

**Shuswap / Revelstoke Monthly Statistics
July 2020**

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Zone Totals

Description	CM This Year	CM Last Year	Increase	This YTD	Last YTD	Increase
Area = Central Okanagan						
1 Units Listed	1,196	963	24.20%	6,382	7,181	-11.13%
2 Units Sold	753	544	38.42%	2,805	2,900	-3.28%
3 Sales Volume	\$508,209,641	\$313,218,001	62.25%	\$1,669,527,305	\$1,596,333,804	4.59%
4 List/Sell Ratio	96.23%	96.20%		96.65%	96.54%	
5 Days to Sell	79	71	11.51%	80	72	11.03%
6 Active Listings	3,376	3,690	-8.51%			
Area = North Okanagan						
1 Units Listed	408	346	17.92%	2,145	2,542	-15.62%
2 Units Sold	294	240	22.50%	1,120	1,236	-9.39%
3 Sales Volume	\$152,366,588	\$120,489,019	26.46%	\$541,604,952	\$600,767,442	-9.85%
4 List/Sell Ratio	97.45%	96.74%		96.97%	96.64%	
5 Days to Sell	94	78	19.76%	97	83	17.15%
6 Active Listings	1,389	1,603	-13.35%			
Area = Shuswap / Revels						
1 Units Listed	246	245	0.41%	1,222	1,565	-21.92%
2 Units Sold	177	113	56.64%	563	635	-11.34%
3 Sales Volume	\$80,968,176	\$43,851,183	84.64%	\$236,319,748	\$257,361,253	-8.18%
4 List/Sell Ratio	96.16%	96.84%		96.59%	95.57%	
5 Days to Sell	124	86	43.53%	123	107	14.75%
6 Active Listings	930	1,258	-26.07%			
Area = Grand Total						
1 Units Listed	1,850	1,554	19.05%	9,749	11,288	-13.63%
2 Units Sold	1,224	897	36.45%	4,488	4,771	-5.93%
3 Sales Volume	\$741,544,405	\$477,558,203	55.28%	\$2,447,452,006	\$2,454,462,499	-0.29%
4 List/Sell Ratio	96.47%	96.40%		96.72%	96.46%	
5 Days to Sell	89	75	19.08%	89	79	12.73%
6 Active Listings	5,695	6,551	-13.07%			

Totals include variables in any given month, due to preceding month's collapsed sales and deleted listings. e & oe

Shuswap / Revelstoke Statistics -- July 2020

Quick Summary Part 1

			Residential	
Description	Total Units Sold	Total Sales Volume	Total Units Sold	Total Sales Volume
This Month	177	\$80,968,176	74	\$37,885,325
Last Month	136	\$57,623,410	63	\$31,897,619
This Month Last Year	113	\$43,851,183	49	\$23,836,569

Description	Total Listings Taken	Inventory
This Month	246	930
Last Month	247	925
This Month Last Year	245	1,258

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Shuswap / Revelstoke Statistics -- July 2020

Quick Summary Part 2

Condo/Apt

Sales	8
New Listings	7
Current Inventory	45
Sell/Inv. Ratio	17.78%
Days to Sell	199
Average Price	\$399,375
Median Price	\$433,000

Condo/Townhouse

Sales	13
New Listings	21
Current Inventory	63
Sell/Inv. Ratio	20.63%
Days to Sell	129
Average Price	\$480,558
Median Price	\$492,000

Lots

Sales	30
New Listings	67
Current Inventory	271
Sell/Inv. Ratio	11.07%
Days to Sell	219
Average Price	\$177,967
Median Price	\$157,500

Residential

Sales	74
New Listings	79
Current Inventory	208
Sell/Inv. Ratio	35.58%
Days to Sell	81
Average Price	\$511,964
Median Price	\$507,500
Ratio of Sales vs Inventory	37.99%

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Shuswap / Revelstoke Statistics -- July 2020

Comparative Activity -- Listing Information

Description	Cur Mo	Lst Yr Mo	Incr/Decr%	Cur YTD	Lst YTD	Incr/Decr%	Inventory		
							Cur Mo	Lst Yr Mo	Incr/Decr%
Zone = Shuswap / Revelstoke									
Acreage/House	25	23	8.70%	113	149	-24.16	92	124	-25.81
Duplex	0	1	-100.00%	4	7	-42.86	3	6	-50.00
Mobile Home	12	15	-20.00%	74	89	-16.85	35	46	-23.91
Recreational	15	29	-48.28%	47	79	-40.51	41	75	-45.33
Residential	79	82	-3.66%	435	565	-23.01	208	335	-37.91
Residential WF	9	8	12.50%	55	86	-36.05	45	71	-36.62
3/4-Plex	0	1	-100.00%	3	2	50.00	2	4	-50.00
Timeshare	0	0	0.00%	0	0	0.00			
Apartment	7	7	0.00%	56	61	-8.20	45	47	-4.26
Townhouse	21	16	31.25%	87	102	-14.71	63	63	0.00
RES TOTAL	168	182.00	-7.69%	874	1,140	-23.33%	534	771	-30.74
FARMS	1	4	-75.00%	7	14	-50.00	9	16	-43.75
MULTIFAMILY	0	0	0.00%	2	5	-60.00	2	4	-50.00
Acreage	11	11	0.00%	57	84	-32.14	68	119	-42.86
Acreage WF	1	1	0.00%	12	12	0.00	12	14	-14.29
Lots	51	29	75.86%	165	190	-13.16	178	201	-11.44
Lots WF	4	3	33.33%	15	19	-21.05	13	19	-31.58
LOTS TOTAL	67	44.00	52.27%	249	305	-18.36%	271	353	-23.23
Business	0	3	-100.00%	9	16	-43.75	18	20	-10.00
Commercial	8	10	-20.00%	56	56	0.00	65	62	4.84
Land	2	2	0.00%	25	29	-13.79	31	32	-3.13
COMM TOTAL	10	15.00	-33.33%	90	101	-10.89%	114	114	0.00
GRAND TOTAL	246	245	0.41%	1,222	1,565	-21.92%	930	1,258	-26.07

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Shuswap / Revelstoke Statistics -- July 2020

Comparative Activity -- Sales Information (Month)

Description	Unit Sales			Sales Volume			List/Sale Ratio	
	Cur Mo	Lst Yr Mo	Incr/Decr%	Cur Mo	Lst Yr Mo	Incr/Decr%	Cur Mo	Lst Yr Mo
Zone = Shuswap / Revelstoke								
Acreage/House	16	11	45.45%	\$13,670,300	\$8,354,250	63.63%	94.80%	97.25%
Duplex	1	0	0.00%	\$505,000	\$0	0.00%	91.99%	0.00%
Mobile Home	18	11	63.64%	\$2,929,800	\$1,259,800	132.56%	95.41%	95.59%
Recreational	5	3	66.67%	\$659,000	\$265,900	147.84%	93.96%	92.36%
Residential	74	49	51.02%	\$37,885,325	\$23,836,569	58.94%	97.62%	97.36%
Residential WF	9	3	200.00%	\$6,838,001	\$1,531,000	346.64%	95.54%	91.68%
3/4-Plex	0	0	0.00%	\$0	\$0	0.00%	0.00%	0.00%
Apartment	8	3	166.67%	\$3,195,000	\$1,051,875	203.74%	96.50%	97.58%
Townhouse	13	10	30.00%	\$6,247,250	\$3,716,539	68.09%	96.80%	98.45%
RES TOTAL	144	90	60.00%	\$71,929,676	\$40,015,933	79.75%	96.59%	97.12%
FARMS	0	0	0.00%	\$0	\$0	0.00%	0.00%	0.00%
MULTIFAMILY	1	1	0.00%	\$2,750,000	\$598,000	359.87%	91.80%	100.00%
Acreage	6	5	20.00%	\$1,479,500	\$493,250	199.95%	93.24%	91.55%
Acreage WF	2	1	100.00%	\$600,000	\$235,000	155.32%	92.52%	94.38%
Lots	20	13	53.85%	\$2,499,500	\$1,974,000	26.62%	94.19%	94.50%
Lots WF	2	2	0.00%	\$760,000	\$283,000	168.55%	95.13%	86.57%
LOTS TOTAL	30	21	42.86%	\$5,339,000	\$2,985,250	78.85%	93.87%	93.18%
Business	0	0	0.00%	\$0	\$0	0.00%	0.00%	0.00%
Commercial	1	1	0.00%	\$700,000	\$252,000	177.78%	87.61%	90.32%
Land	1	0	0.00%	\$249,500	\$0	0.00%	100.00%	0.00%
COMM TOTAL	2	1	100.00%	\$949,500	\$252,000	276.79%	90.56%	90.32%
GRAND TOTAL	177	113	56.64%	\$80,968,176	\$43,851,183	84.64%	96.16%	96.84%

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Shuswap / Revelstoke Statistics -- July 2020

Comparative Activity -- Sales Information (YTD)

Description	Unit Sales			Sales Volume			List/Sale Ratio	
	Cur YTD	Lst YTD	Incr/Decr%	Cur YTD	Lst YTD	Incr/Decr%	Cur YTD	Lst YTD
Zone = Shuswap / Revelstoke								
Acreage/House	44	49	-10.20%	\$29,331,100	\$32,564,750	-9.93%	95.43%	96.61%
Duplex	3	2	50.00%	\$1,191,000	\$1,020,000	16.76%	95.74%	96.41%
Mobile Home	56	49	14.29%	\$8,976,700	\$5,976,900	50.19%	93.93%	94.79%
Recreational	14	13	7.69%	\$2,579,000	\$1,358,100	89.90%	93.33%	86.66%
Residential	247	282	-12.41%	\$125,357,645	\$129,968,712	-3.55%	97.79%	97.37%
Residential WF	19	24	-20.83%	\$14,903,001	\$17,468,500	-14.69%	95.92%	94.14%
3/4-Plex	2	0	0.00%	\$1,780,000	\$0	0.00%	97.81%	0.00%
Apartment	22	34	-35.29%	\$7,673,100	\$10,425,825	-26.40%	96.61%	97.48%
Townhouse	45	51	-11.76%	\$19,089,561	\$16,915,441	12.85%	97.23%	98.25%
RES TOTAL	452	504	-10.32%	\$210,881,106	\$215,698,228	-2.23%	97.00%	96.91%
FARMS	1	3	-66.67%	\$825,000	\$3,585,000	-76.99%	105.77%	95.77%
MULTIFAMILY	1	7	-85.71%	\$2,750,000	\$16,436,000	-83.27%	91.80%	82.83%
Acreage	18	22	-18.18%	\$4,343,950	\$4,873,450	-10.86%	92.41%	94.46%
Acreage WF	4	2	100.00%	\$1,450,000	\$984,900	47.22%	93.34%	93.98%
Lots	67	86	-22.09%	\$7,192,200	\$11,790,675	-39.00%	93.98%	92.73%
Lots WF	7	4	75.00%	\$2,802,850	\$1,188,000	135.93%	96.21%	94.67%
LOTS TOTAL	96	114	-15.79%	\$15,789,000	\$18,837,025	-16.18%	93.87%	93.35%
Business	2	2	0.00%	\$1,400,000	\$890,000	57.30%	93.68%	91.00%
Commercial	8	4	100.00%	\$3,923,142	\$1,515,000	158.95%	89.64%	97.37%
Land	3	1	200.00%	\$751,500	\$400,000	87.88%	95.31%	95.47%
COMM TOTAL	13	7	85.71%	\$6,074,642	\$2,805,000	116.56%	91.22%	94.99%
GRAND TOTAL	563	635	-11.34%	\$236,319,748	\$257,361,253	-8.18%	96.59%	95.57%

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Shuswap / Revelstoke Statistics -- July 2020

Average/Median price, Days to Sell (Month)

Description	Average Price			Median Price			Days to Sell		
	Cur Mo	Lst Yr Mo	Incr/Decr%	Cur Mo	Lst Yr Mo	Incr/Decr%	Cur Mo	Lst Yr Mo	Incr/Decr%
Zone = Shuswap / Revelstoke									
Acreage/House	\$854,394	\$759,477	12.50%	\$709,500	\$660,000	7.50%	131	115	13.66%
Duplex	\$505,000			\$505,000			143		
Mobile Home	\$162,767	\$114,527	42.12%	\$136,000	\$105,900	28.42%	90	86	4.96%
Recreational	\$131,800	\$88,633	48.70%	\$115,000	\$90,000	27.78%	60	37	63.64%
Residential	\$511,964	\$486,461	5.24%	\$507,500	\$467,500	8.56%	81	64	25.29%
Residential WF	\$759,778	\$510,333	48.88%	\$748,501	\$375,000	99.60%	131	161	-18.80%
3/4-Plex									
Apartment	\$399,375	\$350,625	13.90%	\$433,000	\$405,000	6.91%	199	86	130.65%
Townhouse	\$480,558	\$371,654	29.30%	\$492,000	\$340,000	44.71%	129	126	2.69%
RES TOTAL	\$499,512	\$444,621	12.35%	\$480,750	\$430,500	11.67%	101	83	21.86%
FARMS									
MULTIFAMILY	\$2,750,000	\$598,000	359.87%	\$2,750,000	\$598,000	359.87%	533	36	1,380.56%
Acreage	\$246,583	\$98,650	149.96%	\$280,000	\$87,000	221.84%	388	80	386.63%
Acreage WF	\$300,000	\$235,000	27.66%	\$300,000	\$235,000	27.66%	31	35	-12.86%
Lots	\$124,975	\$151,846	-17.70%	\$68,000	\$135,000	-49.63%	199	111	79.21%
Lots WF	\$380,000	\$141,500	168.55%	\$380,000	\$141,500	168.55%	97	71	36.88%
LOTS TOTAL	\$177,967	\$142,155	25.19%	\$157,500	\$127,500	23.53%	219	96	127.67%
Business									
Commercial	\$700,000	\$252,000	177.78%	\$700,000	\$252,000	177.78%	100	235	-57.45%
Land	\$249,500			\$249,500			182		
COMM TOTAL	\$474,750	\$252,000	88.39%	\$474,750	\$252,000	88.39%	141	235	-40.00%
GRAND TOTAL	\$457,447	\$388,064	17.88%	\$429,900	\$375,000	14.64%	124	86	43.53%

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Shuswap / Revelstoke Statistics -- July 2020

Average/Median price, Days to Sell (YTD)

Description	Average Price			Median Price			Days to Sell		
	Cur YTD	Lst YTD	Incr/Decr%	Cur YTD	Lst YTD	Incr/Decr%	Cur YTD	Lst YTD	Incr/Decr%
Zone = Shuswap / Revelstoke									
Acreage/House	\$666,616	\$664,587	0.31%	\$572,500	\$622,000	-7.96%	123	137	-10.33%
Duplex	\$397,000	\$510,000	-22.16%	\$390,000	\$510,000	-23.53%	61	67	-8.77%
Mobile Home	\$160,298	\$121,978	31.42%	\$151,750	\$115,000	31.96%	95	80	18.16%
Recreational	\$184,214	\$104,469	76.33%	\$130,000	\$97,000	34.02%	142	143	-0.63%
Residential	\$507,521	\$460,882	10.12%	\$485,500	\$445,000	9.10%	92	76	20.63%
Residential WF	\$784,368	\$727,854	7.76%	\$745,000	\$735,000	1.36%	110	109	1.38%
3/4-Plex	\$890,000			\$890,000			43		
Apartment	\$348,777	\$306,642	13.74%	\$297,500	\$274,750	8.28%	126	93	35.42%
Townhouse	\$424,212	\$331,675	27.90%	\$360,000	\$325,000	10.77%	122	90	35.73%
RES TOTAL	\$466,551	\$427,973	9.01%	\$455,000	\$409,500	11.11%	102	88	15.39%
FARMS	\$825,000	\$1,195,000	-30.96%	\$825,000	\$1,145,000	-27.95%	19	483	-96.07%
MULTIFAMILY	\$2,750,000	\$2,348,000	17.12%	\$2,750,000	\$798,000	244.61%	533	114	366.96%
Acreage	\$241,331	\$221,520	8.94%	\$216,875	\$216,000	0.41%	273	211	29.43%
Acreage WF	\$362,500	\$492,450	-26.39%	\$300,000	\$492,450	-39.08%	40	43	-8.14%
Lots	\$107,346	\$137,101	-21.70%	\$55,000	\$105,000	-47.62%	194	177	9.40%
Lots WF	\$400,407	\$297,000	34.82%	\$375,000	\$252,500	48.51%	283	47	498.64%
LOTS TOTAL	\$164,469	\$165,237	-0.46%	\$96,450	\$134,250	-28.16%	209	177	18.09%
Business	\$700,000	\$445,000	57.30%	\$700,000	\$445,000	57.30%	460	154	199.35%
Commercial	\$490,393	\$378,750	29.48%	\$609,000	\$252,500	141.19%	157	154	2.04%
Land	\$250,500	\$400,000	-37.38%	\$249,500	\$400,000	-37.63%	84	65	29.23%
COMM TOTAL	\$467,280	\$400,714	16.61%	\$475,000	\$253,000	87.75%	186	141	32.38%
GRAND TOTAL	\$419,751	\$405,293	3.57%	\$399,000	\$360,000	10.83%	123	107	14.75%

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