

**Shuswap / Revelstoke Monthly Statistics  
October 2020**

# Table of Contents

---

Table of Contents	2
Zone Totals	3
Quick Summary Part 1	4
Quick Summary Part 2	5
Listing Information	6
Sales Information (Month)	7
Sales Information (YTD)	8
Average/Median Price, Days to Sell (Month)	9
Average/Median Price, Days to Sell (YTD)	10

## Zone Totals

Description	CM This Year	CM Last Year	Increase	This YTD	Last YTD	Increase
<b>Area = Central Okanagan</b>						
1 Units Listed	797	736	8.29%	9,103	9,711	-6.26%
2 Units Sold	774	419	84.73%	5,097	4,246	20.04%
3 Sales Volume	\$529,415,170	\$221,530,420	138.98%	\$3,207,429,490	\$2,355,978,275	36.14%
4 List/Sell Ratio	97.45%	96.58%		96.92%	96.52%	
5 Days to Sell	70	81	-13.36%	77	73	5.85%
6 Active Listings	2,526	3,132	-19.35%			
<b>Area = North Okanagan</b>						
1 Units Listed	302	258	17.05%	3,160	3,404	-7.17%
2 Units Sold	297	177	67.80%	2,013	1,792	12.33%
3 Sales Volume	\$171,757,888	\$82,971,031	107.01%	\$1,057,528,270	\$849,043,309	24.56%
4 List/Sell Ratio	96.78%	96.53%		96.75%	96.68%	
5 Days to Sell	97	105	-7.96%	97	85	13.37%
6 Active Listings	1,131	1,360	-16.84%			
<b>Area = Shuswap / Revels</b>						
1 Units Listed	159	109	45.87%	1,772	1,976	-10.32%
2 Units Sold	158	106	49.06%	1,086	982	10.59%
3 Sales Volume	\$73,228,245	\$43,409,027	68.69%	\$470,466,281	\$396,904,848	18.53%
4 List/Sell Ratio	96.70%	95.84%		96.29%	95.58%	
5 Days to Sell	113	117	-3.51%	123	107	14.98%
6 Active Listings	731	946	-22.73%			
<b>Area = Grand Total</b>						
1 Units Listed	1,258	1,103	14.05%	14,035	15,091	-7.00%
2 Units Sold	1,229	702	75.07%	8,196	7,020	16.75%
3 Sales Volume	\$774,401,303	\$347,910,478	122.59%	\$4,735,424,041	\$3,601,926,432	31.47%
4 List/Sell Ratio	97.23%	96.48%		96.82%	96.45%	
5 Days to Sell	82	92	-11.27%	88	81	8.92%
6 Active Listings	4,388	5,438	-19.31%			

Totals include variables in any given month, due to preceding month's collapsed sales and deleted listings. e & oe

Shuswap / Revelstoke Statistics -- October 2020

**Quick Summary Part 1**

			<b>Residential</b>	
<b>Description</b>	<b>Total Units Sold</b>	<b>Total Sales Volume</b>	<b>Total Units Sold</b>	<b>Total Sales Volume</b>
<b>This Month</b>	158	\$73,228,245	60	\$33,183,500
<b>Last Month</b>	183	\$83,192,882	79	\$43,007,850
<b>This Month Last Year</b>	106	\$43,409,027	50	\$23,940,322

  

<b>Description</b>	<b>Total Listings Taken</b>	<b>Inventory</b>
<b>This Month</b>	159	731
<b>Last Month</b>	202	799
<b>This Month Last Year</b>	109	946

Totals include variables in any given month, due to preceding month's collapsed sales and deleted listings. e & oe

Shuswap / Revelstoke Statistics -- October 2020

## Quick Summary Part 2

---

### Condo/Apt

Sales	4
New Listings	13
Current Inventory	43
Sell/Inv. Ratio	9.30%
Days to Sell	106
Average Price	\$290,975
Median Price	\$254,950

---

### Condo/Townhouse

Sales	19
New Listings	11
Current Inventory	34
Sell/Inv. Ratio	55.88%
Days to Sell	132
Average Price	\$382,437
Median Price	\$355,000

---

### Lots

Sales	37
New Listings	33
Current Inventory	227
Sell/Inv. Ratio	16.30%
Days to Sell	169
Average Price	\$191,049
Median Price	\$130,000

---

### Residential

Sales	60
New Listings	51
Current Inventory	139
Sell/Inv. Ratio	43.17%
Days to Sell	61
Average Price	\$553,058
Median Price	\$499,500
Ratio of Sales vs Inventory	32.88%

---

Totals include variables in any given month, due to preceding month's collapsed sales and deleted listings. e & oe

Shuswap / Revelstoke Statistics -- October 2020

## Comparative Activity -- Listing Information

Description	Cur Mo	Lst Yr Mo	Incr/Decr%	Cur YTD	Lst YTD	Incr/Decr%	Inventory		
							Cur Mo	Lst Yr Mo	Incr/Decr%
<b>Zone = Shuswap / Revelstoke</b>									
Acreage/House	15	8	87.50%	167	196	-14.80	72	102	-29.41
Duplex	1	1	0.00%	7	11	-36.36	5	4	25.00
Mobile Home	10	10	0.00%	105	122	-13.93	29	39	-25.64
Recreational	4	5	-20.00%	67	95	-29.47	21	47	-55.32
Residential	51	38	34.21%	637	720	-11.53	139	216	-35.65
Residential WF	9	6	50.00%	77	98	-21.43	34	41	-17.07
3/4-Plex	0	0	0.00%	4	2	100.00	2	1	100.00
Timeshare	0	0	0.00%	0	0	0.00			
Apartment	13	10	30.00%	89	90	-1.11	43	42	2.38
Townhouse	11	7	57.14%	118	126	-6.35	34	38	-10.53
RES TOTAL	114	85.00	34.12%	1,271	1,460	-12.95%	379	530	-28.49
FARMS	1	1	0.00%	10	17	-41.18	7	13	-46.15
MULTIFAMILY	1	0	0.00%	5	5	0.00	5	2	150.00
Acreage	10	2	400.00%	81	94	-13.83	60	91	-34.07
Acreage WF	1	1	0.00%	22	15	46.67	11	17	-35.29
Lots	21	11	90.91%	241	230	4.78	149	173	-13.87
Lots WF	1	0	0.00%	17	21	-19.05	7	12	-41.67
LOTS TOTAL	33	14.00	135.71%	361	360	0.28%	227	293	-22.53
Business	1	2	-50.00%	16	22	-27.27	18	16	12.50
Commercial	5	4	25.00%	74	74	0.00	68	57	19.30
Land	4	3	33.33%	35	38	-7.89	27	35	-22.86
COMM TOTAL	10	9.00	11.11%	125	134	-6.72%	113	108	4.63
<b>GRAND TOTAL</b>	<b>159</b>	<b>109</b>	<b>45.87%</b>	<b>1,772</b>	<b>1,976</b>	<b>-10.32%</b>	<b>731</b>	<b>946</b>	<b>-22.73</b>

Totals include variables in any given month, due to preceding month's collapsed sales and deleted listings. e & oe

Shuswap / Revelstoke Statistics -- October 2020

## Comparative Activity -- Sales Information (Month)

Description	Unit Sales			Sales Volume			List/Sale Ratio	
	Cur Mo	Lst Yr Mo	Incr/Decr%	Cur Mo	Lst Yr Mo	Incr/Decr%	Cur Mo	Lst Yr Mo
<b>Zone = Shuswap / Revelstoke</b>								
Acreage/House	13	8	62.50%	\$12,109,750	\$4,416,037	174.22%	96.50%	95.62%
Duplex	0	2	-100.00%	\$0	\$625,000	-100.00%	0.00%	96.45%
Mobile Home	8	10	-20.00%	\$943,500	\$1,512,750	-37.63%	95.30%	94.59%
Recreational	5	2	150.00%	\$732,000	\$820,000	-10.73%	94.60%	97.64%
Residential	60	50	20.00%	\$33,183,500	\$23,940,322	38.61%	97.56%	96.71%
Residential WF	7	5	40.00%	\$8,539,500	\$3,981,868	114.46%	91.82%	95.52%
3/4-Plex	0	0	0.00%	\$0	\$0	0.00%	0.00%	0.00%
Apartment	4	5	-20.00%	\$1,163,900	\$1,327,300	-12.31%	98.08%	95.39%
Townhouse	19	6	216.67%	\$7,266,300	\$1,883,500	285.79%	97.92%	97.41%
RES TOTAL	116	88	31.82%	\$63,938,450	\$38,506,777	66.04%	96.54%	96.38%
FARMS	0	0	0.00%	\$0	\$0	0.00%	0.00%	0.00%
MULTIFAMILY	0	0	0.00%	\$0	\$0	0.00%	0.00%	0.00%
Acreage	12	10	20.00%	\$2,853,495	\$2,827,250	0.93%	95.73%	90.64%
Acreage WF	3	0	0.00%	\$967,700	\$0	0.00%	99.79%	0.00%
Lots	22	7	214.29%	\$3,247,600	\$575,000	464.80%	93.88%	85.40%
Lots WF	0	0	0.00%	\$0	\$0	0.00%	0.00%	0.00%
LOTS TOTAL	37	17	117.65%	\$7,068,795	\$3,402,250	107.77%	95.40%	89.71%
Business	0	0	0.00%	\$0	\$0	0.00%	0.00%	0.00%
Commercial	3	1	200.00%	\$1,288,000	\$1,500,000	-14.13%	86.21%	96.77%
Land	2	0	0.00%	\$933,000	\$0	0.00%	158.40%	0.00%
COMM TOTAL	5	1	400.00%	\$2,221,000	\$1,500,000	48.07%	106.63%	96.77%
<b>GRAND TOTAL</b>	<b>158</b>	<b>106</b>	<b>49.06%</b>	<b>\$73,228,245</b>	<b>\$43,409,027</b>	<b>68.69%</b>	<b>96.70%</b>	<b>95.84%</b>

Totals include variables in any given month, due to preceding month's collapsed sales and deleted listings. e & oe

Shuswap / Revelstoke Statistics -- October 2020

## Comparative Activity -- Sales Information (YTD)

Description	Unit Sales			Sales Volume			List/Sale Ratio	
	Cur YTD	Lst YTD	Incr/Decr%	Cur YTD	Lst YTD	Incr/Decr%	Cur YTD	Lst YTD
<b>Zone = Shuswap / Revelstoke</b>								
Acreage/House	90	67	34.33%	\$65,521,900	\$42,749,012	53.27%	95.05%	96.45%
Duplex	4	5	-20.00%	\$1,615,850	\$2,425,000	-33.37%	96.18%	96.85%
Mobile Home	83	75	10.67%	\$13,138,900	\$9,440,150	39.18%	94.37%	94.25%
Recreational	38	21	80.95%	\$7,630,753	\$2,728,850	179.63%	89.41%	90.89%
Residential	453	447	1.34%	\$235,191,908	\$211,737,039	11.08%	97.71%	97.00%
Residential WF	42	37	13.51%	\$38,542,281	\$27,205,018	41.67%	93.67%	94.77%
3/4-Plex	3	2	50.00%	\$2,398,000	\$1,431,000	67.58%	97.33%	94.84%
Apartment	46	52	-11.54%	\$16,200,805	\$15,704,625	3.16%	96.98%	97.07%
Townhouse	94	81	16.05%	\$38,579,561	\$26,854,591	43.66%	97.32%	97.72%
RES TOTAL	853	787	8.39%	\$418,819,956	\$340,275,285	23.08%	96.56%	96.67%
FARMS	3	3	0.00%	\$2,262,000	\$3,585,000	-36.90%	99.24%	95.77%
MULTIFAMILY	1	7	-85.71%	\$2,750,000	\$16,436,000	-83.27%	91.80%	82.83%
Acreage	45	42	7.14%	\$9,607,845	\$9,573,700	0.36%	93.71%	93.10%
Acreage WF	14	2	600.00%	\$5,820,400	\$984,900	490.96%	93.72%	93.98%
Lots	140	117	19.66%	\$17,555,588	\$15,261,163	15.03%	94.25%	92.72%
Lots WF	10	8	25.00%	\$3,765,850	\$2,820,900	33.50%	92.84%	95.20%
LOTS TOTAL	209	169	23.67%	\$36,749,683	\$28,640,663	28.31%	93.88%	93.13%
Business	2	3	-33.33%	\$1,400,000	\$989,000	41.56%	93.68%	91.83%
Commercial	12	11	9.09%	\$5,690,142	\$6,101,400	-6.74%	89.47%	88.03%
Land	6	2	200.00%	\$2,794,500	\$877,500	218.46%	108.42%	96.64%
COMM TOTAL	20	16	25.00%	\$9,884,642	\$7,967,900	24.06%	94.76%	89.36%
<b>GRAND TOTAL</b>	<b>1,086</b>	<b>982</b>	<b>10.59%</b>	<b>\$470,466,281</b>	<b>\$396,904,848</b>	<b>18.53%</b>	<b>96.29%</b>	<b>95.58%</b>

Totals include variables in any given month, due to preceding month's collapsed sales and deleted listings. e & oe



Shuswap / Revelstoke Statistics -- October 2020

## Average/Median price, Days to Sell (Month)

Description	Average Price			Median Price			Days to Sell		
	Cur Mo	Lst Yr Mo	Incr/Decr%	Cur Mo	Lst Yr Mo	Incr/Decr%	Cur Mo	Lst Yr Mo	Incr/Decr%
<b>Zone = Shuswap / Revelstoke</b>									
Acreage/House	\$931,519	\$552,005	68.75%	\$710,000	\$530,000	33.96%	143	141	1.51%
Duplex		\$312,500			\$312,500			72	
Mobile Home	\$117,938	\$151,275	-22.04%	\$103,000	\$144,875	-28.90%	46	77	-40.83%
Recreational	\$146,400	\$410,000	-64.29%	\$174,000	\$410,000	-57.56%	105	144	-26.81%
Residential	\$553,058	\$478,806	15.51%	\$499,500	\$443,000	12.75%	61	94	-34.92%
Residential WF	\$1,219,929	\$796,374	53.19%	\$1,037,500	\$790,000	31.33%	216	158	36.63%
3/4-Plex									
Apartment	\$290,975	\$265,460	9.61%	\$254,950	\$285,000	-10.54%	106	134	-21.13%
Townhouse	\$382,437	\$313,917	21.83%	\$355,000	\$272,750	30.16%	132	68	94.12%
RES TOTAL	\$551,194	\$437,577	25.96%	\$473,400	\$420,000	12.71%	94	101	-7.38%
<b>FARMS</b>									
<b>MULTIFAMILY</b>									
Acreage	\$237,791	\$282,725	-15.89%	\$241,198	\$257,500	-6.33%	178	158	12.53%
Acreage WF	\$322,567			\$349,900			54		
Lots	\$147,618	\$82,143	79.71%	\$89,000	\$50,000	78.00%	179	261	-31.54%
Lots WF									
LOTS TOTAL	\$191,049	\$200,132	-4.54%	\$130,000	\$133,250	-2.44%	169	201	-16.04%
<b>Business</b>									
Commercial	\$429,333	\$1,500,000	-71.38%	\$588,000	\$1,500,000	-60.80%	144	37	289.19%
Land	\$466,500			\$466,500			116		
COMM TOTAL	\$444,200	\$1,500,000	-70.39%	\$550,000	\$1,500,000	-63.33%	133	37	258.38%
<b>GRAND TOTAL</b>	<b>\$463,470</b>	<b>\$409,519</b>	<b>13.17%</b>	<b>\$417,000</b>	<b>\$410,000</b>	<b>1.71%</b>	<b>113</b>	<b>117</b>	<b>-3.51%</b>

Totals include variables in any given month, due to preceding month's collapsed sales and deleted listings. e & oe

Shuswap / Revelstoke Statistics -- October 2020

## Average/Median price, Days to Sell (YTD)

Description	Average Price			Median Price			Days to Sell		
	Cur YTD	Lst YTD	Incr/Decr%	Cur YTD	Lst YTD	Incr/Decr%	Cur YTD	Lst YTD	Incr/Decr%
<b>Zone = Shuswap / Revelstoke</b>									
Acreage/House	\$728,021	\$638,045	14.10%	\$600,000	\$590,000	1.69%	124	136	-8.36%
Duplex	\$403,963	\$485,000	-16.71%	\$407,425	\$335,000	21.62%	62	73	-15.53%
Mobile Home	\$158,300	\$125,869	25.77%	\$145,000	\$110,000	31.82%	81	81	0.40%
Recreational	\$200,809	\$129,945	54.53%	\$123,500	\$90,000	37.22%	124	122	2.20%
Residential	\$519,187	\$473,685	9.61%	\$490,000	\$455,000	7.69%	81	82	-0.74%
Residential WF	\$917,673	\$735,271	24.81%	\$829,750	\$790,000	5.03%	136	127	7.36%
3/4-Plex	\$799,333	\$715,500	11.72%	\$618,000	\$715,500	-13.63%	101	90	12.48%
Apartment	\$352,191	\$302,012	16.62%	\$339,950	\$278,500	22.06%	144	99	45.95%
Townhouse	\$410,421	\$331,538	23.79%	\$357,500	\$315,900	13.17%	117	93	25.63%
RES TOTAL	\$490,996	\$432,370	13.56%	\$460,000	\$415,000	10.84%	98	92	6.51%
FARMS	\$754,000	\$1,195,000	-36.90%	\$725,000	\$1,145,000	-36.68%	73	483	-84.96%
MULTIFAMILY	\$2,750,000	\$2,348,000	17.12%	\$2,750,000	\$798,000	244.61%	533	114	366.96%
Acreage	\$213,508	\$227,945	-6.33%	\$200,000	\$216,000	-7.41%	304	183	65.85%
Acreage WF	\$415,743	\$492,450	-15.58%	\$339,400	\$492,450	-31.08%	76	43	76.58%
Lots	\$125,397	\$130,437	-3.86%	\$80,250	\$100,000	-19.75%	208	176	18.15%
Lots WF	\$376,585	\$352,613	6.80%	\$355,000	\$352,500	0.71%	259	75	247.47%
LOTS TOTAL	\$175,836	\$169,471	3.76%	\$127,500	\$135,000	-5.56%	222	171	29.65%
Business	\$700,000	\$329,667	112.34%	\$700,000	\$99,000	607.07%	460	136	237.04%
Commercial	\$474,179	\$554,673	-14.51%	\$566,500	\$280,000	102.32%	143	118	20.86%
Land	\$465,750	\$438,750	6.15%	\$357,500	\$438,750	-18.52%	130	106	23.38%
COMM TOTAL	\$494,232	\$497,994	-0.76%	\$512,000	\$340,000	50.59%	171	120	42.19%
<b>GRAND TOTAL</b>	<b>\$433,210</b>	<b>\$404,180</b>	<b>7.18%</b>	<b>\$400,000</b>	<b>\$374,500</b>	<b>6.81%</b>	<b>123</b>	<b>107</b>	<b>14.98%</b>

Totals include variables in any given month, due to preceding month's collapsed sales and deleted listings. e & oe