South Okanagan Monthly Statistics January 2024

Table of Contents

Table of Contents	2
Zone Totals	3
Quick Summary Part 1	4
Quick Summary Part 2	5
Listing Information	6
Sales Information (Month)	7
Sales Information (YTD)	8
Average/Median Price, Days to Sell (Month)	9
Average/Median Price, Days to Sell (YTD)	10

Zone Totals

Note Central Okanaga	Description	CM This Year	CM Last Year	Increase	This YTD	Last YTD	Increase
2 Units Sold	Area = Central Okanaga						
3 Sales Volume \$168,811,034 \$128,263,634 31.61% \$168,811,034 \$128,263,634 31.61% 4 List/Sell Ratio 94.55% 95.45% 94.55% 95.45% 95.45% 5 Days to Sell 75 81 -8.12% 75 81 -8.12% 6 Active Listings 2,602 2,095 24.20% 75 81 -8.12% Area = North Okanagan 1 Units Listed 218 203 7.39% 218 203 7.39% 2 Units Sold 77 58 32.76% 77 58 32.76% 3 Sales Volume \$46,267,602 \$36,021,934 28.44% \$46,267,602 \$36,021,934 28.44% 4 List/Sell Ratio 95.76% 95.43% 90 74 22.64% 5 Days to Sell 90 74 22.64% 90 74 22.64% 1 Units Listed 103 82 25.61% 103 82 25.61% 2 Units Sold 60 45 33.33% 60 45	1 Units Listed	712	732		712	732	
A List/Sell Ratio 94.55% 95.45% 94.55% 95.45% 5 Days to Sell 75 81 -8.12% 75 81 -8.12% 75 81 -8.12% 6 Active Listings 2,602 2,095 24.20%	2 Units Sold	218		33.74%	218	163	
5 Days to Sell 6 Active Listings 75 81 -8.12% 2.095 24.20% 75 81 -8.12% 6 Active Listings 2.602 2.095 24.20% 75 81 -8.12% 6 Active Listings 2.003 7.39% 2.0 Units Sold 2.003 7.39% 3.268 Volume 2.188 2.03 7.39% 7.59% 2.188 2.03 7.39% 7.59% 2.188 2.03 7.39% 7.59% 2.188 2.03 7.39% 3.276% 77 58 32.76% 3.276% 44.6267.602 \$36,021,934 28.44% 44.6267.602 \$36,021,934 28.44% 44.6267.602 \$36,021,934 28.44% 45.02,546 90 74 22.64% 90 74 22.64% 90 74 22.64% 66 66.018 83 103 82 25.61% 80 40 40 40 40 40 40 40 40 40 40 40 40 40 <th< td=""><td>3 Sales Volume</td><td>\$168,811,034</td><td>\$128,263,634</td><td>31.61%</td><td>\$168,811,034</td><td>\$128,263,634</td><td>31.61%</td></th<>	3 Sales Volume	\$168,811,034	\$128,263,634	31.61%	\$168,811,034	\$128,263,634	31.61%
Active Listings 2,602 2,095 24,20% Area = North Okanagan 1 Units Listed 218 203 7,39% 218 203 7,39% 3 Sales Volume \$46,267,602 \$36,021,934 28,44% \$46,267,602 \$36,021,934 28,44% \$46,267,602 \$36,021,934 28,44% 4 List/Sell Ratio 95,76% 95,43% 95,76% 95,76% 95,43% 5 Days to Sell 90 74 22,64% 95,76% 95,43% 6 Active Listings 982 837 17,32% 90 74 22,64% 6 Active Listings 982 837 17,32% 90 74 22,64% 6 Active Listings 60 45 33,33% 60 45 33,33% 60 45 33,33% 33 sales Volume 48,26,808,963 21,40% 41,24% 41,24% 41,24% 41,24% 41,24% 41,24% 41,24% 41,24% 41,24% 41,24% 41,24% 41,24% 41,24% 41,24% 41,24%	4 List/Sell Ratio	94.55%	95.45%		94.55%	95.45%	
Area = North Okanagan 1 Units Listed 218 203 7.39% 218 203 7.39% 2 Units Sold 77 58 32.76% 77 58 32.76% 3 Sales Volume \$46,267,602 \$36,021,934 28.44% \$46,267,602 \$36,021,934 28.44% \$46,267,602 \$36,021,934 28.44% \$46,267,602 \$36,021,934 28.44% \$46,267,602 \$36,021,934 28.44% \$46,267,602 \$36,021,934 28.44% \$46,267,602 \$36,021,934 28.44% \$46,267,602 \$36,021,934 28.44% \$46,267,602 \$36,021,934 28.44% \$44,000 \$45,000 \$45,000 \$60,000	5 Days to Sell	75	81	-8.12%	75	81	-8.12%
1 Units Listed 218 203 7.39% 218 203 7.39% 218 203 7.39% 218 203 7.39% 218 203 7.39% 28.42% 36.021,934 28.44% \$46,267,602 \$36,021,934 28.44% \$46,267,602 \$36,021,934 28.44% \$46,267,602 \$36,021,934 28.44% \$46,267,602 \$36,021,934 28.44% \$46,267,602 \$36,021,934 28.44% \$46,267,602 \$36,021,934 28.44% \$46,267,602 \$36,021,934 28.44% \$46,267,602 \$36,021,934 28.44% \$50,002 \$36,021,934 28.44% \$50,002 \$36,021,934 28.44% \$50,002 \$50,43% \$50,40% \$50,43% \$50,61% \$50,002 \$50,002 \$60 \$60 \$60 \$60 \$60 \$60 \$45 \$33,33% \$60 \$45 \$33,33% \$60 \$45 \$33,33% \$60 \$60 \$45 \$33,33% \$60 \$62,808,963 \$21,40% \$97,64% \$50 \$97,64% \$50 \$97,64% \$50	6 Active Listings	2,602	2,095	24.20%			
2 Units Sold 77	Area = North Okanagan						
3 Sales Volume \$46,267,602 \$36,021,934 28.44% \$46,267,602 \$36,021,934 28.44% 4 List/Sell Ratio 95.76% 95.43% 95.43% 95.76% 95.43% 95.43% 95.43% 95.43% 95.43% 95.43% 95.43% 95.43% 95.43% 95.43% 95.43% 95.43% 95.43% 95.43% 95.43% 95.43% 95.43% 95.43% 95.43% 96.40% 95.43% 96.40% 95.43% 96.40% 95.43% 96.40% 96.40% 96.40% 96.40% 96.40% 96.40% 96.40% 96.40% 96.40% 96.40% 96.40% 96.40% 96.40% 96.40% 96.40% 96.40% 96.40% 96.40% 96.40% 97.64% 97.64% 97.06% 97.64% 97.64% 97.06% 97.64% 97.64% 97.06% 97.06% 97.06% 97.64% 97.06	1 Units Listed	218	203	7.39%	218	203	7.39%
4 List/Sell Ratio 95.76% 95.43% 95.76% 95.43% 2.64% 90 74 22.64% 5 Days to Sell 90 74 22.64% 90 74 22.64% 6 Active Listings 982 837 17.32% 77.32% 77.32% Area = Shuswap / Revel 1 Units Listed 103 82 25.61% 103 82 25.61% 2 Units Sold 60 45 33.33% 60 45 33.33% 3 Sales Volume \$32,546,304 \$26,808,963 21.40% \$32,546,304 \$26,808,963 21.40% 4 List/Sell Ratio 97.06% 97.64% 97.06% 97.06% 97.64% 103 104 18.22% 123 104 18.22% 123 104 18.22% 123 104 18.22% 123 104 18.22% 123 104 18.22% 123 104 18.22% 123 104 18.22% 123 104 18.22% 123 104 18.2	2 Units Sold	77	58	32.76%		58	32.76%
5 Days to Sell 6 Active Listings 982 837 17.32% 90 74 22.64% Area = Shuswap / Revel 837 17.32% 982 25.61% 103 82 25.61% 1 Units Listed 103 82 25.61% 103 82 25.61% 2 Units Sold 60 45 33.33% 60 45 33.33% 3 Sales Volume \$32,546,304 \$26,808,963 21.40% \$32,546,304 \$26,808,963 21.40% 4 List/Sell Ratio 97.06% 97.64% 97.06% 97.64% 97.06% 97.64% 5 Days to Sell 123 104 18.22% 123 104 18.22% 6 Active Listings 588 482 21.99% 256 282 -9.22% Active Listings 580 282 -9.22% 256 282 -9.22% 2 Units Sold 72 63 14.29% 72 63 14.29% 3 Sales Volume \$47,032,450 \$29,824,100 57.70%	3 Sales Volume	\$46,267,602	\$36,021,934	28.44%	\$46,267,602	\$36,021,934	28.44%
Active Listings 982 837 17.32% Area = Shuswap / Revel 1 10nits Listed 103 82 25.61% 103 82 25.61% 2 Units Sold 60 45 33.33% 60 45 33.33% 3 Sales Volume \$32,546,304 \$26,808,963 21.40% \$32,546,304 \$26,808,963 21.40% 4 List/Sell Ratio 97.06% 97.66% 97.06% 97.06% 97.64% 5 Days to Sell 123 104 18.22% 123 104 18.22% 6 Active Listings 588 482 21.99% 2 104 18.22% Area = South Okanagan 1 Units Listed 256 282 -9.22% 256 282 -9.22% 2 Units Sold 72 63 14.29% 72 63 14.29% 3 Sales Volume \$47,032,450 \$29,824,100 57.70% \$47,032,450 \$29,824,100 57.70% 4 List/Sell Ratio 93.66% 95.44% 50.86	4 List/Sell Ratio	95.76%	95.43%		95.76%	95.43%	
Area = Shuswap / Revel 1 Units Listed 103 82 25.61% 103 82 25.61% 2 Units Sold 60 45 33.33% 60 45 33.33% 60 45 33.33% 60 45 33.33% 60 45 33.33% 60 45 33.33% 60 45 33.33% 60 45 33.33% 60 45 33.33% 60 45 33.33% 60 45 33.33% 60 45 33.33% 60 45 33.33% 60 45 33.33% 60 41.62 33.33% 60 41.62 33.33% 60 41.69% 37.06% 41.69% 41.69% 47.04 41.06% 41.06% 41.06% 41.06% 41.06% 41.06% 41.06% 41.06% 41.29% 41.22% 41.22% 41.22% 41.22% 41.22% 41.22% 41.22% 41.22% 41.22% 41.22% 41.22% 41.22% 41.22% 41.22% 41.22% 41.22% 41.	5 Days to Sell	90	74	22.64%	90	74	22.64%
1 Units Listed 103 82 25.61% 103 82 25.61% 2 Units Sold 60 45 33.33% 60 45 33.33% 3 Sales Volume \$32,546,304 \$26,808,963 21.40% \$32,546,304 \$26,808,963 21.40% 4 List/Sell Ratio 97.06% 97.64% 97.06% 97.64% 97.06% 97.64% 123 104 18.22% 123 104 18.22% 123 104 18.22% 6.6 Active Listings 588 482 21.99% 256 282 9.22% 256 282 9.22% 256 282 9.22% 250 282 9.22% 250 282 9.22% 20 10.00 282 9.22% 20 14.29% 72 63 14.29% 72 63 14.29% 72 63 14.29% 72 63 14.29% 72 63 14.29% 72 63 14.29% 72 63 14.29% 72 63 14.29% 72	6 Active Listings	982	837	17.32%			
1 Units Listed 103 82 25.61% 103 82 25.61% 2 Units Sold 60 45 33.33% 60 45 33.33% 3 Sales Volume \$32,546,304 \$26,808,963 21.40% \$32,546,304 \$26,808,963 21.40% 4 List/Sell Ratio 97.06% 97.64% 97.06% 97.64% 97.06% 97.64% 97.06% 97.64% 97.06% 97.64% 97.06% 97.64% 123 104 18.22% 123 104 18.22% 123 104 18.22% 6.6 Active Listings 588 482 21.99% 256 282 9.22% 256 282 9.22% 20 20 10.00 282 9.22% 20 263 14.29% 72 63 14.29% 72 63 14.29% 72 63 14.29% 72 63 14.29% 72 63 14.29% 72 63 14.29% 72 63 14.29% 72 63 14.29% 72	Area = Shuswap / Revel						
3 Sales Volume \$32,546,304 \$26,808,963 21.40% \$32,546,304 \$26,808,963 21.40% 4 List/Sell Ratio 97.06% 97.64% 97.06% 97.64% 18.22% 123 104 18.22% 123 104 18.22% 123 104 18.22% 56 282 123 104 18.22% 123 104 18.22% 123 104 18.22% 123 104 18.22% 123 104 18.22% 126 1282 104 18.22% 126 282 1282 1292% 256 282 -9.22% 256 282 -9.22% 256 282 -9.22% 256 282 -9.22% 256 282 -9.22% 256 282 -9.22% 256 282 -9.22% 256 282 -9.22% 256 282 -9.22% 256 282 -9.22% 256 282 -9.22% 256 282 -9.22% 256 282 -9.22% 250 28 28,24,100<		103	82	25.61%	103	82	25.61%
4 List/Sell Ratio 97.06% 97.64% 97.06% 97.64% 5 Days to Sell 123 104 18.22% 123 104 18.22% 6 Active Listings 588 482 21.99% 123 104 18.22% Area = South Okanagan 1 Units Listed 256 282 -9.22% 256 282 -9.22% 2 Units Sold 72 63 14.29% 72 63 14.29% 3 Sales Volume \$47,032,450 \$29,824,100 57.70% \$47,032,450 \$29,824,100 57.70% 4 List/Sell Ratio 93.66% 95.44% 93.66% 95.44% 50.86% 131 87 50.86% 5 Days to Sell 131 87 50.86% 131 87 50.86% 6 Active Listings 1,319 1,124 17.35% 64 53 20.75% 20.66% 20.66% 20.66% 20.66% 20.66% 20.075% 64 53 20.75% 20.076 20.076% 20.076% 20.076	2 Units Sold	60	45	33.33%	60	45	33.33%
5 Days to Sell 123 104 18.22% 123 104 18.22% 6 Active Listings 588 482 21.99% 123 104 18.22% Area = South Okanagan 1 Units Listed 256 282 -9.22% 256 282 -9.22% 2 Units Sold 72 63 14.29% 72 63 14.29% 3 Sales Volume \$47,032,450 \$29,824,100 57.70% \$47,032,450 \$29,824,100 57.70% 4 List/Sell Ratio 93.66% 95.44% 93.66% 95.44% 93.66% 95.44% 5 Days to Sell 131 87 50.86% 131 87 50.86% 4 List/Sell Patic 64 53 20.75% 64 53 20.75% 2 Units Sold 22 20 10.00% 22 20 10.00% 3 Sales Volume \$4,747,921 \$4,721,450 0.56% \$4,747,921 \$4,721,450 0.56% 4 List/Sell Ratio 96.12% 97.33% <t< td=""><td>3 Sales Volume</td><td>\$32,546,304</td><td>\$26,808,963</td><td>21.40%</td><td>\$32,546,304</td><td>\$26,808,963</td><td>21.40%</td></t<>	3 Sales Volume	\$32,546,304	\$26,808,963	21.40%	\$32,546,304	\$26,808,963	21.40%
Area = South Okanagan Area = South Okanagan 1 Units Listed 256 282 -9.22% 256 282 -9.22% 2 Units Sold 72 63 14.29% 72 63 14.29% 3 Sales Volume \$47,032,450 \$29,824,100 57.70% \$47,032,450 \$29,824,100 57.70% 4 List/Sell Ratio 93.66% 95.44% 93.66% 95.44% 5 Days to Sell 131 87 50.86% 131 87 50.86% 6 Active Listings 1,319 1,124 17.35% 131 87 50.86% Active Listings 1,319 1,124 17.35% 131 87 50.86% Active Listings 1,319 1,124 17.35% 131 87 50.86% Area = South Peace Riv 1 Units Listed 64 53 20.75% 64 53 20.75% 2 Units Sold 22 20 10.00% 22 20 10.00% 3 Sale	4 List/Sell Ratio	97.06%	97.64%		97.06%	97.64%	
Area = South Okanagan 1 Units Listed 256 282 -9.22% 256 282 -9.22% 2 Units Sold 72 63 14.29% 72 63 14.29% 3 Sales Volume \$47,032,450 \$29,824,100 57.70% \$47,032,450 \$29,824,100 57.70% 4 List/Sell Ratio 93.66% 95.44% 93.66% 95.44% 50.86% 95.44% 50.86% 50.86% 95.44% 50.86% 50.86% 95.44% 50.86% 50.86% 95.44% 50.86% 95.44% 50.86% 95.44% 50.86% 95.44% 50.86% 95.44% 50.86% 95.44% 50.86% 95.44% 50.86% 95.44% 50.86% 95.86% 96.86% 96.86% 96.86% 96.86% 96.86% <td< td=""><td>5 Days to Sell</td><td>123</td><td>104</td><td>18.22%</td><td>123</td><td>104</td><td>18.22%</td></td<>	5 Days to Sell	123	104	18.22%	123	104	18.22%
Name	6 Active Listings	588	482	21.99%			
2 Units Sold 72 63 14.29% 72 63 14.29% 3 Sales Volume \$47,032,450 \$29,824,100 57.70% \$47,032,450 \$29,824,100 57.70% 4 List/Sell Ratio 93.66% 95.44% 93.66% 95.44% 50.86% 95.44% 95.44% 96.86% 90.75% 96.86% 96.96% 96.96% 96.96% 96.96% 96.96% 96.12% 97.33% 96.12% 97.33% 96.12% 97.33% 96.12% 97.33% 96.12% 97.33% 96.12% 97.33% 96.12% 97.53%							
3 Sales Volume \$47,032,450 \$29,824,100 57.70% \$47,032,450 \$29,824,100 57.70% 4 List/Sell Ratio 93.66% 95.44% 93.66% 95.44% 93.66% 95.44% 5 Days to Sell 131 87 50.86% 131 87 50.86% 6 Active Listings 1,319 1,124 17.35%	1 Units Listed	256	282	-9.22%	256	282	-9.22%
4 List/Sell Ratio 93.66% 95.44% 93.66% 95.44% 5 Days to Sell 131 87 50.86% 131 87 50.86% 6 Active Listings 1,319 1,124 17.35% 131 87 50.86% Area = South Peace Riv 1 Units Listed 64 53 20.75% 64 53 20.75% 2 Units Sold 22 20 10.00% 22 20 10.00% 3 Sales Volume \$4,747,921 \$4,721,450 0.56% \$4,747,921 \$4,721,450 0.56% 4 List/Sell Ratio 96.12% 97.33% 96.12% 97.33% 97.33% 96.12% 97.33%	2 Units Sold	72	63	14.29%	72	63	14.29%
5 Days to Sell 131 87 50.86% 131 87 50.86% Area = South Peace Riv 1 Units Listed 64 53 20.75% 64 53 20.75% 2 Units Sold 22 20 10.00% 22 20 10.00% 3 Sales Volume \$4,747,921 \$4,721,450 0.56% \$4,747,921 \$4,721,450 0.56% 4 List/Sell Ratio 96.12% 97.33% 96.12% 97.33% 5 Days to Sell 99 127 -21.63% 99 127 -21.63% 6 Active Listings 353 382 -7.59% -7.59% -21.63% 99 127 -21.63% 4 Units Listed 1,353 1,352 0.07% 1,353 1,352 0.07% 2 Units Sold 449 349 28.65% 449 349 28.65% 3 Sales Volume \$299,405,311 \$225,640,080 32.69% \$299,405,311 \$225,640,080 32.69% 4 List/Sell Ratio 94.88%	3 Sales Volume	\$47,032,450	\$29,824,100	57.70%	\$47,032,450	\$29,824,100	57.70%
Active Listings 1,319 1,124 17.35% Area = South Peace Riv 1 Units Listed 64 53 20.75% 64 53 20.75% 1 Units Sold 22 20 10.00% 22 20 10.00% 2 Units Sold 22 20 10.00% 22 20 10.00% 3 Sales Volume \$4,747,921 \$4,721,450 0.56% \$4,747,921 \$4,721,450 0.56% 4 List/Sell Ratio 96.12% 97.33% 96.12% 97.33% 97.33% 97.33% 97.33% 99.32 97.33% 99.32 97.33% 99.32 99.32 97.33% 99.32 99.32 97.33% 99.32	4 List/Sell Ratio	93.66%	95.44%		93.66%	95.44%	
Active Listings 1,319 1,124 17.35% Area = South Peace Riv 1 Units Listed 64 53 20.75% 64 53 20.75% 2 Units Sold 22 20 10.00% 22 20 10.00% 3 Sales Volume \$4,747,921 \$4,721,450 0.56% \$4,747,921 \$4,721,450 0.56% 4 List/Sell Ratio 96.12% 97.33% 96.12% 97.33% 5 Days to Sell 99 127 -21.63% 99 127 -21.63% 6 Active Listings 353 382 -7.59% <td>5 Days to Sell</td> <td>131</td> <td>87</td> <td>50.86%</td> <td>131</td> <td>87</td> <td>50.86%</td>	5 Days to Sell	131	87	50.86%	131	87	50.86%
1 Units Listed 64 53 20.75% 64 53 20.75% 2 Units Sold 22 20 10.00% 22 20 10.00% 3 Sales Volume \$4,747,921 \$4,721,450 0.56% \$4,747,921 \$4,721,450 0.56% 4 List/Sell Ratio 96.12% 97.33% 96.12% 97.33% 97.33% 97.33% 99.127 -21.63% 99.127	6 Active Listings	1,319	1,124	17.35%			
2 Units Sold 22 20 10.00% 22 20 10.00% 3 Sales Volume \$4,747,921 \$4,721,450 0.56% \$4,747,921 \$4,721,450 0.56% 4 List/Sell Ratio 96.12% 97.33% 96.12% 97.33% 97.33% 99 127 -21.63% 99 127 -21.63% 99 127 -21.63% 127 -21.63% 99 127 -21.63% 128 128 128 128 128 128 128 128 128 128 128 128	Area = South Peace Riv						
3 Sales Volume \$4,747,921 \$4,721,450 0.56% \$4,747,921 \$4,721,450 0.56% 4 List/Sell Ratio 96.12% 97.33% 96.12% 97.33% 5 Days to Sell 99 127 -21.63% 99 127 -21.63% 6 Active Listings 353 382 -7.59%	1 Units Listed	64	53	20.75%	64	53	20.75%
4 List/Sell Ratio 96.12% 97.33% 96.12% 97.33% 5 Days to Sell 99 127 -21.63% 99 127 -21.63% 6 Active Listings 353 382 -7.59% -7.59% -7.59% Area = Grand Total 1 Units Listed 1,353 1,352 0.07% 1,353 1,352 0.07% 2 Units Sold 449 349 28.65% 449 349 28.65% 3 Sales Volume \$299,405,311 \$225,640,080 32.69% \$299,405,311 \$225,640,080 32.69% 4 List/Sell Ratio 94.88% 95.74% 94.88% 95.74% 5 Days to Sell 94 86 8.68% 94 86 8.68%	2 Units Sold	22	20	10.00%	22	20	10.00%
4 List/Sell Ratio 96.12% 97.33% 96.12% 97.33% 5 Days to Sell 99 127 -21.63% 99 127 -21.63% 6 Active Listings 353 382 -7.59% -7.59% -7.59% Area = Grand Total 1 Units Listed 1,353 1,352 0.07% 1,353 1,352 0.07% 2 Units Sold 449 349 28.65% 449 349 28.65% 3 Sales Volume \$299,405,311 \$225,640,080 32.69% \$299,405,311 \$225,640,080 32.69% 4 List/Sell Ratio 94.88% 95.74% 94.88% 95.74% 5 Days to Sell 94 86 8.68% 94 86 8.68%	3 Sales Volume	\$4,747,921	\$4,721,450	0.56%	\$4,747,921	\$4,721,450	0.56%
5 Days to Sell 99 127 -21.63% 99 127 -21.63% 6 Active Listings 353 382 -7.59% -7.59% Area = Grand Total 1 Units Listed 1,353 1,352 0.07% 1,353 1,352 0.07% 2 Units Sold 449 349 28.65% 449 349 28.65% 3 Sales Volume \$299,405,311 \$225,640,080 32.69% \$299,405,311 \$225,640,080 32.69% 4 List/Sell Ratio 94.88% 95.74% 94.88% 95.74% 5 Days to Sell 94 86 8.68% 94 86 8.68%		96.12%	97.33%		96.12%	97.33%	
6 Active Listings 353 382 -7.59% Area = Grand Total 1 Units Listed 1,353 1,352 0.07% 1,353 1,352 0.07% 2 Units Sold 449 349 28.65% 449 349 28.65% 3 Sales Volume \$299,405,311 \$225,640,080 32.69% \$299,405,311 \$225,640,080 32.69% 4 List/Sell Ratio 94.88% 95.74% 94.88% 95.74% 5 Days to Sell 94 86 8.68% 94 86 8.68%	5 Days to Sell	99	127	-21.63%	99	127	-21.63%
1 Units Listed 1,353 1,352 0.07% 1,353 1,352 0.07% 2 Units Sold 449 349 28.65% 449 349 28.65% 3 Sales Volume \$299,405,311 \$225,640,080 32.69% \$299,405,311 \$225,640,080 32.69% 4 List/Sell Ratio 94.88% 95.74% 94.88% 95.74% 5 Days to Sell 94 86 8.68% 94 86 8.68%		353	382	-7.59%			
1 Units Listed 1,353 1,352 0.07% 1,353 1,352 0.07% 2 Units Sold 449 349 28.65% 449 349 28.65% 3 Sales Volume \$299,405,311 \$225,640,080 32.69% \$299,405,311 \$225,640,080 32.69% 4 List/Sell Ratio 94.88% 95.74% 94.88% 95.74% 5 Days to Sell 94 86 8.68% 94 86 8.68%	Area = Grand Total						
2 Units Sold 449 349 28.65% 449 349 28.65% 3 Sales Volume \$299,405,311 \$225,640,080 32.69% \$299,405,311 \$225,640,080 32.69% 4 List/Sell Ratio 94.88% 95.74% 94.88% 95.74% 5 Days to Sell 94 86 8.68% 94 86 8.68%		1,353	1,352	0.07%	1,353	1,352	0.07%
4 List/Sell Ratio 94.88% 95.74% 94.88% 95.74% 5 Days to Sell 94 86 8.68% 94 86 8.68%			349	28.65%	449	349	28.65%
5 Days to Sell 94 86 8.68% 94 86 8.68%		\$299,405,311	\$225,640,080	32.69%	\$299,405,311	\$225,640,080	32.69%
,	4 List/Sell Ratio		95.74%		94.88%	95.74%	
6 Active Listings 5,844 4,920 18.78%	5 Days to Sell	94	86	8.68%	94	86	8.68%
	6 Active Listings	5,844	4,920	18.78%			

Quick Summary Part 1

Residential

Description	Total Units Sold	Total Sales Volume	Total Units Sold	Total Sales Volume
This Month	72	\$47,032,450	26	\$17,509,550
Last Month	71	\$37,782,462		
This Month Last Year	66	\$31,182,100	24	\$14,263,600
Description	Total Listings Taken	Inventory		
Description This Month	Total Listings Taken 256	<u>Inventory</u> 1,319		
•	<u> </u>	<u> </u>		

Quick Summary Part 2

Condo/Apt		
Sales	11	
New Listings	42	
Current Inventory	193	
Sell/Inv. Ratio	5.70%	
Days to Sell	176	
Average Price	\$413,000	
Median Price	\$450,000	
Condo/Townhouse		
Sales	9	
New Listings	24	
Current Inventory	109	
Sell/Inv. Ratio	8.26%	
Days to Sell	148	
Average Price	\$374,989	
Median Price	\$387,000	
Lots		
Sales	6	
New Listings	16	
Current Inventory		
Sell/Inv. Ratio		
Days to Sell	112	
Average Price	\$267,917	
Median Price	\$238,500	
Residential		
Sales	26	
New Listings	92	
Current Inventory	381	
Sell/Inv. Ratio	6.82%	
Days to Sell	99	
Average Price	\$673,444	
Median Price	\$618,750	
Ratio of Sales vs Inventory	7.11%	

Comparative Activity -- Listing Information

								Inventory	
Description	Cur Mo	Lst Yr Mo	Incr/Decr%	Cur YTD	Lst YTD	Incr/Decr%	Cur Mo	Lst Yr Mo	Incr/Decr%
Zone = South Okar	nagan								
Acreage/House	11	17	-35.29%	11	17	-35.29	97	79	22.78
Duplex	2	0	0.00%	2	0	0.00	12	16	-25.00
Mobile Home	4	16	-75.00%	4	16	-75.00	36	44	-18.18
Recreational	6	1	500.00%	6	1	500.00	63	4	1,475.00
Residential	92	100	-8.00%	92	100	-8.00	381	289	31.83
Residential WF	2	8	-75.00%	2	8	-75.00	14	13	7.69
3/4-Plex	2	0	0.00%	2	0	0.00	7	6	16.67
Apartment	42	41	2.44%	42	41	2.44	193	162	19.14
Townhouse	24	26	-7.69%	24	26	-7.69	109	70	55.71
RES TOTAL	185	209	-11.48%	185	209	-11.48%	912	683	33.53
FARMS	4	11	-63.64%	4	11	-63.64	50	52	-3.85
MULTIFAMILY	4	0	0.00%	4	0	0.00	11	5	120.00
Acreage	5	13	-61.54%	5	13	-61.54	48	53	-9.43
Acreage WF	0	0	0.00%	0	0	0.00		1	
Lots	11	20	-45.00%	11	20	-45.00	106	125	-15.20
Lots WF	0	5	-100.00%	0	5	-100.00	2		
LOTS TOTAL	16	38	-57.89%	16	38	-57.89%	156	179	-12.85
Business	5	5	0.00%	5	5	0.00	21	22	-4.55
Commercial	19	14	35.71%	19	14	35.71	104	88	18.18
Land	1	2	-50.00%	1	2	-50.00	9	4	125.00
COMM TOTAL	25	21	19.05%	25	21	19.05%	134	114	17.54
GRAND TOTAL	234	279	-16.13%	234	279	-16.13%	1,263	1,033	22.27

Comparative Activity -- Sales Information (Month)

		Unit Sales		S	ales Volume		List/Sal	le Ratio
Description	Cur Mo	Lst Yr Mo	Incr/Decr%	Cur Mo	Lst Yr Mo	Incr/Decr%	Cur Mo	Lst Yr Mo
Zone = South Okanagan								
Acreage/House	5	2	150.00%	\$8,083,000	\$1,309,000	517.49%	94.18%	93.23%
Duplex	1	0	0.00%	\$450,000	\$0	0.00%	94.14%	0.00%
Mobile Home	4	8	-50.00%	\$829,500	\$1,576,000	-47.37%	95.04%	92.90%
Recreational	1	0	0.00%	\$52,500	\$0	0.00%	88.98%	0.00%
Residential	26	24	8.33%	\$17,509,550	\$14,263,600	22.76%	95.87%	96.56%
Residential WF	1	1	0.00%	\$3,262,500	\$245,000	1,231.63%	88.20%	94.59%
3/4-Plex	0	0	0.00%	\$0	\$0	0.00%	0.00%	0.00%
Apartment	11	15	-26.67%	\$4,543,000	\$5,879,400	-22.73%	98.66%	94.52%
Townhouse	9	12	-25.00%	\$3,374,900	\$5,714,100	-40.94%	97.07%	96.14%
RES TOTAL	58	62	-6.45%	\$38,104,950	\$28,987,100	31.45%	95.18%	95.68%
FARMS	0	1	-100.00%	\$0	\$950,000	-100.00%	0.00%	95.10%
MULTIFAMILY	0	0	0.00%	\$0	\$0	0.00%	0.00%	0.00%
Acreage	4	2	100.00%	\$1,339,500	\$660,000	102.95%	82.33%	88.02%
Acreage WF	0	0	0.00%	\$0	\$0	0.00%	0.00%	0.00%
Lots	2	0	0.00%	\$268,000	\$0	0.00%	93.77%	0.00%
Lots WF	0	0	0.00%	\$0	\$0	0.00%	0.00%	0.00%
LOTS TOTAL	6	2	200.00%	\$1,607,500	\$660,000	143.56%	84.04%	88.02%
Business	3	0	0.00%	\$1,085,000	\$0	0.00%	81.40%	0.00%
Commercial	3	1	200.00%	\$4,860,000	\$585,000	730.77%	88.10%	97.66%
Land	0	0	0.00%	\$0	\$0	0.00%	0.00%	0.00%
COMM TOTAL	6	1	500.00%	\$5,945,000	\$585,000	916.24%	86.80%	97.66%
GRAND TOTAL	70	66	6.06%	\$45,657,450	\$31,182,100	46.42%	93.56%	95.52%

Comparative Activity -- Sales Information (YTD)

		Unit Sales	Sales Volume List/Sale Ratio			Sales Volume		
Description	Cur YTD	Lst YTD	Incr/Decr%	Cur YTD	Lst YTD	Incr/Decr%	Cur YTD	Lst YTD
Zone = South Okana	agan							
Acreage/House	5	2	150.00%	\$8,083,000	\$1,309,000	517.49%	94.18%	93.23%
Duplex	1	0	0.00%	\$450,000	\$0	0.00%	94.14%	0.00%
Mobile Home	4	8	-50.00%	\$829,500	\$1,576,000	-47.37%	95.04%	92.90%
Recreational	1	0	0.00%	\$52,500	\$0	0.00%	88.98%	0.00%
Residential	26	24	8.33%	\$17,509,550	\$14,263,600	22.76%	95.87%	96.56%
Residential WF	1	1	0.00%	\$3,262,500	\$245,000	1,231.63%	88.20%	94.59%
3/4-Plex	0	0	0.00%	\$0	\$0	0.00%	0.00%	0.00%
Apartment	11	15	-26.67%	\$4,543,000	\$5,879,400	-22.73%	98.66%	94.52%
Townhouse	9	12	-25.00%	\$3,374,900	\$5,714,100	-40.94%	97.07%	96.14%
RES TOTAL	58	62	-6.45%	\$38,104,950	\$28,987,100	31.45%	95.18%	95.68%
FARMS	0	1	-100.00%	\$0	\$950,000	-100.00%	0.00%	95.10%
MULTIFAMILY	0	0	0.00%	\$0	\$0	0.00%	0.00%	0.00%
Acreage	4	2	100.00%	\$1,339,500	\$660,000	102.95%	82.33%	88.02%
Acreage WF	0	0	0.00%	\$0	\$0	0.00%	0.00%	0.00%
Lots	2	0	0.00%	\$268,000	\$0	0.00%	93.77%	0.00%
Lots WF	0	0	0.00%	\$0	\$0	0.00%	0.00%	0.00%
LOTS TOTAL	6	2	200.00%	\$1,607,500	\$660,000	143.56%	84.04%	88.02%
Business	3	0	0.00%	\$1,085,000	\$0	0.00%	81.40%	0.00%
Commercial	3	1	200.00%	\$4,860,000	\$585,000	730.77%	88.10%	97.66%
Land	0	0	0.00%	\$0	\$0	0.00%	0.00%	0.00%
COMM TOTAL	6	1	500.00%	\$5,945,000	\$585,000	916.24%	86.80%	97.66%
GRAND TOTAL	70	66	6.06%	\$45,657,450	\$31,182,100	46.42%	93.56%	95.52%

Average/Median price, Days to Sell (Month)

	A	verage Price		M	edian Price			Days to Sell	
Description	Cur Mo	Lst Yr Mo	Incr/Decr%	Cur Mo	Lst Yr Mo	Incr/Decr%	Cur Mo	Lst Yr Mo	Incr/Decr%
Zone = South C	Okanagan								
Acreage/House	\$1,616,600	\$654,500	147.00%	\$948,000	\$654,500	44.84%	155	60	160.84%
Duplex	\$450,000			\$450,000			201		
Mobile Home	\$207,375	\$197,000	5.27%	\$221,000	\$154,450	43.09%	109	97	12.63%
Recreational	\$52,500			\$52,500			271		
Residential	\$673,444	\$594,317	13.31%	\$618,750	\$567,000	9.13%	99	80	23.04%
Residential WF	\$3,262,500	\$245,000	1,231.63%	\$3,262,500	\$245,000	1,231.63%	265	156	69.87%
3/4-Plex									
Apartment	\$413,000	\$391,960	5.37%	\$450,000	\$355,000	26.76%	176	97	82.32%
Townhouse	\$374,989	\$476,175	-21.25%	\$387,000	\$460,000	-15.87%	148	73	102.59%
RES TOTAL	\$656,982	\$467,534	40.52%	\$515,500	\$442,250	16.56%	134	85	56.98%
FARMS		\$950,000			\$950,000			128	
MULTIFAMILY									
Acreage	\$334,875	\$330,000	1.48%	\$292,250	\$330,000	-11.44%	99	46	117.03%
Acreage WF									
Lots	\$134,000			\$134,000			138		
Lots WF									
LOTS TOTAL	\$267,917	\$330,000	-18.81%	\$238,500	\$330,000	-27.73%	112	46	145.79%
Business	\$361,667			\$260,000			88		
Commercial	\$1,620,000	\$585,000	176.92%	\$380,000	\$585,000	-35.04%	191	172	11.24%
Land									
COMM TOTAL	\$990,833	\$585,000	69.37%	\$320,000	\$585,000	-45.30%	140	172	-18.80%
GRAND TOTAL	\$652,249	\$472,456	38.06%	\$470,000	\$452,000	3.98%	133	86	53.96%

Average/Median price, Days to Sell (YTD)

	Av	erage Price		М	ledian Price			Days to Sell	
Description	Cur YTD	Lst YTD	Incr/Decr%	Cur YTD	Lst YTD	Incr/Decr%	Cur YTD	Lst YTD	Incr/Decr%
Zone = South C	Okanagan								
Acreage/House	\$1,616,600	\$654,500	147.00%	\$948,000	\$654,500	44.84%	155	60	160.84%
Duplex	\$450,000			\$450,000			201		
Mobile Home	\$207,375	\$197,000	5.27%	\$221,000	\$154,450	43.09%	109	97	12.63%
Recreational	\$52,500			\$52,500			271		
Residential	\$673,444	\$594,317	13.31%	\$618,750	\$567,000	9.13%	99	80	23.04%
Residential WF	\$3,262,500	\$245,000	1,231.63%	\$3,262,500	\$245,000	1,231.63%	265	156	69.87%
3/4-Plex									
Apartment	\$413,000	\$391,960	5.37%	\$450,000	\$355,000	26.76%	176	97	82.32%
Townhouse	\$374,989	\$476,175	-21.25%	\$387,000	\$460,000	-15.87%	148	73	102.59%
RES TOTAL	\$656,982	\$467,534	40.52%	\$515,500	\$442,250	16.56%	134	85	56.98%
FARMS		\$950,000			\$950,000			128	
MULTIFAMILY									
Acreage	\$334,875	\$330,000	1.48%	\$292,250	\$330,000	-11.44%	99	46	117.03%
Acreage WF									
Lots	\$134,000			\$134,000			138		
Lots WF				. ,					
LOTS TOTAL	\$267,917	\$330,000	-18.81%	\$238,500	\$330,000	-27.73%	112	46	145.79%
Business	\$361,667			\$260,000			88		
Commercial	\$1,620,000	\$585,000	176.92%	\$380,000	\$585,000	-35.04%	191	172	11.24%
Land		•			•				
COMM TOTAL	\$990,833	\$585,000	69.37%	\$320,000	\$585,000	-45.30%	140	172	-18.80%
GRAND TOTAL	\$652,249	\$472,456	38.06%	\$470,000	\$452,000	3.98%	133	86	53.96%