South Okanagan Monthly Statistics December 2021

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Central Okanagan Statistics -- December 2021

Zone Totals

Description	CM This Year	CM Last Year	Increase	This YTD	Last YTD	Increase
Area = Central Okanaga						
1 Units Listed	383	468	-18.16%	10,562	10,230	3.25%
2 Units Sold	403	518	-22.20%	8,217	6,302	30.39%
3 Sales Volume	\$329,218,708	\$400,584,866	-17.82%	\$6,369,013,845	\$4,075,599,927	56.27%
4 List/Sell Ratio	100.91%	96.75%		99.92%	96.96%	
5 Days to Sell	51	76	-33.05%	47	77	-39.39%
6 Active Listings	1,062	1,713	-38.00%			
Area = North Okanagan						
1 Units Listed	119	118	0.85%	3,696	3,471	6.48%
2 Units Sold	158	191	-17.28%	3,007	2,416	24.46%
3 Sales Volume	\$109,252,602	\$103,187,587	5.88%	\$1,864,577,487	\$1,274,095,099	46.35%
4 List/Sell Ratio	98.90%	97.08%		99.37%	96.80%	
5 Days to Sell	63	106	-40.37%	64	98	-34.47%
6 Active Listings	532	781	-31.88%			
Area = Shuswap / Revel						
1 Units Listed	74	65	13.85%	2,102	1,942	8.24%
2 Units Sold	70	104	-32.69%	1,703	1,314	29.60%
3 Sales Volume	\$46,929,609	\$43,129,137	8.81%	\$899,892,462	\$570,372,928	57.77%
4 List/Sell Ratio	97.50%	97.39%		97.82%	96.23%	
5 Days to Sell	70	128	-45.83%	80	125	-36.57%
6 Active Listings	332	516	-35.66%			
Area = South Okanagan						
1 Units Listed	66	168	-60.71%	3,991	4,285	-6.86%
2 Units Sold	100	208	-51.92%	3,273	2,688	21.76%
3 Sales Volume	\$64,669,128	\$117,590,799	-45.00%	\$1,999,986,226	\$1,359,264,249	47.14%
4 List/Sell Ratio	97.50%	97.44%		98.43%	96.81%	
5 Days to Sell	71	104	-31.97%	77	106	-27.27%
6 Active Listings	671					
Area = South Peace Riv						
1 Units Listed	12	42	-71.43%	946	947	-0.11%
2 Units Sold	28	23	21.74%	619	387	59.95%
3 Sales Volume	\$8,573,597	\$5,269,500	62.70%	\$171,116,685	\$102,289,483	67.29%
4 List/Sell Ratio	96.14%	93.36%		95.94%	95.09%	
5 Days to Sell	113	129	-12.31%	123	162	-24.08%
6 Active Listings	429					
Area = Grand Total						
1 Units Listed	654	861	-24.04%	21,297	20,875	2.02%
2 Units Sold	759	1,044	-27.30%	16,819	13,107	28.32%
3 Sales Volume	\$558,643,644	\$669,761,889	-16.59%	\$11,304,586,705	\$7,381,621,686	53.15%
4 List/Sell Ratio	99.74%	96.93%		99.33%	96.82%	
5 Days to Sell	60	93	-35.74%	62	94	-34.31%
6 Active Listings	3,026	3,010	0.53%			

			Residential			
Description	Total Units Sold	Total Sales Volume	Total Units Sold	Total Sales Volume		
This Month	100	\$64,669,128	43	\$30,860,996		
Last Month	217	\$152,416,896	86	\$61,905,800		
This Month Last Year	208	\$117,590,799	80	\$49,186,850		
Description	Total Listings Taken	Inventory				
This Month	66	671				
Last Month	130	797				
This Month Last Year	168					

Condo/Apt		
Sales	12	
New Listings	11	
Current Inventory	62	
Sell/Inv. Ratio	19.35%	
Days to Sell	34	
Average Price	\$357,982	
Median Price	\$343,500	
Condo/Townhouse		
Sales	14	
New Listings	4	
Current Inventory	31	
Sell/Inv. Ratio	45.16%	
Days to Sell	73	
Average Price	\$486,889	
Median Price	\$450,000	
Lots		
Sales	5	
New Listings	8	
Current Inventory		
Sell/Inv. Ratio		
Days to Sell	95	
Average Price	\$392,280	
Median Price	\$289,000	
Residential		
Sales	43	
New Listings	25	
Current Inventory	135	
Sell/Inv. Ratio	31.85%	
Days to Sell	62	
Average Price	\$717,698	
Median Price	\$685,000	
Ratio of Sales vs Inventory	26.81%	

Comparative Activity -- Listing Information

								Inventory	
Description	Cur Mo	Lst Yr Mo	Incr/Decr%	Cur YTD	Lst YTD	Incr/Decr%	Cur Mo	Lst Yr Mo	Incr/Decr%
Zone = South Okana	gan								
Acreage/House	7	14	-50.00%	274	271	1.11	65		
Duplex	0	8	-100.00%	113	157	-28.03	12		
Mobile Home	2	5	-60.00%	187	198	-5.56	21		
Residential	25	63	-60.32%	1,411	1,530	-7.78	135		
Residential WF	1	1	0.00%	68	71	-4.23	10		
3/4-Plex	0	1	-100.00%	27	11	145.45	3		
Apartment	11	18	-38.89%	583	667	-12.59	62		
Townhouse	4	12	-66.67%	367	424	-13.44	31		
RES TOTAL	50	122.00	-59.02%	3,030	3,329	-8.98%	339		
FARMS	1	11	-90.91%	145	184	-21.20	42		
MULTIFAMILY	1	0	0.00%	45	25	80.00	11		
Acreage	3	9	-66.67%	148	165	-10.30	48		
Acreage WF	0	0	0.00%	1	0	0.00			
Lots	5	10	-50.00%	260	274	-5.11	65		
Lots WF	0	0	0.00%	1	0	0.00			
LOTS TOTAL	8	19.00	-57.89%	410	439	-6.61%	113		
Business	0	3	-100.00%	44	53	-16.98	20		
Commercial	6	5	20.00%	182	140	30.00	70		
Land	0	0	0.00%	11	0	0.00	6		
COMM TOTAL	6	8.00	-25.00%	237	193	22.80%	96		
GRAND TOTAL	66	160	-58.75%	3,867	4,170	-7.27%	601		

Comparative Activity -- Sales Information (Month)

		Unit Sales		S	ales Volume		List/Sa	e Ratio
Description	Cur Mo	Lst Yr Mo	Incr/Decr%	Cur Mo	Lst Yr Mo	Incr/Decr%	Cur Mo	<u>Lst Yr Mo</u>
Zone = South Okanagan								
Acreage/House	3	9	-66.67%	\$6,913,000	\$14,899,900	-53.60%	92.25%	93.52%
Duplex	7	9	-22.22%	\$4,781,500	\$4,483,777	6.64%	100.22%	98.83%
Mobile Home	6	8	-25.00%	\$1,111,000	\$1,440,400	-22.87%	93.15%	97.32%
Residential	43	80	-46.25%	\$30,860,996	\$49,186,850	-37.26%	99.07%	98.48%
Residential WF	2	3	-33.33%	\$1,030,000	\$5,105,000	-79.82%	95.90%	98.17%
3/4-Plex	1	2	-50.00%	\$580,000	\$2,575,000	-77.48%	96.68%	99.61%
Apartment	12	38	-68.42%	\$4,295,783	\$12,021,600	-64.27%	98.29%	98.05%
Townhouse	14	30	-53.33%	\$6,816,449	\$12,215,386	-44.20%	98.74%	98.74%
RES TOTAL	88	179	-50.84%	\$56,388,728	\$101,927,913	-44.68%	97.97%	97.72%
FARMS	0	6	-100.00%	\$0	\$7,470,000	-100.00%	0.00%	91.83%
MULTIFAMILY	1	0	0.00%	\$3,375,000	\$0	0.00%	96.43%	0.00%
Acreage	1	5	-80.00%	\$519,900	\$1,945,000	-73.27%	100.00%	105.37%
Acreage WF	0	0	0.00%	\$0	\$0	0.00%	0.00%	0.00%
Lots	4	11	-63.64%	\$1,441,500	\$2,906,876	-50.41%	97.21%	96.09%
Business	1	1	0.00%	\$130,000	\$905,000	-85.64%	34.21%	90.59%
Commercial	4	4	0.00%	\$2,686,000	\$2,046,010	31.28%	97.53%	103.94%
GRAND TOTAL	99	206	-51.94%	\$64,541,128	\$117,200,799	-44.93%	97.51%	97.44%

Comparative Activity -- Sales Information (YTD)

		Unit Sales		;	Sales Volume		List/Sale	Ratio
Description	Cur YTD	Lst YTD	Incr/Decr%	Cur YTD	Lst YTD	Incr/Decr%	Cur YTD	Lst YTD
Zone = South Okanag	gan							
Acreage/House	153	97	57.73%	\$185,320,988	\$94,994,900	95.09%	96.32%	95.35%
Duplex	105	108	-2.78%	\$61,282,357	\$49,823,101	23.00%	99.61%	97.87%
Mobile Home	158	168	-5.95%	\$28,334,139	\$24,639,244	15.00%	97.32%	95.94%
Residential	1,225	1,107	10.66%	\$866,288,592	\$639,420,529	35.48%	99.20%	97.42%
Residential WF	46	46	0.00%	\$82,476,600	\$63,364,400	30.16%	97.75%	95.55%
3/4-Plex	13	5	160.00%	\$13,158,500	\$4,500,000	192.41%	95.77%	97.32%
Apartment	593	428	38.55%	\$233,760,350	\$141,012,968	65.77%	99.26%	97.43%
Townhouse	353	321	9.97%	\$170,886,290	\$130,708,108	30.74%	99.82%	97.98%
RES TOTAL	2,646	2,280	16.05%	\$1,641,507,816	\$1,148,463,250	42.93%	98.82%	97.19%
FARMS	56	75	-25.33%	\$85,853,000	\$101,721,600	-15.60%	96.18%	94.33%
MULTIFAMILY	19	7	171.43%	\$32,004,360	\$9,032,500	254.32%	109.79%	96.28%
Acreage	129	79	63.29%	\$65,631,862	\$22,797,045	187.90%	97.37%	93.73%
Acreage WF	1	0	0.00%	\$355,000	\$0	0.00%	101.43%	0.00%
Lots	247	143	72.73%	\$78,793,192	\$38,493,656	104.69%	97.23%	95.34%
Business	12	9	33.33%	\$15,021,139	\$4,906,400	206.15%	91.11%	92.20%
Commercial	82	47	74.47%	\$68,528,458	\$28,171,648	143.25%	92.51%	97.01%
GRAND TOTAL	3,192	2,640	20.91%	\$1,987,694,826	\$1,353,586,099	46.85%	98.46%	96.83%

Average/Median price, Days to Sell (Month)

	А	verage Price		Ν	ledian Price			Days to Sell	
Description	Cur Mo	Lst Yr Mo	Incr/Decr%	Cur Mo	Lst Yr Mo	Incr/Decr%	Cur Mo	Lst Yr Mo	Incr/Decr%
Zone = South C	kanagan								
Acreage/House	\$2,304,333	\$1,655,544	39.19%	\$1,113,000	\$1,220,000	-8.77%	176	145	21.24%
Duplex	\$683,071	\$498,197	37.11%	\$700,000	\$497,777	40.63%	29	38	-25.25%
Mobile Home	\$185,167	\$180,050	2.84%	\$134,000	\$124,000	8.06%	92	103	-10.84%
Residential	\$717,698	\$614,836	16.73%	\$685,000	\$595,000	15.13%	62	79	-21.40%
Residential WF	\$515,000	\$1,701,667	-69.74%	\$515,000	\$1,780,000	-71.07%	15	52	-71.34%
3/4-Plex	\$580,000	\$1,287,500	-54.95%	\$580,000	\$1,287,500	-54.95%	65	71	-7.80%
Apartment	\$357,982	\$316,358	13.16%	\$343,500	\$282,500	21.59%	34	93	-63.77%
Townhouse	\$486,889	\$407,180	19.58%	\$450,000	\$379,000	18.73%	73	88	-16.37%
RES TOTAL	\$640,781	\$569,430	12.53%	\$571,500	\$464,000	23.17%	62	85	-26.99%
FARMS		\$1,245,000			\$1,102,500			94	
MULTIFAMILY	\$3,375,000			\$3,375,000			141		
Acreage	\$519,900	\$389,000	33.65%	\$519,900	\$139,000	274.03%	45	216	-79.13%
Acreage WF									
Lots	\$360,375	\$264,261	36.37%	\$273,250	\$225,000	21.44%	108	265	-59.27%
Business	\$130,000	\$905,000	-85.64%	\$130,000	\$905,000	-85.64%	237	351	-32.48%
Commercial	\$671,500	\$511,502	31.28%	\$742,500	\$233,000	218.67%	134	207	-35.14%
GRAND TOTAL	\$651,931	\$568,936	14.59%	\$563,000	\$450,500	24.97%	69	102	-31.95%

Average/Median price, Days to Sell (YTD)

	А	verage Price		Ν	/ledian Price			Davs to Sell	
Description	Cur YTD	Lst YTD	Incr/Decr%	Cur YTD	Lst YTD	Incr/Decr%	Cur YTD	Lst YTD	Incr/Decr%
Zone = South C	Dkanagan								
Acreage/House	\$1,211,248	\$979,329	23.68%	\$990,000	\$750,000	32.00%	88	125	-29.51%
Duplex	\$583,641	\$461,325	26.51%	\$512,500	\$420,800	21.79%	46	68	-32.14%
Mobile Home	\$179,330	\$146,662	22.27%	\$155,000	\$131,500	17.87%	47	104	-55.13%
Residential	\$707,174	\$577,616	22.43%	\$650,000	\$538,000	20.82%	52	83	-37.48%
Residential WF	\$1,792,970	\$1,377,487	30.16%	\$1,919,000	\$1,233,000	55.64%	62	105	-41.14%
3/4-Plex	\$1,012,192	\$900,000	12.47%	\$975,000	\$775,000	25.81%	55	131	-57.90%
Apartment	\$394,200	\$329,470	19.65%	\$346,599	\$275,000	26.04%	79	106	-25.19%
Townhouse	\$484,097	\$407,190	18.89%	\$427,538	\$375,000	14.01%	53	97	-45.20%
RES TOTAL	\$620,373	\$503,712	23.16%	\$529,900	\$441,008	20.16%	60	92	-35.17%
FARMS	\$1,533,089	\$1,356,288	13.04%	\$1,275,000	\$1,145,000	11.35%	142	131	8.36%
MULTIFAMILY	\$1,684,440	\$1,290,357	30.54%	\$1,410,000	\$820,000	71.95%	108	137	-21.05%
Acreage	\$508,774	\$288,570	76.31%	\$310,000	\$212,500	45.88%	145	213	-31.96%
Acreage WF	\$355,000			\$355,000			19		
Lots	\$319,001	\$269,186	18.51%	\$275,000	\$211,500	30.02%	154	182	-15.52%
Business	\$1,251,762	\$545,156	129.62%	\$492,500	\$530,000	-7.08%	184	199	-7.22%
Commercial	\$835,713	\$599,397	39.43%	\$607,000	\$400,000	51.75%	132	192	-31.02%
GRAND TOTAL	\$622,711	\$512,722	21.45%	\$500,000	\$430,000	16.28%	75	104	-28.36%

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Central Okanagan Statistics -- December 2021

Zone Totals

Area = Central Okanaga 1 Units Listed 383 468 -18.16% 10.562 10.230 3.25% 2 Units Sold 403 518 -22.20% 8.217 6.302 3.03% 3 Sales Volume \$329,218,708 \$400,684,866 -17.82% \$6,369,013,845 \$4,075,599,927 56.27% 4 List/Sell Ratio 100.91% 96.76% 99.92% 96.86% 77 -39.39% 6 Active Listings 1.062 1.713 -38.00% 97 -34.93% 2 Units Sold 158 191 -17.28% 3.007 2.416 2.446 3 Sales Volume \$109,252,602 \$103,187,687 5.88% \$1,864,577,487 \$1,274,095,099 46.35% 5 Days to Sell 63 106 -40.37% 64 98 -34.47% 6 Active Listings 532 781 -31.88% 2.102 1.942 8.24% 1 Units Listed 74 65 13.85% 2.102 1.942 8.24% 2 Units Sold 100 <th>Description</th> <th>CM This Year</th> <th>CM Last Year</th> <th>Increase</th> <th>This YTD</th> <th>Last YTD</th> <th>Increase</th>	Description	CM This Year	CM Last Year	Increase	This YTD	Last YTD	Increase
2 Units Sold 403 518 -22.20% 8,217 6,302 30.39% 3 Sales Volume \$329,218,708 \$400,584,866 -17.8% \$6,369,013,845 \$4,075,599,927 56.27% 5 Days to Sell 61 76 -33.05% 47 77 -39.39% 6 Active Listings 1.062 1.713 -38.00% 47 77 -39.39% 6 Active Listings 1.062 1.713 -38.00% 47 77 -39.39% 6 Active Listings 1.062 1.713 -38.00% 47 77 -39.39% 2 Units Sold 158 191 -17.28% 3.007 2.416 2.446.84 2 Units Sold 98.90% 97.08% 99.37% 96.80% 51.85% 51.864.577.487 \$1.274,095.099 46.35% 6 Active Listings 532 781 -31.86% 2.102 1.942 8.24% 2 Units Sold 70 128 45.83% 80 125 -36.57% 5 Days to Sell 70	Area = Central Okanaga						
3 Sales Volume \$329,218,708 \$400,584,866 -17.82% \$6,369,013,845 \$4,075,599,927 56.27% 4 List/Sell Ratio 100.91% 96,75% 99.92% 96.86% 99.92% 96.86% 5 Days to Sell 51 76 -33.05% 47 77 -39.39% 6 Active Listings 1.062 1.713 -38.00% 77 -39.39% 7 Area = North Okanagan 1 1 1.018, Listed 119 118 0.85% 3.696 3.471 6.48% 2 Units Sold 158 191 -17.28% 3.007 2.416 24.46% 4 List/Sell Ratio 99.90% 97.08% 99.37% 99.680% 40.37% 64 98 -34.47% 6 Active Listings 532 781 -31.88% 2.102 1.942 8.24% 2 Units Sold 70 104 -32.69% 1.703 1.314 29.60% 3 Sales Volume \$46,929,609 \$43,129,137 8.81% \$699,82,462 \$570,377,2928 577.77	_	383	468	-18.16%	10,562	10,230	3.25%
A ListSell Ratio 100.91% 96.75% 99.92% 96.96% 5 Days to Sell 51 76 -33.05% 47 77 -39.39% Area = North Okanagan 1 1 1 1 88.0% 47 77 -39.39% Area = North Okanagan 1 1 1 88.0% 3.696 3.471 6.48% 2 Units Sold 158 191 -17.28% 3.007 2.416 2.44.8% 3 Sales Volume \$109.252.602 \$103.187.587 5.88% \$1.864.577.487 \$1.274.095.099 46.35% 5 Days to Sell 63 106 -40.37% 64 98 -34.47% Active Listings 532 781 -31.88% 570.372.928 57.77% 1 Units Listed 70 104 -32.69% 97.23% 96.23% 5 3 Sales Volume \$46.928.609 \$43.129.137 8.81% \$899.892.462 \$57.0372.928 57.77% 4 List/Sell Ratio 97.50% 97.43% 86 <	2 Units Sold	403	518	-22.20%	8,217	6,302	30.39%
Display to Sell 51 76 -33.05% 47 77 -39.39% Active Listings 1,062 1,713 -38.00% 47 77 -39.39% Area = North Okanagan 1 11 118 0.85% 3.696 3,471 6.48% 2 Units Sold 158 191 -17.28% 3,007 2,416 24.46% 3 Sales Volume \$109,252,602 \$103,187,587 5.88% \$1,864,577,487 \$1,274,095,099 46.35% 4 List/Sell Ratio 98.90% 97.08% 99.37% 96.80% 50.447% 6 Active Listings 532 781 -31.88% -34.47% 64 98 -34.47% 6 Active Listings 532 781 -31.88% -45.83% 64 98 -34.47% 7 Units Listed 74 65 13.85% 2,102 1.942 8.24% 1 Units Listed 70 104 -32.69% 1.703 1.314 29.60% 5 Days to Sell 70 128	3 Sales Volume	\$329,218,708	\$400,584,866	-17.82%	\$6,369,013,845	\$4,075,599,927	56.27%
6 Active Listings 1,062 1,713 -38.00% Area = North Okanagan 1 1 1 1 0 0.85% 3.696 3.471 6.48% 2 Units Sold 158 191 -17.28% 3.007 2.416 24.46% 3 Sales Volume \$109.252,602 \$103,187,587 5.88% \$1,864,577,487 \$1,274,095,099 46.35% 4 List/Sell Ratio 98.90% 97.08% 99.37% 96.80% 5 Days to Sell 63 106 -40.37% 64 98 -34.47% 4 List/Sell Ratio 97.68% 91.35% 2,102 1,942 8.24% 2 Units Listed 74 65 13.85% 2,102 1,942 8.24% 2 Units Sold 70 104 -32.69% 1.703 1.314 2.960% 3 sales Volume \$46,929,609 \$43,129,137 8.81% \$899,892,462 \$57.77% 4 List/Sell Ratio 97.50% 97.39% 97.82% 96.23% 4 List/Sell Ratio 9	4 List/Sell Ratio	100.91%	96.75%		99.92%	96.96%	
Area = North Okanagan 1Units Listed 119 118 0.85% 3.696 3.471 6.48% 2 Units Sold 158 191 -17.28% 3.007 2.416 2.44.6% 3 Sales Volume \$109,252,602 \$103,187,587 5.88% \$1,864,577,487 \$1,274,095,099 46.35% 4 List/Sell Ratio 98.90% 97.08% 99.37% 96.80% 5 5 Days to Sell 63 106 -40.37% 64 98 -34.47% 6 Active Listings 532 781 -31.88% - - 1.014 2.012 1.942 8.24% 2 Units Sold 70 104 -32.69% 1,703 1,314 29.60% 3 Sales Volume \$46,929,609 \$43,129,137 8.81% \$899,892,462 \$570,372,928 57.77% 4 List/Sell Ratio 97.50% 97.39% 97.82% 96.23% - 6.657% 6 Active Listings 332 516 -36.66% 80 125 -36.7% 4 Units L	5 Days to Sell	51	76	-33.05%	47	77	-39.39%
1 Units Listed 119 118 0.85% 3.696 3.471 6.48% 2 Units Sold 158 191 -17.28% 3.007 2.416 24.46% 3 Sales Volume \$109,252,602 \$103,187,587 5.88% \$1,864,577,487 \$1,274,095,099 46.35% 4 List/Sell Ratio 98.90% 97.08% 99.37% 64 98 -34.47% 6 Active Listings 532 781 -31.88% 2.102 1,942 8.24% 2 Units Sold 70 104 -32.69% 1,703 1,314 29.60% 3 Sales Volume \$46,929,609 \$43,129,137 8.81% \$899,892,462 \$570,372,928 5.77.7% 4 List/Sell Ratio 97.50% 97.39% 97.82% 96.23% 5 5 Days to Sell 70 128 -45.83% 80 125 -36.57% 6 Active Listings 332 516 -35.66% 20.715 2.688 21.76% 3 Sales Volume \$64,669,128 \$117,590,799 -45.00%	6 Active Listings	1,062	1,713	-38.00%			
2 Units Sold 158 191 -17.28% 3.007 2,416 24.46% 3 Sales Volume \$109,252,602 \$103,187,587 5.88% \$1,864,577,487 \$1,274,095,099 46.35% 4 List/Sell Ratio 98.00% 97.08% 99.37% 64 98 -34.47% 6 Active Listings 532 781 -31.88% 64 98 -34.47% 6 Active Listings 532 781 -31.88% 64 98 -34.47% 1 Units Listed 74 65 13.85% 2,102 1.942 8.24% 2 Units Sold 70 104 -32.69% \$1,703 1,314 29.60% 3 Sales Volume \$46,929,609 \$43,129,137 8.81% \$899,892,462 \$57.0372,928 57.77% 4 List/Sell Ratio 97.50% 97.39% 97.82% 96.23% 5 5.25.66% 62.3% 5 5.25.66% 62.3% 5 5.26.26% 5.77% 6 6.2126 \$1.75.07,97 9.6.23% 5 5.26.26%	Area = North Okanagan						
Solide Status \$109,252,602 \$103,187,587 5.88% \$1,864,577,487 \$1,274,095,099 46.35% 4 List/Sell Ratio 98.90% 97.08% 99.37% 96.80% 5 Days to Sell 63 106 -40.37% 64 98 -34.47% 6 Active Listings 532 781 -31.88% 21.012 1,942 8.24% 1 Units Listed 74 65 13.85% 2,102 1,942 8.24% 2 Units Sold 70 104 -32.69% 1,703 1,314 29.60% 3 Sales Volume \$46,929,609 \$43,129,137 8.81% \$899.892,462 \$570,372,928 57.77% 4 List/Sell Ratio 97.50% 97.39% 97.82% 96.23% 96.23% 5 Days to Sell 70 128 -45.83% 80 125 -36.67% 4 List/Sell Ratio 97.50% 97.44% 3.991 4,285 -6.86% 2 Units Sold 100 208 51.92% 3,273 2,688 21.76%	1 Units Listed	119	-	0.85%		3,471	
4 List/Sell Ratio 98.90% 97.08% 99.37% 96.80% 5 Days to Sell 63 106 -40.37% 64 98 -34.47% 6 Active Listings 532 781 -31.88% -34.47% Area = Shuswap / Revel 1 1 1.0hits Listed 74 65 13.85% 2.102 1.942 8.24% 2 Units Sold 70 104 -32.69% 1.703 1.314 29.60% 3 Sales Volume \$46,929,609 \$43,129,137 8.81% \$899,892.462 \$570,372,928 57.77% 4 List/Sell Ratio 97.50% 97.39% 97.82% 96.23% 5 5 5 Days to Sell 70 128 45.83% 80 125 -36.57% 6 Active Listings 332 516 -35.66% 80 125 -36.87% 1 Units Listed 66 168 -60.71% 3.991 4.285 -6.86% 2 Units Sold 100 208 \$1.799,99 4.50.26 \$1.359,264,249	2 Units Sold						
5 Days to Sell 63 106 -40.37% 64 98 -34.47% 6 Active Listings 532 781 -31.88%	3 Sales Volume		\$103,187,587	5.88%	\$1,864,577,487	\$1,274,095,099	46.35%
6 Active Listings 532 781 -31.88% Area = Shuswap / Revel	4 List/Sell Ratio	98.90%	97.08%		99.37%	96.80%	
Area = Shuswap / Revel 1 1 1 Units Listed 74 65 13.85% 2,102 1,942 8.24% 2 Units Sold 70 104 -32.69% 1,703 1,314 29.60% 3 Sales Volume \$46,929,609 \$43,129,137 8.81% \$899,892,462 \$57,77% 96.23% 5 Days to Sell 70 128 -45.83% 80 125 -36.57% 6 Active Listings 332 516 -35.66% 97.39% 98.23% 7 10 128 -45.83% 80 125 -36.57% 6 Active Listings 332 516 -35.66% 80 125 -36.67% Area = South Okanagan 1 Units Listed 66 168 -60.71% 3.991 4.285 -68.8% 2 Units Sold 100 208 -51.92% 3.273 2.688 21.76% 3 Sales Volume \$64,669,128 \$117,500,79	5 Days to Sell	63	106	-40.37%	64	98	-34.47%
1 Units Listed 74 65 13.85% 2,102 1,942 8.24% 2 Units Sold 70 104 -32.69% 1,703 1,314 29.60% 3 Sales Volume \$46,929,609 \$43,129,137 8.81% \$899,892,462 \$570,372,928 57.77% 4 List/Sell Ratio 97.50% 97.39% 96.23% 96.23% 5 Days to Sell 70 128 -45.83% 80 125 -36.57% 6 Active Listings 332 516 -35.66% - - - - - - - -6.86% 2 Units Sold 100 208 -51.92% 3.273 2.688 21.76% -6.86% 2 Units Sold 100 208 51.929 3.273 2.688 21.76% -6.86% 2 Units Sold 97.50% 97.44% 98.43% 96.81% -7 10.6 -27.27% 6 Active Listings 671 -104 -31.97% 77 106 -27.27%	6 Active Listings	532	781	-31.88%			
2 Units Sold 70 104 -32.69% 1,703 1,314 29.60% 3 Sales Volume \$46,929,609 \$43,129,137 8.81% \$899,892,462 \$570,372,928 57.77% 4 List/Sell Ratio 97.50% 97.39% 97.82% 96.23% 96.23% 5 Days to Sell 70 128 -45.83% 80 125 -36.57% Area = South Okanagan 1 Units Listed 66 168 -60.71% 3.991 4.285 -6.86% 2 Units Sold 100 208 -51.92% 3.273 2.66.88 21.76% 3 Sales Volume \$64,669,128 \$117,590,799 -45.00% \$1,999,986,226 \$1,359,264,249 47.14% 4 List/Sell Ratio 97.50% 97.44% 98.43% 96.81% 5 5 Days to Sell 71 104 -31.97% 77 106 -27.27% 6 Active Listings 671 94.6 947 -0.11% 2 Units Sold 28 23	Area = Shuswap / Revel						
Solaes Volume \$46,929,609 \$43,129,137 8.81% \$899,892,462 \$570,372,928 57.77% 4 List/Sell Ratio 97.50% 97.39% 97.82% 96.23% 96.23% 5 Days to Sell 70 128 -45.83% 80 125 -36.57% Active Listings 332 516 -35.66% 96.23% 96.23% Area = South Okanagan 1 Units Listed 66 168 -60.71% 3.991 4.285 -6.86% 2 Units Sold 100 208 -51.92% 3.273 2.688 21.76% 3 Sales Volume \$64,669,128 \$117,590,799 -45.00% \$1,999,986,226 \$1,359,264,249 47.14% 4 List/Sell Ratio 97.50% 97.44% 98.43% 96.81% 5 5 Days to Sell 71 104 -31.97% 77 106 -27.27% 6 Active Listings 671 2 41.187.506.797 \$5,269,500 62.70% \$171,116,685 \$102,289,483 67.29% 3 Sales Volume <td>1 Units Listed</td> <td>74</td> <td></td> <td>13.85%</td> <td></td> <td>1,942</td> <td>-</td>	1 Units Listed	74		13.85%		1,942	-
4 List/Sell Ratio97.50%97.39%97.82%96.23%5 Days to Sell70128-45.83%80125-36.57%6 Active Listings332516-35.66%-36.66%-36.66%Area = South Okanagan1 Units Listed66168-60.71%3.9914.285-6.86%2 Units Sold100208-51.92%3.2732.68821.76%3 Sales Volume\$64,669,128\$117,590,799-45.00%\$1,999,986,226\$1,359,264,24947.14%4 List/Sell Ratio97.50%97.44%98.43%96.81%-27.27%6 Active Listings67104-31.97%77106-27.27%6 Active Listings67104-31.97%77106-27.27%1 Units Listed1242-71.43%946947-0.11%2 Units Sold282321.74%61938759.95%3 Sales Volume\$8,573,597\$5,269,50062.70%\$171,116,685\$102,289,48367.29%4 List/Sell Ratio96.14%93.36%95.94%95.09%55.29%5.269,50062.70%\$171,116,685\$102,289,48367.29%4 List/Sell Ratio96.14%93.36%95.94%95.09%55.209,50062.70%\$171,116,685\$102,289,48367.29%4 List/Sell Ratio96.14%93.36%95.94%95.09%5.20%5.20%3.162-24.08%6 Active Listings429	2 Units Sold	70				1,314	
Lobot Number Top of the second s	3 Sales Volume	\$46,929,609	\$43,129,137	8.81%		\$570,372,928	57.77%
6 Active Listings332516-35.66%Area = South Okanagan1 Units Listed66168-60.71% 3.991 4.285 -6.86%2 Units Sold100208-51.92% 3.273 2.68821.76%3 Sales Volume\$64,669,128\$117,590,799-45.00%\$1,999,986,226\$1,359,264,24947.14%4 List/Sell Ratio97.50%97.44%98.43%96.81%75 Days to Sell71104-31.97%77106-27.27%6 Active Listings67177106-27.27%1 Units Listed1242-71.43%946947-0.11%2 Units Sold282321.74%61938759.95%3 Sales Volume\$8,573,597\$5,269,50062.70%\$171,116,685\$102,289,48367.29%4 List/Sell Ratio96.14%93.36%95.94%95.09%550.99%55 Days to Sell1113129-12.31%123162-24.08%6 Active Listings4297591,044-27.30%16,81913,10728.32%3 Sales Volume\$558,643,644\$669,761,889-16.59%\$11,304,586,705\$7,381,621,68653.15%4 List/Sell Ratio99.74%96.93%99.33%96.82%5554.31%6 Active Listings654861-24.04%21,29720.8752.02%6 Active Listings654861-24.04%21,29720.875	4 List/Sell Ratio		97.39%		97.82%		
Area = South Okanagan 1 Units Listed 66 168 -60.71% 3.991 4,285 -6.86% 2 Units Sold 100 208 -51.92% 3,273 2,688 21.76% 3 Sales Volume \$64,669,128 \$117,590,799 -45.00% \$1,999,986,226 \$1,359,264,249 47.14% 4 List/Sell Ratio 97.50% 97.44% 98.43% 96.81% 5 5 Days to Sell 71 104 -31.97% 77 106 -27.27% 6 Active Listings 671 -71.43% 946 947 -0.11% 2 Units Sold 28 23 21.74% 619 387 59.95% 3 Sales Volume \$8,573,597 \$5,269,500 62.70% \$171,116,685 \$102,289,483 67.29% 4 List/Sell Ratio 96.14% 93.36% 95.94% 95.09% 5 5 Days to Sell 113 129 -12.31% 123 162 -24.08% 6 Active Listings 429	5 Days to Sell	70	-	-45.83%	80	125	-36.57%
1 Units Listed 66 168 -60.71% 3,991 4,285 -6.86% 2 Units Sold 100 208 -51.92% 3,273 2,688 21.76% 3 Sales Volume \$64,669,128 \$117,590,799 -45.00% \$1,999,986,226 \$1,359,264,249 47.14% 4 List/Sell Ratio 97.50% 97.44% 98.43% 96.81% -77.7% 6 Active Listings 671 104 -31.97% 77 106 -27.27% 6 Active Listings 671 -71.43% 946 947 -0.11% 2 Units Sold 28 23 21.74% 619 387 59.95% 3 Sales Volume \$8,573,597 \$5,269,500 62.70% \$171,116,685 \$102,289,483 67.29% 4 List/Sell Ratio 96.14% 93.36% 95.94% 95.09% 5 5 Days to Sell 113 129 -12.31% 123 162 -24.08% 6 Active Listings 429 -24.04% 21,297 20,875 2.02%	6 Active Listings	332	516	-35.66%			
2 Units Sold 100 208 -51.92% 3,273 2,688 21.76% 3 Sales Volume \$64,669,128 \$117,590,799 -45.00% \$1,999,986,226 \$1,359,264,249 47.14% 4 List/Sell Ratio 97.50% 97.44% 98.43% 96.81% 5 Days to Sell 71 104 -31.97% 77 106 -27.27% 6 Active Listings 671 2 2 2 71 106 -27.27% 6 Active Listings 671 -71.43% 946 947 -0.11% 2 Units Sold 28 23 21.74% 619 387 59.95% 3 Sales Volume \$8,573,597 \$5,269,500 62.70% \$1171,116,685 \$102,289,483 67.29% 4 List/Sell Ratio 96.14% 93.36% 95.94% 95.09% 95.09% 95.09% 95.09% 95.09% 102 -24.08% 67.29% 41.51/Sell Ratio 94.142 -27.30% 168.19 13,107 28.32% 4 List/Sell Ratio 654	Area = South Okanagan						
3 Soles Volume \$64,669,128 \$117,590,799 -45.00% \$1,999,986,226 \$1,359,264,249 47.14% 4 List/Sell Ratio 97.50% 97.44% 98.43% 96.81% 5 Days to Sell 71 104 -31.97% 77 106 -27.27% 6 Active Listings 671 6 671 6 6 947 -0.11% 1 Units Listed 12 42 -71.43% 946 947 -0.11% 2 Units Sold 28 23 21.74% 619 387 59.95% 3 Sales Volume \$8,573,597 \$5,269,500 62.70% \$171,116,685 \$102,289,483 67.29% 4 List/Sell Ratio 96.14% 93.36% 95.94% 95.09% 5 5 Days to Sell 113 129 -12.31% 123 162 -24.08% 6 Active Listings 429 - 4 10.44 -27.30% 16,819 13,107 28.32% 2 Units Sold 759 1,044 -27.30% 16,819 13,107 28.32% 3 Sales Volume \$558,643,644 \$669	1 Units Listed	66	168	-60.71%	3,991	4,285	-6.86%
4 List/Sell Ratio 97.50% 97.44% 98.43% 96.81% 5 Days to Sell 71 104 -31.97% 77 106 -27.27% 6 Active Listings 671 6 6 97.44% 98.43% 96.81% 96.81% Area = South Peace Riv 1 Units Listed 12 42 -71.43% 946 947 -0.11% 2 Units Sold 28 23 21.74% 619 387 59.95% 3 Sales Volume \$8,573,597 \$5,269,500 62.70% \$1171,116,685 \$102,289,483 67.29% 4 List/Sell Ratio 96.14% 93.36% 95.94% 95.09% 5 5 50.95% 5 5 Days to Sell 113 129 -12.31% 123 162 -24.08% 6 Active Listings 429 - - 20.875 2.02% 2 Units Sold 759 1,044 -27.30% 16,819 13,107 28.32% 3 Sales Volume \$558,643,644 \$669,761,889 -16.59% \$11,304,586,705 \$7,381,621,686 53.15%	2 Units Sold	100	208	-51.92%	3,273	2,688	21.76%
5 Days to Sell 71 104 -31.97% 77 106 -27.27% 6 Active Listings 671 671 671 671 671 671 Area = South Peace Riv 1 Units Listed 12 42 -71.43% 946 947 -0.11% 2 Units Sold 28 23 21.74% 619 387 59.95% 3 Sales Volume \$8,573,597 \$5,269,500 62.70% \$171,116,685 \$102,289,483 67.29% 4 List/Sell Ratio 96.14% 93.36% 95.94% 95.09% 95.09% 5 Days to Sell 113 129 -12.31% 123 162 -24.08% 6 Active Listings 429 -24.04% 21,297 20,875 2.02% Area = Grand Total 1 Units Listed 654 861 -24.04% 21,297 20,875 2.02% 2 Units Sold 759 1,044 -27.30% 16,819 13,107 28.32% 3 Sales Volume \$558,643,644 \$669,761,889 -16.59% \$11,304,586,705 \$7,381,621,686 <td< td=""><td>3 Sales Volume</td><td>\$64,669,128</td><td>\$117,590,799</td><td>-45.00%</td><td>\$1,999,986,226</td><td>\$1,359,264,249</td><td>47.14%</td></td<>	3 Sales Volume	\$64,669,128	\$117,590,799	-45.00%	\$1,999,986,226	\$1,359,264,249	47.14%
6 Active Listings 671 Area = South Peace Riv 1 1 Units Listed 12 42 -71.43% 946 947 -0.11% 2 Units Sold 28 23 21.74% 619 387 59.95% 3 Sales Volume \$8,573,597 \$5,269,500 62.70% \$171,116,685 \$102,289,483 67.29% 4 List/Sell Ratio 96.14% 93.36% 95.94% 95.09% 5 5 Days to Sell 113 129 -12.31% 123 162 -24.08% 6 Active Listings 429 - - -24.08% 21,297 20,875 2.02% Area = Grand Total - - - -24.04% 21,297 20,875 2.02% 2 Units Sold 759 1,044 -27.30% 16,819 13,107 28.32% 3 Sales Volume \$558,643,644 \$669,761,889 -16.59% \$11,304,586,705 \$7,381,621,686 53.15% 4 List/Sell Ratio 99.74% 96.93% 99.33% 9	4 List/Sell Ratio	97.50%	97.44%		98.43%	96.81%	
Area = South Peace Riv1 Units Listed1242-71.43%946947-0.11%2 Units Sold282321.74%61938759.95%3 Sales Volume\$8,573,597\$5,269,50062.70%\$171,116,685\$102,289,48367.29%4 List/Sell Ratio96.14%93.36%95.94%95.09%5 Days to Sell113129-12.31%123162-24.08%6 Active Listings429429429429429429Area = Grand Total1 Units Listed654861-24.04%21,29720,8752.02%2 Units Sold7591,044-27.30%16,81913,10728.32%3 Sales Volume\$558,643,644\$669,761,889-16.59%\$11,304,586,705\$7,381,621,68653.15%4 List/Sell Ratio99.74%96.93%99.33%96.82%5534.31%	5 Days to Sell	71	104	-31.97%	77	106	-27.27%
1 Units Listed 12 42 -71.43% 946 947 -0.11% 2 Units Sold 28 23 21.74% 619 387 59.95% 3 Sales Volume \$8,573,597 \$5,269,500 62.70% \$171,116,685 \$102,289,483 67.29% 4 List/Sell Ratio 96.14% 93.36% 95.94% 95.09% 95.09% 5 Days to Sell 113 129 -12.31% 123 162 -24.08% 6 Active Listings 429 - - - -24.08% 21,297 20,875 2.02% 4 Units Listed 654 861 -24.04% 21,297 20,875 2.02% 2 Units Sold 759 1,044 -27.30% 16,819 13,107 28.32% 3 Sales Volume \$558,643,644 \$669,761,889 -16.59% \$11,304,586,705 \$7,381,621,686 53.15% 4 List/Sell Ratio 99.74% 96.93% 99.33% 96.82% 5 5 5 5 294 -34.31%	6 Active Listings	671					
2 Units Sold 28 23 21.74% 619 387 59.95% 3 Sales Volume \$8,573,597 \$5,269,500 62.70% \$171,116,685 \$102,289,483 67.29% 4 List/Sell Ratio 96.14% 93.36% 95.94% 95.09% 5 Days to Sell 113 129 -12.31% 123 162 -24.08% 6 Active Listings 429 449	Area = South Peace Riv						
3 Sales Volume \$8,573,597 \$5,269,500 62.70% \$171,116,685 \$102,289,483 67.29% 4 List/Sell Ratio 96.14% 93.36% 95.94% 95.09% 5 Days to Sell 113 129 -12.31% 123 162 -24.08% 6 Active Listings 429 <td>1 Units Listed</td> <td>12</td> <td>42</td> <td>-71.43%</td> <td>946</td> <td>947</td> <td></td>	1 Units Listed	12	42	-71.43%	946	947	
4 List/Sell Ratio 96.14% 93.36% 95.94% 95.09% 5 Days to Sell 113 129 -12.31% 123 162 -24.08% 6 Active Listings 429 <td< td=""><td>2 Units Sold</td><td>28</td><td>23</td><td></td><td></td><td>387</td><td>59.95%</td></td<>	2 Units Sold	28	23			387	59.95%
5 Days to Sell 113 129 -12.31% 123 162 -24.08% 6 Active Listings 429 <td>3 Sales Volume</td> <td>\$8,573,597</td> <td>\$5,269,500</td> <td>62.70%</td> <td>\$171,116,685</td> <td>\$102,289,483</td> <td>67.29%</td>	3 Sales Volume	\$8,573,597	\$5,269,500	62.70%	\$171,116,685	\$102,289,483	67.29%
6 Active Listings 429 Area = Grand Total 1 1 Units Listed 654 861 -24.04% 21,297 20,875 2.02% 2 Units Sold 759 1,044 -27.30% 16,819 13,107 28.32% 3 Sales Volume \$558,643,644 \$669,761,889 -16.59% \$11,304,586,705 \$7,381,621,686 53.15% 4 List/Sell Ratio 99.74% 96.93% 99.33% 96.82% 5 Days to Sell 60 93 -35.74% 62 94 -34.31%	4 List/Sell Ratio	96.14%	93.36%		95.94%	95.09%	
Area = Grand Total 1 Units Listed 654 861 -24.04% 21,297 20,875 2.02% 2 Units Sold 759 1,044 -27.30% 16,819 13,107 28.32% 3 Sales Volume \$558,643,644 \$669,761,889 -16.59% \$11,304,586,705 \$7,381,621,686 53.15% 4 List/Sell Ratio 99.74% 96.93% 99.33% 96.82% 5 Days to Sell 60 93 -35.74% 62 94 -34.31%	5 Days to Sell	113	129	-12.31%	123	162	-24.08%
1 Units Listed654861-24.04%21,29720,8752.02%2 Units Sold7591,044-27.30%16,81913,10728.32%3 Sales Volume\$558,643,644\$669,761,889-16.59%\$11,304,586,705\$7,381,621,68653.15%4 List/Sell Ratio99.74%96.93%99.33%96.82%5 Days to Sell6093-35.74%6294-34.31%	6 Active Listings	429					
2 Units Sold7591,044-27.30%16,81913,10728.32%3 Sales Volume\$558,643,644\$669,761,889-16.59%\$11,304,586,705\$7,381,621,68653.15%4 List/Sell Ratio99.74%96.93%99.33%96.82%5 Days to Sell6093-35.74%6294-34.31%	Area = Grand Total						
3 Sales Volume\$558,643,644\$669,761,889-16.59%\$11,304,586,705\$7,381,621,68653.15%4 List/Sell Ratio99.74%96.93%99.33%96.82%5 Days to Sell6093-35.74%6294-34.31%	1 Units Listed	654		-24.04%			
4 List/Sell Ratio 99.74% 96.93% 99.33% 96.82% 5 Days to Sell 60 93 -35.74% 62 94 -34.31%	2 Units Sold			-27.30%			
5 Days to Sell 60 93 -35.74% 62 94 -34.31%	3 Sales Volume			-16.59%			53.15%
	4 List/Sell Ratio	99.74%	96.93%		99.33%	96.82%	
	5 Days to Sell				62	94	-34.31%
6 Active Listings 3,026 3,010 0.53%	6 Active Listings	3,026	3,010	0.53%			

			Resid	lential
Description	Total Units Sold	Total Sales Volume	Total Units Sold	Total Sales Volume
This Month	28	\$8,573,597	13	\$3,849,668
Last Month	55	\$15,057,579	26	\$7,712,679
This Month Last Year	23	\$5,269,500	13	\$3,148,000
Description	Total Listings Taken	Inventory		
This Month	12	429		
Last Month	10	465		
This Month Last Year	42			

Condo/Apt		
Sales	0	
New Listings	1	
Current Inventory	20	
Sell/Inv. Ratio	0.00%	
Days to Sell		
Average Price		
Median Price		
Condo/Townhouse		
Sales	1	
New Listings	0	
Current Inventory	14	
Sell/Inv. Ratio	7.14%	
Days to Sell	149	
Average Price	\$90,000	
Median Price	\$90,000	
Lots		
Sales	3	
New Listings	3	
Current Inventory		
Sell/Inv. Ratio		
Days to Sell	87	
Average Price	\$116,633	
Median Price	\$85,000	
Residential		
Sales	13	
New Listings	2	
Current Inventory	144	
Sell/Inv. Ratio	9.03%	
Days to Sell	114	
Average Price	\$296,128	
Median Price	\$279,600	
Ratio of Sales vs Inventory	7.87%	

Comparative Activity -- Listing Information

								Inventory	
Description	Cur Mo	Lst Yr Mo	Incr/Decr%	Cur YTD	Lst YTD	Incr/Decr%	Cur Mo	Lst Yr Mo	Incr/Decr%
Zone = South Peace	River								
Acreage/House	1	5	-80.00%	106	143	-25.87	33		
Duplex	0	2	-100.00%	24	21	14.29	17		
Mobile Home	0	6	-100.00%	38	43	-11.63	12		
Residential	2	18	-88.89%	481	459	4.79	144		
Residential WF	0	0	0.00%	0	2	-100.00			
3/4-Plex	0	0	0.00%	3	1	200.00	2		
Apartment	1	4	-75.00%	49	34	44.12	20		
Townhouse	0	1	-100.00%	22	16	37.50	14		
RES TOTAL	4	36.00	-88.89%	723	719	0.56%	242		
FARMS	1	2	-50.00%	19	42	-54.76	11		
MULTIFAMILY	0	1	-100.00%	5	8	-37.50	4		
Acreage	2	1	100.00%	65	45	44.44	38		
Acreage WF	0	0	0.00%	1	0	0.00	1		
Lots	1	2	-50.00%	41	39	5.13	45		
Business	0	0	0.00%	7	5	40.00	7		
Commercial	4	0	0.00%	78	88	-11.36	80		
Land	0	0	0.00%	3	0	0.00	1		
COMM TOTAL	4	0.00	0.00%	88	93	-5.38%	88		
GRAND TOTAL	12	42	-71.43%	942	946	-0.42%	429		

Comparative Activity -- Sales Information (Month)

		Unit Sales		Sa		List/Sale Ratio		
Description	Cur Mo	Lst Yr Mo	Incr/Decr%	Cur Mo	Lst Yr Mo	Incr/Decr%	Cur Mo	Lst Yr Mo
Zone = South Peace F	River							
Acreage/House	4	4	0.00%	\$2,165,000	\$1,634,000	32.50%	95.89%	95.22%
Duplex	2	0	0.00%	\$717,000	\$0	0.00%	95.61%	0.00%
Mobile Home	2	2	0.00%	\$200,000	\$127,500	56.86%	95.51%	85.28%
Residential	13	13	0.00%	\$3,849,668	\$3,148,000	22.29%	98.14%	93.43%
Residential WF	0	0	0.00%	\$0	\$0	0.00%	0.00%	0.00%
3/4-Plex	0	0	0.00%	\$0	\$0	0.00%	0.00%	0.00%
Apartment	0	0	0.00%	\$0	\$0	0.00%	0.00%	0.00%
Townhouse	1	1	0.00%	\$90,000	\$55,000	63.64%	90.09%	78.68%
RES TOTAL	22	20	10.00%	\$7,021,668	\$4,964,500	41.44%	96.99%	93.59%
FARMS	0	0	0.00%	\$0	\$0	0.00%	0.00%	0.00%
MULTIFAMILY	0	0	0.00%	\$0	\$0	0.00%	0.00%	0.00%
Acreage	3	1	200.00%	\$349,900	\$230,000	52.13%	93.58%	95.83%
Lots	0	2	-100.00%	\$0	\$75,000	-100.00%	0.00%	75.38%
Business	0	0	0.00%	\$0	\$0	0.00%	0.00%	0.00%
Commercial	3	0	0.00%	\$1,202,029	\$0	0.00%	92.18%	0.00%
GRAND TOTAL	28	23	21.74%	\$8,573,597	\$5,269,500	62.70%	96.14%	93.36%

Comparative Activity -- Sales Information (YTD)

		Unit Sales		S	List/Sale Ratio			
Description	Cur YTD	Lst YTD	Incr/Decr%	Cur YTD	Lst YTD	Incr/Decr%	Cur YTD	Lst YTD
Zone = South Peace	River							
Acreage/House	93	58	60.34%	\$41,086,879	\$24,249,550	69.43%	96.14%	97.02%
Duplex	7	3	133.33%	\$2,670,100	\$907,000	194.39%	95.23%	96.00%
Mobile Home	36	17	111.76%	\$3,739,470	\$1,459,500	156.22%	96.17%	90.80%
Residential	358	220	62.73%	\$100,248,507	\$56,109,700	78.67%	95.81%	95.41%
Residential WF	0	2	-100.00%	\$0	\$1,070,000	-100.00%	0.00%	104.19%
3/4-Plex	0	0	0.00%	\$0	\$0	0.00%	0.00%	0.00%
Apartment	31	25	24.00%	\$1,883,850	\$935,800	101.31%	96.35%	91.19%
Townhouse	13	7	85.71%	\$2,598,500	\$965,000	169.27%	95.49%	94.74%
RES TOTAL	538	332	62.05%	\$152,227,306	\$85,696,550	77.64%	95.90%	95.83%
FARMS	12	20	-40.00%	\$4,690,000	\$10,046,890	-53.32%	96.29%	94.21%
MULTIFAMILY	1	1	0.00%	\$338,000	\$430,000	-21.40%	84.71%	95.56%
Acreage	32	18	77.78%	\$5,165,900	\$2,030,543	154.41%	110.25%	104.92%
Lots	12	6	100.00%	\$412,750	\$362,500	13.86%	84.23%	85.23%
Business	0	0	0.00%	\$0	\$0	0.00%	0.00%	0.00%
Commercial	22	10	120.00%	\$7,435,729	\$3,723,000	99.72%	89.63%	79.76%
GRAND TOTAL	617	387	59.43%	\$170,269,685	\$102,289,483	66.46%	95.94%	95.09%

Average/Median price, Days to Sell (Month)

	Α	verage Price		м	edian Price			Days to Sell	
Description	Cur Mo	Lst Yr Mo	Incr/Decr%	Cur Mo	Lst Yr Mo	Incr/Decr%	Cur Mo	Lst Yr Mo	Incr/Decr%
Zone = South Pe	eace River								
Acreage/House	\$541,250	\$408,500	32.50%	\$575,000	\$350,000	64.29%	80	158	-49.21%
Duplex	\$358,500			\$358,500			80		
Mobile Home	\$100,000	\$63,750	56.86%	\$100,000	\$63,750	56.86%	103	99	4.57%
Residential	\$296,128	\$242,154	22.29%	\$279,600	\$205,000	36.39%	114	126	-9.99%
Residential WF									
3/4-Plex									
Apartment									
Townhouse	\$90,000	\$55,000	63.64%	\$90,000	\$55,000	63.64%	149	138	7.97%
RES TOTAL	\$319,167	\$248,225	28.58%	\$287,300	\$192,500	49.25%	105	130	-19.34%
FARMS									
MULTIFAMILY									
Acreage	\$116,633	\$230,000	-49.29%	\$85,000	\$230,000	-63.04%	87	31	180.65%
Lots		\$37,500			\$37,500			162	
Business		. ,			. ,				
Commercial	\$400,676			\$217,000			196		
GRAND TOTAL	\$306,200	\$229,109	33.65%	\$247,784	\$180,000	37.66%	113	129	-12.31%

Average/Median price, Days to Sell (YTD)

	Av	erage Price		м	edian Price			Davs to Sell	
Description	Cur YTD	Lst YTD	Incr/Decr%	Cur YTD	Lst YTD	Incr/Decr%	Cur YTD	Lst YTD	Incr/Decr%
Zone = South Pe	ace River								
Acreage/House	\$441,794	\$418,096	5.67%	\$435,000	\$405,250	7.34%	135	141	-4.03%
Duplex	\$381,443	\$302,333	26.17%	\$390,000	\$259,000	50.58%	165	185	-11.13%
Mobile Home	\$103,874	\$85,853	20.99%	\$82,250	\$63,000	30.56%	122	108	12.34%
Residential	\$280,808	\$255,044	10.10%	\$265,000	\$245,000	8.16%	108	142	-23.56%
Residential WF		\$535,000			\$535,000			286	
3/4-Plex									
Apartment	\$60,769	\$37,432	62.35%	\$39,000	\$32,000	21.88%	100	327	-69.33%
Townhouse	\$199,885	\$137,857	44.99%	\$197,000	\$100,000	97.00%	110	71	55.43%
RES TOTAL	\$283,477	\$258,122	9.82%	\$265,000	\$247,000	7.29%	114	154	-25.65%
FARMS	\$390,833	\$502,345	-22.20%	\$227,500	\$430,000	-47.09%	245	211	16.42%
MULTIFAMILY	\$338,000	\$430,000	-21.40%	\$338,000	\$430,000	-21.40%	145	154	-5.84%
Acreage	\$161,434	\$112,808	43.11%	\$152,500	\$94,000	62.23%	103	160	-36.10%
Lots	\$34,396	\$60,417	-43.07%	\$27,000	\$40,000	-32.50%	197	237	-16.81%
Business	·			·	· ·				
Commercial	\$337,988	\$372,300	-9.22%	\$202,750	\$200,000	1.38%	273	310	-11.98%
GRAND TOTAL	\$276,412	\$264,314	4.58%	\$251,000	\$240,000	4.58%	123	162	-23.88%