

**North Okanagan Monthly Statistics  
January 2020**

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## Zone Totals

Description	CM This Year	CM Last Year	Increase	This YTD	Last YTD	Increase
<b>Area = Central Okanagan</b>						
1 Units Listed	655	787	-16.77%	655	787	-16.77%
2 Units Sold	273	216	26.39%	273	216	26.39%
3 Sales Volume	\$153,825,384	\$103,150,032	49.13%	\$153,825,384	\$103,150,032	49.13%
4 List/Sell Ratio	96.24%	96.57%		96.24%	96.57%	
5 Days to Sell	89	83	6.76%	89	83	6.76%
6 Active Listings	2,580	2,736	-5.70%			
<b>Area = North Okanagan</b>						
1 Units Listed	183	244	-25.00%	183	244	-25.00%
2 Units Sold	98	105	-6.67%	98	105	-6.67%
3 Sales Volume	\$45,126,419	\$44,434,771	1.56%	\$45,126,419	\$44,434,771	1.56%
4 List/Sell Ratio	95.50%	96.42%		95.50%	96.42%	
5 Days to Sell	104	120	-13.14%	104	120	-13.14%
6 Active Listings	1,095	1,108	-1.17%			
<b>Area = Shuswap / Revels</b>						
1 Units Listed	135	118	14.41%	135	118	14.41%
2 Units Sold	49	46	6.52%	49	46	6.52%
3 Sales Volume	\$22,714,402	\$15,552,530	46.05%	\$22,714,402	\$15,552,530	46.05%
4 List/Sell Ratio	98.01%	94.97%		98.01%	94.97%	
5 Days to Sell	138	165	-16.18%	138	165	-16.18%
6 Active Listings	733	780	-6.03%			
<b>Area = Grand Total</b>						
1 Units Listed	973	1,149	-15.32%	973	1,149	-15.32%
2 Units Sold	420	367	14.44%	420	367	14.44%
3 Sales Volume	\$221,666,206	\$163,137,333	35.88%	\$221,666,206	\$163,137,333	35.88%
4 List/Sell Ratio	96.27%	96.37%		96.27%	96.37%	
5 Days to Sell	98	104	-5.52%	98	104	-5.52%
6 Active Listings	4,408	4,624	-4.67%			

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North Okanagan Statistics -- January 2020

**Quick Summary Part 1**

<b>Description</b>	<b>Total Units Sold</b>	<b>Total Sales Volume</b>	<b>Residential</b>	
			<b>Total Units Sold</b>	<b>Total Sales Volume</b>
<b>This Month</b>	98	\$45,126,419	40	\$20,102,600
<b>Last Month</b>	116	\$55,656,425		
<b>This Month Last Year</b>	105	\$44,434,771	52	\$25,119,061

  

<b>Description</b>	<b>Total Listings Taken</b>	<b>Inventory</b>
<b>This Month</b>	183	1,095
<b>Last Month</b>	119	1,081
<b>This Month Last Year</b>	244	1,108

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North Okanagan Statistics -- January 2020

## Quick Summary Part 2

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### Condo/Apt

Sales	12
New Listings	11
Current Inventory	58
Sell/Inv. Ratio	20.69%
Days to Sell	69
Average Price	\$251,093
Median Price	\$227,000

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### Condo/Townhouse

Sales	24
New Listings	22
Current Inventory	95
Sell/Inv. Ratio	25.26%
Days to Sell	88
Average Price	\$329,836
Median Price	\$337,500

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### Lots

Sales	6
New Listings	23
Current Inventory	240
Sell/Inv. Ratio	2.50%
Days to Sell	187
Average Price	\$312,517
Median Price	\$307,100

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### Residential

Sales	40
New Listings	81
Current Inventory	312
Sell/Inv. Ratio	12.82%
Days to Sell	97
Average Price	\$502,565
Median Price	\$479,000
Ratio of Sales vs Inventory	13.40%

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North Okanagan Statistics -- January 2020

## Comparative Activity -- Listing Information

Description	Cur Mo	Lst Yr Mo	Incr/Decr%	Cur YTD	Lst YTD	Incr/Decr%	Inventory		
							Cur Mo	Lst Yr Mo	Incr/Decr%
<b>Zone = North Okanagan</b>									
Acreage/House	14	16	-12.50%	14	16	-12.50	119	117	1.71
Duplex	4	12	-66.67%	4	12	-66.67	24	25	-4.00
Mobile Home	4	6	-33.33%	4	6	-33.33	29	28	3.57
Recreational	0	2	-100.00%	0	2	-100.00	7	5	40.00
Residential	81	76	6.58%	81	76	6.58	312	284	9.86
Residential WF	1	2	-50.00%	1	2	-50.00	24	23	4.35
3/4-Plex	0	0	0.00%	0	0	0.00	2	2	0.00
Timeshare	0	0	0.00%	0	0	0.00			
Apartment	11	21	-47.62%	11	21	-47.62	58	65	-10.77
Townhouse	22	38	-42.11%	22	38	-42.11	95	127	-25.20
RES TOTAL	137	173.00	-20.81%	137	173	-20.81%	670	676	-0.89
FARMS	0	2	-100.00%	0	2	-100.00	17	21	-19.05
MULTIFAMILY	0	1	-100.00%	0	1	-100.00	2	3	-33.33
Acreage	4	6	-33.33%	4	6	-33.33	69	92	-25.00
Acreage WF	3	2	50.00%	3	2	50.00	12	14	-14.29
Lots	15	28	-46.43%	15	28	-46.43	147	145	1.38
Lots WF	1	0	0.00%	1	0	0.00	12	10	20.00
LOTS TOTAL	23	36.00	-36.11%	23	36	-36.11%	240	261	-8.05
Business	4	4	0.00%	4	4	0.00	24	25	-4.00
Commercial	13	24	-45.83%	13	24	-45.83	100	104	-3.85
Land	6	4	50.00%	6	4	50.00	42	18	133.33
COMM TOTAL	23	32.00	-28.13%	23	32	-28.13%	166	147	12.93
<b>GRAND TOTAL</b>	<b>183</b>	<b>244</b>	<b>-25.00%</b>	<b>183</b>	<b>244</b>	<b>-25.00%</b>	<b>1,095</b>	<b>1,108</b>	<b>-1.17</b>

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North Okanagan Statistics -- January 2020

## Comparative Activity -- Sales Information (Month)

Description	Unit Sales			Sales Volume			List/Sale Ratio	
	Cur Mo	Lst Yr Mo	Incr/Decr%	Cur Mo	Lst Yr Mo	Incr/Decr%	Cur Mo	Lst Yr Mo
<b>Zone = North Okanagan</b>								
Acreage/House	5	7	-28.57%	\$3,395,000	\$5,330,500	-36.31%	93.68%	96.39%
Duplex	1	3	-66.67%	\$572,000	\$1,437,900	-60.22%	100.00%	98.84%
Mobile Home	4	4	0.00%	\$537,500	\$533,000	0.84%	88.56%	94.22%
Recreational	0	1	-100.00%	\$0	\$295,000	-100.00%	0.00%	98.37%
Residential	40	52	-23.08%	\$20,102,600	\$25,119,061	-19.97%	97.20%	97.10%
Residential WF	0	2	-100.00%	\$0	\$1,370,000	-100.00%	0.00%	96.29%
3/4-Plex	0	0	0.00%	\$0	\$0	0.00%	0.00%	0.00%
Apartment	12	8	50.00%	\$3,013,120	\$1,906,000	58.09%	98.73%	96.12%
Townhouse	24	16	50.00%	\$7,916,075	\$4,660,800	69.84%	98.67%	96.40%
RES TOTAL	86	93	-7.53%	\$35,536,295	\$40,652,261	-12.58%	97.20%	96.89%
FARMS	0	0	0.00%	\$0	\$0	0.00%	0.00%	0.00%
MULTIFAMILY	0	1	-100.00%	\$0	\$640,000	-100.00%	0.00%	91.56%
Acreage	2	1	100.00%	\$763,000	\$150,000	408.67%	87.92%	57.71%
Acreage WF	0	0	0.00%	\$0	\$0	0.00%	0.00%	0.00%
Lots	4	7	-42.86%	\$1,112,100	\$2,176,500	-48.90%	93.97%	93.78%
Lots WF	0	0	0.00%	\$0	\$0	0.00%	0.00%	0.00%
LOTS TOTAL	6	8	-25.00%	\$1,875,100	\$2,326,500	-19.40%	91.41%	90.15%
Business	0	1	-100.00%	\$0	\$58,000	-100.00%	0.00%	120.83%
Commercial	5	2	150.00%	\$7,150,024	\$758,010	843.26%	88.88%	94.75%
Land	1	0	0.00%	\$565,000	\$0	0.00%	94.96%	0.00%
COMM TOTAL	6	3	100.00%	\$7,715,024	\$816,010	845.46%	89.29%	96.23%
<b>GRAND TOTAL</b>	<b>98</b>	<b>105</b>	<b>-6.67%</b>	<b>\$45,126,419</b>	<b>\$44,434,771</b>	<b>1.56%</b>	<b>95.50%</b>	<b>96.42%</b>

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North Okanagan Statistics -- January 2020

## Comparative Activity -- Sales Information (YTD)

Description	Unit Sales			Sales Volume			List/Sale Ratio	
	Cur YTD	Lst YTD	Incr/Decr%	Cur YTD	Lst YTD	Incr/Decr%	Cur YTD	Lst YTD
<b>Zone = North Okanagan</b>								
Acreage/House	5	7	-28.57%	\$3,395,000	\$5,330,500	-36.31%	93.68%	96.39%
Duplex	1	3	-66.67%	\$572,000	\$1,437,900	-60.22%	100.00%	98.84%
Mobile Home	4	4	0.00%	\$537,500	\$533,000	0.84%	88.56%	94.22%
Recreational	0	1	-100.00%	\$0	\$295,000	-100.00%	0.00%	98.37%
Residential	40	52	-23.08%	\$20,102,600	\$25,119,061	-19.97%	97.20%	97.10%
Residential WF	0	2	-100.00%	\$0	\$1,370,000	-100.00%	0.00%	96.29%
3/4-Plex	0	0	0.00%	\$0	\$0	0.00%	0.00%	0.00%
Apartment	12	8	50.00%	\$3,013,120	\$1,906,000	58.09%	98.73%	96.12%
Townhouse	24	16	50.00%	\$7,916,075	\$4,660,800	69.84%	98.67%	96.40%
RES TOTAL	86	93	-7.53%	\$35,536,295	\$40,652,261	-12.58%	97.20%	96.89%
FARMS	0	0	0.00%	\$0	\$0	0.00%	0.00%	0.00%
MULTIFAMILY	0	1	-100.00%	\$0	\$640,000	-100.00%	0.00%	91.56%
Acreage	2	1	100.00%	\$763,000	\$150,000	408.67%	87.92%	57.71%
Acreage WF	0	0	0.00%	\$0	\$0	0.00%	0.00%	0.00%
Lots	4	7	-42.86%	\$1,112,100	\$2,176,500	-48.90%	93.97%	93.78%
Lots WF	0	0	0.00%	\$0	\$0	0.00%	0.00%	0.00%
LOTS TOTAL	6	8	-25.00%	\$1,875,100	\$2,326,500	-19.40%	91.41%	90.15%
Business	0	1	-100.00%	\$0	\$58,000	-100.00%	0.00%	120.83%
Commercial	5	2	150.00%	\$7,150,024	\$758,010	843.26%	88.88%	94.75%
Land	1	0	0.00%	\$565,000	\$0	0.00%	94.96%	0.00%
COMM TOTAL	6	3	100.00%	\$7,715,024	\$816,010	845.46%	89.29%	96.23%
<b>GRAND TOTAL</b>	<b>98</b>	<b>105</b>	<b>-6.67%</b>	<b>\$45,126,419</b>	<b>\$44,434,771</b>	<b>1.56%</b>	<b>95.50%</b>	<b>96.42%</b>

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North Okanagan Statistics -- January 2020

## Average/Median price, Days to Sell (Month)

Description	Average Price			Median Price			Days to Sell		
	Cur Mo	Lst Yr Mo	Incr/Decr%	Cur Mo	Lst Yr Mo	Incr/Decr%	Cur Mo	Lst Yr Mo	Incr/Decr%
<b>Zone = North Okanagan</b>									
Acreage/House	\$679,000	\$761,500	-10.83%	\$555,000	\$868,000	-36.06%	148	166	-10.69%
Duplex	\$572,000	\$479,300	19.34%	\$572,000	\$539,900	5.95%	149	72	107.91%
Mobile Home	\$134,375	\$133,250	0.84%	\$118,500	\$92,500	28.11%	82	77	5.83%
Recreational		\$295,000			\$295,000			99	
Residential	\$502,565	\$483,059	4.04%	\$479,000	\$462,000	3.68%	97	101	-3.76%
Residential WF		\$685,000			\$685,000			137	
3/4-Plex									
Apartment	\$251,093	\$238,250	5.39%	\$227,000	\$215,500	5.34%	69	47	46.45%
Townhouse	\$329,836	\$291,300	13.23%	\$337,500	\$283,500	19.05%	88	78	13.06%
RES TOTAL	\$413,213	\$437,121	-5.47%	\$392,450	\$405,000	-3.10%	93	96	-2.62%
<b>FARMS</b>									
MULTIFAMILY		\$640,000			\$640,000			46	
Acreage	\$381,500	\$150,000	154.33%	\$381,500	\$150,000	154.33%	351	632	-44.46%
Acreage WF									
Lots	\$278,025	\$310,929	-10.58%	\$248,100	\$180,000	37.83%	104	365	-71.43%
Lots WF									
LOTS TOTAL	\$312,517	\$290,813	7.46%	\$307,100	\$165,000	86.12%	187	398	-53.17%
Business		\$58,000			\$58,000			59	
Commercial	\$1,430,005	\$379,005	277.30%	\$2,100,000	\$379,005	454.08%	177	179	-0.84%
Land	\$565,000			\$565,000			154		
COMM TOTAL	\$1,285,837	\$272,003	372.73%	\$1,332,500	\$58,000	2,197.41%	173	139	24.88%
<b>GRAND TOTAL</b>	<b>\$460,474</b>	<b>\$423,188</b>	<b>8.81%</b>	<b>\$392,450</b>	<b>\$380,000</b>	<b>3.28%</b>	<b>104</b>	<b>120</b>	<b>-13.14%</b>

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North Okanagan Statistics -- January 2020

## Average/Median price, Days to Sell (YTD)

Description	Average Price			Median Price			Days to Sell		
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