# South Peace River Monthly Statistics September 2023

#### **Table of Contents**

Table of Contents	2
Zone Totals	3
Quick Summary Part 1	4
Quick Summary Part 2	5
Listing Information	6
Sales Information (Month)	7
Sales Information (YTD)	8
Average/Median Price, Days to Sell (Month)	9
Average/Median Price, Days to Sell (YTD)	10

#### **Zone Totals**

3 Sales Volume \$223,964,737 \$333,162,226 -32.78% \$2,951,056,533 \$4,002,264,199 -26.27% 4 List/Sell Ratio 97.13% 95.74% 96.84% 99.43% 5 Days to Sell 62 55 12.47% 56 38 47.72% 6 Active Listings 3,106 2.666 16.50%	Description	CM This Year	CM Last Year	Increase	This YTD	Last YTD	Increase
2 Units Sold   224   357   -17.65%   3.651   4.475   -18.41%   3 Sales Volume   \$223,964,737   \$333,162,226   -32.78%   \$2.951,056,533   \$4,002,264,199   -26.27%   4 ListScell Ratio   97.13%   95.74%   96.84%   99.43%   5 Days to Sell   62   55   12.47%   56   38   47.72%   5	Area = Central Okanaga						
3 Sales Volume \$223,964,737 \$333,162,226 -32.78% \$2,951,056,533 \$4,002,264,199 -26.27% 4 List/Sell Ratio 97.13% 95.74% 96.84% 99.43% 5 Days to Sell 62 55 12.47% 56 38 47.72% 6 Active Listings 3,106 2,666 16.50% 56 38 47.72% 1 Units Listed 325 273 19.05% 2,975 3,123 4.74% 2 Units Sold 110 134 -17.91% 1,354 1,761 -23.11% 3 Sales Volume \$75,261,237 \$98.068,983 -23.26% \$911,964,310 \$1,240,586,303 -26.49% 4 List/Sell Ratio 96.16% 98.04% 99.22% 5 Days to Sell 80 54 48.23% 65 99.22% 5 Days to Sell 6 Active Listings 1,264 991 27.55% 4 Sell 1,001 -16.98% 2 Units Sold 7 2 108 33.33% 831 1,001 -16.98% 2 Units Sold 7 2 108 33.33% 831 1,001 -16.98% 4 List/Sell Ratio 94.81% 95.72% 96.42% 97.72% 5 Days to Sell 89 63.333,363 -28.91% \$509,689,496 \$617,274,803 -17.43% 4 List/Sell Ratio 94.81% 95.72% 96.42% 97.72% 5 Days to Sell 89 63.60% 75 10.88% 75 59 26.70% 6 Active Listings 836 754 10.88% 75 59 26.70% 6 Active Listings 836 754 10.88% 75 59 26.70% 6 Active Listings 836 754 10.88% 75 59 26.70% 6 Active Listings 836 754 10.88% 75 59 26.70% 6 Active Listings 836 754 10.88% 75 59 26.70% 6 Active Listings 1,691 1,399 1,333 1,675 -17.43% 3 Sales Volume \$80,600,886 \$72.415,583 11.30% \$907,547,524 \$1,149,347,742 -21.04% 4 List/Sell Ratio 95.81% 95.75% 96.27% 96.27% 98.19% 5 Days to Sell 6 4 4 55 17.47% 72 56 28.29% 5 Days to Sell 6 4 4 1 1 2 16.67% 14.00 176 -20.45% 5 Days to Sell 6 4 4 1 1 2 16.67% 14.00 176 -20.45% 5 Days to Sell 6 4 4 1 1 2 16.67% 14.00 176 -20.45% 5 Days to Sell 6 4 4 1 1 2 16.67% 14.00 176 -20.45% 5 Days to Sell 6 4 4 1 1 2 16.67% 14.00 176 -20.45% 5 Days to Sell 6 4 6 5 5 1 1.00% 99 10.6 6.29% 96.54% 96.54% 96.54% 96.59% 96.54% 96.54% 96.54% 96.54% 96.54% 96.54% 96.54% 96.54% 96.54% 96.54% 96.54% 96.54% 96.54% 96.54% 96.55% 96.99% 96.54% 96.54% 96.54% 96.55% 96.99% 96.54% 96.55% 96.99% 96.54% 96.55% 96.99% 96.54% 96.55% 96.99% 96.56% 96.99% 96.56% 96.99% 96.56% 96.99% 96.56% 96.99% 96.56% 96.99% 96.56% 96.99% 96.56% 96.99% 96.56% 96.99% 96.56% 96.99% 96.56% 96.99% 96.57% 96.57% 96.57% 96.57% 96.59% 96.59% 96.99	1 Units Listed	1,070	921	16.18%	9,071	9,515	-4.67%
4 List/Sell Ratio         97.13%         95.74%         96.84%         99.43%           5 Days to Sell         62         55         12.47%         56         38         47.72%           6 Active Listings         3,106         2,666         16.50%         -         -           Area = North Okanagan         1 Units Listed         325         273         19.05%         2,975         3,123         -4.74%           2 Units Sold         110         134         -17.91%         1,354         1,761         -23.11%           3 Sales Volume         \$75,261,237         \$98.068,983         -23.26%         \$911,964,310         \$1,240,586,303         -26.49%           4 List/Sell Ratio         96.16%         98.04%         96.69%         99.22%         50.49%         50.69%         99.22%         50.49%         65         47         39.46%         65         47         39.46%         66         Active Listings         1,264         991         27.55%         65         47         39.46%         66         Active Listings         1,264         991         27.55%         65         47         39.46%         66         Active Listings         48.23%         65         47         39.46%         62.24%         62.24% </td <td>2 Units Sold</td> <td>294</td> <td>357</td> <td>-17.65%</td> <td>3,651</td> <td>4,475</td> <td>-18.41%</td>	2 Units Sold	294	357	-17.65%	3,651	4,475	-18.41%
5 Days to Sell         62         55         12.47%         56         38         47.72%           Area = Notrh Okanagan         7         7         7         19.05%         2.975         3.123         4.74%           1 Units Listed         325         273         19.05%         2.975         3,123         4.74%           2 Units Sold         110         134         -17.91%         1,354         1,761         -23.11%           3 Sales Volume         \$75,261,237         \$98,068,983         -23.26%         \$911,964,310         \$1,240,586,303         -26.49%           4 List/Sell Ratio         96.16%         98.04%         96.69%         \$99.22%         5 Days to Sell         80         54         48.23%         65         47         39.46%           6 Active Listings         1,264         991         27.55%         65         47         39.46%           Area = Shuswap / Revel         1         1015         157         12.10%         1,786         1,948         -8.32%           2 Units Sold         72         108         -33,33%         831         1,001         -16.98%           3 Sales Volume         \$45,025,248         \$63,333,363         -28.91%         \$50,689,496         \$6	3 Sales Volume	\$223,964,737	\$333,162,226	-32.78%	\$2,951,056,533	\$4,002,264,199	-26.27%
Active Listings         3,106         2,666         16.50%           Area = North Okanagan         1         Units Listed         325         273         19.05%         2,975         3,123         -4,74%           2 Units Sold         110         134         -17.91%         1,354         1,761         -23.11%           3 Sales Volume         \$75,261,237         \$98,068,983         -23.26%         \$911,964,310         \$1,240,586,303         -26.49%           4 List/Sell Ratio         96.16%         98.04%         96.69%         99.22%         5         47         39.46%           5 Days to Sell         80         54         48.23%         65         47         39.46%           6 Active Listings         1,264         991         27.55%         5         47         39.46%           6 Active Listings         1,264         991         27.55%         65         47         39.46%           6 Active Listings         1,264         991         27.55%         65         47         39.46%           6 Active Listings         1,264         191         21.00%         1,786         1,948         -8.32%           2 Units Sold         1,22         10         -33.33%         831	4 List/Sell Ratio	97.13%	95.74%		96.84%	99.43%	
Area = North Okanagan         1 Units Listed         325         273         19.05%         2,975         3,123         4,74%           2 Units Sold         110         134         -17,91%         1,354         1,761         -23,11%           3 Sales Volume         \$75,261,237         \$98,068,983         -23,26%         \$911,964,310         \$1,240,586,303         -26,49%           4 List/Sell Ratio         96.16%         98.04%         96.69%         99,22%         -26,49%           5 Days to Sell         80         54         48.23%         65         47         39,46%           6 Active Listings         1,264         991         27.55%         5         47         39,46%           Area = Shuswap / Revel         1         1         157         12.10%         1,786         1,948         -8.32%           2 Units Sold         72         108         -33,33%         831         1,001         -16,98%           3 Sales Volume         \$45,025,248         \$63,333,363         -28,91%         \$509,689,496         \$617,274,803         -17,43%           4 List/Sell Ratio         94,81%         95,72%         96.42%         97,72%         5         59         26,70%           5 Days to Sell	5 Days to Sell	62	55	12.47%	56	38	47.72%
1 Units Listed 2 325 273 19.05% 2.975 3.123 4.77% 2 Units Sold 110 134 -17.91% 1.354 1.761 -23.11% 3 Sales Volume \$75,261,237 \$98,086,983 -23.26% \$911,964,310 \$1,240,586,303 -26.49% 4 List/Sell Ratio 96.16% 98.04% 99.04% 96.69% 99.22% 5 Days to Sell 80 54 48.23% 65 47 39.46% 6 Active Listings 1.264 991 27.55% 50 47 39.46% 6 Active Listings 1.264 991 27.55% 50 47 39.46% 6 Active Listings 1.264 991 27.55% 50 47 39.46% 6 Active Listings 1.264 991 27.55% 50 47 39.46% 6 Active Listings 1.264 991 27.55% 50 47 39.46% 6 Active Listings 1.264 991 27.55% 50 47 39.46% 6 Active Listings 1.264 991 27.55% 50 47 39.46% 6 Active Listings 1.264 991 27.55% 50 47 39.46% 6 Active Listings 1.264 991 27.55% 50 47 39.46% 6 Active Listings 1.264 991 27.55% 50 49.64% 991.72% 5 Days to Sell 89 69 69 29.85% 75 59 26.70% 6 Active Listings 836 754 10.88% 50 49.48% 97.72% 5 Days to Sell 89 69 29.85% 75 59 26.70% 6 Active Listings 836 754 10.88% 50 49.48% 99.75% 9	6 Active Listings	3,106	2,666	16.50%			
2 Units Sold	Area = North Okanagan						
3 Sales Volume \$75,261,237 \$98,068,983 -23.26% \$911,964,310 \$1,240,586,303 -26.49% 4 List/Sell Ratio 96.16% 98.04% 99.04% 96.69% 99.22% 5 Days to Sell 80 54 48.23% 65 47 39.46% 6 Active Listings 1,264 991 27.55%	1 Units Listed	325				3,123	
4 List/Sell Ratio         96.16%         98.04%         96.69%         99.22%         5 Days to Sell         80         54         48.23%         65         47         39.46%           5 Days to Sell         80         54         48.23%         65         47         39.46%           6 Active Listings         1,264         991         27.55%         65         47         39.46%           Area = Shuswap / Revel         1         1         157         12.10%         1,786         1,948         -8.32%           2 Units Sold         72         108         -33.33%         331         1,001         -16.98%           3 Sales Volume         \$45,025,248         \$63,333,363         -28.91%         \$509,689,496         \$617,274,803         -17.43%           4 List/Sell Ratio         94.81%         95.72%         96.42%         97.72%         50         26.70%           5 Days to Sell         89         69         29.85%         75         59         26.70%           6 Active Listings         336         754         10.88%         1,383         1,675         -17.43%           2 Units Sold         122         112         8.93%         1,383         1,675         -17.43%      <	2 Units Sold	110	134	-17.91%	1,354	1,761	-23.11%
5 Days to Sell         80         54         48.23%         65         47         39.46%           6 Active Listings         1,264         991         27.55%         6         47         39.46%           Area = Shuswap / Revel         1         1 Units Listed         176         157         12.10%         1,786         1,948         -8.32%           2 Units Sold         72         108         -33.33%         831         1,001         -16.98%           3 Sales Volume         \$45,025,248         \$63,333,363         -28.91%         \$509,689,496         \$617,274,803         -17.43%           4 List/Sell Ratio         94.81%         95.72%         96.42%         97.72%           5 Days to Sell         89         69         29.85%         75         59         26.70%           6 Active Listings         836         754         10.88%         75         59         26.70%           Area = South Okanagan         1         1 Units Listed         278         243         14.40%         2,487         2,226         11.73%           3 Sales Volume         \$80,600,686         \$72,415,583         11.30%         \$907,547,524         \$1,149,347,742         -21.04%           4 List/Sell Ratio         <	3 Sales Volume	\$75,261,237	\$98,068,983	-23.26%	\$911,964,310	\$1,240,586,303	-26.49%
6 Active Listings         1,264         991         27.55%           Area = Shuswap / Revel         1         1 Units Listed         176         157         12.10%         1,786         1,948         -8.32%           2 Units Sold         72         108         -33.33%         831         1,001         -16.98%           3 Sales Volume         \$45,025,248         \$63,333,363         -28.91%         \$509,689,496         \$617,274,803         -17.43%           4 List/Sell Ratio         94.81%         95.72%         96.42%         97.72%           5 Days to Sell         89         69         29.85%         75         59         26.70%           6 Active Listings         836         754         10.88%         75         59         26.70%           Area = South Okanagan         1         1 Units Listed         278         243         14.40%         2,487         2,226         11.73%           2 Units Sold         122         112         8.93%         1,383         1,675         -17.43%           2 Units Sold         122         112         8.93%         1,383         1,675         -17.43%           3 Sales Volume         \$80,600,686         \$72,415,583         11.30%         \$907,547,5	4 List/Sell Ratio	96.16%	98.04%		96.69%	99.22%	
6 Active Listings         1,264         991         27.55%           Area = Shuswap / Revel         1         1 Units Listed         176         157         12.10%         1,786         1,948         -8.32%           2 Units Sold         72         108         -33.33%         831         1,001         -16.98%           3 Sales Volume         \$45,025,248         \$63,333,363         -28.91%         \$509,689,496         \$617,274,803         -17.43%           4 List/Sell Ratio         94.81%         95.72%         96.42%         97.72%         26.70%           5 Days to Sell         89         69         29.85%         75         59         26.70%           6 Active Listings         836         754         10.88%         75         59         26.70%           Area = South Okanagan           1 Units Listed         278         243         14.40%         2,487         2,226         11.73%           2 Units Sold         122         112         8,93%         1,383         1,675         17.43%           3 Sales Volume         \$80,600,686         \$72,415,583         11.30%         \$907,547,524         \$1,149,347,742         -21.04%           4 List/Sell Ratio         95.81%	5 Days to Sell	80	54	48.23%	65	47	39.46%
1 Units Listed 176 157 12.10% 1,786 1,948 -8.32% 2 Units Sold 72 108 -33.33% 831 1,001 -16.98% 3 Sales Volume \$45,025,248 \$63,333,363 -28.91% \$509,689,496 \$617,274,803 -17.43% 4 List/Sell Ratio 94.81% 95.72% 96.42% 97.72% 5 Days to Sell 89 69 29.85% 75 59 26.70% 6 Active Listings 836 754 10.88% 75 59 26.70% Active Listings 836 754 10.88% 75 59 26.70% 10.81%		1,264	991	27.55%			
1 Units Listed 176 157 12.10% 1,786 1,948 -8.32% 2 Units Sold 72 108 -33.33% 831 1,001 -16.98% 3 Sales Volume \$45,025,248 \$63,333,363 -28.91% \$509,689,496 \$617,274,803 -17.43% 4 List/Sell Ratio 94.81% 95.72% 96.42% 97.72% 5 Days to Sell 89 69 29.85% 75 59 26.70% 6 Active Listings 836 754 10.88% 75 59 26.70% Active Listings 836 754 10.88% 75 59 26.70% 10.81%	Area = Shuswap / Revel						
2 Units Sold         72         108         -33.33%         831         1,001         -16.98%           3 Sales Volume         \$45,025,248         \$63,333,363         -28.91%         \$509,689,496         \$617,274,803         -17.43%           4 List/Sell Ratio         94.81%         95.72%         96.42%         97.72%         26.70%           5 Days to Sell         89         69         29.85%         75         59         26.70%           6 Active Listings         836         754         10.88%         75         59         26.70%           Area = South Okanagan           1 Units Listed         278         243         14.40%         2.487         2.226         11.73%           2 Units Sold         122         112         8.93%         1,383         1,675         -17.43%           3 Sales Volume         \$80,600,686         \$72,415,583         11.30%         \$907,547,524         \$1,149,347,742         -21.04%           4 List/Sell Ratio         95.81%         95.75%         96.27%         98.19%         26.29%           5 Days to Sell         64         55         17.47%         72         56         28.29%           4 List/Sell Ratio         1,691         1,359	= = = = = = = = = = = = = = = = = = =	176	157	12.10%	1,786	1,948	-8.32%
4 List/Sell Ratio         94.81%         95.72%         96.42%         97.72%           5 Days to Sell         89         69         29.85%         75         59         26.70%           6 Active Listings         836         754         10.88%         75         59         26.70%           Area = South Okanagan         1 Units Listed         278         243         14.40%         2,487         2,226         11.73%           2 Units Sold         122         112         8.93%         1,383         1,675         -17.43%           3 Sales Volume         \$80,600,686         \$72,415,583         11.30%         \$907,547,524         \$1,149,347,742         -21.04%           4 List/Sell Ratio         95.81%         95.75%         96.27%         98.19%           5 Days to Sell         64         55         17.47%         72         56         28.29%           6 Active Listings         1,691         1,359         24.43%         331         497         -33.40%           2 Units Sold         52         41         26.83%         331         497         -33.40%           2 Units Sold         52         41         26.83%         331         497         -33.40%		72	108	-33.33%	831	1,001	-16.98%
5 Days to Sell         89         69         29.85%         75         59         26.70%           6 Active Listings         836         754         10.88%         75         59         26.70%           Area = South Okanagan         1 Units Listed         278         243         14.40%         2,487         2,226         11.73%           2 Units Sold         122         112         8.93%         1,383         1,675         -17.43%           3 Sales Volume         \$80,600,686         \$72,415,583         11.30%         \$907,547,524         \$1,149,347,742         -21.04%           4 List/Sell Ratio         95.81%         95.75%         96.27%         98.19%         5 Days to Sell         64         55         17.47%         72         56         28.29%           6 Active Listings         1,691         1,359         24.43%         72         56         28.29%           Area = South Peace Riv         1         1         12         16.67%         140         176         -20.45%           2 Units Sold         52         41         26.83%         331         497         -33.40%           3 Sales Volume         \$15,991,118         \$10,686,100         49.64%         \$100,317,670	3 Sales Volume	\$45,025,248	\$63,333,363	-28.91%	\$509,689,496	\$617,274,803	-17.43%
5 Days to Sell         89         69         29.85%         75         59         26.70%           6 Active Listings         836         754         10.88%         75         59         26.70%           Area = South Okanagan         1 Units Listed         278         243         14.40%         2,487         2,226         11.73%           2 Units Sold         122         112         8.93%         1,383         1,675         -17.43%           3 Sales Volume         \$80,600,686         \$72,415,583         11.30%         \$907,547,524         \$1,149,347,742         -21.04%           4 List/Sell Ratio         95.81%         95.75%         96.27%         98.19%         98.19%           5 Days to Sell         64         55         17.47%         72         56         28.29%           6 Active Listings         1,691         1,359         24.43%         31         476         -20.45%           2 Units Sold         52         41         16.67%         140         176         -20.45%           2 Units Sold         52         41         26.83%         331         497         -33.40%           4 List/Sell Ratio         94.67%         95.99%         95.48%         96.54%<	4 List/Sell Ratio	94.81%	95.72%		96.42%	97.72%	
Area = South Okanagan         278         243         14.40%         2,487         2,226         11.73%           1 Units Listed         278         243         14.40%         2,487         2,226         11.73%           2 Units Sold         122         112         8.93%         1,383         1,675         -17.43%           3 Sales Volume         \$80,600,686         \$72,415,583         11.30%         \$907,547,524         \$1,149,347,742         -21.04%           4 List/Sell Ratio         95.81%         95.75%         96.27%         98.19%         98.19%           5 Days to Sell         64         55         17.47%         72         56         28.29%           6 Active Listings         1,691         1,359         24.43%         72         56         28.29%           Area = South Peace Riv           1 Units Listed         14         12         16.67%         140         176         -20.45%           2 Units Sold         52         41         26.83%         331         497         -33.40%           3 Sales Volume         \$15,991,118         \$10,686,100         49.64%         \$100,317,670         \$135,640,362         -26.04%           4 List/Sell Ratio         94.67% <td></td> <td>89</td> <td>69</td> <td>29.85%</td> <td>75</td> <td>59</td> <td>26.70%</td>		89	69	29.85%	75	59	26.70%
Area = South Okanagan         1 Units Listed         278         243         14.40%         2,487         2,226         11.73%           2 Units Sold         122         112         8.93%         1,383         1,675         -17.43%           3 Sales Volume         \$80,600,686         \$72,415,583         11.30%         \$907,547,524         \$1,149,347,742         -21.04%           4 List/Sell Ratio         95.81%         95.75%         96.27%         98.19%           5 Days to Sell         64         55         17.47%         72         56         28.29%           5 Days to Sell         64         55         17.47%         72         56         28.29%           6 Active Listings         1,691         1,359         24.43%         72         56         28.29%           Area = South Peace Riv           1 Units Listed         14         12         16.67%         140         176         -20.45%           2 Units Sold         52         41         26.83%         331         497         -33.40%           3 Sales Volume         \$15,991,118         \$10,686,100         49.64%         \$100,317,670         \$135,640,362         -26.04%           4 List/Sell Ratio         94.67% <td></td> <td>836</td> <td>754</td> <td>10.88%</td> <td></td> <td></td> <td></td>		836	754	10.88%			
1 Units Listed         278         243         14.40%         2,487         2,226         11.73%           2 Units Sold         122         112         8.93%         1,383         1,675         -17.43%           3 Sales Volume         \$80,600,686         \$72,415,583         11.30%         \$907,547,524         \$1,149,347,742         -21.04%           4 List/Sell Ratio         95.81%         95.75%         96.27%         98.19%         -21.04%           5 Days to Sell         64         55         17.47%         72         56         28.29%           6 Active Listings         1,691         1,359         24.43%         -22.45%         -22.45%           Area = South Peace Riv           1 Units Listed         14         12         16.67%         140         176         -20.45%           2 Units Sold         52         41         26.83%         331         497         -33.40%           3 Sales Volume         \$15,991,118         \$10,686,100         49.64%         \$100,317,670         \$135,640,362         -26.04%           4 List/Sell Ratio         94.67%         95.99%         95.48%         96.54%         96.54%           5 Days to Sell         100         99         1.06%							
3 Sales Volume \$80,600,686 \$72,415,583 11.30% \$907,547,524 \$1,149,347,742 -21.04% 4 List/Sell Ratio 95.81% 95.75% 96.27% 98.19% 5 Days to Sell 64 55 17.47% 72 56 28.29% 6 Active Listings 1,691 1,359 24.43%  Area = South Peace Riv 1 Units Listed 14 12 16.67% 140 176 -20.45% 2 Units Sold 52 41 26.83% 331 497 -33.40% 3 Sales Volume \$15,991,118 \$10,686,100 49.64% \$100,317,670 \$135,640,362 -26.04% 4 List/Sell Ratio 94.67% 95.99% 95.48% 96.54% 5 Days to Sell 100 99 1.06% 99 106 -6.29% 6 Active Listings 469 474 -1.05%  Area = Grand Total 1 Units Listed 1,863 1,606 16.00% 16,459 16,988 -3.11% 2 Units Sold 650 752 -13.56% 7,550 9,409 -19.76% 3 Sales Volume \$440,843,026 \$577,666,254 -23.69% \$5,380,575,532 \$7,145,113,408 -24.70% 4 List/Sell Ratio 96.39% 96.13% 96.65% 98.99% 5 Days to Sell 71 59 20.82% 65 49 32.71%	<del>-</del>	278	243	14.40%	2,487	2,226	11.73%
4 List/Sell Ratio         95.81%         95.75%         96.27%         98.19%           5 Days to Sell         64         55         17.47%         72         56         28.29%           6 Active Listings         1,691         1,359         24.43%         24.43%         24.43%         25         28.29%           Area = South Peace Riv           1 Units Listed         14         12         16.67%         140         176         -20.45%         20.04%         20.04%         20.04%         20.04%         20.04%         20.04%         20.04%         20.04%         20.04%         20.04%         20.04%	2 Units Sold	122	112	8.93%	1,383	1,675	-17.43%
5 Days to Sell         64         55         17.47%         72         56         28.29%           6 Active Listings         1,691         1,359         24.43%         72         56         28.29%           Area = South Peace Riv           1 Units Listed         14         12         16.67%         140         176         -20.45%           2 Units Sold         52         41         26.83%         331         497         -33.40%           3 Sales Volume         \$15,991,118         \$10,686,100         49.64%         \$100,317,670         \$135,640,362         -26.04%           4 List/Sell Ratio         94.67%         95.99%         95.48%         96.54%           5 Days to Sell         100         99         1.06%         99         106         -6.29%           6 Active Listings         469         474         -1.05%         -10.05%         -22.9%         -22.9%         -22.9%         -22.9%         -22.9%         -22.9%         -22.9%         -22.9%         -22.9%         -22.9%         -22.76%         -22.76%         -22.69%         -22.76%         -22.70%         -22.70%         -22.70%         -22.70%         -22.70%         -22.70%         -22.70%         -22.70%         -22.70% </td <td>3 Sales Volume</td> <td>\$80,600,686</td> <td>\$72,415,583</td> <td>11.30%</td> <td>\$907,547,524</td> <td>\$1,149,347,742</td> <td>-21.04%</td>	3 Sales Volume	\$80,600,686	\$72,415,583	11.30%	\$907,547,524	\$1,149,347,742	-21.04%
Active Listings         1,691         1,359         24.43%           Area = South Peace Riv           1 Units Listed         14         12         16.67%         140         176         -20.45%           2 Units Sold         52         41         26.83%         331         497         -33.40%           3 Sales Volume         \$15,991,118         \$10,686,100         49.64%         \$100,317,670         \$135,640,362         -26.04%           4 List/Sell Ratio         94.67%         95.99%         95.48%         96.54%           5 Days to Sell         100         99         1.06%         99         106         -6.29%           6 Active Listings         469         474         -1.05%         -1.05%         -1.05%         -2.26,04%         -2.	4 List/Sell Ratio	95.81%	95.75%		96.27%	98.19%	
Active Listings         1,691         1,359         24.43%           Area = South Peace Riv           1 Units Listed         14         12         16.67%         140         176         -20.45%           2 Units Sold         52         41         26.83%         331         497         -33.40%           3 Sales Volume         \$15,991,118         \$10,686,100         49.64%         \$100,317,670         \$135,640,362         -26.04%           4 List/Sell Ratio         94.67%         95.99%         95.48%         96.54%           5 Days to Sell         100         99         1.06%         99         106         -6.29%           6 Active Listings         469         474         -1.05%         -10         -20	5 Days to Sell	64	55	17.47%	72	56	28.29%
1 Units Listed       14       12       16.67%       140       176       -20.45%         2 Units Sold       52       41       26.83%       331       497       -33.40%         3 Sales Volume       \$15,991,118       \$10,686,100       49.64%       \$100,317,670       \$135,640,362       -26.04%         4 List/Sell Ratio       94.67%       95.99%       95.48%       96.54%         5 Days to Sell       100       99       1.06%       99       106       -6.29%         6 Active Listings       469       474       -1.05%		1,691	1,359	24.43%			
2 Units Sold 52 41 26.83% 331 497 -33.40% 3 Sales Volume \$15,991,118 \$10,686,100 49.64% \$100,317,670 \$135,640,362 -26.04% 4 List/Sell Ratio 94.67% 95.99% 95.48% 96.54% 5 Days to Sell 100 99 1.06% 99 106 -6.29% 6 Active Listings 469 474 -1.05%	Area = South Peace Riv						
3 Sales Volume \$15,991,118 \$10,686,100 \$49.64% \$100,317,670 \$135,640,362 -26.04% \$4 List/Sell Ratio 94.67% 95.99% 95.48% 96.54% 5 Days to Sell 100 99 1.06% 99 106 -6.29% 6 Active Listings 469 474 -1.05%  Area = Grand Total  1 Units Listed 1,863 1,606 16.00% 16,459 16,988 -3.11% 2 Units Sold 650 752 -13.56% 7,550 9,409 -19.76% 3 Sales Volume \$440,843,026 \$577,666,254 -23.69% \$5,380,575,532 \$7,145,113,408 -24.70% 4 List/Sell Ratio 96.39% 96.13% 96.65% 98.99% 5 Days to Sell 71 59 20.82% 65 49 32.71%	1 Units Listed	14	12	16.67%	140	176	-20.45%
3 Sales Volume         \$15,991,118         \$10,686,100         49.64%         \$100,317,670         \$135,640,362         -26.04%           4 List/Sell Ratio         94.67%         95.99%         95.48%         96.54%         96.54%           5 Days to Sell         100         99         1.06%         99         106         -6.29%           6 Active Listings         469         474         -1.05%         -10.05%	2 Units Sold	52	41	26.83%	331	497	-33.40%
5 Days to Sell         100         99         1.06%         99         106         -6.29%           6 Active Listings         469         474         -1.05%         99         106         -6.29%           Area = Grand Total           1 Units Listed         1,863         1,606         16.00%         16,459         16,988         -3.11%           2 Units Sold         650         752         -13.56%         7,550         9,409         -19.76%           3 Sales Volume         \$440,843,026         \$577,666,254         -23.69%         \$5,380,575,532         \$7,145,113,408         -24.70%           4 List/Sell Ratio         96.39%         96.13%         96.65%         98.99%           5 Days to Sell         71         59         20.82%         65         49         32.71%		\$15,991,118	\$10,686,100	49.64%	\$100,317,670	\$135,640,362	-26.04%
6 Active Listings         469         474         -1.05%           Area = Grand Total           1 Units Listed         1,863         1,606         16.00%         16,459         16,988         -3.11%           2 Units Sold         650         752         -13.56%         7,550         9,409         -19.76%           3 Sales Volume         \$440,843,026         \$577,666,254         -23.69%         \$5,380,575,532         \$7,145,113,408         -24.70%           4 List/Sell Ratio         96.39%         96.13%         96.65%         98.99%           5 Days to Sell         71         59         20.82%         65         49         32.71%	4 List/Sell Ratio	94.67%	95.99%		95.48%	96.54%	
Area = Grand Total           1 Units Listed         1,863         1,606         16.00%         16,459         16,988         -3.11%           2 Units Sold         650         752         -13.56%         7,550         9,409         -19.76%           3 Sales Volume         \$440,843,026         \$577,666,254         -23.69%         \$5,380,575,532         \$7,145,113,408         -24.70%           4 List/Sell Ratio         96.39%         96.13%         96.65%         98.99%           5 Days to Sell         71         59         20.82%         65         49         32.71%	5 Days to Sell	100	99	1.06%	99	106	-6.29%
1 Units Listed       1,863       1,606       16.00%       16,459       16,988       -3.11%         2 Units Sold       650       752       -13.56%       7,550       9,409       -19.76%         3 Sales Volume       \$440,843,026       \$577,666,254       -23.69%       \$5,380,575,532       \$7,145,113,408       -24.70%         4 List/Sell Ratio       96.39%       96.13%       96.65%       98.99%         5 Days to Sell       71       59       20.82%       65       49       32.71%	6 Active Listings	469	474	-1.05%			
2 Units Sold       650       752       -13.56%       7,550       9,409       -19.76%         3 Sales Volume       \$440,843,026       \$577,666,254       -23.69%       \$5,380,575,532       \$7,145,113,408       -24.70%         4 List/Sell Ratio       96.39%       96.13%       96.65%       98.99%         5 Days to Sell       71       59       20.82%       65       49       32.71%	Area = Grand Total						
3 Sales Volume \$440,843,026 \$577,666,254 -23.69% \$5,380,575,532 \$7,145,113,408 -24.70% 4 List/Sell Ratio 96.39% 96.13% 96.65% 98.99% 5 Days to Sell 71 59 20.82% 65 49 32.71%	1 Units Listed	1,863	1,606	16.00%	16,459	16,988	-3.11%
3 Sales Volume       \$440,843,026       \$577,666,254       -23.69%       \$5,380,575,532       \$7,145,113,408       -24.70%         4 List/Sell Ratio       96.39%       96.13%       96.65%       98.99%         5 Days to Sell       71       59       20.82%       65       49       32.71%			752	-13.56%	7,550	9,409	-19.76%
5 Days to Sell 71 59 20.82% 65 49 32.71%	3 Sales Volume	\$440,843,026	\$577,666,254	-23.69%	\$5,380,575,532	\$7,145,113,408	-24.70%
,	4 List/Sell Ratio	96.39%	96.13%		96.65%	98.99%	
6 Active Listings 7,366 6,244 17.97%	5 Days to Sell	71	59	20.82%	65	49	32.71%
	6 Active Listings	7,366	6,244	17.97%			

# **Quick Summary Part 1**

#### Residential

Description	Total Units Sold	Total Sales Volume	Total Units Sold	Total Sales Volume
This Month	52	\$15,991,118	27	\$6,765,000
Last Month	44	\$15,469,700	28	\$9,276,900
This Month Last Year	41	\$10,686,100	24	\$6,496,100
Description	Total Listings Taken	Inventory		
This Month	14	469		
Last Month	•	400		
Last Month	6	490		

# **Quick Summary Part 2**

Condo/Apt		
Sales	1	
New Listings	3	
Current Inventory	17	
Sell/Inv. Ratio	5.88%	
Days to Sell	74	
Average Price	\$56,000	
Median Price	\$56,000	
Condo/Townhouse		
Sales	1	
New Listings	1	
Current Inventory	4	
Sell/Inv. Ratio	25.00%	
Days to Sell	36	
Average Price	\$170,000	
Median Price	\$170,000	
Lots		
Sales	1	
New Listings	1	
Current Inventory		
Sell/Inv. Ratio		
Days to Sell	37	
Average Price	\$300,000	
Median Price	\$300,000	
Residential		
Sales	27	
New Listings	6	
Current Inventory	170	
Sell/Inv. Ratio	15.88%	
Days to Sell	76	
Average Price	\$250,556	
Median Price	\$240,000	
Ratio of Sales vs Inventory	12.10%	

# **Comparative Activity -- Listing Information**

_								Inventory	
Description	Cur Mo	Lst Yr Mo	Incr/Decr%	Cur YTD	Lst YTD	Incr/Decr%	Cur Mo	Lst Yr Mo	Incr/Decr%
Zone = South Peac	e River								
Acreage/House	1	2	-50.00%	15	20	-25.00	57	57	0.00
Duplex	0	0	0.00%	5	9	-44.44	13	24	-45.83
Mobile Home	1	1	0.00%	7	9	-22.22	14	15	-6.67
Residential	6	5	20.00%	70	90	-22.22	170	166	2.41
Residential WF	0	0	0.00%	0	1	-100.00	1		
3/4-Plex	0	0	0.00%	1	1	0.00	2	2	0.00
Apartment	3	2	50.00%	16	10	60.00	17	7	142.86
Townhouse	1	0	0.00%	3	6	-50.00	4	6	-33.33
RES TOTAL	12	10.00	20.00%	117	146	-19.86%	278	277	0.36
FARMS	0	0	0.00%	1	0	0.00	9	5	80.00
MULTIFAMILY	0	0	0.00%	0	0	0.00	6	5	20.00
Acreage	1	0	0.00%	3	4	-25.00	34	34	0.00
Acreage WF	0	0	0.00%	0	0	0.00			
Lots	0	0	0.00%	6	8	-25.00	57	68	-16.18
Business	1	2	-50.00%	5	3	66.67	9	6	50.00
Commercial	0	0	0.00%	5	6	-16.67	72	70	2.86
Land	0	0	0.00%	3	9	-66.67	3	9	-66.67
COMM TOTAL	1	2.00	-50.00%	13	18	-27.78%	84	85	-1.18
GRAND TOTAL	14	12	16.67%	140	176	-20.45%	468	474	-1.27

# **Comparative Activity -- Sales Information (Month)**

		<b>Unit Sales</b>		Sales Volume				
Description	Cur Mo	Lst Yr Mo	Incr/Decr%	Cur Mo	Lst Yr Mo	Incr/Decr%	Cur Mo	Lst Yr Mo
Zone = South Peace	River							
Acreage/House	14	5	180.00%	\$7,171,000	\$2,315,000	209.76%	93.36%	96.54%
Duplex	3	0	0.00%	\$838,600	\$0	0.00%	92.26%	0.00%
Mobile Home	3	3	0.00%	\$420,500	\$357,000	17.79%	94.73%	90.66%
Residential	27	24	12.50%	\$6,765,000	\$6,496,100	4.14%	96.37%	96.31%
Residential WF	0	0	0.00%	\$0	\$0	0.00%	0.00%	0.00%
3/4-Plex	0	0	0.00%	\$0	\$0	0.00%	0.00%	0.00%
Apartment	1	2	-50.00%	\$56,000	\$113,000	-50.44%	95.08%	96.58%
Townhouse	1	3	-66.67%	\$170,000	\$510,000	-66.67%	97.14%	95.36%
RES TOTAL	49	37	32.43%	\$15,421,100	\$9,791,100	57.50%	94.68%	96.10%
FARMS	0	1	-100.00%	\$0	\$230,000	-100.00%	0.00%	85.50%
MULTIFAMILY	0	0	0.00%	\$0	\$0	0.00%	0.00%	0.00%
Acreage	1	0	0.00%	\$300,000	\$0	0.00%	92.31%	0.00%
Lots	0	1	-100.00%	\$0	\$27,500	-100.00%	0.00%	91.97%
Business	0	0	0.00%	\$0	\$0	0.00%	0.00%	0.00%
Commercial	2	2	0.00%	\$270,018	\$637,500	-57.64%	96.77%	98.84%
Land	0	0	0.00%	\$0	\$0	0.00%	0.00%	0.00%
COMM TOTAL	2	2	0.00%	\$270,018	\$637,500	-57.64%	96.77%	98.84%
GRAND TOTAL	52	41	26.83%	\$15.991.118	\$10.686.100	49.64%	94.67%	95.99%

# **Comparative Activity -- Sales Information (YTD)**

		<b>Unit Sales</b>		Sales Volume			List/Sale Ratio		
Description	Cur YTD	Lst YTD	Incr/Decr%	Cur YTD	Lst YTD	Incr/Decr%	Cur YTD	Lst YTD	
Zone = South Peace	River								
Acreage/House	45	50	-10.00%	\$21,334,150	\$24,560,050	-13.13%	95.29%	97.51%	
Duplex	7	9	-22.22%	\$1,985,600	\$3,265,000	-39.19%	92.45%	95.08%	
Mobile Home	15	22	-31.82%	\$1,926,500	\$2,507,000	-23.16%	94.45%	92.74%	
Residential	204	310	-34.19%	\$59,231,487	\$83,889,354	-29.39%	96.62%	96.74%	
Residential WF	0	1	-100.00%	\$0	\$950,000	-100.00%	0.00%	96.45%	
3/4-Plex	1	2	-50.00%	\$360,000	\$898,000	-59.91%	84.73%	100.00%	
Apartment	15	35	-57.14%	\$1,062,400	\$1,762,100	-39.71%	95.47%	96.99%	
Townhouse	7	10	-30.00%	\$1,474,000	\$1,622,500	-9.15%	96.73%	96.21%	
RES TOTAL	294	439	-33.03%	\$87,374,137	\$119,454,004	-26.86%	96.08%	96.78%	
FARMS	5	4	25.00%	\$3,485,000	\$5,792,500	-39.84%	94.24%	101.13%	
MULTIFAMILY	1	1	0.00%	\$750,000	\$685,000	9.49%	93.75%	94.48%	
Acreage	12	17	-29.41%	\$2,360,000	\$2,370,500	-0.44%	93.32%	92.28%	
Lots	5	14	-64.29%	\$232,500	\$774,600	-69.98%	90.15%	88.73%	
Business	1	2	-50.00%	\$1,100,000	\$1,015,000	8.37%	73.33%	82.86%	
Commercial	13	20	-35.00%	\$5,016,033	\$5,548,758	-9.60%	93.86%	93.15%	
Land	0	0	0.00%	\$0	\$0	0.00%	0.00%	0.00%	
COMM TOTAL	14	22	-36.36%	\$6,116,033	\$6,563,758	-6.82%	89.36%	91.40%	
GRAND TOTAL	331	497	-33.40%	\$100,317,670	\$135,640,362	-26.04%	95.48%	96.54%	

#### Average/Median price, Days to Sell (Month)

	A	verage Price		M	edian Price			Days to Sell	
Description	Cur Mo	Lst Yr Mo	Incr/Decr%	Cur Mo	Lst Yr Mo	Incr/Decr%	Cur Mo	Lst Yr Mo	Incr/Decr%
Zone = South P	eace River								
Acreage/House	\$512,214	\$463,000	10.63%	\$522,500	\$415,000	25.90%	139	93	49.69%
Duplex	\$279,533			\$313,000			156		
Mobile Home	\$140,167	\$119,000	17.79%	\$135,000	\$140,000	-3.57%	33	54	-38.89%
Residential	\$250,556	\$270,671	-7.43%	\$240,000	\$227,950	5.29%	76	74	3.34%
Residential WF									
3/4-Plex									
Apartment	\$56,000	\$56,500	-0.88%	\$56,000	\$56,500	-0.88%	74	14	448.15%
Townhouse	\$170,000	\$170,000	0.00%	\$170,000	\$180,000	-5.56%	36	81	-55.37%
RES TOTAL	\$314,716	\$264,624	18.93%	\$257,500	\$210,000	22.62%	96	72	32.65%
FARMS		\$230,000			\$230,000			46	
MULTIFAMILY		,							
Acreage	\$300,000			\$300,000			37		
Lots	. ,	\$27,500			\$27,500			123	
Business		, ,			. ,				
Commercial	\$135,009	\$318,750	-57.64%	\$135,009	\$318,750	-57.64%	227	601	-62.31%
Land	. ,	,							
COMM TOTAL	\$135,009	\$318,750	-57.64%	\$135,009	\$318,750	-57.64%	227	601	-62.31%
GRAND TOTAL	\$307,522	\$260,637	17.99%	\$263,750	\$217,500	21.26%	100	99	1.06%

#### Average/Median price, Days to Sell (YTD)

	A	verage Price		М	edian Price			Days to Sell	
Description	Cur YTD	Lst YTD	Incr/Decr%	Cur YTD	Lst YTD	Incr/Decr%	Cur YTD	Lst YTD	Incr/Decr%
Zone = South P	eace River								
Acreage/House	\$474,092	\$491,201	-3.48%	\$455,000	\$441,000	3.17%	129	83	55.65%
Duplex	\$283,657	\$362,778	-21.81%	\$305,000	\$375,000	-18.67%	167	155	8.25%
Mobile Home	\$128,433	\$113,955	12.71%	\$135,000	\$100,000	35.00%	65	86	-24.06%
Residential	\$290,350	\$270,611	7.29%	\$270,000	\$242,750	11.23%	81	88	-7.75%
Residential WF		\$950,000			\$950,000			26	
3/4-Plex	\$360,000	\$449,000	-19.82%	\$360,000	\$449,000	-19.82%	114	110	3.64%
Apartment	\$70,827	\$50,346	40.68%	\$56,000	\$40,000	40.00%	86	116	-25.87%
Townhouse	\$210,571	\$162,250	29.78%	\$171,000	\$150,000	14.00%	56	90	-38.39%
RES TOTAL	\$297,191	\$272,105	9.22%	\$272,500	\$242,000	12.60%	89	91	-1.53%
FARMS	\$697,000	\$1,448,125	-51.87%	\$580,000	\$581,250	-0.22%	99	112	-11.03%
MULTIFAMILY	\$750,000	\$685,000	9.49%	\$750,000	\$685,000	9.49%	319	364	-12.36%
Acreage	\$196,667	\$139,441	41.04%	\$177,000	\$80,000	121.25%	87	170	-49.14%
Lots	\$46,500	\$55,329	-15.96%	\$41,500	\$41,400	0.24%	111	289	-61.56%
Business	\$1,100,000	\$507,500	116.75%	\$1,100,000	\$507,500	116.75%	276	74	275.51%
Commercial	\$385,849	\$277,438	39.08%	\$125,000	\$72,500	72.41%	294	239	23.03%
Land									
COMM TOTAL	\$436,860	\$298,353	46.42%	\$197,500	\$72,500	172.41%	292	224	30.72%
GRAND TOTAL	\$303,075	\$272,918	11.05%	\$270,000	\$235,000	14.89%	99	106	-6.29%