

**South Okanagan Monthly Statistics  
January 2023**

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## Zone Totals

Description	CM This Year	CM Last Year	Increase	This YTD	Last YTD	Increase
<b>Area = Central Okanagan</b>						
1 Units Listed	719	638	12.70%	719	638	12.70%
2 Units Sold	189	442	-57.24%	189	442	-57.24%
3 Sales Volume	\$142,685,302	\$370,671,226	-61.51%	\$142,685,302	\$370,671,226	-61.51%
4 List/Sell Ratio	95.51%	100.05%		95.51%	100.05%	
5 Days to Sell	79	45	74.15%	79	45	74.15%
6 Active Listings	2,095	1,096	91.15%			
<b>Area = North Okanagan</b>						
1 Units Listed	203	184	10.33%	203	184	10.33%
2 Units Sold	64	150	-57.33%	64	150	-57.33%
3 Sales Volume	\$44,205,834	\$103,742,600	-57.39%	\$44,205,834	\$103,742,600	-57.39%
4 List/Sell Ratio	94.59%	98.07%		94.59%	98.07%	
5 Days to Sell	71	69	3.09%	71	69	3.09%
6 Active Listings	837	512	63.48%			
<b>Area = Shuswap / Revel</b>						
1 Units Listed	82	118	-30.51%	82	118	-30.51%
2 Units Sold	52	76	-31.58%	52	76	-31.58%
3 Sales Volume	\$30,708,763	\$40,891,310	-24.90%	\$30,708,763	\$40,891,310	-24.90%
4 List/Sell Ratio	97.50%	98.15%		97.50%	98.15%	
5 Days to Sell	117	79	48.40%	117	79	48.40%
6 Active Listings	482	338	42.60%			
<b>Area = South Okanagan</b>						
1 Units Listed	184	142	29.58%	184	142	29.58%
2 Units Sold	66	151	-56.29%	66	151	-56.29%
3 Sales Volume	\$31,182,100	\$106,886,490	-70.83%	\$31,182,100	\$106,886,490	-70.83%
4 List/Sell Ratio	95.52%	96.64%		95.52%	96.64%	
5 Days to Sell	86	87	-0.73%	86	87	-0.73%
6 Active Listings	1,124	671	67.51%			
<b>Area = South Peace Riv</b>						
1 Units Listed	3	16	-81.25%	3	16	-81.25%
2 Units Sold	22	35	-37.14%	22	35	-37.14%
3 Sales Volume	\$5,036,450	\$9,245,500	-45.53%	\$5,036,450	\$9,245,500	-45.53%
4 List/Sell Ratio	97.18%	95.60%		97.18%	95.60%	
5 Days to Sell	122	145	-15.69%	122	145	-15.69%
6 Active Listings	382	415	-7.95%			
<b>Area = Grand Total</b>						
1 Units Listed	1,191	1,098	8.47%	1,191	1,098	8.47%
2 Units Sold	393	854	-53.98%	393	854	-53.98%
3 Sales Volume	\$253,818,448	\$631,437,126	-59.80%	\$253,818,448	\$631,437,126	-59.80%
4 List/Sell Ratio	95.62%	98.94%		95.62%	98.94%	
5 Days to Sell	86	64	35.12%	86	64	35.12%
6 Active Listings	4,920	3,032	62.27%			

Totals include variables in any given month, due to preceding month's collapsed sales and deleted listings. e & oe

South Okanagan Statistics -- January 2023

**Quick Summary Part 1**

			<b>Residential</b>	
<b>Description</b>	<b>Total Units Sold</b>	<b>Total Sales Volume</b>	<b>Total Units Sold</b>	<b>Total Sales Volume</b>
<b>This Month</b>	66	\$31,182,100	24	\$14,531,600
<b>Last Month</b>	91	\$56,937,765		
<b>This Month Last Year</b>	151	\$106,886,490	57	\$44,634,500

  

<b>Description</b>	<b>Total Listings Taken</b>	<b>Inventory</b>
<b>This Month</b>	184	1,124
<b>Last Month</b>	81	1,096
<b>This Month Last Year</b>	142	671

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South Okanagan Statistics -- January 2023

## Quick Summary Part 2

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### Condo/Apt

Sales	15
New Listings	22
Current Inventory	162
Sell/Inv. Ratio	9.26%
Days to Sell	97
Average Price	\$391,960
Median Price	\$355,000

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### Condo/Townhouse

Sales	11
New Listings	21
Current Inventory	70
Sell/Inv. Ratio	15.71%
Days to Sell	77
Average Price	\$487,645
Median Price	\$460,000

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### Lots

Sales	2
New Listings	27
Current Inventory	
Sell/Inv. Ratio	
Days to Sell	46
Average Price	\$330,000
Median Price	\$330,000

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### Residential

Sales	24
New Listings	60
Current Inventory	289
Sell/Inv. Ratio	8.30%
Days to Sell	71
Average Price	\$605,483
Median Price	\$567,000

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Ratio of Sales vs Inventory	8.05%
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South Okanagan Statistics -- January 2023

## Comparative Activity -- Listing Information

Description	Cur Mo	Lst Yr Mo	Incr/Decr%	Cur YTD	Lst YTD	Incr/Decr%	Inventory		
							Cur Mo	Lst Yr Mo	Incr/Decr%
<b>Zone = South Okanagan</b>									
Acreage/House	9	7	28.57%	9	7	28.57	79	59	33.90
Duplex	1	4	-75.00%	1	4	-75.00	16	13	23.08
Mobile Home	9	4	125.00%	9	4	125.00	44	20	120.00
Recreational	0	0	0.00%	0	0	0.00	4		
Residential	60	46	30.43%	60	46	30.43	289	128	125.78
Residential WF	4	0	0.00%	4	0	0.00	13	7	85.71
3/4-Plex	0	0	0.00%	0	0	0.00	6	3	100.00
Apartment	22	26	-15.38%	22	26	-15.38	162	76	113.16
Townhouse	21	11	90.91%	21	11	90.91	70	29	141.38
RES TOTAL	126	98.00	28.57%	126	98	28.57%	683	335	103.88
FARMS	8	10	-20.00%	8	10	-20.00	52	42	23.81
MULTIFAMILY	0	1	-100.00%	0	1	-100.00	5	9	-44.44
Acreage	11	3	266.67%	11	3	266.67	53	48	10.42
Acreage WF	0	0	0.00%	0	0	0.00	1		
Lots	16	15	6.67%	16	15	6.67	125	70	78.57
Lots WF	0	0	0.00%	0	0	0.00			
LOTS TOTAL	27	18.00	50.00%	27	18	50.00%	179	118	51.69
Business	3	1	200.00%	3	1	200.00	22	18	22.22
Commercial	13	10	30.00%	13	10	30.00	88	74	18.92
Land	1	0	0.00%	1	0	0.00	4	7	-42.86
COMM TOTAL	17	11.00	54.55%	17	11	54.55%	114	99	15.15
<b>GRAND TOTAL</b>	<b>178</b>	<b>138</b>	<b>28.99%</b>	<b>178</b>	<b>138</b>	<b>28.99%</b>	<b>1,033</b>	<b>603</b>	<b>71.31</b>

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South Okanagan Statistics -- January 2023

## Comparative Activity -- Sales Information (Month)

Description	Unit Sales			Sales Volume			List/Sale Ratio	
	Cur Mo	Lst Yr Mo	Incr/Decr%	Cur Mo	Lst Yr Mo	Incr/Decr%	Cur Mo	Lst Yr Mo
<b>Zone = South Okanagan</b>								
Acreage/House	2	9	-77.78%	\$1,309,000	\$12,615,000	-89.62%	93.23%	92.34%
Duplex	0	4	-100.00%	\$0	\$4,450,000	-100.00%	0.00%	97.63%
Mobile Home	8	9	-11.11%	\$1,576,000	\$1,876,500	-16.01%	92.90%	95.03%
Recreational	0	0	0.00%	\$0	\$0	0.00%	0.00%	0.00%
Residential	24	57	-57.89%	\$14,531,600	\$44,634,500	-67.44%	96.56%	97.31%
Residential WF	0	0	0.00%	\$0	\$0	0.00%	0.00%	0.00%
3/4-Plex	0	0	0.00%	\$0	\$0	0.00%	0.00%	0.00%
Apartment	15	25	-40.00%	\$5,879,400	\$8,982,390	-34.55%	94.52%	99.37%
Townhouse	11	16	-31.25%	\$5,364,100	\$12,123,200	-55.75%	96.24%	100.54%
RES TOTAL	60	120	-50.00%	\$28,660,100	\$84,681,590	-66.16%	95.71%	97.15%
FARMS	1	5	-80.00%	\$950,000	\$11,010,000	-91.37%	95.10%	95.21%
MULTIFAMILY	0	1	-100.00%	\$0	\$850,000	-100.00%	0.00%	95.51%
Acreage	1	6	-83.33%	\$180,000	\$3,594,000	-94.99%	72.03%	92.35%
Acreage WF	1	0	0.00%	\$480,000	\$0	0.00%	96.02%	0.00%
Lots	0	12	-100.00%	\$0	\$3,311,400	-100.00%	0.00%	94.04%
Business	0	1	-100.00%	\$0	\$350,000	-100.00%	0.00%	140.56%
Commercial	1	4	-75.00%	\$585,000	\$2,537,500	-76.95%	97.66%	92.82%
Land	0	0	0.00%	\$0	\$0	0.00%	0.00%	0.00%
COMM TOTAL	1	5	-80.00%	\$585,000	\$2,887,500	-79.74%	97.66%	96.80%
<b>GRAND TOTAL</b>	<b>64</b>	<b>149</b>	<b>-57.05%</b>	<b>\$30,855,100</b>	<b>\$106,334,490</b>	<b>-70.98%</b>	<b>95.55%</b>	<b>96.66%</b>

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South Okanagan Statistics -- January 2023

## Comparative Activity -- Sales Information (YTD)

Description	Unit Sales			Sales Volume			List/Sale Ratio	
	Cur YTD	Lst YTD	Incr/Decr%	Cur YTD	Lst YTD	Incr/Decr%	Cur YTD	Lst YTD
<b>Zone = South Okanagan</b>								
Acreage/House	2	9	-77.78%	\$1,309,000	\$12,615,000	-89.62%	93.23%	92.34%
Duplex	0	4	-100.00%	\$0	\$4,450,000	-100.00%	0.00%	97.63%
Mobile Home	8	9	-11.11%	\$1,576,000	\$1,876,500	-16.01%	92.90%	95.03%
Recreational	0	0	0.00%	\$0	\$0	0.00%	0.00%	0.00%
Residential	24	57	-57.89%	\$14,531,600	\$44,634,500	-67.44%	96.56%	97.31%
Residential WF	0	0	0.00%	\$0	\$0	0.00%	0.00%	0.00%
3/4-Plex	0	0	0.00%	\$0	\$0	0.00%	0.00%	0.00%
Apartment	15	25	-40.00%	\$5,879,400	\$8,982,390	-34.55%	94.52%	99.37%
Townhouse	11	16	-31.25%	\$5,364,100	\$12,123,200	-55.75%	96.24%	100.54%
RES TOTAL	60	120	-50.00%	\$28,660,100	\$84,681,590	-66.16%	95.71%	97.15%
FARMS	1	5	-80.00%	\$950,000	\$11,010,000	-91.37%	95.10%	95.21%
MULTIFAMILY	0	1	-100.00%	\$0	\$850,000	-100.00%	0.00%	95.51%
Acreage	1	6	-83.33%	\$180,000	\$3,594,000	-94.99%	72.03%	92.35%
Acreage WF	1	0	0.00%	\$480,000	\$0	0.00%	96.02%	0.00%
Lots	0	12	-100.00%	\$0	\$3,311,400	-100.00%	0.00%	94.04%
Business	0	1	-100.00%	\$0	\$350,000	-100.00%	0.00%	140.56%
Commercial	1	4	-75.00%	\$585,000	\$2,537,500	-76.95%	97.66%	92.82%
Land	0	0	0.00%	\$0	\$0	0.00%	0.00%	0.00%
COMM TOTAL	1	5	-80.00%	\$585,000	\$2,887,500	-79.74%	97.66%	96.80%
<b>GRAND TOTAL</b>	<b>64</b>	<b>149</b>	<b>-57.05%</b>	<b>\$30,855,100</b>	<b>\$106,334,490</b>	<b>-70.98%</b>	<b>95.55%</b>	<b>96.66%</b>

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South Okanagan Statistics -- January 2023

## Average/Median price, Days to Sell (Month)

Description	Average Price			Median Price			Days to Sell		
	Cur Mo	Lst Yr Mo	Incr/Decr%	Cur Mo	Lst Yr Mo	Incr/Decr%	Cur Mo	Lst Yr Mo	Incr/Decr%
<b>Zone = South Okanagan</b>									
Acreage/House	\$654,500	\$1,401,667	-53.31%	\$654,500	\$1,300,000	-49.65%	60	98	-39.15%
Duplex		\$1,112,500			\$717,500			99	
Mobile Home	\$197,000	\$208,500	-5.52%	\$154,450	\$218,000	-29.15%	97	66	46.97%
Recreational									
Residential	\$605,483	\$783,061	-22.68%	\$567,000	\$715,000	-20.70%	71	84	-15.35%
Residential WF									
3/4-Plex									
Apartment	\$391,960	\$359,296	9.09%	\$355,000	\$349,000	1.72%	97	65	49.34%
Townhouse	\$487,645	\$757,700	-35.64%	\$460,000	\$650,000	-29.23%	77	44	77.13%
RES TOTAL	\$477,668	\$705,680	-32.31%	\$452,000	\$575,000	-21.39%	82	75	9.29%
FARMS	\$950,000	\$2,202,000	-56.86%	\$950,000	\$1,850,000	-48.65%	128	75	71.58%
MULTIFAMILY		\$850,000			\$850,000			44	
Acreage	\$180,000	\$599,000	-69.95%	\$180,000	\$385,000	-53.25%	54	172	-68.54%
Acreage WF	\$480,000			\$480,000			37		
Lots		\$275,950			\$251,700			122	
Business		\$350,000			\$350,000			191	
Commercial	\$585,000	\$634,375	-7.78%	\$585,000	\$626,250	-6.59%	172	143	20.07%
Land									
COMM TOTAL	\$585,000	\$577,500	1.30%	\$585,000	\$585,000	0.00%	172	153	12.57%
<b>GRAND TOTAL</b>	<b>\$482,111</b>	<b>\$713,654</b>	<b>-32.44%</b>	<b>\$457,500</b>	<b>\$556,000</b>	<b>-17.72%</b>	<b>83</b>	<b>85</b>	<b>-2.54%</b>

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South Okanagan Statistics -- January 2023

## Average/Median price, Days to Sell (YTD)

Description	Average Price			Median Price			Days to Sell		
	Cur YTD	Lst YTD	Incr/Decr%	Cur YTD	Lst YTD	Incr/Decr%	Cur YTD	Lst YTD	Incr/Decr%
<b>Zone = South Okanagan</b>									
Acreage/House	\$654,500	\$1,401,667	-53.31%	\$654,500	\$1,300,000	-49.65%	60	98	-39.15%
Duplex		\$1,112,500			\$717,500			99	
Mobile Home	\$197,000	\$208,500	-5.52%	\$154,450	\$218,000	-29.15%	97	66	46.97%
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