Central Okanagan Monthly Statistics December 2021

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Zone Totals

Description	CM This Year	CM Last Year	Increase	This YTD	Last YTD	Increase
Area = Central Okanaga						
1 Units Listed	383	468	-18.16%	10,562	10,230	3.25%
2 Units Sold	403	518	-22.20%	8,217	6,302	30.39%
3 Sales Volume	\$329,218,708	\$400,584,866	-17.82%	\$6,369,013,845	\$4,075,599,927	56.27%
4 List/Sell Ratio	100.91%	96.75%		99.92%	96.96%	
5 Days to Sell	51	76	-33.05%	47	77	-39.39%
6 Active Listings	1,062	1,713	-38.00%			
Area = North Okanagan						
1 Units Listed	119	118	0.85%	3,696	3,471	6.48%
2 Units Sold	158	191	-17.28%	3,007	2,416	24.46%
3 Sales Volume	\$109,252,602	\$103,187,587	5.88%	\$1,864,577,487	\$1,274,095,099	46.35%
4 List/Sell Ratio	98.90%	97.08%		99.37%	96.80%	
5 Days to Sell	63	106	-40.37%	64	98	-34.47%
6 Active Listings	532	781	-31.88%			
Area = Shuswap / Revel						
1 Units Listed	74	65	13.85%	2,102	1,942	8.24%
2 Units Sold	70	104	-32.69%	1,703	1,314	29.60%
3 Sales Volume	\$46,929,609	\$43,129,137	8.81%	\$899,892,462	\$570,372,928	57.77%
4 List/Sell Ratio	97.50%	97.39%		97.82%	96.23%	
5 Days to Sell	70	128	-45.83%	80	125	-36.57%
6 Active Listings	332	516	-35.66%			
Area = South Okanagan						
1 Units Listed	66	168	-60.71%	3,991	4,285	-6.86%
2 Units Sold	100	208	-51.92%	3,273	2,688	21.76%
3 Sales Volume	\$64,669,128	\$117,590,799	-45.00%	\$1,999,986,226	\$1,359,264,249	47.14%
4 List/Sell Ratio	97.50%	97.44%		98.43%	96.81%	
5 Days to Sell	71	104	-31.97%	77	106	-27.27%
6 Active Listings	671					
Area = South Peace Riv						
1 Units Listed	12	42	-71.43%	946	947	-0.11%
2 Units Sold	28	23	21.74%	619	387	59.95%
3 Sales Volume	\$8,573,597	\$5,269,500	62.70%	\$171,116,685	\$102,289,483	67.29%
4 List/Sell Ratio	96.14%	93.36%		95.94%	95.09%	
5 Days to Sell	113	129	-12.31%	123	162	-24.08%
6 Active Listings	429					
Area = Grand Total						
1 Units Listed	654	861	-24.04%	21,297	20,875	2.02%
2 Units Sold	759	1,044	-27.30%	16,819	13,107	28.32%
3 Sales Volume	\$558,643,644	\$669,761,889	-16.59%	\$11,304,586,705	\$7,381,621,686	53.15%
4 List/Sell Ratio	99.74%	96.93%		99.33%	96.82%	
5 Days to Sell	60	93	-35.74%	62	94	-34.31%
6 Active Listings	3,026	3,010	0.53%			

			Resid	lential
Description	Total Units Sold	Total Sales Volume	Total Units Sold	Total Sales Volume
This Month	403	\$329,218,708	153	\$154,379,405
Last Month	591	\$495,436,270	252	\$268,011,569
This Month Last Year	518	\$400,584,866	193	\$164,896,779
Description	Total Listings Taken	Inventory		
This Month	383	1,062		
Last Month	653	1,329		
This Month Last Year	468	1,713		

Condo/Apt		
Sales	109	
New Listings	113	
Current Inventory	189	
Sell/Inv. Ratio	57.67%	
Days to Sell	31	
Average Price	\$509,335	
Median Price	\$444,900	
Condo/Townhouse		
Sales	53	
New Listings	43	
Current Inventory	83	
Sell/Inv. Ratio	63.86%	
Days to Sell	40	
Average Price	\$697,817	
Median Price	\$662,025	
Lots		
Sales	12	
New Listings	17	
Current Inventory	140	
Sell/Inv. Ratio	8.57%	
Days to Sell	109	
Average Price	\$712,208	
Median Price	\$438,750	
Residential		
Sales	153	
New Listings	132	
Current Inventory	256	
Sell/Inv. Ratio	59.77%	
Days to Sell	36	
Average Price	\$1,009,016	
Median Price	\$918,000	
Ratio of Sales vs Inventory	58.39%	

Comparative Activity -- Listing Information

								Inventory	
Description	Cur Mo	Lst Yr Mo	Incr/Decr%	Cur YTD	Lst YTD	Incr/Decr%	Cur Mo	Lst Yr Mo	Incr/Decr%
Zone = Central Okar	nagan								
Acreage/House	8	13	-38.46%	337	237	42.19	74	65	13.85
Duplex	12	5	140.00%	267	202	32.18	15	12	25.00
Mobile Home	10	12	-16.67%	389	387	0.52	35	52	-32.69
Recreational	1	1	0.00%	27	28	-3.57	4	6	-33.33
Residential	132	179	-26.26%	4,206	3,998	5.20	256	410	-37.56
Residential WF	4	6	-33.33%	116	143	-18.88	24	39	-38.46
3/4-Plex	0	0	0.00%	23	14	64.29	2	1	100.00
Timeshare	0	0	0.00%	1	2	-50.00		2	
Apartment	113	113	0.00%	2,565	2,374	8.05	189	367	-48.50
Townhouse	43	77	-44.16%	1,354	1,499	-9.67	83	170	-51.18
RES TOTAL	323	406.00	-20.44%	9,285	8,884	4.51%	682	1,124	-39.32
FARMS	3	4	-25.00%	56	54	3.70	15	20	-25.00
MULTIFAMILY	2	4	-50.00%	32	36	-11.11	6	12	-50.00
Acreage	1	3	-66.67%	87	67	29.85	32	25	28.00
Acreage WF	1	1	0.00%	22	19	15.79	15	9	66.67
Lots	15	23	-34.78%	510	550	-7.27	86	181	-52.49
Lots WF	0	1	-100.00%	25	27	-7.41	7	11	-36.36
LOTS TOTAL	17	28.00	-39.29%	644	663	-2.87%	140	226	-38.05
Business	6	4	50.00%	54	72	-25.00	21	36	-41.67
Commercial	27	17	58.82%	407	424	-4.01	165	227	-27.31
Land	5	5	0.00%	84	97	-13.40	33	68	-51.47
COMM TOTAL	38	26.00	46.15%	545	593	-8.09%	219	331	-33.84
GRAND TOTAL	383	468	-18.16%	10,562	10,230	3.25%	1,062	1,713	-38.00

Comparative Activity -- Sales Information (Month)

		Unit Sales		S	ales Volume		List/Sal	e Ratio
Description	Cur Mo	Lst Yr Mo	Incr/Decr%	Cur Mo	Lst Yr Mo	Incr/Decr%	Cur Mo	Lst Yr Mo
Zone = Central Okana	igan							
Acreage/House	6	14	-57.14%	\$10,800,013	\$31,641,050	-65.87%	95.17%	94.44%
Duplex	12	21	-42.86%	\$10,466,000	\$14,130,217	-25.93%	101.96%	97.33%
Mobile Home	25	12	108.33%	\$6,255,756	\$2,625,641	138.26%	97.02%	95.03%
Recreational	3	2	50.00%	\$915,000	\$379,000	141.42%	95.41%	92.67%
Residential	153	193	-20.73%	\$154,379,405	\$164,896,779	-6.38%	100.47%	98.09%
Residential WF	3	10	-70.00%	\$5,497,694	\$30,907,500	-82.21%	93.98%	92.31%
3/4-Plex	0	0	0.00%	\$0	\$0	0.00%	0.00%	0.00%
Timeshare	0	0	0.00%	\$0	\$0	0.00%	0.00%	0.00%
Apartment	109	102	6.86%	\$55,517,563	\$41,513,350	33.73%	99.99%	97.77%
Townhouse	53	97	-45.36%	\$36,984,327	\$54,438,704	-32.06%	101.31%	98.96%
RES TOTAL	364	451	-19.29%	\$280,815,758	\$340,532,241	-17.54%	100.09%	97.22%
FARMS	1	3	-66.67%	\$2,300,000	\$5,480,000	-58.03%	92.04%	89.91%
MULTIFAMILY	1	0	0.00%	\$1,550,000	\$0	0.00%	91.28%	0.00%
Acreage	3	5	-40.00%	\$4,116,000	\$1,921,000	114.26%	99.55%	100.10%
Acreage WF	0	2	-100.00%	\$0	\$2,725,000	-100.00%	0.00%	82.58%
Lots	9	34	-73.53%	\$4,430,499	\$10,277,943	-56.89%	97.44%	96.34%
Lots WF	0	0	0.00%	\$0	\$0	0.00%	0.00%	0.00%
LOTS TOTAL	12	41	-70.73%	\$8,546,499	\$14,923,943	-42.73%	98.44%	93.93%
Business	4	1	300.00%	\$1,162,000	\$225,000	416.44%	97.74%	60.00%
Commercial	18	19	-5.26%	\$7,969,451	\$9,264,541	-13.98%	96.91%	97.11%
Land	3	3	0.00%	\$26,875,000	\$30,159,141	-10.89%	114.80%	94.56%
COMM TOTAL	25	23	8.70%	\$36,006,451	\$39,648,682	-9.19%	109.70%	94.83%
GRAND TOTAL	403	518	-22.20%	\$329,218,708	\$400,584,866	-17.82%	100.91%	96.75%

Comparative Activity -- Sales Information (YTD)

		Unit Sales		:	Sales Volume		List/Sale	e Ratio
Description	Cur YTD	Lst YTD	Incr/Decr%	Cur YTD	Lst YTD	Incr/Decr%	Cur YTD	Lst YTD
Zone = Central Okan	agan							
Acreage/House	174	128	35.94%	\$324,828,275	\$183,966,652	76.57%	95.94%	94.85%
Duplex	211	155	36.13%	\$164,147,916	\$91,840,054	78.73%	100.88%	98.18%
Mobile Home	291	242	20.25%	\$66,700,135	\$46,262,380	44.18%	97.79%	95.66%
Recreational	21	17	23.53%	\$5,293,300	\$5,004,200	5.78%	96.58%	93.73%
Residential	3,333	2,758	20.85%	\$3,288,352,989	\$2,211,188,838	48.71%	101.12%	97.52%
Residential WF	81	88	-7.95%	\$228,542,779	\$199,384,350	14.62%	94.72%	93.50%
3/4-Plex	14	8	75.00%	\$16,176,500	\$7,490,947	115.95%	99.62%	97.33%
Timeshare	2	0	0.00%	\$259,700	\$0	0.00%	87.59%	0.00%
Apartment	2,177	1,328	63.93%	\$973,727,753	\$487,010,077	99.94%	99.60%	97.29%
Townhouse	1,157	1,026	12.77%	\$755,039,626	\$559,402,482	34.97%	101.07%	98.19%
RES TOTAL	7,461	5,750	29.76%	\$5,823,068,973	\$3,791,549,980	53.58%	100.23%	97.23%
FARMS	12	9	33.33%	\$25,720,000	\$19,307,000	33.22%	96.22%	91.76%
MULTIFAMILY	13	5	160.00%	\$29,553,800	\$8,120,000	263.96%	96.51%	91.60%
Acreage	42	35	20.00%	\$56,782,775	\$20,750,898	173.64%	93.60%	94.24%
Acreage WF	9	6	50.00%	\$16,491,000	\$11,014,000	49.73%	85.55%	89.07%
Lots	386	305	26.56%	\$148,764,005	\$96,370,286	54.37%	97.97%	96.18%
Lots WF	14	8	75.00%	\$16,911,500	\$7,929,500	113.27%	94.24%	94.36%
LOTS TOTAL	451	354	27.40%	\$238,949,280	\$136,064,684	75.61%	95.68%	95.16%
Business	17	16	6.25%	\$8,083,129	\$18,879,500	-57.19%	93.22%	81.67%
Commercial	215	150	43.33%	\$125,337,783	\$47,980,711	161.23%	99.32%	94.20%
Land	48	18	166.67%	\$118,300,880	\$53,698,053	120.31%	96.44%	94.36%
COMM TOTAL	280	184	52.17%	\$251,721,792	\$120,558,263	108.80%	97.74%	92.06%
GRAND TOTAL	8,217	6,302	30.39%	\$6,369,013,845	\$4,075,599,927	56.27%	99.92%	96.96%

Average/Median price, Days to Sell (Month)

	ļ	Average Price		Ν	ledian Price			Days to Sell	
Description	Cur Mo	Lst Yr Mo	Incr/Decr%	Cur Mo	Lst Yr Mo	Incr/Decr%	Cur Mo	Lst Yr Mo	Incr/Decr%
Zone = Central	Okanagan								
Acreage/House	\$1,800,002	\$2,260,075	-20.36%	\$1,887,500	\$1,392,500	35.55%	71	138	-48.36%
Duplex	\$872,167	\$672,867	29.62%	\$747,000	\$669,900	11.51%	37	61	-38.79%
Mobile Home	\$250,230	\$218,803	14.36%	\$248,000	\$211,000	17.54%	59	36	61.83%
Recreational	\$305,000	\$189,500	60.95%	\$290,000	\$189,500	53.03%	97	141	-30.96%
Residential	\$1,009,016	\$854,387	18.10%	\$918,000	\$770,000	19.22%	36	59	-37.98%
Residential WF	\$1,832,565	\$3,090,750	-40.71%	\$2,060,194	\$3,100,000	-33.54%	83	160	-48.40%
3/4-Plex									
Timeshare									
Apartment	\$509,335	\$406,994	25.15%	\$444,900	\$356,000	24.97%	31	65	-52.12%
Townhouse	\$697,817	\$561,224	24.34%	\$662,025	\$540,000	22.60%	40	53	-23.70%
RES TOTAL	\$771,472	\$755,060	2.17%	\$702,250	\$625,000	12.36%	38	63	-39.44%
FARMS	\$2,300,000	\$1,826,667	25.91%	\$2,300,000	\$1,560,000	47.44%	92	61	50.82%
MULTIFAMILY	\$1,550,000			\$1,550,000			138		
Acreage	\$1,372,000	\$384,200	257.11%	\$395,000	\$433,000	-8.78%	221	131	69.47%
Acreage WF		\$1,362,500			\$1,362,500			229	
Lots	\$492,278	\$302,292	62.85%	\$482,500	\$283,000	70.49%	72	178	-59.79%
Lots WF									
LOTS TOTAL	\$712,208	\$363,999	95.66%	\$438,750	\$287,500	52.61%	109	175	-37.58%
Business	\$290,500	\$225,000	29.11%	\$205,000	\$225,000	-8.89%	119	86	38.66%
Commercial	\$442,747	\$487,607	-9.20%	\$28	\$16	73.91%	223	149	49.58%
Land	\$8,958,333	\$10,053,047	-10.89%	\$2,400,000	\$7,514,141	-68.06%	174	184	-5.42%
COMM TOTAL	\$1,440,258	\$1,723,856	-16.45%	\$110,000	\$23	478,160.87%	200	151	32.88%
GRAND TOTAL	\$816,920	\$773,330	5.64%	\$695,000	\$588,000	18.20%	51	76	-33.05%

Average/Median price, Days to Sell (YTD)

	А	verage Price		Ν	ledian Price			Davs to Sell	
Description	Cur YTD	Lst YTD	Incr/Decr%	Cur YTD	Lst YTD	Incr/Decr%	Cur YTD	Lst YTD	Incr/Decr%
Zone = Central	Okanagan								
Acreage/House	\$1,866,829	\$1,437,239	29.89%	\$1,541,988	\$1,195,000	29.04%	80	112	-28.47%
Duplex	\$777,952	\$592,516	31.30%	\$689,900	\$535,000	28.95%	38	61	-37.14%
Mobile Home	\$229,210	\$191,167	19.90%	\$217,500	\$179,250	21.34%	51	68	-24.35%
Recreational	\$252,062	\$294,365	-14.37%	\$266,000	\$225,000	18.22%	60	91	-34.15%
Residential	\$986,605	\$801,736	23.06%	\$886,000	\$725,000	22.21%	32	63	-49.36%
Residential WF	\$2,821,516	\$2,265,731	24.53%	\$2,350,000	\$1,955,000	20.20%	92	135	-31.86%
3/4-Plex	\$1,155,464	\$936,368	23.40%	\$740,000	\$877,500	-15.67%	49	99	-50.40%
Timeshare	\$129,850			\$129,850			145		
Apartment	\$447,280	\$366,724	21.97%	\$415,000	\$343,000	20.99%	40	67	-41.16%
Townhouse	\$652,584	\$545,227	19.69%	\$619,900	\$515,000	20.37%	39	66	-41.16%
RES TOTAL	\$780,468	\$659,400	18.36%	\$690,000	\$580,000	18.97%	38	67	-43.16%
FARMS	\$2,143,333	\$2,145,222	-0.09%	\$2,045,000	\$1,932,000	5.85%	101	202	-50.23%
MULTIFAMILY	\$2,273,369	\$1,624,000	39.99%	\$1,575,000	\$1,535,000	2.61%	96	111	-14.08%
Acreage	\$1,351,971	\$592,883	128.03%	\$750,000	\$482,000	55.60%	132	122	7.96%
Acreage WF	\$1,832,333	\$1,835,667	-0.18%	\$1,565,000	\$1,369,500	14.28%	209	153	36.16%
Lots	\$385,399	\$315,968	21.97%	\$324,950	\$295,000	10.15%	102	178	-42.39%
Lots WF	\$1,207,964	\$991,188	21.87%	\$959,500	\$775,000	23.81%	120	139	-13.85%
LOTS TOTAL	\$529,821	\$384,364	37.84%	\$356,000	\$305,000	16.72%	108	171	-36.94%
Business	\$475,478	\$1,179,969	-59.70%	\$185,000	\$133,750	38.32%	141	216	-34.68%
Commercial	\$582,966	\$319,871	82.25%	\$24	\$18	32.58%	153	164	-7.04%
Land	\$2,464,602	\$2,983,225	-17.38%	\$1,194,106	\$1,687,675	-29.25%	251	432	-41.83%
COMM TOTAL	\$899,006	\$655,208	37.21%	\$65,000	\$24	274,915.87%	169	195	-13.37%
GRAND TOTAL	\$775,102	\$646,715	19.85%	\$665,000	\$560,000	18.75%	47	77	-39.39%

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4 List/Sell Ratio	97.50%	97.39%		97.82%	96.23%	
5 Days to Sell	70	128	-45.83%	80	125	-36.57%
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1 Units Listed	66	168	-60.71%	3,991	4,285	-6.86%
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5 Days to Sell	71	104	-31.97%	77	106	-27.27%
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4 List/Sell Ratio	96.14%	93.36%		95.94%	95.09%	
5 Days to Sell	113	129	-12.31%	123	162	-24.08%
6 Active Listings	429					
Area = Grand Total						
1 Units Listed	654	861	-24.04%	21,297	20,875	2.02%
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3 Sales Volume	\$558,643,644	\$669,761,889	-16.59%	\$11,304,586,705	\$7,381,621,686	53.15%
4 List/Sell Ratio	99.74%	96.93%		99.33%	96.82%	
5 Days to Sell	60	93	-35.74%	62	94	-34.31%
6 Active Listings	3,026	3,010	0.53%			

			Resid	lential
Description	Total Units Sold	Total Sales Volume	Total Units Sold	Total Sales Volume
This Month	158	\$109,252,602	63	\$44,933,898
Last Month	229	\$150,392,799	109	\$77,208,827
This Month Last Year	191	\$103,187,587	85	\$55,371,550
Description	Total Listings Taken	Inventory		
This Month	119	532		
Last Month	222	650		
This Month Last Year	118	781		

	•	
Condo/Apt		
Sales	13	
New Listings	18	
Current Inventory	40	
Sell/Inv. Ratio	32.50%	
Days to Sell	33	
Average Price	\$302,946	
Median Price	\$315,000	
Condo/Townhouse		
Sales	21	
New Listings	13	
Current Inventory	30	
Sell/Inv. Ratio	70.00%	
Days to Sell	48	
Average Price	\$510,431	
Median Price	\$549,900	
Lots		
Sales	20	
New Listings	9	
Current Inventory	98	
Sell/Inv. Ratio	20.41%	
Days to Sell	135	
Average Price	\$395,023	
Median Price	\$297,000	
Residential		
Sales	63	
New Listings	43	
Current Inventory	92	
Sell/Inv. Ratio	68.48%	
Days to Sell	33	
Average Price	\$713,236	
Median Price	\$708,840	
Ratio of Sales vs Inventory	52.47%	

Comparative Activity -- Listing Information

								Inventory	
Description	Cur Mo	Lst Yr Mo	Incr/Decr%	Cur YTD	Lst YTD	Incr/Decr%	Cur Mo	Lst Yr Mo	Incr/Decr%
Zone = North Okana	gan								
Acreage/House	14	12	16.67%	374	303	23.43	70	77	-9.09
Duplex	2	3	-33.33%	103	86	19.77	14	8	75.00
Mobile Home	6	6	0.00%	141	132	6.82	15	29	-48.28
Recreational	0	0	0.00%	21	23	-8.70	6	5	20.00
Residential	43	39	10.26%	1,471	1,455	1.10	92	165	-44.24
Residential WF	1	5	-80.00%	47	70	-32.86	8	20	-60.00
3/4-Plex	0	1	-100.00%	16	11	45.45	3	5	-40.00
Apartment	18	13	38.46%	322	265	21.51	40	78	-48.72
Townhouse	13	15	-13.33%	473	473	0.00	30	49	-38.78
RES TOTAL	97	94.00	3.19%	2,968	2,818	5.32%	278	436	-36.24
FARMS	4	0	0.00%	65	34	91.18	26	15	73.33
MULTIFAMILY	0	0	0.00%	14	15	-6.67	3	5	-40.00
Acreage	1	1	0.00%	96	94	2.13	33	51	-35.29
Acreage WF	0	0	0.00%	13	20	-35.00	3	11	-72.73
Lots	8	15	-46.67%	229	235	-2.55	61	111	-45.05
Lots WF	0	0	0.00%	19	12	58.33	1	3	-66.67
LOTS TOTAL	9	16.00	-43.75%	357	361	-1.11%	98	176	-44.32
Business	1	0	0.00%	37	25	48.00	16	11	45.45
Commercial	2	8	-75.00%	183	158	15.82	72	87	-17.24
Land	6	0	0.00%	72	60	20.00	39	51	-23.53
COMM TOTAL	9	8.00	12.50%	292	243	20.16%	127	149	-14.77
GRAND TOTAL	119	118	0.85%	3,696	3,471	6.48%	532	781	-31.88

Comparative Activity -- Sales Information (Month)

		Unit Sales		Sales Volume			List/Sa	le Ratio
Description	Cur Mo	Lst Yr Mo	Incr/Decr%	Cur Mo	Lst Yr Mo	Incr/Decr%	Cur Mo	Lst Yr Mo
Zone = North Okanagan								
Acreage/House	20	8	150.00%	\$20,958,999	\$5,564,000	276.69%	97.33%	98.61%
Duplex	3	7	-57.14%	\$2,400,500	\$3,179,200	-24.49%	102.68%	100.81%
Mobile Home	5	5	0.00%	\$1,512,500	\$542,500	178.80%	102.98%	91.51%
Recreational	0	0	0.00%	\$0	\$0	0.00%	0.00%	0.00%
Residential	63	85	-25.88%	\$44,933,898	\$55,371,550	-18.85%	100.41%	97.35%
Residential WF	1	2	-50.00%	\$2,675,000	\$2,767,000	-3.32%	100.00%	91.08%
3/4-Plex	1	1	0.00%	\$1,240,000	\$760,000	63.16%	99.28%	96.21%
Apartment	13	16	-18.75%	\$3,938,300	\$4,572,290	-13.87%	98.45%	97.15%
Townhouse	21	32	-34.38%	\$10,719,050	\$11,877,960	-9.76%	101.35%	98.62%
RES TOTAL	127	156	-18.59%	\$88,378,247	\$84,634,500	4.42%	99.76%	97.45%
FARMS	1	0	0.00%	\$6,000,000	\$0	0.00%	96.00%	0.00%
MULTIFAMILY	0	3	-100.00%	\$0	\$5,950,000	-100.00%	0.00%	94.94%
Acreage	4	9	-55.56%	\$3,309,000	\$5,578,000	-40.68%	93.64%	96.18%
Acreage WF	1	1	0.00%	\$335,000	\$975,000	-65.64%	101.58%	100.00%
Lots	15	14	7.14%	\$4,256,450	\$2,774,400	53.42%	97.49%	97.57%
Lots WF	0	1	-100.00%	\$0	\$750,000	-100.00%	0.00%	93.87%
LOTS TOTAL	20	25	-20.00%	\$7,900,450	\$10,077,400	-21.60%	96.00%	96.74%
Business	0	2	-100.00%	\$0	\$1,150,661	-100.00%	0.00%	86.84%
Commercial	9	4	125.00%	\$5,193,905	\$765,026	578.92%	92.85%	97.45%
Land	1	1	0.00%	\$1,780,000	\$610,000	191.80%	98.89%	94.14%
COMM TOTAL	10	7	42.86%	\$6,973,905	\$2,525,687	176.12%	94.32%	91.58%
GRAND TOTAL	158	191	-17.28%	\$109,252,602	\$103,187,587	5.88%	98.90%	97.08%

Comparative Activity -- Sales Information (YTD)

		Unit Sales		Sales Volume			List/Sale	e Ratio
Description	Cur YTD	Lst YTD	Incr/Decr%	Cur YTD	Lst YTD	Incr/Decr%	Cur YTD	Lst YTD
Zone = North Okanaga	an							
Acreage/House	253	193	31.09%	\$270,271,451	\$150,777,815	79.25%	98.49%	96.88%
Duplex	83	72	15.28%	\$55,923,925	\$37,083,693	50.80%	100.37%	98.58%
Mobile Home	132	89	48.31%	\$31,485,244	\$15,133,950	108.04%	98.67%	94.92%
Recreational	15	12	25.00%	\$2,914,400	\$1,366,675	113.25%	96.41%	93.74%
Residential	1,289	1,151	11.99%	\$884,867,904	\$671,327,366	31.81%	100.91%	97.84%
Residential WF	44	41	7.32%	\$70,817,615	\$67,662,300	4.66%	96.85%	90.13%
3/4-Plex	14	3	366.67%	\$10,299,090	\$1,710,000	502.29%	98.44%	96.08%
Apartment	299	187	59.89%	\$85,881,415	\$47,664,061	80.18%	98.01%	96.92%
Townhouse	437	372	17.47%	\$193,318,897	\$142,521,453	35.64%	100.43%	98.24%
RES TOTAL	2,566	2,120	21.04%	\$1,605,779,941	\$1,135,247,313	41.45%	100.01%	97.20%
FARMS	7	7	0.00%	\$14,378,000	\$21,394,000	-32.79%	94.79%	95.87%
MULTIFAMILY	8	6	33.33%	\$7,798,000	\$11,035,000	-29.33%	95.07%	98.82%
Acreage	77	60	28.33%	\$50,553,300	\$26,328,620	92.01%	94.23%	93.82%
Acreage WF	15	5	200.00%	\$10,074,100	\$2,870,000	251.01%	96.21%	92.31%
Lots	186	126	47.62%	\$54,943,125	\$30,300,450	81.33%	98.19%	94.50%
Lots WF	13	10	30.00%	\$10,517,500	\$7,745,500	35.79%	95.82%	92.23%
LOTS TOTAL	291	201	44.78%	\$126,088,025	\$67,244,570	87.51%	96.21%	93.87%
Business	7	10	-30.00%	\$15,493,000	\$10,413,661	48.78%	91.88%	88.01%
Commercial	103	62	66.13%	\$59,291,218	\$19,900,654	197.94%	96.26%	92.41%
Land	25	10	150.00%	\$35,749,304	\$8,859,900	303.50%	94.09%	89.54%
COMM TOTAL	135	82	64.63%	\$110,533,521	\$39,174,215	182.16%	94.92%	90.55%
GRAND TOTAL	3,007	2,416	24.46%	\$1,864,577,487	\$1,274,095,099	46.35%	99.37%	96.80%

Average/Median price, Days to Sell (Month)

	А	verage Price		Ν	ledian Price			Days to Sell	
Description	Cur Mo	Lst Yr Mo	Incr/Decr%	Cur Mo	Lst Yr Mo	Incr/Decr%	Cur Mo	Lst Yr Mo	Incr/Decr%
Zone = North O	kanagan								
Acreage/House	\$1,047,950	\$695,500	50.68%	\$955,000	\$597,500	59.83%	101	68	49.28%
Duplex	\$800,167	\$454,171	76.18%	\$885,000	\$500,000	77.00%	57	72	-20.83%
Mobile Home	\$302,500	\$108,500	178.80%	\$335,000	\$64,000	423.44%	52	122	-57.54%
Recreational									
Residential	\$713,236	\$651,430	9.49%	\$708,840	\$584,000	21.38%	33	84	-61.14%
Residential WF	\$2,675,000	\$1,383,500	93.35%	\$2,675,000	\$1,383,500	93.35%	20	46	-56.04%
3/4-Plex	\$1,240,000	\$760,000	63.16%	\$1,240,000	\$760,000	63.16%	69	127	-45.67%
Apartment	\$302,946	\$285,768	6.01%	\$315,000	\$290,500	8.43%	33	54	-38.46%
Townhouse	\$510,431	\$371,186	37.51%	\$549,900	\$386,250	42.37%	48	80	-39.87%
RES TOTAL	\$695,892	\$542,529	28.27%	\$647,000	\$497,450	30.06%	48	80	-40.43%
FARMS	\$6,000,000			\$6,000,000			71		
MULTIFAMILY		\$1,983,333			\$2,250,000			145	
Acreage	\$827,250	\$619,778	33.48%	\$875,000	\$390,000	124.36%	295	460	-35.86%
Acreage WF	\$335,000	\$975,000	-65.64%	\$335,000	\$975,000	-65.64%	181	230	-21.30%
Lots	\$283,763	\$198,171	43.19%	\$271,000	\$225,250	20.31%	89	130	-31.50%
Lots WF		\$750,000			\$750,000			55	
LOTS TOTAL	\$395,023	\$403,096	-2.00%	\$297,000	\$240,000	23.75%	135	250	-46.01%
Business		\$575,330			\$575,330			168	
Commercial	\$577,101	\$191,257	201.74%	\$605,000	\$187,507	222.65%	125	162	-22.63%
Land	\$1,780,000	\$610,000	191.80%	\$1,780,000	\$610,000	191.80%	31	89	-65.17%
COMM TOTAL	\$697,390	\$360,812	93.28%	\$660,000	\$375,000	76.00%	116	153	-24.39%
GRAND TOTAL	\$691,472	\$540,249	27.99%	\$602,000	\$450,000	33.78%	63	106	-40.37%

Average/Median price, Days to Sell (YTD)

	А	verage Price		Ν	Aedian Price			Davs to Sell	
Description	Cur YTD	Lst YTD	Incr/Decr%	Cur YTD	Lst YTD	Incr/Decr%	Cur YTD	Lst YTD	Incr/Decr%
Zone = North O	kanagan								
Acreage/House	\$1,068,267	\$781,232	36.74%	\$929,000	\$735,000	26.39%	69	117	-40.98%
Duplex	\$673,782	\$515,051	30.82%	\$650,000	\$514,500	26.34%	43	85	-48.87%
Mobile Home	\$238,525	\$170,044	40.27%	\$237,450	\$165,900	43.13%	61	84	-27.52%
Recreational	\$194,293	\$113,890	70.60%	\$150,000	\$89,750	67.13%	120	169	-28.92%
Residential	\$686,476	\$583,256	17.70%	\$625,000	\$530,000	17.92%	38	74	-49.19%
Residential WF	\$1,609,491	\$1,650,300	-2.47%	\$1,350,000	\$1,402,500	-3.74%	75	148	-49.62%
3/4-Plex	\$735,649	\$570,000	29.06%	\$749,950	\$720,000	4.16%	83	149	-44.22%
Apartment	\$287,229	\$254,888	12.69%	\$267,000	\$228,000	17.11%	67	79	-15.19%
Townhouse	\$442,377	\$383,122	15.47%	\$430,000	\$366,500	17.33%	41	81	-49.67%
RES TOTAL	\$625,791	\$535,494	16.86%	\$550,000	\$475,000	15.79%	47	82	-42.52%
FARMS	\$2,054,000	\$3,056,286	-32.79%	\$1,500,000	\$910,000	64.84%	130	166	-22.08%
MULTIFAMILY	\$974,750	\$1,839,167	-47.00%	\$747,000	\$1,825,000	-59.07%	89	105	-15.22%
Acreage	\$656,536	\$438,810	49.62%	\$490,000	\$345,000	42.03%	227	262	-13.19%
Acreage WF	\$671,607	\$574,000	17.00%	\$656,000	\$600,000	9.33%	214	93	129.26%
Lots	\$295,393	\$240,480	22.83%	\$269,450	\$218,500	23.32%	138	203	-32.13%
Lots WF	\$809,038	\$774,550	4.45%	\$660,000	\$809,000	-18.42%	85	229	-62.78%
LOTS TOTAL	\$433,292	\$334,550	29.51%	\$310,000	\$245,000	26.53%	163	219	-25.58%
Business	\$2,213,286	\$1,041,366	112.54%	\$355,000	\$582,830	-39.09%	144	191	-24.46%
Commercial	\$575,643	\$320,978	79.34%	\$325,000	\$13	,468,566.92%	137	154	-10.65%
Land	\$1,429,972	\$885,990	61.40%	\$980,000	\$482,500	103.11%	300	494	-39.25%
COMM TOTAL	\$818,767	\$477,734	71.39%	\$422,000	\$74,950	463.04%	168	200	-15.99%
GRAND TOTAL	\$620,079	\$527,357	17.58%	\$535,000	\$455,000	17.58%	64	98	-34.47%

Shuswap / Revelstoke Monthly Statistics December 2021

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Zone Totals

Description	CM This Year	CM Last Year	Increase	This YTD	Last YTD	Increase
Area = Central Okanaga						
1 Units Listed	383	468	-18.16%	10,562	10,230	3.25%
2 Units Sold	403	518	-22.20%	8,217	6,302	30.39%
3 Sales Volume	\$329,218,708	\$400,584,866	-17.82%	\$6,369,013,845	\$4,075,599,927	56.27%
4 List/Sell Ratio	100.91%	96.75%		99.92%	96.96%	
5 Days to Sell	51	76	-33.05%	47	77	-39.39%
6 Active Listings	1,062	1,713	-38.00%			
Area = North Okanagan						
1 Units Listed	119	118	0.85%	3,696	3,471	6.48%
2 Units Sold	158	191	-17.28%	3,007	2,416	24.46%
3 Sales Volume	\$109,252,602	\$103,187,587	5.88%	\$1,864,577,487	\$1,274,095,099	46.35%
4 List/Sell Ratio	98.90%	97.08%		99.37%	96.80%	
5 Days to Sell	63	106	-40.37%	64	98	-34.47%
6 Active Listings	532	781	-31.88%			
Area = Shuswap / Revel						
1 Units Listed	74	65	13.85%	2,102	1,942	8.24%
2 Units Sold	70	104	-32.69%	1,703	1,314	29.60%
3 Sales Volume	\$46,929,609	\$43,129,137	8.81%	\$899,892,462	\$570,372,928	57.77%
4 List/Sell Ratio	97.50%	97.39%		97.82%	96.23%	
5 Days to Sell	70	128	-45.83%	80	125	-36.57%
6 Active Listings	332	516	-35.66%			
Area = South Okanagan						
1 Units Listed	66	168	-60.71%	3,991	4,285	-6.86%
2 Units Sold	100	208	-51.92%	3,273	2,688	21.76%
3 Sales Volume	\$64,669,128	\$117,590,799	-45.00%	\$1,999,986,226	\$1,359,264,249	47.14%
4 List/Sell Ratio	97.50%	97.44%		98.43%	96.81%	
5 Days to Sell	71	104	-31.97%	77	106	-27.27%
6 Active Listings	671					
Area = South Peace Riv						
1 Units Listed	12	42	-71.43%	946	947	-0.11%
2 Units Sold	28	23	21.74%	619	387	59.95%
3 Sales Volume	\$8,573,597	\$5,269,500	62.70%	\$171,116,685	\$102,289,483	67.29%
4 List/Sell Ratio	96.14%	93.36%		95.94%	95.09%	
5 Days to Sell	113	129	-12.31%	123	162	-24.08%
6 Active Listings	429					
Area = Grand Total						
1 Units Listed	654	861	-24.04%	21,297	20,875	2.02%
2 Units Sold	759	1,044	-27.30%	16,819	13,107	28.32%
3 Sales Volume	\$558,643,644	\$669,761,889	-16.59%	\$11,304,586,705	\$7,381,621,686	53.15%
4 List/Sell Ratio	99.74%	96.93%		99.33%	96.82%	
5 Days to Sell	60	93	-35.74%	62	94	-34.31%
6 Active Listings	3,026	3,010	0.53%			

			Residential			
Description	Total Units Sold	Total Sales Volume	Total Units Sold	Total Sales Volume		
This Month	70	\$46,929,609	28	\$21,588,600		
Last Month	130	\$78,168,373	56	\$40,316,275		
This Month Last Year	104	\$43,129,137	40	\$21,466,684		
Description	Total Listings Taken	Inventory				
This Month	74	332				
Last Month	101	425				
This Month Last Year	65	516				

Condo/Apt		
Sales	5	
New Listings	13	
Current Inventory	26	
Sell/Inv. Ratio	19.23%	
Days to Sell	27	
Average Price	\$438,200	
Median Price	\$285,000	
Condo/Townhouse		
Sales	1	
New Listings	2	
Current Inventory	9	
Sell/Inv. Ratio	11.11%	
Days to Sell	14	
Average Price	\$840,000	
Median Price	\$840,000	
Lots		
Sales	11	
New Listings	12	
Current Inventory	80	
Sell/Inv. Ratio	13.75%	
Days to Sell	62	
Average Price	\$163,755	
Median Price	\$150,000	
Residential		
Sales	28	
New Listings	23	
Current Inventory	74	
Sell/Inv. Ratio	37.84%	
Days to Sell	72	
Average Price	\$771,021	
Median Price	\$712,250	
Ratio of Sales vs Inventory	27.61%	

Comparative Activity -- Listing Information

								Inventory	
Description	Cur Mo	Lst Yr Mo	Incr/Decr%	Cur YTD	Lst YTD	Incr/Decr%	Cur Mo	Lst Yr Mo	Incr/Decr%
Zone = Shuswap / R	evelstoke								
Acreage/House	4	4	0.00%	193	179	7.82	31	44	-29.55
Duplex	0	2	-100.00%	11	12	-8.33	1	7	-85.71
Mobile Home	8	1	700.00%	130	111	17.12	20	16	25.00
Recreational	2	1	100.00%	76	69	10.14	17	16	6.25
Residential	23	15	53.33%	755	697	8.32	74	80	-7.50
Residential WF	3	1	200.00%	97	81	19.75	14	22	-36.36
3/4-Plex	0	0	0.00%	2	6	-66.67		2	
Apartment	13	6	116.67%	134	99	35.35	26	28	-7.14
Townhouse	2	7	-71.43%	122	133	-8.27	9	27	-66.67
RES TOTAL	55	37.00	48.65%	1,520	1,387	9.59%	192	242	-20.66
FARMS	0	0	0.00%	15	11	36.36	5	6	-16.67
MULTIFAMILY	0	0	0.00%	5	5	0.00		3	
Acreage	1	3	-66.67%	82	93	-11.83	17	37	-54.05
Acreage WF	0	1	-100.00%	25	23	8.70	4	9	-55.56
Lots	11	13	-15.38%	313	261	19.92	54	125	-56.80
Lots WF	0	0	0.00%	24	17	41.18	5	4	25.00
LOTS TOTAL	12	17.00	-29.41%	444	394	12.69%	80	175	-54.29
Business	1	1	0.00%	21	18	16.67	9	11	-18.18
Commercial	5	7	-28.57%	72	86	-16.28	36	53	-32.08
Land	1	3	-66.67%	25	41	-39.02	10	26	-61.54
COMM TOTAL	7	11.00	-36.36%	118	145	-18.62%	55	90	-38.89
GRAND TOTAL	74	65	13.85%	2,102	1,942	8.24%	332	516	-35.66

Comparative Activity -- Sales Information (Month)

		Unit Sales		Sales Volume			List/Sale Ratio	
Description	Cur Mo	Lst Yr Mo	Incr/Decr%	Cur Mo	Lst Yr Mo	Incr/Decr%	Cur Mo	Lst Yr Mo
Zone = Shuswap / Re	velstoke							
Acreage/House	10	5	100.00%	\$11,072,500	\$4,201,500	163.54%	95.63%	94.44%
Duplex	0	1	-100.00%	\$0	\$317,000	-100.00%	0.00%	97.57%
Mobile Home	4	5	-20.00%	\$1,120,500	\$921,000	21.66%	97.60%	91.73%
Recreational	3	5	-40.00%	\$570,700	\$973,000	-41.35%	77.28%	95.50%
Residential	28	40	-30.00%	\$21,588,600	\$21,466,684	0.57%	97.32%	98.12%
Residential WF	2	0	0.00%	\$2,025,000	\$0	0.00%	94.71%	0.00%
3/4-Plex	0	0	0.00%	\$0	\$0	0.00%	0.00%	0.00%
Apartment	5	7	-28.57%	\$2,191,000	\$2,504,500	-12.52%	97.77%	95.32%
Townhouse	1	5	-80.00%	\$840,000	\$2,042,000	-58.86%	95.56%	97.93%
RES TOTAL	53	68	-22.06%	\$39,408,300	\$32,425,684	21.53%	96.34%	97.12%
FARMS	0	1	-100.00%	\$0	\$1,644,000	-100.00%	0.00%	99.70%
MULTIFAMILY	0	0	0.00%	\$0	\$0	0.00%	0.00%	0.00%
Acreage	1	8	-87.50%	\$278,800	\$1,975,500	-85.89%	96.14%	98.23%
Acreage WF	0	0	0.00%	\$0	\$0	0.00%	0.00%	0.00%
Lots	10	18	-44.44%	\$1,522,500	\$3,459,432	-55.99%	98.30%	97.95%
Lots WF	0	1	-100.00%	\$0	\$128,000	-100.00%	0.00%	93.43%
LOTS TOTAL	11	27	-59.26%	\$1,801,300	\$5,562,932	-67.62%	97.96%	97.94%
Business	1	0	0.00%	\$250,000	\$0	0.00%	100.00%	0.00%
Commercial	3	7	-57.14%	\$3,425,009	\$2,721,521	25.85%	110.84%	98.18%
Land	2	1	100.00%	\$2,045,000	\$775,000	163.87%	99.80%	97.00%
COMM TOTAL	6	8	-25.00%	\$5,720,009	\$3,496,521	63.59%	106.14%	97.92%
GRAND TOTAL	70	104	-32.69%	\$46,929,609	\$43,129,137	8.81%	97.50%	97.39%

Comparative Activity -- Sales Information (YTD)

		Unit Sales		Sales Volume			List/Sale Ratio		
Description	Cur YTD	Lst YTD	Incr/Decr%	Cur YTD	Lst YTD	Incr/Decr%	Cur YTD	Lst YTD	
Zone = Shuswap / R	evelstoke								
Acreage/House	142	114	24.56%	\$125,718,862	\$83,546,300	50.48%	97.32%	95.00%	
Duplex	11	6	83.33%	\$6,026,000	\$2,187,750	175.44%	98.86%	95.79%	
Mobile Home	105	98	7.14%	\$20,794,243	\$15,886,900	30.89%	97.94%	94.11%	
Recreational	56	45	24.44%	\$9,932,676	\$8,846,753	12.27%	95.02%	90.17%	
Residential	631	536	17.72%	\$416,424,633	\$281,768,552	47.79%	99.06%	97.75%	
Residential WF	70	47	48.94%	\$80,075,250	\$41,838,281	91.39%	95.46%	92.79%	
3/4-Plex	2	3	-33.33%	\$1,797,000	\$2,398,000	-25.06%	101.30%	97.33%	
Apartment	117	64	82.81%	\$49,957,780	\$22,512,505	121.91%	98.35%	96.61%	
Townhouse	120	102	17.65%	\$55,929,239	\$41,788,061	33.84%	98.74%	97.41%	
RES TOTAL	1,254	1,015	23.55%	\$766,655,684	\$500,773,100	53.09%	98.23%	96.50%	
FARMS	3	4	-25.00%	\$2,011,500	\$3,906,000	-48.50%	101.09%	99.43%	
MULTIFAMILY	5	1	400.00%	\$6,370,000	\$2,750,000	131.64%	93.42%	91.80%	
Acreage	70	61	14.75%	\$22,247,300	\$14,088,145	57.92%	95.65%	94.28%	
Acreage WF	12	15	-20.00%	\$8,224,000	\$6,159,400	33.52%	96.35%	94.05%	
Lots	293	176	66.48%	\$43,595,200	\$22,831,270	90.95%	96.87%	94.91%	
Lots WF	14	12	16.67%	\$5,250,000	\$4,783,850	9.74%	94.39%	93.93%	
LOTS TOTAL	389	264	47.35%	\$79,316,500	\$47,862,665	65.72%	96.31%	94.51%	
Business	5	3	66.67%	\$6,324,000	\$3,100,000	104.00%	95.15%	91.32%	
Commercial	31	19	63.16%	\$25,332,978	\$8,411,663	201.16%	93.84%	92.12%	
Land	16	8	100.00%	\$13,881,800	\$3,569,500	288.90%	94.79%	96.43%	
COMM TOTAL	52	30	73.33%	\$45,538,778	\$15,081,163	201.96%	94.31%	92.94%	
GRAND TOTAL	1,703	1,314	29.60%	\$899,892,462	\$570,372,928	57.77%	97.82%	96.23%	

Average/Median price, Days to Sell (Month)

	Average Price			Median Price			Days to Sell		
Description	Cur Mo	Lst Yr Mo	Incr/Decr%	Cur Mo	Lst Yr Mo	Incr/Decr%	Cur Mo	Lst Yr Mo	Incr/Decr%
Zone = Shuswap / Revelstoke									
Acreage/House	\$1,107,250	\$840,300	31.77%	\$1,005,000	\$570,000	76.32%	92	144	-36.23%
Duplex		\$317,000			\$317,000			19	
Mobile Home	\$280,125	\$184,200	52.08%	\$280,750	\$190,000	47.76%	49	104	-53.37%
Recreational	\$190,233	\$194,600	-2.24%	\$103,000	\$198,000	-47.98%	97	99	-1.68%
Residential	\$771,021	\$536,667	43.67%	\$712,250	\$552,500	28.91%	72	75	-3.96%
Residential WF	\$1,012,500			\$1,012,500			96		
3/4-Plex									
Apartment	\$438,200	\$357,786	22.48%	\$285,000	\$350,000	-18.57%	27	113	-75.75%
Townhouse	\$840,000	\$408,400	105.68%	\$840,000	\$410,000	104.88%	14	93	-84.98%
RES TOTAL	\$743,553	\$476,848	55.93%	\$697,500	\$448,750	55.43%	71	88	-19.69%
FARMS		\$1,644,000			\$1,644,000			328	
MULTIFAMILY									
Acreage	\$278,800	\$246,938	12.90%	\$278,800	\$244,900	13.84%	105	120	-12.50%
Acreage WF									
Lots	\$152,250	\$192,191	-20.78%	\$107,500	\$117,500	-8.51%	58	215	-73.07%
Lots WF		\$128,000			\$128,000			138	
LOTS TOTAL	\$163,755	\$206,035	-20.52%	\$150,000	\$197,400	-24.01%	62	184	-66.21%
Business	\$250,000			\$250,000			81		
Commercial	\$1,141,670	\$388,789	193.65%	\$1,525,000	\$352,500	332.62%	94	216	-56.57%
Land	\$1,022,500	\$775,000	31.94%	\$1,022,500	\$775,000	31.94%	38	565	-93.36%
COMM TOTAL	\$953,335	\$437,065	118.12%	\$947,500	\$414,750	128.45%	73	260	-71.92%
GRAND TOTAL	\$670,423	\$414,703	61.66%	\$576,200	\$377,000	52.84%	70	128	-45.83%

Average/Median price, Days to Sell (YTD)

	Average Price			Ν	Median Price			Davs to Sell		
Description	Cur YTD	Lst YTD	Incr/Decr%	Cur YTD	Lst YTD	Incr/Decr%	Cur YTD	Lst YTD	Incr/Decr%	
Zone = Shuswap / Revelstoke										
Acreage/House	\$885,344	\$732,862	20.81%	\$832,500	\$600,000	38.75%	79	131	-39.67%	
Duplex	\$547,818	\$364,625	50.24%	\$510,000	\$353,500	44.27%	150	56	168.01%	
Mobile Home	\$198,040	\$162,111	22.16%	\$192,000	\$151,750	26.52%	51	87	-41.50%	
Recreational	\$177,369	\$196,595	-9.78%	\$131,200	\$130,000	0.92%	78	120	-35.15%	
Residential	\$659,944	\$525,688	25.54%	\$624,000	\$499,450	24.94%	49	81	-39.34%	
Residential WF	\$1,143,932	\$890,176	28.51%	\$1,064,500	\$820,000	29.82%	78	142	-44.66%	
3/4-Plex	\$898,500	\$799,333	12.41%	\$898,500	\$618,000	45.39%	28	101	-72.68%	
Apartment	\$426,990	\$351,758	21.39%	\$350,000	\$334,450	4.65%	73	143	-48.82%	
Townhouse	\$466,077	\$409,687	13.76%	\$435,000	\$361,250	20.42%	66	115	-42.97%	
RES TOTAL	\$611,368	\$493,373	23.92%	\$560,000	\$460,000	21.74%	60	99	-39.12%	
FARMS	\$670,500	\$976,500	-31.34%	\$826,500	\$775,000	6.65%	62	137	-54.82%	
MULTIFAMILY	\$1,274,000	\$2,750,000	-53.67%	\$1,250,000	\$2,750,000	-54.55%	72	533	-86.49%	
Acreage	\$317,819	\$230,953	37.61%	\$251,000	\$205,000	22.44%	136	279	-51.25%	
Acreage WF	\$685,333	\$410,627	66.90%	\$372,500	\$339,000	9.88%	172	75	129.96%	
Lots	\$148,789	\$129,723	14.70%	\$120,000	\$82,250	45.90%	123	208	-40.90%	
Lots WF	\$375,000	\$398,654	-5.93%	\$244,500	\$355,000	-31.13%	106	236	-54.95%	
LOTS TOTAL	\$203,898	\$181,298	12.47%	\$139,000	\$131,000	6.11%	126	218	-42.14%	
Business	\$1,264,800	\$1,033,333	22.40%	\$1,875,000	\$925,000	102.70%	245	425	-42.40%	
Commercial	\$817,193	\$442,719	84.58%	\$560,000	\$479,000	16.91%	183	170	7.36%	
Land	\$867,613	\$446,188	94.45%	\$593,500	\$303,500	95.55%	221	170	30.30%	
COMM TOTAL	\$875,746	\$502,705	74.21%	\$592,000	\$476,000	24.37%	201	196	2.53%	
GRAND TOTAL	\$528,416	\$434,074	21.73%	\$465,000	\$397,000	17.13%	80	125	-36.57%	