

**North Okanagan Monthly Statistics  
June 2020**

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## Zone Totals

Description	CM This Year	CM Last Year	Increase	This YTD	Last YTD	Increase
<b>Area = Central Okanagan</b>						
1 Units Listed	1,158	1,112	4.14%	5,187	6,218	-16.58%
2 Units Sold	517	479	7.93%	2,052	2,356	-12.90%
3 Sales Volume	\$304,157,564	\$267,985,913	13.50%	\$1,161,317,664	\$1,283,115,803	-9.49%
4 List/Sell Ratio	97.17%	96.89%		96.84%	96.62%	
5 Days to Sell	70	64	9.09%	80	72	11.08%
6 Active Listings	3,366	3,817	-11.82%			
<b>Area = North Okanagan</b>						
1 Units Listed	362	411	-11.92%	1,736	2,196	-20.95%
2 Units Sold	240	202	18.81%	826	996	-17.07%
3 Sales Volume	\$126,003,871	\$98,245,572	28.25%	\$389,238,365	\$480,278,423	-18.96%
4 List/Sell Ratio	96.90%	96.70%		96.78%	96.62%	
5 Days to Sell	108	69	56.09%	98	84	17.06%
6 Active Listings	1,370	1,626	-15.74%			
<b>Area = Shuswap / Revels</b>						
1 Units Listed	247	235	5.11%	976	1,320	-26.06%
2 Units Sold	136	121	12.40%	386	522	-26.05%
3 Sales Volume	\$57,623,410	\$47,271,951	21.90%	\$155,351,572	\$213,510,070	-27.24%
4 List/Sell Ratio	96.46%	96.59%		96.81%	95.31%	
5 Days to Sell	102	92	11.46%	122	111	9.63%
6 Active Listings	925	1,196	-22.66%			
<b>Area = Grand Total</b>						
1 Units Listed	1,767	1,758	0.51%	7,899	9,734	-18.85%
2 Units Sold	893	802	11.35%	3,264	3,874	-15.75%
3 Sales Volume	\$487,784,845	\$413,503,435	17.96%	\$1,705,907,600	\$1,976,904,296	-13.71%
4 List/Sell Ratio	97.01%	96.81%		96.82%	96.48%	
5 Days to Sell	85	70	22.30%	90	80	11.46%
6 Active Listings	5,661	6,639	-14.73%			

Totals include variables in any given month, due to preceding month's collapsed sales and deleted listings. e & oe

North Okanagan Statistics -- June 2020

**Quick Summary Part 1**

			<b>Residential</b>	
<b>Description</b>	<b>Total Units Sold</b>	<b>Total Sales Volume</b>	<b>Total Units Sold</b>	<b>Total Sales Volume</b>
<b>This Month</b>	240	\$126,003,871	106	\$59,681,007
<b>Last Month</b>	147	\$67,478,238	70	\$35,353,050
<b>This Month Last Year</b>	202	\$98,245,572	109	\$54,626,000

  

<b>Description</b>	<b>Total Listings Taken</b>	<b>Inventory</b>
<b>This Month</b>	362	1,370
<b>Last Month</b>	366	1,359
<b>This Month Last Year</b>	411	1,626

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North Okanagan Statistics -- June 2020

## Quick Summary Part 2

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### Condo/Apt

Sales	17
New Listings	22
Current Inventory	67
Sell/Inv. Ratio	25.37%
Days to Sell	70
Average Price	\$221,215
Median Price	\$200,000

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### Condo/Townhouse

Sales	34
New Listings	52
Current Inventory	144
Sell/Inv. Ratio	23.61%
Days to Sell	106
Average Price	\$385,894
Median Price	\$392,500

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### Lots

Sales	23
New Listings	36
Current Inventory	265
Sell/Inv. Ratio	8.68%
Days to Sell	219
Average Price	\$477,511
Median Price	\$230,000

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### Residential

Sales	106
New Listings	158
Current Inventory	463
Sell/Inv. Ratio	22.89%
Days to Sell	72
Average Price	\$563,028
Median Price	\$529,750
Ratio of Sales vs Inventory	24.00%

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North Okanagan Statistics -- June 2020

## Comparative Activity -- Listing Information

Description	Cur Mo	Lst Yr Mo	Incr/Decr%	Cur YTD	Lst YTD	Incr/Decr%	Inventory		
							Cur Mo	Lst Yr Mo	Incr/Decr%
<b>Zone = North Okanagan</b>									
Acreage/House	33	42	-21.43%	155	218	-28.90	126	197	-36.04
Duplex	8	7	14.29%	44	54	-18.52	32	34	-5.88
Mobile Home	18	12	50.00%	66	62	6.45	47	37	27.03
Recreational	3	4	-25.00%	14	25	-44.00	15	25	-40.00
Residential	158	180	-12.22%	764	938	-18.55	463	534	-13.30
Residential WF	5	12	-58.33%	36	50	-28.00	41	54	-24.07
3/4-Plex	1	0	0.00%	2	2	0.00	1	2	-50.00
Timeshare	0	0	0.00%	0	0	0.00			
Apartment	22	29	-24.14%	107	135	-20.74	67	76	-11.84
Townhouse	52	43	20.93%	245	312	-21.47	144	164	-12.20
RES TOTAL	300	329.00	-8.81%	1,433	1,796	-20.21%	936	1,123	-16.65
FARMS	2	7	-71.43%	9	22	-59.09	14	21	-33.33
MULTIFAMILY	2	2	0.00%	8	3	166.67	7	3	133.33
Acreage	9	8	12.50%	47	55	-14.55	76	99	-23.23
Acreage WF	2	0	0.00%	14	6	133.33	18	14	28.57
Lots	24	29	-17.24%	113	151	-25.17	161	190	-15.26
Lots WF	1	4	-75.00%	8	14	-42.86	10	17	-41.18
LOTS TOTAL	36	41.00	-12.20%	182	226	-19.47%	265	320	-17.19
Business	6	7	-14.29%	15	25	-40.00	18	29	-37.93
Commercial	15	17	-11.76%	74	102	-27.45	94	103	-8.74
Land	1	8	-87.50%	15	22	-31.82	36	27	33.33
COMM TOTAL	22	32.00	-31.25%	104	149	-30.20%	148	159	-6.92
<b>GRAND TOTAL</b>	<b>362</b>	<b>411</b>	<b>-11.92%</b>	<b>1,736</b>	<b>2,196</b>	<b>-20.95%</b>	<b>1,370</b>	<b>1,626</b>	<b>-15.74</b>

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North Okanagan Statistics -- June 2020

## Comparative Activity -- Sales Information (Month)

Description	Unit Sales			Sales Volume			List/Sale Ratio	
	Cur Mo	Lst Yr Mo	Incr/Decr%	Cur Mo	Lst Yr Mo	Incr/Decr%	Cur Mo	Lst Yr Mo
<b>Zone = North Okanagan</b>								
Acreage/House	33	13	153.85%	\$25,863,100	\$8,852,500	192.16%	96.20%	94.09%
Duplex	5	6	-16.67%	\$2,452,733	\$2,907,500	-15.64%	98.51%	99.24%
Mobile Home	8	11	-27.27%	\$1,341,400	\$1,913,500	-29.90%	96.05%	94.09%
Recreational	2	2	0.00%	\$140,000	\$360,000	-61.11%	93.33%	97.32%
Residential	106	109	-2.75%	\$59,681,007	\$54,626,000	9.25%	98.04%	97.63%
Residential WF	5	1	400.00%	\$3,307,900	\$1,385,000	138.84%	94.84%	92.39%
3/4-Plex	0	0	0.00%	\$0	\$0	0.00%	0.00%	0.00%
Apartment	17	10	70.00%	\$3,760,650	\$1,813,750	107.34%	96.81%	96.89%
Townhouse	34	29	17.24%	\$13,120,400	\$10,664,500	23.03%	97.35%	97.44%
RES TOTAL	210	181	16.02%	\$109,667,190	\$82,522,750	32.89%	97.36%	97.08%
FARMS	1	2	-50.00%	\$4,300,000	\$3,445,000	24.82%	95.66%	94.44%
MULTIFAMILY	0	1	-100.00%	\$0	\$5,700,000	-100.00%	0.00%	93.44%
Acreage	8	3	166.67%	\$4,943,000	\$1,026,000	381.77%	98.36%	102.72%
Acreage WF	0	0	0.00%	\$0	\$0	0.00%	0.00%	0.00%
Lots	11	8	37.50%	\$2,529,750	\$1,315,800	92.26%	93.26%	96.18%
Lots WF	4	0	0.00%	\$3,510,000	\$0	0.00%	89.00%	0.00%
LOTS TOTAL	23	11	109.09%	\$10,982,750	\$2,341,800	368.99%	94.01%	98.94%
Business	0	0	0.00%	\$0	\$0	0.00%	0.00%	0.00%
Commercial	5	7	-28.57%	\$218,931	\$4,236,022	-94.83%	99.55%	94.68%
Land	1	0	0.00%	\$835,000	\$0	0.00%	83.51%	0.00%
COMM TOTAL	6	7	-14.29%	\$1,053,931	\$4,236,022	-75.12%	86.40%	94.68%
<b>GRAND TOTAL</b>	<b>240</b>	<b>202</b>	<b>18.81%</b>	<b>\$126,003,871</b>	<b>\$98,245,572</b>	<b>28.25%</b>	<b>96.90%</b>	<b>96.70%</b>

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North Okanagan Statistics -- June 2020

## Comparative Activity -- Sales Information (YTD)

Description	Unit Sales			Sales Volume			List/Sale Ratio	
	Cur YTD	Lst YTD	Incr/Decr%	Cur YTD	Lst YTD	Incr/Decr%	Cur YTD	Lst YTD
<b>Zone = North Okanagan</b>								
Acreage/House	73	75	-2.67%	\$53,674,500	\$56,812,338	-5.52%	96.27%	95.76%
Duplex	20	25	-20.00%	\$10,474,889	\$12,203,800	-14.17%	96.87%	98.21%
Mobile Home	36	44	-18.18%	\$5,542,600	\$7,967,150	-30.43%	94.64%	95.12%
Recreational	6	4	50.00%	\$636,000	\$825,000	-22.91%	90.94%	97.37%
Residential	379	486	-22.02%	\$198,730,582	\$250,024,581	-20.52%	97.59%	97.62%
Residential WF	10	11	-9.09%	\$9,335,900	\$16,539,900	-43.56%	95.68%	92.37%
3/4-Plex	1	1	0.00%	\$230,000	\$241,000	-4.56%	92.00%	98.41%
Apartment	74	78	-5.13%	\$17,163,533	\$17,449,400	-1.64%	96.63%	96.93%
Townhouse	133	174	-23.56%	\$47,303,940	\$61,573,807	-23.18%	98.01%	97.62%
RES TOTAL	732	898	-18.49%	\$343,091,944	\$423,636,977	-19.01%	97.25%	97.09%
FARMS	1	5	-80.00%	\$4,300,000	\$13,915,000	-69.10%	95.66%	100.67%
MULTIFAMILY	2	2	0.00%	\$4,310,000	\$6,340,000	-32.02%	105.12%	93.25%
Acreage	19	17	11.76%	\$8,515,190	\$7,002,500	21.60%	93.24%	91.95%
Acreage WF	0	1	-100.00%	\$0	\$804,000	-100.00%	0.00%	89.43%
Lots	36	37	-2.70%	\$8,122,150	\$8,093,250	0.36%	94.33%	95.00%
Lots WF	4	0	0.00%	\$3,510,000	\$0	0.00%	89.00%	0.00%
LOTS TOTAL	59	55	7.27%	\$20,147,340	\$15,899,750	26.71%	92.90%	93.35%
Business	4	4	0.00%	\$4,095,000	\$2,463,000	66.26%	90.50%	90.19%
Commercial	26	29	-10.34%	\$11,894,080	\$11,973,696	-0.66%	91.51%	92.75%
Land	2	3	-33.33%	\$1,400,000	\$6,050,000	-76.86%	87.78%	81.21%
COMM TOTAL	32	36	-11.11%	\$17,389,080	\$20,486,696	-15.12%	90.96%	88.72%
<b>GRAND TOTAL</b>	<b>826</b>	<b>996</b>	<b>-17.07%</b>	<b>\$389,238,365</b>	<b>\$480,278,423</b>	<b>-18.96%</b>	<b>96.78%</b>	<b>96.62%</b>

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North Okanagan Statistics -- June 2020

## Average/Median price, Days to Sell (Month)

Description	Average Price			Median Price			Days to Sell		
	Cur Mo	Lst Yr Mo	Incr/Decr%	Cur Mo	Lst Yr Mo	Incr/Decr%	Cur Mo	Lst Yr Mo	Incr/Decr%
<b>Zone = North Okanagan</b>									
Acreage/House	\$783,730	\$680,962	15.09%	\$699,900	\$625,000	11.98%	122	122	-0.12%
Duplex	\$490,547	\$484,583	1.23%	\$573,333	\$464,750	23.36%	136	65	110.93%
Mobile Home	\$167,675	\$173,955	-3.61%	\$177,500	\$185,000	-4.05%	20	61	-67.00%
Recreational	\$70,000	\$180,000	-61.11%	\$70,000	\$180,000	-61.11%	61	38	61.33%
Residential	\$563,028	\$501,156	12.35%	\$529,750	\$464,900	13.95%	72	54	32.92%
Residential WF	\$661,580	\$1,385,000	-52.23%	\$410,000	\$1,385,000	-70.40%	123	54	128.52%
3/4-Plex									
Apartment	\$221,215	\$181,375	21.97%	\$200,000	\$150,625	32.78%	70	51	36.42%
Townhouse	\$385,894	\$367,741	4.94%	\$392,500	\$375,000	4.67%	106	72	47.55%
RES TOTAL	\$522,225	\$455,927	14.54%	\$481,000	\$421,000	14.25%	86	62	37.79%
FARMS	\$4,300,000	\$1,722,500	149.64%	\$4,300,000	\$1,722,500	149.64%	45	49	-7.22%
MULTIFAMILY		\$5,700,000			\$5,700,000			163	
Acreage	\$617,875	\$342,000	80.67%	\$305,000	\$345,000	-11.59%	333	35	852.50%
Acreage WF									
Lots	\$229,977	\$164,475	39.83%	\$192,000	\$159,000	20.75%	149	107	40.25%
Lots WF	\$877,500			\$735,000			183		
LOTS TOTAL	\$477,511	\$212,891	124.30%	\$230,000	\$265,000	-13.21%	219	87	151.97%
Business									
Commercial	\$43,786	\$605,146	-92.76%	\$12	\$424,000	-100.00%	71	209	-65.88%
Land	\$835,000			\$835,000			2,417		
COMM TOTAL	\$175,655	\$605,146	-70.97%	\$34,956	\$424,000	-91.76%	462	209	120.91%
<b>GRAND TOTAL</b>	<b>\$525,016</b>	<b>\$486,364</b>	<b>7.95%</b>	<b>\$473,500</b>	<b>\$419,500</b>	<b>12.87%</b>	<b>108</b>	<b>69</b>	<b>56.09%</b>

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North Okanagan Statistics -- June 2020

## Average/Median price, Days to Sell (YTD)

Description	Average Price			Median Price			Days to Sell		
	Cur YTD	Lst YTD	Incr/Decr%	Cur YTD	Lst YTD	Incr/Decr%	Cur YTD	Lst YTD	Incr/Decr%
<b>Zone = North Okanagan</b>									
Acreage/House	\$735,267	\$757,498	-2.93%	\$675,000	\$680,000	-0.74%	123	119	3.22%
Duplex	\$523,744	\$488,152	7.29%	\$548,500	\$510,000	7.55%	102	82	24.57%
Mobile Home	\$153,961	\$181,072	-14.97%	\$152,450	\$176,500	-13.63%	74	80	-8.11%
Recreational	\$106,000	\$206,250	-48.61%	\$90,500	\$215,000	-57.91%	121	78	55.20%
Residential	\$524,355	\$514,454	1.92%	\$497,000	\$475,250	4.58%	76	66	14.97%
Residential WF	\$933,590	\$1,503,627	-37.91%	\$754,000	\$1,385,000	-45.56%	127	104	22.07%
3/4-Plex	\$230,000	\$241,000	-4.56%	\$230,000	\$241,000	-4.56%	268	18	1,388.89%
Apartment	\$231,940	\$223,710	3.68%	\$210,000	\$215,500	-2.55%	83	59	40.02%
Townhouse	\$355,669	\$353,872	0.51%	\$351,000	\$349,950	0.30%	92	67	38.55%
RES TOTAL	\$468,705	\$471,756	-0.65%	\$436,500	\$426,680	2.30%	86	72	20.43%
FARMS	\$4,300,000	\$2,783,000	54.51%	\$4,300,000	\$2,370,000	81.43%	45	107	-58.02%
MULTIFAMILY	\$2,155,000	\$3,170,000	-32.02%	\$2,155,000	\$3,170,000	-32.02%	66	105	-36.84%
Acreage	\$448,168	\$411,912	8.80%	\$315,000	\$345,000	-8.70%	260	314	-17.16%
Acreage WF		\$804,000			\$804,000			46	
Lots	\$225,615	\$218,736	3.14%	\$185,000	\$190,000	-2.63%	136	191	-29.17%
Lots WF	\$877,500			\$735,000			183		
LOTS TOTAL	\$341,480	\$289,086	18.12%	\$222,500	\$220,000	1.14%	179	227	-21.07%
Business	\$1,023,750	\$615,750	66.26%	\$632,500	\$312,500	102.40%	190	144	32.35%
Commercial	\$457,465	\$412,886	10.80%	\$12	\$117,000	-99.99%	159	175	-8.78%
Land	\$700,000	\$2,016,667	-65.29%	\$700,000	\$1,150,000	-39.13%	1,286	209	516.05%
COMM TOTAL	\$543,409	\$569,075	-4.51%	\$34,959	\$357,500	-90.22%	234	174	34.18%
<b>GRAND TOTAL</b>	<b>\$471,233</b>	<b>\$482,207</b>	<b>-2.28%</b>	<b>\$425,000</b>	<b>\$420,000</b>	<b>1.19%</b>	<b>98</b>	<b>84</b>	<b>17.06%</b>

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