South Okanagan Monthly Statistics March 2023

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Zone Totals

| 2 Units Sold | Description | CM This Year | CM Last Year | Increase | This YTD | Last YTD | Increase |
|--|------------------------|---------------|---------------|----------|---------------|-----------------|----------|
| 2 Units Sold | Area = Central Okanaga | | | | | | |
| 3 Sales Volume \$369,316,224 \$653,820,881 -43,51% \$732,102,528 \$1,586,149,814 -53,84% 4 List/Sell Ratio 96.75% 102.27% 96.35% 101.65% 5 Days to Sell 60 60 33 80.43% 96.35% 101.65% 6 Active Listings 2,457 1,446 69.92% 66 37 75,64% 6 Active Listings 2,457 1,446 69.92% 66 37 75,64% 6 Active Listings 2,457 1,446 69.92% 66 37 75,64% 6 Active Listings 2,457 1,446 69.92% 66 37 75,64% 6 Active Listings 2,457 1,446 69.92% 66 37 75,64% 6 Active Listings 2,457 1,446 69.92% 66 37 75,64% 6 Active Listings 2,457 1,446 69.92% 6 | 1 Units Listed | 1,074 | 1,276 | -15.83% | | 2,705 | -5.36% |
| A List/Sell Ratio 96.75% 102.27% 96.35% 101.65% 5 Days to Sell 60 33 80.43% 66 37 75.64% 5 Days to Sell 60 33 80.43% 66 37 75.64% 5 Days to Sell 60 33 80.43% 66 37 75.64% 5 Days to Sell 60 37 75.64% 68.92% 780 856 -8.88% 24.01% 5 Days to Sell 60 60.92% 60.25 | 2 Units Sold | 455 | 690 | -34.06% | 932 | 1,740 | -46.44% |
| 5 Days to Sell 60 33 80.43% 66 37 75.64% Actace = North Okanagan 1 1 4 69.92% 8 Area = North Okanagan 1 1 1 368 389 -5.40% 780 856 -8.88% 2 Units Sold 148 280 -47.14% 318 623 -48.96% -42.84% 3 Sales Volume \$97.739,543 \$202,844,126 -51.82% \$207.536,286 \$440,089,082 -52.84% 4 List/Sell Ratio 95.98% 101.43% 95.62% 100.61% 52.84% 4 List/Sell Ratio 95.98% 101.43% 95.62% 400.061% 52.94% 6 Active Listings 963 587 64.05% 73 56 29.24% 6 Active Listings 60 116 -17.24% 148 300 -37.33% 36 29.24% 6 5.79% 439 466 -5.79% Area = Shutbus 99.96% 99.96% 100.61% 99.36% 91.026 66.76% 99.36% 91.026 66. | 3 Sales Volume | \$369,316,224 | \$653,820,881 | -43.51% | \$732,102,528 | \$1,586,149,814 | -53.84% |
| 6 Active Listings 2,457 1,446 69,92% Area = North Okanagan 1 1 Units Listed 368 389 -5,40% 780 856 -8,88% 2 Units Sold 148 280 -47,14% 318 623 -48,98% 3 Sales Volume \$97,739,543 \$202,844,126 -51,82% \$207,536,286 \$440,089,082 -52,84% 4 List/Sell Ratio 95,98% 101,43% 95,62% 100,61% 56 29,24% 6 Active Listings 963 587 64,05% 73 56 29,24% Area = Shuswap / Revel 1 11,115,18184 212 198 7,07% 439 466 -5.79% 2 Units Sold 96 116 -17,24% 188 300 -37,33% 3 Sales Volume \$57,961,865 \$68,124,372 -14,92% \$110,267,630 \$176,582,682 -37,55% 2 Units Sold 96.67% 99,56% 95,66% 98,99% 5 Days to Sell 604 414 45,89% 109 65 67,67% </td <td>4 List/Sell Ratio</td> <td>96.75%</td> <td>102.27%</td> <td></td> <td>96.35%</td> <td>101.65%</td> <td></td> | 4 List/Sell Ratio | 96.75% | 102.27% | | 96.35% | 101.65% | |
| Area = North Okanagan 1 Units Listed 368 389 -5.40% 780 856 -8.88% 2 Units Sold 148 280 -47.14% 318 623 -48.96% 3 Sales Volume \$97,739,543 \$202,844,126 -51.82% \$207,536,286 \$440,089,082 -52.84% 4 List/Sell Ratio 95.98% 101.43% 95.62% 100.61% 529.24% 5 Days to Sell 74 40 86.27% 73 56 29.24% 6 Active Listings 963 587 64.05% 73 56 29.24% 6 Active Listings 963 116 -17.24% 439 466 -5.79% 2 Units Sold 96 116 -17.24% 188 300 -37.35% 3 Sales Volume \$57,961,865 \$68,124,372 -14.92% \$110,267,630 \$176,582,682 -37.55% 4 List/Sell Ratio 94.67% 99.56% 95.66% 98.99% 50.66% 98.99% Area = South Okanagan 1 Units Listed 2 | 5 Days to Sell | 60 | 33 | 80.43% | 66 | 37 | 75.64% |
| 1 Units Listed 368 389 -5.40% 780 856 -8.88% 2 Units Sold 148 280 47.14% 318 623 -48.96% 3 Sales Volume \$97,739,543 \$202,844,126 51.82% \$207,536,286 \$440,089,082 -52.84% 4 List/Sell Ratio 95.98% 101.43% 95.62% 100.61% 5 Days to Sell 74 40 86.27% 73 56 29.24% 6 Active Listings 963 587 64.05% 73 56 29.24% 6 Active Listings 963 587 64.05% 73 56 29.24% 6 Active Listings 963 587 64.05% 73 56 29.24% 1 Active Listings 963 587 64.05% 73 56 29.24% 1 Active Listings 963 587 64.05% 73 56 29.24% 1 Active Listings 963 587 64.05% 73 56 29.24% 1 Active Listings 963 587 64.05% 73 56 29.24% 1 Active Listings 963 587 64.05% 73 56 29.24% 1 Active Listings 963 587 64.05% 73 56 29.24% 1 Active Listings 963 587 64.05% 1 Active Listings 963 116 116 117.24% 1 88 300 37.33% 3 Sales Volume \$57,961,865 \$68,124,372 14.92% \$110,267,630 \$176,582,682 37.55% 1 List/Sell Ratio 94.67% 99.58% 95.66% 98.99% 5 Days to Sell 604 4 414 45.89% 95.66% 98.99% 5 Days to Sell 604 4 414 45.89% 95.66% 98.99% 1 Active Listings 1 Activ | 6 Active Listings | 2,457 | 1,446 | 69.92% | | | |
| 2 Units Sold | Area = North Okanagan | | | | | | |
| 3 Sales Volume \$97,739,543 \$202,844,126 -51.82% \$207,536,286 \$440,089,082 -52.84% 4 List/Sell Ratio 95.98% 101.43% 95.62% 100.61% 5 Days to Sell 6 Active Listings 963 587 64.05% | 1 Units Listed | 368 | 389 | -5.40% | 780 | 856 | -8.88% |
| 4 List/Sell Ratio 95.98% 101.43% 95.62% 100.61% 5 Days to Sell 74 40 86.27% 73 56 29.24% 6 Active Listings 963 587 64.05% 73 56 29.24% Area = Shuswap / Revel 1 Units Listed 212 198 7.07% 439 466 -5.79% 2 Units Sold 96 116 -17.24% 188 300 -37.33% 3 Sales Volume \$57,961,865 \$68,124,372 -14.92% \$110,267,630 \$176,582,682 -37.55% 4 List/Sell Ratio 94.67% 99.58% 95.66% 98.99% 5 Days to Sell 104 57 81.64% 109 65 67.67% 4 Cative Listings 604 414 45.89% 409 65 67.67% 5 Days to Sell 104 57 81.64% 109 65 67.67% 2 Units Sold 163 255 -36.08% 346 688 577 15.77% | 2 Units Sold | 148 | 280 | -47.14% | 318 | 623 | -48.96% |
| 5 Days to Sell 6 Active Listings 74 963 40 587 86.27% 64.05% 73 963 56 29.24% Area = Shuswap / Revel 3 64.05% 3 64.05% 1 Units Listed 212 198 7.07% 439 466 -5.79% 2 Units Sold 96 116 -17.24% 188 300 -37.33% 3 Sales Volume \$57,961,865 \$68,124,372 -14.92% \$110,267,630 \$176,582,682 -37.55% 4 List/Sell Ratio 94.67% 99.58% 95.66% 98.99% 65 67.67% 5 Days to Sell 104 57 81.64% 109 65 67.67% 6 Active Listings 604 414 45.89% 109 65 67.67% 2 Units Sold 163 255 -36.08% 346 668 577 15.77% 2 Units Sold 163 255 -36.08% 346 664 42.272% 3 Sales Volume \$101,475,948 \$173,641,442 -41.56% \$208,948,020 \$41 | 3 Sales Volume | \$97,739,543 | \$202,844,126 | -51.82% | \$207,536,286 | \$440,089,082 | -52.84% |
| 6 Active Listings 963 587 64.05% Area = Shuswap / Revel 1 Units Listed 212 198 7.07% 439 466 -5.79% 2 Units Sold 96 116 -17.24% 188 300 -37.33% 3 Sales Volume \$57,961,865 \$68,124,372 -14.92% \$110,267,630 \$176,582,682 -37.55% 4 List/Sell Ratio 94.67% 99.58% 95.66% 98.99% 5 Days to Sell 104 57 81.64% 109 65 67.67% 6 Active Listings 604 414 45.89% 109 65 67.67% 6 Active Listings 604 414 45.89% 109 65 67.67% 4 List/Sell Ratio 276 263 4.94% 668 577 15.77% 2 Units Sold 163 255 -36.08% 346 604 42.72% 2 Units Sold 163 255 -36.08% 346 604 42.72% 3 Sales Volume \$10,475,948 | 4 List/Sell Ratio | 95.98% | 101.43% | | 95.62% | 100.61% | |
| 6 Active Listings 963 587 64.05% Area = Shuswap / Revel 1 1 Units Listed 212 198 7.07% 439 466 -5.79% 2 Units Sold 96 116 -17.24% 188 300 -37.33% 3 Sales Volume \$57,961,865 \$68,124,372 -14.92% \$110,267,630 \$176,582,682 -37.55% 4 List/Sell Ratio 94.67% 99.58% 95.66% 98.99% 50.66% 98.99% 50.66% 98.99% 65.67% 66.62% 67.67% 66.62% 98.99% 65.67% 67.67% 66.62% 98.99% 66.76% 67.67% 67.67% 66.82% 98.99% 66.76% 67.67% 66.82% 668 577 15.77% 67.67% 66.82% 346 668 577 15.77% 20.01% 35.818 346 668 577 15.77% 20.01% 35.818 346 668 577 15.77% 20.01% 35.818 36.01 36.01% 36.02% 346 668 | 5 Days to Sell | 74 | 40 | 86.27% | 73 | 56 | 29.24% |
| Area = Shuswap / Revel 1 Units Listed 212 198 7.07% 439 466 -5.79% 2 Units Sold 96 116 -17.24% 188 300 -37.33% 3 Sales Volume \$57,961,865 \$68,124,372 -14.92% \$110,267,630 \$176,582,682 -37.55% 4 List/Sell Ratio 94.67% 99.58% 95.66% 98.99% 5 Days to Sell 104 57 81.64% 109 65 67.67% 5 Days to Sell 104 57 81.64% 109 65 67.67% 6 Active Listings 604 414 45.89% 109 65 67.67% 6 Active Listings 604 414 45.89% 668 577 15.77% 2 Units Sold 163 255 -36.08% 346 604 42.72% 3 Sales Volume \$101,475,948 \$173,641,442 -41.56% \$208,948,020 \$417,518,304 -49.95% 4 List/Sell Ratio 96.64% 99.36% 96.22% 98.73% 50 | · | 963 | 587 | 64.05% | | | |
| 1 Units Listed 212 198 7.07% 439 466 -5.79% 2 Units Sold 96 116 -17.24% 188 300 -37.33% 3 Sales Volume \$57,961,865 \$68,124,372 -14.92% \$110,267,630 \$176,582,682 -37.55% 4 List/Sell Ratio 94.67% 99.58% 95.66% 98.99% 5 Days to Sell 104 57 81.64% 109 65 67.67% 6 Active Listings 604 414 45.89% 109 65 67.67% Area = South Okanagan 1 Units Listed 276 263 4.94% 668 577 15.77% 2 Units Sold 163 255 -36.08% 346 604 -42.72% 3 Sales Volume \$101,475,948 \$173,641,442 -41.56% \$208,948,020 \$417,518,304 -49.95% 4 List/Sell Ratio 96.64% 99.36% 96.22% 98.73% 7 67 13.60% 5 Days to Sell 74 60< | | | | | | | |
| 2 Units Sold 96 116 -17.24% 188 300 -37.33% 3 Sales Volume \$57,961,865 \$68,124,372 -14.92% \$110,267,630 \$176,582,682 -37.55% 4 List/Sell Ratio 94.67% 99.58% 95.66% 98.99% 65 67.67% 5 Days to Sell 104 57 81.64% 109 65 67.67% 6 Active Listings 604 414 45.89% 109 65 67.67% Area = South Okanagan 1 Units Listed 276 263 4.94% 668 577 15.77% 2 Units Sold 163 255 -36.08% 346 604 -42.72% 3 Sales Volume \$101,475,948 \$173,641,442 -41.56% \$208,948,020 \$417,518,304 -49.95% 4 List/Sell Ratio 96.64% 99.36% 96.22% 98.73% 5 Days to Sell 74 60 23.73% 77 67 13.60% 4 List/Sell Ratio 92 24 -1 | - | 212 | 198 | 7.07% | 439 | 466 | -5.79% |
| 3 Sales Volume \$57,961,865 \$68,124,372 -14.92% \$110,267,630 \$176,582,682 -37.55% 4 List/Sell Ratio 94.67% 99.58% 95.66% 98.99% 65.67% 5 Days to Sell 104 57 81.64% 109 65 67.67% 6 Active Listings 604 414 45.89% 45.69% 668 577 15.77% Area = South Okanagan 1 Units Listed 276 263 4.94% 668 577 15.77% 2 Units Sold 163 255 -36.08% 346 604 -42.72% 3 Sales Volume \$101,475,948 \$173,641,442 -41.56% \$208,948,020 \$417,518,304 -49.95% 4 List/Sell Ratio 96.64% 99.36% 96.22% 98.73% 70 67 13.60% 5 Days to Sell 74 60 23.73% 77 67 13.60% 4 List/Sell Ratio 20 24 -16.67% 42 55 -23.64% 2 Units Sold 32 | - | | 116 | -17.24% | 188 | 300 | -37.33% |
| 4 List/Sell Ratio 94.67% 99.58% 95.66% 98.99% 5 Days to Sell 104 57 81.64% 109 65 67.67% 6 Active Listings 604 414 45.89% 109 65 67.67% Area = South Okanagan 1 Units Listed 276 263 4.94% 668 577 15.77% 2 Units Sold 163 255 -36.08% 346 604 -42.72% 3 Sales Volume \$101,475,948 \$173,641,442 -41.56% \$208,948,020 \$417,518,304 -49.95% 4 List/Sell Ratio 96.64% 99.36% 96.22% 98.73% 5 Days to Sell 74 60 23.73% 77 67 13.60% 6 Active Listings 1,272 765 66.27% 76 62.27% 77 67 13.60% 77 67 13.60% 77 67 13.60% 72.564% 72.264% 72.264% 72.264% 72.264% 72.264% 72.264% 72.264% 72.264% 72.264% 72.264% </td <td>3 Sales Volume</td> <td>\$57,961,865</td> <td>\$68,124,372</td> <td>-14.92%</td> <td>\$110,267,630</td> <td>\$176,582,682</td> <td>-37.55%</td> | 3 Sales Volume | \$57,961,865 | \$68,124,372 | -14.92% | \$110,267,630 | \$176,582,682 | -37.55% |
| 5 Days to Sell 104 57 81.64% 109 65 67.67% 6 Active Listings 604 414 45.89% 109 65 67.67% Area = South Okanagan 1 Units Listed 276 263 4.94% 668 577 15.77% 2 Units Sold 163 255 -36.08% 346 604 -42.72% 3 Sales Volume \$101,475,948 \$173,641,442 -41.56% \$208,948,020 \$417,518,304 -49.95% 4 List/Sell Ratio 96.64% 99.36% 96.22% 98.73% 5 Days to Sell 74 60 23.73% 77 67 13.60% 6 Active Listings 1,272 765 66.27% 77 67 13.60% 4 East Sold 32 73 -56.16% 81 147 -44.90% 3 Sales Volume \$8,047,500 \$18,013,150 -55.32% \$22,345,850 \$36,101,100 -38.10% 4 List/Sell Ratio 96.27% 97.10% 95.93% 96. | | 94.67% | 99.58% | | 95.66% | 98.99% | |
| Area = South Okanagan Area = South Okanagan 1 Units Listed 276 263 4.94% 668 577 15.77% 2 Units Sold 163 255 -36.08% 346 604 -42.72% 3 Sales Volume \$101,475,948 \$173,641,442 -41.56% \$208,948,020 \$417,518,304 -49.95% 4 List/Sell Ratio 96.64% 99.36% 96.22% 98.73% 5 Days to Sell 77 67 13.60% 5 Days to Sell 74 60 23.73% 77 67 13.60% 6 Active Listings 1,272 765 66.27% 76 66.27% Area = South Peace Riv 1 Units Listed 20 24 -16.67% 42 55 -23.64% 2 Units Sold 32 73 -56.16% 81 147 -44.90% 3 Sales Volume \$8,047,500 \$18,013,150 -55.32% \$22,345,850 \$36,101,100 -38.10% 4 List/Sell Ratio 96.27% 97.10% 95.93% | | 104 | 57 | 81.64% | 109 | 65 | 67.67% |
| Area = South Okanagan | - | 604 | 414 | 45.89% | | | |
| 1 Units Listed 276 263 4.94% 668 577 15.77% 2 Units Sold 163 255 -36.08% 346 604 -42.72% 3 Sales Volume \$101,475,948 \$173,641,442 -41.56% \$208,948,020 \$417,518,304 -49.95% 4 List/Sell Ratio 96.64% 99.36% 96.22% 98.73% 98.73% 5 Days to Sell 74 60 23.73% 77 67 13.60% 6 Active Listings 1,272 765 66.27% 66.27% 67 13.60% Area = South Peace Riv 1 Units Listed 20 24 -16.67% 42 55 -23.64% 2 Units Sold 32 73 -56.16% 81 147 -44.90% 3 Sales Volume \$8,047,500 \$18,013,150 -55.32% \$22,345,850 \$36,101,100 -38.10% 4 List/Sell Ratio 96.27% 97.10% 95.93% 96.33% 96.33% 5 Days to Sell 90 128 <td< td=""><td></td><td></td><td></td><td></td><td></td><td></td><td></td></td<> | | | | | | | |
| 2 Units Sold 163 255 -36.08% 346 604 -42.72% 3 Sales Volume \$101,475,948 \$173,641,442 -41.56% \$208,948,020 \$417,518,304 -49.95% 4 List/Sell Ratio 96.64% 99.36% 96.22% 98.73% 5 Days to Sell 74 60 23.73% 77 67 13.60% 6 Active Listings 1,272 765 66.27% | _ | 276 | 263 | 4.94% | 668 | 577 | 15.77% |
| 3 Sales Volume \$101,475,948 \$173,641,442 -41.56% \$208,948,020 \$417,518,304 -49.95% 4 List/Sell Ratio 96.64% 99.36% 96.22% 98.73% 5 Days to Sell 74 60 23.73% 77 67 13.60% 6 Active Listings 1,272 765 66.27% 77 67 13.60% Area = South Peace Riv 1 Units Listed 20 24 -16.67% 42 55 -23.64% 2 Units Sold 32 73 -56.16% 81 147 -44.90% 3 Sales Volume \$8,047,500 \$18,013,150 -55.32% \$22,345,850 \$36,101,100 -38.10% 4 List/Sell Ratio 96.27% 97.10% 95.93% 96.33% 5 Days to Sell 90 128 -29.69% 119 128 -6.85% 6 Active Listings 402 404 -0.50% 4,489 4,659 -3.65% 2 Units Sold 894 1,414 -36.78% 1,865 | | 163 | | -36.08% | | 604 | -42.72% |
| 4 List/Sell Ratio 96.64% 99.36% 96.22% 98.73% 5 Days to Sell 74 60 23.73% 77 67 13.60% 6 Active Listings 1,272 765 66.27% 77 67 13.60% Area = South Peace Riv 1 Units Listed 20 24 -16.67% 42 55 -23.64% 2 Units Sold 32 73 -56.16% 81 147 -44.90% 3 Sales Volume \$8,047,500 \$18,013,150 -55.32% \$22,345,850 \$36,101,100 -38.10% 4 List/Sell Ratio 96.27% 97.10% 95.93% 96.33% 96.33% 5 Days to Sell 90 128 -29.69% 119 128 -6.85% 6 Active Listings 402 404 -0.50% 119 128 -6.85% 2 Units Sold 894 1,414 -36.78% 1,865 3,414 -45.37% 3 Sales Volume \$634,541,080 \$1,116,443,972 -43.16% \$1,281,20 | _ | \$101,475,948 | \$173,641,442 | -41.56% | \$208,948,020 | \$417,518,304 | -49.95% |
| 5 Days to Sell 74 60 23.73% 77 67 13.60% 6 Active Listings 1,272 765 66.27% 77 67 13.60% Area = South Peace Riv 1 Units Listed 20 24 -16.67% 42 55 -23.64% 2 Units Sold 32 73 -56.16% 81 147 -44.90% 3 Sales Volume \$8,047,500 \$18,013,150 -55.32% \$22,345,850 \$36,101,100 -38.10% 4 List/Sell Ratio 96.27% 97.10% 95.93% 96.33% 5 Days to Sell 90 128 -29.69% 119 128 -6.85% 6 Active Listings 402 404 -0.50% 119 128 -6.85% Area = Grand Total 1 1.950 2,150 -9.30% 4,489 4,659 -3.65% 2 Units Sold 894 1,414 -36.78% 1,865 3,414 -45.37% 3 Sales Volume \$634,541,080 \$1,116,443,972 | | | | | | | |
| Active Listings 1,272 765 66.27% Area = South Peace Riv 1 Units Listed 20 24 -16.67% 42 55 -23.64% 2 Units Sold 32 73 -56.16% 81 147 -44.90% 3 Sales Volume \$8,047,500 \$18,013,150 -55.32% \$22,345,850 \$36,101,100 -38.10% 4 List/Sell Ratio 96.27% 97.10% 95.93% 96.33% 96.33% 5 Days to Sell 90 128 -29.69% 119 128 -6.85% 6 Active Listings 402 404 -0.50% 119 128 -6.85% 4 List/Sell Sold 1,950 2,150 -9.30% 4,489 4,659 -3.65% 2 Units Sold 894 1,414 -36.78% 1,865 3,414 -45.37% 3 Sales Volume \$634,541,080 \$1,116,443,972 -43.16% \$1,281,200,314 \$2,656,440,982 -51.77% 4 List/Sell Ratio 96.41% 101.40% 96.14% 100.75% 1 | | 74 | 60 | 23.73% | 77 | 67 | 13.60% |
| Area = South Peace Riv 1 Units Listed 20 24 -16.67% 42 55 -23.64% 2 Units Sold 32 73 -56.16% 81 147 -44.90% 3 Sales Volume \$8,047,500 \$18,013,150 -55.32% \$22,345,850 \$36,101,100 -38.10% 4 List/Sell Ratio 96.27% 97.10% 95.93% 96.33% 5 Days to Sell 90 128 -29.69% 119 128 -6.85% 6 Active Listings 402 404 -0.50% 119 128 -6.85% 4 Listided 1,950 2,150 -9.30% 4,489 4,659 -3.65% 2 Units Sold 894 1,414 -36.78% 1,865 3,414 -45.37% 3 Sales Volume \$634,541,080 \$1,116,443,972 -43.16% \$1,281,200,314 \$2,656,440,982 -51.77% 4 List/Sell Ratio 96.41% 101.40% 96.14% 100.75% 5 Days to Sell 70 46 52.92% 76 <td></td> <td>1,272</td> <td>765</td> <td>66.27%</td> <td></td> <td></td> <td></td> | | 1,272 | 765 | 66.27% | | | |
| 1 Units Listed 20 24 -16.67% 42 55 -23.64% 2 Units Sold 32 73 -56.16% 81 147 -44.90% 3 Sales Volume \$8,047,500 \$18,013,150 -55.32% \$22,345,850 \$36,101,100 -38.10% 4 List/Sell Ratio 96.27% 97.10% 95.93% 96.33% 5 Days to Sell 90 128 -29.69% 119 128 -6.85% 6 Active Listings 402 404 -0.50% 19 128 -6.85% Area = Grand Total 1 1 Units Listed 1,950 2,150 -9.30% 4,489 4,659 -3.65% 2 Units Sold 894 1,414 -36.78% 1,865 3,414 -45.37% 3 Sales Volume \$634,541,080 \$1,116,443,972 -43.16% \$1,281,200,314 \$2,656,440,982 -51.77% 4 List/Sell Ratio 96.41% 101.40% 96.14% 100.75% 5 Days to Sell 70 46 52.92% 76 52 44.06% | | | | | | | |
| 2 Units Sold 32 73 -56.16% 81 147 -44.90% 3 Sales Volume \$8,047,500 \$18,013,150 -55.32% \$22,345,850 \$36,101,100 -38.10% 4 List/Sell Ratio 96.27% 97.10% 95.93% 96.33% 96.33% 5 Days to Sell 90 128 -29.69% 119 128 -6.85% 6 Active Listings 402 404 -0.50% 119 128 -6.85% Area = Grand Total 1 Units Listed 1,950 2,150 -9.30% 4,489 4,659 -3.65% 2 Units Sold 894 1,414 -36.78% 1,865 3,414 -45.37% 3 Sales Volume \$634,541,080 \$1,116,443,972 -43.16% \$1,281,200,314 \$2,656,440,982 -51.77% 4 List/Sell Ratio 96.41% 101.40% 96.14% 100.75% 5 Days to Sell 70 46 52.92% 76 52 44.06% | | 20 | 24 | -16.67% | 42 | 55 | -23.64% |
| 3 Sales Volume \$8,047,500 \$18,013,150 -55.32% \$22,345,850 \$36,101,100 -38.10% 4 List/Sell Ratio 96.27% 97.10% 95.93% 96.33% 5 Days to Sell 90 128 -29.69% 119 128 -6.85% 6 Active Listings 402 404 -0.50% 119 128 -6.85% Area = Grand Total 1 Units Listed 1,950 2,150 -9.30% 4,489 4,659 -3.65% 2 Units Sold 894 1,414 -36.78% 1,865 3,414 -45.37% 3 Sales Volume \$634,541,080 \$1,116,443,972 -43.16% \$1,281,200,314 \$2,656,440,982 -51.77% 4 List/Sell Ratio 96.41% 101.40% 96.14% 100.75% 5 Days to Sell 70 46 52.92% 76 52 44.06% | | | 73 | -56.16% | 81 | | -44.90% |
| 4 List/Sell Ratio 96.27% 97.10% 95.93% 96.33% 5 Days to Sell 90 128 -29.69% 119 128 -6.85% 6 Active Listings 402 404 -0.50% -0.50 | | \$8,047,500 | \$18,013,150 | -55.32% | \$22,345,850 | \$36,101,100 | -38.10% |
| 5 Days to Sell 90 128 -29.69% 119 128 -6.85% 6 Active Listings 402 404 -0.50% 119 128 -6.85% Area = Grand Total 1 Units Listed 1,950 2,150 -9.30% 4,489 4,659 -3.65% 2 Units Sold 894 1,414 -36.78% 1,865 3,414 -45.37% 3 Sales Volume \$634,541,080 \$1,116,443,972 -43.16% \$1,281,200,314 \$2,656,440,982 -51.77% 4 List/Sell Ratio 96.41% 101.40% 96.14% 100.75% 5 Days to Sell 70 46 52.92% 76 52 44.06% | | | | | | | |
| 6 Active Listings 402 404 -0.50% Area = Grand Total 1 Units Listed 1,950 2,150 -9.30% 4,489 4,659 -3.65% 2 Units Sold 894 1,414 -36.78% 1,865 3,414 -45.37% 3 Sales Volume \$634,541,080 \$1,116,443,972 -43.16% \$1,281,200,314 \$2,656,440,982 -51.77% 4 List/Sell Ratio 96.41% 101.40% 96.14% 100.75% 5 Days to Sell 70 46 52.92% 76 52 44.06% | | | | -29.69% | | | -6.85% |
| Area = Grand Total 1 Units Listed 1,950 2,150 -9.30% 4,489 4,659 -3.65% 2 Units Sold 894 1,414 -36.78% 1,865 3,414 -45.37% 3 Sales Volume \$634,541,080 \$1,116,443,972 -43.16% \$1,281,200,314 \$2,656,440,982 -51.77% 4 List/Sell Ratio 96.41% 101.40% 96.14% 100.75% 5 Days to Sell 70 46 52.92% 76 52 44.06% | | | | | | | |
| 1 Units Listed 1,950 2,150 -9.30% 4,489 4,659 -3.65% 2 Units Sold 894 1,414 -36.78% 1,865 3,414 -45.37% 3 Sales Volume \$634,541,080 \$1,116,443,972 -43.16% \$1,281,200,314 \$2,656,440,982 -51.77% 4 List/Sell Ratio 96.41% 101.40% 96.14% 100.75% 5 Days to Sell 70 46 52.92% 76 52 44.06% | | | | | | | |
| 2 Units Sold 894 1,414 -36.78% 1,865 3,414 -45.37% 3 Sales Volume \$634,541,080 \$1,116,443,972 -43.16% \$1,281,200,314 \$2,656,440,982 -51.77% 4 List/Sell Ratio 96.41% 101.40% 96.14% 100.75% 5 Days to Sell 70 46 52.92% 76 52 44.06% | | 1.950 | 2,150 | -9.30% | 4,489 | 4,659 | -3.65% |
| 3 Sales Volume \$634,541,080 \$1,116,443,972 -43.16% \$1,281,200,314 \$2,656,440,982 -51.77% 4 List/Sell Ratio 96.41% 101.40% 96.14% 100.75% 5 Days to Sell 70 46 52.92% 76 52 44.06% | | | | | | | -45.37% |
| 4 List/Sell Ratio 96.41% 101.40% 96.14% 100.75% 5 Days to Sell 70 46 52.92% 76 52 44.06% | | | | | | | -51.77% |
| 5 Days to Sell 70 46 52.92% 76 52 44.06% | | | | | | | |
| , | | | | 52.92% | | | 44.06% |
| 0 /000 0,000 0,000/0 | 6 Active Listings | 5,698 | 3,616 | 57.58% | | | |

Quick Summary Part 1

Residential

| Description | Total Units Sold | Total Sales Volume | Total Units Sold | Total Sales Volume |
|----------------------|----------------------|--------------------|------------------|--------------------|
| This Month | 163 | \$101,475,948 | 72 | \$56,686,470 |
| Last Month | 117 | \$76,289,971 | 46 | \$36,883,486 |
| This Month Last Year | 255 | \$173,641,442 | 87 | \$72,628,293 |
| Description | Total Listings Taken | Inventory | | |
| This Month | 276 | 1,272 | | |
| Last Month | 208 | 1,206 | | |
| This Month Last Year | 263 | 765 | | |

Quick Summary Part 2

| Condo/Apt | | |
|-----------------------------|-----------|--|
| Sales | 33 | |
| New Listings | 29 | |
| Current Inventory | 197 | |
| Sell/Inv. Ratio | 16.75% | |
| Days to Sell | 84 | |
| Average Price | \$449,034 | |
| Median Price | \$405,000 | |
| Condo/Townhouse | | |
| Sales | 18 | |
| New Listings | 30 | |
| Current Inventory | 88 | |
| Sell/Inv. Ratio | 20.45% | |
| Days to Sell | 59 | |
| Average Price | \$541,350 | |
| Median Price | \$500,000 | |
| Lots | | |
| Sales | 6 | |
| New Listings | 30 | |
| Current Inventory | | |
| Sell/Inv. Ratio | | |
| Days to Sell | 113 | |
| Average Price | \$322,353 | |
| Median Price | \$333,750 | |
| Residential | | |
| Sales | 72 | |
| New Listings | 109 | |
| Current Inventory | 335 | |
| Sell/Inv. Ratio | 21.49% | |
| Days to Sell | 64 | |
| Average Price | \$787,312 | |
| Median Price | \$689,950 | |
| Ratio of Sales vs Inventory | 17.29% | |
| | | |

Comparative Activity -- Listing Information

| | | | | | | | | Inventory | |
|-------------------|--------|-----------|------------|---------|---------|------------|--------|-----------|------------|
| Description | Cur Mo | Lst Yr Mo | Incr/Decr% | Cur YTD | Lst YTD | Incr/Decr% | Cur Mo | Lst Yr Mo | Incr/Decr% |
| Zone = South Okan | agan | | | | | | | | |
| Acreage/House | 16 | 22 | -27.27% | 35 | 39 | -10.26 | 94 | 76 | 23.68 |
| Duplex | 7 | 9 | -22.22% | 14 | 17 | -17.65 | 23 | 12 | 91.67 |
| Mobile Home | 15 | 16 | -6.25% | 33 | 25 | 32.00 | 48 | 27 | 77.78 |
| Recreational | 1 | 1 | 0.00% | 1 | 1 | 0.00 | 5 | | |
| Residential | 109 | 105 | 3.81% | 247 | 214 | 15.42 | 335 | 198 | 69.19 |
| Residential WF | 3 | 3 | 0.00% | 8 | 5 | 60.00 | 15 | 6 | 150.00 |
| 3/4-Plex | 0 | 2 | -100.00% | 1 | 2 | -50.00 | 6 | 1 | 500.00 |
| Apartment | 29 | 33 | -12.12% | 83 | 88 | -5.68 | 197 | 80 | 146.25 |
| Townhouse | 30 | 19 | 57.89% | 73 | 41 | 78.05 | 88 | 48 | 83.33 |
| RES TOTAL | 210 | 210.00 | 0.00% | 495 | 432 | 14.58% | 811 | 448 | 81.03 |
| FARMS | 5 | 8 | -37.50% | 19 | 25 | -24.00 | 57 | 44 | 29.55 |
| MULTIFAMILY | 1 | 5 | -80.00% | 3 | 8 | -62.50 | 8 | 12 | -33.33 |
| Acreage | 12 | 8 | 50.00% | 27 | 16 | 68.75 | 55 | 43 | 27.91 |
| Acreage WF | 0 | 1 | -100.00% | 0 | 1 | -100.00 | 1 | 1 | 0.00 |
| Lots | 18 | 11 | 63.64% | 49 | 38 | 28.95 | 126 | 66 | 90.91 |
| Lots WF | 0 | 0 | 0.00% | 0 | 0 | 0.00 | | | |
| LOTS TOTAL | 30 | 20.00 | 50.00% | 76 | 55 | 38.18% | 182 | 110 | 65.45 |
| Business | 5 | 2 | 150.00% | 12 | 5 | 140.00 | 24 | 15 | 60.00 |
| Commercial | 19 | 11 | 72.73% | 40 | 33 | 21.21 | 94 | 72 | 30.56 |
| Land | 0 | 1 | -100.00% | 1 | 2 | -50.00 | 3 | 5 | -40.00 |
| COMM TOTAL | 24 | 14.00 | 71.43% | 53 | 40 | 32.50% | 121 | 92 | 31.52 |
| GRAND TOTAL | 270 | 257 | 5.06% | 646 | 560 | 15.36% | 1,179 | 706 | 67.00 |

Comparative Activity -- Sales Information (Month)

| | | Unit Sales | | Sales Volume | | | | | |
|--------------------|--------|-------------------|------------|---------------|---------------|------------|---------|-----------|--|
| Description | Cur Mo | Lst Yr Mo | Incr/Decr% | Cur Mo | Lst Yr Mo | Incr/Decr% | Cur Mo | Lst Yr Mo | |
| Zone = South Okana | gan | | | | | | | | |
| Acreage/House | 5 | 9 | -44.44% | \$8,839,900 | \$9,765,000 | -9.47% | 91.92% | 96.19% | |
| Duplex | 5 | 14 | -64.29% | \$3,400,000 | \$8,599,000 | -60.46% | 100.03% | 106.21% | |
| Mobile Home | 7 | 22 | -68.18% | \$1,462,500 | \$5,641,700 | -74.08% | 94.29% | 100.22% | |
| Recreational | 0 | 0 | 0.00% | \$0 | \$0 | 0.00% | 0.00% | 0.00% | |
| Residential | 72 | 87 | -17.24% | \$56,686,470 | \$72,628,293 | -21.95% | 97.13% | 101.01% | |
| Residential WF | 1 | 2 | -50.00% | \$680,000 | \$3,150,000 | -78.41% | 97.28% | 103.99% | |
| 3/4-Plex | 0 | 2 | -100.00% | \$0 | \$814,000 | -100.00% | 0.00% | 98.19% | |
| Apartment | 33 | 56 | -41.07% | \$14,818,111 | \$22,679,861 | -34.66% | 97.49% | 100.08% | |
| Townhouse | 18 | 21 | -14.29% | \$9,744,300 | \$12,578,400 | -22.53% | 98.29% | 102.72% | |
| RES TOTAL | 141 | 213 | -33.80% | \$95,631,281 | \$135,856,254 | -29.61% | 96.85% | 100.98% | |
| FARMS | 1 | 5 | -80.00% | \$1,900,000 | \$5,429,500 | -65.01% | 95.00% | 93.31% | |
| MULTIFAMILY | 0 | 3 | -100.00% | \$0 | \$8,725,000 | -100.00% | 0.00% | 90.89% | |
| Acreage | 2 | 6 | -66.67% | \$947,619 | \$3,513,000 | -73.03% | 87.42% | 93.48% | |
| Acreage WF | 0 | 0 | 0.00% | \$0 | \$0 | 0.00% | 0.00% | 0.00% | |
| Lots | 4 | 13 | -69.23% | \$986,500 | \$4,994,788 | -80.25% | 96.83% | 95.24% | |
| Business | 2 | 0 | 0.00% | \$161,800 | \$0 | 0.00% | 95.85% | 0.00% | |
| Commercial | 5 | 7 | -28.57% | \$930,021 | \$11,428,000 | -91.86% | 90.91% | 94.58% | |
| Land | 0 | 1 | -100.00% | \$0 | \$3,290,000 | -100.00% | 0.00% | 100.00% | |
| COMM TOTAL | 7 | 8 | -12.50% | \$1,091,821 | \$14,718,000 | -92.58% | 91.61% | 95.74% | |
| GRAND TOTAL | 155 | 248 | -37.50% | \$100,557,221 | \$173,236,542 | -41.95% | 96.65% | 99.37% | |

Comparative Activity -- Sales Information (YTD)

| | | Unit Sales | | List/Sale Ratio | | | | |
|--------------------|---------|-------------------|------------|-----------------|---------------|------------|---------|---------|
| Description | Cur YTD | Lst YTD | Incr/Decr% | Cur YTD | Lst YTD | Incr/Decr% | Cur YTD | Lst YTD |
| Zone = South Okana | agan | | | | | | | |
| Acreage/House | 16 | 23 | -30.43% | \$23,263,900 | \$26,389,000 | -11.84% | 93.80% | 94.62% |
| Duplex | 8 | 25 | -68.00% | \$4,990,000 | \$17,374,900 | -71.28% | 99.42% | 102.67% |
| Mobile Home | 27 | 37 | -27.03% | \$5,316,500 | \$8,697,700 | -38.87% | 93.85% | 98.32% |
| Recreational | 0 | 0 | 0.00% | \$0 | \$0 | 0.00% | 0.00% | 0.00% |
| Residential | 141 | 229 | -38.43% | \$107,751,556 | \$186,744,343 | -42.30% | 96.84% | 100.16% |
| Residential WF | 3 | 5 | -40.00% | \$3,085,000 | \$6,709,000 | -54.02% | 92.17% | 98.73% |
| 3/4-Plex | 0 | 4 | -100.00% | \$0 | \$2,395,500 | -100.00% | 0.00% | 91.50% |
| Apartment | 68 | 113 | -39.82% | \$29,964,311 | \$46,434,801 | -35.47% | 96.56% | 99.84% |
| Townhouse | 40 | 57 | -29.82% | \$21,289,000 | \$36,323,400 | -41.39% | 97.39% | 101.10% |
| RES TOTAL | 303 | 493 | -38.54% | \$195,660,267 | \$331,068,644 | -40.90% | 96.39% | 99.73% |
| FARMS | 2 | 15 | -86.67% | \$2,850,000 | \$27,144,500 | -89.50% | 95.03% | 94.65% |
| MULTIFAMILY | 0 | 7 | -100.00% | \$0 | \$12,180,000 | -100.00% | 0.00% | 92.01% |
| Acreage | 6 | 19 | -68.42% | \$3,041,619 | \$12,596,000 | -75.85% | 91.70% | 96.15% |
| Acreage WF | 1 | 0 | 0.00% | \$480,000 | \$0 | 0.00% | 96.02% | 0.00% |
| Lots | 9 | 38 | -76.32% | \$2,333,300 | \$13,849,188 | -83.15% | 96.16% | 96.19% |
| Business | 2 | 4 | -50.00% | \$161,800 | \$1,191,500 | -86.42% | 95.85% | 100.29% |
| Commercial | 11 | 13 | -15.38% | \$2,750,307 | \$14,530,572 | -81.07% | 92.07% | 95.27% |
| Land | 0 | 1 | -100.00% | \$0 | \$3,290,000 | -100.00% | 0.00% | 100.00% |
| COMM TOTAL | 13 | 18 | -27.78% | \$2,912,107 | \$19,012,072 | -84.68% | 92.28% | 96.36% |
| GRAND TOTAL | 334 | 590 | -43.39% | \$207,277,293 | \$415,850,404 | -50.16% | 96.23% | 98.75% |

Average/Median price, Days to Sell (Month)

| | Δ | verage Price | | r | Median Price | | | Days to Sell | |
|----------------|-------------|--------------|------------|-------------|--------------|------------|--------|--------------|------------|
| Description | Cur Mo | Lst Yr Mo | Incr/Decr% | Cur Mo | Lst Yr Mo | Incr/Decr% | Cur Mo | Lst Yr Mo | Incr/Decr% |
| Zone = South C | Okanagan | | | | | | | | |
| Acreage/House | \$1,767,980 | \$1,085,000 | 62.95% | \$1,249,900 | \$945,000 | 32.26% | 60 | 58 | 3.35% |
| Duplex | \$680,000 | \$614,214 | 10.71% | \$609,000 | \$598,500 | 1.75% | 45 | 25 | 81.08% |
| Mobile Home | \$208,929 | \$256,441 | -18.53% | \$205,000 | \$240,000 | -14.58% | 70 | 66 | 6.49% |
| Recreational | | | | | | | | | |
| Residential | \$787,312 | \$834,808 | -5.69% | \$689,950 | \$780,000 | -11.54% | 64 | 27 | 136.99% |
| Residential WF | \$680,000 | \$1,575,000 | -56.83% | \$680,000 | \$1,575,000 | -56.83% | 56 | 18 | 211.11% |
| 3/4-Plex | | \$407,000 | | | \$407,000 | | | 17 | |
| Apartment | \$449,034 | \$404,998 | 10.87% | \$405,000 | \$349,950 | 15.73% | 84 | 50 | 67.99% |
| Townhouse | \$541,350 | \$598,971 | -9.62% | \$500,000 | \$605,000 | -17.36% | 59 | 18 | 220.46% |
| RES TOTAL | \$678,236 | \$637,823 | 6.34% | \$595,000 | \$585,000 | 1.71% | 67 | 37 | 81.35% |
| FARMS | \$1,900,000 | \$1,085,900 | 74.97% | \$1,900,000 | \$930,000 | 104.30% | 28 | 56 | -50.00% |
| MULTIFAMILY | | \$2,908,333 | | | \$2,800,000 | | | 122 | |
| Acreage | \$473,810 | \$585,500 | -19.08% | \$473,810 | \$425,000 | 11.48% | 182 | 111 | 63.51% |
| Acreage WF | | | | | | | | | |
| Lots | \$246,625 | \$384,214 | -35.81% | \$281,250 | \$300,000 | -6.25% | 79 | 205 | -61.55% |
| Business | \$80,900 | | | \$80,900 | | | 55 | | |
| Commercial | \$186,004 | \$1,632,571 | -88.61% | \$5,000 | \$1,749,000 | -99.71% | 83 | 128 | -35.06% |
| Land | | \$3,290,000 | | | \$3,290,000 | | | 244 | |
| COMM TOTAL | \$155,974 | \$1,839,750 | -91.52% | \$78,800 | \$1,854,500 | -95.75% | 75 | 143 | -47.31% |
| GRAND TOTAL | \$648,756 | \$698,534 | -7.13% | \$575,000 | \$586,750 | -2.00% | 69 | 53 | 31.77% |

Average/Median price, Days to Sell (YTD)

| | A | verage Price | | r | Median Price | | | Days to Sell | |
|----------------|-------------|--------------|------------|-------------|--------------|------------|---------|--------------|------------|
| Description | Cur YTD | Lst YTD | Incr/Decr% | Cur YTD | Lst YTD | Incr/Decr% | Cur YTD | Lst YTD | Incr/Decr% |
| Zone = South C | Okanagan | | | | | | | | |
| Acreage/House | \$1,453,994 | \$1,147,348 | 26.73% | \$1,232,450 | \$1,050,000 | 17.38% | 85 | 81 | 5.61% |
| Duplex | \$623,750 | \$694,996 | -10.25% | \$597,000 | \$615,000 | -2.93% | 49 | 54 | -10.91% |
| Mobile Home | \$196,907 | \$235,073 | -16.24% | \$171,000 | \$225,000 | -24.00% | 77 | 62 | 24.25% |
| Recreational | | | | | | | | | |
| Residential | \$764,195 | \$815,477 | -6.29% | \$690,000 | \$750,000 | -8.00% | 67 | 51 | 32.04% |
| Residential WF | \$1,028,333 | \$1,341,800 | -23.36% | \$905,000 | \$989,000 | -8.49% | 51 | 82 | -37.09% |
| 3/4-Plex | | \$598,875 | | | \$565,250 | | | 79 | |
| Apartment | \$440,652 | \$410,927 | 7.23% | \$369,950 | \$350,000 | 5.70% | 82 | 51 | 60.69% |
| Townhouse | \$532,225 | \$637,253 | -16.48% | \$468,750 | \$588,500 | -20.35% | 58 | 35 | 68.71% |
| RES TOTAL | \$645,743 | \$671,539 | -3.84% | \$565,000 | \$600,000 | -5.83% | 71 | 52 | 35.70% |
| FARMS | \$1,425,000 | \$1,809,633 | -21.25% | \$1,425,000 | \$1,660,000 | -14.16% | 78 | 71 | 9.96% |
| MULTIFAMILY | | \$1,740,000 | | | \$1,430,000 | | | 137 | |
| Acreage | \$506,937 | \$662,947 | -23.53% | \$298,310 | \$350,000 | -14.77% | 162 | 104 | 55.14% |
| Acreage WF | \$480,000 | | | \$480,000 | | | 37 | | |
| Lots | \$259,256 | \$364,452 | -28.86% | \$230,000 | \$290,000 | -20.69% | 65 | 140 | -53.39% |
| Business | \$80,900 | \$297,875 | -72.84% | \$80,900 | \$235,000 | -65.57% | 55 | 131 | -58.10% |
| Commercial | \$250,028 | \$1,117,736 | -77.63% | \$5,000 | \$667,500 | -99.25% | 123 | 128 | -3.79% |
| Land | | \$3,290,000 | | | \$3,290,000 | | | 244 | |
| COMM TOTAL | \$224,008 | \$1,056,226 | -78.79% | \$78,800 | \$620,000 | -87.29% | 113 | 135 | -16.67% |
| GRAND TOTAL | \$620,591 | \$704,831 | -11.95% | \$532,500 | \$586,750 | -9.25% | 74 | 63 | 16.20% |