

**Shuswap / Revelstoke Monthly Statistics**  
**January 2020**

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## Zone Totals

Description	CM This Year	CM Last Year	Increase	This YTD	Last YTD	Increase
<b>Area = Central Okanagan</b>						
1 Units Listed	655	787	-16.77%	655	787	-16.77%
2 Units Sold	273	216	26.39%	273	216	26.39%
3 Sales Volume	\$153,825,384	\$103,150,032	49.13%	\$153,825,384	\$103,150,032	49.13%
4 List/Sell Ratio	96.24%	96.57%		96.24%	96.57%	
5 Days to Sell	89	83	6.76%	89	83	6.76%
6 Active Listings	2,580	2,736	-5.70%			
<b>Area = North Okanagan</b>						
1 Units Listed	183	244	-25.00%	183	244	-25.00%
2 Units Sold	98	105	-6.67%	98	105	-6.67%
3 Sales Volume	\$45,126,419	\$44,434,771	1.56%	\$45,126,419	\$44,434,771	1.56%
4 List/Sell Ratio	95.50%	96.42%		95.50%	96.42%	
5 Days to Sell	104	120	-13.14%	104	120	-13.14%
6 Active Listings	1,095	1,108	-1.17%			
<b>Area = Shuswap / Revels</b>						
1 Units Listed	135	118	14.41%	135	118	14.41%
2 Units Sold	49	46	6.52%	49	46	6.52%
3 Sales Volume	\$22,714,402	\$15,552,530	46.05%	\$22,714,402	\$15,552,530	46.05%
4 List/Sell Ratio	98.01%	94.97%		98.01%	94.97%	
5 Days to Sell	138	165	-16.18%	138	165	-16.18%
6 Active Listings	733	780	-6.03%			
<b>Area = Grand Total</b>						
1 Units Listed	973	1,149	-15.32%	973	1,149	-15.32%
2 Units Sold	420	367	14.44%	420	367	14.44%
3 Sales Volume	\$221,666,206	\$163,137,333	35.88%	\$221,666,206	\$163,137,333	35.88%
4 List/Sell Ratio	96.27%	96.37%		96.27%	96.37%	
5 Days to Sell	98	104	-5.52%	98	104	-5.52%
6 Active Listings	4,408	4,624	-4.67%			

Totals include variables in any given month, due to preceding month's collapsed sales and deleted listings. e & oe

Shuswap / Revelstoke Statistics -- January 2020

**Quick Summary Part 1**

<b>Description</b>	<b>Total Units Sold</b>	<b>Total Sales Volume</b>	<b>Residential</b>	
			<b>Total Units Sold</b>	<b>Total Sales Volume</b>
<b>This Month</b>	49	\$22,714,402	17	\$9,775,190
<b>Last Month</b>	64	\$25,036,790		
<b>This Month Last Year</b>	46	\$15,552,530	12	\$5,125,429

  

<b>Description</b>	<b>Total Listings Taken</b>	<b>Inventory</b>
<b>This Month</b>	135	733
<b>Last Month</b>	71	692
<b>This Month Last Year</b>	118	780

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Shuswap / Revelstoke Statistics -- January 2020

## Quick Summary Part 2

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### Condo/Apt

Sales	3
New Listings	3
Current Inventory	33
Sell/Inv. Ratio	9.09%
Days to Sell	83
Average Price	\$483,000
Median Price	\$550,000

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### Condo/Townhouse

Sales	6
New Listings	14
Current Inventory	43
Sell/Inv. Ratio	13.95%
Days to Sell	149
Average Price	\$407,687
Median Price	\$401,071

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### Lots

Sales	5
New Listings	21
Current Inventory	213
Sell/Inv. Ratio	2.35%
Days to Sell	267
Average Price	\$336,170
Median Price	\$280,000

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### Residential

Sales	17
New Listings	40
Current Inventory	154
Sell/Inv. Ratio	11.04%
Days to Sell	161
Average Price	\$575,011
Median Price	\$576,190
Ratio of Sales vs Inventory	8.47%

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Shuswap / Revelstoke Statistics -- January 2020

## Comparative Activity -- Listing Information

Description	Cur Mo	Lst Yr Mo	Incr/Decr%	Cur YTD	Lst YTD	Incr/Decr%	Inventory		
							Cur Mo	Lst Yr Mo	Incr/Decr%
<b>Zone = Shuswap / Revelstoke</b>									
Acreage/House	7	7	0.00%	7	7	0.00	80	73	9.59
Duplex	0	1	-100.00%	0	1	-100.00	4	2	100.00
Mobile Home	6	11	-45.45%	6	11	-45.45	32	27	18.52
Recreational	4	2	100.00%	4	2	100.00	21	23	-8.70
Residential	40	42	-4.76%	40	42	-4.76	154	172	-10.47
Residential WF	4	2	100.00%	4	2	100.00	27	32	-15.63
3/4-Plex	0	0	0.00%	0	0	0.00		3	
Timeshare	0	0	0.00%	0	0	0.00			
Apartment	3	9	-66.67%	3	9	-66.67	33	44	-25.00
Townhouse	14	10	40.00%	14	10	40.00	43	43	0.00
RES TOTAL	78	84.00	-7.14%	78	84	-7.14%	394	419	-5.97
FARMS	1	0	0.00%	1	0	0.00	8	6	33.33
MULTIFAMILY	0	1	-100.00%	0	1	-100.00	1	7	-85.71
Acreage	3	0	0.00%	3	0	0.00	59	78	-24.36
Acreage WF	0	0	0.00%	0	0	0.00	7	6	16.67
Lots	18	9	100.00%	18	9	100.00	136	158	-13.92
Lots WF	0	0	0.00%	0	0	0.00	11	9	22.22
LOTS TOTAL	21	9.00	133.33%	21	9	133.33%	213	251	-15.14
Business	1	1	0.00%	1	1	0.00	19	23	-17.39
Commercial	19	8	137.50%	19	8	137.50	62	43	44.19
Land	15	15	0.00%	15	15	0.00	36	31	16.13
COMM TOTAL	35	24.00	45.83%	35	24	45.83%	117	97	20.62
<b>GRAND TOTAL</b>	<b>135</b>	<b>118</b>	<b>14.41%</b>	<b>135</b>	<b>118</b>	<b>14.41%</b>	<b>733</b>	<b>780</b>	<b>-6.03</b>

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Shuswap / Revelstoke Statistics -- January 2020

## Comparative Activity -- Sales Information (Month)

Description	Unit Sales			Sales Volume			List/Sale Ratio	
	Cur Mo	Lst Yr Mo	Incr/Decr%	Cur Mo	Lst Yr Mo	Incr/Decr%	Cur Mo	Lst Yr Mo
<b>Zone = Shuswap / Revelstoke</b>								
Acreage/House	6	4	50.00%	\$3,048,000	\$2,140,000	42.43%	96.74%	96.27%
Duplex	1	1	0.00%	\$296,000	\$700,000	-57.71%	100.00%	96.02%
Mobile Home	6	3	100.00%	\$722,600	\$458,000	57.77%	91.27%	95.12%
Recreational	0	0	0.00%	\$0	\$0	0.00%	0.00%	0.00%
Residential	17	12	41.67%	\$9,775,190	\$5,125,429	90.72%	96.88%	96.44%
Residential WF	0	1	-100.00%	\$0	\$790,000	-100.00%	0.00%	97.65%
3/4-Plex	1	0	0.00%	\$1,200,000	\$0	0.00%	100.00%	0.00%
Apartment	3	2	50.00%	\$1,449,000	\$914,700	58.41%	98.04%	97.33%
Townhouse	6	3	100.00%	\$2,446,120	\$784,801	211.69%	100.65%	97.68%
RES TOTAL	40	26	53.85%	\$18,936,910	\$10,912,930	73.53%	97.43%	96.57%
FARMS	1	0	0.00%	\$825,000	\$0	0.00%	105.77%	0.00%
MULTIFAMILY	0	0	0.00%	\$0	\$0	0.00%	0.00%	0.00%
Acreage	0	1	-100.00%	\$0	\$160,000	-100.00%	0.00%	94.17%
Acreage WF	0	0	0.00%	\$0	\$0	0.00%	0.00%	0.00%
Lots	4	16	-75.00%	\$991,000	\$2,829,600	-64.98%	97.74%	89.03%
Lots WF	1	0	0.00%	\$689,850	\$0	0.00%	106.13%	0.00%
LOTS TOTAL	5	17	-70.59%	\$1,680,850	\$2,989,600	-43.78%	101.02%	89.29%
Business	0	2	-100.00%	\$0	\$890,000	-100.00%	0.00%	91.00%
Commercial	3	1	200.00%	\$1,271,642	\$760,000	67.32%	98.15%	101.47%
Land	0	0	0.00%	\$0	\$0	0.00%	0.00%	0.00%
COMM TOTAL	3	3	0.00%	\$1,271,642	\$1,650,000	-22.93%	98.15%	95.54%
<b>GRAND TOTAL</b>	<b>49</b>	<b>46</b>	<b>6.52%</b>	<b>\$22,714,402</b>	<b>\$15,552,530</b>	<b>46.05%</b>	<b>98.01%</b>	<b>94.97%</b>

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Shuswap / Revelstoke Statistics -- January 2020

## Comparative Activity -- Sales Information (YTD)

Description	Unit Sales			Sales Volume			List/Sale Ratio	
	Cur YTD	Lst YTD	Incr/Decr%	Cur YTD	Lst YTD	Incr/Decr%	Cur YTD	Lst YTD
<b>Zone = Shuswap / Revelstoke</b>								
Acreage/House	6	4	50.00%	\$3,048,000	\$2,140,000	42.43%	96.74%	96.27%
Duplex	1	1	0.00%	\$296,000	\$700,000	-57.71%	100.00%	96.02%
Mobile Home	6	3	100.00%	\$722,600	\$458,000	57.77%	91.27%	95.12%
Recreational	0	0	0.00%	\$0	\$0	0.00%	0.00%	0.00%
Residential	17	12	41.67%	\$9,775,190	\$5,125,429	90.72%	96.88%	96.44%
Residential WF	0	1	-100.00%	\$0	\$790,000	-100.00%	0.00%	97.65%
3/4-Plex	1	0	0.00%	\$1,200,000	\$0	0.00%	100.00%	0.00%
Apartment	3	2	50.00%	\$1,449,000	\$914,700	58.41%	98.04%	97.33%
Townhouse	6	3	100.00%	\$2,446,120	\$784,801	211.69%	100.65%	97.68%
RES TOTAL	40	26	53.85%	\$18,936,910	\$10,912,930	73.53%	97.43%	96.57%
FARMS	1	0	0.00%	\$825,000	\$0	0.00%	105.77%	0.00%
MULTIFAMILY	0	0	0.00%	\$0	\$0	0.00%	0.00%	0.00%
Acreage	0	1	-100.00%	\$0	\$160,000	-100.00%	0.00%	94.17%
Acreage WF	0	0	0.00%	\$0	\$0	0.00%	0.00%	0.00%
Lots	4	16	-75.00%	\$991,000	\$2,829,600	-64.98%	97.74%	89.03%
Lots WF	1	0	0.00%	\$689,850	\$0	0.00%	106.13%	0.00%
LOTS TOTAL	5	17	-70.59%	\$1,680,850	\$2,989,600	-43.78%	101.02%	89.29%
Business	0	2	-100.00%	\$0	\$890,000	-100.00%	0.00%	91.00%
Commercial	3	1	200.00%	\$1,271,642	\$760,000	67.32%	98.15%	101.47%
Land	0	0	0.00%	\$0	\$0	0.00%	0.00%	0.00%
COMM TOTAL	3	3	0.00%	\$1,271,642	\$1,650,000	-22.93%	98.15%	95.54%
<b>GRAND TOTAL</b>	<b>49</b>	<b>46</b>	<b>6.52%</b>	<b>\$22,714,402</b>	<b>\$15,552,530</b>	<b>46.05%</b>	<b>98.01%</b>	<b>94.97%</b>

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Shuswap / Revelstoke Statistics -- January 2020

## Average/Median price, Days to Sell (Month)

Description	Average Price			Median Price			Days to Sell		
	Cur Mo	Lst Yr Mo	Incr/Decr%	Cur Mo	Lst Yr Mo	Incr/Decr%	Cur Mo	Lst Yr Mo	Incr/Decr%
<b>Zone = Shuswap / Revelstoke</b>									
Acreage/House	\$508,000	\$535,000	-5.05%	\$473,500	\$620,000	-23.63%	120	176	-31.81%
Duplex	\$296,000	\$700,000	-57.71%	\$296,000	\$700,000	-57.71%	23	111	-79.28%
Mobile Home	\$120,433	\$152,667	-21.11%	\$122,450	\$178,000	-31.21%	84	123	-32.16%
Recreational									
Residential	\$575,011	\$427,119	34.63%	\$576,190	\$390,500	47.55%	161	83	95.37%
Residential WF		\$790,000			\$790,000			92	
3/4-Plex	\$1,200,000			\$1,200,000			25		
Apartment	\$483,000	\$457,350	5.61%	\$550,000	\$457,350	20.26%	83	85	-1.96%
Townhouse	\$407,687	\$261,600	55.84%	\$401,071	\$228,500	75.52%	149	43	247.29%
RES TOTAL	\$473,423	\$419,728	12.79%	\$460,571	\$382,651	20.36%	129	99	30.66%
FARMS	\$825,000			\$825,000			19		
MULTIFAMILY									
Acreage		\$160,000			\$160,000			270	
Acreage WF									
Lots	\$247,750	\$176,850	40.09%	\$260,000	\$90,250	188.09%	321	266	20.72%
Lots WF	\$689,850			\$689,850			53		
LOTS TOTAL	\$336,170	\$175,859	91.16%	\$280,000	\$122,500	128.57%	267	266	0.47%
Business		\$445,000			\$445,000			154	
Commercial	\$423,881	\$760,000	-44.23%	\$545,000	\$760,000	-28.29%	84	180	-53.33%
Land									
COMM TOTAL	\$423,881	\$550,000	-22.93%	\$545,000	\$760,000	-28.29%	84	162	-48.25%
<b>GRAND TOTAL</b>	<b>\$463,559</b>	<b>\$338,098</b>	<b>37.11%</b>	<b>\$450,000</b>	<b>\$320,750</b>	<b>40.30%</b>	<b>138</b>	<b>165</b>	<b>-16.18%</b>

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Shuswap / Revelstoke Statistics -- January 2020

## Average/Median price, Days to Sell (YTD)

Description	Average Price			Median Price			Days to Sell		
	Cur YTD	Lst YTD	Incr/Decr%	Cur YTD	Lst YTD	Incr/Decr%	Cur YTD	Lst YTD	Incr/Decr%
<b>Zone = Shuswap / Revelstoke</b>									
Acreage/House	\$508,000	\$535,000	-5.05%	\$473,500	\$620,000	-23.63%	120	176	-31.81%
Duplex	\$296,000	\$700,000	-57.71%	\$296,000	\$700,000	-57.71%	23	111	-79.28%
Mobile Home	\$120,433	\$152,667	-21.11%	\$122,450	\$178,000	-31.21%	84	123	-32.16%
Recreational									
Residential	\$575,011	\$427,119	34.63%	\$576,190	\$390,500	47.55%	161	83	95.37%
Residential WF		\$790,000			\$790,000			92	
3/4-Plex	\$1,200,000			\$1,200,000			25		
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Land									
COMM TOTAL	\$423,881	\$550,000	-22.93%	\$545,000	\$760,000	-28.29%	84	162	-48.25%
<b>GRAND TOTAL</b>	<b>\$463,559</b>	<b>\$338,098</b>	<b>37.11%</b>	<b>\$450,000</b>	<b>\$320,750</b>	<b>40.30%</b>	<b>138</b>	<b>165</b>	<b>-16.18%</b>

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