Shuswap / Revelstoke Monthly Statistics May 2020

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Zone Totals

Area = Central Okanagan 1 Units Listed 921 1,292 -28.72% 2 Units Sold 312 543 -42.54% 3 Sales Volume \$176,475,122 \$302,437,503 -41.65% 4 List/Sell Ratio 96.33% 96.64%	4,029 1,538 \$862,549,599 96.63% 84	5,107 1,877 \$1,015,129,890 96.55%	-21.11% -18.06% -15.03%
2 Units Sold 312 543 -42.54% 3 Sales Volume \$176,475,122 \$302,437,503 -41.65% \$	1,538 \$862,549,599 96.63%	1,877 \$1,015,129,890	-18.06%
3 Sales Volume \$176,475,122 \$302,437,503 -41.65%	\$862,549,599 96.63%	\$1,015,129,890	
, , ,	96.63%		-15.03%
4 List/Sell Ratio 96.33% 96.64%		96.55%	
	84		
5 Days to Sell 90 65 38.45%		74	13.03%
6 Active Listings 3,227 3,716 -13.16%			
Area = North Okanagan			
1 Units Listed 367 484 -24.17%	1,375	1,784	-22.93%
2 Units Sold 147 203 -27.59%	586	794	-26.20%
3 Sales Volume \$67,478,238 \$100,220,218 -32.67%	\$263,234,494	\$382,032,851	-31.10%
4 List/Sell Ratio 97.21% 96.77%	96.73%	96.60%	
5 Days to Sell 78 66 17.81%	95	88	7.57%
6 Active Listings 1,359 1,551 -12.38%			
Area = Shuswap / Revels			
1 Units Listed 197 331 -40.48%	728	1,085	-32.90%
2 Units Sold 63 120 -47.50%	250	401	-37.66%
3 Sales Volume \$20,314,981 \$55,102,125 -63.13%	\$97,728,163	\$166,238,119	-41.21%
4 List/Sell Ratio 93.33% 91.85%	97.02%	94.95%	
5 Days to Sell 123 100 23.56%	133	117	13.29%
6 Active Listings 895 1,163 -23.04%			
Area = Grand Total			
1 Units Listed 1,485 2,107 -29.52%	6,132	7,976	-23.12%
2 Units Sold 522 866 -39.72%	2,374	3,072	-22.72%
3 Sales Volume \$264,268,341 \$457,759,846 -42.27% \$1	,223,512,255	\$1,563,400,860	-21.74%
4 List/Sell Ratio 96.32% 96.06%	96.68%	96.39%	
5 Days to Sell 91 70 29.31%	91	83	9.94%
6 Active Listings 5,481 6,430 -14.76%			

Shuswap / Revelstoke Statistics -- May 2020

Quick Summary Part 1

Residential

Description	Total Units Sold	Total Sales Volume	Total Units Sold	Total Sales Volume
This Month	63	\$20,314,981	25	\$10,738,881
Last Month	30	\$10,634,000	12	\$5,966,000
This Month Last Year	120	\$55,102,125	47	\$20,905,650
Description	Total Listings Taken	Inventory		
This Month	197	895		
Last Month	122	834		
This Month Last Year	331	1,163		

Quick Summary Part 2

Condo/Apt		
Sales	2	
New Listings	8	
Current Inventory	42	
Sell/Inv. Ratio	4.76%	
Days to Sell	152	
Average Price	\$125,700	
Median Price	\$125,700	
Condo/Townhouse		
Sales	0	
New Listings	8	
Current Inventory	59	
Sell/Inv. Ratio	0.00%	
Days to Sell		
Average Price		
Median Price		
Lots		
Sales	17	
New Listings	34	
Current Inventory	236	
Sell/Inv. Ratio	7.20%	
Days to Sell	211	
Average Price	\$111,024	
Median Price	\$38,500	
Residential		
Sales	25	
New Listings	78	
Current Inventory	224	
Sell/Inv. Ratio	11.16%	
Days to Sell	63	
Average Price	\$429,555	
Median Price	\$445,000	
Ratio of Sales vs Inventory	9.36%	

Comparative Activity -- Listing Information

								Inventory	
Description	Cur Mo	Lst Yr Mo	Incr/Decr%	Cur YTD	Lst YTD	Incr/Decr%	Cur Mo	Lst Yr Mo	Incr/Decr%
Zone = Shuswap / F	Revelstoke								
Acreage/House	20	35	-42.86%	62	97	-36.08	94	107	-12.15
Duplex	1	3	-66.67%	3	5	-40.00	4	6	-33.33
Mobile Home	12	14	-14.29%	43	54	-20.37	33	35	-5.71
Recreational	9	24	-62.50%	23	44	-47.73	34	52	-34.62
Residential	78	126	-38.10%	267	403	-33.75	224	310	-27.74
Residential WF	18	25	-28.00%	34	66	-48.48	41	65	-36.92
3/4-Plex	0	0	0.00%	2	1	100.00	1	4	-75.00
Timeshare	0	0	0.00%	0	0	0.00			
Apartment	8	8	0.00%	36	46	-21.74	42	48	-12.50
Townhouse	8	22	-63.64%	52	69	-24.64	59	61	-3.28
RES TOTAL	154	257.00	-40.08%	522	785	-33.50%	532	688	-22.67
FARMS	0	1	-100.00%	3	7	-57.14	6	10	-40.00
MULTIFAMILY	0	1	-100.00%	1	4	-75.00	2	6	-66.67
Acreage	11	18	-38.89%	37	60	-38.33	69	110	-37.27
Acreage WF	3	2	50.00%	5	9	-44.44	10	13	-23.08
Lots	18	34	-47.06%	83	127	-34.65	145	202	-28.22
Lots WF	2	1	100.00%	8	15	-46.67	12	17	-29.41
LOTS TOTAL	34	55.00	-38.18%	133	211	-36.97%	236	342	-30.99
Business	1	3	-66.67%	6	11	-45.45	19	24	-20.83
Commercial	6	11	-45.45%	40	41	-2.44	64	58	10.34
Land	2	3	-33.33%	23	26	-11.54	36	35	2.86
COMM TOTAL	9	17.00	-47.06%	69	78	-11.54%	119	117	1.71
GRAND TOTAL	197	331	-40.48%	728	1,085	-32.90%	895	1,163	-23.04

Comparative Activity -- Sales Information (Month)

		Unit Sales		Sales Volume					
Description	Cur Mo	Lst Yr Mo	Incr/Decr%	Cur Mo	Lst Yr Mo	Incr/Decr%	Cur Mo	Lst Yr Mo	
Zone = Shuswap / R	evelstoke								
Acreage/House	2	7	-71.43%	\$1,612,000	\$4,714,000	-65.80%	90.08%	96.73%	
Duplex	0	0	0.00%	\$0	\$0	0.00%	0.00%	0.00%	
Mobile Home	10	7	42.86%	\$1,442,800	\$795,100	81.46%	91.36%	92.91%	
Recreational	2	2	0.00%	\$815,000	\$169,900	379.69%	92.09%	95.24%	
Residential	25	47	-46.81%	\$10,738,881	\$20,905,650	-48.63%	96.65%	97.63%	
Residential WF	2	10	-80.00%	\$1,187,500	\$7,380,000	-83.91%	91.00%	92.91%	
3/4-Plex	1	0	0.00%	\$580,000	\$0	0.00%	93.56%	0.00%	
Apartment	2	6	-66.67%	\$251,400	\$1,967,500	-87.22%	99.41%	97.91%	
Townhouse	0	13	-100.00%	\$0	\$3,917,500	-100.00%	0.00%	97.53%	
RES TOTAL	44	92	-52.17%	\$16,627,581	\$39,849,650	-58.27%	94.79%	96.51%	
FARMS	0	0	0.00%	\$0	\$0	0.00%	0.00%	0.00%	
MULTIFAMILY	0	2	-100.00%	\$0	\$12,100,000	-100.00%	0.00%	78.83%	
Acreage	3	5	-40.00%	\$1,211,500	\$1,140,800	6.20%	87.50%	95.85%	
Acreage WF	0	0	0.00%	\$0	\$0	0.00%	0.00%	0.00%	
Lots	14	21	-33.33%	\$675,900	\$2,011,675	-66.40%	90.20%	93.03%	
Lots WF	0	0	0.00%	\$0	\$0	0.00%	0.00%	0.00%	
LOTS TOTAL	17	26	-34.62%	\$1,887,400	\$3,152,475	-40.13%	88.45%	94.03%	
Business	1	0	0.00%	\$925,000	\$0	0.00%	92.96%	0.00%	
Commercial	1	0	0.00%	\$875,000	\$0	0.00%	79.91%	0.00%	
Land	0	0	0.00%	\$0	\$0	0.00%	0.00%	0.00%	
COMM TOTAL	2	0	0.00%	\$1,800,000	\$0	0.00%	86.12%	0.00%	
GRAND TOTAL	63	120	-47.50%	\$20,314,981	\$55,102,125	-63.13%	93.33%	91.85%	

Comparative Activity -- Sales Information (YTD)

		Unit Sales			Sales Volume	List/Sale Ratio		
Description	Cur YTD	Lst YTD	Incr/Decr%	Cur YTD	Lst YTD	Incr/Decr%	Cur YTD	Lst YTD
Zone = Shuswap / R	Revelstoke							
Acreage/House	16	27	-40.74%	\$8,823,500	\$17,414,000	-49.33%	95.65%	95.88%
Duplex	1	1	0.00%	\$296,000	\$700,000	-57.71%	100.00%	96.02%
Mobile Home	31	31	0.00%	\$4,771,900	\$3,918,400	21.78%	93.52%	94.33%
Recreational	3	6	-50.00%	\$1,015,000	\$661,400	53.46%	92.78%	94.50%
Residential	110	178	-38.20%	\$55,574,701	\$81,578,793	-31.88%	98.33%	97.50%
Residential WF	4	16	-75.00%	\$2,182,000	\$11,380,000	-80.83%	92.68%	93.85%
3/4-Plex	2	0	0.00%	\$1,780,000	\$0	0.00%	97.81%	0.00%
Apartment	12	25	-52.00%	\$3,969,100	\$7,749,450	-48.78%	96.99%	97.84%
Townhouse	19	31	-38.71%	\$7,877,920	\$10,053,601	-21.64%	98.49%	98.11%
RES TOTAL	198	315	-37.14%	\$86,290,121	\$133,455,644	-35.34%	97.50%	96.91%
FARMS	1	2	-50.00%	\$825,000	\$2,985,000	-72.36%	105.77%	94.93%
MULTIFAMILY	0	4	-100.00%	\$0	\$14,490,000	-100.00%	0.00%	80.96%
Acreage	7	15	-53.33%	\$2,226,150	\$3,575,700	-37.74%	91.11%	94.57%
Acreage WF	0	1	-100.00%	\$0	\$749,900	-100.00%	0.00%	93.85%
Lots	32	57	-43.86%	\$3,174,900	\$7,776,875	-59.18%	93.03%	92.39%
Lots WF	2	2	0.00%	\$759,850	\$905,000	-16.04%	104.82%	97.52%
LOTS TOTAL	41	75	-45.33%	\$6,160,900	\$13,007,475	-52.64%	93.62%	93.40%
Business	2	2	0.00%	\$1,400,000	\$890,000	57.30%	93.68%	91.00%
Commercial	6	2	200.00%	\$2,550,142	\$1,010,000	152.49%	90.15%	100.11%
Land	2	1	100.00%	\$502,000	\$400,000	25.50%	93.14%	95.47%
COMM TOTAL	10	5	100.00%	\$4,452,142	\$2,300,000	93.57%	91.57%	95.60%
GRAND TOTAL	250	401	-37.66%	\$97.728.163	\$166,238,119	-41.21%	97.02%	94.95%

Average/Median price, Days to Sell (Month)

	A	verage Price		N	ledian Price			Days to Sell	
Description	Cur Mo	Lst Yr Mo	Incr/Decr%	Cur Mo	Lst Yr Mo	Incr/Decr%	Cur Mo	Lst Yr Mo	Incr/Decr%
Zone = Shuswa	p / Revelstoke								_
Acreage/House	\$806,000	\$673,429	19.69%	\$806,000	\$575,000	40.17%	80	53	50.54%
Duplex									
Mobile Home	\$144,280	\$113,586	27.02%	\$113,400	\$124,900	-9.21%	81	60	34.03%
Recreational	\$407,500	\$84,950	379.69%	\$407,500	\$84,950	379.69%	151	157	-3.83%
Residential	\$429,555	\$444,801	-3.43%	\$445,000	\$418,750	6.27%	63	73	-13.93%
Residential WF	\$593,750	\$738,000	-19.55%	\$593,750	\$771,500	-23.04%	201	98	104.59%
3/4-Plex	\$580,000			\$580,000			60		
Apartment	\$125,700	\$327,917	-61.67%	\$125,700	\$274,750	-54.25%	152	119	26.96%
Townhouse		\$301,346			\$310,000			53	
RES TOTAL	\$377,900	\$433,148	-12.76%	\$357,500	\$387,750	-7.80%	82	75	8.79%
FARMS									
MULTIFAMILY		\$6,050,000			\$6,050,000			167	
Acreage	\$403,833	\$228,160	77.00%	\$240,000	\$220,000	9.09%	154	159	-3.60%
Acreage WF									
Lots	\$48,279	\$95,794	-49.60%	\$34,500	\$49,000	-29.59%	223	185	20.74%
Lots WF									
LOTS TOTAL	\$111,024	\$121,249	-8.43%	\$38,500	\$58,000	-33.62%	211	180	17.20%
Business	\$925,000			\$925,000			166		
Commercial	\$875,000			\$875,000			392		
Land	•								
COMM TOTAL	\$900,000			\$900,000			279		
GRAND TOTAL	\$322,460	\$459.184	-29.78%	\$244,000	\$360,000	-32.22%	123	100	23.56%

Shuswap / Revelstoke Statistics -- May 2020

Average/Median price, Days to Sell (YTD)

	Δ	verage Price		ľ	Median Price			Days to Sell	
Description	Cur YTD	Lst YTD	Incr/Decr%	Cur YTD	Lst YTD	Incr/Decr%	Cur YTD	Lst YTD	Incr/Decr%
Zone = Shuswa	p / Revelstoke								
Acreage/House	\$551,469	\$644,963	-14.50%	\$518,500	\$590,000	-12.12%	127	141	-9.42%
Duplex	\$296,000	\$700,000	-57.71%	\$296,000	\$700,000	-57.71%	23	111	-79.28%
Mobile Home	\$153,932	\$126,400	21.78%	\$149,900	\$124,900	20.02%	80	85	-5.39%
Recreational	\$338,333	\$110,233	206.92%	\$200,000	\$112,500	77.78%	337	191	76.57%
Residential	\$505,225	\$458,308	10.24%	\$482,500	\$445,000	8.43%	109	82	33.13%
Residential WF	\$545,500	\$711,250	-23.30%	\$497,250	\$682,500	-27.14%	168	102	64.91%
3/4-Plex	\$890,000			\$890,000			43		
Apartment	\$330,758	\$309,978	6.70%	\$262,500	\$270,000	-2.78%	90	85	5.98%
Townhouse	\$414,627	\$324,310	27.85%	\$345,000	\$327,500	5.34%	125	81	55.45%
RES TOTAL	\$435,809	\$423,669	2.87%	\$425,000	\$400,000	6.25%	110	90	21.47%
FARMS	\$825,000	\$1,492,500	-44.72%	\$825,000	\$1,492,500	-44.72%	19	538	-96.47%
MULTIFAMILY		\$3,622,500			\$3,437,500			170	
Acreage	\$318,021	\$238,380	33.41%	\$235,000	\$255,000	-7.84%	258	276	-6.58%
Acreage WF		\$749,900			\$749,900			51	
Lots	\$99,216	\$136,436	-27.28%	\$51,500	\$80,000	-35.63%	220	209	4.94%
Lots WF	\$379,925	\$452,500	-16.04%	\$379,925	\$452,500	-16.04%	377	24	1,470.83%
LOTS TOTAL	\$150,266	\$173,433	-13.36%	\$75,000	\$135,000	-44.44%	234	216	8.47%
Business	\$700,000	\$445,000	57.30%	\$700,000	\$445,000	57.30%	460	154	199.35%
Commercial	\$425,024	\$505,000	-15.84%	\$383,750	\$505,000	-24.01%	147	131	12.34%
Land	\$251,000	\$400,000	-37.25%	\$251,000	\$400,000	-37.25%	35	65	-46.15%
COMM TOTAL	\$445,214	\$460,000	-3.21%	\$403,500	\$400,000	0.88%	187	127	47.63%
GRAND TOTAL	\$390,913	\$414,559	-5.70%	\$357,500	\$360,000	-0.69%	133	117	13.29%