

**Shuswap / Revelstoke Monthly Statistics  
December 2020**

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## Zone Totals

Description	CM This Year	CM Last Year	Increase	This YTD	Last YTD	Increase
<b>Area = Central Okanagan</b>						
1 Units Listed	468	430	8.84%	10,229	10,728	-4.65%
2 Units Sold	521	289	80.28%	6,311	4,940	27.75%
3 Sales Volume	\$421,759,266	\$158,892,328	165.44%	\$4,099,680,146	\$2,758,271,349	48.63%
4 List/Sell Ratio	96.57%	96.69%		96.94%	96.48%	
5 Days to Sell	76	89	-14.64%	77	75	2.65%
6 Active Listings	1,713	2,483	-31.01%			
<b>Area = North Okanagan</b>						
1 Units Listed	118	119	-0.84%	3,472	3,734	-7.02%
2 Units Sold	193	116	66.38%	2,419	2,026	19.40%
3 Sales Volume	\$103,770,487	\$55,656,425	86.45%	\$1,274,904,999	\$972,652,646	31.08%
4 List/Sell Ratio	97.11%	95.90%		96.80%	96.59%	
5 Days to Sell	106	106	0.08%	98	88	11.44%
6 Active Listings	781	1,081	-27.75%			
<b>Area = Shuswap / Revels</b>						
1 Units Listed	65	71	-8.45%	1,942	2,169	-10.47%
2 Units Sold	104	64	62.50%	1,314	1,119	17.43%
3 Sales Volume	\$43,130,637	\$25,036,790	72.27%	\$570,374,428	\$455,962,676	25.09%
4 List/Sell Ratio	97.39%	94.88%		96.23%	95.55%	
5 Days to Sell	128	156	-17.60%	125	111	13.06%
6 Active Listings	516	692	-25.43%			
<b>Area = Grand Total</b>						
1 Units Listed	651	620	5.00%	15,643	16,631	-5.94%
2 Units Sold	818	469	74.41%	10,044	8,085	24.23%
3 Sales Volume	\$568,660,390	\$239,585,542	137.35%	\$5,944,959,574	\$4,186,886,671	41.99%
4 List/Sell Ratio	96.73%	96.31%		96.84%	96.40%	
5 Days to Sell	90	102	-12.31%	88	83	6.21%
6 Active Listings	3,010	4,256	-29.28%			

Totals include variables in any given month, due to preceding month's collapsed sales and deleted listings. e & oe

Shuswap / Revelstoke Statistics -- December 2020

## Quick Summary Part 1

			<b>Residential</b>	
<b>Description</b>	<b>Total Units Sold</b>	<b>Total Sales Volume</b>	<b>Total Units Sold</b>	<b>Total Sales Volume</b>
<b>This Month</b>	104	\$43,130,637	40	\$21,466,684
<b>Last Month</b>	123	\$56,777,510	43	\$25,109,960
<b>This Month Last Year</b>	64	\$25,036,790	23	\$11,721,500

  

<b>Description</b>	<b>Total Listings Taken</b>	<b>Inventory</b>
<b>This Month</b>	65	516
<b>Last Month</b>	106	622
<b>This Month Last Year</b>	71	692

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Shuswap / Revelstoke Statistics -- December 2020

## Quick Summary Part 2

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### Condo/Apt

Sales	7
New Listings	6
Current Inventory	28
Sell/Inv. Ratio	25.00%
Days to Sell	113
Average Price	\$357,786
Median Price	\$350,000

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### Condo/Townhouse

Sales	5
New Listings	7
Current Inventory	27
Sell/Inv. Ratio	18.52%
Days to Sell	93
Average Price	\$408,400
Median Price	\$410,000

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### Lots

Sales	27
New Listings	17
Current Inventory	175
Sell/Inv. Ratio	15.43%
Days to Sell	184
Average Price	\$206,035
Median Price	\$197,400

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### Residential

Sales	40
New Listings	15
Current Inventory	80
Sell/Inv. Ratio	50.00%
Days to Sell	75
Average Price	\$536,667
Median Price	\$552,500
Ratio of Sales vs Inventory	30.38%

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Shuswap / Revelstoke Statistics -- December 2020

## Comparative Activity -- Listing Information

Description	Cur Mo	Lst Yr Mo	Incr/Decr%	Cur YTD	Lst YTD	Incr/Decr%	Inventory		
							Cur Mo	Lst Yr Mo	Incr/Decr%
<b>Zone = Shuswap / Revelstoke</b>									
Acreage/House	4	7	-42.86%	179	219	-18.26	44	84	-47.62
Duplex	2	2	0.00%	12	13	-7.69	7	4	75.00
Mobile Home	1	4	-75.00%	112	132	-15.15	16	32	-50.00
Recreational	1	0	0.00%	69	96	-28.13	16	18	-11.11
Residential	15	22	-31.82%	688	780	-11.79	80	146	-45.21
Residential WF	1	3	-66.67%	80	104	-23.08	22	26	-15.38
3/4-Plex	0	1	-100.00%	6	3	100.00	2	1	100.00
Timeshare	0	0	0.00%	0	0	0.00			
Apartment	6	5	20.00%	99	99	0.00	28	32	-12.50
Townhouse	7	11	-36.36%	133	147	-9.52	27	37	-27.03
RES TOTAL	37	55.00	-32.73%	1,378	1,593	-13.50%	242	380	-36.32
FARMS	0	1	-100.00%	11	19	-42.11	6	10	-40.00
MULTIFAMILY	0	0	0.00%	5	5	0.00	3	1	200.00
Acreage	3	4	-25.00%	93	100	-7.00	37	57	-35.09
Acreage WF	1	0	0.00%	23	17	35.29	9	7	28.57
Lots	13	3	333.33%	270	253	6.72	125	131	-4.58
Lots WF	0	0	0.00%	17	24	-29.17	4	12	-66.67
LOTS TOTAL	17	7.00	142.86%	403	394	2.28%	175	207	-15.46
Business	1	2	-50.00%	18	28	-35.71	11	18	-38.89
Commercial	7	4	75.00%	86	86	0.00	53	54	-1.85
Land	3	2	50.00%	41	44	-6.82	26	22	18.18
COMM TOTAL	11	8.00	37.50%	145	158	-8.23%	90	94	-4.26
<b>GRAND TOTAL</b>	<b>65</b>	<b>71</b>	<b>-8.45%</b>	<b>1,942</b>	<b>2,169</b>	<b>-10.47%</b>	<b>516</b>	<b>692</b>	<b>-25.43</b>

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Shuswap / Revelstoke Statistics -- December 2020

## Comparative Activity -- Sales Information (Month)

Description	Unit Sales			Sales Volume			List/Sale Ratio	
	Cur Mo	Lst Yr Mo	Incr/Decr%	Cur Mo	Lst Yr Mo	Incr/Decr%	Cur Mo	Lst Yr Mo
<b>Zone = Shuswap / Revelstoke</b>								
Acreage/House	5	3	66.67%	\$4,201,500	\$2,986,500	40.68%	94.44%	85.70%
Duplex	1	1	0.00%	\$317,000	\$665,000	-52.33%	97.57%	97.94%
Mobile Home	5	4	25.00%	\$922,500	\$399,000	131.20%	91.88%	92.17%
Recreational	5	2	150.00%	\$973,000	\$525,000	85.33%	95.50%	89.76%
Residential	40	23	73.91%	\$21,466,684	\$11,721,500	83.14%	98.12%	95.33%
Residential WF	0	2	-100.00%	\$0	\$1,384,000	-100.00%	0.00%	95.81%
3/4-Plex	0	1	-100.00%	\$0	\$175,000	-100.00%	0.00%	87.72%
Apartment	7	2	250.00%	\$2,504,500	\$430,800	481.36%	95.32%	93.05%
Townhouse	5	5	0.00%	\$2,042,000	\$2,135,400	-4.37%	97.93%	98.15%
RES TOTAL	68	43	58.14%	\$32,427,184	\$20,422,200	58.78%	97.13%	93.85%
FARMS	1	0	0.00%	\$1,644,000	\$0	0.00%	99.70%	0.00%
MULTIFAMILY	0	0	0.00%	\$0	\$0	0.00%	0.00%	0.00%
Acreage	8	4	100.00%	\$1,975,500	\$1,591,000	24.17%	98.23%	93.65%
Acreage WF	0	0	0.00%	\$0	\$0	0.00%	0.00%	0.00%
Lots	18	14	28.57%	\$3,459,432	\$2,703,890	27.94%	97.95%	106.19%
Lots WF	1	0	0.00%	\$128,000	\$0	0.00%	93.43%	0.00%
LOTS TOTAL	27	18	50.00%	\$5,562,932	\$4,294,890	29.52%	97.94%	101.18%
Business	0	1	-100.00%	\$0	\$35,000	-100.00%	0.00%	100.00%
Commercial	7	1	600.00%	\$2,721,521	\$134,700	1,920.43%	98.18%	90.40%
Land	1	1	0.00%	\$775,000	\$150,000	416.67%	97.00%	75.19%
COMM TOTAL	8	3	166.67%	\$3,496,521	\$319,700	993.69%	97.92%	83.36%
<b>GRAND TOTAL</b>	<b>104</b>	<b>64</b>	<b>62.50%</b>	<b>\$43,130,637</b>	<b>\$25,036,790</b>	<b>72.27%</b>	<b>97.39%</b>	<b>94.88%</b>

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Shuswap / Revelstoke Statistics -- December 2020

## Comparative Activity -- Sales Information (YTD)

Description	Unit Sales			Sales Volume			List/Sale Ratio	
	Cur YTD	Lst YTD	Incr/Decr%	Cur YTD	Lst YTD	Incr/Decr%	Cur YTD	Lst YTD
<b>Zone = Shuswap / Revelstoke</b>								
Acreage/House	114	76	50.00%	\$83,546,300	\$50,398,912	65.77%	95.00%	95.85%
Duplex	6	7	-14.29%	\$2,187,750	\$3,455,000	-36.68%	95.79%	96.19%
Mobile Home	98	80	22.50%	\$15,888,400	\$10,084,150	57.56%	94.12%	94.00%
Recreational	45	23	95.65%	\$8,846,753	\$3,253,850	171.89%	90.17%	90.70%
Residential	536	508	5.51%	\$281,768,552	\$241,617,427	16.62%	97.75%	96.92%
Residential WF	47	42	11.90%	\$41,838,281	\$31,364,018	33.40%	92.79%	94.85%
3/4-Plex	3	3	0.00%	\$2,398,000	\$1,606,000	49.32%	97.33%	94.01%
Apartment	64	59	8.47%	\$22,512,505	\$17,974,675	25.25%	96.61%	96.89%
Townhouse	102	89	14.61%	\$41,788,061	\$29,895,991	39.78%	97.41%	97.78%
RES TOTAL	1,015	887	14.43%	\$500,774,600	\$389,650,023	28.52%	96.50%	96.53%
FARMS	4	3	33.33%	\$3,906,000	\$3,585,000	8.95%	99.43%	95.77%
MULTIFAMILY	1	7	-85.71%	\$2,750,000	\$16,436,000	-83.27%	91.80%	82.83%
Acreage	61	51	19.61%	\$14,088,145	\$12,050,200	16.91%	94.28%	92.79%
Acreage WF	15	2	650.00%	\$6,159,400	\$984,900	525.38%	94.05%	93.98%
Lots	176	138	27.54%	\$22,831,270	\$18,788,053	21.52%	94.91%	93.88%
Lots WF	12	8	50.00%	\$4,783,850	\$2,820,900	69.59%	93.93%	95.20%
LOTS TOTAL	264	199	32.66%	\$47,862,665	\$34,644,053	38.16%	94.51%	93.61%
Business	3	4	-25.00%	\$3,100,000	\$1,024,000	202.73%	91.32%	92.09%
Commercial	19	16	18.75%	\$8,411,663	\$9,596,100	-12.34%	92.12%	89.49%
Land	8	3	166.67%	\$3,569,500	\$1,027,500	247.40%	96.43%	92.78%
COMM TOTAL	30	23	30.43%	\$15,081,163	\$11,647,600	29.48%	92.94%	89.99%
<b>GRAND TOTAL</b>	<b>1,314</b>	<b>1,119</b>	<b>17.43%</b>	<b>\$570,374,428</b>	<b>\$455,962,676</b>	<b>25.09%</b>	<b>96.23%</b>	<b>95.55%</b>

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Shuswap / Revelstoke Statistics -- December 2020

## Average/Median price, Days to Sell (Month)

Description	Average Price			Median Price			Days to Sell		
	Cur Mo	Lst Yr Mo	Incr/Decr%	Cur Mo	Lst Yr Mo	Incr/Decr%	Cur Mo	Lst Yr Mo	Incr/Decr%
<b>Zone = Shuswap / Revelstoke</b>									
Acreage/House	\$840,300	\$995,500	-15.59%	\$570,000	\$900,000	-36.67%	144	82	74.66%
Duplex	\$317,000	\$665,000	-52.33%	\$317,000	\$665,000	-52.33%	19	94	-79.79%
Mobile Home	\$184,500	\$99,750	84.96%	\$190,000	\$103,000	84.47%	104	135	-22.96%
Recreational	\$194,600	\$262,500	-25.87%	\$198,000	\$262,500	-24.57%	99	51	96.04%
Residential	\$536,667	\$509,630	5.31%	\$552,500	\$475,000	16.32%	75	140	-46.88%
Residential WF		\$692,000			\$692,000			115	
3/4-Plex		\$175,000			\$175,000			673	
Apartment	\$357,786	\$215,400	66.10%	\$350,000	\$215,400	62.49%	113	121	-6.22%
Townhouse	\$408,400	\$427,080	-4.37%	\$410,000	\$368,400	11.29%	93	153	-38.93%
RES TOTAL	\$476,870	\$474,935	0.41%	\$448,750	\$427,000	5.09%	88	142	-38.06%
FARMS	\$1,644,000			\$1,644,000			328		
<b>MULTIFAMILY</b>									
Acreage	\$246,938	\$397,750	-37.92%	\$244,900	\$415,500	-41.06%	120	438	-72.60%
Acreage WF									
Lots	\$192,191	\$193,135	-0.49%	\$117,500	\$231,000	-49.13%	215	83	157.90%
Lots WF	\$128,000			\$128,000			138		
LOTS TOTAL	\$206,035	\$238,605	-13.65%	\$197,400	\$233,095	-15.31%	184	162	13.38%
Business		\$35,000			\$35,000			29	
Commercial	\$388,789	\$134,700	188.63%	\$352,500	\$134,700	161.69%	216	241	-10.20%
Land	\$775,000	\$150,000	416.67%	\$775,000	\$150,000	416.67%	565	674	-16.17%
COMM TOTAL	\$437,065	\$106,567	310.13%	\$414,750	\$134,700	207.91%	260	315	-17.37%
<b>GRAND TOTAL</b>	<b>\$414,718</b>	<b>\$391,200</b>	<b>6.01%</b>	<b>\$377,000</b>	<b>\$356,700</b>	<b>5.69%</b>	<b>128</b>	<b>156</b>	<b>-17.60%</b>

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Shuswap / Revelstoke Statistics -- December 2020

## Average/Median price, Days to Sell (YTD)

Description	Average Price			Median Price			Days to Sell		
	Cur YTD	Lst YTD	Incr/Decr%	Cur YTD	Lst YTD	Incr/Decr%	Cur YTD	Lst YTD	Incr/Decr%
<b>Zone = Shuswap / Revelstoke</b>									
Acreage/House	\$732,862	\$663,144	10.51%	\$600,000	\$604,950	-0.82%	131	130	1.03%
Duplex	\$364,625	\$493,571	-26.13%	\$353,500	\$365,000	-3.15%	56	71	-21.83%
Mobile Home	\$162,127	\$126,052	28.62%	\$151,750	\$110,875	36.87%	87	84	3.89%
Recreational	\$196,595	\$141,472	38.96%	\$130,000	\$97,000	34.02%	120	115	4.15%
Residential	\$525,688	\$475,625	10.53%	\$499,450	\$457,750	9.11%	81	86	-6.15%
Residential WF	\$890,176	\$746,762	19.20%	\$820,000	\$790,000	3.80%	142	124	13.78%
3/4-Plex	\$799,333	\$535,333	49.32%	\$618,000	\$571,000	8.23%	101	284	-64.55%
Apartment	\$351,758	\$304,656	15.46%	\$334,450	\$277,500	20.52%	143	97	46.84%
Townhouse	\$409,687	\$335,910	21.96%	\$361,250	\$316,750	14.05%	115	94	22.19%
RES TOTAL	\$493,374	\$439,290	12.31%	\$460,000	\$418,750	9.85%	99	94	4.85%
FARMS	\$976,500	\$1,195,000	-18.28%	\$775,000	\$1,145,000	-32.31%	137	483	-71.74%
MULTIFAMILY	\$2,750,000	\$2,348,000	17.12%	\$2,750,000	\$798,000	244.61%	533	114	366.96%
Acreage	\$230,953	\$236,278	-2.25%	\$205,000	\$220,000	-6.82%	279	213	30.70%
Acreage WF	\$410,627	\$492,450	-16.62%	\$339,000	\$492,450	-31.16%	75	43	74.11%
Lots	\$129,723	\$136,145	-4.72%	\$82,250	\$109,500	-24.89%	208	170	22.36%
Lots WF	\$398,654	\$352,613	13.06%	\$355,000	\$352,500	0.71%	236	75	215.91%
LOTS TOTAL	\$181,298	\$174,091	4.14%	\$131,000	\$145,000	-9.66%	218	176	23.91%
Business	\$1,033,333	\$256,000	303.65%	\$925,000	\$94,500	878.84%	425	110	288.43%
Commercial	\$442,719	\$599,756	-26.18%	\$479,000	\$417,500	14.73%	170	122	39.55%
Land	\$446,188	\$342,500	30.27%	\$303,500	\$400,000	-24.13%	170	295	-42.46%
COMM TOTAL	\$502,705	\$506,417	-0.73%	\$476,000	\$350,000	36.00%	196	142	37.39%
<b>GRAND TOTAL</b>	<b>\$434,075</b>	<b>\$407,473</b>	<b>6.53%</b>	<b>\$397,000</b>	<b>\$378,000</b>	<b>5.03%</b>	<b>125</b>	<b>111</b>	<b>13.06%</b>

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