

**Shuswap / Revelstoke Monthly Statistics
November 2020**

Table of Contents

Table of Contents	2
Zone Totals	3
Quick Summary Part 1	4
Quick Summary Part 2	5
Listing Information	6
Sales Information (Month)	7
Sales Information (YTD)	8
Average/Median Price, Days to Sell (Month)	9
Average/Median Price, Days to Sell (YTD)	10

Zone Totals

Description	CM This Year	CM Last Year	Increase	This YTD	Last YTD	Increase
Area = Central Okanagan						
1 Units Listed	658	587	12.10%	9,761	10,298	-5.21%
2 Units Sold	698	405	72.35%	5,791	4,651	24.51%
3 Sales Volume	\$473,873,690	\$243,400,747	94.69%	\$3,679,126,380	\$2,599,379,022	41.54%
4 List/Sell Ratio	97.35%	96.01%		96.98%	96.47%	
5 Days to Sell	74	83	-10.57%	77	74	3.97%
6 Active Listings	2,151	2,808	-23.40%			
Area = North Okanagan						
1 Units Listed	194	211	-8.06%	3,354	3,615	-7.22%
2 Units Sold	216	118	83.05%	2,228	1,910	16.65%
3 Sales Volume	\$114,879,142	\$67,952,912	69.06%	\$1,171,782,412	\$916,996,221	27.78%
4 List/Sell Ratio	97.03%	95.94%		96.77%	96.63%	
5 Days to Sell	102	110	-7.59%	97	87	11.98%
6 Active Listings	978	1,250	-21.76%			
Area = Shuswap / Revels						
1 Units Listed	106	122	-13.11%	1,878	2,098	-10.49%
2 Units Sold	123	73	68.49%	1,210	1,055	14.69%
3 Sales Volume	\$56,777,510	\$34,021,038	66.89%	\$527,243,791	\$430,925,886	22.35%
4 List/Sell Ratio	95.43%	95.67%		96.14%	95.59%	
5 Days to Sell	142	120	17.72%	125	108	15.66%
6 Active Listings	622	860	-27.67%			
Area = Grand Total						
1 Units Listed	958	920	4.13%	14,993	16,011	-6.36%
2 Units Sold	1,037	596	73.99%	9,229	7,616	21.18%
3 Sales Volume	\$645,530,342	\$345,374,697	86.91%	\$5,378,152,584	\$3,947,301,128	36.25%
4 List/Sell Ratio	97.12%	95.96%		96.85%	96.41%	
5 Days to Sell	88	93	-5.37%	88	82	7.57%
6 Active Listings	3,751	4,918	-23.73%			

Totals include variables in any given month, due to preceding month's collapsed sales and deleted listings. e & oe

Shuswap / Revelstoke Statistics -- November 2020

Quick Summary Part 1

Description	Total Units Sold	Total Sales Volume	Residential	
			Total Units Sold	Total Sales Volume
This Month	123	\$56,777,510	43	\$25,109,960
Last Month	159	\$73,228,245	60	\$33,183,500
This Month Last Year	73	\$34,021,038	38	\$18,158,888

Description	Total Listings Taken	Inventory
This Month	106	622
Last Month	159	731
This Month Last Year	122	860

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Shuswap / Revelstoke Statistics -- November 2020

Quick Summary Part 2

Condo/Apt

Sales	11
New Listings	4
Current Inventory	35
Sell/Inv. Ratio	31.43%
Days to Sell	155
Average Price	\$346,109
Median Price	\$267,000

Condo/Townhouse

Sales	3
New Listings	8
Current Inventory	30
Sell/Inv. Ratio	10.00%
Days to Sell	87
Average Price	\$388,833
Median Price	\$395,000

Lots

Sales	28
New Listings	25
Current Inventory	207
Sell/Inv. Ratio	13.53%
Days to Sell	219
Average Price	\$198,216
Median Price	\$131,000

Residential

Sales	43
New Listings	36
Current Inventory	111
Sell/Inv. Ratio	38.74%
Days to Sell	82
Average Price	\$583,953
Median Price	\$550,000
Ratio of Sales vs Inventory	26.90%

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Shuswap / Revelstoke Statistics -- November 2020

Comparative Activity -- Listing Information

Description	Cur Mo	Lst Yr Mo	Incr/Decr%	Cur YTD	Lst YTD	Incr/Decr%	Inventory		
							Cur Mo	Lst Yr Mo	Incr/Decr%
Zone = Shuswap / Revelstoke									
Acreage/House	8	16	-50.00%	175	212	-17.45	52	92	-43.48
Duplex	3	0	0.00%	10	11	-9.09	6	2	200.00
Mobile Home	6	6	0.00%	111	128	-13.28	21	39	-46.15
Recreational	2	1	100.00%	69	96	-28.13	20	39	-48.72
Residential	36	38	-5.26%	673	758	-11.21	111	173	-35.84
Residential WF	2	3	-33.33%	79	101	-21.78	27	35	-22.86
3/4-Plex	2	0	0.00%	6	2	200.00	3	1	200.00
Timeshare	0	0	0.00%	0	0	0.00			
Apartment	4	4	0.00%	93	94	-1.06	35	36	-2.78
Townhouse	8	10	-20.00%	126	136	-7.35	30	39	-23.08
RES TOTAL	71	78.00	-8.97%	1,342	1,538	-12.74%	305	456	-33.11
FARMS	1	1	0.00%	11	18	-38.89	7	10	-30.00
MULTIFAMILY	0	0	0.00%	5	5	0.00	3	2	50.00
Acreage	9	2	350.00%	90	96	-6.25	55	82	-32.93
Acreage WF	0	2	-100.00%	22	17	29.41	5	16	-68.75
Lots	16	20	-20.00%	257	250	2.80	140	168	-16.67
Lots WF	0	3	-100.00%	17	24	-29.17	7	14	-50.00
LOTS TOTAL	25	27.00	-7.41%	386	387	-0.26%	207	280	-26.07
Business	1	4	-75.00%	17	26	-34.62	12	18	-33.33
Commercial	5	8	-37.50%	79	82	-3.66	62	58	6.90
Land	3	4	-25.00%	38	42	-9.52	26	36	-27.78
COMM TOTAL	9	16.00	-43.75%	134	150	-10.67%	100	112	-10.71
GRAND TOTAL	106	122	-13.11%	1,878	2,098	-10.49%	622	860	-27.67

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Shuswap / Revelstoke Statistics -- November 2020

Comparative Activity -- Sales Information (Month)

Description	Unit Sales			Sales Volume			List/Sale Ratio	
	Cur Mo	Lst Yr Mo	Incr/Decr%	Cur Mo	Lst Yr Mo	Incr/Decr%	Cur Mo	Lst Yr Mo
Zone = Shuswap / Revelstoke								
Acreage/House	19	6	216.67%	\$13,822,900	\$4,663,400	196.41%	94.96%	97.73%
Duplex	1	1	0.00%	\$254,900	\$365,000	-30.16%	91.36%	89.24%
Mobile Home	10	1	900.00%	\$1,827,000	\$245,000	645.71%	93.47%	87.81%
Recreational	2	0	0.00%	\$243,000	\$0	0.00%	94.19%	0.00%
Residential	43	38	13.16%	\$25,109,960	\$18,158,888	38.28%	97.90%	97.11%
Residential WF	5	3	66.67%	\$3,296,000	\$2,775,000	18.77%	83.62%	95.10%
3/4-Plex	0	0	0.00%	\$0	\$0	0.00%	0.00%	0.00%
Apartment	11	5	120.00%	\$3,807,200	\$1,839,250	107.00%	95.94%	96.28%
Townhouse	3	3	0.00%	\$1,166,500	\$906,000	28.75%	99.37%	98.73%
RES TOTAL	94	57	64.91%	\$49,527,460	\$28,952,538	71.06%	95.65%	96.81%
FARMS	0	0	0.00%	\$0	\$0	0.00%	0.00%	0.00%
MULTIFAMILY	0	0	0.00%	\$0	\$0	0.00%	0.00%	0.00%
Acreage	8	5	60.00%	\$2,504,800	\$885,500	182.87%	93.47%	88.22%
Acreage WF	1	0	0.00%	\$339,000	\$0	0.00%	100.00%	0.00%
Lots	18	7	157.14%	\$1,816,250	\$823,000	120.69%	95.68%	81.62%
Lots WF	1	0	0.00%	\$890,000	\$0	0.00%	98.89%	0.00%
LOTS TOTAL	28	12	133.33%	\$5,550,050	\$1,708,500	224.85%	95.41%	84.91%
Business	1	0	0.00%	\$1,700,000	\$0	0.00%	89.47%	0.00%
Commercial	0	4	-100.00%	\$0	\$3,360,000	-100.00%	0.00%	92.23%
Land	0	0	0.00%	\$0	\$0	0.00%	0.00%	0.00%
COMM TOTAL	1	4	-75.00%	\$1,700,000	\$3,360,000	-49.40%	89.47%	92.23%
GRAND TOTAL	123	73	68.49%	\$56,777,510	\$34,021,038	66.89%	95.43%	95.67%

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Shuswap / Revelstoke Statistics -- November 2020

Comparative Activity -- Sales Information (YTD)

Description	Unit Sales			Sales Volume			List/Sale Ratio	
	Cur YTD	Lst YTD	Incr/Decr%	Cur YTD	Lst YTD	Incr/Decr%	Cur YTD	Lst YTD
Zone = Shuswap / Revelstoke								
Acreage/House	109	73	49.32%	\$79,344,800	\$47,412,412	67.35%	95.03%	96.57%
Duplex	5	6	-16.67%	\$1,870,750	\$2,790,000	-32.95%	95.50%	95.78%
Mobile Home	93	76	22.37%	\$14,965,900	\$9,685,150	54.52%	94.26%	94.07%
Recreational	40	21	90.48%	\$7,873,753	\$2,728,850	188.54%	89.55%	90.89%
Residential	496	485	2.27%	\$260,301,868	\$229,895,927	13.23%	97.72%	97.01%
Residential WF	47	40	17.50%	\$41,838,281	\$29,980,018	39.55%	92.79%	94.80%
3/4-Plex	3	2	50.00%	\$2,398,000	\$1,431,000	67.58%	97.33%	94.84%
Apartment	57	57	0.00%	\$20,008,005	\$17,543,875	14.05%	96.78%	96.98%
Townhouse	97	84	15.48%	\$39,746,061	\$27,760,591	43.17%	97.38%	97.76%
RES TOTAL	947	844	12.20%	\$468,347,416	\$369,227,823	26.85%	96.46%	96.68%
FARMS	3	3	0.00%	\$2,262,000	\$3,585,000	-36.90%	99.24%	95.77%
MULTIFAMILY	1	7	-85.71%	\$2,750,000	\$16,436,000	-83.27%	91.80%	82.83%
Acreage	53	47	12.77%	\$12,112,645	\$10,459,200	15.81%	93.66%	92.66%
Acreage WF	15	2	650.00%	\$6,159,400	\$984,900	525.38%	94.05%	93.98%
Lots	158	124	27.42%	\$19,371,838	\$16,084,163	20.44%	94.38%	92.08%
Lots WF	11	8	37.50%	\$4,655,850	\$2,820,900	65.05%	93.94%	95.20%
LOTS TOTAL	237	181	30.94%	\$42,299,733	\$30,349,163	39.38%	94.08%	92.62%
Business	3	3	0.00%	\$3,100,000	\$989,000	213.45%	91.32%	91.83%
Commercial	12	15	-20.00%	\$5,690,142	\$9,461,400	-39.86%	89.47%	89.48%
Land	7	2	250.00%	\$2,794,500	\$877,500	218.46%	96.28%	96.64%
COMM TOTAL	22	20	10.00%	\$11,584,642	\$11,327,900	2.27%	91.53%	90.20%
GRAND TOTAL	1,210	1,055	14.69%	\$527,243,791	\$430,925,886	22.35%	96.14%	95.59%

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Shuswap / Revelstoke Statistics -- November 2020

Average/Median price, Days to Sell (Month)

Description	Average Price			Median Price			Days to Sell		
	Cur Mo	Lst Yr Mo	Incr/Decr%	Cur Mo	Lst Yr Mo	Incr/Decr%	Cur Mo	Lst Yr Mo	Incr/Decr%
Zone = Shuswap / Revelstoke									
Acreage/House	\$727,521	\$777,233	-6.40%	\$650,000	\$610,000	6.56%	159	86	85.96%
Duplex	\$254,900	\$365,000	-30.16%	\$254,900	\$365,000	-30.16%	68	39	74.36%
Mobile Home	\$182,700	\$245,000	-25.43%	\$190,000	\$245,000	-22.45%	123	66	86.67%
Recreational	\$121,500			\$121,500			96		
Residential	\$583,953	\$477,865	22.20%	\$550,000	\$470,500	16.90%	82	103	-20.61%
Residential WF	\$659,200	\$925,000	-28.74%	\$700,000	\$810,000	-13.58%	190	105	81.15%
3/4-Plex									
Apartment	\$346,109	\$367,850	-5.91%	\$267,000	\$325,750	-18.04%	155	70	120.80%
Townhouse	\$388,833	\$302,000	28.75%	\$395,000	\$272,500	44.95%	87	22	289.55%
RES TOTAL	\$526,888	\$507,939	3.73%	\$511,230	\$470,000	8.77%	116	92	26.06%
FARMS									
MULTIFAMILY									
Acreage	\$313,100	\$177,100	76.79%	\$259,400	\$182,500	42.14%	296	285	3.61%
Acreage WF	\$339,000			\$339,000			60		
Lots	\$100,903	\$117,571	-14.18%	\$65,700	\$102,500	-35.90%	201	242	-17.00%
Lots WF	\$890,000			\$890,000			98		
LOTS TOTAL	\$198,216	\$142,375	39.22%	\$131,000	\$102,500	27.80%	219	260	-15.70%
Business	\$1,700,000			\$1,700,000			357		
Commercial		\$840,000			\$717,500			102	
Land									
COMM TOTAL	\$1,700,000	\$840,000	102.38%	\$1,700,000	\$717,500	136.93%	357	102	250.86%
GRAND TOTAL	\$461,606	\$466,042	-0.95%	\$406,000	\$439,000	-7.52%	142	120	17.72%

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Shuswap / Revelstoke Statistics -- November 2020

Average/Median price, Days to Sell (YTD)

Description	Average Price			Median Price			Days to Sell		
	Cur YTD	Lst YTD	Incr/Decr%	Cur YTD	Lst YTD	Incr/Decr%	Cur YTD	Lst YTD	Incr/Decr%
Zone = Shuswap / Revelstoke									
Acreage/House	\$727,934	\$649,485	12.08%	\$600,000	\$590,000	1.69%	130	132	-0.90%
Duplex	\$374,150	\$465,000	-19.54%	\$390,000	\$350,000	11.43%	63	68	-6.60%
Mobile Home	\$160,924	\$127,436	26.28%	\$150,000	\$110,875	35.29%	86	81	6.22%
Recreational	\$196,844	\$129,945	51.48%	\$123,500	\$90,000	37.22%	123	122	1.03%
Residential	\$524,802	\$474,012	10.71%	\$497,000	\$457,500	8.63%	81	83	-2.66%
Residential WF	\$890,176	\$749,500	18.77%	\$820,000	\$790,000	3.80%	142	125	13.34%
3/4-Plex	\$799,333	\$715,500	11.72%	\$618,000	\$715,500	-13.63%	101	90	12.48%
Apartment	\$351,018	\$307,787	14.05%	\$329,000	\$279,500	17.71%	146	96	51.88%
Townhouse	\$409,753	\$330,483	23.99%	\$360,000	\$315,450	14.12%	116	91	28.11%
RES TOTAL	\$494,559	\$437,474	13.05%	\$461,905	\$417,500	10.64%	100	92	8.49%
FARMS	\$754,000	\$1,195,000	-36.90%	\$725,000	\$1,145,000	-36.68%	73	483	-84.96%
MULTIFAMILY	\$2,750,000	\$2,348,000	17.12%	\$2,750,000	\$798,000	244.61%	533	114	366.96%
Acreage	\$228,540	\$222,536	2.70%	\$202,000	\$212,000	-4.72%	303	194	55.93%
Acreage WF	\$410,627	\$492,450	-16.62%	\$339,000	\$492,450	-31.16%	75	43	74.11%
Lots	\$122,607	\$129,711	-5.48%	\$76,500	\$101,250	-24.44%	207	179	15.25%
Lots WF	\$423,259	\$352,613	20.04%	\$375,000	\$352,500	6.38%	245	75	227.82%
LOTS TOTAL	\$178,480	\$167,675	6.44%	\$130,000	\$133,500	-2.62%	222	177	25.15%
Business	\$1,033,333	\$329,667	213.45%	\$925,000	\$99,000	834.34%	425	136	211.98%
Commercial	\$474,179	\$630,760	-24.82%	\$566,500	\$485,000	16.80%	143	114	25.58%
Land	\$399,214	\$438,750	-9.01%	\$275,000	\$438,750	-37.32%	113	106	7.38%
COMM TOTAL	\$526,575	\$566,395	-7.03%	\$477,000	\$438,750	8.72%	172	117	47.76%
GRAND TOTAL	\$435,739	\$408,461	6.68%	\$400,000	\$379,000	5.54%	125	108	15.66%

Totals include variables in any given month, due to preceding month's collapsed sales and deleted listings. e & oe