South Peace River Monthly Statistics October 2023

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Central Okanagan Statistics -- October 2023

# **Zone Totals**

Description	CM This Year	CM Last Year	Increase	This YTD	Last YTD	Increase
Area = Central Okanaga						
1 Units Listed	913	845	8.05%	9,984	10,359	-3.62%
2 Units Sold	288	336	-14.29%	3,935	4,810	-18.19%
3 Sales Volume	\$219,373,049	\$263,993,579	-16.90%	\$3,167,080,281	\$4,265,519,878	-25.75%
4 List/Sell Ratio	96.36%	95.40%		96.81%	99.17%	
5 Days to Sell	58	55	5.32%	56	39	43.61%
6 Active Listings	3,113	2,584	20.47%			
Area = North Okanagan						
1 Units Listed	271	280	-3.21%	3,247	3,404	-4.61%
2 Units Sold	152	138	10.14%	1,505	1,900	-20.79%
3 Sales Volume	\$101,773,121	\$91,667,395	11.02%	\$1,012,777,431	\$1,332,991,598	-24.02%
4 List/Sell Ratio	96.76%	96.06%		96.70%	99.00%	
5 Days to Sell	58	63	-7.12%	64	48	34.70%
6 Active Listings	1,189	976	21.82%			
Area = Shuswap / Revel						
1 Units Listed	144	147	-2.04%	1,929	2,095	-7.92%
2 Units Sold	68	74	-8.11%	899	1,075	-16.37%
3 Sales Volume	\$40,337,599	\$40,331,297	0.02%	\$550,027,095	\$657,606,100	-16.36%
4 List/Sell Ratio	93.10%	96.29%		96.17%	97.63%	
5 Days to Sell	112	70	60.53%	78	60	29.82%
6 Active Listings	775	692	11.99%			
Area = South Okanagan						
1 Units Listed	288	184	56.52%	2,775	2,410	15.15%
2 Units Sold	131	147	-10.88%	1,514	1,822	-16.90%
3 Sales Volume	\$86,811,992	\$88,234,949	-1.61%	\$994,359,515	\$1,237,582,691	-19.65%
4 List/Sell Ratio	94.30%	95.07%		96.09%	97.97%	
5 Days to Sell	96	70	37.24%	74	57	29.42%
6 Active Listings	1,610	1,305	23.37%			
Area = South Peace Riv						
1 Units Listed	15	20	-25.00%	155	196	-20.92%
2 Units Sold	61	44	38.64%	391	541	-27.73%
3 Sales Volume	\$17,343,800	\$10,800,305	60.59%	\$117,501,470	\$146,440,667	-19.76%
4 List/Sell Ratio	95.93%	94.00%		95.58%	96.35%	
5 Days to Sell	86	110	-21.82%	97	106	-8.61%
6 Active Listings	431	435	-0.92%			
Area = Grand Total						
1 Units Listed	1,631	1,476	10.50%	18,090	18,464	-2.03%
2 Units Sold	700	739	-5.28%	8,244	10,148	-18.76%
3 Sales Volume	\$465,639,560	\$495,027,525	-5.94%	\$5,841,745,793	\$7,640,140,933	-23.54%
4 List/Sell Ratio	95.75%	95.50%		96.58%	98.76%	
5 Days to Sell	73	64	13.47%	65	50	31.12%
6 Active Listings	7,118	5,992	18.79%			

# **Quick Summary Part 1**

			Resid	lential
Description	Total Units Sold	Total Sales Volume	Total Units Sold	Total Sales Volume
This Month	61	\$17,343,800	34	\$9,306,900
Last Month	51	\$15,831,118	27	\$6,765,000
This Month Last Year	44	\$10,800,305	25	\$6,617,500
Description	Total Listings Taken	Inventory		
This Month	15	431		
Last Month	14	469		
This Month Last Year	20	435		

# **Quick Summary Part 2**

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Condo/Apt		
Sales	8	
New Listings	5	
Current Inventory	11	
Sell/Inv. Ratio	72.73%	
Days to Sell	36	
Average Price	\$61,563	
Median Price	\$57,000	
Condo/Townhouse		
Sales	3	
New Listings	0	
Current Inventory	5	
Sell/Inv. Ratio	60.00%	
Days to Sell	62	
Average Price	\$170,333	
Median Price	\$170,000	
Lots		
Sales	2	
New Listings	1	
Current Inventory		
Sell/Inv. Ratio		
Days to Sell	19	
Average Price	\$101,750	
Median Price	\$101,750	
Residential		
Sales	34	
New Listings	5	
Current Inventory	154	
Sell/Inv. Ratio	22.08%	
Days to Sell	90	
Average Price	\$273,732	
Median Price	\$253,250	
Ratio of Sales vs Inventory	23.04%	

### **Comparative Activity -- Listing Information**

								Inventory	
Description	Cur Mo	Lst Yr Mo	Incr/Decr%	Cur YTD	Lst YTD	Incr/Decr%	Cur Mo	Lst Yr Mo	Incr/Decr%
Zone = South Peace	River								
Acreage/House	0	2	-100.00%	15	22	-31.82	49	52	-5.77
Duplex	0	1	-100.00%	5	10	-50.00	10	25	-60.00
Mobile Home	0	1	-100.00%	7	10	-30.00	15	13	15.38
Residential	5	7	-28.57%	75	97	-22.68	154	155	-0.65
Residential WF	0	0	0.00%	0	1	-100.00	1		
3/4-Plex	0	0	0.00%	1	1	0.00	2	2	0.00
Apartment	5	4	25.00%	21	14	50.00	11	8	37.50
Townhouse	0	1	-100.00%	3	7	-57.14	5	2	150.00
RES TOTAL	10	16.00	-37.50%	127	162	-21.60%	247	257	-3.89
FARMS	0	0	0.00%	1	0	0.00	7	5	40.00
MULTIFAMILY	0	0	0.00%	0	0	0.00	5	6	-16.67
Acreage	0	1	-100.00%	3	5	-40.00	34	33	3.03
Acreage WF	0	0	0.00%	0	0	0.00			
Lots	1	0	0.00%	7	8	-12.50	54	53	1.89
Business	1	0	0.00%	6	3	100.00	11	6	83.33
Commercial	2	1	100.00%	7	7	0.00	68	67	1.49
Land	1	2	-50.00%	4	11	-63.64	4	8	-50.00
COMM TOTAL	4	3.00	33.33%	17	21	-19.05%	83	81	2.47
GRAND TOTAL	15	20	-25.00%	155	196	-20.92%	430	435	-1.15

### **Comparative Activity -- Sales Information (Month)**

		Unit Sales		Sales Volume			List/Sale Ratio		
Description	Cur Mo	Lst Yr Mo	Incr/Decr%	Cur Mo	Lst Yr Mo	Incr/Decr%	Cur Mo	Lst Yr Mo	
Zone = South Peace Riv	/er								
Acreage/House	10	4	150.00%	\$4,241,900	\$1,635,855	159.31%	97.12%	94.95%	
Duplex	2	0	0.00%	\$675,000	\$0	0.00%	95.77%	0.00%	
Mobile Home	1	3	-66.67%	\$113,000	\$106,250	6.35%	98.35%	87.52%	
Residential	34	25	36.00%	\$9,306,900	\$6,617,500	40.64%	95.62%	95.37%	
Residential WF	0	0	0.00%	\$0	\$0	0.00%	0.00%	0.00%	
3/4-Plex	0	0	0.00%	\$0	\$0	0.00%	0.00%	0.00%	
Apartment	8	2	300.00%	\$492,500	\$272,000	81.07%	92.14%	93.79%	
Townhouse	3	2	50.00%	\$511,000	\$458,000	11.57%	95.51%	93.85%	
RES TOTAL	58	36	61.11%	\$15,340,300	\$9,089,605	68.77%	95.94%	95.07%	
FARMS	0	0	0.00%	\$0	\$0	0.00%	0.00%	0.00%	
MULTIFAMILY	0	0	0.00%	\$0	\$0	0.00%	0.00%	0.00%	
Acreage	1	2	-50.00%	\$43,500	\$233,000	-81.33%	88.78%	95.14%	
Lots	1	4	-75.00%	\$160,000	\$187,700	-14.76%	84.21%	90.33%	
Business	0	0	0.00%	\$0	\$0	0.00%	0.00%	0.00%	
Commercial	1	2	-50.00%	\$1,800,000	\$1,290,000	39.53%	97.30%	87.46%	
Land	0	0	0.00%	\$0	\$0	0.00%	0.00%	0.00%	
COMM TOTAL	1	2	-50.00%	\$1,800,000	\$1,290,000	39.53%	97.30%	87.46%	
GRAND TOTAL	61	44	38.64%	\$17,343,800	\$10,800,305	60.59%	95.93%	94.00%	

# **Comparative Activity -- Sales Information (YTD)**

		Unit Sales		Sales Volume			List/Sale Ratio		
Description	Cur YTD	Lst YTD	Incr/Decr%	Cur YTD	Lst YTD	Incr/Decr%	Cur YTD	Lst YTD	
Zone = South Peace F	River								
Acreage/House	54	54	0.00%	\$25,416,050	\$26,195,905	-2.98%	95.78%	97.35%	
Duplex	9	9	0.00%	\$2,660,600	\$3,265,000	-18.51%	93.27%	95.08%	
Mobile Home	16	25	-36.00%	\$2,039,500	\$2,613,250	-21.96%	94.66%	92.52%	
Residential	238	335	-28.96%	\$68,538,387	\$90,506,854	-24.27%	96.48%	96.64%	
Residential WF	0	1	-100.00%	\$0	\$950,000	-100.00%	0.00%	96.45%	
3/4-Plex	1	2	-50.00%	\$360,000	\$898,000	-59.91%	84.73%	100.00%	
Apartment	23	37	-37.84%	\$1,554,900	\$2,034,100	-23.56%	94.39%	96.55%	
Townhouse	10	12	-16.67%	\$1,985,000	\$2,080,500	-4.59%	96.42%	95.68%	
RES TOTAL	351	475	-26.11%	\$102,554,437	\$128,543,609	-20.22%	96.10%	96.66%	
FARMS	5	4	25.00%	\$3,485,000	\$5,792,500	-39.84%	94.24%	101.13%	
MULTIFAMILY	1	1	0.00%	\$750,000	\$685,000	9.49%	93.75%	94.48%	
Acreage	13	19	-31.58%	\$2,403,500	\$2,603,500	-7.68%	93.24%	92.53%	
Lots	6	18	-66.67%	\$392,500	\$962,300	-59.21%	87.63%	89.04%	
Business	1	2	-50.00%	\$1,100,000	\$1,015,000	8.37%	73.33%	82.86%	
Commercial	14	22	-36.36%	\$6,816,033	\$6,838,758	-0.33%	94.75%	92.02%	
Land	0	0	0.00%	\$0	\$0	0.00%	0.00%	0.00%	
COMM TOTAL	15	24	-37.50%	\$7,916,033	\$7,853,758	0.79%	91.05%	90.73%	
GRAND TOTAL	391	541	-27.73%	\$117,501,470	\$146,440,667	-19.76%	95.58%	96.35%	

### Average/Median price, Days to Sell (Month)

Average Price			Median Price				Days to Sell			
Description	Cur Mo	Lst Yr Mo	Incr/Decr%	Cur Mo	Lst Yr Mo	Incr/Decr%	Cur Mo	Lst Yr Mo	Incr/Decr%	
Zone = South P	eace River									
Acreage/House	\$424,190	\$408,964	3.72%	\$356,000	\$372,500	-4.43%	109	45	144.04%	
Duplex	\$337,500			\$337,500			69			
Mobile Home	\$113,000	\$35,417	219.06%	\$113,000	\$20,750	444.58%	86	107	-19.38%	
Residential	\$273,732	\$264,700	3.41%	\$253,250	\$269,000	-5.86%	90	92	-1.66%	
Residential WF										
3/4-Plex										
Apartment	\$61,563	\$136,000	-54.73%	\$57,000	\$136,000	-58.09%	36	32	11.72%	
Townhouse	\$170,333	\$229,000	-25.62%	\$170,000	\$229,000	-25.76%	62	152	-58.86%	
RES TOTAL	\$264,488	\$252,489	4.75%	\$245,000	\$264,500	-7.37%	84	88	-4.69%	
FARMS										
MULTIFAMILY										
Acreage	\$43,500	\$116,500	-62.66%	\$43,500	\$116,500	-62.66%	12	82	-85.37%	
Lots	\$160,000	\$46,925	240.97%	\$160,000	\$47,500	236.84%	26	270	-90.36%	
Business	. ,			. ,	. ,					
Commercial	\$1,800,000	\$645,000	179.07%	\$1,800,000	\$645,000	179.07%	341	211	61.61%	
Land	,	. ,		,	. ,					
COMM TOTAL	\$1,800,000	\$645,000	179.07%	\$1,800,000	\$645,000	179.07%	341	211	61.61%	
GRAND TOTAL	\$284,325	\$245,461	15.83%	\$240,000	\$247,500	-3.03%	86	110	-21.82%	

### Average/Median price, Days to Sell (YTD)

	А	verage Price		м	Median Price			Davs to Sell			
Description	Cur YTD	Lst YTD	Incr/Decr%	Cur YTD	Lst YTD	Incr/Decr%	Cur YTD	Lst YTD	Incr/Decr%		
Zone = South P	eace River										
Acreage/House	\$470,668	\$485,109	-2.98%	\$453,750	\$441,000	2.89%	126	80	56.44%		
Duplex	\$295,622	\$362,778	-18.51%	\$313,000	\$375,000	-16.53%	145	155	-5.96%		
Mobile Home	\$127,469	\$104,530	21.94%	\$124,000	\$95,000	30.53%	66	88	-24.74%		
Residential	\$287,976	\$270,170	6.59%	\$270,000	\$250,000	8.00%	82	88	-6.57%		
Residential WF		\$950,000			\$950,000			26			
3/4-Plex	\$360,000	\$449,000	-19.82%	\$360,000	\$449,000	-19.82%	114	110	3.64%		
Apartment	\$67,604	\$54,976	22.97%	\$56,000	\$40,000	40.00%	69	112	-38.56%		
Townhouse	\$198,500	\$173,375	14.49%	\$170,500	\$179,000	-4.75%	58	100	-42.54%		
RES TOTAL	\$292,178	\$270,618	7.97%	\$270,000	\$245,000	10.20%	88	91	-2.46%		
FARMS	\$697,000	\$1,448,125	-51.87%	\$580,000	\$581,250	-0.22%	99	112	-11.03%		
MULTIFAMILY	\$750,000	\$685,000	9.49%	\$750,000	\$685,000	9.49%	319	364	-12.36%		
Acreage	\$184,885	\$137,026	34.93%	\$155,000	\$80,000	93.75%	81	161	-49.77%		
Lots	\$65,417	\$53,461	22.36%	\$48,000	\$41,400	15.94%	97	285	-65.96%		
Business	\$1,100,000	\$507,500	116.75%	\$1,100,000	\$507,500	116.75%	276	74	275.51%		
Commercial	\$486,860	\$310,853	56.62%	\$197,500	\$100,000	97.50%	297	236	25.77%		
Land											
COMM TOTAL	\$527,736	\$327,240	61.27%	\$270,000	\$100,000	170.00%	296	223	32.80%		
GRAND TOTAL	\$300,515	\$270,685	11.02%	\$269,000	\$235,000	14.47%	97	106	-8.61%		