South Okanagan Monthly Statistics July 2023

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Central Okanagan Statistics -- July 2023

Zone Totals

Area = Central Okanaga 1 Units Listed 1,140 973 17.16% 7,106 7,630 -6.87% 3 Sales Volume \$363,420,956 \$302,024,486 20.33% \$2,242,910,753 \$3,318,902,146 -26.84% 4 ListSell Ratio 96.95% 96.50% 96.60% 100.12% 5 5 Days to Sell 46 44 5.53% 56 35 58.43% 6 Active Listings 3.095 2.710 14.21% -26.94% 96.80% 100.12% 7 Units Listed 329 367 -10.35% 2.314 2.511 -7.85% 2 Units Sold 168 169 -0.59% 1.076 1.477 -27.15% 3 Sales Volume \$122,448,280 \$112,232,165 11.78% \$729,786.685 \$1,038,086,921 -29.70% 4 ListSell Ratio 97.10% 96.77% 1.441 1.617 -10.88% 2 Units Sold 107 102 4.90% 672 794 -15.37% 3 Sales Volume \$32,221.19 <	Description	CM This Year	CM Last Year	Increase	This YTD	Last YTD	Increase
2 Units Sold 443 325 36.31% 2.976 3.692 -10.39% 3 Sales Volume \$333,420,958 \$302,024,486 20.33% \$2,424,910,753 \$3,318,902,146 -26.94% 4 List/Sell Ratio 96.55% 96.50% 96.80% 100.12% 50.80% 100.12% Arca = North Okanagan 1 1 1 1 2.511 -7.85% 2 Units Sold 168 169 -0.59% 1.076 1.477 -27.176% 3 Sales Volume \$125,448,280 \$112,232,165 11.78% \$729,786,685 \$1,038,086,921 -29.70% 4 List/Sell Ratio 97.10% 96.72% 96.94% 99.66% 50.46 30.44% 52.04% 672 744 1.617 -10.88% 2 Units Sold 107 102 4.90% 672 794 -15.37% 3 Sales Volume \$63,222,119 \$61,927,597 2.09% \$413,638,951 \$489,882,110 -15.66% 2 Units Sold 184 159 1.66 34.0% <	Area = Central Okanaga						
3 Sales Volume \$363,420,958 \$302,024,486 20.33% \$2,424,910,753 \$3,318,902,146 -26.94% 4 List/Sell Ratio 96.59% 96.50% 96.80% 100.12% 53.318,902,146 -26.94% 5 Days to Sell 46 44 5.53% 56 35 58.43% 6 Active Listings 3.095 2.710 14.21% 76 3.77 7.78% 7 Units Listed 329 367 -10.35% 2.314 2.511 -7.85% 2 Units Sold 168 169 -0.59% 1.076 1.477 -27.715% 3 Sales Volume \$125.448,280 \$112.232,165 11.78% \$729.786,685 \$1,038,086,921 -29.70% 4 List/Sell Ratio 97.10% 96.72% 99.966% 63 46 39.04% 2 Units Sold 107 102 4.90% 672 794 -15.37% 3 Sales Volume \$63,222,119 \$61.927,597 2.00% \$413,638,951 \$499,882,110 -15.67% 4 List/Sell Ratio 97.	1 Units Listed	1,140	973	17.16%	7,106	7,630	-6.87%
4 ListSell Ratio 96.95% 96.50% 96.80% 100.12% 5 Days to Sell 46 44 5.53% 56 35 58.43% Area = North Okanagan 1 1 1 1 1 23 23 27.10 1 14.21% 7 Area = North Okanagan 3.095 2.710 14.21% 2.314 2.511 -7.85% 1 Units Sold 168 169 -0.59% 10.76 1.477 -27.15% 3 bales Volume \$125.448.280 \$112.232.165 11.78% \$729.786.685 \$1,038.086.921 -29.70% 4 List/Sell Ratio 97.10% 96.72% 96.94% 99.66% 30.44% 6 Active Listings 1.227 97.3 26.10% Active Listings 46 30.44% 1 Units Listed 205 246 -16.67% 1.441 1,617 -10.88% 2 Units Sold 107 102 4.90% 672 794 +15.37% 3 bales Volume \$63.222.19	2 Units Sold	443	325	36.31%	2,976	3,692	-19.39%
S Days to Sell 46 44 5.53% 56 35 58.43% Area = North Okanagan 1 14.21%	3 Sales Volume	\$363,420,958	\$302,024,486	20.33%	\$2,424,910,753	\$3,318,902,146	-26.94%
6 Active Listings 3.095 2.710 14.21% Area = North Okanagan 1 <t< td=""><td>4 List/Sell Ratio</td><td>96.95%</td><td>96.50%</td><td></td><td>96.80%</td><td>100.12%</td><td></td></t<>	4 List/Sell Ratio	96.95%	96.50%		96.80%	100.12%	
Area = North Okanagan 1 Units Listed 329 367 -10.35% 2,314 2,511 -7.85% 2 Units Sold 168 169 -0.59% 1.076 1,477 -27.15% 3 Sales Volume \$125,448,280 \$112,232,165 11.78% \$729,786,685 \$1,038,086,021 -29.70% 4 List/Sell Ratio 97.10% 96.72% 96.94% 99.66% 29.04% 5 Days to Sell 58 40 45.95% 63 46 39.04% 6 Active Listings 1.227 973 26.10% 41.411 1,617 -10.88% 2 Units Sold 107 102 4.90% 672 794 -15.37% 3 Sales Volume \$63,222,119 \$61,927,597 2.09% \$413,638,951 \$489,882,110 -15.66% 4 List/Sell Ratio 97.00% 96.16% 96.63% 98.36% 5 5 Days to Sell 58 49 19.28% 75 56 34.10% 6 Active Listings 876 842 4	5 Days to Sell	46		5.53%	56	35	58.43%
1 Units Listed 329 367 -10.35% 2.314 2.611 -7.85% 2 Units Sold 168 169 -0.59% 1,076 1,477 -27.15% 3 Sales Volume \$125,448,280 \$112,232,165 11.78% \$729,786,685 \$1,038,086,921 -29.70% 4 List/Sell Ratio 97.10% 96.72% 96.94% 99.66% 5 5 Days to Sell 58 40 45.95% 63 46 39.04% 6 Active Listings 1.227 973 26.10% - - - - - - - 1.018 Listod 20.05 246 -16.67% 1,441 1,617 -10.88% 2 Units Sold 107 102 4.90% 672 794 -15.37% 3 Sales Volume \$61,927,597 2.09% \$413,638,951 \$489,882,110 -15.66% 4 List/Sell Ratio 97.00% 96.16% 96.63% 98.36% 5 34.10% 2 Units Sold 184 159 15.	6 Active Listings	3,095	2,710	14.21%			
2 Units Sold 168 169 -0.59% 1.076 1.477 -27.15% 3 Sales Volume \$125,448,280 \$112,232,165 11.78% \$729,786,685 \$1,038,086,921 -29.70% 4 List/Sell Ratio 97.10% 96.72% 96.94% 99.66% 50.84% 99.66% 5 Days to Sell 58 40 45.95% 63 46 39.04% 6 Active Listings 1.227 973 26.10% 672 794 -15.37% 1 Units Listed 205 246 -16.67% 1.441 1.617 -10.88% 2 Units Sold 107 102 4.90% 672 794 -15.37% 3 Sates Volume \$63,222,119 \$61,927,597 2.09% \$413,638,951 \$489,882,110 -15.56% 6 Active Listings 876 842 4.04% 75 56 34.10% 2 Units Sold 184 159 15.72% 1,109 1,413 -21.51% 3 Sates Volume \$124,190,816 \$100,568,564 2	Area = North Okanagan						
Bits of the second se	1 Units Listed	329				2,511	
4 List/Seil Ratio 97.10% 96.72% 96.94% 99.66% 5 Days to Sell 58 40 45.95% 63 46 39.04% Area = Shuswap / Revel 1.227 973 26.10% 744 1.617 -10.88% 2 Units Sold 107 102 4.90% 672 794 -15.37% 3 Sales Volume \$63.222,119 \$61.927,597 2.09% \$413,638.951 \$489,882,110 -15.56% 4 List/Sell Ratio 97.00% 96.16% 96.63% 98.36% 5 5 Days to Sell 58 49 19.28% 75 56 34.10% Active Listings 876 842 4.04%	2 Units Sold					•	
Instruction 58 40 45.95% 63 46 39.04% 6 Active Listings 1,227 973 26.10% 63 46 39.04% 6 Active Listings 1,227 973 26.10% 63 46 39.04% 6 Active Listings 1,227 973 26.10% 74 1,617 -10.88% 1 Units Listed 205 246 -16.67% 1,441 1,617 -10.88% 2 Units Sold 107 102 4.90% 672 794 -15.37% 3 Sales Volume \$63,222,119 \$61,927,597 2.09% \$413,638,951 \$489,882,110 -15.56% 4 List/Sell Ratio 97.00% 96.16% 96.63% 98.36% 5 56 34.10% 2 Units Sold 184 159 15.72% 1,109 1,413 -21.51% 3 Sales Volume \$124,190,816 \$100.568,564 23.49% \$741,356,160 \$976,675,952 -24.09% 4 List/Sell Ratio 96.51% 97.08%	3 Sales Volume	\$125,448,280	\$112,232,165	11.78%	\$729,786,685	\$1,038,086,921	-29.70%
Active Listings 1,227 973 26.10% Area = Shuswap / Revel	4 List/Sell Ratio	97.10%	96.72%		96.94%	99.66%	
Area = Shuswap / Revel 1 Units Listed 205 246 -16.67% 1,441 1,617 -10.88% 2 Units Sold 107 102 4.90% 672 794 -15.37% 3 Sales Volume \$63,222,119 \$61,927,597 2.09% \$413,638,951 \$489,882,110 -15.56% 4 List/Sell Ratio 97.00% 96.16% 96.63% 98.36% 5 5 Days to Sell 58 49 19.28% 75 56 34.10% 6 Active Listings 876 842 4.04% 11.0% 1.413 -21.51% 3 Sales Volume \$124,190,816 \$100,568,564 23.49% \$741,356,160 \$976,675,952 -24.09% 4 List/Sell Ratio 96.51% 97.08% 96.28% 98.62% 5 5 29.85% 5 Days to Sell 73 48 53.80% 72 56 29.85% 6 Active Listings 1.687 1.280 31.80% 72 56 29.85% 2 Units Sold 42	5 Days to Sell	58		45.95%	63	46	39.04%
1 Units Listed 205 246 -16.67% 1.441 1,617 -10.88% 2 Units Sold 107 102 4.90% 672 794 -15.37% 3 Sales Volume \$63,222,119 \$61,927,597 2.09% \$413,638,951 \$489,882,110 -15.56% 4 List/Sell Ratio 97.00% 96.16% 96.63% 98.36% - 5 Days to Sell 58 49 19.28% 75 56 34.10% 6 Active Listings 876 842 4.04% - - - - - - - - 14.0% 217 37.79% 1,935 1,737 11.40% 2 Units Sold 184 159 15.72% 1,109 1,413 -21.51% 3 Sales Volume \$124,190,816 \$100,568,564 23.49% \$741,356,160 \$976,675,952 -24.09% 4 List/Sell Ratio 96.51% 97.08% 96.28% 98.62% 5 5 Days to Sell 73 48 53.80% 72 56 29.85% 6 Active Listings <td>6 Active Listings</td> <td>1,227</td> <td>973</td> <td>26.10%</td> <td></td> <td></td> <td></td>	6 Active Listings	1,227	973	26.10%			
2 Units Sold 107 102 4.90% 672 794 -15.37% 3 Sales Volume \$63,222,119 \$61,927,597 2.09% \$413,638,951 \$489,882,110 -15.56% 4 List/Sell Ratio 97.00% 96.16% 96.63% 98.36% -15.56% 5 Days to Sell 58 49 19.28% 75 56 34.10% Area = South Okanagan - <	Area = Shuswap / Revel						
Solar \$61,927,597 2.09% \$413,638,951 \$489,882,110 -15.56% 4 List/Sell Ratio 97.00% 96.16% 96.63% 98.36% 5 Days to Sell 58 49 19.28% 75 56 34.10% 6 Active Listings 876 842 4.04% 6 6 6 Area = South Okanagan 1 1 115 Listed 299 217 37.79% 1,935 1,737 11.40% 2 Units Sold 184 159 15.72% 1,109 1,413 -21.51% 3 Sales Volume \$124,190,816 \$100,568,564 23.49% \$741,356,160 \$976,675,952 -24.09% 4 List/Sell Ratio 96.51% 97.08% 96.28% 98.62% 5 5 Days to Sell 73 48 53.80% 72 56 29.85% 6 Active Listings 1,687 1.280 31.80% 741,256,160 \$976,675,952 -24.09% 1 Units Listed 17 20 -15.00% 120 <td< td=""><td>1 Units Listed</td><td>205</td><td></td><td></td><td></td><td>1,617</td><td></td></td<>	1 Units Listed	205				1,617	
4 List/Sell Ratio 97.00% 96.16% 96.63% 98.36% 5 Days to Sell 58 49 19.28% 75 56 34.10% 6 Active Listings 876 842 4.04% 75 56 34.10% Area = South Okanagan 1 1 Units Listed 299 217 37.79% 1,935 1,737 11.40% 2 Units Sold 184 159 15.72% 1,109 1,413 -21.51% 3 Sales Volume \$124,190,816 \$100,568,564 23.49% \$741,356,160 \$976,675,952 -24.09% 4 List/Sell Ratio 96.51% 97.08% 96.28% 98.62% 5 5 Days to Sell 73 48 53.80% 72 56 29.85% 6 Active Listings 1.687 1.280 31.00% 4 4 4.130% 4.139 -31.67% 2 Units Sold 42 49 -14.29% 235 407 -42.26% 3 Sales Volume \$14,684,252 \$13,496,737 8.80% </td <td>2 Units Sold</td> <td></td> <td></td> <td>4.90%</td> <td></td> <td></td> <td></td>	2 Units Sold			4.90%			
5 Days to Sell 58 49 19.28% 75 56 34.10% 6 Active Listings 876 842 4.04% 75 56 34.10% Area = South Okanagan	3 Sales Volume	\$63,222,119	\$61,927,597	2.09%	\$413,638,951	\$489,882,110	-15.56%
Baye Baye <th< td=""><td>4 List/Sell Ratio</td><td>97.00%</td><td>96.16%</td><td></td><td>96.63%</td><td>98.36%</td><td></td></th<>	4 List/Sell Ratio	97.00%	96.16%		96.63%	98.36%	
Area = South Okanagan 1 Units Listed 299 217 37.79% 1,935 1,737 11.40% 2 Units Sold 184 159 15.72% 1,109 1,413 -21.51% 3 Sales Volume \$124,190,816 \$100,568,564 23.49% \$741,356,160 \$976,675,952 -24.09% 4 List/Sell Ratio 96.51% 97.08% 96.28% 98.62% 5 5 Days to Sell 73 48 53.80% 72 56 29.85% 6 Active Listings 1,687 1,280 31.80% 42.26% 2 Units Sold 42 49 -14.29% 235 407 -42.26% 3 Sales Volume \$14,684,252 \$13,496,737 8.80% \$68,856,852 \$112,133,707 -38.59% 4 List/Sell Ratio 96.23% 96.20% 95.86% 96.72% 5 5 Days to Sell 112 84 33.39% 102 106 -4.31% 6 Active Listings 504 469 7.4	5 Days to Sell		-		75	56	34.10%
1 Units Listed 299 217 37.79% 1,935 1,737 11.40% 2 Units Sold 184 159 15.72% 1,109 1,413 -21.51% 3 Sales Volume \$124,190,816 \$100,568,564 23.49% \$741,356,160 \$976,675,952 -24.09% 4 List/Sell Ratio 96.51% 97.08% 96.28% 98.62% - 5 Days to Sell 73 48 53.80% 72 56 29.85% 6 Active Listings 1,687 1,280 31.80% - - - - - - - 20.85% 6 29.85% - 29.85% - 29.85% 6 29.85% - - 24.09% 235 407 -42.26% 3 3.80% S68,856,852 \$112,133,707 -38.59% 4 14.684,252 \$13,496,737 8.80% \$68,856,852 \$112,133,707 -38.59% 4 14.15% 96.23% 96.20% 95.86% 96.72% 5 5 Days to Sell 112 <td< td=""><td>6 Active Listings</td><td>876</td><td>842</td><td>4.04%</td><td></td><td></td><td></td></td<>	6 Active Listings	876	842	4.04%			
2 Units Sold 184 159 15.72% 1,109 1,413 -21.51% 3 Sales Volume \$124,190,816 \$100,568,564 23.49% \$741,356,160 \$976,675,952 -24.09% 4 List/Sell Ratio 96.51% 97.08% 96.28% 98.62% - 5 Days to Sell 73 48 53.80% 72 56 29.85% 6 Active Listings 1,687 1,280 31.80% - - - - - - - - - 139 -13.67% - - - -42.26% 3 3 - -42.26% 3 -42.26% 3 - -42.26% 3 -42.26% 3 -43.67% -42.26% -43.67% -42.26% 3 -41.29% 235 407 -42.26% -43.67% -42.26% -43.67% -42.26% -43.6% -68.856,852 \$112,133,707 -38.59% -38.59% -4 -45.26% -52.7% -52.7% -52.86% 96.72% -52.7% -52	Area = South Okanagan						
3 Sales Volume \$124,190,816 \$100,568,564 23.49% \$741,356,160 \$976,675,952 -24.09% 4 List/Sell Ratio 96.51% 97.08% 96.28% 98.62% 5 Days to Sell 73 48 53.80% 72 56 29.85% 6 Active Listings 1,687 1,280 31.80% 72 56 29.85% Area = South Peace Riv 1 1 120 139 -13.67% 2 Units Sold 42 49 -14.29% 235 407 -42.26% 3 Sales Volume \$14,684,252 \$13,496,737 8.80% \$68,856,852 \$112,133,707 -38.59% 4 List/Sell Ratio 96.23% 96.20% 95.86% 96.72% 5 Days to Sell 112 84 33.39% 102 106 -4.31% 6 Active Listings 504 469 7.46% 744.96 5.27% 2.04% 2 Units Sold 944 804 17.41% 6,068 7.783 -22.04% 3 Sales Volume \$690,966,425 \$590,249,549 17.06% \$4,378,549,402 \$5,935,680,836 </td <td>1 Units Listed</td> <td>299</td> <td>217</td> <td>37.79%</td> <td></td> <td>1,737</td> <td>11.40%</td>	1 Units Listed	299	217	37.79%		1,737	11.40%
4 List/Sell Ratio 96.51% 97.08% 96.28% 98.62% 5 Days to Sell 73 48 53.80% 72 56 29.85% 6 Active Listings 1,687 1,280 31.80% 72 56 29.85% Area = South Peace Riv 1 1,280 31.80% 72 139 -13.67% 2 Units Sold 42 49 -14.29% 235 407 -42.26% 3 Sales Volume \$14,684,252 \$13,496,737 8.80% \$68,856,852 \$112,133,707 -38.59% 4 List/Sell Ratio 96.23% 96.20% 95.86% 96.72% -42.26% 5 Days to Sell 112 84 33.39% 102 106 -4.31% 6 Active Listings 504 469 7.46% - - 1 Units Listed 1,990 1,823 9.16% 12.916 13,634 -5.27% 2 Units Sold 944 804 17.41% 6,068 7.783 -22.04% 3 Sales Volume \$690,966,425 \$590,249,549 17.06% \$4,378,549,402 \$5,935,680,836	2 Units Sold	184	159	15.72%	1,109	1,413	-21.51%
5 Days to Sell 73 48 53.80% 72 56 29.85% 6 Active Listings 1,687 1,280 31.80% 72 56 29.85% Area = South Peace Riv 1 110115 120 139 -13.67% 20.15.00% 120 139 -13.67% 2 Units Sold 42 49 -14.29% 235 407 -42.26% 3 Sales Volume \$14,684,252 \$13,496,737 8.80% \$68,856,852 \$112,133,707 -38.59% 4 List/Sell Ratio 96.23% 96.20% 95.86% 96.72% 5 5 Days to Sell 112 84 33.39% 102 106 -4.31% 6 Active Listings 504 469 7.46% 7.46% 7.46% 7.46% 7.46% 7.783 -22.04% 3 3 sales Volume \$690,966,425 \$590,249,549 17.06% \$4,378,549,402 \$5,935,680,836 -26.23% 4 List/Sell Ratio 96.89% 96.60% 96.70% 99.58% 5 52.23% 5590,249,549 17.06% \$4,378,549,402 \$5,935,680,836 -26.23%	3 Sales Volume	\$124,190,816	\$100,568,564	23.49%	\$741,356,160	\$976,675,952	-24.09%
6 Active Listings 1,687 1,280 31.80% Area = South Peace Riv 1 1 1 120 139 -13.67% 2 Units Listed 17 20 -15.00% 120 139 -13.67% 2 Units Sold 42 49 -14.29% 235 407 -42.26% 3 Sales Volume \$14,684,252 \$13,496,737 8.80% \$68,856,852 \$112,133,707 -38.59% 4 List/Sell Ratio 96.23% 96.20% 95.86% 96.72% 5 Days to Sell 112 84 33.39% 102 106 -4.31% 6 Active Listings 504 469 7.46% 1 Units Listed 1,990 1,823 9.16% 12,916 13,634 -5.27% 2 Units Sold 944 804 17.41% 6,068 7,783 -22.04% 3 Sales Volume \$690,966,425 \$590,249,549 17.06% \$4,378,549,402 \$5,935,680,836 -26.23% 4 List/Sell Ratio	4 List/Sell Ratio	96.51%	97.08%		96.28%	98.62%	
Area = South Peace Riv 1 Units Listed 17 20 -15.00% 120 139 -13.67% 2 Units Sold 42 49 -14.29% 235 407 -42.26% 3 Sales Volume \$14,684,252 \$13,496,737 8.80% \$68,856,852 \$112,133,707 -38.59% 4 List/Sell Ratio 96.23% 96.20% 95.86% 96.72% 5 Days to Sell 112 84 33.39% 102 106 -4.31% 6 Active Listings 504 469 7.46% 469 7.46% 469 7.46% I Units Listed 1,990 1,823 9.16% 12,916 13,634 -5.27% 2 Units Sold 944 804 17.41% 6,068 7.783 -22.04% 3 Sales Volume \$690,966,425 \$590,249,549 17.06% \$4,378,549,402 \$5,935,680,836 -26.23% 4 List/Sell Ratio 96.89% 96.60% 96.70% 99.58% 5 58 47 23.69% 64 <	5 Days to Sell	73	48	53.80%	72	56	29.85%
1 Units Listed 17 20 -15.00% 120 139 -13.67% 2 Units Sold 42 49 -14.29% 235 407 -42.26% 3 Sales Volume \$14,684,252 \$13,496,737 8.80% \$68,856,852 \$112,133,707 -38.59% 4 List/Sell Ratio 96.23% 96.20% 95.86% 96.72% 5 Days to Sell 112 84 33.39% 102 106 -4.31% 6 Active Listings 504 469 7.46% 7.46% 7.46% 7.46% 7.46% Area = Grand Total 1 Units Listed 1,990 1,823 9.16% 12,916 13,634 -5.27% 2 Units Sold 944 804 17.41% 6,068 7,783 -22.04% 3 Sales Volume \$690,966,425 \$590,249,549 17.06% \$4,378,549,402 \$5,935,680,836 -26.23% 4 List/Sell Ratio 96.80% 96.60% 96.70% 99.58% -26.23% 5 Days to Sell 58 47 23.69% 64 47 37.13%	6 Active Listings	1,687	1,280	31.80%			
2 Units Sold 42 49 -14.29% 235 407 -42.26% 3 Sales Volume \$14,684,252 \$13,496,737 8.80% \$68,856,852 \$112,133,707 -38.59% 4 List/Sell Ratio 96.23% 96.20% 95.86% 96.72% 5 Days to Sell 112 84 33.39% 102 106 -4.31% 6 Active Listings 504 469 7.46% 7.46% 7.46% 7.46% Area = Grand Total 1 Units Listed 1,990 1,823 9.16% 12,916 13,634 -5.27% 2 Units Sold 944 804 17.41% 6,068 7,783 -22.04% 3 Sales Volume \$690,966,425 \$590,249,549 17.06% \$4,378,549,402 \$5,935,680,836 -26.23% 4 List/Sell Ratio 96.89% 96.60% 96.70% 99.58% -26.23% 5 Days to Sell 58 47 23.69% 64 47 37.13%	Area = South Peace Riv						
3 Sales Volume \$14,684,252 \$13,496,737 8.80% \$68,856,852 \$112,133,707 -38.59% 4 List/Sell Ratio 96.23% 96.20% 95.86% 96.72% 5 Days to Sell 112 84 33.39% 102 106 -4.31% 6 Active Listings 504 469 7.46% - - - Area = Grand Total	1 Units Listed	17	20	-15.00%		139	-13.67%
4 List/Sell Ratio 96.23% 96.20% 95.86% 96.72% 5 Days to Sell 112 84 33.39% 102 106 -4.31% 6 Active Listings 504 469 7.46% 7.46% 7.46% 7.46% Area = Grand Total 1 1.823 9.16% 12,916 13,634 -5.27% 2 Units Sold 944 804 17.41% 6,068 7,783 -22.04% 3 Sales Volume \$690,966,425 \$590,249,549 17.06% \$4,378,549,402 \$5,935,680,836 -26.23% 4 List/Sell Ratio 96.89% 96.60% 96.70% 99.58% -26.23% 5 Days to Sell 58 47 23.69% 64 47 37.13%	2 Units Sold	42	49			407	
5 Days to Sell 112 84 33.39% 102 106 -4.31% 6 Active Listings 504 469 7.46% 7.46% -4.31% Area = Grand Total 1 Units Listed 1,990 1,823 9.16% 12,916 13,634 -5.27% 2 Units Sold 944 804 17.41% 6,068 7,783 -22.04% 3 Sales Volume \$690,966,425 \$590,249,549 17.06% \$4,378,549,402 \$5,935,680,836 -26.23% 4 List/Sell Ratio 96.89% 96.60% 96.70% 99.58% -26.23% 5 Days to Sell 58 47 23.69% 64 47 37.13%	3 Sales Volume	\$14,684,252	\$13,496,737	8.80%	\$68,856,852	\$112,133,707	-38.59%
6 Active Listings 504 469 7.46% Area = Grand Total 1 1 1 Units Listed 1,990 1,823 9.16% 12,916 13,634 -5.27% 2 Units Sold 944 804 17.41% 6,068 7,783 -22.04% 3 Sales Volume \$690,966,425 \$590,249,549 17.06% \$4,378,549,402 \$5,935,680,836 -26.23% 4 List/Sell Ratio 96.89% 96.60% 96.70% 99.58% 5 Days to Sell 58 47 23.69% 64 47 37.13%	4 List/Sell Ratio	96.23%	96.20%		95.86%	96.72%	
Area = Grand Total 1,990 1,823 9.16% 12,916 13,634 -5.27% 2 Units Sold 944 804 17.41% 6,068 7,783 -22.04% 3 Sales Volume \$690,966,425 \$590,249,549 17.06% \$4,378,549,402 \$5,935,680,836 -26.23% 4 List/Sell Ratio 96.89% 96.60% 96.70% 99.58% 5 Days to Sell 58 47 23.69% 64 47 37.13%	5 Days to Sell	112	84	33.39%	102	106	-4.31%
1 Units Listed1,9901,8239.16%12,91613,634-5.27%2 Units Sold94480417.41%6,0687,783-22.04%3 Sales Volume\$690,966,425\$590,249,54917.06%\$4,378,549,402\$5,935,680,836-26.23%4 List/Sell Ratio96.89%96.60%96.70%99.58%99.58%5 Days to Sell584723.69%644737.13%	6 Active Listings	504	469	7.46%			
2 Units Sold 944 804 17.41% 6,068 7,783 -22.04% 3 Sales Volume \$690,966,425 \$590,249,549 17.06% \$4,378,549,402 \$5,935,680,836 -26.23% 4 List/Sell Ratio 96.89% 96.60% 96.70% 99.58% 5 Days to Sell 58 47 23.69% 64 47 37.13%	Area = Grand Total						
3 Sales Volume \$690,966,425 \$590,249,549 17.06% \$4,378,549,402 \$5,935,680,836 -26.23% 4 List/Sell Ratio 96.89% 96.60% 96.70% 99.58% 5 Days to Sell 58 47 23.69% 64 47 37.13%	1 Units Listed			9.16%			
4 List/Sell Ratio 96.89% 96.60% 96.70% 99.58% 5 Days to Sell 58 47 23.69% 64 47 37.13%	2 Units Sold						
5 Days to Sell 58 47 23.69% 64 47 37.13%	3 Sales Volume		\$590,249,549	17.06%			-26.23%
	4 List/Sell Ratio		96.60%		96.70%	99.58%	
6 Active Listings 7,389 6,274 17.77%	-				64	47	37.13%
	6 Active Listings	7,389	6,274	17.77%			

Quick Summary Part 1

			Resid	lential
Description	Total Units Sold	Total Sales Volume	Total Units Sold	Total Sales Volume
This Month	184	\$124,190,816	77	\$64,043,539
Last Month	198	\$128,646,827	87	\$70,913,462
This Month Last Year	159	\$100,568,564	76	\$56,634,700
Description	Total Listings Taken	Inventory		
This Month	299	1,687		
Last Month	345	1,625		
This Month Last Year	217	1,280		

Quick Summary Part 2

	•	J
Condo/Apt		
Sales	32	
New Listings	29	
Current Inventory	198	
Sell/Inv. Ratio	16.16%	
Days to Sell	102	
Average Price	\$421,177	
Median Price	\$415,000	
Condo/Townhouse		
Sales	16	
New Listings	22	
Current Inventory	126	
Sell/Inv. Ratio	12.70%	
Days to Sell	49	
Average Price	\$537,281	
Median Price	\$506,250	
Lots		
Sales	8	
New Listings	17	
Current Inventory		
Sell/Inv. Ratio		
Days to Sell	107	
Average Price	\$971,063	
Median Price	\$378,250	
Residential		
Sales	77	
New Listings	134	
Current Inventory	511	
Sell/Inv. Ratio	15.07%	
Days to Sell	59	
Average Price	\$831,734	
Median Price	\$735,000	
Ratio of Sales vs Inventory	13.50%	

Comparative Activity -- Listing Information

								Inventory	
Description	Cur Mo	Lst Yr Mo	Incr/Decr%	Cur YTD	Lst YTD	Incr/Decr%	Cur Mo	Lst Yr Mo	Incr/Decr%
Zone = South Okana	-								
Acreage/House	17	18	-5.56%	129	139	-7.19	147	131	12.21
Duplex	23	0	0.00%	64	46	39.13	47	17	176.47
Mobile Home	12	11	9.09%	90	76	18.42	42	45	-6.67
Recreational	1	2	-50.00%	14	7	100.00	14	4	250.00
Residential	134	78	71.79%	756	642	17.76	511	379	34.83
Residential WF	7	3	133.33%	34	22	54.55	25	21	19.05
3/4-Plex	0	1	-100.00%	8	7	14.29	8	10	-20.00
Apartment	29	31	-6.45%	211	228	-7.46	198	119	66.39
Townhouse	22	14	57.14%	178	138	28.99	126	91	38.46
RES TOTAL	245	158.00	55.06%	1,484	1,305	13.72%	1,118	817	36.84
FARMS	9	9	0.00%	58	67	-13.43	88	69	27.54
MULTIFAMILY	4	3	33.33%	14	13	7.69	15	10	50.00
Acreage	3	3	0.00%	73	62	17.74	90	68	32.35
Acreage WF	0	1	-100.00%	0	2	-100.00	1	2	-50.00
Lots	14	26	-46.15%	121	117	3.42	150	111	35.14
Lots WF	0	0	0.00%	0	1	-100.00			
LOTS TOTAL	17	30.00	-43.33%	194	182	6.59%	241	181	33.15
Business	3	1	200.00%	26	21	23.81	30	28	7.14
Commercial	14	8	75.00%	97	89	8.99	105	85	23.53
Land	1	0	0.00%	4	4	0.00	2	2	0.00
COMM TOTAL	18	9.00	100.00%	127	114	11.40%	137	115	19.13
GRAND TOTAL	293	209	40.19%	1,877	1,681	11.66%	1,599	1,192	34.14

South Okanagan Statistics -- July 2023 Comparative Activity -- Sales Information (Month)

	-		•			•	•		
		Unit Sales		Sales Volume			List/Sale Ratio		
Description	Cur Mo	Lst Yr Mo	Incr/Decr%	Cur Mo	Lst Yr Mo	Incr/Decr%	Cur Mo	Lst Yr Mo	
Zone = South Okanagan									
Acreage/House	11	5	120.00%	\$14,484,000	\$7,820,000	85.22%	93.05%	97.62%	
Duplex	8	5	60.00%	\$6,444,000	\$3,679,900	75.11%	99.05%	102.25%	
Mobile Home	18	17	5.88%	\$3,124,300	\$3,311,300	-5.65%	94.04%	95.06%	
Recreational	1	0	0.00%	\$450,000	\$0	0.00%	90.18%	0.00%	
Residential	77	76	1.32%	\$64,043,539	\$56,634,700	13.08%	97.28%	97.15%	
Residential WF	1	5	-80.00%	\$1,950,000	\$5,859,000	-66.72%	92.86%	93.73%	
3/4-Plex	0	0	0.00%	\$0	\$0	0.00%	0.00%	0.00%	
Apartment	32	21	52.38%	\$13,477,650	\$9,808,300	37.41%	97.70%	98.78%	
Townhouse	16	18	-11.11%	\$8,596,500	\$8,448,400	1.75%	98.38%	98.29%	
RES TOTAL	164	147	11.56%	\$112,569,989	\$95,561,600	17.80%	96.74%	97.35%	
FARMS	0	0	0.00%	\$0	\$0	0.00%	0.00%	0.00%	
MULTIFAMILY	0	0	0.00%	\$0	\$0	0.00%	0.00%	0.00%	
Acreage	4	3	33.33%	\$6,805,000	\$2,470,000	175.51%	88.16%	92.58%	
Acreage WF	0	0	0.00%	\$0	\$0	0.00%	0.00%	0.00%	
Lots	4	1	300.00%	\$963,500	\$135,000	613.70%	96.46%	90.60%	
Business	0	1	-100.00%	\$0	\$635,000	-100.00%	0.00%	97.84%	
Commercial	7	4	75.00%	\$1,957,376	\$1,269,964	54.13%	115.40%	87.96%	
Land	1	0	0.00%	\$1,750,001	\$0	0.00%	100.00%	0.00%	
COMM TOTAL	8	5	60.00%	\$3,707,377	\$1,904,964	94.62%	107.58%	91.02%	
GRAND TOTAL	180	156	15.38%	\$124,045,866	\$100,071,564	23.96%	96.52%	97.09%	

Comparative Activity -- Sales Information (YTD)

		Unit Sales		Sales Volume			List/Sale Ratio		
Description	Cur YTD	Lst YTD	Incr/Decr%	Cur YTD	Lst YTD	Incr/Decr%	Cur YTD	Lst YTD	
Zone = South Okanag	jan								
Acreage/House	46	55	-16.36%	\$62,881,900	\$72,030,000	-12.70%	93.72%	96.43%	
Duplex	36	53	-32.08%	\$24,511,928	\$35,254,200	-30.47%	98.49%	102.72%	
Mobile Home	93	98	-5.10%	\$17,921,400	\$21,316,700	-15.93%	93.99%	97.19%	
Recreational	2	0	0.00%	\$780,000	\$0	0.00%	92.98%	0.00%	
Residential	458	581	-21.17%	\$361,267,507	\$468,530,181	-22.89%	97.18%	99.34%	
Residential WF	8	17	-52.94%	\$12,057,500	\$25,341,000	-52.42%	91.13%	96.42%	
3/4-Plex	1	4	-75.00%	\$506,000	\$2,395,500	-78.88%	94.60%	91.50%	
Apartment	215	244	-11.89%	\$96,417,261	\$104,050,102	-7.34%	97.23%	99.53%	
Townhouse	124	144	-13.89%	\$66,648,549	\$81,950,643	-18.67%	97.76%	100.65%	
RES TOTAL	983	1,196	-17.81%	\$642,992,045	\$810,868,326	-20.70%	96.73%	99.20%	
FARMS	7	28	-75.00%	\$8,670,000	\$44,364,500	-80.46%	93.05%	94.64%	
MULTIFAMILY	2	8	-75.00%	\$8,750,000	\$14,179,900	-38.29%	93.14%	93.06%	
Acreage	15	38	-60.53%	\$12,507,619	\$22,328,000	-43.98%	89.83%	95.43%	
Acreage WF	1	0	0.00%	\$480,000	\$0	0.00%	96.02%	0.00%	
Lots	28	71	-60.56%	\$8,878,700	\$27,240,238	-67.41%	97.40%	97.53%	
Business	7	6	16.67%	\$15,227,800	\$6,276,500	142.62%	83.03%	99.83%	
Commercial	33	37	-10.81%	\$37,462,155	\$44,571,588	-15.95%	98.45%	96.75%	
Land	1	1	0.00%	\$1,750,001	\$3,290,000	-46.81%	100.00%	100.00%	
COMM TOTAL	41	44	-6.82%	\$54,439,956	\$54,138,088	0.56%	93.63%	97.29%	
GRAND TOTAL	1,077	1,385	-22.24%	\$736,718,320	\$973,119,052	-24.29%	96.29%	98.64%	

Average/Median price, Days to Sell (Month)

	Average Price			Ν	ledian Price		Days to Sell		
Description	Cur Mo	Lst Yr Mo	Incr/Decr%	Cur Mo	Lst Yr Mo	Incr/Decr%	Cur Mo	Lst Yr Mo	Incr/Decr%
Zone = South O)kanagan								
Acreage/House	\$1,316,727	\$1,564,000	-15.81%	\$1,220,000	\$1,375,000	-11.27%	127	51	150.63%
Duplex	\$805,500	\$735,980	9.45%	\$687,500	\$709,900	-3.16%	41	73	-43.97%
Mobile Home	\$173,572	\$194,782	-10.89%	\$172,500	\$175,000	-1.43%	52	41	26.78%
Recreational	\$450,000			\$450,000			119		
Residential	\$831,734	\$745,193	11.61%	\$735,000	\$718,750	2.26%	59	45	30.90%
Residential WF	\$1,950,000	\$1,171,800	66.41%	\$1,950,000	\$1,250,000	56.00%	29	42	-30.29%
3/4-Plex									
Apartment	\$421,177	\$467,062	-9.82%	\$415,000	\$360,000	15.28%	102	41	148.60%
Townhouse	\$537,281	\$469,356	14.47%	\$506,250	\$419,500	20.68%	49	38	28.50%
RES TOTAL	\$686,402	\$650,079	5.59%	\$600,000	\$660,000	-9.09%	70	44	57.19%
FARMS	. ,	. ,		. ,					
MULTIFAMILY									
Acreage	\$1,701,250	\$823,333	106.63%	\$1,645,000	\$440,000	273.86%	94	54	73.47%
Acreage WF	<i>•••••••••••••••••••••••••••••••••••••</i>	+		+ ,	+ ,				
Lots	\$240,875	\$135,000	78.43%	\$237,500	\$135,000	75.93%	120	47	154.79%
Business	+ ,	\$635,000		+	\$635,000			74	
Commercial	\$279,625	\$317,491	-11.93%	\$354,000	\$259,975	36.17%	96	134	-28.81%
Land	\$1,750,001	<i>+•</i> ,		\$1,750,001	+,		47		
COMM TOTAL	\$463,422	\$380,993	21.64%	\$358,250	\$515,000	-30.44%	90	122	-26.76%
GRAND TOTAL	\$689,144	\$641,484	7.43%	\$586,000	\$637,500	-8.08%	72	47	53.55%

Average/Median price, Days to Sell (YTD)

	Average Price M			Median Price Davs to Sell					
Description	Cur YTD	Lst YTD	Incr/Decr%	Cur YTD	Lst YTD	Incr/Decr%	Cur YTD	Lst YTD	Incr/Decr%
Zone = South C)kanagan								
Acreage/House	\$1,366,998	\$1,309,636	4.38%	\$1,125,000	\$1,180,000	-4.66%	97	63	54.14%
Duplex	\$680,887	\$665,174	2.36%	\$626,750	\$619,000	1.25%	46	47	-1.67%
Mobile Home	\$192,703	\$217,517	-11.41%	\$180,000	\$180,000	0.00%	73	47	54.35%
Recreational	\$390,000			\$390,000			84		
Residential	\$788,794	\$806,420	-2.19%	\$720,000	\$750,000	-4.00%	58	42	40.61%
Residential WF	\$1,507,188	\$1,490,647	1.11%	\$1,618,750	\$1,280,000	26.46%	53	56	-5.76%
3/4-Plex	\$506,000	\$598,875	-15.51%	\$506,000	\$565,250	-10.48%	30	79	-61.78%
Apartment	\$448,452	\$426,435	5.16%	\$380,000	\$375,000	1.33%	82	46	79.75%
Townhouse	\$537,488	\$569,102	-5.55%	\$483,750	\$499,900	-3.23%	54	35	52.78%
RES TOTAL	\$654,112	\$677,984	-3.52%	\$580,000	\$625,000	-7.20%	66	44	50.61%
FARMS	\$1,238,571	\$1,584,446	-21.83%	\$960,000	\$1,462,500	-34.36%	72	58	23.27%
MULTIFAMILY	\$4,375,000	\$1,772,488	146.83%	\$4,375,000	\$1,714,950	155.11%	40	126	-68.22%
Acreage	\$833,841	\$587,579	41.91%	\$410,000	\$394,500	3.93%	140	101	39.60%
Acreage WF	\$480,000			\$480,000			37		
Lots	\$317,096	\$383,665	-17.35%	\$287,000	\$320,000	-10.31%	98	120	-18.65%
Business	\$2,175,400	\$1,046,083	107.96%	\$83,000	\$485,000	-82.89%	110	144	-23.05%
Commercial	\$1,135,217	\$1,204,638	-5.76%	\$450,000	\$620,000	-27.42%	101	114	-11.37%
Land	\$1,750,001	\$3,290,000	-46.81%	\$1,750,001	\$3,290,000	-46.81%	47	244	-80.74%
COMM TOTAL	\$1,327,804	\$1,230,411	7.92%	\$400,000	\$620,000	-35.48%	102	121	-16.25%
GRAND TOTAL	\$684,047	\$702,613	-2.64%	\$570,000	\$610,000	-6.56%	69	52	31.66%