Central Okanagan Monthly Statistics September 2023

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## **Zone Totals**

3 Sales Volume         \$223,964,737         \$333,162,226         -32.78%         \$2,951,056,533         \$4,002,264,199         -26.27%           4 List/Sell Ratio         97.13%         95.74%         96.84%         99.43%         99.43%           5 Days to Sell         62         55         12.47%         56         38         47.72%           6 Active Listings         3.106         2.666         16.50%         -23.26%         \$911,964,310         \$1,240,566,303         -26.49%           1 Units Listed         325         273         19.05%         2.975         3.123         -4.74%           2 Units Sold         110         134         -17.91%         1.354         1.761         -23.11%           3 Sales Volume         \$75.261,237         \$98.068,983         -23.26%         \$911,964,310         \$1,204,566,303         -26.49%           4 List/Sell Ratio         96.16%         98.04%         96.69%         99.22%         5           4 List/Sell Ratio         96.16%         98.04%         96.69%         99.22%         5           4 List/Sell Ratio         94.81%         95.72%         96.42%         97.72%         5           3 Sales Volume         \$45,052,248         \$63,333,363         -28.11%	Description	CM This Year	CM Last Year	Increase	This YTD	Last YTD	Increase
2 Units Sold         294         357         -17.65%         3.651         4.475         -18.41%           3 Sales Volume         \$223,964,737         \$333,162,226         -32.78%         \$2,951,056,533         \$4,002,264,199         -26.27%           4 List/Sell Ratio         97.13%         95.74%         \$2,951,056,533         \$4,002,264,199         -26.27%           6 Active Listings         3,106         2.666         16.50%         99.43%         99.43%           7 Units Listed         3225         27.3         19.05%         2.975         3,123         -4.74%           2 Units Sold         110         134         -17.61%         1,344         1,761         -23.11%           3 Sales Volume         \$75.261,237         \$98,068,983         -23.26%         \$911,964,310         \$1,240,586,303         -26.49%           5 Days to Sell         80         54         48,23%         65         47         39.46%           6 Active Listings         1,264         991         27.55%         47         3.46%         4.453           2 Units Sold         72         108         -33.33%         831         1,001         16.49%           3 Sales Volume         \$450,025,248         \$63,333,363         -28.91% <td>Area = Central Okanaga</td> <td></td> <td></td> <td></td> <td></td> <td></td> <td></td>	Area = Central Okanaga						
Stales         Size         <	1 Units Listed	1,070	921	16.18%	9,071	9,515	-4.67%
4 List/Sell Ratio         97.13%         95.74%         96.84%         99.43%           5 Days to Sell         62         55         12.47%         56         38         47.72%           6 Active Listings         3,106         2.666         16.50%         7         3.123         -4.74%           1 Units Listed         325         27.3         19.05%         2.975         3,123         -4.74%           3 Sales Volume         \$75,261,237         \$98.068,983         -23.26%         \$911,964,310         \$1,240,586,303         -26.49%           5 Days to Sell         80         64         48.23%         65         47         39.46%           6 Active Listings         1.264         991         27.55%         47         39.46%           7 Units Listed         176         157         12.10%         1.786         1.948         -8.32%           2 Units Sold         72         108         -33.33%         831         1.001         -16.98%           3 Sales Volume         \$45.025.248         \$63.33.363         -28.91%         \$509.689.496         \$617.274.03         17.43%           4 ListSell Ratio         94.81%         95.72%         96.42%         97.72%         5         59	2 Units Sold	294	357	-17.65%		4,475	-18.41%
Libborn         Libborn <t< td=""><td>3 Sales Volume</td><td>\$223,964,737</td><td>\$333,162,226</td><td>-32.78%</td><td>\$2,951,056,533</td><td>\$4,002,264,199</td><td>-26.27%</td></t<>	3 Sales Volume	\$223,964,737	\$333,162,226	-32.78%	\$2,951,056,533	\$4,002,264,199	-26.27%
G Active Listings         3,106         2,666         16.50%           Area = North Okanagan         1 <th1< th=""> <th1< th=""> <th1< td=""><td>4 List/Sell Ratio</td><td>97.13%</td><td>95.74%</td><td></td><td>96.84%</td><td>99.43%</td><td></td></th1<></th1<></th1<>	4 List/Sell Ratio	97.13%	95.74%		96.84%	99.43%	
Area = North Okanagan         1         Units Listed         325         273         19.05%         2.975         3,123         -4.74%           2 Units Sold         110         134         -17.91%         1.354         1,761         -23.11%           3 Sales Volume         \$75,261,237         \$98,068,983         -23.26%         \$911,964,310         \$1,240,586,303         -26.49%           4 List/Sell Ratio         96.16%         98.04%         96.69%         99.22%         5 Days to Sell         80         54         48.23%         65         47         39.46%           6 Active Listings         1.264         991         27.55%         47.39.46%         48.23%         65         47         39.46%           1 Units Listed         176         157         12.10%         1,786         1,948         -8.32%           2 Units Sold         72         106         -33.33%         831         1,001         -16.89%           3 Sales Volume         \$45,025,248         \$63,333,363         -28.91%         \$509,689,496         \$617,274,803         -17.43%           2 Units Sold         122         112         8.93%         1,383         1,675         -17.43%           3 Sales Volume         \$80,600,686	5 Days to Sell	62	55	12.47%	56	38	47.72%
1 Units Listed         325         273         19.05%         2.975         3.123         4.74%           2 Units Sold         110         134         -17.91%         1.354         1.761         -23.11%           3 Sales Volume         \$75,261,237         \$98,068,083         -23.26%         \$911,964,310         \$1,240,586,303         -26.49%           4 List/Sell Ratio         96.16%         98.04%         96.69%         99.22%         5           6 Active Listings         1.264         991         27.55%         47         39.46%           6 Active Listings         1.264         991         27.55%         47         39.46%           2 Units Sold         72         108         -33.33%         831         1,001         -16.89%           3 Sales Volume         \$45,025,248         \$63,333,363         -28.91%         \$509,689,496         \$617,274,603         -17.43%           4 List/Sell Ratio         94.81%         95.72%         96.42%         97.72%         5 Days to Sell         69         29.85%         75         59         26.70%           6 Active Listings         278         243         14.40%         2.487         2.226         11.73%           2 Units Sold         122	6 Active Listings	3,106	2,666	16.50%			
Lunits Sold         10         134         -17.91%         1,354         1,761         -23.11%           3 Sales Volume         \$75,261,237         \$98,068,983         -23.26%         \$911,964,310         \$1,240,586,303         -26.49%           4 List/Sell Ratio         96.16%         98.04%         \$96.69%         99.22%         504           5 Days to Sell         80         54         48.23%         65         47         39.46%           6 Active Listings         1,264         991         27.55%         47         39.46%           1 Units Listed         176         157         12.10%         1,786         1.948         -8.32%           2 Units Sold         72         108         -33.33%         831         1,001         -16.98%           3 Sales Volume         \$45,025,248         \$63,333,363         -28.91%         \$509,689,496         \$617,274,803         -17.43%           4 List/Sell Ratio         94.81%         95.72%         96.42%         97.72%         59         26.70%           6 Active Listings         836         754         10.88%         75         59         26.70%           4 List/Sell Ratio         95.81%         95.75%         96.27%         17.43%         1	Area = North Okanagan						
Links Gold         \$75,261,237         \$98,068,983         -23.26%         \$911,964,310         \$1,240,596,303         -26.49%           4 List/Sell Ratio         96.16%         98.04%         96.69%         99.22%         99.22%           5 Days to Sell         80         54         48.23%         65         47         39.46%           6 Active Listings         1,264         991         27.55%         4         48.23%         65         47         39.46%           Area = Shuswap / Revel         1         1         101ts         1.564         91         27.55%         4         48.23%         65         47         39.46%           3 Sales Volume         \$45.025,248         \$63,333,363         -28.91%         \$509,689,496         \$617,274,803         -17.43%           4 List/Sell Ratio         94.81%         95.72%         96.42%         97.72%         5         59         26.70%           6 Active Listings         836         754         10.88%         44.33%         1,833         1,675         -17.43%           1 Units Listed         278         243         14.40%         2,487         2,226         11.73%           2 Units Sold         52         112         8.93%         1,	1 Units Listed	325				3,123	
4 List/Sell Ratio         96.16%         98.04%         96.69%         99.22%           5 Days to Sell         80         54         48.23%         65         47         39.46%           Area = Shuswap / Revel         1.264         991         27.55%         7           1 Units Listed         176         157         12.10%         1.786         1.948         -8.32%           2 Units Sold         72         108         -33.33%         831         1.001         -16.98%           3 Sales Volume         \$45.025,248         \$63,333,363         -28.91%         \$509,689,496         \$617,274,803         -17.43%           4 List/Sell Ratio         94.81%         95.72%         96.42%         97.72%         5           5 Days to Sell         89         69         29.85%         75         59         26.70%           6 Active Listings         836         754         10.88%         -77.4         22.26         11.73%           2 Units Listed         27.8         243         14.40%         2.487         2.226         11.73%           3 Sales Volume         \$80,600,686         \$72,415.583         11.30%         \$907,547,524         \$1,149,347,742         -21.04%           4 List/Sell	2 Units Sold						
5 Days to Sell         80         54         48.23%         65         47         39.46%           6 Active Listings         1,264         991         27.55%         9         9         9         9         9         9         27.55%         9         6         6         47         39.46%         6         47         39.46%         6         47         39.46%         6         6         47         39.46%         6         6         4         9         9         1<	3 Sales Volume		\$98,068,983	-23.26%	\$911,964,310	\$1,240,586,303	-26.49%
$\begin{array}{c c c c c c c c c c c c c c c c c c c $	4 List/Sell Ratio	96.16%	98.04%		96.69%	99.22%	
Area = Shuswap / Revel         1           1 Units Listed         176         157         12.10%         1.786         1.948         -8.32%           2 Units Sold         72         108         -33.33%         831         1,001         -16.98%           3 Sales Volume         \$45,025,248         \$63,333,363         -28.91%         \$509,689,496         \$617,274,803         -17.43%           4 List/Sell Ratio         94.81%         95.72%         96.42%         97.72%           5 Days to Sell         89         69         29.85%         75         59         26.70%           6 Active Listings         836         754         10.88%         75         59         26.70%           6 Active Listings         836         754         10.88%         75         59         26.70%           7 Units Sold         122         112         8.93%         1,383         1,675         -17.43%           3 Sales Volume         \$80,600,686         \$72,415,583         11.30%         \$907,547,524         \$1,149,347,742         -21.04%           4 List/Sell Ratio         95.81%         95.75%         96.27%         98.19%         52         44.3%         72         56         28.29%	5 Days to Sell	80	-		65	47	39.46%
1 Units Listed         176         157         12.10%         1,786         1,948         -8.32%           2 Units Sold         72         108         -33.33%         831         1,001         -16.98%           3 Sales Volume         \$45,025,248         \$63,333,63         -28.91%         \$509,689,496         \$617,274,803         -17.43%           4 List/Sell Ratio         94.81%         95.72%         96.42%         97.72%           5 Days to Sell         89         69         29.85%         75         59         26.70%           6 Active Listings         836         754         10.88%         75         59         26.70%           4 List/Sell Ratio         278         243         14.40%         2,487         2,226         11.73%           2 Units Sold         122         112         8.93%         1,383         1.675         -17.43%           3 Sales Volume         \$80,600,686         \$72,415,583         11.30%         \$907,547,524         \$1,149,347,742         -21.04%           4 List/Sell Ratio         95.81%         95.75%         96.27%         98.19%         5         5         24.43%         4.43%         4.43%         4.43%         4.43%         4.41         12 <td< td=""><td>6 Active Listings</td><td>1,264</td><td>991</td><td>27.55%</td><td></td><td></td><td></td></td<>	6 Active Listings	1,264	991	27.55%			
London Local         TZ         108         -33.33%         831         1,001         -16.98%           3 Sales Volume         \$45,025,248         \$63,333,63         -28.91%         \$509,689,496         \$617,274,803         -17.43%           4 List/Sell Ratio         94.81%         95.72%         96.42%         97.72%           5 Days to Sell         89         69         29.85%         75         59         26.70%           6 Active Listings         836         754         10.88%         75         59         26.70%           Area = South Okanagan         1         1         10.115 Listed         278         243         14.40%         2.487         2.226         11.73%           2 Units Sold         122         112         8.93%         1,383         1,675         -17.43%           3 Sales Volume         \$80,600,686         \$72,415,583         11.30%         \$907,547,524         \$1,149,347,742         -21.04%           4 List/Sell Ratio         95.81%         95.75%         96.27%         98.19%         5         25.282.9%         6         Active Listings         1.691         1.359         24.43%         72         56         28.29%           4 List/Sell Ratio         94.67% <td< td=""><td>Area = Shuswap / Revel</td><td></td><td></td><td></td><td></td><td></td><td></td></td<>	Area = Shuswap / Revel						
1 Solares         Volume         \$45,025,248         \$63,333,363         -28.91%         \$509,689,496         \$617,274,803         -17.43%           4 List/Sell Ratio         94.81%         95.72%         96.42%         97.72%         -           5 Days to Sell         89         69         29.85%         75         59         26.70%           6 Active Listings         836         754         10.88%         -         -         -           Area = South Okanagan         1         1         10its Listed         278         243         14.40%         2.487         2.226         11.73%           2 Units Sold         122         112         8.93%         1,383         1,675         -17.43%           3 Sales Volume         \$80,600,686         \$72,415,583         11.30%         \$907,547,524         \$1,149,347,742         -21.04%           4 List/Sell Ratio         95.81%         95.75%         96.27%         98.19%         -21.04%           5 Days to Sell         64         55         17.47%         72         56         28.29%           6 Active Listings         1,691         1,359         24.43%         -24.43%         -24.43%           4 List/Sell Ratio         94.67%         95.99%	1 Units Listed	176	-		•	1,948	
4 ListSell Ratio       94.81%       95.72%       96.42%       97.72%         5 Days to Sell       89       69       29.85%       75       59       26.70%         6 Active Listings       836       754       10.88%       75       59       26.70%         Area = South Okanagan       1       1       10.115       Listed       278       243       14.40%       2.487       2.226       11.73%         2 Units Sold       122       112       8.93%       1.383       1.675       -17.43%         3 Sales Volume       \$80,600,686       \$72,415,583       11.30%       \$907,547,524       \$1,149,347,742       -21.04%         4 List/Sell Ratio       95.81%       95.75%       96.27%       98.19%       5       56       28.29%         6 Active Listings       1.691       1.359       24.43%       72       56       28.29%         4 List/Sell Ratio       14       12       16.67%       140       176       -20.45%         2 Units Sold       52       41       26.83%       331       497       -33.40%         3 Sales Volume       \$15,991,118       \$10,686,100       49.64%       \$100,317,670       \$135,640,362       -26.04%	2 Units Sold	72	108	-33.33%		1,001	-16.98%
Lobotic Table         Table <thtable< th="">         Table</thtable<>	3 Sales Volume	\$45,025,248	\$63,333,363	-28.91%	\$509,689,496	\$617,274,803	-17.43%
Baye         Baye <th< td=""><td>4 List/Sell Ratio</td><td>94.81%</td><td>95.72%</td><td></td><td>96.42%</td><td>97.72%</td><td></td></th<>	4 List/Sell Ratio	94.81%	95.72%		96.42%	97.72%	
Area = South Okanagan           1 Units Listed         278         243         14.40%         2.487         2.226         11.73%           2 Units Sold         122         112         8.93%         1,383         1,675         -17.43%           3 Sales Volume         \$80,600,686         \$72,415,583         11.30%         \$907,547,524         \$1,149,347,742         -21.04%           4 List/Sell Ratio         95.81%         95.75%         96.27%         98.19%         5           5 Days to Sell         64         55         17.47%         72         56         28.29%           6 Active Listings         1,691         1,359         24.43%           -20.45%           4 Units Listed         14         12         16.67%         140         176         -20.45%           2 Units Sold         52         41         26.83%         331         497         -33.40%           3 Sales Volume         \$15,991,118         \$10,686,100         49.64%         \$100,317,670         \$135,640,362         -26.04%           4 List/Sell Ratio         94.67%         95.99%         95.48%         96.54%         5           5 Days to Sell         100         99         1.06%	5 Days to Sell	89	69	29.85%	75	59	26.70%
1 Units Listed         278         243         14.40%         2,487         2,226         11.73%           2 Units Sold         122         112         8.93%         1,383         1,675         -17.43%           3 Sales Volume         \$80,600,686         \$72,415,583         11.30%         \$907,547,524         \$1,149,347,742         -21.04%           4 List/Sell Ratio         95.81%         95.75%         96.27%         98.19%         -25.6         28.29%           6 Active Listings         1,691         1,359         24.43%         -         -         -         -         -         -         -         -20.45%         -         -         -20.45%         -         -         -20.45%         -         -         -20.45%         -         -         -20.45%         -         -20.45%         -         -20.45%         -         -         -20.45%         -         -20.45%         -33.10%         -33.40%         -33.40%         -33.40%         -33.40%         -33.40%         -35.640,362         -26.04%         -26.04%         -26.04%         -26.04%         -26.04%         -26.04%         -26.04%         -26.04%         -26.04%         -26.04%         -26.04%         -26.04%         -26.04%         -26.04%	6 Active Listings	836	754	10.88%			
$\begin{array}{c ccccccccccccccccccccccccccccccccccc$	Area = South Okanagan						
3 Sales Volume\$80,600,686\$72,415,58311.30%\$907,547,524\$1,149,347,742 $-21.04\%$ 4 List/Sell Ratio95.81%95.75%96.27%98.19%5 Days to Sell645517.47%725628.29%6 Active Listings1,6911,35924.43%725628.29%Area = South Peace Riv1 Units Listed141216.67%140176 $-20.45\%$ 2 Units Sold524126.83%331497 $-33.40\%$ 3 Sales Volume\$15,991,118\$10,686,10049.64%\$100,317,670\$135,640,362 $-26.04\%$ 4 List/Sell Ratio94.67%95.99%95.48%96.54% $-26.04\%$ 5 Days to Sell100991.06%99106 $-6.29\%$ 6 Active Listings469474 $-1.05\%$ $-21.35\%$ $7,550$ $9,409$ $-19.76\%$ Area = Grand Total1101156 $752$ $-13.56\%$ $7,550$ $9,409$ $-19.76\%$ 3 Sales Volume\$440,843,026\$577,666,254 $-23.69\%$ \$5,380,575,532\$7,145,113,408 $-24.70\%$ 4 List/Sell Ratio96.39%96.13%96.65%98.99% $5$ $98.99\%$ 5 Days to Sell7159 $20.82\%$ 6549 $32.71\%$	1 Units Listed	278	243	14.40%	2,487	2,226	11.73%
$\begin{array}{c ccccccccccccccccccccccccccccccccccc$	2 Units Sold	122	112	8.93%	1,383	1,675	-17.43%
5 Days to Sell       64       55       17.47%       72       56       28.29%         6 Active Listings       1,691       1,359       24.43%       24.43%       24.43%         Area = South Peace Riv       1 </td <td>3 Sales Volume</td> <td>\$80,600,686</td> <td>\$72,415,583</td> <td>11.30%</td> <td>\$907,547,524</td> <td>\$1,149,347,742</td> <td>-21.04%</td>	3 Sales Volume	\$80,600,686	\$72,415,583	11.30%	\$907,547,524	\$1,149,347,742	-21.04%
6 Active Listings         1,691         1,359         24.43%           Area = South Peace Riv         1         <	4 List/Sell Ratio	95.81%	95.75%		96.27%	98.19%	
Area = South Peace Riv1 Units Listed141216.67%140176-20.45%2 Units Sold524126.83%331497-33.40%3 Sales Volume\$15,991,118\$10,686,10049.64%\$100,317,670\$135,640,362-26.04%4 List/Sell Ratio94.67%95.99%95.48%96.54%5 Days to Sell100991.06%99106-6.29%6 Active Listings469474-1.05%4100,317,670\$135,640,362-26.04%Area = Grand Total1 Units Listed1,8631,60616.00%16,45916,988-3.11%2 Units Sold650752-13.56%7,5509,409-19.76%3 Sales Volume\$440,843,026\$577,666,254-23.69%\$5,380,575,532\$7,145,113,408-24.70%4 List/Sell Ratio96.39%96.13%96.65%98.99%554932.71%	5 Days to Sell	64	55	17.47%	72	56	28.29%
1 Units Listed       14       12       16.67%       140       176       -20.45%         2 Units Sold       52       41       26.83%       331       497       -33.40%         3 Sales Volume       \$15,991,118       \$10,686,100       49.64%       \$100,317,670       \$135,640,362       -26.04%         4 List/Sell Ratio       94.67%       95.99%       95.48%       96.54%       -6.29%         5 Days to Sell       100       99       1.06%       99       106       -6.29%         6 Active Listings       469       474       -1.05%       -       -       -         Area = Grand Total       1       1.863       1,606       16.00%       16,459       16,988       -3.11%         2 Units Sold       650       752       -13.56%       7,550       9,409       -19.76%         3 Sales Volume       \$440,843,026       \$577,666,254       -23.69%       \$5,380,575,532       \$7,145,113,408       -24.70%         4 List/Sell Ratio       96.39%       96.13%       96.65%       98.99%       5       98.99%       5         5 Days to Sell       71       59       20.82%       65       49       32.71%	6 Active Listings	1,691	1,359	24.43%			
2 Units Sold       52       41       26.83%       331       497       -33.40%         3 Sales Volume       \$15,991,118       \$10,686,100       49.64%       \$100,317,670       \$135,640,362       -26.04%         4 List/Sell Ratio       94.67%       95.99%       95.48%       96.54%         5 Days to Sell       100       99       1.06%       99       106       -6.29%         6 Active Listings       469       474       -1.05%       - <td>Area = South Peace Riv</td> <td></td> <td></td> <td></td> <td></td> <td></td> <td></td>	Area = South Peace Riv						
3 Sales Volume         \$15,991,118         \$10,686,100         49.64%         \$100,317,670         \$135,640,362         -26.04%           4 List/Sell Ratio         94.67%         95.99%         95.48%         96.54%         -26.04%           5 Days to Sell         100         99         1.06%         99         106         -6.29%           6 Active Listings         469         474         -1.05%         -         -         -           Area = Grand Total         1         1 Units Listed         1,863         1,606         16.00%         16,459         16,988         -3.11%           2 Units Sold         650         752         -13.56%         7,550         9,409         -19.76%           3 Sales Volume         \$440,843,026         \$577,666,254         -23.69%         \$5,380,575,532         \$7,145,113,408         -24.70%           4 List/Sell Ratio         96.39%         96.13%         96.65%         98.99%         -5         98.99%         5         5         49         32.71%	1 Units Listed	14	12	16.67%		176	-20.45%
4 List/Sell Ratio       94.67%       95.99%       95.48%       96.54%         5 Days to Sell       100       99       1.06%       99       106       -6.29%         6 Active Listings       469       474       -1.05%       -       -       -       -         Area = Grand Total       - <td< td=""><td>2 Units Sold</td><td>52</td><td>41</td><td></td><td></td><td>497</td><td>-33.40%</td></td<>	2 Units Sold	52	41			497	-33.40%
5 Days to Sell       100       99       1.06%       99       106       -6.29%         6 Active Listings       469       474       -1.05%       - <td>3 Sales Volume</td> <td>\$15,991,118</td> <td>\$10,686,100</td> <td>49.64%</td> <td>\$100,317,670</td> <td>\$135,640,362</td> <td>-26.04%</td>	3 Sales Volume	\$15,991,118	\$10,686,100	49.64%	\$100,317,670	\$135,640,362	-26.04%
6 Active Listings         469         474         -1.05%           Area = Grand Total         1 <td>4 List/Sell Ratio</td> <td>94.67%</td> <td>95.99%</td> <td></td> <td>95.48%</td> <td>96.54%</td> <td></td>	4 List/Sell Ratio	94.67%	95.99%		95.48%	96.54%	
Area = Grand Total           1 Units Listed         1,863         1,606         16.00%         16,459         16,988         -3.11%           2 Units Sold         650         752         -13.56%         7,550         9,409         -19.76%           3 Sales Volume         \$440,843,026         \$577,666,254         -23.69%         \$5,380,575,532         \$7,145,113,408         -24.70%           4 List/Sell Ratio         96.39%         96.13%         96.65%         98.99%         5           5 Days to Sell         71         59         20.82%         65         49         32.71%	5 Days to Sell	100	99	1.06%	99	106	-6.29%
1 Units Listed1,8631,60616.00%16,45916,988-3.11%2 Units Sold650752-13.56%7,5509,409-19.76%3 Sales Volume\$440,843,026\$577,666,254-23.69%\$5,380,575,532\$7,145,113,408-24.70%4 List/Sell Ratio96.39%96.13%96.65%98.99%532.71%5 Days to Sell715920.82%654932.71%	6 Active Listings	469	474	-1.05%			
2 Units Sold       650       752       -13.56%       7,550       9,409       -19.76%         3 Sales Volume       \$440,843,026       \$577,666,254       -23.69%       \$5,380,575,532       \$7,145,113,408       -24.70%         4 List/Sell Ratio       96.39%       96.13%       96.65%       98.99%         5 Days to Sell       71       59       20.82%       65       49       32.71%	Area = Grand Total						
3 Sales Volume         \$440,843,026         \$577,666,254         -23.69%         \$5,380,575,532         \$7,145,113,408         -24.70%           4 List/Sell Ratio         96.39%         96.13%         96.65%         98.99%           5 Days to Sell         71         59         20.82%         65         49         32.71%	1 Units Listed	1,863	1,606	16.00%	16,459	16,988	-3.11%
4 List/Sell Ratio         96.39%         96.13%         96.65%         98.99%           5 Days to Sell         71         59         20.82%         65         49         32.71%	2 Units Sold	650	752	-13.56%			-19.76%
5 Days to Sell 71 59 20.82% 65 49 32.71%	3 Sales Volume	\$440,843,026	\$577,666,254	-23.69%	\$5,380,575,532	\$7,145,113,408	-24.70%
	4 List/Sell Ratio	96.39%	96.13%		96.65%	98.99%	
6 Active Listings 7,366 6,244 17.97%	5 Days to Sell	71	59	20.82%	65	49	32.71%
	6 Active Listings	7,366	6,244	17.97%			

			Residential			
Description	Total Units Sold	Total Sales Volume	Total Units Sold	Total Sales Volume		
This Month	294	\$223,964,737	116	\$126,903,049		
Last Month	383	\$304,838,663	157	\$170,916,604		
This Month Last Year	357	\$333,162,226	154	\$168,367,656		
Description	Total Listings Taken	Inventory				
This Month	1,070	3,106				
Last Month	906	3,048				
This Month Last Year	921	2,666				

	•	J
Condo/Apt		
Sales	72	
New Listings	218	
Current Inventory	531	
Sell/Inv. Ratio	13.56%	
Days to Sell	58	
Average Price	\$531,634	
Median Price	\$464,000	
Condo/Townhouse		
Sales	42	
New Listings	157	
Current Inventory	347	
Sell/Inv. Ratio	12.10%	
Days to Sell	54	
Average Price	\$710,740	
Median Price	\$650,000	
Lots		
Sales	9	
New Listings	33	
Current Inventory	238	
Sell/Inv. Ratio	3.78%	
Days to Sell	54	
Average Price	\$787,778	
Median Price	\$430,000	
Residential		
Sales	116	
New Listings	480	
Current Inventory	1,184	
Sell/Inv. Ratio	9.80%	
Days to Sell	60	
Average Price	\$1,093,992	
Median Price	\$890,000	
Ratio of Sales vs Inventory	10.70%	

## **Comparative Activity -- Listing Information**

								Inventory	
Description	Cur Mo	Lst Yr Mo	Incr/Decr%	Cur YTD	Lst YTD	Incr/Decr%	Cur Mo	Lst Yr Mo	Incr/Decr%
Zone = Central Okar	nagan								
Acreage/House	25	19	31.58%	263	276	-4.71	143	116	23.28
Duplex	16	17	-5.88%	179	217	-17.51	57	49	16.33
Mobile Home	43	28	53.57%	345	334	3.29	106	72	47.22
Recreational	5	4	25.00%	45	32	40.63	21	19	10.53
Residential	480	399	20.30%	3,814	4,272	-10.72	1,184	1,029	15.06
Residential WF	8	10	-20.00%	84	86	-2.33	46	43	6.98
3/4-Plex	10	0	0.00%	26	15	73.33	16	4	300.00
Timeshare	0	0	0.00%	3	1	200.00	2		
Apartment	218	198	10.10%	1,933	1,984	-2.57	531	495	7.27
Townhouse	157	122	28.69%	1,196	1,236	-3.24	347	295	17.63
RES TOTAL	962	797.00	20.70%	7,888	8,453	-6.68%	2,453	2,122	15.60
FARMS	6	4	50.00%	45	42	7.14	28	23	21.74
MULTIFAMILY	2	2	0.00%	34	24	41.67	22	10	120.00
Acreage	6	4	50.00%	64	54	18.52	44	35	25.71
Acreage WF	0	3	-100.00%	9	12	-25.00	8	10	-20.00
Lots	26	43	-39.53%	401	355	12.96	172	143	20.28
Lots WF	1	2	-50.00%	22	23	-4.35	14	13	7.69
LOTS TOTAL	33	52.00	-36.54%	496	444	11.71%	238	201	18.41
Business	9	9	0.00%	78	72	8.33	47	41	14.63
Commercial	50	52	-3.85%	446	375	18.93	259	214	21.03
Land	8	5	60.00%	84	105	-20.00	59	55	7.27
COMM TOTAL	67	66.00	1.52%	608	552	10.14%	365	310	17.74
GRAND TOTAL	1,070	921	16.18%	9,071	9,515	-4.67%	3,106	2,666	16.50

### **Comparative Activity -- Sales Information (Month)**

		Unit Sales		Sales Volume			List/Sa	le Ratio
Description	Cur Mo	Lst Yr Mo	Incr/Decr%	Cur Mo	Lst Yr Mo	Incr/Decr%	Cur Mo	Lst Yr Mo
Zone = Central Okana	igan							
Acreage/House	4	5	-20.00%	\$5,786,300	\$29,103,100	-80.12%	95.97%	92.19%
Duplex	2	5	-60.00%	\$1,306,000	\$3,316,900	-60.63%	98.58%	99.40%
Mobile Home	24	16	50.00%	\$5,759,150	\$5,070,200	13.59%	95.32%	98.43%
Recreational	2	0	0.00%	\$259,000	\$0	0.00%	94.22%	0.00%
Residential	116	154	-24.68%	\$126,903,049	\$168,367,656	-24.63%	97.04%	95.57%
Residential WF	1	4	-75.00%	\$1,475,000	\$18,282,000	-91.93%	92.77%	93.17%
3/4-Plex	1	0	0.00%	\$569,000	\$0	0.00%	94.85%	0.00%
Timeshare	0	0	0.00%	\$0	\$0	0.00%	0.00%	0.00%
Apartment	72	101	-28.71%	\$38,277,642	\$59,471,859	-35.64%	96.89%	98.16%
Townhouse	42	47	-10.64%	\$29,851,100	\$36,603,295	-18.45%	97.66%	96.93%
RES TOTAL	264	332	-20.48%	\$210,186,241	\$320,215,010	-34.36%	96.99%	95.81%
FARMS	0	0	0.00%	\$0	\$0	0.00%	0.00%	0.00%
MULTIFAMILY	0	1	-100.00%	\$0	\$5,650,000	-100.00%	0.00%	96.58%
Acreage	1	0	0.00%	\$350,000	\$0	0.00%	97.22%	0.00%
Acreage WF	0	0	0.00%	\$0	\$0	0.00%	0.00%	0.00%
Lots	7	5	40.00%	\$3,665,000	\$2,750,000	33.27%	94.96%	90.63%
Lots WF	1	1	0.00%	\$3,075,000	\$900,000	241.67%	96.09%	92.07%
LOTS TOTAL	9	6	50.00%	\$7,090,000	\$3,650,000	94.25%	95.56%	90.98%
Business	3	2	50.00%	\$4,361,000	\$257,000	1,596.89%	109.57%	71.79%
Commercial	17	15	13.33%	\$427,496	\$3,390,215	-87.39%	88.55%	95.50%
Land	1	1	0.00%	\$1,900,000	\$2	999,900.00%	95.05%	0.00%
COMM TOTAL	21	18	16.67%	\$6,688,496	\$3,647,217	83.39%	103.51%	93.32%
GRAND TOTAL	294	357	-17.65%	\$223,964,737	\$333,162,226	-32.78%	97.13%	95.74%

### **Comparative Activity -- Sales Information (YTD)**

		Unit Sales		Sales Volume			List/Sal	e Ratio
Description	Cur YTD	Lst YTD	Incr/Decr%	Cur YTD	Lst YTD	Incr/Decr%	Cur YTD	Lst YTD
Zone = Central Okan	agan							
Acreage/House	51	78	-34.62%	\$91,363,700	\$174,924,650	-47.77%	94.71%	95.79%
Duplex	81	102	-20.59%	\$62,013,274	\$87,143,396	-28.84%	96.48%	101.40%
Mobile Home	163	210	-22.38%	\$43,501,600	\$57,636,449	-24.52%	96.35%	98.65%
Recreational	13	10	30.00%	\$3,100,500	\$3,331,700	-6.94%	93.61%	96.39%
Residential	1,483	1,778	-16.59%	\$1,608,093,230	\$2,072,025,801	-22.39%	97.23%	99.80%
Residential WF	32	32	0.00%	\$96,187,000	\$113,574,638	-15.31%	94.13%	96.95%
3/4-Plex	5	8	-37.50%	\$3,737,900	\$10,335,399	-63.83%	98.28%	100.33%
Timeshare	1	0	0.00%	\$145,000	\$0	0.00%	96.73%	0.00%
Apartment	970	1,217	-20.30%	\$481,851,869	\$671,479,073	-28.24%	97.36%	100.27%
Townhouse	563	663	-15.08%	\$402,817,333	\$503,292,467	-19.96%	98.04%	100.46%
RES TOTAL	3,362	4,098	-17.96%	\$2,792,811,406	\$3,693,743,573	-24.39%	97.14%	99.70%
FARMS	1	6	-83.33%	\$2,250,000	\$13,170,000	-82.92%	80.50%	91.88%
MULTIFAMILY	3	3	0.00%	\$6,537,500	\$10,550,000	-38.03%	87.78%	97.35%
Acreage	14	18	-22.22%	\$13,637,500	\$31,487,000	-56.69%	91.77%	97.28%
Acreage WF	3	2	50.00%	\$6,409,900	\$1,829,000	250.46%	79.64%	75.36%
Lots	60	143	-58.04%	\$34,269,686	\$80,843,915	-57.61%	93.39%	96.81%
Lots WF	5	6	-16.67%	\$8,380,000	\$7,765,000	7.92%	92.65%	93.86%
LOTS TOTAL	82	169	-51.48%	\$62,697,086	\$121,924,915	-48.58%	91.33%	96.33%
Business	19	13	46.15%	\$7,740,000	\$6,025,000	28.46%	97.31%	90.82%
Commercial	177	164	7.93%	\$66,271,540	\$88,950,719	-25.50%	92.14%	98.24%
Land	7	22	-68.18%	\$12,749,000	\$67,899,992	-81.22%	94.31%	95.18%
COMM TOTAL	203	199	2.01%	\$86,760,540	\$162,875,711	-46.73%	92.89%	96.65%
GRAND TOTAL	3,651	4,475	-18.41%	\$2,951,056,533	\$4,002,264,199	-26.27%	96.84%	99.43%

#### Average/Median price, Days to Sell (Month)

	А	verage Price		r	Aedian Price			Days to Sell	
Description	Cur Mo	Lst Yr Mo	Incr/Decr%	Cur Mo	Lst Yr Mo	Incr/Decr%	Cur Mo	Lst Yr Mo	Incr/Decr%
Zone = Central	Okanagan								
Acreage/House	\$1,446,575	\$5,820,620	-75.15%	\$1,228,150	\$6,300,000	-80.51%	53	153	-65.10%
Duplex	\$653,000	\$663,380	-1.56%	\$653,000	\$570,000	14.56%	69	34	101.75%
Mobile Home	\$239,965	\$316,888	-24.27%	\$199,200	\$323,500	-38.42%	75	52	42.71%
Recreational	\$129,500			\$129,500			70		
Residential	\$1,093,992	\$1,093,296	0.06%	\$890,000	\$955,000	-6.81%	60	48	25.09%
Residential WF	\$1,475,000	\$4,570,500	-67.73%	\$1,475,000	\$4,425,000	-66.67%	49	157	-68.74%
3/4-Plex	\$569,000			\$569,000			42		
Timeshare									
Apartment	\$531,634	\$588,830	-9.71%	\$464,000	\$471,500	-1.59%	58	42	37.15%
Townhouse	\$710,740	\$778,794	-8.74%	\$650,000	\$700,000	-7.14%	54	43	27.96%
RES TOTAL	\$796,160	\$964,503	-17.45%	\$682,500	\$754,625	-9.56%	60	48	23.76%
FARMS									
MULTIFAMILY		\$5,650,000			\$5,650,000			162	
Acreage	\$350,000			\$350,000			14		
Acreage WF									
Lots	\$523,571	\$550,000	-4.81%	\$430,000	\$575,000	-25.22%	63	128	-51.00%
Lots WF	\$3,075,000	\$900,000	241.67%	\$3,075,000	\$900,000	241.67%	33	185	-82.16%
LOTS TOTAL	\$787,778	\$608,333	29.50%	\$430,000	\$637,500	-32.55%	54	138	-60.73%
Business	\$1,453,667	\$128,500	1,031.26%	\$300,000	\$128,500	133.46%	108	122	-11.48%
Commercial	\$25,147	\$226,014	-88.87%	\$19	\$18	8.57%	85	137	-38.44%
Land	\$1,900,000	\$2	999,900.00%	\$1,900,000	\$2	999,900.00%	183	332	-44.88%
COMM TOTAL	\$318,500	\$202,623	57.19%	\$22	\$18	23.25%	93	147	-36.78%
GRAND TOTAL	\$761,785	\$933,228	-18.37%	\$650,000	\$740,000	-12.16%	62	55	12.47%
	, - ,			, ,	, ,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,				

# Average/Median price, Days to Sell (YTD)

	А	verage Price		Ν	ledian Price			Davs to Sell	
Description	Cur YTD	Lst YTD	Incr/Decr%	Cur YTD	Lst YTD	Incr/Decr%	Cur YTD	Lst YTD	Incr/Decr%
Zone = Central	Okanagan								
Acreage/House	\$1,791,445	\$2,242,624	-20.12%	\$1,475,000	\$1,677,500	-12.07%	69	91	-23.55%
Duplex	\$765,596	\$854,347	-10.39%	\$723,500	\$755,500	-4.24%	53	25	112.11%
Mobile Home	\$266,881	\$274,459	-2.76%	\$250,000	\$272,475	-8.25%	57	38	51.36%
Recreational	\$238,500	\$333,170	-28.41%	\$240,000	\$229,650	4.51%	105	36	190.81%
Residential	\$1,084,351	\$1,165,369	-6.95%	\$950,000	\$1,050,250	-9.55%	51	30	69.15%
Residential WF	\$3,005,844	\$3,549,207	-15.31%	\$2,745,000	\$3,600,000	-23.75%	81	94	-13.70%
3/4-Plex	\$747,580	\$1,291,925	-42.13%	\$598,000	\$1,264,500	-52.71%	46	64	-28.30%
Timeshare	\$145,000			\$145,000			74		
Apartment	\$496,755	\$551,749	-9.97%	\$458,000	\$485,000	-5.57%	53	33	61.86%
Townhouse	\$715,484	\$759,114	-5.75%	\$690,000	\$717,000	-3.77%	46	30	53.66%
RES TOTAL	\$830,699	\$901,353	-7.84%	\$741,750	\$791,200	-6.25%	52	33	57.75%
FARMS	\$2,250,000	\$2,195,000	2.51%	\$2,250,000	\$1,950,000	15.38%	116	111	4.66%
MULTIFAMILY	\$2,179,167	\$3,516,667	-38.03%	\$2,300,000	\$3,250,000	-29.23%	98	102	-4.25%
Acreage	\$974,107	\$1,749,278	-44.31%	\$715,000	\$1,085,000	-34.10%	88	115	-23.75%
Acreage WF	\$2,136,633	\$914,500	133.64%	\$1,610,000	\$914,500	76.05%	85	206	-58.64%
Lots	\$571,161	\$565,342	1.03%	\$500,000	\$444,999	12.36%	80	70	14.82%
Lots WF	\$1,676,000	\$1,294,167	29.50%	\$1,750,000	\$1,112,500	57.30%	78	73	7.89%
LOTS TOTAL	\$764,599	\$721,449	5.98%	\$555,000	\$469,999	18.09%	81	76	6.79%
Business	\$407,368	\$463,462	-12.10%	\$216,500	\$125,000	73.20%	104	91	15.39%
Commercial	\$374,415	\$542,382	-30.97%	\$22	\$20	10.00%	112	103	8.91%
Land	\$1,821,286	\$3,086,363	-40.99%	\$1,900,000	\$1,895,000	0.26%	163	135	20.44%
COMM TOTAL	\$427,392	\$818,471	-47.78%	\$23	\$26	-10.16%	113	106	7.01%
GRAND TOTAL	\$808,287	\$894,361	-9.62%	\$723,000	\$770,000	-6.10%	56	38	47.72%

North Okanagan Monthly Statistics September 2023

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Average/Median Price, Days to Sell (YTD)	10

## **Zone Totals**

3 Sales Volume         \$223,964,737         \$333,162,226         -32.78%         \$2,951,056,533         \$4,002,264,199         -26.27%           4 List/Sell Ratio         97.13%         95.74%         96.84%         99.43%         99.43%           5 Days to Sell         62         55         12.47%         56         38         47.72%           6 Active Listings         3.106         2.666         16.50%         -23.26%         \$911,964,310         \$1,240,566,303         -26.49%           1 Units Listed         325         273         19.05%         2.975         3.123         -4.74%           2 Units Sold         110         134         -17.91%         1.354         1.761         -23.11%           3 Sales Volume         \$75.261,237         \$98.068,983         -23.26%         \$911,964,310         \$1,204,566,303         -26.49%           4 List/Sell Ratio         96.16%         98.04%         96.69%         99.22%         5           4 List/Sell Ratio         96.16%         98.04%         96.69%         99.22%         5           4 List/Sell Ratio         94.81%         95.72%         96.42%         97.72%         5           3 Sales Volume         \$45,052,248         \$63,333,363         -28.11%	Description	CM This Year	CM Last Year	Increase	This YTD	Last YTD	Increase
2 Units Sold         294         357         -17.65%         3.651         4.475         -18.41%           3 Sales Volume         \$223,964,737         \$333,162,226         -32.78%         \$2,951,056,533         \$4,002,264,199         -26.27%           4 List/Sell Ratio         97.13%         95.74%         \$2,951,056,533         \$4,002,264,199         -26.27%           6 Active Listings         3,106         2.666         16.50%         99.43%         99.43%           7 Units Listed         3225         27.3         19.05%         2.975         3,123         -4.74%           2 Units Sold         110         134         -17.61%         1,344         1,761         -23.11%           3 Sales Volume         \$75.261,237         \$98,068,983         -23.26%         \$911,964,310         \$1,240,586,303         -26.49%           5 Days to Sell         80         54         48,23%         65         47         39.46%           6 Active Listings         1,264         991         27.55%         47         3.9.46%           Area = Shuswap / Revel         1         10.16         1.6.98%         5509,689,496         \$617,274,803         -17.43%           1 Units Listed         122         12         12         1	Area = Central Okanaga						
Stales         Size         <	1 Units Listed	1,070	921	16.18%	9,071	9,515	-4.67%
4 List/Sell Ratio         97.13%         95.74%         96.84%         99.43%           5 Days to Sell         62         55         12.47%         56         38         47.72%           6 Active Listings         3,106         2.666         16.50%         7         3.123         -4.74%           1 Units Listed         325         27.3         19.05%         2.975         3,123         -4.74%           3 Sales Volume         \$75,261,237         \$98.068,983         -23.26%         \$911,964,310         \$1,240,586,303         -26.49%           5 Days to Sell         80         64         48.23%         65         47         39.46%           6 Active Listings         1.264         991         27.55%         47         39.46%           7 Units Listed         176         157         12.10%         1.786         1.948         -8.32%           2 Units Sold         72         108         -33.33%         831         1.001         -16.98%           3 Sales Volume         \$45.025.248         \$63.33.363         -28.91%         \$509.689.496         \$617.274.03         17.43%           4 ListSell Ratio         94.81%         95.72%         96.42%         97.72%         5         59	2 Units Sold	294	357	-17.65%		4,475	-18.41%
Libborn         Libborn <t< td=""><td>3 Sales Volume</td><td>\$223,964,737</td><td>\$333,162,226</td><td>-32.78%</td><td>\$2,951,056,533</td><td>\$4,002,264,199</td><td>-26.27%</td></t<>	3 Sales Volume	\$223,964,737	\$333,162,226	-32.78%	\$2,951,056,533	\$4,002,264,199	-26.27%
G Active Listings         3,106         2,666         16.50%           Area = North Okanagan         1 <th1< th=""> <th1< th=""> <th1< td=""><td>4 List/Sell Ratio</td><td>97.13%</td><td>95.74%</td><td></td><td>96.84%</td><td>99.43%</td><td></td></th1<></th1<></th1<>	4 List/Sell Ratio	97.13%	95.74%		96.84%	99.43%	
Area = North Okanagan         1         Units Listed         325         273         19.05%         2.975         3,123         -4.74%           2 Units Sold         110         134         -17.91%         1.354         1,761         -23.11%           3 Sales Volume         \$75,261,237         \$98,068,983         -23.26%         \$911,964,310         \$1,240,586,303         -26.49%           4 List/Sell Ratio         96.16%         98.04%         96.69%         99.22%         5 Days to Sell         80         54         48.23%         65         47         39.46%           6 Active Listings         1.264         991         27.55%         47.39.46%         48.23%         65         47         39.46%           1 Units Listed         176         157         12.10%         1,786         1,948         -8.32%           2 Units Sold         72         106         -33.33%         831         1,001         -16.89%           3 Sales Volume         \$45,025,248         \$63,333,363         -28.91%         \$509,689,496         \$617,274,803         -17.43%           2 Units Sold         122         112         8.93%         1,383         1,675         -17.43%           3 Sales Volume         \$80,600,686	5 Days to Sell	62	55	12.47%	56	38	47.72%
1 Units Listed         325         273         19.05%         2.975         3.123         4.74%           2 Units Sold         110         134         -17.91%         1.354         1.761         -23.11%           3 Sales Volume         \$75,261,237         \$98,068,083         -23.26%         \$911,964,310         \$1,240,586,303         -26.49%           4 List/Sell Ratio         96.16%         98.04%         96.69%         99.22%         5           6 Active Listings         1.264         991         27.55%         47         39.46%           6 Active Listings         1.264         991         27.55%         47         39.46%           2 Units Sold         72         108         -33.33%         831         1,001         -16.89%           3 Sales Volume         \$45,025,248         \$63,333,363         -28.91%         \$509,689,496         \$617,274,603         -17.43%           4 List/Sell Ratio         94.81%         95.72%         96.42%         97.72%         5 Days to Sell         69         29.85%         75         59         26.70%           6 Active Listings         278         243         14.40%         2.487         2.226         11.73%           2 Units Sold         122	6 Active Listings	3,106	2,666	16.50%			
Lunits Sold         10         134         -17.91%         1,354         1,761         -23.11%           3 Sales Volume         \$75,261,237         \$98,068,983         -23.26%         \$911,964,310         \$1,240,586,303         -26.49%           4 List/Sell Ratio         96.16%         98.04%         \$96.69%         99.22%         504           5 Days to Sell         80         54         48.23%         65         47         39.46%           6 Active Listings         1,264         991         27.55%         47         39.46%           1 Units Listed         176         157         12.10%         1,786         1.948         -8.32%           2 Units Sold         72         108         -33.33%         831         1,001         -16.98%           3 Sales Volume         \$45,025,248         \$63,333,363         -28.91%         \$509,689,496         \$617,274,803         -17.43%           4 List/Sell Ratio         94.81%         95.72%         96.42%         97.72%         59         26.70%           6 Active Listings         836         754         10.88%         75         59         26.70%           4 List/Sell Ratio         95.81%         95.75%         96.27%         17.43%         1	Area = North Okanagan						
Links Gold         \$75,261,237         \$98,068,983         -23.26%         \$911,964,310         \$1,240,596,303         -26.49%           4 List/Sell Ratio         96.16%         98.04%         96.69%         99.22%         99.22%           5 Days to Sell         80         54         48.23%         65         47         39.46%           6 Active Listings         1,264         991         27.55%         4         48.23%         65         47         39.46%           Area = Shuswap / Revel         1         1         101ts         1.564         91         27.55%         4         48.23%         65         47         39.46%           3 Sales Volume         \$45.025,248         \$63,333,363         -28.91%         \$509,689,496         \$617,274,803         -17.43%           4 List/Sell Ratio         94.81%         95.72%         96.42%         97.72%         5         59         26.70%           6 Active Listings         836         754         10.88%         44.33%         1,833         1,675         -17.43%           1 Units Listed         278         243         14.40%         2,487         2,226         11.73%           2 Units Sold         52         112         8.93%         1,	1 Units Listed	325				3,123	
4 List/Sell Ratio         96.16%         98.04%         96.69%         99.22%           5 Days to Sell         80         54         48.23%         65         47         39.46%           Area = Shuswap / Revel         1.264         991         27.55%         7           1 Units Listed         176         157         12.10%         1.786         1.948         -8.32%           2 Units Sold         72         108         -33.33%         831         1.001         -16.98%           3 Sales Volume         \$45.025,248         \$63,333,363         -28.91%         \$509,689,496         \$617,274,803         -17.43%           4 List/Sell Ratio         94.81%         95.72%         96.42%         97.72%         5           5 Days to Sell         89         69         29.85%         75         59         26.70%           6 Active Listings         836         754         10.88%         -77.4         22.26         11.73%           2 Units Listed         27.8         243         14.40%         2.487         2.226         11.73%           3 Sales Volume         \$80,600,686         \$72,415.583         11.30%         \$907,547,524         \$1,149,347,742         -21.04%           4 List/Sell	2 Units Sold						
5 Days to Sell         80         54         48.23%         65         47         39.46%           6 Active Listings         1,264         991         27.55%         9         9         9         9         9         9         27.55%         9         6         6         47         39.46%         6         47         39.46%         6         47         39.46%         6         6         47         39.46%         6         6         4         9         9         1<	3 Sales Volume		\$98,068,983	-23.26%	\$911,964,310	\$1,240,586,303	-26.49%
$\begin{array}{c c c c c c c c c c c c c c c c c c c $	4 List/Sell Ratio	96.16%	98.04%		96.69%	99.22%	
Area = Shuswap / Revel         1           1 Units Listed         176         157         12.10%         1.786         1.948         -8.32%           2 Units Sold         72         108         -33.33%         831         1,001         -16.98%           3 Sales Volume         \$45,025,248         \$63,333,363         -28.91%         \$509,689,496         \$617,274,803         -17.43%           4 List/Sell Ratio         94.81%         95.72%         96.42%         97.72%           5 Days to Sell         89         69         29.85%         75         59         26.70%           6 Active Listings         836         754         10.88%         75         59         26.70%           6 Active Listings         836         754         10.88%         75         59         26.70%           7 Units Sold         122         112         8.93%         1,383         1,675         -17.43%           3 Sales Volume         \$80,600,686         \$72,415,583         11.30%         \$907,547,524         \$1,149,347,742         -21.04%           4 List/Sell Ratio         95.81%         95.75%         96.27%         98.19%         52         44.3%         72         56         28.29%	5 Days to Sell	80	-		65	47	39.46%
1 Units Listed         176         157         12.10%         1,786         1,948         -8.32%           2 Units Sold         72         108         -33.33%         831         1,001         -16.98%           3 Sales Volume         \$45,025,248         \$63,333,63         -28.91%         \$509,689,496         \$617,274,803         -17.43%           4 List/Sell Ratio         94.81%         95.72%         96.42%         97.72%           5 Days to Sell         89         69         29.85%         75         59         26.70%           6 Active Listings         836         754         10.88%         75         59         26.70%           4 List/Sell Ratio         278         243         14.40%         2,487         2,226         11.73%           2 Units Sold         122         112         8.93%         1,383         1.675         -17.43%           3 Sales Volume         \$80,600,686         \$72,415,583         11.30%         \$907,547,524         \$1,149,347,742         -21.04%           4 List/Sell Ratio         95.81%         95.75%         96.27%         98.19%         5         5         24.43%         4.43%         4.43%         4.43%         4.43%         4.41         12 <td< td=""><td>6 Active Listings</td><td>1,264</td><td>991</td><td>27.55%</td><td></td><td></td><td></td></td<>	6 Active Listings	1,264	991	27.55%			
London Local         TZ         108         -33.33%         831         1,001         -16.98%           3 Sales Volume         \$45,025,248         \$63,333,63         -28.91%         \$509,689,496         \$617,274,803         -17.43%           4 List/Sell Ratio         94.81%         95.72%         96.42%         97.72%           5 Days to Sell         89         69         29.85%         75         59         26.70%           6 Active Listings         836         754         10.88%         75         59         26.70%           Area = South Okanagan         1         1         10.115 Listed         278         243         14.40%         2.487         2.226         11.73%           2 Units Sold         122         112         8.93%         1,383         1,675         -17.43%           3 Sales Volume         \$80,600,686         \$72,415,583         11.30%         \$907,547,524         \$1,149,347,742         -21.04%           4 List/Sell Ratio         95.81%         95.75%         96.27%         98.19%         5         25.282.9%         6         Active Listings         1.691         1.359         24.43%         72         56         28.29%           4 List/Sell Ratio         94.67% <td< td=""><td>Area = Shuswap / Revel</td><td></td><td></td><td></td><td></td><td></td><td></td></td<>	Area = Shuswap / Revel						
1 Solares         Volume         \$45,025,248         \$63,333,363         -28.91%         \$509,689,496         \$617,274,803         -17.43%           4 List/Sell Ratio         94.81%         95.72%         96.42%         97.72%         -           5 Days to Sell         89         69         29.85%         75         59         26.70%           6 Active Listings         836         754         10.88%         -         -         -           Area = South Okanagan         1         1         10its Listed         278         243         14.40%         2.487         2.226         11.73%           2 Units Sold         122         112         8.93%         1,383         1,675         -17.43%           3 Sales Volume         \$80,600,686         \$72,415,583         11.30%         \$907,547,524         \$1,149,347,742         -21.04%           4 List/Sell Ratio         95.81%         95.75%         96.27%         98.19%         -21.04%           5 Days to Sell         64         55         17.47%         72         56         28.29%           6 Active Listings         1,691         1,359         24.43%         -24.43%         -24.43%           4 List/Sell Ratio         94.67%         95.99%	1 Units Listed	176	-		•	1,948	
4 ListSell Ratio       94.81%       95.72%       96.42%       97.72%         5 Days to Sell       89       69       29.85%       75       59       26.70%         6 Active Listings       836       754       10.88%       75       59       26.70%         Area = South Okanagan       1       1       10.115       Listed       278       243       14.40%       2.487       2.226       11.73%         2 Units Sold       122       112       8.93%       1.383       1.675       -17.43%         3 Sales Volume       \$80,600,686       \$72,415,583       11.30%       \$907,547,524       \$1,149,347,742       -21.04%         4 List/Sell Ratio       95.81%       95.75%       96.27%       98.19%       5       56       28.29%         6 Active Listings       1.691       1.359       24.43%       72       56       28.29%         4 List/Sell Ratio       14       12       16.67%       140       176       -20.45%         2 Units Sold       52       41       26.83%       331       497       -33.40%         3 Sales Volume       \$15,991,118       \$10,686,100       49.64%       \$100,317,670       \$135,640,362       -26.04%	2 Units Sold	72	108	-33.33%		1,001	-16.98%
Lobotic Table         Table <thtable< th="">         Table</thtable<>	3 Sales Volume	\$45,025,248	\$63,333,363	-28.91%	\$509,689,496	\$617,274,803	-17.43%
Baye         Baye <th< td=""><td>4 List/Sell Ratio</td><td>94.81%</td><td>95.72%</td><td></td><td>96.42%</td><td>97.72%</td><td></td></th<>	4 List/Sell Ratio	94.81%	95.72%		96.42%	97.72%	
Area = South Okanagan           1 Units Listed         278         243         14.40%         2.487         2.226         11.73%           2 Units Sold         122         112         8.93%         1,383         1,675         -17.43%           3 Sales Volume         \$80,600,686         \$72,415,583         11.30%         \$907,547,524         \$1,149,347,742         -21.04%           4 List/Sell Ratio         95.81%         95.75%         96.27%         98.19%         5           5 Days to Sell         64         55         17.47%         72         56         28.29%           6 Active Listings         1,691         1,359         24.43%           -20.45%           4 Units Listed         14         12         16.67%         140         176         -20.45%           2 Units Sold         52         41         26.83%         331         497         -33.40%           3 Sales Volume         \$15,991,118         \$10,686,100         49.64%         \$100,317,670         \$135,640,362         -26.04%           4 List/Sell Ratio         94.67%         95.99%         95.48%         96.54%         5           5 Days to Sell         100         99         1.06%	5 Days to Sell	89	69	29.85%	75	59	26.70%
1 Units Listed         278         243         14.40%         2,487         2,226         11.73%           2 Units Sold         122         112         8.93%         1,383         1,675         -17.43%           3 Sales Volume         \$80,600,686         \$72,415,583         11.30%         \$907,547,524         \$1,149,347,742         -21.04%           4 List/Sell Ratio         95.81%         95.75%         96.27%         98.19%         -25.6         28.29%           6 Active Listings         1,691         1,359         24.43%         -         -         -         -         -         -         -         -20.45%         -         -         -20.45%         -         -         -20.45%         -         -         -20.45%         -         -         -20.45%         -         -20.45%         -         -20.45%         -         -         -20.45%         -         -20.45%         -33.10%         -33.40%         -33.40%         -33.40%         -33.40%         -33.40%         -35.640,362         -26.04%         -26.04%         -26.04%         -26.04%         -26.04%         -26.04%         -26.04%         -26.04%         -26.04%         -26.04%         -26.04%         -26.04%         -26.04%         -26.04%	6 Active Listings	836	754	10.88%			
$\begin{array}{c ccccccccccccccccccccccccccccccccccc$	Area = South Okanagan						
3 Sales Volume\$80,600,686\$72,415,58311.30%\$907,547,524\$1,149,347,742 $-21.04\%$ 4 List/Sell Ratio95.81%95.75%96.27%98.19%5 Days to Sell645517.47%725628.29%6 Active Listings1,6911,35924.43%725628.29%Area = South Peace Riv1 Units Listed141216.67%140176 $-20.45\%$ 2 Units Sold524126.83%331497 $-33.40\%$ 3 Sales Volume\$15,991,118\$10,686,10049.64%\$100,317,670\$135,640,362 $-26.04\%$ 4 List/Sell Ratio94.67%95.99%95.48%96.54% $-26.04\%$ 5 Days to Sell100991.06%99106 $-6.29\%$ 6 Active Listings469474 $-1.05\%$ $-21.35\%$ $7,550$ $9,409$ $-19.76\%$ Area = Grand Total1101156 $752$ $-13.56\%$ $7,550$ $9,409$ $-19.76\%$ 3 Sales Volume\$440,843,026\$577,666,254 $-23.69\%$ \$5,380,575,532\$7,145,113,408 $-24.70\%$ 4 List/Sell Ratio96.39%96.13%96.65%98.99% $5$ $98.99\%$ 5 Days to Sell7159 $20.82\%$ 6549 $32.71\%$	1 Units Listed	278	243	14.40%	2,487	2,226	11.73%
$\begin{array}{c ccccccccccccccccccccccccccccccccccc$	2 Units Sold	122	112	8.93%	1,383	1,675	-17.43%
5 Days to Sell       64       55       17.47%       72       56       28.29%         6 Active Listings       1,691       1,359       24.43%       24.43%       24.43%         Area = South Peace Riv       1       1       1       16.67%       140       176       -20.45%         2 Units Listed       14       12       16.67%       140       176       -20.45%         3 Sales Volume       \$15,991,118       \$10,686,100       49.64%       \$100,317,670       \$135,640,362       -26.04%         4 List/Sell Ratio       94.67%       95.99%       95.48%       96.54%         5 Days to Sell       100       99       1.06%       99       106       -6.29%         6 Active Listings       469       474       -1.05%       750       9.409       -19.76%         4 Units Listed       1,863       1,606       16.00%       16,459       16,988       -3.11%         2 Units Sold       650       752       -13.56%       7,550       9.409       -19.76%         3 Sales Volume       \$440,843,026       \$577,666,254       -23.69%       \$5,380,575,532       \$7,145,113,408       -24.70%         4 List/Sell Ratio       96.39%       96.13%       96.65%	3 Sales Volume	\$80,600,686	\$72,415,583	11.30%	\$907,547,524	\$1,149,347,742	-21.04%
6 Active Listings         1,691         1,359         24.43%           Area = South Peace Riv         1         <	4 List/Sell Ratio	95.81%	95.75%		96.27%	98.19%	
Area = South Peace Riv1 Units Listed141216.67%140176-20.45%2 Units Sold524126.83%331497-33.40%3 Sales Volume\$15,991,118\$10,686,10049.64%\$100,317,670\$135,640,362-26.04%4 List/Sell Ratio94.67%95.99%95.48%96.54%5 Days to Sell100991.06%99106-6.29%6 Active Listings469474-1.05%4100,317,670\$135,640,362-26.04%Area = Grand Total1 Units Listed1,8631,60616.00%16,45916,988-3.11%2 Units Sold650752-13.56%7,5509,409-19.76%3 Sales Volume\$440,843,026\$577,666,254-23.69%\$5,380,575,532\$7,145,113,408-24.70%4 List/Sell Ratio96.39%96.13%96.65%98.99%554932.71%	5 Days to Sell	64	55	17.47%	72	56	28.29%
1 Units Listed       14       12       16.67%       140       176       -20.45%         2 Units Sold       52       41       26.83%       331       497       -33.40%         3 Sales Volume       \$15,991,118       \$10,686,100       49.64%       \$100,317,670       \$135,640,362       -26.04%         4 List/Sell Ratio       94.67%       95.99%       95.48%       96.54%       -6.29%         5 Days to Sell       100       99       1.06%       99       106       -6.29%         6 Active Listings       469       474       -1.05%       -       -       -         Area = Grand Total       1       1.863       1,606       16.00%       16,459       16,988       -3.11%         2 Units Sold       650       752       -13.56%       7,550       9,409       -19.76%         3 Sales Volume       \$440,843,026       \$577,666,254       -23.69%       \$5,380,575,532       \$7,145,113,408       -24.70%         4 List/Sell Ratio       96.39%       96.13%       96.65%       98.99%       5       98.99%       5         5 Days to Sell       71       59       20.82%       65       49       32.71%	6 Active Listings	1,691	1,359	24.43%			
2 Units Sold       52       41       26.83%       331       497       -33.40%         3 Sales Volume       \$15,991,118       \$10,686,100       49.64%       \$100,317,670       \$135,640,362       -26.04%         4 List/Sell Ratio       94.67%       95.99%       95.48%       96.54%         5 Days to Sell       100       99       1.06%       99       106       -6.29%         6 Active Listings       469       474       -1.05%       - <td>Area = South Peace Riv</td> <td></td> <td></td> <td></td> <td></td> <td></td> <td></td>	Area = South Peace Riv						
3 Sales Volume         \$15,991,118         \$10,686,100         49.64%         \$100,317,670         \$135,640,362         -26.04%           4 List/Sell Ratio         94.67%         95.99%         95.48%         96.54%         -26.04%           5 Days to Sell         100         99         1.06%         99         106         -6.29%           6 Active Listings         469         474         -1.05%         -         -         -           Area = Grand Total         1         1 Units Listed         1,863         1,606         16.00%         16,459         16,988         -3.11%           2 Units Sold         650         752         -13.56%         7,550         9,409         -19.76%           3 Sales Volume         \$440,843,026         \$577,666,254         -23.69%         \$5,380,575,532         \$7,145,113,408         -24.70%           4 List/Sell Ratio         96.39%         96.13%         96.65%         98.99%         -5         98.99%         5         5         49         32.71%	1 Units Listed	14	12	16.67%		176	-20.45%
4 List/Sell Ratio       94.67%       95.99%       95.48%       96.54%         5 Days to Sell       100       99       1.06%       99       106       -6.29%         6 Active Listings       469       474       -1.05%       -       -       -       -         Area = Grand Total       - <td< td=""><td>2 Units Sold</td><td>52</td><td>41</td><td></td><td></td><td>497</td><td>-33.40%</td></td<>	2 Units Sold	52	41			497	-33.40%
5 Days to Sell       100       99       1.06%       99       106       -6.29%         6 Active Listings       469       474       -1.05%       - <td>3 Sales Volume</td> <td>\$15,991,118</td> <td>\$10,686,100</td> <td>49.64%</td> <td>\$100,317,670</td> <td>\$135,640,362</td> <td>-26.04%</td>	3 Sales Volume	\$15,991,118	\$10,686,100	49.64%	\$100,317,670	\$135,640,362	-26.04%
6 Active Listings         469         474         -1.05%           Area = Grand Total         1 <td>4 List/Sell Ratio</td> <td>94.67%</td> <td>95.99%</td> <td></td> <td>95.48%</td> <td>96.54%</td> <td></td>	4 List/Sell Ratio	94.67%	95.99%		95.48%	96.54%	
Area = Grand Total           1 Units Listed         1,863         1,606         16.00%         16,459         16,988         -3.11%           2 Units Sold         650         752         -13.56%         7,550         9,409         -19.76%           3 Sales Volume         \$440,843,026         \$577,666,254         -23.69%         \$5,380,575,532         \$7,145,113,408         -24.70%           4 List/Sell Ratio         96.39%         96.13%         96.65%         98.99%         5           5 Days to Sell         71         59         20.82%         65         49         32.71%	5 Days to Sell	100	99	1.06%	99	106	-6.29%
1 Units Listed1,8631,60616.00%16,45916,988-3.11%2 Units Sold650752-13.56%7,5509,409-19.76%3 Sales Volume\$440,843,026\$577,666,254-23.69%\$5,380,575,532\$7,145,113,408-24.70%4 List/Sell Ratio96.39%96.13%96.65%98.99%532.71%5 Days to Sell715920.82%654932.71%	6 Active Listings	469	474	-1.05%			
2 Units Sold       650       752       -13.56%       7,550       9,409       -19.76%         3 Sales Volume       \$440,843,026       \$577,666,254       -23.69%       \$5,380,575,532       \$7,145,113,408       -24.70%         4 List/Sell Ratio       96.39%       96.13%       96.65%       98.99%         5 Days to Sell       71       59       20.82%       65       49       32.71%	Area = Grand Total						
3 Sales Volume         \$440,843,026         \$577,666,254         -23.69%         \$5,380,575,532         \$7,145,113,408         -24.70%           4 List/Sell Ratio         96.39%         96.13%         96.65%         98.99%           5 Days to Sell         71         59         20.82%         65         49         32.71%	1 Units Listed	1,863	1,606	16.00%	16,459	16,988	-3.11%
4 List/Sell Ratio         96.39%         96.13%         96.65%         98.99%           5 Days to Sell         71         59         20.82%         65         49         32.71%	2 Units Sold	650	752	-13.56%			-19.76%
5 Days to Sell 71 59 20.82% 65 49 32.71%	3 Sales Volume	\$440,843,026	\$577,666,254	-23.69%	\$5,380,575,532	\$7,145,113,408	-24.70%
	4 List/Sell Ratio	96.39%	96.13%		96.65%	98.99%	
6 Active Listings 7,366 6,244 17.97%	5 Days to Sell	71	59	20.82%	65	49	32.71%
	6 Active Listings	7,366	6,244	17.97%			

			Resid	lential
Description	Total Units Sold	Total Sales Volume	Total Units Sold	Total Sales Volume
This Month	110	\$75,261,237	43	\$34,037,400
Last Month	168	\$107,921,388	65	\$49,001,575
This Month Last Year	134	\$98,068,983	65	\$52,122,000
Description	Total Listings Taken	Inventory		
This Month	325	1,264		
Last Month	324	1,226		
This Month Last Year	273	991		

Condo/Apt		
Sales	11	
New Listings	31	
Current Inventory	61	
Sell/Inv. Ratio	18.03%	
Days to Sell	38	
Average Price	\$290,818	
Median Price	\$280,000	
Condo/Townhouse		
Sales	21	
New Listings	32	
Current Inventory	87	
Sell/Inv. Ratio	24.14%	
Days to Sell	62	
Average Price	\$524,400	
Median Price	\$488,000	
Lots		
Sales	6	
New Listings	19	
Current Inventory	202	
Sell/Inv. Ratio	2.97%	
Days to Sell	176	
Average Price	\$367,417	
Median Price	\$387,250	
Residential		
Sales	43	
New Listings	131	
Current Inventory	418	
Sell/Inv. Ratio	10.29%	
Days to Sell	70	
Average Price	\$791,567	
Median Price	\$745,000	
Ratio of Sales vs Inventory	13.02%	

### **Comparative Activity -- Listing Information**

								Inventory	
Description	Cur Mo	Lst Yr Mo	Incr/Decr%	Cur YTD	Lst YTD	Incr/Decr%	Cur Mo	Lst Yr Mo	Incr/Decr%
Zone = North Okana									
Acreage/House	32	30	6.67%	314	332	-5.42	160	125	28.00
Duplex	7	5	40.00%	111	107	3.74	42	33	27.27
Mobile Home	18	18	0.00%	139	116	19.83	45	37	21.62
Recreational	6	2	200.00%	30	26	15.38	17	14	21.43
Residential	131	119	10.08%	1,213	1,329	-8.73	418	315	32.70
Residential WF	11	4	175.00%	49	44	11.36	31	22	40.91
3/4-Plex	0	2	-100.00%	6	10	-40.00	2	4	-50.00
Apartment	31	21	47.62%	199	243	-18.11	61	53	15.09
Townhouse	32	24	33.33%	341	355	-3.94	87	69	26.09
RES TOTAL	268	225.00	19.11%	2,402	2,562	-6.25%	863	672	28.42
FARMS	8	7	14.29%	50	53	-5.66	34	36	-5.56
MULTIFAMILY	1	2	-50.00%	12	14	-14.29	18	9	100.00
Acreage	6	8	-25.00%	67	74	-9.46	56	46	21.74
Acreage WF	2	0	0.00%	11	4	175.00	7	3	133.33
Lots	10	11	-9.09%	214	208	2.88	133	86	54.65
Lots WF	1	0	0.00%	11	7	57.14	6	5	20.00
LOTS TOTAL	19	19.00	0.00%	303	293	3.41%	202	140	44.29
Business	5	3	66.67%	33	31	6.45	23	17	35.29
Commercial	17	16	6.25%	128	127	0.79	86	74	16.22
Land	7	1	600.00%	47	43	9.30	38	43	-11.63
COMM TOTAL	29	20.00	45.00%	208	201	3.48%	147	134	9.70
GRAND TOTAL	325	273	19.05%	2,975	3,123	-4.74%	1,264	991	27.55

### **Comparative Activity -- Sales Information (Month)**

		Unit Sales		Sales Volume			List/Sale Ratio		
Description	Cur Mo	Lst Yr Mo	Incr/Decr%	Cur Mo	Lst Yr Mo	Incr/Decr%	Cur Mo	Lst Yr Mo	
Zone = North Okanagan									
Acreage/House	12	10	20.00%	\$10,398,000	\$12,704,000	-18.15%	96.50%	96.16%	
Duplex	2	4	-50.00%	\$1,250,000	\$2,575,900	-51.47%	90.65%	96.67%	
Mobile Home	6	4	50.00%	\$1,705,000	\$804,150	112.03%	98.30%	98.83%	
Recreational	1	1	0.00%	\$210,000	\$194,000	8.25%	84.00%	98.23%	
Residential	43	65	-33.85%	\$34,037,400	\$52,122,000	-34.70%	96.46%	97.12%	
Residential WF	1	1	0.00%	\$5,250,000	\$729,000	620.16%	93.83%	97.33%	
3/4-Plex	2	1	100.00%	\$2,625,000	\$458,700	472.27%	95.63%	96.77%	
Apartment	11	12	-8.33%	\$3,199,000	\$4,536,800	-29.49%	98.00%	97.78%	
Townhouse	21	22	-4.55%	\$11,012,400	\$12,035,400	-8.50%	97.70%	95.78%	
RES TOTAL	99	120	-17.50%	\$69,686,800	\$86,159,950	-19.12%	96.39%	96.83%	
FARMS	0	2	-100.00%	\$0	\$6,040,000	-100.00%	0.00%	123.29%	
MULTIFAMILY	1	1	0.00%	\$1,080,000	\$930,000	16.13%	98.18%	97.08%	
Acreage	0	3	-100.00%	\$0	\$2,245,000	-100.00%	0.00%	93.78%	
Acreage WF	1	0	0.00%	\$490,000	\$0	0.00%	94.41%	0.00%	
Lots	5	3	66.67%	\$1,714,500	\$1,494,000	14.76%	97.48%	95.90%	
Lots WF	0	0	0.00%	\$0	\$0	0.00%	0.00%	0.00%	
LOTS TOTAL	6	6	0.00%	\$2,204,500	\$3,739,000	-41.04%	96.78%	94.62%	
Business	0	0	0.00%	\$0	\$0	0.00%	0.00%	0.00%	
Commercial	4	5	-20.00%	\$2,289,937	\$1,200,033	90.82%	88.59%	97.25%	
Land	0	0	0.00%	\$0	\$0	0.00%	0.00%	0.00%	
COMM TOTAL	4	5	-20.00%	\$2,289,937	\$1,200,033	90.82%	88.59%	97.25%	
GRAND TOTAL	110	134	-17.91%	\$75,261,237	\$98,068,983	-23.26%	96.16%	98.04%	

### **Comparative Activity -- Sales Information (YTD)**

		Unit Sales		Sales Volume			List/Sal	e Ratio
Description	Cur YTD	Lst YTD	Incr/Decr%	Cur YTD	Lst YTD	Incr/Decr%	Cur YTD	Lst YTD
Zone = North Okanag	gan							
Acreage/House	105	144	-27.08%	\$118,125,998	\$177,117,533	-33.31%	94.94%	96.33%
Duplex	43	52	-17.31%	\$30,744,635	\$43,535,200	-29.38%	96.88%	100.38%
Mobile Home	88	78	12.82%	\$25,263,384	\$21,784,173	15.97%	96.45%	99.03%
Recreational	8	12	-33.33%	\$1,759,200	\$1,609,100	9.33%	95.45%	95.02%
Residential	596	786	-24.17%	\$474,398,696	\$640,562,898	-25.94%	97.52%	100.22%
Residential WF	15	13	15.38%	\$34,130,000	\$22,334,150	52.82%	92.98%	94.46%
3/4-Plex	4	3	33.33%	\$4,605,000	\$3,128,200	47.21%	96.04%	97.48%
Apartment	124	186	-33.33%	\$41,355,675	\$63,270,627	-34.64%	97.56%	99.92%
Townhouse	233	267	-12.73%	\$118,018,711	\$137,279,982	-14.03%	97.76%	101.29%
RES TOTAL	1,216	1,541	-21.09%	\$848,401,298	\$1,110,621,863	-23.61%	96.93%	99.54%
FARMS	6	6	0.00%	\$9,875,000	\$14,812,000	-33.33%	94.74%	103.54%
MULTIFAMILY	1	4	-75.00%	\$1,080,000	\$6,578,000	-83.58%	98.18%	97.34%
Acreage	18	32	-43.75%	\$14,090,500	\$18,345,700	-23.19%	91.32%	97.35%
Acreage WF	4	3	33.33%	\$2,063,000	\$3,010,000	-31.46%	96.45%	92.08%
Lots	52	108	-51.85%	\$14,066,499	\$42,372,651	-66.80%	95.25%	96.28%
Lots WF	1	3	-66.67%	\$1,500,000	\$3,229,999	-53.56%	94.58%	98.09%
LOTS TOTAL	75	146	-48.63%	\$31,719,999	\$66,958,350	-52.63%	93.50%	96.46%
Business	7	9	-22.22%	\$1,009,005	\$6,177,000	-83.67%	88.36%	88.91%
Commercial	46	50	-8.00%	\$17,689,008	\$30,171,590	-41.37%	93.88%	96.54%
Land	3	5	-40.00%	\$2,190,000	\$5,267,500	-58.42%	88.56%	89.79%
COMM TOTAL	56	64	-12.50%	\$20,888,013	\$41,616,090	-49.81%	93.01%	94.44%
GRAND TOTAL	1,354	1,761	-23.11%	\$911,964,310	\$1,240,586,303	-26.49%	96.69%	99.22%

# Average/Median price, Days to Sell (Month)

	А	verage Price		Ν	ledian Price		Days to Sell		
Description	Cur Mo	Lst Yr Mo	Incr/Decr%	Cur Mo	Lst Yr Mo	Incr/Decr%	Cur Mo	Lst Yr Mo	Incr/Decr%
Zone = North O	kanagan								
Acreage/House	\$866,500	\$1,270,400	-31.79%	\$862,500	\$1,335,000	-35.39%	75	70	8.24%
Duplex	\$625,000	\$643,975	-2.95%	\$625,000	\$648,950	-3.69%	62	41	50.00%
Mobile Home	\$284,167	\$201,038	41.35%	\$247,500	\$162,450	52.35%	114	28	310.21%
Recreational	\$210,000	\$194,000	8.25%	\$210,000	\$194,000	8.25%	169	9	1,777.78%
Residential	\$791,567	\$801,877	-1.29%	\$745,000	\$675,000	10.37%	70	51	38.36%
Residential WF	\$5,250,000	\$729,000	620.16%	\$5,250,000	\$729,000	620.16%	153	85	80.00%
3/4-Plex	\$1,312,500	\$458,700	186.13%	\$1,312,500	\$458,700	186.13%	32	26	23.08%
Apartment	\$290,818	\$378,067	-23.08%	\$280,000	\$375,700	-25.47%	38	45	-14.84%
Townhouse	\$524,400	\$547,064	-4.14%	\$488,000	\$457,450	6.68%	62	38	65.44%
RES TOTAL	\$703,907	\$718,000	-1.96%	\$595,000	\$615,000	-3.25%	69	48	44.05%
FARMS		\$3,020,000			\$3,020,000			210	
MULTIFAMILY	\$1,080,000	\$930,000	16.13%	\$1,080,000	\$930,000	16.13%	55	41	34.15%
Acreage		\$748,333			\$800,000			63	
Acreage WF	\$490,000			\$490,000			134		
Lots	\$342,900	\$498,000	-31.14%	\$345,000	\$384,000	-10.16%	184	46	297.99%
Lots WF									
LOTS TOTAL	\$367,417	\$623,167	-41.04%	\$387,250	\$667,500	-41.99%	176	55	222.94%
Business									
Commercial	\$572,484	\$240,007	138.53%	\$94,962	\$275,000	-65.47%	198	128	54.06%
Land	· ·	. ,			. ,				
COMM TOTAL	\$572,484	\$240,007	138.53%	\$94,962	\$275,000	-65.47%	198	128	54.06%
GRAND TOTAL	\$684,193	\$731,858	-6.51%	\$590,000	\$612,500	-3.67%	80	54	48.23%

#### Average/Median price, Days to Sell (YTD)

	А	verage Price		Ν	ledian Price			Davs to Sell	
Description	Cur YTD	Lst YTD	Incr/Decr%	Cur YTD	Lst YTD	Incr/Decr%	Cur YTD	Lst YTD	Incr/Decr%
Zone = North O	kanagan								
Acreage/House	\$1,125,010	\$1,229,983	-8.53%	\$1,070,000	\$1,130,000	-5.31%	78	67	15.72%
Duplex	\$714,992	\$837,215	-14.60%	\$664,000	\$764,500	-13.15%	58	39	46.77%
Mobile Home	\$287,084	\$279,284	2.79%	\$261,075	\$268,688	-2.83%	70	40	76.93%
Recreational	\$219,900	\$134,092	63.99%	\$194,400	\$138,050	40.82%	90	42	117.03%
Residential	\$795,971	\$814,966	-2.33%	\$735,000	\$735,000	0.00%	55	34	62.78%
Residential WF	\$2,275,333	\$1,718,012	32.44%	\$2,075,000	\$1,675,000	23.88%	84	63	32.37%
3/4-Plex	\$1,151,250	\$1,042,733	10.41%	\$1,125,000	\$995,000	13.07%	62	69	-10.51%
Apartment	\$333,514	\$340,165	-1.96%	\$300,000	\$315,500	-4.91%	55	36	52.21%
Townhouse	\$506,518	\$514,157	-1.49%	\$483,000	\$499,900	-3.38%	57	29	96.02%
RES TOTAL	\$697,698	\$720,715	-3.19%	\$624,500	\$635,000	-1.65%	59	37	58.84%
FARMS	\$1,645,833	\$2,468,667	-33.33%	\$1,312,500	\$2,125,000	-38.24%	62	115	-46.39%
MULTIFAMILY	\$1,080,000	\$1,644,500	-34.33%	\$1,080,000	\$1,374,000	-21.40%	55	235	-76.62%
Acreage	\$782,806	\$573,303	36.54%	\$593,750	\$465,000	27.69%	115	145	-20.68%
Acreage WF	\$515,750	\$1,003,333	-48.60%	\$542,500	\$875,000	-38.00%	84	227	-62.94%
Lots	\$270,510	\$392,339	-31.05%	\$237,500	\$325,000	-26.92%	111	79	41.57%
Lots WF	\$1,500,000	\$1,076,666	39.32%	\$1,500,000	\$1,230,000	21.95%	50	52	-3.23%
LOTS TOTAL	\$422,933	\$458,619	-7.78%	\$328,000	\$360,000	-8.89%	110	96	14.93%
Business	\$144,144	\$686,333	-79.00%	\$120,000	\$430,000	-72.09%	155	248	-37.36%
Commercial	\$384,544	\$603,432	-36.27%	\$363	\$237,450	-99.85%	119	116	2.23%
Land	\$730,000	\$1,053,500	-30.71%	\$840,000	\$665,000	26.32%	145	139	4.56%
COMM TOTAL	\$373,000	\$650,251	-42.64%	\$58,503	\$334,950	-82.53%	125	137	-8.57%
GRAND TOTAL	\$673,533	\$704,478	-4.39%	\$595,000	\$615,000	-3.25%	65	47	39.46%

Shuswap / Revelstoke Monthly Statistics September 2023

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## **Zone Totals**

3 Sales Volume         \$223,964,737         \$333,162,226         -32.78%         \$2,951,056,533         \$4,002,264,199         -26.27%           4 List/Sell Ratio         97.13%         95.74%         96.84%         99.43%         99.43%           5 Days to Sell         62         55         12.47%         56         38         47.72%           6 Active Listings         3.106         2.666         16.50%	Description	CM This Year	CM Last Year	Increase	This YTD	Last YTD	Increase
2 Units Sold         294         357         -17.65%         3.651         4.475         -18.41%           3 Sales Volume         \$223,964,737         \$333,162,226         -32.78%         \$2,951,056,533         \$4,002,264,199         -26.27%           4 List/Sell Ratio         97.13%         95.74%         \$2,951,056,533         \$4,002,264,199         -26.27%           6 Active Listings         3,106         2.666         16.50%         99.43%         99.43%           7 Units Listed         3225         27.3         19.05%         2.975         3,123         -4.74%           2 Units Sold         110         134         -17.61%         1,344         1,761         -23.11%           3 Sales Volume         \$75.261,237         \$98,068,983         -23.26%         \$911,964,310         \$1,240,586,303         -26.49%           5 Days to Sell         80         54         48,23%         65         47         39.46%           6 Active Listings         1,264         991         27.55%         47         3.46%         4.453           2 Units Sold         72         108         -33.33%         831         1,001         16.49%           3 Sales Volume         \$450,025,248         \$63,333,363         -28.91% <td>Area = Central Okanaga</td> <td></td> <td></td> <td></td> <td></td> <td></td> <td></td>	Area = Central Okanaga						
Stales         Size         <	1 Units Listed	1,070	921	16.18%	9,071	9,515	-4.67%
4 List/Sell Ratio         97.13%         95.74%         96.84%         99.43%           5 Days to Sell         62         55         12.47%         56         38         47.72%           6 Active Listings         3,106         2.666         16.50%         7         3.123         -4.74%           1 Units Listed         325         27.3         19.05%         2.975         3,123         -4.74%           3 Sales Volume         \$75,261,237         \$98.068,983         -23.26%         \$911,964,310         \$1,240,586,303         -26.49%           5 Days to Sell         80         64         48.23%         65         47         39.46%           6 Active Listings         1.264         991         27.55%         47         39.46%           7 Units Listed         176         157         12.10%         1.786         1.948         -8.32%           2 Units Sold         72         108         -33.33%         831         1.001         -16.98%           3 Sales Volume         \$45.025.248         \$63.33.363         -28.91%         \$509.689.496         \$617.274.03         17.43%           4 ListSell Ratio         94.81%         95.72%         96.42%         97.72%         5         59	2 Units Sold	294	357	-17.65%		4,475	-18.41%
Libborn         Libborn <t< td=""><td>3 Sales Volume</td><td>\$223,964,737</td><td>\$333,162,226</td><td>-32.78%</td><td>\$2,951,056,533</td><td>\$4,002,264,199</td><td>-26.27%</td></t<>	3 Sales Volume	\$223,964,737	\$333,162,226	-32.78%	\$2,951,056,533	\$4,002,264,199	-26.27%
G Active Listings         3,106         2,666         16.50%           Area = North Okanagan         1 <th1< th=""> <th1< th=""> <th1< td=""><td>4 List/Sell Ratio</td><td>97.13%</td><td>95.74%</td><td></td><td>96.84%</td><td>99.43%</td><td></td></th1<></th1<></th1<>	4 List/Sell Ratio	97.13%	95.74%		96.84%	99.43%	
Area = North Okanagan         1         Units Listed         325         273         19.05%         2.975         3,123         -4.74%           2 Units Sold         110         134         -17.91%         1.354         1,761         -23.11%           3 Sales Volume         \$75,261,237         \$98,068,983         -23.26%         \$911,964,310         \$1,240,586,303         -26.49%           4 List/Sell Ratio         96.16%         98.04%         96.69%         99.22%         5 Days to Sell         80         54         48.23%         65         47         39.46%           6 Active Listings         1.264         991         27.55%         47.39.46%         48.23%         65         47         39.46%           1 Units Listed         176         157         12.10%         1,786         1,948         -8.32%           2 Units Sold         72         106         -33.33%         831         1,001         -16.89%           3 Sales Volume         \$45,025,248         \$63,333,363         -28.91%         \$509,689,496         \$617,274,803         -17.43%           2 Units Sold         122         112         8.93%         1,383         1,675         -17.43%           3 Sales Volume         \$80,600,686	5 Days to Sell	62	55	12.47%	56	38	47.72%
1 Units Listed         325         273         19.05%         2.975         3.123         4.74%           2 Units Sold         110         134         -17.91%         1.354         1.761         -23.11%           3 Sales Volume         \$75,261,237         \$98,068,083         -23.26%         \$911,964,310         \$1,240,586,303         -26.49%           4 List/Sell Ratio         96.16%         98.04%         96.69%         99.22%         5           6 Active Listings         1.264         991         27.55%         47         39.46%           6 Active Listings         1.264         991         27.55%         47         39.46%           2 Units Sold         72         108         -33.33%         831         1,001         -16.89%           3 Sales Volume         \$45,025,248         \$63,333,363         -28.91%         \$509,689,496         \$617,274,603         -17.43%           4 List/Sell Ratio         94.81%         95.72%         96.42%         97.72%         5 Days to Sell         69         29.85%         75         59         26.70%           6 Active Listings         278         243         14.40%         2.487         2.226         11.73%           2 Units Sold         122	6 Active Listings	3,106	2,666	16.50%			
Lunits Sold         10         134         -17.91%         1,354         1,761         -23.11%           3 Sales Volume         \$75,261,237         \$98,068,983         -23.26%         \$911,964,310         \$1,240,586,303         -26.49%           4 List/Sell Ratio         96.16%         98.04%         \$96.69%         99.22%         504           5 Days to Sell         80         54         48.23%         65         47         39.46%           6 Active Listings         1,264         991         27.55%         47         39.46%           1 Units Listed         176         157         12.10%         1,786         1.948         -8.32%           2 Units Sold         72         108         -33.33%         831         1,001         -16.98%           3 Sales Volume         \$45,025,248         \$63,333,363         -28.91%         \$509,689,496         \$617,274,803         -17.43%           4 List/Sell Ratio         94.81%         95.72%         96.42%         97.72%         59         26.70%           6 Active Listings         836         754         10.88%         75         59         26.70%           4 List/Sell Ratio         95.81%         95.75%         96.27%         17.43%         1	Area = North Okanagan						
Links Gold         \$75,261,237         \$98,068,983         -23.26%         \$911,964,310         \$1,240,596,303         -26.49%           4 List/Sell Ratio         96.16%         98.04%         96.69%         99.22%         99.22%           5 Days to Sell         80         54         48.23%         65         47         39.46%           6 Active Listings         1,264         991         27.55%         4         48.23%         65         47         39.46%           Area = Shuswap / Revel         1         1         101ts         1.564         91         27.55%         4         48.23%         65         47         39.46%           3 Sales Volume         \$45.025,248         \$63,333,363         -28.91%         \$509,689,496         \$617,274,803         -17.43%           4 List/Sell Ratio         94.81%         95.72%         96.42%         97.72%         5         59         26.70%           6 Active Listings         836         754         10.88%         44.33%         1,833         1,675         -17.43%           1 Units Listed         278         243         14.40%         2,487         2,226         11.73%           2 Units Sold         52         112         8.93%         1,	1 Units Listed	325				3,123	
4 List/Sell Ratio         96.16%         98.04%         96.69%         99.22%           5 Days to Sell         80         54         48.23%         65         47         39.46%           Area = Shuswap / Revel         1.264         991         27.55%         7           1 Units Listed         176         157         12.10%         1.786         1.948         -8.32%           2 Units Sold         72         108         -33.33%         831         1.001         -16.98%           3 Sales Volume         \$45.025,248         \$63,333,363         -28.91%         \$509,689,496         \$617,274,803         -17.43%           4 List/Sell Ratio         94.81%         95.72%         96.42%         97.72%         5           5 Days to Sell         89         69         29.85%         75         59         26.70%           6 Active Listings         836         754         10.88%         -77.4         22.26         11.73%           2 Units Listed         27.8         243         14.40%         2.487         2.226         11.73%           3 Sales Volume         \$80,600,686         \$72,415.583         11.30%         \$907,547,524         \$1,149,347,742         -21.04%           4 List/Sell	2 Units Sold						
5 Days to Sell         80         54         48.23%         65         47         39.46%           6 Active Listings         1,264         991         27.55%         9         9         9         9         9         9         27.55%         9         6         6         47         39.46%         6         47         39.46%         6         47         39.46%         6         6         47         39.46%         6         6         4         9         9         1<	3 Sales Volume		\$98,068,983	-23.26%	\$911,964,310	\$1,240,586,303	-26.49%
$\begin{array}{c c c c c c c c c c c c c c c c c c c $	4 List/Sell Ratio	96.16%	98.04%		96.69%	99.22%	
Area = Shuswap / Revel         1           1 Units Listed         176         157         12.10%         1.786         1.948         -8.32%           2 Units Sold         72         108         -33.33%         831         1,001         -16.98%           3 Sales Volume         \$45,025,248         \$63,333,363         -28.91%         \$509,689,496         \$617,274,803         -17.43%           4 List/Sell Ratio         94.81%         95.72%         96.42%         97.72%           5 Days to Sell         89         69         29.85%         75         59         26.70%           6 Active Listings         836         754         10.88%         75         59         26.70%           6 Active Listings         836         754         10.88%         75         59         26.70%           7 Units Sold         122         112         8.93%         1,383         1,675         -17.43%           3 Sales Volume         \$80,600,686         \$72,415,583         11.30%         \$907,547,524         \$1,149,347,742         -21.04%           4 List/Sell Ratio         95.81%         95.75%         96.27%         98.19%         52         44.3%         72         56         28.29%	5 Days to Sell	80	-		65	47	39.46%
1 Units Listed         176         157         12.10%         1,786         1,948         -8.32%           2 Units Sold         72         108         -33.33%         831         1,001         -16.98%           3 Sales Volume         \$45,025,248         \$63,333,63         -28.91%         \$509,689,496         \$617,274,803         -17.43%           4 List/Sell Ratio         94.81%         95.72%         96.42%         97.72%           5 Days to Sell         89         69         29.85%         75         59         26.70%           6 Active Listings         836         754         10.88%         75         59         26.70%           4 List/Sell Ratio         278         243         14.40%         2,487         2,226         11.73%           2 Units Sold         122         112         8.93%         1,383         1.675         -17.43%           3 Sales Volume         \$80,600,686         \$72,415,583         11.30%         \$907,547,524         \$1,149,347,742         -21.04%           4 List/Sell Ratio         95.81%         95.75%         96.27%         98.19%         5         5         24.43%         4.43%         4.43%         4.43%         4.43%         4.41         12 <td< td=""><td>6 Active Listings</td><td>1,264</td><td>991</td><td>27.55%</td><td></td><td></td><td></td></td<>	6 Active Listings	1,264	991	27.55%			
London Local         TZ         108         -33.33%         831         1,001         -16.98%           3 Sales Volume         \$45,025,248         \$63,333,63         -28.91%         \$509,689,496         \$617,274,803         -17.43%           4 List/Sell Ratio         94.81%         95.72%         96.42%         97.72%           5 Days to Sell         89         69         29.85%         75         59         26.70%           6 Active Listings         836         754         10.88%         75         59         26.70%           Area = South Okanagan         1         1         10.115 Listed         278         243         14.40%         2.487         2.226         11.73%           2 Units Sold         122         112         8.93%         1,383         1,675         -17.43%           3 Sales Volume         \$80,600,686         \$72,415,583         11.30%         \$907,547,524         \$1,149,347,742         -21.04%           4 List/Sell Ratio         95.81%         95.75%         96.27%         98.19%         5         25.282.9%         6         Active Listings         1.691         1.359         24.43%         72         56         28.29%           4 List/Sell Ratio         94.67% <td< td=""><td>Area = Shuswap / Revel</td><td></td><td></td><td></td><td></td><td></td><td></td></td<>	Area = Shuswap / Revel						
1 Solares         Volume         \$45,025,248         \$63,333,363         -28.91%         \$509,689,496         \$617,274,803         -17.43%           4 List/Sell Ratio         94.81%         95.72%         96.42%         97.72%         -           5 Days to Sell         89         69         29.85%         75         59         26.70%           6 Active Listings         836         754         10.88%         -         -         -           Area = South Okanagan         1         1         10its Listed         278         243         14.40%         2.487         2.226         11.73%           2 Units Sold         122         112         8.93%         1,383         1,675         -17.43%           3 Sales Volume         \$80,600,686         \$72,415,583         11.30%         \$907,547,524         \$1,149,347,742         -21.04%           4 List/Sell Ratio         95.81%         95.75%         96.27%         98.19%         -21.04%           5 Days to Sell         64         55         17.47%         72         56         28.29%           6 Active Listings         1,691         1,359         24.43%         -24.43%         -24.43%           4 List/Sell Ratio         94.67%         95.99%	1 Units Listed	176	-		•	1,948	
4 ListSell Ratio       94.81%       95.72%       96.42%       97.72%         5 Days to Sell       89       69       29.85%       75       59       26.70%         6 Active Listings       836       754       10.88%       75       59       26.70%         Area = South Okanagan       1       1       10.115       Listed       278       243       14.40%       2.487       2.226       11.73%         2 Units Sold       122       112       8.93%       1.383       1.675       -17.43%         3 Sales Volume       \$80,600,686       \$72,415,583       11.30%       \$907,547,524       \$1,149,347,742       -21.04%         4 List/Sell Ratio       95.81%       95.75%       96.27%       98.19%       5       56       28.29%         6 Active Listings       1.691       1.359       24.43%       72       56       28.29%         4 List/Sell Ratio       14       12       16.67%       140       176       -20.45%         2 Units Sold       52       41       26.83%       331       497       -33.40%         3 Sales Volume       \$15,991,118       \$10,686,100       49.64%       \$100,317,670       \$135,640,362       -26.04%	2 Units Sold	72	108	-33.33%		1,001	-16.98%
Lobotic Table         Table <thtable< th="">         Table</thtable<>	3 Sales Volume	\$45,025,248	\$63,333,363	-28.91%	\$509,689,496	\$617,274,803	-17.43%
Baye         Baye <th< td=""><td>4 List/Sell Ratio</td><td>94.81%</td><td>95.72%</td><td></td><td>96.42%</td><td>97.72%</td><td></td></th<>	4 List/Sell Ratio	94.81%	95.72%		96.42%	97.72%	
Area = South Okanagan           1 Units Listed         278         243         14.40%         2.487         2.226         11.73%           2 Units Sold         122         112         8.93%         1,383         1,675         -17.43%           3 Sales Volume         \$80,600,686         \$72,415,583         11.30%         \$907,547,524         \$1,149,347,742         -21.04%           4 List/Sell Ratio         95.81%         95.75%         96.27%         98.19%         5           5 Days to Sell         64         55         17.47%         72         56         28.29%           6 Active Listings         1,691         1,359         24.43%           -20.45%           4 Units Listed         14         12         16.67%         140         176         -20.45%           2 Units Sold         52         41         26.83%         331         497         -33.40%           3 Sales Volume         \$15,991,118         \$10,686,100         49.64%         \$100,317,670         \$135,640,362         -26.04%           4 List/Sell Ratio         94.67%         95.99%         95.48%         96.54%         5           5 Days to Sell         100         99         1.06%	5 Days to Sell	89	69	29.85%	75	59	26.70%
1 Units Listed         278         243         14.40%         2,487         2,226         11.73%           2 Units Sold         122         112         8.93%         1,383         1,675         -17.43%           3 Sales Volume         \$80,600,686         \$72,415,583         11.30%         \$907,547,524         \$1,149,347,742         -21.04%           4 List/Sell Ratio         95.81%         95.75%         96.27%         98.19%         -25.6         28.29%           6 Active Listings         1,691         1,359         24.43%         -         -         -         -         -         -         -         -20.45%         -         -         -         -20.45%         -         -         -         -20.45%         -         -         -20.45%         -         -         -20.45%         -         -20.45%         -         -20.45%         -         -33.40%         -33.11         -33.40%         -33.40%         -33.40%         -33.40%         -35.99%         -95.48%         96.54%         -26.04%         -26.04%         -26.04%         -26.04%         -26.04%         -26.04%         -26.04%         -26.04%         -26.04%         -26.04%         -26.04%         -26.04%         -26.04%         -26.04%         5	6 Active Listings	836	754	10.88%			
$\begin{array}{c ccccccccccccccccccccccccccccccccccc$	Area = South Okanagan						
3 Sales Volume\$80,600,686\$72,415,58311.30%\$907,547,524\$1,149,347,742 $-21.04\%$ 4 List/Sell Ratio95.81%95.75%96.27%98.19%5 Days to Sell645517.47%725628.29%6 Active Listings1,6911,35924.43%725628.29%Area = South Peace Riv1 Units Listed141216.67%140176 $-20.45\%$ 2 Units Sold524126.83%331497 $-33.40\%$ 3 Sales Volume\$15,991,118\$10,686,10049.64%\$100,317,670\$135,640,362 $-26.04\%$ 4 List/Sell Ratio94.67%95.99%95.48%96.54% $-26.04\%$ 5 Days to Sell100991.06%99106 $-6.29\%$ 6 Active Listings469474 $-1.05\%$ $-21.35\%$ $7,550$ $9,409$ $-19.76\%$ Area = Grand Total1101156 $752$ $-13.56\%$ $7,550$ $9,409$ $-19.76\%$ 3 Sales Volume\$440,843,026\$577,666,254 $-23.69\%$ \$5,380,575,532\$7,145,113,408 $-24.70\%$ 4 List/Sell Ratio96.39%96.13%96.65%98.99% $5$ $98.99\%$ 5 Days to Sell7159 $20.82\%$ 6549 $32.71\%$	1 Units Listed	278	243	14.40%	2,487	2,226	11.73%
$\begin{array}{c ccccccccccccccccccccccccccccccccccc$	2 Units Sold	122	112	8.93%	1,383	1,675	-17.43%
5 Days to Sell         64         55         17.47%         72         56         28.29%           6 Active Listings         1,691         1,359         24.43%         24.43%         24.43%         24.43%           Area = South Peace Riv         1         1         11         12         16.67%         140         176         -20.45%           2 Units Listed         14         12         16.67%         140         176         -20.45%           3 Sales Volume         \$15,991,118         \$10,686,100         49.64%         \$100,317,670         \$135,640,362         -26.04%           4 List/Sell Ratio         94.67%         95.99%         95.48%         96.54%         96.54%           5 Days to Sell         100         99         1.06%         99         106         -6.29%           6 Active Listings         469         474         -1.05%         750         9.409         -19.76%           4 Units Listed         1,863         1,606         16.00%         16,459         16,988         -3.11%           2 Units Sold         650         752         -13.56%         7,550         9.409         -19.76%           3 Sales Volume         \$440,843,026         \$577,666,254         -23.6	3 Sales Volume	\$80,600,686	\$72,415,583	11.30%	\$907,547,524	\$1,149,347,742	-21.04%
6 Active Listings         1,691         1,359         24.43%           Area = South Peace Riv         1         <	4 List/Sell Ratio	95.81%	95.75%		96.27%	98.19%	
Area = South Peace Riv1 Units Listed141216.67%140176-20.45%2 Units Sold524126.83%331497-33.40%3 Sales Volume\$15,991,118\$10,686,10049.64%\$100,317,670\$135,640,362-26.04%4 List/Sell Ratio94.67%95.99%95.48%96.54%5 Days to Sell100991.06%99106-6.29%6 Active Listings469474-1.05%4100,317,670\$135,640,362-26.04%Area = Grand Total1 Units Listed1,8631,60616.00%16,45916,988-3.11%2 Units Sold650752-13.56%7,5509,409-19.76%3 Sales Volume\$440,843,026\$577,666,254-23.69%\$5,380,575,532\$7,145,113,408-24.70%4 List/Sell Ratio96.39%96.13%96.65%98.99%554932.71%	5 Days to Sell	64	55	17.47%	72	56	28.29%
1 Units Listed       14       12       16.67%       140       176       -20.45%         2 Units Sold       52       41       26.83%       331       497       -33.40%         3 Sales Volume       \$15,991,118       \$10,686,100       49.64%       \$100,317,670       \$135,640,362       -26.04%         4 List/Sell Ratio       94.67%       95.99%       95.48%       96.54%       -6.29%         5 Days to Sell       100       99       1.06%       99       106       -6.29%         6 Active Listings       469       474       -1.05%       -       -       -         Area = Grand Total       1       1.863       1,606       16.00%       16,459       16,988       -3.11%         2 Units Sold       650       752       -13.56%       7,550       9,409       -19.76%         3 Sales Volume       \$440,843,026       \$577,666,254       -23.69%       \$5,380,575,532       \$7,145,113,408       -24.70%         4 List/Sell Ratio       96.39%       96.13%       96.65%       98.99%       5       98.99%       5         5 Days to Sell       71       59       20.82%       65       49       32.71%	6 Active Listings	1,691	1,359	24.43%			
2 Units Sold       52       41       26.83%       331       497       -33.40%         3 Sales Volume       \$15,991,118       \$10,686,100       49.64%       \$100,317,670       \$135,640,362       -26.04%         4 List/Sell Ratio       94.67%       95.99%       95.48%       96.54%         5 Days to Sell       100       99       1.06%       99       106       -6.29%         6 Active Listings       469       474       -1.05%       - <td>Area = South Peace Riv</td> <td></td> <td></td> <td></td> <td></td> <td></td> <td></td>	Area = South Peace Riv						
3 Sales Volume         \$15,991,118         \$10,686,100         49.64%         \$100,317,670         \$135,640,362         -26.04%           4 List/Sell Ratio         94.67%         95.99%         95.48%         96.54%         -26.04%           5 Days to Sell         100         99         1.06%         99         106         -6.29%           6 Active Listings         469         474         -1.05%         -         -         -           Area = Grand Total         1         1 Units Listed         1,863         1,606         16.00%         16,459         16,988         -3.11%           2 Units Sold         650         752         -13.56%         7,550         9,409         -19.76%           3 Sales Volume         \$440,843,026         \$577,666,254         -23.69%         \$5,380,575,532         \$7,145,113,408         -24.70%           4 List/Sell Ratio         96.39%         96.13%         96.65%         98.99%         -5         98.99%         5         5         49         32.71%	1 Units Listed	14	12	16.67%		176	-20.45%
4 List/Sell Ratio       94.67%       95.99%       95.48%       96.54%         5 Days to Sell       100       99       1.06%       99       106       -6.29%         6 Active Listings       469       474       -1.05%       -       -       -       -         Area = Grand Total       - <td< td=""><td>2 Units Sold</td><td>52</td><td>41</td><td></td><td></td><td>497</td><td>-33.40%</td></td<>	2 Units Sold	52	41			497	-33.40%
5 Days to Sell       100       99       1.06%       99       106       -6.29%         6 Active Listings       469       474       -1.05%       - <td>3 Sales Volume</td> <td>\$15,991,118</td> <td>\$10,686,100</td> <td>49.64%</td> <td>\$100,317,670</td> <td>\$135,640,362</td> <td>-26.04%</td>	3 Sales Volume	\$15,991,118	\$10,686,100	49.64%	\$100,317,670	\$135,640,362	-26.04%
6 Active Listings         469         474         -1.05%           Area = Grand Total         1 <td>4 List/Sell Ratio</td> <td>94.67%</td> <td>95.99%</td> <td></td> <td>95.48%</td> <td>96.54%</td> <td></td>	4 List/Sell Ratio	94.67%	95.99%		95.48%	96.54%	
Area = Grand Total           1 Units Listed         1,863         1,606         16.00%         16,459         16,988         -3.11%           2 Units Sold         650         752         -13.56%         7,550         9,409         -19.76%           3 Sales Volume         \$440,843,026         \$577,666,254         -23.69%         \$5,380,575,532         \$7,145,113,408         -24.70%           4 List/Sell Ratio         96.39%         96.13%         96.65%         98.99%         5           5 Days to Sell         71         59         20.82%         65         49         32.71%	5 Days to Sell	100	99	1.06%	99	106	-6.29%
1 Units Listed1,8631,60616.00%16,45916,988-3.11%2 Units Sold650752-13.56%7,5509,409-19.76%3 Sales Volume\$440,843,026\$577,666,254-23.69%\$5,380,575,532\$7,145,113,408-24.70%4 List/Sell Ratio96.39%96.13%96.65%98.99%532.71%5 Days to Sell715920.82%654932.71%	6 Active Listings	469	474	-1.05%			
2 Units Sold       650       752       -13.56%       7,550       9,409       -19.76%         3 Sales Volume       \$440,843,026       \$577,666,254       -23.69%       \$5,380,575,532       \$7,145,113,408       -24.70%         4 List/Sell Ratio       96.39%       96.13%       96.65%       98.99%         5 Days to Sell       71       59       20.82%       65       49       32.71%	Area = Grand Total						
3 Sales Volume         \$440,843,026         \$577,666,254         -23.69%         \$5,380,575,532         \$7,145,113,408         -24.70%           4 List/Sell Ratio         96.39%         96.13%         96.65%         98.99%           5 Days to Sell         71         59         20.82%         65         49         32.71%	1 Units Listed	1,863	1,606	16.00%	16,459	16,988	-3.11%
4 List/Sell Ratio         96.39%         96.13%         96.65%         98.99%           5 Days to Sell         71         59         20.82%         65         49         32.71%	2 Units Sold	650	752	-13.56%			-19.76%
5 Days to Sell 71 59 20.82% 65 49 32.71%	3 Sales Volume	\$440,843,026	\$577,666,254	-23.69%	\$5,380,575,532	\$7,145,113,408	-24.70%
	4 List/Sell Ratio	96.39%	96.13%		96.65%	98.99%	
6 Active Listings 7,366 6,244 17.97%	5 Days to Sell	71	59	20.82%	65	49	32.71%
	6 Active Listings	7,366	6,244	17.97%			

			Residential			
Description	Total Units Sold	Total Sales Volume	Total Units Sold	Total Sales Volume		
This Month	72	\$45,025,248	39	\$28,469,748		
Last Month	89	\$51,945,400	41	\$30,143,900		
This Month Last Year	108	\$63,333,363	50	\$34,979,050		
Description	Total Listings Taken	Inventory				
This Month	176	836				
Last Month	170	877				
This Month Last Year	157	754				

	•	
Condo/Apt		
Sales	4	
New Listings	9	
Current Inventory	21	
Sell/Inv. Ratio	19.05%	
Days to Sell	102	
Average Price	\$451,250	
Median Price	\$407,500	
Condo/Townhouse		
Sales	6	
New Listings	7	
Current Inventory	35	
Sell/Inv. Ratio	17.14%	
Days to Sell	81	
Average Price	\$429,500	
Median Price	\$435,000	
Lots		
Sales	7	
New Listings	21	
Current Inventory	201	
Sell/Inv. Ratio	3.48%	
Days to Sell	120	
Average Price	\$414,071	
Median Price	\$340,000	
Residential		
Sales	39	
New Listings	73	
Current Inventory	238	
Sell/Inv. Ratio	16.39%	
Days to Sell	70	
Average Price	\$729,994	
Median Price	\$700,000	
Ratio of Sales vs Inventory	17.28%	

### **Comparative Activity -- Listing Information**

								Inventory	
Description	Cur Mo	Lst Yr Mo	Incr/Decr%	Cur YTD	Lst YTD	Incr/Decr%	Cur Mo	Lst Yr Mo	Incr/Decr%
Zone = Shuswap / R	evelstoke								
Acreage/House	24	14	71.43%	183	168	8.93	105	82	28.05
Duplex	0	0	0.00%	11	16	-31.25	4	9	-55.56
Mobile Home	9	7	28.57%	101	111	-9.01	30	32	-6.25
Recreational	12	3	300.00%	107	76	40.79	69	29	137.93
Residential	73	72	1.39%	705	799	-11.76	238	241	-1.24
Residential WF	5	6	-16.67%	63	90	-30.00	36	38	-5.26
3/4-Plex	0	0	0.00%	2	0	0.00	1		
Apartment	9	9	0.00%	77	105	-26.67	21	43	-51.16
Townhouse	7	11	-36.36%	120	104	15.38	35	33	6.06
RES TOTAL	139	122.00	13.93%	1,369	1,469	-6.81%	539	507	6.31
FARMS	1	2	-50.00%	8	13	-38.46	4	5	-20.00
MULTIFAMILY	0	0	0.00%	5	3	66.67	6	2	200.00
Acreage	4	4	0.00%	51	57	-10.53	30	27	11.11
Acreage WF	1	1	0.00%	11	8	37.50	7	4	75.00
Lots	16	18	-11.11%	226	282	-19.86	154	137	12.41
Lots WF	0	1	-100.00%	19	25	-24.00	10	12	-16.67
LOTS TOTAL	21	24.00	-12.50%	307	372	-17.47%	201	180	11.67
Business	0	1	-100.00%	21	22	-4.55	14	15	-6.67
Commercial	11	6	83.33%	47	47	0.00	41	28	46.43
Land	4	2	100.00%	29	22	31.82	31	17	82.35
COMM TOTAL	15	9.00	66.67%	97	91	6.59%	86	60	43.33
GRAND TOTAL	176	157	12.10%	1,786	1,948	-8.32%	836	754	10.88

### **Comparative Activity -- Sales Information (Month)**

		Unit Sales		Sales Volume			List/Sal	e Ratio
Description	Cur Mo	Lst Yr Mo	Incr/Decr%	Cur Mo	Lst Yr Mo	Incr/Decr%	Cur Mo	Lst Yr Mo
Zone = Shuswap / Rev	/elstoke							
Acreage/House	4	4	0.00%	\$4,910,000	\$4,270,000	14.99%	88.64%	97.60%
Duplex	0	2	-100.00%	\$0	\$1,340,000	-100.00%	0.00%	93.25%
Mobile Home	8	8	0.00%	\$2,004,000	\$2,034,000	-1.47%	95.62%	94.61%
Recreational	2	3	-33.33%	\$706,000	\$299,000	136.12%	96.84%	92.91%
Residential	39	50	-22.00%	\$28,469,748	\$34,979,050	-18.61%	95.42%	96.60%
Residential WF	2	8	-75.00%	\$1,655,000	\$6,935,000	-76.14%	96.81%	92.10%
3/4-Plex	0	0	0.00%	\$0	\$0	0.00%	0.00%	0.00%
Apartment	4	6	-33.33%	\$1,805,000	\$2,711,500	-33.43%	95.87%	95.45%
Townhouse	6	10	-40.00%	\$2,577,000	\$4,973,500	-48.19%	96.59%	97.16%
RES TOTAL	65	91	-28.57%	\$42,126,748	\$57,542,050	-26.79%	94.75%	95.93%
FARMS	0	1	-100.00%	\$0	\$2,400,000	-100.00%	0.00%	92.31%
MULTIFAMILY	0	0	0.00%	\$0	\$0	0.00%	0.00%	0.00%
Acreage	4	1	300.00%	\$1,545,000	\$460,000	235.87%	95.79%	92.37%
Acreage WF	0	0	0.00%	\$0	\$0	0.00%	0.00%	0.00%
Lots	1	13	-92.31%	\$340,000	\$2,031,300	-83.26%	93.18%	95.04%
Lots WF	2	0	0.00%	\$1,013,500	\$0	0.00%	96.53%	0.00%
LOTS TOTAL	7	14	-50.00%	\$2,898,500	\$2,491,300	16.34%	95.73%	94.53%
Business	0	1	-100.00%	\$0	\$900,000	-100.00%	0.00%	95.24%
Commercial	0	1	-100.00%	\$0	\$13	-100.00%	0.00%	0.00%
Land	0	0	0.00%	\$0	\$0	0.00%	0.00%	0.00%
COMM TOTAL	0	2	-100.00%	\$0	\$900,013	-100.00%	0.00%	95.24%
GRAND TOTAL	72	108	-33.33%	\$45,025,248	\$63,333,363	-28.91%	94.81%	95.72%

## **Comparative Activity -- Sales Information (YTD)**

		Unit Sales		Sales Volume			List/Sale Ratio		
Description	Cur YTD	Lst YTD	Incr/Decr%	Cur YTD	Lst YTD	Incr/Decr%	Cur YTD	Lst YTD	
Zone = Shuswap / Re	evelstoke								
Acreage/House	64	68	-5.88%	\$60,840,243	\$76,511,200	-20.48%	94.17%	97.81%	
Duplex	9	6	50.00%	\$6,769,500	\$4,106,000	64.87%	95.38%	96.52%	
Mobile Home	62	78	-20.51%	\$16,049,769	\$19,996,085	-19.74%	95.22%	95.77%	
Recreational	24	43	-44.19%	\$5,380,200	\$7,422,462	-27.51%	94.56%	96.71%	
Residential	389	421	-7.60%	\$281,964,168	\$311,465,568	-9.47%	96.73%	98.74%	
Residential WF	19	48	-60.42%	\$25,853,400	\$63,239,923	-59.12%	97.52%	95.59%	
3/4-Plex	1	0	0.00%	\$999,000	\$0	0.00%	100.00%	0.00%	
Apartment	58	65	-10.77%	\$28,858,697	\$32,283,948	-10.61%	97.16%	98.41%	
Townhouse	73	68	7.35%	\$36,825,400	\$35,628,825	3.36%	97.88%	99.21%	
RES TOTAL	699	797	-12.30%	\$463,540,377	\$550,654,011	-15.82%	96.45%	98.09%	
FARMS	1	1	0.00%	\$364,000	\$2,400,000	-84.83%	91.00%	92.31%	
MULTIFAMILY	0	1	-100.00%	\$0	\$675,000	-100.00%	0.00%	68.18%	
Acreage	22	33	-33.33%	\$8,667,619	\$14,561,061	-40.47%	94.73%	93.26%	
Acreage WF	2	5	-60.00%	\$720,000	\$3,769,000	-80.90%	90.11%	91.66%	
Lots	81	138	-41.30%	\$19,726,700	\$27,899,550	-29.29%	95.07%	97.12%	
Lots WF	11	10	10.00%	\$4,064,500	\$4,184,000	-2.86%	90.51%	92.26%	
LOTS TOTAL	116	186	-37.63%	\$33,178,819	\$50,413,611	-34.19%	94.28%	95.15%	
Business	5	4	25.00%	\$2,294,800	\$3,202,000	-28.33%	110.66%	98.74%	
Commercial	8	9	-11.11%	\$3,201,500	\$6,495,476	-50.71%	94.20%	94.17%	
Land	2	3	-33.33%	\$7,110,000	\$3,434,705	107.00%	102.38%	95.07%	
COMM TOTAL	15	16	-6.25%	\$12,606,300	\$13,132,181	-4.00%	101.52%	95.48%	
GRAND TOTAL	831	1,001	-16.98%	\$509,689,496	\$617,274,803	-17.43%	96.42%	97.72%	

### Average/Median price, Days to Sell (Month)

	Average Price			Γ	Median Price			Days to Sell		
Description	Cur Mo	Lst Yr Mo	Incr/Decr%	Cur Mo	Lst Yr Mo	Incr/Decr%	Cur Mo	Lst Yr Mo	Incr/Decr%	
Zone = Shuswap / Revelstoke										
Acreage/House	\$1,227,500	\$1,067,500	14.99%	\$807,500	\$1,062,500	-24.00%	124	33	275.00%	
Duplex		\$670,000			\$670,000			81		
Mobile Home	\$250,500	\$254,250	-1.47%	\$245,000	\$259,000	-5.41%	90	74	21.53%	
Recreational	\$353,000	\$99,667	254.18%	\$353,000	\$90,500	290.06%	107	81	31.56%	
Residential	\$729,994	\$699,581	4.35%	\$700,000	\$672,500	4.09%	70	68	3.69%	
Residential WF	\$827,500	\$866,875	-4.54%	\$827,500	\$907,500	-8.82%	263	102	159.11%	
3/4-Plex										
Apartment	\$451,250	\$451,917	-0.15%	\$407,500	\$431,250	-5.51%	102	30	240.83%	
Townhouse	\$429,500	\$497,350	-13.64%	\$435,000	\$477,000	-8.81%	81	46	75.70%	
RES TOTAL	\$648,104	\$632,330	2.49%	\$595,000	\$620,000	-4.03%	86	66	31.04%	
FARMS		\$2,400,000			\$2,400,000			528		
MULTIFAMILY										
Acreage	\$386,250	\$460,000	-16.03%	\$363,000	\$460,000	-21.09%	136	97	39.69%	
Acreage WF										
Lots	\$340,000	\$156,254	117.59%	\$340,000	\$131,000	159.54%	57	52	10.27%	
Lots WF	\$506,750			\$506,750			122			
LOTS TOTAL	\$414,071	\$177,950	132.69%	\$340,000	\$135,500	150.92%	120	55	118.99%	
Business		\$900,000			\$900,000			122		
Commercial		\$13			\$13			39		
Land										
COMM TOTAL		\$450,007			\$450,007			81		
GRAND TOTAL	\$625,351	\$586,420	6.64%	\$567,750	\$582,500	-2.53%	89	69	29.85%	

### Average/Median price, Days to Sell (YTD)

	Average Price			Ν	Median Price			Davs to Sell		
Description	Cur YTD	Lst YTD	Incr/Decr%	Cur YTD	Lst YTD	Incr/Decr%	Cur YTD	Lst YTD	Incr/Decr%	
Zone = Shuswap / Revelstoke										
Acreage/House	\$950,629	\$1,125,165	-15.51%	\$844,950	\$1,012,500	-16.55%	80	74	8.58%	
Duplex	\$752,167	\$684,333	9.91%	\$780,000	\$703,000	10.95%	103	70	47.62%	
Mobile Home	\$258,867	\$256,360	0.98%	\$242,500	\$236,500	2.54%	59	56	6.92%	
Recreational	\$224,175	\$172,615	29.87%	\$182,500	\$145,000	25.86%	62	79	-21.11%	
Residential	\$724,844	\$739,823	-2.02%	\$690,000	\$700,000	-1.43%	65	49	32.21%	
Residential WF	\$1,360,705	\$1,317,498	3.28%	\$1,200,000	\$1,148,500	4.48%	64	70	-7.48%	
3/4-Plex	\$999,000			\$999,000			19			
Apartment	\$497,564	\$496,676	0.18%	\$428,500	\$439,000	-2.39%	73	46	58.85%	
Townhouse	\$504,458	\$523,953	-3.72%	\$475,000	\$473,950	0.22%	64	39	64.34%	
RES TOTAL	\$663,148	\$690,908	-4.02%	\$625,000	\$630,000	-0.79%	67	54	24.27%	
FARMS	\$364,000	\$2,400,000	-84.83%	\$364,000	\$2,400,000	-84.83%	30	528	-94.32%	
MULTIFAMILY		\$675,000			\$675,000			84		
Acreage	\$393,983	\$441,244	-10.71%	\$291,000	\$275,000	5.82%	64	85	-24.25%	
Acreage WF	\$360,000	\$753,800	-52.24%	\$360,000	\$640,000	-43.75%	42	84	-50.60%	
Lots	\$243,540	\$202,171	20.46%	\$195,000	\$149,450	30.48%	112	67	67.72%	
Lots WF	\$369,500	\$418,400	-11.69%	\$263,500	\$238,500	10.48%	160	70	129.82%	
LOTS TOTAL	\$286,024	\$271,041	5.53%	\$230,000	\$168,000	36.90%	106	70	50.54%	
Business	\$458,960	\$800,500	-42.67%	\$225,000	\$725,000	-68.97%	273	127	114.22%	
Commercial	\$400,187	\$721,720	-44.55%	\$170,731	\$460,000	-62.88%	227	114	98.49%	
Land	\$3,555,000	\$1,144,902	210.51%	\$3,555,000	\$1,559,705	127.93%	107	417	-74.34%	
COMM TOTAL	\$840,420	\$820,761	2.40%	\$340,000	\$675,000	-49.63%	226	174	29.71%	
GRAND TOTAL	\$613,345	\$616,658	-0.54%	\$570,000	\$565,000	0.88%	75	59	26.70%	