South Peace River Monthly Statistics May 2023

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#### **Zone Totals**

Description	CM This Year	CM Last Year	Increase	This YTD	Last YTD	Increase
Area = Central Okanaga						
1 Units Listed	1,151	1,294	-11.05%	4,652	5,287	-12.01%
2 Units Sold	599	588	1.87%	1,988	2,948	-32.56%
3 Sales Volume	\$511,090,753	\$513,437,431	-0.46%	\$1,594,415,711	\$2,667,980,810	-40.24%
4 List/Sell Ratio	97.32%	98.92%		96.79%	100.86%	
5 Days to Sell	54	30	79.12%	59	34	74.88%
6 Active Listings	2,631	2,095	25.58%			
Area = North Okanagan						
1 Units Listed	452	442	2.26%	1,585	1,733	-8.54%
2 Units Sold	196	229	-14.41%	682	1,106	-38.34%
3 Sales Volume	\$128,588,283	\$162,494,264	-20.87%	\$451,539,644	\$772,778,243	-41.57%
4 List/Sell Ratio	97.13%	99.48%		96.53%	100.47%	
5 Days to Sell	60	35	71.26%	66	48	37.65%
6 Active Listings	1,142	794	43.83%			
Area = Shuswap / Revel						
1 Units Listed	309	329	-6.08%	963	1,056	-8.81%
2 Units Sold	122	148	-17.57%	410	584	-29.79%
3 Sales Volume	\$80,526,057	\$87,977,288	-8.47%	\$252,989,913	\$356,275,803	-28.99%
4 List/Sell Ratio	96.68%	98.52%		96.34%	99.01%	
5 Days to Sell	68	47	44.00%	87	59	48.01%
6 Active Listings	809	629	28.62%			
Area = South Okanagan						
1 Units Listed	305	328	-7.01%	1,291	1,214	6.34%
2 Units Sold	215	219	-1.83%	727	1,057	-31.22%
3 Sales Volume	\$172,353,909	\$158,747,259	8.57%	\$488,518,517	\$739,940,714	-33.98%
4 List/Sell Ratio	95.66%	98.97%		96.00%	99.18%	
5 Days to Sell	72	46	56.54%	74	58	26.85%
6 Active Listings	1,445	1,080	33.80%			
Area = South Peace Riv						
1 Units Listed	23	14	64.29%	80	90	-11.11%
2 Units Sold	36	76	-52.63%	146	285	-48.77%
3 Sales Volume	\$10,659,000	\$21,086,300	-49.45%	\$40,861,200	\$73,220,870	-44.19%
4 List/Sell Ratio	95.14%	97.13%		95.50%	96.48%	
5 Days to Sell	108	117	-7.63%	109	116	-6.13%
6 Active Listings	458	408	12.25%			
Area = Grand Total						
1 Units Listed	2,240	2,407	-6.94%	8,571	9,380	-8.62%
2 Units Sold	1,168	1,260	-7.30%	3,953	5,980	-33.90%
3 Sales Volume	\$903,218,002	\$943,742,542	-4.29%	\$2,828,324,985	\$4,610,196,440	-38.65%
4 List/Sell Ratio	96.89%	98.95%		96.55%	100.31%	
5 Days to Sell	61	41	49.59%	68	47	43.95%
6 Active Listings	6,485	5,006	29.54%			
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# **Quick Summary Part 1**

#### Residential

Description	Total Units Sold	Total Sales Volume	Total Units Sold	Total Sales Volume
This Month	36	\$10,659,000	22	\$7,520,900
Last Month	29	\$7,856,350	24	\$6,254,900
This Month Last Year	76	\$21,086,300	54	\$15,448,800
Description	Total Listings Taken	Inventory		
This Month	23	458		
Last Month	15	407		
This Month Last Year	14	408		

#### **Quick Summary Part 2**

Condo/Apt		
Sales	3	
New Listings	4	
Current Inventory	20	
Sell/Inv. Ratio	15.00%	
Days to Sell	126	
Average Price	\$59,500	
Median Price	\$53,500	
Condo/Townhouse		
Sales	1	
New Listings	0	
Current Inventory	5	
Sell/Inv. Ratio	20.00%	
Days to Sell	115	
Average Price	\$95,000	
Median Price	\$95,000	
Lots		
Sales	3	
New Listings	0	
Current Inventory		
Sell/Inv. Ratio		
Days to Sell	142	
Average Price	\$133,333	
Median Price	\$150,000	
Residential		
Sales	22	
New Listings	12	
Current Inventory	144	
Sell/Inv. Ratio	15.28%	
Days to Sell	102	
Average Price	\$341,859	
Median Price	\$342,500	
Ratio of Sales vs Inventory	12.61%	

#### **Comparative Activity -- Listing Information**

								Inventory	
Description	Cur Mo	Lst Yr Mo	Incr/Decr%	Cur YTD	Lst YTD	Incr/Decr%	Cur Mo	Lst Yr Mo	Incr/Decr%
Zone = South Peace	e River								
Acreage/House	3	2	50.00%	8	13	-38.46	59	39	51.28
Duplex	0	1	-100.00%	3	5	-40.00	19	17	11.76
Mobile Home	1	0	0.00%	5	4	25.00	11	8	37.50
Residential	12	9	33.33%	38	45	-15.56	144	134	7.46
Residential WF	0	0	0.00%	0	1	-100.00			
3/4-Plex	1	0	0.00%	1	0	0.00	4	3	33.33
Apartment	4	1	300.00%	10	5	100.00	20	6	233.33
Townhouse	0	0	0.00%	1	5	-80.00	5	15	-66.67
RES TOTAL	21	13.00	61.54%	66	78	-15.38%	262	222	18.02
FARMS	0	0	0.00%	1	0	0.00	9	8	12.50
MULTIFAMILY	0	0	0.00%	0	0	0.00	3	4	-25.00
Acreage	0	0	0.00%	2	1	100.00	38	33	15.15
Acreage WF	0	0	0.00%	0	0	0.00			
Lots	0	1	-100.00%	5	1	400.00	61	54	12.96
Business	0	0	0.00%	2	1	100.00	7	4	75.00
Commercial	1	0	0.00%	1	6	-83.33	72	80	-10.00
Land	1	0	0.00%	3	3	0.00	6	3	100.00
COMM TOTAL	2	0.00	0.00%	6	10	-40.00%	85	87	-2.30
GRAND TOTAL	23	14	64.29%	80	90	-11.11%	458	408	12.25

#### **Comparative Activity -- Sales Information (Month)**

		<b>Unit Sales</b>		Sales Volume			List/Sale Ratio		
Description	Cur Mo	Lst Yr Mo	Incr/Decr%	Cur Mo	Lst Yr Mo	Incr/Decr%	Cur Mo	Lst Yr Mo	
Zone = South Peace F	River								
Acreage/House	3	7	-57.14%	\$1,177,000	\$4,086,700	-71.20%	95.54%	94.89%	
Duplex	0	1	-100.00%	\$0	\$375,000	-100.00%	0.00%	96.40%	
Mobile Home	2	5	-60.00%	\$311,000	\$556,000	-44.06%	97.19%	92.77%	
Residential	22	54	-59.26%	\$7,520,900	\$15,448,800	-51.32%	97.46%	98.14%	
Residential WF	0	0	0.00%	\$0	\$0	0.00%	0.00%	0.00%	
3/4-Plex	0	0	0.00%	\$0	\$0	0.00%	0.00%	0.00%	
Apartment	3	4	-25.00%	\$178,500	\$313,800	-43.12%	94.49%	96.32%	
Townhouse	1	1	0.00%	\$95,000	\$190,000	-50.00%	82.68%	95.72%	
RES TOTAL	31	72	-56.94%	\$9,282,400	\$20,970,300	-55.74%	96.96%	97.26%	
FARMS	0	0	0.00%	\$0	\$0	0.00%	0.00%	0.00%	
MULTIFAMILY	0	0	0.00%	\$0	\$0	0.00%	0.00%	0.00%	
Acreage	2	0	0.00%	\$380,000	\$0	0.00%	93.39%	0.00%	
Lots	1	1	0.00%	\$20,000	\$52,000	-61.54%	90.91%	86.81%	
Business	0	0	0.00%	\$0	\$0	0.00%	0.00%	0.00%	
Commercial	2	3	-33.33%	\$976,600	\$64,000	1,425.94%	81.25%	73.56%	
Land	0	0	0.00%	\$0	\$0	0.00%	0.00%	0.00%	
COMM TOTAL	2	3	-33.33%	\$976,600	\$64,000	1,425.94%	81.25%	73.56%	
GRAND TOTAL	36	76	-52.63%	\$10,659,000	\$21,086,300	-49.45%	95.14%	97.13%	

# **Comparative Activity -- Sales Information (YTD)**

		<b>Unit Sales</b>		Sales Volume			Volume List/Sale Ratio		
Description	Cur YTD	Lst YTD	Incr/Decr%	Cur YTD	Lst YTD	Incr/Decr%	Cur YTD	Lst YTD	
Zone = South Peace	River								
Acreage/House	14	31	-54.84%	\$6,961,650	\$14,746,150	-52.79%	96.04%	97.02%	
Duplex	1	5	-80.00%	\$305,000	\$1,752,000	-82.59%	92.45%	96.48%	
Mobile Home	5	16	-68.75%	\$528,500	\$1,853,000	-71.48%	93.05%	93.47%	
Residential	96	168	-42.86%	\$27,361,750	\$46,379,662	-41.00%	96.66%	97.15%	
Residential WF	0	1	-100.00%	\$0	\$950,000	-100.00%	0.00%	96.45%	
3/4-Plex	0	1	-100.00%	\$0	\$449,000	-100.00%	0.00%	100.00%	
Apartment	8	25	-68.00%	\$609,700	\$1,294,700	-52.91%	94.75%	96.32%	
Townhouse	3	5	-40.00%	\$480,500	\$755,000	-36.36%	91.73%	96.28%	
RES TOTAL	127	252	-49.60%	\$36,247,100	\$68,179,512	-46.84%	96.35%	96.98%	
FARMS	2	1	100.00%	\$1,075,000	\$252,500	325.74%	90.49%	95.28%	
MULTIFAMILY	1	1	0.00%	\$750,000	\$685,000	9.49%	93.75%	94.48%	
Acreage	6	9	-33.33%	\$788,500	\$1,449,500	-45.60%	92.23%	91.98%	
Lots	4	6	-33.33%	\$152,500	\$403,100	-62.17%	88.20%	91.74%	
Business	0	2	-100.00%	\$0	\$1,015,000	-100.00%	0.00%	82.86%	
Commercial	6	14	-57.14%	\$1,848,100	\$1,236,258	49.49%	85.96%	90.72%	
Land	0	0	0.00%	\$0	\$0	0.00%	0.00%	0.00%	
COMM TOTAL	6	16	-62.50%	\$1,848,100	\$2,251,258	-17.91%	85.96%	87.00%	
GRAND TOTAL	146	285	-48.77%	\$40,861,200	\$73,220,870	-44.19%	95.50%	96.48%	

# Average/Median price, Days to Sell (Month)

	A۱	verage Price		M	edian Price			Days to Sell	
Description	Cur Mo	Lst Yr Mo	Incr/Decr%	Cur Mo	Lst Yr Mo	Incr/Decr%	Cur Mo	Lst Yr Mo	Incr/Decr%
Zone = South Po	eace River								
Acreage/House	\$392,333	\$583,814	-32.80%	\$450,000	\$650,000	-30.77%	160	107	49.22%
Duplex		\$375,000			\$375,000			133	
Mobile Home	\$155,500	\$111,200	39.84%	\$155,500	\$100,000	55.50%	28	104	-73.46%
Residential	\$341,859	\$286,089	19.49%	\$342,500	\$260,000	31.73%	102	93	9.24%
Residential WF									
3/4-Plex									
Apartment	\$59,500	\$78,450	-24.16%	\$53,500	\$42,950	24.56%	126	167	-24.35%
Townhouse	\$95,000	\$190,000	-50.00%	\$95,000	\$190,000	-50.00%	115	285	-59.65%
RES TOTAL	\$299,432	\$291,254	2.81%	\$300,000	\$252,500	18.81%	106	103	2.76%
FARMS									
MULTIFAMILY									
Acreage	\$190,000			\$190,000			90		
Lots	\$20,000	\$52,000	-61.54%	\$20,000	\$52,000	-61.54%	247	227	8.81%
Business	. ,	, ,			, ,				
Commercial	\$488,300	\$21,333	2,188.91%	\$488,300	\$25,500	1,814.90%	102	432	-76.39%
Land	. ,	. ,	,	, ,	, ,	,			
COMM TOTAL	\$488,300	\$21,333	2,188.91%	\$488,300	\$25,500	1,814.90%	102	432	-76.39%
GRAND TOTAL	\$296,083	\$277,451	6.72%	\$279,000	\$250,000	11.60%	108	117	-7.63%

# Average/Median price, Days to Sell (YTD)

	A۱	erage Price		М	edian Price			Days to Sell	
Description	Cur YTD	Lst YTD	Incr/Decr%	Cur YTD	Lst YTD	Incr/Decr%	Cur YTD	Lst YTD	Incr/Decr%
Zone = South Po	eace River								
Acreage/House	\$497,261	\$475,682	4.54%	\$505,000	\$435,000	16.09%	143	87	64.69%
Duplex	\$305,000	\$350,400	-12.96%	\$305,000	\$375,000	-18.67%	162	131	23.85%
Mobile Home	\$105,700	\$115,813	-8.73%	\$137,000	\$100,000	37.00%	36	76	-52.78%
Residential	\$285,018	\$276,069	3.24%	\$272,500	\$250,000	9.00%	92	107	-13.34%
Residential WF		\$950,000			\$950,000			26	
3/4-Plex		\$449,000			\$449,000			79	
Apartment	\$76,213	\$51,788	47.16%	\$54,250	\$36,000	50.69%	86	140	-38.45%
Townhouse	\$160,167	\$151,000	6.07%	\$170,000	\$120,000	41.67%	101	115	-11.73%
RES TOTAL	\$285,410	\$270,554	5.49%	\$269,000	\$244,250	10.13%	96	106	-9.10%
FARMS	\$537,500	\$252,500	112.87%	\$537,500	\$252,500	112.87%	27	148	-81.76%
MULTIFAMILY	\$750,000	\$685,000	9.49%	\$750,000	\$685,000	9.49%	319	364	-12.36%
Acreage	\$131,417	\$161,056	-18.40%	\$130,000	\$80,000	62.50%	137	185	-26.04%
Lots	\$38,125	\$67,183	-43.25%	\$39,000	\$41,400	-5.80%	139	263	-47.34%
Business		\$507,500			\$507,500			74	
Commercial	\$308,017	\$88,304	248.81%	\$93,250	\$19,250	384.42%	319	175	82.12%
Land	. ,	. , -		. ,	. ,				
COMM TOTAL	\$308,017	\$140,704	118.91%	\$93,250	\$25,500	265.69%	319	162	96.36%
GRAND TOTAL	\$279,871	\$256,915	8.94%	\$253,500	\$235,000	7.87%	109	116	-6.13%