$761,914,853         92.80%           4 List/Sell Ratio         98.22%         96.49%         98.79%         96.12%           5 Days to Sell         59         106         -44.30%         83         107         -22.09%           6 Active Listings         1,028         106         -44.30%         83         107         -22.09%           4 Cative Listings         1,028         763         601         26.96%           2 Units Sold         78         41         90.24%         420         230         82.61%           3 Sales Volume         \$24,001,079         \$11,063,500         116.94%         \$117,158,459         \$58,682,550	3 Sales Volume	\$80,859,734	\$77,885,406	3.82%	\$637,950,178	\$314,045,154	103.14%
Area = South Okanagan           1 Units Listed         399         403         -0.99%         3,309         3,089         7.12%           2 Units Sold         253         296         -14.53%         2,463         1,517         62.36%           3 Sales Volume         \$155,880,824         \$169,669,567         -8.13%         \$1,468,970,548         \$761,914,853         92.80%           4 List/Sell Ratio         98.22%         96.49%         98.79%         96.12%           5 Days to Sell         59         106         -44.30%         83         107         -22.09%           6 Active Listings         1,028         763         601         26.96%           2 Units Sold         78         41         90.24%         420         230         82.61%           3 Sales Volume         \$24,001,079         \$11,063,500         116.94%         \$117,158,459         \$58,682,550         99.65%           4 List/Sell Ratio         96.80%         95.15%         96.29%         96.26%         50.26%           5 Days to Sell         115         148         -22.22%         122         173         -29.58%           Active Listings         479         414         90.24%         \$16,227         14,91	4 List/Sell Ratio	97.25%	95.40%		98.01%	96.30%	
Area = South Okanagan  1 Units Listed 399 403 -0.99% 3,309 3,089 7.12%  2 Units Sold 253 296 -14.53% 2,463 1,517 62.36%  3 Sales Volume \$155,880,824 \$169,669,567 -8.13% \$1,468,970,548 \$761,914,853 92.80%  4 List/Sell Ratio 98.22% 96.49% 98.79% 96.12%  5 Days to Sell 59 106 -44.30% 83 107 -22.09%  Area = South Peace Riv  1 Units Listed 99 98 1.02% 763 601 26.96%  2 Units Sold 78 41 90.24% 420 230 82.61%  3 Sales Volume \$24,001,079 \$11,063,500 116.94% \$117,158,459 \$58,682,550 99.65%  4 List/Sell Ratio 96.80% 95.15% 96.29% 96.26%  5 Days to Sell 115 148 -22.22% 122 173 -29.58%  Area = Grand Total  1 Units Listed 1,710 1,981 -13.68% 16,227 14,918 8.77%  2 Units Sold 1,301 1,514 -14.07% 12,376 7,410 67.02%  3 Sales Volume \$872,978,365 \$888,548,749 -1.75% \$8,123,783,795 \$3,973,783,091 104.43%  4 List/Sell Ratio 98.82% 96.64% 99.52% 96.59%  5 Days to Sell \$154 93 -42.20% 64 995 -32.81%	5 Days to Sell	66	107	-38.43%	84	119	-29.57%
Area = South Okanagan           1 Units Listed         399         403         -0.99%         3,309         3,089         7.12%           2 Units Sold         253         296         -14.53%         2,463         1,517         62.36%           3 Sales Volume         \$155,880,824         \$169,669,567         -8.13%         \$1,468,970,548         \$761,914,853         92.80%           4 List/Sell Ratio         98.22%         96.49%         98.79%         96.12%           5 Days to Sell         59         106         -44.30%         83         107         -22.09%           6 Active Listings         1,028         106         -44.30%         83         107         -22.09%           Area = South Peace Riv           1 Units Listed         99         98         1.02%         763         601         26.96%           2 Units Sold         78         41         90.24%         420         230         82.61%           3 Sales Volume         \$24,001,079         \$11,063,500         116.94%         \$117,158,459         \$58,682,550         99.65%           4 List/Sell Ratio         96.80%         95.15%         96.29%         96.26%         96.26%           5 Days to Sell <td>6 Active Listings</td> <td>543</td> <td>883</td> <td>-38.51%</td> <td></td> <td></td> <td></td>	6 Active Listings	543	883	-38.51%			
1 Units Listed         399         403         -0.99%         3,309         3,089         7.12%           2 Units Sold         253         296         -14.53%         2,463         1,517         62.36%           3 Sales Volume         \$155,880,824         \$169,669,567         -8.13%         \$1,468,970,548         \$761,914,853         92.80%           4 List/Sell Ratio         98.22%         96.49%         98.79%         96.12%         92.80%           5 Days to Sell         59         106         -44.30%         83         107         -22.09%           6 Active Listings         1,028         8         107         -22.09%         96.12%         96.12%         96.12%         96.12%         96.12%         96.12%         96.12%         96.12%         96.12%         96.12%         96.12%         96.12%         96.12%         96.12%         96.12%         96.12%         96.12%         96.96%         96.96%         96.96%         96.96%         96.96%         96.96%         96.26%         96.26%         96.26%         96.26%         96.26%         96.26%         96.26%         96.26%         96.26%         96.29%         96.26%         96.26%         96.26%         96.26%         96.26%         96.26%         96.26%							
3 Sales Volume \$155,880,824 \$169,669,567 -8.13% \$1,468,970,548 \$761,914,853 92.80% 4 List/Sell Ratio 98.22% 96.49% 98.79% 96.12% 5 Days to Sell 59 106 -44.30% 83 107 -22.09% 6 Active Listings 1,028	1 Units Listed	399	403	-0.99%	3,309	3,089	7.12%
4 List/Sell Ratio         98.22%         96.49%         98.79%         96.12%           5 Days to Sell         59         106         -44.30%         83         107         -22.09%           6 Active Listings         1,028         107         -22.09%           Area = South Peace Riv           1 Units Listed         99         98         1.02%         763         601         26.96%           2 Units Sold         78         41         90.24%         420         230         82.61%           3 Sales Volume         \$24,001,079         \$11,063,500         116.94%         \$117,158,459         \$58,682,550         99.65%           4 List/Sell Ratio         96.80%         95.15%         96.29%         96.26%         96.26%           5 Days to Sell         115         148         -22.22%         122         173         -29.58%           6 Active Listings         479         4	2 Units Sold	253	296	-14.53%	2,463	1,517	62.36%
5 Days to Sell         59         106         -44.30%         83         107         -22.09%           6 Active Listings         1,028           Area = South Peace Riv           1 Units Listed         99         98         1.02%         763         601         26.96%           2 Units Sold         78         41         90.24%         420         230         82.61%           3 Sales Volume         \$24,001,079         \$11,063,500         116.94%         \$117,158,459         \$58,682,550         99.65%           4 List/Sell Ratio         96.80%         95.15%         96.29%         96.26%         96.26%           5 Days to Sell         115         148         -22.22%         122         173         -29.58%           6 Active Listings         479         41,00         1,00 </td <td>3 Sales Volume</td> <td>\$155,880,824</td> <td>\$169,669,567</td> <td>-8.13%</td> <td>\$1,468,970,548</td> <td>\$761,914,853</td> <td>92.80%</td>	3 Sales Volume	\$155,880,824	\$169,669,567	-8.13%	\$1,468,970,548	\$761,914,853	92.80%
Active Listings       1,028         Area = South Peace Riv         1 Units Listed       99       98       1.02%       763       601       26.96%         2 Units Sold       78       41       90.24%       420       230       82.61%         3 Sales Volume       \$24,001,079       \$11,063,500       116.94%       \$117,158,459       \$58,682,550       99.65%         4 List/Sell Ratio       96.80%       95.15%       96.29%       96.26%       96.26%         5 Days to Sell       115       148       -22.22%       122       173       -29.58%         6 Active Listings       479         Area = Grand Total         1 Units Listed       1,710       1,981       -13.68%       16,227       14,918       8.77%         2 Units Sold       1,301       1,514       -14.07%       12,376       7,410       67.02%         3 Sales Volume       \$872,978,365       \$888,548,749       -1.75%       \$8,123,783,795       \$3,973,783,091       104.43%         4 List/Sell Ratio       98.82%       96.64%       99.52%       96.59%         5 Days to Sell       54       93       -42.20%       64       95       -32.81% <td>4 List/Sell Ratio</td> <td>98.22%</td> <td>96.49%</td> <td></td> <td>98.79%</td> <td>96.12%</td> <td></td>	4 List/Sell Ratio	98.22%	96.49%		98.79%	96.12%	
Area = South Peace Riv  1 Units Listed 99 98 1.02% 763 601 26.96% 2 Units Sold 78 41 90.24% 420 230 82.61% 3 Sales Volume \$24,001,079 \$11,063,500 116.94% \$117,158,459 \$58,682,550 99.65% 4 List/Sell Ratio 96.80% 95.15% 96.29% 96.26% 5 Days to Sell 115 148 -22.22% 122 173 -29.58% 6 Active Listings 479  Area = Grand Total 1 Units Listed 1,710 1,981 -13.68% 16,227 14,918 8.77% 2 Units Sold 1,301 1,514 -14.07% 12,376 7,410 67.02% 3 Sales Volume \$872,978,365 \$888,548,749 -1.75% \$8,123,783,795 \$3,973,783,091 104.43% 4 List/Sell Ratio 98.82% 96.64% 99.52% 96.59% 5 Days to Sell 54 93 -42.20% 64 95 -32.81%	5 Days to Sell	59	106	-44.30%	83	107	-22.09%
1 Units Listed         99         98         1.02%         763         601         26.96%           2 Units Sold         78         41         90.24%         420         230         82.61%           3 Sales Volume         \$24,001,079         \$11,063,500         116.94%         \$117,158,459         \$58,682,550         99.65%           4 List/Sell Ratio         96.80%         95.15%         96.29%         96.26%         96.26%           5 Days to Sell         115         148         -22.22%         122         173         -29.58%           6 Active Listings         479	6 Active Listings	1,028					
2 Units Sold         78         41         90.24%         420         230         82.61%           3 Sales Volume         \$24,001,079         \$11,063,500         116.94%         \$117,158,459         \$58,682,550         99.65%           4 List/Sell Ratio         96.80%         95.15%         96.29%         96.26%         96.26%           5 Days to Sell         115         148         -22.22%         122         173         -29.58%           6 Active Listings         479	Area = South Peace Riv						
3 Sales Volume \$24,001,079 \$11,063,500 116.94% \$117,158,459 \$58,682,550 99.65% 4 List/Sell Ratio 96.80% 95.15% 96.29% 96.26% 5 Days to Sell 115 148 -22.22% 122 173 -29.58% 6 Active Listings 479  Area = Grand Total 1 Units Listed 1,710 1,981 -13.68% 16,227 14,918 8.77% 2 Units Sold 1,301 1,514 -14.07% 12,376 7,410 67.02% 3 Sales Volume \$872,978,365 \$888,548,749 -1.75% \$8,123,783,795 \$3,973,783,091 104.43% 4 List/Sell Ratio 98.82% 96.64% 99.52% 96.59% 5 Days to Sell 54 93 -42.20% 64 95 -32.81%	1 Units Listed	99	98	1.02%	763	601	26.96%
4 List/Sell Ratio 96.80% 95.15% 96.29% 96.26% 5 Days to Sell 115 148 -22.22% 122 173 -29.58% 6 Active Listings 479  Area = Grand Total 1 Units Listed 1,710 1,981 -13.68% 16,227 14,918 8.77% 2 Units Sold 1,301 1,514 -14.07% 12,376 7,410 67.02% 3 Sales Volume \$872,978,365 \$888,548,749 -1.75% \$8,123,783,795 \$3,973,783,091 104.43% 4 List/Sell Ratio 98.82% 96.64% 99.52% 96.59% 5 Days to Sell 54 93 -42.20% 64 95 -32.81%	2 Units Sold	78	41	90.24%	420	230	82.61%
5 Days to Sell 115 148 -22.22% 122 173 -29.58% 6 Active Listings 479  Area = Grand Total  1 Units Listed 1,710 1,981 -13.68% 16,227 14,918 8.77% 2 Units Sold 1,301 1,514 -14.07% 12,376 7,410 67.02% 3 Sales Volume \$872,978,365 \$888,548,749 -1.75% \$8,123,783,795 \$3,973,783,091 104.43% 4 List/Sell Ratio 98.82% 96.64% 99.52% 96.59% 5 Days to Sell 54 93 -42.20% 64 95 -32.81%	3 Sales Volume	\$24,001,079	\$11,063,500	116.94%	\$117,158,459	\$58,682,550	99.65%
6 Active Listings         479           Area = Grand Total           1 Units Listed         1,710         1,981         -13.68%         16,227         14,918         8.77%           2 Units Sold         1,301         1,514         -14.07%         12,376         7,410         67.02%           3 Sales Volume         \$872,978,365         \$888,548,749         -1.75%         \$8,123,783,795         \$3,973,783,091         104.43%           4 List/Sell Ratio         98.82%         96.64%         99.52%         96.59%           5 Days to Sell         54         93         -42.20%         64         95         -32.81%	4 List/Sell Ratio	96.80%	95.15%		96.29%	96.26%	
Area = Grand Total         1 Units Listed       1,710       1,981       -13.68%       16,227       14,918       8.77%         2 Units Sold       1,301       1,514       -14.07%       12,376       7,410       67.02%         3 Sales Volume       \$872,978,365       \$888,548,749       -1.75%       \$8,123,783,795       \$3,973,783,091       104.43%         4 List/Sell Ratio       98.82%       96.64%       99.52%       96.59%         5 Days to Sell       54       93       -42.20%       64       95       -32.81%	5 Days to Sell	115	148	-22.22%	122	173	-29.58%
1 Units Listed       1,710       1,981       -13.68%       16,227       14,918       8.77%         2 Units Sold       1,301       1,514       -14.07%       12,376       7,410       67.02%         3 Sales Volume       \$872,978,365       \$888,548,749       -1.75%       \$8,123,783,795       \$3,973,783,091       104.43%         4 List/Sell Ratio       98.82%       96.64%       99.52%       96.59%         5 Days to Sell       54       93       -42.20%       64       95       -32.81%	6 Active Listings	479					
1 Units Listed       1,710       1,981       -13.68%       16,227       14,918       8.77%         2 Units Sold       1,301       1,514       -14.07%       12,376       7,410       67.02%         3 Sales Volume       \$872,978,365       \$888,548,749       -1.75%       \$8,123,783,795       \$3,973,783,091       104.43%         4 List/Sell Ratio       98.82%       96.64%       99.52%       96.59%         5 Days to Sell       54       93       -42.20%       64       95       -32.81%	Area = Grand Total						
3 Sales Volume \$872,978,365 \$888,548,749 -1.75% \$8,123,783,795 \$3,973,783,091 104.43% 4 List/Sell Ratio 98.82% 96.64% 99.52% 96.59% 5 Days to Sell 54 93 -42.20% 64 95 -32.81%		1,710	1,981	-13.68%	16,227	14,918	8.77%
4 List/Sell Ratio       98.82%       96.64%       99.52%       96.59%         5 Days to Sell       54       93       -42.20%       64       95       -32.81%		1,301	1,514	-14.07%	12,376	7,410	67.02%
5 Days to Sell 54 93 -42.20% 64 95 -32.81%	3 Sales Volume	\$872,978,365	\$888,548,749	-1.75%	\$8,123,783,795	\$3,973,783,091	104.43%
,	4 List/Sell Ratio	98.82%	96.64%		99.52%	96.59%	
6 Active Listings 4,402 5,417 -18.74%	5 Days to Sell	54	93	-42.20%	64	95	-32.81%
	6 Active Listings	4,402	5,417	-18.74%			

# **Quick Summary Part 1**

#### Residential

Description	Total Units Sold	Total Sales Volume	Total Units Sold	Total Sales Volume
This Month	584	\$468,805,182	236	\$236,773,951
Last Month	617	\$473,667,381	235	\$237,767,316
This Month Last Year	710	\$470,560,826	316	\$257,164,990
Description	Total Listings Taken	Inventory		
This Month	774	1,563		
Last Month	808	1,613		

## **Quick Summary Part 2**

Condo/Apt		
Sales	167	
New Listings	171	
Current Inventory	240	
Sell/Inv. Ratio	69.58%	
Days to Sell	36	
Average Price	\$447,896	
Median Price	\$424,450	
Condo/Townhouse		
Sales	76	
New Listings	97	
Current Inventory	143	
Sell/Inv. Ratio	53.15%	
Days to Sell	31	
Average Price	\$686,626	
Median Price	\$672,500	
Lots		
Sales	27	
New Listings	39	
Current Inventory	176	
Sell/Inv. Ratio	15.34%	
Days to Sell	84	
Average Price	\$766,652	
Median Price	\$530,000	
Residential		
Sales	236	
New Listings	336	
Current Inventory	501	
Sell/Inv. Ratio	47.11%	
Days to Sell	30	
Average Price	\$1,003,279	
Median Price	\$900,000	
Ratio of Sales vs Inventory	50.55%	

## **Comparative Activity -- Listing Information**

								Inventory	
Description	Cur Mo	Lst Yr Mo	Incr/Decr%	Cur YTD	Lst YTD	Incr/Decr%	Cur Mo	Lst Yr Mo	Incr/Decr%
Zone = Central Oka	nagan								
Acreage/House	28	17	64.71%	235	172	36.63	101	110	-8.18
Duplex	26	17	52.94%	198	145	36.55	37	55	-32.73
Mobile Home	34	41	-17.07%	277	287	-3.48	60	89	-32.58
Recreational	3	2	50.00%	21	24	-12.50	10	13	-23.08
Residential	336	374	-10.16%	3,157	2,905	8.67	501	961	-47.87
Residential WF	3	9	-66.67%	88	106	-16.98	32	75	-57.33
3/4-Plex	5	1	400.00%	18	10	80.00	6	7	-14.29
Timeshare	1	1	0.00%	1	2	-50.00	1	2	-50.00
Apartment	171	217	-21.20%	1,886	1,645	14.65	240	667	-64.02
Townhouse	97	143	-32.17%	1,022	1,049	-2.57	143	364	-60.71
RES TOTAL	704	822.00	-14.36%	6,903	6,345	8.79%	1,131	2,343	-51.73
FARMS	1	3	-66.67%	36	37	-2.70	17	24	-29.17
MULTIFAMILY	2	0	0.00%	23	26	-11.54	5	17	-70.59
Acreage	13	7	85.71%	70	48	45.83	41	43	-4.65
Acreage WF	0	3	-100.00%	12	13	-7.69	11	14	-21.43
Lots	26	38	-31.58%	412	409	0.73	117	350	-66.57
Lots WF	0	4	-100.00%	17	24	-29.17	7	18	-61.11
LOTS TOTAL	39	52.00	-25.00%	511	494	3.44%	176	425	-58.59
Business	6	9	-33.33%	35	52	-32.69	29	42	-30.95
Commercial	17	44	-61.36%	257	311	-17.36	173	270	-35.93
Land	5	5	0.00%	55	52	5.77	32	56	-42.86
COMM TOTAL	28	58.00	-51.72%	347	415	-16.39%	234	368	-36.41
GRAND TOTAL	774	935	-17.22%	7,820	7,317	6.87%	1,563	3,177	-50.80

## **Comparative Activity -- Sales Information (Month)**

		<b>Unit Sales</b>		S	Sales Volume		List/Sa	le Ratio
Description	Cur Mo	Lst Yr Mo	Incr/Decr%	Cur Mo	Lst Yr Mo	Incr/Decr%	Cur Mo	Lst Yr Mo
Zone = Central Okanaga	ın							
Acreage/House	11	19	-42.11%	\$22,377,000	\$22,709,200	-1.46%	97.56%	93.59%
Duplex	14	15	-6.67%	\$13,884,400	\$7,907,627	75.58%	99.33%	98.56%
Mobile Home	21	36	-41.67%	\$4,659,400	\$7,593,050	-38.64%	98.31%	96.13%
Recreational	1	2	-50.00%	\$85,000	\$423,000	-79.91%	100.00%	89.05%
Residential	236	316	-25.32%	\$236,773,951	\$257,164,990	-7.93%	100.42%	97.50%
Residential WF	6	12	-50.00%	\$12,505,000	\$29,799,100	-58.04%	94.21%	94.32%
3/4-Plex	1	1	0.00%	\$1,475,000	\$1,286,000	14.70%	93.41%	92.52%
Timeshare	0	0	0.00%	\$0	\$0	0.00%	0.00%	0.00%
Apartment	167	146	14.38%	\$74,798,601	\$54,110,571	38.23%	99.76%	97.01%
Townhouse	76	109	-30.28%	\$52,183,592	\$63,565,855	-17.91%	100.78%	97.97%
RES TOTAL	533	656	-18.75%	\$418,741,944	\$444,559,393	-5.81%	99.90%	97.05%
FARMS	1	1	0.00%	\$3,000,000	\$1,932,000	55.28%	93.75%	92.04%
MULTIFAMILY	0	1	-100.00%	\$0	\$1,840,000	-100.00%	0.00%	85.59%
Acreage	4	3	33.33%	\$7,877,000	\$3,380,000	133.05%	99.90%	92.03%
Acreage WF	1	1	0.00%	\$1,565,000	\$5,000,000	-68.70%	94.96%	90.91%
Lots	19	31	-38.71%	\$9,032,600	\$9,971,699	-9.42%	96.16%	96.72%
Lots WF	3	2	50.00%	\$2,225,000	\$3,395,000	-34.46%	96.99%	92.41%
LOTS TOTAL	27	37	-27.03%	\$20,699,600	\$21,746,699	-4.81%	97.55%	93.91%
Business	1	0	0.00%	\$2,125,000	\$0	0.00%	94.44%	0.00%
Commercial	16	15	6.67%	\$4,659,638	\$482,735	865.26%	98.15%	100.37%
Land	6	0	0.00%	\$19,579,000	\$0	0.00%	93.13%	0.00%
COMM TOTAL	23	15	53.33%	\$26,363,638	\$482,735	5,361.31%	94.08%	100.37%
GRAND TOTAL	584	710	-17.75%	\$468,805,182	\$470,560,826	-0.37%	99.41%	96.83%

# **Comparative Activity -- Sales Information (YTD)**

		Unit Sales	Sales Volume				List/Sal	e Ratio
Description	Cur YTD	Lst YTD	Incr/Decr%	Cur YTD	Lst YTD	Incr/Decr%	Cur YTD	Lst YTD
Zone = Central Okana	agan							
Acreage/House	123	67	83.58%	\$229,112,862	\$82,179,102	178.80%	96.54%	94.17%
Duplex	137	80	71.25%	\$102,863,225	\$44,636,146	130.45%	100.95%	97.77%
Mobile Home	191	161	18.63%	\$40,670,574	\$30,301,589	34.22%	97.99%	95.49%
Recreational	14	11	27.27%	\$3,331,400	\$3,421,500	-2.63%	96.88%	92.91%
Residential	2,435	1,567	55.39%	\$2,358,656,077	\$1,198,480,159	96.80%	101.42%	97.25%
Residential WF	64	46	39.13%	\$166,388,500	\$94,239,350	76.56%	95.51%	93.62%
3/4-Plex	7	3	133.33%	\$4,648,500	\$1,885,900	146.49%	100.97%	93.62%
Timeshare	1	0	0.00%	\$248,000	\$0	0.00%	87.02%	0.00%
Apartment	1,590	727	118.71%	\$684,295,144	\$256,481,092	166.80%	99.55%	97.04%
Townhouse	870	565	53.98%	\$558,571,558	\$298,289,133	87.26%	101.09%	97.84%
RES TOTAL	5,432	3,227	68.33%	\$4,148,785,840	\$2,009,913,970	106.42%	100.49%	96.98%
FARMS	9	2	350.00%	\$19,755,000	\$3,402,000	480.69%	98.11%	93.23%
MULTIFAMILY	8	4	100.00%	\$20,698,800	\$7,500,000	175.98%	97.87%	91.58%
Acreage	31	16	93.75%	\$42,946,775	\$9,457,998	354.08%	92.99%	93.01%
Acreage WF	7	3	133.33%	\$11,691,000	\$7,050,000	65.83%	86.69%	91.96%
Lots	325	148	119.59%	\$118,930,278	\$45,206,794	163.08%	98.20%	95.60%
Lots WF	13	4	225.00%	\$15,811,500	\$4,187,500	277.59%	93.87%	91.79%
LOTS TOTAL	376	171	119.88%	\$189,379,553	\$65,902,292	187.36%	95.83%	94.57%
Business	7	10	-30.00%	\$5,613,000	\$15,988,000	-64.89%	91.58%	81.04%
Commercial	149	89	67.42%	\$94,798,494	\$16,895,957	461.07%	98.86%	95.26%
Land	39	12	225.00%	\$77,300,880	\$20,853,912	270.68%	92.27%	94.50%
COMM TOTAL	195	111	75.68%	\$177,712,374	\$53,737,869	230.70%	95.65%	90.26%
GRAND TOTAL	6,020	3,515	71.27%	\$4,556,331,567	\$2,140,456,131	112.87%	100.06%	96.70%

## Average/Median price, Days to Sell (Month)

	A	verage Price		N	Median Price			Days to Sell	
Description	Cur Mo	Lst Yr Mo	Incr/Decr%	Cur Mo	Lst Yr Mo	Incr/Decr%	Cur Mo	Lst Yr Mo	Incr/Decr%
Zone = Central	Okanagan								
Acreage/House	\$2,034,273	\$1,195,221	70.20%	\$1,680,000	\$1,050,000	60.00%	57	102	-44.73%
Duplex	\$991,743	\$527,175	88.12%	\$827,500	\$508,000	62.89%	47	60	-21.48%
Mobile Home	\$221,876	\$210,918	5.20%	\$212,000	\$186,125	13.90%	52	70	-25.42%
Recreational	\$85,000	\$211,500	-59.81%	\$85,000	\$211,500	-59.81%	56	122	-54.10%
Residential	\$1,003,279	\$813,813	23.28%	\$900,000	\$723,350	24.42%	30	62	-51.40%
Residential WF	\$2,084,167	\$2,483,258	-16.07%	\$1,950,000	\$1,918,750	1.63%	77	106	-26.81%
3/4-Plex	\$1,475,000	\$1,286,000	14.70%	\$1,475,000	\$1,286,000	14.70%	80	56	42.86%
Timeshare									
Apartment	\$447,896	\$370,620	20.85%	\$424,450	\$340,000	24.84%	36	69	-47.76%
Townhouse	\$686,626	\$583,173	17.74%	\$672,500	\$535,000	25.70%	31	69	-55.55%
RES TOTAL	\$785,632	\$677,682	15.93%	\$720,000	\$591,488	21.73%	35	67	-48.54%
FARMS	\$3,000,000	\$1,932,000	55.28%	\$3,000,000	\$1,932,000	55.28%	73	58	25.86%
MULTIFAMILY		\$1,840,000			\$1,840,000			85	
Acreage	\$1,969,250	\$1,126,667	74.79%	\$1,115,000	\$1,290,000	-13.57%	105	110	-5.29%
Acreage WF	\$1,565,000	\$5,000,000	-68.70%	\$1,565,000	\$5,000,000	-68.70%	636	12	5,200.00%
Lots	\$475,400	\$321,668	47.79%	\$452,100	\$295,000	53.25%	50	233	-78.55%
Lots WF	\$741,667	\$1,697,500	-56.31%	\$365,000	\$1,697,500	-78.50%	84	195	-56.81%
LOTS TOTAL	\$766,652	\$587,749	30.44%	\$530,000	\$315,000	68.25%	84	215	-61.15%
Business	\$2,125,000	. ,		\$2,125,000	, ,		67		
Commercial	\$291,227	\$32,182	804.93%	\$18	\$15	20.00%	147	198	-25.62%
Land	\$3,263,167	, - , -		\$3,149,500	,		267		
COMM TOTAL	\$1,146,245	\$32,182	3,461.72%	\$390,000	\$15	599,900.00%	175	198	-11.55%
GRAND TOTAL	\$802,749	\$662,762	21.12%	\$690,000	\$579,500	19.07%	42	78	-45.36%

#### Average/Median price, Days to Sell (YTD)

	A	verage Price		r	Median Price			Days to Sell	
Description	Cur YTD	Lst YTD	Incr/Decr%	Cur YTD	Lst YTD	Incr/Decr%	Cur YTD	Lst YTD	Incr/Decr%
Zone = Central	Okanagan								
Acreage/House	\$1,862,706	\$1,226,554	51.87%	\$1,555,000	\$1,125,000	38.22%	85	115	-25.60%
Duplex	\$750,826	\$557,952	34.57%	\$680,000	\$521,500	30.39%	37	55	-32.65%
Mobile Home	\$212,935	\$188,209	13.14%	\$210,000	\$175,000	20.00%	54	77	-30.62%
Recreational	\$237,957	\$311,045	-23.50%	\$246,000	\$225,000	9.33%	57	78	-26.96%
Residential	\$968,647	\$764,825	26.65%	\$873,000	\$690,000	26.52%	32	65	-51.69%
Residential WF	\$2,599,820	\$2,048,682	26.90%	\$2,187,500	\$1,810,000	20.86%	85	135	-37.18%
3/4-Plex	\$664,071	\$628,633	5.64%	\$499,000	\$329,900	51.26%	27	49	-45.48%
Timeshare	\$248,000			\$248,000			286		
Apartment	\$430,374	\$352,794	21.99%	\$404,000	\$334,000	20.96%	42	70	-40.63%
Townhouse	\$642,036	\$527,945	21.61%	\$606,750	\$510,000	18.97%	38	67	-43.61%
RES TOTAL	\$763,768	\$622,843	22.63%	\$675,000	\$560,000	20.54%	38	69	-44.47%
FARMS	\$2,195,000	\$1,701,000	29.04%	\$2,200,000	\$1,701,000	29.34%	111	58	92.27%
MULTIFAMILY	\$2,587,350	\$1,875,000	37.99%	\$1,650,000	\$1,687,500	-2.22%	106	104	2.05%
Acreage	\$1,385,380	\$591,125	134.36%	\$630,000	\$549,000	14.75%	94	100	-6.12%
Acreage WF	\$1,670,143	\$2,350,000	-28.93%	\$1,501,000	\$1,500,000	0.07%	191	131	46.02%
Lots	\$365,939	\$305,451	19.80%	\$303,000	\$290,000	4.48%	107	195	-45.29%
Lots WF	\$1,216,269	\$1,046,875	16.18%	\$819,000	\$688,750	18.91%	112	146	-23.18%
LOTS TOTAL	\$503,669	\$385,394	30.69%	\$317,950	\$295,000	7.78%	107	184	-41.58%
Business	\$801,857	\$1,598,800	-49.85%	\$238,000	\$112,500	111.56%	139	222	-37.34%
Commercial	\$636,232	\$189,842	235.14%	\$21	\$18	15.78%	147	167	-12.50%
Land	\$1,982,074	\$1,737,826	14.05%	\$1,080,000	\$1,687,675	-36.01%	271	571	-52.44%
COMM TOTAL	\$911,346	\$484,125	88.25%	\$200,000		847,357.63%	171	216	-20.70%
GRAND TOTAL	\$756,866	\$608,949	24.29%	\$650,000	\$545,000	19.27%	47	79	-40.53%

# North Okanagan Monthly Statistics August 2021

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#### **Zone Totals**

Area   Central Okanaga	Description	CM This Year	CM Last Year	Increase	This YTD	Last YTD	Increase
2 Units Sold   Sa4   710   -17.75%   6.020   3.515   71.27%   3.5ales Volume   \$468,805.182   \$470,560,826   -0.37%   \$4.556,331,567   \$2,140,456,131   112.87%   4.1st/Sell Ratio   99.41%   96.83%   5.0ays to Sell   42   78   -45.36%   47   79   -40.53%   5.0ays to Sell   42   78   -45.36%   47   79   -40.53%   5.0ays to Sell   42   78   -45.36%   47   79   -40.53%   5.0ays to Sell   42   78   -45.36%   47   79   -40.53%   5.0ays to Sell   42   78   -45.36%   47   79   -40.53%   5.0ays to Sell   42   73   3.56   -23.31%   2.740   2.500   9.60%   2.10   2.500   9.60%   2.10   2.500   9.60%   2.10   2.500   9.60%   2.10   2.500   9.60%   2.10   2.500   9.60%   2.20%   4.15t/Sell Ratio   98.81%   96.96%   99.50%   99.50%   96.96%   5.0ays to Sell   49   103   -52.02%   6.74   6.76   98   -32.06%   6.74   6.70   6.74   6.70   6.74   6.70   6.74   6.70   6.74   6.70   6.74   6.70   6.74   6.70   6.74	Area = Central Okanaga						
3 Sales Volume	1 Units Listed	774	935	-17.22%	7,820	7,317	
4 List/Sell Ratio         99.41%         96.83%         100.06%         96.70%           5 Days to Sell         42         78         -45.36%         47         79         -40.53%           6 Active Listings         1,563         3.177         -50.80%         -50.33%         -740         2,500         9.60%           Area = North Okanagan         1 Units Listed         273         356         -23.31%         2,740         2,500         9.60%           3 Sales Volume         \$143,431,546         \$159,369,450         -10.00%         \$1,343,373,044         \$698,684,402         92.27%           4 List/Sell Ratio         98.81%         96,96%         99.50%         99.50%         96.96%           5 Days to Sell         49         103         52.02%         67         98         -32.06%           6 Active Listings         789         1,357         -41.86%         67         98         -32.06%           4 List/Sell Ratio         165         189         -12.70%         1,595         1,411         13.04%           2 Units Sold         149         183         -18.58%         1,266         745         69.93%           3 Sales Volume         \$80,859,734         \$77,854,066         3.82%	2 Units Sold	584		-17.75%	6,020	3,515	
5 Days to Sell         42         78         45,36%         47         79         -40,53%           6 Active Listings         1,563         3,177         -50,80%         47         79         -40,53%           Area = North Okanagan         1         Area = North Okanagan         2         7         264         -16,55%         2,207         1,403         57,31%           3 Sales Volume         \$143,431,546         \$159,369,450         -10,00%         \$1,343,373,044         \$698,684,402         92,27%           4 List/Sell Ratio         98.81%         96,96%         -10,00%         \$1,343,373,044         \$698,684,402         92,27%           4 List/Sell Ratio         98.81%         96,96%         -52,02%         67         98         -32,06%           5 Days to Sell         49         103         -52,02%         67         98         -32,06%           6 Active Listings         789         1,357         -41,86%         1,595         1,411         13,04%           4 List/Sell Ratio         165         189         -12,70%         1,595         1,411         13,04%           4 List/Sell Ratio         97,25%         95,40%         3,82%         \$637,950,178         \$314,045,154         103,14%	3 Sales Volume	\$468,805,182	\$470,560,826	-0.37%	\$4,556,331,567	\$2,140,456,131	112.87%
Active Listings         1,563         3,177         -50.80%           Area = North Okanagan         1         Units Listed         273         356         -23.31%         2,740         2,500         9,60%           2 Units Sold         237         284         -16.55%         2,207         1,403         57.31%           3 Sales Volume         \$143,431,546         \$159,369,450         -10.00%         \$1,343,373,044         \$696,864,402         92.27%           4 List/Sell Ratio         98.81%         96.96%         99.50%         96.96%         96.96%           5 Days to Sell         49         103         -52.02%         67         98         -32.06%           6 Active Listings         789         1,357         -41.86%         67         98         -32.06%           6 Active Listings         789         1,357         -41.86%         67         98         -32.06%           6 Active Listings         149         133         -12.70%         1,595         1,411         13.04%           2 Units Sold         149         183         -12.70%         1,595         1,411         13.04%           4 List/Sell Ratio         97.25%         95.40%         82.96         637,950,718         \$314,	4 List/Sell Ratio	99.41%	96.83%		100.06%	96.70%	
Area = North Okanagan	5 Days to Sell	42	78	-45.36%	47	79	-40.53%
1 Units Listed 273 356 -23.31% 2.740 2.500 9.60% 2 Units Sold 237 284 -16.55% 2.207 1.403 57.31% 3 Sales Volume \$143,431,546 \$159,369,450 -10.00% \$1,343,373,044 \$698,684,402 92.27% 4 List/Sell Ratio 98.81% 96.96% 96.96% 5 Days to Sell 49 103 -52.02% 67 98 -32.06% 6 Active Listings 789 1,357 41.86% 96.96% 2 Units Sold 149 183 -18.58% 1.596 745 69.93% 3 Sales Volume \$80,859,734 \$77.885,406 3.82% \$637,950,178 \$314,045,154 103.14% 4 List/Sell Ratio 97.25% 95.40% 98.01% 96.30% 5 Days to Sell 6 6 107 -38.43% 98.01% 96.30% 5 Days to Sell 6 6 107 -38.43% 2.463 1.517 62.36% 3 Sales Volume \$155,880,824 \$169,669,567 -8.13% \$1,468,970,548 \$761,914,853 92.80% 6 Active Listings 5.00 98.22% 96.49% 98.79% 96.12% 5 Days to Sell 5 6 Active Listings 1,028  98.20% 96.40% 98.79% 96.12% 5 Days to Sell 5 6 Active Listings 1,028  98.20% 96.49% 98.79% 96.12% 5 Days to Sell 5 6 Active Listings 1,028  98.20% 96.49% 98.79% 96.12% 5 Days to Sell 5 6 Active Listings 1,028  98.20% 96.49% 98.79% 96.12% 5 Days to Sell 5 6 Active Listings 1,028  98.20% 96.49% 98.79% 96.12% 5 Days to Sell 5 9 106 -44.30% 83 107 -22.09% 6 Active Listings 1,028  98.20% 96.49% 98.79% 96.12% 5 Days to Sell 115 5 148 -22.22% 117,158,459 \$58,682,550 99.65% 4 List/Sell Ratio 96.80% 95.15% 96.29% 96.29% 96.26% 5 Days to Sell 115 148 -22.22% 117,158,459 \$58,682,550 99.65% 4 List/Sell Ratio 96.80% 95.15% 96.29% 96.29% 96.26% 5 Days to Sell 115 148 -22.22% 117,158,459 \$58,682,550 99.65% 4 List/Sell Ratio 96.80% 95.15% 96.29% 96.29% 96.26% 5 Days to Sell 115 148 -22.22% 117,158,459 \$58,682,550 99.65% 4 List/Sell Ratio 96.80% 95.15% 96.29% 96.29% 96.26% 5 Days to Sell 115 148 -22.22% 117,368,59 \$58,682,550 99.65% 4 List/Sell Ratio 96.80% 95.15% 96.29% 96.29% 96.26% 5 Days to Sell 115 148 -22.22% 117,37,37,83,091 104.43% 4 List/Sell Ratio 96.80% 96.80% 95.15% 96.29% 96.29% 96.26% 5 Days to Sell 115 148 -22.22% 117,37,37,83,091 104.43% 4 List/Sell Ratio 96.80% 96.80% 96.80% 96.90% 96.29% 96.29% 96.29% 96.29% 96.29% 96.29% 96.29% 96.29% 96.29% 96.29% 96.29% 96.29% 96.29% 96.29%	6 Active Listings	1,563	3,177	-50.80%			
2 Units Sold   237   284   -16.55%   2.207   1,403   57.31%   3 Sales Volume   \$143,431,546   \$159,369,450   -10.00%   \$1,343,373,044   \$698,684,402   92.27%   4 List/Sell Ratio   98.81%   96.96%   99.50%   96.96%   99.50%   96.96%   6 Active Listings   789   1,357   -41.86%   6 Active Listings   789   1,357   -41.86%   6 Active Listings   789   1,357   -41.86%   745   69.93%   3 Sales Volume   \$80,859,734   \$77,885,406   3.82%   \$637,950,178   \$314,045,154   103.14%   4 List/Sell Ratio   97.25%   95.40%   98.01%   96.30%   96.40%   96.30%   96.40%   96.30%   96.20%   96.12%   96.40%   96.20%   96	Area = North Okanagan						
3 Sales Volume         \$143,431,546         \$159,369,450         -10.00%         \$1,343,373,044         \$698,684,402         92.27%           4 List/Sell Ratio         98.81%         96.96%         99.50%         99.50%         96.96%           5 Days to Sell         49         103         -52.02%         67         98         -32.06%           6 Active Listings         789         1.357         -41.86%         67         98         -32.06%           Area = Shuswap / Revel         1         1.155         1.89         -12.70%         1.595         1.411         13.04%           2 Units Sold         149         183         -18.58%         1.266         745         69.93%           3 Sales Volume         \$80,859,734         \$77,885,406         3.82%         \$637,950,178         \$314,045,154         103.14%           4 List/Sell Ratio         97.25%         95.40%         98.01%         96.30%         50.30%           5 Days to Sell         66         107         -38.43%         84         119         -29.57%           4 Civic Listings         39         403         -0.99%         3,309         3,089         7,12%           2 Units Sold         253         296         -14.53%         <	1 Units Listed	273	356	-23.31%	2,740		9.60%
4 List/Sell Ratio         98.81%         96.96%         99.50%         96.96%         5 Days to Sell         49         103         -52.02%         67         98         -32.06%           5 Days to Sell         49         103         -52.02%         67         98         -32.06%           6 Active Listings         789         1,357         -41.86%         -41.86%	2 Units Sold	237	284	-16.55%	2,207	1,403	57.31%
5 Days to Sell         49         103         -52.02%         67         98         -32.06%           6 Active Listings         789         1,357         -41.86%         -41.86%	3 Sales Volume	\$143,431,546	\$159,369,450	-10.00%	\$1,343,373,044	\$698,684,402	92.27%
6 Active Listings         789         1,357         -41.86%           Area = Shuswap / Revel         1 Units Listed         165         189         -12.70%         1,595         1,411         13.04%           2 Units Sold         149         183         -18.58%         1,266         745         69.93%           3 Sales Volume         \$80,859,734         \$77,885,406         3.82%         \$637,950,178         \$314,045,154         103.14%           4 List/Sell Ratio         97.25%         95.40%         98.01%         96.30%         25.77%           5 Days to Sell         66         107         -38.43%         84         119         -29.57%           6 Active Listings         543         383         -38.51%         84         119         -29.57%           6 Active Listings         543         389         -38.51%         -10.00%         3.009         3.089         7.12%           4 List/Sell Ratio         399         403         -0.99%         3.309         3.089         7.12%           2 Units Sold         253         296         -14.53%         \$1,468,970,548         \$761,914,853         92.80%           4 List/Sell Ratio         98.22%         96.49%         98.79%         96.12%	4 List/Sell Ratio	98.81%	96.96%		99.50%	96.96%	
Area = Shuswap / Revel         1 Units Listed         165         189         -12.70%         1.595         1,411         13.04%           2 Units Sold         149         183         -18.58%         1,266         745         69.93%           3 Sales Volume         \$80,859,734         \$77,885,406         3.82%         \$637,950,178         \$314,045,154         103.14%           4 List/Sell Ratio         97.25%         95.40%         98.01%         96.30%         50.30%           5 Days to Sell         66         107         -38.43%         84         119         -29.57%           6 Active Listings         543         883         -38.51%         -38.43%         84         119         -29.57%           6 Active Listings         543         883         -38.51%         -38.43%         84         119         -29.57%           6 Active Listings         543         883         -38.51%         -38.43%         84         119         -29.57%           4 List/Sell Ratio         399         403         -0.99%         3.309         3.089         7.12%           2 Units Sold         253         296         -14.53%         2,463         1,517         62.36%           3 Sales Volume	5 Days to Sell	49	103	-52.02%	67	98	-32.06%
1 Units Listed 165 189 -12.70% 1,595 1,411 13.04% 2 Units Sold 149 177,885,406 3.82% \$637,950,178 \$314,045,154 103.14% 4 List/Sell Ratio 97.25% 95.40% 98.01% 96.30% 5 Days to Sell 6 Active Listings 543 883 -38.51%  Area = South Okanagan 1 Units Listed 399 403 -0.99% 3,309 3,089 7.12% 2 Units Sold 253 296 -14.53% 2,463 1,517 62.36% 3 Sales Volume \$155,880,824 \$169,669,567 -8.13% \$1,468,970,548 \$761,914,853 92.80% 4 List/Sell Ratio 98.22% 96.49% 98.79% 96.12% 5 Days to Sell 5 9 106 -44.30% 83 107 -22.09% 6 Active Listings 1,028  Area = South Peace Riv 1 Units Listed 9 9 8 1.02% 763 601 26.96% 2 Units Sold 3 Sales Volume \$24,001,079 \$11,063,500 116.94% \$117,158,459 \$58,682,550 99.65% 4 List/Sell Ratio 96.80% 95.15% 96.29% 96.29% 96.26% 5 Days to Sell 15 148 -22.22% 122 173 -29.58% 6 Active Listings 479  Area = Grand Total 1.018 Listed 9.82% 96.64% 99.52% \$888,548,749 -1.75% \$8,123,783,795 \$3,973,783,091 104.43% 4 List/Sell Ratio 98.82% 96.64% 99.52% \$888,548,749 -1.75% \$8,123,783,795 \$3,973,783,091 104.43% 4 List/Sell Ratio 98.82% 96.64% 99.52% 96.55% \$8,02,50 99.55% 5 Days to Sell 6.750 1,301 1,514 -14.07% 12,376 7,410 67.02% 3 Sales Volume \$872,978,365 \$888,548,749 -1.75% \$8,123,783,795 \$3,973,783,091 104.43% 4 List/Sell Ratio 98.82% 96.64% 99.52% 96.55% \$3,973,783,091 104.43% 4 List/Sell Ratio 98.82% 96.64% 99.52% 96.55% \$8,123,783,795 \$3,973,783,091 104.43% 4 List/Sell Ratio 98.82% 96.64% 99.52% 96.55% \$8,123,783,795 \$3,973,783,091 104.43% 4 List/Sell Ratio 98.82% 96.64% 99.52% 96.55% \$8,123,783,795 \$3,973,783,091 104.43% 4 List/Sell Ratio 98.82% 96.64% 99.52% 96.55% 96.	6 Active Listings	789	1,357	-41.86%			
1 Units Listed 165 189 -12.70% 1,595 1,411 13.04% 2 Units Sold 149 177,885,406 3.82% \$637,950,178 \$314,045,154 103.14% 4 List/Sell Ratio 97.25% 95.40% 98.01% 96.30% 5 Days to Sell 6 Active Listings 543 883 -38.51%  Area = South Okanagan 1 Units Listed 399 403 -0.99% 3,309 3,089 7.12% 2 Units Sold 253 296 -14.53% 2,463 1,517 62.36% 3 Sales Volume \$155,880,824 \$169,669,567 -8.13% \$1,468,970,548 \$761,914,853 92.80% 4 List/Sell Ratio 98.22% 96.49% 98.79% 96.12% 5 Days to Sell 5 9 106 -44.30% 83 107 -22.09% 6 Active Listings 1,028  Area = South Peace Riv 1 Units Listed 9 9 8 1.02% 763 601 26.96% 2 Units Sold 3 Sales Volume \$24,001,079 \$11,063,500 116.94% \$117,158,459 \$58,682,550 99.65% 4 List/Sell Ratio 96.80% 95.15% 96.29% 96.29% 96.26% 5 Days to Sell 15 148 -22.22% 122 173 -29.58% 6 Active Listings 479  Area = Grand Total 1.018 Listed 9.82% 96.64% 99.52% \$888,548,749 -1.75% \$8,123,783,795 \$3,973,783,091 104.43% 4 List/Sell Ratio 98.82% 96.64% 99.52% \$888,548,749 -1.75% \$8,123,783,795 \$3,973,783,091 104.43% 4 List/Sell Ratio 98.82% 96.64% 99.52% 96.55% \$8,02,50 99.55% 5 Days to Sell 6.750 1,301 1,514 -14.07% 12,376 7,410 67.02% 3 Sales Volume \$872,978,365 \$888,548,749 -1.75% \$8,123,783,795 \$3,973,783,091 104.43% 4 List/Sell Ratio 98.82% 96.64% 99.52% 96.55% \$3,973,783,091 104.43% 4 List/Sell Ratio 98.82% 96.64% 99.52% 96.55% \$8,123,783,795 \$3,973,783,091 104.43% 4 List/Sell Ratio 98.82% 96.64% 99.52% 96.55% \$8,123,783,795 \$3,973,783,091 104.43% 4 List/Sell Ratio 98.82% 96.64% 99.52% 96.55% \$8,123,783,795 \$3,973,783,091 104.43% 4 List/Sell Ratio 98.82% 96.64% 99.52% 96.55% 96.	Area = Shuswap / Revel						
3 Sales Volume         \$80,859,734         \$77,885,406         3.82%         \$637,950,178         \$314,045,154         103.14%           4 List/Sell Ratio         97.25%         95.40%         98.01%         96.30%         50.30%		165	189	-12.70%	1,595	1,411	13.04%
4 List/Sell Ratio         97.25%         95.40%         98.01%         96.30%           5 Days to Sell         66         107         -38.43%         84         119         -29.57%           6 Active Listings         543         883         -38.51%         84         119         -29.57%           Area = South Okanagan         1 Units Listed         399         403         -0.99%         3,309         3,089         7.12%           2 Units Sold         253         296         -14.53%         2,463         1,517         62.36%           3 Sales Volume         \$155,880,824         \$169,669,567         -8.13%         \$1,468,970,548         \$761,914,853         92.80%           4 List/Sell Ratio         98.22%         96.49%         98.79%         96.12%         92.80%           5 Days to Sell         59         106         -44.30%         83         107         -22.09%           6 Active Listings         1,028         763         601         26.96%         20.11         20.11         20.11         20.11         20.11         20.11         20.11         20.11         20.11         20.11         20.11         20.11         20.11         20.11         20.11         20.11         20.11	2 Units Sold	149	183	-18.58%	1,266	745	69.93%
5 Days to Sell         66         107         -38.43%         84         119         -29.57%           6 Active Listings         543         883         -38.51%         84         119         -29.57%           Area = South Okanagan         1 Units Listed         399         403         -0.99%         3,309         3,089         7.12%           2 Units Sold         253         296         -14.53%         2,463         1,517         62.36%           3 Sales Volume         \$155,880,824         \$169,669,567         -8.13%         \$1,468,970,548         \$761,914,853         92.80%           4 List/Sell Ratio         98.22%         96.49%         98.79%         96.12%           5 Days to Sell         59         106         -44.30%         83         107         -22.09%           6 Active Listings         1,028         106         -44.30%         83         107         -22.09%           4 Cative Listings         1,028         763         601         26.96%           2 Units Sold         78         41         90.24%         420         230         82.61%           3 Sales Volume         \$24,001,079         \$11,063,500         116.94%         \$117,158,459         \$58,682,550	3 Sales Volume	\$80,859,734	\$77,885,406	3.82%	\$637,950,178	\$314,045,154	103.14%
Area = South Okanagan           1 Units Listed         399         403         -0.99%         3,309         3,089         7.12%           2 Units Sold         253         296         -14.53%         2,463         1,517         62.36%           3 Sales Volume         \$155,880,824         \$169,669,567         -8.13%         \$1,468,970,548         \$761,914,853         92.80%           4 List/Sell Ratio         98.22%         96.49%         98.79%         96.12%           5 Days to Sell         59         106         -44.30%         83         107         -22.09%           6 Active Listings         1,028         763         601         26.96%           2 Units Sold         78         41         90.24%         420         230         82.61%           3 Sales Volume         \$24,001,079         \$11,063,500         116.94%         \$117,158,459         \$58,682,550         99.65%           4 List/Sell Ratio         96.80%         95.15%         96.29%         96.26%         50.26%           5 Days to Sell         115         148         -22.22%         122         173         -29.58%           Active Listings         479         414         90.24%         \$16,227         14,91	4 List/Sell Ratio	97.25%	95.40%		98.01%	96.30%	
Area = South Okanagan  1 Units Listed 399 403 -0.99% 3,309 3,089 7.12%  2 Units Sold 253 296 -14.53% 2,463 1,517 62.36%  3 Sales Volume \$155,880,824 \$169,669,567 -8.13% \$1,468,970,548 \$761,914,853 92.80%  4 List/Sell Ratio 98.22% 96.49% 98.79% 96.12%  5 Days to Sell 59 106 -44.30% 83 107 -22.09%  Area = South Peace Riv  1 Units Listed 99 98 1.02% 763 601 26.96%  2 Units Sold 78 41 90.24% 420 230 82.61%  3 Sales Volume \$24,001,079 \$11,063,500 116.94% \$117,158,459 \$58,682,550 99.65%  4 List/Sell Ratio 96.80% 95.15% 96.29% 96.26%  5 Days to Sell 115 148 -22.22% 122 173 -29.58%  Area = Grand Total  1 Units Listed 1,710 1,981 -13.68% 16,227 14,918 8.77%  2 Units Sold 1,301 1,514 -14.07% 12,376 7,410 67.02%  3 Sales Volume \$872,978,365 \$888,548,749 -1.75% \$8,123,783,795 \$3,973,783,091 104.43%  4 List/Sell Ratio 98.82% 96.64% 99.52% 96.59%  5 Days to Sell \$154 93 -42.20% 64 995 -32.81%	5 Days to Sell	66	107	-38.43%	84	119	-29.57%
Area = South Okanagan           1 Units Listed         399         403         -0.99%         3,309         3,089         7.12%           2 Units Sold         253         296         -14.53%         2,463         1,517         62.36%           3 Sales Volume         \$155,880,824         \$169,669,567         -8.13%         \$1,468,970,548         \$761,914,853         92.80%           4 List/Sell Ratio         98.22%         96.49%         98.79%         96.12%           5 Days to Sell         59         106         -44.30%         83         107         -22.09%           6 Active Listings         1,028         106         -44.30%         83         107         -22.09%           Area = South Peace Riv           1 Units Listed         99         98         1.02%         763         601         26.96%           2 Units Sold         78         41         90.24%         420         230         82.61%           3 Sales Volume         \$24,001,079         \$11,063,500         116.94%         \$117,158,459         \$58,682,550         99.65%           4 List/Sell Ratio         96.80%         95.15%         96.29%         96.26%         96.26%           5 Days to Sell <td>6 Active Listings</td> <td>543</td> <td>883</td> <td>-38.51%</td> <td></td> <td></td> <td></td>	6 Active Listings	543	883	-38.51%			
1 Units Listed         399         403         -0.99%         3,309         3,089         7.12%           2 Units Sold         253         296         -14.53%         2,463         1,517         62.36%           3 Sales Volume         \$155,880,824         \$169,669,567         -8.13%         \$1,468,970,548         \$761,914,853         92.80%           4 List/Sell Ratio         98.22%         96.49%         98.79%         96.12%         92.80%           5 Days to Sell         59         106         -44.30%         83         107         -22.09%           6 Active Listings         1,028         8         107         -22.09%         96.12%         96.12%         96.12%         96.12%         96.12%         96.12%         96.12%         96.12%         96.12%         96.12%         96.12%         96.12%         96.12%         96.12%         96.12%         96.12%         96.12%         96.96%         96.96%         96.96%         96.96%         96.96%         96.96%         96.26%         96.26%         96.26%         96.26%         96.26%         96.26%         96.26%         96.26%         96.26%         96.29%         96.26%         96.26%         96.26%         96.26%         96.26%         96.26%         96.26%							
3 Sales Volume \$155,880,824 \$169,669,567 -8.13% \$1,468,970,548 \$761,914,853 92.80% 4 List/Sell Ratio 98.22% 96.49% 98.79% 96.12% 5 Days to Sell 59 106 -44.30% 83 107 -22.09% 6 Active Listings 1,028	1 Units Listed	399	403	-0.99%	3,309	3,089	7.12%
4 List/Sell Ratio         98.22%         96.49%         98.79%         96.12%           5 Days to Sell         59         106         -44.30%         83         107         -22.09%           6 Active Listings         1,028         107         -22.09%           Area = South Peace Riv           1 Units Listed         99         98         1.02%         763         601         26.96%           2 Units Sold         78         41         90.24%         420         230         82.61%           3 Sales Volume         \$24,001,079         \$11,063,500         116.94%         \$117,158,459         \$58,682,550         99.65%           4 List/Sell Ratio         96.80%         95.15%         96.29%         96.26%         96.26%           5 Days to Sell         115         148         -22.22%         122         173         -29.58%           6 Active Listings         479         4	2 Units Sold	253	296	-14.53%	2,463	1,517	62.36%
5 Days to Sell         59         106         -44.30%         83         107         -22.09%           6 Active Listings         1,028           Area = South Peace Riv           1 Units Listed         99         98         1.02%         763         601         26.96%           2 Units Sold         78         41         90.24%         420         230         82.61%           3 Sales Volume         \$24,001,079         \$11,063,500         116.94%         \$117,158,459         \$58,682,550         99.65%           4 List/Sell Ratio         96.80%         95.15%         96.29%         96.26%         96.26%           5 Days to Sell         115         148         -22.22%         122         173         -29.58%           6 Active Listings         479         41,00         1,00 </td <td>3 Sales Volume</td> <td>\$155,880,824</td> <td>\$169,669,567</td> <td>-8.13%</td> <td>\$1,468,970,548</td> <td>\$761,914,853</td> <td>92.80%</td>	3 Sales Volume	\$155,880,824	\$169,669,567	-8.13%	\$1,468,970,548	\$761,914,853	92.80%
Active Listings       1,028         Area = South Peace Riv         1 Units Listed       99       98       1.02%       763       601       26.96%         2 Units Sold       78       41       90.24%       420       230       82.61%         3 Sales Volume       \$24,001,079       \$11,063,500       116.94%       \$117,158,459       \$58,682,550       99.65%         4 List/Sell Ratio       96.80%       95.15%       96.29%       96.26%       96.26%         5 Days to Sell       115       148       -22.22%       122       173       -29.58%         6 Active Listings       479         Area = Grand Total         1 Units Listed       1,710       1,981       -13.68%       16,227       14,918       8.77%         2 Units Sold       1,301       1,514       -14.07%       12,376       7,410       67.02%         3 Sales Volume       \$872,978,365       \$888,548,749       -1.75%       \$8,123,783,795       \$3,973,783,091       104.43%         4 List/Sell Ratio       98.82%       96.64%       99.52%       96.59%         5 Days to Sell       54       93       -42.20%       64       95       -32.81% <td>4 List/Sell Ratio</td> <td>98.22%</td> <td>96.49%</td> <td></td> <td>98.79%</td> <td>96.12%</td> <td></td>	4 List/Sell Ratio	98.22%	96.49%		98.79%	96.12%	
Area = South Peace Riv  1 Units Listed 99 98 1.02% 763 601 26.96% 2 Units Sold 78 41 90.24% 420 230 82.61% 3 Sales Volume \$24,001,079 \$11,063,500 116.94% \$117,158,459 \$58,682,550 99.65% 4 List/Sell Ratio 96.80% 95.15% 96.29% 96.26% 5 Days to Sell 115 148 -22.22% 122 173 -29.58% 6 Active Listings 479  Area = Grand Total 1 Units Listed 1,710 1,981 -13.68% 16,227 14,918 8.77% 2 Units Sold 1,301 1,514 -14.07% 12,376 7,410 67.02% 3 Sales Volume \$872,978,365 \$888,548,749 -1.75% \$8,123,783,795 \$3,973,783,091 104.43% 4 List/Sell Ratio 98.82% 96.64% 99.52% 96.59% 5 Days to Sell 54 93 -42.20% 64 95 -32.81%	5 Days to Sell	59	106	-44.30%	83	107	-22.09%
1 Units Listed         99         98         1.02%         763         601         26.96%           2 Units Sold         78         41         90.24%         420         230         82.61%           3 Sales Volume         \$24,001,079         \$11,063,500         116.94%         \$117,158,459         \$58,682,550         99.65%           4 List/Sell Ratio         96.80%         95.15%         96.29%         96.26%         96.26%           5 Days to Sell         115         148         -22.22%         122         173         -29.58%           6 Active Listings         479	6 Active Listings	1,028					
2 Units Sold         78         41         90.24%         420         230         82.61%           3 Sales Volume         \$24,001,079         \$11,063,500         116.94%         \$117,158,459         \$58,682,550         99.65%           4 List/Sell Ratio         96.80%         95.15%         96.29%         96.26%         96.26%           5 Days to Sell         115         148         -22.22%         122         173         -29.58%           6 Active Listings         479	Area = South Peace Riv						
3 Sales Volume \$24,001,079 \$11,063,500 116.94% \$117,158,459 \$58,682,550 99.65% 4 List/Sell Ratio 96.80% 95.15% 96.29% 96.26% 5 Days to Sell 115 148 -22.22% 122 173 -29.58% 6 Active Listings 479  Area = Grand Total 1 Units Listed 1,710 1,981 -13.68% 16,227 14,918 8.77% 2 Units Sold 1,301 1,514 -14.07% 12,376 7,410 67.02% 3 Sales Volume \$872,978,365 \$888,548,749 -1.75% \$8,123,783,795 \$3,973,783,091 104.43% 4 List/Sell Ratio 98.82% 96.64% 99.52% 96.59% 5 Days to Sell 54 93 -42.20% 64 95 -32.81%	1 Units Listed	99	98	1.02%	763	601	26.96%
4 List/Sell Ratio 96.80% 95.15% 96.29% 96.26% 5 Days to Sell 115 148 -22.22% 122 173 -29.58% 6 Active Listings 479  Area = Grand Total 1 Units Listed 1,710 1,981 -13.68% 16,227 14,918 8.77% 2 Units Sold 1,301 1,514 -14.07% 12,376 7,410 67.02% 3 Sales Volume \$872,978,365 \$888,548,749 -1.75% \$8,123,783,795 \$3,973,783,091 104.43% 4 List/Sell Ratio 98.82% 96.64% 99.52% 96.59% 5 Days to Sell 54 93 -42.20% 64 95 -32.81%	2 Units Sold	78	41	90.24%	420	230	82.61%
5 Days to Sell 115 148 -22.22% 122 173 -29.58% 6 Active Listings 479  Area = Grand Total  1 Units Listed 1,710 1,981 -13.68% 16,227 14,918 8.77% 2 Units Sold 1,301 1,514 -14.07% 12,376 7,410 67.02% 3 Sales Volume \$872,978,365 \$888,548,749 -1.75% \$8,123,783,795 \$3,973,783,091 104.43% 4 List/Sell Ratio 98.82% 96.64% 99.52% 96.59% 5 Days to Sell 54 93 -42.20% 64 95 -32.81%	3 Sales Volume	\$24,001,079	\$11,063,500	116.94%	\$117,158,459	\$58,682,550	99.65%
6 Active Listings         479           Area = Grand Total           1 Units Listed         1,710         1,981         -13.68%         16,227         14,918         8.77%           2 Units Sold         1,301         1,514         -14.07%         12,376         7,410         67.02%           3 Sales Volume         \$872,978,365         \$888,548,749         -1.75%         \$8,123,783,795         \$3,973,783,091         104.43%           4 List/Sell Ratio         98.82%         96.64%         99.52%         96.59%           5 Days to Sell         54         93         -42.20%         64         95         -32.81%	4 List/Sell Ratio	96.80%	95.15%		96.29%	96.26%	
Area = Grand Total         1 Units Listed       1,710       1,981       -13.68%       16,227       14,918       8.77%         2 Units Sold       1,301       1,514       -14.07%       12,376       7,410       67.02%         3 Sales Volume       \$872,978,365       \$888,548,749       -1.75%       \$8,123,783,795       \$3,973,783,091       104.43%         4 List/Sell Ratio       98.82%       96.64%       99.52%       96.59%         5 Days to Sell       54       93       -42.20%       64       95       -32.81%	5 Days to Sell	115	148	-22.22%	122	173	-29.58%
1 Units Listed       1,710       1,981       -13.68%       16,227       14,918       8.77%         2 Units Sold       1,301       1,514       -14.07%       12,376       7,410       67.02%         3 Sales Volume       \$872,978,365       \$888,548,749       -1.75%       \$8,123,783,795       \$3,973,783,091       104.43%         4 List/Sell Ratio       98.82%       96.64%       99.52%       96.59%         5 Days to Sell       54       93       -42.20%       64       95       -32.81%	6 Active Listings	479					
1 Units Listed       1,710       1,981       -13.68%       16,227       14,918       8.77%         2 Units Sold       1,301       1,514       -14.07%       12,376       7,410       67.02%         3 Sales Volume       \$872,978,365       \$888,548,749       -1.75%       \$8,123,783,795       \$3,973,783,091       104.43%         4 List/Sell Ratio       98.82%       96.64%       99.52%       96.59%         5 Days to Sell       54       93       -42.20%       64       95       -32.81%	Area = Grand Total						
3 Sales Volume \$872,978,365 \$888,548,749 -1.75% \$8,123,783,795 \$3,973,783,091 104.43% 4 List/Sell Ratio 98.82% 96.64% 99.52% 96.59% 5 Days to Sell 54 93 -42.20% 64 95 -32.81%		1,710	1,981	-13.68%	16,227	14,918	8.77%
4 List/Sell Ratio       98.82%       96.64%       99.52%       96.59%         5 Days to Sell       54       93       -42.20%       64       95       -32.81%		1,301	1,514	-14.07%	12,376	7,410	67.02%
5 Days to Sell 54 93 -42.20% 64 95 -32.81%	3 Sales Volume	\$872,978,365	\$888,548,749	-1.75%	\$8,123,783,795	\$3,973,783,091	104.43%
,	4 List/Sell Ratio	98.82%	96.64%		99.52%	96.59%	
6 Active Listings 4,402 5,417 -18.74%	5 Days to Sell	54	93	-42.20%	64	95	-32.81%
	6 Active Listings	4,402	5,417	-18.74%			

North Okanagan Statistics -- August 2021

# **Quick Summary Part 1**

#### Residential

Description	Total Units Sold	Total Sales Volume	Total Units Sold	Total Sales Volume
This Month	237	\$143,431,546	97	\$66,452,858
Last Month	205	\$141,962,450	87	\$64,228,791
This Month Last Year	284	\$159,369,450	138	\$88,846,265
Description	Total Listings Taken	Inventory		
This Month	273	789		
	210	700		
Last Month	303	852		

## **Quick Summary Part 2**

Condo/Apt		
Sales	29	
New Listings	29	
Current Inventory	56	
Sell/Inv. Ratio	51.79%	
Days to Sell	48	
Average Price	\$285,376	
Median Price	\$239,000	
Condo/Townhouse		
Sales	38	
New Listings	37	
Current Inventory	62	
Sell/Inv. Ratio	61.29%	
Days to Sell	46	
Average Price	\$415,684	
Median Price	\$404,500	
Lots		
Sales	9	
New Listings	24	
Current Inventory	143	
Sell/Inv. Ratio	6.29%	
Days to Sell	158	
Average Price	\$1,009,233	
Median Price	\$351,000	
Residential		
Sales	97	
New Listings	95	
Current Inventory	172	
Sell/Inv. Ratio	56.40%	
Days to Sell	33	
Average Price	\$685,081	
Median Price	\$635,000	
Ratio of Sales vs Inventory	45.41%	

North Okanagan Statistics -- August 2021

## **Comparative Activity -- Listing Information**

								Inventory	
Description	Cur Mo	Lst Yr Mo	Incr/Decr%	Cur YTD	Lst YTD	Incr/Decr%	Cur Mo	Lst Yr Mo	Incr/Decr%
Zone = North Okana	gan								
Acreage/House	27	23	17.39%	273	217	25.81	121	119	1.68
Duplex	12	10	20.00%	77	59	30.51	19	27	-29.63
Mobile Home	7	12	-41.67%	104	90	15.56	17	36	-52.78
Recreational	1	2	-50.00%	17	20	-15.00	7	17	-58.82
Residential	95	165	-42.42%	1,111	1,103	0.73	172	451	-61.86
Residential WF	3	6	-50.00%	37	51	-27.45	12	38	-68.42
3/4-Plex	2	3	-33.33%	10	6	66.67	5	4	25.00
Apartment	29	30	-3.33%	242	172	40.70	56	90	-37.78
Townhouse	37	45	-17.78%	363	340	6.76	62	114	-45.61
RES TOTAL	213	296.00	-28.04%	2,234	2,058	8.55%	471	896	-47.43
FARMS	6	1	500.00%	42	15	180.00	29	15	93.33
MULTIFAMILY	2	3	-33.33%	12	11	9.09	9	10	-10.00
Acreage	8	8	0.00%	73	67	8.96	41	82	-50.00
Acreage WF	0	2	-100.00%	12	17	-29.41	6	17	-64.71
Lots	14	15	-6.67%	164	151	8.61	91	149	-38.93
Lots WF	2	2	0.00%	18	11	63.64	5	12	-58.33
LOTS TOTAL	24	27.00	-11.11%	267	246	8.54%	143	260	-45.00
Business	3	2	50.00%	25	19	31.58	19	21	-9.52
Commercial	11	6	83.33%	122	102	19.61	81	95	-14.74
Land	14	21	-33.33%	38	49	-22.45	37	60	-38.33
COMM TOTAL	28	29.00	-3.45%	185	170	8.82%	137	176	-22.16
GRAND TOTAL	273	356	-23.31%	2,740	2,500	9.60%	789	1,357	-41.86

## **Comparative Activity -- Sales Information (Month)**

		<b>Unit Sales</b>		Sales Volume			List/Sale Ratio		
Description	Cur Mo	Lst Yr Mo	Incr/Decr%	Cur Mo	Lst Yr Mo	Incr/Decr%	Cur Mo	Lst Yr Mo	
Zone = North Okanagan									
Acreage/House	21	24	-12.50%	\$24,156,665	\$17,643,500	36.92%	98.50%	96.39%	
Duplex	10	7	42.86%	\$6,142,400	\$3,920,000	56.69%	100.67%	98.86%	
Mobile Home	16	8	100.00%	\$3,350,000	\$1,030,500	225.08%	99.87%	86.68%	
Recreational	0	3	-100.00%	\$0	\$496,175	-100.00%	0.00%	95.79%	
Residential	97	138	-29.71%	\$66,452,858	\$88,846,265	-25.20%	100.06%	97.92%	
Residential WF	2	7	-71.43%	\$4,347,000	\$13,508,000	-67.82%	94.91%	94.80%	
3/4-Plex	1	1	0.00%	\$416,000	\$720,000	-42.22%	97.88%	97.31%	
Apartment	29	17	70.59%	\$8,275,900	\$4,486,100	84.48%	99.83%	96.65%	
Townhouse	38	47	-19.15%	\$15,796,010	\$17,441,190	-9.43%	100.34%	98.02%	
RES TOTAL	214	252	-15.08%	\$128,936,833	\$148,091,730	-12.93%	99.62%	97.34%	
FARMS	0	0	0.00%	\$0	\$0	0.00%	0.00%	0.00%	
MULTIFAMILY	1	0	0.00%	\$695,000	\$0	0.00%	115.85%	0.00%	
Acreage	1	5	-80.00%	\$5,250,000	\$1,357,000	286.88%	82.03%	92.82%	
Acreage WF	1	1	0.00%	\$875,100	\$610,000	43.46%	102.97%	95.46%	
Lots	6	16	-62.50%	\$2,013,000	\$3,648,300	-44.82%	96.72%	94.70%	
Lots WF	1	1	0.00%	\$945,000	\$537,500	75.81%	95.45%	92.83%	
LOTS TOTAL	9	23	-60.87%	\$9,083,100	\$6,152,800	47.63%	88.00%	94.19%	
Business	0	0	0.00%	\$0	\$0	0.00%	0.00%	0.00%	
Commercial	12	6	100.00%	\$2,016,613	\$2,644,920	-23.76%	112.03%	93.86%	
Land	1	3	-66.67%	\$2,700,000	\$2,480,000	8.87%	90.00%	85.99%	
COMM TOTAL	13	9	44.44%	\$4,716,613	\$5,124,920	-7.97%	98.26%	89.88%	
GRAND TOTAL	237	284	-16.55%	\$143,431,546	\$159,369,450	-10.00%	98.81%	96.96%	

# **Comparative Activity -- Sales Information (YTD)**

		Unit Sales		Sales Volume			List/Sale Ratio		
Description	Cur YTD	Lst YTD	Incr/Decr%	Cur YTD	Lst YTD	Incr/Decr%	Cur YTD	Lst YTD	
Zone = North Okanag	an								
Acreage/House	174	121	43.80%	\$187,050,322	\$90,425,915	106.85%	99.08%	96.50%	
Duplex	58	37	56.76%	\$39,481,925	\$20,054,494	96.87%	100.41%	97.84%	
Mobile Home	103	59	74.58%	\$23,486,444	\$9,247,500	153.98%	98.16%	93.92%	
Recreational	13	9	44.44%	\$2,494,400	\$1,132,175	120.32%	96.02%	93.00%	
Residential	947	664	42.62%	\$637,679,687	\$373,294,177	70.82%	101.13%	97.68%	
Residential WF	38	23	65.22%	\$61,212,000	\$31,181,400	96.31%	96.64%	95.59%	
3/4-Plex	7	2	250.00%	\$3,801,000	\$950,000	300.11%	96.90%	95.97%	
Apartment	217	109	99.08%	\$61,552,003	\$26,589,733	131.49%	98.08%	96.81%	
Townhouse	321	227	41.41%	\$139,208,237	\$82,642,630	68.45%	100.51%	97.99%	
RES TOTAL	1,878	1,251	50.12%	\$1,155,966,018	\$635,518,024	81.89%	100.20%	97.34%	
FARMS	5	2	150.00%	\$6,828,000	\$5,210,000	31.06%	93.29%	96.22%	
MULTIFAMILY	6	2	200.00%	\$4,173,000	\$4,310,000	-3.18%	98.01%	105.12%	
Acreage	60	29	106.90%	\$39,446,400	\$11,605,190	239.90%	93.93%	93.73%	
Acreage WF	13	2	550.00%	\$9,134,100	\$1,210,000	654.88%	96.24%	87.11%	
Lots	144	63	128.57%	\$42,012,550	\$13,566,950	209.67%	98.12%	94.24%	
Lots WF	9	5	80.00%	\$7,357,500	\$4,047,500	81.78%	96.09%	89.49%	
LOTS TOTAL	226	99	128.28%	\$97,950,550	\$30,429,640	221.89%	96.06%	93.09%	
Business	4	4	0.00%	\$15,055,000	\$4,095,000	267.64%	91.92%	90.50%	
Commercial	73	39	87.18%	\$39,434,718	\$14,971,837	163.39%	96.96%	91.98%	
Land	15	6	150.00%	\$23,965,758	\$4,149,900	477.50%	92.99%	87.39%	
COMM TOTAL	92	49	87.76%	\$78,455,476	\$23,216,737	237.93%	94.73%	90.87%	
GRAND TOTAL	2,207	1,403	57.31%	\$1,343,373,044	\$698,684,402	92.27%	99.50%	96.96%	

North Okanagan Statistics -- August 2021

#### Average/Median price, Days to Sell (Month)

	Δ.	verage Price		ı	Median Price			Days to Sell	
Description	Cur Mo	Lst Yr Mo	Incr/Decr%	Cur Mo	Lst Yr Mo	Incr/Decr%	Cur Mo	Lst Yr Mo	Incr/Decr%
Zone = North C	Okanagan								
Acreage/House	\$1,150,317	\$735,146	56.47%	\$1,140,000	\$725,250	57.19%	68	128	-46.42%
Duplex	\$614,240	\$560,000	9.69%	\$600,000	\$580,000	3.45%	29	107	-72.41%
Mobile Home	\$209,375	\$128,813	62.54%	\$175,900	\$121,750	44.48%	48	156	-69.12%
Recreational		\$165,392			\$150,675			163	
Residential	\$685,081	\$643,814	6.41%	\$635,000	\$544,450	16.63%	33	67	-51.00%
Residential WF	\$2,173,500	\$1,929,714	12.63%	\$2,173,500	\$1,280,000	69.80%	136	221	-38.65%
3/4-Plex	\$416,000	\$720,000	-42.22%	\$416,000	\$720,000	-42.22%	2	51	-96.08%
Apartment	\$285,376	\$263,888	8.14%	\$239,000	\$186,000	28.49%	48	71	-32.26%
Townhouse	\$415,684	\$371,089	12.02%	\$404,500	\$340,000	18.97%	46	62	-24.72%
RES TOTAL	\$602,509	\$587,666	2.53%	\$532,944	\$492,750	8.16%	43	81	-47.59%
FARMS									
MULTIFAMILY	\$695,000			\$695,000			97		
Acreage	\$5,250,000	\$271,400	1,834.41%	\$5,250,000	\$250,000	2,000.00%	474	202	135.12%
Acreage WF	\$875,100	\$610,000	43.46%	\$875,100	\$610,000	43.46%	96	60	60.00%
Lots	\$335,500	\$228,019	47.14%	\$284,500	\$243,500	16.84%	119	268	-55.61%
Lots WF	\$945,000	\$537,500	75.81%	\$945,000	\$537,500	75.81%	139	115	20.87%
LOTS TOTAL	\$1,009,233	\$267,513	277.27%	\$351,000	\$250,000	40.40%	158	238	-33.54%
Business									
Commercial	\$168,051	\$440,820	-61.88%	\$12	\$34,955	-99.97%	77	268	-71.35%
Land	\$2,700,000	\$826,667	226.61%	\$2,700,000	\$300,000	800.00%	149	558	-73.30%
COMM TOTAL	\$362,816	\$569,436	-36.28%	\$12	\$80,000	-99.99%	82	365	-77.42%
GRAND TOTAL	\$605.196	\$561.160	7.85%	\$529.000	\$479,000	10.44%	49	103	-52.02%

North Okanagan Statistics -- August 2021

#### Average/Median price, Days to Sell (YTD)

	Δ	verage Price		ı	Median Price			Days to Sell	
Description	Cur YTD	Lst YTD	Incr/Decr%	Cur YTD	Lst YTD	Incr/Decr%	Cur YTD	Lst YTD	Incr/Decr%
Zone = North C	kanagan								
Acreage/House	\$1,075,002	\$747,322	43.85%	\$907,500	\$699,000	29.83%	72	127	-43.74%
Duplex	\$680,723	\$542,013	25.59%	\$661,000	\$568,000	16.37%	37	105	-64.50%
Mobile Home	\$228,024	\$156,737	45.48%	\$219,500	\$149,000	47.32%	65	85	-23.05%
Recreational	\$191,877	\$125,797	52.53%	\$140,000	\$96,000	45.83%	134	135	-1.00%
Residential	\$673,368	\$562,190	19.78%	\$608,000	\$520,000	16.92%	38	75	-50.03%
Residential WF	\$1,610,842	\$1,355,713	18.82%	\$1,305,000	\$1,040,000	25.48%	81	161	-49.75%
3/4-Plex	\$543,000	\$475,000	14.32%	\$525,000	\$475,000	10.53%	78	160	-51.01%
Apartment	\$283,650	\$243,943	16.28%	\$259,000	\$210,000	23.33%	69	77	-10.78%
Townhouse	\$433,671	\$364,064	19.12%	\$429,900	\$352,000	22.13%	39	84	-52.90%
RES TOTAL	\$615,530	\$508,008	21.17%	\$539,000	\$460,000	17.17%	48	85	-43.98%
FARMS	\$1,365,600	\$2,605,000	-47.58%	\$1,350,000	\$2,605,000	-48.18%	159	34	375.82%
MULTIFAMILY	\$695,500	\$2,155,000	-67.73%	\$688,000	\$2,155,000	-68.07%	68	66	2.27%
Acreage	\$657,440	\$400,179	64.29%	\$425,000	\$250,000	70.00%	233	234	-0.28%
Acreage WF	\$702,623	\$605,000	16.14%	\$710,000	\$605,000	17.36%	231	60	285.38%
Lots	\$291,754	\$215,348	35.48%	\$255,950	\$185,000	38.35%	149	183	-18.48%
Lots WF	\$817,500	\$809,500	0.99%	\$660,000	\$600,000	10.00%	76	169	-55.14%
LOTS TOTAL	\$433,410	\$307,370	41.01%	\$299,900	\$217,000	38.20%	174	195	-11.02%
Business	\$3,763,750	\$1,023,750	267.64%	\$2,850,000	\$632,500	350.59%	135	190	-28.91%
Commercial	\$540,202	\$383,893	40.72%	\$245,000	\$12	,986,923.52%	148	170	-12.84%
Land	\$1,597,717	\$691,650	131.00%	\$980,000	\$432,500	126.59%	394	718	-45.12%
COMM TOTAL	\$852,777	\$473,811	79.98%	\$359,500	\$1,275	28,096.08%	188	239	-21.39%
GRAND TOTAL	\$608,687	\$497,993	22.23%	\$519,000	\$445,000	16.63%	67	98	-32.06%

# Shuswap / Revelstoke Monthly Statistics August 2021

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#### **Zone Totals**

Area   Central Okanaga	Description	CM This Year	CM Last Year	Increase	This YTD	Last YTD	Increase
2 Units Sold   Sa4   710   -17.75%   6.020   3.515   71.27%   3.5ales Volume   \$468,805.182   \$470,560,826   -0.37%   \$4.556,331,567   \$2,140,456,131   112.87%   4.1st/Sell Ratio   99.41%   96.83%   5.0ays to Sell   42   78   -45.36%   47   79   -40.53%   5.0ays to Sell   42   78   -45.36%   47   79   -40.53%   5.0ays to Sell   42   78   -45.36%   47   79   -40.53%   5.0ays to Sell   42   78   -45.36%   47   79   -40.53%   5.0ays to Sell   42   78   -45.36%   47   79   -40.53%   5.0ays to Sell   42   73   3.56   -23.31%   2.740   2.500   9.60%   2.10   2.500   9.60%   2.10   2.500   9.60%   2.10   2.500   9.60%   2.10   2.500   9.60%   2.10   2.500   9.60%   2.20%   4.15t/Sell Ratio   98.81%   96.96%   99.50%   99.50%   96.96%   5.0ays to Sell   49   103   -52.02%   6.74   6.76   98   -32.06%   6.74   6.70   6.74   6.70   6.74   6.70   6.74   6.70   6.74   6.70   6.74   6.70   6.74   6.70   6.74	Area = Central Okanaga						
3 Sales Volume	1 Units Listed	774	935	-17.22%	7,820	7,317	
4 List/Sell Ratio         99.41%         96.83%         100.06%         96.70%           5 Days to Sell         42         78         -45.36%         47         79         -40.53%           6 Active Listings         1,563         3.177         -50.80%         -50.33%         -740         2,500         9.60%           Area = North Okanagan         1 Units Listed         273         356         -23.31%         2,740         2,500         9.60%           3 Sales Volume         \$143,431,546         \$159,369,450         -10.00%         \$1,343,373,044         \$698,684,402         92.27%           4 List/Sell Ratio         98.81%         96,96%         99.50%         99.50%         96.96%           5 Days to Sell         49         103         52.02%         67         98         -32.06%           6 Active Listings         789         1,357         -41.86%         67         98         -32.06%           4 List/Sell Ratio         165         189         -12.70%         1,595         1,411         13.04%           2 Units Sold         149         183         -18.58%         1,266         745         69.93%           3 Sales Volume         \$80,859,734         \$77,854,066         3.82%	2 Units Sold	584		-17.75%	6,020	3,515	
5 Days to Sell         42         78         45,36%         47         79         -40,53%           6 Active Listings         1,563         3,177         -50,80%         47         79         -40,53%           Area = North Okanagan         1         Area = North Okanagan         2         7         264         -16,55%         2,207         1,403         57,31%           3 Sales Volume         \$143,431,546         \$159,369,450         -10,00%         \$1,343,373,044         \$698,684,402         92,27%           4 List/Sell Ratio         98.81%         96,96%         -10,00%         \$1,343,373,044         \$698,684,402         92,27%           4 List/Sell Ratio         98.81%         96,96%         -52,02%         67         98         -32,06%           5 Days to Sell         49         103         -52,02%         67         98         -32,06%           6 Active Listings         789         1,357         -41,86%         1,595         1,411         13,04%           4 List/Sell Ratio         165         189         -12,70%         1,595         1,411         13,04%           4 List/Sell Ratio         97,25%         95,40%         3,82%         \$637,950,178         \$314,045,154         103,14%	3 Sales Volume	\$468,805,182	\$470,560,826	-0.37%	\$4,556,331,567	\$2,140,456,131	112.87%
Active Listings         1,563         3,177         -50.80%           Area = North Okanagan         1         Units Listed         273         356         -23.31%         2,740         2,500         9,60%           2 Units Sold         237         284         -16.55%         2,207         1,403         57.31%           3 Sales Volume         \$143,431,546         \$159,369,450         -10.00%         \$1,343,373,044         \$696,864,402         92.27%           4 List/Sell Ratio         98.81%         96.96%         99.50%         96.96%         96.96%           5 Days to Sell         49         103         -52.02%         67         98         -32.06%           6 Active Listings         789         1,357         -41.86%         67         98         -32.06%           6 Active Listings         789         1,357         -41.86%         67         98         -32.06%           6 Active Listings         149         133         -12.70%         1,595         1,411         13.04%           2 Units Sold         149         183         -12.70%         1,595         1,411         13.04%           4 List/Sell Ratio         97.25%         95.40%         82.96         637,950,718         \$314,	4 List/Sell Ratio	99.41%	96.83%		100.06%	96.70%	
Area = North Okanagan	5 Days to Sell	42	78	-45.36%	47	79	-40.53%
1 Units Listed 273 356 -23.31% 2.740 2.500 9.60% 2 Units Sold 237 284 -16.55% 2.207 1.403 57.31% 3 Sales Volume \$143,431,546 \$159,369,450 -10.00% \$1,343,373,044 \$698,684,402 92.27% 4 List/Sell Ratio 98.81% 96.96% 96.96% 5 Days to Sell 49 103 -52.02% 67 98 -32.06% 6 Active Listings 789 1,357 41.86% 96.96% 2 Units Sold 149 183 -18.58% 1.596 745 69.93% 3 Sales Volume \$80,859,734 \$77.885,406 3.82% \$637,950,178 \$314,045,154 103.14% 4 List/Sell Ratio 97.25% 95.40% 98.01% 96.30% 5 Days to Sell 6 6 107 -38.43% 98.01% 96.30% 5 Days to Sell 6 6 107 -38.43% 2.463 1.517 62.36% 3 Sales Volume \$155,880,824 \$169,669,567 -8.13% \$1,468,970,548 \$761,914,853 92.80% 6 Active Listings 5.00 98.22% 96.49% 98.79% 96.12% 5 Days to Sell 5 6 Active Listings 1,028  98.20% 96.40% 98.79% 96.12% 5 Days to Sell 5 6 Active Listings 1,028  98.20% 96.49% 98.79% 96.12% 5 Days to Sell 5 6 Active Listings 1,028  98.20% 96.49% 98.79% 96.12% 5 Days to Sell 5 6 Active Listings 1,028  98.20% 96.49% 98.79% 96.12% 5 Days to Sell 5 6 Active Listings 1,028  98.20% 96.49% 98.79% 96.12% 5 Days to Sell 5 9 106 -44.30% 83 107 -22.09% 6 Active Listings 1,028  98.20% 96.49% 98.79% 96.12% 5 Days to Sell 115 5 148 -22.22% 117,158,459 \$58,682,550 99.65% 4 List/Sell Ratio 96.80% 95.15% 96.29% 96.29% 96.26% 5 Days to Sell 115 148 -22.22% 117,158,459 \$58,682,550 99.65% 4 List/Sell Ratio 96.80% 95.15% 96.29% 96.29% 96.26% 5 Days to Sell 115 148 -22.22% 117,158,459 \$58,682,550 99.65% 4 List/Sell Ratio 96.80% 95.15% 96.29% 96.29% 96.26% 5 Days to Sell 115 148 -22.22% 117,158,459 \$58,682,550 99.65% 4 List/Sell Ratio 96.80% 95.15% 96.29% 96.29% 96.26% 5 Days to Sell 115 148 -22.22% 117,368,59 \$58,682,550 99.65% 4 List/Sell Ratio 96.80% 95.15% 96.29% 96.29% 96.26% 5 Days to Sell 115 148 -22.22% 117,37,37,83,091 104.43% 4 List/Sell Ratio 96.80% 96.80% 95.15% 96.29% 96.29% 96.26% 5 Days to Sell 115 148 -22.22% 117,37,37,83,091 104.43% 4 List/Sell Ratio 96.80% 96.80% 96.80% 96.90% 96.29% 96.29% 96.29% 96.29% 96.29% 96.29% 96.29% 96.29% 96.29% 96.29% 96.29% 96.29% 96.29% 96.29%	6 Active Listings	1,563	3,177	-50.80%			
2 Units Sold   237   284   -16.55%   2.207   1,403   57.31%   3 Sales Volume   \$143,431,546   \$159,369,450   -10.00%   \$1,343,373,044   \$698,684,402   92.27%   4 List/Sell Ratio   98.81%   96.96%   99.50%   96.96%   99.50%   96.96%   6 Active Listings   789   1,357   -41.86%   6 Active Listings   789   1,357   -41.86%   6 Active Listings   789   1,357   -41.86%   745   69.93%   3 Sales Volume   \$80,859,734   \$77,885,406   3.82%   \$637,950,178   \$314,045,154   103.14%   4 List/Sell Ratio   97.25%   95.40%   98.01%   96.30%   96.40%   96.30%   96.40%   96.30%   96.20%   96.12%   96.40%   96.20%   96	Area = North Okanagan						
3 Sales Volume         \$143,431,546         \$159,369,450         -10.00%         \$1,343,373,044         \$698,684,402         92.27%           4 List/Sell Ratio         98.81%         96.96%         99.50%         99.50%         96.96%           5 Days to Sell         49         103         -52.02%         67         98         -32.06%           6 Active Listings         789         1.357         -41.86%         67         98         -32.06%           Area = Shuswap / Revel         1         1.155         1.89         -12.70%         1.595         1.411         13.04%           2 Units Sold         149         183         -18.58%         1.266         745         69.93%           3 Sales Volume         \$80,859,734         \$77,885,406         3.82%         \$637,950,178         \$314,045,154         103.14%           4 List/Sell Ratio         97.25%         95.40%         98.01%         96.30%         50.30%           5 Days to Sell         66         107         -38.43%         84         119         -29.57%           4 Civic Listings         39         403         -0.99%         3,309         3,089         7,12%           2 Units Sold         253         296         -14.53%         <	1 Units Listed	273	356	-23.31%	2,740		9.60%
4 List/Sell Ratio         98.81%         96.96%         99.50%         96.96%         5 Days to Sell         49         103         -52.02%         67         98         -32.06%           5 Days to Sell         49         103         -52.02%         67         98         -32.06%           6 Active Listings         789         1,357         -41.86%         -41.86%	2 Units Sold	237	284	-16.55%	2,207	1,403	57.31%
5 Days to Sell         49         103         -52.02%         67         98         -32.06%           6 Active Listings         789         1,357         -41.86%         -41.86%	3 Sales Volume	\$143,431,546	\$159,369,450	-10.00%	\$1,343,373,044	\$698,684,402	92.27%
6 Active Listings         789         1,357         -41.86%           Area = Shuswap / Revel         1 Units Listed         165         189         -12.70%         1,595         1,411         13.04%           2 Units Sold         149         183         -18.58%         1,266         745         69.93%           3 Sales Volume         \$80,859,734         \$77,885,406         3.82%         \$637,950,178         \$314,045,154         103.14%           4 List/Sell Ratio         97.25%         95.40%         98.01%         96.30%         25.77%           5 Days to Sell         66         107         -38.43%         84         119         -29.57%           6 Active Listings         543         383         -38.51%         84         119         -29.57%           6 Active Listings         543         389         -38.51%         -10.00%         3.009         3.089         7.12%           4 List/Sell Ratio         399         403         -0.99%         3.309         3.089         7.12%           2 Units Sold         253         296         -14.53%         \$1,468,970,548         \$761,914,853         92.80%           4 List/Sell Ratio         98.22%         96.49%         98.79%         96.12%	4 List/Sell Ratio	98.81%	96.96%		99.50%	96.96%	
Area = Shuswap / Revel         1 Units Listed         165         189         -12.70%         1.595         1,411         13.04%           2 Units Sold         149         183         -18.58%         1,266         745         69.93%           3 Sales Volume         \$80,859,734         \$77,885,406         3.82%         \$637,950,178         \$314,045,154         103.14%           4 List/Sell Ratio         97.25%         95.40%         98.01%         96.30%         50.30%           5 Days to Sell         66         107         -38.43%         84         119         -29.57%           6 Active Listings         543         883         -38.51%         -38.43%         84         119         -29.57%           6 Active Listings         543         883         -38.51%         -38.43%         84         119         -29.57%           6 Active Listings         543         883         -38.51%         -38.43%         84         119         -29.57%           4 List/Sell Ratio         399         403         -0.99%         3.309         3.089         7.12%           2 Units Sold         253         296         -14.53%         2,463         1,517         62.36%           3 Sales Volume	5 Days to Sell	49	103	-52.02%	67	98	-32.06%
1 Units Listed 165 189 -12.70% 1,595 1,411 13.04% 2 Units Sold 149 177,885,406 3.82% \$637,950,178 \$314,045,154 103.14% 4 List/Sell Ratio 97.25% 95.40% 98.01% 96.30% 5 Days to Sell 6 Active Listings 543 883 -38.51%  Area = South Okanagan 1 Units Listed 399 403 -0.99% 3,309 3,089 7.12% 2 Units Sold 253 296 -14.53% 2,463 1,517 62.36% 3 Sales Volume \$155,880,824 \$169,669,567 -8.13% \$1,468,970,548 \$761,914,853 92.80% 4 List/Sell Ratio 98.22% 96.49% 98.79% 96.12% 5 Days to Sell 5 9 106 -44.30% 83 107 -22.09% 6 Active Listings 1,028  Area = South Peace Riv 1 Units Listed 9 9 8 1.02% 763 601 26.96% 2 Units Sold 3 Sales Volume \$24,001,079 \$11,063,500 116.94% \$117,158,459 \$58,682,550 99.65% 4 List/Sell Ratio 96.80% 95.15% 96.29% 96.29% 96.26% 5 Days to Sell 15 148 -22.22% 122 173 -29.58% 6 Active Listings 479  Area = Grand Total 1.018 Listed 9.82% 96.64% 99.52% \$888,548,749 -1.75% \$8,123,783,795 \$3,973,783,091 104.43% 4 List/Sell Ratio 98.82% 96.64% 99.52% \$888,548,749 -1.75% \$8,123,783,795 \$3,973,783,091 104.43% 4 List/Sell Ratio 98.82% 96.64% 99.52% 96.55% \$8,02,50 99.55% 5 Days to Sell 6.750 1,301 1,514 -14.07% 12,376 7,410 67.02% 3 Sales Volume \$872,978,365 \$888,548,749 -1.75% \$8,123,783,795 \$3,973,783,091 104.43% 4 List/Sell Ratio 98.82% 96.64% 99.52% 96.55% \$3,973,783,091 104.43% 4 List/Sell Ratio 98.82% 96.64% 99.52% 96.55% \$8,123,783,795 \$3,973,783,091 104.43% 4 List/Sell Ratio 98.82% 96.64% 99.52% 96.55% \$8,123,783,795 \$3,973,783,091 104.43% 4 List/Sell Ratio 98.82% 96.64% 99.52% 96.55% \$8,123,783,795 \$3,973,783,091 104.43% 4 List/Sell Ratio 98.82% 96.64% 99.52% 96.55% 96.	6 Active Listings	789	1,357	-41.86%			
1 Units Listed 165 189 -12.70% 1,595 1,411 13.04% 2 Units Sold 149 177,885,406 3.82% \$637,950,178 \$314,045,154 103.14% 4 List/Sell Ratio 97.25% 95.40% 98.01% 96.30% 5 Days to Sell 6 Active Listings 543 883 -38.51%  Area = South Okanagan 1 Units Listed 399 403 -0.99% 3,309 3,089 7.12% 2 Units Sold 253 296 -14.53% 2,463 1,517 62.36% 3 Sales Volume \$155,880,824 \$169,669,567 -8.13% \$1,468,970,548 \$761,914,853 92.80% 4 List/Sell Ratio 98.22% 96.49% 98.79% 96.12% 5 Days to Sell 5 9 106 -44.30% 83 107 -22.09% 6 Active Listings 1,028  Area = South Peace Riv 1 Units Listed 9 9 8 1.02% 763 601 26.96% 2 Units Sold 3 Sales Volume \$24,001,079 \$11,063,500 116.94% \$117,158,459 \$58,682,550 99.65% 4 List/Sell Ratio 96.80% 95.15% 96.29% 96.29% 96.26% 5 Days to Sell 15 148 -22.22% 122 173 -29.58% 6 Active Listings 479  Area = Grand Total 1.018 Listed 9.82% 96.64% 99.52% \$888,548,749 -1.75% \$8,123,783,795 \$3,973,783,091 104.43% 4 List/Sell Ratio 98.82% 96.64% 99.52% \$888,548,749 -1.75% \$8,123,783,795 \$3,973,783,091 104.43% 4 List/Sell Ratio 98.82% 96.64% 99.52% 96.55% \$8,02,50 99.55% 5 Days to Sell 6.750 1,301 1,514 -14.07% 12,376 7,410 67.02% 3 Sales Volume \$872,978,365 \$888,548,749 -1.75% \$8,123,783,795 \$3,973,783,091 104.43% 4 List/Sell Ratio 98.82% 96.64% 99.52% 96.55% \$3,973,783,091 104.43% 4 List/Sell Ratio 98.82% 96.64% 99.52% 96.55% \$8,123,783,795 \$3,973,783,091 104.43% 4 List/Sell Ratio 98.82% 96.64% 99.52% 96.55% \$8,123,783,795 \$3,973,783,091 104.43% 4 List/Sell Ratio 98.82% 96.64% 99.52% 96.55% \$8,123,783,795 \$3,973,783,091 104.43% 4 List/Sell Ratio 98.82% 96.64% 99.52% 96.55% 96.	Area = Shuswap / Revel						
3 Sales Volume         \$80,859,734         \$77,885,406         3.82%         \$637,950,178         \$314,045,154         103.14%           4 List/Sell Ratio         97.25%         95.40%         98.01%         96.30%         50.30%		165	189	-12.70%	1,595	1,411	13.04%
4 List/Sell Ratio         97.25%         95.40%         98.01%         96.30%           5 Days to Sell         66         107         -38.43%         84         119         -29.57%           6 Active Listings         543         883         -38.51%         84         119         -29.57%           Area = South Okanagan         1 Units Listed         399         403         -0.99%         3,309         3,089         7.12%           2 Units Sold         253         296         -14.53%         2,463         1,517         62.36%           3 Sales Volume         \$155,880,824         \$169,669,567         -8.13%         \$1,468,970,548         \$761,914,853         92.80%           4 List/Sell Ratio         98.22%         96.49%         98.79%         96.12%         92.80%           5 Days to Sell         59         106         -44.30%         83         107         -22.09%           6 Active Listings         1,028         763         601         26.96%         20.11         20.11         20.11         20.11         20.11         20.11         20.11         20.11         20.11         20.11         20.11         20.11         20.11         20.11         20.11         20.11         20.11	2 Units Sold	149	183	-18.58%	1,266	745	69.93%
5 Days to Sell         66         107         -38.43%         84         119         -29.57%           6 Active Listings         543         883         -38.51%         84         119         -29.57%           Area = South Okanagan         1 Units Listed         399         403         -0.99%         3,309         3,089         7.12%           2 Units Sold         253         296         -14.53%         2,463         1,517         62.36%           3 Sales Volume         \$155,880,824         \$169,669,567         -8.13%         \$1,468,970,548         \$761,914,853         92.80%           4 List/Sell Ratio         98.22%         96.49%         98.79%         96.12%           5 Days to Sell         59         106         -44.30%         83         107         -22.09%           6 Active Listings         1,028         106         -44.30%         83         107         -22.09%           4 Cative Listings         1,028         763         601         26.96%           2 Units Sold         78         41         90.24%         420         230         82.61%           3 Sales Volume         \$24,001,079         \$11,063,500         116.94%         \$117,158,459         \$58,682,550	3 Sales Volume	\$80,859,734	\$77,885,406	3.82%	\$637,950,178	\$314,045,154	103.14%
Area = South Okanagan           1 Units Listed         399         403         -0.99%         3,309         3,089         7.12%           2 Units Sold         253         296         -14.53%         2,463         1,517         62.36%           3 Sales Volume         \$155,880,824         \$169,669,567         -8.13%         \$1,468,970,548         \$761,914,853         92.80%           4 List/Sell Ratio         98.22%         96.49%         98.79%         96.12%           5 Days to Sell         59         106         -44.30%         83         107         -22.09%           6 Active Listings         1,028         763         601         26.96%           2 Units Sold         78         41         90.24%         420         230         82.61%           3 Sales Volume         \$24,001,079         \$11,063,500         116.94%         \$117,158,459         \$58,682,550         99.65%           4 List/Sell Ratio         96.80%         95.15%         96.29%         96.26%         50.26%           5 Days to Sell         115         148         -22.22%         122         173         -29.58%           Active Listings         479         414         90.24%         \$16,227         14,91	4 List/Sell Ratio	97.25%	95.40%		98.01%	96.30%	
Area = South Okanagan  1 Units Listed 399 403 -0.99% 3,309 3,089 7.12%  2 Units Sold 253 296 -14.53% 2,463 1,517 62.36%  3 Sales Volume \$155,880,824 \$169,669,567 -8.13% \$1,468,970,548 \$761,914,853 92.80%  4 List/Sell Ratio 98.22% 96.49% 98.79% 96.12%  5 Days to Sell 59 106 -44.30% 83 107 -22.09%  Area = South Peace Riv  1 Units Listed 99 98 1.02% 763 601 26.96%  2 Units Sold 78 41 90.24% 420 230 82.61%  3 Sales Volume \$24,001,079 \$11,063,500 116.94% \$117,158,459 \$58,682,550 99.65%  4 List/Sell Ratio 96.80% 95.15% 96.29% 96.26%  5 Days to Sell 115 148 -22.22% 122 173 -29.58%  Area = Grand Total  1 Units Listed 1,710 1,981 -13.68% 16,227 14,918 8.77%  2 Units Sold 1,301 1,514 -14.07% 12,376 7,410 67.02%  3 Sales Volume \$872,978,365 \$888,548,749 -1.75% \$8,123,783,795 \$3,973,783,091 104.43%  4 List/Sell Ratio 98.82% 96.64% 99.52% 96.59%  5 Days to Sell \$154 93 -42.20% 64 995 -32.81%	5 Days to Sell	66	107	-38.43%	84	119	-29.57%
Area = South Okanagan           1 Units Listed         399         403         -0.99%         3,309         3,089         7.12%           2 Units Sold         253         296         -14.53%         2,463         1,517         62.36%           3 Sales Volume         \$155,880,824         \$169,669,567         -8.13%         \$1,468,970,548         \$761,914,853         92.80%           4 List/Sell Ratio         98.22%         96.49%         98.79%         96.12%           5 Days to Sell         59         106         -44.30%         83         107         -22.09%           6 Active Listings         1,028         106         -44.30%         83         107         -22.09%           Area = South Peace Riv           1 Units Listed         99         98         1.02%         763         601         26.96%           2 Units Sold         78         41         90.24%         420         230         82.61%           3 Sales Volume         \$24,001,079         \$11,063,500         116.94%         \$117,158,459         \$58,682,550         99.65%           4 List/Sell Ratio         96.80%         95.15%         96.29%         96.26%         96.26%           5 Days to Sell <td>6 Active Listings</td> <td>543</td> <td>883</td> <td>-38.51%</td> <td></td> <td></td> <td></td>	6 Active Listings	543	883	-38.51%			
1 Units Listed         399         403         -0.99%         3,309         3,089         7.12%           2 Units Sold         253         296         -14.53%         2,463         1,517         62.36%           3 Sales Volume         \$155,880,824         \$169,669,567         -8.13%         \$1,468,970,548         \$761,914,853         92.80%           4 List/Sell Ratio         98.22%         96.49%         98.79%         96.12%         92.80%           5 Days to Sell         59         106         -44.30%         83         107         -22.09%           6 Active Listings         1,028         8         107         -22.09%         96.12%         96.12%         96.12%         96.12%         96.12%         96.12%         96.12%         96.12%         96.12%         96.12%         96.12%         96.12%         96.12%         96.12%         96.12%         96.12%         96.12%         96.96%         96.96%         96.96%         96.96%         96.96%         96.96%         96.26%         96.26%         96.26%         96.26%         96.26%         96.26%         96.26%         96.26%         96.26%         96.29%         96.26%         96.26%         96.26%         96.26%         96.26%         96.26%         96.26%							
3 Sales Volume \$155,880,824 \$169,669,567 -8.13% \$1,468,970,548 \$761,914,853 92.80% 4 List/Sell Ratio 98.22% 96.49% 98.79% 96.12% 5 Days to Sell 59 106 -44.30% 83 107 -22.09% 6 Active Listings 1,028	1 Units Listed	399	403	-0.99%	3,309	3,089	7.12%
4 List/Sell Ratio         98.22%         96.49%         98.79%         96.12%           5 Days to Sell         59         106         -44.30%         83         107         -22.09%           6 Active Listings         1,028         107         -22.09%           Area = South Peace Riv           1 Units Listed         99         98         1.02%         763         601         26.96%           2 Units Sold         78         41         90.24%         420         230         82.61%           3 Sales Volume         \$24,001,079         \$11,063,500         116.94%         \$117,158,459         \$58,682,550         99.65%           4 List/Sell Ratio         96.80%         95.15%         96.29%         96.26%         96.26%           5 Days to Sell         115         148         -22.22%         122         173         -29.58%           6 Active Listings         479         4	2 Units Sold	253	296	-14.53%	2,463	1,517	62.36%
5 Days to Sell         59         106         -44.30%         83         107         -22.09%           6 Active Listings         1,028           Area = South Peace Riv           1 Units Listed         99         98         1.02%         763         601         26.96%           2 Units Sold         78         41         90.24%         420         230         82.61%           3 Sales Volume         \$24,001,079         \$11,063,500         116.94%         \$117,158,459         \$58,682,550         99.65%           4 List/Sell Ratio         96.80%         95.15%         96.29%         96.26%         96.26%           5 Days to Sell         115         148         -22.22%         122         173         -29.58%           6 Active Listings         479         41,00         1,00 </td <td>3 Sales Volume</td> <td>\$155,880,824</td> <td>\$169,669,567</td> <td>-8.13%</td> <td>\$1,468,970,548</td> <td>\$761,914,853</td> <td>92.80%</td>	3 Sales Volume	\$155,880,824	\$169,669,567	-8.13%	\$1,468,970,548	\$761,914,853	92.80%
Active Listings       1,028         Area = South Peace Riv         1 Units Listed       99       98       1.02%       763       601       26.96%         2 Units Sold       78       41       90.24%       420       230       82.61%         3 Sales Volume       \$24,001,079       \$11,063,500       116.94%       \$117,158,459       \$58,682,550       99.65%         4 List/Sell Ratio       96.80%       95.15%       96.29%       96.26%       96.26%         5 Days to Sell       115       148       -22.22%       122       173       -29.58%         6 Active Listings       479         Area = Grand Total         1 Units Listed       1,710       1,981       -13.68%       16,227       14,918       8.77%         2 Units Sold       1,301       1,514       -14.07%       12,376       7,410       67.02%         3 Sales Volume       \$872,978,365       \$888,548,749       -1.75%       \$8,123,783,795       \$3,973,783,091       104.43%         4 List/Sell Ratio       98.82%       96.64%       99.52%       96.59%         5 Days to Sell       54       93       -42.20%       64       95       -32.81% <td>4 List/Sell Ratio</td> <td>98.22%</td> <td>96.49%</td> <td></td> <td>98.79%</td> <td>96.12%</td> <td></td>	4 List/Sell Ratio	98.22%	96.49%		98.79%	96.12%	
Area = South Peace Riv  1 Units Listed 99 98 1.02% 763 601 26.96% 2 Units Sold 78 41 90.24% 420 230 82.61% 3 Sales Volume \$24,001,079 \$11,063,500 116.94% \$117,158,459 \$58,682,550 99.65% 4 List/Sell Ratio 96.80% 95.15% 96.29% 96.26% 5 Days to Sell 115 148 -22.22% 122 173 -29.58% 6 Active Listings 479  Area = Grand Total 1 Units Listed 1,710 1,981 -13.68% 16,227 14,918 8.77% 2 Units Sold 1,301 1,514 -14.07% 12,376 7,410 67.02% 3 Sales Volume \$872,978,365 \$888,548,749 -1.75% \$8,123,783,795 \$3,973,783,091 104.43% 4 List/Sell Ratio 98.82% 96.64% 99.52% 96.59% 5 Days to Sell 54 93 -42.20% 64 95 -32.81%	5 Days to Sell	59	106	-44.30%	83	107	-22.09%
1 Units Listed         99         98         1.02%         763         601         26.96%           2 Units Sold         78         41         90.24%         420         230         82.61%           3 Sales Volume         \$24,001,079         \$11,063,500         116.94%         \$117,158,459         \$58,682,550         99.65%           4 List/Sell Ratio         96.80%         95.15%         96.29%         96.26%         96.26%           5 Days to Sell         115         148         -22.22%         122         173         -29.58%           6 Active Listings         479	6 Active Listings	1,028					
2 Units Sold         78         41         90.24%         420         230         82.61%           3 Sales Volume         \$24,001,079         \$11,063,500         116.94%         \$117,158,459         \$58,682,550         99.65%           4 List/Sell Ratio         96.80%         95.15%         96.29%         96.26%         96.26%           5 Days to Sell         115         148         -22.22%         122         173         -29.58%           6 Active Listings         479	Area = South Peace Riv						
3 Sales Volume \$24,001,079 \$11,063,500 116.94% \$117,158,459 \$58,682,550 99.65% 4 List/Sell Ratio 96.80% 95.15% 96.29% 96.26% 5 Days to Sell 115 148 -22.22% 122 173 -29.58% 6 Active Listings 479  Area = Grand Total 1 Units Listed 1,710 1,981 -13.68% 16,227 14,918 8.77% 2 Units Sold 1,301 1,514 -14.07% 12,376 7,410 67.02% 3 Sales Volume \$872,978,365 \$888,548,749 -1.75% \$8,123,783,795 \$3,973,783,091 104.43% 4 List/Sell Ratio 98.82% 96.64% 99.52% 96.59% 5 Days to Sell 54 93 -42.20% 64 95 -32.81%	1 Units Listed	99	98	1.02%	763	601	26.96%
4 List/Sell Ratio 96.80% 95.15% 96.29% 96.26% 5 Days to Sell 115 148 -22.22% 122 173 -29.58% 6 Active Listings 479  Area = Grand Total 1 Units Listed 1,710 1,981 -13.68% 16,227 14,918 8.77% 2 Units Sold 1,301 1,514 -14.07% 12,376 7,410 67.02% 3 Sales Volume \$872,978,365 \$888,548,749 -1.75% \$8,123,783,795 \$3,973,783,091 104.43% 4 List/Sell Ratio 98.82% 96.64% 99.52% 96.59% 5 Days to Sell 54 93 -42.20% 64 95 -32.81%	2 Units Sold	78	41	90.24%	420	230	82.61%
5 Days to Sell 115 148 -22.22% 122 173 -29.58% 6 Active Listings 479  Area = Grand Total  1 Units Listed 1,710 1,981 -13.68% 16,227 14,918 8.77% 2 Units Sold 1,301 1,514 -14.07% 12,376 7,410 67.02% 3 Sales Volume \$872,978,365 \$888,548,749 -1.75% \$8,123,783,795 \$3,973,783,091 104.43% 4 List/Sell Ratio 98.82% 96.64% 99.52% 96.59% 5 Days to Sell 54 93 -42.20% 64 95 -32.81%	3 Sales Volume	\$24,001,079	\$11,063,500	116.94%	\$117,158,459	\$58,682,550	99.65%
6 Active Listings         479           Area = Grand Total           1 Units Listed         1,710         1,981         -13.68%         16,227         14,918         8.77%           2 Units Sold         1,301         1,514         -14.07%         12,376         7,410         67.02%           3 Sales Volume         \$872,978,365         \$888,548,749         -1.75%         \$8,123,783,795         \$3,973,783,091         104.43%           4 List/Sell Ratio         98.82%         96.64%         99.52%         96.59%           5 Days to Sell         54         93         -42.20%         64         95         -32.81%	4 List/Sell Ratio	96.80%	95.15%		96.29%	96.26%	
Area = Grand Total         1 Units Listed       1,710       1,981       -13.68%       16,227       14,918       8.77%         2 Units Sold       1,301       1,514       -14.07%       12,376       7,410       67.02%         3 Sales Volume       \$872,978,365       \$888,548,749       -1.75%       \$8,123,783,795       \$3,973,783,091       104.43%         4 List/Sell Ratio       98.82%       96.64%       99.52%       96.59%         5 Days to Sell       54       93       -42.20%       64       95       -32.81%	5 Days to Sell	115	148	-22.22%	122	173	-29.58%
1 Units Listed       1,710       1,981       -13.68%       16,227       14,918       8.77%         2 Units Sold       1,301       1,514       -14.07%       12,376       7,410       67.02%         3 Sales Volume       \$872,978,365       \$888,548,749       -1.75%       \$8,123,783,795       \$3,973,783,091       104.43%         4 List/Sell Ratio       98.82%       96.64%       99.52%       96.59%         5 Days to Sell       54       93       -42.20%       64       95       -32.81%	6 Active Listings	479					
1 Units Listed       1,710       1,981       -13.68%       16,227       14,918       8.77%         2 Units Sold       1,301       1,514       -14.07%       12,376       7,410       67.02%         3 Sales Volume       \$872,978,365       \$888,548,749       -1.75%       \$8,123,783,795       \$3,973,783,091       104.43%         4 List/Sell Ratio       98.82%       96.64%       99.52%       96.59%         5 Days to Sell       54       93       -42.20%       64       95       -32.81%	Area = Grand Total						
3 Sales Volume \$872,978,365 \$888,548,749 -1.75% \$8,123,783,795 \$3,973,783,091 104.43% 4 List/Sell Ratio 98.82% 96.64% 99.52% 96.59% 5 Days to Sell 54 93 -42.20% 64 95 -32.81%		1,710	1,981	-13.68%	16,227	14,918	8.77%
4 List/Sell Ratio       98.82%       96.64%       99.52%       96.59%         5 Days to Sell       54       93       -42.20%       64       95       -32.81%		1,301	1,514	-14.07%	12,376	7,410	67.02%
5 Days to Sell 54 93 -42.20% 64 95 -32.81%	3 Sales Volume	\$872,978,365	\$888,548,749	-1.75%	\$8,123,783,795	\$3,973,783,091	104.43%
,	4 List/Sell Ratio	98.82%	96.64%		99.52%	96.59%	
6 Active Listings 4,402 5,417 -18.74%	5 Days to Sell	54	93	-42.20%	64	95	-32.81%
	6 Active Listings	4,402	5,417	-18.74%			

Shuswap / Revelstoke Statistics -- August 2021

# **Quick Summary Part 1**

#### Residential

Description	Total Units Sold	Total Sales Volume	Total Units Sold	Total Sales Volume
This Month	149	\$80,859,734	57	\$38,553,304
Last Month	159	\$92,845,780	56	\$37,314,575
This Month Last Year	183	\$77,885,406	67	\$33,642,913
Description	Total Listings Taken	Inventory		
This Month	165	543		
Last Month	187	569		
This Month Last Year	189	883		

## **Quick Summary Part 2**

Condo/Apt		
Sales	10	
New Listings	8	
Current Inventory	24	
Sell/Inv. Ratio	41.67%	
Days to Sell	71	
Average Price	\$487,540	
Median Price	\$465,000	
Condo/Townhouse		
Sales	12	
New Listings	8	
Current Inventory	17	
Sell/Inv. Ratio	70.59%	
Days to Sell	53	
Average Price	\$398,504	
Median Price	\$389,750	
Lots		
Sales	28	
New Listings	23	
Current Inventory	145	
Sell/Inv. Ratio	19.31%	
Days to Sell	69	
Average Price	\$193,604	
Median Price	\$145,000	
Residential		
Sales	57	
New Listings	63	
Current Inventory	129	
Sell/Inv. Ratio	44.19%	
Days to Sell	44	
Average Price	\$676,374	
Median Price	\$650,000	
Ratio of Sales vs Inventory	39.48%	

Shuswap / Revelstoke Statistics -- August 2021

## **Comparative Activity -- Listing Information**

								Inventory	
Description	Cur Mo	Lst Yr Mo	Incr/Decr%	Cur YTD	Lst YTD	Incr/Decr%	Cur Mo	Lst Yr Mo	Incr/Decr%
Zone = Shuswap / I	Revelstoke								
Acreage/House	15	23	-34.78%	147	136	8.09	57	92	-38.04
Duplex	0	1	-100.00%	8	5	60.00	4	3	33.33
Mobile Home	11	9	22.22%	90	82	9.76	24	34	-29.41
Recreational	12	10	20.00%	58	57	1.75	23	39	-41.03
Residential	63	71	-11.27%	560	507	10.45	129	197	-34.52
Residential WF	5	6	-16.67%	76	61	24.59	27	39	-30.77
3/4-Plex	1	0	0.00%	2	3	-33.33		2	
Apartment	8	11	-27.27%	98	67	46.27	24	47	-48.94
Townhouse	8	7	14.29%	95	94	1.06	17	50	-66.00
RES TOTAL	123	138.00	-10.87%	1,134	1,012	12.06%	305	503	-39.36
FARMS	2	2	0.00%	14	9	55.56	10	10	0.00
MULTIFAMILY	4	1	300.00%	4	3	33.33	2	3	-33.33
Acreage	6	7	-14.29%	67	64	4.69	28	66	-57.58
Acreage WF	1	5	-80.00%	16	17	-5.88	9	14	-35.71
Lots	15	25	-40.00%	257	190	35.26	101	164	-38.41
Lots WF	1	1	0.00%	15	16	-6.25	7	12	-41.67
LOTS TOTAL	23	38.00	-39.47%	355	287	23.69%	145	256	-43.36
Business	3	3	0.00%	19	12	58.33	18	17	5.88
Commercial	9	5	80.00%	51	61	-16.39	44	68	-35.29
Land	1	2	-50.00%	18	27	-33.33	19	26	-26.92
COMM TOTAL	13	10.00	30.00%	88	100	-12.00%	81	111	-27.03
GRAND TOTAL	165	189	-12.70%	1,595	1,411	13.04%	543	883	-38.51

## **Comparative Activity -- Sales Information (Month)**

		<b>Unit Sales</b>		S	ales Volume		List/Sa	le Ratio
Description	Cur Mo	Lst Yr Mo	Incr/Decr%	Cur Mo	Lst Yr Mo	Incr/Decr%	Cur Mo	Lst Yr Mo
Zone = Shuswap / R	evelstoke							
Acreage/House	12	18	-33.33%	\$11,031,500	\$10,901,550	1.19%	93.16%	97.84%
Duplex	0	1	-100.00%	\$0	\$424,850	-100.00%	0.00%	97.44%
Mobile Home	10	9	11.11%	\$1,691,400	\$1,640,900	3.08%	100.26%	94.08%
Recreational	3	9	-66.67%	\$994,000	\$2,454,000	-59.49%	96.52%	81.81%
Residential	57	67	-14.93%	\$38,553,304	\$33,642,913	14.60%	99.36%	97.25%
Residential WF	8	10	-20.00%	\$6,812,900	\$9,608,500	-29.10%	95.13%	92.61%
3/4-Plex	1	0	0.00%	\$947,000	\$0	0.00%	97.13%	0.00%
Apartment	10	9	11.11%	\$4,875,399	\$3,503,805	39.15%	97.14%	96.82%
Townhouse	12	15	-20.00%	\$4,782,044	\$5,589,950	-14.45%	100.02%	97.55%
RES TOTAL	113	138	-18.12%	\$69,687,547	\$67,766,468	2.83%	97.74%	95.93%
FARMS	0	0	0.00%	\$0	\$0	0.00%	0.00%	0.00%
MULTIFAMILY	1	0	0.00%	\$1,250,000	\$0	0.00%	92.59%	0.00%
Acreage	6	8	-25.00%	\$2,420,600	\$1,370,400	76.63%	96.37%	94.86%
Acreage WF	0	3	-100.00%	\$0	\$2,160,000	-100.00%	0.00%	88.96%
Lots	19	30	-36.67%	\$2,481,300	\$4,371,538	-43.24%	97.23%	94.21%
Lots WF	3	2	50.00%	\$519,000	\$628,000	-17.36%	86.59%	78.61%
LOTS TOTAL	28	43	-34.88%	\$5,420,900	\$8,529,938	-36.45%	95.72%	91.60%
Business	0	0	0.00%	\$0	\$0	0.00%	0.00%	0.00%
Commercial	7	1	600.00%	\$4,501,287	\$479,000	839.73%	93.19%	97.96%
Land	0	1	-100.00%	\$0	\$1,110,000	-100.00%	0.00%	92.50%
COMM TOTAL	7	2	250.00%	\$4,501,287	\$1,589,000	183.28%	93.19%	94.08%
GRAND TOTAL	149	183	-18.58%	\$80,859,734	\$77,885,406	3.82%	97.25%	95.40%

# **Comparative Activity -- Sales Information (YTD)**

		<b>Unit Sales</b>		S	List/Sale Ratio			
Description	Cur YTD	Lst YTD	Incr/Decr%	Cur YTD	Lst YTD	Incr/Decr%	Cur YTD	Lst YTD
Zone = Shuswap / R	evelstoke							
Acreage/House	104	62	67.74%	\$88,804,862	\$40,232,650	120.73%	97.28%	96.07%
Duplex	7	4	75.00%	\$3,777,500	\$1,615,850	133.78%	98.69%	96.18%
Mobile Home	71	64	10.94%	\$13,105,832	\$10,457,600	25.32%	97.97%	94.12%
Recreational	43	23	86.96%	\$7,812,376	\$5,033,000	55.22%	96.47%	87.34%
Residential	446	314	42.04%	\$284,154,468	\$159,000,558	78.71%	99.19%	97.68%
Residential WF	56	29	93.10%	\$64,672,400	\$24,511,501	163.85%	96.53%	94.60%
3/4-Plex	2	2	0.00%	\$1,797,000	\$1,780,000	0.96%	101.30%	97.81%
Apartment	89	31	187.10%	\$38,433,882	\$11,176,905	243.87%	98.38%	96.68%
Townhouse	94	60	56.67%	\$41,801,639	\$24,679,511	69.38%	98.77%	97.30%
RES TOTAL	912	589	54.84%	\$544,359,960	\$278,487,574	95.47%	98.40%	96.74%
FARMS	1	1	0.00%	\$850,000	\$825,000	3.03%	106.26%	105.77%
MULTIFAMILY	2	1	100.00%	\$3,200,000	\$2,750,000	16.36%	94.12%	91.80%
Acreage	61	26	134.62%	\$18,585,500	\$5,714,350	225.24%	96.72%	92.99%
Acreage WF	9	7	28.57%	\$6,819,000	\$3,610,000	88.89%	96.65%	90.67%
Lots	236	97	143.30%	\$34,295,950	\$11,563,738	196.58%	96.63%	94.07%
Lots WF	8	9	-11.11%	\$3,475,000	\$3,430,850	1.29%	96.29%	92.42%
LOTS TOTAL	314	139	125.90%	\$63,175,450	\$24,318,938	159.78%	96.64%	93.06%
Business	2	2	0.00%	\$2,299,000	\$1,400,000	64.21%	95.87%	93.68%
Commercial	24	9	166.67%	\$17,711,969	\$4,402,142	302.35%	91.94%	90.47%
Land	11	4	175.00%	\$6,353,800	\$1,861,500	241.33%	98.70%	93.61%
COMM TOTAL	37	15	146.67%	\$26,364,769	\$7,663,642	244.02%	93.83%	91.80%
GRAND TOTAL	1,266	745	69.93%	\$637,950,178	\$314,045,154	103.14%	98.01%	96.30%

Shuswap / Revelstoke Statistics -- August 2021

#### Average/Median price, Days to Sell (Month)

	Average Price			Median Price			Days to Sell		
Description	Cur Mo	Lst Yr Mo	Incr/Decr%	Cur Mo	Lst Yr Mo	Incr/Decr%	Cur Mo	Lst Yr Mo	Incr/Decr%
Zone = Shuswa	p / Revelstoke								
Acreage/House	\$919,292	\$605,642	51.79%	\$1,000,000	\$608,000	64.47%	66	88	-25.33%
Duplex		\$424,850			\$424,850			66	
Mobile Home	\$169,140	\$182,322	-7.23%	\$121,250	\$179,000	-32.26%	43	55	-21.57%
Recreational	\$331,333	\$272,667	21.52%	\$144,000	\$127,000	13.39%	154	146	5.57%
Residential	\$676,374	\$502,133	34.70%	\$650,000	\$475,000	36.84%	44	83	-46.88%
Residential WF	\$851,613	\$960,850	-11.37%	\$914,500	\$999,500	-8.50%	122	134	-8.33%
3/4-Plex	\$947,000			\$947,000			22		
Apartment	\$487,540	\$389,312	25.23%	\$465,000	\$379,000	22.69%	71	178	-60.44%
Townhouse	\$398,504	\$372,663	6.93%	\$389,750	\$362,500	7.52%	53	99	-46.55%
RES TOTAL	\$616,704	\$491,061	25.59%	\$550,000	\$451,200	21.90%	58	97	-40.60%
FARMS									
MULTIFAMILY	\$1,250,000			\$1,250,000			15		
Acreage	\$403,433	\$171,300	135.51%	\$332,500	\$147,000	126.19%	67	95	-29.72%
Acreage WF		\$720,000			\$572,500			214	
Lots	\$130,595	\$145,718	-10.38%	\$95,000	\$119,750	-20.67%	72	145	-50.11%
Lots WF	\$173,000	\$314,000	-44.90%	\$200,000	\$314,000	-36.31%	51	88	-41.71%
LOTS TOTAL	\$193,604	\$198,371	-2.40%	\$145,000	\$144,000	0.69%	69	138	-50.06%
Business									
Commercial	\$643,041	\$479,000	34.25%	\$440,000	\$479,000	-8.14%	199	33	503.90%
Land		\$1,110,000			\$1,110,000			298	
COMM TOTAL	\$643,041	\$794,500	-19.06%	\$440,000	\$794,500	-44.62%	199	166	20.41%
GRAND TOTAL	\$542,683	\$425,603	27.51%	\$475,000	\$390,000	21.79%	66	107	-38.43%

Shuswap / Revelstoke Statistics -- August 2021

#### Average/Median price, Days to Sell (YTD)

	A	verage Price		r	Median Price			Days to Sell	
Description	Cur YTD	Lst YTD	Incr/Decr%	Cur YTD	Lst YTD	Incr/Decr%	Cur YTD	Lst YTD	Incr/Decr%
Zone = Shuswa	ap / Revelstoke								
Acreage/House	\$853,893	\$648,914	31.59%	\$825,000	\$578,750	42.55%	83	113	-26.66%
Duplex	\$539,643	\$403,963	33.59%	\$487,000	\$407,425	19.53%	164	62	164.29%
Mobile Home	\$184,589	\$163,400	12.97%	\$170,000	\$151,750	12.03%	50	89	-43.71%
Recreational	\$181,683	\$218,826	-16.97%	\$132,500	\$130,000	1.92%	83	143	-41.79%
Residential	\$637,118	\$506,371	25.82%	\$598,400	\$481,250	24.34%	48	90	-46.40%
Residential WF	\$1,154,864	\$845,224	36.63%	\$1,040,000	\$830,000	25.30%	79	118	-33.43%
3/4-Plex	\$898,500	\$890,000	0.96%	\$898,500	\$890,000	0.96%	28	43	-35.29%
Apartment	\$431,841	\$360,545	19.77%	\$365,000	\$320,000	14.06%	79	141	-44.12%
Townhouse	\$444,698	\$411,325	8.11%	\$403,500	\$361,250	11.70%	71	116	-38.55%
RES TOTAL	\$596,886	\$472,814	26.24%	\$545,000	\$455,000	19.78%	62	101	-38.42%
FARMS	\$850,000	\$825,000	3.03%	\$850,000	\$825,000	3.03%	6	19	-68.42%
MULTIFAMILY	\$1,600,000	\$2,750,000	-41.82%	\$1,600,000	\$2,750,000	-41.82%	109	533	-79.55%
Acreage	\$304,680	\$219,783	38.63%	\$225,000	\$209,375	7.46%	145	218	-33.22%
Acreage WF	\$757,667	\$515,714	46.92%	\$425,000	\$537,500	-20.93%	212	114	85.50%
Lots	\$145,322	\$119,214	21.90%	\$119,500	\$77,000	55.19%	124	179	-30.55%
Lots WF	\$434,375	\$381,206	13.95%	\$209,500	\$375,000	-44.13%	87	239	-63.56%
LOTS TOTAL	\$201,196	\$174,956	15.00%	\$137,500	\$121,500	13.17%	130	187	-30.46%
Business	\$1,149,500	\$700,000	64.21%	\$1,149,500	\$700,000	64.21%	146	460	-68.34%
Commercial	\$737,999	\$489,127	50.88%	\$500,500	\$545,000	-8.17%	211	143	47.70%
Land	\$577,618	\$465,375	24.12%	\$538,000	\$290,750	85.04%	284	138	106.61%
COMM TOTAL	\$712,561	\$510,909	39.47%	\$538,000	\$479,000	12.32%	229	184	24.80%
GRAND TOTAL	\$503.910	\$421.537	19.54%	\$440.000	\$398,000	10.55%	84	119	-29.57%