

**Central Okanagan Monthly Statistics
January 2020**

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Zone Totals

Description	CM This Year	CM Last Year	Increase	This YTD	Last YTD	Increase
Area = Central Okanagan						
1 Units Listed	655	787	-16.77%	655	787	-16.77%
2 Units Sold	273	216	26.39%	273	216	26.39%
3 Sales Volume	\$153,825,384	\$103,150,032	49.13%	\$153,825,384	\$103,150,032	49.13%
4 List/Sell Ratio	96.24%	96.57%		96.24%	96.57%	
5 Days to Sell	89	83	6.76%	89	83	6.76%
6 Active Listings	2,580	2,736	-5.70%			
Area = North Okanagan						
1 Units Listed	183	244	-25.00%	183	244	-25.00%
2 Units Sold	98	105	-6.67%	98	105	-6.67%
3 Sales Volume	\$45,126,419	\$44,434,771	1.56%	\$45,126,419	\$44,434,771	1.56%
4 List/Sell Ratio	95.50%	96.42%		95.50%	96.42%	
5 Days to Sell	104	120	-13.14%	104	120	-13.14%
6 Active Listings	1,095	1,108	-1.17%			
Area = Shuswap / Revels						
1 Units Listed	135	118	14.41%	135	118	14.41%
2 Units Sold	49	46	6.52%	49	46	6.52%
3 Sales Volume	\$22,714,402	\$15,552,530	46.05%	\$22,714,402	\$15,552,530	46.05%
4 List/Sell Ratio	98.01%	94.97%		98.01%	94.97%	
5 Days to Sell	138	165	-16.18%	138	165	-16.18%
6 Active Listings	733	780	-6.03%			
Area = Grand Total						
1 Units Listed	973	1,149	-15.32%	973	1,149	-15.32%
2 Units Sold	420	367	14.44%	420	367	14.44%
3 Sales Volume	\$221,666,206	\$163,137,333	35.88%	\$221,666,206	\$163,137,333	35.88%
4 List/Sell Ratio	96.27%	96.37%		96.27%	96.37%	
5 Days to Sell	98	104	-5.52%	98	104	-5.52%
6 Active Listings	4,408	4,624	-4.67%			

Totals include variables in any given month, due to preceding month's collapsed sales and deleted listings. e & oe

Central Okanagan Statistics -- January 2020

Quick Summary Part 1

			Residential	
Description	Total Units Sold	Total Sales Volume	Total Units Sold	Total Sales Volume
This Month	273	\$153,825,384	116	\$84,026,548
Last Month	289	\$158,892,328		
This Month Last Year	216	\$103,150,032	80	\$55,110,900

Description	Total Listings Taken	Inventory
This Month	655	2,580
Last Month	430	2,483
This Month Last Year	787	2,736

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Central Okanagan Statistics -- January 2020

Quick Summary Part 2

Condo/Apt

Sales	64
New Listings	156
Current Inventory	466
Sell/Inv. Ratio	13.73%
Days to Sell	67
Average Price	\$382,445
Median Price	\$354,500

Condo/Townhouse

Sales	38
New Listings	95
Current Inventory	282
Sell/Inv. Ratio	13.48%
Days to Sell	68
Average Price	\$457,615
Median Price	\$456,900

Lots

Sales	14
New Listings	43
Current Inventory	443
Sell/Inv. Ratio	3.16%
Days to Sell	201
Average Price	\$587,314
Median Price	\$264,450

Residential

Sales	116
New Listings	241
Current Inventory	743
Sell/Inv. Ratio	15.61%
Days to Sell	84
Average Price	\$724,367
Median Price	\$674,450

Ratio of Sales vs Inventory	12.39%
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Central Okanagan Statistics -- January 2020

Comparative Activity -- Listing Information

Description	Cur Mo	Lst Yr Mo	Incr/Decr%	Cur YTD	Lst YTD	Incr/Decr%	Inventory		
							Cur Mo	Lst Yr Mo	Incr/Decr%
Zone = Central Okanagan									
Acreage/House	10	16	-37.50%	10	16	-37.50	94	110	-14.55
Duplex	12	21	-42.86%	12	21	-42.86	33	52	-36.54
Mobile Home	30	34	-11.76%	30	34	-11.76	81	97	-16.49
Recreational	1	2	-50.00%	1	2	-50.00	5	10	-50.00
Residential	241	283	-14.84%	241	283	-14.84	743	807	-7.93
Residential WF	3	5	-40.00%	3	5	-40.00	73	67	8.96
3/4-Plex	1	1	0.00%	1	1	0.00	1	5	-80.00
Timeshare	0	0	0.00%	0	0	0.00	1		
Apartment	156	180	-13.33%	156	180	-13.33	466	478	-2.51
Townhouse	95	123	-22.76%	95	123	-22.76	282	335	-15.82
RES TOTAL	549	665.00	-17.44%	549	665	-17.44%	1,779	1,961	-9.28
FARMS	0	3	-100.00%	0	3	-100.00	18	26	-30.77
MULTIFAMILY	4	1	300.00%	4	1	300.00	10	7	42.86
Acreage	4	2	100.00%	4	2	100.00	35	35	0.00
Acreage WF	1	2	-50.00%	1	2	-50.00	11	14	-21.43
Lots	36	65	-44.62%	36	65	-44.62	381	363	4.96
Lots WF	2	1	100.00%	2	1	100.00	16	18	-11.11
LOTS TOTAL	43	70.00	-38.57%	43	70	-38.57%	443	430	3.02
Business	10	8	25.00%	10	8	25.00	59	48	22.92
Commercial	42	27	55.56%	42	27	55.56	224	200	12.00
Land	7	13	-46.15%	7	13	-46.15	47	64	-26.56
COMM TOTAL	59	48.00	22.92%	59	48	22.92%	330	312	5.77
GRAND TOTAL	655	787	-16.77%	655	787	-16.77%	2,580	2,736	-5.70

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Central Okanagan Statistics -- January 2020

Comparative Activity -- Sales Information (Month)

Description	Unit Sales			Sales Volume			List/Sale Ratio	
	Cur Mo	Lst Yr Mo	Incr/Decr%	Cur Mo	Lst Yr Mo	Incr/Decr%	Cur Mo	Lst Yr Mo
Zone = Central Okanagan								
Acreage/House	3	5	-40.00%	\$4,195,000	\$4,244,500	-1.17%	92.00%	91.98%
Duplex	15	3	400.00%	\$9,778,500	\$1,329,000	635.78%	97.06%	97.03%
Mobile Home	13	11	18.18%	\$2,412,000	\$1,384,000	74.28%	94.94%	94.57%
Recreational	0	0	0.00%	\$0	\$0	0.00%	0.00%	0.00%
Residential	116	80	45.00%	\$84,026,548	\$55,110,900	52.47%	97.00%	96.89%
Residential WF	1	0	0.00%	\$260,000	\$0	0.00%	90.00%	0.00%
3/4-Plex	0	0	0.00%	\$0	\$0	0.00%	0.00%	0.00%
Apartment	64	60	6.67%	\$24,476,450	\$20,175,461	21.32%	96.73%	97.00%
Townhouse	38	33	15.15%	\$17,389,370	\$16,138,226	7.75%	97.98%	97.22%
RES TOTAL	250	192	30.21%	\$142,537,868	\$98,382,087	44.88%	96.87%	96.71%
FARMS	0	0	0.00%	\$0	\$0	0.00%	0.00%	0.00%
MULTIFAMILY	1	0	0.00%	\$1,535,000	\$0	0.00%	93.03%	0.00%
Acreage	2	1	100.00%	\$1,305,000	\$400,000	226.25%	93.41%	95.24%
Acreage WF	1	0	0.00%	\$4,500,000	\$0	0.00%	81.82%	0.00%
Lots	11	6	83.33%	\$2,417,400	\$2,164,998	11.66%	95.11%	97.61%
Lots WF	0	0	0.00%	\$0	\$0	0.00%	0.00%	0.00%
LOTS TOTAL	14	7	100.00%	\$8,222,400	\$2,564,998	220.56%	87.11%	97.24%
Business	0	3	-100.00%	\$0	\$102,800	-100.00%	0.00%	59.15%
Commercial	8	14	-42.86%	\$1,530,116	\$2,100,148	-27.14%	95.74%	92.31%
Land	0	0	0.00%	\$0	\$0	0.00%	0.00%	0.00%
COMM TOTAL	8	17	-52.94%	\$1,530,116	\$2,202,948	-30.54%	95.74%	89.95%
GRAND TOTAL	273	216	26.39%	\$153,825,384	\$103,150,032	49.13%	96.24%	96.57%

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Central Okanagan Statistics -- January 2020

Comparative Activity -- Sales Information (YTD)

Description	Unit Sales			Sales Volume			List/Sale Ratio	
	Cur YTD	Lst YTD	Incr/Decr%	Cur YTD	Lst YTD	Incr/Decr%	Cur YTD	Lst YTD
Zone = Central Okanagan								
Acreage/House	3	5	-40.00%	\$4,195,000	\$4,244,500	-1.17%	92.00%	91.98%
Duplex	15	3	400.00%	\$9,778,500	\$1,329,000	635.78%	97.06%	97.03%
Mobile Home	13	11	18.18%	\$2,412,000	\$1,384,000	74.28%	94.94%	94.57%
Recreational	0	0	0.00%	\$0	\$0	0.00%	0.00%	0.00%
Residential	116	80	45.00%	\$84,026,548	\$55,110,900	52.47%	97.00%	96.89%
Residential WF	1	0	0.00%	\$260,000	\$0	0.00%	90.00%	0.00%
3/4-Plex	0	0	0.00%	\$0	\$0	0.00%	0.00%	0.00%
Apartment	64	60	6.67%	\$24,476,450	\$20,175,461	21.32%	96.73%	97.00%
Townhouse	38	33	15.15%	\$17,389,370	\$16,138,226	7.75%	97.98%	97.22%
RES TOTAL	250	192	30.21%	\$142,537,868	\$98,382,087	44.88%	96.87%	96.71%
FARMS	0	0	0.00%	\$0	\$0	0.00%	0.00%	0.00%
MULTIFAMILY	1	0	0.00%	\$1,535,000	\$0	0.00%	93.03%	0.00%
Acreage	2	1	100.00%	\$1,305,000	\$400,000	226.25%	93.41%	95.24%
Acreage WF	1	0	0.00%	\$4,500,000	\$0	0.00%	81.82%	0.00%
Lots	11	6	83.33%	\$2,417,400	\$2,164,998	11.66%	95.11%	97.61%
Lots WF	0	0	0.00%	\$0	\$0	0.00%	0.00%	0.00%
LOTS TOTAL	14	7	100.00%	\$8,222,400	\$2,564,998	220.56%	87.11%	97.24%
Business	0	3	-100.00%	\$0	\$102,800	-100.00%	0.00%	59.15%
Commercial	8	14	-42.86%	\$1,530,116	\$2,100,148	-27.14%	95.74%	92.31%
Land	0	0	0.00%	\$0	\$0	0.00%	0.00%	0.00%
COMM TOTAL	8	17	-52.94%	\$1,530,116	\$2,202,948	-30.54%	95.74%	89.95%
GRAND TOTAL	273	216	26.39%	\$153,825,384	\$103,150,032	49.13%	96.24%	96.57%

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Central Okanagan Statistics -- January 2020

Average/Median price, Days to Sell (Month)

Description	Average Price			Median Price			Days to Sell		
	Cur Mo	Lst Yr Mo	Incr/Decr%	Cur Mo	Lst Yr Mo	Incr/Decr%	Cur Mo	Lst Yr Mo	Incr/Decr%
Zone = Central Okanagan									
Acreage/House	\$1,398,333	\$848,900	64.72%	\$1,320,000	\$723,000	82.57%	180	155	16.06%
Duplex	\$651,900	\$443,000	47.16%	\$620,000	\$425,000	45.88%	77	57	35.06%
Mobile Home	\$185,538	\$125,818	47.47%	\$177,000	\$127,500	38.82%	109	69	56.38%
Recreational									
Residential	\$724,367	\$688,886	5.15%	\$674,450	\$642,500	4.97%	84	77	10.05%
Residential WF	\$260,000			\$260,000			198		
3/4-Plex									
Apartment	\$382,445	\$336,258	13.74%	\$354,500	\$330,500	7.26%	67	78	-14.14%
Townhouse	\$457,615	\$489,037	-6.43%	\$456,900	\$499,900	-8.60%	68	86	-21.14%
RES TOTAL	\$570,151	\$512,407	11.27%	\$532,000	\$496,000	7.26%	80	80	-0.23%
FARMS									
MULTIFAMILY	\$1,535,000			\$1,535,000			191		
Acreage	\$652,500	\$400,000	63.13%	\$652,500	\$400,000	63.13%	68	53	27.36%
Acreage WF	\$4,500,000			\$4,500,000			646		
Lots	\$219,764	\$360,833	-39.10%	\$247,000	\$330,500	-25.26%	185	96	93.57%
Lots WF									
LOTS TOTAL	\$587,314	\$366,428	60.28%	\$264,450	\$386,000	-31.49%	201	90	124.72%
Business		\$34,267			\$40,000			165	
Commercial	\$191,265	\$150,011	27.50%	\$16	\$14	15.74%	165	109	52.42%
Land									
COMM TOTAL	\$191,265	\$129,585	47.60%	\$16	\$14	11.61%	165	118	39.66%
GRAND TOTAL	\$563,463	\$477,546	17.99%	\$520,000	\$483,500	7.55%	89	83	6.76%

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Central Okanagan Statistics -- January 2020

Average/Median price, Days to Sell (YTD)

Description	Average Price			Median Price			Days to Sell		
	Cur YTD	Lst YTD	Incr/Decr%	Cur YTD	Lst YTD	Incr/Decr%	Cur YTD	Lst YTD	Incr/Decr%
Zone = Central Okanagan									
Acreage/House	\$1,398,333	\$848,900	64.72%	\$1,320,000	\$723,000	82.57%	180	155	16.06%
Duplex	\$651,900	\$443,000	47.16%	\$620,000	\$425,000	45.88%	77	57	35.06%
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Recreational									
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