South Peace River Monthly Statistics
July 2023

#### **Table of Contents**

| Table of Contents                          | 2  |
|--|----|
| Zone Totals                                | 3  |
| Quick Summary Part 1                       | 4  |
| Quick Summary Part 2                       | 5  |
| Listing Information                        | 6  |
| Sales Information (Month)                  | 7  |
| Sales Information (YTD)                    | 8  |
| Average/Median Price, Days to Sell (Month) | 9  |
| Average/Median Price, Days to Sell (YTD)   | 10 |

#### **Zone Totals**

| Description            | CM This Year  | CM Last Year  | Increase | This YTD        | Last YTD        | Increase |
|------------------------|---------------|---------------|----------|-----------------|-----------------|----------|
| Area = Central Okanaga |               |               |          |                 |                 |          |
| 1 Units Listed         | 1,140         | 973           | 17.16%   | 7,106           | 7,630           | -6.87%   |
| 2 Units Sold           | 443           | 325           | 36.31%   | 2,976           | 3,692           | -19.39%  |
| 3 Sales Volume         | \$363,420,958 | \$302,024,486 | 20.33%   | \$2,424,910,753 | \$3,318,902,146 | -26.94%  |
| 4 List/Sell Ratio      | 96.95%        | 96.50%        |          | 96.80%          | 100.12%         |          |
| 5 Days to Sell         | 46            | 44            | 5.53%    | 56              | 35              | 58.43%   |
| 6 Active Listings      | 3,095         | 2,710         | 14.21%   |                 |                 |          |
| Area = North Okanagan  |               |               |          |                 |                 |          |
| 1 Units Listed         | 329           | 367           | -10.35%  | 2,314           | 2,511           | -7.85%   |
| 2 Units Sold           | 168           | 169           | -0.59%   | 1,076           | 1,477           | -27.15%  |
| 3 Sales Volume         | \$125,448,280 | \$112,232,165 | 11.78%   | \$729,786,685   | \$1,038,086,921 | -29.70%  |
| 4 List/Sell Ratio      | 97.10%        | 96.72%        |          | 96.94%          | 99.66%          |          |
| 5 Days to Sell         | 58            | 40            | 45.95%   | 63              | 46              | 39.04%   |
| 6 Active Listings      | 1,227         | 973           | 26.10%   |                 |                 |          |
| Area = Shuswap / Revel |               |               |          |                 |                 |          |
| 1 Units Listed         | 205           | 246           | -16.67%  | 1,441           | 1,617           | -10.88%  |
| 2 Units Sold           | 107           | 102           | 4.90%    | 672             | 794             | -15.37%  |
| 3 Sales Volume         | \$63,222,119  | \$61,927,597  | 2.09%    | \$413,638,951   | \$489,882,110   | -15.56%  |
| 4 List/Sell Ratio      | 97.00%        | 96.16%        |          | 96.63%          | 98.36%          |          |
| 5 Days to Sell         | 58            | 49            | 19.28%   | 75              | 56              | 34.10%   |
| 6 Active Listings      | 876           | 842           | 4.04%    |                 |                 |          |
| Area = South Okanagan  |               |               |          |                 |                 |          |
| 1 Units Listed         | 299           | 217           | 37.79%   | 1,935           | 1,737           | 11.40%   |
| 2 Units Sold           | 184           | 159           | 15.72%   | 1,109           | 1,413           | -21.51%  |
| 3 Sales Volume         | \$124,190,816 | \$100,568,564 | 23.49%   | \$741,356,160   | \$976,675,952   | -24.09%  |
| 4 List/Sell Ratio      | 96.51%        | 97.08%        |          | 96.28%          | 98.62%          |          |
| 5 Days to Sell         | 73            | 48            | 53.80%   | 72              | 56              | 29.85%   |
| 6 Active Listings      | 1,687         | 1,280         | 31.80%   |                 |                 |          |
| Area = South Peace Riv |               |               |          |                 |                 |          |
| 1 Units Listed         | 17            | 20            | -15.00%  | 120             | 139             | -13.67%  |
| 2 Units Sold           | 42            | 49            | -14.29%  | 235             | 407             | -42.26%  |
| 3 Sales Volume         | \$14,684,252  | \$13,496,737  | 8.80%    | \$68,856,852    | \$112,133,707   | -38.59%  |
| 4 List/Sell Ratio      | 96.23%        | 96.20%        |          | 95.86%          | 96.72%          |          |
| 5 Days to Sell         | 112           | 84            | 33.39%   | 102             | 106             | -4.31%   |
| 6 Active Listings      | 504           | 469           | 7.46%    |                 |                 |          |
| Area = Grand Total     |               |               |          |                 |                 |          |
| 1 Units Listed         | 1,990         | 1,823         | 9.16%    | 12,916          | 13,634          | -5.27%   |
| 2 Units Sold           | 944           | 804           | 17.41%   | 6,068           | 7,783           | -22.04%  |
| 3 Sales Volume         | \$690,966,425 | \$590,249,549 | 17.06%   | \$4,378,549,402 | \$5,935,680,836 | -26.23%  |
| 4 List/Sell Ratio      | 96.89%        | 96.60%        |          | 96.70%          | 99.58%          |          |
| 5 Days to Sell         | 58            | 47            | 23.69%   | 64              | 47              | 37.13%   |
| 6 Active Listings      | 7,389         | 6,274         | 17.77%   | -               |                 |          |
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# **Quick Summary Part 1**

#### Residential

| Description          | Total Units Sold     | Total Sales Volume | Total Units Sold | Total Sales Volume |
|----------------------|----------------------|--------------------|------------------|--------------------|
| This Month           | 42                   | \$14,684,252       | 22               | \$6,591,337        |
| Last Month           | 47                   | \$13,311,400       | 31               | \$9,236,500        |
| This Month Last Year | 49                   | \$13,496,737       | 29               | \$7,599,337        |
| Description          | Total Listings Taken | Inventory          |                  |                    |
| This Month           | 17                   | 504                |                  |                    |
| Last Month           | 23                   | 487                |                  |                    |
| This Month Last Year | 20                   | 469                |                  |                    |

## **Quick Summary Part 2**

| Condo/Apt                   |           |  |
|-----------------------------|-----------|--|
| Sales                       | 2         |  |
| New Listings                | 1         |  |
| Current Inventory           | 15        |  |
| Sell/Inv. Ratio             | 13.33%    |  |
| Days to Sell                | 73        |  |
| Average Price               | \$73,000  |  |
| Median Price                | \$73,000  |  |
| Condo/Townhouse             |           |  |
| Sales                       | 1         |  |
| New Listings                | 0         |  |
| Current Inventory           | 5         |  |
| Sell/Inv. Ratio             | 20.00%    |  |
| Days to Sell                | 8         |  |
| Average Price               | \$222,000 |  |
| Median Price                | \$222,000 |  |
| Lots                        |           |  |
| Sales                       | 2         |  |
| New Listings                | 0         |  |
| Current Inventory           |           |  |
| Sell/Inv. Ratio             |           |  |
| Days to Sell                | 50        |  |
| Average Price               | \$330,000 |  |
| Median Price                | \$330,000 |  |
| Residential                 |           |  |
| Sales                       | 22        |  |
| New Listings                | 8         |  |
| Current Inventory           | 178       |  |
| Sell/Inv. Ratio             | 12.36%    |  |
| Days to Sell                | 82        |  |
| Average Price               | \$299,606 |  |
| Median Price                | \$267,500 |  |
| Ratio of Sales vs Inventory | 10.27%    |  |

## **Comparative Activity -- Listing Information**

|                   |        |           |            |         |         |            |        | Inventory |            |
|-------------------|--------|-----------|------------|---------|---------|------------|--------|-----------|------------|
| Description       | Cur Mo | Lst Yr Mo | Incr/Decr% | Cur YTD | Lst YTD | Incr/Decr% | Cur Mo | Lst Yr Mo | Incr/Decr% |
| Zone = South Peac |        |           |            |         |         |            |        |           |            |
| Acreage/House     | 3      | 0         | 0.00%      | 14      | 15      | -6.67      | 68     | 44        | 54.55      |
| Duplex            | 2      | 2         | 0.00%      | 5       | 7       | -28.57     | 19     | 23        | -17.39     |
| Mobile Home       | 2      | 2         | 0.00%      | 6       | 8       | -25.00     | 12     | 15        | -20.00     |
| Residential       | 8      | 8         | 0.00%      | 60      | 70      | -14.29     | 178    | 161       | 10.56      |
| Residential WF    | 0      | 0         | 0.00%      | 0       | 1       | -100.00    |        |           |            |
| 3/4-Plex          | 0      | 0         | 0.00%      | 1       | 0       | 0.00       | 4      | 2         | 100.00     |
| Apartment         | 1      | 1         | 0.00%      | 13      | 7       | 85.71      | 15     | 3         | 400.00     |
| Townhouse         | 0      | 1         | -100.00%   | 2       | 6       | -66.67     | 5      | 14        | -64.29     |
| RES TOTAL         | 16     | 14.00     | 14.29%     | 101     | 114     | -11.40%    | 301    | 262       | 14.89      |
| FARMS             | 0      | 0         | 0.00%      | 1       | 0       | 0.00       | 9      | 6         | 50.00      |
| MULTIFAMILY       | 0      | 0         | 0.00%      | 0       | 0       | 0.00       | 3      | 5         | -40.00     |
| Acreage           | 0      | 0         | 0.00%      | 2       | 4       | -50.00     | 34     | 35        | -2.86      |
| Acreage WF        | 0      | 0         | 0.00%      | 0       | 0       | 0.00       |        |           |            |
| Lots              | 0      | 3         | -100.00%   | 6       | 8       | -25.00     | 65     | 69        | -5.80      |
| Business          | 1      | 0         | 0.00%      | 3       | 1       | 200.00     | 8      | 3         | 166.67     |
| Commercial        | 0      | 0         | 0.00%      | 4       | 6       | -33.33     | 80     | 83        | -3.61      |
| Land              | 0      | 3         | -100.00%   | 3       | 6       | -50.00     | 3      | 6         | -50.00     |
| COMM TOTAL        | 1      | 3.00      | -66.67%    | 10      | 13      | -23.08%    | 91     | 92        | -1.09      |
| GRAND TOTAL       | 17     | 20        | -15.00%    | 120     | 139     | -13.67%    | 503    | 469       | 7.25       |

## **Comparative Activity -- Sales Information (Month)**

|                      |        | <b>Unit Sales</b> |            | Sales Volume |              |            | List/Sal | e Ratio   |
|----------------------|--------|-------------------|------------|--------------|--------------|------------|----------|-----------|
| Description          | Cur Mo | Lst Yr Mo         | Incr/Decr% | Cur Mo       | Lst Yr Mo    | Incr/Decr% | Cur Mo   | Lst Yr Mo |
| Zone = South Peace R | iver   |                   |            |              |              |            |          |           |
| Acreage/House        | 6      | 6                 | 0.00%      | \$2,023,000  | \$3,345,000  | -39.52%    | 96.39%   | 97.64%    |
| Duplex               | 2      | 1                 | 100.00%    | \$642,000    | \$265,500    | 141.81%    | 93.19%   | 95.16%    |
| Mobile Home          | 1      | 1                 | 0.00%      | \$84,000     | \$17,000     | 394.12%    | 93.44%   | 100.00%   |
| Residential          | 22     | 29                | -24.14%    | \$6,591,337  | \$7,599,337  | -13.26%    | 97.78%   | 95.74%    |
| Residential WF       | 0      | 0                 | 0.00%      | \$0          | \$0          | 0.00%      | 0.00%    | 0.00%     |
| 3/4-Plex             | 0      | 0                 | 0.00%      | \$0          | \$0          | 0.00%      | 0.00%    | 0.00%     |
| Apartment            | 2      | 2                 | 0.00%      | \$146,000    | \$84,900     | 71.97%     | 97.66%   | 100.00%   |
| Townhouse            | 1      | 1                 | 0.00%      | \$222,000    | \$285,000    | -22.11%    | 98.67%   | 97.44%    |
| RES TOTAL            | 34     | 40                | -15.00%    | \$9,708,337  | \$11,596,737 | -16.28%    | 97.15%   | 96.35%    |
| FARMS                | 2      | 1                 | 100.00%    | \$1,650,000  | \$910,000    | 81.32%     | 94.83%   | 101.22%   |
| MULTIFAMILY          | 0      | 0                 | 0.00%      | \$0          | \$0          | 0.00%      | 0.00%    | 0.00%     |
| Acreage              | 2      | 5                 | -60.00%    | \$660,000    | \$387,000    | 70.54%     | 91.03%   | 86.79%    |
| Lots                 | 0      | 1                 | -100.00%   | \$0          | \$93,000     | -100.00%   | 0.00%    | 93.94%    |
| Business             | 1      | 0                 | 0.00%      | \$1,100,000  | \$0          | 0.00%      | 73.33%   | 0.00%     |
| Commercial           | 3      | 2                 | 50.00%     | \$1,565,915  | \$510,000    | 207.04%    | 120.37%  | 92.91%    |
| Land                 | 0      | 0                 | 0.00%      | \$0          | \$0          | 0.00%      | 0.00%    | 0.00%     |
| COMM TOTAL           | 4      | 2                 | 100.00%    | \$2,665,915  | \$510,000    | 422.73%    | 95.18%   | 92.91%    |
| GRAND TOTAL          | 42     | 49                | -14.29%    | \$14,684,252 | \$13,496,737 | 8.80%      | 96.23%   | 96.20%    |

# **Comparative Activity -- Sales Information (YTD)**

|                    |         | Unit Sales Sales Volume List/Sale Ratio |            |              | Sales Volume  |            |         | e Ratio |
|--------------------|---------|---|------------|--------------|---------------|------------|---------|---------|
| Description        | Cur YTD | Lst YTD                                 | Incr/Decr% | Cur YTD      | Lst YTD       | Incr/Decr% | Cur YTD | Lst YTD |
| Zone = South Peace | River   |   |            |              |               |            |         |         |
| Acreage/House      | 26      | 41                                      | -36.59%    | \$11,465,650 | \$20,450,150  | -43.93%    | 96.11%  | 97.65%  |
| Duplex             | 3       | 8                                       | -62.50%    | \$947,000    | \$2,915,000   | -67.51%    | 92.95%  | 95.77%  |
| Mobile Home        | 9       | 19                                      | -52.63%    | \$1,149,500  | \$2,150,000   | -46.53%    | 95.17%  | 93.10%  |
| Residential        | 149     | 247                                     | -39.68%    | \$43,189,587 | \$67,073,099  | -35.61%    | 96.77%  | 96.94%  |
| Residential WF     | 0       | 1                                       | -100.00%   | \$0          | \$950,000     | -100.00%   | 0.00%   | 96.45%  |
| 3/4-Plex           | 0       | 2                                       | -100.00%   | \$0          | \$898,000     | -100.00%   | 0.00%   | 100.00% |
| Apartment          | 12      | 33                                      | -63.64%    | \$894,600    | \$1,649,100   | -45.75%    | 95.68%  | 97.02%  |
| Townhouse          | 6       | 6                                       | 0.00%      | \$1,304,000  | \$1,040,000   | 25.38%     | 96.68%  | 96.59%  |
| RES TOTAL          | 205     | 357                                     | -42.58%    | \$58,950,337 | \$97,125,349  | -39.30%    | 96.53%  | 96.98%  |
| FARMS              | 4       | 3                                       | 33.33%     | \$2,725,000  | \$5,562,500   | -51.01%    | 93.07%  | 101.90% |
| MULTIFAMILY        | 1       | 1                                       | 0.00%      | \$750,000    | \$685,000     | 9.49%      | 93.75%  | 94.48%  |
| Acreage            | 10      | 16                                      | -37.50%    | \$1,685,000  | \$2,305,500   | -26.91%    | 92.64%  | 92.38%  |
| Lots               | 5       | 10                                      | -50.00%    | \$232,500    | \$529,100     | -56.06%    | 90.15%  | 92.13%  |
| Business           | 1       | 2                                       | -50.00%    | \$1,100,000  | \$1,015,000   | 8.37%      | 73.33%  | 82.86%  |
| Commercial         | 9       | 18                                      | -50.00%    | \$3,414,015  | \$4,911,258   | -30.49%    | 98.93%  | 92.46%  |
| Land               | 0       | 0                                       | 0.00%      | \$0          | \$0           | 0.00%      | 0.00%   | 0.00%   |
| COMM TOTAL         | 10      | 20                                      | -50.00%    | \$4,514,015  | \$5,926,258   | -23.83%    | 91.18%  | 90.66%  |
| GRAND TOTAL        | 235     | 407                                     | -42.26%    | \$68,856,852 | \$112,133,707 | -38.59%    | 95.86%  | 96.72%  |

# Average/Median price, Days to Sell (Month)

|                | A           | verage Price |            | N           | ledian Price |            |        | Days to Sell |            |
|----------------|-------------|--------------|------------|-------------|--------------|------------|--------|--------------|------------|
| Description    | Cur Mo      | Lst Yr Mo    | Incr/Decr% | Cur Mo      | Lst Yr Mo    | Incr/Decr% | Cur Mo | Lst Yr Mo    | Incr/Decr% |
| Zone = South P | Peace River |              |            |             |              |            |        |              |            |
| Acreage/House  | \$337,167   | \$557,500    | -39.52%    | \$278,500   | \$500,000    | -44.30%    | 106    | 62           | 72.36%     |
| Duplex         | \$321,000   | \$265,500    | 20.90%     | \$321,000   | \$265,500    | 20.90%     | 238    | 120          | 97.92%     |
| Mobile Home    | \$84,000    | \$17,000     | 394.12%    | \$84,000    | \$17,000     | 394.12%    | 37     | 28           | 32.14%     |
| Residential    | \$299,606   | \$262,046    | 14.33%     | \$267,500   | \$265,000    | 0.94%      | 82     | 65           | 26.27%     |
| Residential WF |             |              |            |             |              |            |        |              |            |
| 3/4-Plex       |             |              |            |             |              |            |        |              |            |
| Apartment      | \$73,000    | \$42,450     | 71.97%     | \$73,000    | \$42,450     | 71.97%     | 73     | 30           | 145.76%    |
| Townhouse      | \$222,000   | \$285,000    | -22.11%    | \$222,000   | \$285,000    | -22.11%    | 8      | 60           | -86.67%    |
| RES TOTAL      | \$285,539   | \$289,918    | -1.51%     | \$267,500   | \$266,750    | 0.28%      | 91     | 63           | 45.09%     |
| FARMS          | \$825,000   | \$910,000    | -9.34%     | \$825,000   | \$910,000    | -9.34%     | 185    | 9            | 1,950.00%  |
| MULTIFAMILY    |             |              |            |             |              |            |        |              |            |
| Acreage        | \$330,000   | \$77,400     | 326.36%    | \$330,000   | \$70,000     | 371.43%    | 50     | 223          | -77.60%    |
| Lots           |             | \$93,000     |            |             | \$93,000     |            |        | 47           |            |
| Business       | \$1,100,000 |              |            | \$1,100,000 |              |            | 276    |              |            |
| Commercial     | \$521,972   | \$255,000    | 104.69%    | \$900       | \$255,000    | -99.65%    | 293    | 224          | 31.25%     |
| Land           | . ,         | ,            |            | ·           | ,            |            |        |              |            |
| COMM TOTAL     | \$666,479   | \$255,000    | 161.36%    | \$550,450   | \$255,000    | 115.86%    | 289    | 224          | 29.31%     |
| GRAND TOTAL    | \$349,625   | \$275,444    | 26.93%     | \$278,500   | \$255,000    | 9.22%      | 112    | 84           | 33.39%     |

## Average/Median price, Days to Sell (YTD)

|                | A           | verage Price |            | М           | edian Price |            |         | Days to Sell |            |
|----------------|-------------|--------------|------------|-------------|-------------|------------|---------|--------------|------------|
| Description    | Cur YTD     | Lst YTD      | Incr/Decr% | Cur YTD     | Lst YTD     | Incr/Decr% | Cur YTD | Lst YTD      | Incr/Decr% |
| Zone = South F | Peace River |              |            |             |             |            |         |              |            |
| Acreage/House  | \$440,987   | \$498,784    | -11.59%    | \$433,500   | \$450,000   | -3.67%     | 122     | 83           | 47.45%     |
| Duplex         | \$315,667   | \$364,375    | -13.37%    | \$305,000   | \$387,500   | -21.29%    | 212     | 164          | 29.18%     |
| Mobile Home    | \$127,722   | \$113,158    | 12.87%     | \$137,000   | \$100,000   | 37.00%     | 71      | 91           | -21.34%    |
| Residential    | \$289,863   | \$271,551    | 6.74%      | \$275,000   | \$250,000   | 10.00%     | 85      | 93           | -8.09%     |
| Residential WF |             | \$950,000    |            |             | \$950,000   |            |         | 26           |            |
| 3/4-Plex       |             | \$449,000    |            |             | \$449,000   |            |         | 110          |            |
| Apartment      | \$74,550    | \$49,973     | 49.18%     | \$56,950    | \$39,900    | 42.73%     | 91      | 123          | -25.66%    |
| Townhouse      | \$217,333   | \$173,333    | 25.38%     | \$193,250   | \$155,000   | 24.68%     | 59      | 106          | -44.16%    |
| RES TOTAL      | \$287,563   | \$272,060    | 5.70%      | \$270,000   | \$243,500   | 10.88%     | 91      | 96           | -5.48%     |
| FARMS          | \$681,250   | \$1,854,167  | -63.26%    | \$537,500   | \$910,000   | -40.93%    | 106     | 133          | -20.69%    |
| MULTIFAMILY    | \$750,000   | \$685,000    | 9.49%      | \$750,000   | \$685,000   | 9.49%      | 319     | 364          | -12.36%    |
| Acreage        | \$168,500   | \$144,094    | 16.94%     | \$152,500   | \$85,000    | 79.41%     | 96      | 180          | -46.57%    |
| Lots           | \$46,500    | \$52,910     | -12.11%    | \$41,500    | \$30,400    | 36.51%     | 111     | 168          | -33.89%    |
| Business       | \$1,100,000 | \$507,500    | 116.75%    | \$1,100,000 | \$507,500   | 116.75%    | 276     | 74           | 275.51%    |
| Commercial     | \$379,335   | \$272,848    | 39.03%     | \$61,500    | \$40,250    | 52.80%     | 310     | 198          | 56.47%     |
| Land           | ,           | . ,          |            | . ,         | . ,         |            |         |              |            |
| COMM TOTAL     | \$451,402   | \$296,313    | 52.34%     | \$93,250    | \$52,500    | 77.62%     | 307     | 186          | 65.13%     |
| GRAND TOTAL    | \$293,008   | \$275,513    | 6.35%      | \$265,000   | \$235,000   | 12.77%     | 102     | 106          | -4.31%     |